



Date: 9th November, 2023

**To,
BSE Limited,
Floor 25, P.J. Towers,
Dalal Street, Mumbai – 400001**

Scrip Code: 543939

Subject: Disclosure pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation, for the half year ended 30th September, 2023.

This presentation will be made available on the Company's website i.e. <https://kakaprofile.com>

This is for your information and record.

Thanking You,

**Yours Truly,
For, Kaka Industries Limited**

**Bhavin Rajeshbhai Gondaliya
Whole Time Director
DIN: 07965097**



KAKA INDUSTRIES LIMITED
(BSE CODE: 543939)

INVESTORS PRESENTATION
FOR HALF YEAR ENDED 30TH SEPTEMBER, 2023

श्रेष्ठ कभी सस्ता
नहीं होता,



सस्ता कभी
श्रेष्ठ नहीं होता।

DISCLAIMER

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ABOUT US

01

INCORPORATION & HISTORY

- Kaka Industries Limited was incorporated in the year 2019.
- Previously, the business was operated under the proprietorship concern of Managing Director Mr. Rajeshbhai Gondaliya under the name M/s Shreeji Plast Mart.
- Currently Kaka has, three manufacturing units in village Zak, Gandhinagar, Gujarat & a new plant of 4,00,000 sq. ft. area under construction in the village of Lasundra, Kheda district (Gujarat).



02

DECADES OF EXPERTISE

- Director is in Business of PVC Profile since year 2000.
- With decades of expertise, knowledge, and dedication, the company has established a reputation for delivering high-quality products.



ABOUT US

03

PRODUCT RANGE

- Area of expertise includes manufacturing a wide range of PVC Section profiles, such as PVC Doors, Sections, Frames, Kitchen Furniture, Furniture, Partitions, & more.
- Apart from this KAKA's products find its application in doors, windows, partitions, false ceilings, wall paneling, kitchen cabinets & other interior works.



04

COLLABORATIVE APPROACH

- In our business model, we operate through a dynamic dealer and distributor network. This collaborative approach allows us to extend our reach to diverse markets and cater to a wide range of customer needs.
- We have more than 300 Dealers & Distributors and we supply to almost 20 states & Union Territories.
- Our Product distribution is spread through 3 Depots.



GOING GREEN WITH PVC

The Sustainable Replacement for Wood Furniture

The use of PVC (polyvinyl chloride) furniture as a replacement for wooden furniture can indeed contribute to sustainability & environmental protection in several ways:

REDUCED DEFORESTATION

PVC furniture eliminates the need for cutting down trees to produce wooden furniture. This helps in the conservation of forests, which play a vital role in maintaining biodiversity and mitigating climate change.



DESIGN FLEXIBILITY

PVC allows for a wide range of design possibilities, which can lead to innovative and space-saving furniture designs, further enhancing resource efficiency.



RESOURCE CONSERVATION

PVC is a synthetic material made from readily available raw materials. Its production consumes fewer natural resources compared to the logging and processing of wood.



RESISTANCE TO PESTS & DECAY

PVC furniture is not susceptible to pests, rot, or decay, eliminating the need for chemical treatments or preservatives often used in wooden furniture.



LONGEVITY

PVC furniture is often more durable and weather-resistant than wooden furniture. This longevity means less frequent replacement, reducing overall consumption and waste.



REDUCED CARBON FOOTPRINT

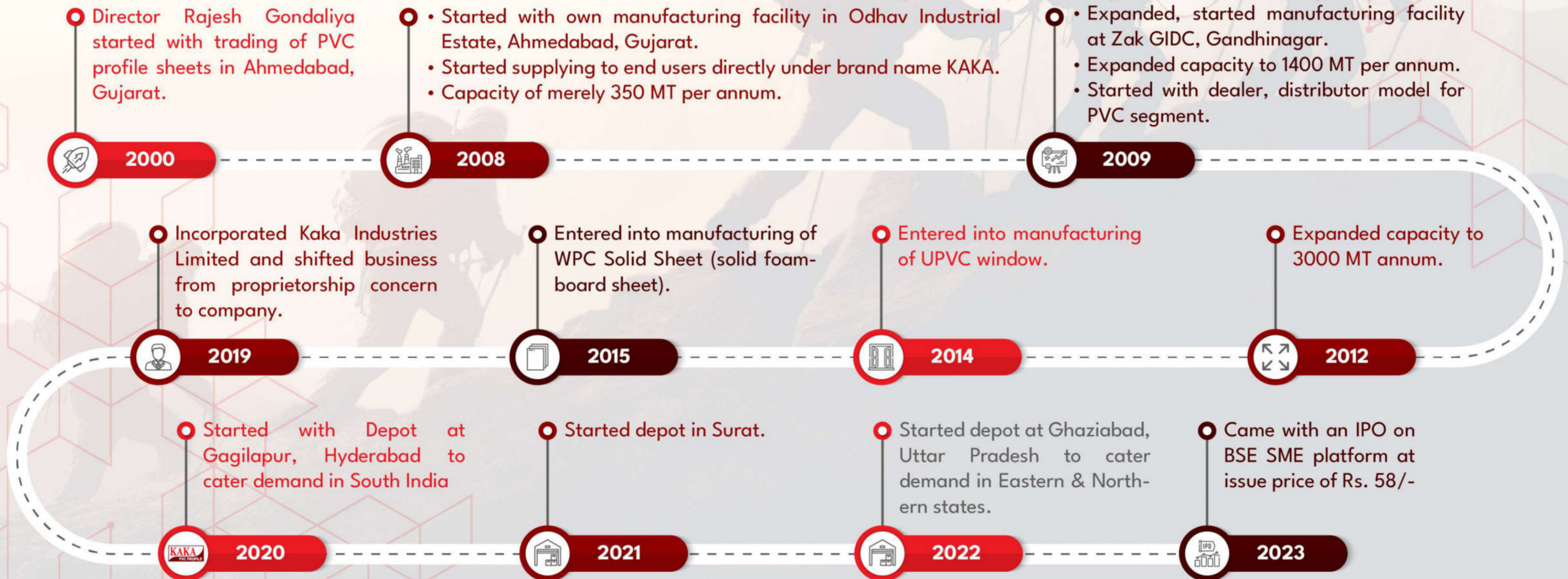
PVC production can have a lower carbon footprint compared to wood processing and transportation, especially when wood comes from distant sources.



RECYCLABILITY

PVC can be recycled, and some manufacturers offer recycled PVC options. Recycling PVC reduces the demand for new PVC production and minimizes waste in landfills.

