



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

Date: May 30, 2022

To
BSE Limited
Listing Department
P.J Tower, Dalal Street
Mumbai – 400001

Stock Symbol -540047

To
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
BandraKurla Complex,
Bandra (E), Mumbai – 400051

Stock Symbol –DBL

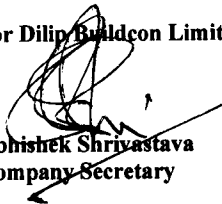
Scrip code of Listed NCD: 959525/959643//960016/960017/960018

Sub: -Investor Presentation

Pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclose herewith a copy of the Investor Presentation for the quarter and financial year ended March 31, 2022. The said presentation is also available on the Company website at www.dilipbuildcon.com.

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited


Abhishek Shrivastava
Company Secretary



Encl : Investor Presentation



ISO 9001:2015

CIN No. L45201MP2006PLC018689

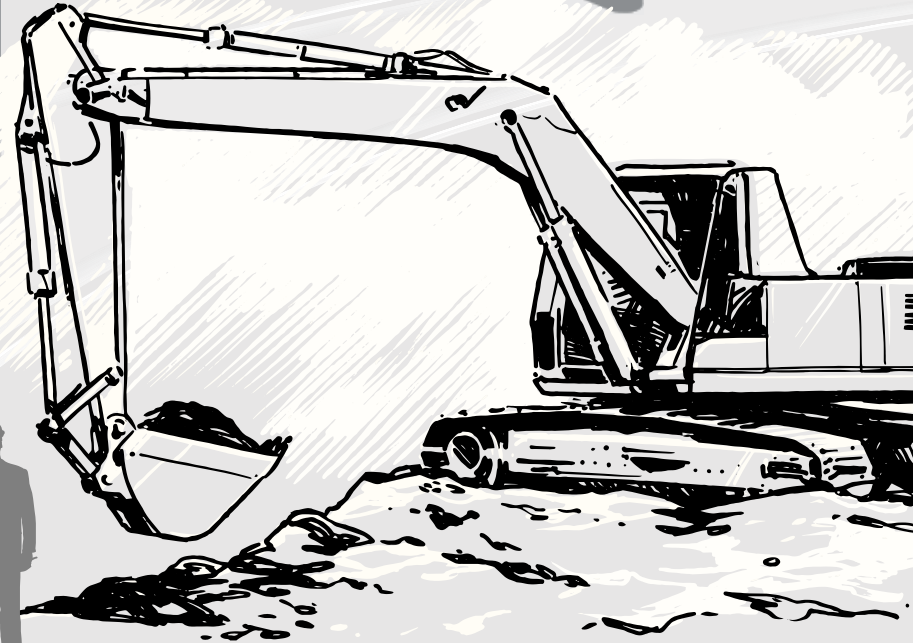
Regd. Office :

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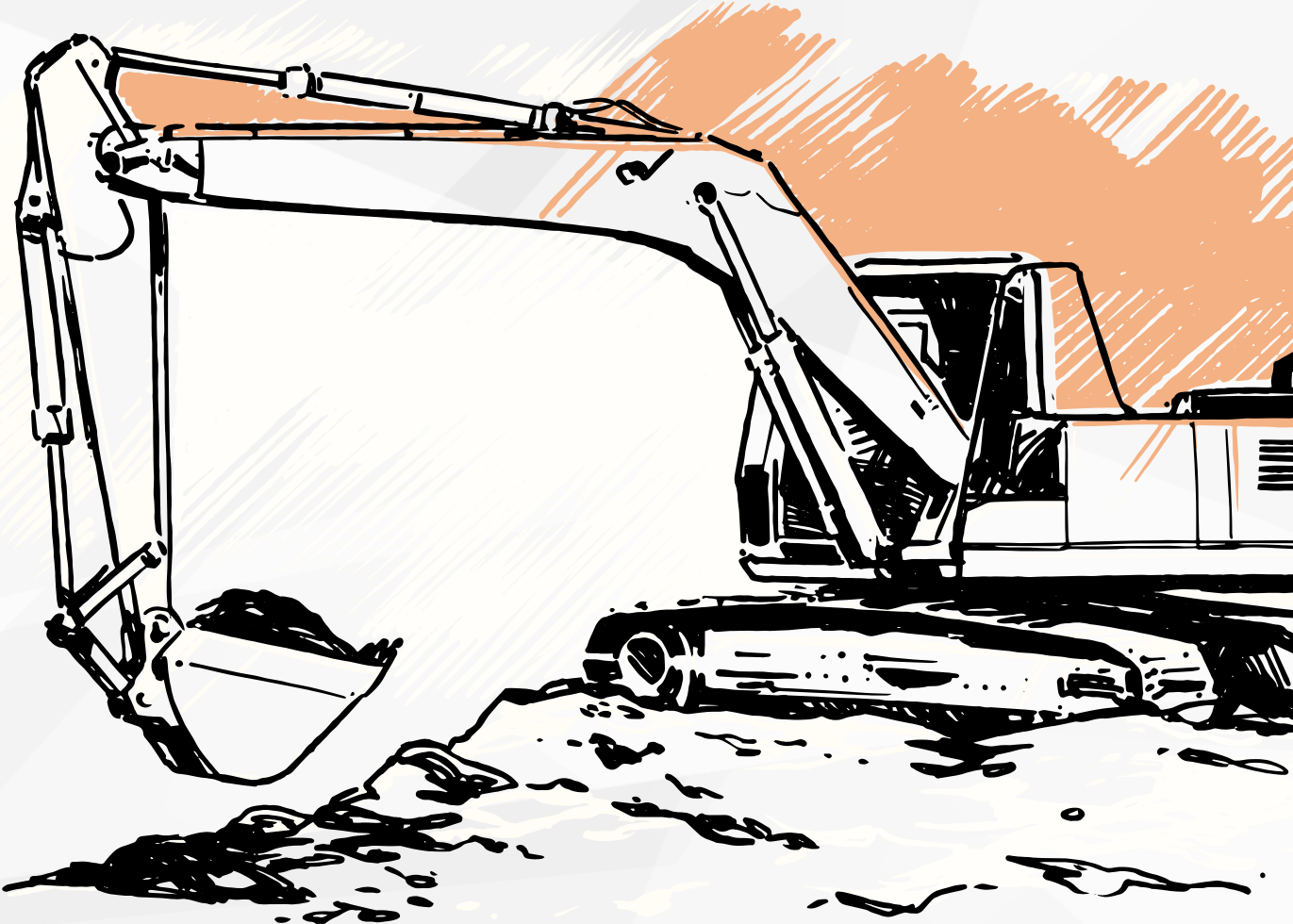
Dilip Buildcon Limited

Earnings Presentation | Q4 FY22

Content

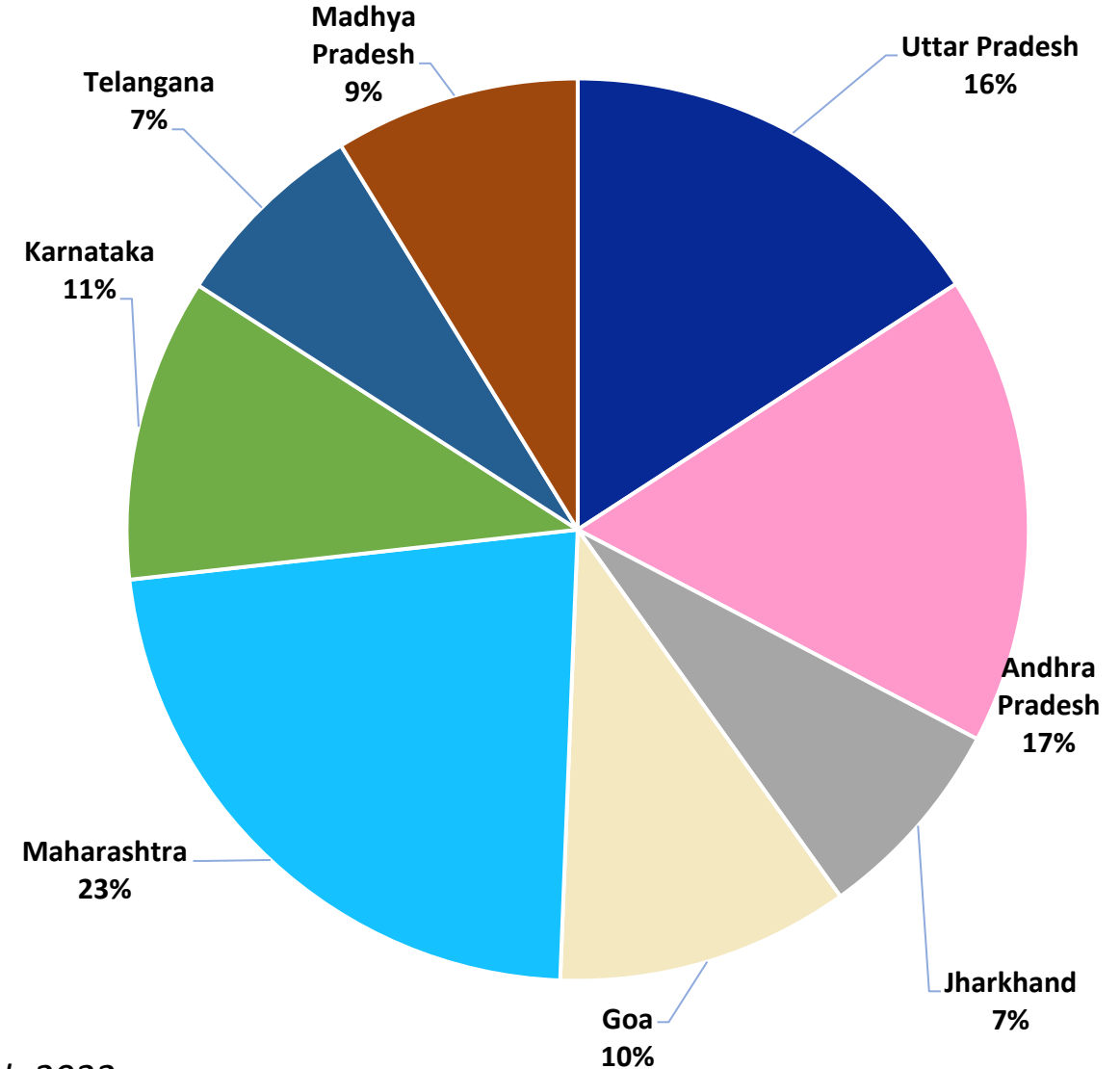
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BUSINESS HIGHLIGHTS



12 Projects Completed in FY22 worth ₹ 81,599 * mn – Committed to deliver

- 12 projects completed in a financial year worth ₹ 81,599 mn
- Projects completed across 8 states in road and mining sectors
 - 6 HAM and 5 EPC road projects completed worth ₹ 74,424 mn
 - 1 mining project completed worth ₹ 7,175 mn

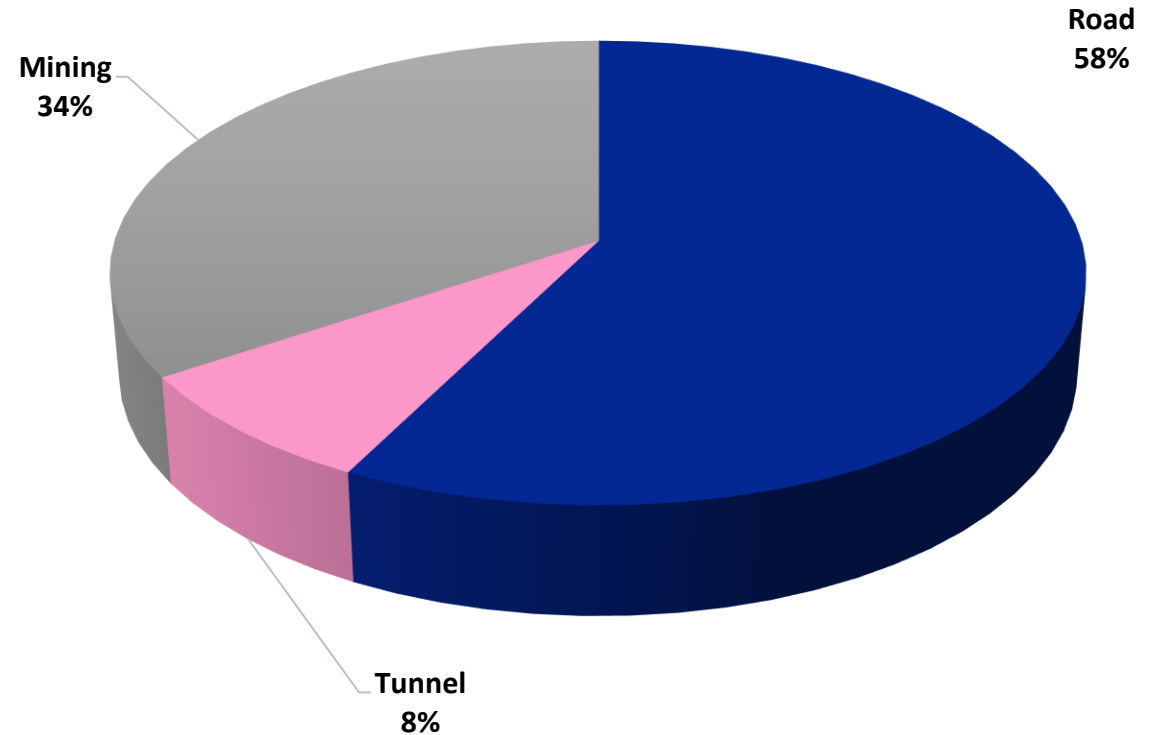


* It does not include 1 HAM project of ₹ 7,190 mn completed after 31st March 2022

