

07th November 2023

Corporate Relationship Department
BSE Limited
P. J. Towers, Dalal Street, Fort,
Mumbai - 400 001

Scrip Code: 519003

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Sub: Investor Presentation – November 2023

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This is for your kind information and records please and for dissemination to the shareholders of the company and public at large. This presentation is also being uploaded on the Company's Website viz. www.modinaturals.com under 'Investor Relations' section.

Thanking you !

Yours faithfully,
for **MODI NATURALS LIMITED**

Ankit Agarwal
Company Secretary
M. No.-A23445

Encl: as above



Investor Presentation
November 2023

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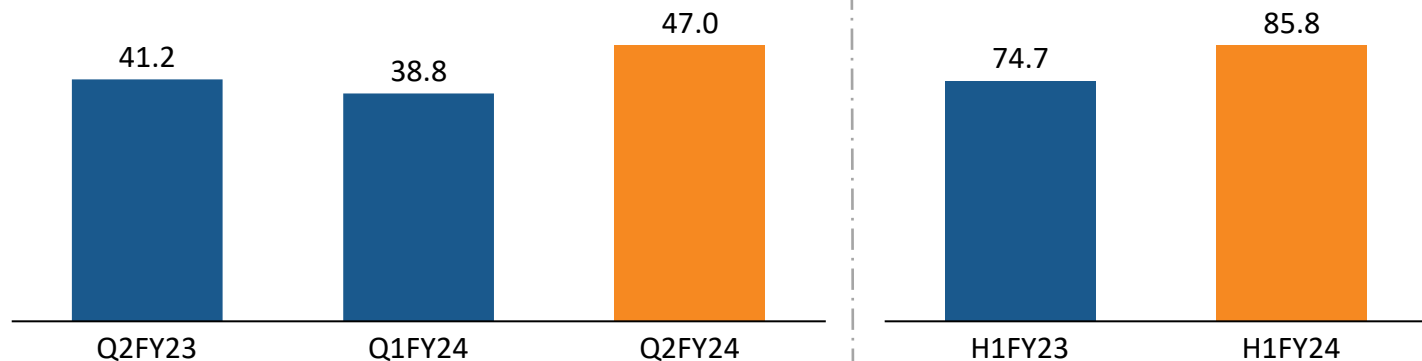
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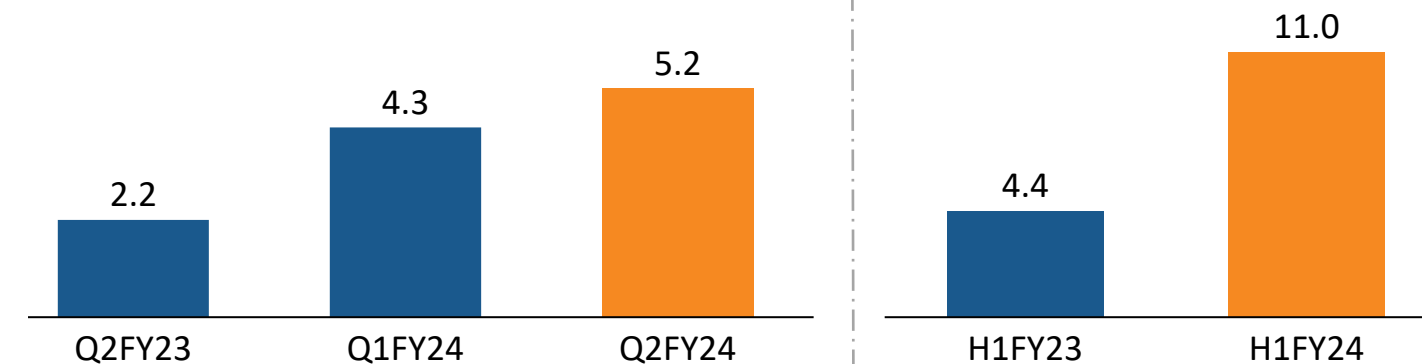
Q2 & H1FY24 Result Highlights

Increasing Focus on Branded Division

Revenue



EBITDA



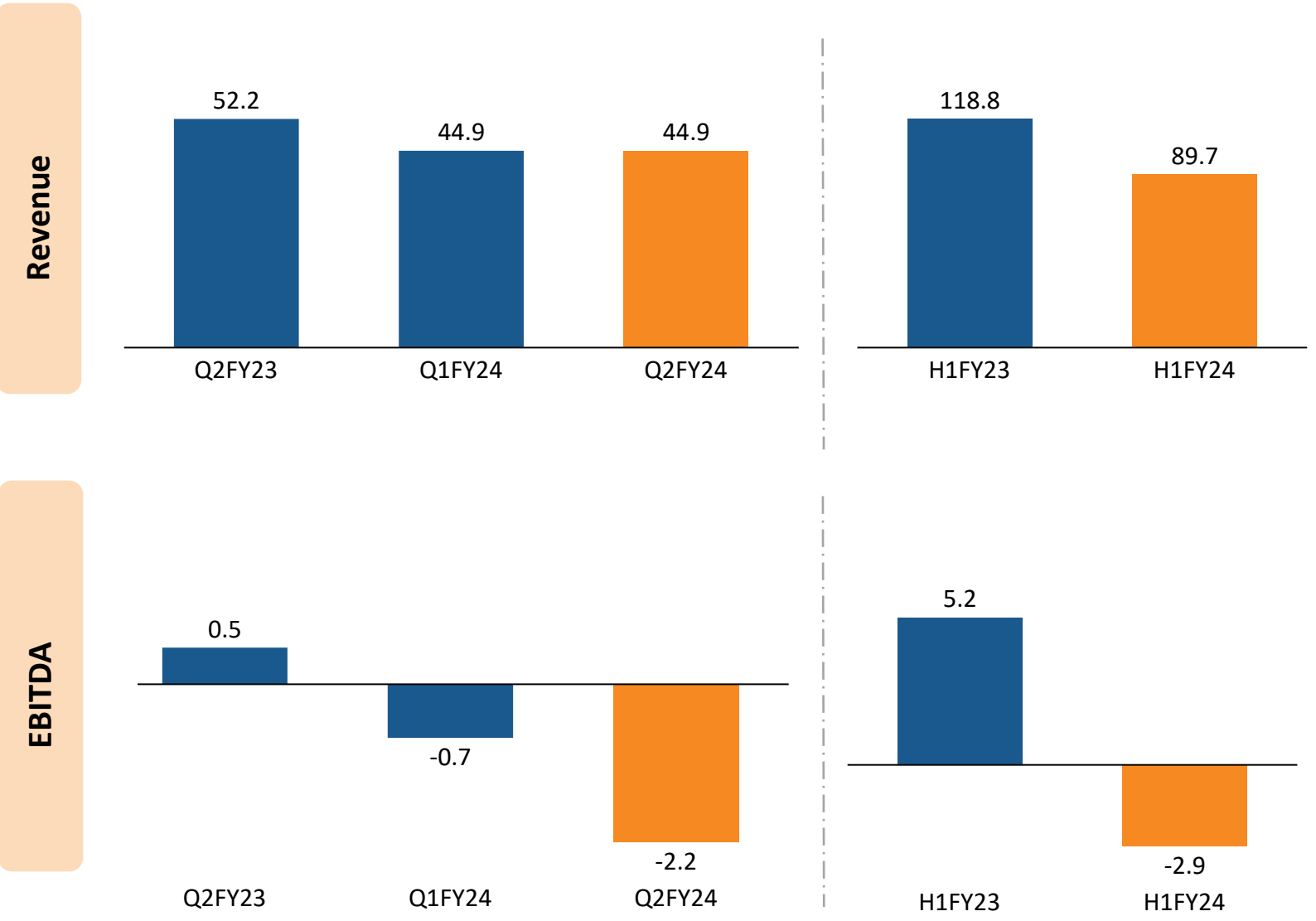
- **Branded Oil Business:**

- During the quarter, we expanded our product offering across pan India retailer and began receiving favourable responses

- **Food Business:**

- Profitable at the operating level for all food segments

Bulk Division Performance



- Performance for Q2FY24 has been soft owing to a continuous reduction in oil prices, however, prices has started to bottom out, which is a positive sign for the segment
- Due to seasonality second half of the year is better

Commercialised the First Grain-Based Ethanol Distillery

Production Capacity
210 KLD

Operating Capacity
130 KLD
(Phase 1)

Power Plant
5.5 MW

Capex Incurred
Rs. 150 cr



Fermentation



Distillation



Silo



Powerhouse



Storage Tank

Commenting on the commercialisation of the plant, Mr. Akshay Modi, Managing Director of Modi Naturals Ltd., said,

“The commissioning of our Ethanol Plant represents an important moment in India's drive for sustainable biofuels. Modi Biotech is committed to influencing the nation's energy future. Biofuel is certainly the key to India's automotive sector. Our Ethanol facility demonstrates our commitment to sustainability, energy security, environmental responsibility, and increasing farm income simultaneously at the same time. Furthermore, it has enabled us to diversify our company portfolios and build a green-field unit with significant growth potential.”



