

ZEAL AQUA LIMITED
CIN No: L05004GJ2009PLC056270



Date: 28/03/2022

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001

Script ID/ Code : ZEAL/539963

Subject : Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Kindly find enclosed herewith a copy of Results presentation with respect to the Financial results for the Quarter and Nine Months ended 31st December, 2021 of the company.

Kindly take the above information on record and oblige.

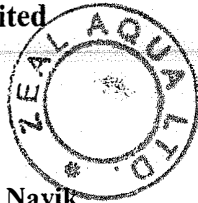
Thanking you.

Yours Faithfully.

For Zeal Aqua Limited

A handwritten signature in black ink, appearing to read 'Rohan'.

Rohan Pradipkumar Navik
Whole Time Director
DIN: 02531248



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ZEAL AQUA LIMITED

**Investors Presentation
December 2021**

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**Overview of Company and its
Management**

Industry Overview

Financial Highlights

Overview of company



MANAGEMENT & CORE



Shantilal Patel
Managing Director



Pradipkumar Navik
Whole Time Director



Dhavalkumar Patel
Whole Time Director



Rohan Navik
Whole Time Director

OPERATIONAL FACILITY



FARM & LAB TEST

PRE-PROCESSING

PROCESSING & VALUE ADDITION

BUSINESS SEGMENTS



Shrimp Feed
and Medicine



Shrimp
Farming



Frozen
Shrimp

NURSERY SHRIMP CULTURE





**COMING
SOON**

BLAST FREEZER

INCREASE
PRODUCTION
CAPACITY

EASY TO
HANDLE

ENERGY
EFFICIENT

HIGH QUALITY

INCREASE
EXPORT

ADJUST THE
FREEZING
TIME

MULTI-TYPE
OF FROZEN
FOODS

FOOD SAFETY

CORE STRENGTHS



Prime Location

- Enormous areas of brackish water region and a 1,600 km long coastline ideal for aquaculture.
- Benefit of high tidal amplitude

Value Added Products

- Increasing geographic footprint by launching Shrimp brands in international markets
- 2 Shrimp brands in Japan i.e. “Navik” & “Patel”

