

#### Date: February 10, 2023

To BSE Limited Listing Department P.J Tower, Dalal Street Mumbai – 400001

Stock Symbol -540047

To National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G BandraKurla Complex, Bandra (E), Mumbai – 400051

Stock Symbol -DBL

#### **Sub: -Investor Presentation**

Pursuant to regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclose herewith a copy of the Investor Presentation for the quarter ended December 31, 2022, which will be uploaded at our website <u>http://www.dilipbuildcon.com</u>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited



Dilip Suryavanshi Chairman and Managing Director DIN : 00039944 Encl : Investor Presentation 31.12.2022



ISO 9001:2015 CIN No. L45201MP2006PLC018689

#### **Regd. Office :**

Plot No. 5, Inside Govind Narayan Singh Gate, Chuna Bhatti, Kolar Road, Bhopal - 462 016 (M.P.) Ph. : 0755-4029999, Fax : 0755-4029998 E-mail : db@dilipbuildcon.co.in, Website : www.dilipbuildcon.com



# Dilip Buildcon Limited

EARNINGS PRESENTATION Q3FY23



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**Business Highlights** 



Standalone Financial Highlights



Consolidated Financial Highlights



Divestment & Equity Investment Tracker



**Key Projects Update** 



**Company Overview** 





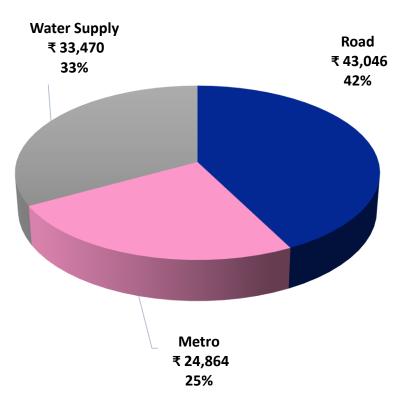


Won new projects worth ₹ 1,01,380 mn	<ul> <li>Won 9 projects worth ₹ 1,01,380 mn in the state of Jharkhand, Gujarat, Madhya Pradesh and Andhra Pradesh across 3 sectors viz. road, metro and water supply</li> </ul>
Completion (COD) of projects	<ul> <li>Completed 2 EPC &amp; 3 HAM road projects and 1 tunnel project worth ₹ 57,851 mn, on or prior to schedule completion date</li> </ul>
Divestment status	<ul> <li>Divested 100% equity stake in 3 HAM projects to Cube</li> <li>DBL along with DBL Infra Assets Private Limited divested 100% equity stake in 4 HAM projects to Shrem InvIT</li> </ul>



Period Contract in Value **Project Name** State Name of Employer which Type excluding order GST won National Highway Mehgama-Hansdiha Road Iharkhand 9,760\* Q1 Authority of India National Highway Urga-Pathalgaon Road Iharkhand 19,550\* 01 Authority of India **Gujarat Metro Rail** Surat Metro Rail Project, Phase-1, Corridor-2 10,610 Q1 Gujarat Metro (Package 1) (Pkg-CS-5) Corporation **Gujarat Metro Rail** Q2 Surat Metro Rail Project, Phase-1 (Pkg-CS-6) Metro Gujarat 7,020 Corporation Madhya Pradesh Jal Water Madhva 14,000 Q2 Gandhisagar-2 Multi-Village Water Supply Scheme Pradesh Nigam Maryadit Supply Ahmedabad Metro Rail Project, Phase-2 (Package **Gujarat Metro Rail** 7,234 Q2 Metro Gujarat C3) Corporation Madhya Pradesh Jal Rewa Bansagar Multi-Village Water Supply Water Madhya 19,470 Q4 Scheme Pradesh Nigam Maryadit Supply Kodur to Vanavolu (Bengaluru - Vijaywada Andhra National Highway Road 5,995\* Q4 Economic Corridor) (Package 1) Pradesh Authority of India Odulapalle to Nallacheruvu (Bengaluru -Andhra National Highway Road 7,741\* Q4 Vijaywada Economic Corridor) (Package 4) Pradesh Authority of India Total 1,01,380

### Sector Wise New Orders



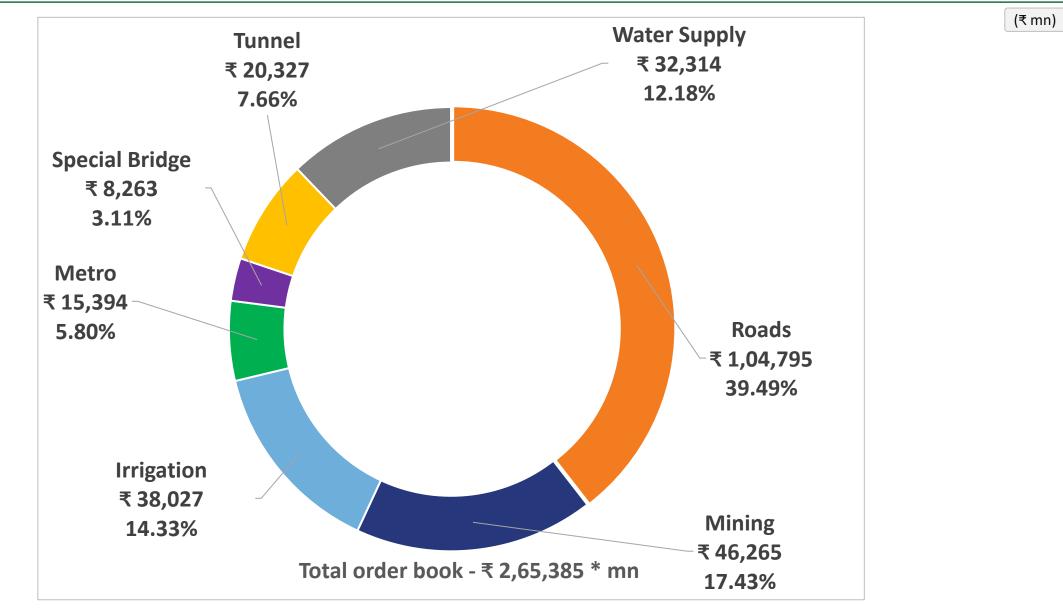
\* Bid Project Cost (BPC) of HAM Projects

