



Ref. No: HSCL / Stock-Ex/2019-20/32

Date: 31 May 2019

E-mail: blsharma@himadri.com

Ref : Listing Code: 500184 BSE Limited Department of Corporate Services P. J. Towers, 25 th Floor, Dalal Street, Mumbai- 400 001	Ref: Listing Code: HSCL National Stock Exchange of India Ltd Exchange Plaza, C-1, Block-G Bandra Kurla Complex, Bandra (E) Mumbai- 400 051
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Sub: Investor Presentation

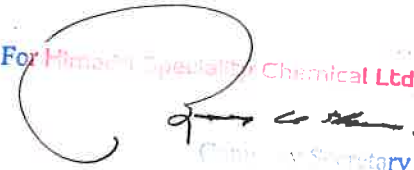
Dear Sir,

We are enclosing herewith Investors presentation.

We request you to kindly take on record the same.

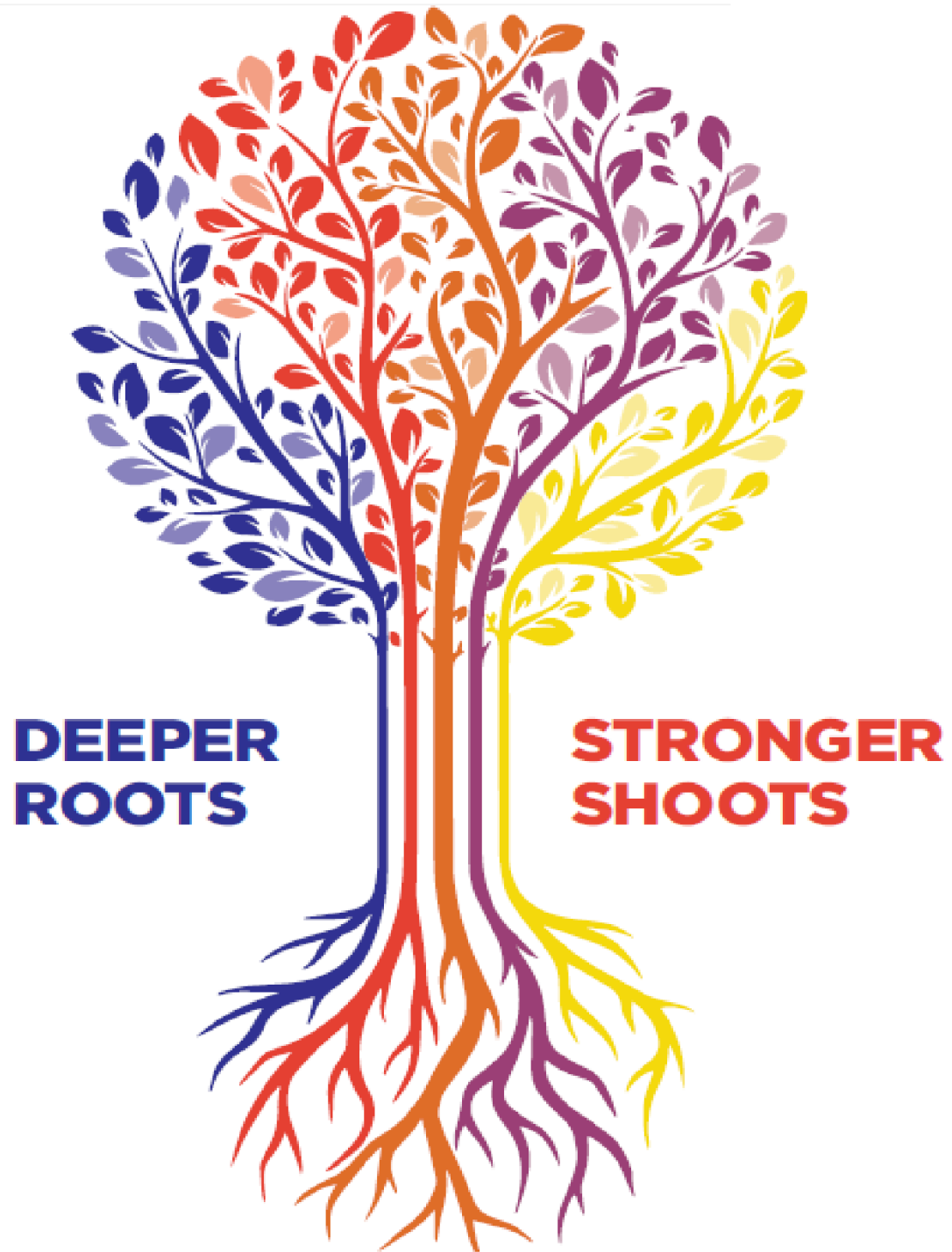
Thanking You,

Yours faithfully,

For Himadri Speciality Chemical Ltd

Secretary
CS: 8148

Himadri Speciality Chemical Ltd

(Formerly known as Himadri Chemicals & Industries Limited) CIN: L27106WB1987PLC042756
Regd. Office: 23A, Netaji Subhas Road, 8th Floor, Kolkata – 700 001, India
Corp. Office: 8, India Exchange Place, 2nd Floor, Kolkata – 700 001, India
Tel: 91-33-2230-9953, 2230-4363, Fax: 91-33-2230-9051, Website: www.himadri.com



Himadri Speciality Chemical Ltd

INVESTOR PRESENTATION

May - 2019

Safe Harbor



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Ready for the next phase...



