

August 14, 2019

BSE Limited

Corporate Relationship Department,

1st Floor, New Trading Ring,

Rotunda Building, P J Towers,

Dalal Street, Fort, Mumbai - 400 001

Scrip Code: 532286

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,

Plot No. C/1, G Block

Bandra-Kurla Complex, Bandra (E),

Mumbai-400051

Symbol: JINDALSTEL

Dear Sir/ Madam,

Subject: Intimation under Regulation 30(6) of Securities and Exchange Board of India

(Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor

Presentation

Please find enclosed herewith presentation on Industry Updates and Key Performance highlights for Qtr. - 1 ended on June 30, 2019 of Financial Year 2019-20.

The above information is also being made available on the website of the Company at www.jindalsteelpower.com.

This is for your information and record.

Thanking you.

Yours faithfully,

For Jindal Steel & Power Limited

NEW DELHI

Deepak Nathani Authorised Signatory

frel : as above





DISCLAIMER



This presentation may contain certain forward looking statements concerning Steel & power sector, Economy and JSPL's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions with respect to investments, fiscal deficits, regulations, etc., interest and other fiscal costs generally prevailing in the economy. Past performance may not be indicative of future performance. We do not undertake to update our forward-looking statements.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in JSPL or any of it's subsidiary undertakings or any other invitation or inducement to engage in investment activities, neither shall this presentation nor the fact of it's distribution form the basis of, or be relied on in connection with, any contract or investment decision. Few numbers in this presentation are purely indicative & provisional and could change later. Estimates regarding economy, steel & power sector, company and related areas are purely indicative and could change with market conditions and host of other factors.



