

## rankrishna forgings limited

REGD. & CORPORATE OFFICE:

"RAMKRISHNA CHAMBERS" 72 SHAKESPEARE SARANI, KOLKATA 700017 WESTBENGAL, INDIA

PHONE : (+91 33) 3984 0900 / 0999 FAX : (+91 33) 3984 0998

EMAIL: info@ramkrishnaforgings.com WEBSITE: www.ramkrishnaforgings.com CIN NO.: L74210WB1981PLC034281

Date: 12th August 2017

The Listing Department Bombay Stock Exchange PJ Towers Dalal Street Mumbai – 400 001 The Listing Department
National Stock Exchange of India
Limited
"Exchange Plaza" C-1, Block G
Bandra- Kurla Complex, Bandra (E)
Mumbai- 400051

BSE SCRIP CODE: 532527

**NSE SYMBOL: RKFORGE** 

Dear Sir / Madam,

#### **Sub: Presentation**

Please find attached the Presentation with reference to the results for the Quarter ended 30<sup>th</sup> June 2017.

Kindly acknowledge receipt of the same and oblige.

Thanking You,

Yours truly,

For Ramkrishna Forgings Limited

Rajesh Mundhra Company Secretary

Encl. As above





## RAMKRISHNA FORGINGS LIMITED

**EARNING Q1 FY17** 

August 2017











Stock Code: **BSE:** 532527 | **NSE:** RKFORGE

BLOOMBERG: RMKF:IN | Reuters: RKFO.NS



# Q1 FY18 READY FOR THE LAUNCH

## WHAT HELPED US TO ACHIEVE BETTER Q1- FY 18



Decrease in Processing
Charges by
72 bps

Decrease in Employee Cost by 110 bps

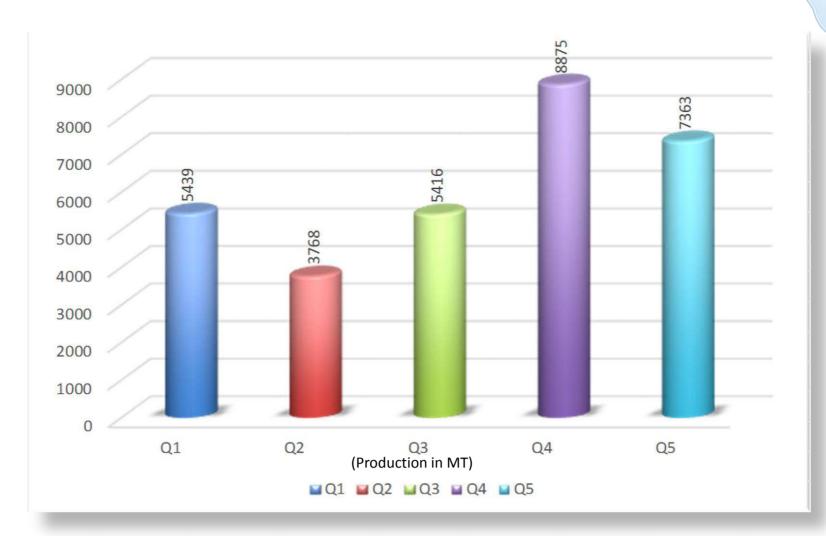
Decrease in Interest by 122 bps



## RKFL, we are determined to bring in utmost operational efficiency and creating Shareholder Value

### PERFORMANCE OF PRESS PLANT





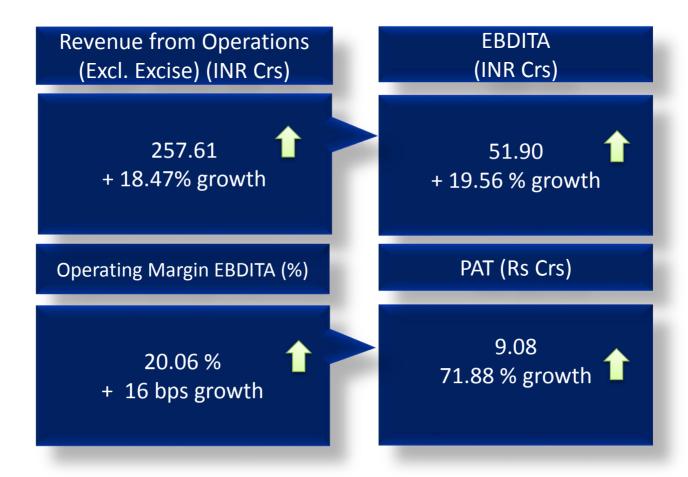


## Q1 FY18 PERFORMACE

#### **PERFORMANCE**



## This is what we have to show for our commitment to PERFORM



Note: % change of YoY basis



Why we did well?

Controlled processing charges, finance & employee cost.

We could have done better?

- Pass through for hardening in raw material prices yet to happen in discussion with OEM.
- Impact of GST in month of June.

## **Tonnage & Revenue Details**



Particulars	Q1FY18	Q1FY17	% Change
Total Tonnage (in Tons)	23010	21165	8.72
Domestic Tonnage	15345	15802	(2.89)
Export Tonnage	7665	5363	42.92
Total Revenue (Excl. excise) (INR in Cr)	258.73	218.18	18.59
Domestic Revenue	147.92	141.02	4.89
Export Revenue	103.42	70.06	47.62
Other operating Income	6.27	6.37	(1.57)
Other Income	1.12	0.73	53.42

### **Income Statement**



(Rs in Cr)

Particulars	Q1		
	Current Year	Last Year	% Change
Total Operating Revenue (net of Excise Duty)	257.61	217.45	18.47
EBIDTA	51.90	43.41	19.56
EBDITA/Net TOI	20.06	19.90	
Interest	18.54	18.29	1.34
Depreciation	19.46	18.05	7.84
PBT	13.90	7.07	96.53
PAT	9.08	5.28	71.88
EPS (Rs )	3.17	1.84	



## ENCOURAGING OUTLOOK

#### **ENCOURAGING – Economic and Internal Factors**



Improvement in the demand of Class 8 Trucks in North American Market



Domestic CV industry in revival phase reflecting good demand and forecast for coming quarters

Encouraging response for OEM in Europe

Received sample approvals for 124 new items as on 30-June-17, out of which 75 items are for leading OEM's in India and 49 items towards export

Initiated development for 60 items as on 30-June-17, out of which 35 items are for leading OEM's in India and 25 items are towards export.



## We are happy to serve you



Precision Rules Production

## RKFI

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