

#### एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028. Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028. नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No.18(5)/2023-Sectt.

23.05.2023

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Exchange Plaza, C- 1,Block G, Bandra-Kurla Complex, Bandra (East), Mumbai – 400051
Calcutta Stock Exchange Limited 7, Lyons Range, Murgighata, Dalhousie, Kolkata, West Bengal 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the

FY 2022-23.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC.

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2022-23 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you,

Yours faithfully, for NMDC Limited

A.S. Pardha Saradhi Executive Director & Company Secretary

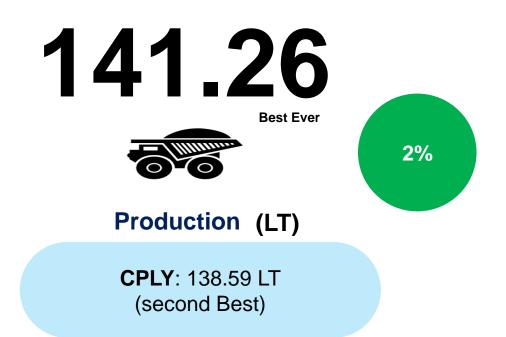
Encl: As above.



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## Best ever Physical Performance in FY23 (Q4 v/s Q4 CPLY)





## Financial Performance in FY23 (Q4 v/s Q4 CPLY)

5,851 INR Cr

(CPLY: 6,785 INR Cr- Best Ever)

**Revenue from Operations** 

2,153 INR Cr

(CPLY: 3,059 INR Cr)

**EBITDA** 

30%

4,663 INR/T

(CPLY: 5,386 INR/T - Best Ever)

**Average Sales Realization** 

13%

2,048 INR Cr

(CPLY: 2,922 INR Cr)

PBT before exceptional income

30%

14%

3,285 INR Cr

(CPLY: 2,922 INR Cr)

PBT after exceptional income

12%

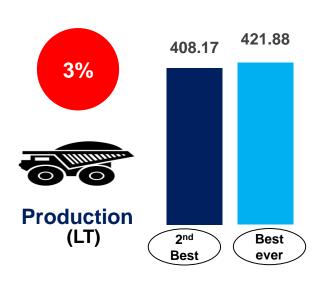
2,277 INR

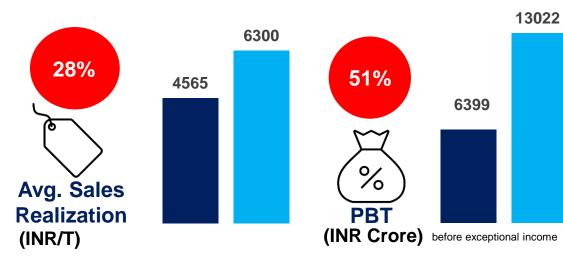
(CPLY: 1,862 INR Cr)

