



SHIVA TEXYARN LIMITED

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Website : www.shivatex.co.in CIN : L65921TZ1980PLC000945 GSTRN : 33AABCA6617M1Z0

STYL/SEC/56/2020-21

18.08.2020

To

BSE Limited Floor 25 Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 Scrip Code :- 511108	The Manager Listing Department National Stock Exchange of India Limited "Exchange Plaza", Bandra-Kurla Complex Bandra (East), Mumbai 400 051 Scrip Code : SHIVATEX
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Dear Sir,

SUB:- INVESTOR PRESENTATION - REG.


We are attaching herewith the Investors' Presentation to be made to the Investors for the Quarter ended 30.06.2020 as per Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 read with Part A of Schedule III of the Listing Regulations.

Pursuant to Regulation 46(2)(o) of the Listing Regulations, the aforesaid information is also available on the website of the Company www.shivatex.in.

Thanking you

Yours faithfully

For Shiva Texyarn Limited


R. SRINIVASAN
Company Secretary
M.No. 21254

Shiva Texyarn Limited

Result Update Presentation
Q1 FY21



Focus on Technologically Advanced, Innovative & Eco-friendly products

Disclaimer

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Company Overview



Business Overview



Way Ahead



Managing Director's Message



SHIVA TEXYARN LIMITED

Welcome to Shiva Texyarn,
An Integrated Textile Company

Corporate
Backpacks


SHIVA TEXYARN LIMITED

www.shivatex.co.in

SHIVA TEXYARN LIMITED



Managing Director's Message



**Commenting on
the results, Dr. S
K Sundararaman,
Managing
Director, Shiva
Texyarn Ltd. said:**

"The onset of the financial year FY21 was met with headwinds in the form of the nationwide lockdown, worsening an already sluggish market. Much like every industry, we also faced the impact of the COVID-19 outbreak and the economic slowdown that it has caused. However, our Company has sustained well through this period. Despite lower revenues at Rs. 51.31 cr in Q1 FY21, we reported an EBITDA of Rs. 8.97 cr and net profit at Rs. 0.96 cr, translating into higher margins year-on-year. While our spinning business operated on lower capacity during the lockdown, we further diversified our non-spinning portfolio with new, higher-margin products that are relevant to the current times.

Consequently, our non-spinning business contributed over 58% to our revenue mix this quarter, reflecting our conscious & strategic shift from spinning to higher-margin technical textile products that are based on technology and innovation; and we expect to see the effects of this shift in the coming quarters.

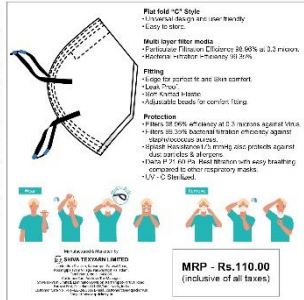
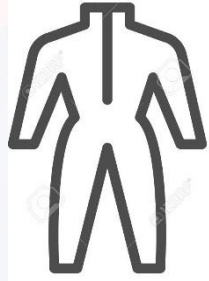
Following the Covid-19 virus outbreak, we have stepped up in the hour of need and launched a multitude of products for medical and personal-protective applications. In this quarter, we addressed a surge in demand for protective coveralls for the government, and launched our own brand of face masks – SMILEY – for consumer use. In June, we partnered with a Swiss specialist firm HeiQ Materials AG to launch a first of its kind anti-viral fabric in India. The fabric is treated with a unique technology that inhibits bacteria and virus to a great extent. The product would be used in PPE systems and is aimed at domestic as well as international markets.

Meanwhile, we continue to focus on our technical textile portfolio, in line with our strategy to move towards high-margin, innovation-driven products. Increasing bans on the use of flex banners in signage applications are expected to spur demand for non-flex banner material. We are ready and poised for this anticipated demand for non-flex banner material, being one of the only few companies with the capacity to deliver at the required scale. Moreover, improved budget towards the defense sector augurs well for us, as we are one of the select few suppliers of NBC suits and tactical gear etc. for our Indian army. Potential orders from the DRDO would support growth in topline and profit margins in the future.

