

AIL/SE/MAR/2023-24/Q4

May 15, 2024

To

BSE Limited	National Stock Exchange of India Ltd
Phiroze Jeejeebhoy Towers,	Exchange Plaza, 5th Floor, Plot No. C-l, G
Dalal Street, Mumbai 400 001	Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051
Scrip Code: 542752	Symbol: AFFLE

## Sub: Monitoring Agency Report for the quarter ended March 31, 2024

Dear Sir/Madam,

Pursuant to Regulation 32(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Monitoring Agency Report for the quarter ended March 31, 2024, issued by ICRA Limited, in respect of utilization of proceeds of the preferential issue of the Company.

This disclosure will also be hosted on the Company's website viz. https://affle.com.

Submitted for your information and records.

Thanking you,

For Affle (India) Limited

**Parmita Choudhury** 

**Company Secretary & Compliance Officer** 

Encl.: As above



### **MONITORING AGENCY REPORT**

Name of the Issuer: Affle (India) Limited For quarter ended: March 31, 2024

Name of the Monitoring Agency (MA): ICRA Limited

(a) Deviation from the objects of the issue:

No deviation - The utilization of the issuance proceeds is in line with the objects of the issue.

(b) Range of deviation:

Not Applicable

#### **Declaration:**

We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013. The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit related analyses. We confirm that we do not perceive any conflict of interest in such relationship/ interest while monitoring and reporting the utilization of the issue proceeds by the issuer. We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.

#### Signature:

PARUL GOYAL NARANG Digitally signed by PARUL GOYAL NARANG Date: 2024.05.15 21:26:27 +05'30'

Parul Goyal Narang

Vice President & Head-Process Excellence

Analyst: Dhwani Vinchhi

QA: Parul Narang



### 1. Issuer Details

Name of the Issuer: Affle (India) Limited

Name(s) of the promoters:

**Promoters** 

Anuj Khanna Sohum

Affle Holdings Pte Ltd

Source: BSE

Industry/ sector to which it belongs: Advertisement Technology

### 2. Issue Details

Issue Period: Opening date- NA

Closing date- NA **Type of Issue**: Preferential Issue

Type of specified securities: Equity shares

IPO Grading, if any: Not Applicable since it's a Preferential Issue

Issue Size (Rs. Crore): INR 749.02 Crore (69,00,000 Equity shares at the price of INR 1083.54)

Net proceeds as per EGM Notice: INR 737.37 Crore. \*

\*The revised net proceeds stood at INR 737.43 Crore as on 31<sup>st</sup> March 2024 as issue related expenses (IRE) incurred were lower than the estimated by INR 0.06 crore. Hence ICRA will be monitoring the revised Net Proceeds amount of INR 737.43 Crore



3. Details of the arrangement made to ensure the monitoring of issue proceeds

Particulars	Reply	Source of information, certifications considered by the Monitoring Agency for the preparation of report	Comments of the Monitoring Agency	Comments of the Issuer's Board of Directors
Whether all utilization is as per the disclosures in the Offer Document?	Yes	-Peer Reviewed CA Certificate -Confirmation from management -Bank statement of the proceeds account - Corresponding bank account statement	No deviation observed	-
Whether shareholder approval has been obtained in case of material deviations# from expenditures disclosed in the Offer Document?	Not Applicable	As confirmed by the Issuer's management	No comments	-
Whether the means of finance for the disclosed objects of the issue has changed?	No	As confirmed by the Issuer's management	No comments	-
Is there any major deviation observed over the earlier monitoring agency reports?	No	No deviation observed.	No comments	-
Whether all Government/ statutory approvals related to the object(s) have been obtained?	Not Applicable	As confirmed by the Issuer's management	No comments	-
Whether all arrangements pertaining to technical assistance/ collaboration are in operation?	Not Applicable	As confirmed by the Issuer's management	No comments	-
Are there any favorable events improving the viability of these object(s)?	Not Applicable	As confirmed by the Issuer's management	As understood from the Issuer's management	-
Are there any unfavorable events affecting the viability of the object(s)?	Not Applicable	As confirmed by the Issuer's management	As understood from the Issuer's management	-
Is there any other relevant information that may materially affect the decision making of the	No	As confirmed by the Issuer's management	As understood from the Issuer's management	-



Particulars	Reply	Source of information, certifications considered by the Monitoring Agency for the preparation of report	Comments of the Monitoring Agency	Comments of the Issuer's Board of Directors
investors?				

<sup>#</sup> Where material deviation is defined to mean:

- $\hbox{\it (a)} \quad \hbox{\it Deviation in the objects or purposes for which the funds had been raised.}$
- (b) Deviation in the amount of funds utilized by more than 10% of the amount specified in the offer document.

