

October 19, 2016

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Sub: Investors Presentation - Q1 FY 2016-17

Dear Sir(s),

Please find enclosed Investors Presentation of Q1 FY 2016-17 in terms of Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement Regulations), 2015.

Kindly acknowledge the receipt.

Thanking You.

Yours faithfully,

For Jindal Steel & Power Limited

Company Secretary

mh Runoui j









Jindal Steel and Power Ltd

Investor Presentation

1Q FY17 (Oct' 16)







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Jindal Steel & Power Limited Building the Nation of Our Dreams









Ownership Structure - O P Jindal Group

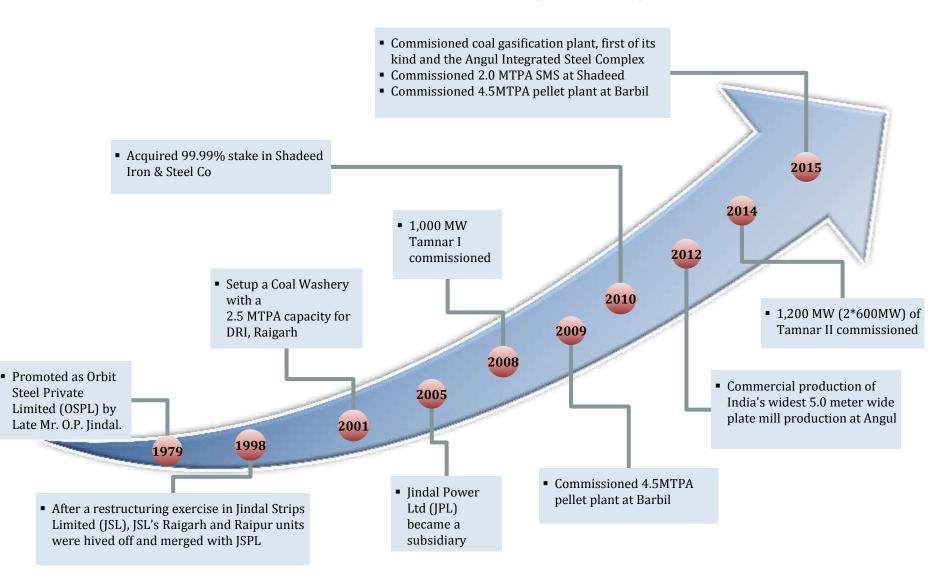








Key Milestones during our journey

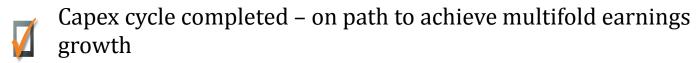




PANTHER JSPL - Formidable Steel & Power player JINDAL









Projects at strategic locations – in proximity to raw materials, end markets and evacuation infrastructure



A comprehensive diversified long products portfolio with several unique high value added products



Amongst the lowest cost producers of steel and power in India



3,400 MW IPPs set up at extremely competitive project cost







Technological innovation

- Coal gasification plant first time in India
- Conversion of EAF into BoF
- Hot Charge DRI and Slab

Project execution track record

- Projects set up within record timeline and cost
 - 3rd Unit of 4x600 power plant synchronized in record time of 16 months
 - Barbil pellet plant of 4.5 MTPA in 23 months
 - Oman 1.5 MTPA DRI project commissioned 4 months before schedule
 - Oman 2.0 MTPA SMS commissioned in 23 months

Superior asset quality and business model





What differentiates us...

Lowest cost producer

- Low cost of steel manufacturing on account of
 - Captive power supply and
 - Low logistics overhead due to strategic plant locations
- Power projects set up at extremely competitive project cost

Integrated operations

- Presence across the entire steel making value chain
- Own railway sliding at each of the plants

Superior asset quality and business model



Experienced Board Of Directors JINDAL





Ravi Uppal MD & Group CEO

■ Experience: >36 years

Oualification: MBA (IIM - A)



Naveen Iindal Chairman

• Experience: 21 years

Qualification: MBA (University of Texas)



Shallu Jindal Non Executive Director

Director of Iindal Power Limited



R.V. Shahi Independent Director

Experience: >33 years

Qualification: MBA

Former Power Secretary



Arun Kumar Purwar Independent Director

Experience: >30 years

Qualification: M.Com

Former CMD, SBI



Arun Kumar Independent Director

Experience: 38 years

Qualification: MSc



Haigreve Khaitan Independent Director

Experience: >18 years

Qualification: LLB



Hardip Singh Wirk Independent Director

Experience: >11 years

Qualification: LLB



Chandan Roy Independent director

Experience: 40 years

Qualification: Mechanical Engineering



Raieev Bhadauria Whole time director

Experience: 28

Qualification: LLB



Dinesh Kumar Saraogi Wholetime Director

Experience: 32 years

Oualification: Mechanical Engineering



Shalil Mukund Awale Nominee director

Experience: 18 years

Qualification: **Chemical Engineering**



Sudershan Kumar Garg Independent Director

Experience: 39 years

Oualification: Bcom & CA



...& Best in Class Management JINDAL





Anand Goel Chief Advisor

Experience: >36 years



K. Rajagopal Group CFO

Experience: >30 years



Rajesh Bhatia CEO-Global business

Experience: >25 years



VK Mehta Director, S&M • Experience: >36 years)



N.A. Ansari CEO, Oman • Experience: >38 years.



