

Date: 30th June, 2021

The Manager, Listing Department
National Stock Exchange of India Ltd
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (East), Mumbai- 400 051
Scrip Code: SUNTECK

The Secretary, Listing Department,
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai – 400 001
Scrip Code: 512179

Sub: Investor Presentation on Q4FY21 results

Dear Sir / Madam,

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed the Investor Presentation with regard to audited Financial Results for quarter and year ended 31st March, 2021.

The Investor Presentation shall also be placed on the Company's website.

Kindly take the same on record and disseminate to all the concerned.

**Thanking You,
For Sunteck Realty Limited**


Rachana Hingarajia
Company Secretary
Encl: a/a



Sunteck Realty Ltd.

Investor Presentation Q4 & Full-year FY2021

NSE: SUNTECK | BSE: 512179 | Bloomberg: SRIN: IN |
Reuters: SUNT.NS / SUNT.BO

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The audited consolidated financial statements for Fiscals 2016 onwards have been prepared in accordance with Ind AS and the same for prior years have been prepared in accordance with Indian GAAP. This Presentation contains statements which may pertain to future events and expectations and therefore may constitute forward-looking statements. Any statement in this Presentation that is not a statement of historical fact shall be deemed to be a forward-looking statement, and the Recipient agrees that such statements may entail known and unknown risks, uncertainties and other factors which may cause the Company's actual results, levels of activity, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. There can be no assurance that the results and events contemplated by the forward-looking statements contained herein will in fact occur. None of the future projections, expectations, estimates or prospects in this Presentation should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the Presentation. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

The Recipient acknowledges that it shall be solely responsible for its own assessment of the market and the market position of the Company and that it shall conduct its own analysis and be solely responsible for forming its own view of the potential future performance of the business of the Company. The information contained in this Presentation is as of March 31, 2021 except as may be stated otherwise. Neither the delivery of this Presentation nor any further discussions of the Company with any of the Recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date. The Company is not under any obligation to update the contents of this Presentation or inform Recipient of any changes in the affairs of the Company. The Company hereby expressly disclaims liability for any errors, inaccuracies, or omissions, and representations and warranties – express or implied, as provided within or in connection with this Presentation. Any clarifications, queries or future communication regarding the matters stated in this Presentation should be addressed to the Company directly. The information given in this Presentation in the form of pictures, artistic renders, areas, consideration, project details etc. should not be construed to be or constitute advertisements, solicitations, marketing, offer for sale, invitation to offer or invitation to acquire. The intention of this Presentation is not to sell or market the unit/s of any of the projects of the Company and is limited to only providing information to Recipient of the Presentation.

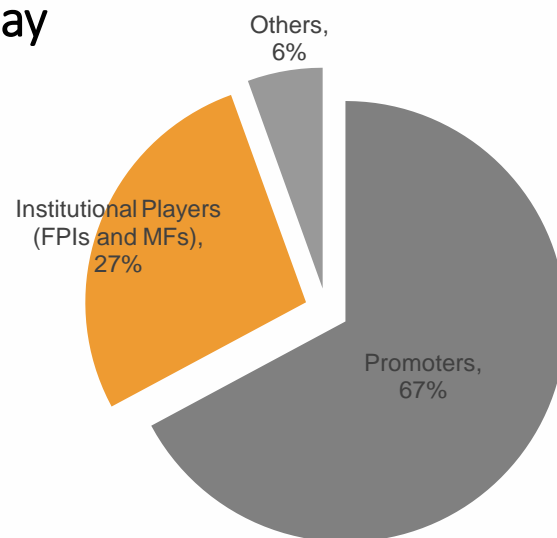
Note The project elevations are for representation purposes only and are the sole property of the Company and may not be reproduced, copied, projected, edited in any way without written permission from the Company. All data and project related numbers are basis revenue recognition and operational performance excl. overheads for completed, ongoing and future projects respectively

COMPANY OVERVIEW

MMR focused residential play



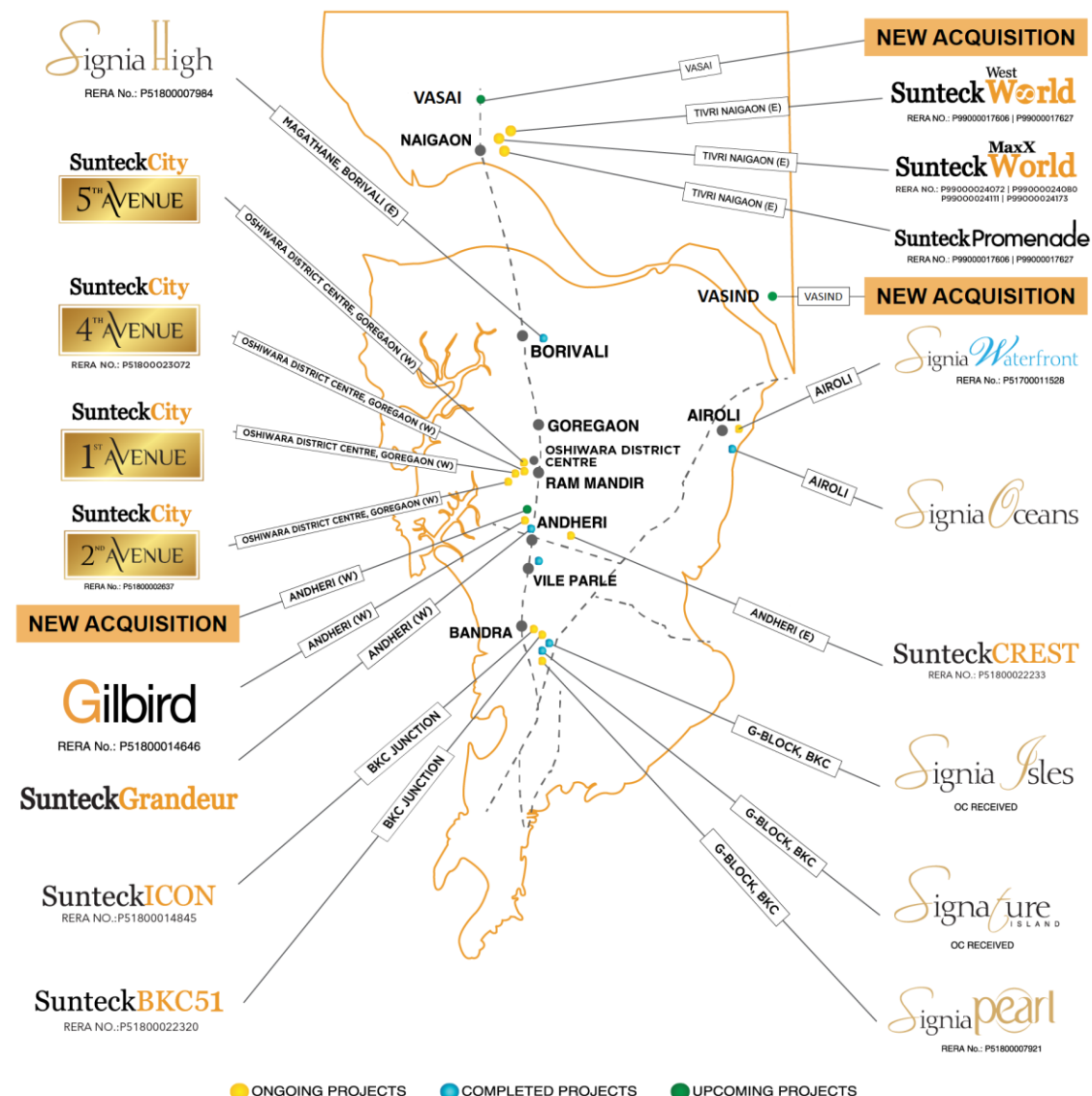
- Headquartered at Mumbai
- Market Cap : ~ Rs 45,000 Mn (~Rs 4,500 cr)
- ~ 38* msf development portfolio across 19 projects
- Delivered Projects > Rs 70 bn (Rs 7,000 cr)



Shareholding pattern as on Mar'21

- Focused growth on base of targeted growth engines (BKC, ODC, Naigaon) instead of ad-hoc project selection done by other developers
- Asset light strategy (JV/JDA model) in capital intensive real estate market for MMR is a key differentiator against its peers

*Includes ongoing and future projects, excludes 9 completed projects



This map is for representational purpose only.

SUNTECK JOURNEY SO FAR...

- **Sunteck 1.0**

- Our journey began in 2000 as a Business Center Operator at the then upcoming CBD of Bandra-Kurla Complex (BKC) in Mumbai

- **Sunteck 2.0**

- In the next phase from 2006 onwards, with our differentiated and well-researched view that families would love to live and work in a central business districts such as BKC and premium residential complexes at CBD command 3x-4x premium over the commercial capital values - we created enormous shareholder value through our projects **Signature Island, Signia Isles, Signia Pearl**
 - We followed the success of BKC with the next BKC of Mumbai – ODC, Goregaon (W) with our differentiated view and acquired ~23 acres of prime land parcel that our peers were not interested in. The result was the creation of **Sunteck City** integrated mixed-use development, thereby, leading to enormous shareholder value creation

- **Further details on our project can be found in our [Intrinsic Value Presentation](#)**

