



**MPS Limited**

C 35, Sector 62, Noida 201 307, INDIA  
Tel: +91 120 4599 750 Fax: +91 120 4021 280

July 27, 2018

<b>Listing Department</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai - 400 051  Trading Symbol: MPLSLTD	<b>Department of Corporate Services –Listing</b> <b>BSE Limited</b> Phiroze JeeJeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001  Scrip Code: 532440
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**Sub.: Outcome of the Board Meeting held on Friday, July 27, 2018**

Dear Sir / Madam,

This has reference to the outcome of the Board Meeting dated July 26, 2018, wherein it was informed that the Board Meeting would continue on Friday, July 27, 2018, to, inter alia, consider and approve the Un-audited Financial Results (Standalone and Consolidated) for the quarter ended on June 30, 2018.

Pursuant to Regulation 30 of the SEBI (Listing Regulations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please note that the Board of Directors of the Company at the meeting held today *inter-alia*, considered and approved:

1. The Un-Audited Financial Results (Standalone and Consolidated) of the Company for the quarter ended June 30, 2018. A copy of the aforesaid financial results alongwith the Limited Review Reports of the Statutory Auditors thereon and the Investors' Release on the said financial results are enclosed herewith.
2. The Appointment of Mr. Rahul Arora (DIN: 05353333), as the Managing Director of the Company for a period of (5) five years, with effect from 12<sup>th</sup> August 2018 to 11<sup>th</sup> August 2023 (both days inclusive), subject to the approval of the Shareholders of the Company and the Central Government.

Please take the above information and enclosed documents on your record.

Thanking you,  
Yours Sincerely,

For **MPS Limited**

Sunit Malhotra  
**CFO & Company Secretary**  
Encl.: as above

[www.mpslimited.com](http://www.mpslimited.com)

# B S R & Co. LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B  
DLF Cyber City, Phase - II  
Gurugram - 122 002, India

Telephone: + 91 124 719 1000  
Fax: + 91 124 235 8613

To  
Board of Directors of MPS Limited

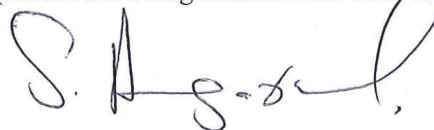
We have reviewed the accompanying statement of unaudited standalone financial results of MPS Limited for the quarter ended 30 June 2018 attached herewith, being submitted by the company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the 3 months ended 31 March 2018 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP**  
Chartered Accountants  
(ICAI Firm's Registration No.: 101248W/W-100022)



**Shashank Agarwal**  
Partner  
Membership No.: 095109

Place: **Chennai**  
Date: 27 July 2018

### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2018

(INR in lacs, except per equity share data)

SI No	Particulars	Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous year ended
		30-Jun-2018 (Un-Audited)	31-Mar-2018 (Audited) (refer note-2)	30-Jun-2017 (Un-Audited)	31-Mar-2018 (Audited)
I	Revenue from operations (net)	5,660	5,217	5,434	21,834
II	Other income	418	497	792	2,509
III	<b>Total income (I+II)</b>	<b>6,078</b>	<b>5,714</b>	<b>6,226</b>	<b>24,343</b>
IV	<b>Expenses</b>				
	Employee benefit expense	2,171	2,192	2,412	9,064
	Finance cost	2	9	1	13
	Depreciation and amortization expense	170	171	205	754
	Other expenses	1,304	1,184	1,097	4,456
	<b>Total expenses</b>	<b>3,647</b>	<b>3,556</b>	<b>3,715</b>	<b>14,287</b>
V	<b>Profit before exceptional items (III-IV)</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>
VI	Exceptional items	-	-	-	-
VII	<b>Profit before tax (V-VI)</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>
VIII	<b>Tax expense</b>				
	Current tax	769	838	671	3,099
	Reversal of excess provision for tax relating to earlier years	-	(9)	-	(7)
	Deferred tax charge	(83)	(147)	28	143
	<b>Total tax expense</b>	<b>686</b>	<b>682</b>	<b>699</b>	<b>3,235</b>
IX	<b>Profit for the period (VII-VIII)</b>	<b>1,745</b>	<b>1,476</b>	<b>1,812</b>	<b>6,821</b>
X	<b>Other comprehensive income</b>				
	<b>Items that will not be reclassified to profit or loss</b>				
	Remeasurement of the net defined benefit liability/asset	9	(16)	(107)	(89)
	Income tax relating to items that will not be reclassified to profit or loss	(3)	1	37	26
	<b>Total other comprehensive income</b>	<b>6</b>	<b>(15)</b>	<b>(70)</b>	<b>(63)</b>
XI	<b>Total comprehensive income for the period (IX+X)</b>	<b>1,751</b>	<b>1,461</b>	<b>1,742</b>	<b>6,758</b>
XII	Paid-up equity share capital (Face Value - INR 10 per Equity Share)	1,862	1,862	1,862	1,862
XIII	<b>Earnings per equity share (nominal value of share INR 10)</b>				
	Basic and Diluted	9.37	7.93	9.73	36.64