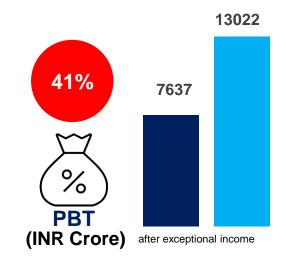
PAT

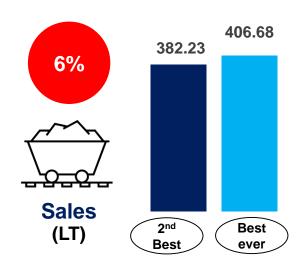
22%

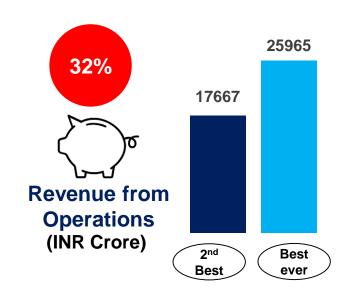
#### Performance in FY23

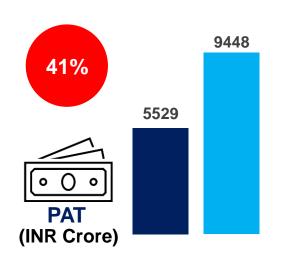












FY'22

Financials Rs. Crore

Performance of FY23 v/s FY22

Particulars	2022-23	2021-22 (Re-stated)	Variance	(%)
Iron Ore Production (LT)	408.17	408.17 421.88		(3%)
Iron Ore Sales (LT)	382.23	406.68	(24.45)	(6%)
- Export Sales (LT) - Domestic Sales (LT)	- 382.23	- 406.68	- (24.45)	- (6%)
Average Domestic Realisation (Rs./T)	4,565	6,300	(1,735)	(28%)
Iron ore Sales	17,447	25,630	(8,183)	(32%)
Revenue from Operations	17,667	25,965	(8,298)	(32%)
Interest Income	420	306	114	37%
Other Income	328	413	(85)	(21%)
Total Income	18,415	26,683	(8,268)	(31%)
Royalty & Other Levy	3,754	4,902	(1,148)	(23%)
Additional Royalty			(1,113)	(22%)
Operational Expenses			(46)	(1%)
Stock Adjustment #	(497)	(1,159)	662	(57%)
Total Expenses	12,015	13,661	(1,646)	(12%)
EBITDA & Margin (%) before exceptional income	6,810 (39%)	13,348 (51%)	(6,538)	(49%)
Profit Before Tax before exceptional income	6,399	13,022	(6,623)	(51%)
Exceptional Income (*)	1,237	-	1,237	100%
Profit Before Tax after exceptional income	7,637	13,022	(5,385)	(41%)
Profit After Tax	5,529	9,448	(3,919)	(41%)