**Earnings Presentation** 



## **Order Book – Business Division Wise as on date**









### As on date - Order Book - ₹ 2,65,385 mn\*



₹ 1,04,795 mn - 39.49%







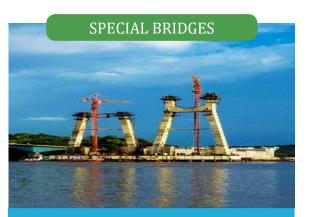
₹ 32,314 mn - 12.18%



₹20,327 mn - 7.66%







₹ 8,263 mn - 3.11%

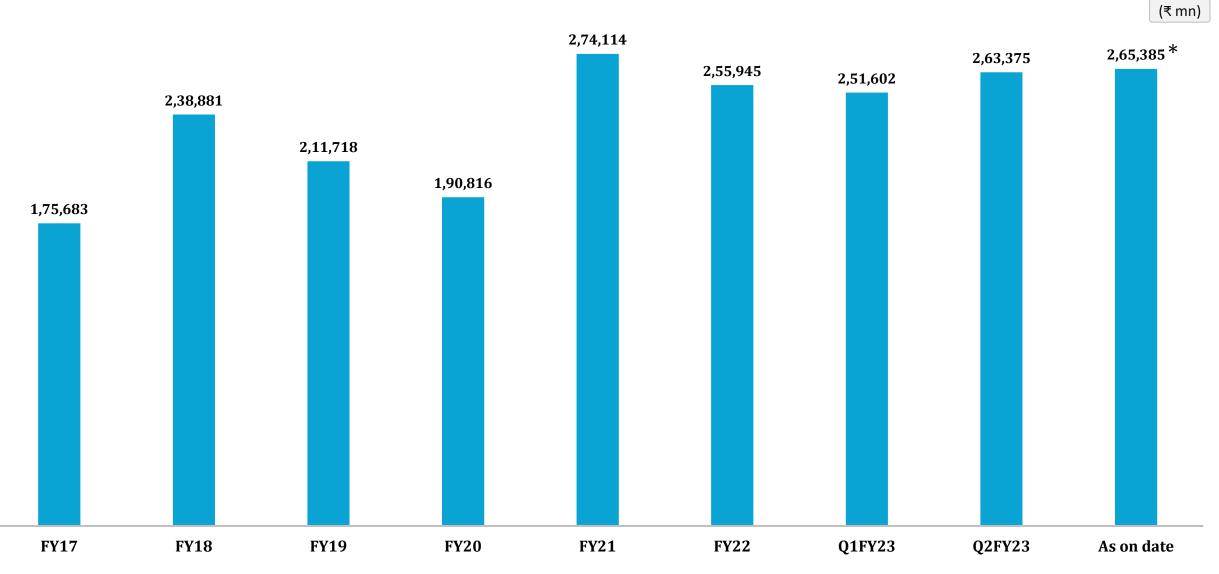
\* Including orders won during Q4FY23

**Earnings Presentation** 





DILIP BUILDCON LIMITED



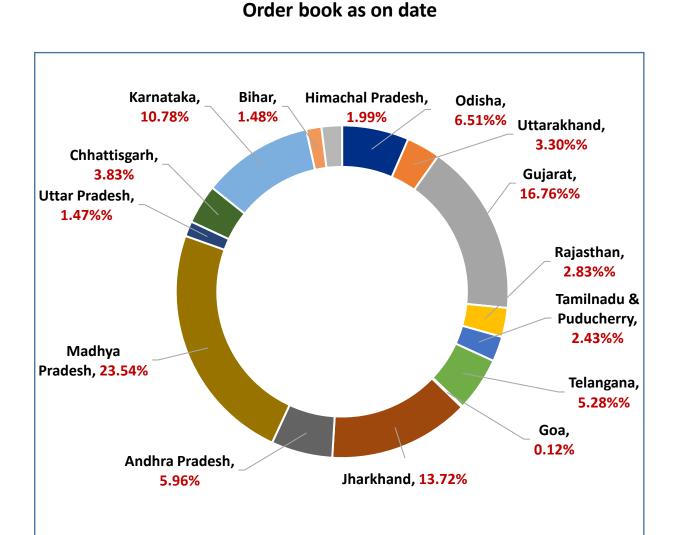
\* Including orders won during Q4FY23



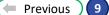
## **Order Book – Geography-wise as on date**



(₹ mn)