#### NOTES:

- These results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules 2015. These results have been reviewed by the Audit Committee and upon their recommendation, approved by the Board of Directors at their meeting held on 27 July 2018. The Statutory auditors of the Company have carried out limited review of the financial results for the quarter ended 30 June 2018 and an unmodified report has been issued. The same has been filed with Stock Exchanges and is also available on the Company's website at [www.mpslimited.com](http://www.mpslimited.com).
- The figures for the three months ended 31 March 2018 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to preceding quarter of the relevant financial year.

### 3 Segment Reporting

- (a) Based on the “management approach” as defined in Ind AS108 Operating Segments, the Chief Operating Decision Maker (‘CODM’) evaluates the Company’s performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along with these business segments. The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments.

(INR in lacs)

Sl No	Particulars	Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous year ended
		30-Jun-2018	31-Mar-2018	30-Jun-2017	31-Mar-2018
		(Un-Audited)	(Audited) (refer note-2)	(Un-Audited)	(Audited)
<b>I</b>	<b>Segment revenue</b>				
	Content solutions	4,633	4,228	4,387	17,752
	Platform solutions	1,027	989	1,047	4,082
	<b>Total revenue from operations</b>	<b>5,660</b>	<b>5,217</b>	<b>5,434</b>	<b>21,834</b>
<b>II</b>	<b>Segment results (profit before tax, exceptional items and interest from each segment)</b>				
	Content solutions	2,146	1,821	1,862	7,527
	Platform solutions	599	447	411	1,975
	<b>Total</b>	<b>2,745</b>	<b>2,268</b>	<b>2,273</b>	<b>9,502</b>
	Less: Finance cost	2	9	1	13
	Less: Un-allocable expenditure (net of un-allocable income)	312	101	(239)	(567)
	<b>Profit before tax</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>

- (b) Assets and liabilities used in the Company’s business are not identified to any of the reportable segments, as these are used interchangeably between segments and the management believes that it is not practicable to provide segment disclosures relating to total assets and liabilities.
- 4 During the quarter ended 30 June 2018, the Company has completed the acquisition of enterprise e-Learning business of Tata Interactive Systems (a division of Tata Industries Limited) having its branches at USA, UK, Canada and UAE through MPS Interactive Systems Limited, a wholly owned subsidiary of the Company. This being a business combination, basis preliminary purchase price allocation to various identifiable acquired assets and assumed liabilities, provisional goodwill of INR 4,091 Lacs has been recognised. The Company has invested INR 6,700 Lacs in MPS Interactive Systems Limited to fund the acquisition cost and working capital requirements related to this acquisition, amounting to INR 5,977 Lacs and INR 723 Lacs respectively.
- 5 The Company has acquired through share purchase agreement the entire paid up equity share capital held by Tata Industries Limited in Tata Interactive Systems GmbH, Germany on 2 July 2018 and Tata Interactive Systems AG, Switzerland on 5 July 2018 on the fulfilment of mutually agreed closing conditions.
- 6 During the quarter ended 30 June 2018, the Company has utilized a sum of INR 6,763 Lacs on acquisition as detailed in note 4 and expenses for acquisitions as detailed in note 4 and 5. The balance proceeds of INR 5,233 Lacs from Qualified Institutional Placement (‘QIP’) (net of issue expenses) raised during the year ended 31 March 2015, pending utilization for the objects of QIP - growth opportunities such as acquisitions, strategic initiatives, general corporate purposes and any other purposes as may be permissible under applicable law, remains invested in interest/dividend bearing liquid instruments, including money market mutual funds.
- 7 Effective 1 April 2018, the Company has adopted Ind AS 115 “Revenue from Contracts with Customers” using the cumulative catch-up transition method which is applied to contracts that were not completed as of 1 April 2018. The effect on adoption of Ind AS 115 is not material on the financial results.