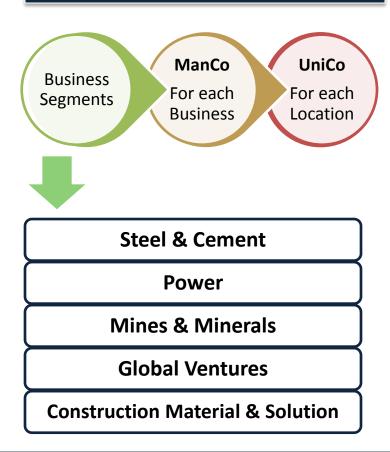
Moving Towards Plural Leadership



Strategic Governance Structure

Core Management Team Senior Management Committee

Operational Governance Structure



Implementation of Strategic & Operational Governance Structure

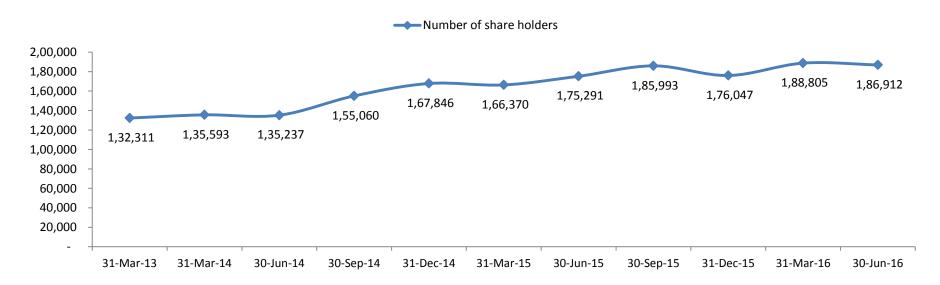


Shareholding of JSPL from FY13



	31-Mar-13	31-Mar-14	31-Mar-15	30-Jun-15	30-Sep-15	31-Dec-15	31-Mar-16	30-Jun-16
Promoters	59.13%	60.41%	61.29%	61.34%	61.89%	61.89%	61.89%	61.89%
Institutional Investors	27.45%	26.45%	22.66%	21.91%	19.53%	22.35%	21.08%	21.33%
Public and other share holding	13.42%	13.14%	16.05%	16.75%	18.58%	15.76%	17.03%	16.77%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Number of share holders	1,32,311	1,35,593	1,66,370	1,75,291	1,85,993	1,76,047	1,88,805	1,86,912

Number of shareholders









Capacity Utilization

- Ensure Full Utilization of Steel Capacity
- Increase Operational efficiency of all processes
- Transition of product mix More "Value Added" & "Premium" products
- Commission & Commercial production from Rebar mill in Angul
- Optimally utilize power capacities to generate higher operating profits

Financial Prudence

- Cost Savings & Incremental Operating Profits by Completion of Angul Phase IB
- Substantially increase margins in Oman utilize full Rebar capacity
- Further reduction in Working Capital





Summary of Current Indian Economy:

Economic Activity:

- GDP Growth Rate: 7.6% (in FY16) & in the range of 7.6 to 7.7% in FY17 (as per RBI & World Bank)
- *IIP for Jun'16: 2.1%*
 - Manufacturing: 0.9%
 - Mining: 4.7%
 - o Electricity: 8.3%
 - IIP for the Core Sector of 8 industries which comprises 38% weight of the Overall IIP has shown a rise of 3.2% for July'16 in the recently released data by Ministry & Commerce & Industry. The overall IIP is expected by Sep 2nd week.
- Forex Reserve: stood at \$367.2 Billion as on August 19
- Falling Interest rate: RBI kept Repo Rate unchanged at 6.5% in August
- Inflation Rate: CPI inflation has risen to 6.1% in July'16 from 5.7% in May'16

Repo Rate:

RBI kept Repo Rate unchanged in its latest Bi-monthly policy review meeting at 6.50% because of the significant increase in the retail inflation in the last two months (Jun: 5.7% & July: 6.1%).

Oil & Gas Prices on a consistent decline since FY16 beginning

- Crude Oil prices increased by 12.7% during August 2016 (\$46.9/bbl)
- Henry Hub gas price decreased by 7.4% % during August 2016 (\$2.75/mill btu)



Business Segments



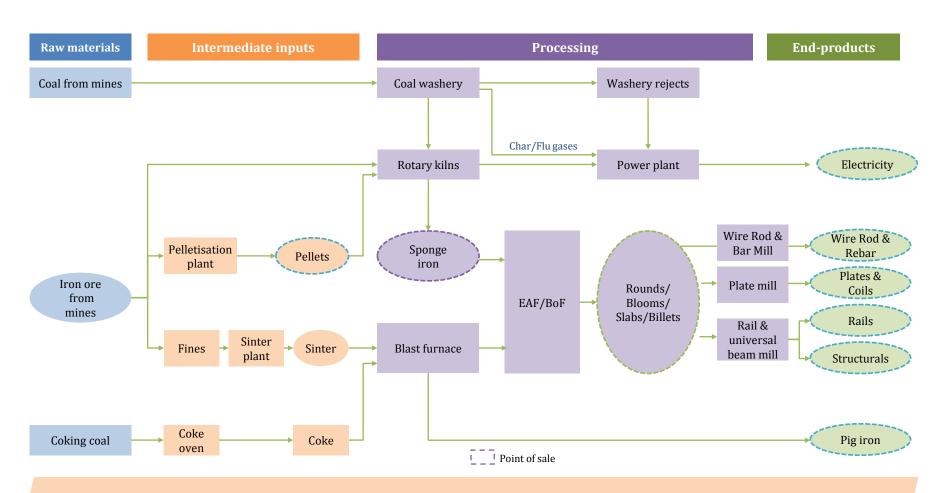
Global Mines & Construction Power Steel Minerals Ventures Material & Solution **Current Capacities – Domestic & Global** IPP - 3400** MW Cement 2 MTPA Steel 4.75 MTPA Steel* CPP - 1634 MW 3.11 MTPA* 6.25 MTPA Mines Road solutions Renewable - 24 MW LGS

