

MANOMAY TEX INDIA LIMITED
REGD. OFF. :- 32, HEERA PANNA MARKET
PUR ROAD, BHILWARA - 311001 (RAJ)

CIN : L18101RJ2009PLC028647
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MTIL/BSE/NSE/2023-24

Date: 28.11.2023

To,

BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

National Stock Exchange of India Limited
Listing & Compliance Department
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra-Kurla Complex, Bandra
Mumbai- 400051

BSE Scrip ID: MTIL
BSE Scrip Code: 540396
ISIN: - INE784W01015

Company ID - MANOMAY

Subject: Investors' Presentation on the Financial Results for the Quarter and Half Year ended 30th September 2023 in pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015

Dear Sirs/Madam,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find attached copy of Investors' Presentation on the Financial Results for Quarter and Half Year ended 30th September,2023. The same is also available on the website of the Company www.manomaytexindia.com

This is for your information and records please.

Thanking you,
Yours Faithfully,

For: Manomay Tex India Limited

YOGESH
LADDHA

Digitally signed by YOGESH LADDHA
DN: cn=, email=YOGESH.LADDHA@MANOMAYTEXINDIA.COM, o=MANOMAY TEX INDIA LIMITED, ou=, c=IN
c=IN, email=YOGESH.LADDHA@MANOMAYTEXINDIA.COM, o=MANOMAY TEX INDIA LIMITED, ou=, c=IN
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c=IN, email=YOGESH.LADDHA@MANOMAYTEXINDIA.COM, o=MANOMAY TEX INDIA LIMITED, ou=, c=IN
Date: 2023.11.28 12:40:47 +05'30'

Yogesh Laddha
Managing Director
DIN: - 02398508

**INVESTOR
PRESENTATION
H1/ Q2-FY 2024**

BIRD'S-EYE VIEW: MANOMAY

Denim Plant located in Rajasthan having production capacity of 48 million meters per annum

We have an integrated manufacturing facility

Incorporated in 2009 and converted to public company in 2017

Revenue from Operations
Q2 FY24: ₹13,340.92 lakhs
Q2 FY23: ₹20,157.11 lakhs



ISO 9001:2015 and ISO 14001:2015 certified company

Sustainable Business Model and Experienced Team

Ventured into 14+ international markets

Revenue from Operations
H1 FY24: ₹27,381.41 lakhs
H1 FY23: ₹37,865.53 lakhs

ZLD (Zero Liquid Discharge) & ETP (Effluent Treatment Plant)



OUR JOURNEY

1978

Established as Dhanlaxmi Group, specializing in a wide range of Tex fabrics

1994

The foundation of Dhanlaxmi Weaving, specializing in wide range of Cotton Dhoties

2003

Renamed Mahalaxmi Synthetics to Citifab Suitings



1989

Graduated from Dhanlaxmi group to Dhanlaxmi Synthetics, by installing Auto Looms at Ichalkaranji MH



2006

Embarked on a new journey with a new plant of weaving established in Village Tradallchalkaranji. A Production Capacity of 45,00,000 m / annum

2009

Laid the foundation of Manomay Tex India Pvt Ltd



2000

Started the marketing of suiting fabrics in Bhilwara with the name of Mahalaxmi Synthetics



2012

Made a remarkable entry in the world of denims with a new and grand plant at Gangrar Dist- Chittorgarh with wide range of Denim Texs

OUR JOURNEY



2013

Already began commercial production of Denim Fabrics

2017

Converted company from Private Limited to Public Limited in JAN 2017.

2019

Raised capital through Preferential issue of ₹ 7Crore.

2022

The company applied for registration of 1.1 MW Solar PV power project at plant Aaraji No.5,6,7 gram- Jojro Ka khera Tehsil-gangrar, Dist.- Chittorgarh (Rajasthan) for captive use under Rajasthan Solar Energy Policy, 2019 and such registration were approved by Rajasthan renewable Energy Corporation Limited on 06.07.2022.



2017

Got listed its equity shares on BSE SME Platform in March

2021

During the year Company installed TSUDAKOMA BRAND NEW AUTOMATIC SHUTTLELESS ZAX001NEO AIR JET LOOMS-36 Sets, at Plant site situated at Aaraji No.5,6,7 Gram-Jojro Ka Khera Tehsil-Gangrar, Dist:- Chittorgarh (Rajasthan). Company has also removed 36 old looms

2023

In the year 2022-23 Company has migrated from BSE Limited SME to BSE Limited mainboard and direct listing in NSE Limited mainboard. And also raised capital through Preferential issue of ₹35 Crore. And ongoing Process of installation of Spinning Plant.

2015

Expansion of our production capacity established a New Line of Denim Machineries

2017

Expansion of Denim Plant: Installed new and advanced air jet looms and Indigo Dyeing Machineries

MANUFACTURING PROCESS



Manomay Tex India Limited



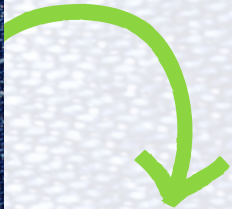
Raw Material Yarn



Warping



Sizing



Dispatch



Roll/Packaging



Folding/Checking



Finishing



Loom

VISION & MISSION



VISION

We Believe:- 'Together Everyone achieves more'
We are here to invest in our relations with people & for people



MISSION

We are here not only for business but for making long term relations. A satisfied buyer and his appreciation for goods is inspiration for better working in future. In this competitive era we serve satisfaction.



VALUES

'No legacy is so rich as honesty'
Upper quoted one line is enough to describe our values. On the road of respect, honesty & integrity are always awarded & we are committed with our customers for all these.

PRODUCTS

The most common denim is indigo denim, in which the warp thread is dyed cotton, while the weft thread is left white & sometimes black.

Our Segments:-



3/1 Twill

The most common weave for denim fabric. 3/1 is just three warp threads for every weft thread and create a subtle diagonal ribbing pattern.



Satin

A type of fabrics weave that produces a characteristically glossy, Smooth or lustrous denim.



Dobby

Denim that's produced on loom, characterized by small geometric pattern and extra texture.



Knitt Dobby

A diagonal ribbing pattern denim with heavy weight.



2/1 Twill

Very similar to 3/1 Basic Weave, 2/1 is just two warp threads for every weft thread, mainly used for light weight denim.



MANUFACTURING CAPACITY

**Denim Plant located at Aaraji No.5,6,7 Gram-
Jojro Ka Khera Tehsil-Gangrar, Dist.:-
Chittorgarh (Rajasthan), India has production
capacity of 48 million meters per annum spread
across land area of 20,300 sq. meter and
11,800 sq. meter.**



PROCESS DETAILS

MANOMAY
A MOMENT OF STYLE

1. WARPING

- Warping is the process of combining yarns from different cones to form sheet.
- We have 6 Warping machines



3. HIGH AIR JETLOOMS

- These are the main weaving machines.
- Installation of latest high air jet looms with wider width and dobby, TSUDOKAMA- 115 LOOMS.
- We carry out job work on approximately 200 LOOMS.

2. SIZING/DYEING

- These machines can produce large volumes of denim in similar colours or small lots in differentiated colours.
- Installation of four indigo dyeing range with sizing plant and advanced technology from JUPITER with a monthly capacity of 4 million metres.



4. SINGEING MACHINE

- This machine produces an even surface by burning off projecting fibres, yarn ends, and fuzz.
- We have one Singeing machines
- Coating head- for all possible types of coating.
- Printing head- for all types of colour printing.



5. FINISHING RANGE

- Finishing processes comprises of washing, bleaching, dyeing and coating on textiles following weaving.
- We have four finishing machines.



6. INSPECTION

- This helps to identify the faults in production of fabric before packing & delivery.
- We have sixteen Inspection machines
- We have lab with latest equipment's:

| | |
|---|--|
| <ol style="list-style-type: none"> 1. Light box (colour matching cabinet) 2. Stretch master 3. Corcking meter (rubbing fastness) 4. Tear tester (Elmendorf) | <ol style="list-style-type: none"> 5. Tensile tester 6. GSM machine (round cutter) 7. Weight machine 8. Warp master (for yarn csp) |
|---|--|

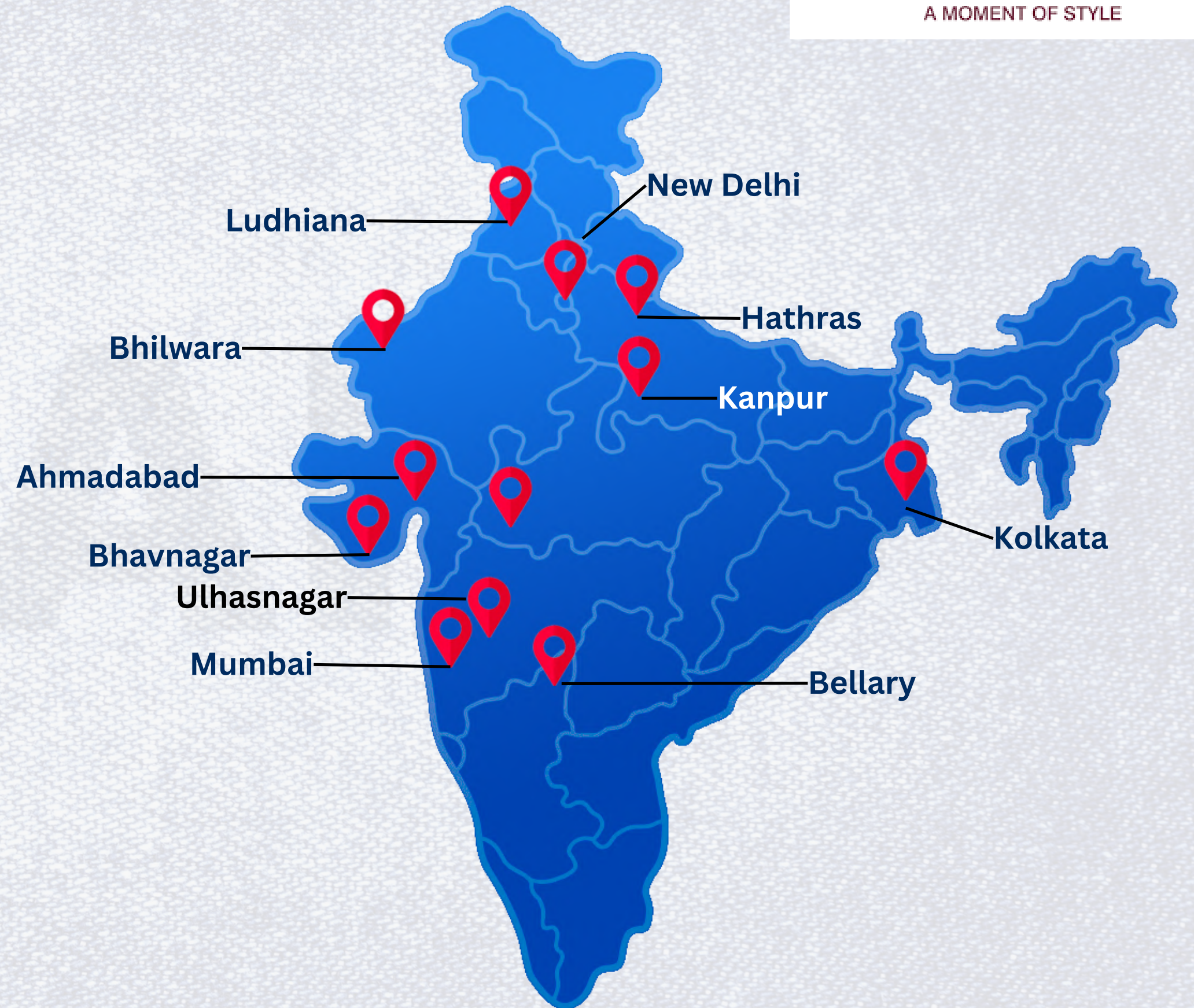


7. VALUE ADDED MACHINE

- 8 Chamber Hot Air Stenter machine with coating station & 4 colour Rotary
- Printing head having working width 2200 MM.
- Mercereizing range having working width 2200 MM.
- DESIZE RANGE having working width 2200 MM.