Next Phase of Innovation and R&D



Next Phase of High-Value Products



Next Phase of Earnings



Next Phase of Growth



Next Phase of Innovation and R&D



12

New grades introduced & commercialised in Speciality Carbon Black

7%

Reduction in energy consumption in certain processes

11%

Increased productivity of certain grades through debottlenecking

Next Phase of High Value Products

Coal Tar



Advance Carbon
Material

Carbon Black



Specialty Carbon
Black

Naphthalene



Sulphonated
Naphthalene
Formaldehyde

*Global well-diversified Product portfolio with Strong
Competitive*



Most Integrated

Speciality Carbon Corporation Globally

Expansion in High-Value Products

Specialty Carbon Black

Focus on Speciality Carbon with High Value-additions & Performance

Set-up of Specialty Carbon Black at West Bengal with an annual capacity of 60,000 MTPA

Increase in demand for specialised applications

Commissioning is expected to be in H1FY20

Advance Carbon Material

Advance Carbon Materials project of 20,000 MTPA is progressing well

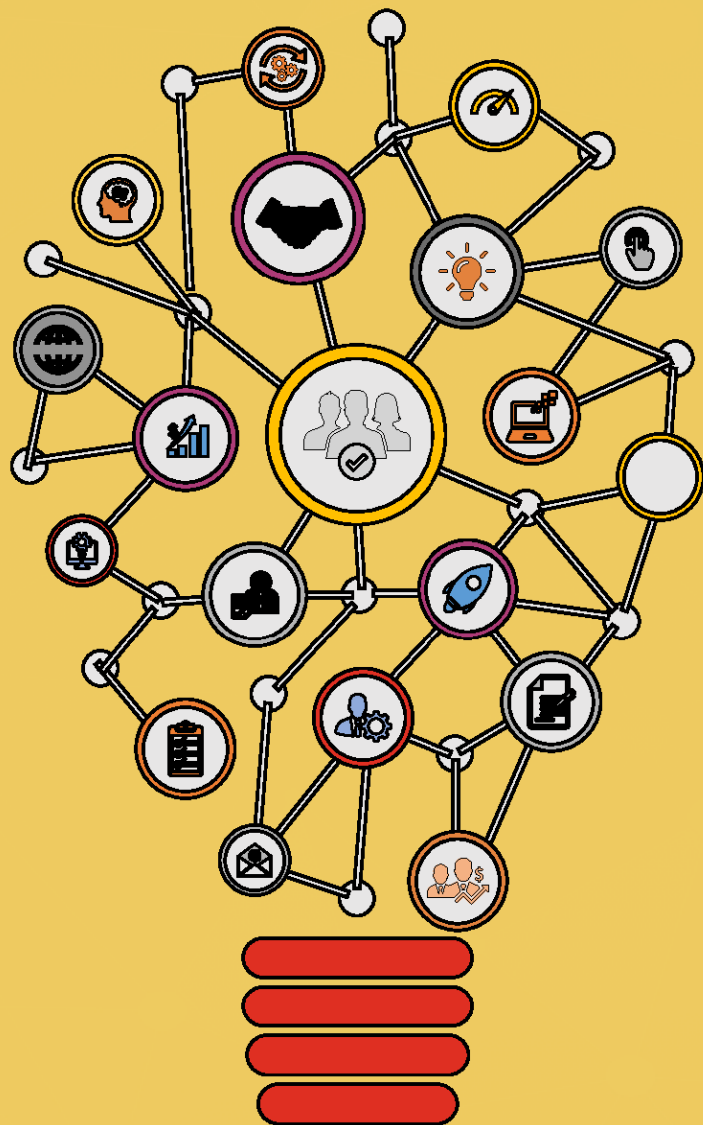
Commissioning is expected to be in phases starting from H1FY20 over the next 12 months thereon