Domestic





Integrated Operations with multiple point of sale



Multiple sale points across steel value chain



Steel Capacities across Life Cycle



Iron Making* (6.75 MTPA)

DRI 3.12 MTPA

BF 2.13 MTPA

HBI 1.50 MTPA

<u>Liquid Steel</u> (6.75 MTPA)

SMS 6.75 MTPA

Finished Steel**
(6.55 MTPA)

WRM 0.60 MTPA

RUBM 0.75 MTPA

MLSM 0.60 MTPA

Plate Mill 2.20 MTPA

BRM 2.4 MTPA

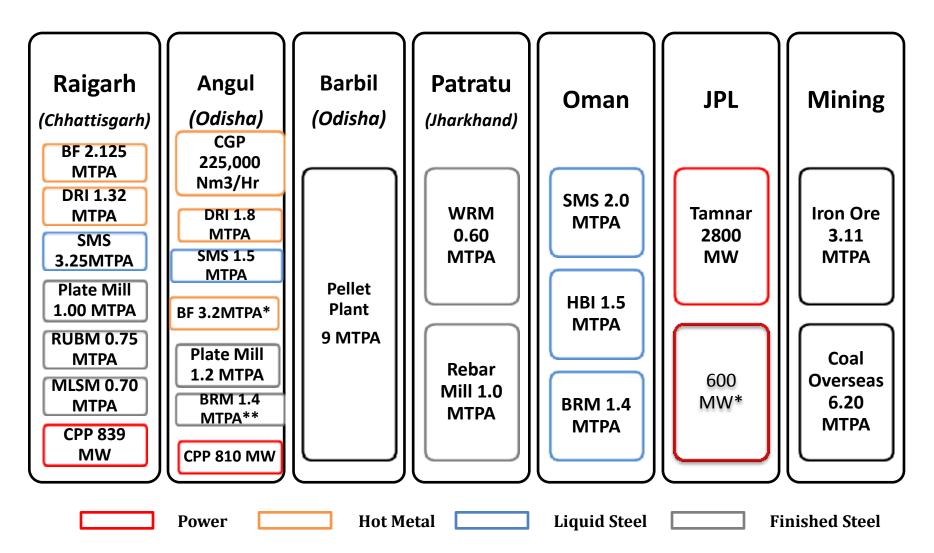
*BF in Angul 3.2 MTPA - Commissioning in FY17

**BRM in Angul 1.4 MTPA - Commissioning in FY17 Effective Finished Steel 7.95 MTPA









^{*}BF in Angul 3.2 MTPA - Commissioning in FY17

^{**}BRM in Angul 1.4 MTPA - Commissioning in FY17

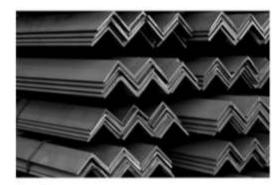


JSPL Product Range





Rail Track Rail: IRS 52, UIC 60(EI&E2), UIC 54E Crane Rails: CR 80, CR 100



Angles Sizes: 50mm to 250mm

LONG PRODUCTS



Parallel Flange Beams & Columns Sections: UB, UC, NPB, WPB, IPE and HE series. Size range: 180m to 900mm



Wire Rods Grades: MS, MC & HC, EQ, Boron and other Alloy Steel Size range: 5.2mm, 5.5mm to 22mm



Channel Sizes: 75mm to 400mm



Jindal Panther TMT Rebars Grades: 500, 500D, 550, 550D, 600 and CRS Size range: 6mm to 40mm, 45*, 50*



JSPL Product Range





Plates

Width: 1500mm to 4900mm Thickness: 5mm to 150mm



Coils

Width: 1500mm to 2500mm Thickness: 5mm to 25mm



Fabricated Structures

Sections: H-type Beam, I-type Beams, Box Sections and Star Coulums

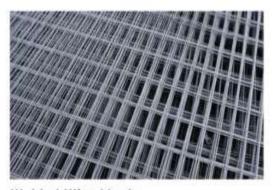
Sections: Depth: 350mm - 3000mm, Flange Width: 250mm - 1000mm, Length: 3 to 18 meters



Speed Floor Available Joist Depth: 200mm, 250mm, 300mm, 400mm



Cut & Bend Customized and Ready to Use TMT Rebars



Welded Wire Mesh Width: 1200mm to 3200mm Length: 2000mm to 6000mm



Special Grade Plates - Angul





Developed steel grades for various critical applications like boilers, ship building, petroleum pipes, high strength grades for automotive and earth movers, structural steel for oil exploration platforms, grades for making warships, ballistic launch applications and bullet proof vehicles, stainless steel low thickness plates for nuclear application