PRESENTATION OUTLINE





INDUSTRY UPDATE COMPANY UPDATE



Q1FY20 PERFORMANCE





STANDALONE

Revenue **8,237** YoY **6%**



CONSOLIDATED

Revenue **11,099** YoY **4%**







Jindal Power Limited

Revenue **1,114** up by **15%** YoY Generation **2,982** MU Up by **13** % QoQ

MINING

Mozambique RoM Production **614** KT Up by **126**% QoQ

Figures in Rs. Crores

DOMESTIC



Steel & related products volumes 1.51 Million Tonnes
UP BY 16% YoY

RAIL



Rail deliveries up by 126% YoY

EBITDA

1 18%

JSPL Consolidated

1 35%

Jindal Power Limited

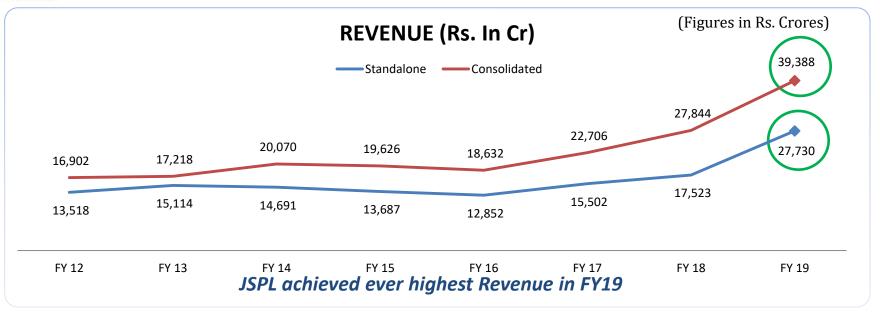
112%

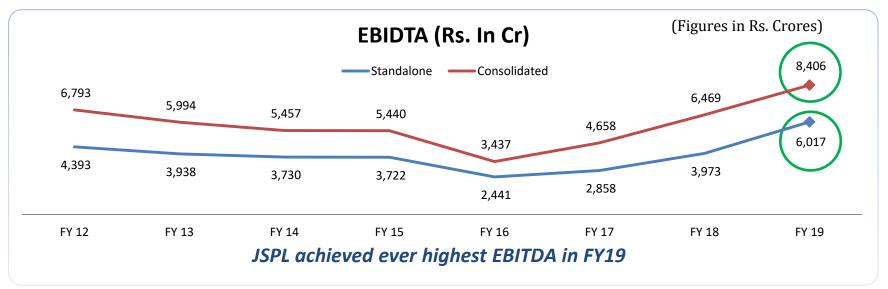
JSPL Standalone



HIGHEST EVER REVENUE & EBITDA IN FY19



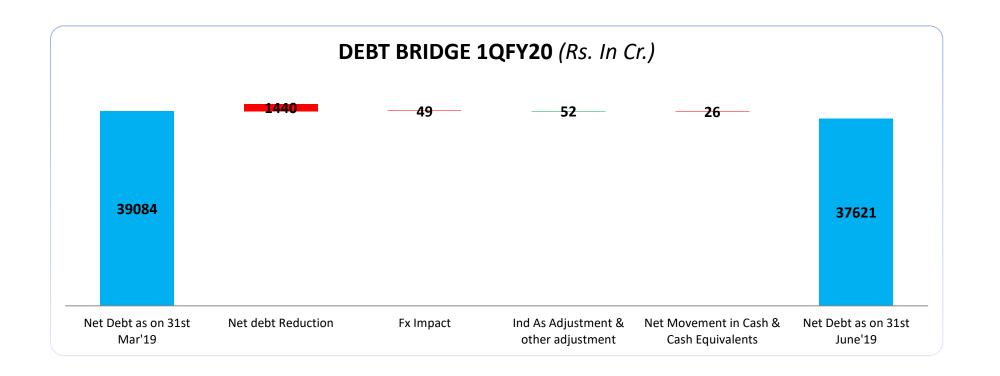








JSPL CONSOLIDATED DEBT BRIDGE QoQ



Approx. 30% of the long term debt repayment already done till date



PRESENTATION OUTLINE



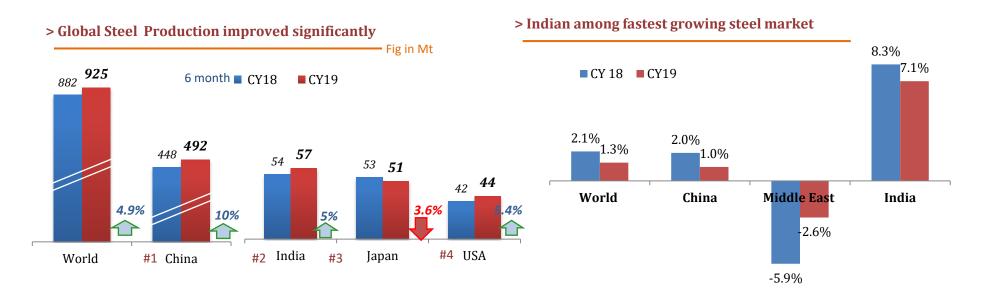






GLOBAL STEEL PRODUCTION INCREASED





- ✓ Healthy growth in world steel production led by China India etc.
- ✓ Chinese steel output strongest
- ✓ **Indian Demand** Outlook likely to remain **robust**
- ✓ **Middle East Steel Demand** remains muted in CY19 and is estimated to contract by 2.6% YoY.

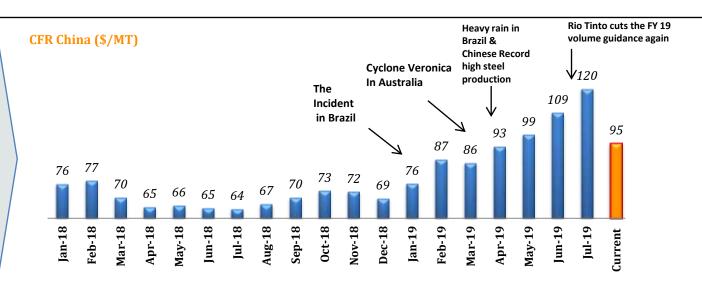




RAW MATERIAL PRICES REMAIN FIRM, WHICH SUPPORTED THE STEEL PRICES.

> Iron Ore:

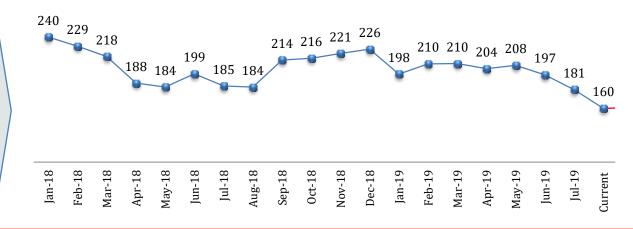
 Seaborne Iron ore prices remain strong due to concerns for supply disruption.



> Met Coal

 Prices remains firm due to healthy demand from China & India.

