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E-mail: cs@surya.in Website: www.surya.co.in

SRL/21-22/104 February 14, 2022

The Secretary
The Stock Exchange, Mumbai
New Trading Ring, 14th Floor,
Rotunda Building, P.J.Towers,
Dalal Street, Fort,
MUMBAI - 400 001
Scrip Code: 500336

The Manager (Listing Department)
The National stock Exchange of India Ltd
Exchange Plaza, 5th floor
Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
NSE Symbol: SURYAROSNI

Re

INVESTOR PRESENTATION

NEW DELHI110008

Dear Sir,

In terms of Regulation 30 read with Para A of Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed copy of the "Investor Presentation – February, 2022". Copy of the same is also being uploaded on the website of the Company at, http://www.surya.co.in

Kindly take the same in your records.

Thanking you,

Yours faithfully

For Surya Roshni Limited

B B SINGAL

Sr. V.P & COMPANY SECRETARY

Enclosed: as above.



INVESTOR PRESENTATION

FEBRUARY 2022



LIGHTING | APPLIANCES | FANS | STEEL & PVC PIPES

SURYA ROSHNI LIMITED

.....Seeking Opportunities by Value Creation

Awards and Accolades







PADMA SHRI 2020

Padma Shri

JAI PRAKASH AGARWAL

Shri Jai Prakash Agarwal Chairman Surya Roshni Limited has been conferred with the prestigious Padma Shri Award by President Shri Ram Nath Kovind on 8th November 2021 at Rashtrapati Bhawan, Delhi.

SURYA



Q3 Results Highlights of the Company (1/2) **SURYA**

Consolidated Financial Performance Highlights

Particulars (In ₹ Crores)	Q3 FY22	Q3 FY21	YoY%	Q2 FY22	9M FY22	9M FY21	YoY%
Revenue	2,030	1,578	29%	1,946	5,429	3,840	41%
EBITDA	99	117	(16)%	102	294	263	12%
Profit after Tax (PAT)	40	56	(27)%	44	122	100	22%

- > 29% growth in revenue due to strong growth in value-added product categories in both the businesses and higher steel prices
- Margins remained under pressure due to higher raw material prices and other input costs, which were partially offset by price increases.
- > Cash conversion cycles remained positive with a focused approach in managing working capital.

Steel Pipe and Strips Performance Highlights

Particulars (In ₹ Crores)	Q3 FY22	Q3 FY21	YoY%	Q2 FY22	9M FY22	9M FY21	YoY%
Revenue	1,661	1,212	37%	1,604	4,504	2,962	52%
EBITDA	71	77	(8)%	75	222	175	27%
EBITDA/MT (Rs.)	3,815	3,726	2%	4,060	4,257	3,268	30%
PBT	35	43	(19)%	40	118	79	51%

- > 37% growth in revenue due to strong volume growth in value-added products and higher steel prices
- > Strong 40% volume growth registered in value-added products and markets including API & Spiral Pipes, Actual Users and Exports. The strong order book provides clear visibility of growth in these categories.

> Strong Orderbook:

- Exports orderbook stood at ~ 32,000 MT as of 31st December 2021
- API coated pipes orderbook stood at ~ 50,000 MT as of 31st December 2021

> Impact of Volatility in Commodity Prices:

- During the later part of the quarter, lower price trend in steel prices lead to destocking at dealer level and cyclone & extended monsoon, resulted in overall volume drop of 10%.
- The recent uptrend in steel prices from February'22 is expected to bring in re-stocking at dealer level resulting in an increase in demand.

Q3 Results Highlights of the Company (2/2) **SURYA**

Update on Large-dia DFT Facility:

- Commissioning Large-dia section pipe facility with Direct Forming Technology (DFT) at Gwalior by the end of FY22.
- Targeting a healthy revenue mix from Domestic and Exports markets from this facility.