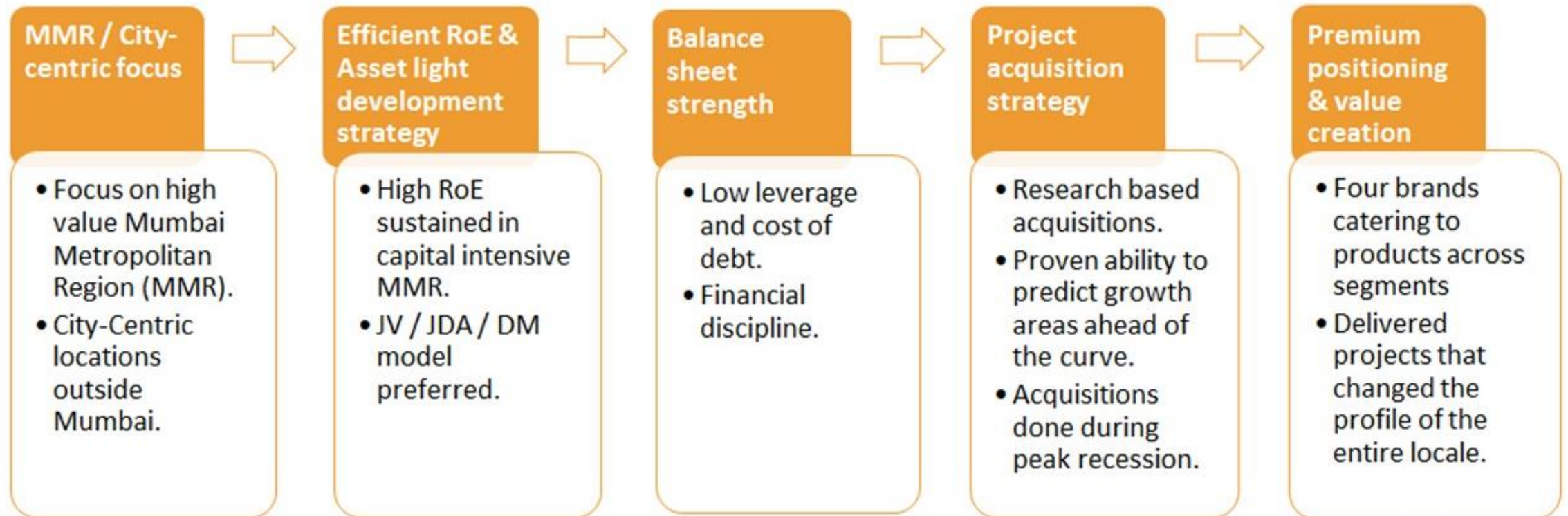
SUNTECK 3.0

- These are early days at Sunteck. We have recently embarked on **Sunteck 3.0**
- The salient aspects of Sunteck 3.0 are:
 - 1. Maintain an asset light balance sheet**
 - Sell off most of our ~Rs 1,800 crores of finished inventory in the next 3-4 years
 - Focus on JDAs like Naigaon and Vasai with low capex requirements
 - Acquire land only if opportunity is extremely compelling
 - Maintain mostly non-recourse, muted debt levels
 - 2. Leverage our brand and leading market position to grow the business**
 - 3. Invest in and incentivize our team**

KEY STRENGTHS

Company Profile: Sunteck is a Mumbai focussed premium developer with experienced promoter, focussed project acquisition strategy, premium brand, strong execution and healthy balance sheet

Strong Project Portfolio: Sunteck has about 38 mn sqft spread across 19* projects (additionally projects completed worth > USD 1bn) majorly in MMR region having leadership position in CBDs of Mumbai at BKC (5 projects) and ODC, Goregaon (W) (6 projects).



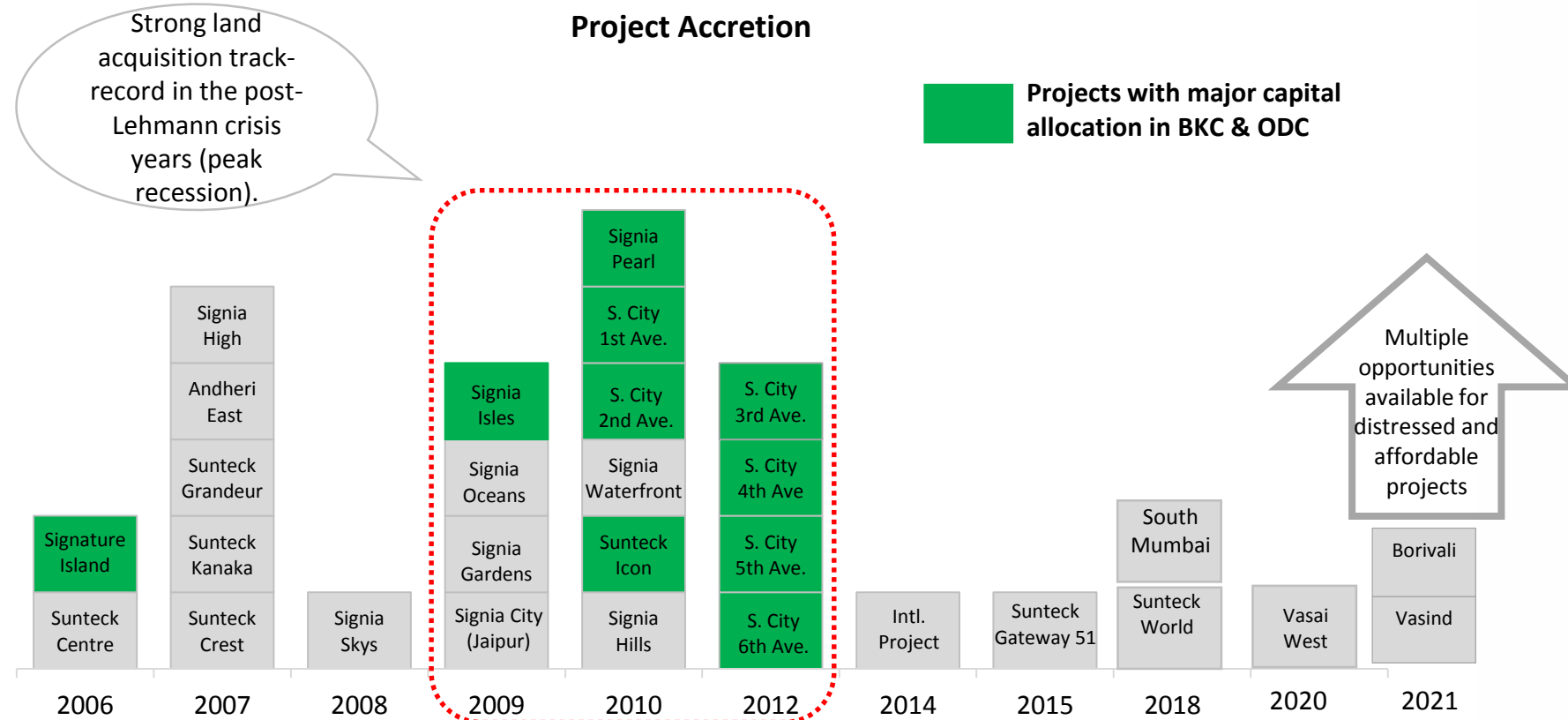
WELL-TIMED CAPITAL ALLOCATION

STAGE SET FOR THE NEXT ROUND!

Acquisition strength:

- Research based acquisitions
- Ability to predict growth areas **ahead of the curve.**
- Acquisitions done during peak recessions

Sunteck set to benefit from the opening up of attractive acquisition opportunities post demonetization, GST, RERA, NBFC crisis (IL&FS crisis) & Covid-19 wave 1 & wave 2



SUNTECK BRAND PORTFOLIO

RESIDENTIAL

Signature

Uber Luxury Residences

Signia

Ultra Luxury Residences

SunteckCity

Premium Luxury Residences

SunteckWorld

Aspirational Luxury Residences

COMMERCIAL

Sunteck

Commercial & Retail

ECONOMY & INDUSTRY SECTION

ECONOMIC AND REAL ESTATE OUTLOOK – POST-COVID-19

- **FY2021 GDP growth fell by -7.3% Y-o-Y as against an increase of 4% in FY2020 on the back of sharp contraction in 1HFY21 due to stringent nationwide lockdowns**
 - 4QFY21 GDP growth rate of 1.6% Y-o-Y showed that the economy was on a gradual recovery. Since then, the momentum has stuttered due to states imposed restrictions in 1QFY22 to control the 2nd wave of Covid-19
- **Despite the re-introduction of restrictions, April IIP growth was robust as lockdowns were localized in nature and maximum manufacturing units were functioning**
 - April IIP registered a growth of 134% Y-o-Y
- **The accommodative stance of RBI to support growth by way of interest rate management and liquidity, etc. will enable the economy to recover from the 2nd Covid-19 wave at a faster pace**
- **April'21 GST collections have moderated to Rs1,027 bn from Rs1,414 bn in March'21**
 - Given that lockdowns this year have been localized and less stringent than in the past year, the dent in tax collections will be lesser