PLV: FOB Australia (\$/MT)



Source : Platts/JSPL Analysis



INDIAN STEEL INDUSTRY: Q1 FY '20 MAJOR HIGHLIGHTS



Fig in Mt



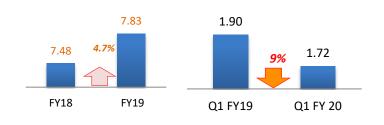
Crude Production (Q1 FY20)

✓ The **Crude steel production** grew by **4**% during Q1 FY '20 (y-o-y)



Finished Steel Consumption (Q1 FY20)

- √ Finished Steel Consumption Grew by 7% during same period
- ✓ Carbon Steel Consumption increased by 9.8%, Alloy down by 20% and Stainless Steel down by 35.5%.



Imports (Q1 FY20)

- ✓ Imports **Decreased** by 9% (YoY)
- ✓ Korea (37%), China (14%), Japan (17%) & Indonesia (5%) remains the biggest exporters to India



Exports

- ✓ Exports decreased by 27%.
- ✓ Nepal (36%), Italy (9%), UAE (9%) remains the biggest export destination

Source: IPC



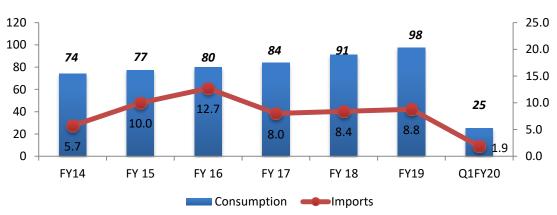


IMPORT PARITY SET THE DIRECTION OF THE DOMESTIC FLAT STEEL MARKET

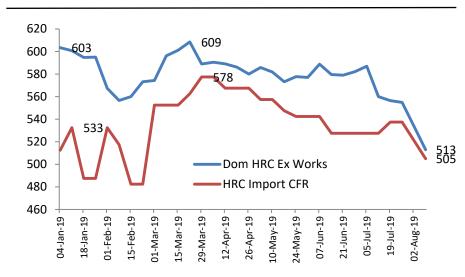
- ✓ Import parity set the Domestic prices
- ✓ Redirected imports from Japan + Korea increased into India,
- ✓ Domestic Prices softened in line with International Prices.

Indian Demand met by imports

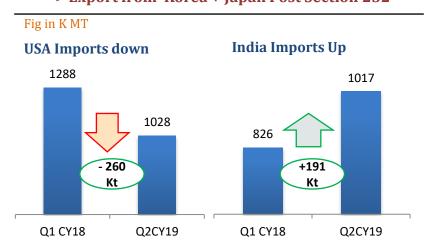
Steel Consumption Vs Imports (fig in Mt)



> Price Trend CFR India Vs Dom HRC Ex Works



> Export from Korea + Japan Post Section 232

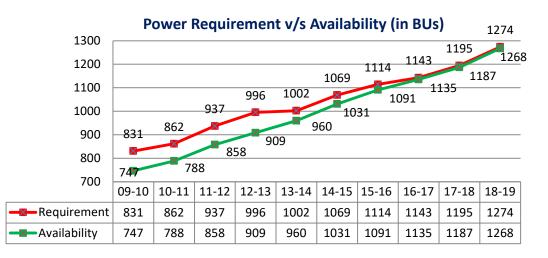


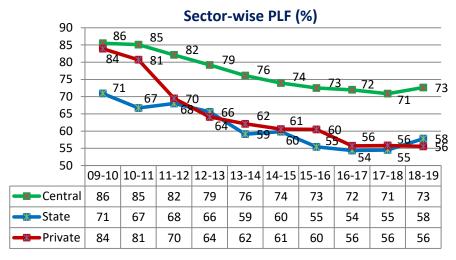
Source: MB/JPC



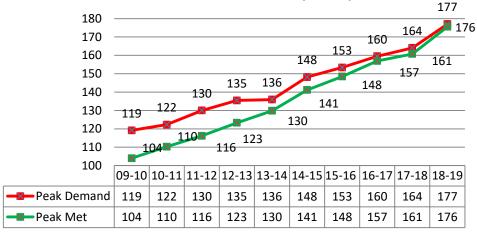
POWER BUSINESS







Peak Demand v/s Peak Met (in GW)



PLF for Private Sector decreased by 28% during last decade

While Demand is increasing by $^{\sim}6.6\%$, the fall in PLF of IPPs is due to coal shortage and rapid addition of conventional & renewable capacities.