OUR JOURNEY



HOUSE OF BRANDS



High range product in hollow PVC profile with premium quality



FROM : KAKA PVC PROFILE

Low range hollow PVC Profile - Affordable product



High brand product in UPVC window with premium quality



Low range UPVC window, Affordable product



The ultimate PVC roofing solution for humid and coastal environments

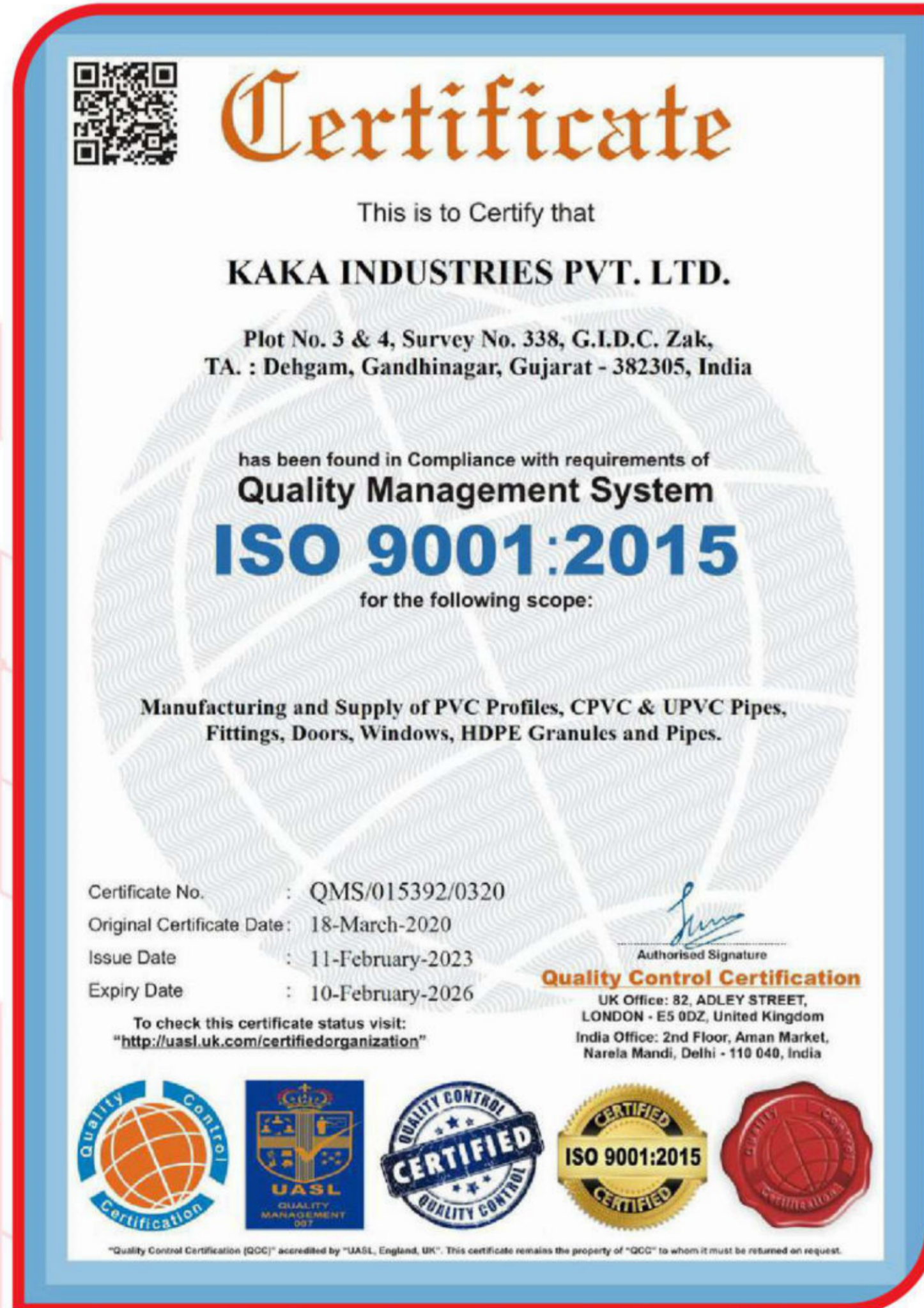


Tailored for perfect compatibility with PVC sheets

OUR CLIENTS, BUILDING RELATIONSHIP, DELIVERING EXCELLENCE



CERTIFICATIONS, AWARDS & ACCOLADES



Certificate

This is to Certify that

KAKA INDUSTRIES PVT. LTD.

Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

has been found in Compliance with requirements of
Quality Management System
ISO 9001:2015
for the following scope:


**Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes,
Fittings, Doors, Windows, HDPE Granules and Pipes.**

Certificate No. : QMS/015392/0320
Original Certificate Date : 18-March-2020
Issue Date : 11-February-2023
Expiry Date : 10-February-2026

Signature
Authorised Signature

Quality Control Certification
UK Office: 82, ADLEY STREET,
LONDON - E5 0DZ, United Kingdom
India Office: 2nd Floor, Aman Market,
Narela Mandi, Delhi - 110 040, India

To check this certificate status visit:
"<http://uasl.uk.com/certifiedorganization>"



*Quality Control Certification (QCC) accredited by "UASL, England, UK". This certificate remains the property of "QCC" to whom it must be returned on request.



Certificate

This is to Certify that

Kaka Industries Private Limited

Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

is in Compliance with
BIFMA Level 1
for the following scope:

**Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes,
Fittings, Doors, Windows, HDPE Granules and Pipes.**

Certificate No. : BIFMA/015396/0320
Original Certificate Date : 18 - March - 2020
Issue Date : 10 - February - 2023
Expiry Date : 09 - February - 2026

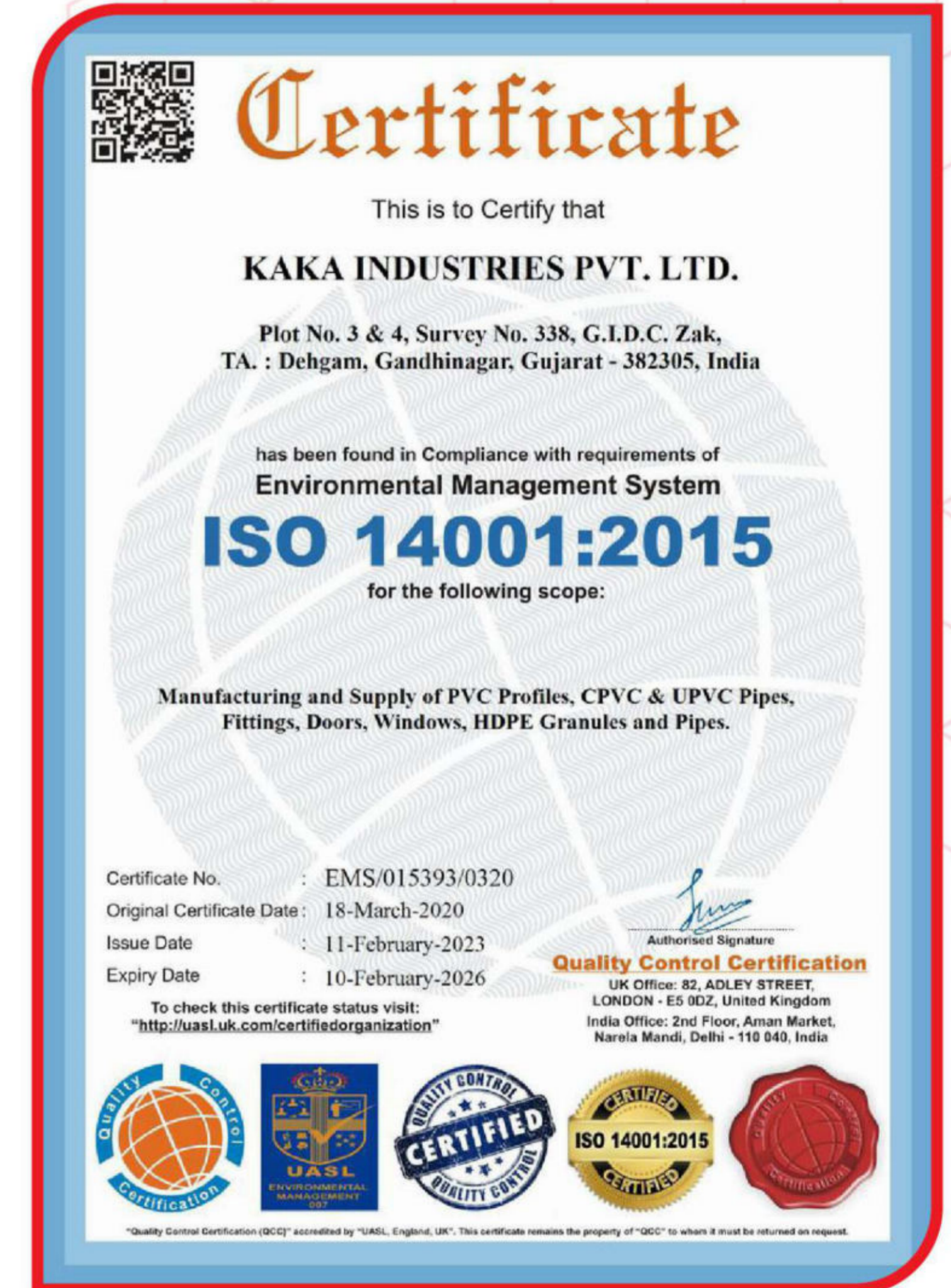
To check this certificate status visit:
"<http://qccertification.com/Client.aspx>"

Signature
Authorised Signature

For Quality Control Certification
Head Office: 2nd Floor, Aman Market,
Narela Mandi, Delhi - 110 040, India
UK Office: 1929, Chynoweth House,
Trevisson Park, Truro - TR4 8UN,
Cornwall, UK



Quality Control Certification accredited by UASL, UK
This certificate doesn't provide the certified organisation with immunity from its legal obligations.
This certificate remains the property of QC Certification to whom it must be returned on request.



