

07.05.2023

To, The Manager - Listing National Stock Exchange of India Ltd. Exchange Plaza,Bandra Kurla Complex Bandra (East) Mumbai - 400 051 Tel No. 022-2659 8237 /38 Symbol: DHAMPURSUG

The General Manager – DSC BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai: 400001 Tel No.022-22722039/37/3121 Security Code: 500119

Dear Sir,

#### Sub: Investor Presentation

Please find attached herewith Investor Presentation for the quarter and year ended 31<sup>st</sup> March, 2023.

Kindly take the information on record.

Thanking you,

For Dhampur Sugar Mills Limited

Aparna Goel Company Secretary M. No. 22787

#### DHAMPUR SUGAR MILLS LTD.

6th Floor, Max House, Okhla Phase III, Okhla Indl. Area, New Delhi - 110020 +91-11-41259400, 41259490 | www.dhampursugar.com





#### **Dhampur Sugar Mills Ltd** Financial Results: Q4-FY 23

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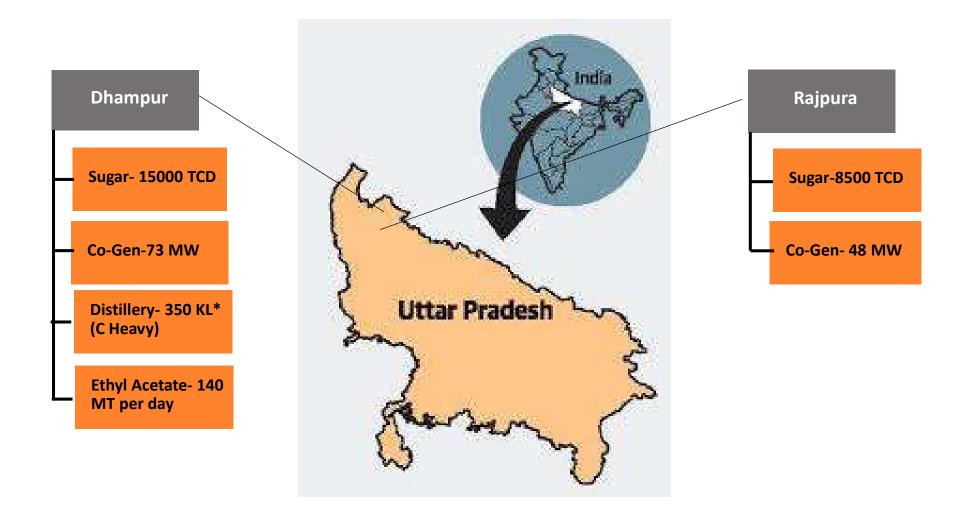
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**Company Overview** 



#### **Business Facilities**



\*Including 130 KL per day expansion on C heavy molasses commissioned on 5th Feb 2023.



