



March 04, 2022

To,
The Department of Corporate Services;
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Script Code – 538119

Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing Regulations")

Subject: Investors' Presentation

Dear Sir/Madam,

In terms of Regulation 30 read with Para A of Part A of Schedule III of the Listing Regulations, please find enclosed herewith a copy of the Investors' Presentation *inter alia* for the Unaudited Financial Results of the Company for the Third Quarter and Nine Months ended December 31, 2021.

It may be noted that the Board of Directors of the Company has, considered and approved the aforesaid Financial Results of the Company, in its meeting held on February 14, 2022.

The same shall be uploaded on the website of the Company at www.rnbdenims.com.

You are requested to take the above information on record.

Thanking you,

Yours Faithfully,
For, **R & B Denims Limited**


Deepak Dalmia
(Wholetime Director)
DIN: 00050547



R&B Denims Ltd

Regd. Office : Block No. 467, Sachin Palsana Road, Palsana, Surat - 394 315, Gujarat, India.

Tel. + 91 96012 81648 Website : www.rnbdenims.com

E mail :- info@rnbdenims.com CIN : L17120GJ2010PLC062949

RiB
Denims

Rhythm & Blue

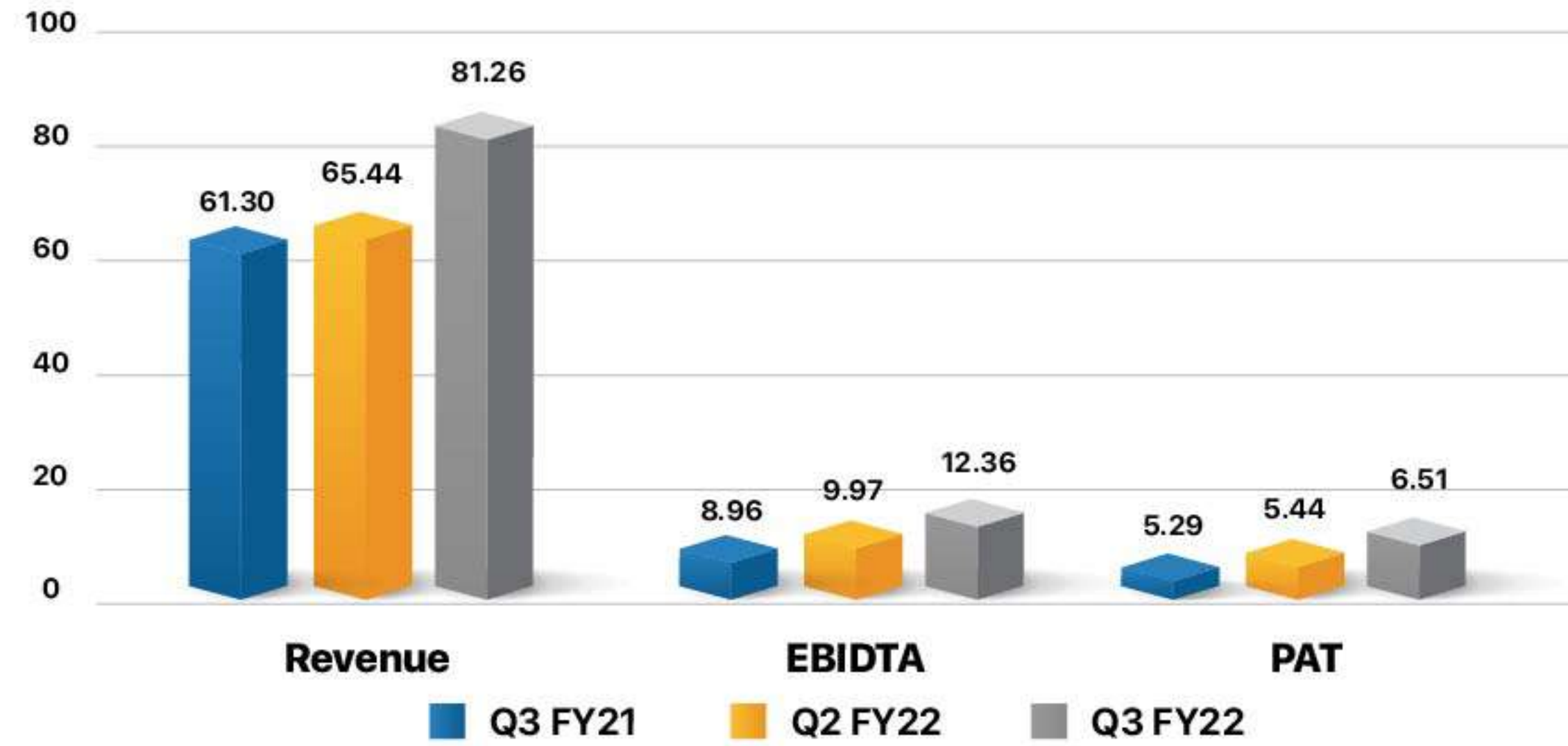
Fashion

IS LIFE...

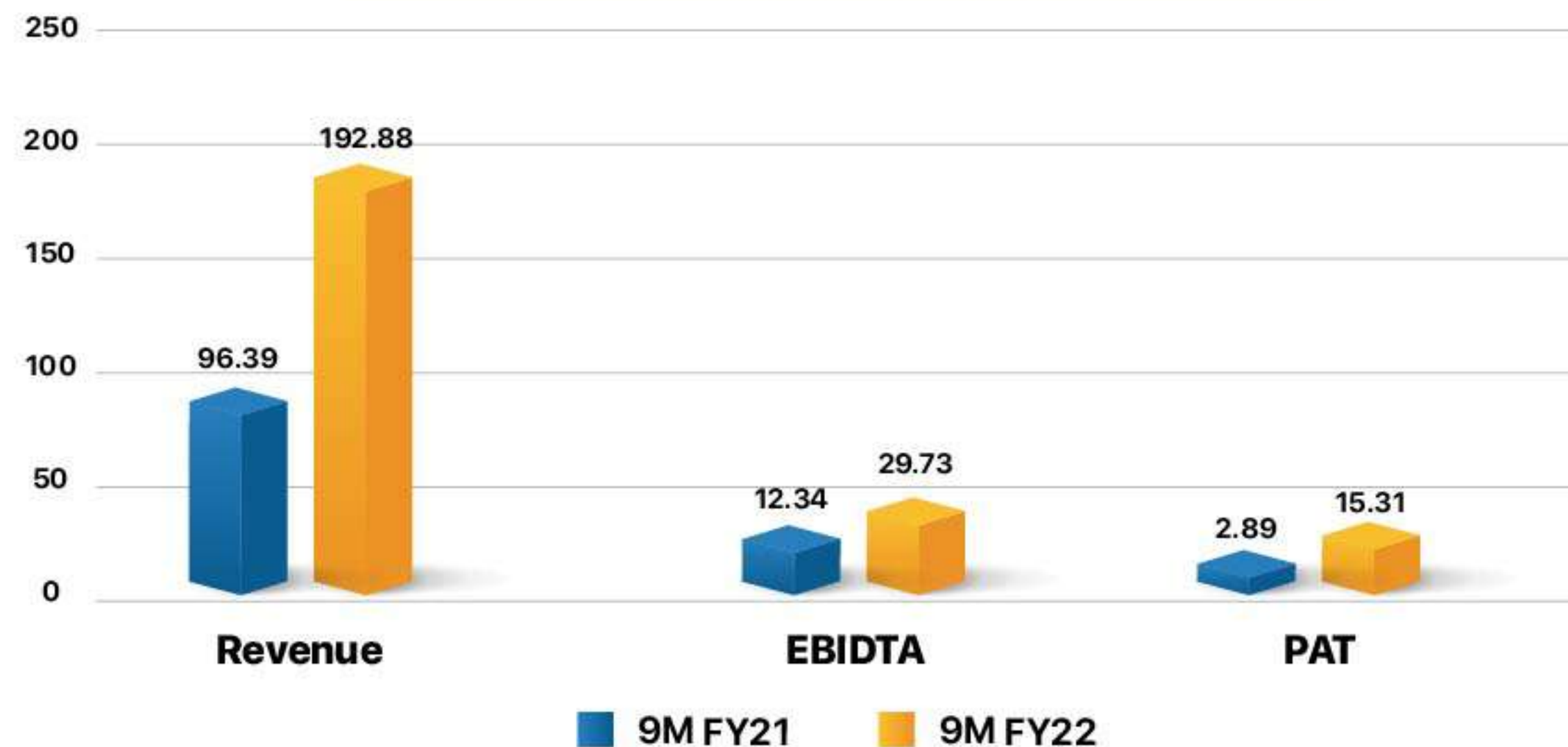
FINANCIAL HIGHLIGHTS

- Revenue in Q3 FY22 has grown 24.17% Q-O-Q from INR 65.44 Crores in Q2 FY22 to INR 81.26 Crores in Q3 FY22.
- EBITDA has increased from INR 9.97 Crores in Q2 FY22 to INR 12.36 Crores in Q3 FY22, witnessing a growth of 23.9% Q-O-Q. EBITDA margins have remained steady at 15.2%.
- Profit after Tax Jumped 19.7% Q-O-Q from INR 5.44 Crores in Q2 FY22 to INR 6.51 Crores in Q3 FY22.
- Earnings Per Share stood at INR 0.93 in Q3 FY22 and INR 2.19 in 9M FY22.
- The company manufactured 12.69 Million meters of Denim Fabrics in 9M FY22 as compared to 12.45 Million meters in FY21.

Q3FY21 v/s Q2FY22 v/s Q3FY22



9MFY21 V/s 9MFY22



(INR in Crores)

POWERING HIGH FASHION BRANDS WITH UNMATCHED EXCELLENCE

Manufactured over 12.69 Million
meters of Denim Fabrics in 9M FY 22

8 Million Pair of Jeans



Style.
COMFORT.
VALUE.



CREATING INNOVATIVE FABRICS
SOLUTIONS FOR THE ICONIC
BRANDS
THAT STRADDLES LIFESTYLE

ARVIND

KILLER >K

lifestyle®
YOUR STYLE. YOUR STORE.