Value Added Products – help in higher Turnover & EBITDA margins











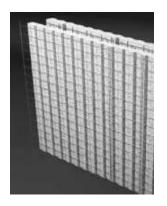
Cement

Cut & Bend

Welded Mesh

Speed Floor

LGS







Road Stabilizer



Bricks & Pavers

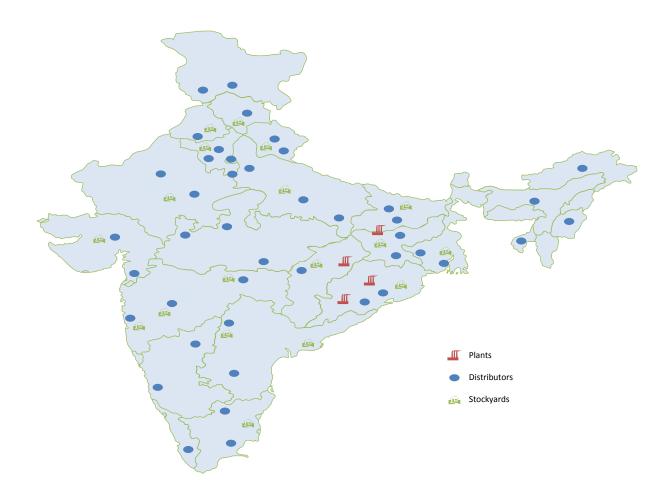


LWA



Extensive Sales and Distribution Network





Pan India presence with multiple customer touch points



Steady customer base of marquee corporates JINDAL



































































vedanta



ISPAT STEEL LIMITED



















Customer base comprising large public and private sector clients





POWER BUSINESS







Power Capacities at a glance



Independent Power Projects (IPP)

Project	Capacity (MW)	Fuel	Configurati on	Status
Tamnar 1 ^{(a)*}	1,000	Coal	4x250 MW	Operational
Tamnar 2 ^(a)	2,400	Coal	4x600 MW	1,800 MW operational, balance 600 MW synchronized
Satara (b)*	24	Wind	18x1.5 MW	Operational

^{*}Divestment announced

Captive power projects (within JSPL)

Project	Capacity (MW)	Fuel	Configuration	Status
DCPP, Raigarh	540	Coal	4x135 MW	Operational
JSPL, Raigarh	299	Coal & waste heat	2x25 MW & 40 MW (Waste heat) 2x55 MW 3x25 MW 24 MW	Operational
Angul, Odisha	810	Coal	6 x135 MW	Operational

One of the largest thermal portfolios in India



IPP - JINDAL POWER LIMITED





EUP -I 1000MW (4 X 250) **EUP -II** 1200MW (2 X 600) **EUP -III** 1200MW (2 X 600*)

*600 MW Synchronized, Await Commissioning





Key Contractual Arrangements for JPL

Tamnar-I, 1,000 MW (EUP I)

Tamnar-II - 1,200 MW (EUP II)

Tamnar-II - 1,200 MW (EUP III)

FSA



 Awaiting clarity on Tara Coal Block

 In the interim, coal sourced through – market purchase and e-auction Long term linkage from Mahanadi Coal Limited (MCL) and South Eastern Coalfields Limited (SECL) Awaiting clarity on Gare Palma IV/2 & 3 Coal mine

 Market purchase and eauction

PPA



■ TNEB – 200 MW

 Bilateral/short term/ merchant ■ TNEB – 400MW

CSEB – 60MW

■ KSEB – 200MW

KSEB – 150MW

CSEB – 60MW

Evacuation



 258km transmission line from plant to national grid

Open access against PPAs

Open access to be finalised against PPAs

Raw materials, transmission & PPAs in place for achieving higher PLF





PPA Arrangements

			Period		Quantum
Project	Buyer	Туре	From	То	(MW)
Tamnar II (Phase 1)	Tamil Nadu	Long Term	Feb-14	Sep-28	400
Tamnar I	Tallili Nauu	Medium Term	Sep-12	Aug-17	200
Tamnar II (Phase 1)	KSEB	Long Term	Jun-16	May-41	200
Tamnar II (Phase 1)	KSED	Long Term	Oct-17	Sep-42	150
Tamnar II (Phase 1)	Chhattiagadh	Long Term	After commercial operation of Unit and for complete life of plant		60
Tamnar II (Phase 2)	Chhattisgarh	Long Term	After commercial operation of Unit and for complete life of plant		60

Over 30% of total capacity tied up *





Upcoming PPAs

Procurer	Type Quantum (MW)		Schedule delivery	Tenure (years)
Uttar Pradesh	Long Term	2,800	0ct-16	15
Bihar	Long Term	500	3 year after submission of RFP	NA
Uttar Pradesh	Long Term	1,000	Oct-16	15
Railways	Medium/Long Term	210/180	Apr-17	1/12

JPL - Well placed on account of low capital cost base



JPL Financials



Particulars	Net Sales (Rs. Cr.)	PAT Generation (Rs. Cr.) (MU)		PLF
Year 2015-16	3,015	(102)	9,542	59% (EUP1) 28% (EUP 2)
Year 2014-15	3,228	(171)	10636	93% (EUP 1)
Year 2013-14	2,457	1,107	8282	92%
Year 2012-13	2,510	1,113	7973	91%
Year 2011-12	3,040	1,765	8589	98%







JPL- Snapshot of Key Financials

Particulars	1QFY17	4QFY16	1QFY16	%YoY	%QoQ
Net Sales	668	692	616	8%	-3%
EBITDA	182	119	180	1%	53%
EBITDA%	27%	17%	29%		
PBT	(217)	(475)	(54)	302%	54%
Profit/(Loss) after Tax	(217)	(332)	(70)	-410%	35%
Depreciation + Amortization	322	647	243	-233%	-50%
Cash Profit	104	204	185	-44%	-49%
Generation (MU)	2171	2358	1875	16%	-8%
PLF (%) - 4X250 MW	51%	61%	45%		
PLF (%) - 3X600 MW	27%	26%	23%		