# 4. Details of the object(s) to be monitored.

(i) Cost of object(s)

		Source of information,	Original		Comments of the Monitoring Agency	Comments of the Issuer's Board of Directors		
S.N.	Item Head	certifications considered by the Monitoring Agency for the preparation of report	cost (as per the offer document) [Rs. Crore]	Revised cost [Rs. Crore]		Reason for cost revision	Proposed financing option	Particulars of firm arrangements made
1	Development and/or expansion of technologies, intellectual property, platforms and/or product propositions either by way of investment to enable in-house development of technology (including in Subsidiaries of the Company) or by way of other suitable investments (including purchase of technology)	EGM Notice	Up to 335.00	-	No comments	-	-	-
2	Funding inorganic growth opportunities of the Company and its Subsidiaries	EGM Notice	Up to 150.00	-	No comments			



3	Repayment of outstanding liabilities of the Subsidiaries of our Company in relation to certain of their prior acquisitions	EGM Notice	Up to 75.00		No comments			
4	General Corporate Purpose	EGM Notice	Up to 178.00	177.43	Revision in General Corporate Purpose is on account of actual offer related expenditure being lower than estimated by INR 0.06 Crore	-	-	-
	Total		737.37	737.43				



(ii) Progress in the object(s)

Comments of the Issuer's Board of Directors	Proposed course of action				1	
Commer Issuer's Dire	Reasons for idle funds				1	
Comments of the	Monitoring Agency	The issuer has utilised the proceeds as a reimbursement for this expenditure which was funded through its Internal Accruals	No Comments	No Comments	No Comments	
Total unutilized	amount [Rs. Crore]	322.50	150.00	41.84	74.75	289.09
	At the end of the quarter	12.50		33.16	102.68	148.34
Amount utilized. [Rs. Crore]	During the quarter	12.50		33.16	102.68	148.34
₫	As at the beginning of the quarter				1	1
Amount as proposed in	document. [Rs. Crore]	Up to 335.00	Up to 150.00	Up to 75.00	177.43	737.43
Source of information, certifications considered by the	Source of information, certifications considered by the Monitoring Agency for the preparation of report  - EGM Notice -Peer Reviewed CA Certificate -Bank Statement of the proceeds account - Corresponding bank account statement		Same as above	Same as above	Same as above	
***************************************	בים	Development and/or expansion of technologies, intellectual property, platforms and/or product propositions either by way of investment to enable inhouse development of technology (including in Subsidiaries of the Company) or by way of other suitable investments (including purchase of technology	Funding inorganic growth opportunities of the Company and its Subsidiaries	Repayment of outstanding liabilities of the Subsidiaries of Company in relation to certain of their prior acquisitions	General Corporate Purpose	Total
Z	S.N.		7	æ	4	



### (iii) Deployment of unutilized proceeds

S.N.	Type of instrument and name of the entity invested in	Amount invested [Rs. Crore]	Maturity date	<b>Earning</b> [Rs. Crore]	Return on Investment [%]	Market Value as at the end of quarter [Rs. Crore]
1	Fixed Deposit with Axis Bank	100.00	June 09, 2024		7.40%	
2	Fixed Deposit with Axis Bank	100.00	December 16, 2024		7.50%	
3	Fixed Deposit with Axis Bank	10.00	December 26, 2024		7.60%	
4	Fixed Deposit with Axis Bank Singapore	154.18*	January 17, 2025		5.90%	
5	Fixed Deposit with Axis Bank Singapore	12.50*	June 30, 2024	8.18**	5.70%	
6	Fixed Deposit with Axis Bank Singapore	12.50*	September 30, 2024		5.70%	505.700
7	Fixed Deposit with Axis Bank Singapore	41.67*	June 08, 2024		5.73%	
8	Fixed Deposit with Axis Bank Singapore	50.00*	January 17, 2025		5.90%	
9	Fixed Deposit with Axis Bank Singapore	16.67*	March 31, 2024		5.60%	
10	Mutual Fund (HDFC- Overnight Fund Direct plan)	73.00	As and when required	1.90***	-	103.88
11	Mutual Fund (Axis- Overnight Fund Direct Growth)	28.98	As and when required	1.50	-	103.00
12	Axis Bank Monitoring Agency Account	0.01	-	-	-	0.01
13	Current Account - Singapore	5.42*	-	-	-	5.42
	Total	604.93#		10.08		615.01

Source: As certified by Kumar Gandhi and Associates.

#includes return on investment and exchange rate gains of INR 15.84 Crore

<sup>\*</sup>represents Fixed deposits and current account balance in USD, converted into INR using exchange rate of 1 USD= 83.3411 INR, held by Affle International Pte Ltd Singapore (wholly owned subsidiary of company)

<sup>\*\*</sup> INR 8.18 Crore is accrued interest

<sup>\*\*\*</sup> MTM gain as on 31st March 2024 is INR 1.90 Crore



# (iv) Delay in the implementation of the object(s)

	Completion date				e Issuer's Board of ectors
Object(s)	As per the offer document	Actual^	<b>Delay</b> [Number of days or months]	Reason for delay	Proposed course of action
NA					

Source: As confirmed by the Issuer's management ^Refers to the latest estimate of the completion date

# 5. Details of utilization of proceeds stated as General Corporate Purpose (GCP) amount in the offer document

S.N.	Item Head	<b>Amount</b> [Rs. Crore]	Source of information, certifications considered by the Monitoring Agency for the preparation of report	Comments of the Monitoring Agency	Comments of the Issuer's Board of Directors
1	To meet the working capital requirement of foreign subsidiaries	102.68	-Peer Reviewed CA Certificate -Bank Statement of the proceeds account -Corresponding bank account statement	No Comments	-
	Total	102.68			

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