Commenting on the performance, Mr. Akshay Modi, Joint Managing Director, of Modi Naturals, said,

“The branded division performed well in Q2FY24 due to the expansion of the product basket in the pan India leading retailer, improved penetration in the CSD store, and better execution strategies. The impact of oil prices impacted the performance of the bulk division. We believe that oil prices have bottomed out and that the segment will perform well in the second half of the year.

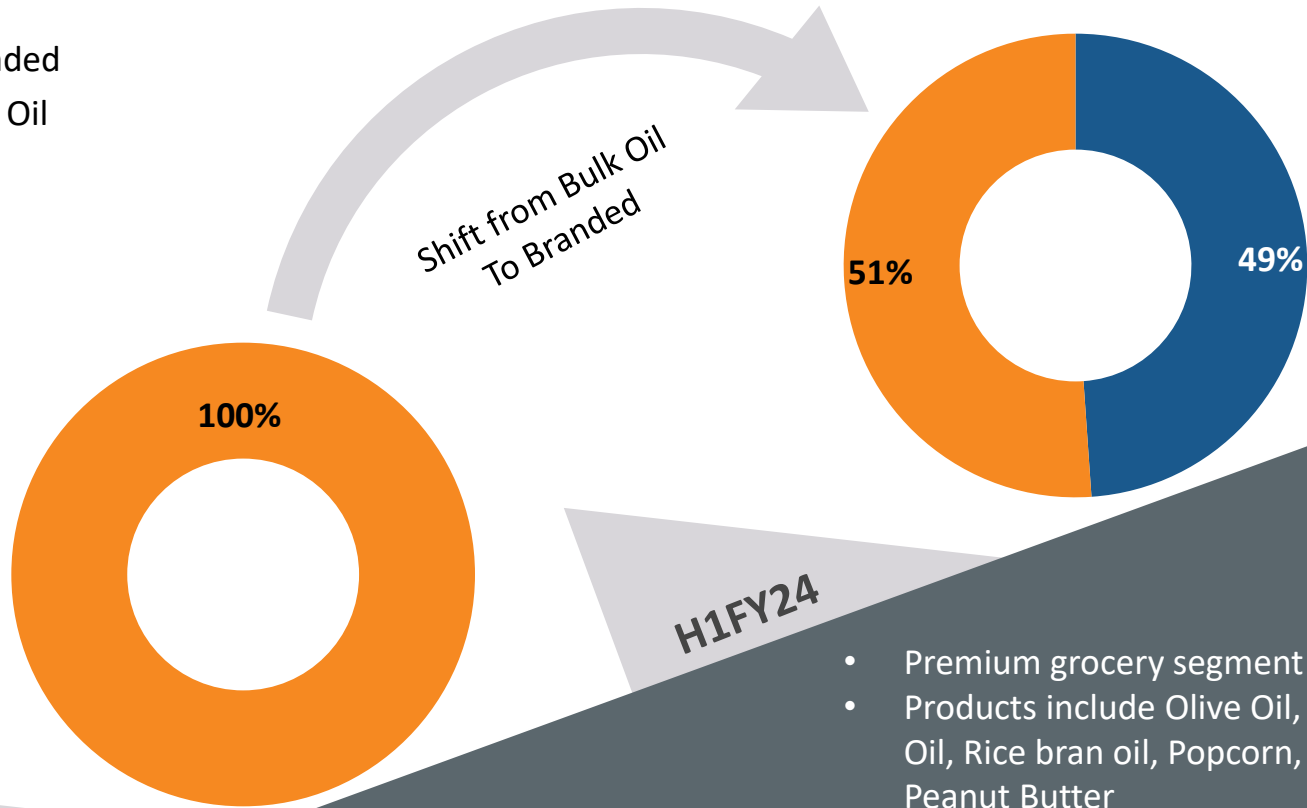
In the food industry, we are continuing to extend our offerings while focusing on distribution expansion. In addition, we are in the process of launching fresh products in the next months.

We recently commissioned our ethanol distillery, and we are confident about its future performance.”

Transforming Into A Multi Brand FMCG Company

Segment Sales

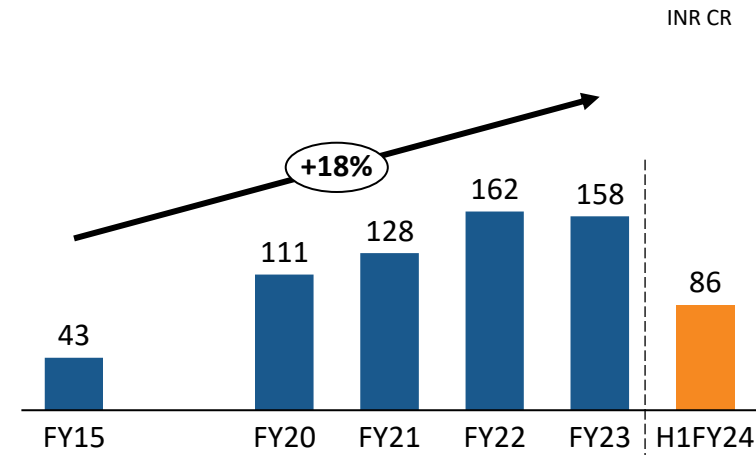
■ Branded
■ Bulk Oil



- FY12**
- Traditional commodity business
 - Products include Rice Bran Oil, Rice Bran De-Oiled Cakes, Rice Bran Wax

- H1FY24**
- Premium grocery segment
 - Products include Olive Oil, Canola Oil, Rice bran oil, Popcorn, Pasta, Peanut Butter

Branded Sales



Strategy Going Ahead

- Increase revenue from branded sales
- Increased focus on the food segment while expanding premium branded edible oil
- Develop new products in the fast-growing niche categories

Consolidated Profit & Loss Account

Profit and Loss (in Rs. Crs)	Q2FY24	Q2FY23	YoY	Q1FY24	Q-o-Q	H1FY24	H1FY23	Y-o-Y
Revenue from Operations	91.9	93.4	-1.6%	83.7	9.8%	175.6	193.5	-9.3%
Cost of Goods Sold	66.9	74.6		63.1		130.0	153.9	
Gross Profit	25.0	18.8	33.3%	20.6	21.4%	45.6	39.6	15.2%
Gross Profit Margin	27.2%	20.1%		24.6%		26.0%	20.5%	
Employee Cost	6.2	6.0		5.7		11.9	11.7	
Other Expenses	16.6	10.9		12.4		29.0	21.4	
EBITDA	2.3	1.9	22.3%	2.5	-7.6%	4.8	6.5	-26.7%
EBITDA Margin	2.5%	2.0%		2.9%		2.7%	3.3%	
Depreciation	0.4	0.4		0.4		0.8	0.8	
Other Income	0.0	0.2		0.2		0.2	0.6	
EBIT	1.9	1.7	15.1%	2.2	-14.8%	4.2	6.3	-34.5%
EBIT Margin	2.1%	1.8%		2.7%		2.4%	3.3%	
Finance Cost	1.0	0.6		1.3		2.3	1.8	
PBT	0.9	1.0	-11.2%	0.9	-4.0%	1.8	4.5	-59.1%
PBT Margin	1.0%	1.1%		1.1%		1.0%	2.3%	
Tax	0.1	0.3		0.1		0.3	1.1	
PAT	0.8	0.8	-1.0%	0.8	-4.6%	1.5	3.4	-54.0%
PAT Margin	0.8%	0.8%		0.9%		0.9%	1.7%	
EPS	0.60	0.60		0.63		1.23	2.66	