OUR MARKETS

Domestically, we trade throughout india, primarily in major cities like New Delhi, Mumbai, Kolkata, Ahmedabad, Ludhiana, Indore, Kanpur, Bellary, Hathras, Ulhasnagar, Bhilwara and Bhavnagar.



OUR MARKETS

We export our denim to 15+ countries worldwide, like Colombia, Mexico, Egypt, Chile, Venezuela, Paraguay, Guatemala, Peru, Ecuador, Lebanon, Bangladesh, Argentina, Bolivia, Morocco, and USA.



MARKET SIZE & GROWTH FACTORS

Indian Denim Market

According to various market studies, the Indian domestic denim market has been maintaining an average CAGR of 8 to 9 per cent for a few years and is expected to reach Rs 91,894 crores by 2028.

**1,600 million meters
per year**

India's denim fabric installed capacity

50

Denim fabric mills operating in India

850-900 million meters

Domestic Consumption of Indian Denim
Fabric

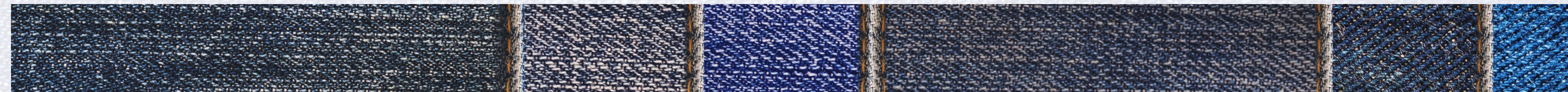
US \$190.78 million

Denim fabric exports from January to October
2021, according to India's Ministry of
Commerce and Industry, a Y-O-Y increase of
88.45%



GROWTH DRIVERS

- The growing denim market, both internationally and nationally, is the main reason why leading mills are optimistically believing that denim will continue to tap growth in the years to come and if projections are an indicator, its growth will touch 10-12% on CAGR basis.
- To grab more markets, both domestic and international and to reduce their dependency on the market for yarns, mills here are increasing their denim production capacities and some of them are investing in spindles also.
- This backward integration is helping companies to have better control over raw material availability as well as timely and cost-effective production and also help the company to cater to its customers in a more efficient way.
- The Textile Ministry of India earmarked Rs. 690 crore (US\$ 106.58 million) for setting up 21 readymade garment manufacturing units in seven states for development and modernization of Indian Textile Sector.



GROWTH OPPORTUNITIES

- 1.** The textiles and apparel (T&A) industry contribute 2.3% to the country's GDP, 13% to industrial production and 12% to exports.
- 2.** The Directorate General of Foreign Trade (DGFT) has revised rates for incentives under the Merchandise Exports from India Scheme (MEIS) for two subsectors of textiles Industry - readymade garments and made-ups - from 2% to 4%.
- 3.** The textile and apparel industry is expected to grow as the government initiatives to bolster the sector have raised hopes of the sector growing to \$300 billion by 2025-26, a growth of 300% in the next 2 years.
- 4.** India's textile industry is one of the largest in the world with a large unmatched raw material base and manufacturing strength across the value chain. It is the second-largest producer of man-made fibre (MMF) after China.
- 5.** Union Budget 2022-23
 - Under Union Budget 2022-23, the government has allocated around Rs. 12,382 crore (US\$ 1.62 billion) to the Ministry of Textiles.
 - Rs. 133.83 crore (US\$ 17.53 million) is allocated to Textile Cluster Development Scheme.
 - Rs. 478.83 crore (US\$ 62.73 million) is allocated for Research and Capacity Building in textiles.

STRENGTHS

- Integrated Manufacturing Facility : allowing us to carry on all the facilities in house i.e. from winding and warping of yarn to dispatch of the fabric.
- Our Experienced Management: through their constant efforts, we have been able to build a sustainable business model
- Locational Advantage: enables us to procure the raw materials at easy availability with cost efficiency, boost our marketing activities and add value to our revenues due to established market for textiles.
- Qualitative Products: strive to have least tolerance for any manufacturing defect which has helped us in retaining our existing customers and developing new customers.
- Existing relationship with the clients: we are engaged in B2B business model, our existing client being traders provides us repeated orders.



WEAKNESS

- An increase in mid-market / value shops has a detrimental influence on higher-end retailers and increases the potential to offer lower-end brands.
- Price fluctuations to keep up with changing demands and trends.
- Scarcity of trained labour.
- An increase in unit cost, as well as high tariff barriers and export penalties.



OPPORTUNITIES

- The textile and apparel industry is expected to grow to US \$190 billion by FY26.
- Urbanization is expected to support higher growth due to change in fashion and trends.
- According to Union Budget 2022, there is a total allocation of ₹12,382 crore for the textile sector for next financial year, ₹133.83 crore is for Textile Cluster Development Scheme, ₹100 crore for National Technical Textiles Mission, and ₹15 crore each for PM Mega Integrated Textile Region and Apparel parks scheme and the Production Linked Incentive Scheme.
- The PLI Scheme, worth INR 15 crore, is likely to provide a major boost for textile manufacturers. The scheme proposes to incentivise MMF (man-made fibre) parel, MMF fabrics and 10 segments of technical textiles products.



THREATS

- High Competition: The market is saturated with established brands.
- When competitors offer cheaper prices, it is difficult to strike a balance between price and quality.
- Due to pollution concerns, certain factories in China and Europe have been shut down, resulting in a spike in the price of basic raw materials.
- There are also other factors influencing raw material supply, unpredictable market conditions, weather, policies, and other factors have resulted in an increase in raw material costs.

OUR TEAM

**Mr. Kailashchandra Hiralal Laddha****Chairman**

He has 46+ years of versatile experience in the textile industry and has thorough knowledge of products of our Company. He holds experience in operations, business process, risk management MIS, administration, vendor management, and team building. He looks after the strategic growth of the Company and is guiding force behind success of the Company.

**Mr. Yogesh Laddha****Promoter and Managing Director**

Yogesh Laddha, is Chartered Accountant by qualification and member of the Institute of Chartered Accountants of India. He is the key person in formulating and implementation of business strategy for growth & expansion and he also looks after the overall business operations. He is further entrusted with the exports responsibilities and custom documentation relating to the Company.

**Mr. Maheshchandra Kailashchandra Laddha****Whole Time Director**

He has 30+ years of experience behind him and is a Commerce graduate and young entrepreneur, with specialization in "finance & Marketing." He is specialized in marketing planning, portfolio management and looking after day-to-day activities of the company and is associated with the Textiles industry from last 30 years and having vast experience in handling and controlling of various activities like Administration, Marketing and production.

OUR TEAM



Mr. Kamlesh Kailashchand Ladha
Whole Time Director

He is a young entrepreneur, with specialization in production and has 26+ years of experience behind him. He is looking after day to day activities of production of the company and has vast experience in handling and controlling of various activities like Administration. He has a deep understanding of systems and processes, combining critical thinking with industry expertise to optimize production.



Mr. Dilip Balkishan Porwal
Independent Director

He has extensive experience and expertise in the financial services sector and has expertise in the fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations or other disciplines related to the company's business. He is the Chairperson of the Nomination and Remuneration Committee, Stakeholder Relationship Committee and is a Member of the Audit Committee and Corporate Social Responsibility Committee.

OUR TEAM



Mr. Shrinivas Shivraj Bhattad
Independent Director

He is a B. Tech Mechanical Engineer and has extensive experience and expertise in the financial services sector. He has expertise in the fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations or other disciplines related to the company's business. He is a Member of the Nomination and Remuneration Committee.



Mr. Basant Kishangopal Porwal
Independent Director

He is a Chartered Accountant and has extensive experience and expertise in the financial services sector. He has expertise in the fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations or other disciplines related to the company's business. He is the Chairperson of the Audit Committee and is a Member of the, Nomination and Remuneration Committee.

OUR TEAM



Mr. Anil Kumar Kabra
Independent Director

He has extensive experience and expertise in the financial services sector and has expertise in the fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations or other disciplines related to the company's business. He is an Independent Director of our Company. He is a members of Nomination and remuneration Committee of our Company.



Mr. Rajiv Mahajan
Independent Director

He is a Certified Associate of Indian Institute of Bankers (CAIIB). He has also done his post graduation in philosophy and post-graduation in sociology. He is an Independent director of our company. He is a member of Nomination and remuneration committee of our company. He was Ex DGM in Punjab National Bank. He has 35+ year service in Oriental Bank of Commerce and 2 and half year se vice in Punjab National Bank. He has worked as Forex officer, Branch Manager in different areas, Circle Head of South Delhi and Jodhpur, Dy Zonal Head in Amritsar Zone. He has extensive experience and expertise in the financial services sector and has expertise in the fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations or other disciplines related to the company's business.

OUR TEAM



Mrs. Pallavi Laddha
Whole Time Director

She is the Promoter and Whole Time Director and Chairman of Internal Complaint Committee of the Company. She holds a Masters degree in Business Administration (MBA). She is currently engaged in the Human Resource, Financial Management and Administrative activities of the Company. She is looking after day to day activities of Payment Planning to Suppliers and actively involved in Corporate Social Responsibility Activities of Company. She has very good understanding of categories like Women's Denim Products Clothing.



Mr. Raj Kumar Chechani
Chief Financial Officer

He is a Chartered Accountant and has 11 Years of Vast Experience in the field of Accounts. He is responsible for all the compliances relating to accounting and financial matters, income tax matters and other related matters under various applicable acts and laws. He is managing the treasury desk for forex. He is usually responsible for the accounts, financial, and risk management operations of the company. In addition, he is often involved in the development of financial and operational strategy, KPIs, and the ongoing development and monitoring of the financial system.



Mr. Kamesh Shri Shri Mal
Company Secretary

He is Company Secretary and Compliance Officer of the company. He holds a Masters degree in Commerce and Law Graduate, he is a member of the Institute of Company Secretaries of India. He has been with the organisation for more than 4+ years. He possesses vast experience in the field of investor relations apart from secretarial matters.