Lighting and Consumer Durables Performance

Particulars (In ₹ Crores)	Q3 FY22	Q3 FY21	YoY%	Q2 FY22	9M FY22	9M FY21	YoY%
Revenue	372	369	1%	342	929	884	5%
EBITDA	28	40	(31)%	28	72	88	(18)%
PBT	19	31	(37)%	20	47	55	(16)%

Product Mix Improvement:

- 10% growth in revenue of LED Lighting during Q3FY22 as compared with Q3FY21 along with increased share of value-added products like LED battens and down-lighters.
- 9% sequential growth in revenue on a QoQ basis. However, the higher base of last year, higher raw material prices & other costs impacted revenue growth and profitability during Q3FY22 on a YoY basis.
- B2C lighting witnessed strong growth momentum led by LED consumer lighting while B2B lighting witnessed increasing enquiries.
- De-growth of 12% YoY in conventional lighting and higher costs have impacted the segmental profitability.
- Higher commodity prices impacted the growth and profitability particularly in Consumer Durables.
- > Intensified advertising and marketing spends through TV advertisements, BTL activities and active online digital media campaigns
 - Lighting and mixer-grinders ad campaigns launched.

> Continued Momentum in Professional Lighting with Smart Lighting Solutions:

- Projects Commissioned: Bharat Darshan Park (Punjabi Bagh, New Delhi), Aurangabad Karodi National Highway, Tallah Bridge (Kolkata)
- **Projects under Implementation:** Greater Noida LED Street Lighting worth Rs. 41 crores, Tawi Bridge façade lighting along with other multiple prestigious projects under implementation for Façade and Professional Lighting
- > Financial acumen led to positive operating cashflow.

SURYA – At A Glance

SURYA

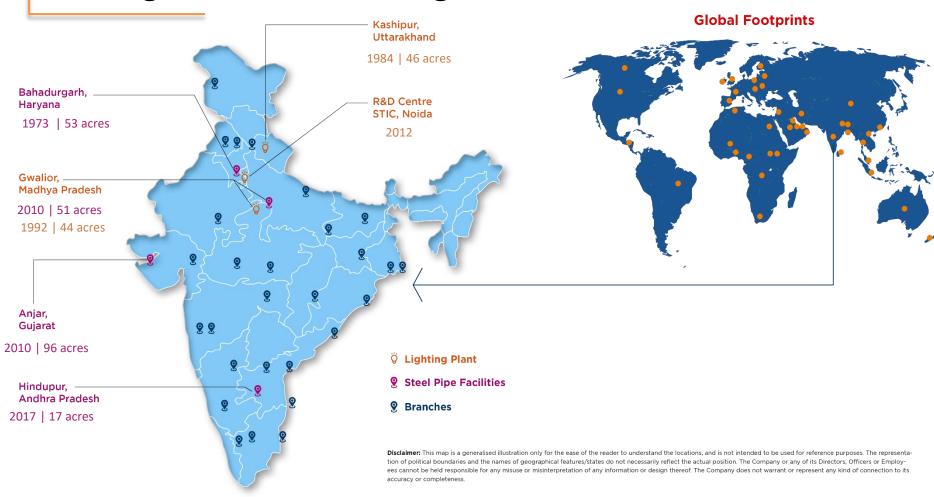
- Established in 1973, 'SURYA' is one of the most respected and trusted brand in Steel Pipes, Lighting & Consumer Durables (FMEG) and PVC pipes in India and Globally
- Leadership in Value Added Products with a comprehensive product range
- Deeply rooted distribution network up to Rural India
- Brand promotion through extensive TV & Print Advertisements,
 BTL activities and Digital campaigns
- **Strategic Value Creation** by reinforcing market leadership position and driving change through investment in value added products
- Strengthening Financials Thrust on Reducing Debt, Lean
 Balance Sheet







Making In India, Delivering Across the World SURYA



Reinforcing Leadership in Core



- Brand building through consistent Advertising
- ATL & BTL activities

- Strategic Investment in state-of-the-art manufacturing units
- Strategic locations
- Strengthening Backward Integration through PLI

Brand Equity

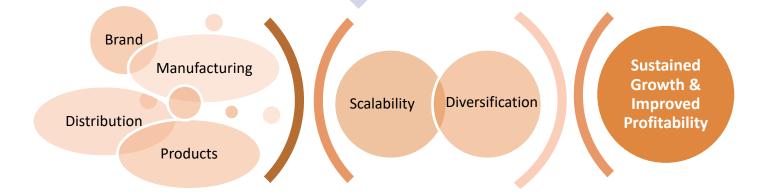
Distribution Network

- Enhanced engagement
- Consistent policies, effective schemes
- Omni-channel presence