Certificate

This is to Certify that

KAKA INDUSTRIES PVT. LTD.

Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

has been found in Compliance with requirements of
Environmental Management System
ISO 14001:2015
for the following scope:


**Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes,
Fittings, Doors, Windows, HDPE Granules and Pipes.**

Certificate No. : EMS/015393/0320
Original Certificate Date : 18-March-2020
Issue Date : 11-February-2023
Expiry Date : 10-February-2026

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Authorised Signature

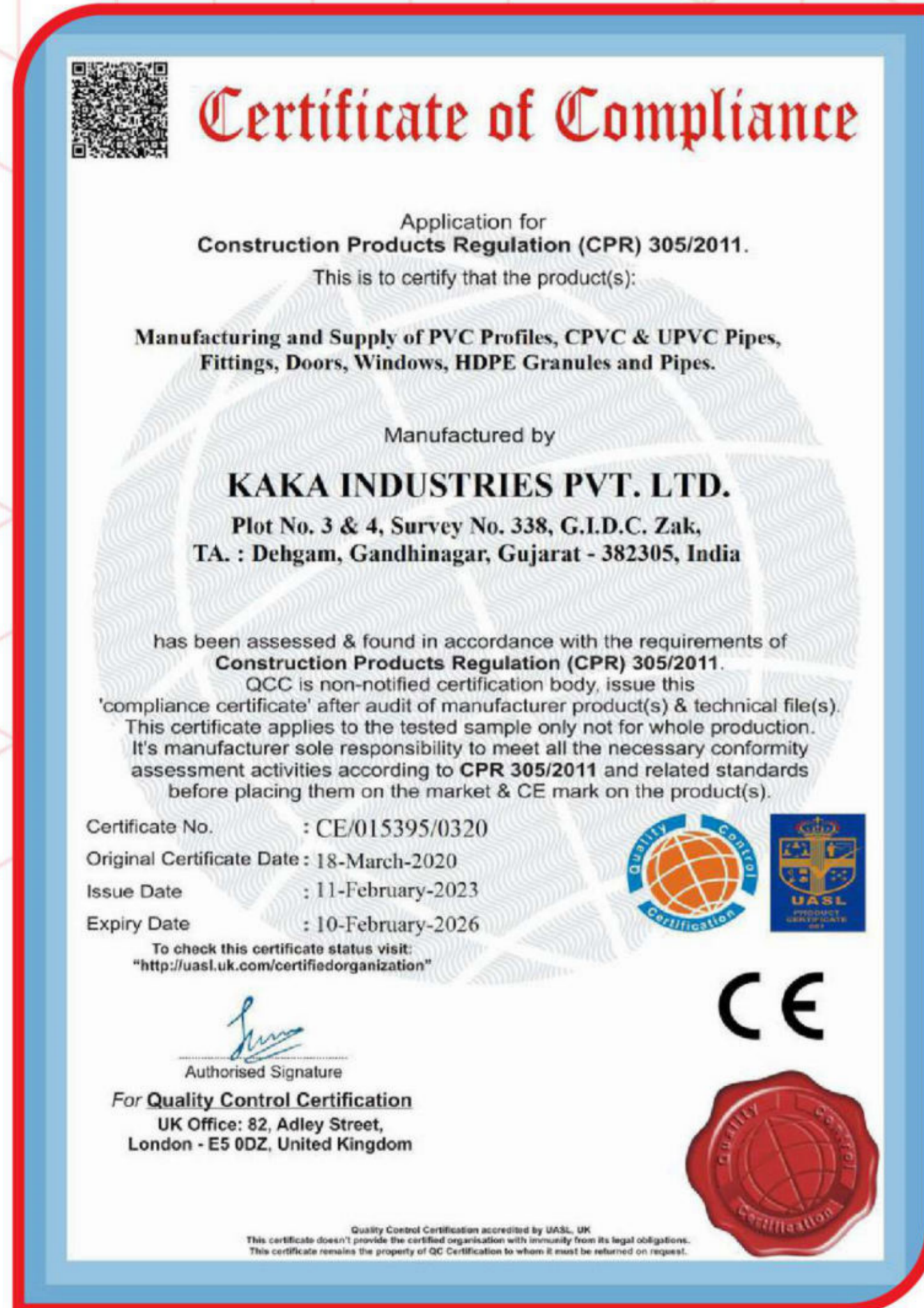
Quality Control Certification
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LONDON - E5 0DZ, United Kingdom
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Narela Mandi, Delhi - 110 040, India

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CERTIFICATIONS, AWARDS & ACCOLADES



Certificate of Compliance

Application for
Construction Products Regulation (CPR) 305/2011.
This is to certify that the product(s):

Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fittings, Doors, Windows, HDPE Granules and Pipes.

Manufactured by
KAKA INDUSTRIES PVT. LTD.
Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

has been assessed & found in accordance with the requirements of
Construction Products Regulation (CPR) 305/2011.
QCC is non-notified certification body, issue this 'compliance certificate' after audit of manufacturer product(s) & technical file(s).
This certificate applies to the tested sample only not for whole production.
It's manufacturer sole responsibility to meet all the necessary conformity assessment activities according to **CPR 305/2011** and related standards before placing them on the market & CE mark on the product(s).

Certificate No. : CE/015395/0320
Original Certificate Date : 18-March-2020
Issue Date : 11-February-2023
Expiry Date : 10-February-2026

To check this certificate status visit:
"http://uasl.uk.com/certifiedorganization"

[Signature]
Authorised Signature

For Quality Control Certification
UK Office: 82, Adley Street,
London - E5 0DZ, United Kingdom

Quality Control Certification accredited by UASL, UK
This certificate doesn't provide the certified organisation with immunity from its legal obligations.
This certificate remains the property of QC Certification to whom it must be returned on request.



Certificate

This is to Certify that

KAKA INDUSTRIES PVT. LTD.
Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

has been found in Compliance with requirements of
Occupational Health and Safety Management Systems
ISO 45001:2018
for the following scope:

Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fittings, Doors, Windows, HDPE Granules and Pipes.

Certificate No. : OHSMS/015394/0320
Original Certificate Date : 18-March-2020
Issue Date : 11-March-2023
Expiry Date : 10-March-2026

To check this certificate status visit:
"http://uasl.uk.com/certifiedorganization"

[Signature]
Authorised Signature

Quality Control Certification
UK Office: 82, ADLEY STREET,
LONDON - E5 0DZ, United Kingdom
India Office: 2nd Floor, Aman Market,
Narela Mandi, Delhi - 110 040, India

Quality Control Certification accredited by UASL, UK
This certificate doesn't provide the certified organisation with immunity from its legal obligations.
This certificate remains the property of "QCC" to whom it must be returned on request.



Certificate

This is to Certify that

Kaka Industries Private Limited
Plot No. 3 & 4, Survey No. 338, G.I.D.C. Zak,
TA. : Dehgam, Gandhinagar, Gujarat - 382305, India

Compliance with
ASSURED GREEN BUSINESS
for the following scope:

Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fittings, Doors, Windows, HDPE Granules and Pipes.

Certificate No. : AGB/015397/0320
Original Certificate Date : 18 - March - 2020
Issue Date : 10 - February - 2023
Expiry Date : 09 - February - 2026

To check this certificate status visit:
"http://uasl.uk.com/certifiedorganization.html"

[Signature]
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Head Office: 2nd Floor, Aman Market,
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Trevisson Park, Truro - TR4 8UN,
Cornwall, UK

Quality Control Certification accredited by UASL, UK
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EXPERIENCED MANAGEMENT AT THE HELM



MR. RAJESH GONDALIYA
(Managing Director)

- Rajesh Gondaliya, with over 22 years of experience, has steadfastly led Kaka Industries Limited, maintaining core values and achieving record production levels.
- His commitment to growth and stability in dynamic market conditions has solidified KAKA as a prominent brand in the PVC and uPVC industry.
- His leadership has been marked by a strong commitment to both growth and stability, effectively navigating through various market fluctuations and challenges.