5 New Projects Won in FY22 worth ₹ 78,110 * mn

- 5 New projects worth Rs. 78,110 mn won in FY22
- Projects won across 3 sectors viz. road, mining and tunnel, shows diversified business approach
- Projects won in 5 states proves geographical spread

Sector Wise New Orders



* It does not include 2 HAM projects of ₹ 29,310 mn won after 31st March 2022

PROJECTS COMPLETED DURING FY22

(₹ mn)

Name of the Employer	Project Name	State	Type of Work	EPC Cost excluding GST	Length (Kms)	Scheduled Date of Completion Including Covid EOT	Actual Completion Date	Early Completion Days
NHAI	Sangli-Solapur (Package II: Borgaon Watambare)	Maharashtra	HAM	6,741	52.00	19.10.2021	24.09.2021	25
NHAI	Dagamagpur-Lalganj (Pkg-2)	Uttar Pradesh	EPC	6,875	47.70	09.09.2021	05.10.2021	-
NHAI	Gorhar to Khairatunda	Jharkhand	HAM	6,057	39.49	18.10.2021	16.10.2021	2
NHAI	Anandapuram-Pendurthi-Anakapalli	Andhra Pradesh	HAM	13,750	50.80	08.11.2021	08.11.2021	-
NHAI	Sangli-Solaopur (Package-IV)	Maharashtra	HAM	7,423	56.50	19.02.2022	14.12.2021	67
NHAI	Mangloor to Telangana/ Maharastra Border	Telangana	HAM	5,795	48.96	20.12.2021	15.12.2021	5
NHAI	Lalganj-Hanumanha (Pkg-3)	Uttar Pradesh	EPC	6,045	43.40	20.12.2021	20.12.2021	-
NHAI	Saoner-Dhapewada-Kalmeshwar-Gondkhairi	Maharashtra	EPC	4,286	28.88	23.01.2022	15.01.2022	8
NCL	Jayant OCP (OB Removal Project)	Madhya Pradesh	EPC	7,175	-	31.12.2021	08.12.2021	23
NHAI	Bellary to Byrapura	Karnataka	HAM	8,875	54.95	21.01.2022	19.01.2022	2
MoRTH	Zuari Bridge (Package I)	Goa	EPC	4,401	-	23.03.2022	23.03.2022	-
MoRTH	Zuari Bridge (Package III)	Goa	EPC	4,176	-	31.03.2022	31.03.2022	-
Total				81,599 *				

* It does not include 1 HAM project of ₹ 7,190 mn completed after 31st March 2022

(₹ mn)

Projects won during FY22

Project Name	Type	State	Name of Employer	Contract Value including GST	LOA Date	Period in which order Won
Amadand OCP (OB Removal Project)	Mining	Madhya Pradesh	SECL	26,830	31.12.2021	Q3
Tunnels T14, T15 and T16 in Bilaspur	Tunnel	Himachal Pradesh	RVNL	6,370	08.02.2022	Q3
Sargi – Basanwahi	Road	Chhattisgarh	NHAI	12,550*	28.02.2022	Q4
Karimnagar Warangal	Road	Telangana	NHAI	16,470*	Awaited	Q4
Maradgi S Andola to Baswantpur	Road	Karnataka	NHAI	15,890*	Awaited	Q4
Total				78,110		

Projects won during FY23 till date

Project Name	Type	State	Name of Employer	Contract Value including GST	LOA Date	Period in which order Won
Mehgama-Hansdiha	Road	Jharkhand	NHAI	9,760*	Awaited	FY23
Urga-Pathalgaon	Road	Jharkhand	NHAI	19,550*	Awaited	FY23
Total				29,310		

* Bid Project Cost (BPC) of HAM Projects

Total Order Book – ₹ 2,55,945 mn

ROADS & HIGHWAYS

₹ 115,591 mn - 45.16%

SPECIAL BRIDGES

₹ 12,421 mn - 4.85%

IRRIGATION

₹ 43,481 mn - 16.99%

METRO

₹ 2,130 mn - 0.83%

TUNNEL

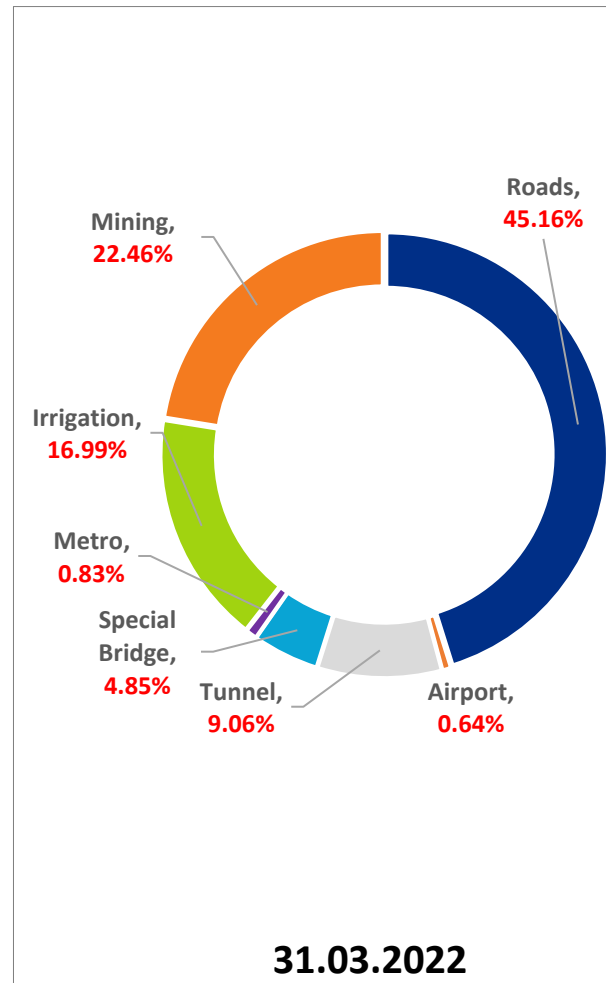
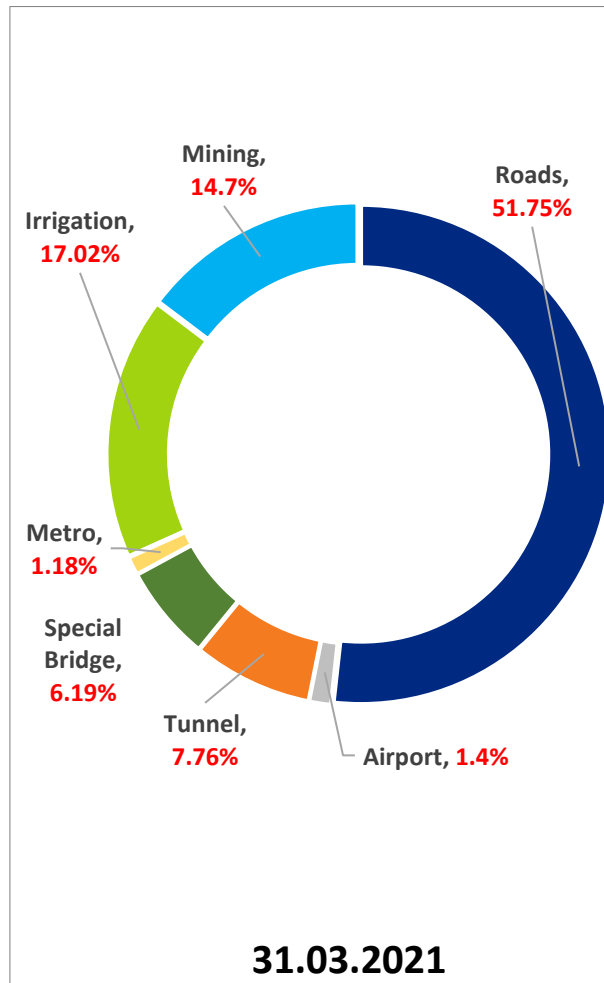
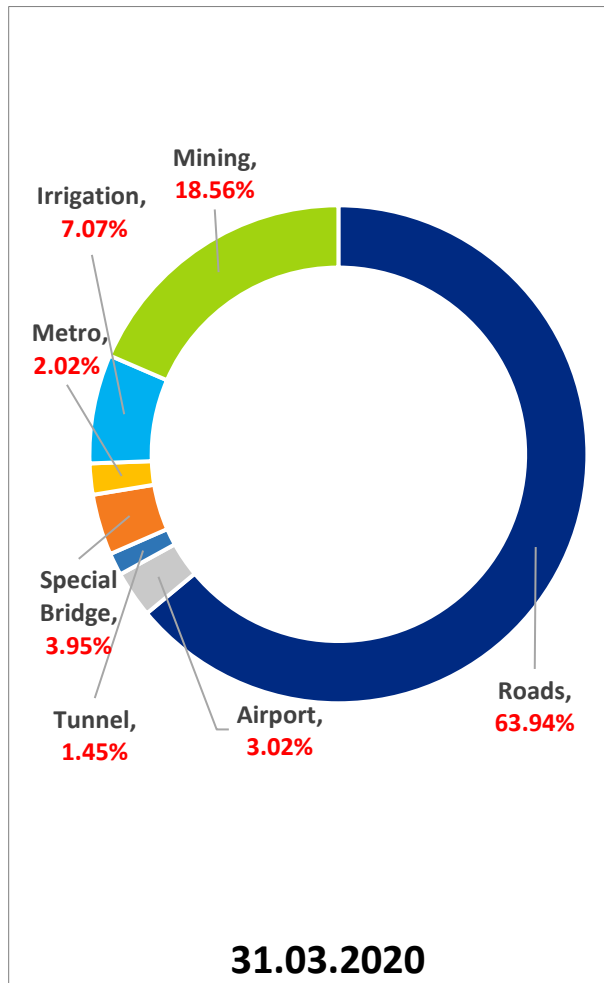
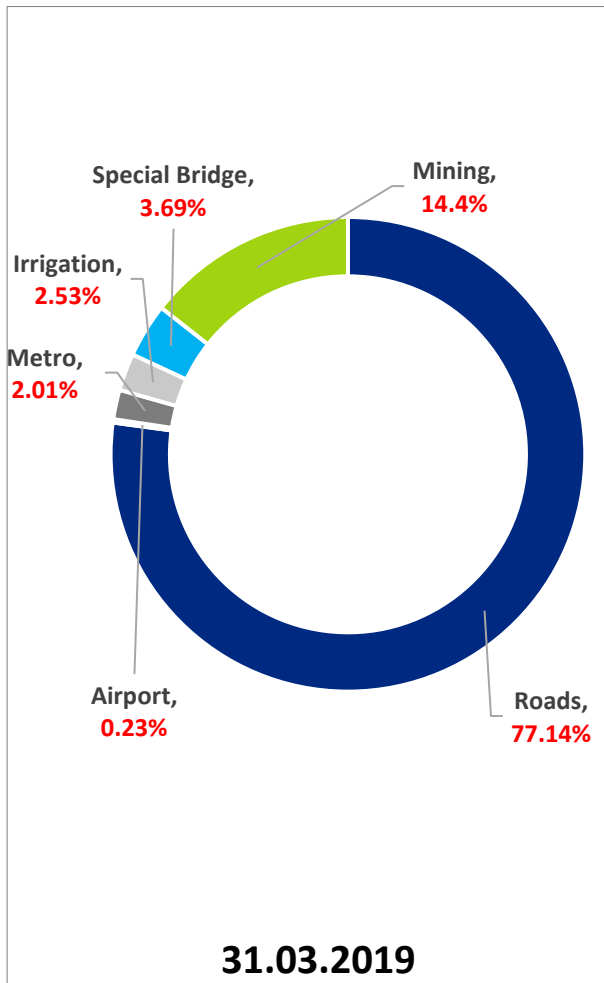
₹ 23,190 mn - 9.06%

