

27.07.2022

To,
The Manager - Listing
National Stock Exchange of India Ltd.
Exchange Plaza,Bandra Kurla Complex
Bandra (East)
Mumbai - 400 051
Tel No. 022-2659 8237 /38
Symbol: DHAMPURSUG

The General Manager – DSC BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai: 400001 Tel No.022-22722039/37/3121

Security Code: 500119

Dear Sir,

Sub: Investor Presentation

Please find attached Investor Presentation for the first quarter ended on 30th June, 2022.

Kindly take the information on record.

Thanking you,

For Dhampur Sugar Mills Limited

Aparna Goel Company Secretary

M. No. 22787





Dhampur Sugar Mills Ltd Financial Results: Q1-FY 23



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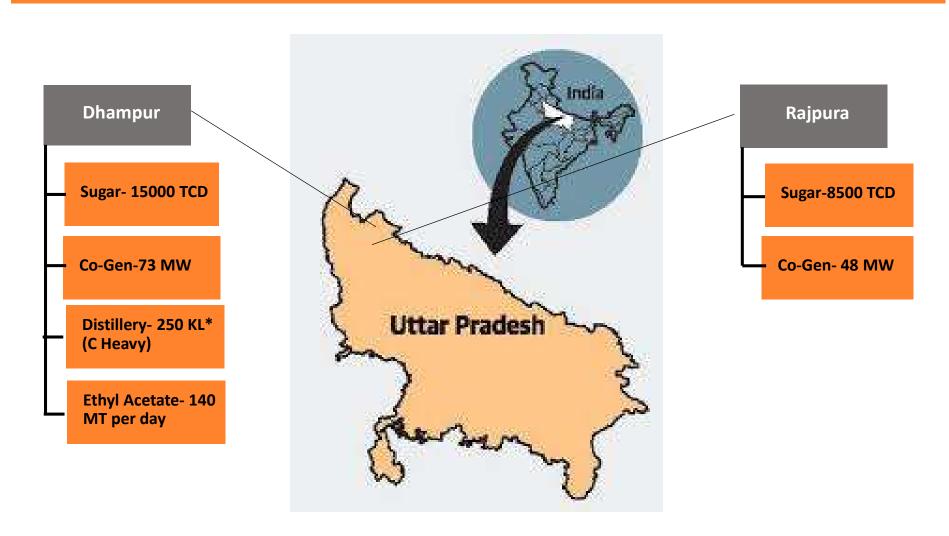
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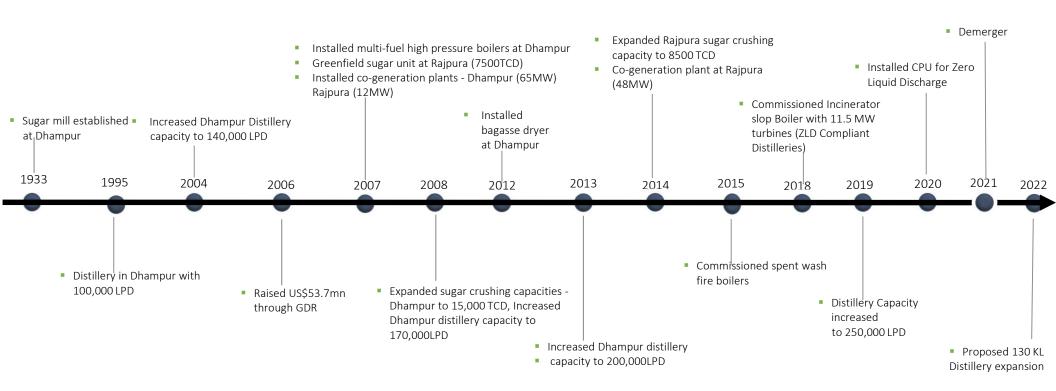
Business Facilities



- Proposed 130 KL per day expansion (Including 100 KL per day grain based) on C heavy molasses.
- Post expansion capacity: 380 KL per day on C-Heavy molasses /500 KL per day (approx) on B-Heavy molasses/syrup (including 100 KL on grain).



Key Milestones





Board of Directors

Mr. Ashok Kumar Goel, Chairman

Mr. Gaurav Goel, Managing Director

Mr. Mahesh Prasad Mehrotra

Mr. Yashwardhan Poddar

Mr. Anuj Khanna

Mr. Satpal Kumar Arora

Ms. Pallavi Khandelwal

Mr. Anant Pande, CEO & Whole Time Director



Industry Overview – Market Outlook



Industry Overview-Sugar

Million Ton

Sugar Season	2019-20	2020-21	2021-22 (E)
Opening Balance (as on 1st Oct)	14.60	10.75	8.23
Sugar Production	27.40	31.20	36.00
Sugar Consumption	25.30	26.62	27.50
Sugar Exports	5.95	7.10	10.00
Closing Balance (as on 30 th Sep)	10.75	8.23	6.73

- During SS 2021-22, 522 sugar mills started their crushing operations as against 506 mills which operated last year i.e., 16 more mills operated this year.
- Minimum Selling Price (MSP) Rs 31/kg.