Snapshot Q2 2024

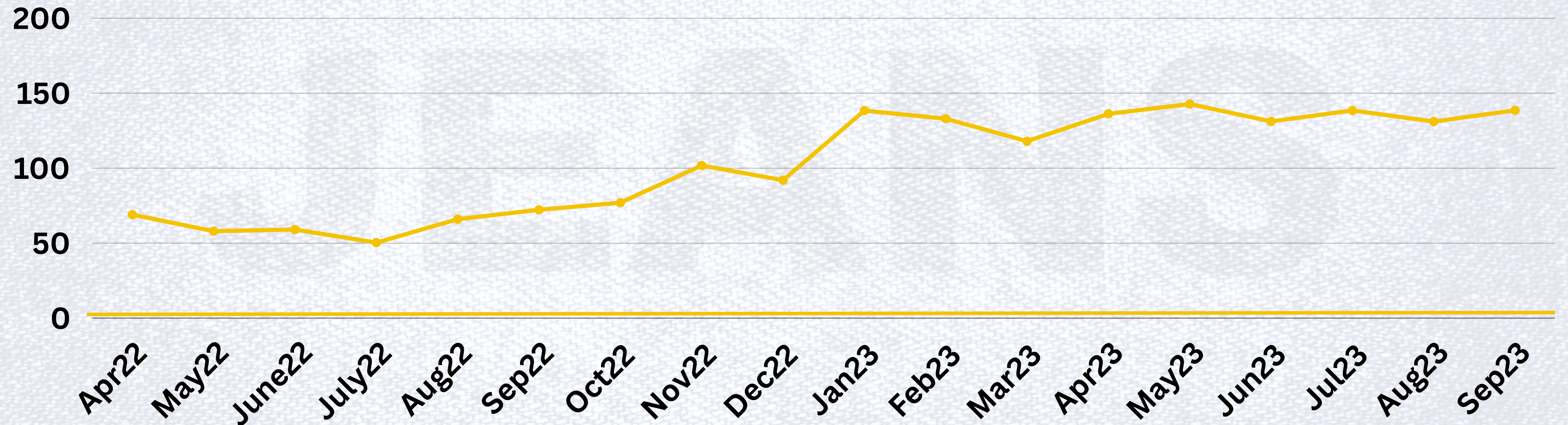


Total Income
INR 13,348.07 Lakhs

EBITDA Margin (%)
7.77%

PAT Margin (%)
2.02%

Stock Price Moment



Key Market Statistics (30th September 2023)

Market Capital: 250.15Cr.
52 Week High/Low: 161/65

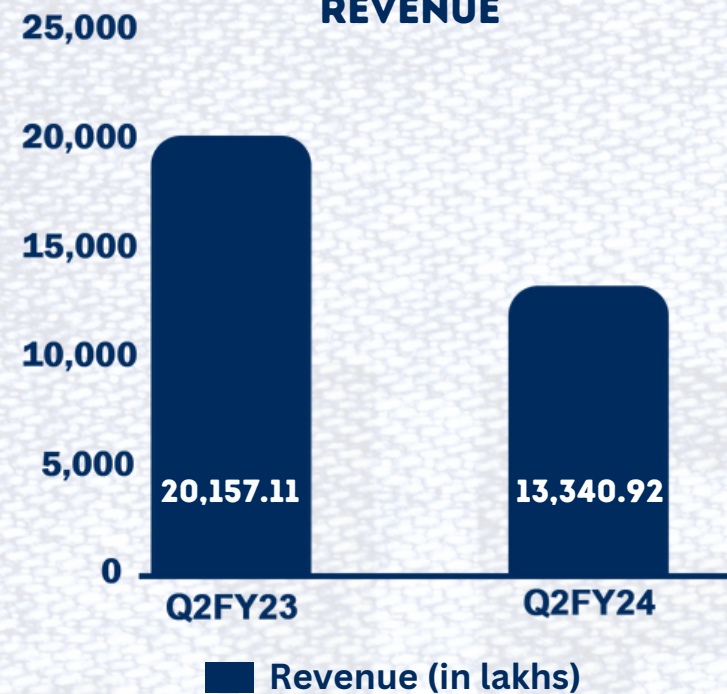
Face Value Rs: 10 Per Share
Current Price: 138.6

NSE Code: MANOMAY
BSE Code: 540396

EPS Rs. : ₹1.49
No. of shares : 1.80 Cr.

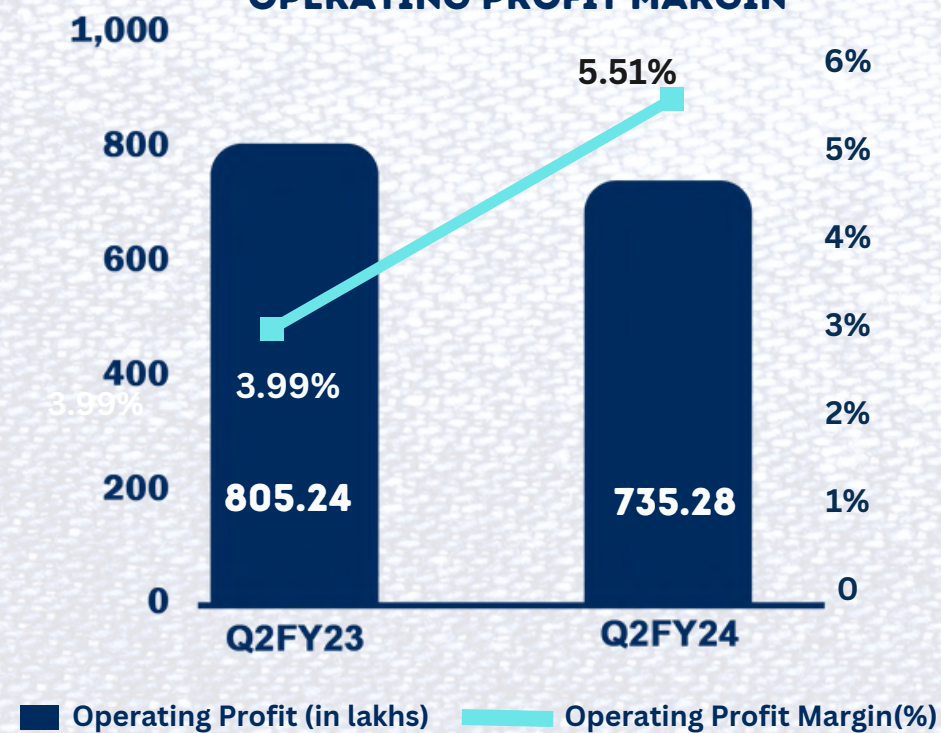
QUARTERLY KEY RATIOS

REVENUE

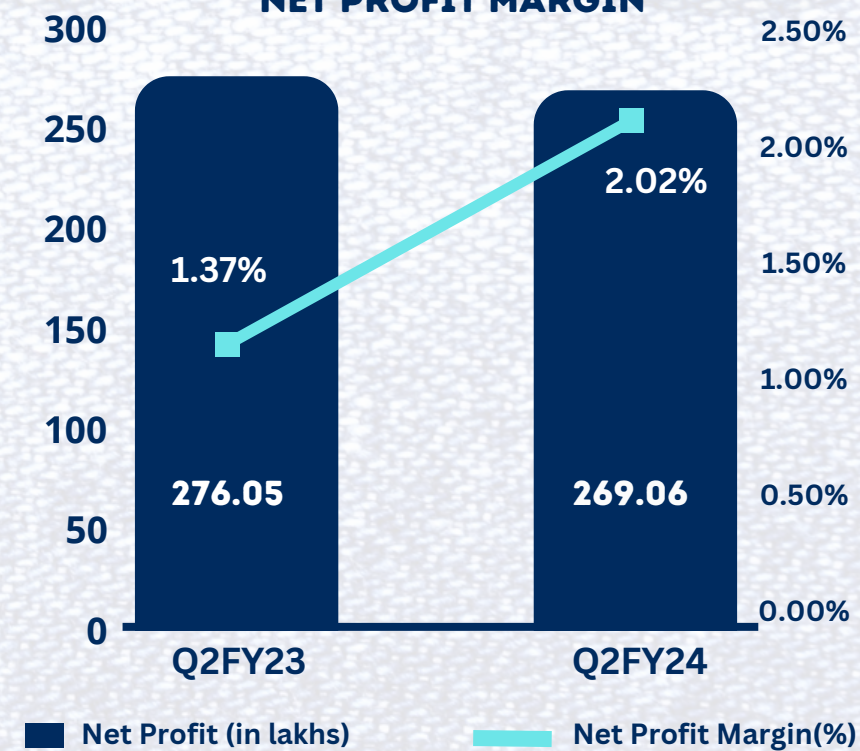


The revenue has declined from 20,157.11 lakhs in Q2 FY23 to 13,340.92 lakhs in Q2 2024. The Company has experienced 51.09% decline in revenue growth. The management has successfully maintained healthy growth in EBIT & Net Profit Margins.

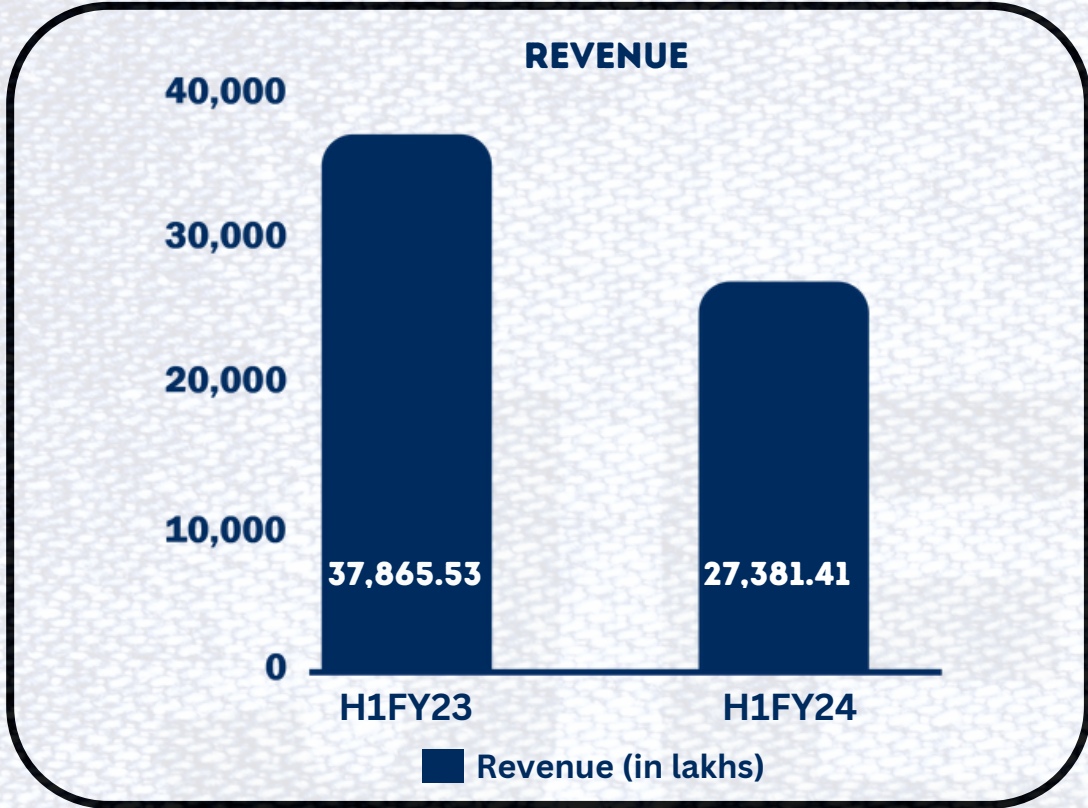
OPERATING PROFIT & OPERATING PROFIT MARGIN