Our 'Paw Paw' diaper is also gaining traction in various regions while our QuickDry product lines continue to grow steadily, having established itself as a trusted household brand. Our target is to have a pan India presence through a robust network of distributors and retailers, for all products in the Lamination division.

Shiva Texyarn stands to benefit from the opportunities in value-added functional products, as we continue to focus on product diversification. We aim to strengthen our portfolio of technology-driven products to support sustainable growth, while offering environment-friendly products. I would like to thank the entire team of 'SHIVA' for their untiring efforts, hard work, sincerity and dedication. Also, I would like to thank our valued stakeholders, whose support and faith in our Company gives us the determination and ambition to set and achieve higher benchmarks."

Recent Developments - New Product Offerings (1/2)



- Over past few months, we have witnessed an unprecedented and unforeseen adversity in form of COVID-19 virus outbreak - pandemic brought individual lives, businesses, and entire economies to a standstill. While businesses are reeling under impacts of lockdown imposed to contain this pandemic, long-term effects of this remain to be seen in coming quarters
- Shiva Texyarn came forth in this moment of need and began production of **several new and innovative products** to help fight the spread of this virus
- Over past two months, we have launched several new products aimed at medical and general public use, to prevent spread of virus and bacteria and help improve quality of lives

Some of these include:

1. **Protective Coveralls** – Started manufacturing protective coveralls for medical use in April 2020, to cater to surge in demand for such gear by the Government
2. **Face Masks** – In May 2020, launched new range of face masks for public use under brand name **‘Smiley’**. These masks are re-usable and multi-layered, with fabric and filter layers. For this product, we partnered with ‘Feed My City’ initiative, wherein Rs. 10 from each mask sold is donated towards feeding under-privileged who have been worst affected during this time
3. **Anti-viral Fabric** – In June 2020, launched an innovative, first-of-its-kind anti-viral fabric, in collaboration with a Swiss company HeiQ Materials AG. This fabric is treated with unique technology that inhibits bacteria and virus to a great extent, including the novel Corona virus. The product can be used in PPE systems and is aimed at domestic as well as international markets

Recent Developments - New Product Offerings (2/2)

MedicArmour

Flat fold "C" style
Easy to store while not in use

Features:
Universally designed with best filtration media also non irritant and skin compatible materials used in construction.

Five Layer Design



Highest Protection:
Provides effective 97% filtration at 0.3 microns against virus (BFE, ASTM F2299 - 02(2017))
Provides effective 99% bacterial filtration (BFE, ASTM F2299 - 02(2017))
Splash Resistance:
"Splash" resistance 175 mmHg also protect against dust particles and allergens. ASTM F1662 M - 17.
Breathability:
Delta P < 22 Pa (IS 16829 - 2014). Best filtration with easy breathing compared to other respiratory masks.
Latex free knitted elastic:
Soft and latex free knitted elastic with adjustable beads for comfort fitting.
Fit:
"Edge" for perfect fit and skin comfort.
"Leak" proof.

High efficiency filter icon
Nose Clip
Skin compatible
Latex free
Low breathing resistance
Pocket fitting

Best Weather **Flu Season** **Automobile Exhaust** **Crowds** **Medical Caring** **Foggy Weather**

Packaging
Piece / box - 50 PC's
Master Box - 500 PC's

MRP - Rs. 138.00 (inclusive of all taxes)

MedicS97

Flat fold "C" style
Easy to store while not in use

Features:
Universally designed with best filtration media also non irritant and skin compatible materials used in construction.

Five Layer Design



Highest Protection:
Provides effective 97% filtration at 0.3 microns against virus (BFE, ASTM F2299 - 02(2017))
Provides effective 99% bacterial filtration (BFE, ASTM F2299 - 02(2017))
Splash Resistance:
"Splash" resistance 175 mmHg (ASTM F1662 M - 17) also protect against dust particles and allergens.
Breathability:
Delta P < 22 Pa (IS 16829 - 2014). Best filtration with high breathability, compared to other respiratory masks.
Latex free knitted elastic:
Soft and latex free knitted elastic with adjustable beads for comfort fitting.
Fit:
"Edge" for perfect fit and skin comfort.
"Leak" proof.