MINING

₹ 57,491 mn - 22.46%

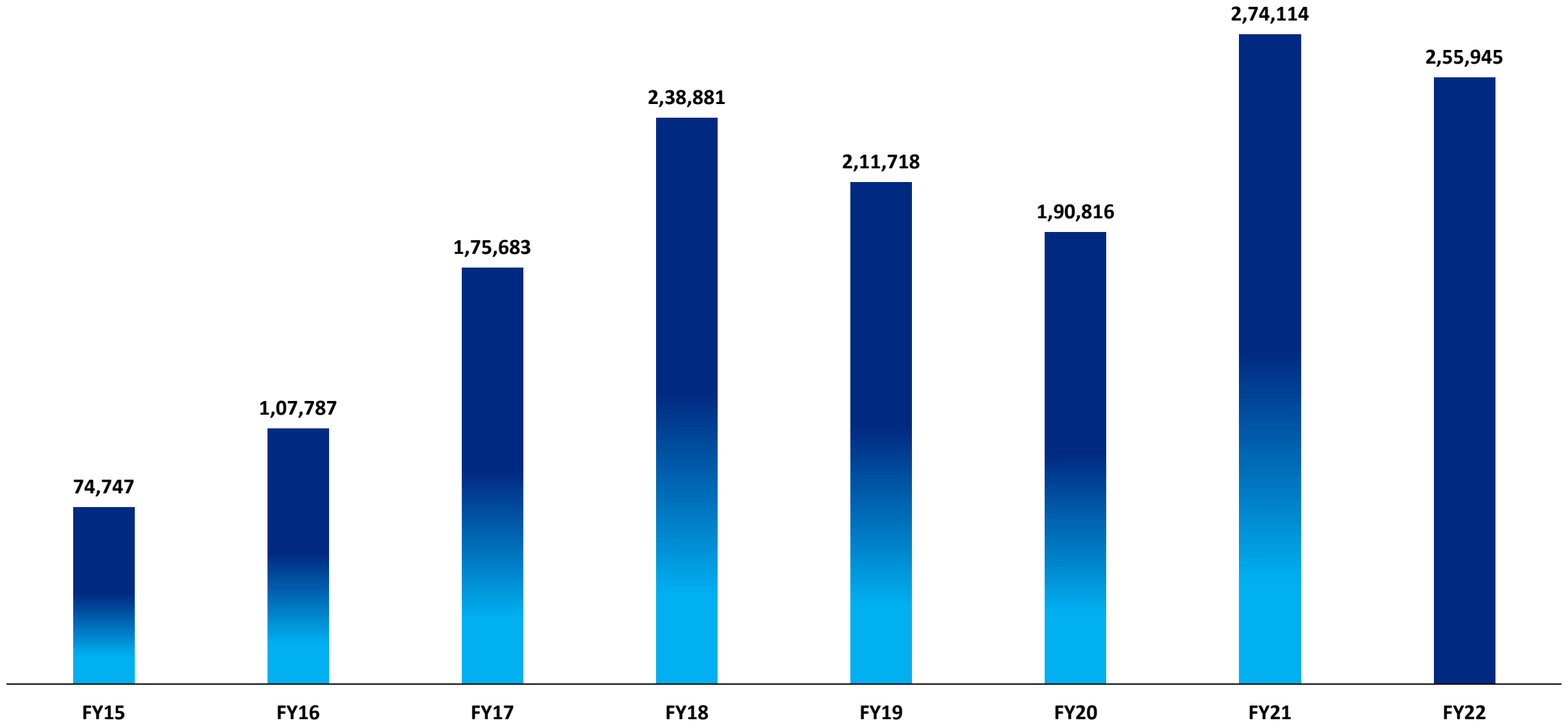
AIRPORT

₹ 1,641 mn - 0.64%

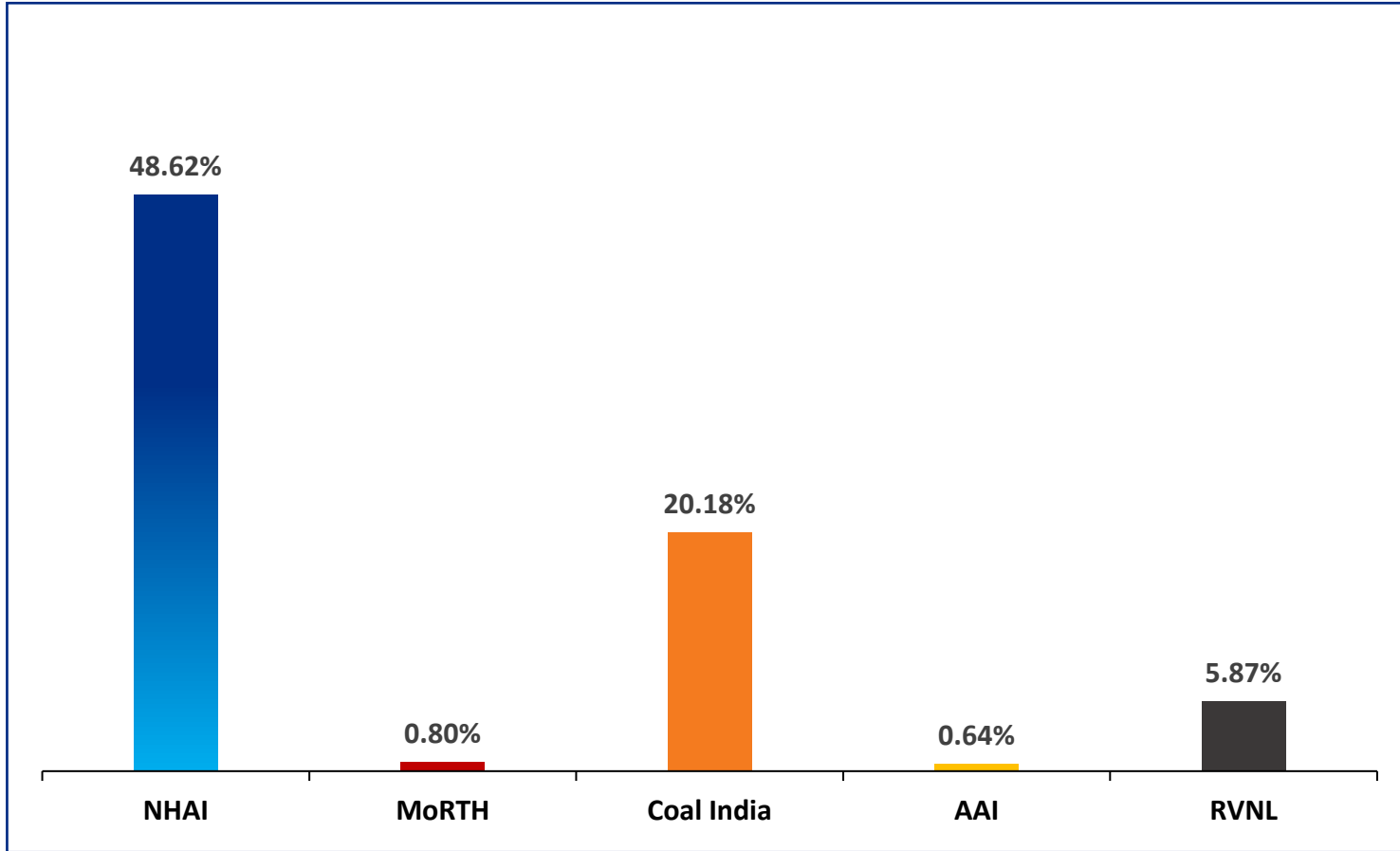




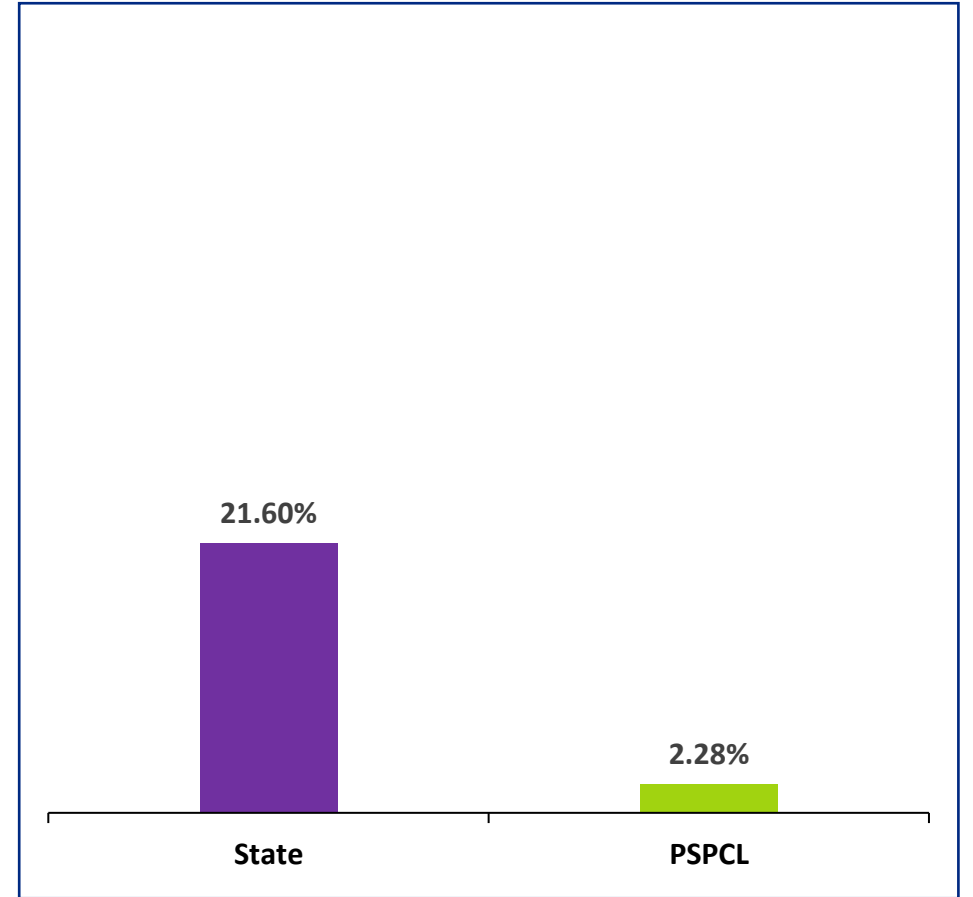
(₹ mn)