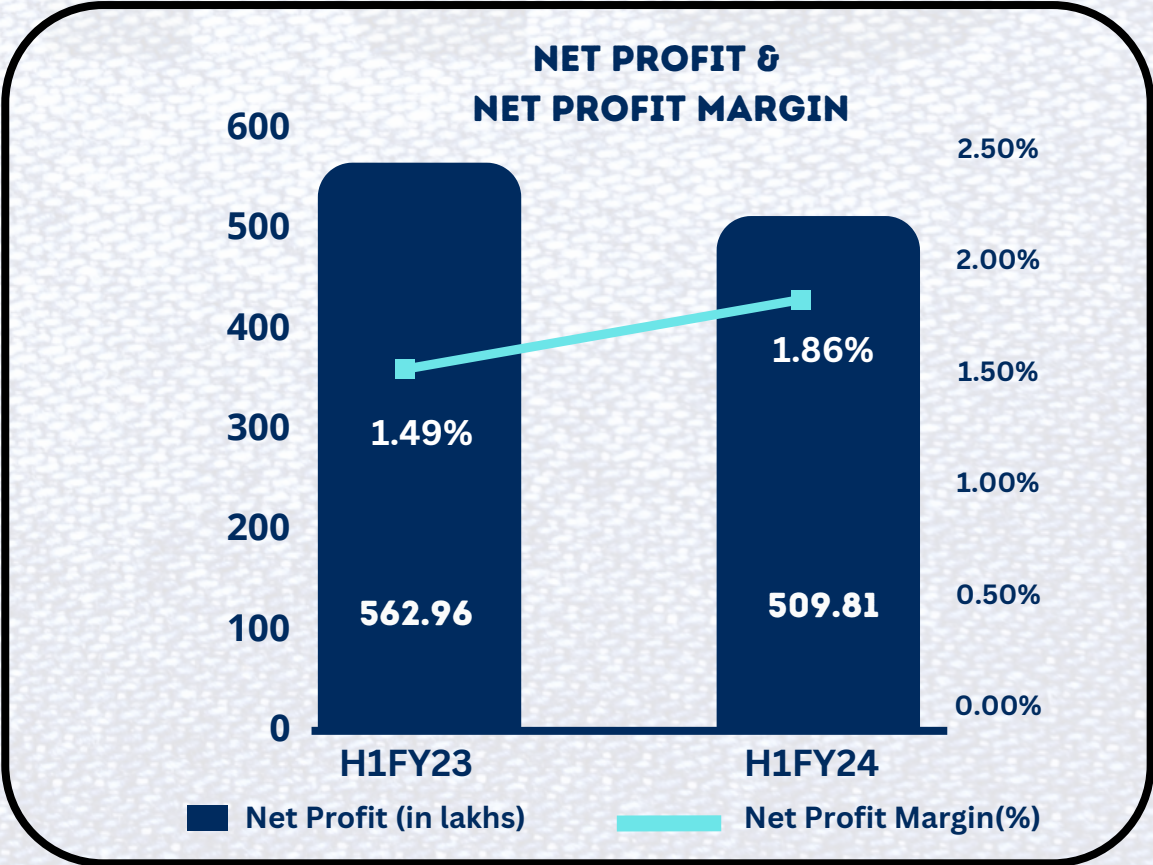
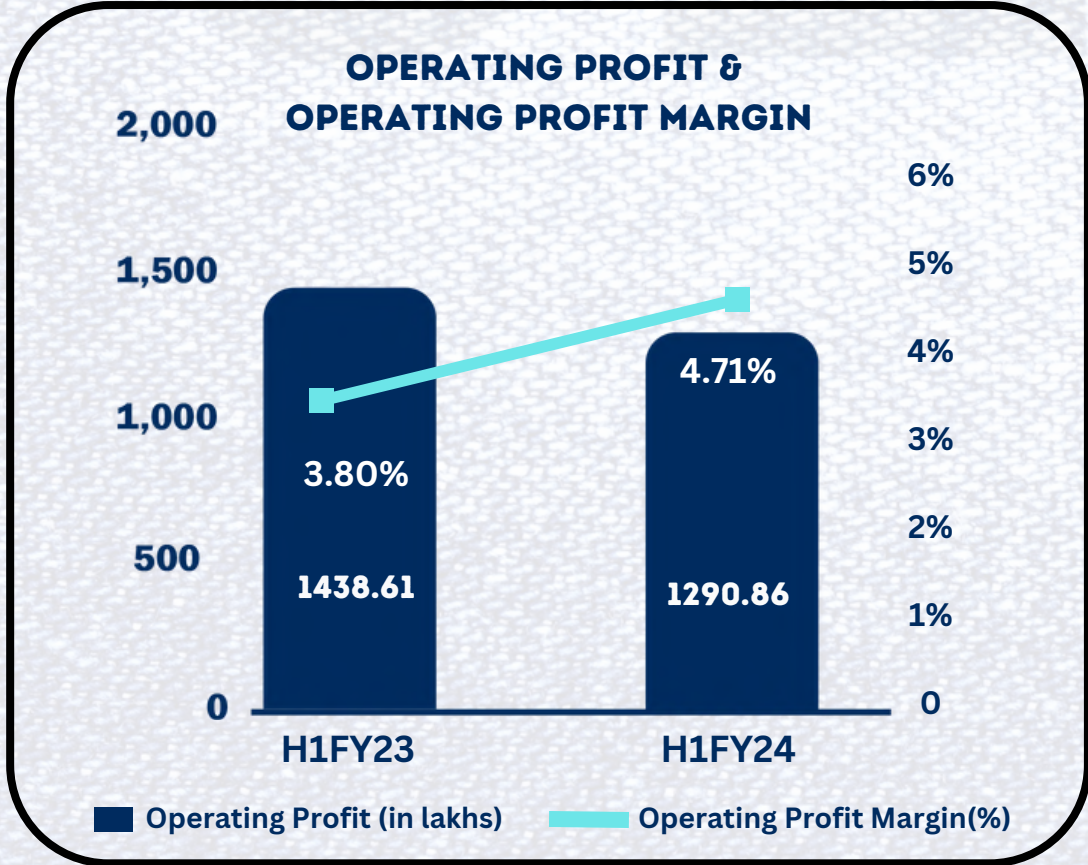
NET PROFIT & NET PROFIT MARGIN



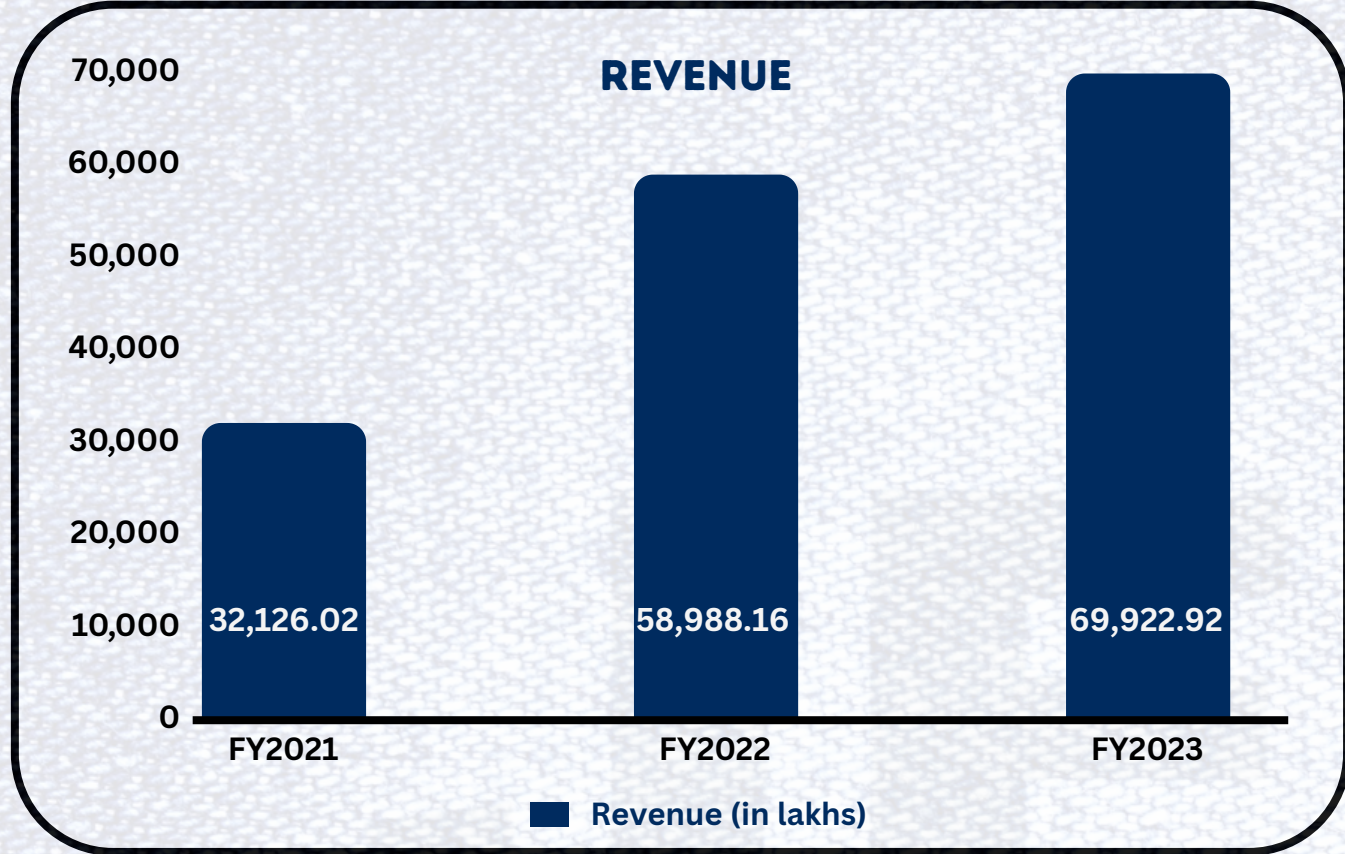
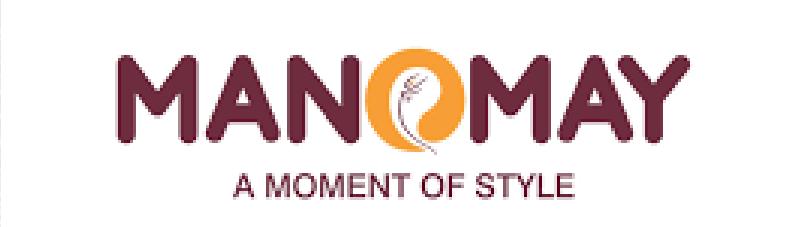
HALF YEARLY KEY RATIOS