# Performance of FY23 (Q4) v/s FY22 (Q4)

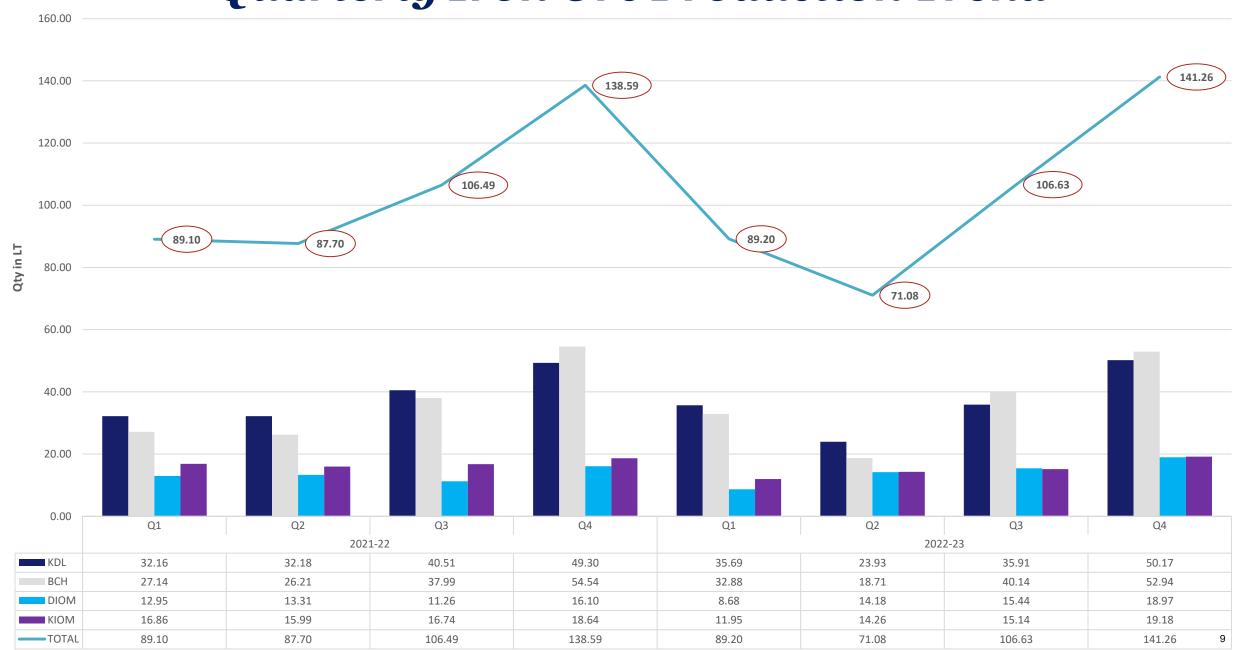
Financials Rs. Crore

Particulars	2022-23 (Q4)	$\mathbf{v} = \mathbf{v}$		(%)
Iron Ore Production (LT)	141.26 138.59		2.67	2%
Iron Ore Sales (LT)	124.10 123.89		0.21	0%
- Export Sales (LT) - Domestic Sales (LT)	- 124.10 123.89		- 0.21	- 0%
Average Domestic Realisation (Rs./T)	4,663	5,386	(723)	(13%)
Iron ore Sales	5,787	6,672	(885)	(13%)
Revenue from Operations	5,851	6,785	(934)	(14%)
Interest Income	109	79	30	38%
Other Income *	me * (121) 254		(375)	(148%)
Total Income	5,839 7,118		(1,279)	(18%)
Royalty & Other Levy	1,228	1,317	(89)	(7%)
Additional Royalty **	1,396 1,384		12	1%
Operational Expenses #	nal Expenses # 1,592 1,878		(286)	(15%)
Stock Adjustment (425)		(383)	(42)	11%
Total Expenses	3,791	4,196	(405)	(10%)
EBITDA & Margin (%) before exceptional income	2,153 (37%)	3,059 (45%)	(906)	(30%)
Profit Before Tax before exceptional income	efore Tax before exceptional income 2,048 2,922		(874)	(30%)
Exceptional Income	1,237	-	1237	100%
Profit Before Tax after exceptional income	3,285	2,922	363	12%
Profit After Tax	2,277	1,862	415	22%