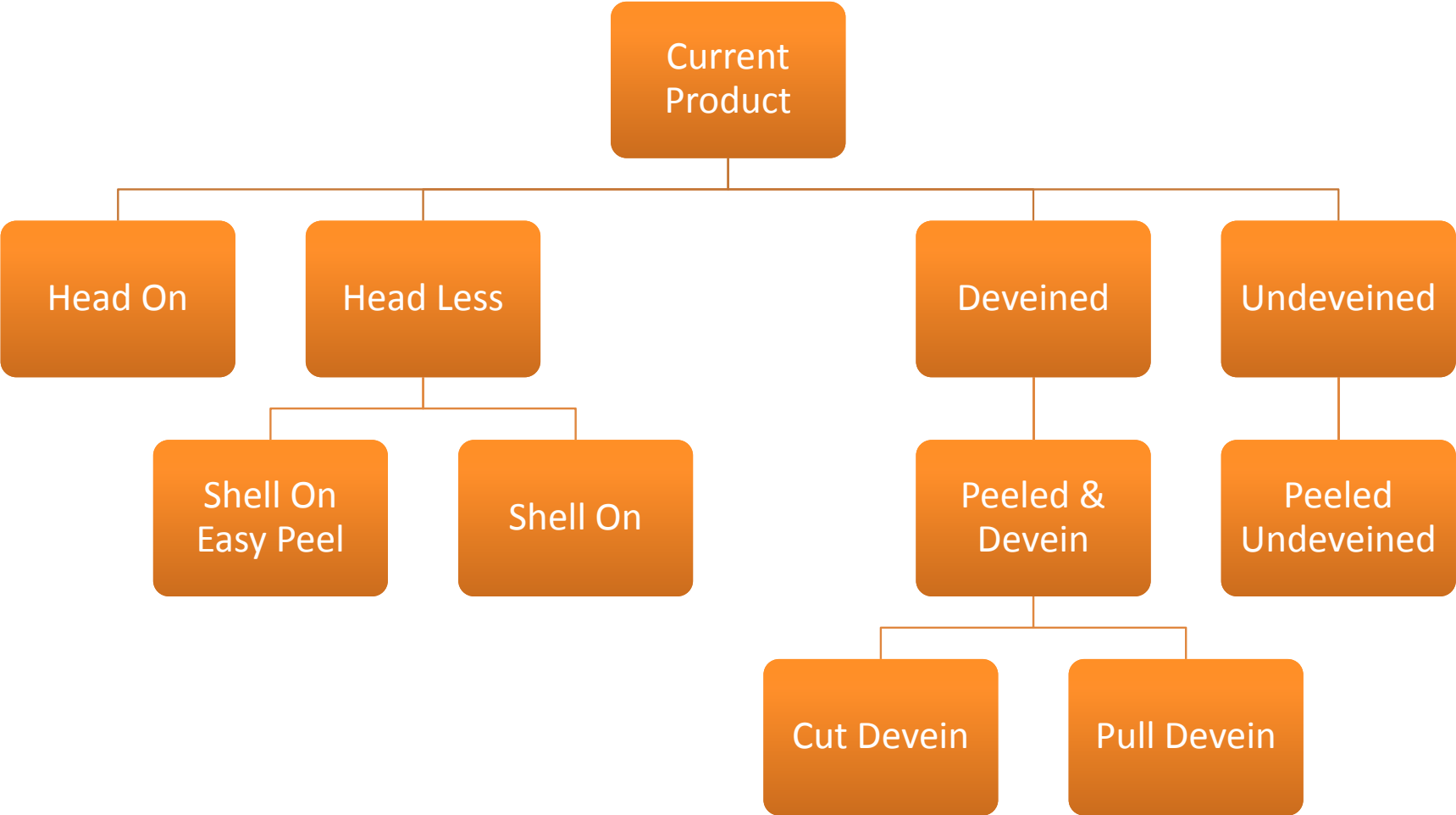
Processing Unit

- Increased profitability and a major revenue generator
- Captive consumption of Farm produce shrimps
- Full utilization of Total Installed Capacity 5,850 MTPA in the coming years