LAWMAN Pg³
BE THE STAR

Integrati
what's your unlook

easies

BIG BAZAAR
NAVE INDIA KA BAZAAR

D*[★]Mart

Sparky^{SP}

IN THING

FLU

V
MART

and many more !
Connected through our dealers



OUR FABRIC RANGE

OUR FABRICS, YOUR BEAUTY

Established in 2010, we are India's leading comprehensive denim fabrics manufacturer capable of producing high width denim up to 80 inches. We are also capable of offering large volumes of denim in similar colours or small lots in differentiated colours which adds to our range. Our in-house fabric finishing facility includes almost every type of possible finishes on denims such as wet chemical application, foam application, over-dyeing, coating, resin application and the list is growing.

- **POLY DOBBY** -In this segment dobby fabric with 100% poly content is used in weft yarn
- **POLY KNITTING**-In this segment cotton as well as poly content is used in weft yarn
- **COTTON KNITTING**-In this segment 100% cotton content is used in weft yarn
- **SATIN**- In this segment cam fabric with 100% poly content is used in weft yarn
- **3/1 RHT/LHT**-In this segment cotton as well as poly content is used in weft yarn according to buyer requirement

WE ARE A NEW AGE DENIM FABRIC MAKERS

"Finest the Fabrics. Smoothest
the Customer Experience."

Experienced Management

3+ Decade experience
promoters in the Industry
and healthy relations with
the Customers

Capacity utilization

Efficient utilization of the
installed capacity of 30 million
meters

Clients spread in 9+ countries

Based on the trust & quality
we deliver. We have clients in
countries Egypt, Colombia,
Latin America, etc

**WE
LEAD THE
INDUSTRY IN
MULTIPLE
WAYS**

Backward integration

Spinning capacity of
2208 Open End Rotors
& 11520 Ring Spindles in
our Group Company

IN HOUSE PROCESS

Capacity to produce high width
stretch denim upto 80 inches,
large volumes of denim in similar
colors or small lots in
differentiated colors

Strong Team

We have a team of over
300 employees who are
lead by experienced and
qualified management

Fabric Weaving, Dyeing & Processing

Over the years we have developed "R&B Denims" as a vertically integrated textile manufacturers with over 30 million meters capacity of denim. Our in-house fabric finishing facility is capable of wet chemical application, foam application, over-dyeing, coating, resin application and the list is growing.

Cotton Cultivation by Farmer's



WHERE WE STAND IN THE DENIM INDUSTRY



Cotton Yarn Spinning

We are present in spinning activity through Backward integration by installing Cotton Spinning plant under "Ricon industries" with a spinning capacity of 2208 Open End Rotors & 11520 Ring Spindles

Garment Manufacturing Clients

WORLD CLASS INFRASTRUCTURE

Cotton Yarn

Cotton yarns are used for making the denim Fabrics.



Warping- 3 Machines

Warping is the process of combining yarns from different cones to form sheet.

Singeing -2 machines

This machine produce an even surface by burning off projecting fibres, yarn ends, and fuzz

Dyeing -3 machines

These machines can produce large volumes of denim in similar colors or small lots in differentiated colors

Inspection -9 machines

This helps to identify the faults in production of fabric before packing & delivery



Air Jet Looms-174 machines

These are the main weaving machines.

Finishing -2 machines

Finishing processes comprise washing, bleaching, dyeing and coating on textiles following weaving



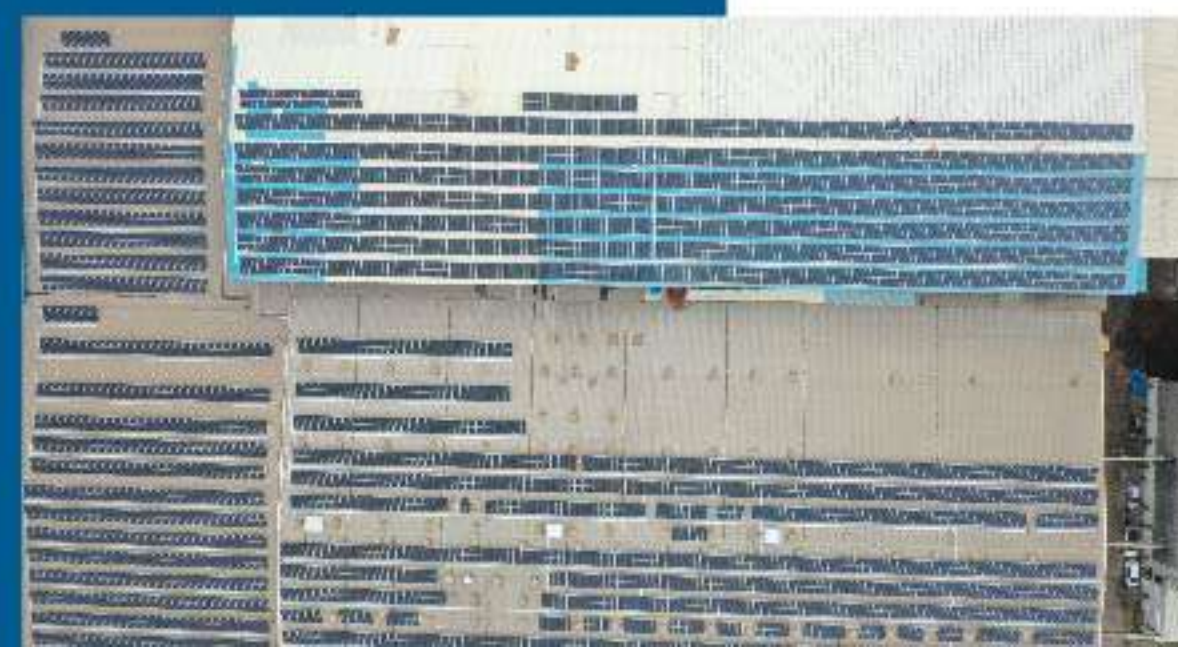
SUSTAINABLE ENERGY

As a long term power initiative our company has invested in Sustainable and renewable power sources like Solar and Wind Energy in FY 20-21.

The Company generates renewable energy in-house through roof-top solar PV and has planned an off-site captive wind farms.

Solar Plant with a capacity of 1200Kw and Wind Mill have been commenced in April 2021 and Mid- September 2021 respectively.

A Combined Renewable energy of solar and wind will be around 9.6 Million units in a year. This would be equivalent to 60% of total power Consumption of the Company.



Our Guiding Principles

Mission

Continuously create value for our client by providing superior and the best quality denim fabric with the help of latest technology and innovations as we are doing since a decade. Our Company offers the best combination of Product, Price and Commitment

At R&B Denims Ltd we believe that in order to make difference you must make it first, then master it and then you can Matter.

We strive to be honest and forthright with one another and with all our stakeholders. It begins with compliance of laws and regulations.

Vision

To reach unrivalled heights with our pragmatic and diversified approach.
To lead in product excellence.
To sustain culture that ensures trust of our customers, Business associates and employees.

We don't prioritize Numbers over People. We work to keep the employees safe and achieve long term success together.

We always strive to be 'outside in' and raise the bar for excellence.



Backward Integration.

As a step towards backward integration we have installed Cotton Spinning plant under "Ricon industries" which have installed capacity for 2208 OE and 11520 Ring spindles.

Diversified Presence.

Over the years we have developed a network of dealers who Supplies to Well Known Brand like "killer", "Lifestyle", "Arvind" Etc. in both domestic and international market.

Face to Face Marketing.

We believe in Face-to-Face Marketing and focus on participating in Exhibitions, as 'expos' or 'shows' – are powerful marketplaces that engages an active and highly motivated audience. an active and highly motivated audience in a face-to-face environment.

KEY STRATEGIES OF THE COMPANY

Increasing Market Share Through Innovative Products.

Technology upgradation with focus on latest trends, fashion and comfort by using specialized Cotton/yarns and organic yarns and give different shades and then weaves it to different styles.

Sustainable & Eco-Friendly Approach.

Taking more steps towards the reduction and control on toxin emissions and maintain sustained and eco-friendly approach.weaving department to reduce and control on toxin emissions.



RECOGNITION & CERTIFICATION

Nominated for Skoch Achiever Award 2015 one amongst 200 out of nearly 500,000 SME organizations in India

Directors of R&B Denims Ltd have appeared on the BSE SME Platform to share their experience of getting listed.



Mr. Rajkumar Borana
CMD
R&B Denims Ltd



Mr. Amit Dalmia
Whole Time Director
R&B Denims Ltd



SKOCH
ACHIEVER
AWARD

OUR GROWING FOOTPRINTS ACROSS THE WORLD

- Export to 8+ countries across the world
- Export growth of over 6x times over a period of 3 years
- Proportionate increase in the export to 27% of the overall revenue in 9M FY22





OUR STORY OF SUCCEEDING IN CHANGING GLOBAL FASHION MARKET

2010

Incorporation of the Company

2011

Conversion of the Company from Private Limited to Public Limited Company

2012

Commencement of Commercial Production

2013

Phase II Development took pride of increasing production almost double

2014

Achieved Turnover of Rs. 100.00 Cr. & got Listed on SME platform of Bombay Stock Exchange (BSE)

2015

Completed Phase III expansion for producing export quality Denim Fabric & Nominated for Skoch Achiever Award 2015 one amongst 200 out of nearly 500,000 SME organizations in India

2016

Enhanced installed capacity by 10 Mn mtrs in Name of "RB Ind."



2017

Started Cotton spinning unit in the name of "Ricon Ind."

2018

ISO 9001:2015 and ISO 14001:2015 for Quality Management System and Environmental Management System.