#### **Board of Directors**

Mr. Ashok Kumar Goel, Chairman

Mr. Gaurav Goel, Managing Director

Mr. Mahesh Prasad Mehrotra

Mr. Yashwardhan Poddar

Mr. Anuj Khanna

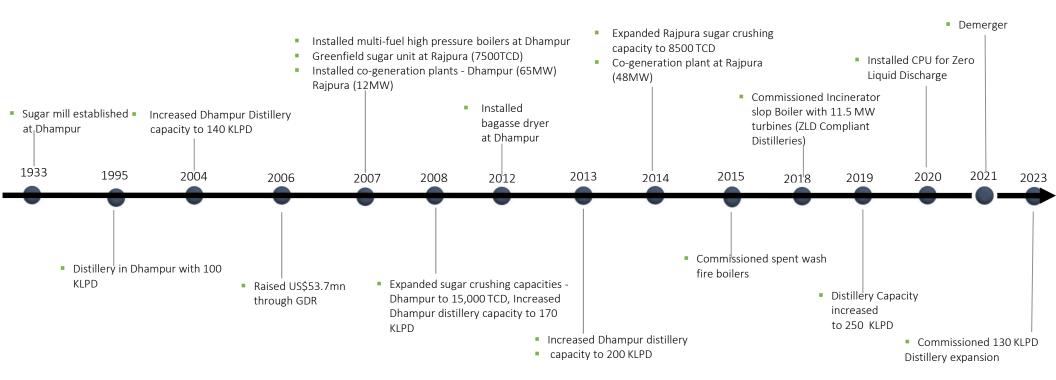
Mr. Satpal Kumar Arora

Ms. Pallavi Khandelwal

Mr. Anant Pande, CEO & Whole Time Director

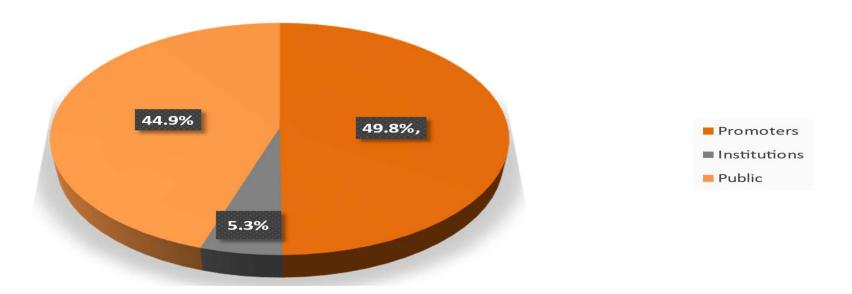


#### **Key Milestones**





### Shareholding Pattern as on 31st March 23



### Credit Rating – India Ratings & Research (Fitch Group)

Instrument Type	Rating/Outlook
Term Loan	IND A+/Stable
Working Capital Limits	IND A+/Stable/IND A1
Fixed Deposits	IND A+/Stable



**Operating Performance** 



Sugar								
Operating Performance								
Particulars	ООМ	UOM Q4 FY23 Q4 FY22 FY23 FY22						
Cane Crushed	Lakh tons	18.85	17.51	39.01	35.83			
Cane diverted to Syrup	Lakh tons	4.65	1.04	8.09	1.04			
Gross Recovery	%	12.38	12.50	12.04	12.16			
Net Recovery	%	7.80	10.08	7.84	10.37			
Production	Lakh tons	1.47	1.76	3.06	3.71			
Sales	Lakh tons	0.96	0.77	3.89	3.21			
Inventory	Lakh tons	1.20	2.05	1.20	2.05			
Realisation-White Sugar	₹/ton	34665	34518	34839	34226			
-Raw Sugar	₹/ton	-	-	33939	30368			
Valuation Rate	₹/ton	32897	30840	32897	30840			



### Power

Operating Performance							
Particulars UOM Q4 FY23 Q4 FY22 FY23 FY22							
Generation	Cr. Units	16.70	17.72	39.00	40.01		
Export	Cr. Units	7.25	9.28	17.77	19.53		
Realization	₹/unit	3.76	3.50	3.54	3.46		

# Ethanol

Operating Performance							
Particulars	UOM	Q4 FY23	Q4 FY22	FY23	FY22		
Production- B heavy	Lakh BL	-	125.99	269.12	602.74		
-Syrup	Lakh BL	347.18	86.93	661.97	83.37		
Total Production	Lakh BL	347.18	212.93	931.08	686.11		
Sales -B heavy	Lakh BL	- (	118.93	279.37	634.26		
-Syrup	Lakh BL	287.04	61.35	618.50	61.35		
Total Sales	Lakh BL	287.04	180.28	897.87	695.61		
Realisation-B heavy	Rs/BL	-	58.84	59.71	57.69		
-Syrup	Rs/BL	65.73	63.23	64.82	63.23		



### **Chemicals-Ethyl Acetate**

Operating Performance							
Particulars	UOM Q4 FY23 Q4 FY22 FY23 FY22						
Production	Lakh Kg	108.18	85.99	345.45	272.74		
Sales	Lakh Kg	107.40	80.57	351.91	270.74		

### **Potable Spirits**

Operating Performance							
Particulars UOM Q4 FY23 Q4 FY22 FY23 FY22							
Production	Lakh Cases	3.96	2.98	19.00	11.63		
Sales	Lakh Cases	4.13	3.13	19.00	11.63		



**Financial Performance** 



### **Standalone Performance Highlights**

#### Q4-FY 23 Vs Q4-FY22

Total income from operations up : 31.7%

EBITDA up : 34.1%

**PBT up : 56.2%** 

PAT up : 75.5%

Cash profit up : 45.1%

#### FY23 Vs FY22

Total income from operations up : 28.6%

EBITDA up : 2.0%

**PBT up : 5.2%** 

**PAT up : 2.2%** 

Cash profit up : 3.4%



### **Standalone Financials Performance**

Particulars	Q4 FY 23	Q 4 FY 22	% Change	FY23	FY22	Rs. Cr. % Change
Income from Operations	756.9	574.7	31.7	2840.8	2208.7	28.6
EBITDA	105.1	78.4	34.1	311.0	304.9	2.0
РВТ	78.7	50.4	56.2	215.1	204.5	5.2
РАТ	57.9	33.0	75.5	150.3	147.0	2.2
Cash Profit	81.7	56.3	45.1	229.8	222.3	3.4
EPS (₹/Share)	8.7	5.0	74.0	22.6	22.1	2.3

Improved performance in Q4 FY23 mainly due to :

• Higher 9000 KL (approx.) ethanol production after commissioning of 130 KLPD distillery

- Higher ethanol sales realization of Rs. 65.73/BL in Q4 FY23 vs. Rs. 60.33/BL in Q4 FY22 on account of entire production from syrup route.
- Higher ethyl sales by 26.83 lakh kg

Sugar being a seasonal industry, the quarter's performance may not be representative of the Company's annual performance.