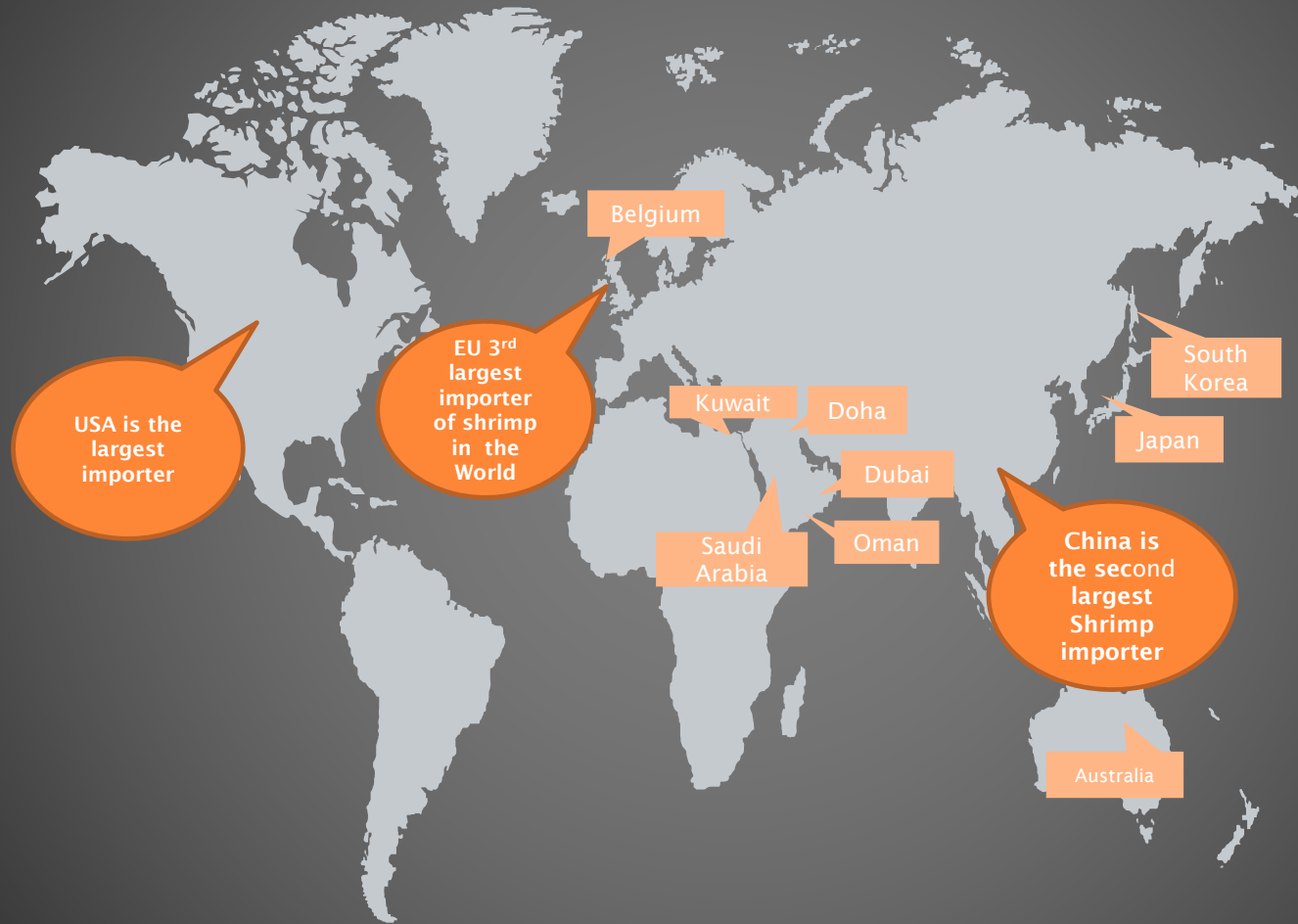
Quality Product

- Bigger size
- Good Texture
- Better Flavour

Product Diversification – Value Addition for Better Product Realization



Global Presence



CERTIFICATIONS



CERTIFICATE RECEIVED



Food Safety and standards
Authority of india

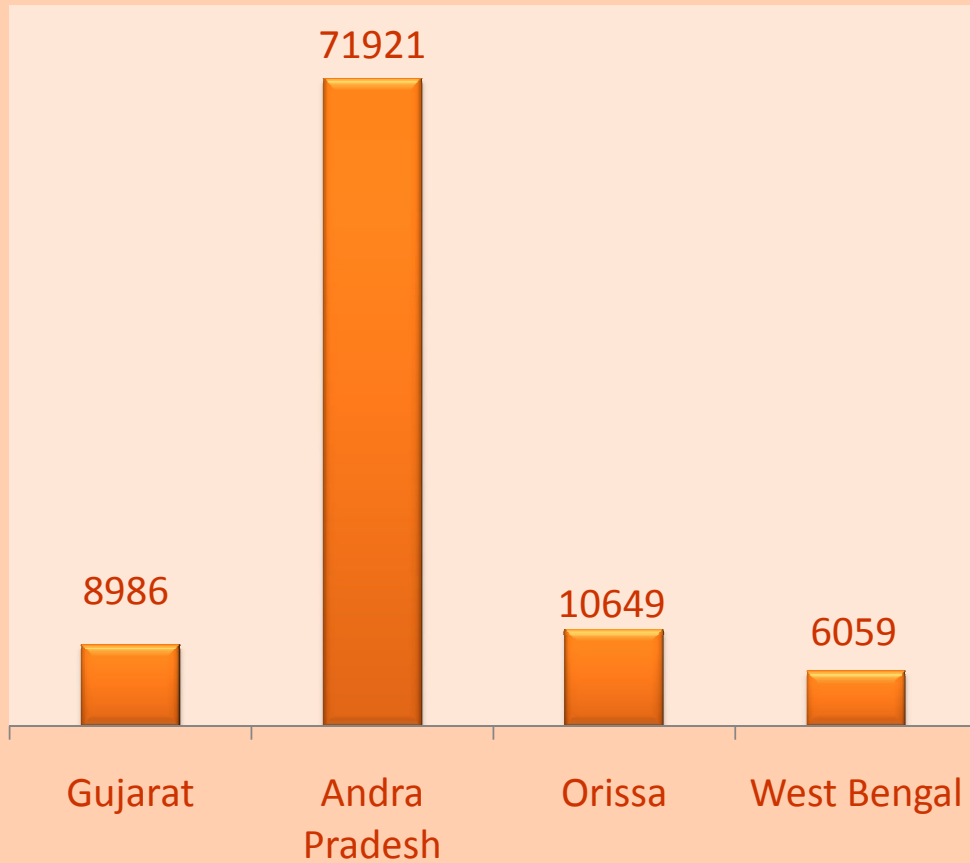




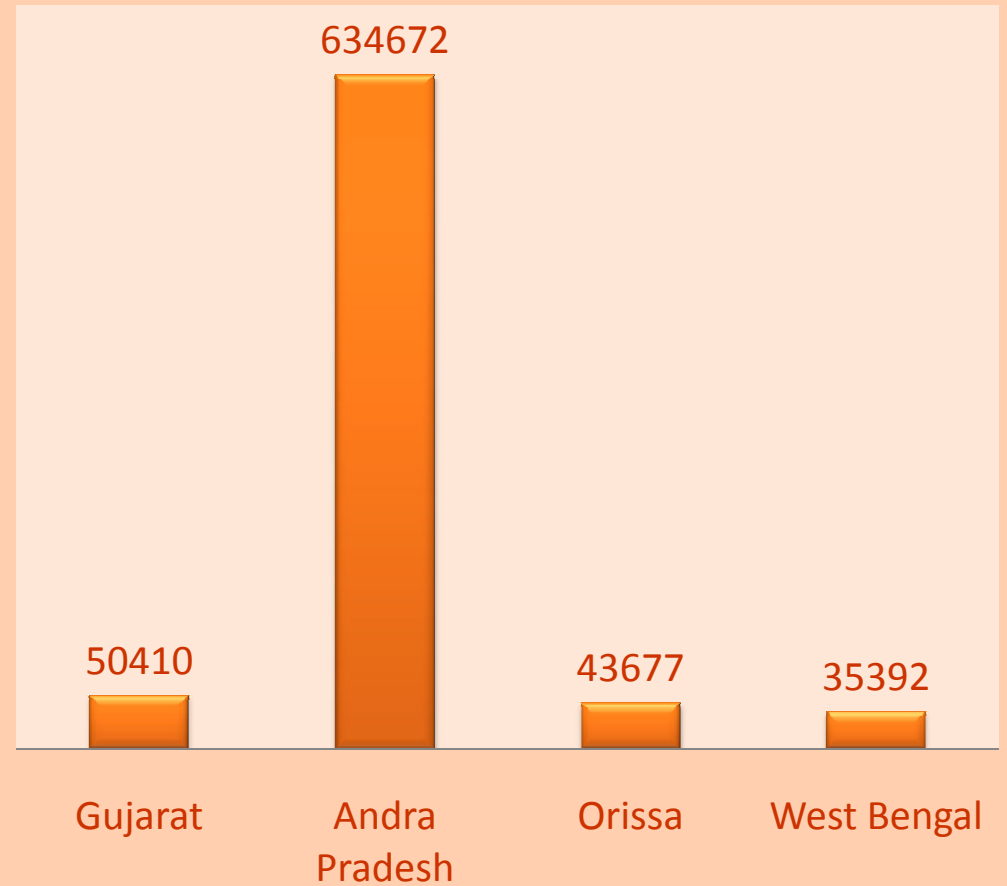
Industry Overview

INDIAN SECTOR

Area under Cultivation (in MT)



Estimated Production (in Tons)



AS PER **Business Standard**

Shrimp exports to grow by 20% this year; India may regain top spot

[Shrimp](#) exports are expected to grow by 20 per cent to about USD 4.3 billion in 2021, driven by a revival in demand and restoration of supply chains that were disrupted last year by the COVID-19 pandemic, according to a report

It should help **India wrest global leadership** in [shrimp](#) exports after slipping to the second spot in 2020, rating agency Crisil said in the report.

India's [shrimp](#) exports contracted 23 per cent in calendar 2020 due to subdued demand in key export markets because of lockdowns and disruptions in brood-stock supplies from the US, which impacted the domestic shrimp harvest cycle," Crisil Ratings Director Rahul Guha said.

India rose to prominence as a shrimp exporter in the past decade, owing to a sharp focus on quality and disease control and by shifting to the more resilient, specific pathogen-free brood-stock from the US.

Exports of marine products jump 35% to \$6.1 bn during Apr-Dec 2021

Exports of marine products jumped 35 per cent to USD 6.1 billion during April-December 2021 as compared with USD 4.5 billion in the same period of the previous year

In December 2021, the exports grew 28 per cent to USD 720.51 million.

Frozen shrimps constitute the major share in India's [marine products](#) exports items with 74 per cent share in value terms

Other major items include Frozen Fish (7 per cent) and Frozen Squid (5 per cent).