Gap between Energy Requirement and Availability reduced to 0.5% in FY 18-19 as compared to 0.7% in FY 17-18.

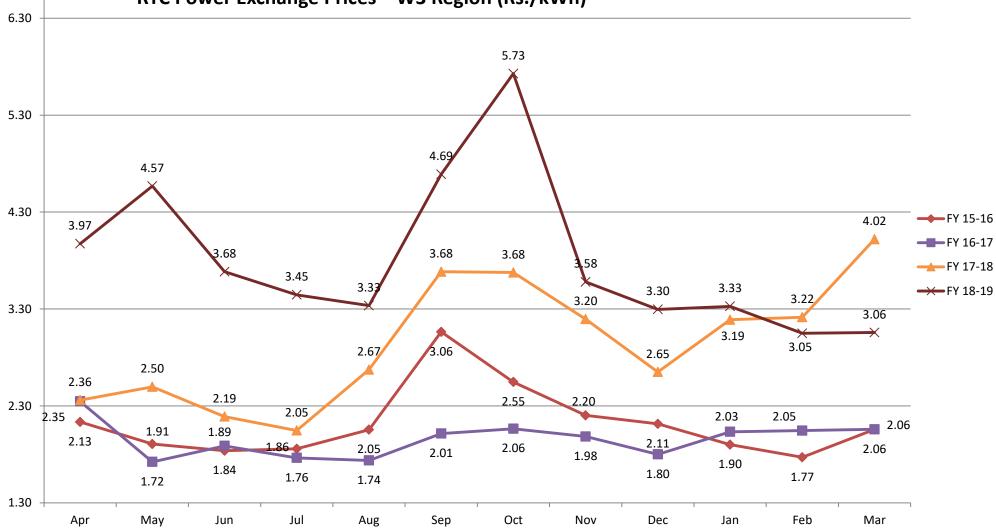
Gap between Peak Demand and Availability reduced to 0.5% in FY 18-19 as compared to 2% in FY 17-18.



IEX CLEARING PRICE TREND









PRESENTATION OUTLINE





COMPANY UPDATE INDUSTRY UPDATE HIGHLIGHTS **COMPANY UPDATE**







STEEL POWER GLOBAL VENTURES







Current Capacities - Domestic & Global







8.6 MTPA Steel*

3.11 MTPA* Iron ore

9 MTPA* Pellet Plant

IPP - 3400MW**

CPP - 1634 MW

2.4 MTPA Steel Coal & Iron Ore Mines

^{*}Domestic

^{**1000} MW Divestment announced





STEEL CAPACITIES ACROSS LIFE CYCLE

IRON MAKING
(10.25 MTPA)

DRI 3.12 MTPA

BF 5.33 MTPA

HBI 1.80 MTPA

LIQUID STEEL (11.00 MTPA)

SMS 11.00 MTPA

FINISHED STEEL (7.95 MTPA)

WRM 0.60 MTPA

RUBM 0.75 MTPA

MLSM 0.60 MTPA

Plate Mill 2.20 MTPA

BRM 3.80 MTPA



DETAILED PLANT WISE CAPACITIES



Raigarh

(Chhattisgarh)

BF 2.125 MTPA

DRI 1.32 MTPA

SMS 3.6MTPA

Plate Mill 1.00 MTPA

RUBM 0.75 MTPA

MLSM 0.60 MTPA

CPP 824 MW

Angul

(Odisha)

225,000 Nm3/Hr

> BF 3.2 MTPA

DRI 1.8 MTPA

SMS 2.5 MTPA

SMS 2.5

MTPA BRM 1.4 MTPA

Plate Mill 1.2 MTPA

CPP 810 MW

Barbil

(Odisha)

Pellet Plant 9 MTPA **Patratu**

(Jharkhand)

WRM 0.60 MTPA

BRM 1.0 MTPA **Oman**

HBI 1.8 MTPA

SMS 2.4 MTPA

BRM 1.4 MTPA **JPL**

| Mining

Tamnar 3400 MW Iron Ore 3.11 MTPA

Power Hot Metal Liquid Steel Finished Steel





MANIFOLD GROWTH IN THE LAST 5 YEARS

FY '14 FY '19 **STEEL - INDIA** 3 MTPA **8.6 MTPA** \sim 2.86x **POWER** 1,000 MW 3400 MW 3.4x**OMAN** 0 MTPA **2.4 MTPA** Add **4.5 MTPA PELLET** 9 MTPA ~2x