High efficiency filter icon
Nose Clip
Skin compatible
Latex free
Low breathing resistance
Pocket fitting

Best Weather **Flu Season** **Automobile Exhaust** **Crowds** **Medical Caring** **Foggy Weather**

Packaging
Piece / box - 50 PC's
Master Box - 500 PC's

MRP - Rs. 138.00 (inclusive of all taxes)

Quick Dry



S90

Anti Virus Respirator Mask

Easy Breathing/Speaking

Soft Smooth Lining

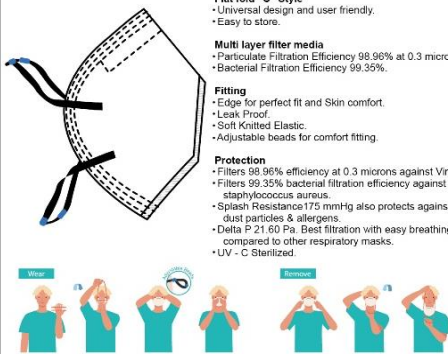


Flat fold "C" Style
• Universal design and user friendly.
• Easy to store.

Multi layer filter media
• Particulate Filtration Efficiency 98.96% at 0.3 micron.
• Bacterial Filtration Efficiency 99.35%.

Fitting
• Edge for perfect fit and Skin comfort.
• Leak Proof.
• Soft Knitted Elastic.
• Adjustable beads for comfort fitting.

Protection
• Filters 98.96% efficiency at 0.3 microns against Virus.
• Filters 99.35% bacterial filtration efficiency against staphylococcus aureus.
• Splash Resistance 175 mmHg also protects against dust particles & allergens.
• Delta P 21.60 Pa. Best filtration with easy breathing compared to other respiratory masks.
• UV - C Sterilized.



Manufacture & Marketed by
SHIVA TEXYARN LIMITED
Karnataka, Davangere, Karnataka, India.
Karnataka, Davangere, Karnataka, India.
Karnataka, Davangere, Karnataka, India.

MRP - Rs.110.00
(inclusive of all taxes)

- High quality re-usable face masks under the brand name 'Smiley'
- Multi-layer mask with fabric and replaceable filter layers to protect from bacteria and virus
- Salient Features
 - Soft fabric
 - Adjustable elastic fasteners for maximum comfort
 - Filters dust and allergens also
 - Product comes with 2 filters
 - High air flow for ease of breathing
- Key Benefits
 - Filters over 99.35% bacteria (BFE as per ASTM F2101)
 - Particle filtration efficiency of 0.3 micron – (anti-viral barrier) 98.96% as per ASTM F2299
 - Splash resistant – Delta(P) – 21.60 Pa . IS 16829:2014



Financial Highlights



Quarterly Financial Highlights (YoY)

Rs. Cr.	Q1 FY21	Q1 FY20	Y-o-Y %	Q4 FY20
Total Income from operations	51.31	84.57	(39.33%)	89.78
Raw Material Expenses	22.39	49.54		59.65
Employee Expenses	6.64	10.38		10.09
Other Expenses	13.31	15.14		14.98
Total Expenditure	42.34	75.06		84.73
EBITDA	8.97	9.51	(5.74%)	5.05
EBITDA Margin	17.48%	11.25%	623 bps	5.62%
Other Income	0.22	0.18		4.03
Depreciation	3.35	3.58		4.07
Interest / Finance Cost	4.88	5.51		5.32
Exceptional Item (Gain) / Loss	0.00	0.00		0.00
PBT	0.95	0.61		(0.32)
Tax	0.14	(0.11)		(0.04)
PAT	0.81	0.72	13.22%	(0.27)
Other Comprehensive Income	0.14	0.00		(0.46)
Net Profit	0.96	0.71	33.87%	(0.73)
Net Profit Margin	1.86%	0.84%	102 bps	(0.82%)
Basic EPS in Rs.	0.63	0.55	14.55%	(0.21)

