

Ref. No. - OIL/CO/SE/2023-24/70

November 10, 2023

Listing Department
BSE Limited,
Floor 25, P J Towers,
Dalal Street,
Mumbai- 400 001

Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Scrip Code: 530135

Symbol: OPTIEMUS

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref.: Investor Presentation – September, 2023

Dear Sir(s),

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and half year ended September 30, 2023 and it is also being posted on the website of the Company at www.optiemus.com.

Kindly take the same on your records.

Thanking You,

Yours truly,
For Optiemus Infracom Limited

Vikas Chandra
Company Secretary & Compliance Officer

OPTIEMUS INFRACOM LIMITED

CIN : L64200DL1993PLC054086

Reg. Office: K-20, 2nd Floor, Lajpat Nagar-II, New Delhi-110024

P.: 011-29840906-907 | Fax: 011-29840908 | www.optiemus.com



Company Update

Q2-FY 2023-24 | 10 Nov 2023



CURRENT UPDATE & WAY FORWARD

BIG MILESTONE – Electronic Components supply chain Corning and Optiemus* JV to Bring Cover Glass Finishing to India

Together, we are establishing cover glass precision finishing in India for the first time.



Joint Venture Entity:



**Bharat Innovation Glass
Technologies Private Limited**



Phase 1 Capacity:

30 million pieces annually



Employment:

500+

**Optiemus or OIL: Optiemus Infracom Limited*

Drone strategy: A Unique opportunity to utilize In House Synergies



How do we take advantage of In House Synergies?

OUS¹ – Product conceptualization,
Research new technologies,
Innovate

OEL² – Component sourcing,
Prototyping, Reliability testing

OIL³ – Primary investments, Go to
market strategy

Utilize
In House
Synergies

OUS – Software Development, IPS,
Certifications

OEL – Mass production, Localization,
Cost optimization

OIL – B2G, B2B, Exports

¹OUS: Optiemus Unmanned Systems, a division of Optiemus Infracom Limited

²OEL: Optiemus Electronics Limited, a wholly owned subsidiary of Optiemus Infracom Limited

³Optiemus or OIL: Optiemus Infracom Limited

News and Media



Corning ties up with Noida co to mfg smartphone glass

Pankaj.Doval@timesgroup.com

New Delhi: Corning, the world's biggest specialty glassmaker for electronics and a top global supplier to companies such as Apple, Samsung, Xiaomi, Vivo, and Oppo, is coming to India with its core business.

Corning has entered into a joint venture for finished cover glass making with Noida-based Optiemus Infra, and the two companies are understood to be investing around Rs 1,000 crore in the initial phase for setting up a factory in Telangana.

Glass, a key component in the manufacturing of smartphones as well as other products such as laptops, tablets, and watches, is currently imported to India.

According to the agreement between the two compa-

Glass, a key component in the manufacturing of smartphones and other products, is currently imported

nies, Optiemus — which is a key telecommunications and electronics contract manufacturer — will have 70% stake in the JV, while Corning will own the remaining.

"It is a matter of great pride for us to actively contribute to the growing manufacturing ecosystem in the country. The JV has been initiated in line with PM Modi's 'Make in India' programme and the 'Atmanirbhar Bharat' initiative, and we are committed to provide high-quality glass products for global and local brands," Ashok Kumar Gupta, chairman of Optiemus In-

fracom, said. "... we intend to emerge as one of the top manufacturers of finished cover glass parts for use in mobiles and consumer electronic devices in the next five years."

Government sources said that with specialised electronics glass work set to begin in the country, efforts will be made to "control imports" — including from countries with which India has FTAs. The JV also plans to seek incentives from the government for the high-technology project.

Calling it a strategic investment in manufacturing for smartphones and other electronic devices, Telangana industry minister K T Rama Rao said the JV is expected to begin production from next year and will see an investment of Rs 934 crore while resulting in the employment of 800 people.

Optiemus forays into unmanned systems

S Ronendra Singh
New Delhi

One of the leading electronics and telecommunications manufacturing companies in the domestic market, Optiemus Infracom announced its foray into unmanned systems with the launch of high-precision drones that have been designed and manufactured in India.

The company will be investing ₹25 crore in Optiemus Unmanned Systems (OUS) — a new division of the company — with a goal to achieve up to 65 per cent



Ashoek K Gupta, Chairman, Optiemus Infracom

indigenisation within a year of launch.