- Growth in revenue driven by expansion of distribution channel and improved product mix in branded business
- Increase in finance cost owing to capital expenditure of Ethanol plant
- Overall profitability was impacted due to a stock inventory valuation loss caused by a drop in oil prices within the bulk division in H1FY24

Consolidated Balance Sheet

Assets (in Rs. Crs)	Sep-23	Mar-23
Non - Current Assets	151.3	127.6
Property Plant & Equipments	26.6	27.0
CWIP	108.4	91.4
Other Intangible Assets	0.0	0.0
Financial Assets		
(i) Trade receivables	0.4	0.4
Other Non-Current Assets	16.0	8.8
Current Assets	114.2	135.1
Inventories	58.3	84.5
Financial Assets		
(i) Trade receivables	24.0	19.4
(ii) Cash and cash equivalents	1.0	2.3
(iii) Bank balances	2.7	1.8
Other Current Assets	28.2	27.1
Total Assets	265.5	262.7

Equity & Liabilities (in Rs. Crs)	Sep-23	Mar-23
Total Equity	83.3	81.7
Share Capital	12.7	12.7
Reserves & Surplus	67.3	65.7
Money received Against Convertible Warrants	3.4	3.4
Non-Current Liabilities	104.6	92.6
Financial Liabilities		
(i) Borrowings	99.5	87.8
(ii) Trade Payables	0.4	0.4
(iii) Other Financial Liabilities	0.6	0.6
Provisions	1.9	1.6
Deferred Tax Liabilities	2.2	2.2
Current Liabilities	77.6	88.4
Financial Liabilities		
(i) Borrowings	48.6	54.7
(ii) Trade Payables	10.4	18.0
(iii) Other Financial Liabilities	0.5	0.2
Other Current Liabilities	11.6	13.9
Current tax liabilities (net)	0.2	0.4
Provisions	6.2	1.1
Total Equity & Liabilities	265.5	262.7

Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Sep-23	Mar-23
Net Profit Before Tax	1.8	1.9
Adjustments for: Non-Cash Items / Other Investment or Financial Items	3.3	6
Operating profit before working capital changes	5.1	7.8
Changes in working capital	8.4	-6.6
Cash generated from/(used in) operations	13.5	1.2
Interest paid	-2.1	-3.1
Direct taxes paid (net of refund)	-0.5	-3.8
Net Cash from Operating Activities	11.0	-5.7
Net Cash from Investing Activities	-17.9	-91.4
Net Cash from Financing Activities	5.6	94.9
Net Decrease in Cash and Cash equivalents	-1.3	-2.2
Add: Cash & Cash equivalents at the beginning of the period	2.3	4.4
Cash & Cash equivalents at the end of the period	1.0	2.3

New Launches in the Food Business

Pasta

We are extending our range of ready to cook pasta and adding new shapes i.e., macaroni and spaghetti

With our commitment to innovation in the food category, we are launching a one of its kind multi-grain pasta with the goodness of 4 grains, in the premium category

Peanut Butter

In Peanut Butter we are creating a vertical segmentation, wherein we are launching a product specifically targeted for children in the age bracket of 4-13 years

Oleev Junior Peanut Butter will be available in chocolate flavour as well and is currently being piloted. We will scale up the distribution in subsequent quarters.

Pipo Brand

Under PIPO, we are extending the portfolio and getting into RTE space with our range of flavoured roasted peanuts

These RTE peanuts will be available in 5 flavours such as peri-peri, BBQ, heeng-jeera etc and were piloted in Q4FY23

PIPO's sub-brand Taste bomb will separately launch instant masala/ seasoning category with six variants such as Magic masala, pasta masala, peri peri, Oregano, Italian herbs and Tandoori by June-July 2023

Ready To Mix Beverages

New category of powdered ready-to-mix beverages marketed under new brand "Jynx" with the following flavours- mango, orange, ice tea-lemon and mojito has been soft launched this summer and the response is heartening. We hope to scale it up over the course of the next one year.

This will help us enter an exciting new category which is doing well with Gen-Z and will also offset some of the seasonality in oil demand in summer months

Our Business



Business Verticals

Consumer Division

- **3rd Largest** Premium Edible Oil Brand
- Largest player in "***Goodness of olive oil***"
- **2nd Ranked** Super-Premium Refined Oil Brand on Large E-Commerce Platform

- Preference to Olive Oil with Consumer Shift to Healthy Products
- Expanding Presence in Food Products
- Leveraging Distribution Network for Expanding Food Product Distribution in Multiple Categories

Bulk Business Division

- **One of the Largest** Rice Bran Oil Makers in India

- Mature Business Generating Stable Cash Flows
- A Value Addition Model within its Region
- A Geographical Advantage with Respect to Raw Material

Ethanol Division

- **One of the First Greenfield** Grain based Ethanol Distilleries in **Chattisgarh**

- Prior Expertise in Sourcing Grain & By Products
- Promising to be a Scalable Profit Centre