- Nationwide lockdown impacted sales in the first quarter of FY21
- Non-Spinning business accounted for 58.8% of revenue in Q1 FY21
- Product diversification partially offset lower spinning capacity during lockdown
- New higher-margin products helped increase EBITDA and PAT margins

Annual Financial Highlights (YoY)

Rs. Cr.	FY20	FY19	Y-o-Y %
Total Income from operations	368.13	353.53	4.13%
Raw Material Expenses	234.39	211.69	
Employee Expenses	41.14	41.82	
Other Expenses	58.95	58.13	
Total Expenditure	334.47	311.64	
EBITDA	33.65	41.89	(19.66%)
EBITDA Margin	9.14%	11.85%	(271 bps)
Other Income	4.57	1.13	
Depreciation	14.69	13.36	
Interest / Finance Cost	22.31	21.65	
Exceptional Item (Gain) / Loss	0.00	0.00	
PBT	1.23	8.00	
Tax	(0.32)	1.30	
PAT	1.55	6.70	(76.92%)
Other Comprehensive Income	(0.39)	(0.31)	
Net Profit	1.16	6.39	(81.90%)
Net Profit Margin	0.31%	1.81%	(150 bps)
Basic EPS in Rs.	1.19	5.17	(76.98%)

- Top line grew over 4% Y-o-Y despite sluggish market and impact of lockdown in last quarter
- Non-Spinning businesses contributed 25.5% to revenues; Spinning business improved due to change in count pattern
- Paw Paw (reusable fabric diaper), non-flex fabric and QuickDry business continue to gain consumer confidence and interest

Balance Sheet Highlights

Rs. Cr	31 st Mar '20	31 st Mar '19
Equity	111.14	112.00
Equity Share Capital	12.96	12.96
Other Equity	98.18	99.03
Non-Current Liabilities	90.59	98.18
Financial Liabilities		
Borrowings	69.74	77.56
Deferred Tax Liabilities (Net)	19.45	20.02
Other Long-Term Liabilities	0.73	0.00
Provisions	0.68	0.59
Current Liabilities	152.98	154.20
Financial Liabilities		
Borrowings	99.67	97.46
Trade Payables: Total o/s dues of micro & small enterprises	0.11	0.37
Trade Payables: Total o/s dues of creditors other than above	29.39	28.38
Lease Liabilities	0.55	0.00
Other Financial Liabilities	18.82	26.18
Other Current Liabilities	4.27	1.81
Provisions	0.16	0.00
Total Equities & Liabilities	354.70	364.37

Rs. Cr	31 st Mar '20	31 st Mar '19
Non-current Assets	207.04	210.84
Property, Plant & Equipment	195.96	200.54
Intangible Assets	3.64	0.68
Capital work-in-progress	0.31	0.00
Right of Use Assets	1.12	0.00
Intangible asset under development	0.00	3.36
Investment Property	0.03	0.03
Financial Assets		
Investments	0.58	0.66
Loans	0.00	0.00
Other Non-Current Assets	5.38	5.58
Current Assets	147.67	153.53
Inventories	80.04	80.43
Financial Assets		
Trade Receivables	48.02	49.94
Cash, Cash Equivalent & Bank Balance	7.42	11.78
Loans	0.97	1.10
Other financial assets	1.55	1.60
Current Tax Assets	0.52	0.34
Other Current Assets	7.36	8.35
Assets Classified as Held for Sale	1.77	0.00
Total Assets	354.70	364.37

- Improvement in working capital cycle despite sluggish market scenario



Company Overview



Company Overview

Among leading multifaceted Textile companies - strong focus on Technical Textiles

- First Company to introduce Reactive Polyurethane lamination technology in India (2005)
- Vertically & backward integrated operations
- Strong & Dedicated workforce

Diversified Product Portfolio

- Segments - Textiles, Quick Dry, Quick Fit, Q-Club, Paw-Paw Diaper, Defence, Tactical gear, Eco-friendly Flex replacement, Art, etc.

