

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028. Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028. नेगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(1)/2008-Sectt

16th June 2020

- The BSE Limited
 Phiroze Jeejeebhoy Towers,
 Dalal Street, Mumbai- 400001
- National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
- The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata – 700001

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2019-2020 - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; Security ID: NMDC

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2019-2020 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully, For **NMDC Limited**

A S Paraha Saradhi Company Secretary

Encl: As above



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Extra-ordinary measures during extra-ordinary times



Sanitization of Township and office areas



Anna Daan initiative by NMDC for deprived



Ispati Irada



Social distancing at work place, co operative stores, banks etc within NMDC's township



Thermal Scanning of NMDC's Employees



Free of cost face mask for needy

FY20: Financial Snapshot

Stable Performance despite non operation of DIOM

Volumes

Production 314.89 LT

3% from CPLY of 323.61 LT

Sales 315.14 LT

3% from CPLY of 323.56 LT

Revenue

Rs. 11699 cr 4%

@ Avg. Realisation of Rs. 3671 per ton for iron ore

from CPLY of Rs. 12153 crore, @ Avg. Realisation of Rs. 3708 per ton

Profitability

PBT Rs. 6122 cr

15% from CPLY of Rs. 7198 cr

PAT Rs. 3610 Cr

22% from CPLY of Rs. 4642 cr

EBITDA

Rs. 6427 cr

Margin of 55%

15% from CPLY of Rs. 7518 crore Margin of 62%

Value Creation

Rs. 11.79 (Rs. 14.70)

Earning Per Share

Rs. 89.9 (Rs. 84.8) Book Value Per Share

ROCE & ROE

48% (61%)

Return on Capital Employed

13% (18%) Return on Equity

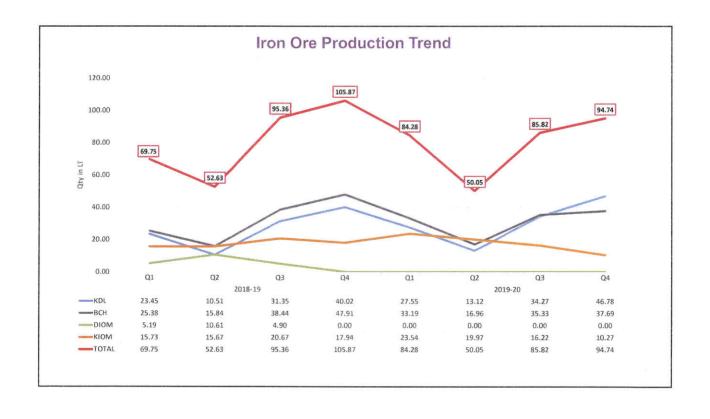
Impact of Covid - 19 on the Performance of the Company

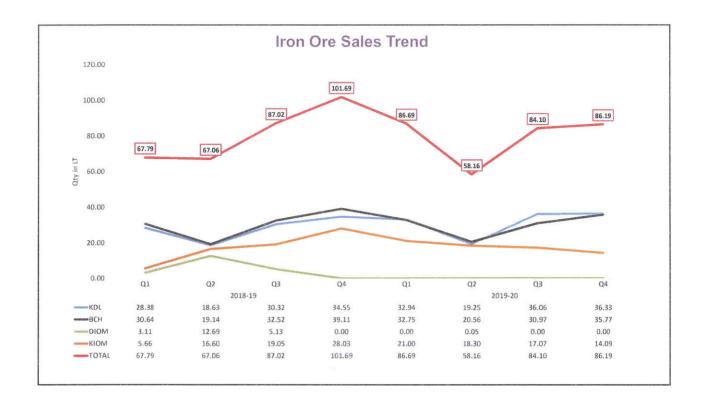
- There has been a loss of around 10.0 LT of Production and 5.50 LT of Sale of Iron ore during FY 2019-20 (in March 20).
- This has resulted in a estimated loss in sales revenue of Rs 220 Crore and PBT of Rs 120 crore.