All major capex completed - scale of growth is approx. Three Times



POTENTIAL FOR BIG LEAP



FY19 CAPACITY

PRODUCTION IN FY19

<u>UPSIDE</u> <u>POTENTIAL</u>

STEEL - INDIA CAPACITY

8.6 MTPA

5.25 MTPA

64%

STEEL - OMAN CAPACITY

2.4 MTPA⁽¹⁾

1.71 MTPA

40%

INDEPENDENT POWER CAPACITY

3,400 MW

1187 MW

186%

PELLET CAPACITY

9.0 MTPA

7.08 MTPA

27%

Upside potential remains to be exploited



JSPL STANDALONE KEY FINANCIALS



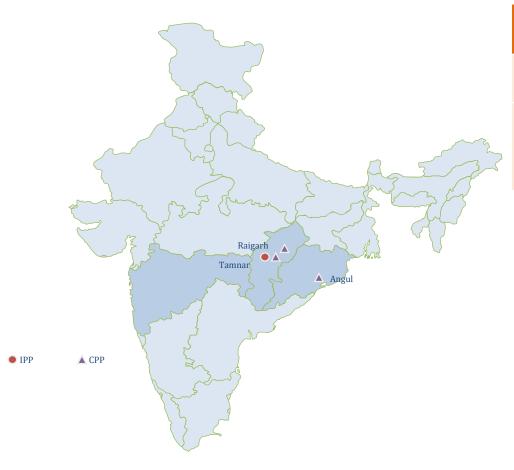
Q4 FY 19	Q1 FY 20	% VAR	PARAMETER(IN CRORES OF INR)	Q1 FY 20	Q1 FY 19	% VAR
7,402	7,085	4%	Turnover	7,085	6,734	5%
1,440	1,608	12%	EBITDA	1,608	1,645	2%
19%	23%		EBITDA %	23%	24%	
576	567	2%	Depreciation + Amortization	567	577	2%
979	697	29%	Interest	697	605	15%
(115)	344		PBT (Before Exceptional)	344	463	26%
(1,654)	-		Exceptional	-	-	
(1,769)	344		PBT	344	463	26%
(1,154)	224		PAT	224	332	33%

Note: Red denotes decrease & Green denotes increase









Independent Power Projects (IPP)

PROJECT	CAPACITY (MW)	FUEL	CONFIGURA TION	STATUS
TAMNAR 1*	1,000	Coal	4x250 MW	Operational
TAMNAR 2	2,400	Coal	4x600 MW	Operational

Captive power projects (within JSPL)

PROJECT	CAPACITY (MW)	FUEL	CONFIGURATION	STAT US
DCPP, RAIGARH	540	Coal	4x135 MW	Operational
JSPL, RAIGARH	284	Coal & waste heat	1x24 MW (Waste heat) 2x55 MW 6x25 MW	Operational
ANGUL, ODISHA	810	Coal	6 x135 MW	Operational

One of the largest thermal portfolios in India









EUP -I 1000MW (4 X 250) **EUP -II** 1200MW (2 X 600)

EUP -III 1200MW (2 X 600)





PPA ARRANGEMENTS

PROJECT	ECT BUYER		PER FROM	TO	QUANTUM (MW)
TAMNAR II (PHASE 1)	Tamil Nadu	Long Term	Feb-14	Sep-28	400
TAMNAR I		Medium Term	Sep-17	Aug-19	200
TAMNAR II (PHASE 1)	KSEB	Long Term	Jun-16	May-41	200
TAMNAR II (PHASE 1)	KSLD	Long Term	Oct-17	Sep-42	150
TAMNAR II (PHASE 1)	Chhattisgarh	Long Term	After commercial operation of Unit and for complete life of plant		60
TAMNAR II (PHASE 2)		Long Term			60

Over 30% of total capacity tied up *

^{*} Out of 3400 MW (IPP)



JPL KEY FINANCIALS



Q4 FY 19	Q1 FY 20	% VAR	PARAMETER(IN CRORES OF INR)	Q1 FY 20	Q1 FY 19	% VAR
999	1,114	12%	Turnover	1,114	968	15%
267	360	35%	EBITDA	360	314	15%
27%	32%		EBITDA %	32%	33%	
324	289	11%	Depreciation + Amortization	289	329	12%
236	217	8%	Interest	217	216	-
44	(3)		PBT (Before Exceptional)	(3)	(163)	98%
81	-		Exceptional	-	-	
(37)	(3)	91%	PBT	(3)	(163)	98%
13	23	77%	PAT	23	(134)	
368	286	22%	Cash Profit	286	166	72%
2,609	2,982	14%	Generation (million units)	2,982	2,751	8%