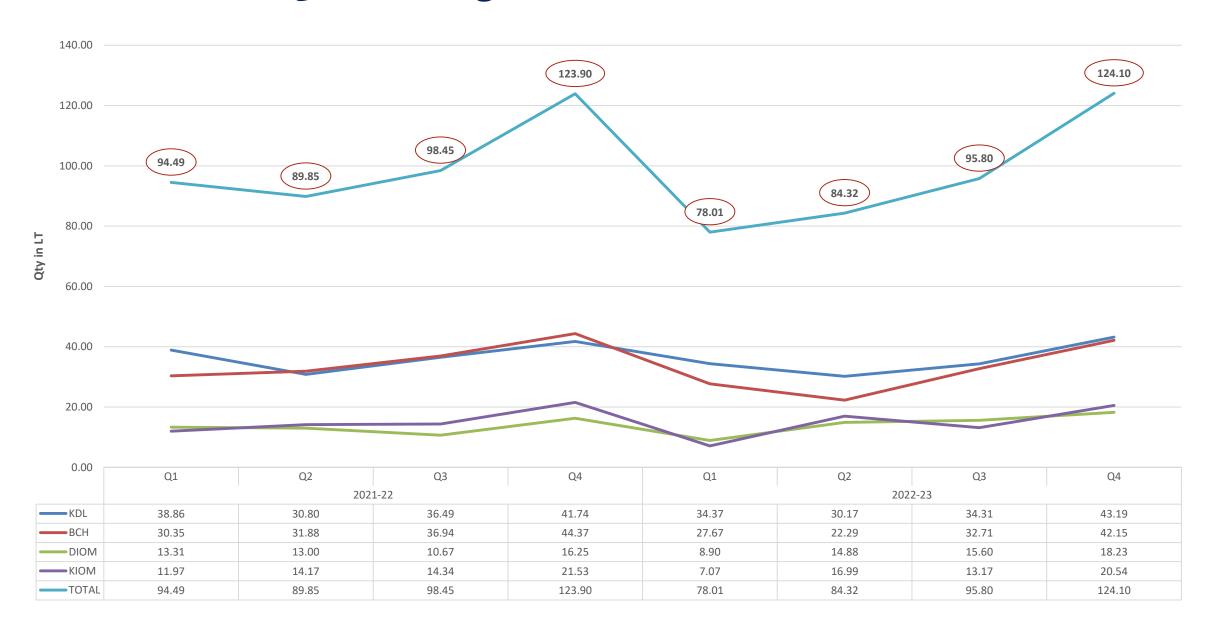
Financials Rs. Crore

Particulars	2022-23 (Q4)	2022-23 (Q3)	Variance	(%)
Iron Ore Production (LT)	141.26	106.63	34.63	32%
Iron Ore Sales (LT)	124.10	95.80	28.3	30%
- Export Sales (LT) - Domestic Sales (LT)	- 124.10	- 95.80	- 28.3	30%
Average Domestic Realisation (Rs./T)	4,663	3,821	842	22%
Iron ore Sales	5,787	3,661	2,126	58%
Revenue from Operations	5,851	3,720	2,131	57%
Interest Income	109	125	(16)	(13%)
Other Income	(121)	63	(184)	(292%)
Total Income	5,839	3,908	1,931	49%
Royalty & Other Levy	1,228	905	323	36%
Additional Royalty	1,396	964	432	45%
Operational Expenses #	1,592	1,113	479	43%
Stock Adjustment	ment (425) (292)		(133)	46%
Total Expenses	3,791	2,690	1,101	41%
EBITDA & Margin (%)	2,153 (37%)	1,331 (36%)	822	62%
Profit Before Tax before exceptional income	2,048	1,217	831	68%
Exceptional Income	1,237	-	1237	100%
Profit Before Tax after exceptional income	3,285	1,217	2,068	170%
Profit After Tax	2,277	890	1,387	156%