## **Standalone Segment Revenue**

Rs. Cr.

Particulars	Q4 FY23	Q4 FY22	% Change	FY23	FY22	% Change
Sugar	590.3	407.8	44.8	1937.2	1451.8	33.4
Power	94.6	94.9	-0.3	217.1	213.0	1.9
Ethanol	192.7	114.5	68.3	596.1	427.0	39.6
Chemicals	85.9	78.8	9.0	302.4	277.7	8.9
Potable Spirits	102.0	77.8	31.1	463.9	290.7	59.6
Others	8.1	7.7	5.2	24.6	22.9	7.4
Total	1073.7	781.6	37.4	3541.2	2682.9	32.0
Less : Inter Segment Revenue	319.7	214.3	-49.2	715.3	484.8	-47.6
Total Revenue	753.9	567.4	32.9	2825.9	2198.2	28.6



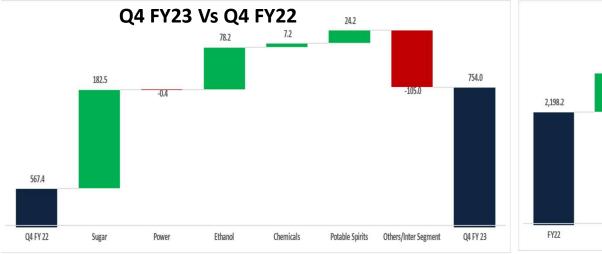
## **Standalone Segment Profit (PBIT)**

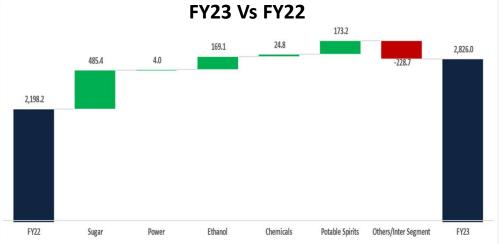
Rs. Cr.

Particulars	Q4 FY23	Q4 FY22	% Change	FY23	FY22	% Change
Sugar	7.2	14.3	-49.7	58.5	57.4	1.9
Power	41.6	42.1	-1.2	81.6	82.4	-1.0
Ethanol	43.0	29.3	46.8	131.9	131.9	0.06
Chemicals	6.9	0.1	6800.0	22.8	19.6	16.3
Potable Spirits	-0.4	0.05	-900.0	-1.0	-0.8	-25.0
Others	0.3	0.2	50.0	1.1	1.2	-8.3
Total	98.7	86.0	14.8	294.8	291.7	1.1

