

Axis Bank Limited

Regd. Office: 'Trishul', 3rd floor, Opp. Samartheshwar Temple, Law Garden, Ellisbridge, Ahmedabad - 380 006.
Corporate Office: 'Axis House' C-2, Wadia International Centre, Pandurang Budhkar Marg, Worli, Mumbai - 400 025.
CIN: L65110GJ1993PLC020769, Phone: 079-26409322, Fax: 079-26409321, Email: shareholders@axisbank.com

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2015

(₹ in lacs)

PARTICULARS	FOR THE QUARTER ENDED 31.12.2015	FOR THE QUARTER ENDED 30.09.2015	FOR THE QUARTER ENDED 31.12.2014	FOR THE NINE MONTHS ENDED 31.12.2015	FOR THE NINE MONTHS ENDED 31.12.2014	FOR THE YEAR ENDED 31.03.2015
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Interest earned (a)+(b)+(c)+(d)	10,193.33	9,959.61	8,889.74	30,089.08	25,781.52	35,478.60
(a) Interest/discount on advances/bills	7,529.37	7,344.01	6,501.92	21,947.16	18,843.17	25,867.82
(b) Income on investments	2,292.82	2,188.87	2,106.39	6,956.79	6,113.24	8,447.76
(c) Interest on balances with Reserve Bank of India and other inter-bank funds	68.76	91.59	53.90	231.41	164.18	231.26
(d) Others	302.38	335.14	227.53	953.72	660.93	931.76
2. Other Income (Refer note 2)	2,337.78	2,041.40	2,039.07	6,677.45	5,677.73	8,365.04
3. TOTAL INCOME (1+2)	12,531.11	12,001.01	10,928.81	36,766.53	31,459.25	43,843.64
4. Interest Expended	6,031.27	5,897.52	5,300.18	17,808.70	15,356.62	21,254.46
5. Operating expenses (i)+(ii)	2,514.78	2,475.54	2,314.03	7,252.75	6,730.07	9,203.74
(i) Employees cost	829.54	829.31	778.48	2,468.13	2,316.21	3,114.97
(ii) Other operating expenses	1,685.24	1,646.23	1,535.55	4,784.62	4,413.86	6,088.77
6. TOTAL EXPENDITURE (4+5) (Excluding Provisions and Contingencies)	8,546.05	8,373.06	7,614.21	25,061.45	22,086.69	30,458.20
7. OPERATING PROFIT (3-6) (Profit before Provisions and Contingencies)	3,985.06	3,627.95	3,314.60	11,705.08	9,372.56	13,385.44
8. Provisions (other than tax) and Contingencies (Net)	712.59	707.17	507.15	2,541.53	1,618.79	2,328.61
9. Exceptional Items	-	-	-	-	-	-
10. Profit/(Loss) from Ordinary Activities before Tax (7-8-9)	3,272.47	2,920.78	2,807.45	9,163.55	7,753.77	11,056.83
11. Tax expense	1,097.17	1,005.14	907.69	3,094.17	2,576.54	3,699.01
12. Net Profit/(Loss) from Ordinary Activities after Tax (10-11)	2,175.30	1,915.64	1,899.76	6,069.38	5,177.23	7,357.82
13. Extraordinary Items (net of tax expense)	-	-	-	-	-	-
14. Net Profit/(Loss) for the period (12-13)	2,175.30	1,915.64	1,899.76	6,069.38	5,177.23	7,357.82
15. Paid-up equity share capital (Face value ₹2/- per share)	475.78	475.59	472.65	475.78	472.65	474.10
16. Reserves excluding revaluation reserves						44,202.41
17. Analytical Ratios						
(i) Percentage of Shares held by Government of India	NIL	NIL	NIL	NIL	NIL	NIL
(ii) Capital Adequacy Ratio (Basel III)	13.90%	14.37%	14.06%	13.90%	14.06%	15.09%
(iii) Earnings per Share (EPS) for the period/year (before and after extraordinary items) (₹)						
- Basic	9.15	8.06	8.05	25.54	21.96	31.18
- Diluted	9.09	8.00	7.98	25.37	21.77	30.85
(iv) NPA Ratios						
(a) Amount of Gross Non-Performing Assets	5,724.05	4,451.11	3,901.59	5,724.05	3,901.59	4,110.19
(b) Amount of Net Non-Performing Assets	2,514.09	1,543.62	1,250.67	2,514.09	1,250.67	1,316.71
(c) % of Gross NPAs	1.68	1.38	1.34	1.68	1.34	1.34
(d) % of Net NPAs	0.75	0.48	0.44	0.75	0.44	0.44
(v) Return on Assets (annualized)	1.79	1.64	1.86	1.74	1.78	1.83