Commissioning is expected to be in Phases

Increase application of lithium-ion batteries in the Sunrise Sectors like Electric Vehicles, Energy storage

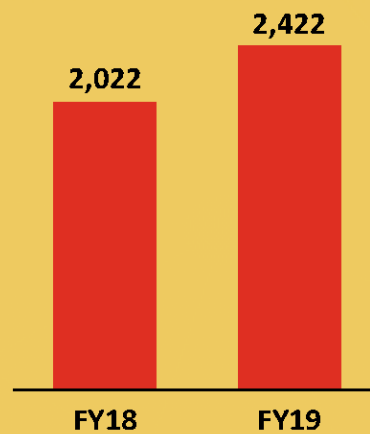
Expansion of Advance Carbon Material Production Capacity

Next Phase of Earnings



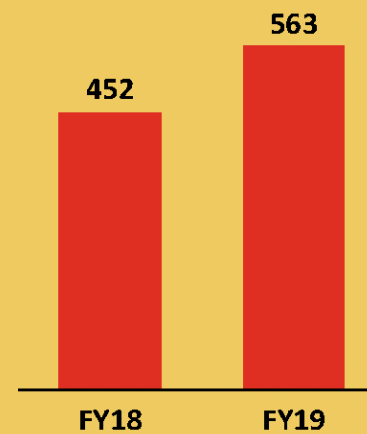
Consolidated Performance Rs. In Crs

Revenue



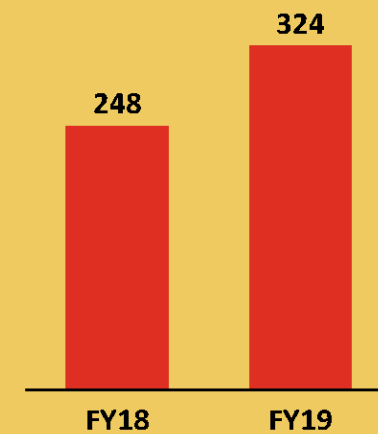
+20%
y-o-y growth

EBITDA#



+24%
y-o-y growth

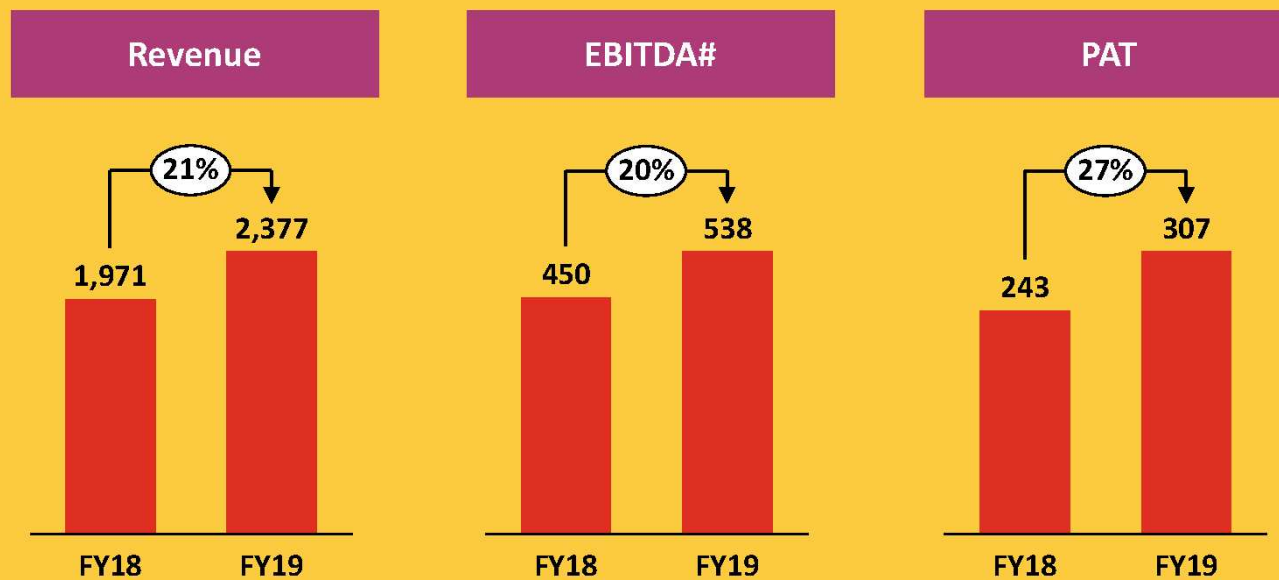
PAT



+31%
y-o-y growth

Next Phase of Earnings

Standalone Performance Rs. In Crs



Key Milestones

Revenue
Crossed
Rs. 2,000
Crores
mark

EBITDA#
Crossed
Rs. 500
Crores
mark

PAT
Crossed
Rs. 300
Crores
mark

#EBITDA excludes FX Fluctuation loss / Gains

Priorities for Cash

NEW CAPACITIES ANNOUNCED