Certifications & Awards

- Oeko-Tex 100 Certification
- Five S(Workspace Management System)
- ISO 9001:2008
- WRAP Certification
- Affiliation Certifications
- GOTS – Global Organic Textile Standards
- Gold Award by Quality Circle Forum of India(QCFI)



Start of Art manufacturing facilities with advanced Technology in Tamil Nadu

- Spinning Division – 52,000 Spindles Spinning Capacity
- Lamination Division – 2 lines, 6,00,000 meters per month capacity
- Coating Division – 3 coating lines and 1 million meters per month capacity
- 58 windmills – 18.15 MW scattered all over Tamil Nadu

Integrated Business Operations

- Spinning Division
- Lamination Division
- Coating Division
- Processing Division – For Speciality Fabrics
- Military & tactical Gear
- Garment & Home Textile Division
- Bags Division – Backpacks & Rucksacks
- Windmill based power generation

Focus on Technologically Advanced, Innovative & Eco-friendly products

Journey So Far

1985-89

1985 - Went Public
1989 - Spinning Mill unit I at Dindigul started

2009-12

2009 - Knitting, Garment & Spinning mills II division started at Karanampettai
2012 - Started Processing division at Sipcot, Perundurai
2012 - Started Technical Textile division at Ganeshpuram

2018-20

2019 - Launched Reusable Fabric Diaper - "Paw Paw" - based on patent pending unique Rapisoak Technology
2020 - Completed order worth ~ Rs. 10 cr for protective coveralls for medical application to support Government's initiative against Covid-19; also launched new product line for face masks
2020 - Launched anti-viral fabric in collaboration with Swiss co. HeiQ Materials

1994-2006

1994 - Started Windmill division at Munduvelampatti
2002 - Finance and Spinning business merged
2006 - Started Lamination division at Karanampettai

2013-17

2013 - Coating division started at Ganeshpuram
2014 - Started bag division at Karanampettai
2015 - Garment Division II (NBC) & III started at Karanampettai
2017 - Scheme of arrangement (Demerger) between Shiva Texyarn Limited & Shiva Mills Limited (Formerly know as STYL Textile Ventures Limited)
2017 - Started supplying specialized Military products to Indian Defence

Strong & Experienced Management Team



Mr. S V Alagappan – Chairman

- Law graduate and has rich experience in fields of textiles and automobiles for more than three decades



Mr. S K Sundararaman – Managing Director

- MBA from Cambridge Judge Business School, UK
- Chairman of Indian Technical Textiles Association (ITTA)
- Wide experience in field of textile industry especially technical textiles



Mr. Manesh Kumar – Chief Operating Officer

- Textile Engineer from PSG Tech Coimbatore and MBA from Anna University, Chennai
- Over 12 years of experience in Technical Textiles
- Associated with Company for over 8 years



Mr. C Krishnakumar – Chief Financial Officer

- Master of Commerce Graduate
- More than 15 years experience in Accounts, Finance & Taxation
- Member of ICAI and ICSI



Brig. Naveen Sodhi – Sr. Vice President

- Science & Economics Graduate
- Over 36 years of experience in planning and directing activities
- In-depth knowledge of emerging technologies and commercial applications
- Wide exposure in dealing with government ministries and officials



Mr. P. Baskar – Vice President

- Diploma in Technical Textile
- Over 25 years experience in field of Modernized Spinning Mills
- Vast experience in Construction of Factories and building premises
- Expertise skill in Administration



