### Arvind smartspaces

28<sup>th</sup> September, 2021

To, **BSE Limited** Listing Dept. / Dept. of Corporate Services, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

Security Code: 539301 Security ID : ARVSMART To,

National Stock Exchange of India Limited Listing Dept., Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G. Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051.

Symbol: ARVSMART

Dear Sir,

Sub: Corporate Presentation and Strategic Outlook - 28 September, 2021.

With reference to captioned subject, we are enclosing herewith a Corporate Presentation and Strategic Outlook - 28 September, 2021.

This is to further inform that a copy of the said Presentation is also available on the website of the Company at <u>www.arvindsmartspaces.com</u>.

Please take the above on your record.

Thanking you,

Yours faithfully, For Arvind SmartSpaces Limited

PRAKASH BHOGIBHAI MAKWANA Digitally signed by PRAKASH BHOGIBHAI MAKWANA Dix: cellv, o=Personal, postalCode=380054, st=GUJARAT, serialNumber=f671636d730236e61303726 7062f2ef14ae36a79f1a6cddd5b8f5cff020 509, cn=PRAKASH BHOGIBHAI MAKWANA Date: 2021.0928190024+0530°

Prakash Makwana Company Secretary

Arvind SmartSpaces Limited Regd. Office: 24, Government Servant Society, Near Municipal Market, Off C. G. Road, Navrangpura, Ahmedabad, 3800 009, India Tel.: +91 79 68267000 Fax.: +91 79 68267021 CIN: L45201GJ2008PLC055771

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# Arvind SmartSpaces

**Corporate Presentation and Strategic Outlook** Sep 28, 2021



# **Overview | Arvind Smartspaces**

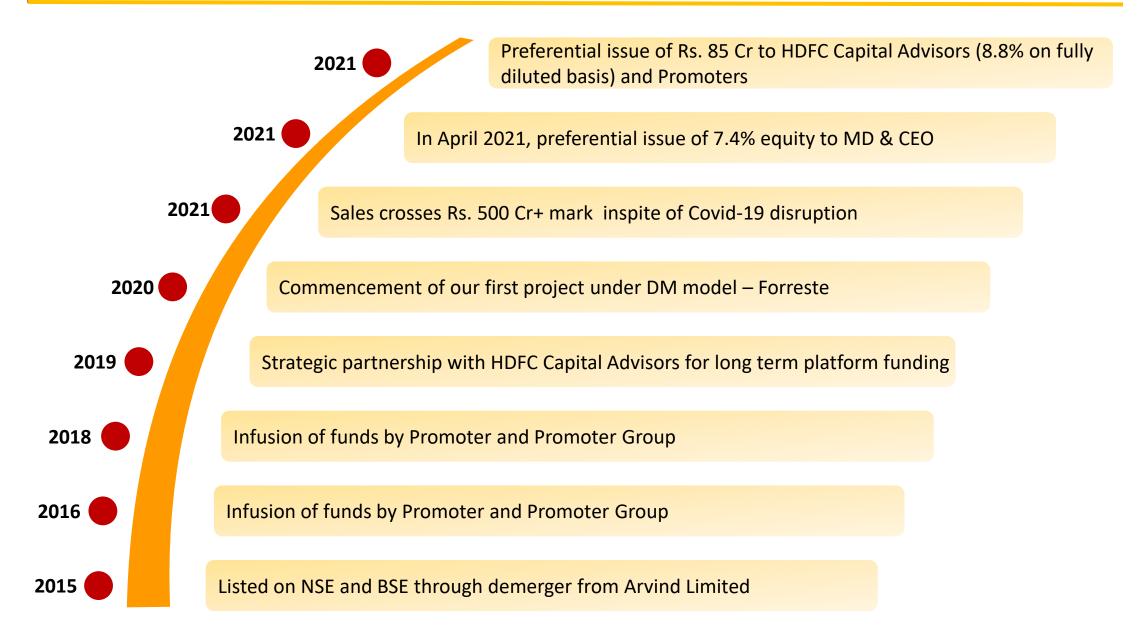
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#### **Company Overview**

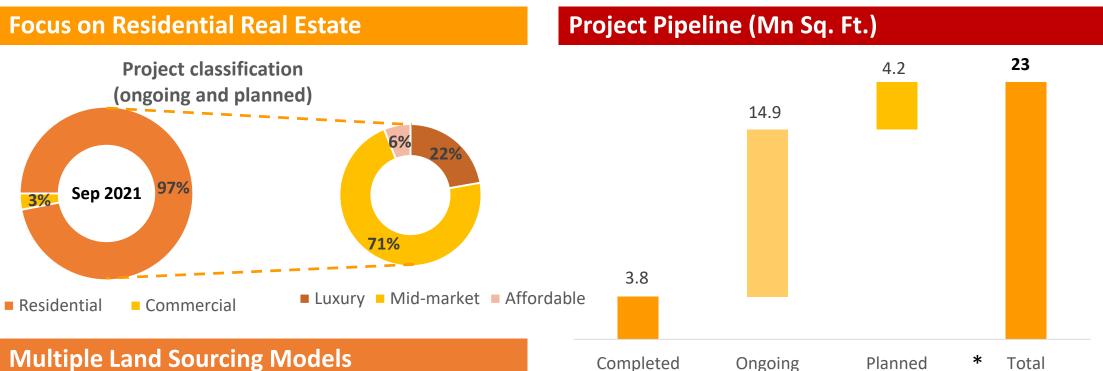
Part of Lalbhai Group with a 120 year legacy, listed in 2015 post demerger from Arvind Ltd Corporate developer with a strong trusted consumer brand, benefiting from consolidation post RERA Robust governance & experienced professional management, learnings in place to help scale up

Focussed on high opportunity markets of Ahmedabad, Gandhinagar, Bangalore & Pune Primarily focussed on residential development, with wide spectrum of products & land acquisition models Delivered 3.8 Mn sq. Ft., ongoing projects of 14.9 msf and planned projects of 4.2 msf

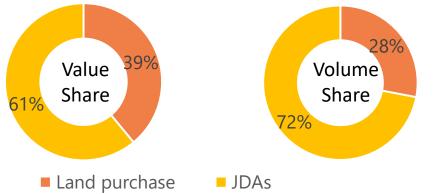
Strong conviction - 3 rounds of capital infusion by promoters and recent one by MD & CEO Strategic partnership with HDFC Capital; Equity investment at Hold co and Platform funding Strong financial performance, 49% CAGR<sup>1</sup> in Fresh sales, ~30%<sup>2</sup> in revenues & profit, Stable long term credit rating of A-