2019

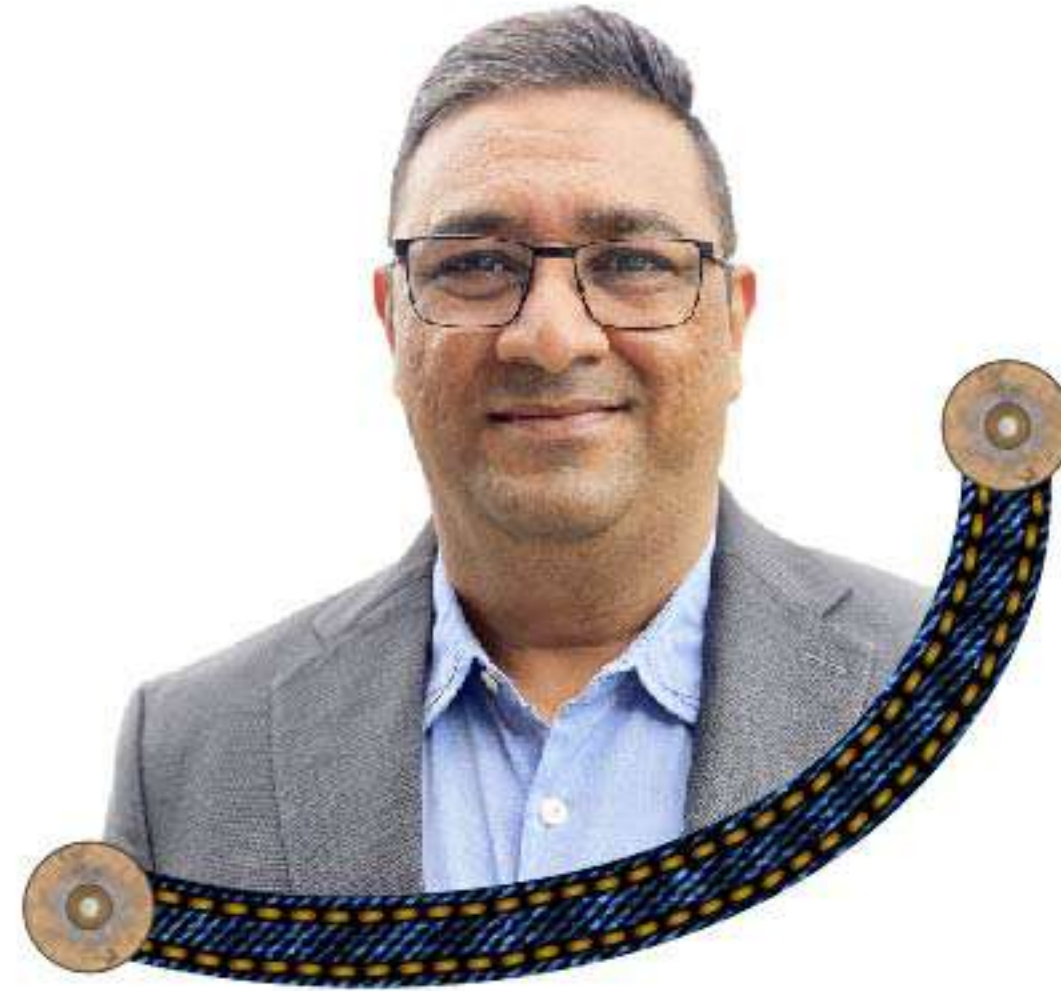
The company has migrated its securities from BSE-SME platform to BSE Main Board Platform



OUR
Guiding
TEAM



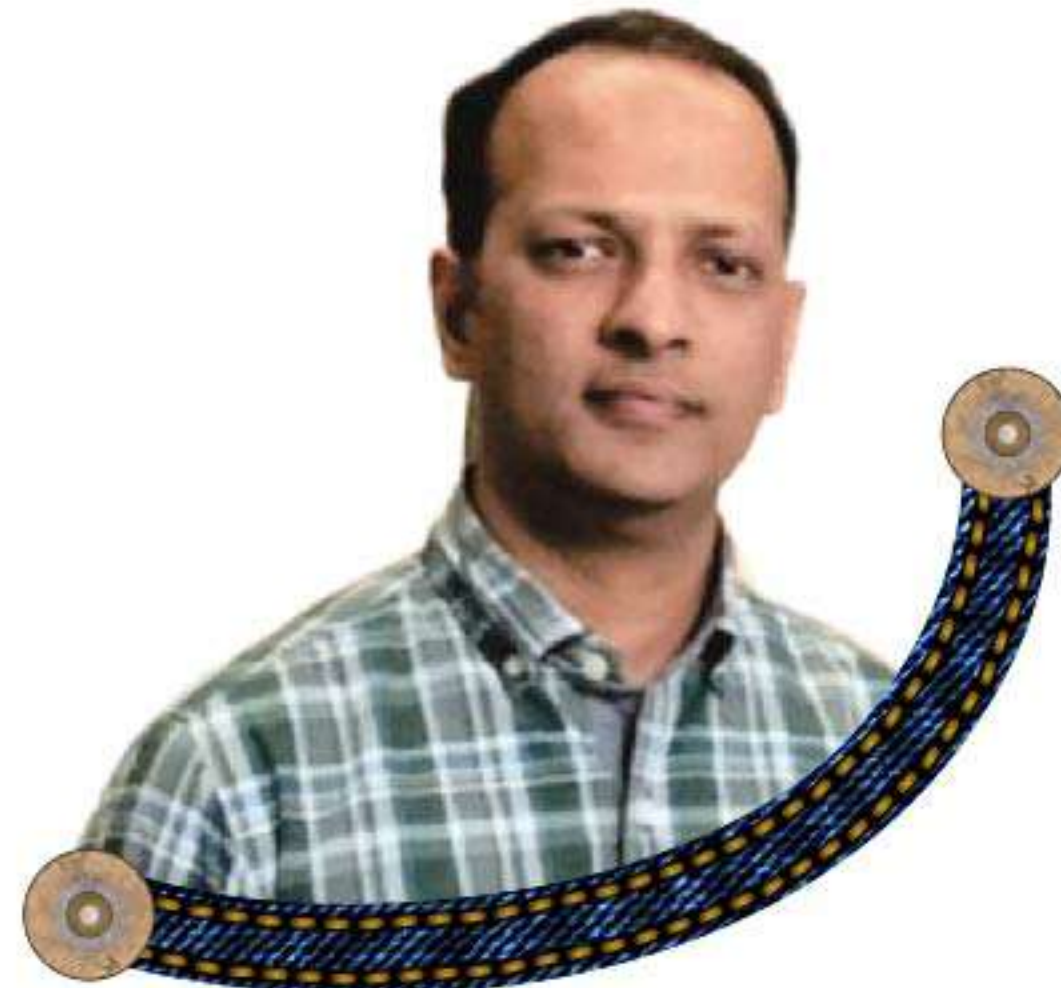
KEY PEOPLE



Mr. Rajkumar Mangilal Borana

Chairman and Managing Director,
Exp. More than 19 yrs.

He holds Bachelor Degree in Commerce from South Gujarat University. His experience and entrepreneurial skills has been instrumental in the overall growth of our Company. He is one of the founding members of our Company and actively involved in Financial Planning and Business Development activities.



Mr. Amitkumar Dalmia

Whole-time Director,
Exp. More than 19 yrs

He is the Whole-time Director & one of the founding members of our Company. He holds Bachelor Degree in Commerce from South Gujarat University. His experience provides us deep insights about our industry & helps us to achieve new heights and build reputed image of ours in competitive market. Also, actively involved in Manufacturing Process, Strategic Planning and Business Development activities.



Mr. Deepak Dalmia

Whole-time Director,
Exp. More than 17 yrs

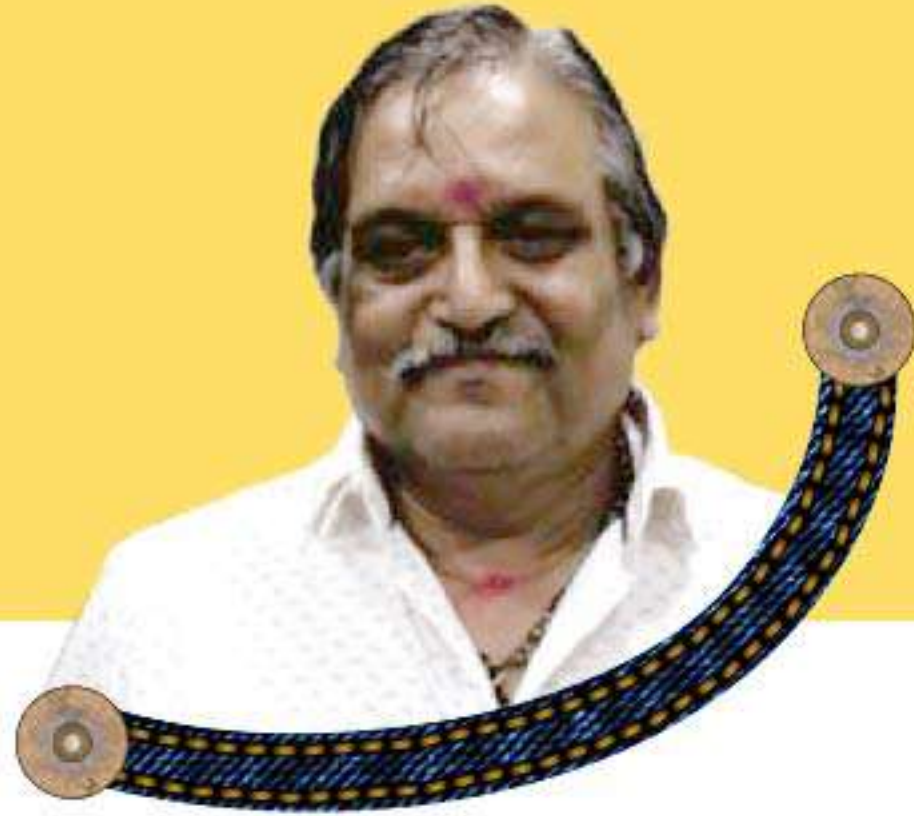
He is the Whole-time Director of our Company. He holds Bachelor Degree in Commerce from University of Pune. He is one of the founding members of our company and is actively involved in overall management of affairs of our company.