Increase in PPA offtake likely to push EBITDA margins up

- - - - 32





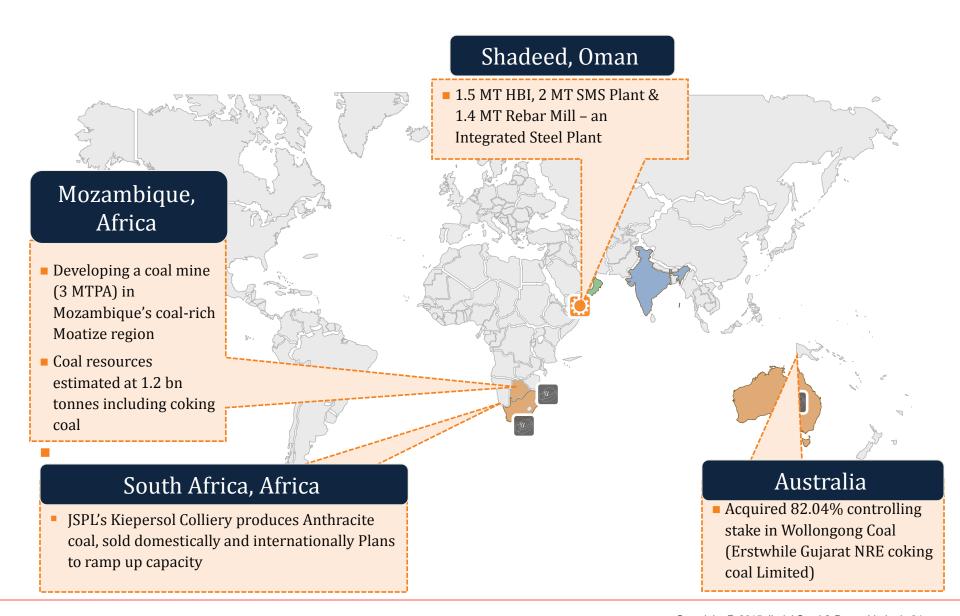
GLOBAL VENTURES





Summary of International Operations

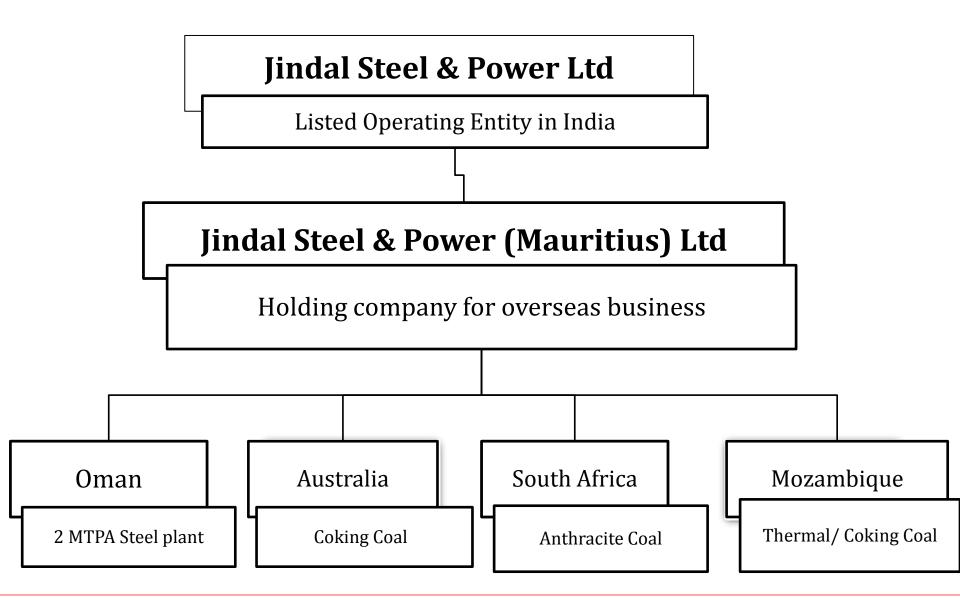








Holding structure for global operations





Jindal Shadeed Iron & Steel, Oman



Marching towards becoming a Fully Integrated Steel Plant



1.5 HBI 1.4 MTPA Rolling Mill 2 MTPA SMS





Oman - Salient Features

- First & Largest Integrated steel plant of Oman
- Third largest in Arabian Peninsula
- Port based steel plant
- Largest Arc furnace in Arabian Peninsula, with contracted natural gas
- Worlds Best Performing Midrex plant (category 1.5MTPA)
- Products: TMT Rebars, HBI, Blooms & Billets

Sourcing of Raw Materials - Oman Plant

- Iron Ore Pellets from Vale (Next door neighbour)
- Natural Gas from Oman Government through long term contract (at concessional prices)
- Scrap from External Purchase



Kiepersol Colliery, South Africa



An Underground Anthracite and Lean Bituminous Coal mine



Location: Piet Retief in Mpumalanga province, South Africa

Resources: Up to 40 MT

> Reserves: 22 MT

Products: Anthracite coal

➤ **Mining Capacity**: Can be expanded to 1.2 MTPA capacity annually



Chirodzi Mine - Mozambique, Africa



Open Cut Coking & Thermal Coal Mine



Location: Chirodzi, Mozambique (105 kms from Tete)