Manufacturing Facilities

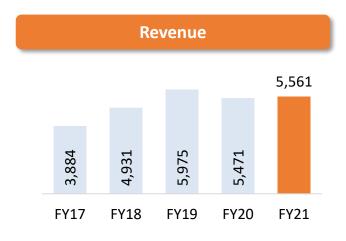
Product Range

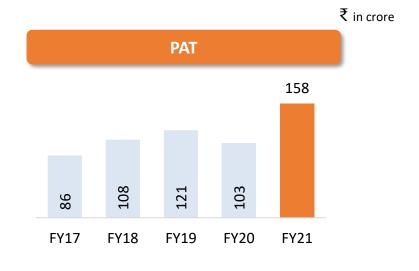
- Built up strong product portfolio
- Value Added products driving higher profitability



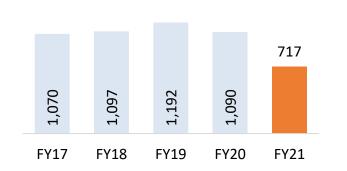
Strengthening Financials











Debt

Board of Directors





Shri J. P. Agarwal

Executive Chairman

Shri J. P. Agarwal is the driving force behind creating Surya Roshni as one of the most reputed, trusted and successful companies. He has been honoured with the highly prestigious Padma Shri Award by the Government of India.



Shri Raju Bista

Managing Director

Shri Raju Bista is a young and dynamic leader. His discipline, dedication, visionary power and relentless efforts provided new dimensions and directions that have helped the Company in achieving new heights. He is the past President of ELCOMA, and presently a Member of Parliament.



Shri Vinay Surya

Managing Director

Shri Vinay Surya is an M.B.A. from Swinburn University, Australia and possesses vast experience of over 23 years in Marketing, Exports, Commercial, Financial & Operational fields.



Smt Urmil Agarwal

Director

Possesses over four decades of experience with sound business acumen & understanding of both the businesses of the Company.

Board of Directors





Shri K. K. Narula Independent Director

Ex-Chief General Manager, SBI. He is also the Chairman of the Audit Committee.



Shri S K Awasthi Independent Director

Ex-Managing Director of PNB Capital, worked in various Senior Level Positions in banking sector.



Shri Sunil Sikka

Independent Director

A post graduate in Management (FMS Delhi) and Ex-President of Havells (India) Limited & ELCOMA. During his tenure, he led multiple initiatives to accelerate growth in marketing of consumer electricals and lighting in India.



Shri Kaustubh N Karmarkar

Whole Time Director

Whole time Director, with vast experience of over 23 years in the field of Management & Human Resources and Planning.



Shri T.S. Bhattacharya

Independent Director

Ex-MD, SBI has an illustrious professional career in banking and financial sector



Shri S S Khurana

Independent Director

Ex-Chairman of Railway Board and Ex-officio Principal Secretary to Government of India.



Shri Pramod Jain

Independent Director

Possesses deep rooted knowledge of Income Tax, Corporate Laws, LLP, Audits, Peer Review, Quality Review etc. He is a central council member of ICAI since 2019.



Ms. Suruchi Aggarwal

Additional Independent Woman Director

Ms. Suruchi, a renowned and eminent practicing Advocate in the Supreme Court of India, Delhi High Court and other Courts.

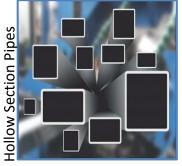












Steel Pipes and Strips...