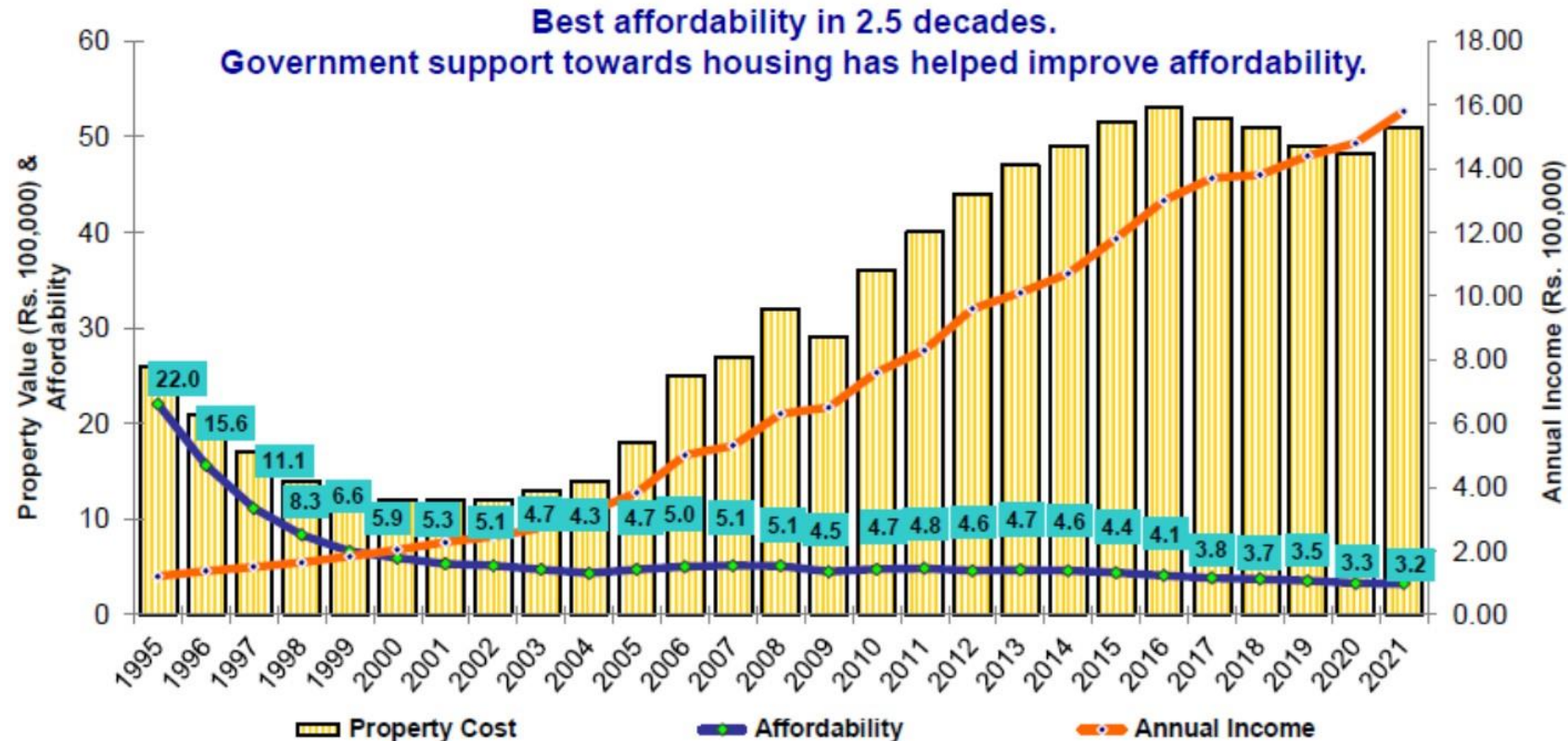
ECONOMIC AND REAL ESTATE OUTLOOK – POST-COVID-19

- **Real estate sector is set to revive from the 2nd Covid-19 wave on the back of –**
 - Strong structural demand for housing – From 32% now, share of Indian population residing in cities to increase to 50% by 2030
 - Work from Home concept gaining more acceptance – rise in nuclear families
 - Better affordability due to rise in income levels over the last decade
 - Low mortgage interest rates supported by RBI
 - Government-incentives to buyers and developers
- **Deployment of digital business strategies has led to transformation in the real estate**
 - Share of digital sales in the overall sales is increasing since the 1HFY21
 - Virtual site visits are becoming more prominent
- **Developers with strong brand recall & trust along with sound financial profile will command majority of the business opportunity within the sector**

ECONOMIC AND REAL ESTATE OUTLOOK – POST-COVID-19

- Rise in income-levels and favourable demographics (66% of Indian population is less than 35 years of age) has led to best affordability in the last 25 years.

IMPROVED AFFORDABILITY



Source: HDFC

COMPANY SECTION

CASH FLOW HIGHLIGHTS – FY 2021

- **Despite the challenges of 1H FY21 on account of Covid-19 pandemic - Sunteck's continued focus on prudent cash flow management including cost-saving measures** has enabled the company to maintain **strong financial metrics** in FY 2021
- **The company generated strong positive operating cash flow of Rs 2,861 mn (Rs 286 cr)**
 - The strong surplus cash flow was driven by healthy customer collections of Rs 7,796 mn (Rs 780 cr) during the year
- **The cash flow generated was utilized to reduce the debt significantly at the gross level by Rs 2,328 mn (Rs 233 cr)**
 - The net debt/equity ratio has come down from 0.24x in FY 2020 to 0.18x in FY 2021
 - No loan moratorium/restructuring/ECLGS was availed by the company

CASH FLOW STATEMENT

- Robust collections drives strong operating cash flow and reduction in debt.
- Net cash flow generated from operating activities at Rs 2,861 (Rs 286 cr)

Particulars	FY 2021	FY 2020
Net Cash Flow - Operating Activities	2,861	-780
- Operating Profits before Working Capital Changes	1,394	1,931
- Working Capital Changes & Others	1,468	-2,711
Net Cash Flow - Investing Activities	145	-178
- Business Acquisition, Interest, Dividends, Investments & Others	145	-178
Net Cash Flow - Financing Activities	-3,323	879
- Repayment of Loans	-2,328	1,942
- Finance Cost	-860	-818
- Dividends Paid & Others	-134	-245

All figures are in Rs. Million

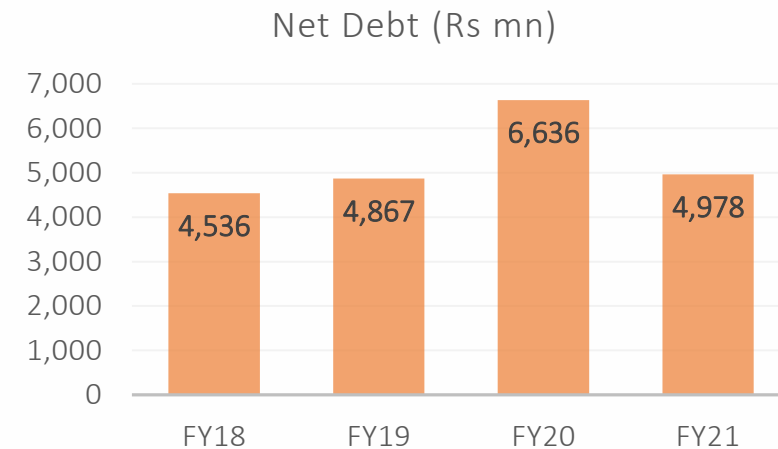
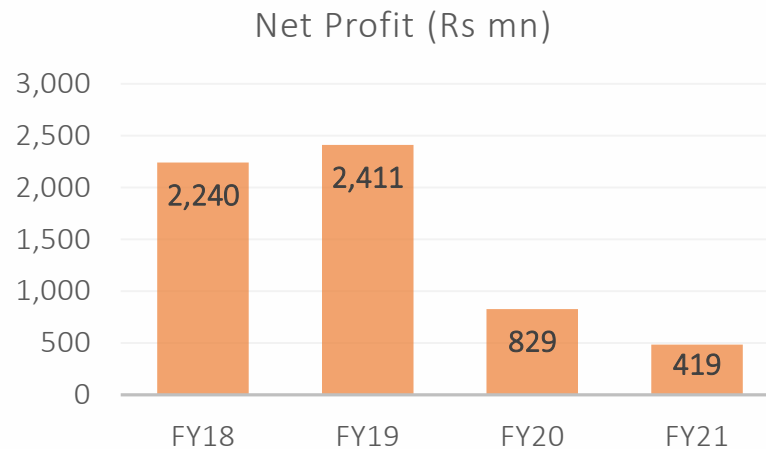
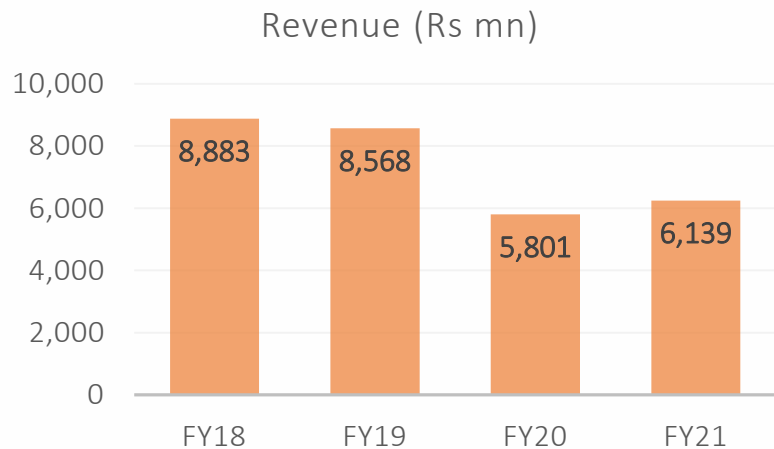
BUSINESS UPDATES – Q4 FY2021

- **Pre-sales grows by 6% qoq in Q4 FY21 to Rs 3,710 mn (Rs 371 cr) vs Rs 3,492 mn (Rs 349 cr) in Q3 FY21**
- **Highest ever collections in a quarter till date driven by achieved pre-sales**
 - Q-o-Q Collections growth at 27% : Rs 3,210 mn (Rs 321 cr) in Q4 FY21 vs Rs 2,525 cr (Rs 252 cr) in Q3 FY21
- **Acquisition of ~7 acre land parcel at Borivali (West), under the asset light JDA model**
 - The residential project in the western suburbs of Mumbai Metropolitan Region (MMR) will have ~1 mn sq ft of development potential
- **Strong cash flows during the quarter resulting in further reduction of negligible debt by ~30%**
 - In H2 FY21 over H1 FY21, the consolidated net debt has been reduced significantly by Rs 2,063 mn (Rs 206 cr) to Rs 4,978 mn (Rs 498 cr), improving the Net D/E to 0.18x.