Business Overview

Business Segments

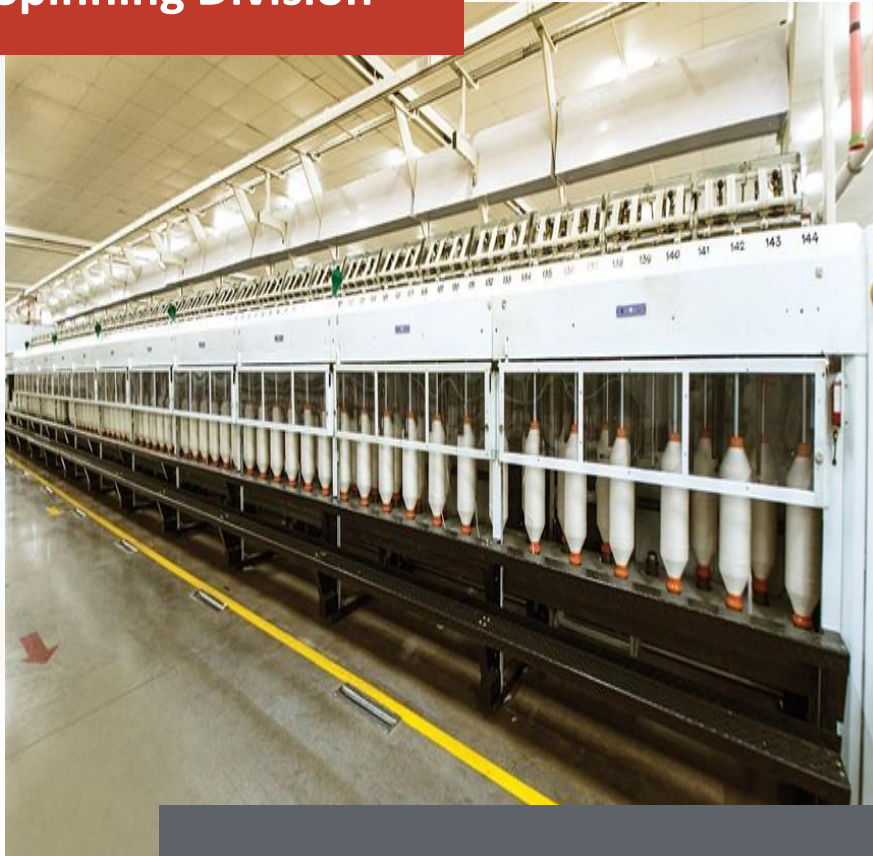
Spinning



Technical Textiles - Value added Products



Spinning Division



Makes some of finest cotton yarns

- More than 25 years of experience in Spinning Industry
- 52,000 Spindles capacity
- Raw material comes from selected ginneries of India and International sources in West Africa, Australia and US
- Manufacture Combed, Carded and Compact Yarns, Sub Yarns and Fancy Yarns
- Maintain & manage captive use windmill based augmentation infrastructure to tap 18.15 MW power from 58 owned and operated wind turbine installations

Lamination Division



First Company to introduce **Reactive Polyurethane Lamination technology** in India in 2005

- One of most innovative technologies used in Textile products
- Only Indian Company with more than decade of experience
- Two lines can produce approx. 6,00,000 meters per month
- **Applications**
 - Breathable, Waterproof membrane Lamination, Fleece to Fleece, Paper to Fabric, Flat Fabric to Raised Fabric Knit to Woven
- **Uses**
 - Outdoor Clothing fabric, Mattress Protectors, Medical Textiles, Industrial Application, Military Application
- **Laminated Products –Applications**
 - **Quick Dry** – Original Dry Sheet
 - **Quick Fit** – Mattress Protectors
 - **Q Club** – Active player in Baby Products
 - **Smiley** – Re-usable Face Masks

Lamination Division... Strong Retail Brand in India

Quick Dry



Quick Fit



Quick Dry
SilQ



Market leadership

- Market leader – combined with “Inventor & Innovator” of Dry Sheets in India
- Manufactures more than 100,000 mts/ month; millions in a year

Wide Retail Distribution Network in India

- Pan India presence – connecting to 10,000+ Retailers through 200+ Distributors and over 90 on-ground sales force
- Strong Retail Brand created across India

Exports to Middle East & South-East Asia

Lamination Division...First of its kind Reusable Fabric Diaper

Features

- ✓ Super Comfort - Feathery touch fabric
- ✓ Highly Absorbent
 - Side Tank System
 - Fully Laminated Layer
- ✓ Ergonomically designed - Unique T-Shaped pattern which fits perfectly around baby's body
- ✓ Super Stretch Fit – Fully Elasticated
- ✓ Completely safe and won't harm baby's skin
- ✓ Awaiting patent