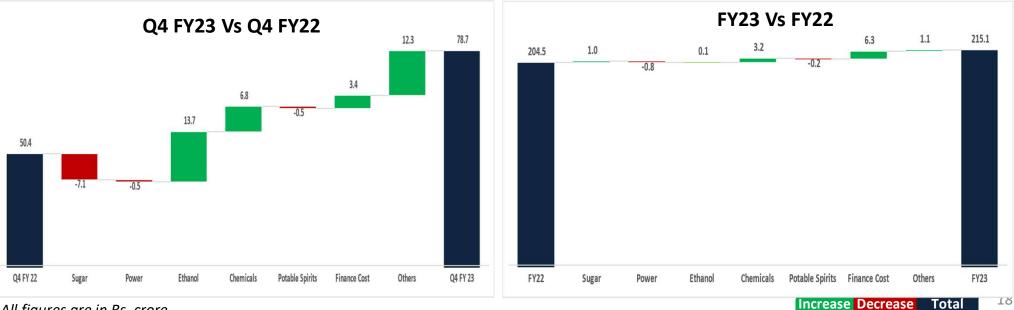


#### **Revenue from Operations**





#### **Profit Before Tax**



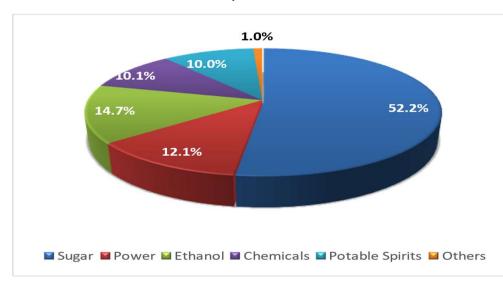
All figures are in Rs. crore

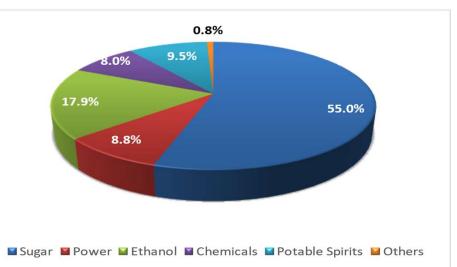


#### **Segment Revenue**

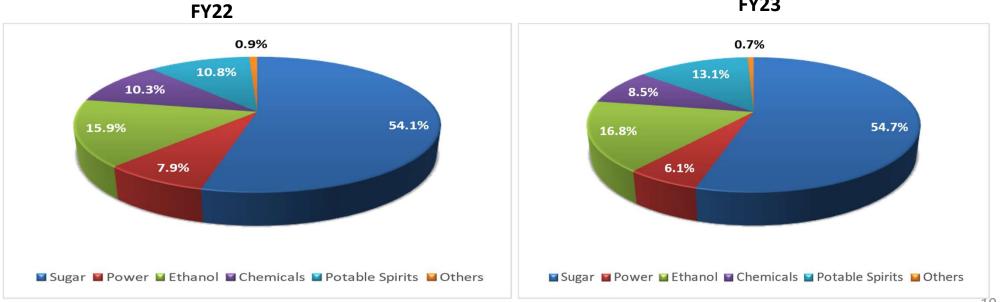
Q4 FY 22







**FY23** 





### **Balance Sheet**

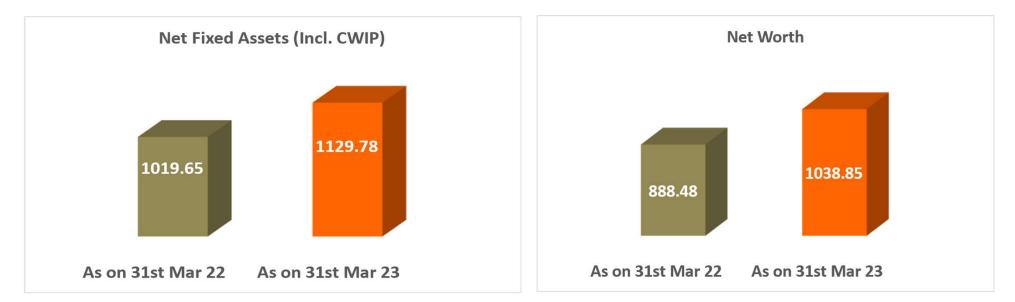
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Particulars	As on 31 <sup>st</sup> March 23	As on 31 <sup>st</sup> March 22
Non Current Assets	1157.9	1051.6
Current Assets	957.1	1113.0
Total Assets	2115.0	2164.6
Equity	1038.9	888.5
Long Term Borrowings	217.1	233.5
Other Non Current Liabilities	29.2	20.7
Deferred Tax Liabilities	57.5	30.1
Short Term Borrowings	508.9	645.6
Trade Payables	181.1	231.4
Other Current Liabilities	82.3	114.8
Total Equity & Liabilities	2115.0	2164.6



### **Balance Sheet : Highlights**











### **Consolidated Performance Highlights**

#### Q4-FY 23 Vs Q4-FY22

Total income from operations up : 41.4%

EBITDA up : 43.5%

**PBT up** : **72.7%** 

PAT up : 104.4%

Cash profit up : 59.1%

#### FY23 Vs FY22

Total income from operations up : 32.9%

EBITDA up : 5.6%

**PBT up** : 10.5%

**PAT up : 9.7%** 

Cash profit up : 8.2%



### **Consolidated Financial Performance**

Rs. Cr.

Particulars	Q4 FY 23	Q 4 FY 22	% Change	FY23	FY 22	% Change
Income from Operations	762.6	539.5	41.4	2889.5	2173.6	32.9
EBITDA	107.9	75.2	43.5	318.8	302.0	5.6
РВТ	81.5	47.2	72.7	222.8	201.6	10.5
PAT	60.7	29.7	104.4	158.0	144.0	9.7
Cash Profit	84.5	53.1	59.1	237.5	219.4	8.2
EPS (₹/Share)	9.1	4.5	102.2	23.7	21.7	9.2

- Improved performance in Q4 FY23 mainly due to :
  - Higher 9000 KL (approx.) ethanol production after commissioning of 130 KLPD distillery
  - Higher ethanol sales realization of Rs. 65.73/BL in Q4 FY23 vs. Rs. 60.33/BL in Q4 FY22 on account of entire production from syrup route.
  - Higher ethyl sales by 26.83 lakh kg

Sugar being a seasonal industry, the quarter's performance may not be representative of the Company's annual performance.<sup>24</sup>



### Mishti by Dhampur







# **Thank You**

For further information, please contact :

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Email: investordesk@dhampursugar.com, Website: www.dhampursugar.com