Industry Overview-Sugar

- Fair and Remunerative Price (FRP) for sugar season 2021-22 was increased by ₹5/Qtl to ₹290 per quintal linked to a basic recovery rate of 10%; providing a premium of ₹2.90 per quintal for every 0.1% increase in recovery above that level.
- State Advised Price (SAP) for sugar cane for sugar season 2021-22 was increased by ₹25 to ₹350/Qtl (early variety) from last season in U.P.
- Government allowed export only through permits and fixed a maximum quantity of 10 mn ton for the entire season vide notification dated 24th May 22.
- Domestic Sugar Prices hovering around ₹34.60/Kg.



Industry Overview-Ethanol

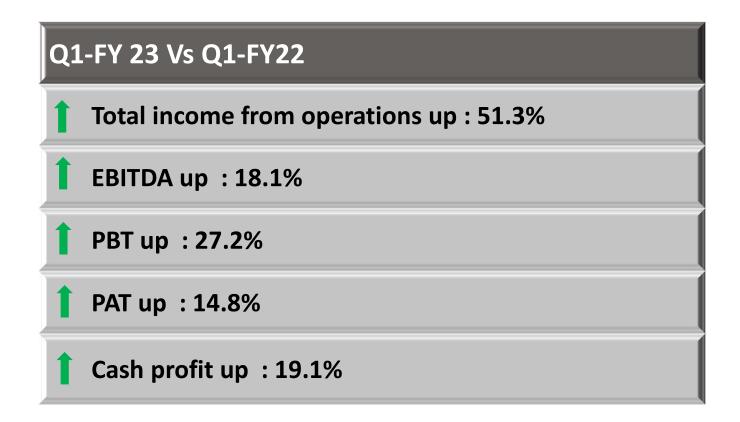
- New Bio Fuel Policy allows the manufacturing of ethanol from B-heavy molasses as well as from direct sugar cane juice/syrup.
- Basic price of ethanol from C heavy molasses : ₹46.66/litre, from B heavy molasses : ₹59.08/litre and from sugar cane juice : ₹63.45/litre Q1 & Q2 ESY 22 .
- Basic price of ethanol from C heavy molasses: ₹47.84/litre, from B heavy molasses: ₹60.57/litre and from sugar cane juice: ₹65.05/litre for Q3 & Q4 ESY 22.
- Government announced achieving the 10 per cent blending target ahead of its plan from about 4.2 per cent ethanol blending in 2017-18. It hopes to achieve 20 per cent blending by 2025.
- As of ESY 22, ethanol production requirement: ~450 crore litres (molasses + grain based) for achieving 10% blending.
- To fulfill demand supply gap for ESY 22 additional tender floated for ~100 crore litres for Q3 & Q4.
- Capacity requirement for 20% blending: 1,430 crore litres by 2024-25.



Financial Performance Q1-FY 23



Standalone Performance Highlights-YOY





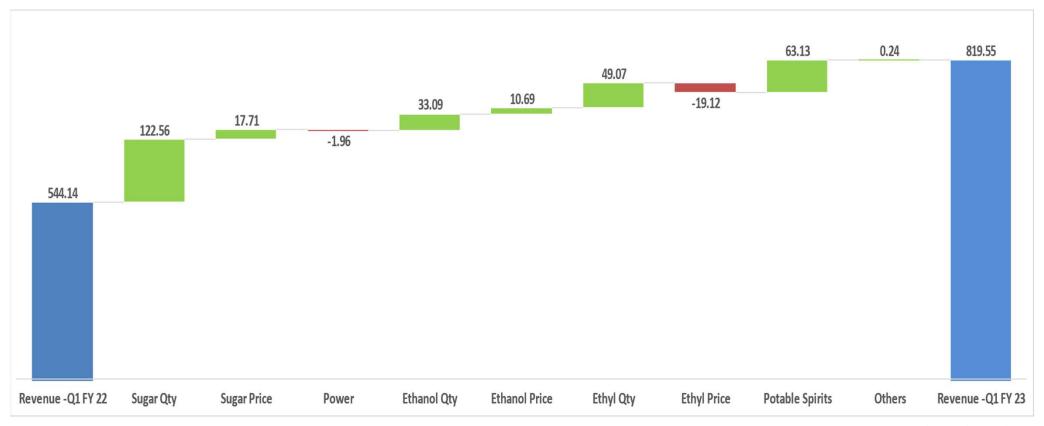
Standalone Financials Performance-YOY

Particulars	Q1 FY 23	Q 1 FY 22	% Change	FY 22
Income from Operations	824.6	545.1	51.3%	2208.7
EBITDA	83.3	70.5	18.1%	304.9
РВТ	53.8	42.3	27.2%	204.5
PAT	35.7	31.1	14.8%	146.9
Cash Profit	56.7	47.6	19.1%	222.3
EPS (₹/Share)	5.38	4.69	14.7%	22.13

- Improved performance mainly due to:
 - Higher sugar sales qty by 3.69 lakh qtls.
 - Higher sugar realization of Rs. 3448/qtl in Q1 FY 23 vs. Rs. 3296/qtl in Q1 FY 22.