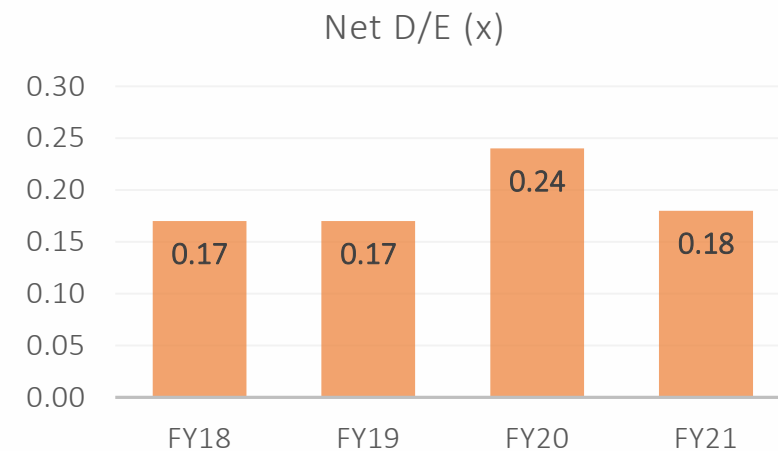
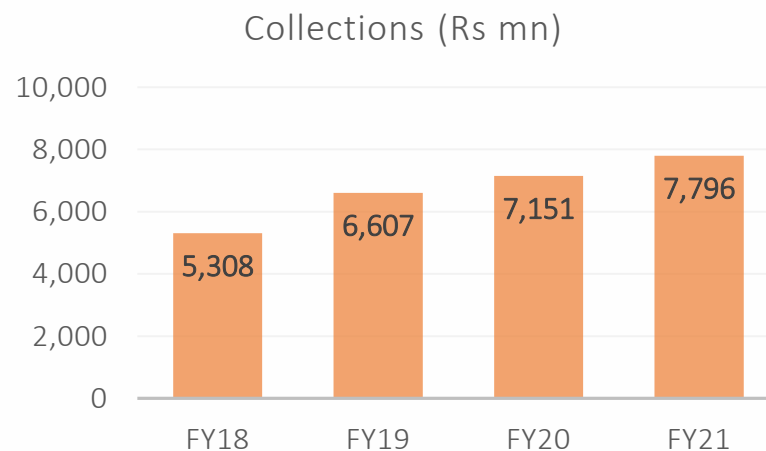
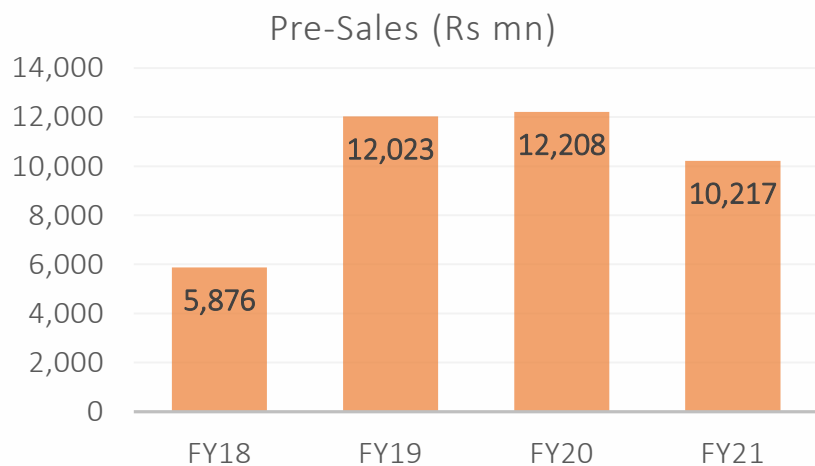
BUSINESS UPDATES – FY 2021

- **Strong Pre-sales in FY21 of Rs 10,217 mn (Rs 1,022 cr)**
 - Highest-ever pre-sales achieved in the mid-income segment driven by residential projects at ODC, Goregaon West - a YoY growth of 77% to Rs 4,835 mn (Rs 484 cr)
 - Strong pre-sales also witnessed in the ready to move in projects across segments such as Signia High, Borivali and Gilbird Hill, Andheri
- **Highest-ever collections achieved in a financial year in FY21 at Rs 7,796 mn (Rs 780 cr)**
- **Aggressive and leading project acquisition done in FY21 within the industry**
 - 3 new project acquisitions under the asset-light strategy totaling to approx. 8 mn sq ft. at Vasai, Vasind and Borivali
 - These projects will further strengthen the cash flows and balance sheet of the company
- **In FY21, the consolidated net debt has been reduced by Rs 1,655 mn (Rs 166 cr) to Rs 4,978 mn (Rs 498 cr) improving the Net D/E to 0.18x.**

KEY PERFORMANCE HIGHLIGHTS: FY2018-FY2021



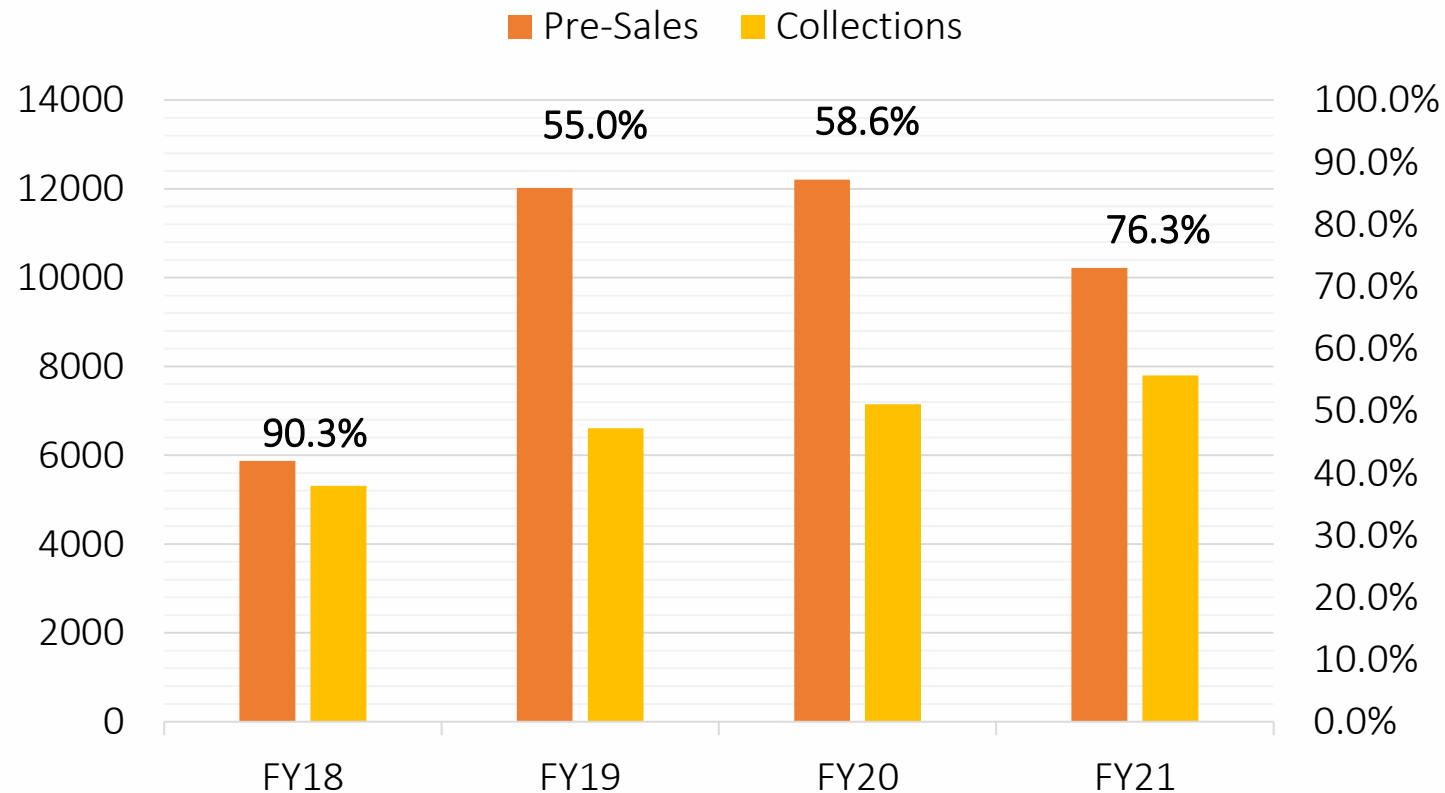
***Note 1 - Change in accounting methodology from Percentage of Completion Method (PoCM) to Project Completion Method (PCM) from FY20**



****Note 2 - Pre-sales and collections are based on bookings and customer advances. Pre-sales convert to revenue at project completion.**

KEY PERFORMANCE HIGHLIGHTS: COLLECTIONS EFFICIENCY

- Collections / Pre-sales has been strong at >50% over the previous years.
- In FY21, the ratio was strong at ~76%.
- Sunteck always endeavors to achieve >50% collections to pre-sales ratio as it leads to efficient cash flow management