Modi Naturals - At A Glance



Position

3rd Largest Super Premium Edible Oil Brand

Largest in the Goodness of Olive Oil Space



Unique Proposition

Only Player Making Multi-Source Olive Oil



Mfg. Units

3



Distributors

450+



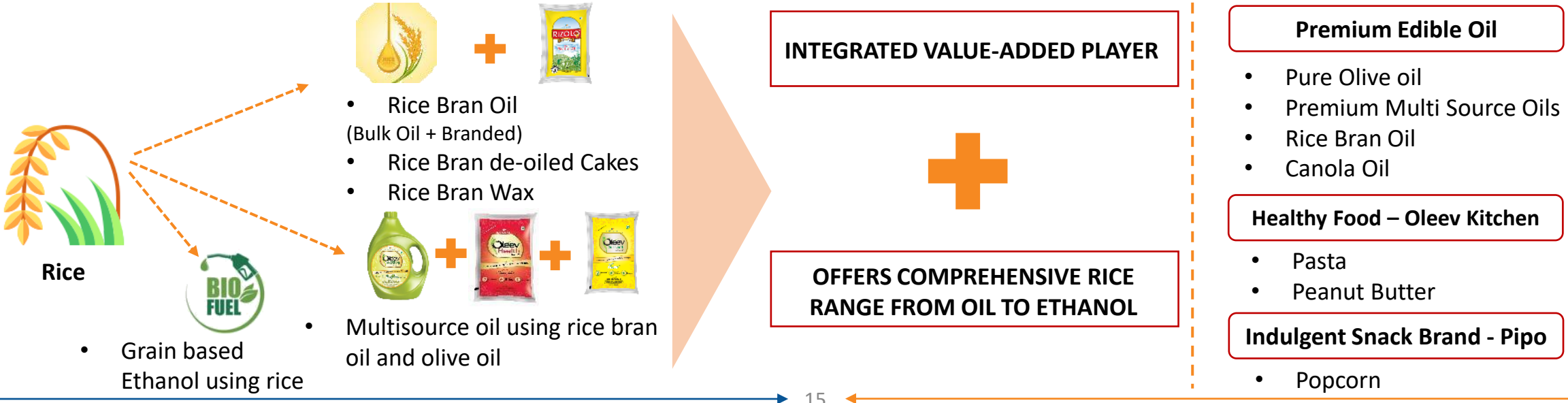
Direct Reach

50,000+ Retail Stores



Modern Retail

3,000+ outlets



Product Portfolio

BRANDED

Edible Oil



Ready To Cook Segment



Ready To Eat Segment



BULK OIL



Rice bran oil



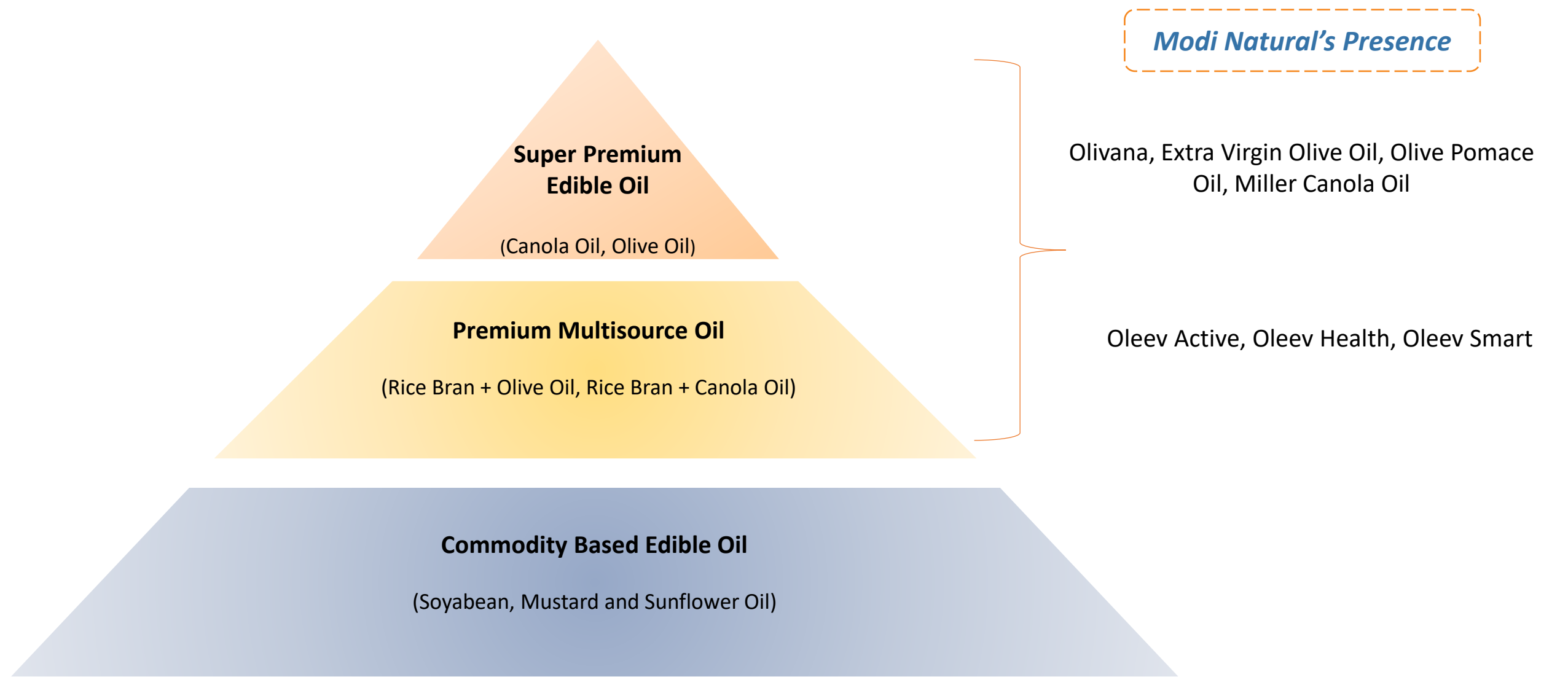
Rice bran de-oiled cakes



Rice bran wax

ETHANOL





Flagship Product – Oleev Active



Oleev Active Oil is a healthy olive oil and rice bran oil blend. Its energocules composition keeps you active and nourished all day

Health Benefits

Multisource Oil

Multisource Healthy Oil with a unique blend of Olive Oil and Rice Bran Oil in 20:80 ratio

Immune Booster

Rich in oryzanol that boost immunity and protects against many lifestyle diseases

Healthy Oil

Polyphenols in Oleev Active helps to improve digestion and protect against Heart disease

Low Absorption

Up to 20% less oil absorption making food healthier and less sticky

High Smoke Point

Oleev Active's high smoke point makes it suitable for frying. It prevents fatty acid degradation at high temperatures, making food healthier

Neutral Flavour

Oleev Active maintains a neutral flavour, which makes it perfect for all types of cooking

Sneak Peak Of The Oleev Brand

Oleev Extra Virgin Oil



Oleev Extra Light Oil



Oleev Pomace Oil



Oleev Health



Oleev Smart



ADVANTAGES

- Easily digested and helps with weight loss
- Rich source of Vitamin E and anti-oxidants

- Low on SFA that ensures a smooth blood flow and higher energy levels
- Rich in antioxidants that slow down the ageing process and provide stronger immunity

- Vitamin E in Oleev Pomace shields the body from infections and helps in faster healing
- Vitamin K in Oleev Pomace improves bone density and strength

- Contains Omega 3, 6, 9 along with goodness of MUFA & PUFA
- Rich in Vitamins E & K and reduces Skin Problems and Ageing

- Rich in vitamins A, D, E & K, which are vital for smooth functioning of the body
- Low in saturated fats and high in unsaturated fats that keeps you fit every day

APPLICATION

Garnishing breads, salads, grilled food, steamed vegetables ,etc

Sauteing and preparation of baked foods, grilled vegetables, tandoori dishes

Frying, deep frying, roasting, Sauteing, grilling etc

Deep frying, roasting, grilling

Deep frying, roasting, grilling

Other Brands

Olivana Wellness



Canola Oil



Rizolo



Oleev Kitchen - Pasta



Peanut Butter



ADVANTAGES

- Natural Olive Oil with Vitamin E & Pro vitamin A
- All purpose edible oil loaded with goodness of pure olives

- Omega 3 & 6 helps to improve the nutrition value of modern diet & lowers the risk of chronic disease.
- 0% Cholesterol

- Low absorption technology, up to 20% low fat intake
- High Smoke Point For Frying

- Rich in protein
- Source of fibre
- Untouched by hand
- Cooking time: 7-9 Mins
- 100% Vegan
- 0% Maida
- 100% Wheat Semolina

- 26gm protein per 100gm serving
- Source of Calcium, Potassium and Good Fats
- No artificial flavour & preservatives
- 100% Vegan
- Great taste and ultra-smooth texture