Standalone Revenue - Overview



Figures in Rs. Crore





Standalone Profit -Overview

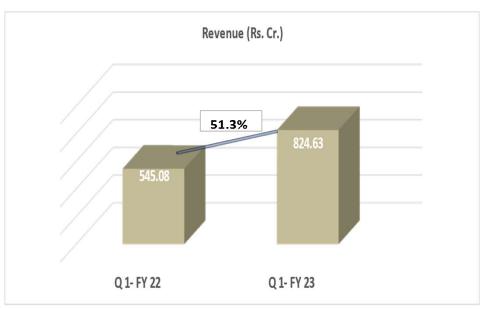


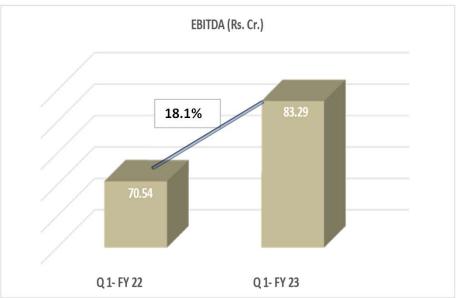
Figures in Rs. Crore

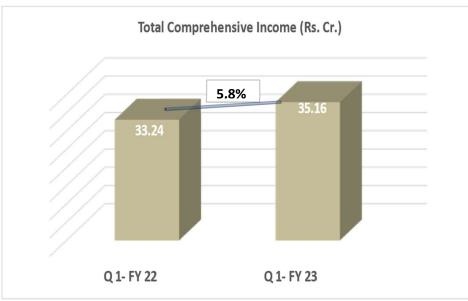


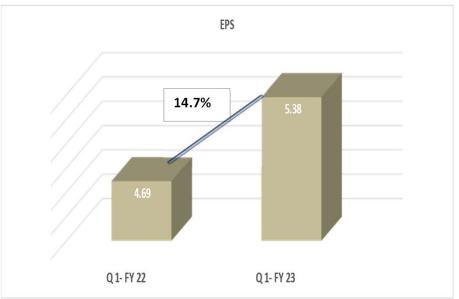


Standalone Financial Performance











Consolidated Financial Performance-YOY

Particulars	Q1 FY 23	Q 1 FY 22	% Change	FY 22
Income from Operations	833.9	545.1	53.0%	2173.6
EBITDA	86.9	70.5	23.3%	302.0
РВТ	57.4	42.3	35.7%	201.6
PAT	39.3	31.1	26.4%	144.0
Cash Profit	60.3	47.6	26.6%	219.4
EPS (₹/Share)	5.92	4.69	26.2%	21.70

- Improved performance mainly due to:
 - Higher sugar sales qty by 3.69 lakh qtls.
 - Higher sugar realization of Rs. 3448/qtl in Q1 FY 23 vs. Rs. 3296/qtl in Q1 FY 22.



Standalone Segment Revenue - Overview

Particulars	Q1 FY23	Q1 FY22	% Change	FY 22
Sugar	548.2	346.5	58.2%	1451.8
Power	43.8	45.7	-4.2%	213.0
Ethanol	143.8	98.8	45.5%	427.0
Chemicals	91.3	61.4	48.7%	277.7
Potable Spirits	137.5	74.4	84.8%	290.7
Others	6.9	5.2	32.7%	22.9
Total	971.6	632.0	53.7%	2682.9