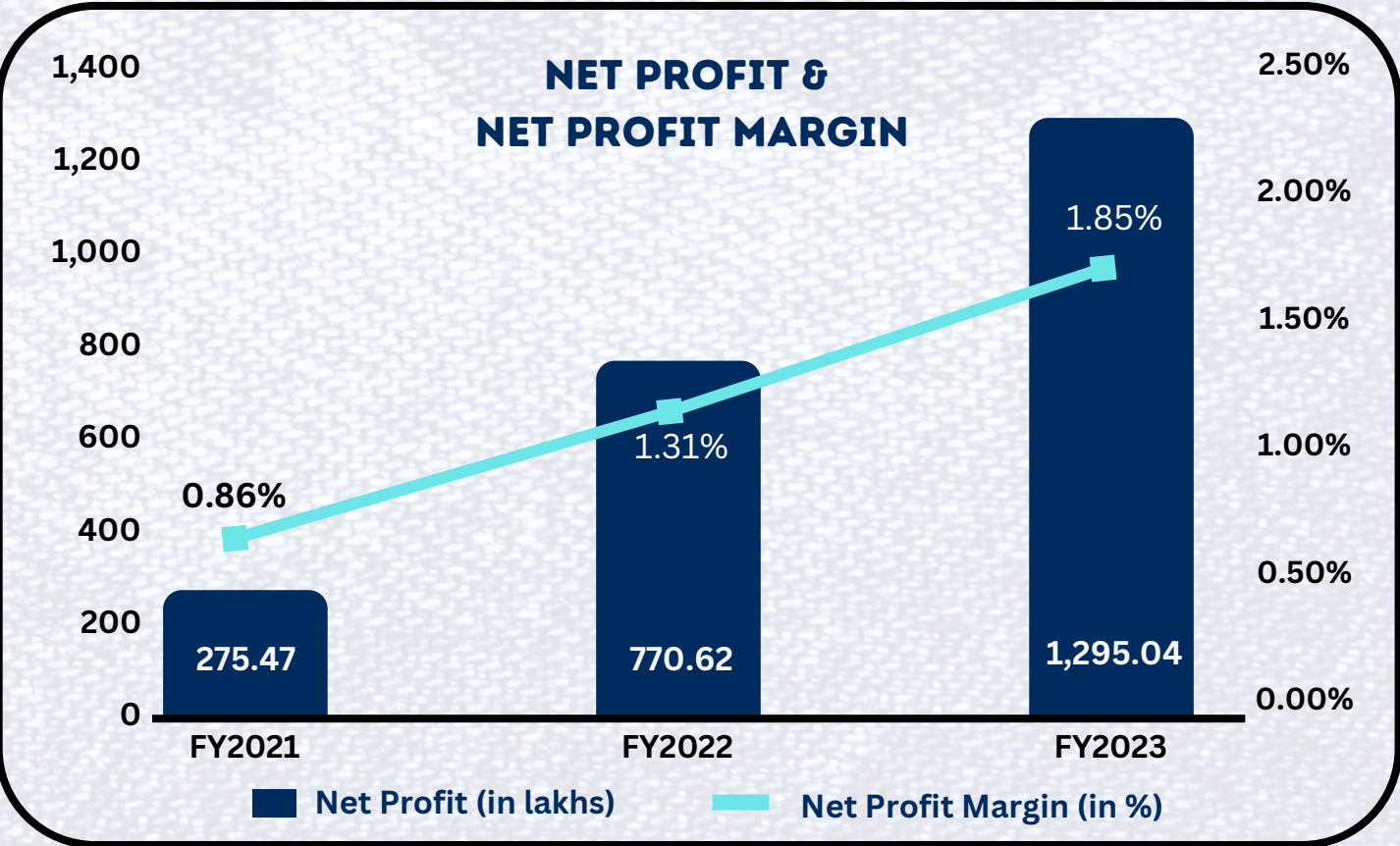
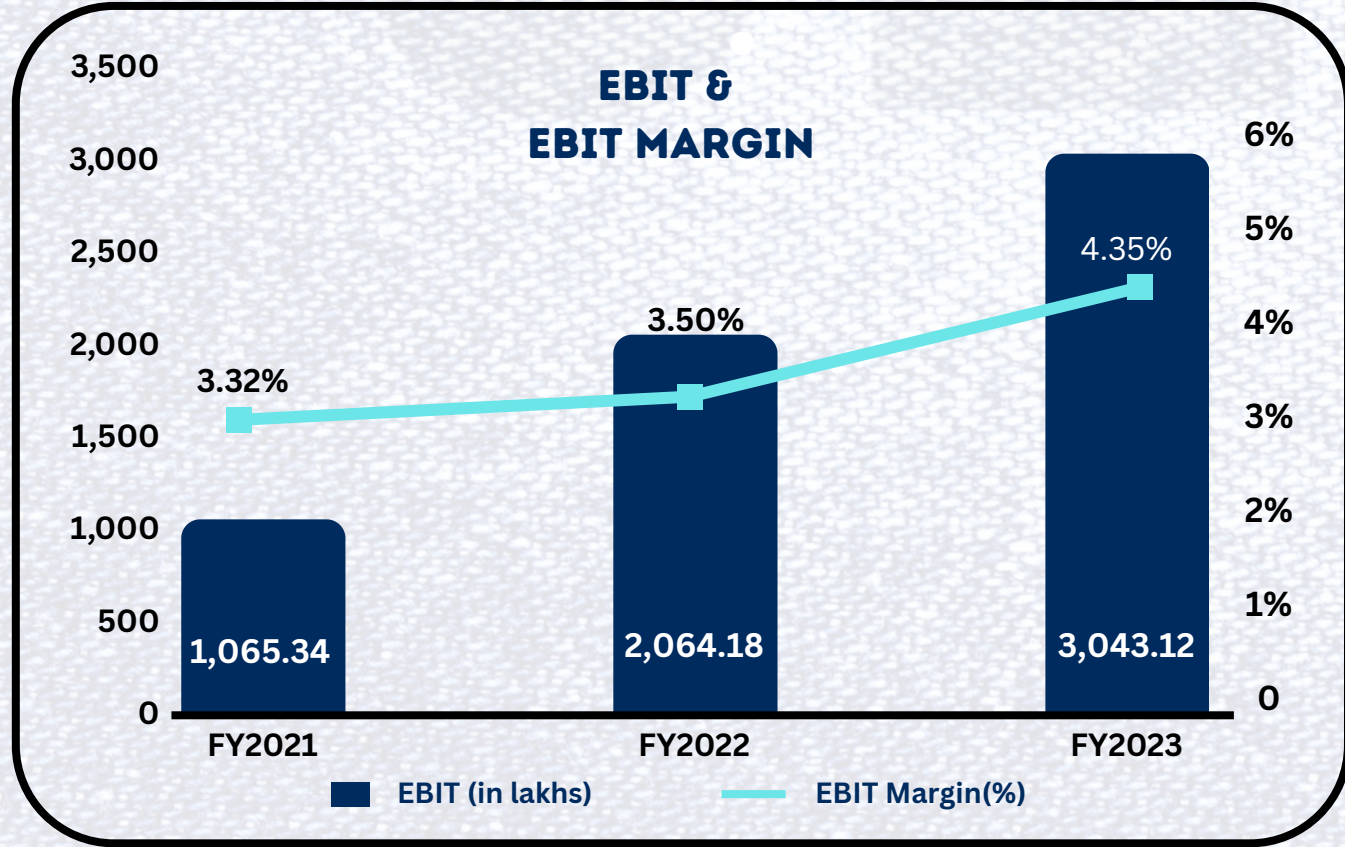
The revenue has declined from 37,865.53 lakhs in H1 FY23 to 27,381.41 lakhs in H1 2024. The Company has experienced a revenue degrowth of 27.69%. The management has successfully demonstrating healthy growth in EBIT & Net Profit Margins.



MARGIN RATIOS

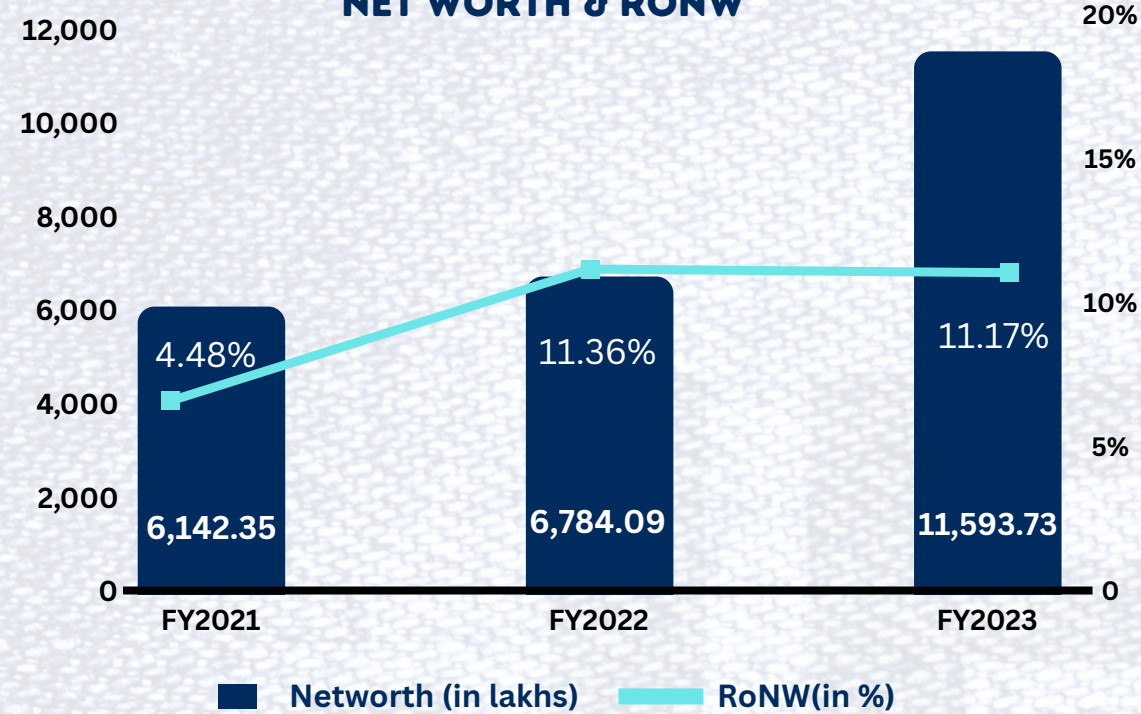


The Company has experienced robust revenue growth with 29.60% compounded annually growth over the last 3 years. The management also has successfully maintained healthy growth in EBIT & Net Profit Margins.