...Wide Range of Products

Steel Pipes & Strips - At a Glance



49

Years of Brand presence in ndia, under the brand 'Prakash Surya'

#1

ERW GI Pipe manufacturer in India

21,000+

Pan India Dealers/Retailers

250+

Distributors

6

Products Categories
Pipes - Structural,
GI, API Grade & Spiral, Black
And CR Strips

#1

Exporter of ERW Pipes from India (50+ Countries)

12.40 Lac

MTPA Capacity
9.25 Lac ERW Pipes
2 Lac Spiral Pipes
27.50 Lacs Sq mtrs 3LPE coating
1.15 lac CR Sheets

53%

Value Added Products of total Revenue

Leading API Pipe manufacturer

4

Manufacturing Locations in Haryana, Madhya Pradesh, Gujarat, Andhra Pradesh

Comprehensive Products Range



~ 00	Volume Share #	Market Position *	Applications
GI Pipes	35%	#1 High Growth in Exports	Agriculture Irrigation, Casing and tubing, Hot Water/ Plumbing, Water pipelines, Green Houses, Fire Fighting, etc.
API/ 3LPE Coated Spiral Pipes	18%	Leading API Pipe Manufacturer High Growth	Oil and Gas, Water Transportation City Gas Distribution
Black Pipes	23%	Amongst Top 3	Construction, Fabrication, Fencing, Powder Coating, Sign Boards, Industrial Application, Scaffoldings
Hollow Section Pipes	12%	Leading Brand + High Growth	Infrastructure – Airport, Metro, Railways, Warehousing, Industrial Infrastructure, Urban Development, Solar, Poles
CR Strips	12%	Serving Delhi - NCR Region	Auto Components, Motor Stamping, Cycle Rims, Umbrella Tubes & Rips

[#] as of 9MFY22

^{*} Market Position is as per Management View

Transition Towards Higher Margin Products



		FY1	5-16	FY 1	6-17	FY 1	8-19	FY 1	9-20	FY 2	0-21	CAGR
Sr. No	Product Name	Volume Share	EBITDA/ MT (Rs.)	Qty								
1	GI Pipes	25%	3,490	37%	4,620	30%	4,557	35%	4,534	35%	4,602	21%
2	Black Pipes	32%	1,744	24%	2,144	27%	2,205	24%	2,023	23%	2,216	7%
3	Section Pipes	19%	1,535	13%	1,888	20%	1,871	19%	1,670	19%	1,843	12%
4	API & Spiral Pipes	-	-	9%	2,894	9%	4,310	11%	7,143	12%	7,630	11%
5	CR Strips	24%	1,655	17%	1,899	13%	1,958	11%	1,586	11%	1,693	-3%
	Total	100%	2,115	100%	3,061	100%	3,010	100%	3,256	100%	3,525	10%

- Increasing volume share of other units excluding Bahadurgarh unit (from 49% in FY17 to 71% in FY21)
- Total sold quantity grew at CAGR of 16% from 6.15 Lakh MT to 7.70 Lakh MT between FY17-FY21
- The share of GI Pipe, Exports and 3 LPE Coated API pipe consistently resulting into higher EBITDA / MT

API Pipes & 3LPE Coated Pipes







Building Strong Presence

- Gained Market Share to ~10% of Oil & Gas Transmission Pipes
 - Cross Country Land Pipes
 - City Gas Distribution (CGD)
- Water Transmission provides higher growth opportunities
- The world-class 3LPE Coating plant machinery has been procured from Selmers, Netherlands
- Installed 3LPE coating facilities of 27,50,000 sqmtr (external coating)
- Strong Order Book in hand for API Pipes
- Accreditations from major PMC such as EIL, Mecon and others

Key catalysts in the growth

- One of the fastest growing products for the company
- Enjoys higher EBITDA/Ton compared to other products
- Value accretive and contributes significantly to the profitability

Leadership in Exports of ERW Pipes



Dubai Vision 2030





Qatar FIFA 2022



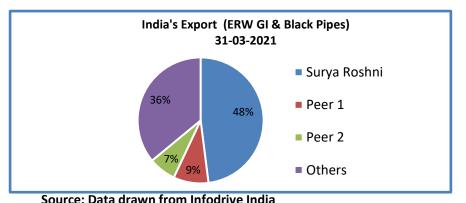


Abu Dhabi Airport



Dubai Frame





Key Highlights

- Largest exporter of ERW Pipes (GI and Black Pipes)
- Exporting to 50+ countries across the globe including USA, Australia, Canada, Mexico, Middle East, Europe and Africa
- 26% YoY volume growth in 9MFY22

Strategy

- Commissioning of large-dia section pipe facility (upto 300*300 mm) with Direct Forming Technology at Gwalior, to improve exports of Hollow Section Pipe worldwide
- Increase order share in Egypt for small gas paint pipes
- Focus on exporting value added products such as grooved, 30*30 section, blue painted hollow coated pipes
- Geographic expansion