# **Our Business - Overview**







- "Ongoing" already launched
- "Planned" Next phases of already launched Projects + Lands already acquired and site preparation started

# **Completed Projects**

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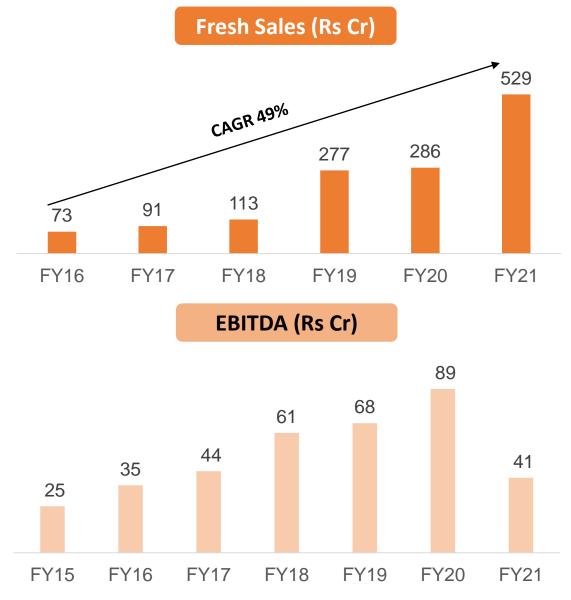


# **Ongoing Projects**

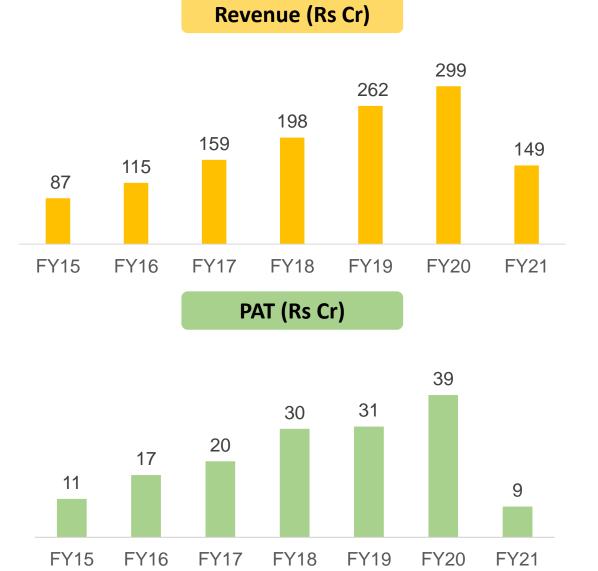
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**Financial Highlights** 



Financial performance is based on applicable accounting standards wherein the revenue recognition is based on transfer of control with Project completion and satisfaction of performance obligation. Previous year periods have been regrouped wherever necessary.

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# **Business Details**

# **Tailwinds for Organized Developers**

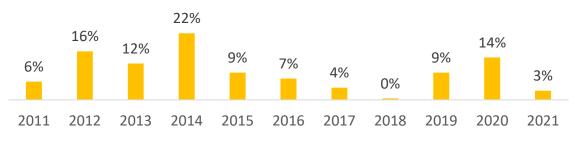
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#### **Regulatory Push Has Benefitted Organized Players...**

RERA	GST	Demonetization
<ul> <li>Transparency and financial discipline</li> <li>Increased accountability</li> </ul>	<ul> <li>GST implementation for all under construction / affordable housing projects now @ 5% / 1%</li> </ul>	<ul> <li>Improved transparency</li> <li>Enhancement of formal and clean transactions</li> <li>Increased institutional inflow</li> </ul>

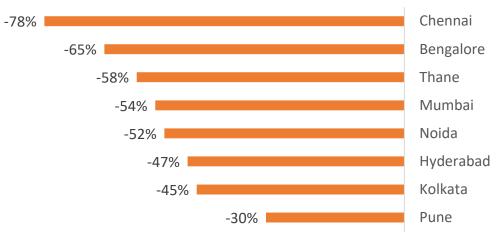
#### Reduced Real Estate Funding...

- NBFC liquidity crisis led to a pause in the availability of capital
- Significant Covid-19 impact on cash flows for unorganized sector



#### ...Consolidation Due To Policy Reforms

Decline in number of Real Estate Developers (% change between 2011-20)



#### **Increased Preference for Branded Players**

- Strong Brands with established track record on delivery and quality preferred
- Enhanced consumer awareness / Enhanced accountability for developers
- Good Governance frameworks are now imperative for sustainability
- Large pool of formal and structured Capital available for Organised players at sustainable cost
- Low interest rates improving affordability

Jefferies report 2021

# **Company In This Context**

### Arvind smartspaces

#### Capabilities, Teams & Processes Created – Ready To Scale Up With Tailwinds For Corporate Developers

#### Strengths

- Strong established brand
- Robust governance framework
- Product innovation & execution track record
- Diversified residential portfolio
- Process orientated and technology driven
- Development cost

#### Weaknesses

- Relatively small base
- Challenges in bank funding for land
- Informal markets



#### **Opportunities**

- Industry consolidation
- Historic high in residential affordability
- Pandemic driven shift in consumer preference (larger, horizontal and peripheral homes)
- Scope to penetrate deeper
- Significant headroom to raise debt
- Brand recall in next big potential market: MMR

#### **Threats**

• Covid Uncertainty

# **Competitive Advantage**

Efficient And Competitive Land Sourcing	<ul> <li>Created Joint Development models</li> <li>Competitive land sourcing</li> </ul>
Successful Partnership – Long Term Value Creation	<ul> <li>Uplands, High Grove, Arvind B Safal, Tata Value Housing (now under execution by Arvind Ltd.) are examples of successful partnership of Arvind</li> </ul>
Execution Expertise	<ul> <li>Executive golf course, company owned large clubs, Disney tie-up, Sky Club, Sky walk, Sport centricity, elevated amenities &amp; common facilities</li> <li>10-15% cost advantage through contracting model, strong in-house technical team, design optimisation</li> </ul>
On Time Execution	<ul> <li>100% track record for on-time delivery</li> </ul>
Value for Money	<ul> <li>Focus on end-customer</li> <li>Greater value through superior price-product offering vs the competition</li> </ul>
Leveraging Brand Arvind	<ul> <li>Brand Equity</li> <li>Legacy of over 120 years of Trust &amp; Excellence</li> </ul>

