



HUDCO/CS/SE/2021

2nd July, 2021

Listing Department BSE Limited Phiroze Jeejeebhoy Towers **Dalal Street** Mumbai- 400001 Scrip Code- 540530

Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai- 400051 **NSE Symbol- HUDCO**

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Ma'am,

This is in continuation of our earlier letter dated 29th June, 2021 on investor presentation, the revised presentation is submitted. Due to receipt of queries from the investors, it has been decided that for the better understanding of the Investors, below mentioned explanatory note may be added in the "Classification of Assets" Slide (Slide No. 9) of the Investors Presentation for the FY 2020-21:

"The actual overdue amount against the Stage 2 accounts (i.e. ₹ 6917.71 crore) was ₹ 72.28 crore only as on 31st March, 2021. The said overdue amount stands fully recovered as on 29th June. 2021"

This is for your information and dissemination.

भवदीय

फॉर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिटेड

हरीश कुमार शर्मा

कंपनी सेक्रेटरी एंड कंप्लायंस ऑफिसर

Encl.: As above

Housing and Urban Development Corporation Limited



(A Govt. of India Enterprise)
An ISO 9001:2015 Certified Company
Celebrating 50 Successful Years of Building the Nation

hudco

INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS

Q4 & FY 2020 - 21 (STANDALONE)





FINANCIAL HIGHLIGHTS

8000

(Amount in ₹ Crore)











DISBURSEMENTS

SANCTIONS

Business

SANCTIONS - COMPOSITION



Discipline- wise		Financial `	Year 20-21		Financial Year 19-20				For the Financial Year		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19
Housing	540.37	359.13	16.40	-	3,731.26	40.00	19.00	-	915.90	3,790.26	27,123.00
3	10.34%	26.70%	1.13%	-	29.97%	48.39%	0.59%	-	9.95%	19.01%	78.73%
Urban Infrastruct	4,676.05	983.29	1,434.93	1,171.00	8,704.70	40.00	3,173.00	4,206.00	8,265.27	16,123.70	7,196.00
ure	89.43%	73.10%	98.54%	99.91%	69.92%	48.39%	99.22%	99.88%	89.82%	80.85%	20.89%
HUDCO	12.06	2.65	4.86	1.04	13.90	2.66	6.00	5.00	20.61	27.56	133.00
Niwas	0.23%	0.20%	0.33%	0.09%	0.11%	3.22%	0.19%	0.12%	0.22%	0.14%	0.39%
Total	5,288.48	1,345.07	1,456.19	1,172.04	12,449.86	82.66	3,198.00	4,211.00	9,201.78	19,941.52	34,452.00

DISBURSEMENTS - COMPOSITION



Discipline- wise	F	'inancial '	Year 20-2	1	Financial Year 19-20				For the Financial Year			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19	
Housing	957.71	500.00	30.38	2,200.00	2,301.07	338.08	282.26	2,062.15	3,688.09	4,983.56	27,387.26	
Housing	27.32%	35.56%	2.70%	96.29%	56.00%	48.23%	19.16%	53.12%	44.31%	49.23%	88.32%	
Urban Infrastruc	2,544.84	903.72	1,092.39	81.84	1,803.59	360.14	1,186.50	1,772.22	4,622.79	5,122.45	3,594.05	
ture	72.59%	64.28%	96.93%	3.58%	43.90%	51.38%	80.53%	46.17%	55.54%	50.61%	11.59%	
HUDCO	3.26	2.24	4.27	2.92	3.97	2.74	4.63	4.48	12.69	15.82	27.29	
Niwas	0.09%	0.16%	0.37%	0.13%	0.10%	0.39%	0.31%	0.11%	0.15%	0.16%	0.09%	
Total	3,505.81	1,405.96	1,127.04	2,284.76	4,108.63	700.96	1,473.39	3,838.85	8,323.57	10,121.83	31,008.60	

