

LTIM/SE/STAT/2023-24/58

July 17, 2023

#### National Stock Exchange of India Limited,

Exchange Plaza, Bandra-Kurla Complex, Bandra (E), <u>MUMBAI - 400 051</u> The BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, <u>MUMBAI - 400 001</u>

BSE Scrip Code: 540005

Dear Sir(s)/Madam,

NSE Symbol: LTIM

#### Subject: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation, which also will be available on the Company's website viz. <u>https://www.ltimindtree.com/investors/</u>

Please take the same on your records.

Thanking you,

Yours faithfully, For LTIMindtree Limited

#### (Tridib Barat) Company Secretary & Compliance Officer

Encl.: As above

LTIMindtree Limited, (Formerly Larsen & Toubro Infotech Limited) Technology Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India. T: + 22 6776 6776 F: + 22 4313 0997

Registered Office: L&T House, N. M. Marg, Ballard Estate, Mumbai - 400 001. India www.ltimindtree.com, E-mail : info@ltimindtree.com, CIN - L72900MH1996PLC104693

LTIMindtree Limited is a subsidiary of Larsen & Toubro Limited



### LTIMindtree Investor Presentation

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Certain statements in this release concerning the future prospects are forwardlooking statements. These statements by their nature involve risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. The Company assumes no obligation to revise or update any forward-looking statements that may be made from time to time by or on behalf of the Company.



### **LTIMindtree now features in NIFTY 50**





### **Introducing LTIMindtree**



REVENUE

\$4.1B+

**EMPLOYEES** 

82,000+

Highly talented & entrepreneurial professionals



700+

Leading global enterprises



Countries across 5 continents

# Full Stack digital powerhouse, getting to the future, faster. **Together.**





### Built with purpose, **our beliefs and** values fuel our client-centric culture.



Solve to unleash possibilities



Enable businesses and communities to flourish in a hyperconnected world







### Be driven by purpose



### Act with compassion



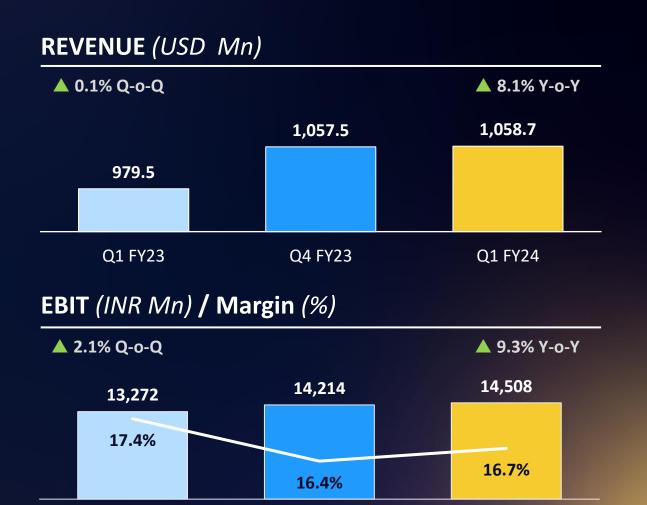
### Be future-ready



### Deliver impact



### Q1 FY24 Financials



Q4 FY23

#### **REVENUE** (INR Mn)



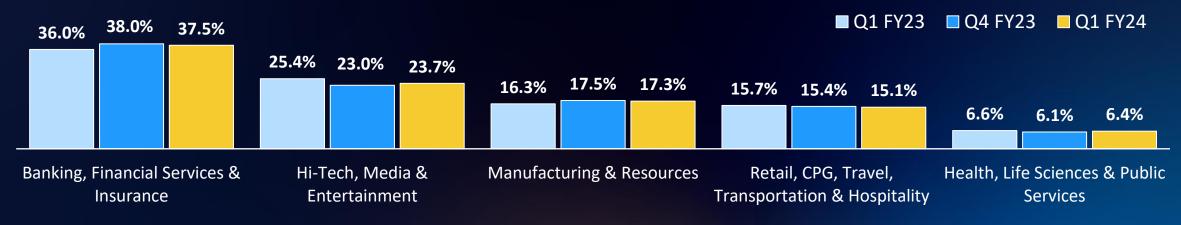


Q1 FY23

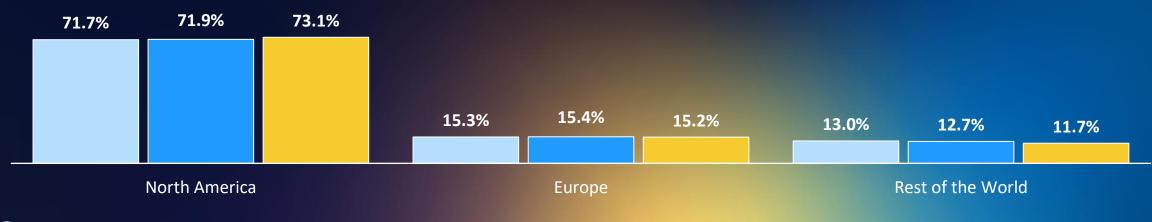
Q1 FY24

### **Resilient Portfolio**

#### **REVENUE BY INDUSTRY (%)**



#### **REVENUE BY GEOGRAPHY (%)**



C LTIMindtree

### **Client Composition**

#### **CLIENT METRICS**



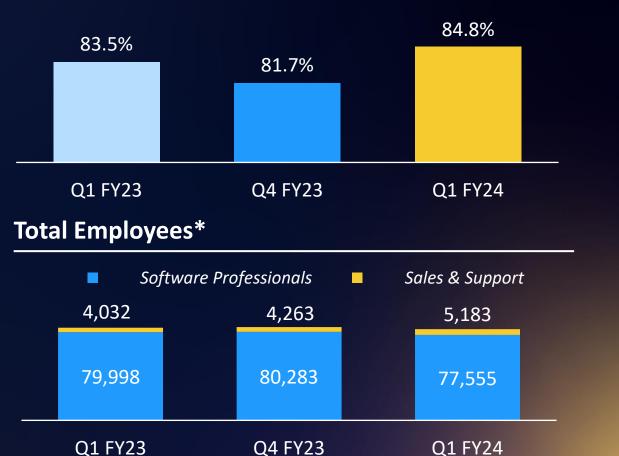
### CLIENT CONTRIBUTION TO REVENUE (%)