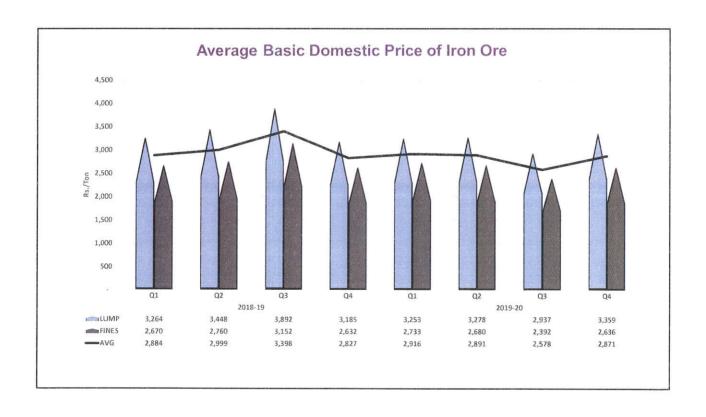
Performance of FY 20 on FY 19					
Particulars	2019-20	2018-19	Variance	(%)	
Iron Ore Production (LT)	314.89	323.61	(8.72)	(3)	
Iron Ore Sales (LT)	315.14	323.56	(8.42)	(3)	
- Export Sales (LT) - Domestic Sales (LT)	24.40 290.74	11.78 311.78	12.62 (21.04)	107 (7)	
Average Domestic Realisation (Rs./Ton) Average Sales Realisation (Rs./Ton)	3,438 3,671	3,673 3,708	(235) (37)	(6) (1)	
	Financials (Rs. Crore)				
Iron ore Sales	11,569	11,998	(429)	(4)	
Revenue from Operations	11,699	12,153	(454)	(4)	
Interest Income	330	409	(79)	(19)	
Other Income	184	179	5	3	
Total Income	12,213	12,741	(528)	(4)	
Total Expenses	5,995	5,543	452	8	
EBITDA EBITDA Margin (%)	6,427 55%	7,518 62%	(1,091)	(15)	
Profit Before Tax	6,122	7,198	(1,076)	(15)	
Profit After Tax	3,610	4,642	(1,032)	(22)	

Performance of Q4 (FY 20) on Q4 (FY 19)						
Particulars	2019-20 (Q4)	2018-19 (Q4)	Variance	(%)		
Iron Ore Production (LT)	94.74	105.87	(11.13)	(11)		
Iron Ore Sales (LT)	86.19	101.69	(15.50)	(15)		
- Export Sales (LT) - Domestic Sales (LT)	6.69 79.50	5.19 96.50	1.50 (17.00)	29 (18)		
Average Domestic Realisation (Rs./Ton) Average Sales Realisation (Rs./Ton)	3,473 3,674	3,443 3,525	30 149	1 4		
	Financials (Rs. Cro	re)				
Iron ore Sales	3,167	3,585	(418)	(12)		
Revenue from Operations	3,187	3,643	(456)	(13)		
Interest Income	63	104	(41)	(39)		
Other Income	70	92	(22)	(24)		
Total Income	3,320	3,839	(519)	(14)		
Total Expenses	1,742	1,642	100	6		
EBITDA EBITDA Margin (%)	1,528 (48%)	2,288 (63%)	(760)	(33)		
Profit Before Tax	1,482	2,197	(715)	(33)		
Profit After Tax	351	1,454	(1103)	(76)		