Q4 & FY 2021 Operational & Financial Results

OPERATIONAL PERFORMANCE TREND

Strong sequential growth

Rs million

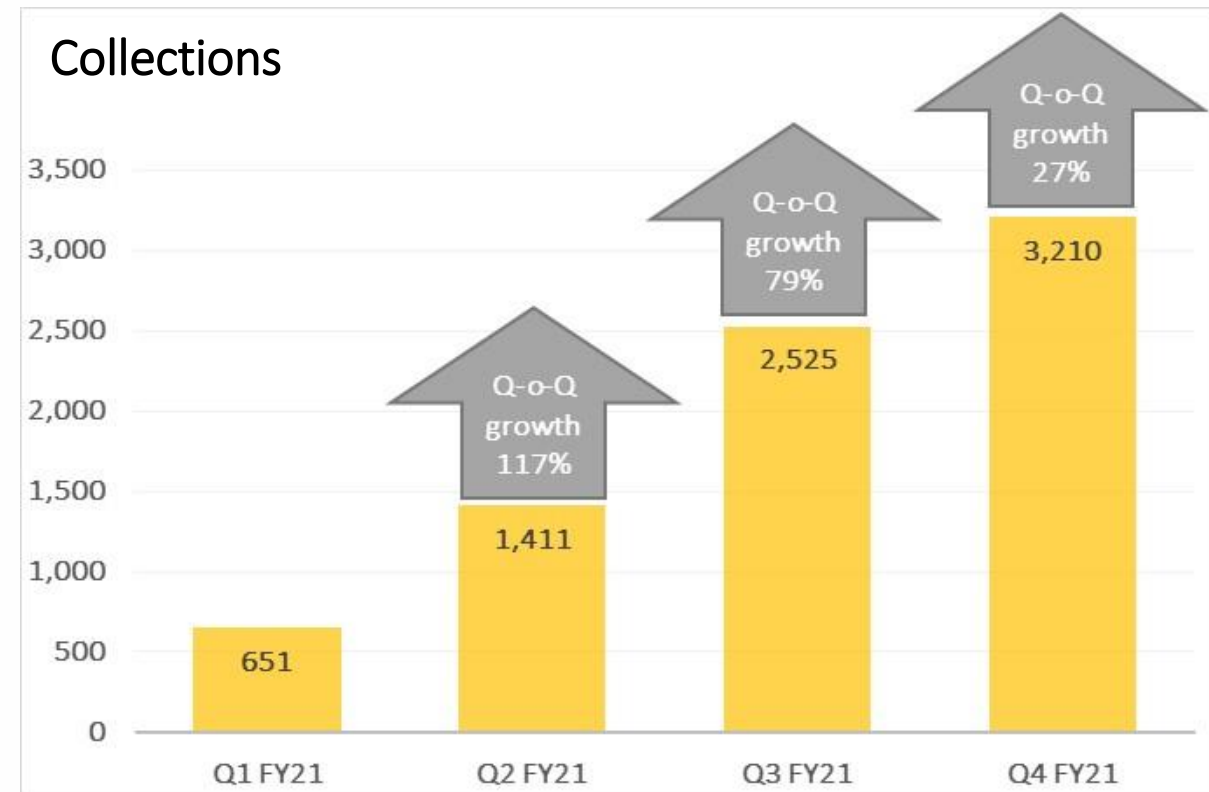
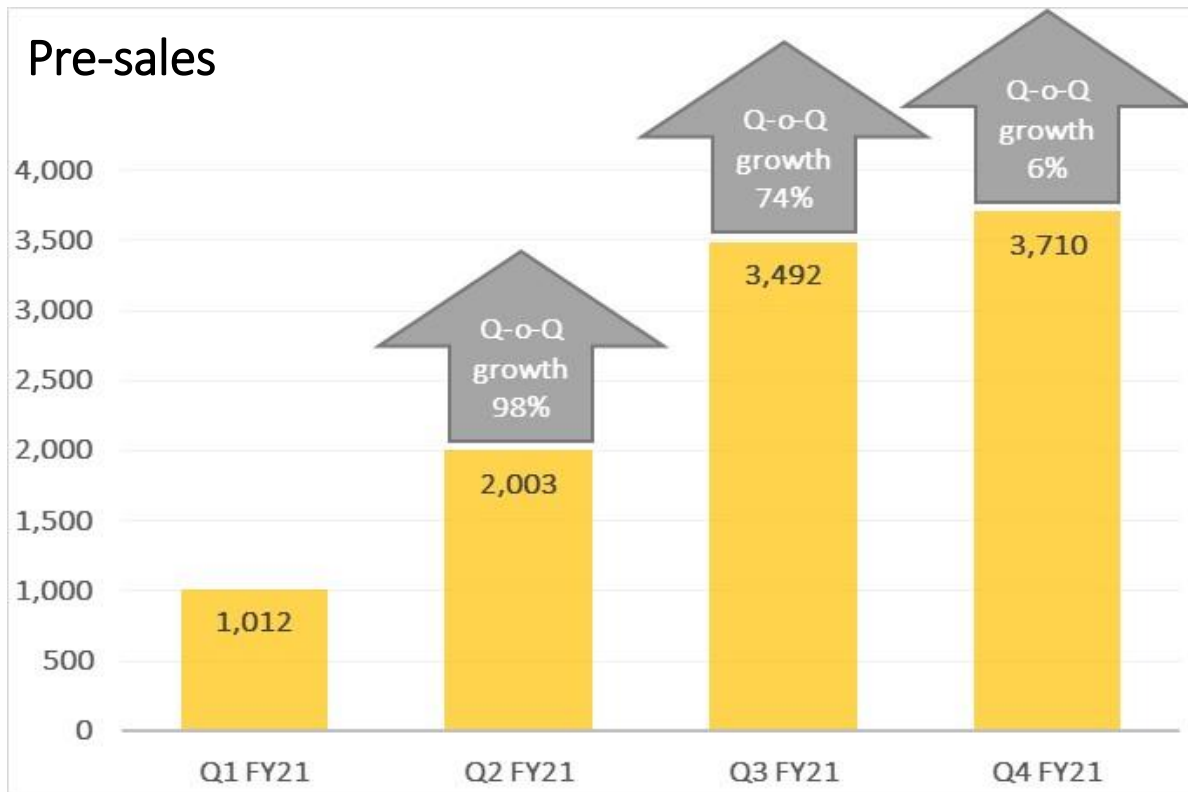
Pre-Sales	Segment	1QFY21	2QFY21	3QFY21	4QFY21	FY20	FY21
BKC Projects	Luxury	-	-	-	900	718	900
ODC Projects	Mid-income	409	530	1,886	2,010	2,734	4,835
Naigaon Projects	Affordable	482	323	615	750	7,628	2,170
Other Projects	Mixed	121	1,150	991	50	1,128	2,312
Total		1,012	2,003	3,492	3,710	12,208	10,217

Rs million

Collections	Segment	1QFY21	2QFY21	3QFY21	4QFY21	FY20	FY21
BKC Projects	Luxury	-	436	-	510	1,000	946
ODC Projects	Mid-income	290	305	1,144	1,040	2,691	2,779
Naigaon Projects	Affordable	350	409	650	890	2,783	2,299
Other Projects	Mixed	10	261	732	770	674	1,773
Total		651	1,411	2,525	3,210	7,149	7,796

STRONG SEQUENTIAL (Q-o-Q) GROWTH

- Both pre-sales and collections witnessed strong Q-o-Q growth during FY21
- >70% of the total pre-sales and total collections of FY 2021 was achieved during the 2H FY21, once the Covid-19 lockdowns subsided



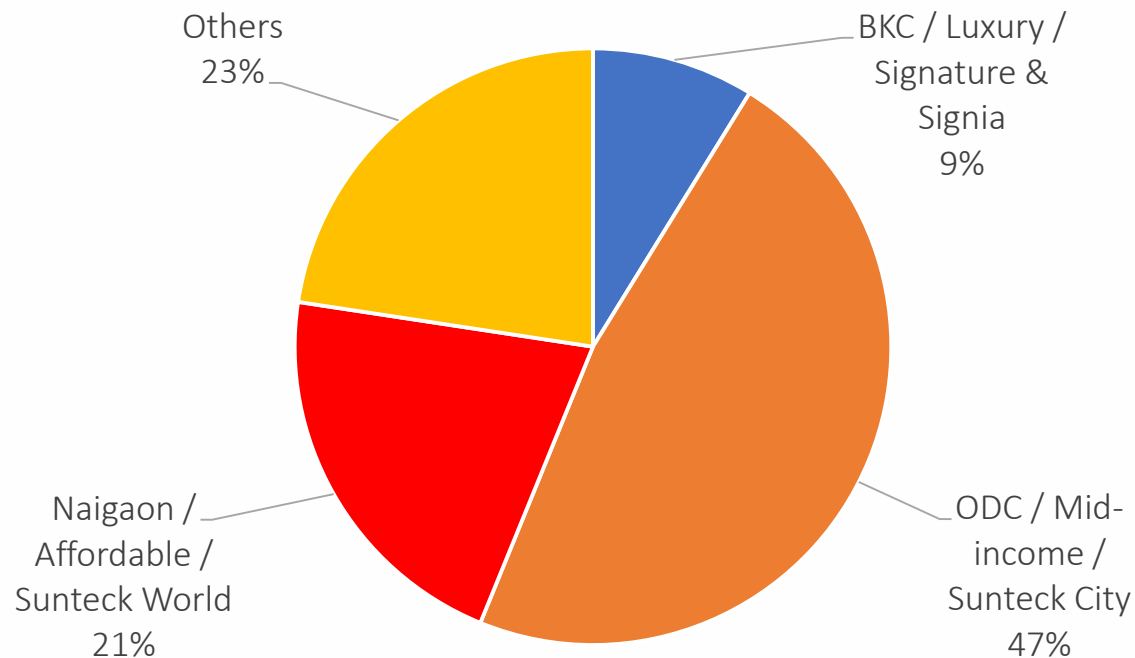
All figures are in Rs. Million

OPERATIONAL PERFORMANCE

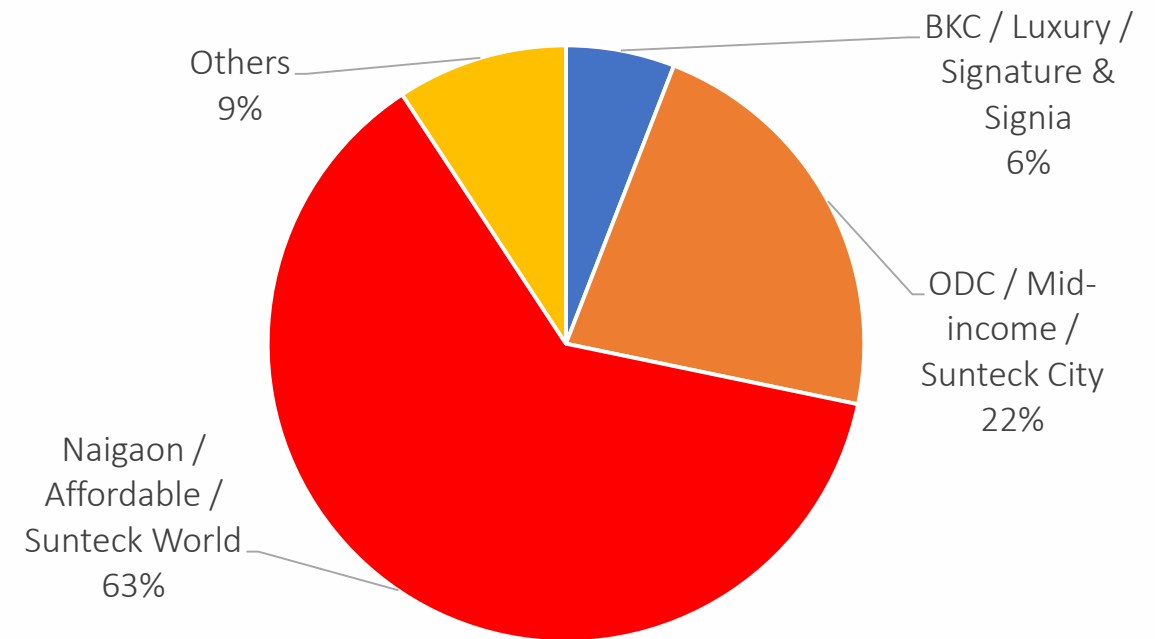
Pre-sales mix

- In FY21 – 69% of the pre-sales was driven by mid-income (Sunteck City, ODC) and affordable (Sunteck World) segment.
- The ready-to-move-inventory (Signia High, Borivali and Gilbird Hill, Andheri) also contributed 23% to the total pre-sales in FY21.