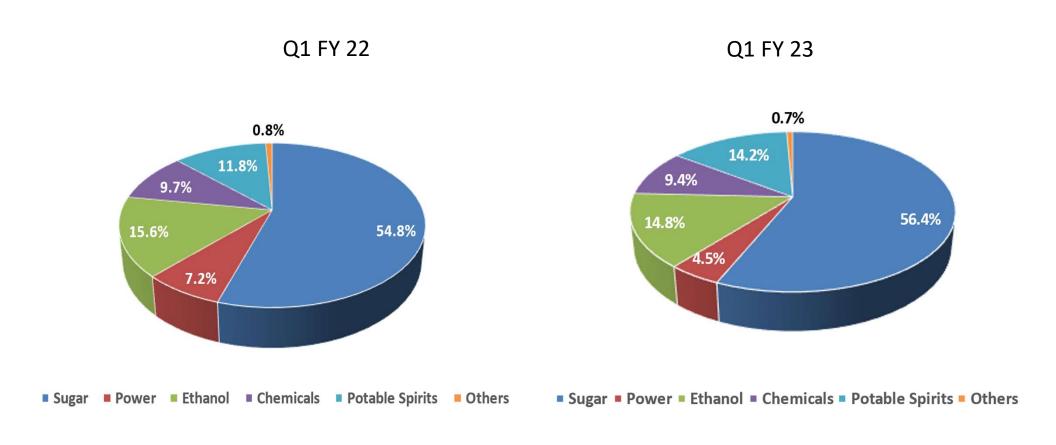


Standalone Segment Profit (PBIT)-Overview

Particulars	Q1 FY23	Q1 FY22	% Change	FY22
Sugar	25.5	6.0	325.0%	57.4
Power	16.6	16.1	3.1%	82.4
Ethanol	26.0	35.5	-26.8%	131.9
Chemicals	10.6	10.8	-1.9%	19.6
Potable Spirits	-0.004	-0.9	99.5%	-0.8
Others	0.5	0.5	-1.9%	1.2
Total	79.2	68.1	16.3%	291.7

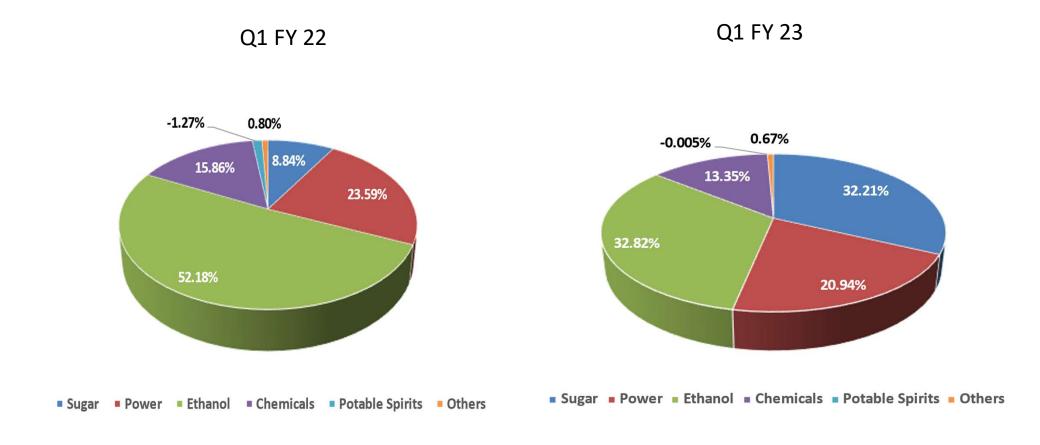


Segment Revenue -Overview





Segment Profit (PBIT) - Overview





Consolidated Segment Revenue - Overview

Particulars	Q1 FY23	Q1 FY22	% Change	FY 22
Sugar	548.2	346.5	58.2%	1451.8
Power	43.8	45.7	-4.2%	213.0
Ethanol	143.8	98.8	45.5%	427.0
Chemicals	91.3	61.4	48.7%	277.7
Potable Spirits	137.5	74.4	84.8%	290.7
Others	111.2	5.2	2038.5%	101.6
Total	1075.9	632.0	70.2%	2761.7



Consolidated Segment Profit (PBIT)-Overview

Particulars	Q1 FY23	Q1 FY22	% Change	FY22
Sugar	28.7	6.0	378.3%	54.2
Power	16.6	16.1	3.1%	82.4
Ethanol	26.0	35.5	-26.8%	131.9
Chemicals	10.6	10.8	-1.9%	19.6
Potable Spirits	-0.004	-0.9	99.6%	-0.8
Others	1.0	0.5	100.0%	1.2
Total	82.8	68.1	21.6%	288.5



Segment Wise Performance





Standalone Financials							
Particulars Q1 FY23 Q1 FY22 FY22							
Revenue : Rs. Cr.	548.2	346.5	1451.8				
: % to total revenue	56.4 %	54.8 %	54.1%				
Profit : Rs. Cr.	25.5	6.0	57.4				
: % to total profit	32.2%	8.8%	19.7%				



Consolidated Financials							
Particulars Q1 FY23 Q1 FY22 FY22							
Revenue : Rs. Cr.	346.5	1451.8					
: % to total revenue	51.0%	54.8%	52.6%				
Profit : Rs. Cr.	. Cr. 28.7		54.2				
: % to total profit	34.6%	8.8%	18.8%				



Operating Performance						
Particulars	UOM	Q1 FY23	Q1 FY22	FY22		
Cane Crushed	Lakh tons	7.18	7.89	35.83		
Cane diverted to Syrup	Lakh tons	1.76	-	1.04		
Gross Recovery	%	12.65	12.32	12.16		
Sugar Sacrifice- B heavy	%	1.09	1.18	1.37		
Sugar Sacrifice- Syrup	%	3.63	-	0.42		
Net Recovery	%	7.93	11.14	10.37		