# **Our Geographical Presence**

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#### **Geography | Depth Over Breadth**

Ahmedabad – High on Luxury and preference for horizontal

Bangalore - Seeing good traction in mid-market segment due to growing salaried class in the IT services industry

Pune – High sales and launch velocity for mid-priced housing due to its position as a fast-growing IT services and manufacturing hub

#### **Key Decision Parameters**

Particulars	Bangalore	Ahmedabad	Pune	Remarks
Mid Income segment size				Strong presence of salaried class
Mid income segment growth		4		High influx of salaried workers makes an attractive market
IT-driven Growth				Bangalore and Pune are established IT hubs
Manufacturing Growth				Presence of manufacturing clusters in close vicinity to the city
Services Growth				Booming services industry – Finance in Ahmedabad, IT in Pune & Bangalore
Brand Recognition				Recognition of "Arvind" as a brand
Importance of having a brand				Brand sensitive consumers
Market potential for deeper growth				Untapped market potential
Formalized / organized				Formalized nature of dealings in land and real estate
Current regulatory and local knowledge				Ease of getting clearances and operating in the regulatory environment
Pre-existing Arvind setup				Ahmedabad and Bangalore have established Arvind offices and ecosystems
Capital requirements				Favorable land prices allow for quick purchase

# **Strong Operating Model**

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### Focus On Low Operating Leverage And Greater Corporate Efficiency

Lean Organisation

• Low fixed cost: Centralized key functions

Launch in Phases

• Small team comprising key skill sets: Total on-roll strength of ~225

**Outsourcing Model** 

• High reliance on outsourcing of noncore activities and entire construction activities

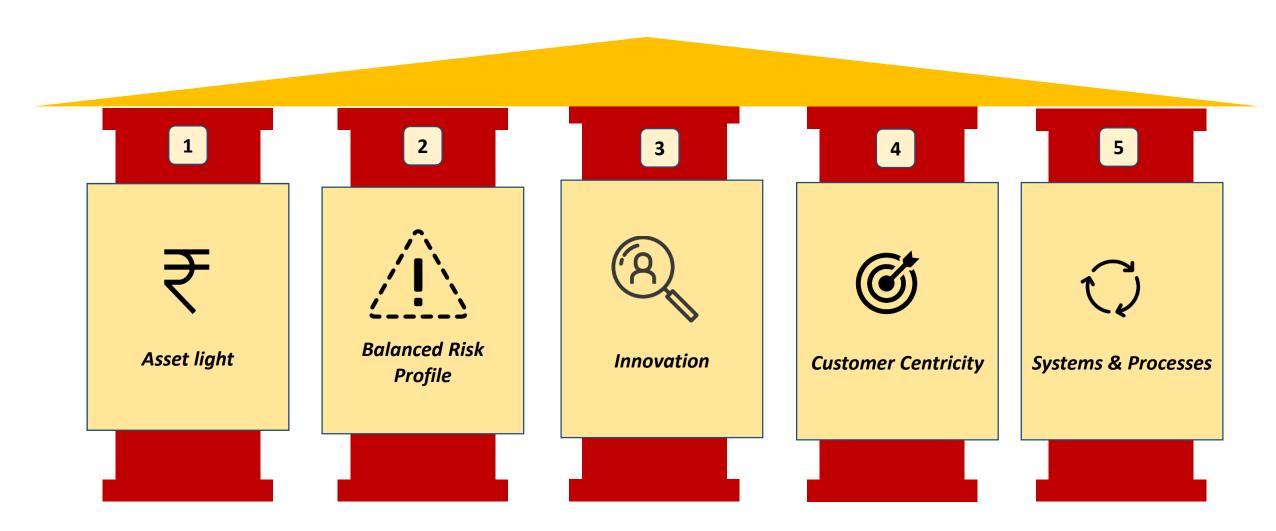
Focus on Horizontal products

- Low proportion of Construction volume and value vis a vis value creation
- Significant reduction contingent liabilities on account of construction commitments post launch

**Build to Sell** 

 Aggressive Sales at Launch: Target selling 30-40% inventory in first 6 months of launch

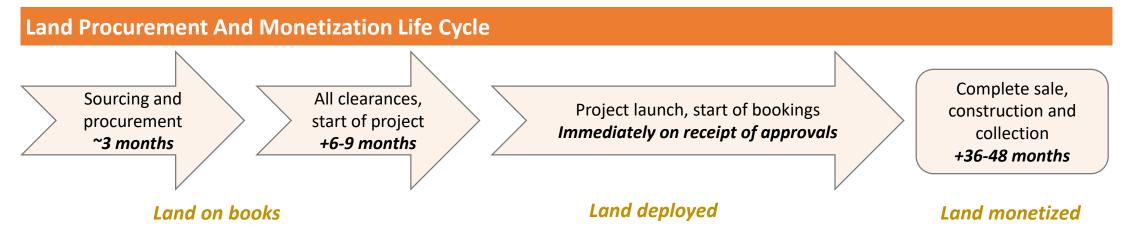




**5 Core Strategic Pillars** 

#### Treat Land as Raw Material; No Land Banking; Process Industry Approach

Parameter	Traditional land banking approach	Our approach				
Investment class	Asset	Raw Material				
Approach	Speculative for appreciation	Quick turnaround				
Value Add	By Holding	By quick conversion into value added FG				
Monetization time	~10 years	3-5 years, Go to Market within 6-9 months				
Sourcing	By Purchase / Ownership	Combination of Purchase and Partnerships (JDs/JVs)				
Business model	<ul> <li>Speculative returns from land appreciation</li> <li>Reliance on speculative business cycles</li> </ul>	<ul> <li>Product turnaround as a Process Industry</li> <li>Cost efficiency in land and execution</li> <li>Brand premium</li> <li>Rely on systems, processes, Innovation and consumer centric</li> </ul>				

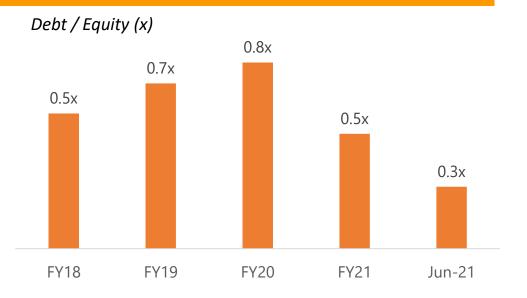


# Strategic Pillar - Balanced Risk Profile

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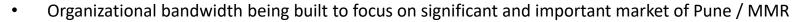
#### Focus On Efficient Cash Flow Management & Low Leverage