It aims to make its products export-ready, expand offerings in smarter payloads, and enhance product autonomy

with a broader range of unmanned vehicles for various terrains, Ashoek K Gupta, Chairman, Optiemus Infracom, said here at the India Mobile Congress (IMC) 2023.

The company will be at the forefront of research, development, and manufacturing of unmanned aerial vehicles (UAVs) as OUS will drive synergies from the manufacturing excellence of Optiemus Electronics and go to market capabilities of Optiemus Infracom to deliver first-of-its-kind drones in India, he said.

Key Highlights Standalone

Q2 – FY 2023-24

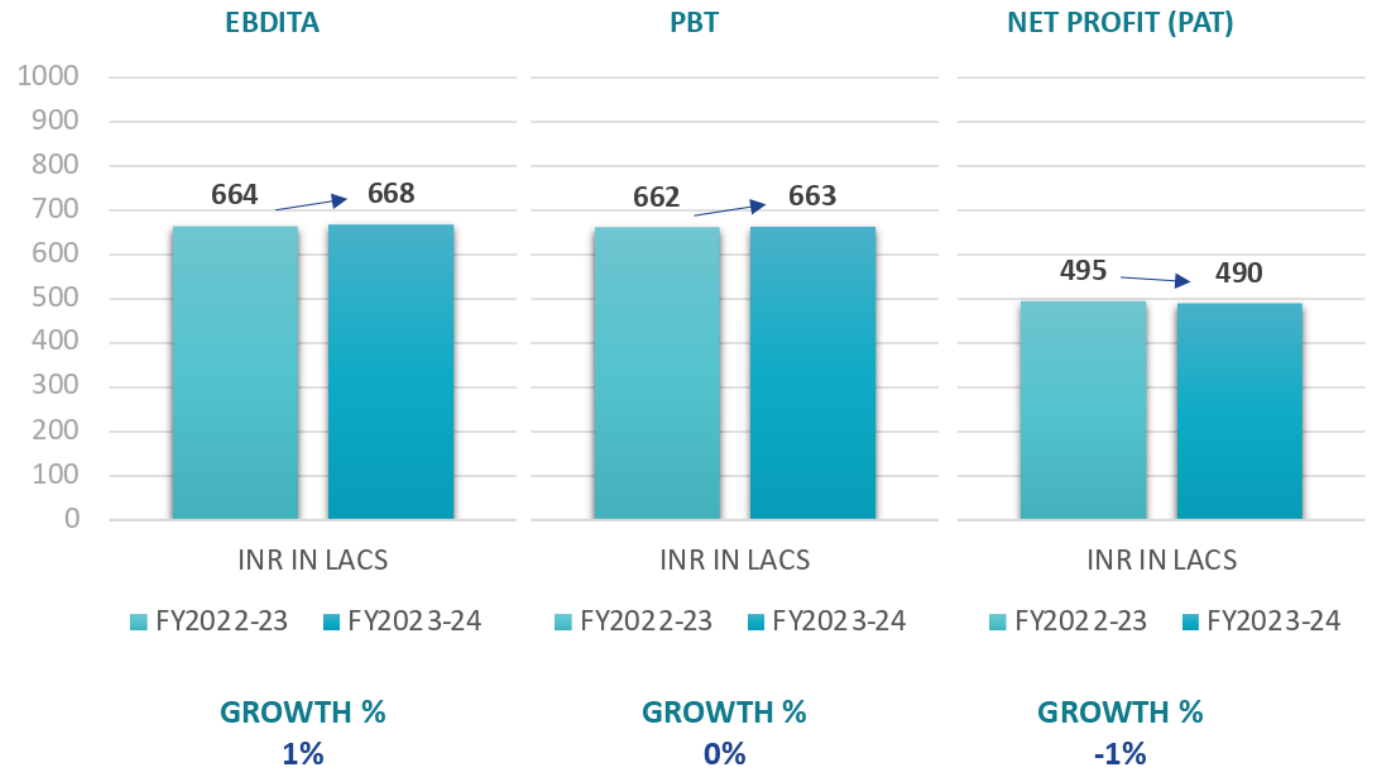


PARTICULARS	STANDALONE (Q2)		
	FY 2023-24 (INR – LACS)	FY 2022-23 (INR – LACS)	GROWTH (%)
OPERATING REVENUE	13,110	12,831	2%
EBDITA*	668	664	1%
PBT*	663	662	0%
NET PROFIT (PAT)*	490	495	-1%