MR. BHAVIN GONDALIYA
(Executive & Whole Time Director)

- The 2nd generation youngest but promising leader, dedicated to the company's growth.
- He has hands-on experience on the factory floor, knowledge of production processes
- Completed BCom and 4 years of experience contributing to cost minimization and revenue enhancement.



Mr. Chintan Bodar
(CFO)

- Chintan Bodar, a highly experienced CFO with a commerce background, boasts 13 years of expertise in financial management.
- As a Chartered Accountant by profession, he plays a central role in driving cost minimization, revenue enhancement, and overall financial performance, underpinning KAKA Industries Ltd.'s success.
- He is not only the financial backbone of the company but also involved in handling investor relations, and was instrumental in leading the company towards a successful IPO.

PRODUCT PORTFOLIO



PVC Profile



UPVC Door & Window Profile



WPC Frame & Sheet



PVC Doors



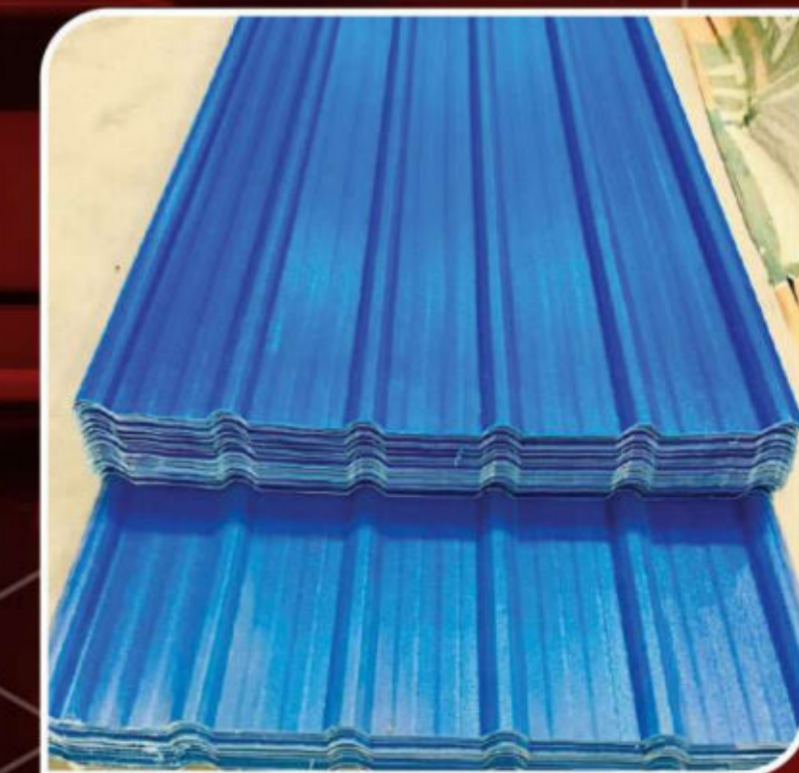
Wall Cladding



PVC Ceiling



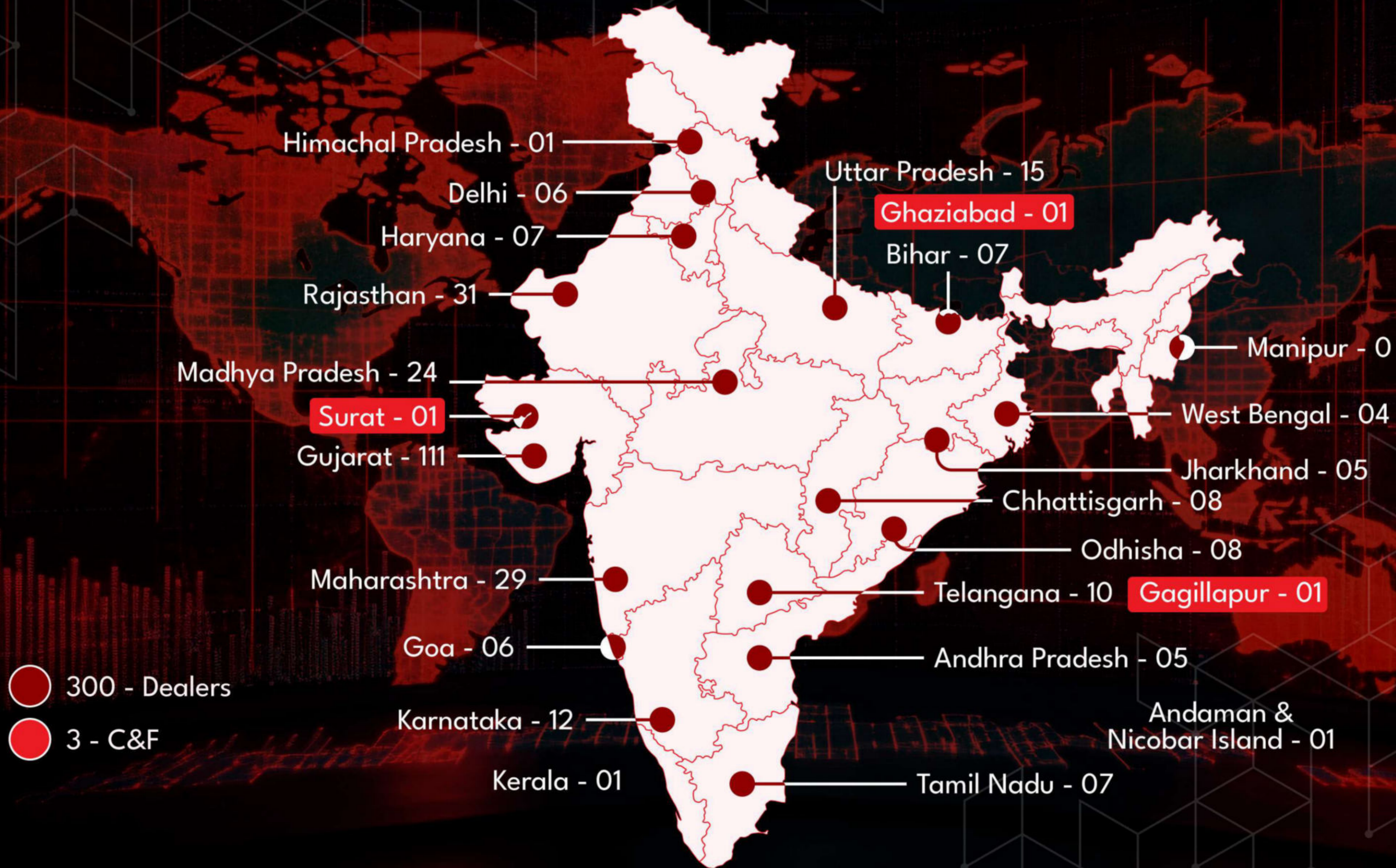
PVC Laminate



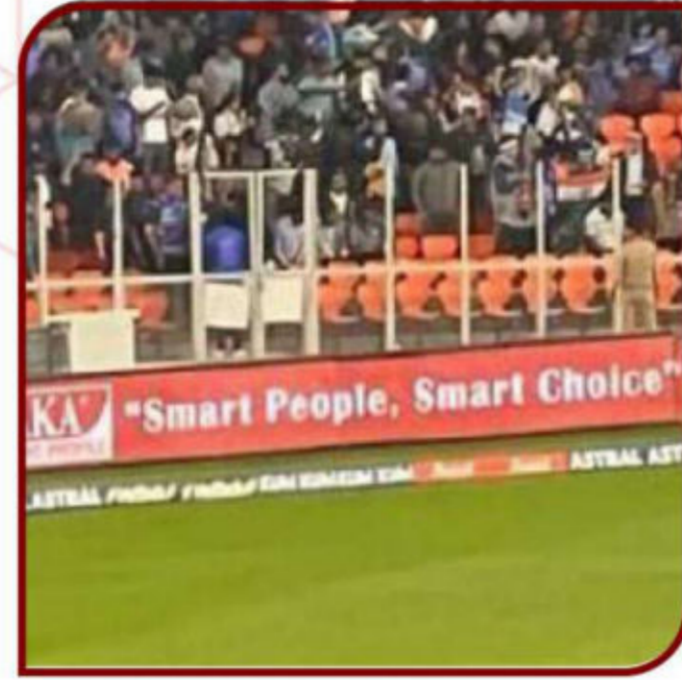
UPVC Roofing Sheet

EXTENSIVE DISTRIBUTION NETWORK

For Maximum Product Reach



DRIVING GROWTH THROUGH STRATEGIC SALES & MARKETING EXCELLENCE



Cricket Match



Exhibition



Dealers Meet

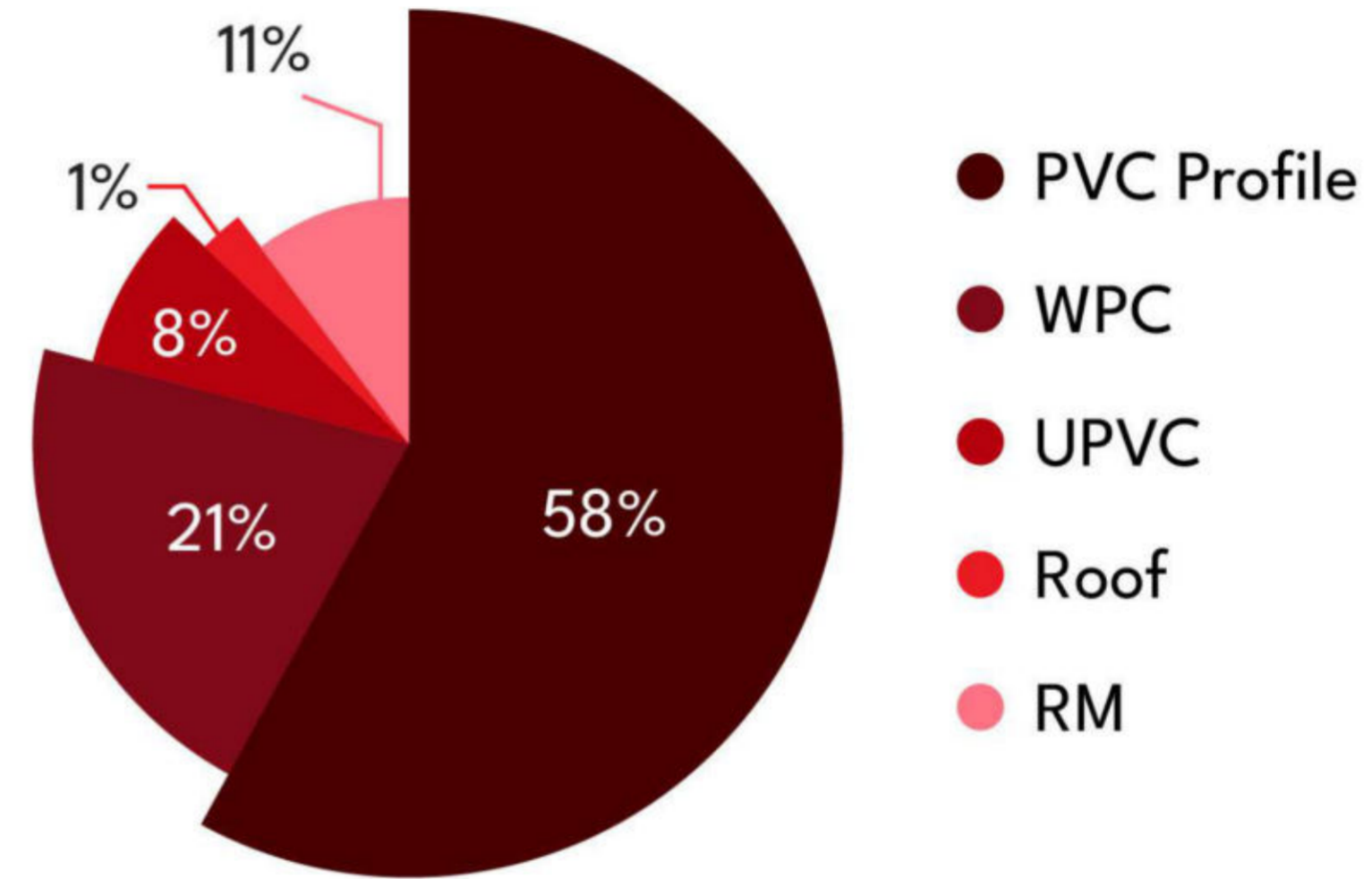


Awards & Accolades

SALES BIFURCATION

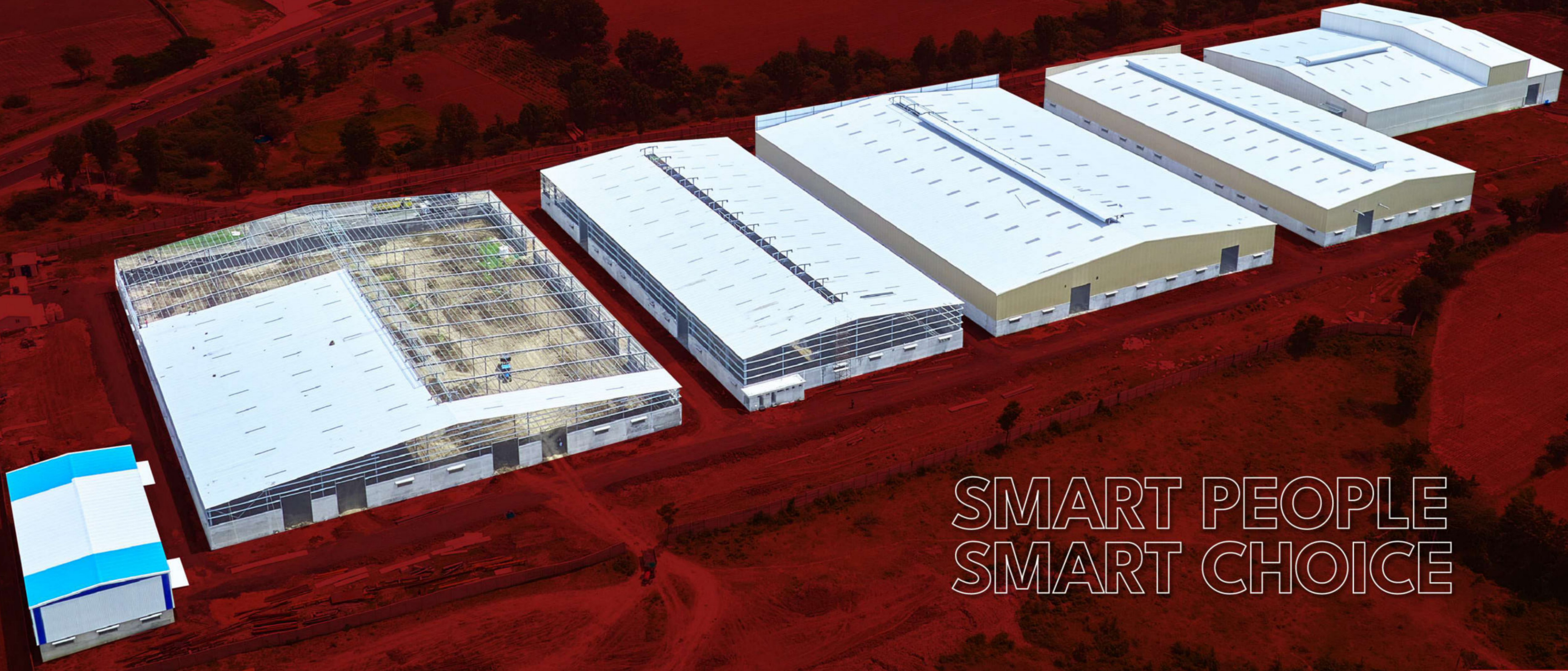
By Product Category

Particulars	Sales (₹ in Lakhs)
PVC Profile	5073
WPC	1857
UPVC	701
Roof	118
Others	1005
Total	8754