Focus on Speciality Carbon with High Value-additions & Performance

- » Set-up of Specialty Carbon Black at West Bengal with an annual capacity of 60,000 MTPA
- » Commissioning is expected to be in H1FY20

Expansion of Advance Carbon Material Production Capacity

- » Advance Carbon Materials project of 20,000 MTPA is progressing well
- » Commissioning is expected to be in phases starting from H1FY20 over the next 12 months thereon

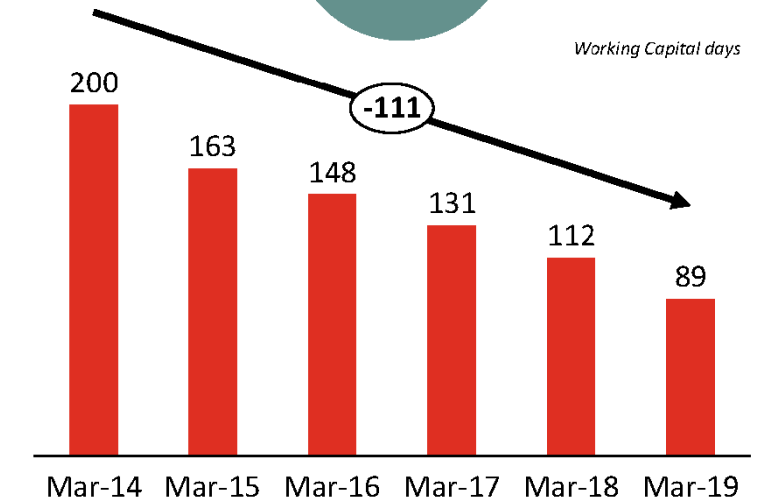
DEBT REDUCTION



- » Net Debt decreased by INR 688 Crores from INR 1,118 Crs. in FY14 to INR 430 Crs. in FY19 thus leveraging the Balance sheet
- » Net Debt to EBIDTA stands at 0.8x as compared to 6.25x in FY14
- » Net Debt to Equity is down to 0.26in FY19 from 1.34x in FY14

Provides an excellent platform to continue our Capital disciplined Growth journey