76% of the order book from the Central Government

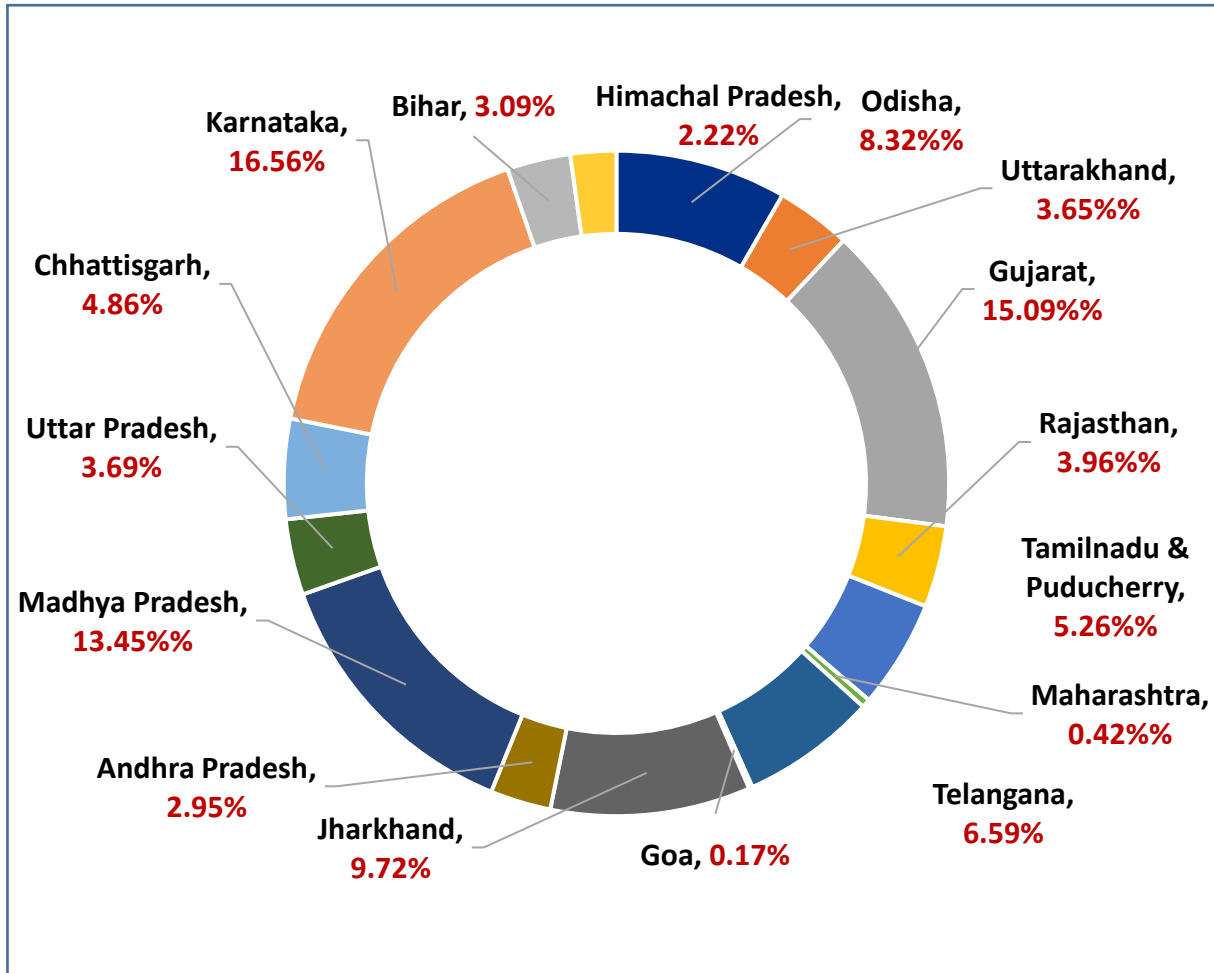


24% of the order book from the state government

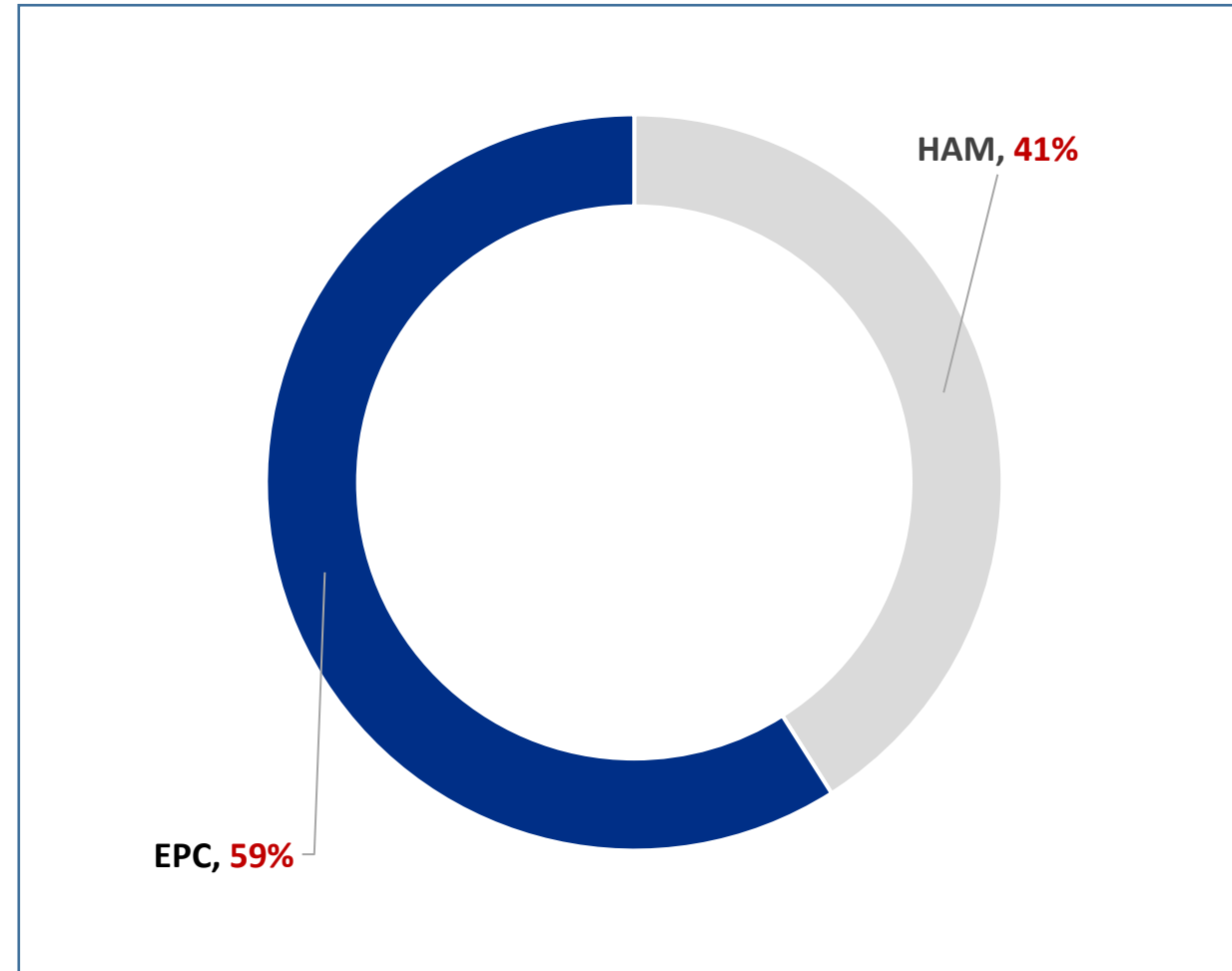




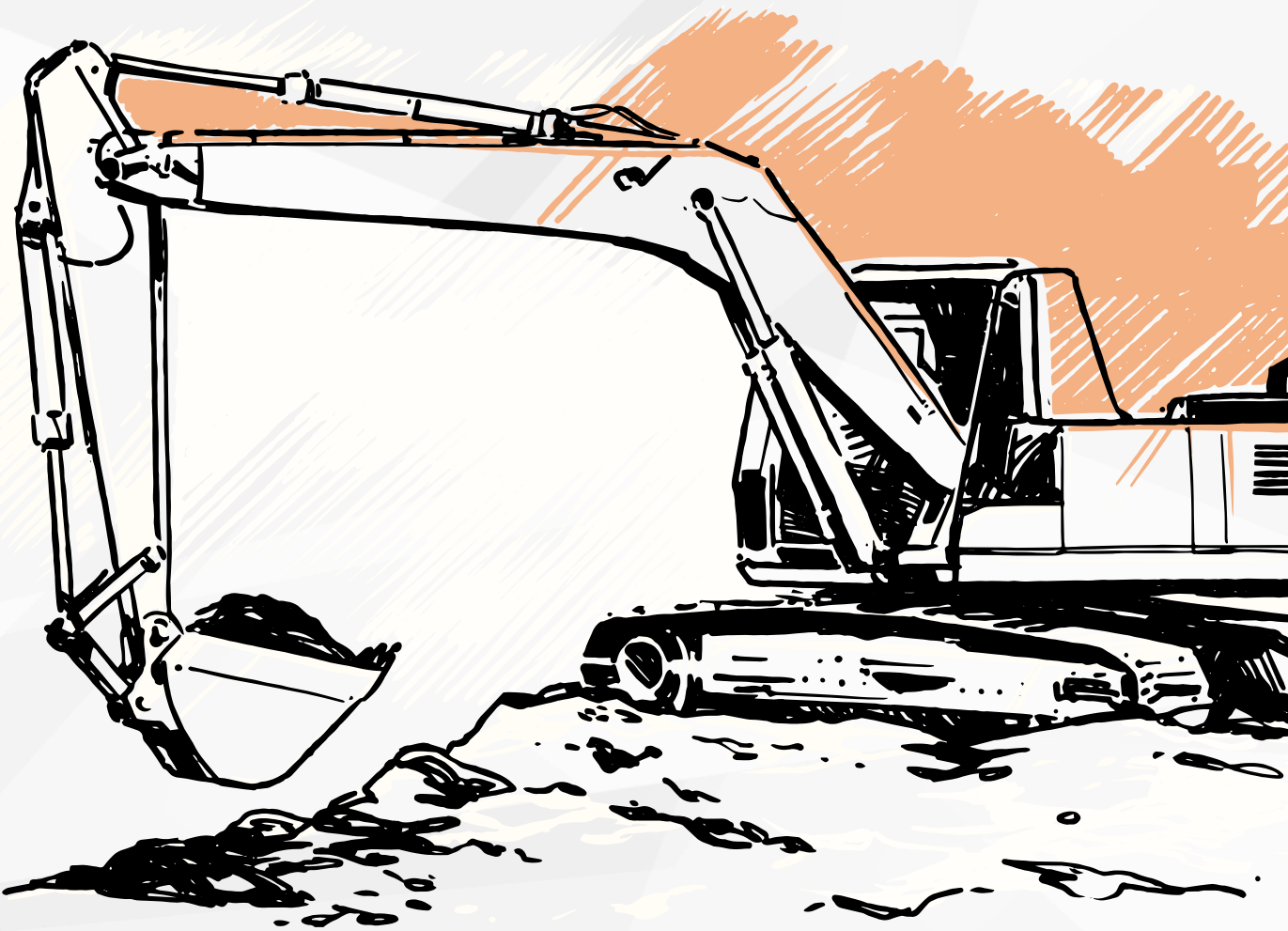
Order Book Geography Wise

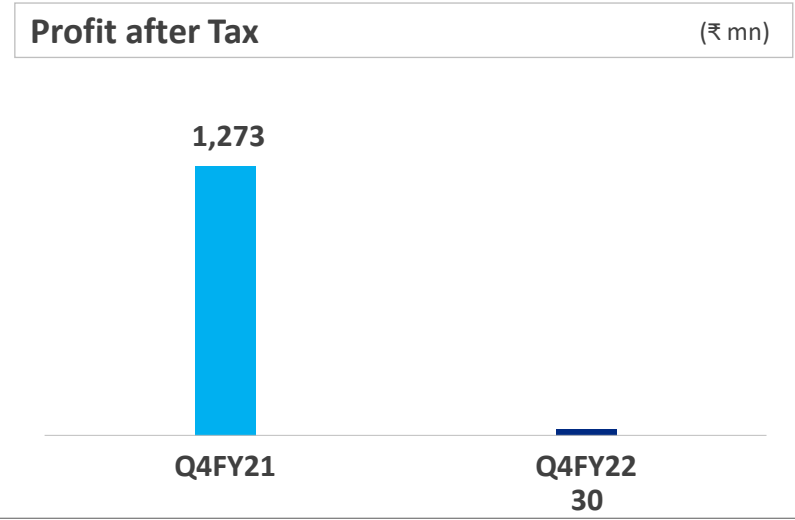
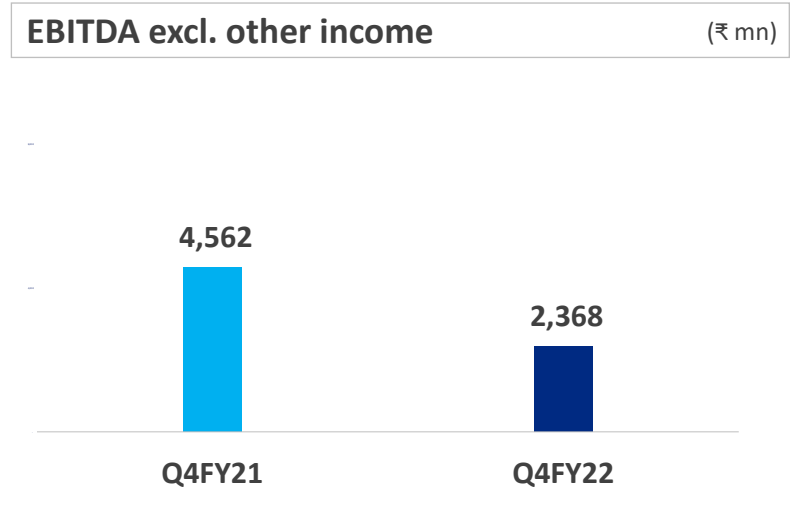
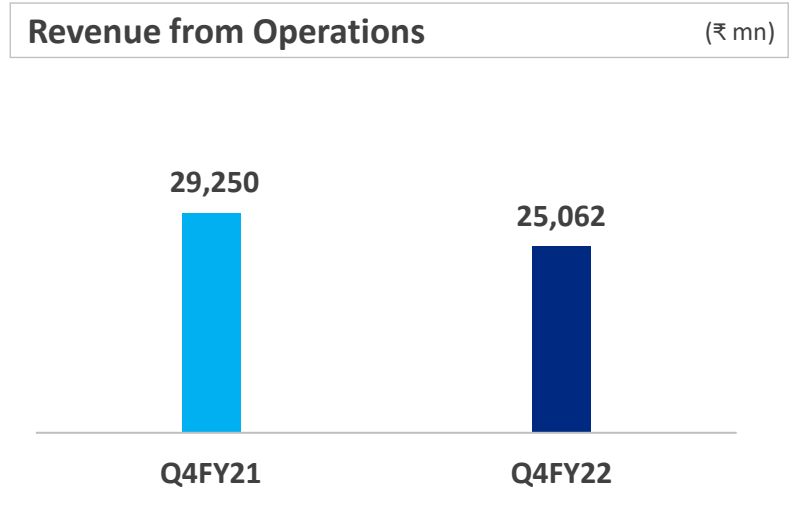