** This is excluding expenses amounting to INR 158 lacs incurred in relation to a new division of the Company – Optiemus Unmanned Systems*

Key Highlights Standalone

Q2 – FY 2023-24



Key Highlights Consolidated

Q2 – FY 2023-24

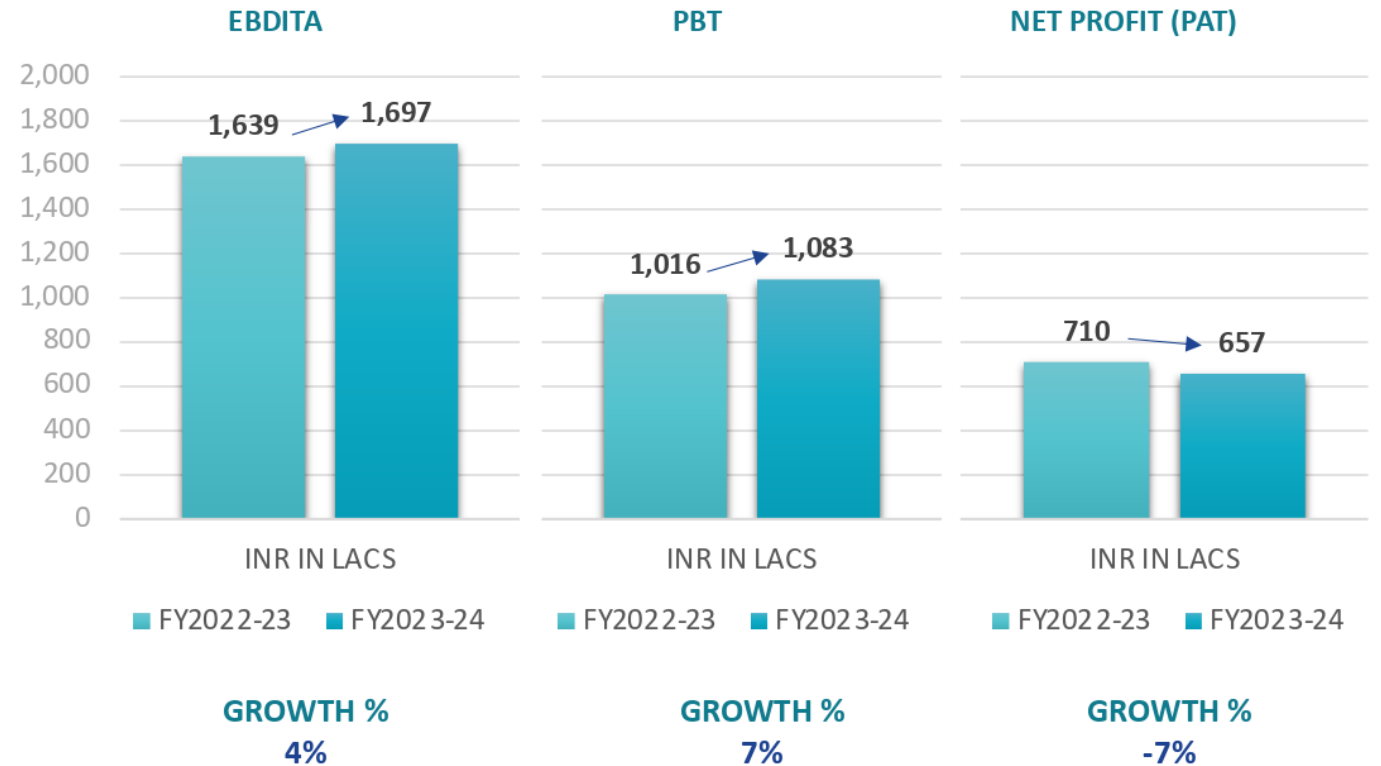


PARTICULARS	CONSOLIDATED (Q2)		
	FY 2023-24 (INR – LACS)	FY 2022-23 (INR – LACS)	GROWTH (%)
OPERATING REVENUE	27,434	30,087	-9%
EBDITA*	1,697	1,636	4%
PBT*	1,083	1,016	7%
NET PROFIT (PAT)*	657	710	-7%

