

**Date: 25.09.2021**

To,  
**BSE Limited**  
**P.J. Towers, Dalal Street,**  
**Mumbai 400 001, India.**

**Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**  
**Sub: Intimation of meeting conducted with analyst / investor**

Dear Sir/ Ma'am,

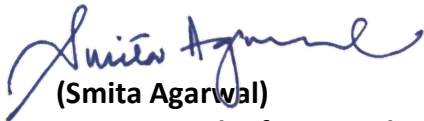
Further to our letter dated September 23, 2021 regarding the captioned matter and pursuant to regulation 30(6) read with Schedule – III of SEBI (Listing Obligations and Disclosure Requirements) regulations, 2015, please find attached herewith Investors Presentation proposed to be shared with Investors in meet scheduled as per details mentioned below:

<b>Date &amp; Time</b>	<b>Name</b>	<b>Venue</b>	<b>Type</b>
September 25, 2021	Tamohara Investment Managers Insight Edge Corporate Solutions Anvil Wealth Management Private Limited Simple Solutions Mr. BVJ Srivasatava, HNI Investor SBM Bank (India) Limited	Registered office	One on one

This is for your information and records.

Thanking You,

For **PTC Industries Limited**

  
(Smita Agarwal)

**Director & Chief Financial Officer**  
**DIN- 00276903**

**Encl.: as above**



# Investor Presentation

September 25, 2021

Advanced Manufacturing & Technology Centre



# Safe Harbour Statement

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# Business Framework



**Our vision** is to be the #1 choice in the markets we serve, creating value through innovative solutions.



**Our mission** is to be a leading global manufacturer of engineered metal components, products and systems through sustainable, disruptive and innovative technologies.



aspire

- AGILITY
- SUSTAINABILITY
- PASSION
- INTEGRITY
- RESPECT
- EMPATHY

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# Commitment towards Excellence

## Strong Technology Base

Replicast<sup>®</sup>

RapidCast<sup>™</sup> & Ultra<sup>™</sup>

Investment Casting

PrintCast<sup>™</sup>

TiCast<sup>™</sup>

Powderforge<sup>™</sup>

forgeCAST<sup>™</sup>

## Growth & Capacity Expansion

State-of-the-art  
Advanced  
Manufacturing and  
Technology Centre

Revenues and  
operating profit  
numbers have  
registered over 75%  
growth from FY18 to  
FY20

## Advanced Infrastructure

Robotic ceramic  
shelling systems

7-Axis robotic  
machining cell

Vacuum melting and  
refining

5-Axis & 6-Axis CNC  
machines

Fully equipped lab and  
NDT facilities

## Global Presence & Growing Markets

Diversified customer  
base

Oil & Gas, Marine,  
Power, LNG, Paper

Strong customer  
relationships spanning  
decades

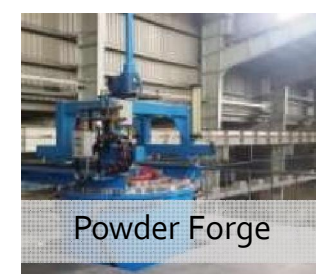
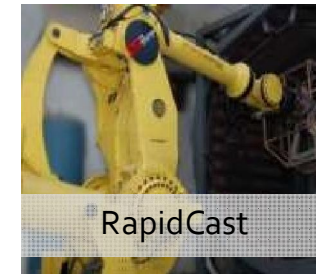
Exports ~ 80% of sales

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# The Technology Advantage

Introduction of niche casting technologies for the first time ever in India

RepliCast®	<ul style="list-style-type: none"> <li>Near net shape casting solutions using ceramic shells with weight range upto 2500 kg</li> </ul>
RapidCast Ultra™	<ul style="list-style-type: none"> <li>Quality – Value – Speed upto 5000 kg single piece</li> <li>7-Axis CNC machining robots to machine patterns</li> </ul>
PrintCast™	<ul style="list-style-type: none"> <li>Capability to manufacture 3D printed patterns for utilisation in manufacturing of castings</li> </ul>
PurePour™	<ul style="list-style-type: none"> <li>High integrity Ni/Cu/Al alloy castings</li> </ul>
Investment Casting	<ul style="list-style-type: none"> <li>Near net shape, high integrity components with high accuracy upto 80 kgs using lost wax process</li> </ul>
TiCast™	<ul style="list-style-type: none"> <li>Vacuum melt casting of Reactive alloys</li> <li>Investment casting, PrintCast™, Replicast®</li> </ul>
ForgeCast™	<ul style="list-style-type: none"> <li>Where castings and forgings converge</li> <li>Near net shape castings with forging properties</li> </ul>
Powder Forge™	<ul style="list-style-type: none"> <li>Net shape high integrity components from metal powder</li> </ul>
Vacuum Melt Alloy	<ul style="list-style-type: none"> <li>Vacuum melt casting of Superalloys</li> <li>Capability to engage in aerospace projects</li> </ul>