UNIQUE RAPISOAK TECHNOLOGY



Benefits

- ✓ Quickest drying time- Baby feels dry fastest
- ✓ Maximum fluid holding
- ✓ Easy clean
- ✓ Hygienic
- ✓ Available in 3 Different Sizes
 - Small- 3-8 kg
 - Medium- 7-12 kg
 - Large- 9-14 kg
- ✓ Eco-friendly and can be reused for many times
- ✓ "Pocket-friendly" - Affordable across all sections of society

Already successful in Tamil Nadu – creating Pan India Presence

Military & Tactical Gear



- **Military and Tactical Gear** : Makes most advanced military gear like Nuclear Biological Chemical Suits (NBC)
- **Extreme cold weather clothing** – Protection from 5 degree to minus 20 degree centigrade
- **Super high altitude Mountaineering clothing**
 - Among very few companies making specialised three layered suits
 - Protection in minus 50 degree centigrade
 - Specialised Bag packs for mountaineering

Business Divisions...(4)

Processing Division



- Unit started in year of 2012 at SIPOT, Perundurai, Erode
- Famous for Specialised, performance fabric processing, including high fastness, moisture wicking properties and for delicate fabrics

Coating Division



- 9 lakh meters material handling capacity per month
- **Wide range of applications**
 - Acrylic coated products, PU Coating, Art Canvas & Digital Canvas Products
- **Offers various range of finishes**
 - Fire retardant, water repellent, Soil & stain resistant, Anti-microbial, Anti-static, Rubber Finish, Oil resistant

Bag Division



- Bag ranging from School bags, exclusive girls range & professional range for camping & photography
- 100% Polyester and Nylon fabric, stitched with nylon bonded thread
- Photography range : Camera bags, Utility bags, Long Lens bags, Tripod bags, Storage Accessories, Messenger bags

Key Strengths

Continual focus on Innovation & New product development

- Strong capabilities backed by in-house manufacturing and R&D that enables developing innovative, new & better quality products

Integrated business operations & unique business model

- Multifaceted Company with strong focus on value added products
- Vertically & Backward Integrated operations
- First Company to introduce Reactive Polyurethane lamination technology to India in 2005
- Well diversified across segments and products

Multi product range with wide range of applications

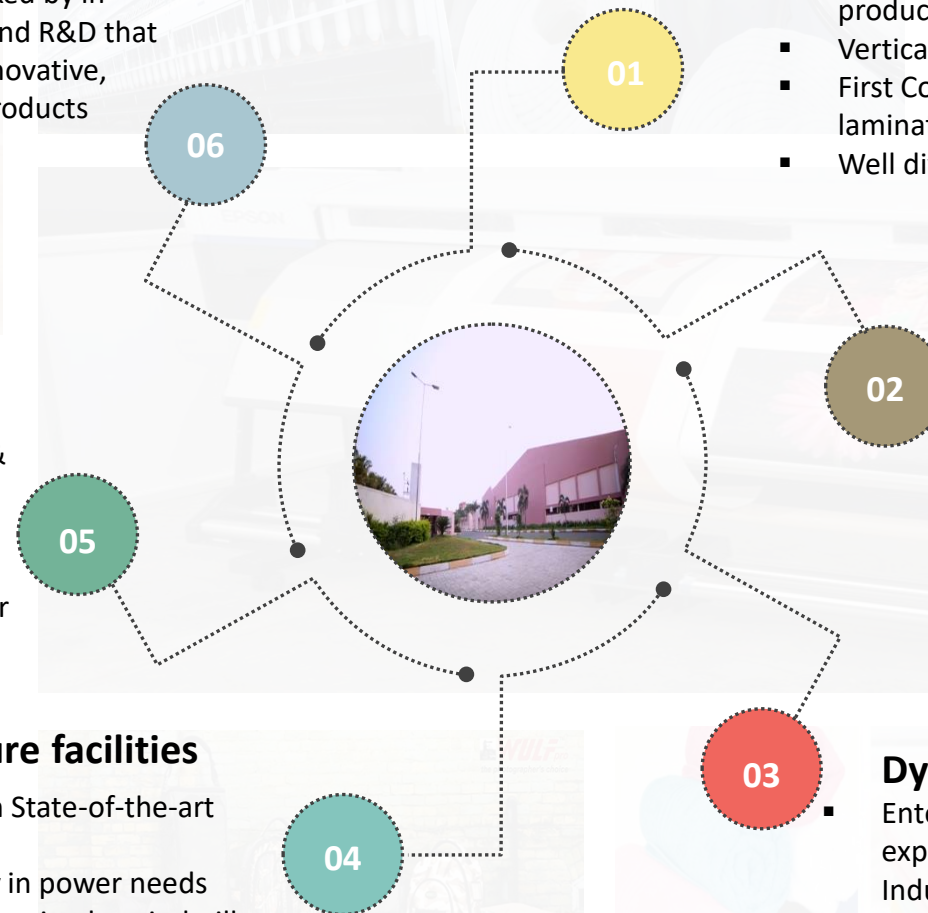
- Yarn, Combed, Carded and compact yarns/ Sub / Fancy yarns
- **Laminated Fabric** - Quick dry/Quick fit
- **Special garments** – Military and Tactical gear & Extreme cold weather clothing
- **Coated Fabric** - Canvas Rolls/ Canvas Boards/Stretched Canvas
- **Garments** - Home textile / Knitwear/outer wear
- **Bags**- Travel bags / Camera bags/ utility bags