SECTOR-WISE DISBURSAL - COMPOSITION



		Fir	nancial '	Year 20-	-21	Fir	ancial \	Vear 19	-20	For the Financial Year			
Disciplin	Discipline-wise												
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19	
	Social Housing	900.00	500.00	-	2,200.00	2,111.25	318.08	282.26	2,051.50	3,600.00	4,763.09	27,023.59	
		25.67%	35.56%	-	96.29%	51.39%	45.38%	98.39%	53.44%	43.25%	47.06%	87.15%	
	Residential Real Estate	57.51	-	30.38	-	189.82	20.00	-	10.65	87.89	220.47	363.67	
Housing		1.64%	-	2.70%	-	4.62%	2.85%	-	0.28%	1.06%	2.18%	1.17%	
	HUDCO Niwas	3.26	2.24	4.27	2.92	3.97	2.74	4.63	4.48	12.69	15.82	27.29	
		0.09%	0.16%	0.38%	0.13%	0.10%	0.39%	1.61%	0.11%	0.15%	0.15%	0.09%	
	Total (A)	960.77	502.24	34.65	2,202.92	2,305.04	340.82	286.89	2,066.63	3,700.58	4,999.38	27,414.55	
	Water Supply	298.21	346.17	521.29	4.20	466.08	20.38	353.36	766.47	1,169.87	1,606.29	1,256.95	
	& sewerage drainage	8.51%	24.62%	46.25%	0.18%	11.34%	2.91%	29.78%	19.97%	14.06%	15.87%	4.05%	
	Road and Transport	1,102.33	527.22	559.12	47.89	1,147.09	333.66	794.38	177.42	2,236.56	2,452.55	1,721.43	
		31.44%	37.50%	49.61%	2.10%	27.92%	47.60%	66.95%	4.62%	26.87%	24.23%	5.55%	
	Power	1,000	-	-	-	-	-	-	750.00	1,000	750.00	250.00	
Urban		28.53%	-	-	-	-	-	-	19.54%	12.01%	7.41%	0.81%	
Infrastructure	Emerging	144.30	30.33	11.98	29.75	190.42	6.10	38.76	78.33	216.36	313.61	51.24	
	Sector & commercial Infra	4.12%	2.16%	1.06%	1.30%	4.63%	0.87%	3.27%	2.04%	2.60%	3.10%	0.17%	
	Social Infra	-	-	-	-	-	-	-	-	-	-	314.43	
	and Others	-	-	-	-	-	-	-	-	-	-	1.01%	
	Total (B)	2,544.84	903.72	1,092.39	81.84	1,803.59	360.14	1,186.50	1,772.22	4,622.79	5,122.45	3,594.05	
Grand Tot	tal (A+B)	3,505.61	1,405.96	1,127.04	2,284.76	4,108.63	700.96	1,473.39	3,838.85	8,323.37	10,121.83	31,008.60	

OUTSTANDING LOAN - COMPOSITION



Borrower- wise	Financial Year 20-21				Financial Year 19-20				For the Financial Year		
Wisc	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19
Government	73,195.78	75,247.13	75,341.62	75,333.26	73,722.00	71,420.98	72,879.27	72,627.93	73,195.78	73,722.00	70,050.31
Agencies	96.58%	96.60%	96.37%	96.36%	96.29%	96.13%	95.72%	95.70%	96.58%	96.29%	95.53%
Private	2,590.81	2,645.94	2,840.30	2,846.26	2,843.44	2,873.34	3,259.38	3,263.06	2,590.81	2,843.44	3,275.18
Tilvate	3.42%	3.40%	3.63%	3.64%	3.71%	3.87%	4.28%	4.30%	3.42%	3.71%	4.47%
Total	75,786.59	77,893.07	78,181.92	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	75,786.59	76,565.44	73,325.49
Housing	45,827.22	45,411.31	45,527.63	45,867.59	43,972.91	42,287.48	42,464.56	42,603.54	45,827.22	43,972.91	41,076.50
musing	60.47%	58.30%	58.23%	58.67%	57.43%	56.92%	55.77%	56.14%	60.47%	57.43%	56.02%
Urban	29,679.06	32,192.99	32,356.33	32,009.42	32,286.42	31,491.50	33,148.83	32,753.24	29,679.06	32,286.42	31,706.29
Infrastructure	39.16%	41.33%	41.39%	40.94%	42.17%	42.39%	43.54%	43.16%	39.16%	42.17%	43.24%
HUDCO Niwas	280.31	288.77	297.96	302.51	306.11	515.34	525.26	534.21	280.31	306.11	542.70
HUDCO Niwas	0.37%	0.37%	0.38%	0.39%	0.40%	0.69%	0.69%	0.70%	0.37%	0.40%	0.74%
Total	75,786.59	77,893.07	78,181.92	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	75,786.59	76,565.44	73,325.49

DETAILS OF BORROWINGS



(Amount in ₹ Crore)