FY 2021



FY 2020

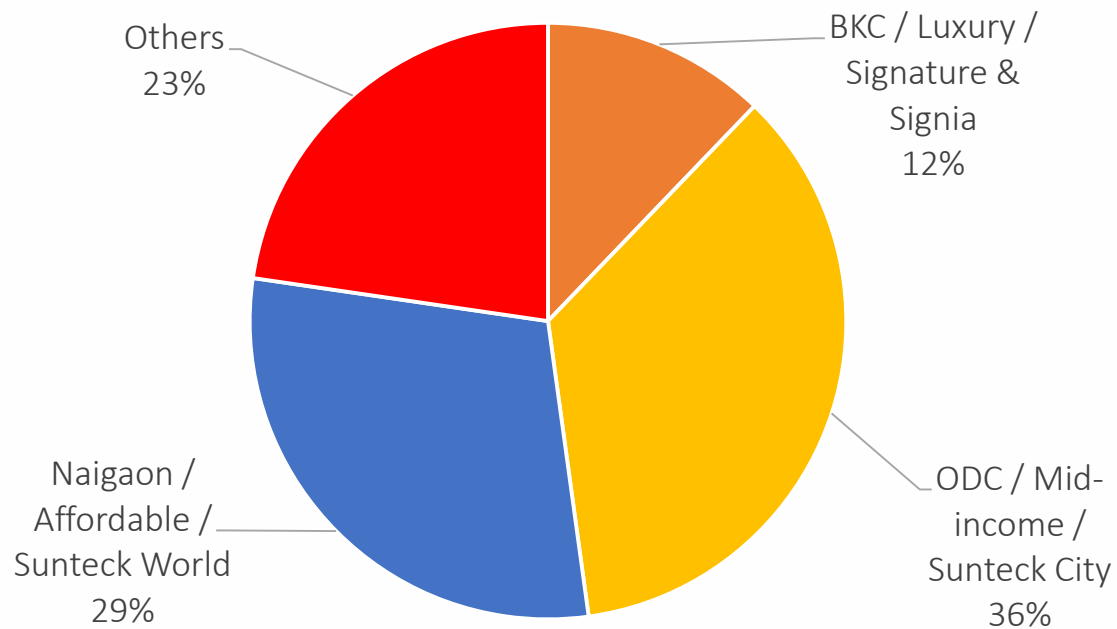


OPERATIONAL PERFORMANCE

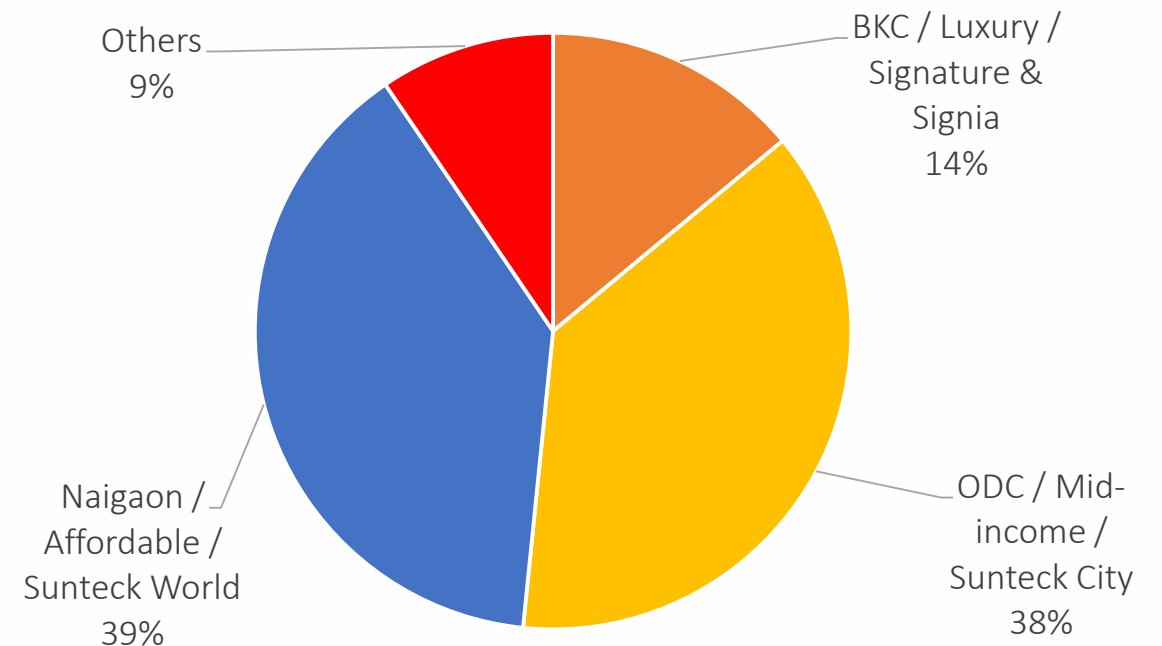
Collections mix

- Mid-income, affordable projects drive strong collections performance.
- In FY21 – both mid-income and affordable segment together contributed 65% of the total collections.

FY 2021



FY 2020



P&L (CONSOLIDATED)

- In FY 2021, Revenue from operations grew by 10% Y-o-Y to Rs 6,139 mn (Rs 614 cr) from Rs 5,597 mn (Rs 560 cr) in FY 2020
- EBITDA and EBITDA Margin for FY 2021 stood at Rs 1,369 mn (Rs 137 cr) and 22% respectively
- PAT for FY 2021 stood at Rs 419 mn (Rs 42 cr)
- There is a change in accounting methodology for revenue recognition from Percentage of Completion Method (PoCM) to Project Completion Method (PCM). Pre-sales convert to revenue recognition at project completion.

Particulars	Q4 FY21	Q3 FY21	QoQ %	Q4 FY20	YoY %	FY2021	FY2020	YoY %
Revenue from Operations	1,911	2,174	-12%	869	120%	6,139	5,597	10%
EBITDA	391	486	-20%	37	956%	1,369	1,682	-19%
Operating Margin	20%	22%		4%		22%	30%	
Net Profit	104	233	-55%	-130	-180%	419	749	-44%
Net Profit Margin	5%	11%		-15%		7%	13%	

All figures are in Rs. Million

BALANCE SHEET (CONSOLIDATED)

Liabilities	FY21	FY 20	Assets	FY21	FY20
Shareholders Funds	27,724	27,487	Trade Receivables	3,352	3,731
Minority Interest	-	-	Inventories	26,145	27,438
Borrowings	6,879	9,207	Loans & Advances	1,161	1,289
Others	5,934	5,004	Cash & Bank balances	991	1,662
Provisions	35	30	Others	8,925	7,608
Total	40,573	41,728	Total	40,573	41,728

All figures are in Rs. Million

AMONGST THE STRONGEST BALANCE SHEET

In H2FY21, the consolidated net debt to equity has been reduced significantly to 0.18x.

Particulars	FY 2021	9M FY21	H1 FY21
Secured Debt	5,969	7,723	7,637
Cash & Bank Balance	991	1,000	993
Net Secured Debt	4,978	6,723	6,644
Unsecured Debt	0	0	397
Net Debt	4,978	6,723	7,041
Net Worth	27,724	28,493	28,253
Net Debt / Equity	0.18	0.24	0.25
Quasi-Equity*	910	919	919
Adjusted Net Debt	5,888	7,642	7,960
Adj. Net Debt / Equity	0.21	0.27	0.28

All figures are in Rs. Million ^9MFY21 figures Provisional

**With effect from 9th March, 2020, Starlight Systems (I) LLP became a wholly owned subsidiary of SRL pursuant to the retirement of PDL Realty Private Limited (Retired Partner). The Retired Partner's balance of current capital and fixed capital in the SSILLP, aggregating to ~910 mn have been converted into a loan. The said loan will be in the form of 1% secured Non-Convertible Debentures (NCDs), which will be redeemed at premium out of the future free cash flow from the specified projects (payable when able) only with a tenure of 20 years.*

CONSOLIDATED DEBT TREND

In FY21, the consolidated net debt to equity has been reduced significantly to 0.18x.