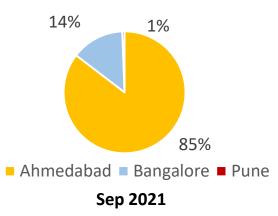
- Target 30-40% sales at pre-launch & launch stages to generate momentum and thereby reduce working capital requirements
- Ensure D/E remains below 1:1; currently well below that due to healthy cash accruals and equity infusion by promoters and MD&CEO
- Judiciously use headroom available for raising debt to fuel growth while retaining conservative stance on leveraging Balance sheet
- Proposed equity infusion by HDFC Capital Partners will further help



#### Focused Market & Geographic Strategy

- Conservative horizontal market expansion
- Treat each new market as a new business vertical due to regulatory, viability and technical dynamics
- Aggressive deep penetration in existing markets where we have significant brand presence
  - Ahmedabad with premium / plotting / villa opportunity targeting high end consumer
  - Bangalore as a large growing mid market, brand driven market offering us orbital change opportunity





# **Strategic Pillar - Innovation**

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#### **Product Innovation**

#### **Uplands : Executive Golf Course**



**Expansia: All about Spaces** 





**Sporcia: Homes around Sports** 

#### Skylands: Jogging track in the sky





BelAir: Your club in the Air



Uplands: Inspired by Disney ®

# **Strategic Pillar - Innovation**

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### **Product Innovation**





**Urban Forrest @ Forreste** 





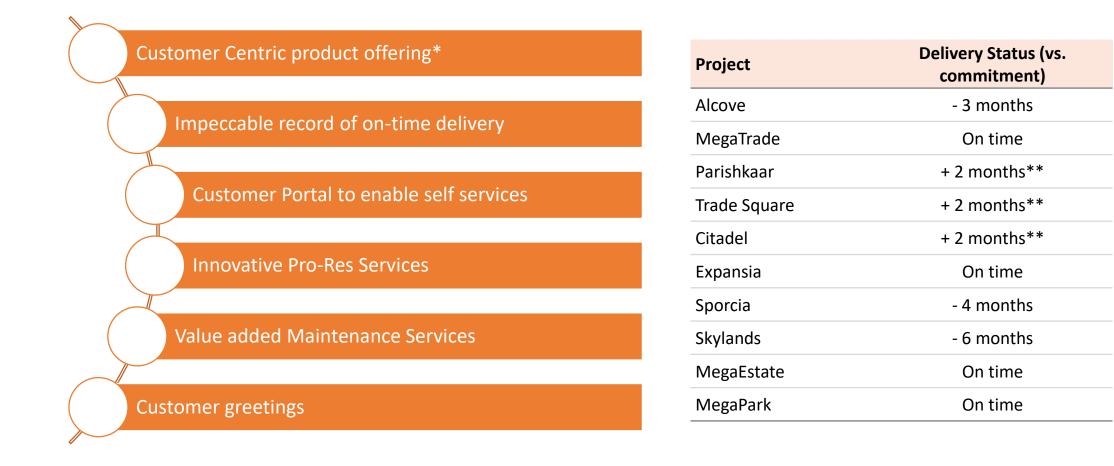




# Strategic Pillar - Customer Centricity

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#### Aiming For Delight At Every Touch Point In Customer Life Cycle



\* Examples: Consolidated open spaces, WFH, Two/Three side Open spaces, State of the art large recreation & sports facilities, unique and evolved facades and aesthetics, significant investment in landscaping

\*\* Deliveries done as per commitment; however formal certification received within 2 months of commitment in the pre RERA regime

# Strategic Pillar – Systems & processes

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#### **Defined Project Acquisition Process**

- Experienced land acquisition and in-house legal team
- Strong oversight and approval mechanism
  - Directly handled by MD & CEO
- Strong due diligence process (engaging reputed law firms)
- Detailed and conservative viability model
- Strong commercial terms and safeguards
- Strong relationship with landowners and channel partners

#### **Powerful Sales Engine & Processes**

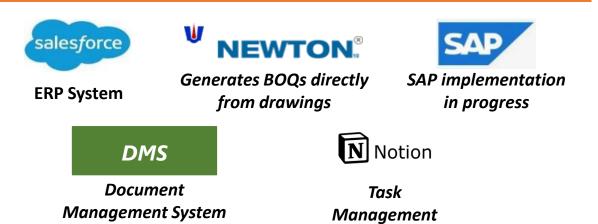
- System driven sales funnel for enhanced efficiency & effectiveness of lead management through automated data tracking and analytics
- Integrated software for pre-sales, sales, post sales & customer experience management
- Sharp focus on Digital Sales (22% share), State of art in-house call center set up with 15-member dedicated team
- Cost of acquired Sales less than 1% for most of the new launches
- Vast network of channel partners comprising > 400 in Bangalore alone with detailed CP management systems, and growing

#### **Design & Development Process**

- Best in class design partners: Woods Bagot, HOK, RSP, AAA
- Strong in-house team
- Clear mandate and focus on project specific USPs

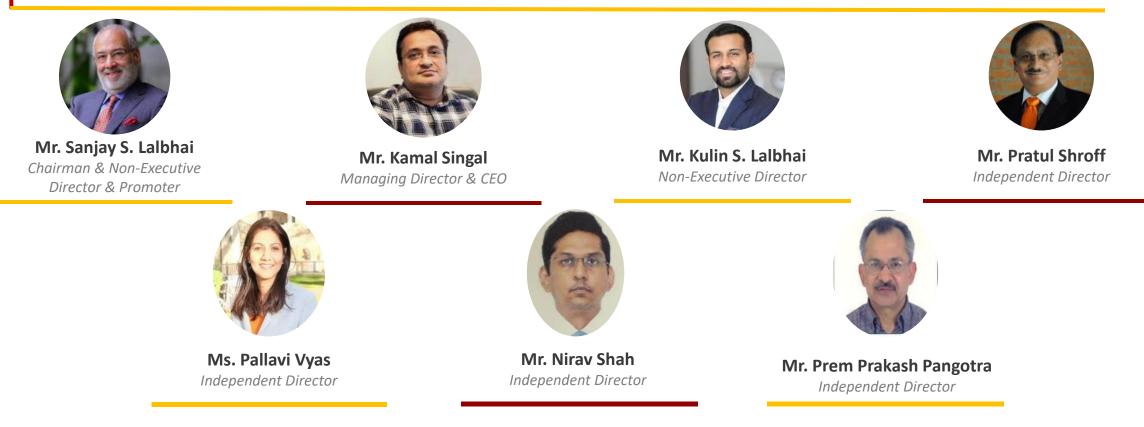
Team	Engineering	Arch. / Design
Leadership Experience	30+ years	20+ years
Strength	90	10