Operating Performance						
Particulars	articulars UOM Q1 FY23 Q1 FY22 F					
Production	Lakh tons	0.57	0.88	3.71		
Sales- White Sugar	Lakh tons	0.91	0.48	2.59		
- Raw Sugar	Lakh tons	0.31	0.37	0.62		
Total Sales	Lakh tons	1.22	0.85	3.21		
Inventory- White Sugar	Lakh tons	1.35	1.42	2.05		
- Raw Sugar	Lakh tons	0.04	0.01	-		
Total Inventory	Lakh tons	1.39	1.43	2.05		



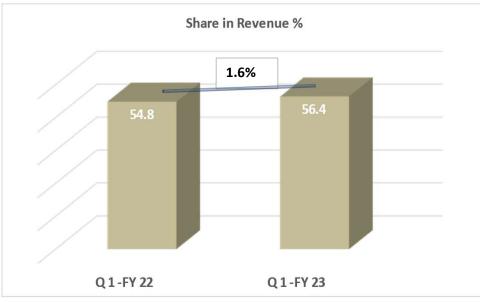
Operating Performance						
Particulars	UOM	Q1 FY23	Q1 FY22	FY22		
Realisation-White Sugar	₹/ton	34521	32479	34226		
-Raw Sugar	₹/ton	33473	27586	30368		
Valuation Rate	₹/ton	30852	28494	30840		

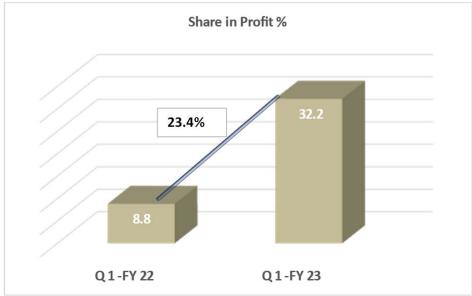


Standalone- Sugar Segment: Q1 FY23 Vs Q1 FY22



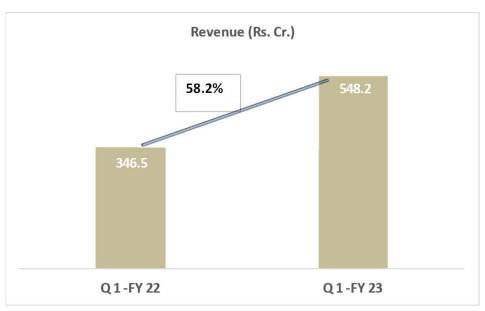


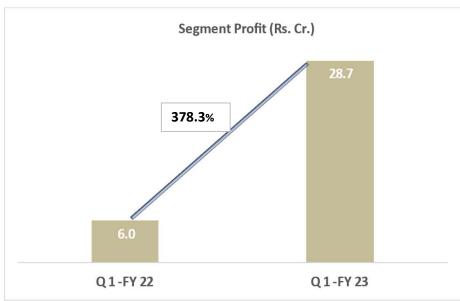


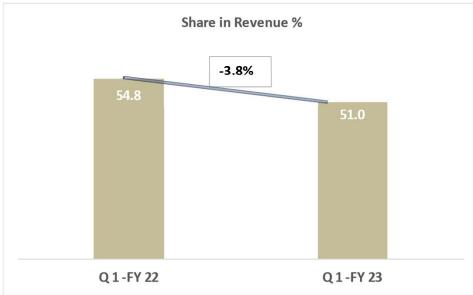


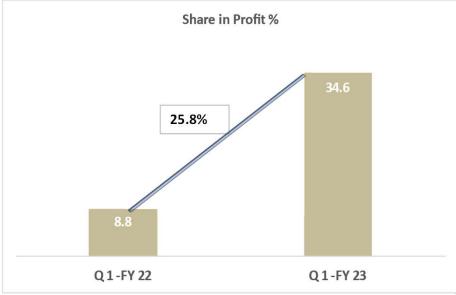


Consolidated- Sugar Segment: Q1 FY23 Vs Q1 FY22













Power

Financials						
Particulars	Q1 FY23	Q1 FY22	FY22			
Revenue : Rs. Cr.	43.8	45.7	213.0			
: % to total revenue	4.5 %	7.2 %	7.9%			
Profit : Rs. Cr.	16.6	16.1	82.4			
: % to total profit	20.9%	23.6%	28.2%			