DID YOU KNOW !!

- ❖ SHRIMP IS A TYPE OF **SHELLFISH**, NOT FISH.
- ❖ BABY SHRIMPS ARE KNOWN AS **LARVAE**.
- ❖ A SHRIMP HEART IS IN ITS HEAD AND HAS **FIVE PAIR** OF LEGS.
- ❖ SHRIMP ARE ALSO THE MOST POPULAR TYPE OF **SEAFOOD** CONSUMED BY MANY PEOPLE.
- ❖ A SHRIMP IS RICH IN SELENIUM, CHOLINE, VITAMIN **B12** AND ALSO CONTAIN A CANCER-FIGHTING MINERAL
- ❖ THERE ARE MORE THAN **2000** DIFFERENT KINDS OF SHRIMP SPECIES.
- ❖ SHRIMP RAISED IN THE U.S. IS GENERALLY CONSIDERED **ECO-FRIENDLY**
- ❖ EVERY SPRING, YOUNG SHRIMP IN THE MEDITERRANEAN SEA TURN FROM **MALE TO FEMALE**
- ❖ THE LARGEST SHRIMP EVER CAUGHT MEASURED NEARLY **16 INCHES** AND WAS PURCHASED FOR **\$800** BY A COLOMBIAN BIOLOGIST.