Order Book Contract Type Wise



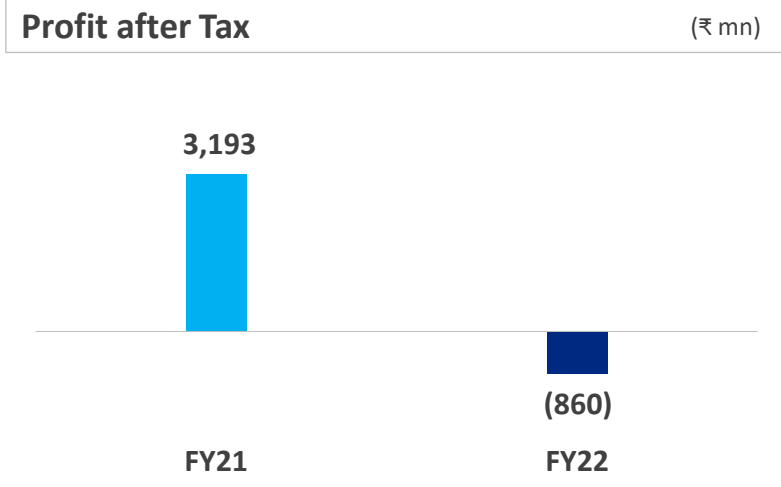
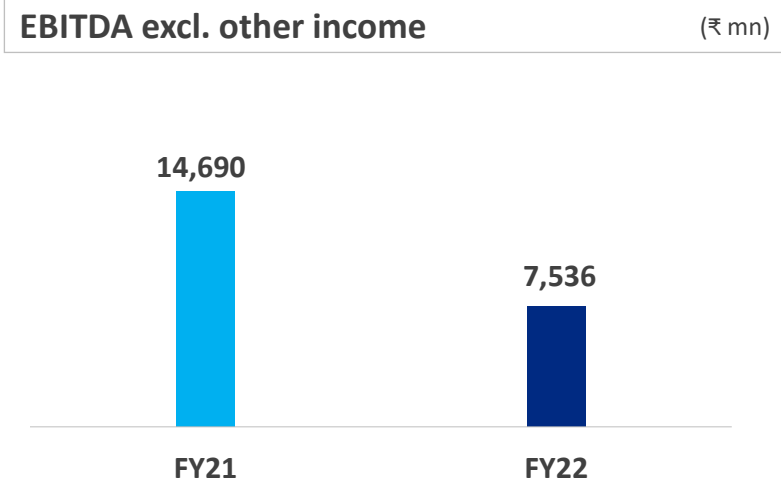
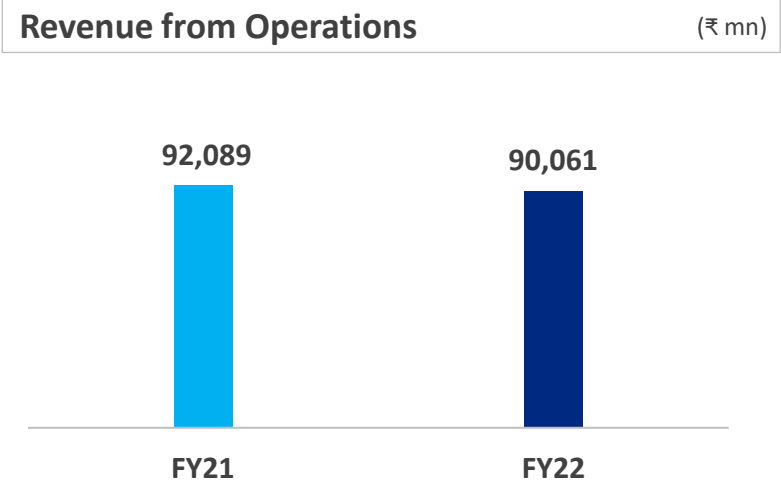
**STANDALONE FINANCIAL
HIGHLIGHTS**





Contract Revenue Breakup

Roads, Special Bridges & Tunnels			Irrigation			Metros, Airports & Urban Development			Mining		
Q4FY22	-	20,982	Q4FY22	-	1,233	Q4FY22	-	1,136	Q4FY22	-	1,185
Q4FY21	-	24,814	Q4FY21	-	1,509	Q4FY21	-	760	Q4FY21	-	1,958



Contract Revenue Breakup

Roads, Special Bridges & Tunnels			Irrigation			Metros, Airports & Urban Development			Mining		
FY22	-	75,577	FY22	-	3,383	FY22	-	3,631	FY22	-	6,128
FY21	-	76,523	FY21	-	3,888	FY21	-	2,798	FY21	-	7,944

(₹ mn)

Particulars	Q4FY22	Q3FY22	Q4FY21	FY22	FY21
Revenue	25,062	21,976	29,250	90,061	92,089
Operating expenses	22,694	21,913	24,678	82,525	77,399
EBITDA excl. other income	2,368	63	4,562	7,536	14,690
EBITDA Margin (%)	9.45%	0.29%	15.60%	8.37%	15.95%
Other income	66	98	50	340	291
Depreciation	968	986	961	3,932	4,071
Interest	1,425	1,516	1,500	6,048	5,862
Profit/(loss) before exceptional items and tax	41	(2,342)	2,150	(2,103)	5,048
Exceptional items	-	594	-	614	-
Profit/(loss) before tax	41	(1,748)	2,150	(1,489)	5,048
Tax Expense	11	(781)	877	(630)	1,855
Profit/(loss) after tax	30	(967)	1,273	(860)	3,193
PAT Margin (%)	0.12%	-4.40%	4.35%	-0.95%	3.47%

(₹ mn)

Particulars	Q4FY22	Q4FY21	FY22	FY21
Revenue from Operations	25,062	29,250	90,061	92,089
Other income	66	50	340	291
Total Income	25,128	29,299	90,402	92,380
Expenses				
Cost of materials consumed	21,655	23,585	77,989	72,982
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(242)	(482)	138	(183)
Employee benefits expense	376	433	1,885	1,925
Finance costs	1,425	1,500	6,048	5,862
Depreciation and amortization expense	968	961	3,932	4,071
Other expenses	905	1,152	2,514	2,675
Total expenses	25,087	27,149	92,505	87,332
Profit/(loss) before exceptional items and tax	41	2,150	(2,103)	5,048
Exceptional items	-	-	614	-
Profit/(loss) before tax	41	2,150	(1,489)	5,048
Tax expenses	11	877	(630)	1,855
Profit/(loss) after tax	30	1,273	(860)	3,193

(₹ mn)

Particulars	Mar'22	Dec'21	Mar'21
ASSETS			
Non-current assets			
(a) Property, plant and equipment	16,448	17,295	18,954
(b) Capital work in progress	-	5	1
(c) Other Intangible Assets	130	146	196
(d) Financial assets			
(i) Investments	6,825	7,572	10,447
(ii) Other	2,207	2,092	3,059
(e) Deferred tax assets (net)	969	1,046	359
(f) Other non-current asset	4,426	4,705	4,385
Total Non-current assets	31,005	32,861	37,400
Current assets			
(a) Inventories	34,093	33,747	30,294
(b) Financial assets			
(i) Trade receivables	10,380	15,041	11,047
(ii) Cash and cash equivalent	3,329	3,263	2,922
(iii) Other bank balances	0.29	0.29	0.21
(iv) Loans	1,983	4,371	7,711
(v) Others financial assets	11,039	8,461	5,874
(c) Current tax asset (net)	3,583	3,093	1,908
(d) Other current assets	16,198	16,327	12,578
Total Current Assets	80,604	84,305	72,334
Non-current assets held for sale	696	-	2,520
TOTAL ASSETS	1,12,305	1,17,165	1,12,254

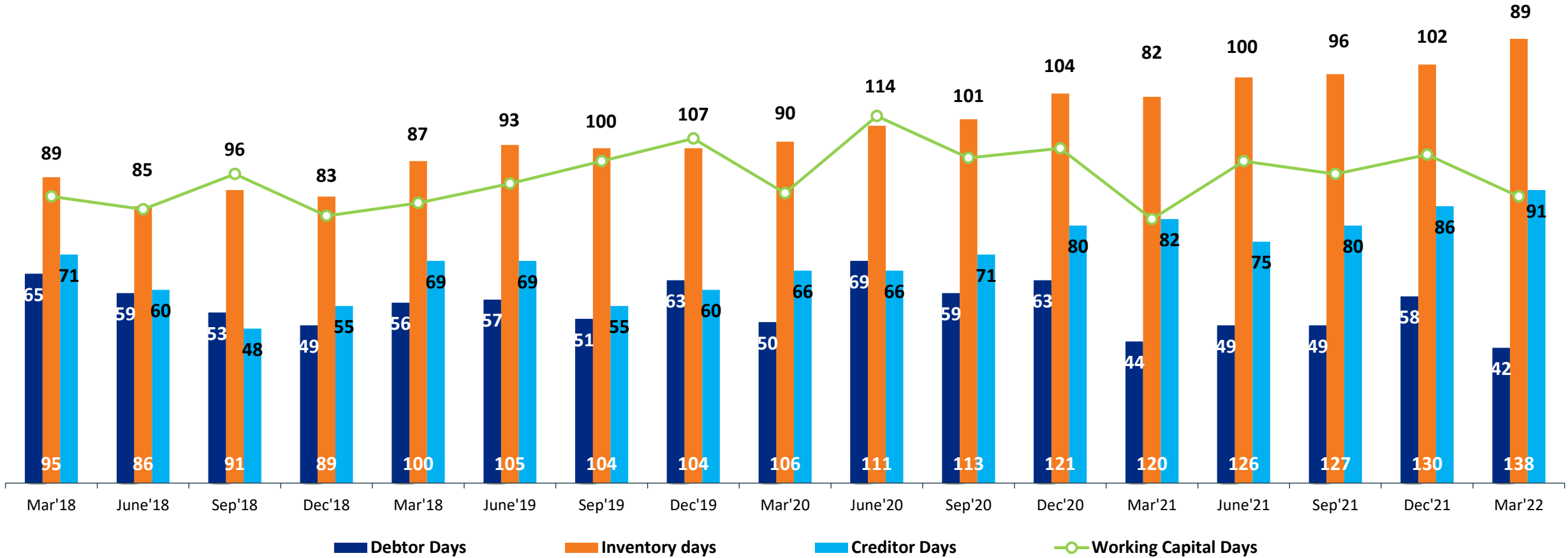
Particulars	Mar'22	Dec'21	Mar'21
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	1,462	1,462	1,368
(b) Other equity	41,899	41,748	37,804
Total Equity	43,361	43,210	39,172
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	4,519	5,932	6,173
(ii) Other Financial liabilities	174	211	214
(b) Provisions	521	754	807
(c) Other non-current liabilities	5,939	5,327	6,040
Total Non current liabilities	11,154	12,224	13,234
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	26,198	28,788	27,737
(ii) Trade payable	22,461	22,357	20,630
(iii) Other financial liabilities	1,379	1,736	2,329
(b) Other current liabilities	7,625	8,700	6,474
(c) Provisions	126	149	159
Total Current liabilities	57,789	61,731	57,329
Liabilities in respect of non current assets classified as held for sale	-	-	2,520
Total Liabilities	68,944	73,856	73,082
TOTAL EQUITY AND LIABILITIES	1,12,305	1,17,165	1,12,254

(₹ mn)

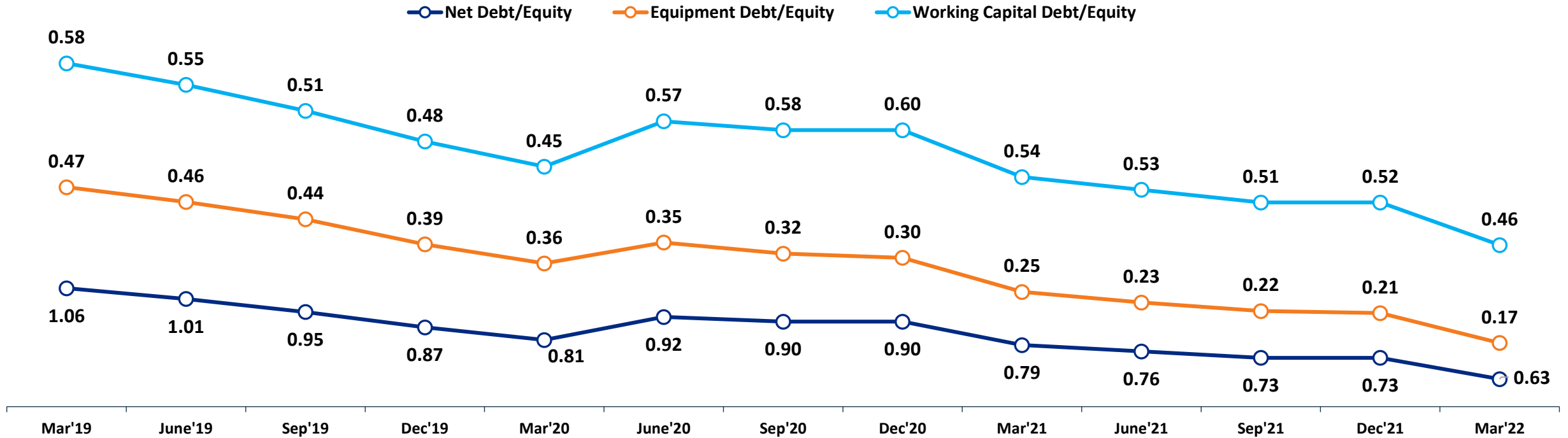
Particulars	9MFY22	Q4FY22	FY22
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	(1,531)	42	(1,489)
Adjustments for:			
Depreciation	2,964	968	3,932
Interest Income	(265)	(64)	(329)
Finance Income due to Unwinding of security deposit	(2)	(1)	(3)
(Profit)/Loss on sale of fixed assets	18	11	29
Interest expense	4,623	1,425	6,048
Provision for Doubtful Debts	70	317	387
Provision for impairment	-	102	102
Remeasurements gains / (losses) on post-employment benefits	101	187	288
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	(614)	-	(614)
Operating Profit Before Working Capital Changes	5,364	2,987	8,351
Working Capital Changes			
(Increase)/Decrease in Current and Non- Current Assets	(9,949)	4,104	(5,845)
Increase/(Decrease) in Current and Non-Current Liabilities	126	(753)	(627)
Increase/(Decrease) in Provisions	(62)	(257)	(319)
Cash generated from operations	(4,521)	6,081	1,560
Income tax paid	(1,185)	(490)	(1,675)
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	(5,706)	5,591	(115)