State	Completed Contract Value	Ongoing Contract Value	Ongoing Order Book	% to total Ongoing Order Book
Madhya Pradesh	1,29,288	78,447	62,472	23.54%
Gujarat	9,589	62,551	44,473	16.76%
Jharkhand	16,128	46,552	36,421	13.72%
Karnataka	43,525	63,934	28,597	10.78%
Odisha	9,957	19,324	17,265	6.51%
Andhra Pradesh	42,795	16,689	15,824	5.96%
Telangana	21,351	19,109	14,004	5.28%
Chhattisgarh	7,038	16,937	10,155	3.83%
Uttarakhand	-	11,919	8,747	3.30%
Rajasthan	9,433	14,296	7,523	2.83%
Tamilnadu and Puducherry	-	14,519	6,456	2.43%
Himachal Pradesh	1,187	5,687	5,294	1.99%
Bihar	-	11,429	3,927	1.48%
Uttar Pradesh	63,682	12,500	3,909	1.47%
Goa	9,827	5,454	318	0.12%
Maharashtra	77,738	16,980	_	-
Haryana	4,637	-	-	-
Punjab	12,555	-	_	-
Tamilnadu	2,520	-	-	-
West Bengal	6,131	-	-	-
Total	4,67,381	4,16,328	2,65,385	100.00%



9) Next





Name of the Employer	Project Name	State	Type of Work	EPC Cost excluding GST	Scheduled Date of Completion including EOT (Extension of Time)	Actual Completion Date	Early Completion Days
NHAI	Sangli-Solapur (Package I: Sangli to Borgaon)	Maharashtra	НАМ	7,190	19.06.2022	25.04.2022	55
NHAI	Chandikhole-Bhadrak	Odisha	НАМ	9,957	24.07.2022	24.07.2022	-
NHAI	Varanasi to Dagampur Pkg-1	Uttar Pradesh	EPC	5,987	29.09.2022	29.09.2022	-
NHAI	Churhat Bypass of Rewa Sidhi	Madhya Pradesh	НАМ	6,053	13.03.2023	10.11.2022	122
NHAI	Bangalore-Nidagatta	Karnataka	НАМ	15,044	20.10.2022	12.12.2022	_
Uttar Pradesh Expressways Industrial Development Authority	Bundelkhand Expressway (Package-VI)	Uttar Pradesh	EPC	13,620	13.01.2023	13.01.2023	-
	Total			57,851			







Sr. No.	Particulars	Bid Project Cost	Remarks
1	19 HAM projects divested or under-divestment	2,42,649	<ul><li>13 HAM projects divested</li><li>6 HAM projects under-divestment</li></ul>
2	17 HAM projects under-construction	2,08,781	<ul> <li>11 HAM projects under-construction</li> <li>6 HAM projects – Financial closure in process</li> </ul>
	Total	4,51,430	





# HAM Portfolio (2/3)

(₹ mn)

Sr. No	Project Name	LOA Date	<b>Bid Project Cost</b>	Status	Remarks
1	DBL Lucknow Sultanpur Highways Limited	09-Aug-16	20,160	Completed	Divested to Shrem Group
2	DBL Kalmath Zarap Highways Limited	25-Nov-16	9,140	Completed	Divested to Shrem Group
3	DBL Tuljapur Ausa Highways Limited	17-Feb-17	9,111	Completed	Divested to Shrem Group
4	DBL Mahagaon Yavatmal Highways Private Limited	28-Mar-17	11,606	Completed	Divested to Shrem Group
5	DBL Yavatmal Wardha Highways Private Limited	28-Mar-17	10,433	Completed	Divested to Shrem Group
6	DBL Wardha Butibori Highways Private Limited	28-Mar-17	10,655	Completed	Divested to Shrem Group
7	DBL Borgaon Watambare Highways Private Limited	27-Mar-18	10,294	Completed	Divested to Cube
8	DBL Mangalwedha Solapur Highways Private Limited	27-Mar-18	11,410	Completed	Divested to Cube
9	DBL Mangloor Highways Private Limited	26-Mar-18	9,360	Completed	Divested to Cube
10	DBL Gorhar Khairatunda Highways Private Limited	06-Mar-18	9,170	Completed	Divested to Shrem InvIT
11	DBL Anandpuram Anakapalli Highways Private Limited	28-Feb-18	20,130	Completed	Divested to Shrem InvIT
12	DBL Bellary Byrapura Highways Private Limited	01-Jun-18	13,139	Completed	Divested to Shrem InvIT
13	DBL Sangli Borgaon Highways Limited	27-Mar-18	11,024	Completed	Divested to Shrem InvIT
14	DBL Byrapura Challakere Highways Private Limited	26-Mar-18	8,417	Completed	Under-divestment to Shrem InvIT
15	DBL Chandikhole Bhadrak Highways Limited	24-Jan-18	15,220	Completed	Under-divestment to Shrem InvIT
16	DBL Rewa Sidhi Highways Private Limited	28-Mar-18	10,040	Completed	Under-divestment to Shrem InvIT
17	DBL Bangalore Nidagatta Highways Private Limited	28-Feb-18	21,900	Completed	Under-divestment to Shrem InvIT
18	DBL Nidagatta Mysore Highways Private Limited	28-Feb-18	22,835	Under-construction	Under-divestment to Shrem InvIT
19	Pathrapali Kathghora Highways Private Limited	19-Mar-20	8,605	Under-construction	Under-divestment to Shrem InvIT
	Sub-total – A (Divested)		2,42,649		