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		Financial `	Year 20-21			Financial	Year 19-20		For th	ne Financial Y	ear
Particulars	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19
Tax Free Bonds	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47
	28.49%	28.13%	28.16%	27.76%	28.27%	29.43%	28.57%	28.27%	28.49%	28.27%	29.03%
Taxable Bonds@	39,229.39	39,229.39	39,001.84	38,601.84	35,468.74	36,768.74	37,480.39	33,670.39	39,229.39	35,468.74	32,116.66
	64.27%	63.45%	63.17%	61.64%	57.67%	62.22%	61.57%	54.73%	64.27%	57.67%	53.62%
Refinance from	2,640.00	2,786.58	2,866.59	3,522.24	4,082.64	3,199.17	3,358.40	4,989.66	2,640.00	4,082.64	4,123.92
NHB/IIFCL	4.33%	4.51%	4.65%	5.62%	6.64%	5.41%	5.52%	8.11%	4.33%	6.64%	6.88%
Dublic Descrite	22.78	66.03	74.39	117.85	168.61	174.92	203.40	262.62	22.78	168.61	289.62
Public Deposits	0.04%	0.11%	0.12%	0.19%	0.27%	0.30%	0.34%	0.43%	0.04%	0.27%	0.48%
Foreign Currency	236.90	259.38	288.68	312.51	340.03	341.61	365.82	375.87	236.90	340.03	398.79
Borrowings	0.39%	0.42%	0.47%	0.50%	0.55%	0.58%	0.60%	0.61%	0.39%	0.55%	0.67%
Banks *#	18.64	590.64	618.65	1,184.75	2,850.17	217.07	976.57	2,854.85	18.64	2,850.17	3,347.66
	0.03%	0.95%	1.00%	1.89%	4.63%	0.37%	1.60%	4.64%	0.03%	4.63%	5.59%
FCL/FCTL/FCNR(B)	-	-	-	-	-	-	-	-	-	-	436.30
(Loan from Banks)	-	-	-	-	-	-	-	-	-	-	0.73%
Commercial	1,500.00	1,500.00	1,500.00	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,500.00	1,200.00	1,800.00
papers#	2.46%	2.43%	2.43%	2.40%	1.95%	1.69%	1.81%	3.21%	2.46%	1.95%	3.00%
Total	61,036.18	61,820.49	61,738.62	62,627.66	61,498.66	59,089.98	60,873.05	61,516.86	61,036.18	61,498.66	59,901.42
Average Cost of Funds	7.68%	7.64%	7.67%	7.69%	7.80%	7.90%	7.90%	7.99%	7.68%	7.80%	8.04%

Note: Represents amount outstanding at quarter/nine month/year end and does not include IND-AS adjustments.

^{*} Includes Working Capital Demand Loans and Short-term Loans.

[#] Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Year end are considered. @ includes GOI fully serviced bonds of ₹ 20,000 crore.

FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

	Financial Year 20-21					Financial Year 19-20				For the Financial Year		
Particulars	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2020-21	2019-20	2018-19	
Taxable Bonds	-	940.00	800.00	4,610.00	1,400.00	-	3,810.00	2,485.00	6,350.00	7,695.00	24,010.00	
Refinance from NHB/IIFCL	-	-	-	-	1,294.00	-	-	1,000.00	-	2,294.00	1,500.00	
Public Deposits	-	-	-	-	-	-	-	2.81	-	2.81	95.17	
Banks * #	-	572.00	594.15	1,160.25	2,820.00	186.88	441.00	1,400.27	-	2,820.00	3,306.63	
FCL/FCTL/FCNR (B) (Loan from Banks)	-	-	-	-	-	-	-	-	-	-	436.30	
Commercial papers #	-	-	-	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,500.00	1,200.00	1,800.00	
Total	-	1,512.00	1,394.15	7,270.25	6,714.00	1,186.88	5,351.00	6,863.08	7,850.00	14,011.81	31,148.10	
Average Cost of Funds	-	4.60%	4.98%	5.67%	6.32%	5.42%	6.81%	7.53%	5.63%	6.81%	8.36%	

Note: Represents amount raised during the year and does not include IND-AS adjustments.

^{*} Includes Working Capital Demand Loans/Short-term Loans only.

[#] Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/Year end are considered as part of Funds raised during the Year.