#### Supported by Best-in-Class Technology



# **Board of Directors**

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#### Strong Governance & CSR Initiatives

- Statutory audit by SRBC & Co. (EY), Internal audit by KPMG and outsourced business process audit
- Legal Compliance tool from EY
- Impactful CSR initiatives

# Experienced management team

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### **Experienced Professional Management team**



- Managing Director & Chief Executive Officer
- Associated with the Lalbhai Group since 2001 in various capacities. He was elevated to head the real estate business of the Lalbhai Group in 2008. He is responsible for giving strategic direction to the real estate business and also identifying new business opportunities and to further expand the product portfolio of the real estate business.
- Overall experience of 29 years
- He holds an EPGM from the Indian Institute of Management, Indore
- ASL has allotted warrants convertible into equity of Rs 29 Cr



#### Jagdish Dalal

- Senior Vice president with over 31 years of experience
- Excels in corporate finance



#### Ankit Jain

- Chief financial officer
- Overall experience of 16 years with Marico and with Arvind for more than 1 year



#### Avinash Suresh

- National Chief Operating officer
- Overall experience of 16 years with Godrej, Aditya Birla etc

#### Prakash Makwana

- Company secretary and compliance officer
- Member of Arvind group for 25 years



#### Pankaj Jain

- Head of CRM and marketing
- Overall experience of 29 years with more than 20 years in Arvind Group

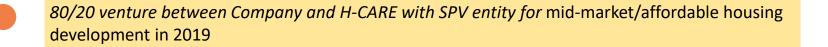


#### Manoj Chellani

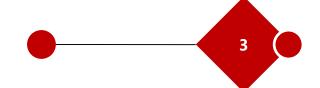
- Chief Sales Officer
- Overall experience of 17 years with Lodha, Runwal, Tech Mahindra and Radius Developers (with Arvind more than 2years)

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#### **Strategic Partnership With HDFC Capital Advisors**



Platform Investment done by H-CARE-I, First project acquired at Bangalore



4

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Provides patient capital to the Company while leaving balance sheet health intact H-CARE to receive waterfall based sweat payouts; Company retains all operating rights

Recently, board has approved preferential allotment by Arvind Smartspaces (operating company) to HDFC Capital through HCARE-1, showcasing confidence in the Company

*Two most trusted Brands – HDFC & Arvind together unlocking tremendous value for all stakeholders* 

# **Financial Highlights**

Summary Financials					
Particulars (Rs Cr)	FY17	FY18 <sup>1</sup>	FY19	FY20	FY21
Revenue from Operations	159	198	262	299	149
Revenue growth (%)	38%	25%	32%	14%	-50%
EBITDA	44	61	68	89	41
EBITDA Margin (%)	28%	31%	26%	30%	27%
PAT	20	30	31	39	9
PAT Margin (%)	13%	15%	12%	13%	6%
Net Worth	194	295	255	289	297
Net Debt <sup>2</sup>	94	161	170	217	138
D/E	0.5	0.5	0.7	0.8	0.5

1) Due to implementation of IND AS in FY18 the figures of previous years may not be comparable

2) Net Debt is equivalent to Net Interest bearing funds. Further, Net Debt as on Mar-21 does not include OCD of Rs. 29 Cr issued to HDFC Capital Affordable Real Estate Fund – 1 (15 years tenure) under strategic partnership.

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# **Project Synopsis**

# Total Saleable Area - Overview

Status	Туре	Total Saleable Area (Sq. Ft.)
A. Completed	Residential	3,182,980
	Commercial	82,526
	Industrial	560,402
A. Completed Total		3,825,908
B. Ongoing	Residential	14,776,199
	Commercial	168,224
B. Ongoing Total		14,944,423
C. Planned	Residential	4,212,047
Grand Total		22,982,378

# **Project Details**

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Status	City	Project	Туре	Structure	Economic Interest	Estimated Completion Date	Total
A. Completed	Ahmedabad	Alcove	Residential	Owned	100%	Complete	1,032,660
		Citadel	Residential	Owned	100%	Complete	101,859
		Megaestate	Industrial	Owned	100%	Complete	59,180
		Megapark	Industrial	JD	100%	Complete	501,222
		Megatrade	Commercial	Owned	100%	Complete	82,526
		Parishkar / Trade Square	Residential	VL	~ 50% Profit Share	Complete	915,809
	Bangalore	Expansia	Residential	Owned	100%	Complete	140,276
		Skylands	Residential	Owned	100%	Complete	491,111
		Sporcia	Residential	Owned	100%	Complete	501,265
B. Ongoing	Ahmedabad	Aavishkar	Residential	Owned	100%	2022	545,524
		Chirping Woods	Residential	VL	~ 55% Revenue Share	2024	632,407
		Foreste I - IV	Residential	DM	~ 10% Revenue Share	2024	2,972,443
		Highgrove	Residential	VL	~ 45% Revenue Share	2024	5,168,182
		Uplands I	Residential	VL	~ 75% Revenue Share	2022	3,192,901
		Uplands II	Residential	VL	~ 75% Revenue Share	2023	1,112,742
	Bangalore	Belair	Residential	Owned	100%	2024	469,620
		Edge	Commercial	Owned	100%	2024	168,224
		Oasis	Residential	Owned	100%	2022	547,428
	Pune	Elan	Residential	JD	~ 67% Area Share	2023	134,952
C. Planned	Ahmedabad	Foreste V	Residential	DM	~ 10% Revenue Share	2024	2,014,319
		Uplands III	Residential	VL	~ 75% Revenue Share	2025	1,291,680
	Bangalore	Devanhalli	Residential	VL	100%	Yet to be launched	906,048
Grand Total							22,982,378