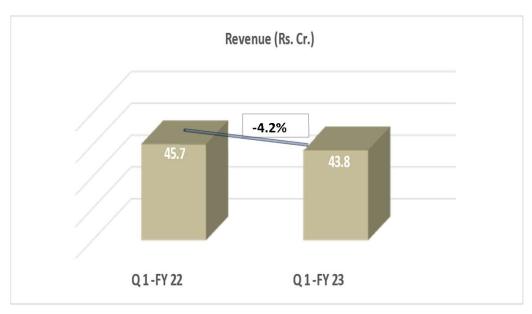


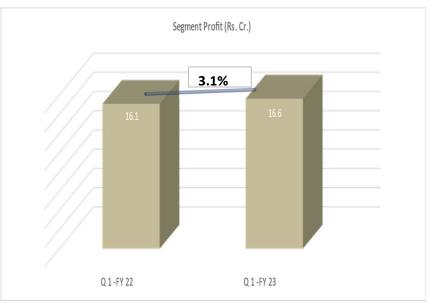
Power

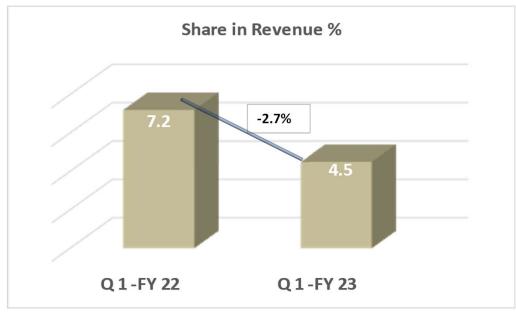
Operating Performance							
Particulars	иом	Q1 FY23	Q1 FY22	FY22			
Generation	Cr. Units	8.29	9.21	40.01			
Export	Cr. Units	3.84	4.49	19.53			
Realization	₹/unit	3.59	3.75	3.46			

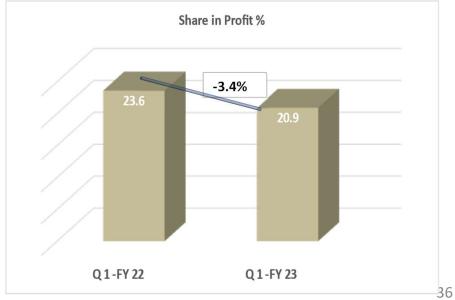


Power –Q1 FY23 Vs Q1 FY22













Financials					
Particulars	Q1 FY23	Q1 FY22	FY22		
Revenue : Rs. Cr.	143.8	98.8	427.0		
: % to total revenue	14.8 %	15.6 %	15.9%		
Profit : Rs. Cr.	26.0	35.5	131.9		
: % to total profit	32.8%	52.2%	45.2%		



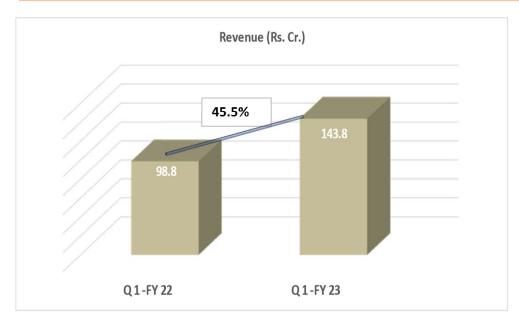
Operating Performance					
Particulars	UOM	Q1 FY23	Q1 FY22	FY22	
Production- B heavy	Lakh BL	62.18	141.68	650.43	
-Syrup	Lakh BL	148.71	-	83.37	
Total Production	Lakh BL	210.89	141.68	733.80	
Sales -B heavy	Lakh BL	66.47	161.61	660.52	
-Syrup	Lakh BL	171.00	-	61.35	
Total Sales	Lakh BL	237.5	161.61	721.87	

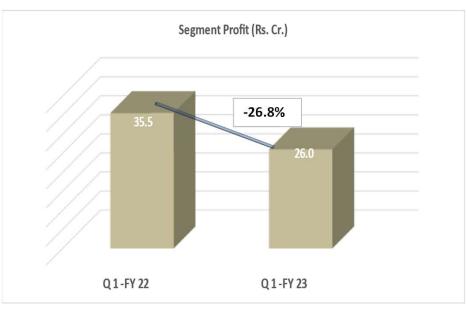


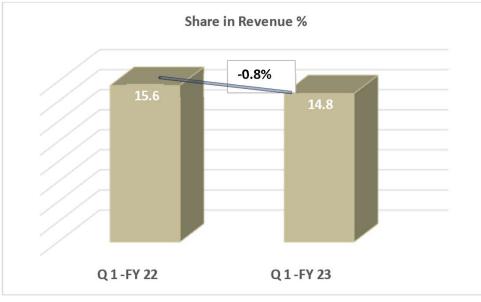
Operating Performance							
Particulars	UOM Q1 FY23 Q1 FY22 FY22						
Inventory- B heavy	Lakh BL	9.0	22.07	13.42			
-Syrup	Lakh BL	3.22	-	25.57			
Total Inventory	Lakh BL	12.22	22.07	39.0			
Realisation-B heavy	Rs/BL	58.83	57.39	57.69			
-Syrup	Rs/BL	63.22	-	63.23			