**By Order of the Board of Directors**

**Rahul Arora**

Place: Chennai

Dated : 27 July 2018

Chief Executive Officer and Whole Time Director

# B S R & Co. LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B  
DLF Cyber City, Phase - II  
Gurugram - 122 002, India

Telephone: + 91 124 719 1000  
Fax: + 91 124 235 8613

To  
Board of Directors of MPS Limited

We have reviewed the accompanying statement of unaudited consolidated financial results of MPS Limited and its subsidiaries (collectively referred to as 'the Group') for the quarter ended 30 June 2018 attached herewith, being submitted by the company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the 3 months ended 31 March 2018 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these consolidated financial results based on our review.

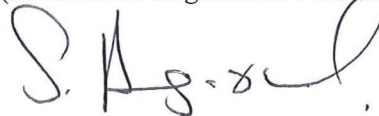
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Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP

Chartered Accountants

(ICAI Firm's Registration No.: 101248W/W-100022)



Shashank Agarwal

Partner

Membership No.: 095109

Place: Chennai  
Date: 27 July 2018

### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2018

(INR in lacs, except per equity share data)

SI No	Particulars	Three months ended	Preceding three months ended	Corresponding three months ended	Previous year ended
		30-Jun-2018 (Un-Audited)	31-Mar-2018 (Audited) (refer note-2)	30-Jun-2017 (Un-Audited)	31-Mar-2018 (Audited)
I	Revenue from operations (net)	7,213	6,358	6,690	26,703
II	Other income	412	498	799	2,298
III	<b>Total income (I+II)</b>	<b>7,625</b>	<b>6,856</b>	<b>7,489</b>	<b>29,001</b>
IV	<b>Expenses</b>				
	Employee benefit expense	3,248	2,696	2,979	11,149
	Finance cost	2	9	1	13
	Depreciation and amortization expense	208	178	226	804
	Other expenses	2,037	1,769	1,662	6,849
	<b>Total expenses</b>	<b>5,495</b>	<b>4,652</b>	<b>4,868</b>	<b>18,815</b>
V	<b>Profit before exceptional items (III-IV)</b>	<b>2,130</b>	<b>2,204</b>	<b>2,621</b>	<b>10,186</b>
VI	Exceptional items	-	-	-	-
VII	<b>Profit before tax (V-VI)</b>	<b>2,130</b>	<b>2,204</b>	<b>2,621</b>	<b>10,186</b>
VIII	<b>Tax expense</b>				
	Current tax	781	829	696	3,195
	Reversal of excess provision for tax relating to earlier years	-	(9)	-	(7)
	Deferred tax charge	(179)	(132)	(120)	(23)
	<b>Total tax expense</b>	<b>602</b>	<b>688</b>	<b>576</b>	<b>3,165</b>
IX	<b>Profit for the period (VII-VIII)</b>	<b>1,528</b>	<b>1,516</b>	<b>2,045</b>	<b>7,021</b>
X	<b>Other comprehensive income</b>				
	<b>Items that will not be reclassified to profit or loss</b>				
	Remeasurement of the net defined benefit liability/asset	9	(16)	(106)	(89)
	Income tax relating to items that will not be reclassified to profit or loss	(3)	1	37	26
	<b>Items that will be reclassified subsequently to profit or loss</b>				
	Exchange differences on translation of foreign operations	246	91	9	91
	<b>Total other comprehensive income</b>	<b>252</b>	<b>76</b>	<b>(60)</b>	<b>28</b>
XI	<b>Total comprehensive income for the period (IX+X)</b>	<b>1,780</b>	<b>1,592</b>	<b>1,985</b>	<b>7,049</b>
XII	Paid-up equity share capital (Face Value - INR 10 per Equity Share)	1,862	1,862	1,862	1,862
XIII	<b>Earnings per equity share (nominal value of share INR 10)</b>				
	Basic and Diluted	8.21	8.14	10.98	37.71

#### NOTES:

- These results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules 2015. These results have been reviewed by the Audit Committee and upon their recommendation, approved by the Board of Directors at their meeting held on 27 July 2018. The Statutory auditors of the Company have carried out limited review of the financial results for the quarter ended 30 June 2018 and an unmodified report has been issued. The same has been filed with Stock Exchanges and is also available on the Company's website at www.mpslimited.com.
- The figures for the three months ended 31 March 2018 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to preceding quarter of the relevant financial year.

### 3 Segment Reporting

- (a) Based on the “management approach” as defined in Ind AS108 Operating Segments, the Chief Operating Decision Maker (‘CODM’) evaluates the Group’s performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along with these business segments. The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments.