Sr. No	Project Name	LOA Date	Bid Project Cost	Status	Remarks
20	Dodaballapur- Hoskote Highways Private Limited	26-Aug-20	12,780	Under-construction	-
21	Repallewada Highways Limited	14-Sep-20	11,405	Under-construction	-
22	Narenpur Purnea Highways Private Limited	09-Sep-20	19,050	Under-construction	-
23	Dhrol Bhadra Highways Limited	14-Dec-20	8,820	Under-construction	-
24	Bangalore Malur Highways Limited	04-Mar-21	11,600	Under-construction	-
25	Malur Bangarpet Highways Limited	04-Mar-21	12,790	Under-construction	-
26	DBL Viluppuram Highways Limited	17-Mar-21	10,130	Under-construction	-
27	DBL Poondiyankuppam Highways Limited	17-Mar-21	12,280	Under-construction	-
28	Bangarupalem Gudipala Highways Limited	14-Dec-21	10,600	Under-construction	-
29	Sannur Bikarnakette Highways Limited	26-Mar-21	11,370	Under-construction	-
30	Raipur-Visakhapatnam-CG-2 Highways Limited	28-Feb-22	12,550	Under-construction	-
31	Maradgi S Andola-Baswantpur Highways Limited	16-Dec-22	15,890	FC in process	-
32	Mehgama-Hansdiha Highways Limited	15-Dec-22	9,760	FC in process	-
33	Karimnagar-Warangal Highways Limited	15-Dec-22	16,470	FC in process	-
34	Urga-Pathalgaon Highways Limited	16-Dec-22	19,550	FC in process	-
35	Kodur to Vanavolu (Bengaluru – Vijaywada Economic Corridor) (Package 1)	31-Jan-23	5,995	FC in process	-
36	Odulapalle to Nallacheruvu (Bengaluru – Vijaywada Economic Corridor) (Package 4)	31-Jan-23	7,741	FC in process	-
	Sub-total – B		2,08,781		
	Total (A+B)		4,51,430		

FC = Financial Closure

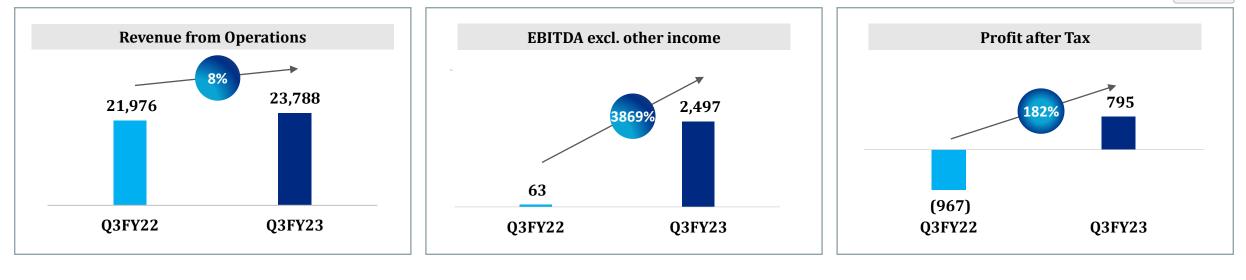
Earnings Presentation





**Standalone Financial Highlights** 





Roads, Spe Bridges Tunne	s & 6%	Irri	gation 1 1 245%		s, Airports er Supply 146%		Mining	<b>↓</b> 2%
Q3FY22	18,533	Q3FY22	711	Q3FY22	704	Q3FY:	22 1	,665
Q3FY23	17,449	Q3FY23	2,451	Q3FY23	1,732	Q3FY	23 1	,627

**Earnings Presentation** 

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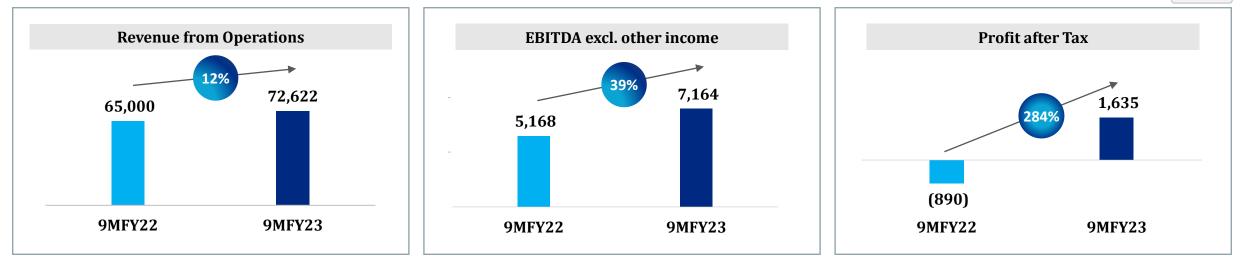


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(₹ mn)



Brid	Special- lges & 2% mels	Irri	gation 182%		ros, Airports Vater Supply		8	↓ 1%
9MFY22	54,595	9MFY22	2,149	9MFY22	2,495	9MFY22	2 4,94	42
9MFY23	55,844	9MFY23	6,057	9MFY23	5,109	9MFY23	4,38	82