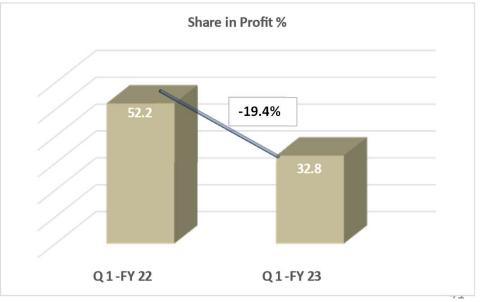


Ethanol –Q1 FY23 Vs Q1 FY22











- Present capacity: 250 KLPD on 'C' heavy molasses.
- Proposed expansion: 130 KLPD (including 100 KLPD on grain) on 'C' heavy molasses.
- Post expansion capacity: 500 KLPD (approx.) on 'B' heavy molasses/syrup

(including 100 KLPD on grain).

- Cost of project : Rs. 160 crore
- Debt financing: Rs. 120 crore (tied up)
- Internal accruals: Rs. 40 crore





Chemicals-Ethyl Acetate

Financials					
Particulars	Q1 FY23	FY22			
Revenue : Rs. Cr.	91.3	61.4	277.7		
: % to total revenue	9.4 %	9.7 %	10.3%		
Profit : Rs. Cr.	10.6	10.8	19.6		
: % to total profit	13.4%	15.9%	6.7%		

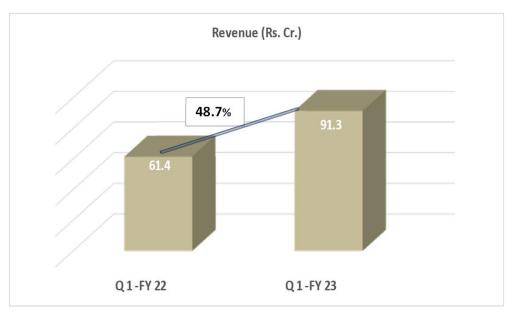


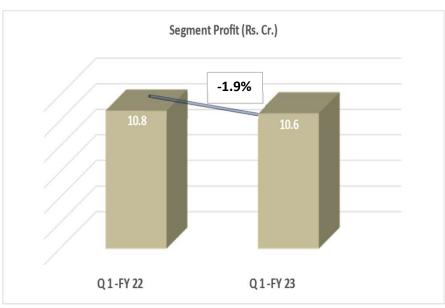
Chemicals-Ethyl Acetate

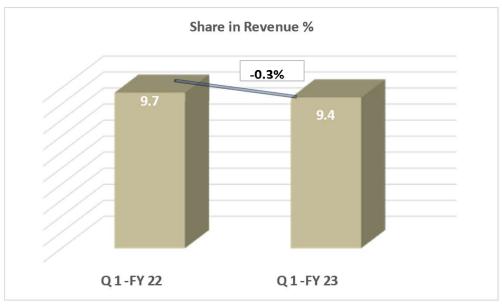
Operating Performance					
Particulars	UOM	Q1 FY23	Q1 FY22	FY22	
Production	Lakh Kg	89.02	55.18	272.74	
Sales	Lakh Kg	96.07	53.39	270.74	
Inventory	Lakh Kg	0.81	8.37	7.85	
Realisation	Rs/Kg	95.08	114.99	102.49	

