IntraSoft Technologies Limited



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August 14, 2023

Corporate Relationship Department BSE Limited P.J.Towers, Dalal Street, Fort, Mumbai Listing Department National Stock Exchange of India Ltd Exchange Plaza, Bandra Kurla Complex Mumbai

Scrip code: 533181 / ISFT

Dear Sir,

Sub: Presentation on Financial Results and Business Performance

With reference to captioned subject matter, please find enclosed herewith the presentation on Financial Results and Business Performance of the Company for the Quarter ended on June 30, 2023.

This is for your information and records.

Thanking You,

Yours faithfully, For IntraSoft Technologies Limited

Pranvesh Digitally signed by Pranvesh Tripathi Date: 2023.08.14 18:32:18 +05'30'

Pranvesh Tripathi Company Secretary & Compliance Officer

Encl: as above

IntraSoft Technologies Limited



Investor Presentation 14th August, 2023

BSE: 533181, NSE: ISFT

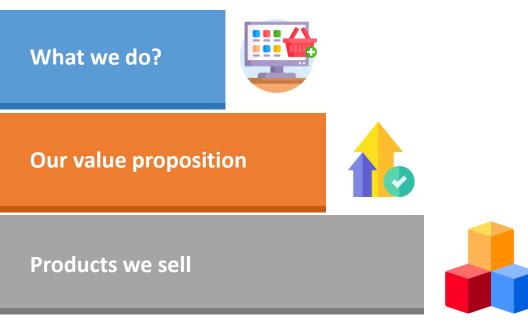






E-Commerce Subsidiary of IntraSoft Technologies Ltd

We are an Amazon Retailer



✓ We are amongst the top 300 e-commerce retailers on the Amazon US marketplace[#]

 We enable small and medium businesses (our brand partners) in the US to sell their products on Amazon

 ✓ We sell 150,000 + products across all major categories – home & kitchen, garden & outdoor, tools & more

Source(s): #Marketplace Pulse

Our Business Model

Our end-to-end solution enables brand partners to grow their business on Amazon without the need for dedicated resources



Our Platform Features





Financial Performance Of IntraSoft Technologies Ltd



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss			
	Quarte	r Ended	
Particulars	Jun-23	Jun-22	
	₹ (In Lakhs)		
Revenue From Operations	12,041.95	10,675.68	
Cost of Goods Sold (Incl. Shipping)	9,112.16	8,046.12	
Gross Profit	2,929.79	2,629.56	
Sales & Marketing Expenses	1,630.33	1,421.89	
Employee Benefit Expense	477.91	509.16	
General & Administrative Expenses	339.1	388.89	
Earnings From Operations	482.45	309.62	
Other Income (Net)	183.12	42.05	
Earnings Before Interest, Tax, Depreciation & Amortization	665.57	351.67	
Depreciation & Amortization	25.41	29.29	
Earnings Before Interest & Tax	640.16	322.38	
Finance Costs	288.41	116.04	
Profit Before Tax (PBT)	351.75	206.34	
Tax Expense	74.48	40.85	
Profit After Tax (PAT)	277.27	165.49	



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities			
Particulars	As at	As at	
	Jun – 23	Jun – 22	
ASSETS	₹ (In L	akhs)	
Non-current assets			
Property, plant and equipment	1,393.32	1,458.52	
Other intangible assets	7.11	6.51	
Other intangible assets under Development	16,004.64	12,181.24	
Financial assets			
(i) Investments	1,896.00	637.79	
(ii) Other financial assets	3.76	3.61	
Deferred tax assets (net)	1,857.07	1,926.84	
Non-current tax assets	24.18	22.36	
Other non-current assets	50.53	69.49	
	21,236.61	16,306.36	
Current assets			
Inventories	9,034.84	8,841.91	
Financial assets			
(i) Investments	6,228.27	6,811.81	
(ii) Trade receivables	249.47	316.33	
(iii) Cash and cash equivalents	157.66	902.58	
(iv) Other bank balances	98.18	54.65	
(v) Loans	0.00	152.18	
(vi) Other financial assets	2.03	0.00	
Cuurent tax assets	42.09	6.32	
Other current assets	224.61	180.73	
	16,037.15	17,266.51	
TOTAL ASSETS	37,273.76	33,572.87	



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities			
Particulars	As at	As at	
	Jun – 23	Jun – 22	
EQUITY AND LIABILITIES	₹ (In Lakhs)		
Equity			
Equity share capital	1,473.17	1,473.17	
Other equity	16,645.83	15,619.01	
	18,119.00	17,092.18	
Liabilities			
Non-current liabilities			
Financial liabilities:			
(i) Borrowings	13,865.90	11,767.18	
Provisions	177.35	155.66	
Deferred tax liabilities (net)	1,364.77	1,134.74	
Other non-current liabilities	95.00	97.00	
	15,503.02	13,154.58	
Current liabilities			
Financial liabilities			
(i) Borrowings	851.23	512.96	
(ii) Trade payables	1,688.99	2,104.79	
(iii) Other Financial liabilities	995.51	280.15	
Other current liabilities	107.27	422.20	
Provisions	8.00	6.01	
current tax liabilities	0.74	0.00	
	3,651.74	3,326.11	
TOTAL EQUITY AND LIABILITIES	37,273.76	33,572.87	



IntraSoft Technologies Ltd

For Further Information, Please Contact

Company :

IntraSoft Technologies Ltd. CIN - L24133MH1996PLC197857

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Disclaimer

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