Particulars	Q3FY23	Q2FY23	Q3FY22	Y-o-Y (%)	9MFY23	9MFY22	Y-o-Y (%)
Revenue	23,788	22,619	21,976	8.25%	72,622	65,000	11.73%
Operating expenses	21,291	20,006	21,913	-2.84%	65,458	59,832	9.40%
EBITDA excl. other income	2,497	2,613	63	3868.55%	7,164	5,168	38.63%
EBITDA Margin (%)	10.50%	11.55%	0.29%	-	9.87%	7.95%	-
Other income	285	54	98	190.50%	537	274	95.68%
Depreciation	988	988	986	0.23%	2,951	2,964	-0.42%
Interest	1,298	1,234	1,516	-14.41%	3,797	4,623	-17.86%
Profit/(loss) before exceptional items and tax	495	445	(2,342)	121.15%	952	(2,144)	144.42%
Exceptional items	467	425	594	-	1,062	614	-
Profit/(loss) before tax	962	870	(1,748)	155.04%	2,014	(1,531)	231.60%
Tax Expense	167	229	(781)	121.37%	379	(641)	159.20%
Profit/(loss) after tax	795	642	(967)	182.26%	1,635	(890)	283.76%
PAT Margin (%)	3.30%	2.83%	-4.40%	-	2.23%	-1.37%	-





Particulars	Dec'22	Sep'22	Mar'22	Par
ASSETS				EQU
Non-current assets				Equi
(a) Property, plant and equipment	13,925	14,718	16,448	
(b) Capital work in progress	-	22	-	
(c) Other Intangible Assets	80	97	130	Tota
(d) Financial assets				Liab
(i) Investments	8,197	5,686	6,825	Non
(ii) Other	2,471	2,026	2,207	
(e)Deferred tax assets (net)	1,116	1,001	969	
(f) Other non-current asset	3,954	4,291	4,426	
Total Non-current assets	29,743	27,841	31,005	
Current assets				
(a) Inventories	33,340	33,451	34,093	Tota
(b) Financial assets				Curi
(i) Trade receivables	15,802	12,739	10,380	
(ii) Cash and cash equivalent	3,214	3,423	3,329	
(iii) Other bank balances	1	1	0.29	
(iv) Loans	4,514	2,399	1,983	
(v) Others financial assets	12,648	12,691	11,039	
(c) Current tax asset (net)	1,374	3,201	3,583	Tota
(d) Other current assets	12,284	14,363	16,198	Liab
Total Current Assets	83,175	82,268	80,604	class
Non-current assets held for sale	-	2,094	696	Tota
TOTAL ASSETS	1,12,918	1,12,203	1,12,305	тот

Earnings Presentation

Dec'22	Sep'22	Mar'22
1,462	1,462	1,462
43,550	42,760	41,899
45,012	44,222	43,361
1,774	2,591	4,519
76	101	174
450	496	521
2,941	1,327	5,939
5,240	4,515	11,154
27,354	27,896	26,198
25,324	25,226	22,461
1,247	1,257	1,379
8,627	8,974	7,625
115	112	126
62,666	63,466	57,789
-	-	-
67,906	67,981	68,944
1,12,918	1,12,203	1,12,305
	Previous 18	Next 🔿
	1,462 43,550 45,012 1,774 76 450 2,941 5,240 27,354 25,324 1,247 8,627 115 62,666 - 67,906 1,12,918	1,462       1,462         43,550       42,760         45,012       44,222         1,774       2,591         1,774       2,591         76       101         450       496         2,941       1,327         5,240       4,515         27,354       27,896         25,324       25,226         1,247       1,257         8,627       8,974         115       112         62,666       63,466         -       -         67,906       67,981         1,12,918       1,12,203





Particulars	Q3FY23	H1FY23	9MFY23
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	962	1,052	2,014
Adjustments for:			
Depreciation	988	1,963	2,951
Interest Income	(195)	(248)	(443)
Finance Income due to Unwinding of security deposit	-	(2)	(2)
(Profit)/Loss on sale of fixed assets	(89)	(3)	(92)
Interest expense	1,298	2,499	3,797
Provision for Expected Credit Loss	73	79	152
Remeasurements gains /( losses) on post- employment benefits	15	32	47
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	(467)	(595)	(1,062)
Operating Profit Before Working Capital Changes	2,584	4,779	7,363
Working Capital Changes			
(Increase)/Decrease in Current and Non- Current Assets	(3,244)	(1,812)	(5,056)
Increase/(Decrease) in Current and Non-Current Liabilities	1,330	(694)	636
Increase/(Decrease) in Provisions	(44)	(39)	(83)
Cash generated from operations	625	2,235	2,860
Income tax refund/(paid)	1,660	223	1,883
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	2,285	2,458	4,743