** This is excluding expenses amounting to INR 158 lacs incurred in relation to a new division of the Company – Optiemus Unmanned Systems*

Key Highlights Consolidated

Q2 – FY 2023-24



Key Highlights Standalone

6M – FY 2023-24

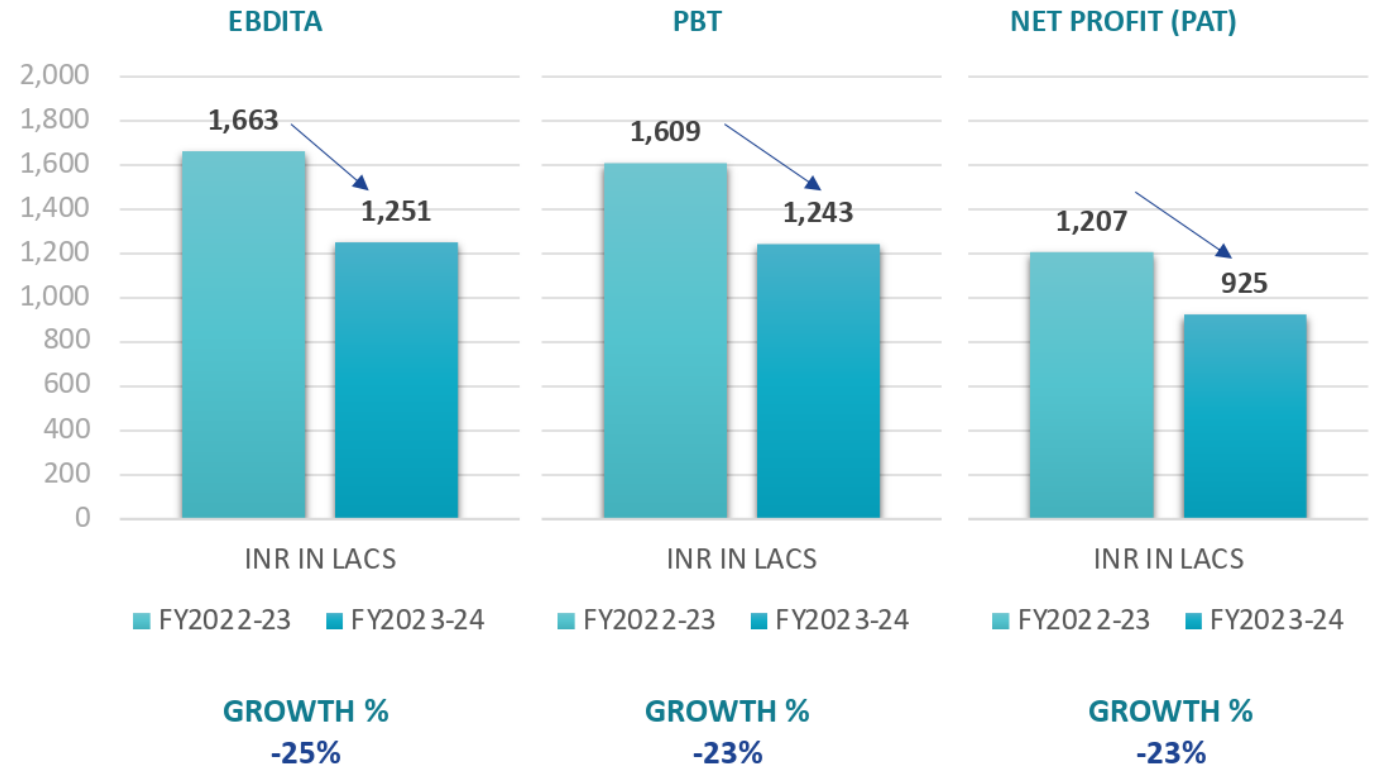


PARTICULARS	STANDALONE (6M)		
	FY 2023-24 (INR – LACS)	FY 2022-23 (INR – LACS)	GROWTH (%)
OPERATING REVENUE	27,602	27,325	1%
EBDITA*	1,251	1,663	-25%
PBT*	1,243	1,609	-23%
NET PROFIT (PAT)*	925	1,207	-23%