Mr. Ankur Borana

Whole-time Director,
Exp. More than 17 yrs

He is the Whole-time Director of our Company. He has completed his High Secondary Examinations from Gujarat Secondary Education Board, Gandhinagar. He is one of the founding members of our company and is actively involved in overall management of affairs of our company.



Mr. Girish Kumar Kalawatia

Exp. Around 33 yrs

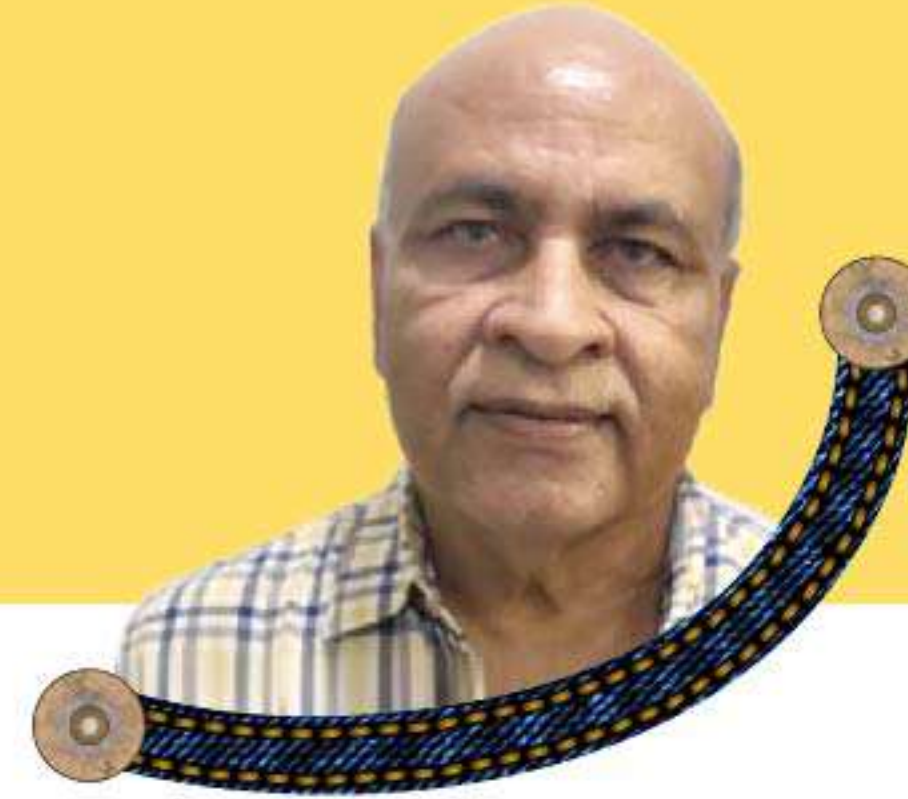
Mr. Girish Kumar Kalawatia is the Non Executive & Independent Director of our Company. He holds Bachelor degree in Commerce from Rajasthan University. He has wide experience in fields of Accounting Consultancy and Supply of Human Resources .



Mr. Dharmesh P. Mehta

Exp. Around 19 yrs

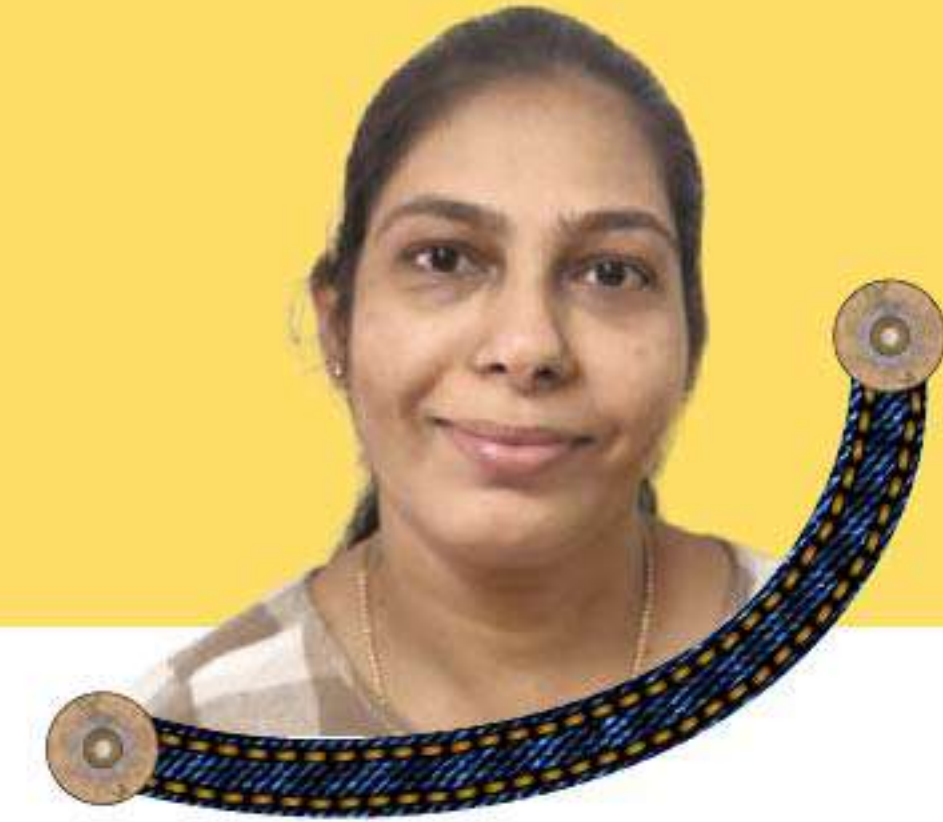
Mr. Dharmesh Prafulchandra Mehta is the Non-Executive& Independent Director of our company. He is Master of Commerce and LLB from Veer Narmad South Gujarat University. He has around 19 years of experience in Accountancy and Taxation.



Mr. Manak Lal Tiwari

Exp. Around 29 yrs

Mr. Manak Lal Tiwari is the Non Executive & Independent Director of our Company. He holds Bachelor and Master degree in Commerce from Rajasthan University. He has vast experience as Commission Agent of Yarns and has been appointed as Director on Board of Directors of our Company since January 03, 2014.



Mrs. Anita Pankaj Jain

Exp. 3 yrs

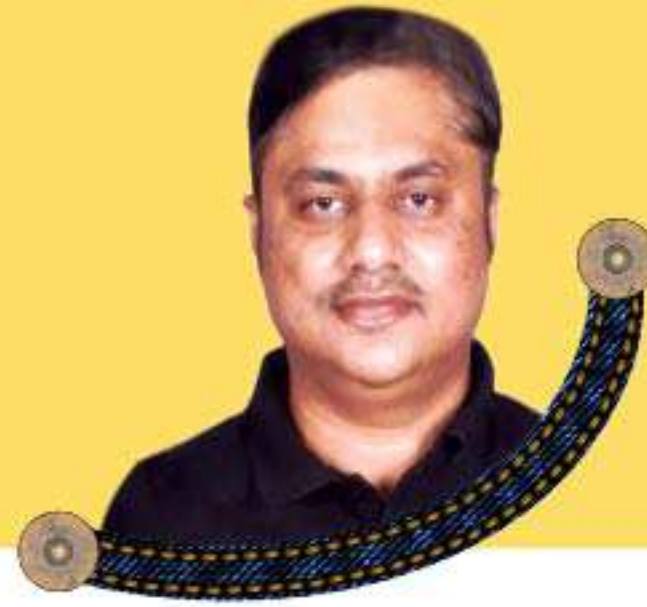
Mrs. Anita Pankaj Jain is a Non-Executive & Independent Woman Director of our company. She is having around 3 Years of experience in textile industry and has been appointed as an Non-Executive & Independent Director on the Board of Directors of our Company w.e.f July 23, 2018.



Alpesh Patel

Production Head.

He has the experience of 25
Years in textile.



Krishna Parjapati

Dyeing Head.

He has the experience of 20
Years in textile.



Sanjay Patel

Weaving Manager

He has the experience of 20
Years in textile.



Daxesh Patel

Finishing Dept. manager

He has the experience of 25
Years in textile.



Perkin Jariwala

CFO

He has the experience of 25
Years in Accounts & Finance.



Hridesh Nigam

Marketing Head-MBA

He has the experience of 7
Years in Marketing.