> Resources: 2,000 MT

> Reserves: 132 MT

> **Products**: Semi Hard coking coal, High Grade Thermal Coal

➤ **Mining Capacity**: 3 MTPA





Mozambique - Salient Features



Coking Coal Asset

Exploration License over 100 square kms. in Central Kalimantan

Medium to large size deposits of hard coking

Thermal Coal Asset

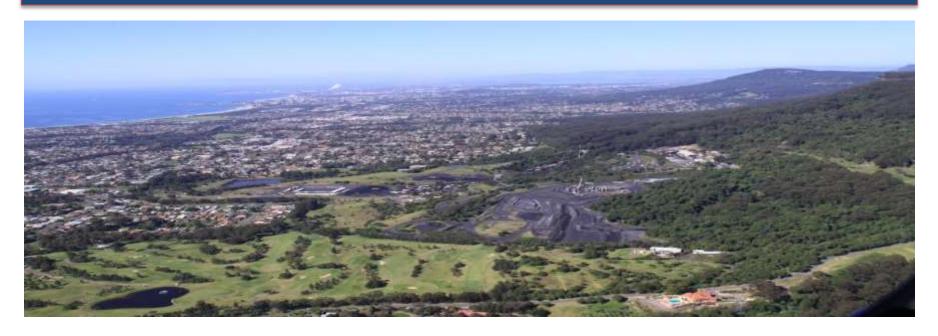
- Large size deposit of low ash low sulphur thermal coal for open cast operation
- MoU signed with Bupati Barito to develop road for coal hauling
- Return load for 200,000 MT tonnages secured resulting in decrease of logistics costs
- Infrastructure developed in Moatize for storage and loading of coal into trains



Wollongong Coal Ltd., Australia



Two Mines with Unique unmatched location & strategic advantages



➤ **Location:** Russell Vale & Wongawilli (Wollongong - 80 kms. South of Sydney)

➤ **Reserves**: 175 MT

> **Products**: High Quality Coking Coal

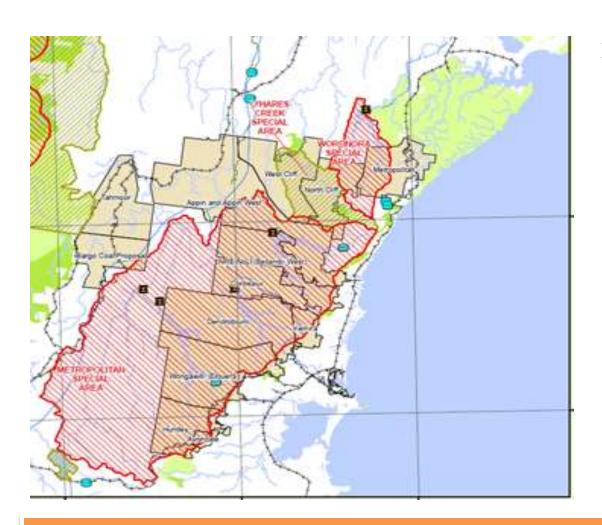
➤ **Mining Capacity**: Targeting 2 MTPA

➤ **Logistics**: Port Kembla - Less than 20 kms





Australia - Salient Features



Unique Geographic Location

- Wollongong (80 kms. South of Sydney)
- Experienced mining community available
- Port Kembla: Less than 20 kms with sufficient coal handling and Cape size capacity
- Easy and reliable connectivity through Rail and Road

