

7/Govt/SE-15  
6<sup>th</sup> November, 2022

**The Department of Corporate Services  
BSE Limited  
Department of Corporate Service  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001**

**Scrip Code: 516030  
Trading Symbol: YASHPPR**

**Sub: Presentation of Investor/Analyst Meet under Regulation 30 of SEBI  
(Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 4<sup>th</sup> November, 2022 regarding schedule of Investors Meet on Monday, 7<sup>th</sup> November, 2022 at 10:00 am (1ST), we are enclosing herewith presentation that would be made in the Investor call for the financial performance of the Company during the 2<sup>nd</sup> quarter and half year ended 30<sup>th</sup> September, 2022.

We request you to take the same on record.

Thanking you,

Yours faithfully,  
**for Yash Pakka Limited**



**Sachin Kumar Srivastava  
Company Secretary & Legal Head**

**Encl: As Above**





# **YASH PAKKA**

Packaging with a Soul

# Investor Meet

November 2022

We have a dream...

**A cleaner planet**

How?

# Provide Regenerative Packaging At Scale

# Pakka Products

## Food Packaging

Compostable Paper  
based Flexible Materials

## Food Carry

Compostable Mineral  
based film pellets

## Food Services

Compostable moulded  
pulp based materials

Sharp and singular focus on food market through utilising strength in sugarcane pulping and utilisation of innovations to build superior quality offerings enabling a shift towards sustainability at scale.

What Are We Doing?





## Strengthen Innovation

Build state of the  
art research and  
innovations facility  
for compostable  
packaging  
substrates

Attract global talent  
and build team to  
formulate and enhance  
novel products and  
formulations

Work with global  
organisations to build  
and provide solutions

Build Intellectual  
Property and enable  
application through  
manufacturing and  
commercialisation

Enable incubation and  
acceleration of ideas  
through collaborations  
and partnerships with  
startups



## Scale Manufacturing

Expand Ayodhya  
facility and build  
solutions for flexi-pack  
and carry materials

Explore further  
expansion sites in  
India and Northern  
Africa

Effectively raise  
capital for global  
and domestic  
forays

Set up global  
manufacturing base in  
LATAM region for  
serving North America

Strengthen project  
execution team and  
processes

Effectively establish  
product range and  
outsourcing mechanisms



Strengthen  
market and  
products

Strengthen technology to  
ensure system and supply  
chain transparency and  
delivery efficacy

Build CHUK as a strong  
Sustainability Partner  
for brands

Plan and effectively  
launch products  
and partnerships  
internationally

Reinforce and  
strengthen team for  
global leadership

Financial tie-up, team building  
and order commencement for  
Ayodhya project

Outsourcing system  
establishment and  
expansion of CHUK as  
sustainable partner in  
select industries

## Q3 2022 Targets

Lab and team  
establishment and  
structure finalisation  
for flexi pack and  
mineral carry product

Finalisation of international  
manufacturing site and funding  
mechanism

Highest ever quarterly  
Profit 19 Cr in Paper Business

Highest ever quarterly  
Revenue 87 Cr in  
Paper Business

## **Business Performance: Pulp & Paper**

National Award for  
Excellence in Water  
Management in 2022”  
by CII

Prices of Paddy  
impacting Power Cost

Certified by Great Place  
to Work



Launch of Delivery Container



## Business Performance: Compostables

Highest ever quarterly  
Revenue 14.25 Cr

Contract Manufacturing  
Begins in Bangalore

Gross Revenue Crosses 100 Cr  
(Driven by 10% growth in  
Paper & Pulp)

## Q2 Financial Highlights

COGS Higher by 0.75%  
due to lower margin in  
Molded

PBT % on revenue 15.4%  
(1.8% lower) – Impacted

by:  
Subsidiaries exp  
lower margin in Molded  
Paper & Pulp Margin  
improved by 17%

Consolidated financial  
Results include  
Expenses of Subsidiaries  
3.71 Cr (Future Value is  
getting generated)

PBT  
**17.16% Q2FY23**  
17.99% Q1FY23

ROCE  
**11.94% Q2FY23**  
10.72% Q1FY23

## Q2 Key Ratios (Standalone Financial)

EBIDTA  
**22.79% Q2FY23**  
25.03% Q1FY23

PAT  
**12.31% Q2FY23**  
12.77% Q1FY23



# THANK you

## PACKAGING WITH A SOUL

means we celebrate our oneness