Particulars	9MFY22	Q4FY22	FY22
CASH FLOW FROM INVESTMENT ACTIVITIES			
Purchase of Fixed Assets	(1,330)	(119)	(1,449)
Sale of Fixed Assets	57	3	60
Expenditure on Capital work in progress	(4)	5	1
Purchase of Investments	(1,500)	(52)	(1,552)
Sale of Investments	7,509	-	7,509
Interest Received	265	64	329
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	4,997	(98)	4,899
CASH FLOW FROM FINANCING ACTIVITIES			
(Repayment) / Proceeds of / from Equity	5,008	-	5,008
(Repayment) / Proceeds of / from Long Term Borrowings (net)	(241)	(1,413)	(1,654)
(Repayment) / Proceeds of / from Short Term Borrowings (net)	(125)	(1,465)	(1,590)
Repayment) / Proceeds of / from Current Maturities of Long Term Borrowings (net)	1,177	(1,126)	51
Interest paid	(4,623)	(1,425)	(6,048)
Finance Income due to Unwinding of security deposit	2	1	3
Dividend Paid	(146)	-	(146)
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	1,051	(5,428)	(4,377)
NET INCREASE/(DECREASE) OF CASH & CASH EQUIVALENTS (A+B+C)	342	65	407

NET WORKING CAPITAL DAYS – QUARTERLY

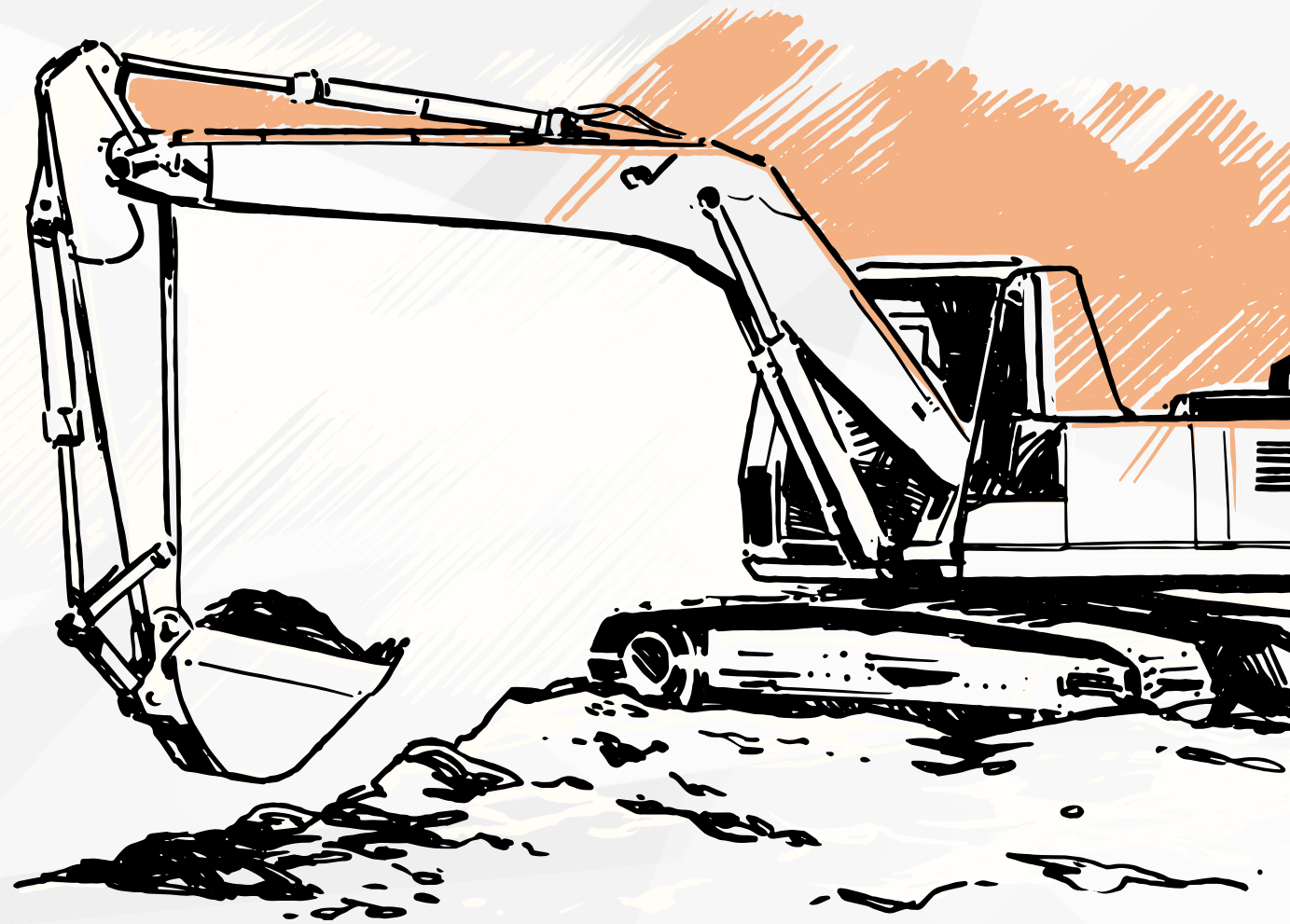


NET DEBT TO EQUITY RATIO – QUARTERLY (WORKING CAPITAL & EQUIPMENT DEBT)



₹ Mn	Mar'19	June'19	Sep'19	Dec'19	Mar'20	June'20	Sep'20	Dec'20	Mar'21	Jun'21	Sep'21	Dec'21	Mar'22
Net Debt	33,876	33,432	31,796	30,481	29,343	33,586	33,335	33,915	30,988	33,869	32,553	31,457	27,389
Equity	32,044	33,214	33,626	34,898	36,060	36,431	36,869	37,842	39,172	44,430	44,306	43,210	43,361

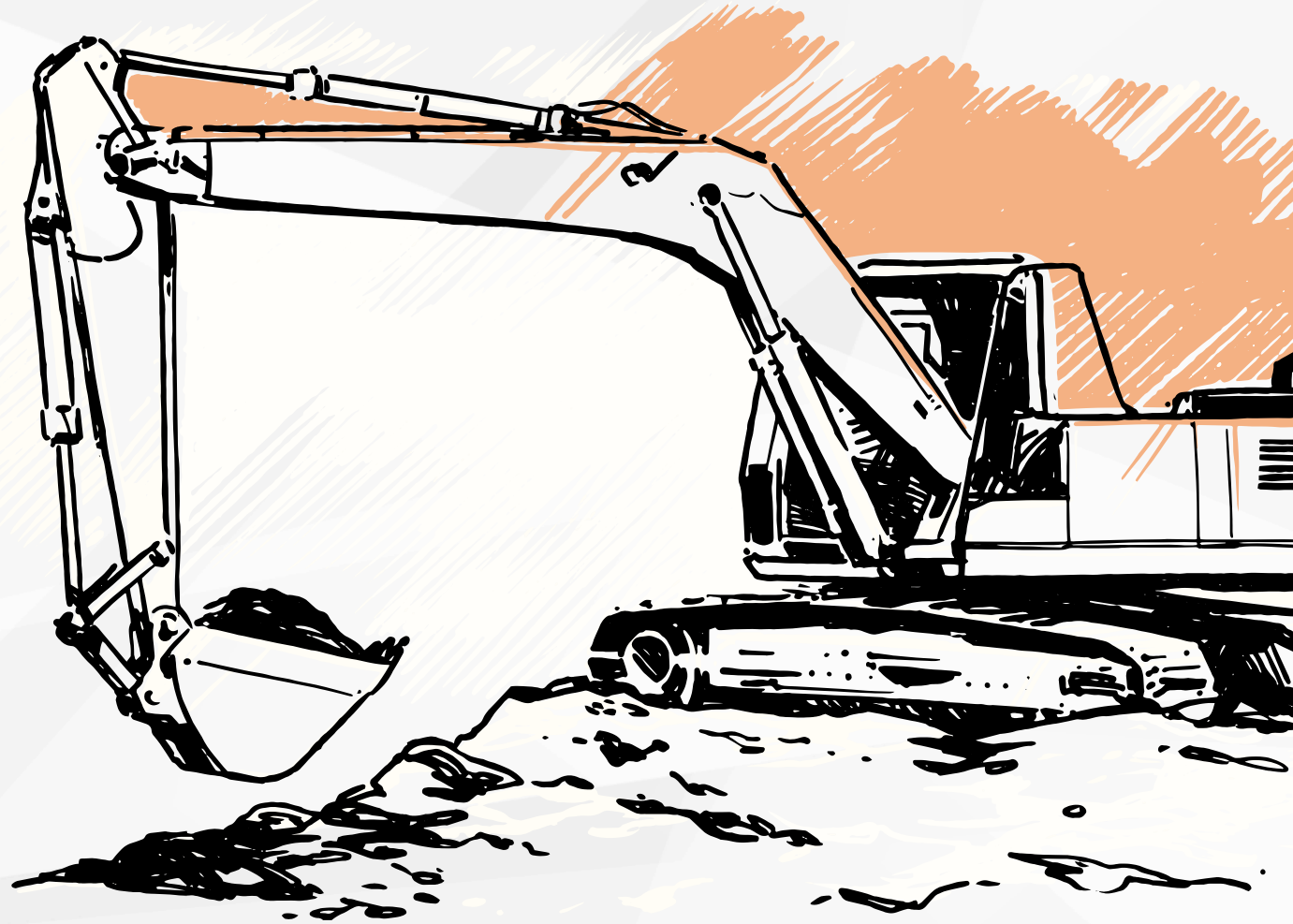
CONSOLIDATED FINANCIAL HIGHLIGHTS



(₹ mn)

Particulars (₹ mn)	Q4FY22	Q3FY22	Q4FY21	FY22	FY21
Revenue from Operations	26,637	22,455	31,355	95,664	1,01,683
Other income	52	134	80	384	422
Total Income	26,689	22,589	31,435	96,048	1,02,015
Expenses					
Cost of materials consumed	23,001	20,472	24,364	82,710	75,721
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(258)	531	(451)	114	(193)
Employee benefits expense	517	576	450	2,255	1,982
Finance costs	2,564	2,724	2,524	10,570	11,733
Depreciation and amortization expense	982	1,003	990	3,998	4,429
Other expenses	1,191	423	1,149	2,859	2,888
Total expenses	27,997	25,729	29,025	1,02,505	96,562
Profit/(loss)before exceptional items and tax	(1,308)	(3,140)	2,409	(6,457)	5,543
Exceptional items	-	1,376	114	(578)	321
Profit Before Tax	(1,308)	(1,763)	2,524	(7,035)	5,865
Tax expenses	(897)	(794)	836	(1,538)	1,681
Share of Profit / (Loss) of associates	-	-	174	-	182
Profit After Tax	(411)	(969)	1,862	(5,497)	4,365

DIVESTMENT



The Company has 13 HAM Assets which are either committed or at an advance stage of Monetisation

Cube Deal

Expected Divestment Consideration

from 3 HAM Projects

~ ₹ 4,296 Mn
at

1.42x Valuation



Flipping to Shrem InvIT

Expected Divestment Consideration

from 10 HAM Projects

~ ₹ 23,490 Mn

(₹ 6,165 Mn* in cash &
₹ 17,325 Mn in InvIT Units)

at

1.56x Valuation

*Out of ₹ 6,165 Mn, ₹ 4,500 Mn received in DBL by Mar-22

(₹ mn)

Particulars	Requirement	Actual Invested Till Mar-22	FY 22-23 Projected	FY 23-24 Projected	FY 24-25 Projected	FY 25-26 Projected
Investment in 26 HAM Projects @	33,661	21,281	7,460	3,730	1,102	88
Investment for Siarmal Coal Project *	5,766	31	1,007	2,019	379	-
Investment for Pachhwara Coal Project #	-	-	-	-	-	-
Total Equity Commitment	39,427	21,312	8,467	5,749	1,481	88

@ Subject to financial closure of 3 new HAM projects won in FY 21-22

* Remaining investment would be around ₹ 2,330 mn which will be invested in FY 27-29 in phased manner

Pachhwara coal project is an operation mine and operation has been sub-contracted, thus no equity investment is envisaged in DBL

UPDATE ON DIVESTMENT OF 10 HAM PROJECTS TO SHREM INVIT (“AAA RATED BY INDIA RATING)

(₹ mn)

Sr. No	Project Name	Equity	Unsecured Loan	Total	COD Status	Expected Time-line – Flipping to InvIT
1	DBL Byrapura Challakere Highways Private Limited	406.00	357.70	763.70	PCOD Achieved	June-22
2	DBL Gorhar Khairatunda Highways Private Limited	368.80	320.50	689.30	PCOD Achieved	June-22
3	DBL Anandpuram Anakapalli Highways Private Limited	1,101.00	935.60	2,036.60	PCOD Achieved	June-22
4	DBL Bellary Byrapura Highways Private Limited	546.40	333.10	879.50	COD Achieved	June-22
5	DBL Sangli Borgaon Highways Limited	526.10	531.90	1,058.00	PCOD Achieved	June-22
6	DBL Chandikhole Bhadrak Highways Limited	610.90	718.60	1,329.50	PCOD(E) - June 2022	Sep-22
7	DBL Bangalore Nidagatta Highways Private Limited	2,190.00	1,169.90	3,359.90	PCOD(E) - June 2022	Sep-22
8	DBL Rewa Sidhi Highways Private Limited	453.00	453.00	906.00	PCOD(E) - June 2022	Sep-22
9	DBL Nidagatta Mysore Highways Private Limited	2,283.50	985.30	3,268.80	PCOD(E) - July 2022	Sep-22
10	Pathrapali-Kathghora Highways Private Limited	360.80	360.80	721.50	PCOD(E) - Dec 2022	Sep-22
Total		8,846.50	6,165.40	15,011.90		