INNOVATION IN ACTION

Closer Look At Our New State Of Art Facility



SMART PEOPLE
SMART CHOICE

CAPACITY UNLEASHED

Powering Progress Through Production

PVC PROFILE

Particulars	2019-20*	2020-21	2021-22	2022-23	Existing Installed Capacity (P.A.)
Installed Capacity (in MT)	7812	11,719	15,425	15,425	
Actual production (in MT)	4800	7,159	8570	8584	15,425
Capacity Utilization (in %)	61.44	61.09	55.56	55.65	

WPVC PROFILE & SHEET

Particulars	2019-20*	2020-21	2021-22	2022-23	Existing Installed Capacity (P.A.)
Installed Capacity (in MT)	1498	1872	2995	2995	
Actual production (in MT)	1200	1424	1755	2679	2,995
Capacity Utilization (in %)	80.13	76.06	58.59	89.45	

uPVC DOOR & WINDOW PROFILE

Particulars	2019-20*	2020-21	2021-22	2022-23	Existing Installed Capacity (P.A.)
Installed Capacity (in MT)	599	599	1273	2022	
Actual production (in MT)	100	109	606	705	2022
Capacity Utilization (in %)	16.69	18.27	47.62	34.88	

KEY FINANCIALS HIGHLIGHTS

For Half Year Ended 30th September, 2023

Total Revenue from Operations

▲ Rs. 8785 Lakhs up by 17.71% YoY

PAT Margin

▲ Rs. 649.49 Lakhs with margin of 7.39%

EBIDTA Margin

▲ Rs. 970.50 Lakhs with Margin of 11.05%

PAT YoY

▲ 795.75% Growth in Profit After Tax Year on Year

Net Debt to Equity Ratio

▲ Stable and reduced to 0.6x

Achievements of Half Year Ended 30/09/23

▲ Against PAT of Rs. 720.39 Lakhs for FY 2022-23, half year PAT Achieved is Rs. 649.49 Lakhs

PROFIT & LOSS HIGHLIGHTS

(₹ in Lakhs)

Particulars	Year Ended	Half Year / Period Ended		
	(01-04-22 to 31-03-23)	(01-04-22 to 30-09-22)	(01-10-22 to 31-03-23)	(01-04-23 to 30-09-23)
Net Revenue	15,393	7,461	7,933	8,757
Total Expenses	14,007	7,167	6,841	7,887
EBITDA	1,386	294	1,092	971
<i>EBITDA Margin</i>	9%	4%	14%	11%
Depreciation	136	65	71	93
Interest Cost	248	108	140	102
PBT	1,002	121	881	775
Tax Expense	282	49	233	126
PAT	720	73	648	649
<i>PAT Margin</i>	5%	1%	8%	7%
EPS	7.20	2.90	6.48	5.17

BALANCESHEET TREND

(₹ in Lakhs)

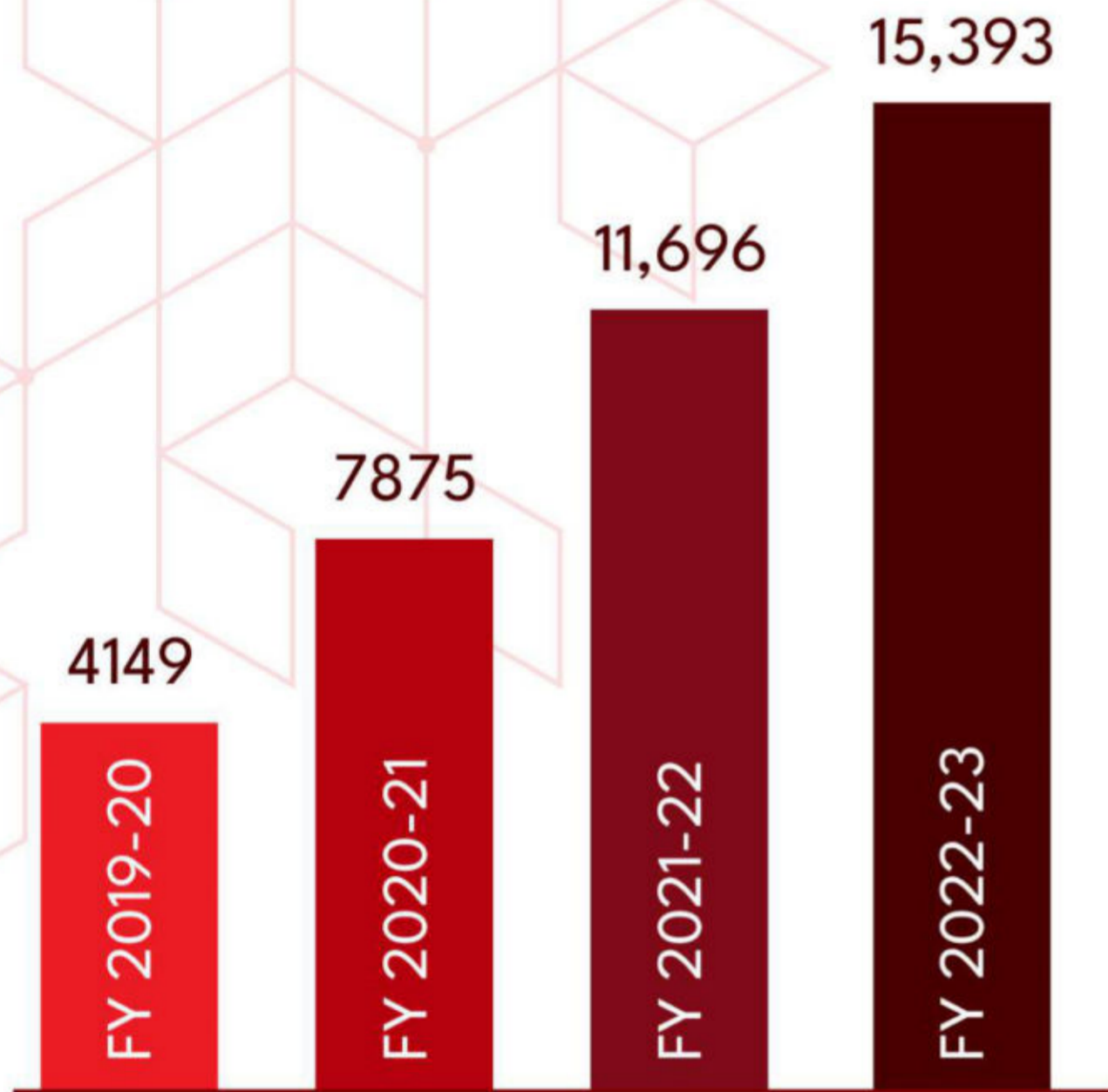
Particulars	Year Ended (30-09-23)	Half Year Ended (31-03-23)
Liabilities		
Total Equity	4492.68	1961.04
Share Capital	1,366.00	1,000.00
Reserves & Surplus	3,126.68	961.05
Non Current Liabilities	1946.55	2300.34
Long-term borrowings	1,907.20	2,257.50
Deferred tax liabilities (Net)	7.39	17.50
Long-term provisions	31.97	25.35
Current Liabilities	1950.44	2387.31
Short-term borrowings	1,005.47	1,714.90
Trade Payables	601.08	358.23
Other Current Liabilities	127.61	176.88
Short Term Provisions	216.29	137.30
Total Liabilities	8389.68	6648.71

(₹ in Lakhs)