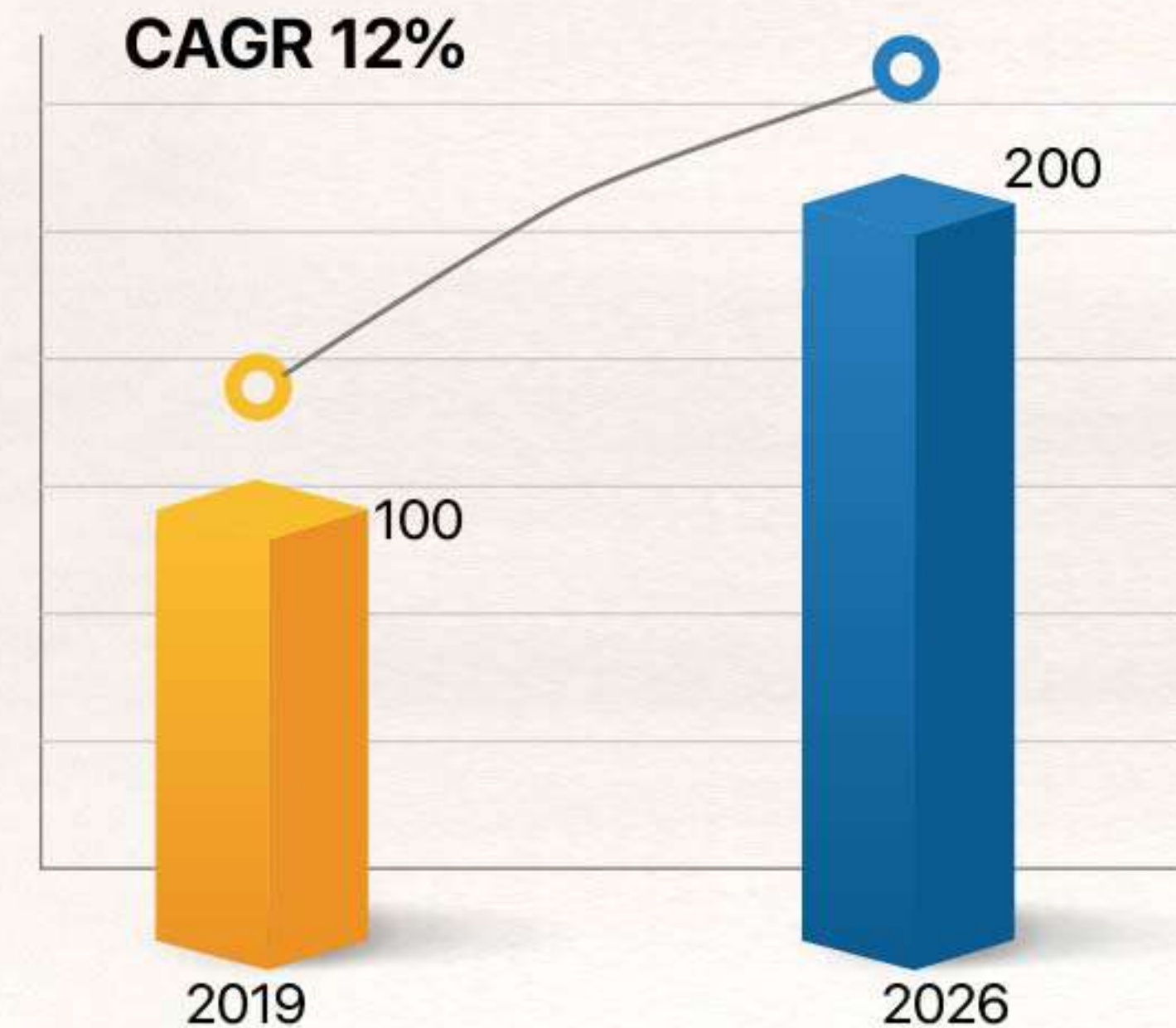


Denim

**& TEXTILE
INDUSTRY**

INDIAN TEXTILE INDUSTRY PLACED AMONG WORLD LEADERS

- India's textiles sector is one of the oldest industries in the Indian economy, dating back to several centuries.
- The textiles sector has witnessed a spurt in investment during the last five years.
- The industry (including dyed and printed) attracted Foreign Direct Investment (FDI) worth US\$ 3.68 billion from April 2000 to December 2020.
- India's textiles industry contributed over 7% to the industry output (by value)
- India is the world's second largest exporter of textiles and clothing



PLACE OF DENIM IN TEXTILE INDUSTRY

The textiles and apparel industry can be broadly divided into four segments -



Yarn



Fibre



Processed Fabrics



Apparel

The word "denim" comes from the French serge de Nimes, which refers to a particular type of fabric that was produced in Nimes, a town in France.

Denim fabric has remained in wide use in jeans since the 1850s.

Denim gained popularity due to its durability and repair ability.

Over time, textile producers started making other apparel items out of denim, but now even purchase home decor products made with this durable and aesthetically appealing fabric.

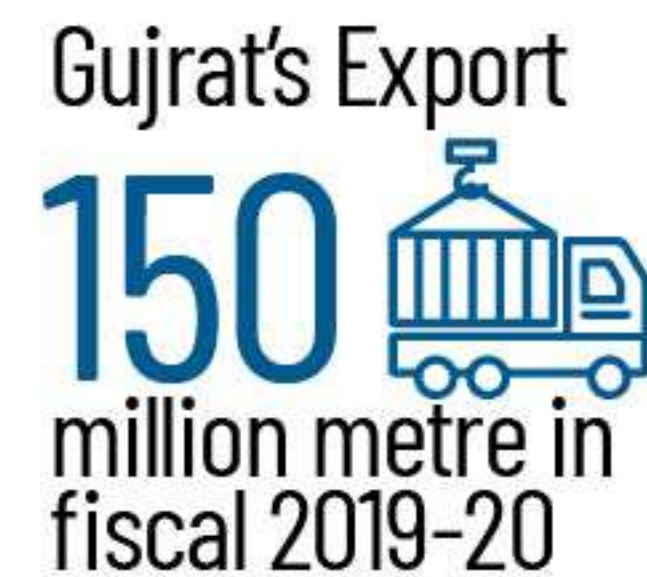
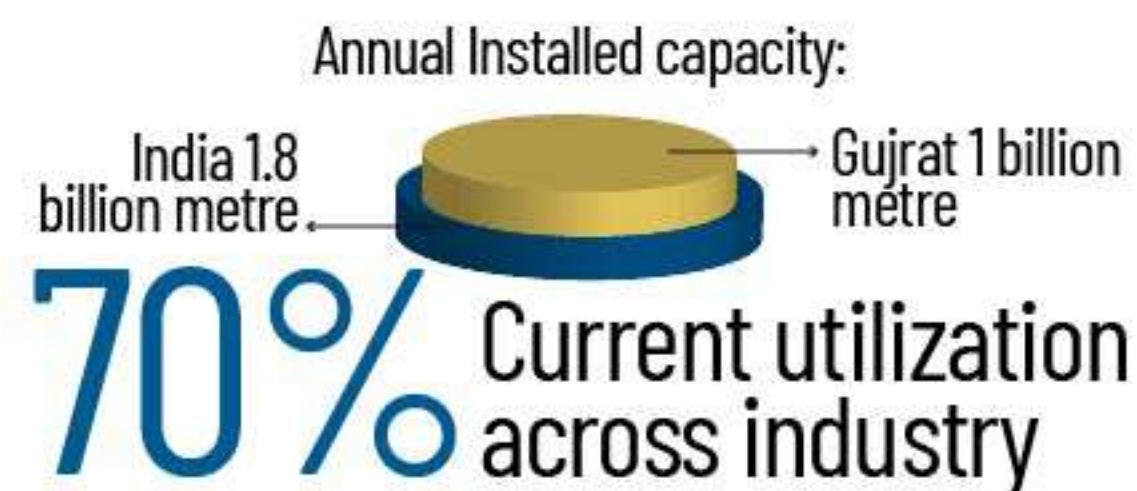


DENIM MARKET STATISTICS

The global Denim market size is expected to gain market growth with a CAGR of 4.1% and will be expected to reach USD 22590 million by 2025, from USD 19230 million in 2019.

According to DMAI India's total Denim Manufacturing capacity is 1.8 billion meters & Gujarat has a capacity of 1 billion meters