Strong Retail Brand with pan India presence – Quick Dry & Paw Paw

- “Inventor & Innovator” Market leader of Dry Sheets in India
- Launched one of its kind Reusable fabric diaper with unique Rapisoak Technology
- Wide distribution - 10,000+ retailers through 200+ distributors with 90 sales team on ground

State of art infrastructure facilities

- Advanced Technology with State-of-the-art plant and machinery
- Substantial self-sufficiency in power needs through green power generation by windmill that reduces energy cost



State of Art Manufacturing Facilities



Spinning Unit

Kodangipalayam Village
Karadivavi Road, Paruvai Post
Coimbatore District, Tamilnadu



Processing Unit

Factory E-16, P-11 SIPCOT
Industrial Growth Estate
Perundurai, Erode 638 052
Tamilnadu



Lamination Unit

S.F. No. 371/5, Karadivavi Road
Paruvai Post, Karanampet
Palladam - 641 658



Bag Unit

S.F. No. 371/5, Karadivavi
Road Paruvai Post,
Karanampet,
Palladam 641 658



Coating Unit

S.F. No. 371/5, Karadivavi Road
Paruvai Post, Karanampet
Palladam - 641 658



Garment Division

S.F. No. 371/5, Karadivavi Road
Paruvai Post,
Karanampet,
Palladam 641 658



Windmills – Tamil Nadu

- Munduvelampatti Village
- Gudimangalam
- Athukinathupatti & Uthukuli Villages
- Vagatholubu Kongalnagaram

Certifications





Way Ahead



India's No-1 & Most Trusted

Quick Dry[®]

Baby Bed Protector



Way Ahead

01

Quick Dry – Expand Distribution & Consolidate market leadership in Dry sheets

- Target - 'Quick Dry' to be largest baby products provider in India
- Increase distribution network pan India – plans to reach 30,000+ retailers through 400+ distributors
- Increase wallet share of existing customers and add new customers - enhancing product offerings through innovation and technology

02

Increase in Paw-Paw diaper business

- Optimize on existing distribution channel and increase in online-offline network to have pan-India reach
- Continued focus on Innovation to make it more user-friendly and comfortable for babies

03

Increase in Military & Tactical Gear business

- Add new & innovative products and increase product offerings in Defence segment, through innovation combined with integrated facilities & strong R&D capabilities

04

Strong Opportunity from Non-Flex Banners

- Recent ban on flex banners in Kerala expected to open new opportunities for biodegradable signage material
- Poised to capitalize on this opportunity by offering non-flex biodegradable options for banners across Kerala & Bengaluru



Thank You



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