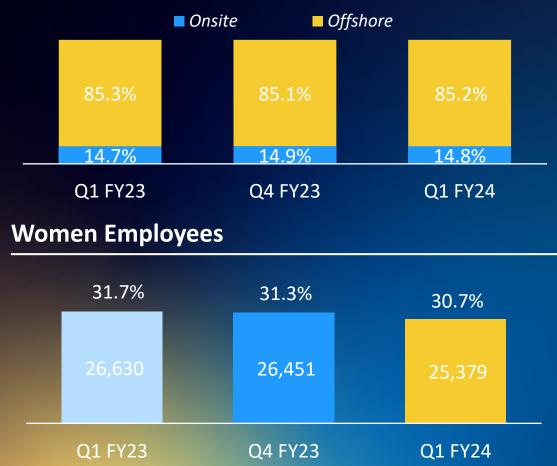
← LTIMindtree

### **Employee Metrics**

### Utilization (excl. trainees) (%)\*



#### Effort Mix (%)



\*Reclassification of ~1,000 Headcount from delivery to sales and support in Q1FY24 has resulted in 1.6% increase in utilization for Q1FY24

← LTIMindtree

### **Key Deal Wins**



### One of the largest property and casualty insurance company in the United States

LTIMindtree has been chosen as a strategic partner for a multi-year application development and maintenance deal.



#### A US-based insurance and retirement major

Awarded LTIMindtree a multi-year deal for 24x7 Infrastructure Managed Services.



### A well-known Consumer Electronics and Personal Computing firm

Selected LTIMindtree to drive digital transformation and business process re-engineering, including the adoption of asa-service business models.

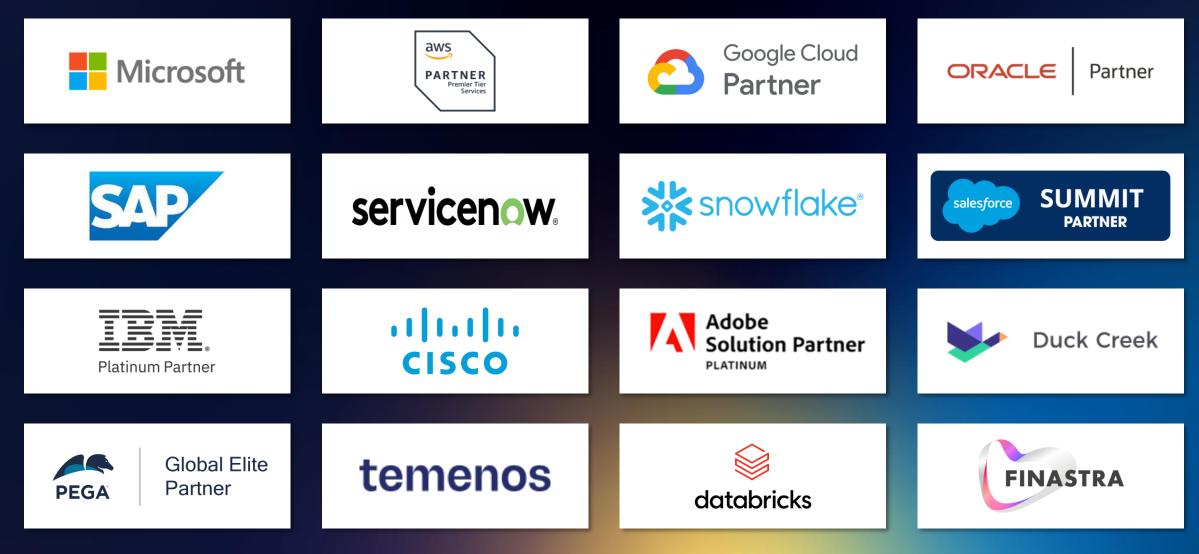


### A Digital Communications Technology giant based in the US

Partnered with LTIMindtree for developing a resilient supply chain for new business acquisitions.



### **Robust Strategic Alliances**







Net Zero by 2040 85%+ Renewable Energy use by 2030

~100% waste recycling by 2030

Scale up of Green Tech offerings to clients

Water Positive by 2030

40% women in workforce & 15% women in leadership by 2030

Become Employer of Choice for PwD, LGBTQ+, Veterans and Great Place to work for all ; 50%+ local nationalities in major countries of business by 2030

Promote and create an ecosystem of diverse suppliers; 10% supplier base to be minority owned businesses

Diversify our board (across Gender, Nationality and Background)

#### Link ESG to executive compensation

Continue to train 100% associates, partners, and suppliers on business ethics & data privacy

Maintain robust compliance, integrity practices & key certifications

Impact 4Mn+ lives positively in the community by 2030





## Digital Engineering Powerhouse Industry leading Profitable Growth Let's get to the **Future, Faster**.



geiner.