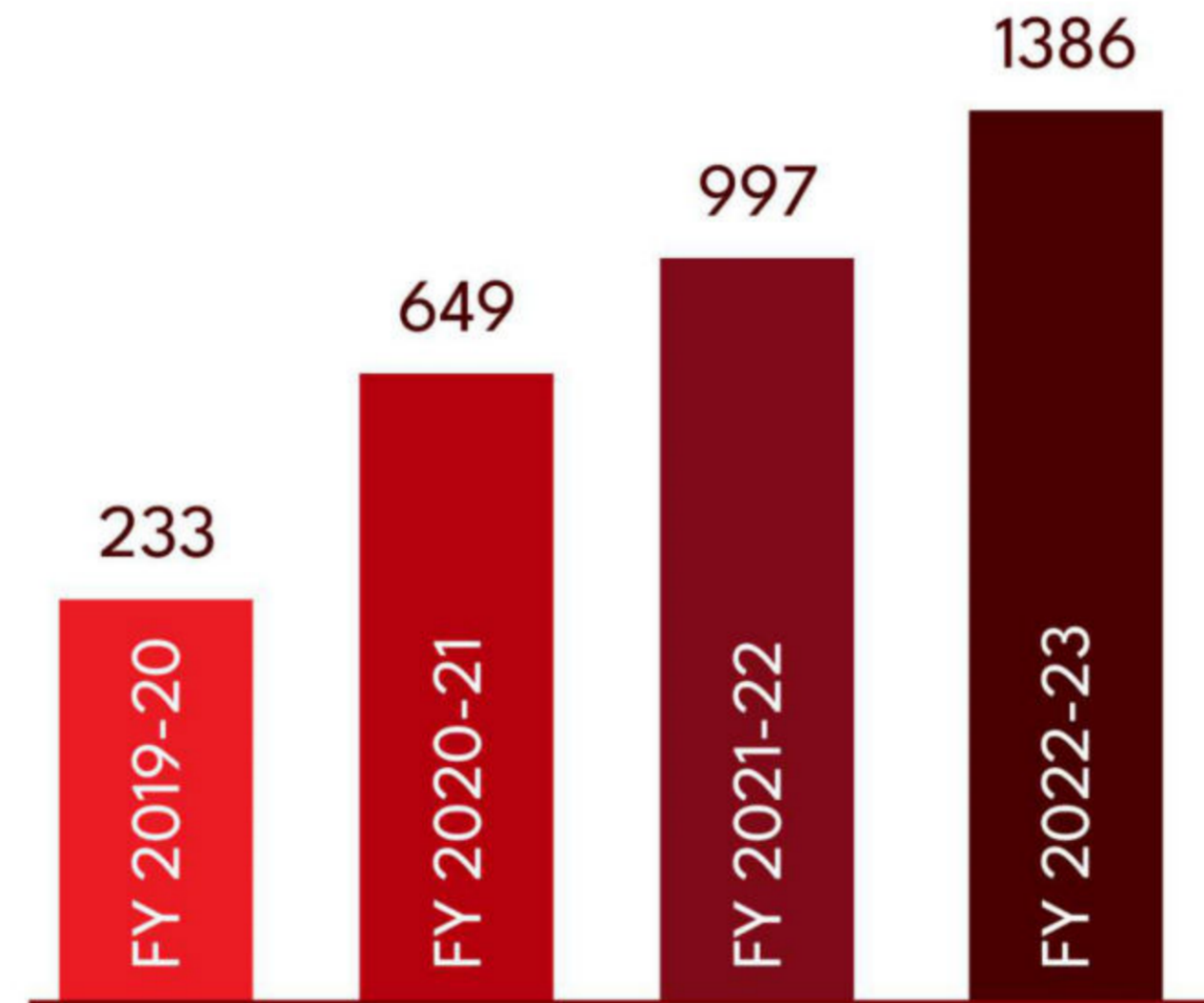
Particulars	Year Ended (30-09-23)	Half Year Ended (31-03-23)
Assets		
Non-Current Assets	3730.09	2182.01
PPE	3,666.09	1,930.39
Non-current investments	64	251.62
Current Assets	4659.59	4466.70
Current investments	0	34.15
Inventories	1571.39	1478.07
Trade receivables	2264.00	1769.75
Cash and cash equivalents	27.13	699.73
Other current assets	797.06	484.98
Total Assets	8389.68	6648.71

KEY FINANCIALS

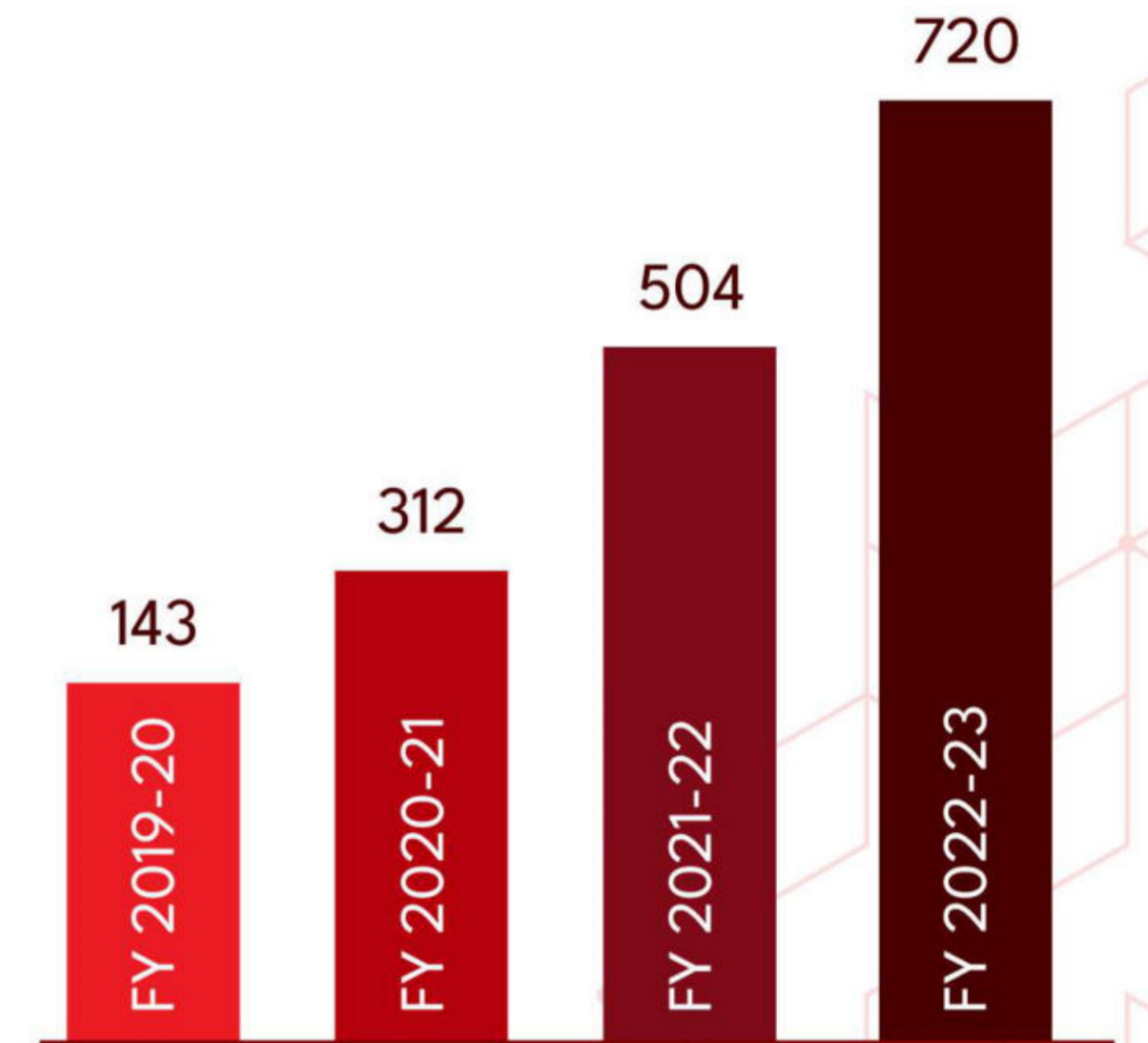
NET REVENUE (₹ in Lakhs)