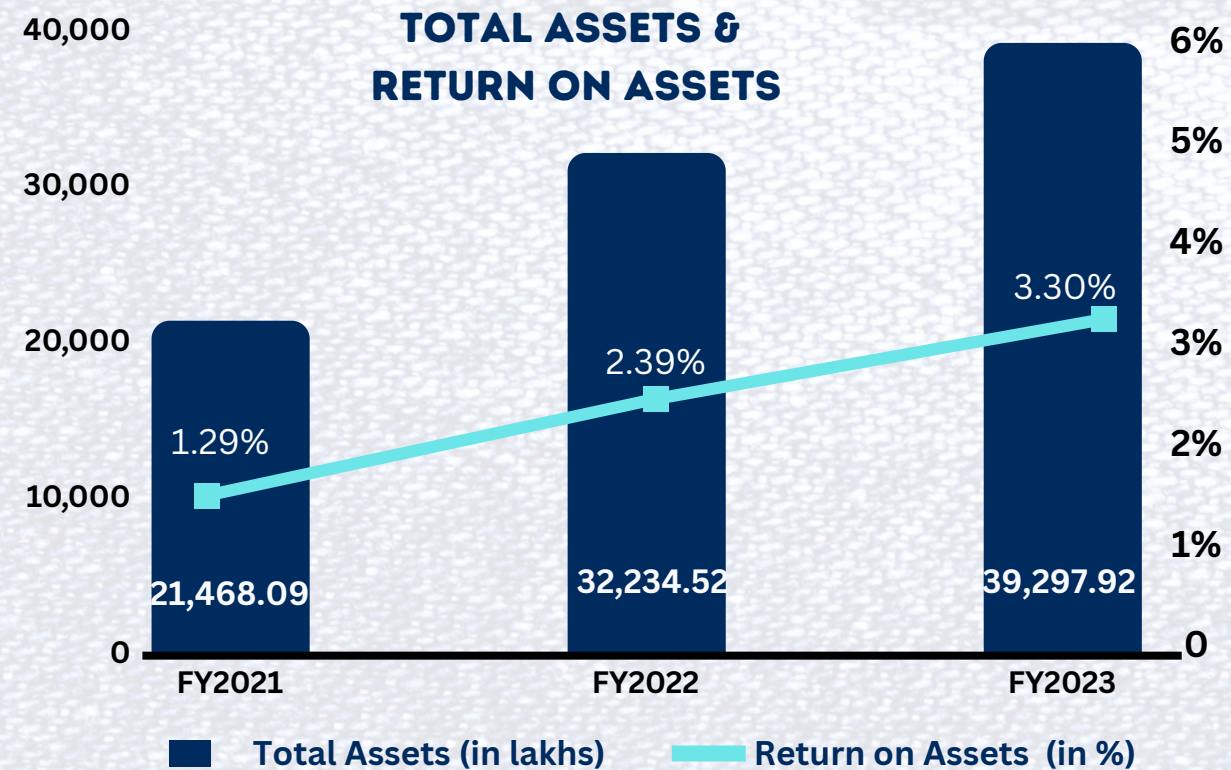
RETURN RATIOS

NET WORTH & RONW

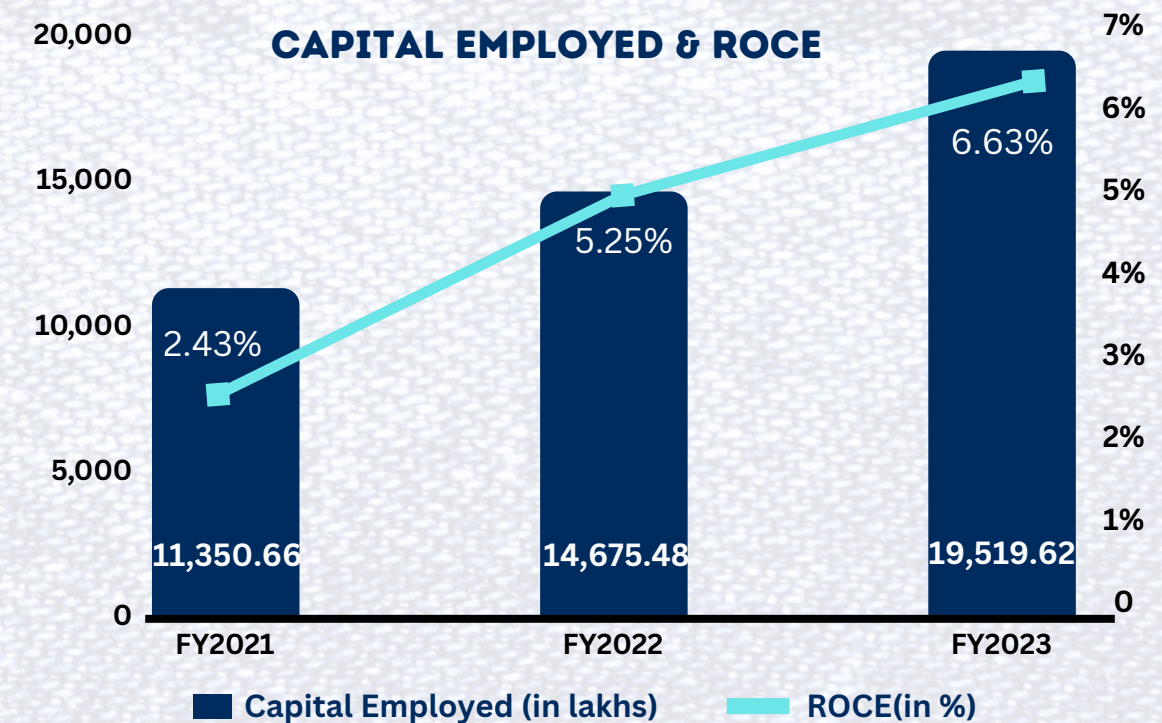


Return Ratios measures how effectively an investment is being managed by the company so that highest possible return is generated on the investment. The company has demonstrated sharp increase in its ROA and ROCE indicating that the company is making efficient use of the resources available to it to generate profits.