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# Operational Excellence



AI in the Shop Floor through Video Analytics

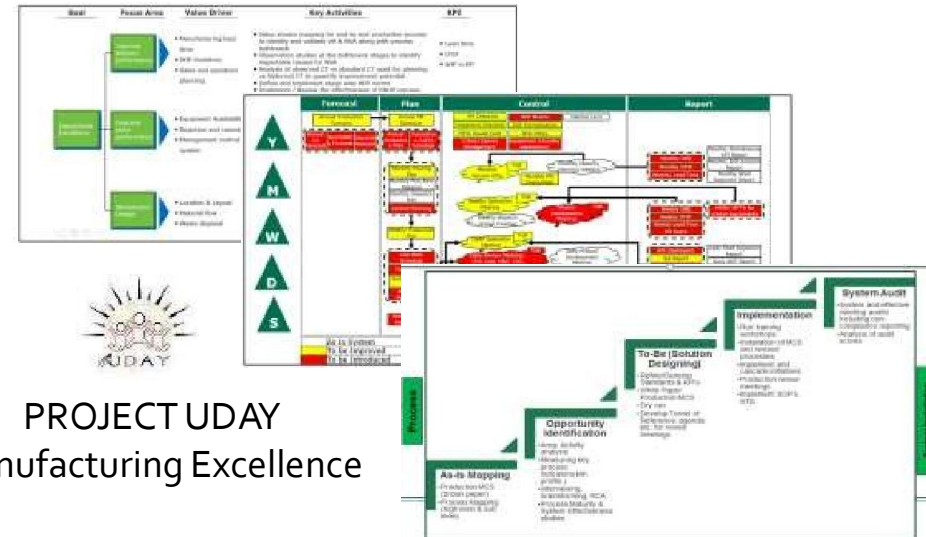


## Paperless Quality Control Systems

- Comprehensive CRM Systems
- Process automation tools
- Digital Quality Assurance