Leveraging Brand and Distribution Network





Media



The International Tube and Pipe Trade Fair, Germany



TV Advertisements for Prakash Surya Steel Pipes

- Present since 1973, 'Prakash Surya' has a strong leadership position with B2C contribution of 60-70% to the top-line
- Advertisements across TV, print, digital media, etc. to build brand franchise
- Focus on value-added products, enjoys Leadership Position in ERW GI Pipes in domestic market
- Established Dealer and Distributor network, strong presence in Tier II and Rural India
- Participation in major industry events, dealer meets and engagement with channel partners

Driving Strategic Manufacturing Benefits



Bahadurgarh (Haryana)



Anjar (Gujarat)



Gwalior (Madhya Pradesh)



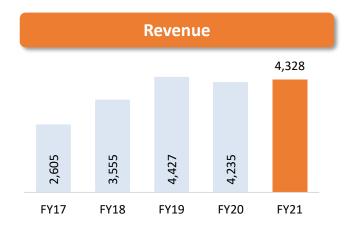
Hindupur (Andhra Pradesh)

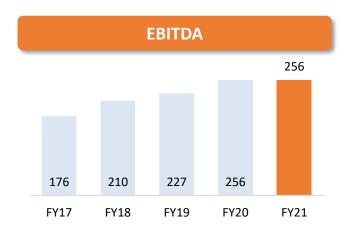


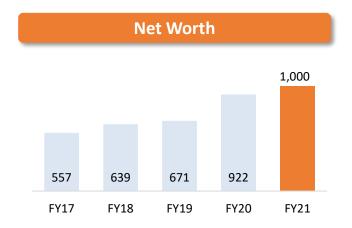
Building Financial Strength

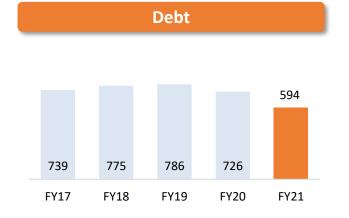


₹ in crore









Driving Value Creation



Technology Upgradation

- Strategic Investments in technology upgradation
- 3LPE coating plant from Selmer, Netherlands
- Large dia section pipe facility commissioning with DFT technology at Gwalior

Increasing share of Value-added Products

High growth in API pipes and exports of Value Added Products to improve market share, margins and profitability

Diversify Mix

Diversify Customer Mix and Product Mix helps in de-risking the Steel Price volatility



Cost Efficiencies

Continuous process improvement, energy saving and increasing yield for cost-effectiveness

Brand Equity & Distribution Network

- Continuous brand development activities
- Engagement with country-wide dealers, distributors, retailers and influencers

Robust Demand Drivers





B2C - Trade Demand

- Visible improvement in Indian economy, including rural
- Significant pick-up in Housing, Irrigation, Construction, etc.
- Government thrust on high investments, CGD, Smart Cities, Nal se Jal
- ₹ 5 lac crore investment expected in 5 years













Lighting and Consumer Durables...

...Emerging FMEG

SURYA – Emerging FMEG



'SURYA' Established Lighting in 1984, has emerging as a leading FMEG Player

#2 Consumer Lighting Brand in India

Brand Equity through consistent advertisements, ATL and BTL activities

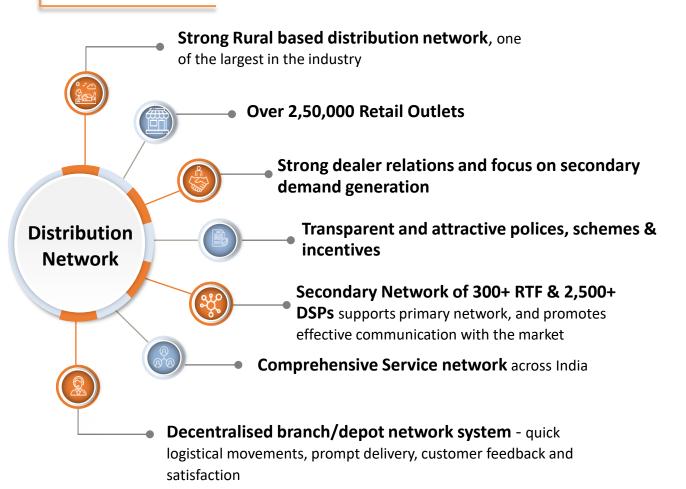
India's most deep rooted distribution network, major Revenue comes from Semiurban and Rural markets.