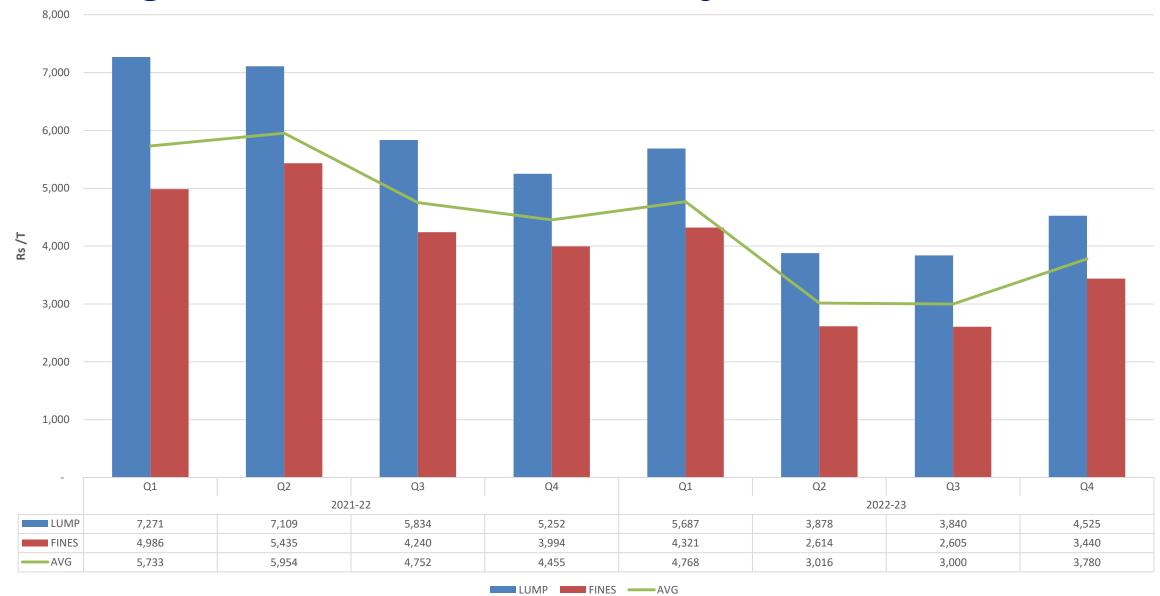
### Quarterly Iron Ore Production Trend



## Quarterly Iron Ore Sales Trend



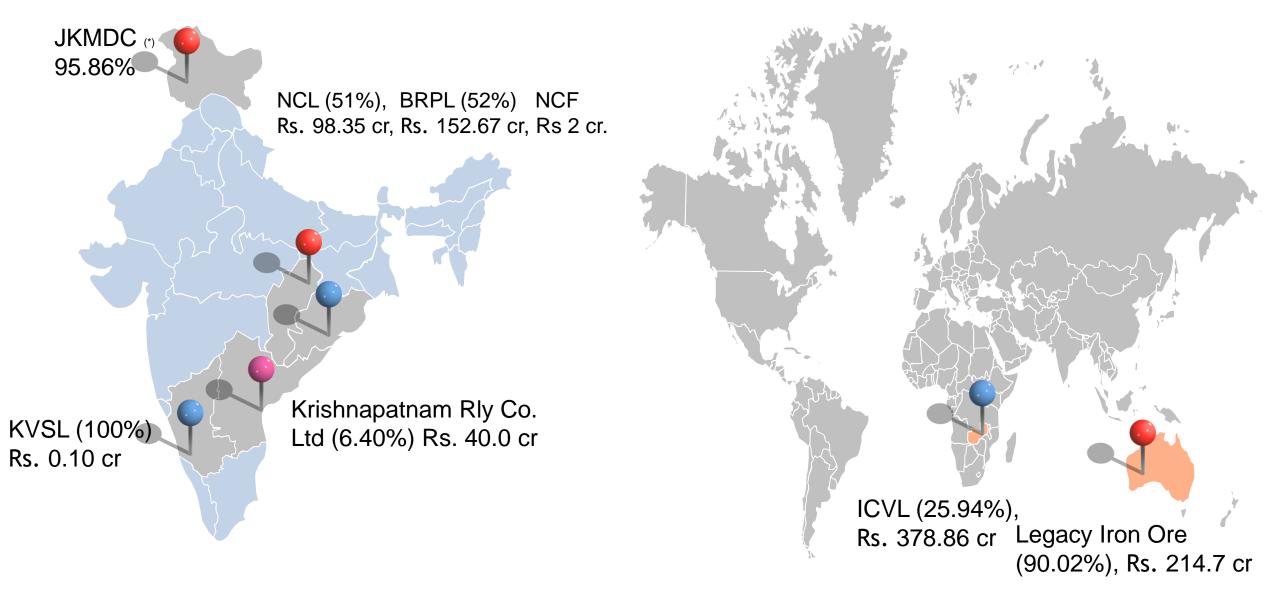
### Average Basic Domestic Price of Iron Ore (Overall)



## Details of Top 25 Shareholders as on 31-03-23

SI. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LIFE INSURANCE CORPORATION OF INDIA	337784217	11.53
3	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE SPECIAL OPPORTUNITIES FUND	29241439	1
4	PARAG PARIKH FLEXI CAP FUND	28211811	0.96
5	ICICI PRUDENTIAL MIDCAP FUND	16061237	0.55
6	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	15388891	0.53
7	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	15145635	0.52
8	SBI LARGE & MIDCAP FUND	13248628	0.45
9	CANARA BANK-MUMBAI	11069767	0.38
10	MIRAE ASSET EMERGING BLUECHIP FUND	9919544	0.34
11	EDELWEISS TRUSTEESHIP CO LTD AC- EDELWEISS MF AC-EDELWEISS BALANCED ADVANTAGE FUND	9868081	0.34
12	KOTAK EQUITY ARBITRAGE FUND	8706093	0.3
13	THE NEW INDIA ASSURANCE COMPANY LIMITED	8418144	0.29
14	BARODA BNP PARIBAS BALANCED ADVANTAGE FUND	8349500	0.28
15	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
16	MIRAE ASSET MIDCAP FUND	8000000	0.27
17	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA GROWTH FUND	7901187	0.27
18	BNP PARIBAS ARBITRAGE	7774186	0.27
19	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	6989971	0.24
20	INDIAN BANK	6500000	0.22
21	ABU DHABI INVESTMENT AUTHORITY - XENON	5937351	0.2
22	DREAM DUO LLP	5875900	0.2
23	EDGBASTON ASIAN EQUITY TRUST	5778718	0.2
	NPS TRUST- A/C LIC PENSION FUND SCHEME - CENTRAL GOVT	5448080	0.19
25	BANK OF INDIA	4898396	0.17
	TOTAL	2366334647	80.77

#### Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 886.72 crore

(\*) Investment derated

Map is for general reference purpose only



MDC Mines India Shines