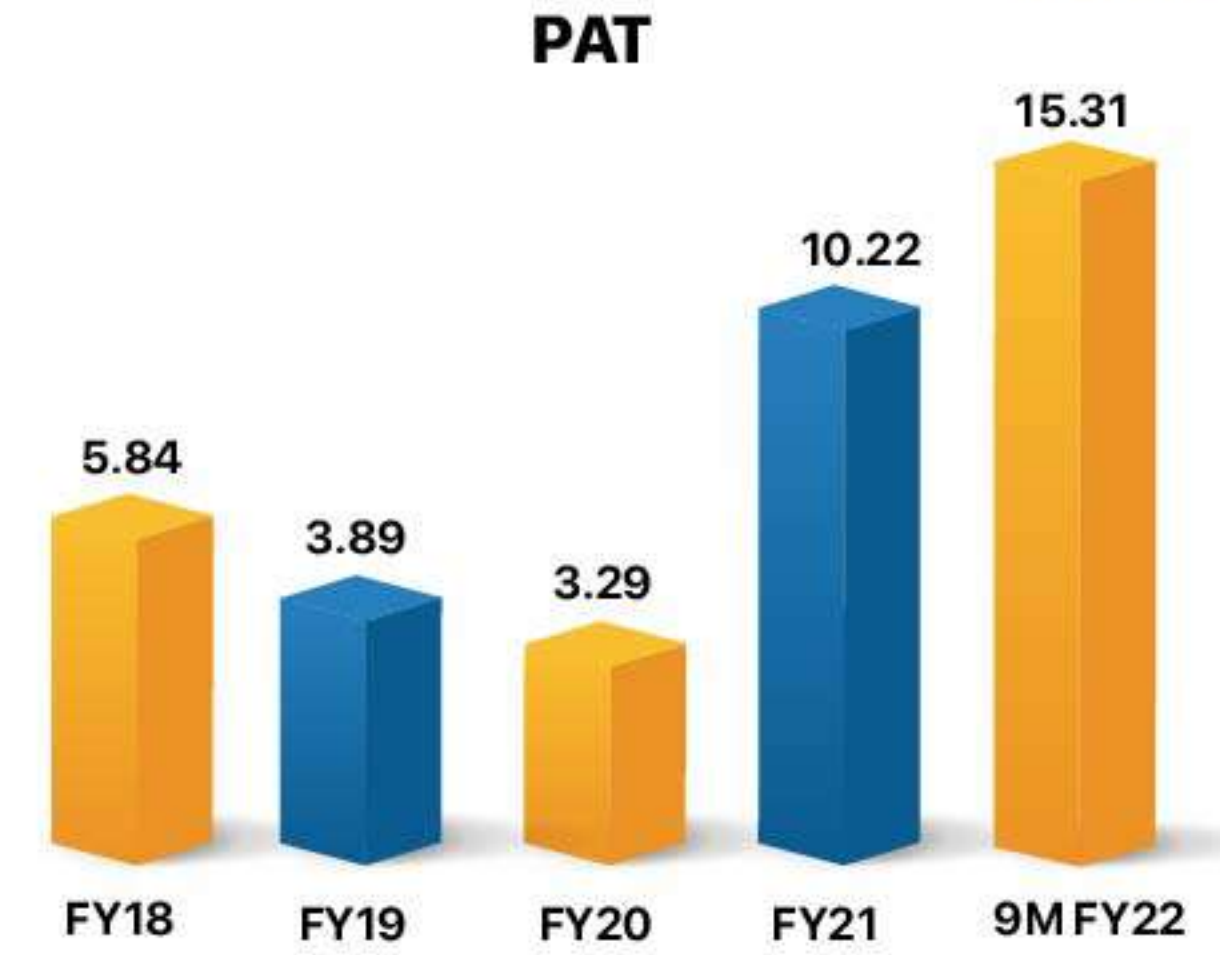
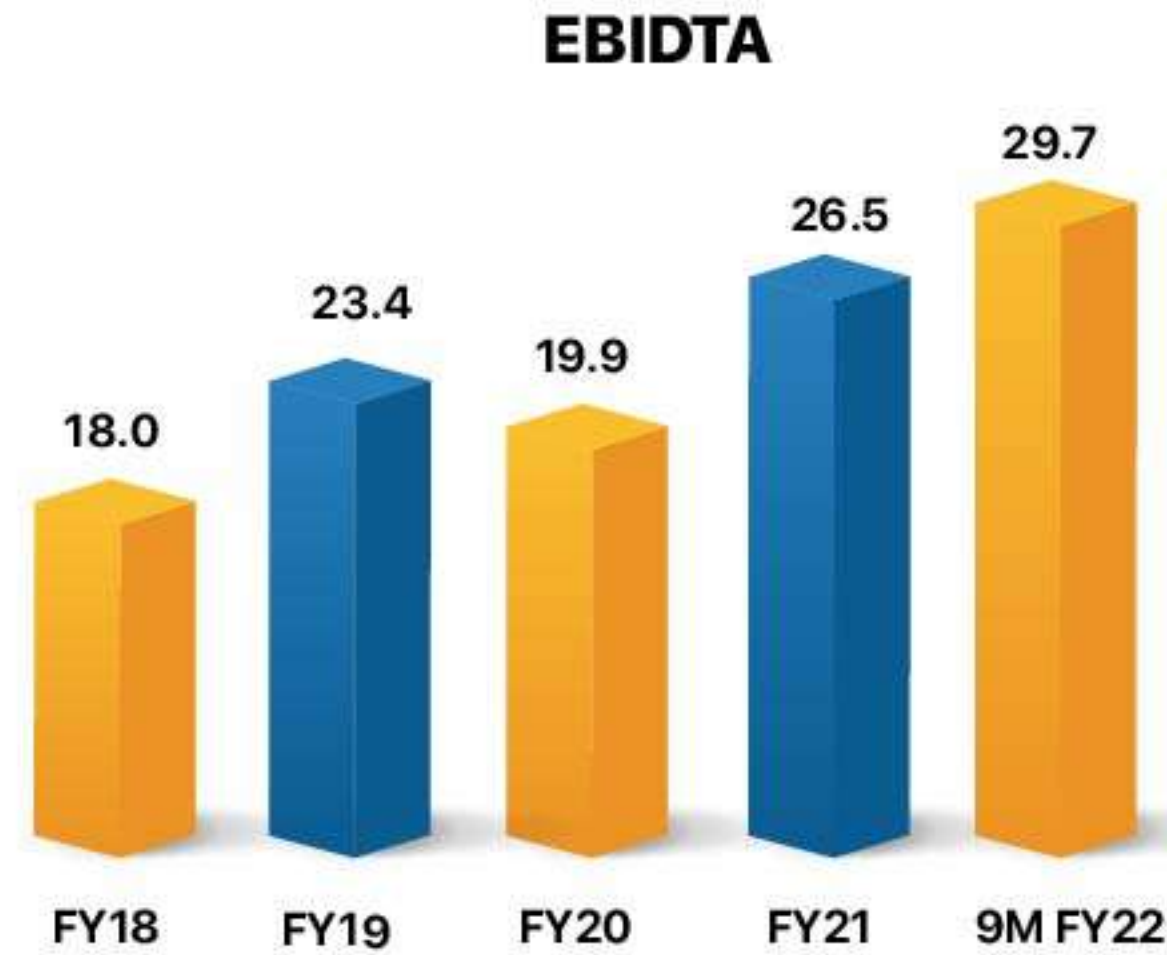
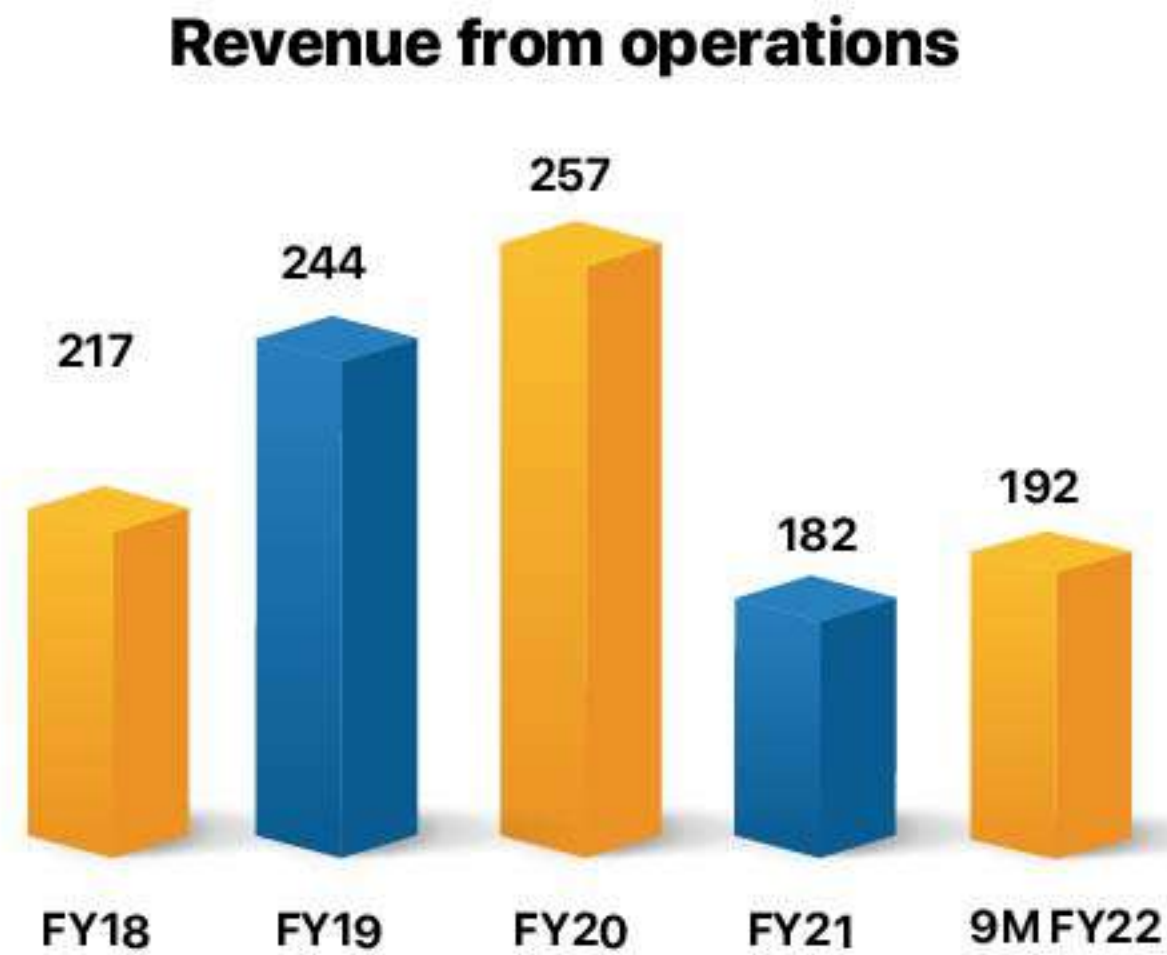
According to DMAI the average industry utilization across the Industry is approx 70%