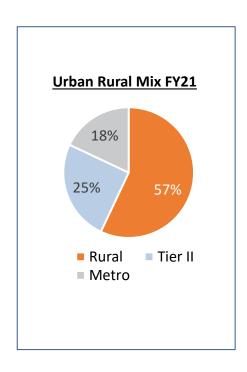
Strong position in Professional Lighting with Smart Lighting Solutions

Successfully penetrating in FMEG categories - Fans and Home Appliances

Nurturing Distribution Network







Leader in various states such as AP, Telangana MP, Chhattisgarh, Uttar Pradesh and Jharkhand Second in Karnataka, Delhi, Maharashtra, Bihar, Rajasthan and Uttarakhand, amongst others

Aggressive Brand Campaigns



Extensive TV Advertisements, BTL activities and active online digital media campaigns







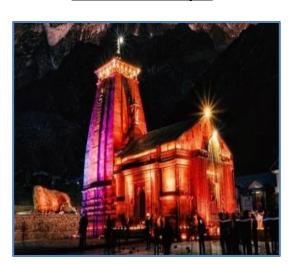


Winning in B2B

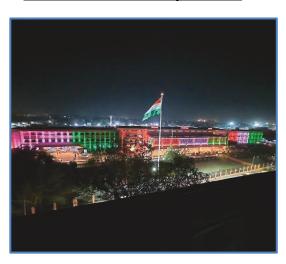


Developing Products & Solutions • Customized products • Integrated Solution based Sm	am in place m with vendors
	ırt Lighting
Strengthening Customer Relationships •Direct B2B projects •Infrastructure, Monument Light	ting, Airports, Bridges

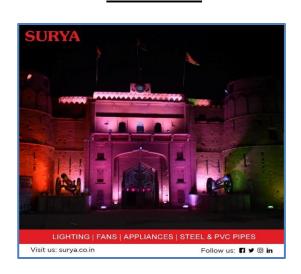
Kedarnath Temple



Ahmedabad Railway Station



Dohlela Fort



Successfully Penetrating in FMEG





Fans -

- Leveraging strong brand and distribution network
- Pan India presence for fans
- Wide range of products including ceiling, table, pedestal,
 wall mounted and exhaust fans
- Focus on premium product categories to gain share in urban markets

Home Appliances -

- Leveraging strong brand and distribution network
- Wide variety of product range such as Water Heater,
 Room Heaters, Coolers, Dry Irons, Steam Irons, Juicer-Mixer-Grinders, Induction Cooktops
- Ecosystem already in place to capture the fast growing markets and categories
- Market leading product features and quality

Integrated Manufacturing Units and R&D



Kashipur (Uttarakhand)





Gwalior (Madhya Pradesh)

R&D Centre (Delhi - NCR)



PLI strengthening Backward Integration



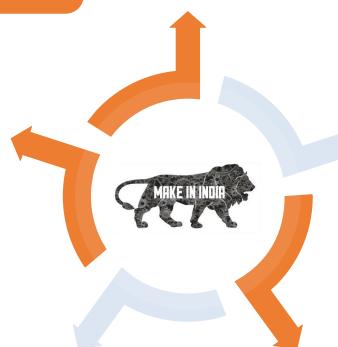
Surya Roshni has received approval under 'Large Investment' category for manufacturing of components of LED lighting

Objectives

To boost manufacturing of 'Components of LED Lightings' of India, to reduce dependency on imports of components

Benefits to Surya

- Leverage own manufacturing of LED products
- Increase the level of backward integration as well as increase the OEM opportunities



Target Segment

For manufacturing 'Components of LED Lighting Products (i.e. LED Drivers, Mechanicals, Housing, Packaging, Modules, Wire Wound Inductors etc.) under Large Investment Category

Fulfilling Investment Criteria

- By investing cumulative incremental minimum investment in P&M of Rs. 25 Crores.
- Incremental Sales over the base year of Rs. 450 crores.