Note: Red denotes decrease & Green denotes increase

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KEY CONTRACTUAL ARRANGEMENTS FOR JPL

TAMNAR-I, 1,000 MW (EUP I)

TAMNAR-II - 1,200 MW (EUP II)

TAMNAR-II - 1,200 MW (EUP III)

FSA



 Coal sourced through – market purchase and eauction Long term linkage from Mahanadi Coal Limited (MCL) and South Eastern Coalfields Limited (SECL)

 Coal sourced through – market purchase and eauction

PPA



Bilateral/short term/ exchange

■ TNEB - 200 MW

TNEB - 400MW

CSEB - 60MW

KSEB – 200MW

KSEB – 150MW

• CSEB - 60MW

EVACUATION



Open access available

Open access available

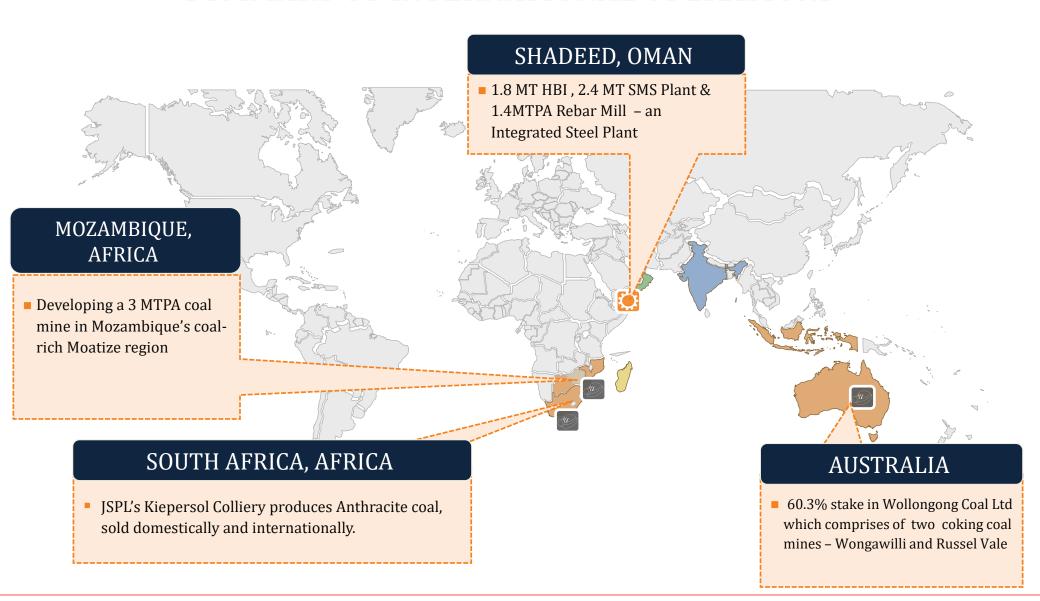
Open access available

Raw materials, transmission & PPAs in place for achieving higher PLF





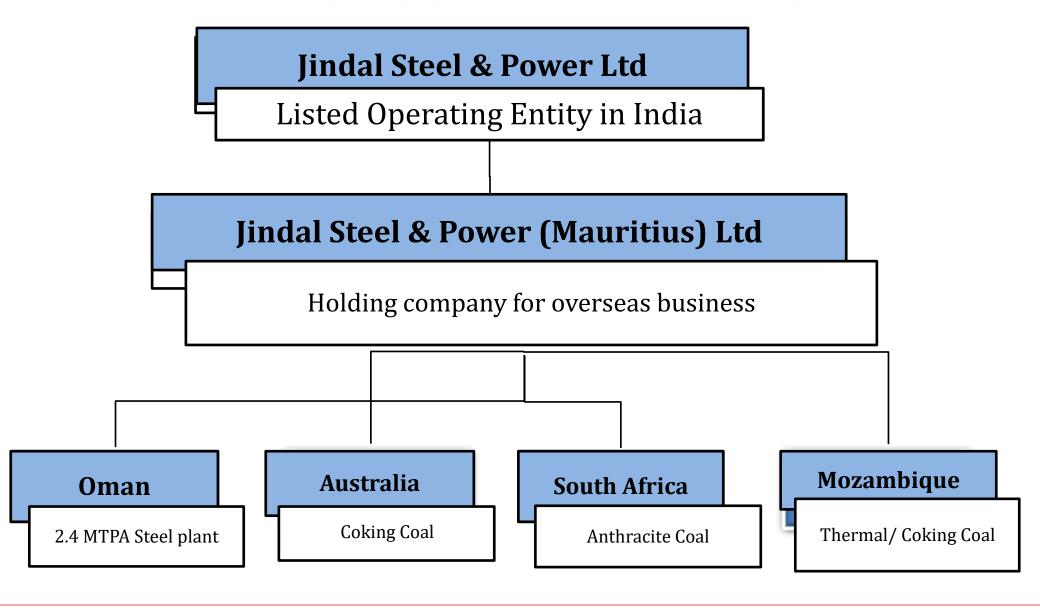
SUMMARY OF INTERNATIONAL OPERATIONS







HOLDING STRUCTURE FOR GLOBAL OPERATIONS









Q4 FY 19	Q1 FY 20	% VAR	PARAMETER(IN CRORES OF INR)	Q1 FY 20	Q1 FY 19	% VAR