IMPROVED OPERATING EFFICIENCIES

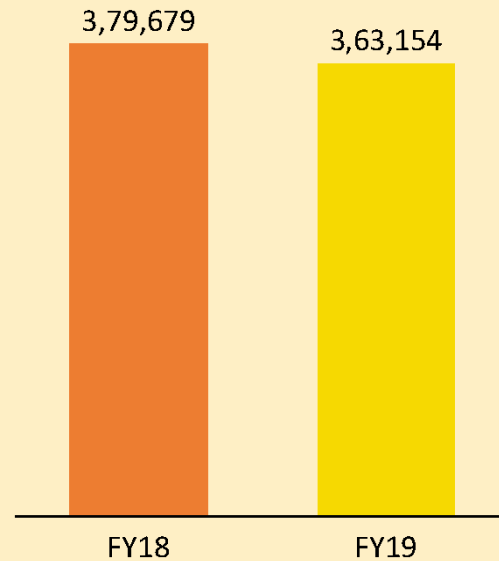


- » Cash generation through intense operational rigor and strict financial discipline led to an improved working capital management

Transformation – High Value & High Margin Strategy

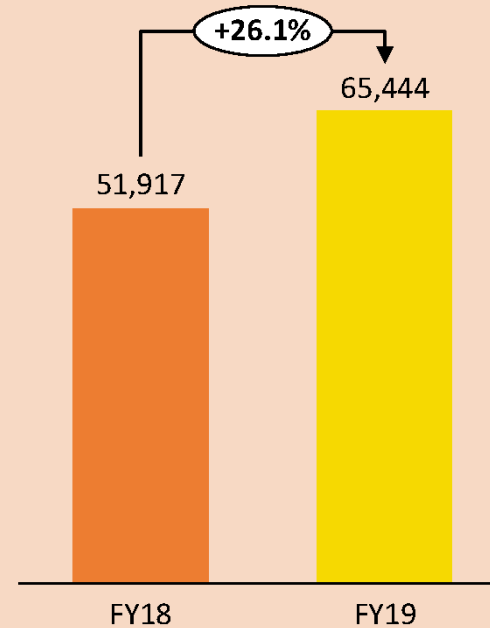
Sales Volume

Sales Rationalisation –
Focus on High-value
business



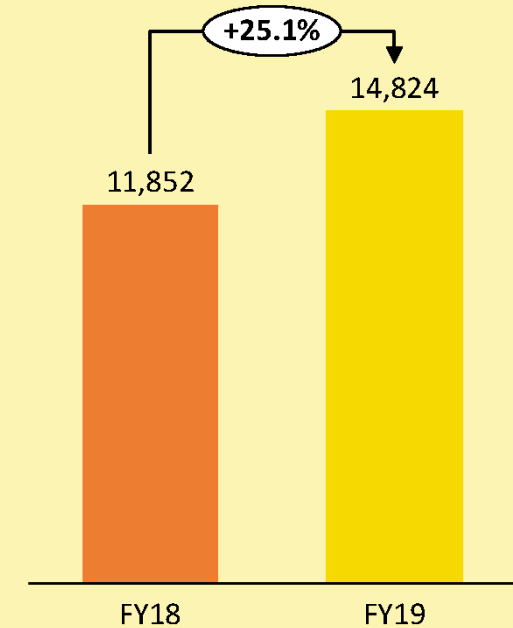
Realisation/MT

Better Product Mix – Sale
of High-value & High-
margin products



EBITDA/MT[#]