Project	Total Saleable (Sqft)	Booked (Sqft)	Unsold Inventory (Sqft)	Booking Value (Rs Cr)	Revenue Recognized (Rs. Cr)	Collections (Rs Cr)	Average Price (Price till date) Rs. / Sq ft
Alcove	1,032,660	984,150	48,510	25	25	25	251
Citadel	101,859	101,859	0	55	55	55	5,407
Expansia	140,276	138,384	1,892	74	74	74	5,337
Megaestate	59,180	23,115	36,065	7	7	7	3,228
Megapark	501,222	461,484	39,738	27	26	26	575
Megatrade	82,526	72,318	10,208	29	29	29	4,075
Skylands	491,111	403,497	87,614	213	200	198	5,278
Sporcia	501,265	497,502	3,763	233	233	233	4,689
Parishkar / Trade Square	915,809	915,809	0	254	254	254	2,776
Total	3,825,908	3,598,118	227,790	918	903	902	

Project	Total Saleable (Sqft)	Booked (Sqft)	Unsold Inventory (Sqft)	Booking Value (Rs Cr)	Revenue Recognized (Rs. Cr)	Collections (Rs Cr)	Average Price (Price till date) Rs. / Sq ft
Aavishkar	545,524	280,248	265,276	73	_	42	2,595
Belair	469,620	96,425	373,195	52	-	14	5,378
Chirping Woods	632,407	277,011	355,396	27	-	3	958
Edge	168,224	57,939	110,285	36	-	4	6,250
Elan	134,952	31,472	103,480	24	-	8	7,574
Foreste I - IV	2,972,443	1,813,653	1,158,789	239	7	74	1,315
Highgrove	5,168,182	1,666,711	3,501,471	148	_	66	887
Oasis	547,428	333,391	214,037	170	-	113	5,091
Uplands I	3,192,901	2,676,280	516,622	422	252	332	1,575
Uplands II	1,112,742	446,364	666,378	100	_	28	2,242
Total	14,944,423	7,679,495	7,264,928	1,289	258	683	

# **Estimated Operating Cash Flow**

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Rs. Cr		Total Est. Sales Value	Booking Value	Receivables	Estimated Value of Inventory	Balance Cost to be Incurred*	Est. Operating Cash Flow
Ahmedabad	Completed	424	398	1	27	13	14
	Ongoing	1,890	1,007	463	883	867	479
	Yet to be launched	752	0	0	752	548	204
Ahmedabad Total		3,066	1,405	464	1,662	1,428	697
Bangalore	Completed	565	520	15	45	0	60
	Ongoing	690	258	127	432	281	278
	Yet to be launched	307	0	0	307	173	134
Bangalore Total		1,562	778	142	784	454	472
Pune	Ongoing	75	24	16	51	33	35
Grand Total		4,704	2,206	622	2,497	1,915	1,204

Note: EBITDA level Estimated Cash flow after allocation of Corporate overheads. Details basis June 30, 2021

\* Includes Land cost payable to Land partners. Further, DM model is grossed up for Revenue and Cost. Net Operating Cash flow for the Company from DM would be equivalent to DM fees

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# Looking Ahead

# Looking Ahead

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#### **Near Term Business Plan**

Continued focus on residential segment

Medium term focus on land oriented horizontal development with low working capital Limited geographical expansion - focus on deeper penetration in existing markets Judicious mix of long term value creation – through creation of destination in larger land parcels

Use available headroom to significantly grow Project Pipeline Expansion through expansion & extension of existing projects as well as greenfield acquisitions

Leverage HDFC partnership

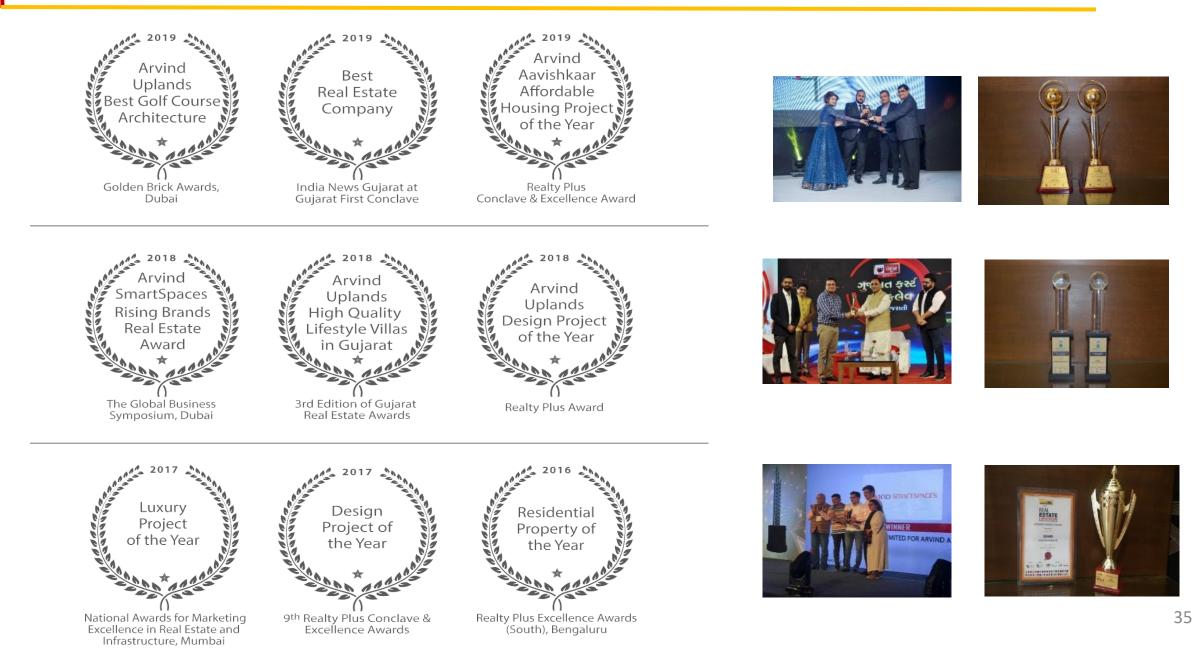
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Category	31-Mar-2021	30-Jun-2021
Promoter and Promoter Group	58.66%	56.88%
Foreign Institutional Investors	0.03%	0.05%
Mutual Funds	0.00%	0.00%
Insurance Companies	1.64%	0.31%
Public	39.67%	42.76%