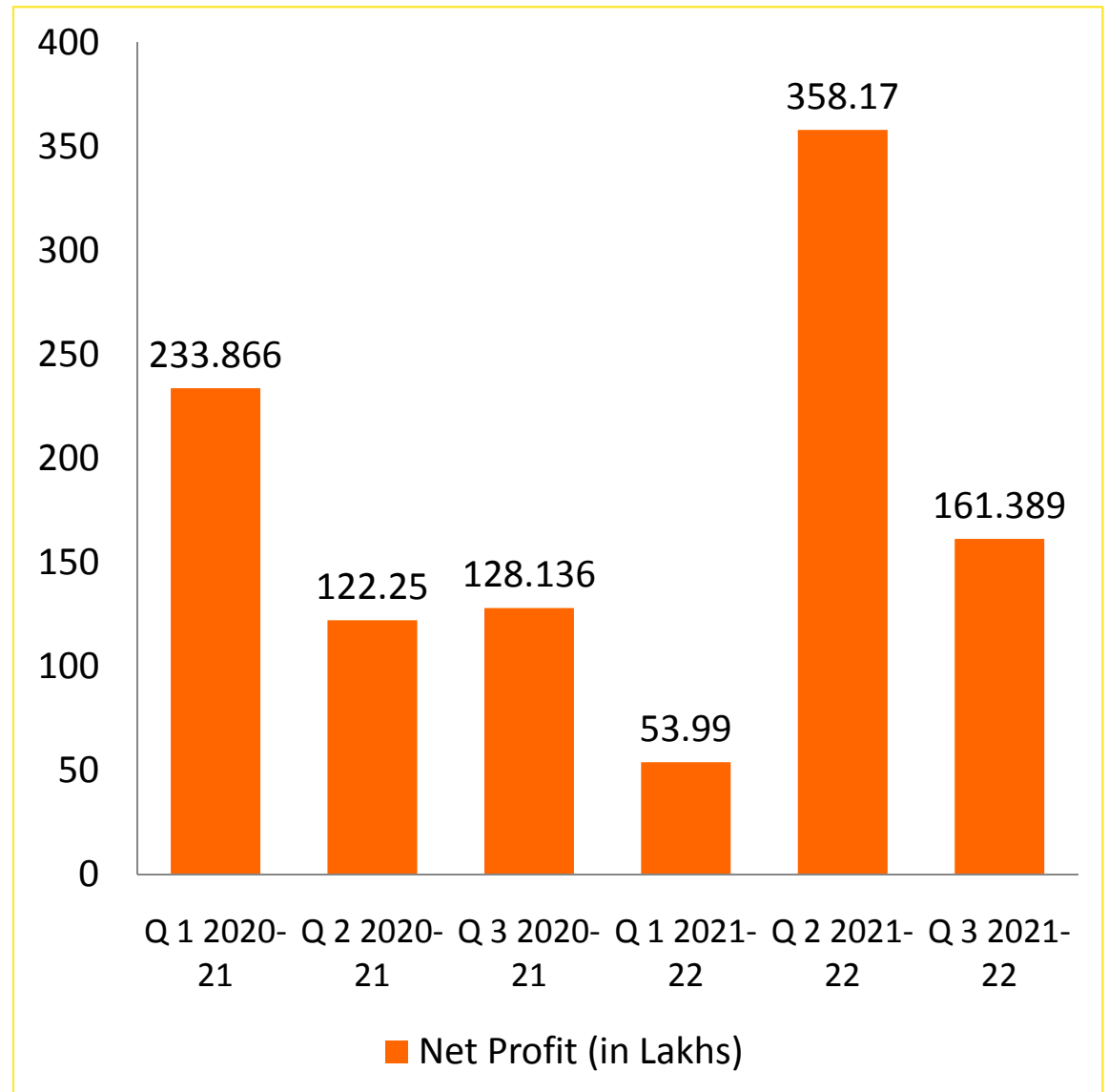
FINANCIAL HIGHLIGHTS

Q3 2021-22



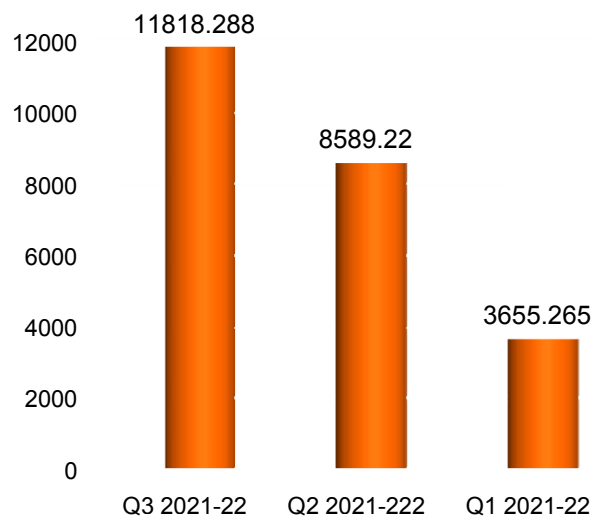
NET PROFIT

As compared to previous year, the profit have been increased at positive pace.
The Company aims to increase its profit at a steady pace.