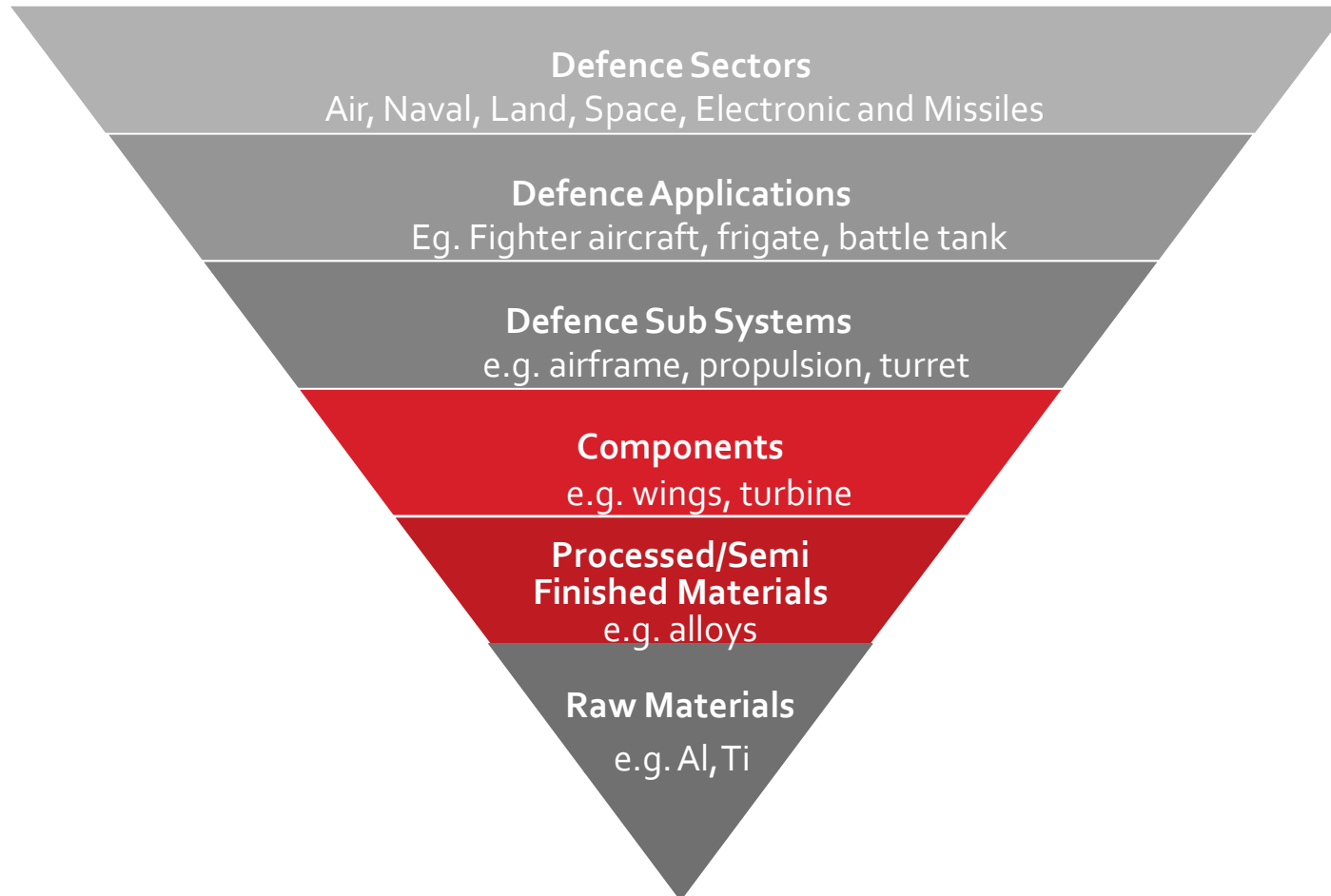


Digital Radiography



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# Focus on Aerospace & Defence

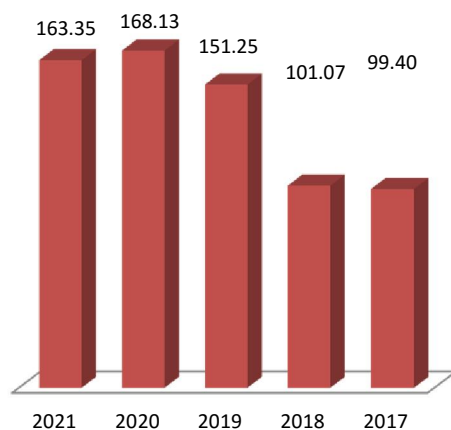


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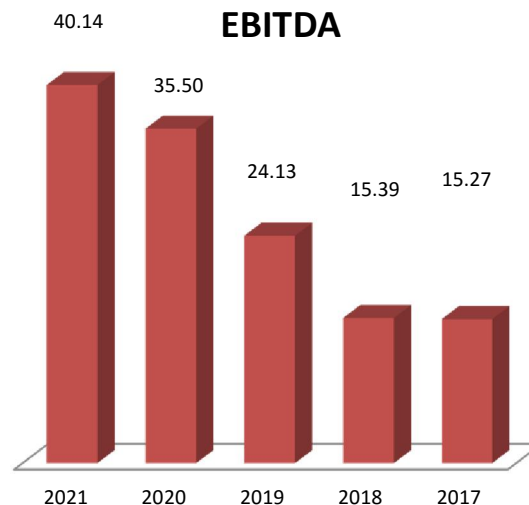