Quantum of Incentives

4% to 6% on sales over the base year for a period of five years subsequent to the base year

PVC Pipes –Sizeable Business Opportunities



Growth Drivers

Government initiatives such as Housing for All, 'Nal se Jal', Project AMRUT and Swachh Bharat Mission

01

Demand outlook for nonagricultural pipes appears to be good as the major urban real estate markets show signs of a sustained recovery The sector is

The sector is expected to see an average **Annual** growth of 10%

03



Application

Housing, irrigation, infrastructure, drainage and chemical transportation, among others



@

Market Research

Sizeable business opportunity with Strong Branding of 'Prakash Surya' and Distribution Network



Operational Performance

13% revenue growth in FY21, Rs. 64 Cr as compared to Rs. 57 Cr in FY20



Capacity Expansion

Reached capacity of 10,200 MTPA

Transition towards LED Lighting and FMEG



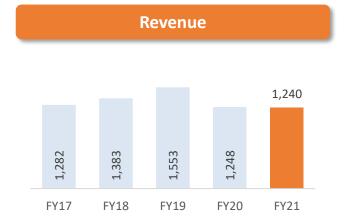
		FY1	5-16	FY:	16-17	FY:	18-19	FY:	19-20	FY 2	20-21
Sr. No	Product Name	Sales	EBITDA								
1	LED- Trade	12%	20%	24%	18%	38%	14%	49%	11%	53%	12%
2	LED-EESL	7%	8%	11%	12%	21%	11%	8%	8%	1%	11%
	Total LED (1 + 2)	19%	16%	35%	16%	60%	13%	56%	11%	54%	12%
3	CFL (Peak Sale Rs. 374 Cr.)	24%	11%	10%	1%	2%	-	1%	-	-	-
4	Conventional	42%	12%	35%	10%	22%	4%	22%	3%	23%	9%
5	Consumer Durables	14%	9%	19%	7%	17%	7%	21%	7%	23%	8%
	Grand Total (1 to 5)	100%	12%	100%	11%	100%	10%	100%	8%	100%	10%

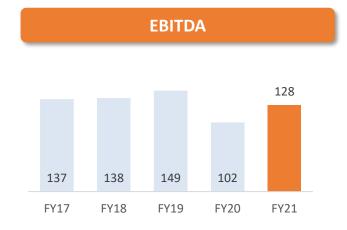
Transformed the product portfolio from conventional lighting to LED Lighting and Consumer Durables

Building Financial Strength



₹ in crore









Driving Value Creation





Product Development

Alignment with fast changing consumer preference, at high speed and premium quality



Manufacturing Capabilities

Automation, Speed, Size and backward integration. One of the largest manufacturing capacities in India for LED Lighting



Re-energizing the Surya Brand

Aligning with new age consumers, and growing LED Lighting and Consumer Durables



Distribution network

Enhancing the distribution network through omnichannel, dealers, distributors contractors, developers, architects etc.

Robust Demand Drivers





Young Demographics

- Improving lifestyles, investment in home improvement
- Emerging Lifestyles



Consumer Lighting

Faster adoption by consumers across India, including Rural

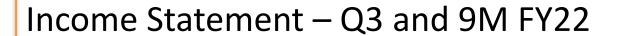


LED Professional Lighting

- Smart Integrated LED Lighting
- Presence in sunrise areas like Housing for all, Smart Cities, Street Lighting, Monumental Lighting, Industrial Lighting