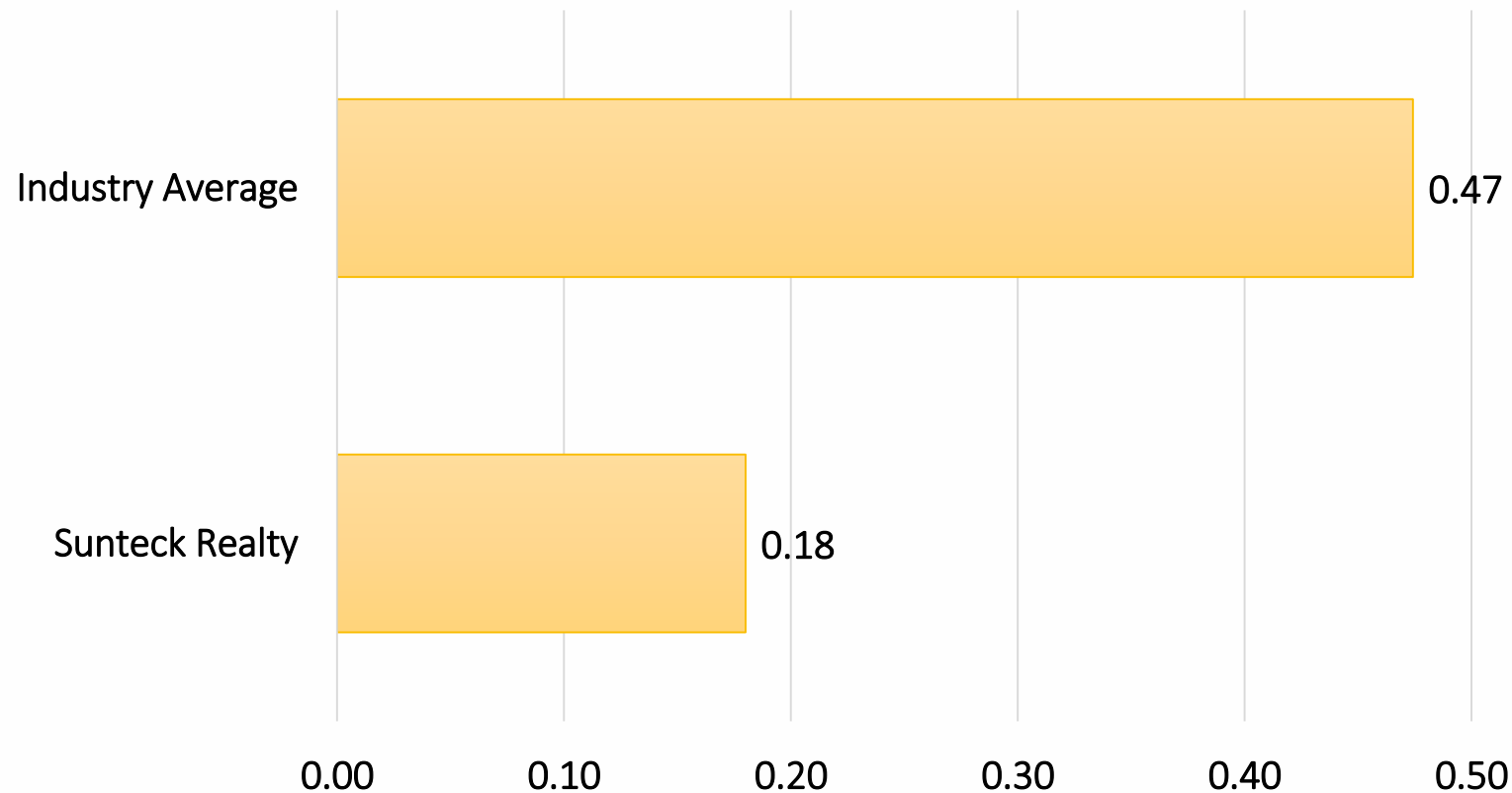
Consolidated debt trend	FY 2018	FY 2019	FY 2020	FY 2021
Secured Debt	4,256	5,857	7,903	5,969
Cash & Bank Balance	1,144	1,479	1,662	991
Net Secured Debt	3,112	4,378	6,241	4,978
Unsecured Debt	1,424	489	392	0
Net Debt	4,536	4,867	6,633	4,978
Networth	26,303	28,337	27,487	27,724
Net Debt / Equity	0.17	0.17	0.24	0.18
Quasi-Equity*	-	-	912	910
Adjusted Net Debt	4,536	4,867	7,545	5,888
Adj. Net Debt / Equity	0.17	0.17	0.27	0.21

All figures are in Rs. Million

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SUNTECK – AMONGST INDUSTRY LEADING DEBT/EQUITY RATIO



- In FY21, Sunteck's net debt/equity ratio of 0.18x is amongst industry leading
- The industry average is 0.47x – which is 2.6 times that of Sunteck's net debt/equity



**Industry average includes 7 companies*

CREDIT RATING UPDATE

The Long-term issuer rating of Sunteck is “AA-” and Short-term issuer rating is “A1+”.

 A Fitch Group Company	AA- / Positive
 ICRA A MOODY'S INVESTORS SERVICE COMPANY	AA- / Stable

Key Rating Drivers –

- Healthy track record in real estate development in MMR
- Adequate committed cash flow visibility
- Prudent Financial Policies; Strong Credit Metrics
- Prudent cash flow management with adoption of asset light JDA model for new projects
- Price-Point diversity; Locational Advantage
- Low Execution Risk

ASSET LIGHT BALANCE SHEET: Releasing Locked Up Capital

- We are actively monetizing our finished inventory in our Completed Projects, releasing locked up capital.

Completed Projects	Finished Inventory as of FY 2020			Added Inventory in FY21 (Not Sold)			Sales of Finished Inventory in FY 2021			Finished Inventory as of FY 2021		
	Units	Mn Sq. Ft.	Value*	Units	Mn Sq. Ft.	Value	Units	Mn Sq. Ft.	Value	Units	Mn Sq. Ft.	Value*
Signature Island, Isles, Pearl, BKC	39	0.32	18,024	-	-	-	1	0.02	900	38	0.30	17,124
Signia High, Borivali	40	0.13	1,412	-	-	-	37	0.11	1,340	3	0.02	146
Signia Waterfront, Airoli^	69	0.06	762	-	-	-	23	0.02	205	46	0.04	557
Gilbird Hill, Andheri	37	0.04	570	-	-	-	36	0.04	550	1	0.00	20
Total	185	0.55	20,768	-	-	-	97	0.19	2,995	88	0.36	17,847

*All figures are in Rs. Million *Estimated based on average pricing, subject to changes ^SRL share of area and value*

ASSET LIGHT BALANCE SHEET: Stack Them High, Let 'em Fly!

- Our focus is to maintain high sales velocity on Ongoing Projects.

Ongoing Projects	Presales Activity (Numbers)		Projected Operating Margin		
	Number of Units Launched	Number of Units Sold	Till Date	Additional Expected	Total
Residential					
Sunteck City, Goregaon (W) – Residential	1,675	1,046	~7,500	~14,500	~22,000
Sunteck World, Naigaon	4,840	4,136	~4,000	~12,750	~16,750
Commercial					
Sunteck Icon, BKC	NM	NM	-	~1,600	~1,600
Sunteck BKC 51, BKC	NM	NM	-	~1,750	~1,750
Sunteck Crest, Andheri	NM	NM	-	~1,500	~1,500
Total	6,515	4,945	~11,500	~32,100	~43,600

*All figures are in Rs. Million * POM - Subject to variances due to business, economic and other variables **Sunteck City, ODC – Av.1, 2 & 4 and Sunteck World, Naigaon – WestWorld, MaxxWorld & Future Phases*

ASSET LIGHT BALANCE SHEET: Near Term Growth Engines

- Our near term growth engine is driven by several asset-light JDA models with limited upfront capital.

Upcoming Projects	Targeted Launch Date	Project Structure	Projected Operating Margin		
			Till Date	Additional Expected	Total
Vasai – New Acquisition	FY2022	Asset Light JDA	-	~22,500	~22,500
Vasind – New Acquisition	FY2022	Asset Light JDA	-	~4,000	~4,000
Borivali West – New Acquisition	FY2022/23	Asset Light JDA	-	~5,500	~5,500
Sunteck City, ODC, Goregaon (W)	FY2023	100% Ownership	-	~30,000	~30,000
Total				~62,000	~62,000

*All figures are in Rs. Million *POM - Subject to variances due to business, economic and other variables*

ASSET LIGHT BALANCE SHEET: Long Term Growth Engines

- We continue to add projects to our pipeline that provide long-term longevity to our growth engine.

Future Projects	Targeted Launch Date	Project Structure	Projected Operating Margin		
			Till Date	Additional Expected	Total
South Mumbai Project	FY2025	100% Ownership	-	~ >13,500	~ >13,500
Sion, Mumbai Project	FY2025	50% JV	-	~ 1,500	~ 1,500
Dubai Project	FY2025/26	50% JV	-	~ >10,000	~ >10,000
Jaipur Project	FY2026	Asset Light JDA	-	~ >5,000	~ >5,000
Total				~ 30,000	~ 30,000

*All figures are in Rs. Million *POM - Subject to variances due to business, economic and other variables*

2021: A UNIQUE OPPORTUNITY FOR SUNTECK

- **In January 2021, the Maharashtra cabinet approved a 50% reduction in the premium fees paid by developers for ongoing and new projects between August 1 and December 31, 2021**
- **The savings that Sunteck can realize in 2021 by fast-tracking projects and paying premium fees within the year are significant**
 - It is a no brainer for Sunteck to take full advantage of the massive savings afforded to it by this unique opportunity.
- **As a result, Sunteck will be pre-paying premiums to the tune of ~Rs 2,500 mn (~Rs 250 cr) between October and December 2021. The ROE on these payments is well over 35%. Thus, in 2021 we will be directing our cash towards these payments.**

EFFICIENT USE OF CAPITAL

- **We will use shareholder capital in the most prudent manner possible**
- **If we have opportunities to deploy capital in high-return projects, we will do without any reservation**
 - The Maharashtra premium reduction in 2021 is a good example of front-loading capital spending to 2021 to maximize savings
 - We may also use debt prudently to take full advantage of the 2021 opportunity

ESG & CSR

SUNTECK - ESG PERFORMANCE HIGHLIGHTS

Environmental



- 'Go Green' CSR campaign
- Digital transformation to reduce resource consumption
- Rainwater harvesting and use of STP water
- Dual fitting tanks and LED lights to reduce energy use
- Fly ash and GGBS, which are waste generated from thermal power plant and steel plant, are used in concrete to reduce waste and make concrete durable

Social



- Support for migrant labourers and frontline workers following the COVID-19 outbreak
- Donation of warm clothes, medicines and food at the Little Sister of the Poor home
- Support for nutrition and health of communities through Project Roshan
- Support for Wadia Hospital's stem cell transplant centre
- Promotion of hand-made, indigenous Diwali products
- Promotion of higher education at Plaksha in Mohali