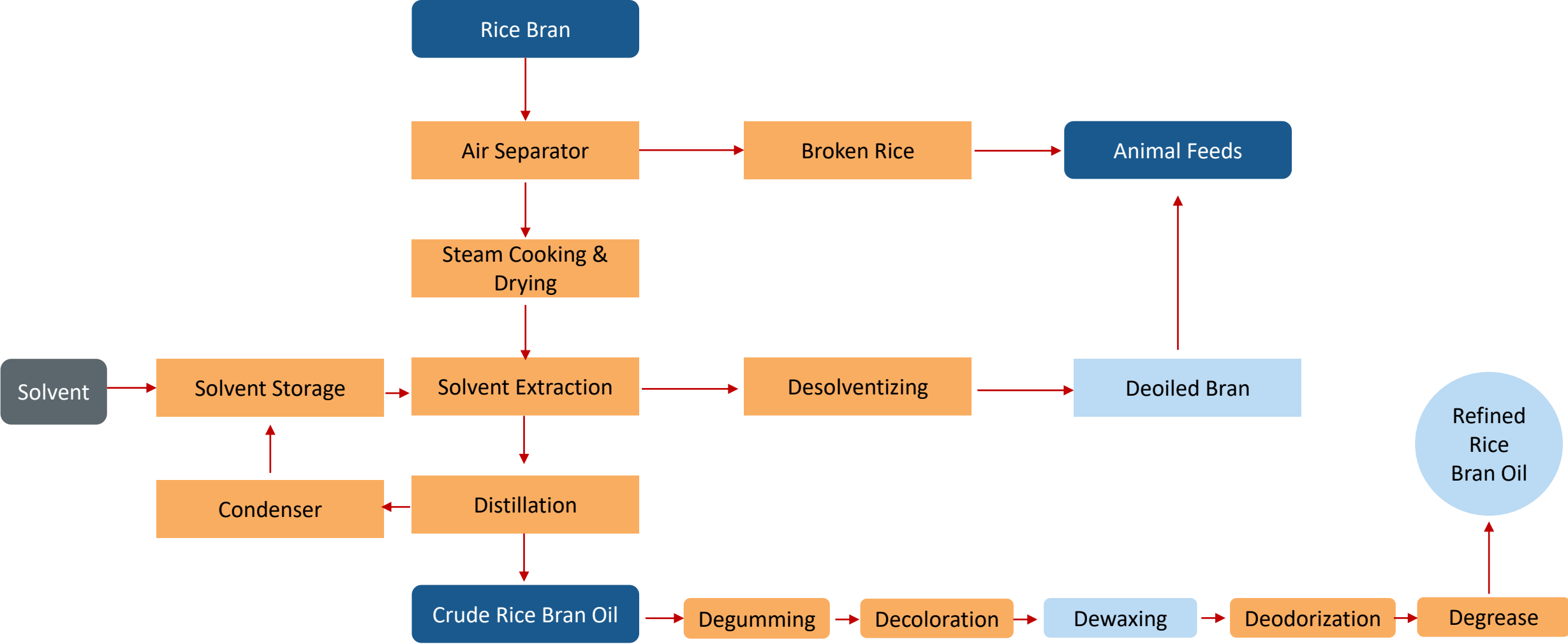
APPLICATION

Good for body, hair & baby and suitable for all skin types

Healthy Cooking

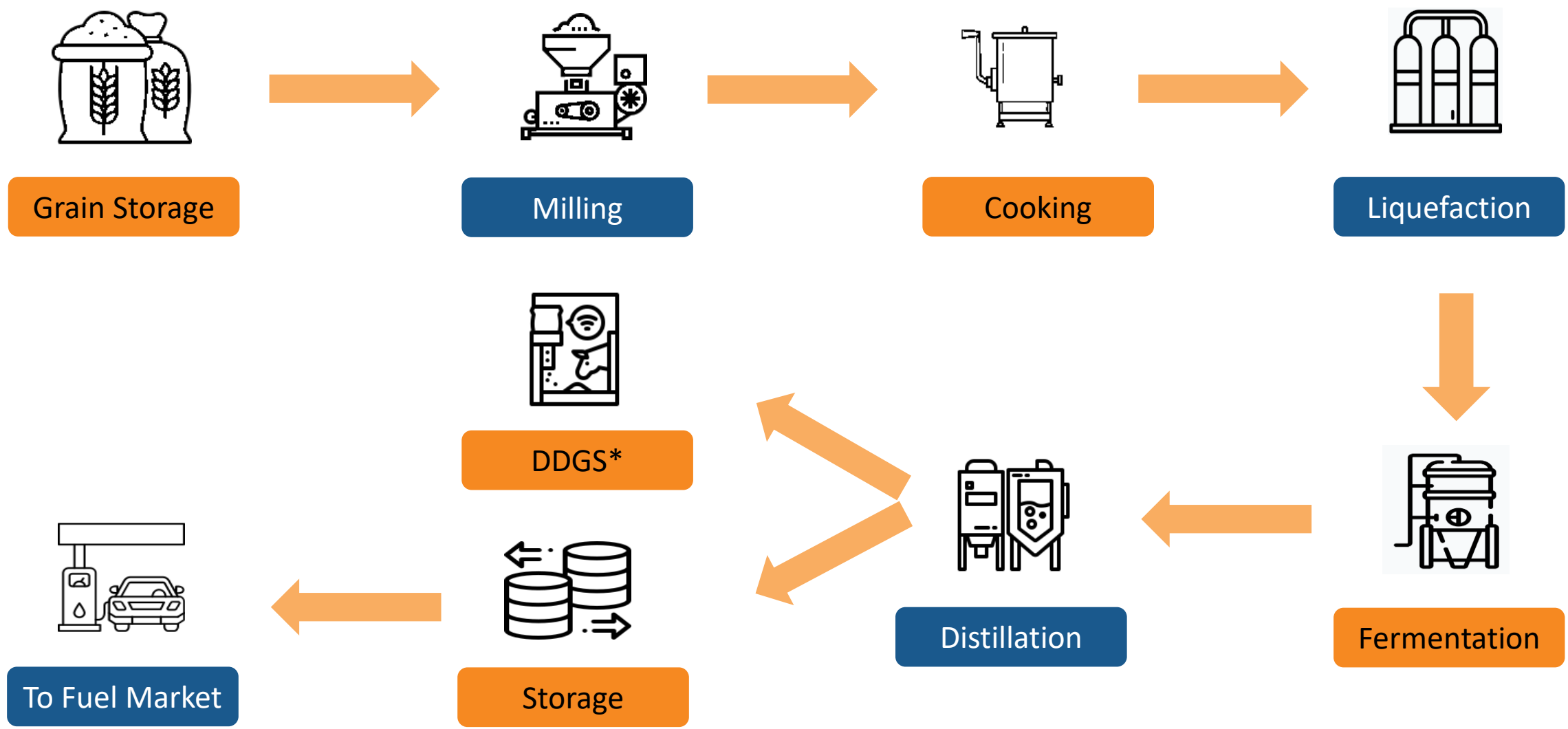
Healthy Cooking

From Rice To Oil



Modi Naturals Product Basket

From Rice To Ethanol



*Dried Distillers Grains Used for Animal Feed

De-coding the Ethanol Business

Ethanol made from surplus and damaged food grain such as broken or surplus rice instead of molasses. Rice as a product is best understood due to the traditional rice bran oil business

Husk is used as a fuel for the plant, saving power and fuel cost

Plant is located in Chhattisgarh **which is the only state that gets 3 crops in a year**

Close proximity to procurement of raw materials saves transport costs and enhances margins

- Received an approval for 210 KLD distillery
- The investment over the next 2 years is expected to be ~Rs 250 cr, with the 1st phase of 110 KLD being completed within a year with an investment of Rs 160 cr
- Section-wise trials have begun. Aim to start production in Q2FY24

Key Advantages

High Margin Product

Large Demand Supply gap

Government Incentives

Proximity to Petroleum Depot

Low Cost of Production

Environment Friendly

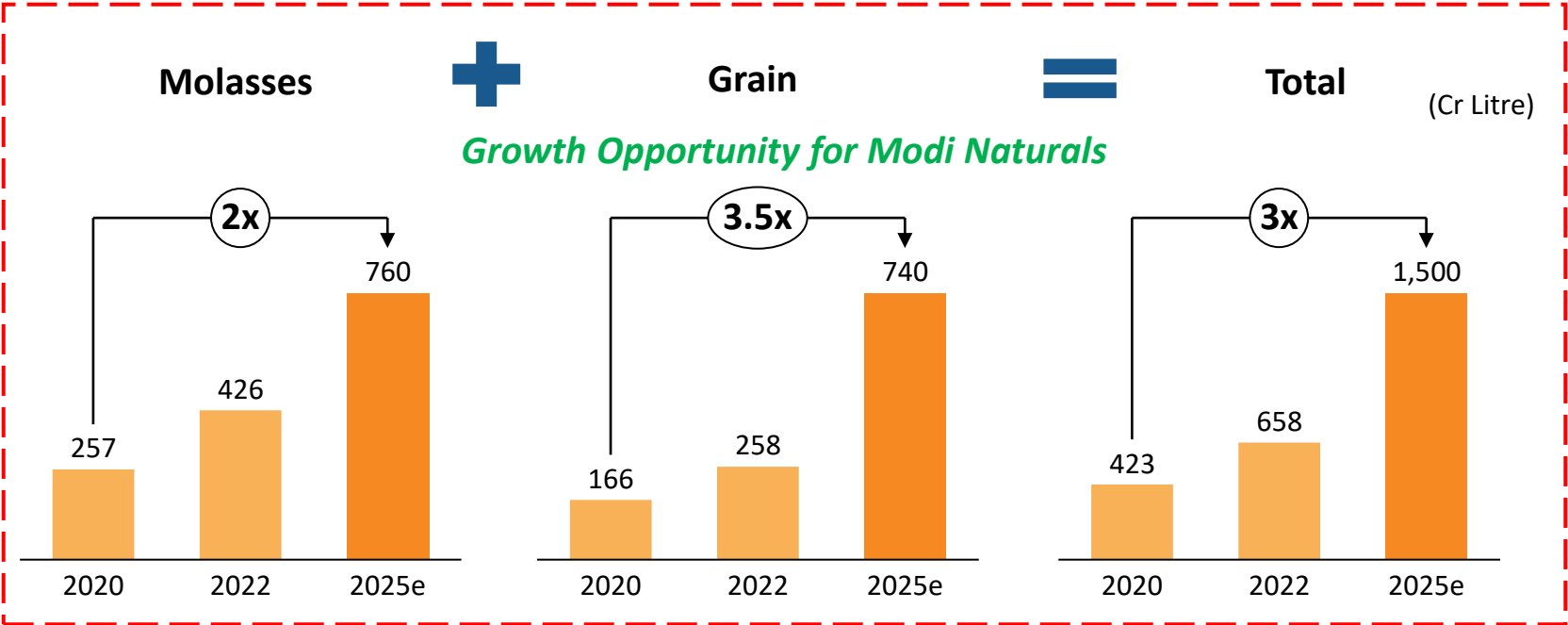
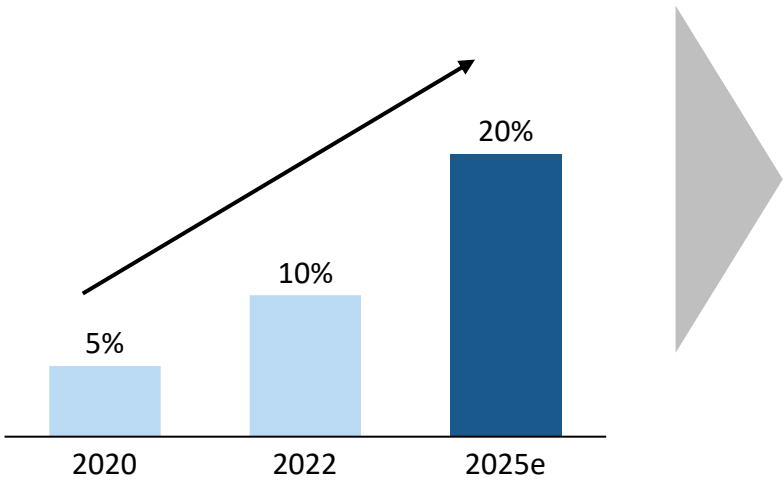