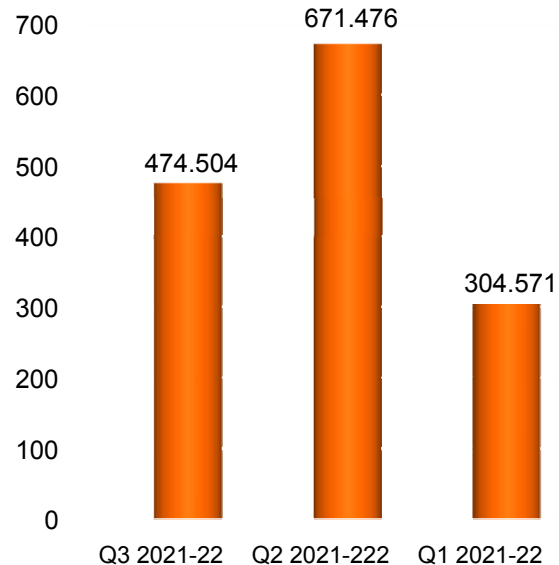


QUARTER COMPARISON

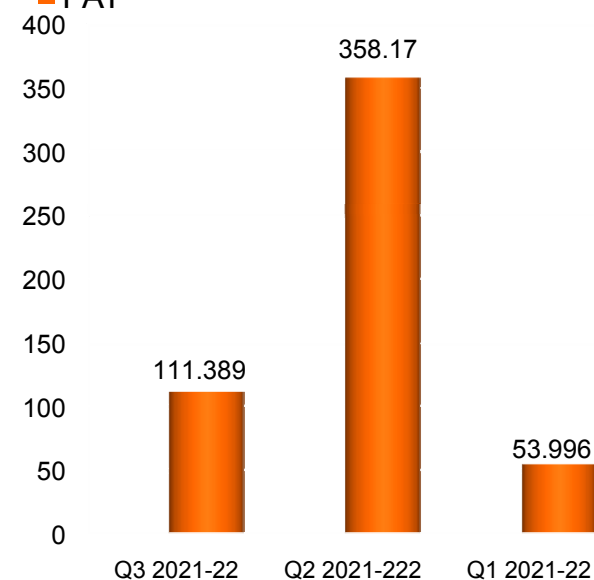
Operating Revenue



EBIT

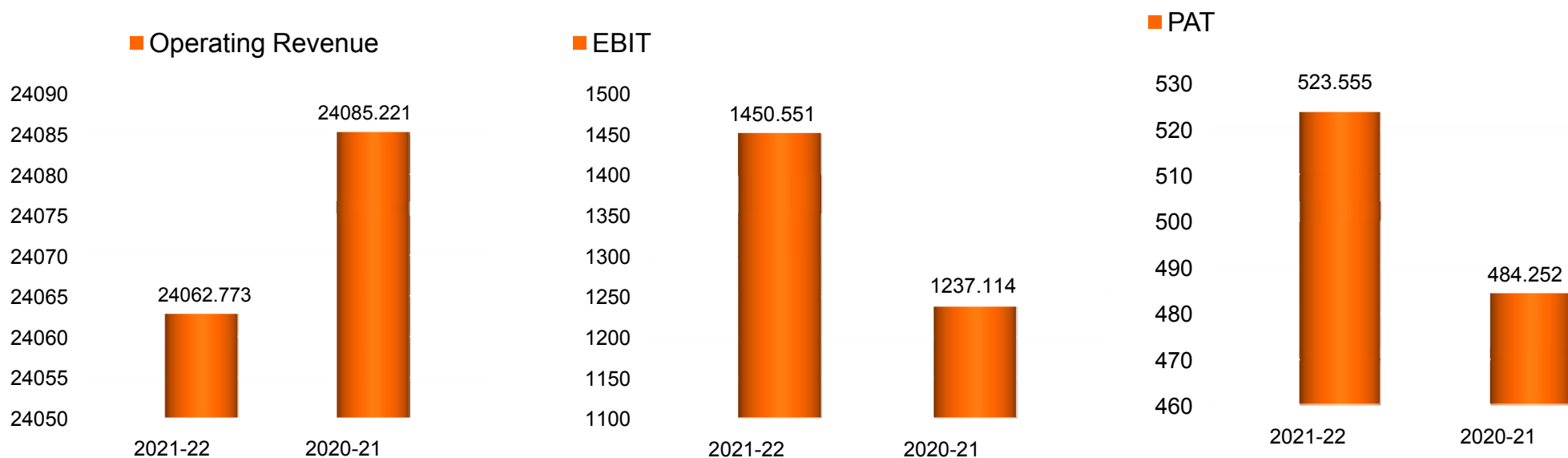


PAT



* Amounts in Lakhs

YEAR TO DATE COMPARISON



* Amounts in Lakhs

| Rs. (In Lakh) | Q3 2021-22 | Q3 2020-21 | Q3 2021-22 | Q2 2021-22 | Q1 2021-22 |
|---------------|------------|------------|------------|------------|------------|
| Revenue | 11818.288 | 13112.757 | 11818.288 | 8589.220 | 3655.265 |
| Other Income | 167.828 | 125.146 | 167.828 | 96.630 | 193.768 |
| Total income | 11986.116 | 13237.903 | 11986.116 | 8685.850 | 3849.033 |
| Raw Material | 10288.912 | 11812.025 | 10288.912 | 7016.007 | 2839.807 |
| Employee Cost | 191.074 | 200.420 | 191.074 | 233.487 | 164.344 |
| Other Cost | 889.686 | 650.360 | 889.686 | 626.592 | 403.529 |
| EBITDA | 616.444 | 575.098 | 616.444 | 809.764 | 441.353 |
| EBITDA Margin | 5.22% | 4.39% | 5.22% | 9.43% | 12.07% |
| Depreciation | 141.940 | 172.117 | 141.940 | 138.288 | 136.782 |
| EBIT | 474.504 | 402.981 | 474.504 | 671.476 | 304.571 |
| Finance Cost | 313.115 | 274.845 | 313.115 | 313.306 | 250.575 |
| PBT | 161.389 | 128.136 | 161.389 | 358.170 | 53.996 |
| Tax | 50.000 | 0 | 50.000 | 0 | 0 |
| PAT | 111.389 | 128.136 | 111.389 | 358.170 | 53.996 |
| PAT margin | 0.94% | 0.98% | 0.94% | 4.17% | 1.48% |



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ZEAL AQUA LIMITED

THANK YOU



Shailendra Patil / Priyanka Jain



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