Governance



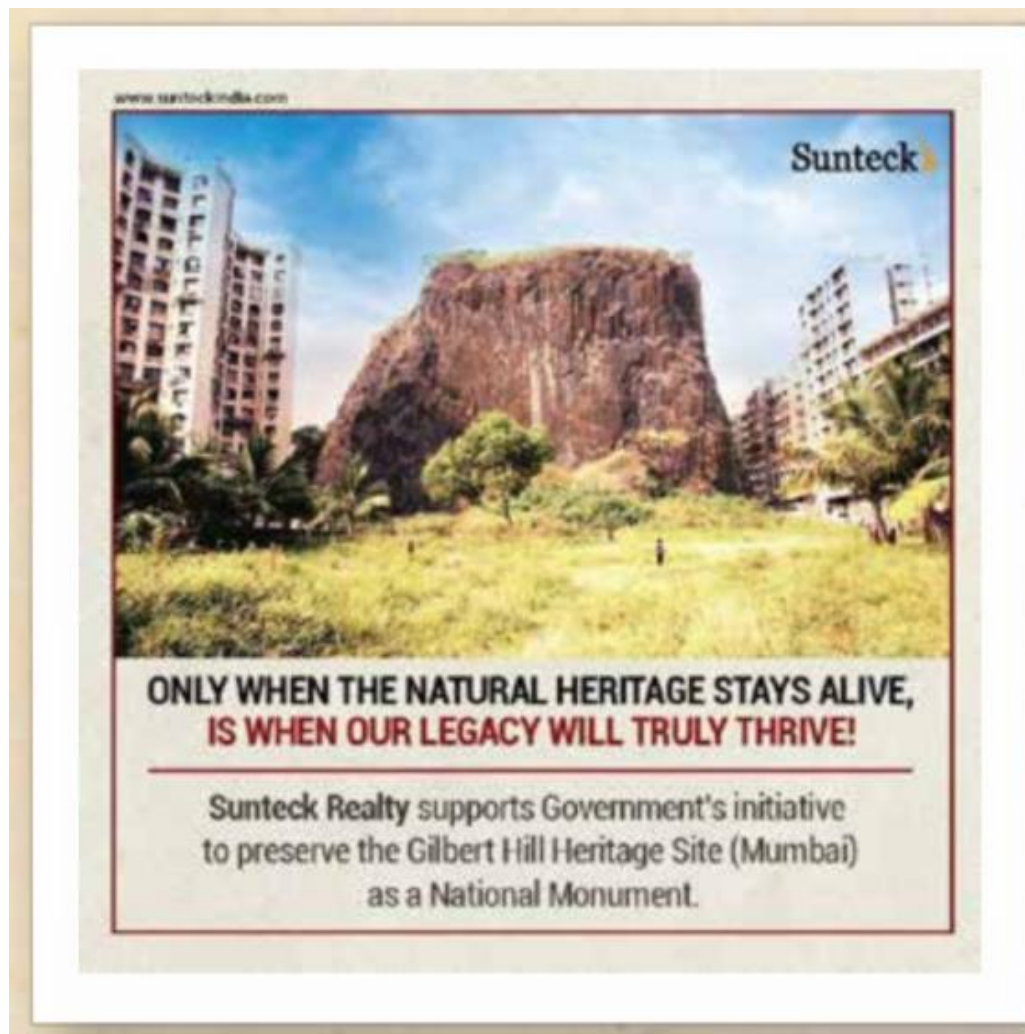
- Philosophy on code of governance
- Policy framework consisting of Code of Conduct, Whistleblower Policy and CSR Policy
- Disclosures on corporate governance, including committee composition, skills and competencies of directors, directors' remuneration, CSR governance, etc.

CORPORATE SOCIAL RESPONSIBILITY

A Vaccination Drive arranged for Sunteck Employees



CORPORATE SOCIAL RESPONSIBILITY



SPREADING WARMTH AMONGST OUR FRONTLINE HEROES

Blanket Distribution Amongst
All Ground Duty Staff

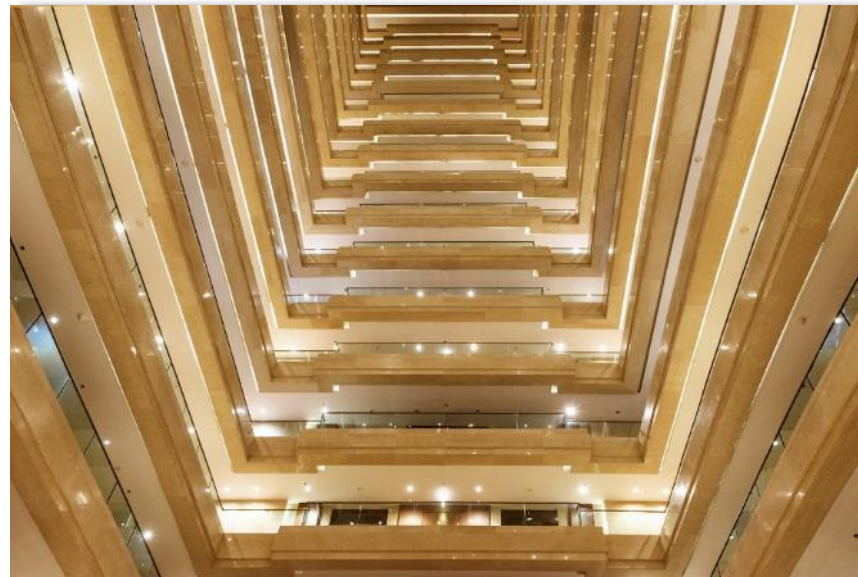


Site Pictures

Completed Projects



Under Construction Projects



Signature
ISLAND
by Sunteck Realty

Completed Projects

Under Construction Projects



Signia Isles
by Sunteck Realty



Completed Projects

Under Construction Projects



Signia **pearl**
by Sunteck Realty



Completed Projects

Under Construction Projects



Signia High



Completed Projects

Under Construction Projects



SunteckCity

OSHIWARA DISTRICT CENTRE, GOREGAON (W)

AVENUE 1



Completed Projects

Under Construction Projects



Signia Oceans

Completed Projects



Under Construction Projects



Gilbird
Andheri (W)

Completed Projects



Under Construction Projects



Signia Skys



Completed Projects

Under Construction Projects

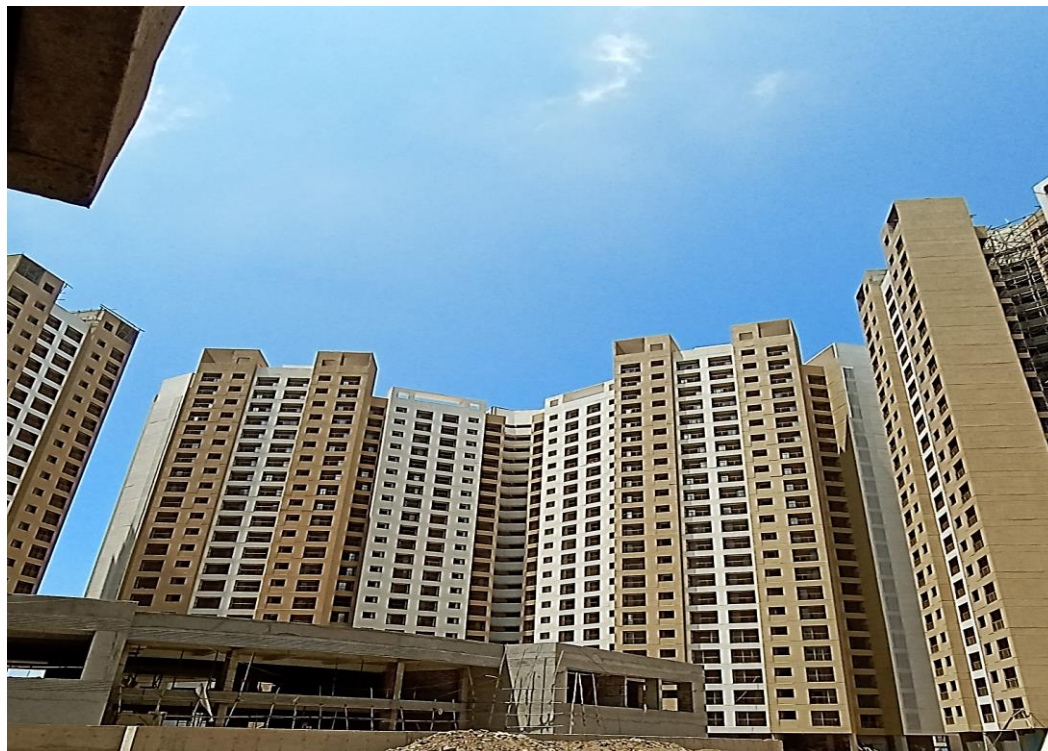


COMMERCIAL PROJECTS



Completed Projects

Under Construction Projects



West
Sunteck **World**
NAIGAON

Completed Projects

Under Construction Projects



MaxX
Sunteck World
N A I G A O N

Completed Projects

Under Construction Projects



SunteckCity

OSHIWARA DISTRICT CENTRE, GOREGAON (W)

AVENUE 2



Completed Projects



Under Construction Projects



4TH AVENUE

FINEST RESIDENCES

IN THE HEART OF 5TH AVENUE

Completed Projects



Under Construction Projects



Signia Waterfront
Airoli



Completed Projects



Under Construction Projects



SunteckBKC51

BKC JUNCTION, MUMBAI

Completed Projects

Under Construction Projects



Sunteck**ICON**
BKC JUNCTION, MUMBAI



Completed Projects



Under Construction Projects



SunteckCREST

ANDHERI KURLA ROAD

ANDHERI (E)

AWARDS AND RECOGNITIONS



Entrepreneur Awards 2020



Zee Business Real Estate Leadership Award - 2019



Zee Business Real Estate Leadership Award - 2019



ET NOW Real Estate Awards - 2019



ET NOW Real Estate Awards - 2019



ET NOW Real Estate Awards - 2019



Realty Plus Excellence Awards - 2017



Realty Plus Excellence Awards - 2017



NDTV Property Awards - 2015



Realty Plus Excellence Awards - 2018

Thank You!

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