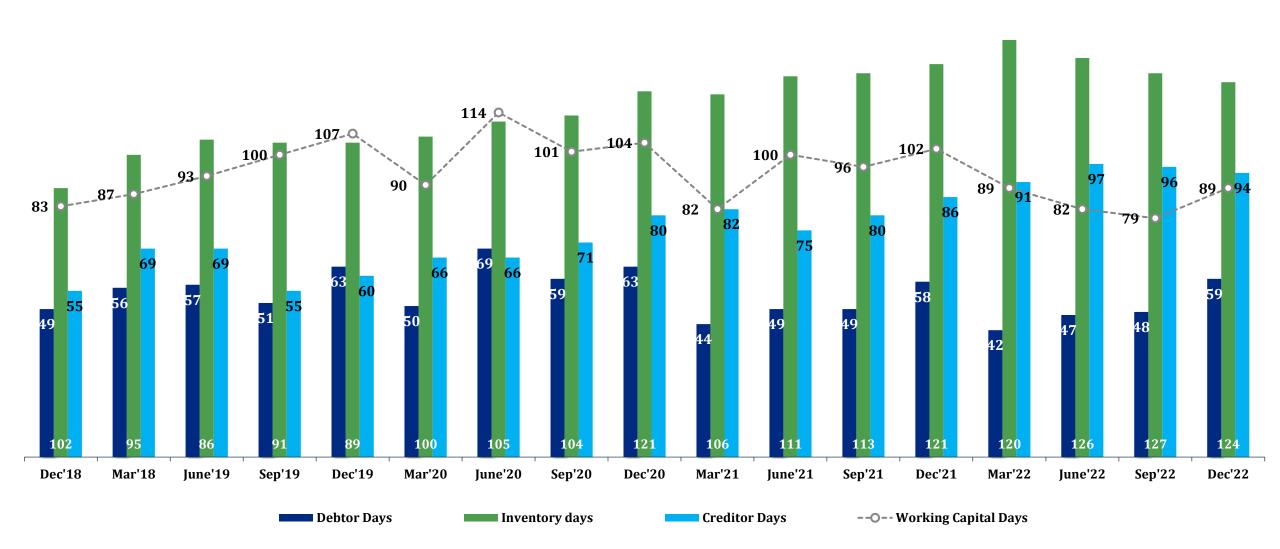
			(₹ mn)
Particulars	Q3FY23	H1FY23	9MFY23
CASH FLOW FROM INVESTMENT ACTIVITIES			
Purchase of Fixed Assets	(282)	(272)	(554)
Sale of Fixed Assets	192	74	266
Expenditure on Capital work in progress	22	(22)	-
Purchase of Investments	(412)	(954)	(1,366)
Sale of Investments	462	1,291	1,753
Interest Received	195	248	443
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	177	365	542
CASH FLOW FROM FINANCING ACTIVITIES			
(Repayment) / Proceeds of / from Long Term Borrowings (net)	(818)	(1,928)	(2,746)
Repayment) / Proceeds of / from Short Term Borrowings (net)	684	2,079	2,763
Repayment) / Proceeds of / from Current Maturities of Long Term Borrowings (net)	(1,226)	(381)	(1,607)
Interest paid	(1,298)	(2,499)	(3,797)
Finance Income due to Unwinding of security deposit	-	2	2
Dividend paid	(15)	-	(15)
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	(2,671)	(2,728)	(5,399)

Earnings Presentation











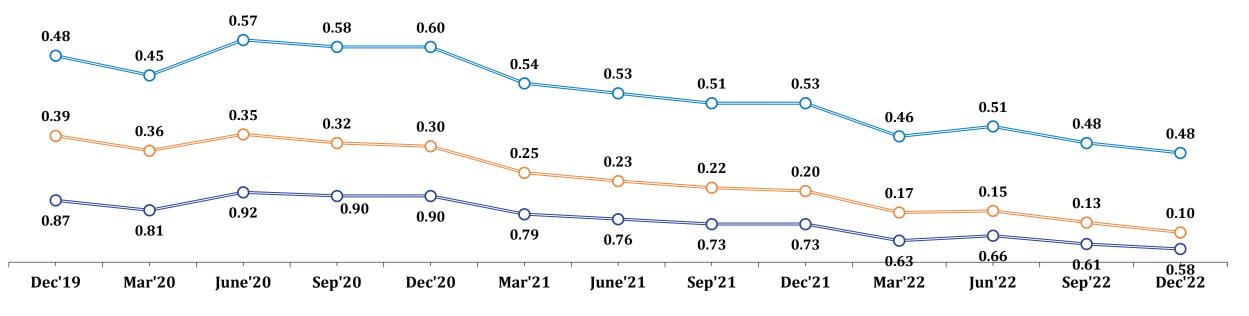


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-O-Net Debt/Equity -O-Equipment Debt/Equity -O-Working Capital Debt/Equity



₹ Mn	Dec'19	Mar'20	June'20	Sep'20	Dec'20	Mar'21	Jun'21	Sep'21	Dec'21	Mar'22	Jun'22	Sep'22	Dec'22
Net Debt	30,481	29,343	33,586	33,335	33,915	30,988	33,869	32,553	31,457	27,389	28,879	27,064	25,914
Equity	34,898	36,060	36,431	36,869	37,842	39,172	44,433	44,306	43,210	43,361	43,567	44,222	45,012