(INR in lacs)

Sl No	Particulars	Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous year ended
		30-Jun-2018	31-Mar-2018	30-Jun-2017	31-Mar-2018
		(Un-Audited)	(Audited) (refer note-2)	(Un-Audited)	(Audited)
<b>I</b>	<b>Segment revenue</b>				
	Content solutions	5,349	5,260	5,385	21,977
	Platform solutions	1,115	1,098	1,305	4,726
	Others*	749	-	-	-
	<b>Total revenue from operations</b>	<b>7,213</b>	<b>6,358</b>	<b>6,690</b>	<b>26,703</b>
<b>II</b>	<b>Segment results (profit before tax, exceptional items and interest from each segment)</b>				
	Content solutions	2,007	1,847	1,858	8,142
	Platform solutions	551	464	379	1,585
	Others*	(108)	-	-	-
	<b>Total</b>	<b>2,450</b>	<b>2,311</b>	<b>2,237</b>	<b>9,727</b>
	Less: Finance cost	2	9	1	13
	Less: Un-allocable expenditure (net of un-allocable income)	318	98	(385)	(472)
	<b>Profit before tax</b>	<b>2,130</b>	<b>2,204</b>	<b>2,621</b>	<b>10,186</b>

\*CODM is in the process of evaluating whether the newly acquired e-Learning business will form part of the existing segments or any other reportable segment. Accordingly, figures for the newly acquired business have been reported as others.

- (b) Assets and liabilities used in the Group’s business are not identified to any of the reportable segments, as these are used interchangeably between segments and the management believes that it is not practicable to provide segment disclosures relating to total assets and liabilities.
- During the quarter ended 30 June 2018, the Company has completed the acquisition of enterprise e-Learning business of Tata Interactive Systems (a division of Tata Industries Limited) having its branches at USA, UK, Canada and UAE through MPS Interactive Systems Limited, a wholly owned subsidiary of the Company. This being a business combination, basis preliminary purchase price allocation to various identifiable acquired assets and assumed liabilities, provisional goodwill of INR 4,091 Lacs has been recognised. The Company has invested INR 6,700 Lacs in MPS Interactive Systems Limited to fund the acquisition cost and working capital requirements related to this acquisition, amounting to INR 5,977 Lacs and INR 723 Lacs respectively.
  - The Company has acquired through share purchase agreement the entire paid up equity share capital held by Tata Industries Limited in Tata Interactive Systems GmbH, Germany on 2 July 2018 and Tata Interactive Systems AG, Switzerland on 5 July 2018 on the fulfillment of mutually agreed closing conditions.
  - During the quarter ended 30 June 2018, the Company has utilized a sum of INR 6,763 Lacs on acquisition as detailed in note 4 and expenses for acquisitions as detailed in note 4 and 5. The balance proceeds of INR 5,233 Lacs from Qualified Institutional Placement (‘QIP’) (net of issue expenses) raised during the year ended 31 March 2015, pending utilization for the objects of QIP - growth opportunities such as acquisitions, strategic initiatives, general corporate purposes and any other purposes as may be permissible under applicable law, remains invested in interest/dividend bearing liquid instruments, including money market mutual funds.
  - Effective 1 April 2018, the Group has adopted Ind AS 115 “Revenue from Contracts with Customers” using the cumulative catch-up transition method which is applied to contracts that were not completed as of 1 April 2018. The effect on adoption of Ind AS 115 is not material on the financial results.
  - The Standalone results of the Company are available on the Company’s website [www.mpslimited.com](http://www.mpslimited.com). The key standalone financial information of the Company is given below:

(INR in lacs)

Particulars	Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous year ended
	30-Jun-2018	31-Mar-2018	30-Jun-2017	31-Mar-2018
	(Un-Audited)	(Audited) (refer note-2)	(Un-Audited)	(Audited)
Revenue from operations	5,660	5,217	5,434	21,834
<b>Profit before tax</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>
Tax expense	686	682	699	3,235
<b>Profit for the period</b>	<b>1,745</b>	<b>1,476</b>	<b>1,812</b>	<b>6,821</b>
Other comprehensive income, net of income tax	6	(15)	(70)	(63)
<b>Total comprehensive income for the period</b>	<b>1,751</b>	<b>1,461</b>	<b>1,742</b>	<b>6,758</b>