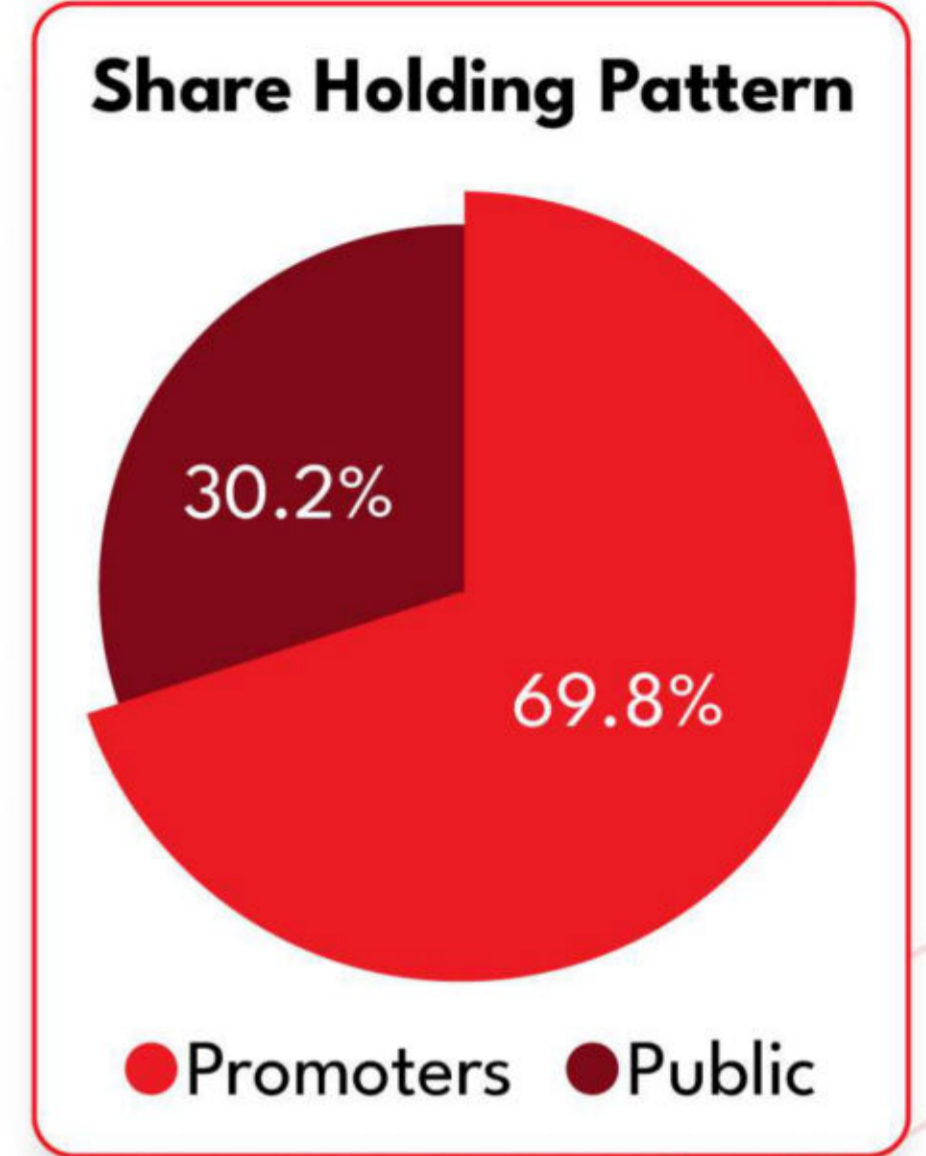
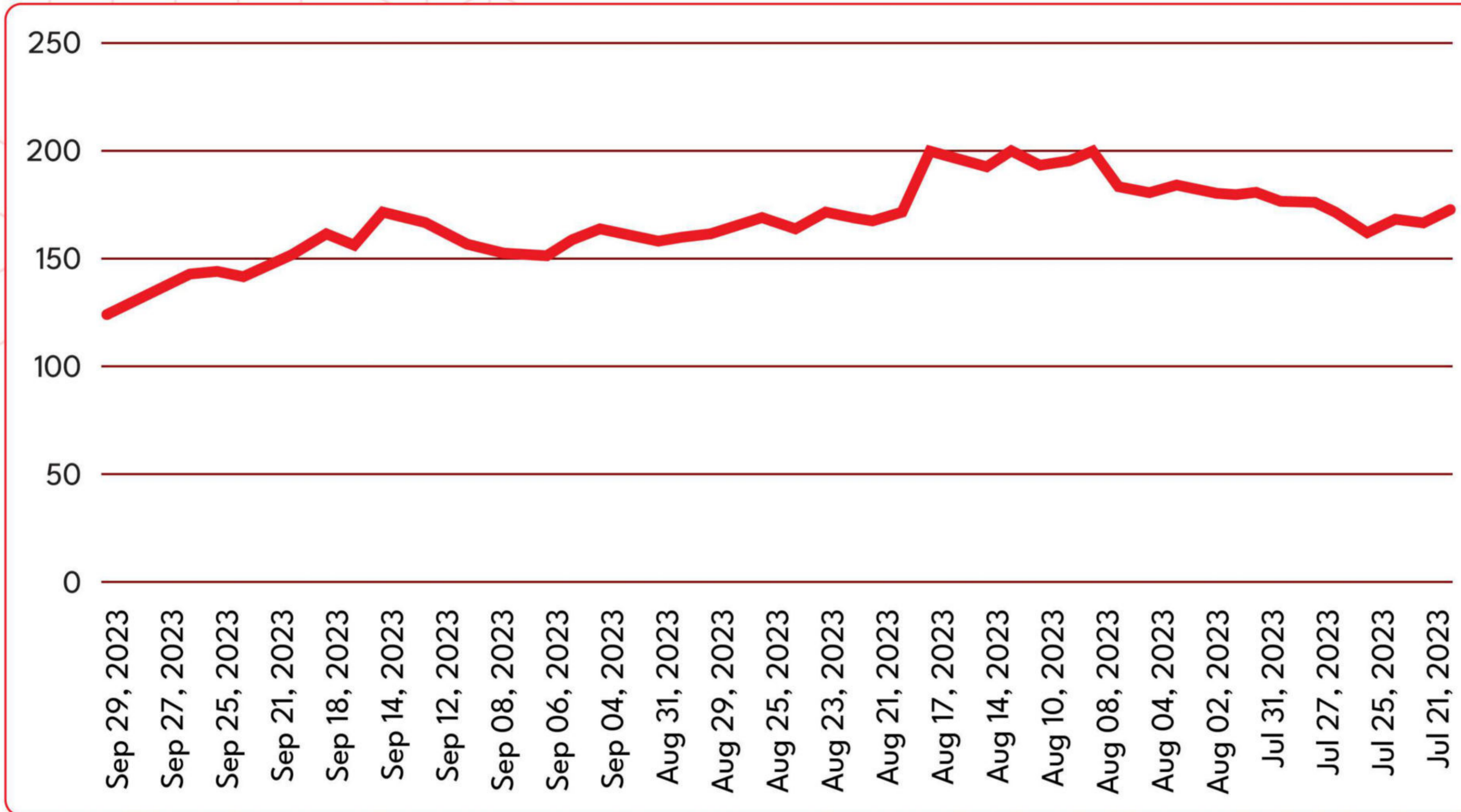
EBIDTA (₹ in Lakhs)



PAT (₹ in Lakhs)



STOCK PERFORMANCE





Registered Office Address

Plot No. 67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada
GIDC, Kuha-Kanbha Road, Odhav, Ahmedabad, Gujarat-382415

Plant Address

Survey No. 338, Plot No. 3&4. Zak G.I.D.C., Opp. Bank of India,
Dehgam Road, Taluka-Dehgam, District – Gandhinagar – 382330, India

THANK YOU

Mrs. Vandana Baldi

Company Secretary & Compliance Officer

investors@kakaprofile.com

Mr. Chintan Bodar

Chief Financial Officer

chintan@kakaprofile.com

Investors Relation

+91 80004 46524 | investors@kakaprofile.com