Ethanol – a step Towards “Growth.....!”

Increasing Blending Rate

has led to

Increased Production Capacity

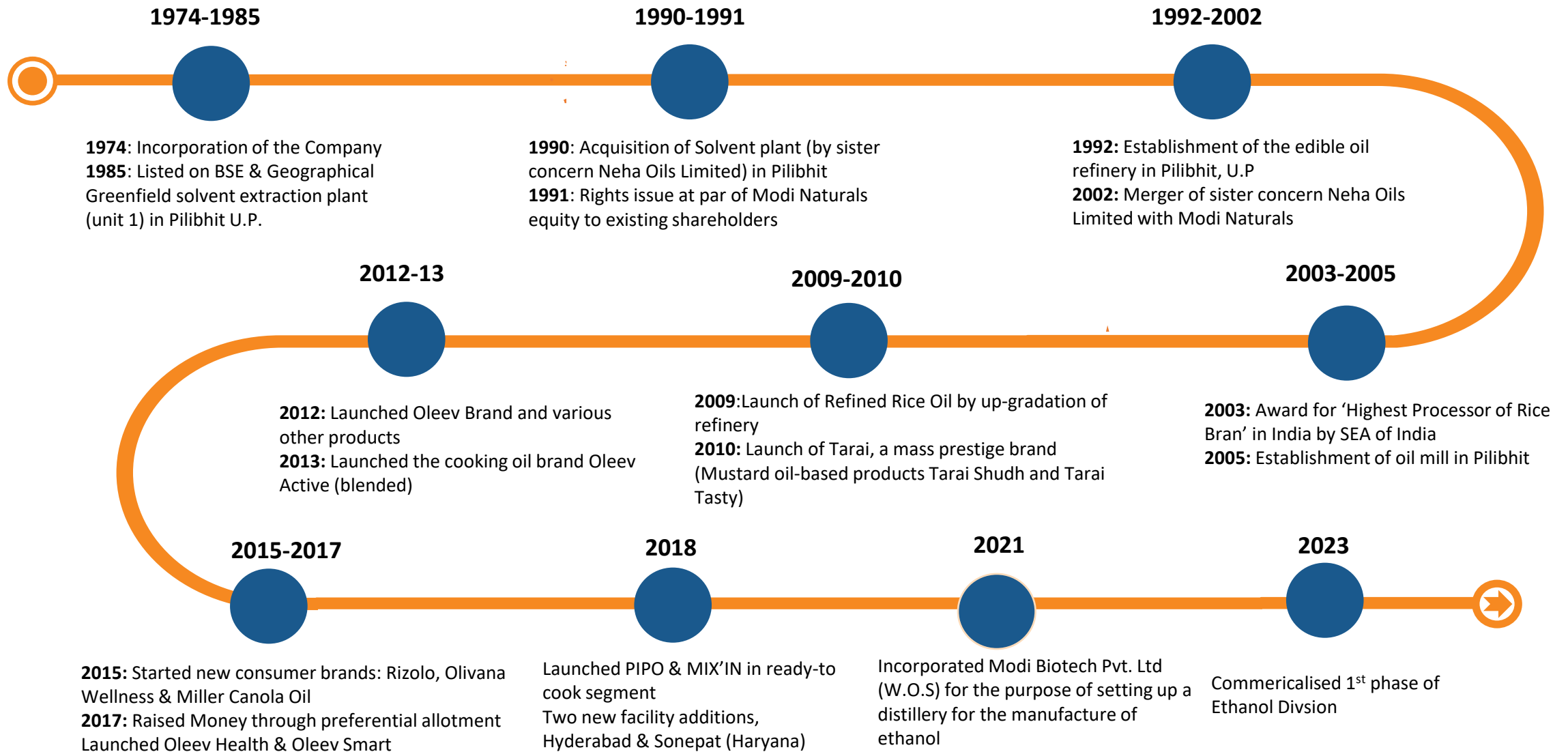


The above requires grain capacity to treble over the next 3 years as molasses-based ethanol is relatively limited without large scale diversion of sugar which will hamper food security

ADVANTAGES

- Environment Friendly
- Supports sugarcane, maize & rice farmers
- Cuts Oil Import Bills
- Increases investment & job creation in rural areas

Our Journey



Manufacturing Units

Pilibhit (Uttar Pradesh)

Rice Bran Oil & Oil Packing Line



Solvent Extraction - **800 TPD**

Refinery - **100 TPD**

Packing Line - **50 TPD**

Owned

Hyderabad

Oil Packing Line



Packing Line - **25 TPD**

Leased and thus Asset Light

Sonipat (Haryana)

Popcorn Unit



Packing Line - **5 TPD**

Leased and thus Asset Light

Pasta & Peanut Butter production gets outsourced

Marketing Strategy



The Modi Naturals Advantage

Oleev Branded Products – Healthy Food Category

Pipo Branded Products – Indulgent Snack Category

Premium Edible Oils - Oleev

Oleev Kitchen - Peanut Butter

Popcorn



Only company in India refining olive oil & selling blended olive oil



Premium Grocery Product



Healthy offering under Oleev Brand



Ventured into Olive Oil related Products



High Margin Products



Gluten Free & High Protein



Market Size growing at 30% CAGR

Oleev Kitchen - Pasta



0% Maida



Extension to Oleev Brand



Less Competition



Product Innovation



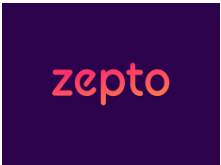
Modern Trade



Majority Buyers are Youth

Distribution Channels

E-Commerce Platforms



Modern Trade Channels



Retail Sales



Canteen Source Department



Direct Reach

50,000+ outlets



Modern Retail Outlets

3,000+



Sales Depot

20+



Distributors

450+

Lara Dutta- Brand Ambassador for Oleev Brand

- Oleev has appointed former Miss Universe and actor, Lara Dutta as the brand ambassador for their range of olive and multisource cooking oils
- In the latest brand campaign released in Dec 2021, campaign has featured Lara Dutta's proactive approach to a healthy lifestyle while portraying multiple roles
- She is shown juggling between her professional and personal responsibilities and playing the most pivotal role of maintaining her family's health by being mindful of her cooking choices
- This defines a new era for the brand and reflects the brand positioning statement **'Behtar Kal Ki Shuruat, Aaj Se'**





Leverage Multi-Brand Distribution

Digital First Approach to brand building

In-house D2C Platform

Fitness Icon As Brand Ambassador

Focused Social Media & Content Strategy

Strong & Competitive Portfolio

Key Focus Areas



Management Team





Mr. Anil Modi- Chairperson & Managing Director

- Mr. Anil Modi, aged 63, is one of the founding members of Modi Naturals Limited
- He is on the Board of the Company since 1976
- He has over 3 decades of invaluable experience in the line of the business of the Company: experience that strengthens decision making process of the Company and its future plans