By Order of the Board of Directors  
Rahul Arora

Place: Chennai

Dated : 27 July 2018

Chief Executive Officer and Whole Time Director

**MPS**

Financial Performance  
Q1 & FY 19

Platforms and services for content creation,  
production, and distribution



Metrics		FY19 Q1	FY18 Q1	Y-o-Y
Revenue	Revenue on Constant Currency (INR Lacs)	6,903	7,130	-3.2%
	FX Gain/Loss adjusted revenue (INR Lacs)	7,110	6,770	5.0%
	Reported Revenue (INR Lacs)	7,213	6,690	7.8%
Profit	EBITDA on Fx adjusted revenue (INR Lacs)	1,936	2,129	-9.1%
	PBT (INR Lacs)	2,130	2,621	-18.7%
	PAT (INR Lacs)	1,528	2,045	-25.3%
Margin	EBITDA (%)	27.2%	31.5%	
	PBT (%)	30.0%	38.7%	
	PAT (%)	21.5%	30.2%	
Headcount	At the end of each reporting period in Nos.	2,710	2,613	3.7%
EPS	Basic and Diluted EPS (INR)	8.21	10.98	

#### Analysis (FX Gain/Loss Adjusted Revenue)

- Margins suppressed due to loss in MPS Interactive Systems
- Despite seasonal decline in the core business in Q1, we were able to maintain our EBITDA margins on FX adjusted revenue in the core business.

#### Notes

- Constant currency revenue numbers are calculated as per FEDAI exchange rates.
- Profit and Margins are on FX Gain/Loss adjusted revenue.

Metrics		FY19 Q1			FY18 Q1	
		Content Solutions	Platform Solutions	Others*	Content Solutions	Platform Solutions
Revenue	Revenue on Constant Currency (INR Lacs)	5,098	1,063	742	5,739	1,391
	FX Gain/Loss adjusted revenue (INR Lacs)	5,261	1,096	752	5,449	1,320
	Reported Revenue (INR Lacs)	5,349	1,115	749	5,385	1,305
Margin	EBITDA (%)	31.3%	33.3%	-10.1%	32.9%	25.5%
	PBT (%)	34.9%	37.2%	-15.2%	40.5%	31.3%
	PAT (%)	25.1%	26.7%	-11.2%	31.6%	24.5%
Headcount	At the end of each reporting period in Nos.	2,225	180	305	2,467	146

#### Others

- \* Management/CODM is evaluating the segment revenue and cost of newly acquired business. Accordingly figures for the current quarter have been presented as "Others"

#### Notes

- Constant currency revenue numbers are calculated as per FEDAI exchange rates.
- Profit and Margins are on FX Gain/Loss adjusted revenue.

## Cash and Cash equivalents

- Total Cash and Cash equivalents as on 30-June-2018 is INR 267 Crores (including investment in mutual funds) and INR 311 Crores as on 31-Mar-18; Zero debt

## CSR Update

- Total Spending for Q1 FY 2018-19 INR 26.31 Lacs.

## IIMPACT

- Area Covered: Girls Education
- Project Name: MPS Limited Girls Education Project
- Total Learning Centres being Supported: 100

## Vedanta Cultural Foundation

- Area Covered: Promoting education, including special education and employment enhancing vocation skills, especially among children, women, elderly and the differently abled and livelihood enhancement projects.

## Computer Education

- Imparting free computer education to under privileged students.

## SAMBANDH

- Area Covered: MENTAL HEALTH
- Pilot Project at Gurgaon

Metrics		FY19 Q1	FY18 Q1
Currency Contribution (%)	USD	80%	75%
	GBP	17%	22%
	EURO	2%	2%
	Others	1%	1%
Geographic Concentration	North America	49%	60%
	UK/Europe	48%	38%
	Rest of the World	3%	2%
Debtors	DSO	58	69
Client Concentration	Client Billed	318	460
	Top 5 contribution	57%	56%
	Top 10 contribution	74%	72%
	Top 15 contribution	81%	80%

- Management/CODM is evaluating MPS Interactive customer profile and business. The above figures for the current quarter do not include MPS Interactive.



This presentation contains forward-looking statements, inter-alia, to enable investors to comprehend Company's prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is, inter-alia, subject to assumptions, risks, uncertainties, including but not limited to our ability to successfully conclude and integrate (potential) acquisition(s) and general regulatory and economic conditions affecting the industry. Should known or unknown risks or uncertainties materialize or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, expected or projected. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Further this presentation may also contain references to findings of various reports available in public domain. We make no representations as to their accuracy or that we necessarily subscribe to those findings. Figures for previous periods / year have been regrouped, wherever necessary.

**Thank You**