SURYA







Particulars (Rs. Crores)	Q3 FY22	Q3FY21	9MFY22	9MFY21	9M YoY
Total Revenue from Operations	2,030.3	1,578.2	5,429.4	3,839.5	41%
Cost of Material Consumed	1,506.2	1,184.0	4,230.1	2,720.2	
Purchase of Stock In Trade	97.6	99.1	232.8	177.5	
Changes in Inventories	41.4	(41.9)	(101.4)	92.2	
Total Raw Material	1,645.2	1,241.2	4,361.5	2,989.9	
Gross Profit	385.1	337.0	1,067.9	849.6	26%
Gross Profit (%)	19.0%	21.3%	19.7%	22.1%	
Employee Expenses	86.5	81.9	257.5	227.2	
Other Expenses	200.7	138.9	519.7	363.0	
Other Income	1.1	1.2	3.5	3.3	
EBITDA	99.0	117.4	294.2	262.7	12%
EBITDA(%)	4.9%	7.4%	5.4%	6.8%	
Depreciation	27.9	27.1	80.7	74.6	
EBIT	71.1	90.3	213.5	188.1	
EBIT(%)	3.5%	5.7%	3.9%	4.9%	
Finance Cost	16.6	16.4	48.6	54.2	
Profit Before Tax	54.5	73.9	164.9	133.9	23%
Tax	14.0	18.3	42.8	34.1	
Profit After Tax	40.5	55.6	122.1	99.8	22%
Profit After Tax(%)	2.0%	3.5%	2.2%	2.6%	
Other Comprehensive Income	(0.1)	-	(0.2)	(0.7)	
PAT After OCI	40.4	55.6	121.9	99.1	





EQUITY AND LIABILITIES (Rs. Crores)	Sep-21	Mar-21
(I) EQUITY		
(a) Equity Share capital	53	54
(b) Other equity	1,369	1,314
Sub Total (I)	1,422	1,368
(II) LIABILITIES		
(1) Non-Current Liabilities		
(a) Financial Liabilities		
(a) Term Borrowings	122	224
(b) Lease Liability	15	14
(c) Other Financial Liabilities	12	12
(d) Provisions	65	60
(e) Deferred Tax Liabilities (Net)	60	64
Sub Total (II)	274	374
(III) Current Liabilities		
(a) Financial liabilities		
(a) Working Capital Borrowings	537	493
(b) Lease Liability	2	2
(c) Trade Payables	675	480
(d) Other Financial Liabilities	149	120
(e) Other current liabilities	36	51
(f) Provisions & Current Tax Liabilities	52	54
Sub Total (III)	1,451	1,200
Total Equity & Liabilities (I+II+III)	3,147	2,942

ASSETS (Rs. Crores)	Sep-21	Mar-21
(I) NON-CURRENT ASSETS		
(a) Property, plant & equipment	974	1,015
(b) Capital work-in-progress	15	10
(d) Right to Use Asset	15	14
Financial Assets		
Other Financial Assets	35	36
Other Non - current assets	28	28
Sub Total (I)	1,067	1,103
(II) CURRENT ASSETS		
(a) Inventories	1,161	869
Financial Assets		
(b) Trade receivables	701	756
(c) Cash and bank balance	1	1
(d) Other Financial Assets	38	45
(f) Current Tax Assets	12	12
(g) Other current assets	167	156
Sub Total (II)	2,080	1,839
Total Assets (I+II)	3,147	2,942

Cash Flow Statement



Particulars (Rs. Crores – Consol.)	Half Year ended 30-Sep-21	Full Year ended 31-Mar-21	Full Year ended 31-Mar-20
Profit before tax	110	212	140
Depreciation and Interest	90	173	210
Operating Profit Before Working Capital Changes	200	385	350
Change in Working Capital	(32)	210	(35)
Cash generated from operations	168	595	315
Income taxes paid	(30)	(54)	(39)
Net cash inflow from operating activities (A)	138	541	276
Net cash inflow/(outflow) from investing activities (B)	(16)	(66)	(48)
Net cash outflow from Operating & Investing activities (C=A+B)	122	475	228
Cashflow used in financing activities, payment of interest, dividend and others (D)	(64)	(101)	(127)
(Decrease) / Increase in Net Debt (E) = C-D	(58)	(374)	(101)

Key Takeaways



- Strong market position in Steel Pipes & Strips, and Lighting & Consumer Durables
- Investment in brand building and improving distribution
- Successfully gaining momentum in New Value Added products in both the businesses
- Rigorous financial control across the company
- Improving profitability and financial ratios
- Robust demand Drivers for both the businesses

CSR Activities

SURYA







Women Empowerment & Skill Development









Youth Day

Our dedicated CSR arm Surya Foundation, discharges responsibilities in the fields of health, skill development and education.





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