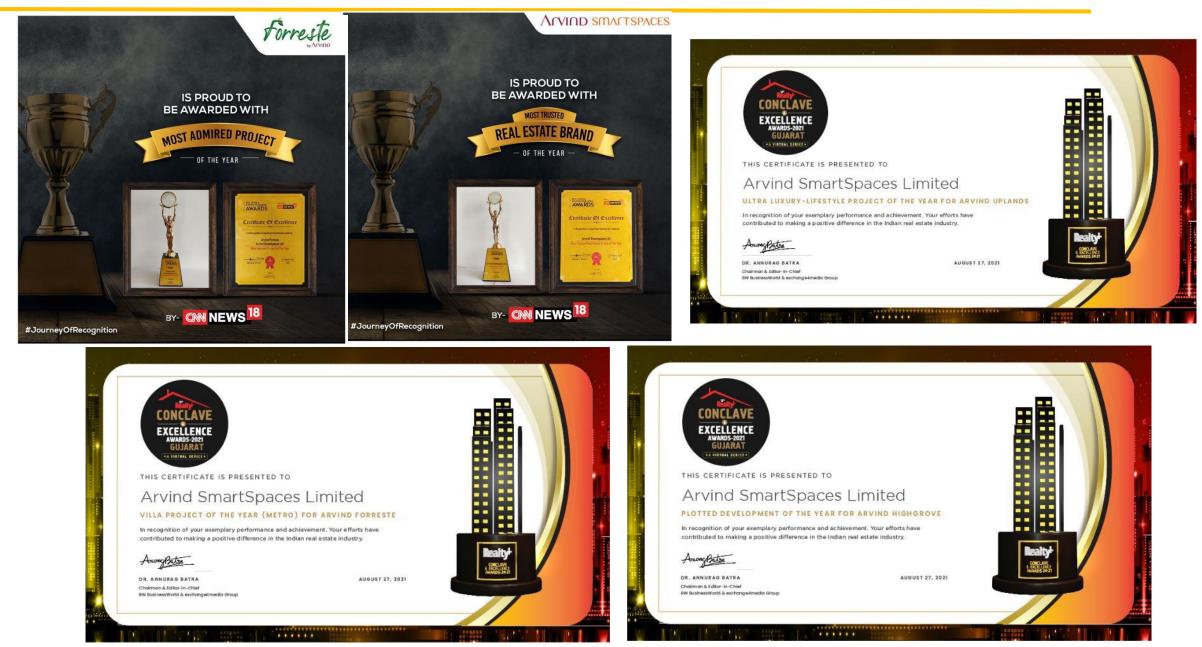
# Awards & Recognition

### Arvind smartspaces



## Awards & Accolades 2021

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# Annexure - Project Snapshot



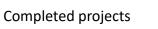


@Khokhri





Commercial



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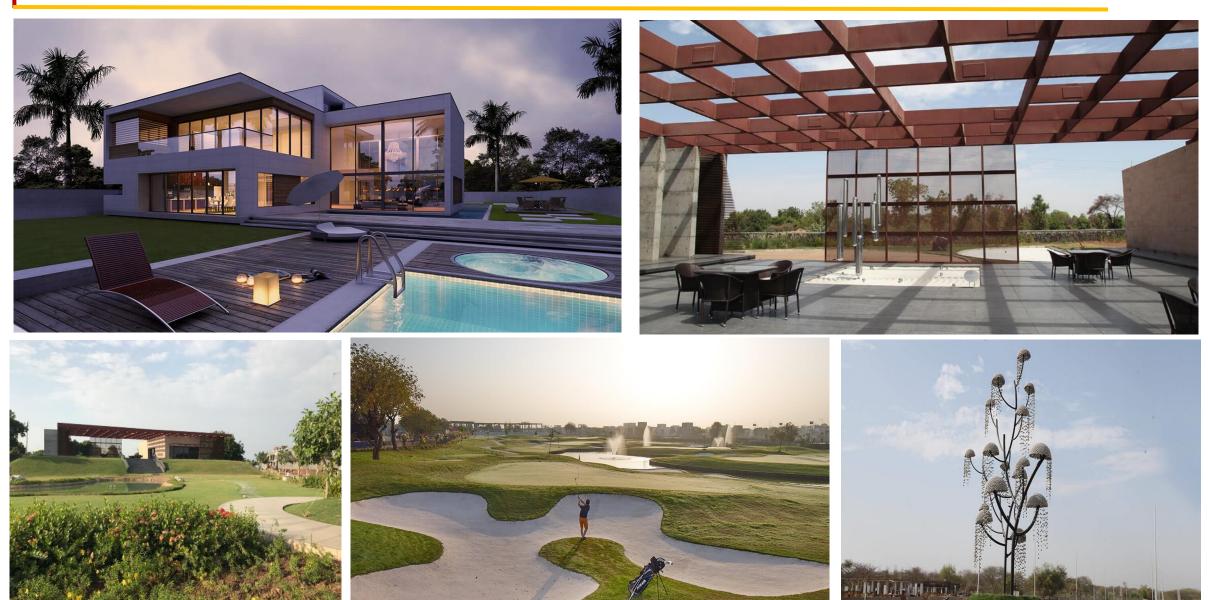
# Uplands

- Location: Nasmed Village, Gandhi Nagar
- Product: Premium golf based township
- Project Size: 180 Villas Phase I, 45 Villas Phase II Overall 56 Lakh Sq. Ft.
- Deal Structure: Joint Development
- Architect: Woods Bagot
- Features: 9 Hole Executive Golf Course 3 Clubs (Golf Square, Zen Square, Fun Square) Premium Concierge Services Disney<sup>®</sup> themed kids bedroom Personal Swimming Pool, Gym, Home Theatre - Optional



# Uplands

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# **Uplands ClubHouse**

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# Skylands

- Location: Jakkur Road, Shivanahalii,Bengaluru
- **Product:** High rise Residential Apartments
- Project Size: 417 Units 4.9 Lakh Sq. Ft.
- Deal Structure: Outright Purchase
- Architect: Apurva Amin
- Features: Sky lounge on terrace Jogging track on terrace Open café on terrace Star gazing deck on terrace Club House with Indoor & Outdoor Sports Amenities