IMPROVED MARGINS & PROFITABILITY AMID CHALLENGES

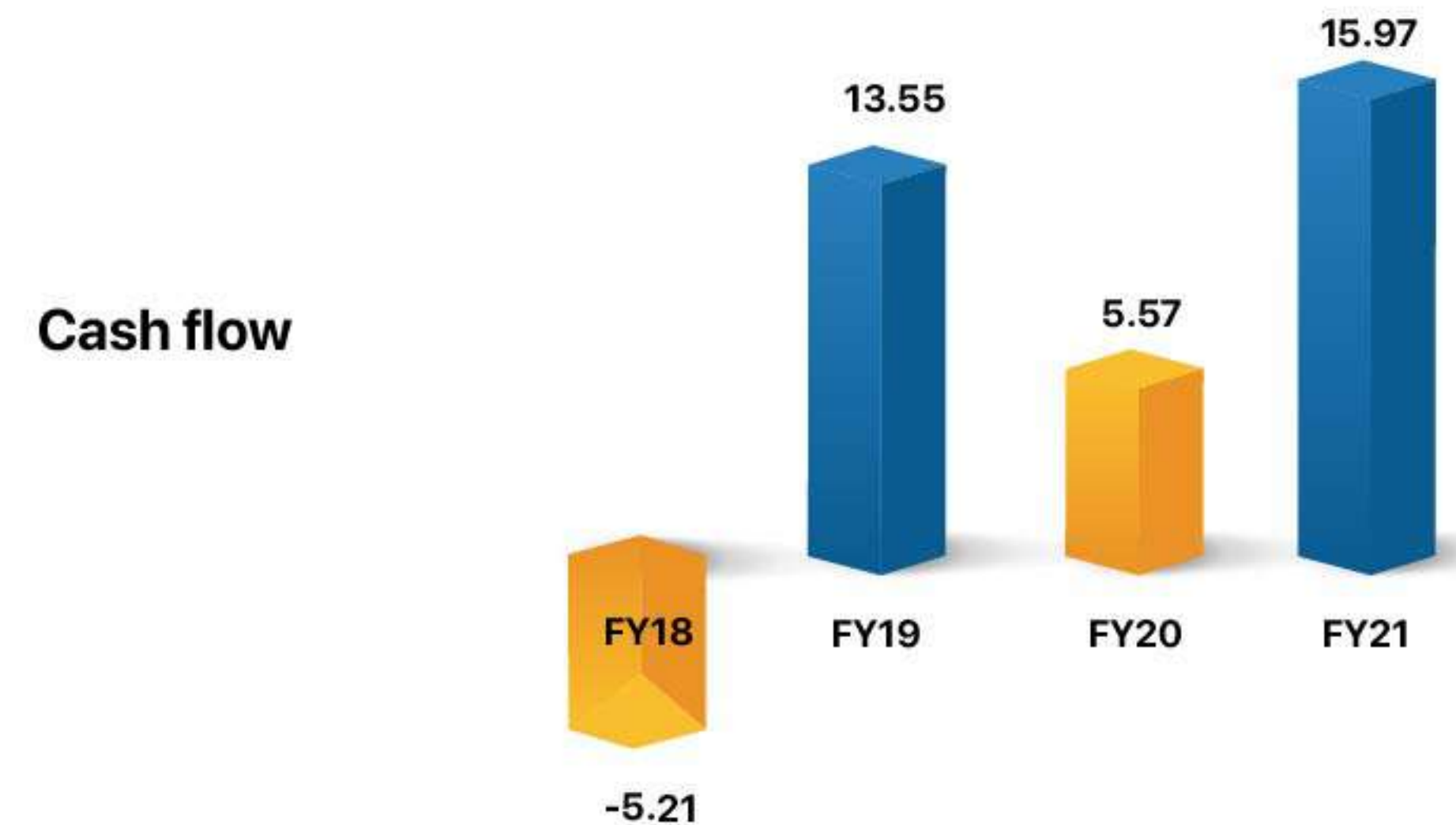
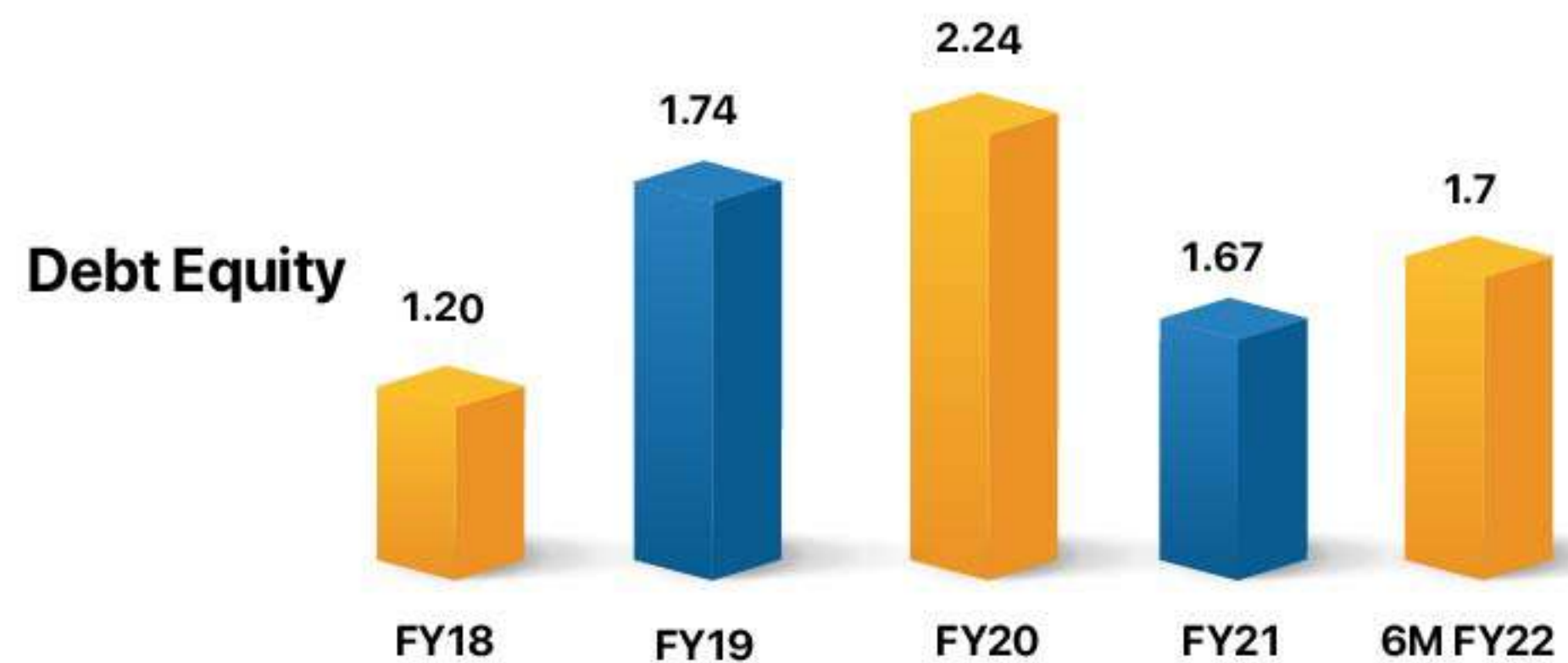
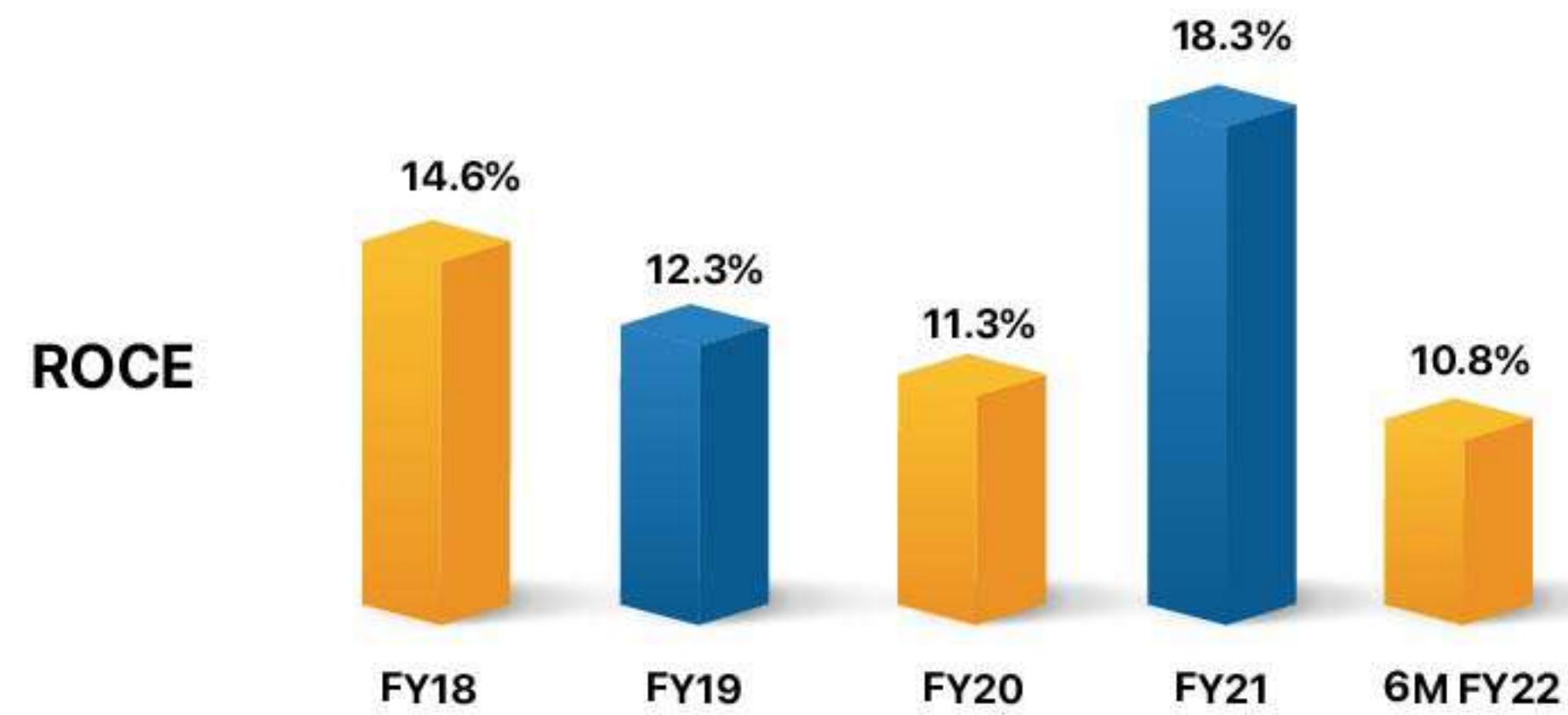
(INR in Crores)



*2019 onwards are based on consolidated accounts

IMMENSE VALUE CREATION

(INR in Crores)



CONSOLIDATED FINANCIAL PERFORMANCE

(INR in Crores)	Q3 FY22	Q2 FY22	Q3 FY21	9M FY22	9M FY21	FY21
Revenue from Operations	80.72	65.04	61.23	191.93	95.62	182.20
Other Income	0.54	0.40	0.07	0.95	0.77	1.08
Total revenue	81.26	65.44	61.30	192.88	96.39	183.28
Direct Expenses	65.16	52.36	51.45	154.38	82.23	152.06
Gross Profit	16.10	13.08	9.85	38.50	14.16	31.22
Margins	19.82%	19.98%	16.07%	19.96%	14.69%	17.03%
Other Expenses	3.75	3.10	0.89	8.77	1.83	4.70
Depreciation and Amortization	2.09	1.57	1.40	5.13	4.96	6.57
EBIT	10.27	8.40	7.56	24.60	7.38	19.95
Margins	12.64%	12.84%	12.33%	12.76%	7.65%	10.88%
Finance Cost	1.42	1.19	1.01	3.68	3.75	5.75
Profit Before Tax	8.86	7.22	6.54	20.92	3.63	14.19
Margins	10.90%	11.04%	10.67%	10.85%	3.76%	7.74%
Tax Expenses	2.35	1.79	1.25	5.61	0.73	3.97
Profit After Tax	6.51	5.44	5.29	15.31	2.89	10.22
Margins	8.01%	8.31%	8.63%	7.94%	3.00%	5.58%
Basic EPS (Rs.)	0.93	0.78	0.76	2.19	0.41	1.46