Unique unmatched location with significant strategic advantages





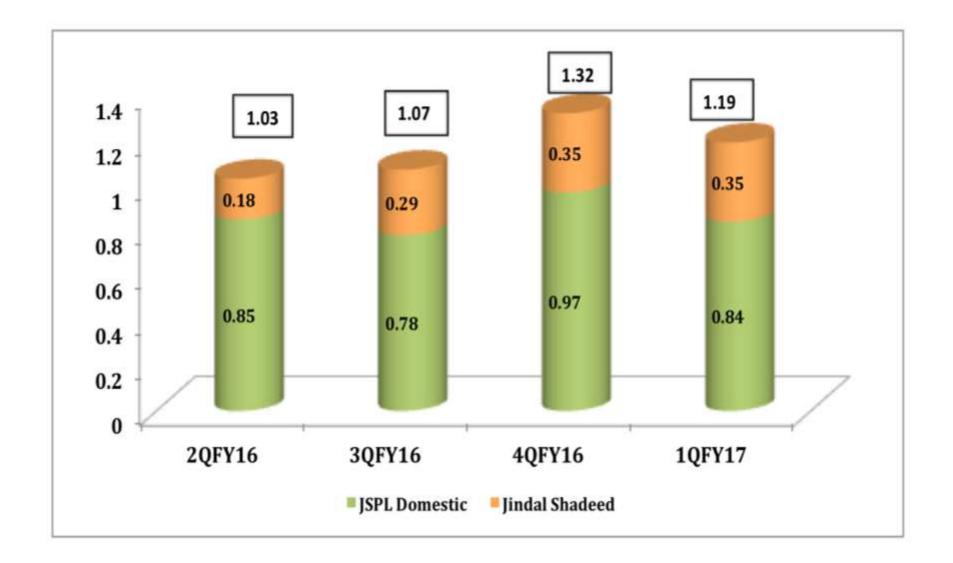
Financials Operational Highlights





Consolidated Steel Production

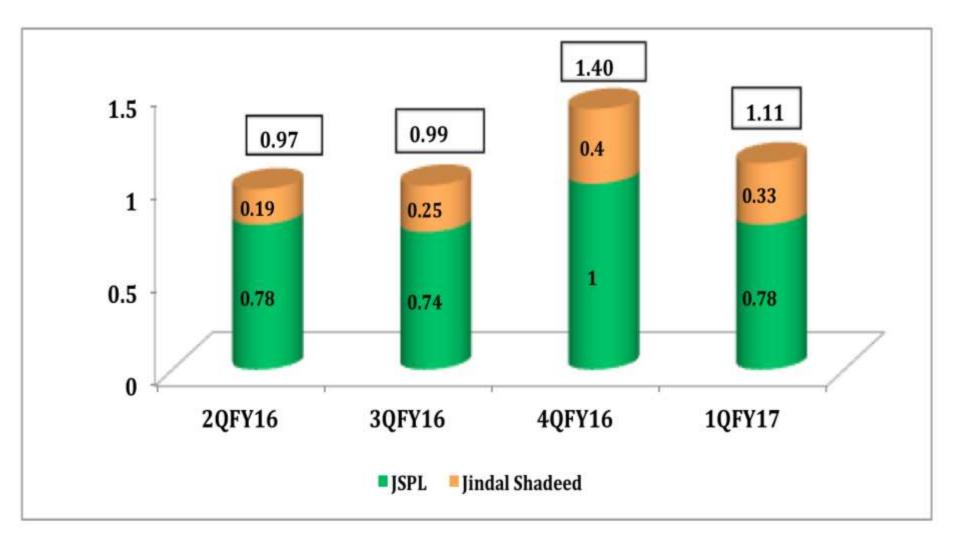






Consolidated Steel Sales Volumes







Consolidated Financials at a Glance



	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16
INCOME STATEMENT									
Revenue	5,539	10,913	11,152	13,194	18,351	19,807	19,286	19,584	18,412
EBITDA	2,253	5,908	5,232	6,398	6,935	6,669	5,776	5,667	3,483
PAT	1,251	3,007	3,635	3,804	4,002	2,912	1,894	-1,455	-1,999
Cash Profit	1,810	4,194	4,760	5,115	5,575	4,593	3,876	1,278	820
SIGNIFICANT RATIOS									
EBITDA Margin (%)	41	54	47	48	38	34	30	29	19
Net Profit to Sales (%)	23%	28%	33%	29%	22%	15%	10%	-7%	-11%
EPS (INR/Share) (a) (b)	13.5	32.4	39.1	40.8	42.4	31.1	20.5	-15.9	-21.8





Standalone 1Q FY 17 - Snapshot of Key Financials

Particulars	Q1 FY 17	Q1 FY16	Q4 FY 16	% Y-o-Y	% Q-o-Q
Total Revenue	3,124	3,126	3,436	0%	-9%
EBITDA	659	706	667	-7%	-1%
EBITDA %	21%	23%	19%		
Depreciation	489	636	483	-23%	1%
Finance Cost	601	690	644	-13%	-7%
Profit/(Loss) before tax(PBT)	(431)	(584)	(461)	26%	7%
Tax	(154)	(213)	(222)		
Profit/(Loss) after tax (PAT)	(277)	(371)	(239)	25%	-16%

-





Consolidated 1Q FY 17 - Snapshot of Key Financials

Particulars	Q1 FY 17	Q1 FY16	Q4 FY 16	% Y-o-Y	% Q-o-Q
Total Revenue	4,655	4,406	4,915	6%	-5%
EBITDA	984	1,009	888	-2%	11%
EBITDA %	21%	23%	18%		
Depreciation	917	996	1,184	-8%	-23%
Finance Cost	853	852	859	0%	-1%
Exceptional Item	(625)		113		
Profit/(Loss) before tax (PBT)	(1,380)	(753)	(972)	-83%	-42%
Tax	(141)	(194)	(376)		
Profit/(Loss) after tax (PAT)	(1,240)	(559)	(596)	-122%	-108%

-





Key Initiatives & Project Updates





Ushering Turnaround: Blast Furnace Construction, Angul







Ushering Turnaround: Coke Oven Plant Construction, Angul







Ushering Turnaround: Sinter Plant Construction, Angul







Converted: EAF to NEOF (Zero power furnace), Raigarh



- ➤ JSPL has successfully converted one of its Electric Arc Furnace(EAF) to a basic oxygen type furnace.
- ➤ Would result in i) lower Thermal coal requirement (as more hot metal produced through Blast Furnace route will be used) ii) power savings and iii) eliminates consumption of Electrodes.
- > This will result in substantial saving in our steel making (liquid steel) cost at Raigarh. .