# Skylands

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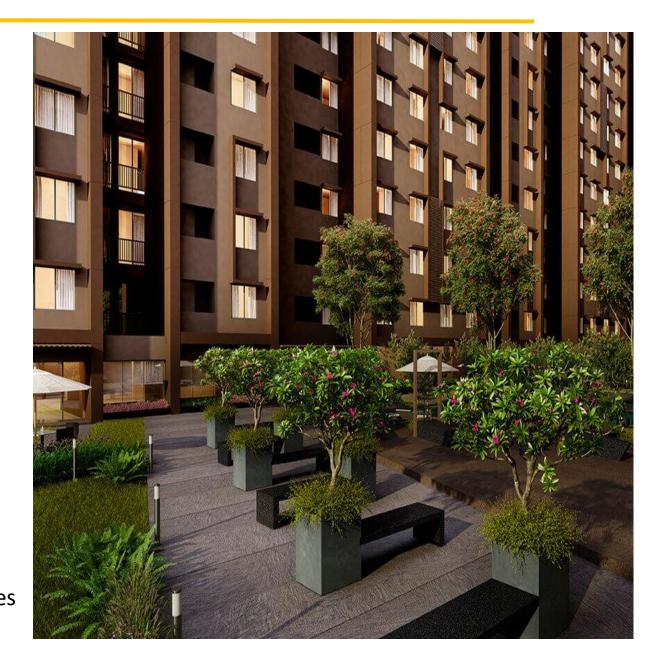




## $\Lambda$ rvind smartspaces

## Aavishkaar

- Location : Naroda Road, Ahmedabad
- Product : Affordable Residential Apartments
- **Project Size** : 574 Units **5.5 Lakh Sq. Ft.**
- Deal Structure : Development Agreement
- Rera Number : PR/GJ/AHMEDABAD/AHMEDABAD CITY/AUDA/RAA02798/A1R/110219
- Architect : Vitan (Jagrut & Partners LLP)
- Features : Gated community & CCTV camera Central Landscape area Outdoor & Indoor Gym Yoga & Multipurpose room Jogging pathway/track Children's splash pool & sports facilities



## Aavishkaar

## $\Lambda$ (VIND SMALTSPACES)



**Model Flat** 





## Oasis

- Location : Tumkur Road, Bengaluru
- Product : 2 and 3 BHK Residential Apartments
- **Project Size** : 452 units **5.5 Lakh Sq. Ft.**
- Deal Structure : Outright Purchase
- Rera Number : PRM/KA/RERA/1251/309/PR/180425/ 001543
- Architect : Apurva Amin
- Features
- Aqua Center Terrace café
  Central Landscape Area
  Senior Citizen's Nook
  Indoor Gym & Steam room
  Sports facilities like Cricket pitch, Basketball post & Badminton



## BelAir

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- Location : New Town Road Yelahanka, Bengaluru
- **Product** : 2, 2.5 & 3 BHK Residential Apartments
- Project Size : 334 units 4.7 Lakh Sq. Ft.
- Deal Structure : Outright Purchase
- Rera Number : PRM/KA/RERA/1251/472/PR/200515/ 003406
- Features

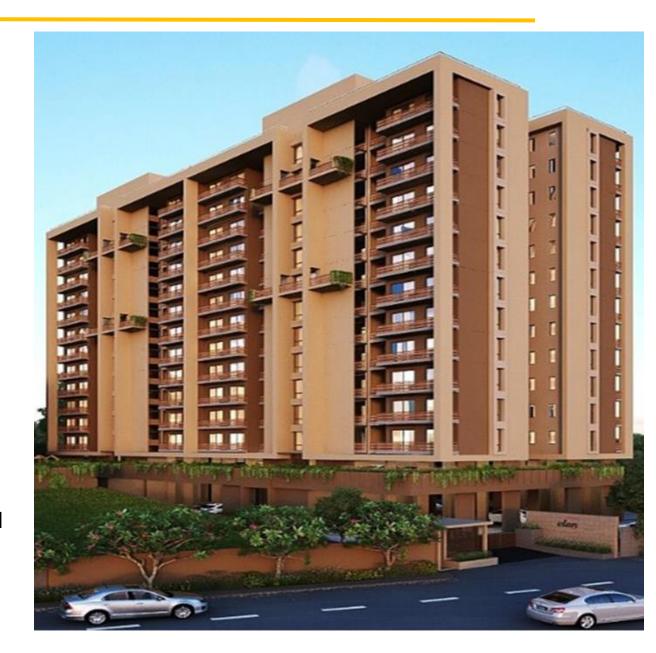
: Cantilevered Sky Club Vaastu Compliant Water Management Solutions Kids Play Area Swimming Pool Indoor Gym Smart Amenities – Smart switches, Wifi enabled CCTV, Keyless smartlock, Car parking with electrical charging point



## Elan

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- Location : Kothrud Road, Pune
- Product : High rise Residential Apartments
- Project Size : 81 Units 1.3 Lakh Sq. Ft.
- Deal Structure : Development Agreement
- Rera Number : P52100018613
- Features : Landscape Walkway Club Terrace Café Sitting Outdoor & Indoor Gym Fully equipped Home Theatre room State of art Security System Kids Play Area, Basketball, Splash Pool CCTV, Intercom Facility



# The Edge

- Location : Tumkur Road, Bengaluru
- Product : Commercial & Retail Space
- Project Size : 130 Units 1.7 Lakh Sq. Ft.
- Deal Structure : Outright Purchase
- Rera Number : PRM/KA/RERA/1251/309/PR/190823/ 002822
- Features
- : Common Conference Room Theatre/Auditorium Modern Cafetaria Gymnasium CCTV, Intercom Facility Parking & Automatic Elevators



## Highgrove

- Location : Moti Devti, Sanand, Ahmedabad
- Product : Weekend Homes Plots
- Project Size : 814 Units Overall 58 Lakh Sq. Ft.
- Deal Structure : Joint Development
- Architect: : Woods Bagot

Features : 9 Hole Executive Golf Course Clubhouse powered by SMAAASH, which is perfected by Sachin Tendulkar Bowling Alley Golf Promenade

Ahmedabad's biggest shallow water lily pond spread over 3 acres



## Forreste

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- Location : Racharda Khatraj Road, Ahmedabad
- Product : Premium Land Oriented Villa Scheme
- Project Size : 350+ Units in Phase 1 to 4 (Overall ~50 Lakh Sq. Ft.)
- Deal Structure : DM
- Rera Number : PR/GJ/GHANDINAGAR/GHANDINAGAR/ AUDA/RAA06788/A2R/291020
- Architect : InHouse
  - Features: Lounge with Seating & Library<br/>Café & Restaurant<br/>Banquet Hall & Kids Zone<br/>Gymnasium, Multimedia Theatre<br/>Sports amenities like Badminton,<br/>Tennis & Basketball Court, Skating Rink



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