# Financial Highlights (Rs. In Crores, unless stated otherwise)

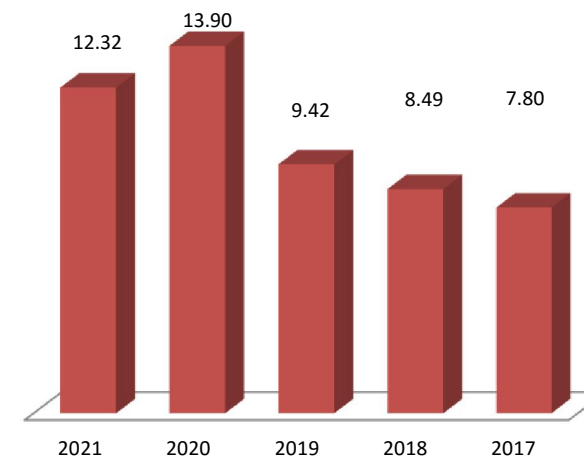
**Revenue**  
(Net of Excise duty)



**EBITDA**



**Profit Before Tax**



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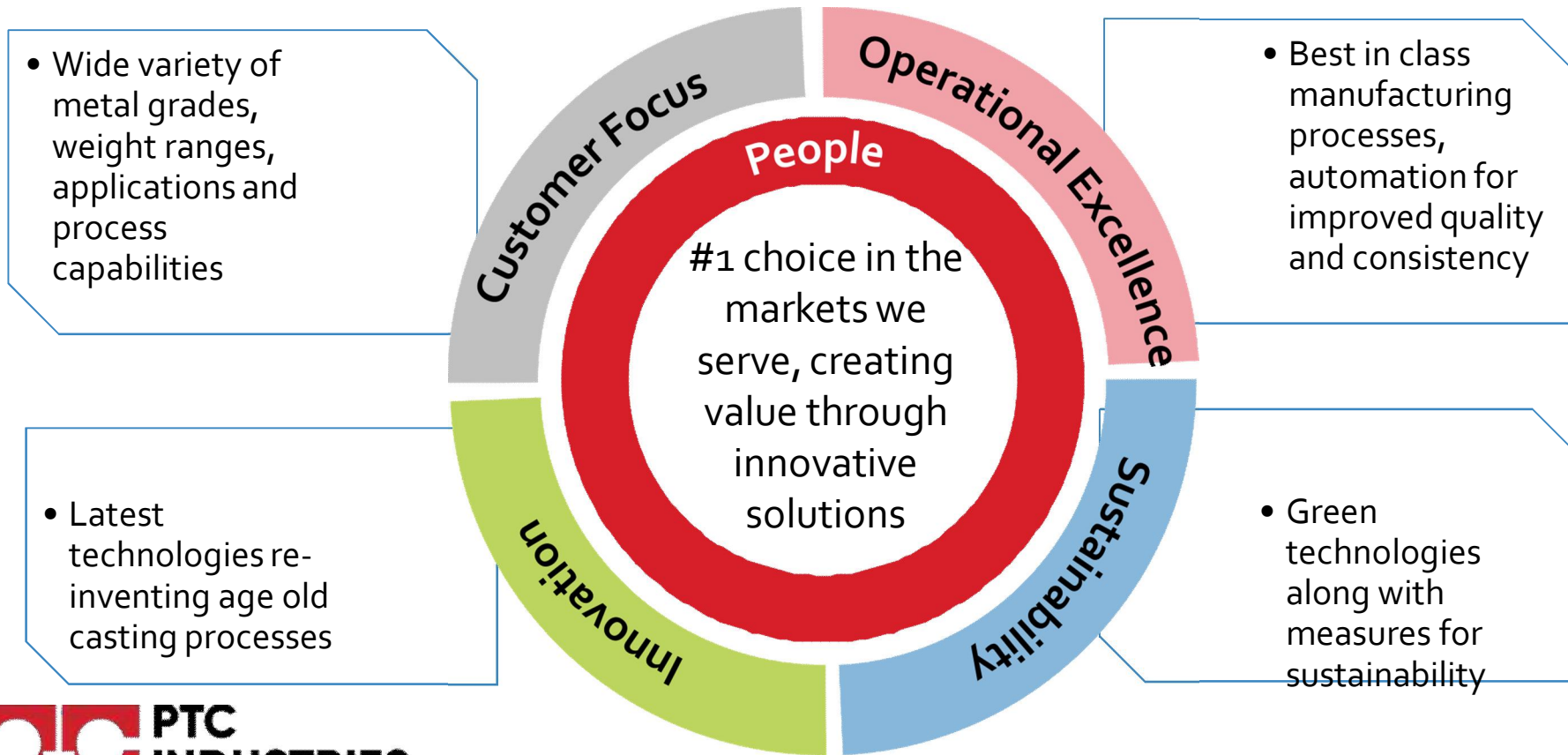
# Profit & Loss