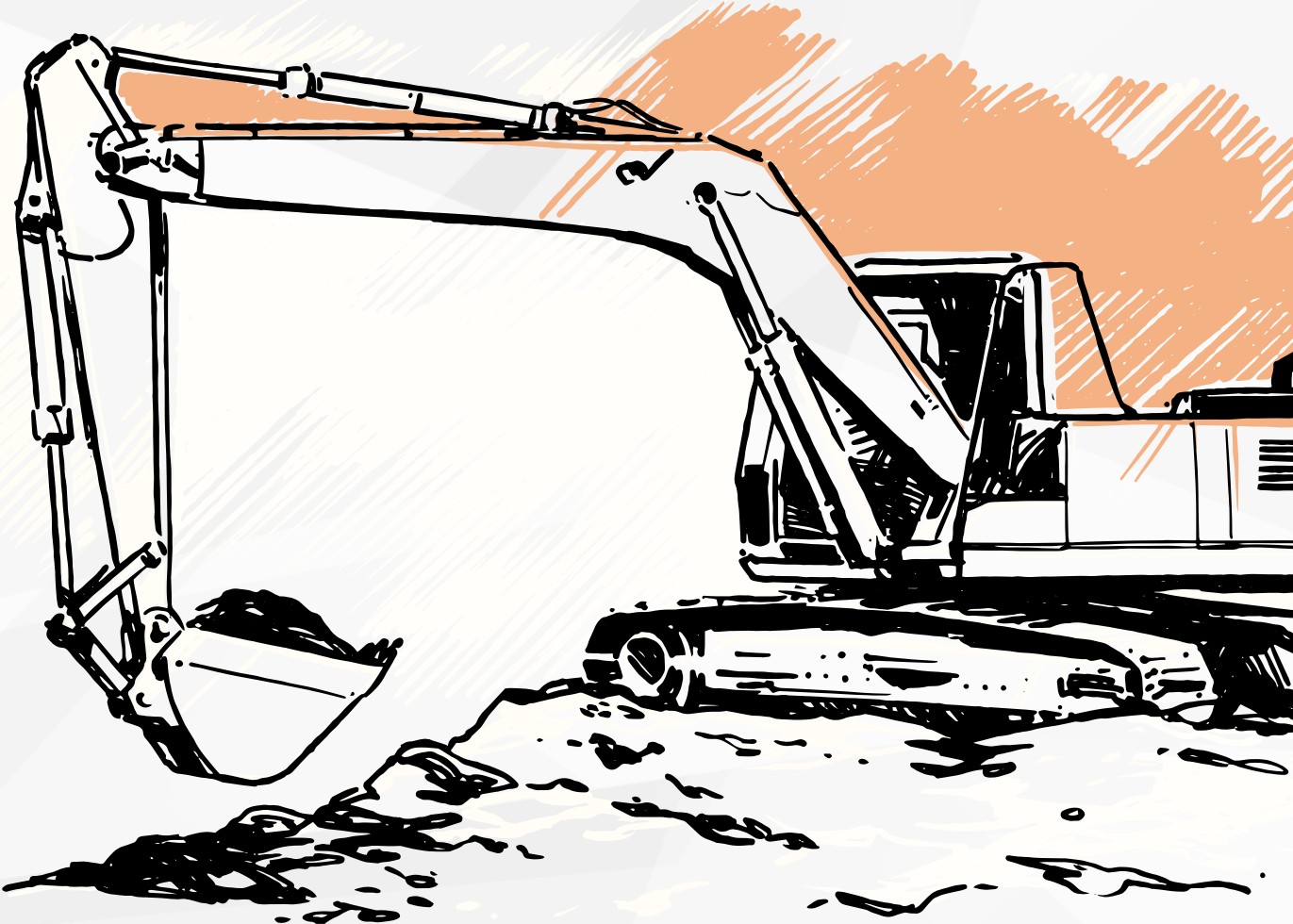
Valuation Matrix

E=Expected

Particulars	Investment Amount	Valuation	Consideration
Equity	8,846.50	17,323.60	Units of InvIT
Unsecured Loan	6,165.40	6,165.40	Cash
Total	15,011.90	23,490.00*	

*The Valuation may undergo change on the valuation date on the basis of outcome of final due diligence, prevailing Bank Rate, outstanding actual senior debt, inflation adjusted balance completion cost etc. of each of the projects on the transfer date.

KEY PROJECTS UPDATE



Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 30.04.2022
1	DBL Byrapura Challakere Highways Private Limited	PCOD achieved on 15.12.2020	31.12.2018	100.00
2	DBL Borgaon Watambare Highways Private Limited	PCOD achieved on 24.09.2021	22.04.2019	98.20
3	DBL Gorhar Khairatunda Highways Private Limited	PCOD achieved on 16.10.2021	19.07.2019	100.00
4	DBL Anandpuram Anakapalli Highways Private Limited	PCOD achieved on 08.11.2021	04.01.2019	90.88
5	DBL Mangalwedha Solapur Highways Private Limited	PCOD achieved on 14.12.2021	23.05.2019	98.80
6	DBL Mangloor Highways Private Limited	PCOD achieved on 15.12.2021	12.04.2019	100.00
7	DBL Bellary Byrapura Highways Private Limited	PCOD achieved on 19.01.2022	24.10.2019	94.52
8	DBL Sangli Borgaon Highways Limited	PCOD achieved on 25.04.2022	23.05.2019	89.48
9	DBL Chandikhole Bhadrak Highways Limited	4th PM, 75% Physical Progress	16.12.2018	81.65
10	DBL Rewa Sidhi Highways Private Limited	5th PM, 90% Physical Progress	14.12.2018	96.68
11	DBL Bangalore Nidagatta Highways Private Limited	5th PM, 90% Physical Progress	14.05.2019	93.19
12	DBL Nidagatta Mysore Highways Private Limited	4th PM, 75% Physical Progress	10.12.2019	86.54

Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 30.04.2022
13	Pathrapali-Kathghora Highways Private Limited	3rd PM, 50% Physical Progress	04.12.2020	57.96
14	Dodaballapur- Hoskote Highways Private Limited	3rd PM, 50% Physical Progress	22.02.2021	53.77
15	Repallewada Highways Limited	2nd PM, 30% Physical Progress	01.03.2021	47.21
16	Narenpur Purnea Highways Private Limited	2nd PM, 30% Physical Progress	18.03.2021	36.15
17	Dhrol Bhadra Highways Limited	1st PM, 10% Physical Progress	28.10.2021	22.28
18	Bangalore Malur Highways Limited	3rd PM, 20% Physical Progress	15.09-2021	20.16
19	Malur Bangarpet Highways Limited	2nd PM, 10% Physical Progress	20.09.2021	15.45
20	DBL Viluppuram Highways Limited	2nd PM, 10% Physical Progress	30.11.2021	12.98
21	DBL Poondiyankuppam Highways Limited	2nd PM, 10% Physical Progress	15.11.2021	10.49
22	Sannur Bikarnakette Highways Limited	-	Aug 2022 (E)	-
23	Bangarupalem Gudipala Highways Limited	-	July 2022 (E)	-
24	Raipur-Visakhapatnam-CG-2 Highways Limited	-	Sep 2022 (E)	-
25	Karimnagar Warangal	-	Sep 2022 (E)	-
26	Maradgi S Andola to Baswantpur	-	Sep 2022 (E)	-

E=Expected

KEY OUTSTANDING ROAD EPC PROJECTS

(₹ mn)

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	Length (Kms)	LOA Date	Date of Start	Schedule Date of Completion with EOT
Nagpur Mumbai Super Communication Expressway (Package 12)	16,980	507	45.65	Aug-18	Jan-19	May-22
Varanasi to Dagmaipur (Package 1)	5,987	260	34.00	Feb-18	Aug-19	May-22
Bundelkhand Expressway Project, Package-VI	13,621	1,845	45.28	Aug-18	Jan-20	Jan-23
Gorakhpur Link Expressway Project, Package-II	12,500	7,329	43.04	Nov-19	June-20	Dec-23

Airport Projects

(₹ mn)

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Construction of New Greenfield Airport at Hirasar, Rajkot	5,701	1,641	Feb-20	Feb-20	Aug-22

Mining Projects

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Pachhwara Central Coal Block – PSPCL	5,847	5,847	Aug-18	Sep-21	Sep-76
Samaleswari OCP of MCL	8,478	7,117	Dec-18	Jan-19	Mar-26
Overburden Removal – Nigahi OCP of NCL	17,989	9,309	Dec-19	Jan-20	Jun-24
Development and Operation of Siarmal Open Cast Project (MDO)	12,481	12,481	Mar-21	June-21	Jun-47
Amadand OCP of SECL	22,737	22,737	Dec-21	Awaited	Awaited

Irrigation Projects

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Navnera Barrage	5,366	2,214	Oct-18	Oct-18	Oct-23
Bhadbhut Barrage	37,212	32,603	July-20	Oct-20	Oct-24

Special Bridge Projects

(₹ mn)

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Zuari Bridge -(Package II)	5,454	435	Feb-16	April-16	Sep-22
Extra-dosed bridge across Sharavathi backwaters	3,215	1,615	Jul-19	Dec-19	May-23
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	16,965	10,371	Jul-20	Nov-20	Oct-24

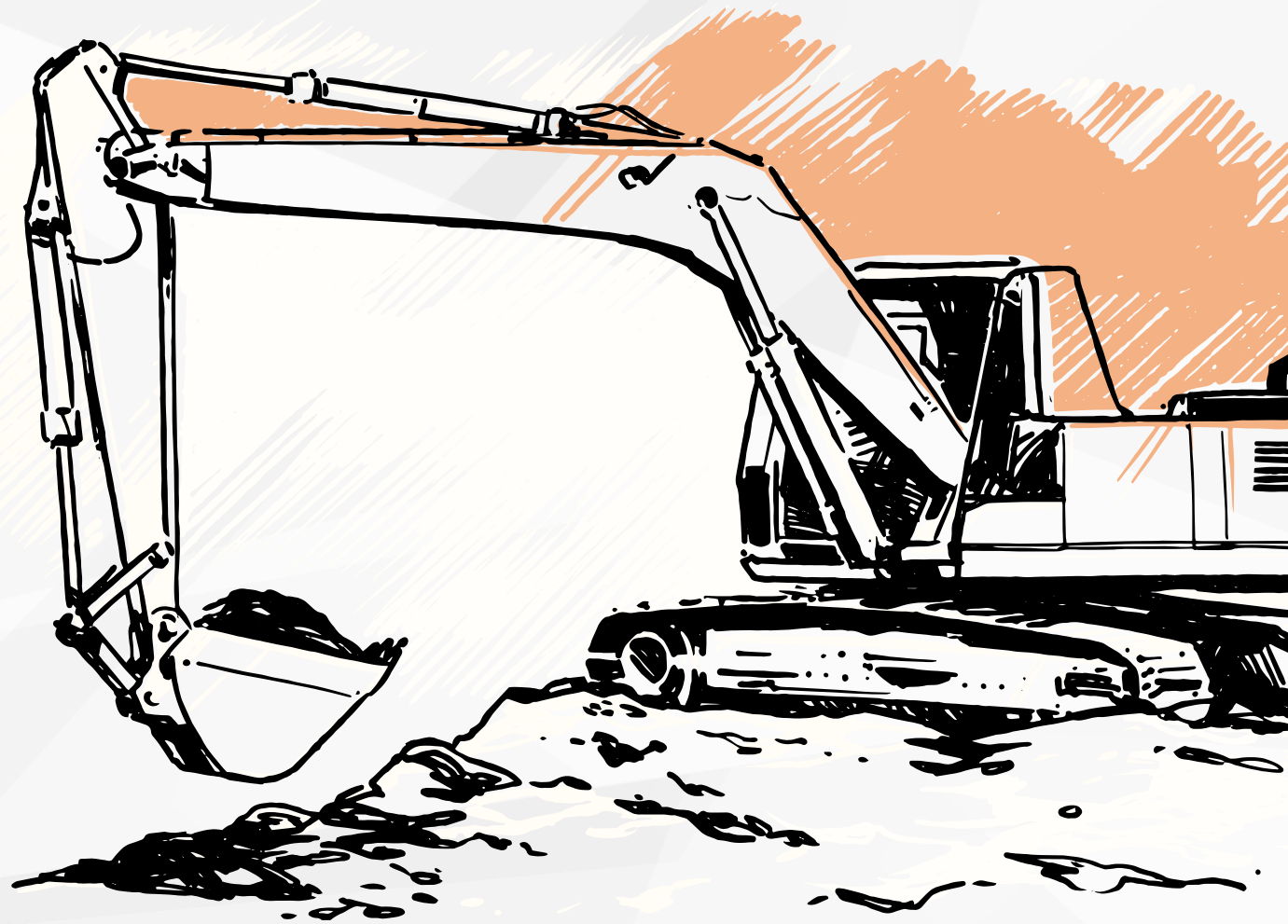
Metro Projects

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Bhopal Metro	2,206	627	Oct-18	Nov-18	Dec-22
Indore Metro	2,044	1,503	Oct-18	Dec-18	Aug-23