Mr. Akshay Modi – Joint Managing Director

Engineer from the University of Leeds, U.K and an alumnus of The Doon School

- He conceptualized the launch of Edible Oils in consumer packs under the brand names, 'Oleev', 'Tarai', 'Rizolo', 'Miller' and 'Olivana wellness'
- He joined Modi Naturals Limited (the Company) in 2008 and is the son of Mr. Anil Modi, the Founder Chairperson & Managing Director of the company
- He is on the Board of the Company as Joint Managing Director since November 13, 2018
- He has sound professional experience in the FMCG sector in various fields as well as in Government and Regulatory affairs relating to the FMCG Industry

Board Of Directors



Aditi Gupta
Whole Time Director

- Ms. Aditi Modi is a finance professional with over 12 years of experience as an investment banker
- She has worked in Equity Capital Markets and M&A with reputed investment banks such as Avendus Capital, Morgan Stanley, Grant Thornton and Credit Suisse
- She completed her BSc in Economics from University of Nottingham in 2008



Alok Garg – Independent
Non - Executive Director

- Mr. Alok Garg, aged 48, is a Graduate in Commerce, known as a manufacturer and exporter of Heena in India and possesses a rich experience in Business Management, Finance etc.
- He is on the Board of the Company since 2008



Sudhir Shankar Halwasiya
Independent Director

- Mr. S. S. Halwasiya, aged 59, is a graduate in Commerce (B. Com). He is a businessman of great repute and a respected social worker
- He is on the Board of Company since 1986
- He possesses a rich experience in Business Management, General Management, Legal, Management, Finance etc.



Sulabh Singal-Independent
Non - Executive Director

- Mr. Sulabh Singhal has over 21 years of diverse international experience across varied industries and geographies
- He has strong leadership experience in key positions in sales, marketing strategy, team management, operations & consulting with some of the most reputed organizations in respective industries
- With rich entrepreneurship exposure & having founded two start-ups, he has been successfully managing all facets of business