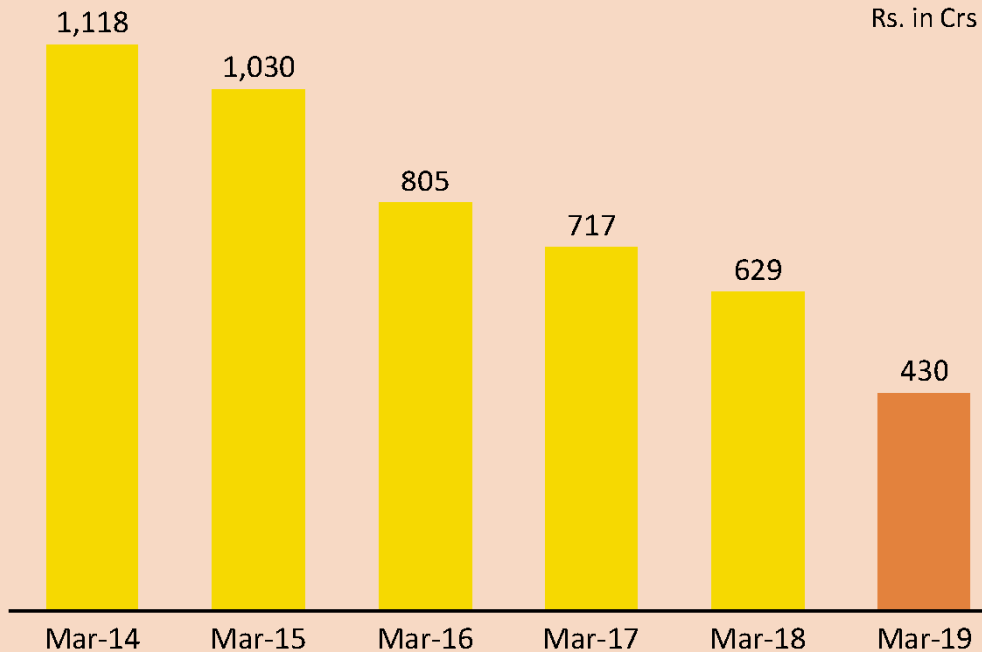
Focus on Value-addition
Strong growth in
profitability



Balance Sheet Strength & Financial Flexibility

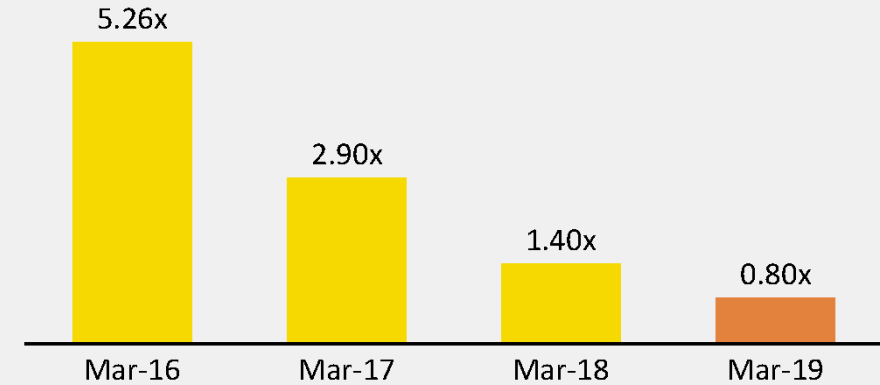
Net Debt

Strong Balance Sheet and Sufficient Financial flexibility...

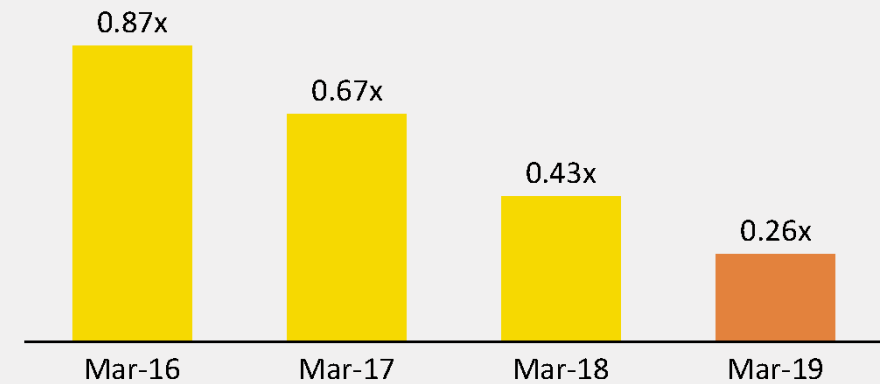


...provides an excellent platform to continue our Capital disciplined Growth journey

Net Debt / EBITDA*



Net Debt / Equity



*EBITDA excluding FEF