** This is excluding expenses amounting to INR 158 lacs incurred in relation to a new division of the Company – Optiemus Unmanned Systems*

Key Highlights Standalone

6M – FY 2023-24



Key Highlights Consolidated

6M – FY 2023-24

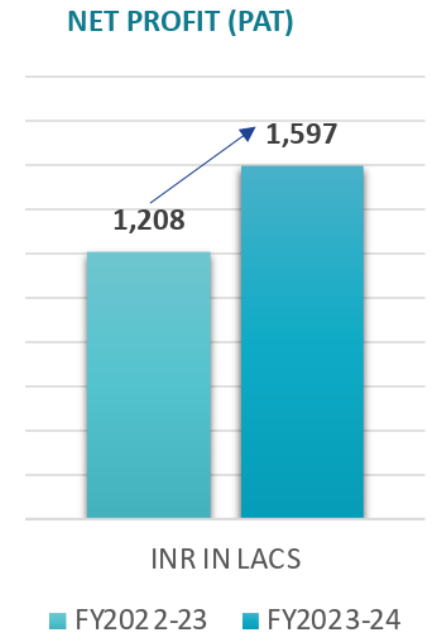
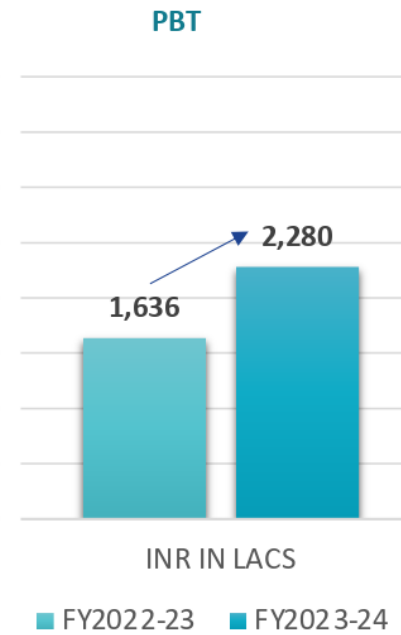
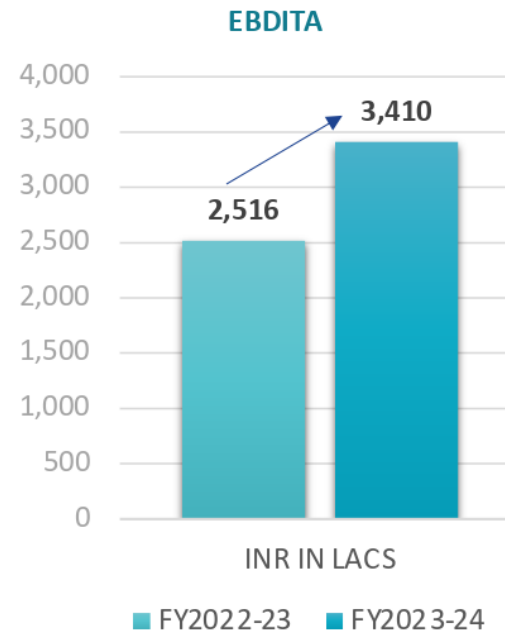


PARTICULARS	CONSOLIDATED (6M)		
	FY 2023-24 (INR – LACS)	FY 2022-23 (INR – LACS)	GROWTH (%)
OPERATING REVENUE	55,592	50,670	10%
EBDITA*	3,410	2,516	36%
PBT*	2,280	1,636	39%
NET PROFIT (PAT)*	1,597	1,208	32%

** This is excluding expenses amounting to INR 158 lacs incurred in relation to a new division of the Company – Optiemus Unmanned Systems*

Key Highlights Consolidated

6M – FY 2023-24



Disclaimer



- This presentation, has been prepared for **informational purposes** only, **does not** constitute a prospectus, offering circular or memorandum and **not** an offer or initiation to buy or sell any securities, **nor** shall part or all of this presentation form the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities;
- It also contains **forward-looking statements** based on the currently held beliefs or expectations of the management of the company that are expressed in good faith and in management's opinion are reasonable. It may involve known and unknown risks uncertainty and other factors which may cause the actual results, financial condition, performance or achievements of the company or industry to differ materially from those in forward-looking statements. **It speaks only as of the date on which it was made.**



Thank You