TOTAL ASSETS & RETURN ON ASSETS

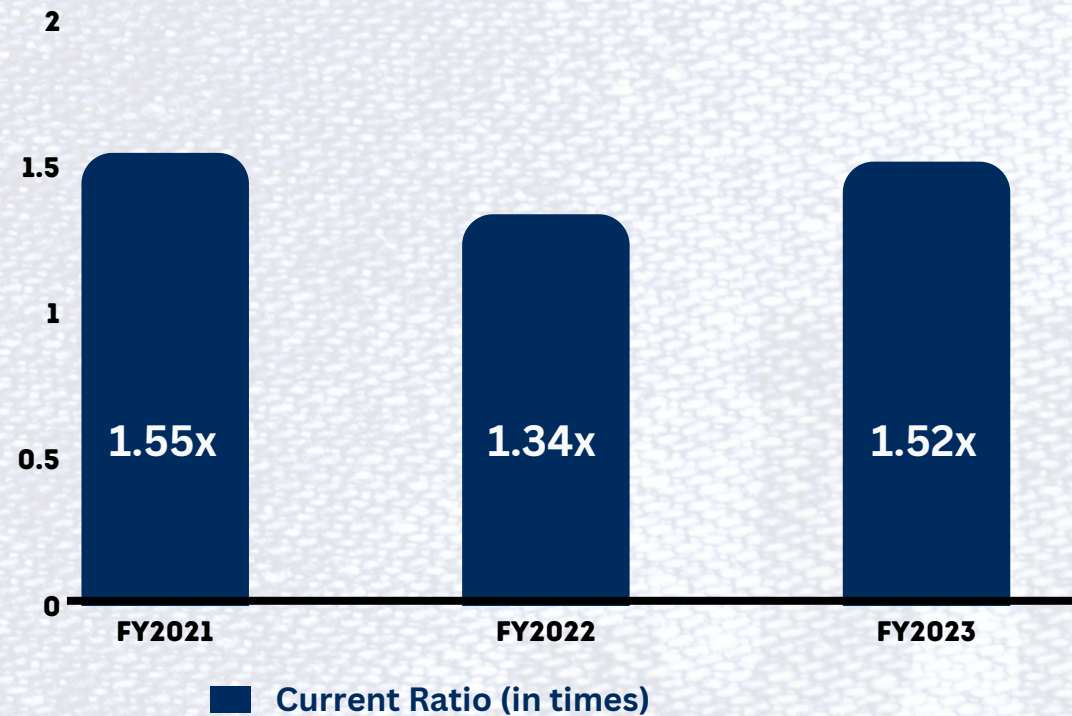


CAPITAL EMPLOYED & ROCE

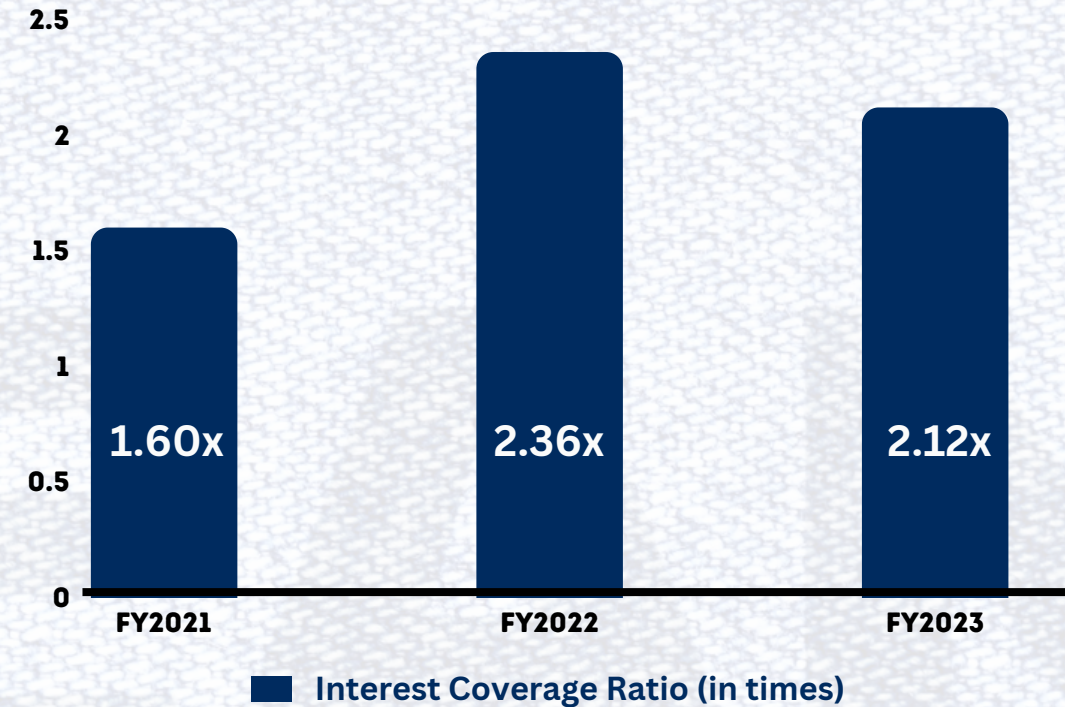


STRONG FINANCIAL: KEY RATIOS

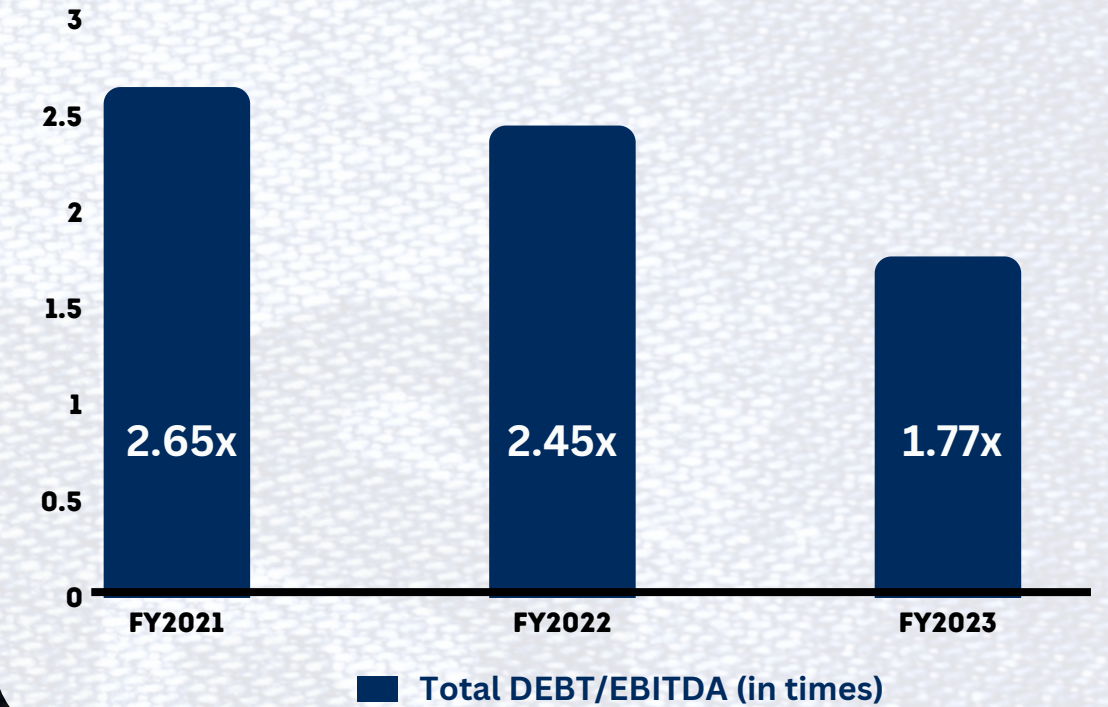
CURRENT RATIO



INTEREST COVERAGE



TOTAL DEBT/EBITDA



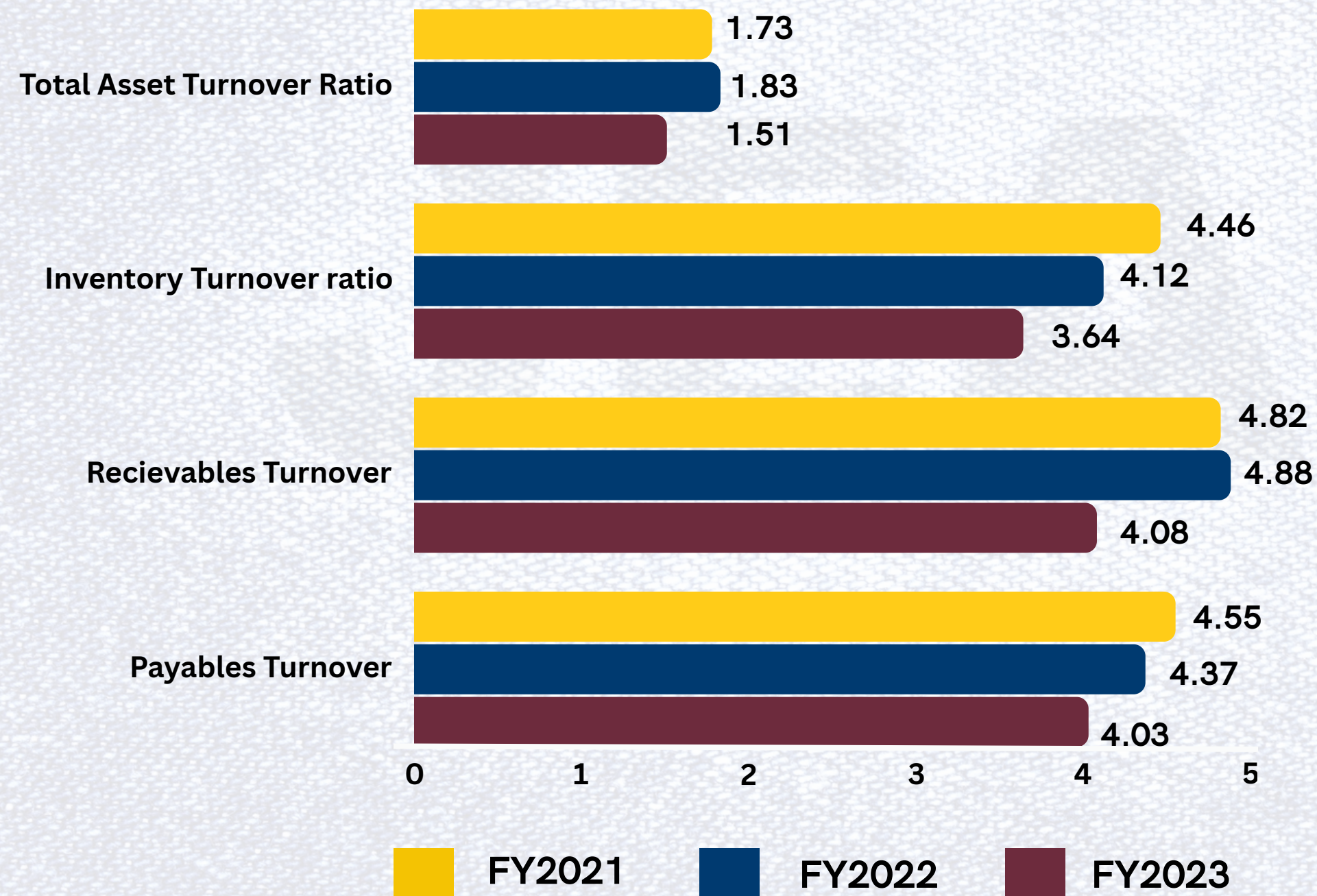
The Current ratio has been increasing over the past 3 years. Hence it signifies that the company is fully equipped to meet its short term obligations efficiently. We have not been facing cash crunch in the short term which is leading to a higher liquidity performance.

The interest coverage ratio depicts the interest paying ability of a company. Interest coverage ratio of the company has grown steadily from 1.60 times in FY21 to 2.12 times in FY23. We believe that the company is able to generate sufficient profits to honor its interest payments.

Debt/EBITDA ratio is used by to gauge a company's liquidity position and financial health. The ratio shows how much actual cash flow the company has available to cover its debt and other liabilities. Thus a stable debt/EBITDA ratio is a positive indicator that the company has sufficient funds to meet its financial obligations when they fall due.

EFFICIENCY RATIOS

Turnover Ratio



Performance is quite favourable on operational front. The company has been performing well, in terms of industry parameters. The company has been on favorable terms with debtors and thus receiving payment earlier for FY23 compared to FY21. Thus company has been able to pay its creditors earlier.

QUARTERLY & HALF YEARLY HIGHLIGHTS

Rs. in Lakhs

| Particulars | Quarter Ended | | | Half Year Ended | |
|---|------------------|------------------|------------------|------------------|------------------|
| | Q2 FY23 | Q1 FY24 | Q2 FY24 | H1 FY23 | H1 FY24 |
| 1) Revenue from Operations | 20,157.11 | 14,040.49 | 13,340.92 | 37,865.53 | 27,381.41 |
| 2) Other Income | 2.30 | 18.82 | 7.15 | 3.01 | 25.97 |
| 3) TOTAL REVENUE (1+2) | 20,159.41 | 14,059.31 | 13,348.07 | 37,868.54 | 27,407.38 |
| 4) Direct Expenditure | | | | | |
| (a) Cost of Materials Consumed | 12,480.37 | 10,262.13 | 9,106.56 | 25,807.18 | 19,368.69 |
| (b) Changes in Inventories of Finished Goods, stock-in-trade and work-in-progress | 1,439.36 | -382.00 | -338.77 | -1,001.45 | -720.77 |
| 5) GROSS PROFIT (3-4) | 6,239.68 | 4,179.18 | 4,580.28 | 13,062.81 | 8,759.46 |
| 6) GROSS PROFIT MARGIN (5/3) | 30.95% | 29.73% | 34.31% | 34.50% | 31.96% |
| (7) Employee Benefits Expenses | 476.85 | 512.94 | 535.56 | 899.73 | 1,048.50 |
| (8) Other Expenses | 4,669.16 | 2,853.42 | 3,007.72 | 10,151.19 | 5,861.14 |
| 9) EBITDA (5-7-8) | 1,093.67 | 812.82 | 1,037.00 | 2,011.89 | 1,849.82 |
| 10) EBITDA MARGIN (9/3) | 5.43% | 5.78% | 7.77% | 5.31% | 6.75% |
| 11) Depreciation & Amortization Expenses | 288.43 | 257.24 | 301.72 | 573.28 | 558.96 |
| 12) EBIT (9-11) | 805.24 | 555.58 | 735.28 | 1,438.61 | 1,290.86 |
| 13) EBIT MARGIN (12/3) | 3.99% | 3.95% | 5.51% | 3.80% | 4.71% |
| 14) Finance Cost | 427.82 | 343.85 | 397.12 | 677.39 | 740.97 |
| 15) Profit/(Loss) Before extraordinary items & Tax (12-14) | 377.42 | 211.73 | 338.16 | 761.22 | 549.89 |
| 16) Extraordinary Items(Income) | | | | | |
| 17) Profit/(Loss) Before Tax (15+16) | 377.42 | 211.73 | 338.16 | 761.22 | 549.89 |
| 18) Tax Expenses | | | | | |
| 1. Current Tax | 118.6 | 58.9 | 48.12 | 230.11 | 107.02 |
| 2. Earlier Tax | - | - | (38.08) | - | (38.08) |
| 3. Deferred Tax Liability | (17.22) | -87.92 | 59.06 | (31.85) | (28.86) |
| 19) Net Profit/(Loss) for the period (17-18) | 276.05 | 240.75 | 269.06 | 562.96 | 509.81 |
| 20) PAT MARGIN (19/3) | 1.37% | 1.71% | 2.02% | 1.49% | 1.86% |
| EPS (Basic/ Diluted) | 1.88 | 1.33 | 1.49 | 3.83 | 2.82 |

PROFIT & LOSS STATEMENT

Rs. in Lakhs

| Particulars | FY2021 | FY2022 | FY2023 |
|--|------------------|------------------|------------------|
| 1) Revenue from Operations | 32,125.30 | 58,953.15 | 69,887.88 |
| 2) Other Income | 0.72 | 35.01 | 35.01 |
| 3) TOTAL REVENUE (1+2) | 32,126.02 | 58,988.16 | 69,922.92 |
| 4) Direct Expenditure | | | |
| (a) Cost of Materials Consumed | 20,376.13 | 37,665.19 | 47,768.07 |
| (b) Purchase of Trade Goods Changes in Inventories of Finished Goods, Works-in-progress and stock-in-trade | -413.45 | -797.58 | -2,116.26 |
| 5) GROSS PROFIT (3-4) | 12,163.34 | 22,120.55 | 24,271.11 |
| 6) GROSS PROFIT MARGIN (5/3) | 37.86% | 37.50% | 34.71% |
| (7) Employee Benefits Expenses | 1,205.56 | 1,677.07 | 1,882.05 |
| (8) Other Expenses | 1,882.05 | 17,494.76 | 18,198.95 |
| 9) EBITDA (5-7-8) | 1,763.31 | 2,948.72 | 4,190.11 |
| 10) EBITDA MARGIN (9/3) | 5.49% | 5.00% | 5.99% |
| 11) Depreciation & Amortization Expenses | 697.97 | 884.54 | 1,146.99 |
| 12) EBIT (9-11) | 1,065.34 | 2,064.18 | 3,043.12 |
| 13) EBIT MARGIN (12/3) | 3.32% | 3.50% | 4.35% |
| 14) Finance Cost | 664.58 | 873.60 | 1,432.07 |
| 15) Profit/(Loss) Before extraordinary items & Tax (12-14) | 400.76 | 1,190.58 | 1,611.07 |
| 16) Extraordinary Items(Income) | | | |
| 17) Profit/(Loss) Before Tax (15+16) | 400.76 | 1,190.58 | 1,611.07 |
| 18) Tax Expenses | | | |
| 1. Current Tax (MAT Tax) | 124.47 | 463.47 | 473.94 |
| 2. Deferred Tax Liability | 0.82 | -43.50 | -157.91 |
| 19) Net Profit/(Loss) for the period (17-18) | 275.47 | 770.62 | 1,295.04 |
| 20) PAT MARGIN (19/3) | 0.86% | 1.31% | 1.85% |