Upgraded: 1.0 MTPA Plate Mill, Raigarh



- - 5⁴





Commissioned: 1.4 MTPA Rebar Mill, Oman







Construction & Solutions Growth : BKC, Mumbai





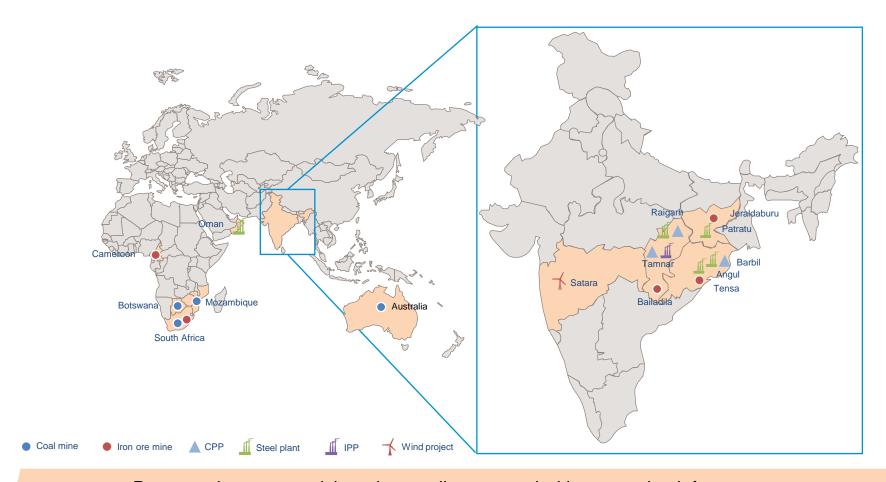


Facilities at a glance



Global Presence in attractive markets JINDAL





Presence in resource rich regions well connected with evacuation infrastructure





Chhattisgarh State



JSPL, Raigarh







Structural Steel Division, Punjipatra JINDAL







Heavy Machinery Division, Raipur







PANTHER Jindal Power Ltd. - 4x600 MW - Tamnar JINDAL









Odisha State



JSPL, Angul







Pellet Plant, Barbil









Jharkhand State



JSPL, Patratu









Oman



Jindal Shadeed, Oman







Jindal Shadeed, Oman







Making Sustainability A Focus Priority







A Responsible Corporate Citizen



9 PILLARS OF CSR





A Responsible Corporate Citizen



Health	Education & Skill development	Infrastructure	Women empowerment	Environment
85,000	15,000	2,50,000	1,000	87,000÷
Adolescent Girls benefited from our healthcare initiatives	Students empowered through quality education	People provided with safe and clean drinking water	Women entrepreneurs developed	Saplings planted
200,000	24,000+	10,000	1,500+	343
People benefited from our health initiatives	People provided with vocational training	People benefited by 1,000 sanitation facilities	Women benefited by 150+ Self Help Groups through income generation activities	Acres of watershed developed



Health & Safety Best Practices













Health & Safety Best Practices















Recent Awards & Recognitions

- JSPL-Barbil Pellet Plant awarded with most prestigious JIPM award for TPM -Excellence
 - First pellet plant in the world to be conferred with this JIPM award
- Jindal Shadeed won following laurels
 - Prestigious "Sultan Qaboos Award" for Industrial Excellence by the Ministry of Commerce and Industry on February 9, 2016
 - 2016 Steel Manufacturing Product Line Strategy Leadership Award, GCC", at GIL 2016: Middle East, Dammam, Saudi Arabia on February 10, 2016
- Jindal Shadeed have received 2 Awards from Midrex
 - For the achievement of 5 Million tons of production within 4 years of Operation [2011 2014]
 - For the achievement of Exceptional annual operational availability for the year 2014 98.51%. (Total 3 plants have received the awards out of 72 Midrex DR Plants in the world, and Jindal Shadeed stands number 2.)
- JSPL Raigarh got placed in Limca book of world records' for manufacturing longest 121
 meter long single piece track rail
- JPL received "Par Excellence Award for 5'S implementation" by QCFI on 7th Nov'15





Award and Accolades for JSPL (2014-15)

- National Award for Excellence in Energy Management 2014, CII
- National Award for Innovative Training Practices, ISTD Delhi, 2014
- Dun & Bradstreet Infra Award 2014 in Power Category
- Chhattisgarh Industrial Health & Safety Award, Govt of Chhattisgarh, 2014
- Award for Innovative HR Practices, Global HR Excellence Awards, 2015
- Best CSR Practice Education, Think Media Inc., 2014
- Project Excellence Award, Global Symposium, 2014
- Procurement Excellence Award: "Outstanding Leader in Procurement" at the 2nd Annual CPO Forum India & Awards 2014.
- Innovation in Employee Retention Strategies, Greentech Foundation, 2014
- 2nd Best in Overall Mining Mega Mines Group, Annual Safety Fortnight Competitions, 2015



2010

Other Award and Accolades



International Safety Award with merit 2014 by British Safety Council, UK.

World CSR Congress Award 2013

Greentech CSR Award 2013

2012 Golden Peacock National CSR Award 2012

Ranked No.1 as Wealth Creator in India over a 10- year period (Business World) Awarded the Dun & Bradstreet- Rolta Corporate Awards 2011

Ranked 3rd in the Metals Category of Business World's India's Most Respected Companies Survey
Received the Forbes Asia's 'Fabulous 50' International Award

Golden Peacock Innovation Management Awards

Greentech Award for 1st Position in Metal & Mining Industries

World HRD Congress CSR Award on women empowerment

Rated the World's 2nd Largest Value Creator by Boston Consulting Group (BCG), based on Total Shareholder Return from 2005-2009, and the largest Value Creator in Mining and Materials category

Received the Forbes Asia's 'Fabulous 50' International Award

Golden Peacock Innovation Management Awards

CSR Excellence Award 2010 by ASSOCHAM for promoting and propagating Corporate Social Responsibility initiatives

Received the CNBC's Most Promising Entrant into the Big League at IBLA

2009 National Energy Conservation Award
Golden Peacock Innovation Award 2009
Winner of 'Shrishti Green Cube Award 2009
SAIL HR Excellence Award 2009











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