10,159	9,946	2%	Turnover	9,946	9,665	3%
1,845	2,173	18%	EBITDA	2,173	2,277	5%
18%	22%		EBITDA %	22%	24%	
2,373	1,054	56%	Depreciation + Amortization	1,054	1040	1%
1,163	1,109	5%	Interest	1,109	973	14%
(1,692)	11		PBT (Before Exceptional)	11	264	
(1,734)	-		Exceptional	-	-	
(3,426)	11		PBT	11	264	
(2,713)	(87)		PAT	(87)	110	

Note: Red denotes decrease & Green denotes increase

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KEY CUSTOMERS & ADDING...











ODISHA



INTEGRATED STEEL PLANT, ANGUL

PELLET PLANT, BARBIL





CHHATTISGARH



INTEGRATED STEEL PLANT, RAIGARH



HEAVY MACHINERY DIVISION, RAIPUR



STEEL FABRICATION PLANT, PUNJIPATRA



TAMNAR,3400 MW POWER PLANT







JHARKHAND

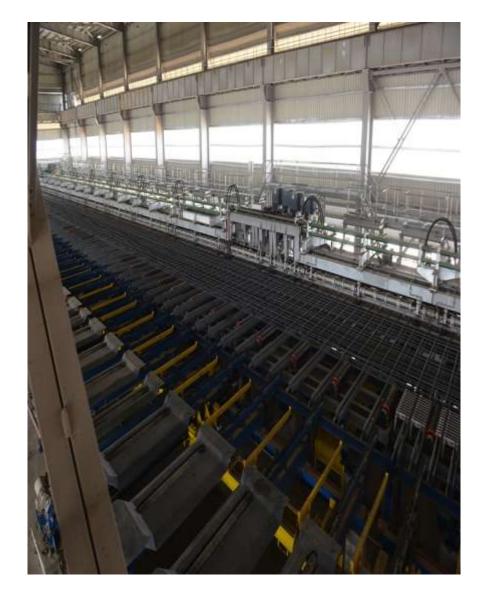


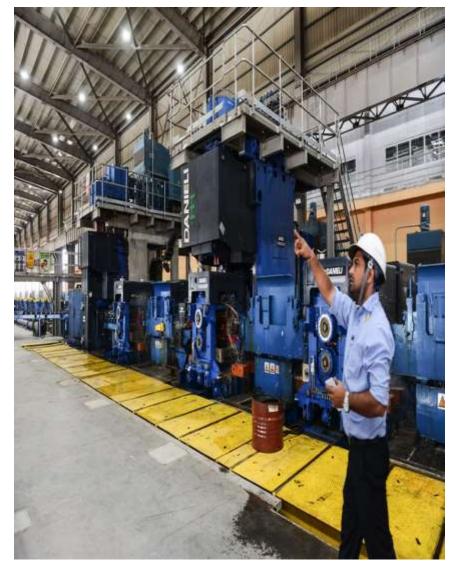
WRM & BRM, PATRATU



JINDAL SHADEED, OMAN











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THANK YOU