(Rs. In Crores)

Particulars	For the period upto	For the period upto
	30 Jun '21	30 Jun '20
Revenue from operations, net	45.05	28.15
Other income	0.95	0.84
<b>Total Income</b>	<b>46.00</b>	<b>28.99</b>
Cost of materials consumed	5.31	4.38
Changes in inventories of finished goods and WIP	6.46	3.23
Employee benefits	4.90	4.77
R&D expense	0.06	0.11
Finance costs	3.84	3.27
Depreciation	3.63	3.89
Other expenses	14.75	8.93
<b>Total expenses</b>	<b>38.95</b>	<b>28.59</b>

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# Our Business Philosophy



# What can PTC offer?

Unparalleled capabilities across the world for high integrity metal cast parts for critical and super critical applications

## Quality

- High integrity castings with no size or weight limitation
- Superior dimensional precision, accuracy, surface finish and better internal soundness

## Value

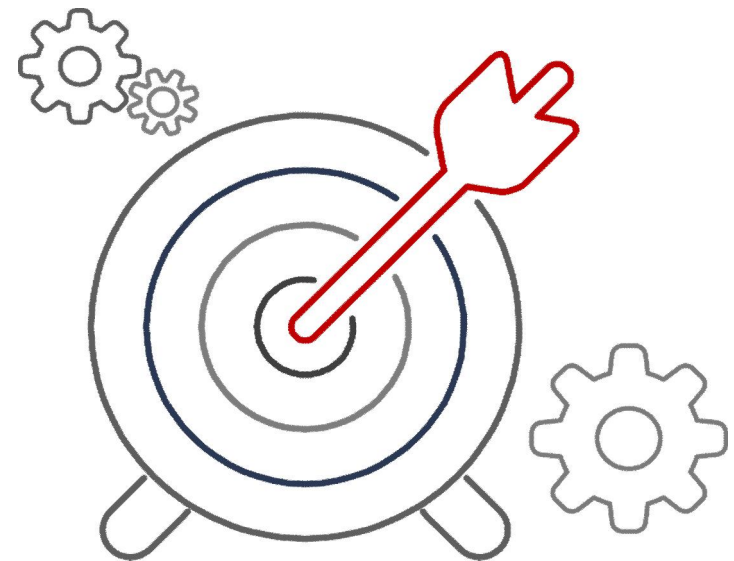
- Large 'Near Net Shape' castings - Casting the 'Un-Castable'
- Reduced casting weight and machining allowances

## Speed

- Reduction in 'Time to Market' and 'Delivery Lead Time'
- 'Virtual Tooling' to eliminate time for Die manufacturing or modification

# The PTC Advantage

- Full-Service Supplier and integral part of the value chain
- Innovative, best-in-class technologies
- World Class, State-of-the-art facilities
- Diversified markets and product ranges
- Highly experienced, qualified and skilled workforce
- Quality Management system within an environment of continuous improvement
- Safe, healthy, green working environment
- Sustainable and responsible manufacturing



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## New Aerospace facility building (under construction)



- Fully Isolated Manufacturing Facility on main PTC AMTC Campus
- Relocation of relevant existing plant and equipment (where possible)
- Subsidiary of PTC Group under new QMS and Business Systems – Aerolloy Technologies Ltd




FORGECAST



RAPIDCAST



REPLICAST



PUREPOUR



TITANIUM POWDER




POWDERFORGE



PRINTCAST



TICAST



RAPIDCAST ULTRA



INVESTMENT CASTING

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# AeroIndia 2021 - Important Visits



Shri Rajnath Singh ji,  
Honourable Defence  
Minister



Air Chief Marshal  
Shri R K S  
Bhadauria



Dr. Tessy Thomas,  
DG, Aeronautical  
Systems

# AeroIndia 2021 - Developments



MOU Signing ceremony with UPEIDA for Defence Corridor

DRDO Seminar on Energising R&D Capabilities within Industry, Academia & Certification Aspects for Aatmanirbhar Bharat.





Thank You