BALANCE SHEET

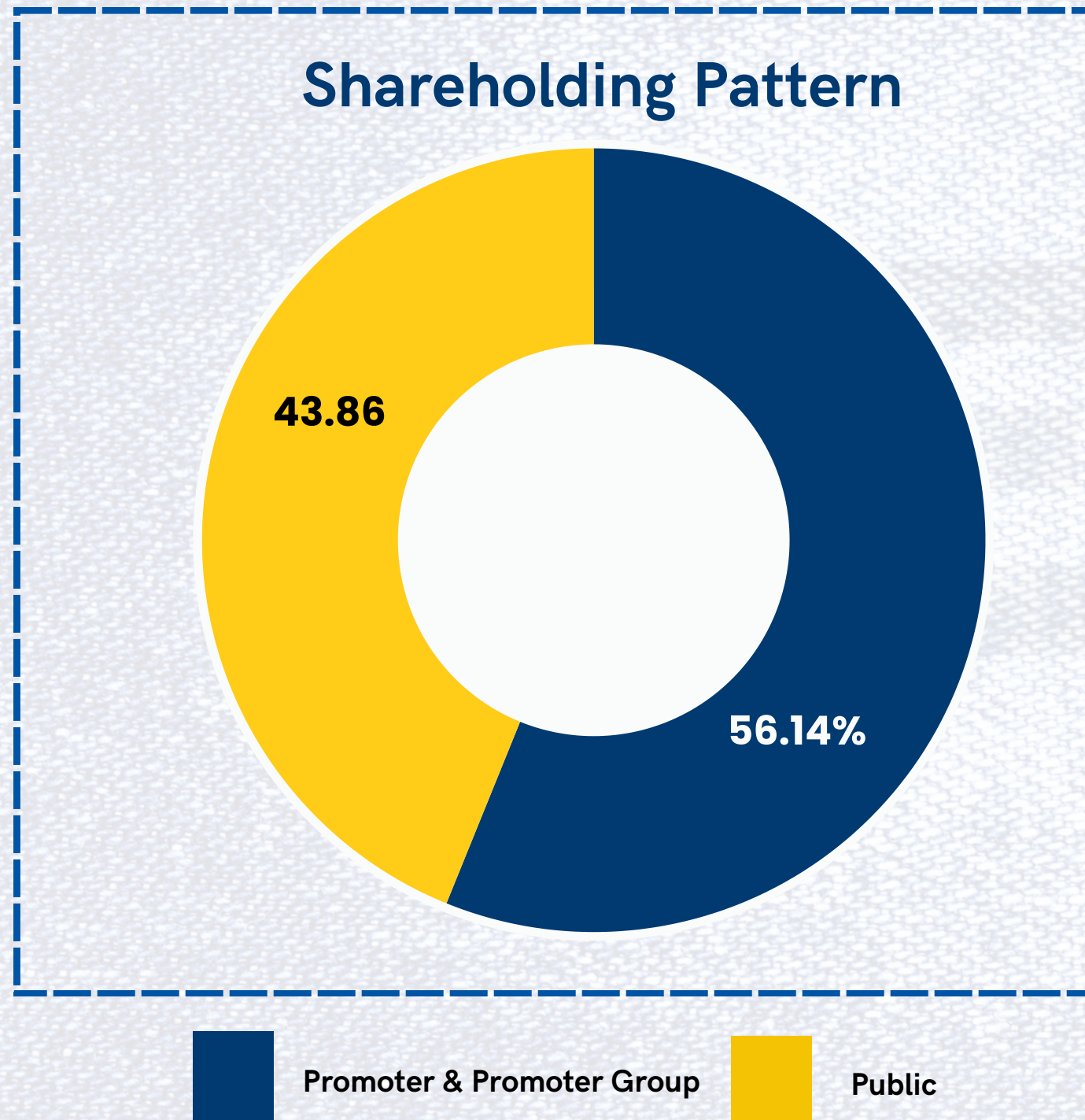
Rs. in Lakhs

| Particulars | 2021 | 2022 | 2023 |
|--|------------------|------------------|------------------|
| I. EQUITY AND LIABILITIES | | | |
| 1. Shareholder's Funds | | | |
| (a) Share Capital | 1,468.34 | 1,468.34 | 1,804.87 |
| (b) Reserve & Surplus | 4,674.01 | 5,315.76 | 9,788.86 |
| Equity attributable to owners of the parent | 6,142.34 | 6,784.10 | 11,593.73 |
| Total Equity (A) | 6,142.34 | 6,784.10 | 11,593.73 |
| 3. Non-Current Liabilities | | | |
| (a) Long-Term Borrowings | 4,672.75 | 7,215.98 | 7,434.58 |
| (b) Deferred Tax Liability (Net) | 423.02 | 415.71 | 255.46 |
| (c) Deferred Income - Govt. Grant | - | 129.16 | 101.74 |
| (d) Long-Term Provisions | 112.55 | 130.51 | 134.10 |
| Total Non-Current Liabilities | 5,208.32 | 7,891.37 | 7,925.88 |
| 4. Current Liabilities | | | |
| (a) Short-Term Borrowings | 4,708.16 | 6,911.98 | 7,099.11 |
| (b) Trade Payable - | | | |
| (A) Total outstanding dues of micro enterprises and small enterprises; and | 953.81 | 1,566.92 | 526.82 |
| (B) Total outstanding dues of creditors other than micro enterprises and small enterprises | 4,095.26 | 7,858.93 | 10,324.52 |
| (c) Other Financial Liabilities | 230.08 | 200.70 | 507.40 |
| (d) Short-Term Provisions | 130.12 | 2.82 | 8.65 |
| Deferred Income- Govt. Grant | - | 27.42 | 27.42 |
| Current Tax liabilities | - | 174.17 | 85.28 |
| Other Current Liabilities | | 816.10 | 1,199.10 |
| Total Liabilities | 15,325.75 | 25,450.42 | 27,704.19 |
| Total Equity & Liabilities | 21,468.09 | 32,234.51 | 39,297.92 |

Rs. in Lakhs

| Particulars | 2021 | 2022 | 2023 |
|-----------------------------------|------------------|------------------|------------------|
| II. ASSETS | | | |
| 1. Non-Current Assets | | | |
| (a) Plant, Property & Equipment | 5,628.26 | 5,600.11 | 6,620.22 |
| (b) Capital work in Progress | - | 1,853.56 | 1,200.50 |
| (c) Other Intangible Assets | - | 110.22 | 89.80 |
| (d) Financial Assets | | | |
| (i) Investments | - | 24.10 | 27.12 |
| (ii) Other Financial Assets | - | 381.87 | 394.22 |
| (e) Long-Term Loans and Advances | 53.27 | - | - |
| (f) Other Non - Current Assets | 73.15 | 786.54 | 914.22 |
| Total Non-Current Assets | 5,754.68 | 8,765.40 | 9,246.08 |
| 2. Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 5,601.51 | 9,146.87 | 10,708.40 |
| (c) Trade Receivables | 7,880.35 | 12,097.31 | 14,498.14 |
| (d) Cash and Cash Equivalents | 487.08 | 39.99 | 1,416.99 |
| (e) Short Term Loans and Advances | 1,541.54 | 224.69 | 987.46 |
| (f) Other Current Assets | 202.93 | 1,328.40 | 2,288.86 |
| (g) Other Financial Assets | - | 640.86 | 151.99 |
| TOTAL | 21,468.09 | 32,234.51 | 39,297.92 |

Shareholding Pattern as on 30th September, 2023



CAPITAL STRUCTURE

| Authorized Share Capital | As at 31st March 2023 | | As at 31st March 2022 | |
|---|-----------------------|---------|-----------------------|---------|
| Particular | Number | Amount | Number | Amount |
| Authorized Share (Capital) (in Lakhs) | 200 | 2000.00 | 200 | 2000.00 |
| Equity Shares of Rs. 10 each Issued, Subscribed And Paid Up (in Lakhs) | 180.48 | 1804.87 | 146.83 | 1468.34 |

AWARDS & RECOGNITIONS

MANOMAY
A MOMENT OF STYLE



- The company has won TEXPROCIL Export Award 2020-2021 in the Gold Trophy for the Highest Exports of (Cotton) 'Denim Fabrics'. under Category II (Export performance above Rs.75 Cr. And upto Rs. 250 Cr.) for exports of Rs. 155.60 Cr. during the year 2020-21 from The Cotton Textiles Export Promotion Council (TEXPROCIL).
- The company has taken this export award from Shri Upendra Prasad Singh Secretary, Minister of Textiles, Government of India, Smt. Roop Rashi, Textile Commissioner of India in the function organizes by TEXPROCIL on Tuesday, 23rd August, 2022 at Mumbai (MH). This Export Award has taken by Shri Yogesh Laddha, Managing Director and Smt. Pallavi Laddha, Director of the company.

AWARDS & RECOGNITIONS

Rajasthan State Export Award 2020

- Company has won Rajasthan State Export Award 2020 From Government of Rajasthan Department of Industries & Commerce for Highest export Denim (Cotton) Fabrics and Growth in the category of textiles during the year 2019-20.
- This Rajasthan State Export Award 2020 has taken by Shri Yogesh Laddha, Managing Director and Smt. Pallavi Laddha, Director of the Company.



AWARDS & RECOGNITIONS



बिजनेस रेमडीज दैनिक

व्यापार एवं विकास की आवाज

मनोमय टेक्स इंडिया की गंगरार स्थित निर्माण इकाई का कैबिनेट मंत्री पीयूष गोयल ने दौरा किया



पत्रिका

Chittorgarh, 24/02/2023, Page 11

केंद्रीय मंत्री ने किया अवलोकन



गंगरार में केंद्रीय मंत्री का स्वागत करते हुए।









पत्रिका न्यूज नेटवर्क
patrika.com

गंगरार, केंद्रीय मंत्री पीयूष गोयल ने मनोमय टेक्स इंडिया लिमिटेड के गंगरार में प्लांट का अवलोकन

महेशचंद्र लड़ा, योगेश पल्लवी लड़ा, नरेंद्र बर विजयपुर सरपंच श्यामलाल श उनका स्वागत किया। केंद्रीय गोयल ने कंपनी में हो रहे एक



INVESTMENT RATIONALE

-  By 2029, the Indian textiles market is anticipated to be valued more than US\$ 209 billion. The Indian textiles industry appears to have a bright future, driven by robust domestic and foreign demand.
-  Incentives under the PLI scheme will be available for five years from 2025-26 to 2029-30 on incremental turnover achieved from 2024-25 to 2028-29. MMF (man-made fiber) garments, MMF textiles, and 10 categories of technical textile items are proposed to be rewarded under the system.
-  We are an ISO 9001:2015 and ISO 14001:2015 certified company and recognised as a two-star export house by the Government of India. Our business ethics to have least tolerance for any manufacturing defect has helped us in retaining our existing customers and developing new customers.
-  Our sustainable business model and experienced team facilitates timely delivery of superior service and standard.
-  Our success in the industry is driven by our integrated manufacturing facility and the strong partnerships we maintain with our traders.
-  Our company has shown increase in the return ratios suggesting effective utilization of shareholders funds & efficient use of capital assets in order to generate profit.
-  Our company has shown healthy liquidity ratio which reflects our company's ability to pay its short term obligations and a strong financial health of our company.
-  Our Company has successfully shown improvement in the margin ratios indicating the company's effective management of its overhead and operational expenses, creating value for its shareholders in the form of profits.

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THANK YOU



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