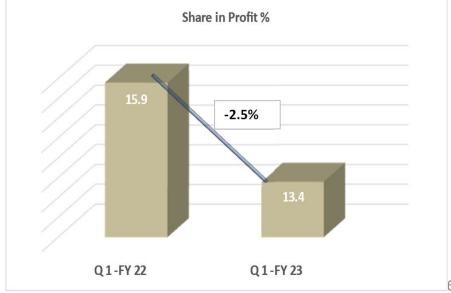


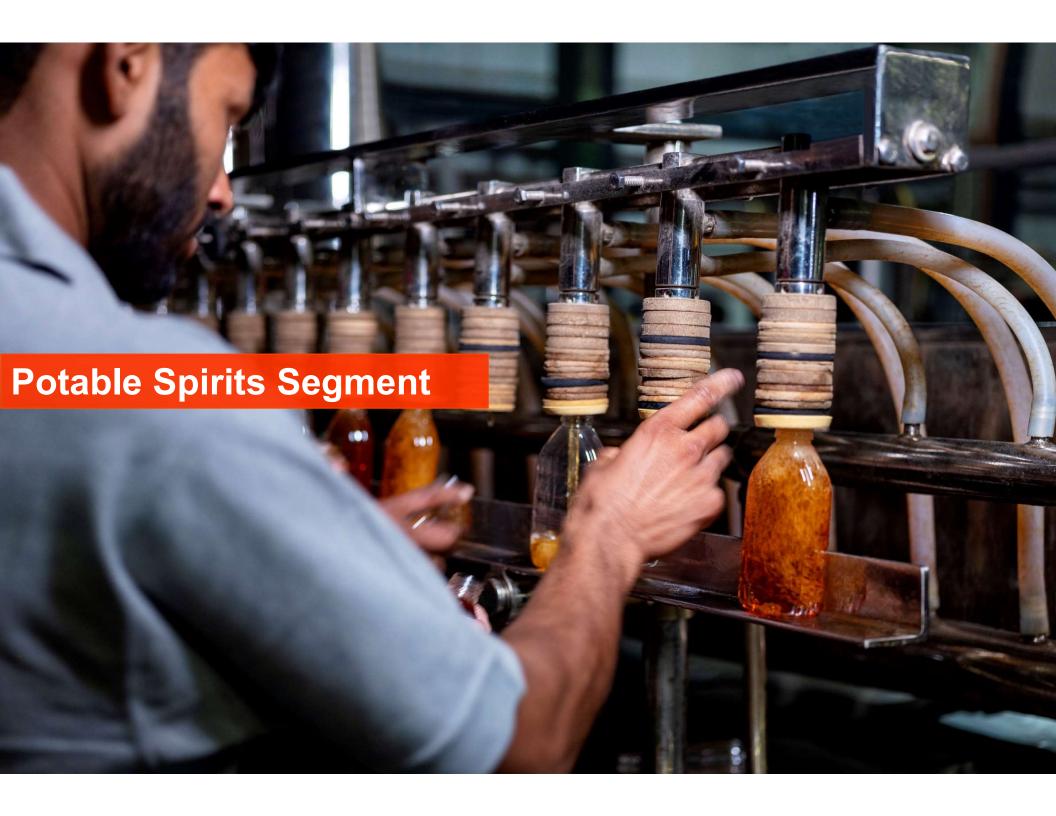
Chemicals-Q1 FY23 Vs Q1 FY22













Potable Spirits

Financials					
Particulars	Q1 FY23	Q1 FY22	FY22		
Revenue : Rs. Cr.	137.5	74.4	290.7		
: % to total revenue	14.2 %	11.8 %	10.8%		
Profit : Rs. Cr.	-0.004	-0.9	-0.8		
: % to total profit	-0.005%	-1.3%	-0.3%		

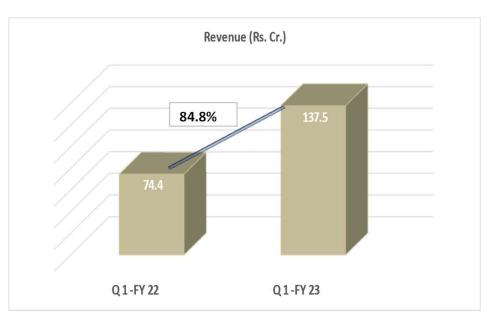


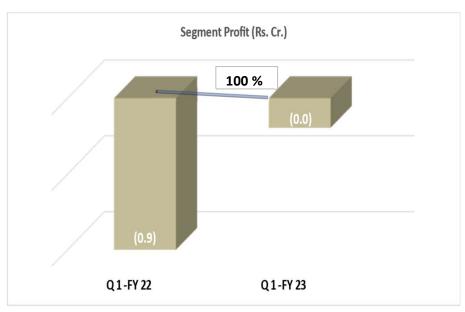
Potable Spirits

Operating Performance					
Particulars	UOM	Q1 FY23	Q1 FY22	FY22	
Production	No. of Cases	591701	315736	1163418	
Sales	No. of Cases	577091	302601	1163015	
Inventory	No. of Cases	18903	17026	4293	
Realisation	Rs/Case	258.44	258.07	259.51	

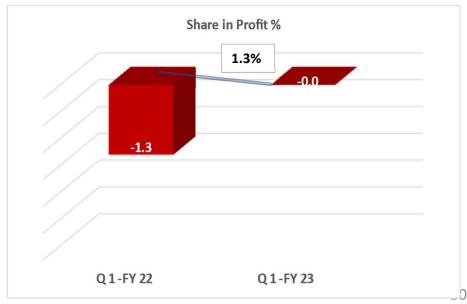


Potable Spirits –Q1 FY23 Vs Q1 FY22











Core Strengths

- Visionary promoters
- Experienced management team
- Integrated business processes
- Strong relationship with 1.50 lakh farmers approx.
- Growth Focus- Ethanol/Chemicals
- Prudent financial management
- Improving operational efficiencies
- Future ready organization



Way forward

- Commissioning of proposed distillery expansion
- Reduction in manufacturing cost
- Optimization of financing cost
- Skill building and empowerment
- Engagement with community



For further information, please contact:

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New Delhi – 110020, Telephone: +91-11-41259400

Email: investordesk@dhampursugar.com, Website: www.dhampursugar.com