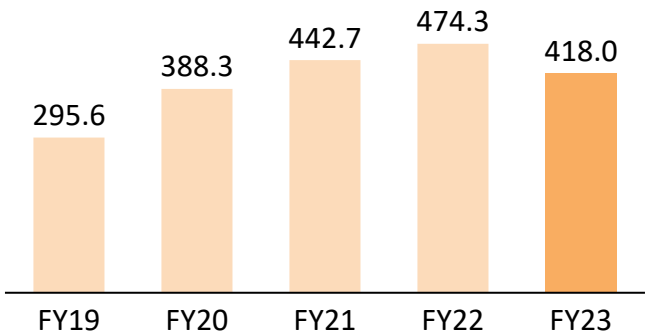
Historical Financials



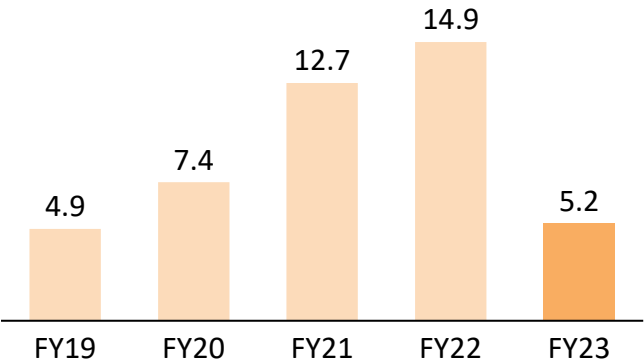
Performance Highlights

Revenue from Operation

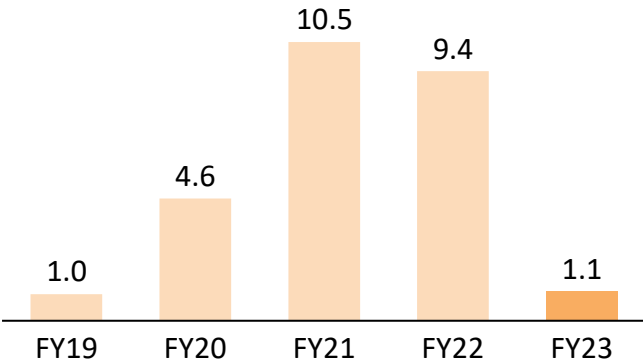
Rs in Crs



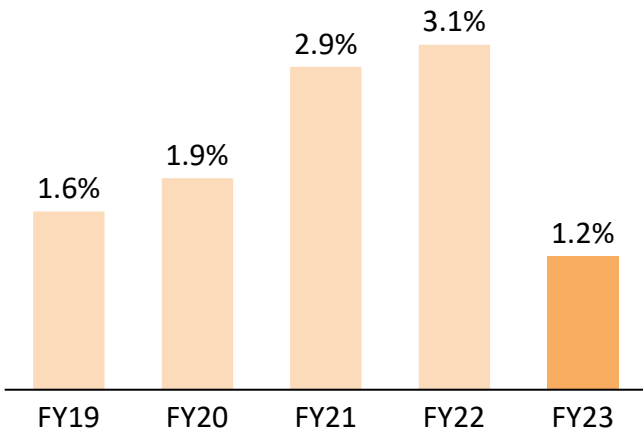
EBITDA



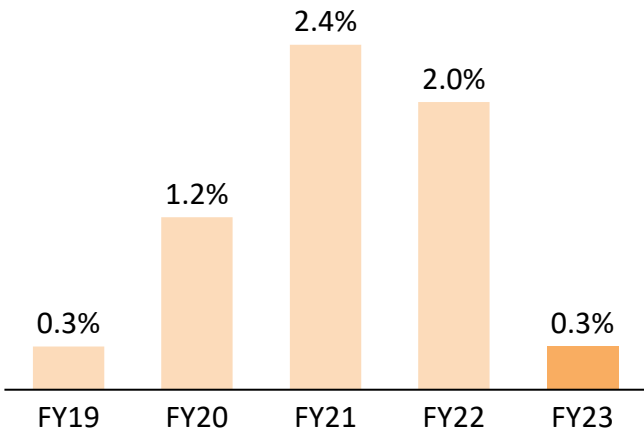
PAT



EBITDA %



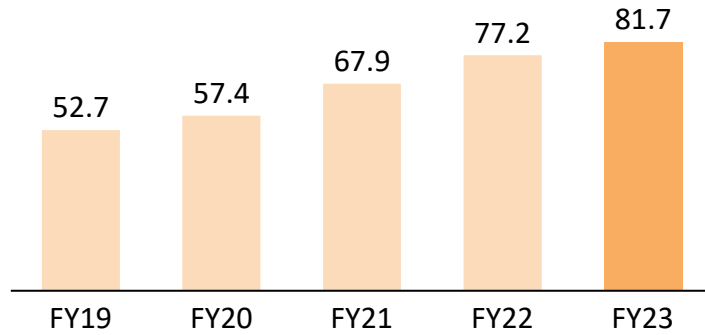
PAT %



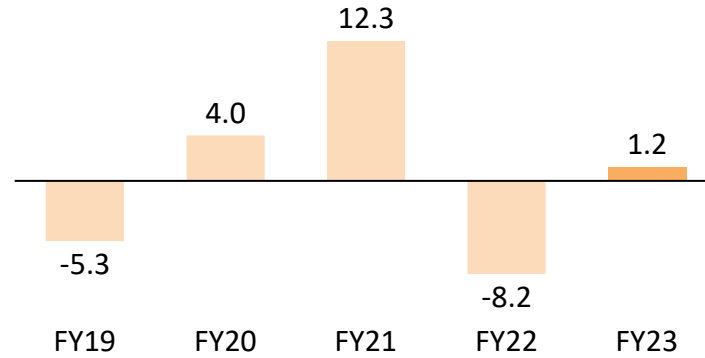
Balance Sheet Highlights

Net Worth

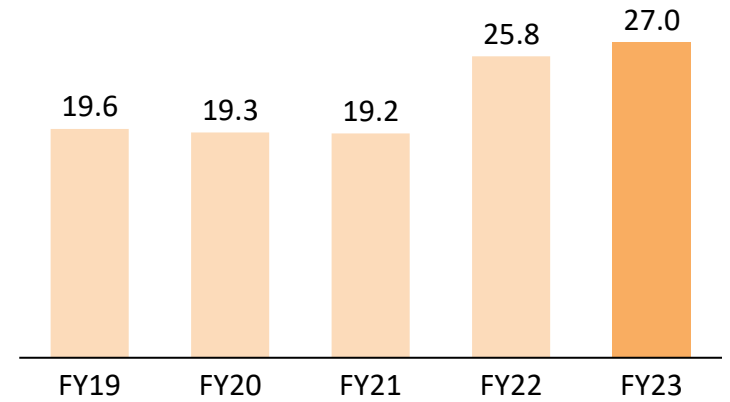
Rs in Crs



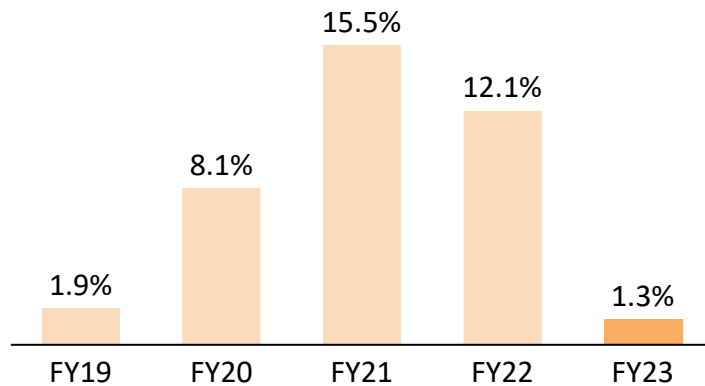
Cash Flow From Operations



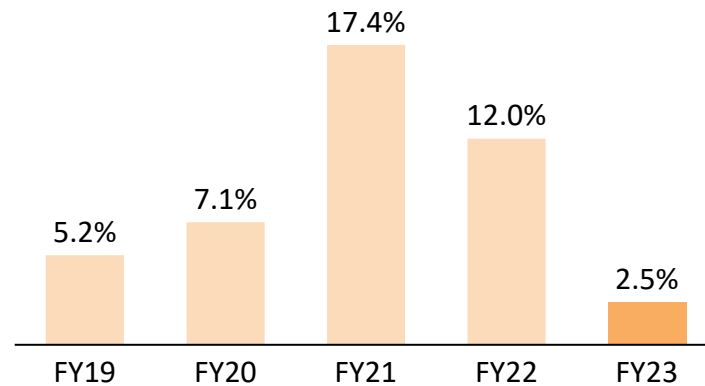
Net Block



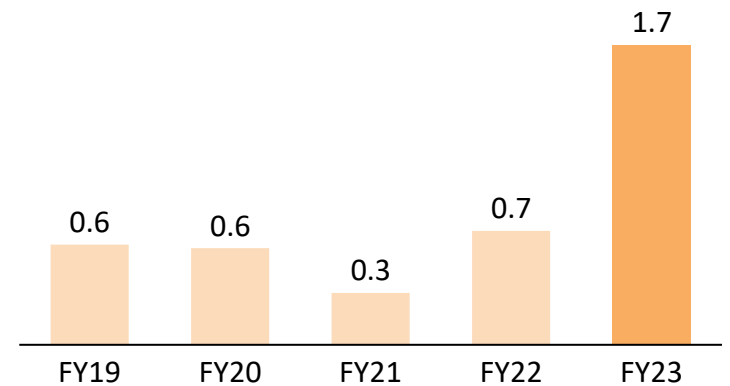
Return on Equity (%)



Return on Capital Employed (%)*



Debt/Equity (x)



*ROCE = EBIT/(Net Debt + Equity)

Profit And Loss

Profit and Loss (in Rs. Crs)	FY23	FY22	FY21	FY20	FY19
Revenue from Operations	418.0	474.3	442.7	388.3	295.6
Cost of Goods Sold	329.5	373.9	360.8	313.2	232.2
Gross Profit	88.4	100.4	81.9	75.2	63.4
Gross Profit Margin	21.2%	21.2%	18.5%	19.4%	21.4%
Employee Cost	23.3	22.4	21.3	19.6	17.6
Other Expenses	59.9	63.1	47.9	48.2	40.9
EBITDA	5.2	14.9	12.7	7.4	4.9
EBITDA Margin	1.2%	3.1%	2.9%	1.9%	1.6%
Depreciation	1.6	1.4	1.4	1.4	1.3
Other Income	1.7	1.3	3.9	0.3	0.7
EBIT	5.4	14.8	15.3	6.3	4.3
EBIT Margin	1.3%	3.1%	3.4%	1.6%	1.4%
Finance Cost	3.5	1.8	1.3	2.7	1.7
PBT	1.9	13.0	14.0	3.6	2.6
PBT Margin	0.4%	2.7%	3.2%	0.9%	0.8%
Tax	0.8	3.6	3.5	-1	1.6
PAT	1.1	9.4	10.5	4.6	1.0
PAT Margin	0.3%	2.0%	2.4%	1.2%	0.3%
EPS	0.9	7.4	8.3	3.6	0.7

Balance Sheet

Assets (in Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Non - Current Assets	127.6	33.1	22.1	24.0	26.9
Property Plant & Equipments	27.0	25.8	19.2	19.3	19.6
CWIP	91.4	-	-	-	-
Trade receivables	0.4	0.4	0.4	0.6	0.9
Loans	-	-	0.0	0.9	0.8
Other Non-Current Assets	8.8	7.0	2.6	3.2	5.6
Current Assets	135.1	132.1	99.1	95.6	86.6
Inventories	84.5	93.9	68.2	68.2	65.7
Financial Assets					
(i) Trade receivables	19.4	19.0	21.0	15.6	11.7
(ii) Cash and cash equivalents	2.3	4.4	0.4	1.0	0.2
(iii) Bank balances	1.8	0.4	0.3	0.5	0.4
(iv) Loans	-	-	-	2.5	0.8
Other Current Assets	27.1	14.4	9.2	7.8	7.8
Total Assets	262.7	165.2	121.2	119.9	113.5

Equity & Liabilities (in Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Total Equity	81.7	77.2	67.9	57.4	52.7
Share Capital	12.7	12.7	12.7	12.7	12.7
Reserves & Surplus	65.7	64.5	55.2	44.7	40.0
Money received Against Convertible Warrants	3.4	-	-	-	-
Non-Current Liabilities	92.6	5.2	5.3	5.4	7.6
Financial Liabilities					
(i) Borrowings	87.8	0.4	0.1	0.2	1.0
(ii) Trade Payables	0.4	0.3	0.2	0.3	0.0
(iii) Other Financial Liabilities	0.6	0.6	0.8	0.0	0.0
Provisions	1.6	1.6	1.3	1.2	1.2
Deferred Tax Liabilities	2.2	2.3	2.9	3.7	5.4
Current Liabilities	88.4	82.8	48	57.1	53.2
Financial Liabilities					
(i) Borrowings	54.7	50.6	20.4	31.7	29.7
(ii) Trade Payables	18.0	12.2	7.8	7.2	6.8
(iii) Other Financial Liabilities	0.2	-	-	-	-
Other Current Liabilities	13.9	15.6	16.2	17	15.4
Current tax liabilities (net)	0.4	3.3	2.7	0.4	0.6
Provisions	1.1	1.1	0.9	0.8	0.7
Total Equity & Liabilities	262.7	165.2	121.2	119.9	113.5

Cash Flow

Particulars (Rs. Crs)	FY23	FY22	FY21	FY20	FY19
Net Profit Before Tax	1.9	13.0	14.0	3.6	2.5
Adjustments for: Non-Cash Items / Other Investment or Financial Items	6.0	4.3	1.7	7.1	2.4
Operating profit before working capital changes	7.8	17.3	15.7	10.7	4.9
Changes in working capital	-6.6	-25.5	-3.4	-6.7	-10.2
Cash generated from/(used in) operations	1.2	-8.2	12.3	4.0	-5.3
Interest paid	-3.1	-1.3	-1.1	-2.4	-1.6
Direct taxes paid (net of refund)	-3.8	-3.5	-2.0	-0.8	-0.4
Net Cash from Operating Activities	-5.7	-13.0	9.3	0.8	-6.5
Net Cash from Investing Activities	-91.4	-13.4	2.2	-1.2	-2.0
Net Cash from Financing Activities	94.9	30.4	-12.1	1.2	8.4
Net Decrease in Cash and Cash equivalents	-2.2	4.0	-0.6	0.8	-0.1
Add: Cash & Cash equivalents at the beginning of the period	4.4	0.4	1.0	0.2	0.3
Cash & Cash equivalents at the end of the period	2.3	4.4	0.4	1.0	0.2

For further information, please contact



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