CLASSIFICATION OF ASSETS



		March, 2	2021	March, 2020		
S. No.	Exposure at Default	Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%	
I.	Stage 1	65,814.87	86.84	69,963.68	92.84	
II.	Stage 2	6,917.71* 9.13		3,674.10	3.33	
III.	Stage 3	3,054.01	4.03	2,927.65	3.82	
	Total	75,788.32	100.00	76,565.43	100.00	
	Total ECL (₹ in Crore)	2,753.7	78	2,939.67		
	Gross NPA (%)	4.03		3.82		
	Net NPA (%)	0.50		0.19		

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1: Loan overdue for a period 0-30 days

Stage 2: Loan overdue for a period 31-90 days

Stage 3: Loan overdue for a period more than 90 days

* The actual overdue amount against the Stage 2 accounts (i.e. ₹ 6917.71 crore) was ₹ 72.28 crore only as on 31st March, 2021. The said overdue amount stands fully recovered as on 29th June, 2021.

FINANCIAL STATEMENTS

- Basic

- Diluted

Paid Up Equity Share Capital (Face value ₹ 10/-)



8.53

8.53

2,001.90

			(Amount in	₹ Crore)
	Quarter	Ended	Year I	Ended
Particulars	31 st March, 2021 (Audited)	31 st March, 2020 (Audited)	31 st March, 2021 (Audited)	31 st March, 2020 (Audited)
Income:				
- Revenue from Operations	1,759.38	1,888.49	7,234.58	7,532.12
- Other Income	18.47	11.91	43.15	39.52
Total Income (1)	1,777.85	1,900.40	7,277.73	7,571.64
Expenses:				
- Finance Cost	1,158.27	1,184.64	4,766.85	4,850.36
- Employee Benefit Expenses	55.03	75.12	206.25	239.02
- Other Expenses	17.32	19.84	56.71	70.12
- Corporate Social Responsibilities	83.33	50.59	85.93	56.93
- Depreciation and Amortisation	1.92	1.49	6.98	5.71
- Provision and loan losses	(301.90)	19.34	(73.63)	155.76
- Net Loss on Fair Value changes	-	4.03	-	19.21
Total Expenses (2)	1,013.97	1,355.05	5,049.09	5,397.11
PROFIT BEFORE TAX ${3 = (1-2)}$	763.88	545.35	2,228.64	2,174.53
Tax Expense (4)	237.55	104.39	650.06	466.11
NET PROFIT AFTER TAX $\{5 = (3-4)\}$	526.33	440.96	1,578.58	1,708.42
Other Comprehensive Income Net of Tax (6)	8.46	(8.56)	(19.37)	(16.64)
TOTAL COMPREHENSIVE INCOME (5+6)	534.79	432.40	1,559.21	1,691.78
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)				

2.63

2.63

2,001.90

2.20

2.20

2,001.90

7.89

7.89

2,001.90

KEY INDICATORS



	Quarter Ended			
Particulars	March,2021	March, 2020		
Yield on Loan (%) (Annualised)	9.70%	10.34%		
Cost of Funds (%) (Annualised)	7.79%	7.80%		
Interest Spread (%)	1.91%	2.54%		
Net Interest Margin (%) (Annualised)	3.26%	3.65%		
Interest Coverage Ratio (times)	1.47	1.51		
Debt Equity Ratio (times)	4.51	4.88		
Net Worth (INR Crore)	13,189.05	12,581.15		
Average Net Worth (INR Crore)	12,766.27	11,768		
Book Value in INR per Share of INR 10	65.88	62.85		
Earning per Share (EPS) in INR (Non-Annualised)	7.89	9.72		

- 1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
- 2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
- 3. Interest spread is difference between yield on loan and cost of funds.
- 4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- 5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- 6. Debt equity ratio is calculated by dividing total debt by equity.

SHAREHOLDING PATTERN



Particulars	31 st March, 2021 %	18 th June, 2021 %		
President of India	89.81	89.81		
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.10	0.13		
Resident Individual/ Employees	6.71	6.77		
Mutual fund/ AIF	0.56	0.52		
Nationalized Banks/ Other Banks/ Indian FI	0.01	0.01		
Domestic Companies	0.44	0.40		
Insurance companies	1.73	1.63		
NRI Non REP/ NRI REP	0.19	0.19		
Clearing members	0.07	0.14		
Trust	0.00	0.00		
HUF	0.38	0.40		
Total	100.00	100.00		



Thank You

Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.