Performance of Q4 (FY 20) on Q3 (FY 20)					
Particulars	2019-20 (Q4)	2019-20 (Q3)	Variance	(%)	
Iron Ore Production (LT)	94.74	85.82	8.92	10	
Iron Ore Sales (LT)	86.19	84.10	2.09	2	
- Export Sales (LT) - Domestic Sales (LT)	6.69 79.50	6.52 77.58	0.17 1.92	3 2	
Average Domestic Realisation (Rs./Ton) Average Sales Realisation (Rs./Ton)	3,473 3,674	3,253 3,557	220 117	7 3	
	Financials (Rs. Cro	re)			
Iron ore Sales	3,167	2,992	175	6	
Revenue from Operations	3,187	3,006	181	6	
Interest Income	63	90	(27)	(30)	
Other Income	70	40	30	75	
Total Income	3,320	3,136	184	6	
Total Expenses	1,742	1,489	253	17	
EBITDA EBITDA Margin (%)	1,528 (48%)	1,721 (57%)	(193)	(11)	
Profit Before Tax	1,482	1,647	(165)	(10)	
Profit After Tax	351	1,376	(1,025)	(74)	







Corporate Social Responsibility ("CSR") initiatives

Spend Rs. 200 crore as CSR Expenditure for FY 20.

Propagating Healthcare



Providing medical facilities at interior regions through "Hospital on Wheels" initiative.

NMDC: Eco Friendly Miner



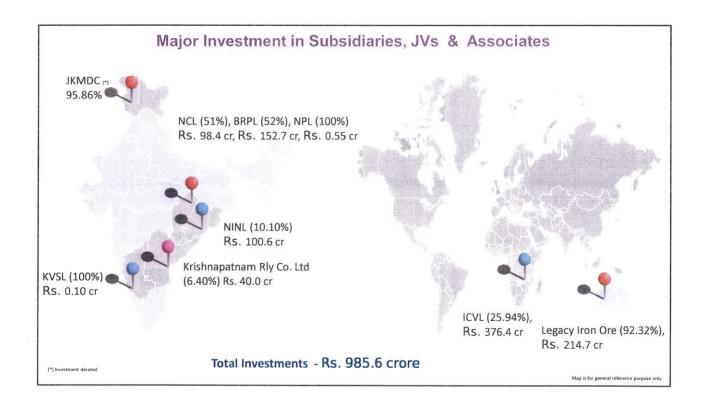
Five Mines of NMDC have received 5-Star rating w.r.t. Sustainability from Govt. of India

Women Empowerment



Empowering through Education, Healthcare & Skill Development

Also contributed Rs. 150 crore towards PM Cares Fund



Details of Top 25 Shareholders as on 12-06-2020

SI. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2132453593	69.
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	12
3	RELIANCE CAPITAL TRUSTEE CO LTD-A/C NIPPON INDIA ETF JUNIOR BEES	73572586	2
4	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	20294358	0.6
5	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	17964848	0.9
6	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY NEXT 50 ETF	17784892	0.9
7	EDGBASTON ASIAN EQUITY TRUST	16520823	0.5
8	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	13305868	0.4
9	STATE BANK OF INDIA	11680466	0.:
10	CANARA BANK-MUMBAI	11069767	0.
11	VANGUARD EMERGING MARKETS STOCK INDEX FUND, SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	10501737	0.
12	ICICI PRUDENTIAL S&P BSE 500 ETF	9070157	
13	NPS TRUST- A/C SBI PENSION FUND SCHEME - CENTRAL GOVT	8746686	0.
14	THE NEW INDIA ASSURANCE COMPANY LIMITED	8266508	0.
15	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.
16	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL	6806523	0.
17	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	6656014	0.
18	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.
19	BANK OF INDIA	4898396	0.
20	HSBC POOLED INVESTMENT FUND - HSBC POOLED VC ASIA PACIFIC EX JAPAN EQUITY FUND	4465910	0.
21	NATIONAL INSURANCE COMPANY LTD	4200721	0.
22	KOTAK EQUITY ARBITRAGE FUND	4068000	0.
23	THE ORIENTAL INSURANCE COMPANY LIMITED	3768000	0.
24	CITY OF NEW YORK GROUP TRUST	3430284	0.
25	WISDOMTREE INDIA INVESTMENT PORTFOLIO, INC.	3340183	0.
	TOTAL	2802207727	91.











NMDC committed to Support the Nation in Aatma-Nirbhar Bharat Mission

Thank You

Harr ek Kaam Desh ke Naam!

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