#### **Earnings Presentation**



**Consolidated Financial Highlights** 





Particulars	Q3FY23	Q2FY23	Q3FY22	9MFY23	9MFY22
Revenue from Operations	23,224	25,958	22,455	78,026	69,027
Other income	285	73	134	576	332
Total Income	23,509	26,031	22,589	78,602	69,359
Expenses					
Cost of materials consumed	20,294	21,446	20,472	67,433	59,709
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	244	(260)	531	(701)	372
Employee benefits expense	603	477	576	1,620	1,738
Finance costs	2,011	2,818	2,724	7,731	8,006
Depreciation and amortization expense	1,011	1,005	1,003	3,010	3,015
Other expenses	512	775	423	1,813	1,669
Total expenses	24,674	26,262	25,729	80,906	74,508
Profit/(loss)before exceptional items and ta	(1,165)	(231)	(3,140)	(2,304)	(5,149)
Exceptional items	2,816	425	1,376	3,411	(578)
Profit Before Tax	1,651	194	(1,763)	1,107	(5,727)
Tax expenses	548	64	(794)	425	(641)
Share of Profit / (Loss) of associates	-	-	-	-	-
Profit After Tax	1,102	130	(969)	682	(5,086)





## **Divestment & Equity Investment Tracker**







Signed deal with Shrem InvIT in Mar-2022 for divestment of 10 HAM Projects for a Valuation of ₹ 23,490 mn

4 Projects Divested in Nov 2022- Final Valuation ₹ 6,674 mn against investment of ₹ 4,550 mn

- 4 Projects divested (100%)
- ₹ 2,469 mn received as cash in Q3
- ₹ 2,589 mn received as Shrem InvIT Units in Q3
- ₹ 1,616 mn as Deferred consideration- ₹ 1,070 mn receivable upon approval of Change in Law claim by NHAI and ₹ 546 mn against other SPV receivables.

- 4 SPVs to be divested
- 2 SPVs to be divested

Apr-2023

**Mar-2023** 



Particulars	Requirement	Actual Invested Till Dec-22	Q4 22-23 Projected	FY 23-24 Projected	FY 24-25 Projected	FY 25-26 Projected	FY 26-27 to FY 28-29 Projected
Investment in 21 HAM Projects @	30,471	16,545	2,625	6,573	2,983	1,745	-
Investment for Siarmal Coal Project	5,766	658	300	1,237	1,210	310	2,051
Total Equity Commitment	36,237	17,203	2,925	7,810	4,193	2,055	2,051

@ Subject to variation if any, in financial closure of 6 new HAM projects won in FY 21-22 & FY 22-23 till date









Sr. No	Project Name	Payment Milestone (Grant) Achieved Appointed Date		% of work done as on 31.01.2023
1	DBL Byrapura Challakere Highways Private Limited *	PCOD achieved on 15.12.2020	31.12.2018	100.00
2	DBL Chandikhole Bhadrak Highways Limited *	PCOD achieved on 24.07.2022	16.12.2018	100.00
3	DBL Rewa Sidhi Highways Private Limited *	PCOD achieved on 10.11.2022	14.12.2018	100.00
4	DBL Bangalore Nidagatta Highways Private Limited *	PCOD achieved on 12.12.2022	14.05.2019	100.00
5	DBL Nidagatta Mysore Highways Private Limited *	5th PM, 90% Physical Progress	10.12.2019	95.48
6	Pathrapali Kathghora Highways Private Limited *	3rd PM, 50% Physical Progress	04.12.2020	74.41
7	Dodaballapur- Hoskote Highways Private Limited	4th PM, 75% Physical Progress	22.02.2021	80.85
8	Repallewada Highways Limited	3rd PM, 50% Physical Progress	01.03.2021	68.15
9	Narenpur Purnea Highways Private Limited	3rd PM, 50% Physical Progress	18.03.2021	60.81
10	Dhrol Bhadra Highways Limited	3rd PM, 50% Physical Progress	28.10.2021	54.05
11	Bangalore Malur Highways Limited	5th PM, 40% Physical Progress	15.09.2021	44.67
12	Malur Bangarpet Highways Limited	5th PM, 40% Physical Progress	20.09.2021	42.14

\* Divestment underway to Shrem InvIT

**Earnings Presentation** 







Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 31.01.2023
13	DBL Viluppuram Highways Limited	6th PM, 50% Physical Progress	30.11.2021	54.41
14	DBL Poondiyankuppam Highways Limited	4th PM, 30% Physical Progress	15.11.2021	42.29
15	Bangarupalem Gudipala Highways Limited	1st PM, 5% Physical Progress	04.10.2022	6.24
16	Sannur Bikarnakette Highways Limited	1st PM, 5% Physical Progress	10.10.2022	8.78
17	Raipur-Visakhapatnam-CG-2 Highways Limited	_	09.01.2023	-
18	Maradgi S Andola-Baswantpur Highways Limited	-	Apr 2023 (E)	-
19	Mehgama-Hansdiha Highways Limited	-	Apr 2023 (E)	-
20	Karimnagar-Warangal Highways Limited	-	May 2023 (E)	-
21	Urga-Pathalgaon Highways Limited	-	Jun 2023 (E)	-
22	Kodur to Vanavolu (Bengaluru – Vijaywada Economic Corridor) (Package 1)	-	Aug 2023 (E)	-
23	Odulapalle to Nallacheruvu (Bengaluru – Vijaywada Economic Corridor) (Package 4)	-	Aug 2023 (E)	-