Tunnel Projects

Project name	Contract Value	Outstanding Order Book as on 31.03.2022	LOA Date	Date of Start	Schedule date of Completion
Rishikesh to Karanprayag (Package 9)	11,919	9,332	Aug-20	Sep-20	Nov-24
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	8,929	7,928	Dec-20	July-21	Jan-24
Tunnels T14, T15 and T16 in Bilaspur	5,687	5,687	Feb-22	Awaited	Awaited

COMPANY OVERVIEW





Pan India presence
**19 states &
1 Union Territory**



Largest owner of
construction
equipments **11,237**



No subcontracting,
vertically integrated
and use of technology



Best project executors
**~90% projects
before time**



Largest employer in
construction industry
30,737 employees



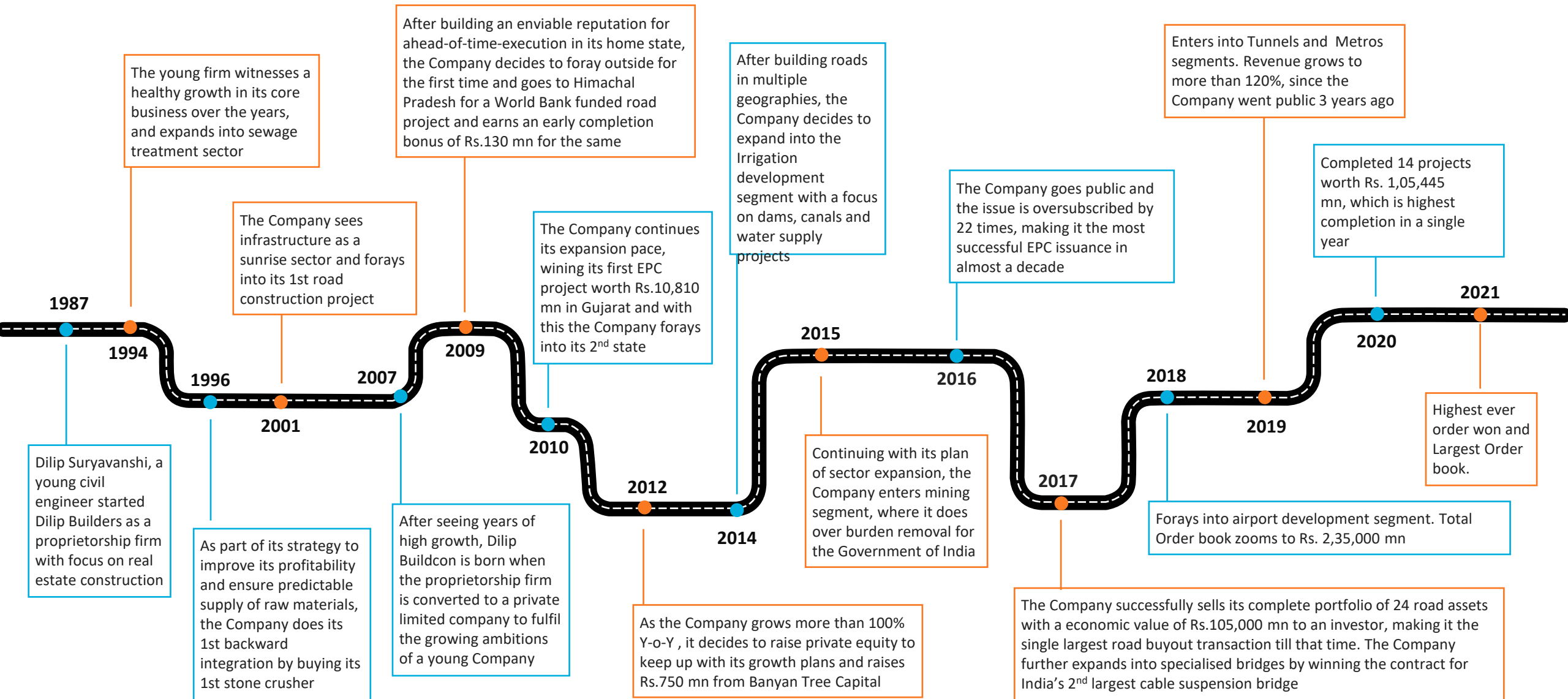
Diversified areas of expertise
**Roads, special bridges, tunnels,
metros, airports, irrigation &
mining**



Early completion bonus
FY 2012 to 2022
₹ 5,655 mn



Revenue growth
5 years **CAGR of 12%**



PAN INDIA PROJECT EXECUTION CAPABILITY

(₹ mn)

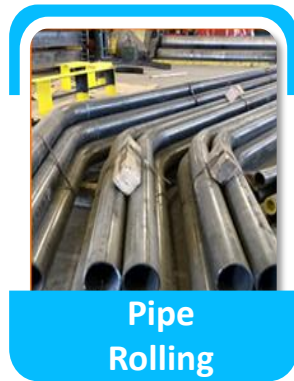


State	Completed	Ongoing Gross	Ongoing Net
Andhra Pradesh	42,795	7,555	7,555
Bihar	-	12,699	7,903
Chhattisgarh	7,038	18,407	12,437
Goa	9,827	5,454	435
Gujarat	9,589	48,894	38,634
Haryana	4,637	-	-
Himachal Pradesh	1,187	5,687	5,687
Jharkhand	16,128	31,476	24,882
Karnataka	28,481	83,431	42,372
Maharashtra	70,548	24,170	1,080
Madhya Pradesh	1,23,235	51,030	34,418
Odisha	-	30,916	21,293
Punjab	12,555	-	-
Rajasthan	9,433	14,296	10,142
Telangana	21,351	20,475	16,867
Tamilnadu	2,520	-	-
Tamilnadu and Puducherry	-	16,133	13,474
Uttar Pradesh	44,075	32,107	9,434
West Bengal	6,131	-	-
Uttarakhand	-	11,919	9,332
Total	4,09,529	4,14,649	2,55,945

To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture/ material needed for our business. It helps us control costs and timelines.



Octagonal Poles



Pipe Rolling



Metal Beam Crash Barrier



Road Marking Paint



Bus Shelter



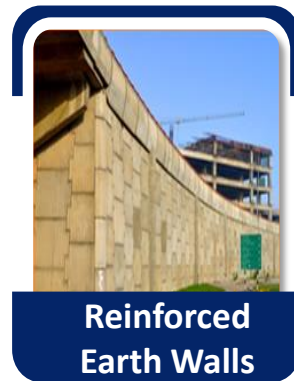
Sign Boards



Scaffolding



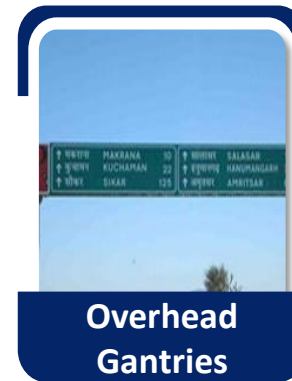
Bearing & Expansion Joint



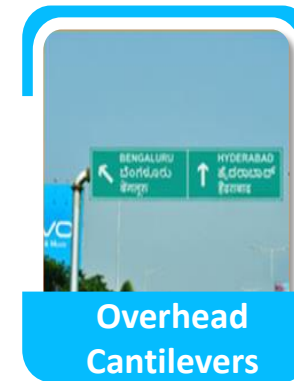
Reinforced Earth Walls



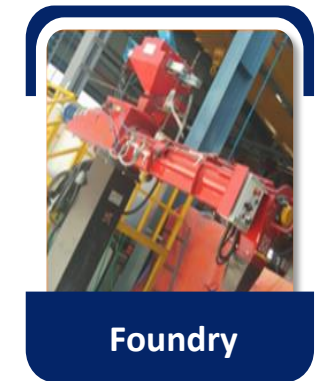
Fabricated Casting Panels and Moulds



Overhead Gantries



Overhead Cantilevers



Foundry



Mr. Dilip Suryavanshi
Chairman and MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 36 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



Mr. Devendra Jain
Executive Director & CEO

Devendra Jain is an Executive Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 21 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.



Bharat Singh
President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 36 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



Rohan Suryavanshi
Head – Strategy and Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



Karan Suryavanshi
Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.

AWARDS, ACCREDITATION & ACCOLADES



Best Place to Work in India by Ambition Box



National Highway Excellence Award 2020 for Excellence in Project Management (PPP)



Dun & Bradstreet Construction-Infrastructure Development Awards 2019 (Roads & Highways)



Construction World Global Award 2019 3rd Fastest Growing Construction Company (Large Category)



National Highway Excellence Award 2019 for Excellence in Project Management (PPP)



CNBC Awaaz CEO awards 2019 for "Company of the Year" in the Infrastructure segment.



1000 CAT Equipment Award for Enduring Partnership as India's Single largest Customer of Caterpillar 2018



Fastest Growing Construction Company (Large Category) by Construction World in 2018



National Highways Awards for Excellence, 2018 in Construction Management (PPP)



Dun & Bradstreet award for Construction Infrastructure Development 2019



Construction Week Winner Roads & Highways Project of the Year 4 Laning of Vijaywad Machhliptnam



Fastest Growing Construction Company (Large Category) by Construction World in 2016



Single Largest Customer of BKT OTR Tires in India in 2015



Single Largest Customer of Caterpillar Global Construction & Infrastructure in 2014



Most Valued Customer by HPCL in 2016



Largest Fleet Owner of Pneumatic Drills in India by Atlas Copco



Best Institution Account in India by CEAT Ltd. in H1 2015-2016



Largest Fleet Owner of EC210B Hydraulic Excavators in India by Volvo in 2015



Valued Customer of Bitumen by BPCL in 2015



Single Largest Customer of Caterpillar GCI in India in 2014



Star Achiever by GK TMT in 2014



Road Contractor of the Year by Construction Week in 2016



Over 200 Great Alliances by Metso Minerals



Purchase of Volvo Trucks and Construction Equipment in 2016



Commitment for Products and Services by Ashok Leyland



LEED Certification by Indian Green Building Council in 2014



Delivery of 150 FMX440 8x4 I-Shift Mining Tipper by Volvo in 2017



Award for Outstanding Contribution in Roads & Highways from 8th EPC World in 2018



100th EC 210 Crawler Excavator by Volvo



Infrastructure Person of the Year (Runner-up) by Construction Week in 2016



The Luminary for Dilip Suryavanshi by Dainik Bhaskar




Highest Upliftment of Bitumen by Indian Oil in 2013




DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

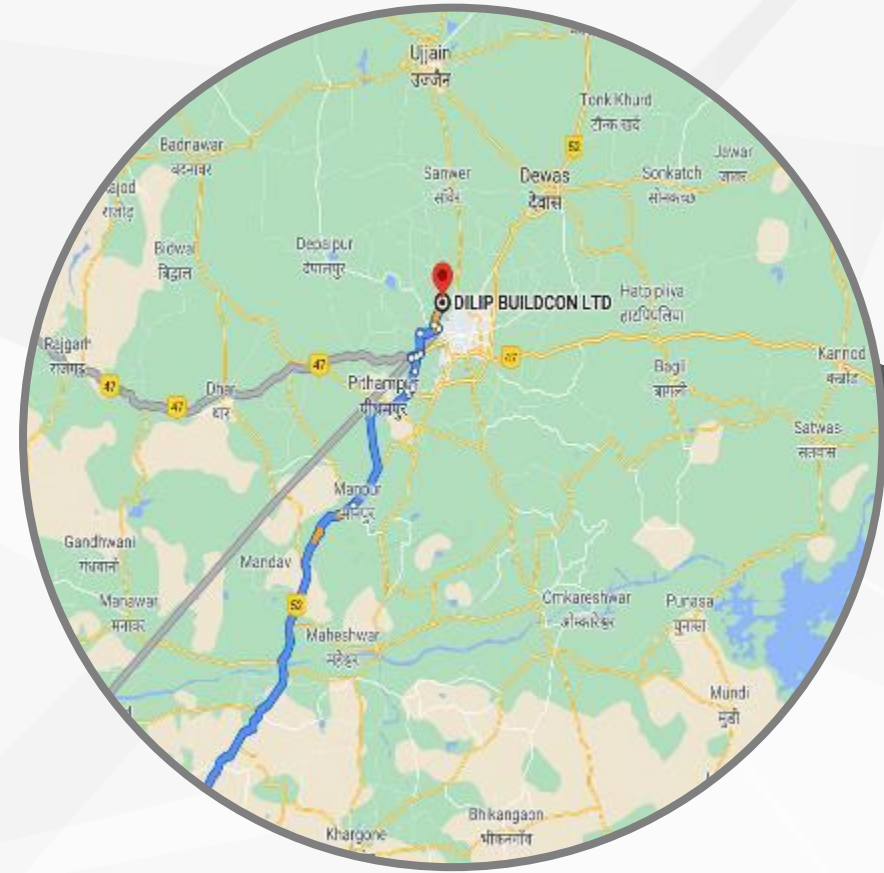
Dilip Buildcon Limited

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 db@dilipbuildcon.co.in

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Connect**

S-Ancial Technologies Pvt. Ltd. (Investor Relations)

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Parel (E), Mumbai 400011

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Thank You