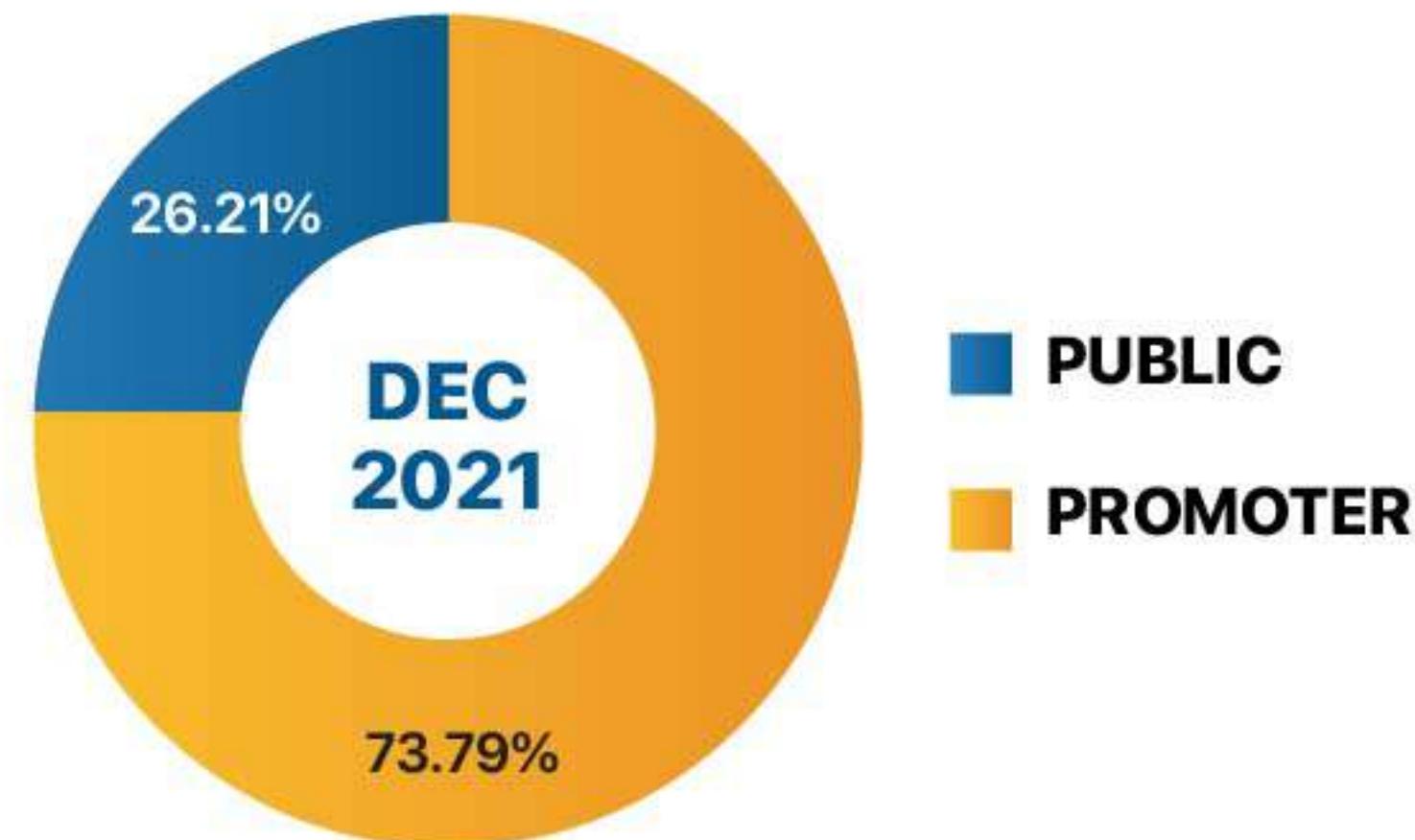
CAPITAL STRUCTURE

(INR in Crores)	FY20	FY21	6M FY22
Long term Borrowings	16.60	35.91	35.06
Short term Borrowings	53.31	32.13	54.44
Total Borrowings	69.91	68.04	89.50
Cash & cash equivalents	3.43	3.82	4.48
Shareholder's Equity	31.30	40.70	52.66
Debt to Equity	2.24	1.670	1.70

TOTAL BORROWING (RS. CRORES)



SHAREHOLDING STRUCTURE



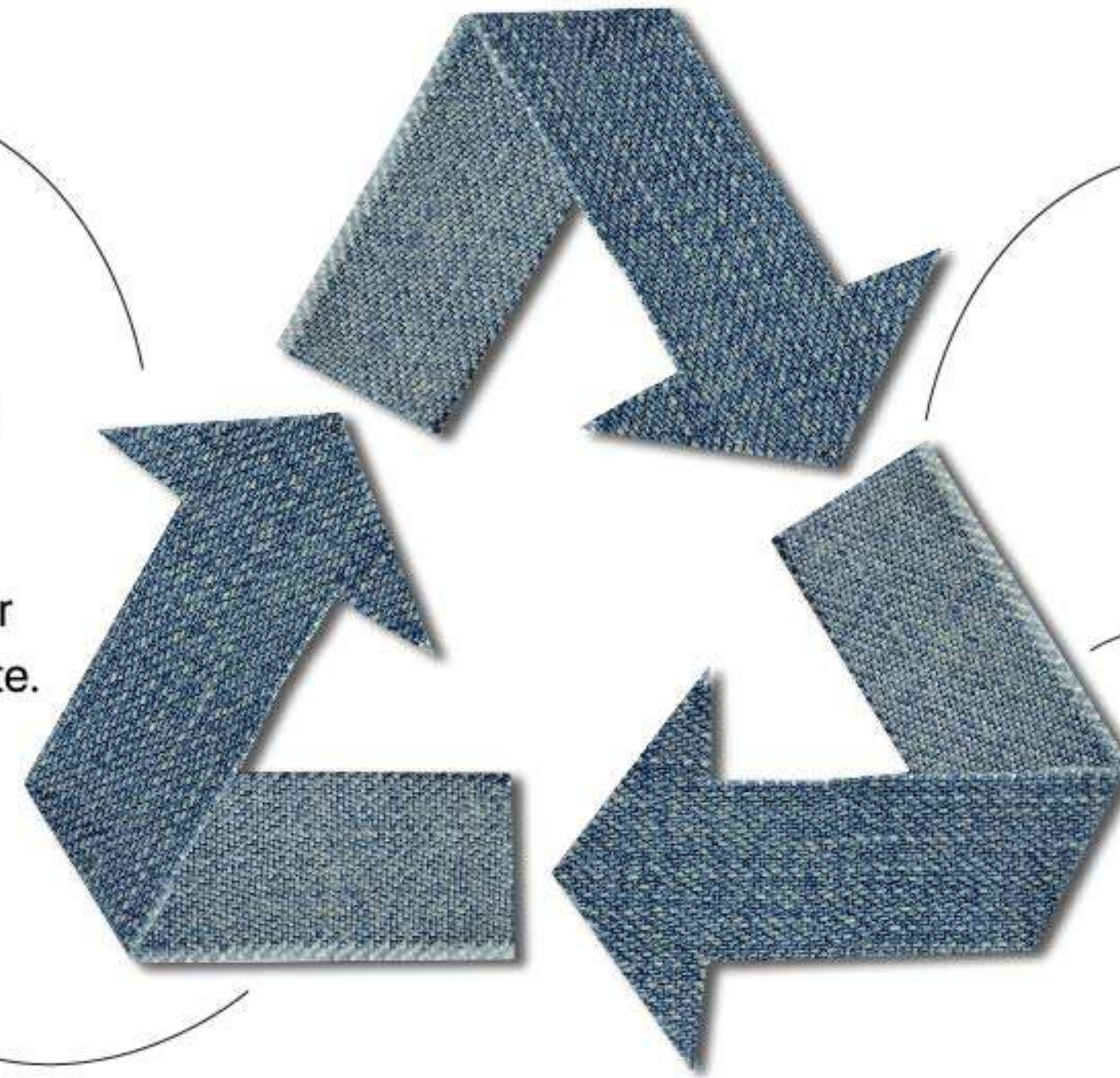
REDUCE, REUSE AND RECYCLE

Environmental Initiatives

We are conserving natural resources by establishing a rainwater harvesting system to reduce water consumption and re-using the water used at the denim fabric finishing stage. Furthermore, as a member of the Gujarat Eco-Textile Park (GETP) since 2014, our company has ensured that various procedures are implemented across all of its operations to prevent fugitive emissions from damaging our water bodies and to re-cycle polluted water into usable state.

Air Pollution Control Measures

The Company has also installed Air Receiver in the weaving department to reduce and control on toxin emissions. Our Company has obtained a license from Gujarat Pollution Control Board (GPCB) to ensure pollution control. GPCB ensures that the pollution control limits are maintained by surprise inspections at the factory.



Energy Conservation

Identification and monitoring of operation of High energy consuming load center and also specific loads like Compressors, & Diesel Generators etc. to check the energy consumption and Use of Energy Efficient Lighting systems

Power Initiatives

Company our company has invested in Solar and Wind Energy in FY 20-21. The Company generates renewable energy in-house through roof-top solar PV, off-site captive wind farms. Solar Plant is commenced from the mid of April'21 and Wind Mill is expected to commence end August 21. A Combined Renewable energy of solar and wind will be around 9.6 Million units in a year. This would be equivalent to 60% of total power Consumption of the Company.



Mrs. Jyoti Arun Agarwal
Company Secretary & Compliance Officer

Block No. 467, Sachin Palsana Road, Palsana, Surat-394315
Email: compliance@rnbdenims.com | Phone: +91 96012 81648

DISCLAIMER

This presentation contains "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating R & B Denims Limited's future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future /likely events or circumstances.