(E) = Expected date

Earnings Presentation





					(₹ mn
		Road			
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT
Gorakhpur Link Expressway Project, Package-II	12,500	3,909	Nov-19	Jun-20	Mar-24
	Spec	cial Bridge			
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT
Extra-dosed bridge across Sharavathi backwaters	3,215	1,110	Jul-19	Dec-19	Nov-24
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	16,965	6,834	Jul-20	Nov-20	0ct-24
	<b>r</b>	Гunnel			
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT
Rishikesh to Karanprayag (Package 9)	11,919	8,747	Aug-20	Sep-20	Nov-24
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	8,929	6,287	Dec-20	Jul-21	Jan-24
Tunnels T14, T15 and T16 in Bilaspur	5,687	5,294	Feb-22	Mar-22	Mar-24
	Ir	rigation			
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT
Navnera Barrage	5,366	1,236	0ct-18	Oct-18	Oct-23
Bhadbhut Barrage	37,212	28,127	July-20	Oct-20	Oct-24





Metro									
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT				
Bhopal Metro	2,206	340	Oct-18	Nov-18	Oct-23				
Indore Metro	2,044	818	Oct-18	Dec-18	Aug-23				
Surat Metro Rail Project, Phase-1 (Pkg-CS-6)	7,020	7,001	Oct-22	Oct-22	Dec-24				
Ahmedabad Metro Rail Project, Phase-2 (Package C3)	7,235	7,235	Oct-22	Oct-22	Oct-24				

Water Supply									
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT				
Gandhisagar-2 Multi-Village Water Supply Scheme	14,000	12,844	Aug-22	Aug-22	Dec-24				

Mining									
Project Name	Contract Value	Outstanding Order Book as on 31.12.2022	LOA Date	Date of Start	Schedule Date of Completion with EOT				
Samaleswari OCP of MCL	8,478	6,419	Dec-18	Jan-19	Mar-26				
Overburden Removal – Nigahi OCP of NCL	17,989	6,263	Dec-19	Jan-20	Jun-24				
Development and Operation of Siarmal Open Cast Project (MDO)	10,846	10,846	Mar-21	Jun-21	Jun-47				
Amadand OCP of SECL	22,737	22,737	Dec-21	Awaited	Awaited				









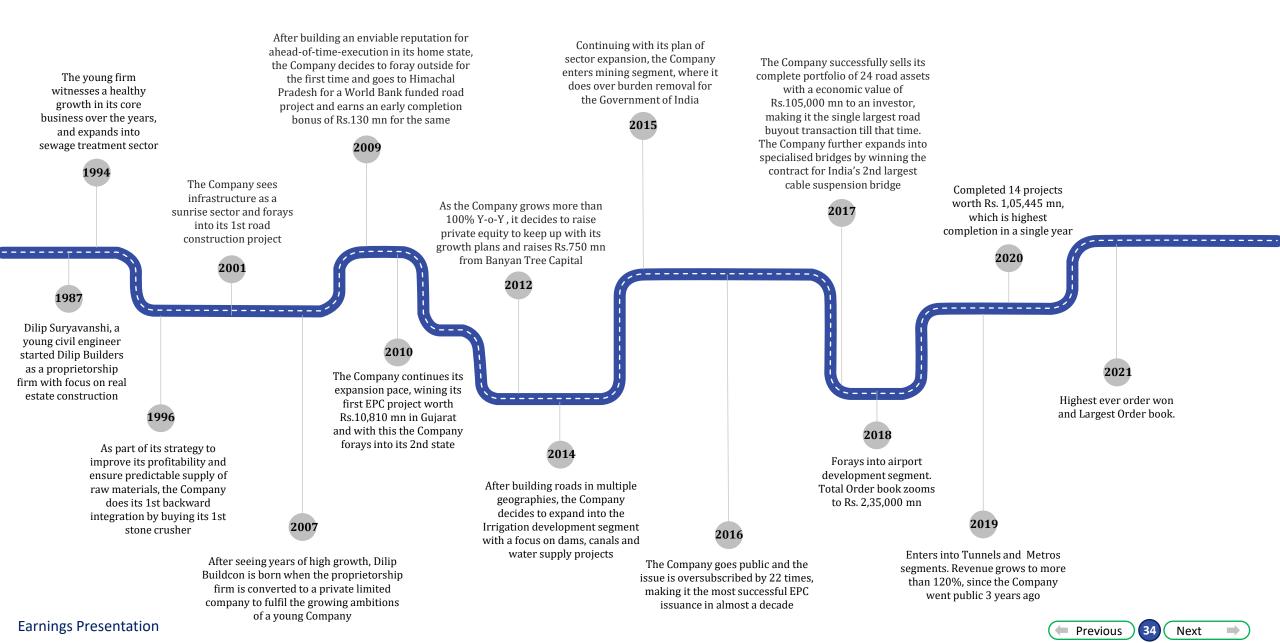


**Earnings Presentation** 

Previous 33 Next

Our Journey











Octagonal Poles



Pipe Rolling



Metal Beam Crash Barrier



Road Marking Paint



Bus Shelter



**Boards** 



Scaffolding



To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture/ material needed for our business. It helps us control costs and timelines.



## Leadership Team





#### **Mr. Dilip Suryavanshi** *Chairman and MD*

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 36 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



#### **Bharat Singh** *President*

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 36 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



#### **Rohan Suryavanshi** Head – Strategy and Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



#### **Karan Suryavanshi** Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.



#### **Mr. Devendra Jain** *Executive Director & CEO*

Devendra Jain is an Executive Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 21 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.







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S-Ancial Technologies Pvt. Ltd.

## Mr. Ronak Jain

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