SIGNED FOR IDENTIFICATION
BY *S.R. Batliboi*
20/11/15
S.R. BATLIBOI & CO. LLP
MUMBAI

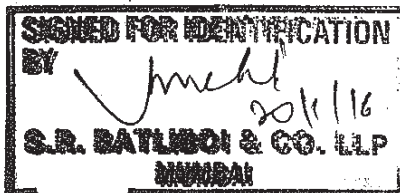
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Notes:

1. Statement of Assets and Liabilities of the Bank as on 31st December, 2015 is given below.

Particulars	(₹ in lacs)	
	As on 31.12.2015 (Unaudited)	As on 31.12.2014 (Unaudited)
CAPITAL AND LIABILITIES		
Capital	475.78	472.65
Reserves and Surplus	50,570.98	43,343.51
Deposits	3,38,342.83	2,91,198.65
Borrowings	91,958.25	72,987.51
Other Liabilities and Provisions	15,043.49	13,107.28
TOTAL	4,96,391.33	4,21,109.60
ASSETS		
Cash and Balances with Reserve Bank of India	17,450.60	15,504.40
Balances with Banks and Money at Call and Short Notice	15,595.30	10,398.93
Investments	1,15,444.73	1,08,826.41
Advances	3,15,367.23	2,60,567.33
Fixed Assets	2,616.06	2,472.08
Other Assets	29,917.41	23,340.45
TOTAL	4,96,391.33	4,21,109.60

2. 'Other Income' includes gains from securities' transactions, commission earned from guarantees/letter of credit, fees earned from providing services to customers, selling of third party products, ATM sharing fees.'
3. During the current quarter, the Bank infused equity capital of ₹100 crores in Axis Finance Ltd., a wholly owned subsidiary of the Bank.
4. In accordance with RBI circular DBR.BP.BC.No.31/21.04.018/2015-16 dated 16th July, 2015, the Bank has classified deposits placed with NABARD/SIDBI/NHB for meeting shortfall in Priority Sector Lending under 'Other Assets', which were hitherto included under 'Investments'. Similarly, interest income on such deposits has been classified under the head 'Interest Earned - Others', which was hitherto included under 'Interest Earned - Income on Investments'. Figures for the previous periods have also been regrouped to conform to current period's classification. --
5. During the quarter ended 31st December, 2015, the Bank allotted 9,70,315 equity shares pursuant to the exercise of options under its Employee Stock Option Scheme.
6. In accordance with RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' and RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures which are available on its website at the following link: <http://www.axisbank.com/investor-corner/baselIII-disclosures.aspx>. The disclosures have not been subjected to audit or limited review by the statutory auditors of the Bank.
7. The above results have been approved by the Board of Directors of the Bank at its meeting held at Mumbai today.
8. These results for the quarter and nine months ended 31st December, 2015 have been subjected to a "Limited Review" by the statutory auditors of the Bank.
9. Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



**Axis Bank Limited
Segmental Results**

(₹ in lacs)

		FOR THE QUARTER ENDED 31.12.2015	FOR THE QUARTER ENDED 30.09.2015	FOR THE QUARTER ENDED 31.12.2014	FOR THE NINE MONTHS ENDED 31.12.2015	FOR THE NINE MONTHS ENDED 31.12.2014	FOR THE YEAR ENDED 31.03.2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue						
A	Treasury	14,744.95	15,686.51	12,864.12	43,329.65	37,374.85	51,781.35
B	Corporate/Wholesale Banking	5,763.84	5,649.35	5,196.56	16,943.18	15,196.35	21,105.60
C	Retail Banking	8,610.26	8,469.11	7,230.94	24,926.08	20,790.49	28,297.74
D	Other Banking Business	201.94	208.23	216.33	570.85	540.01	875.53
	Total	29,320.99	30,013.20	25,507.95	85,769.76	73,901.70	1,02,060.22
	Less: Inter segment revenue	16,789.88	18,012.19	14,579.14	49,003.23	42,442.45	58,216.58
	Income from Operations	12,531.11	12,001.01	10,928.81	36,766.53	31,459.25	43,843.64
2	Segment Results After Provisions & Before Tax						
A	Treasury	741.40	376.16	805.01	2,420.81	2,159.23	3,067.79
B	Corporate/Wholesale Banking	1,609.73	1,632.92	1,450.89	4,253.75	4,278.82	6,022.68
C	Retail Banking	748.61	727.56	347.16	1,995.24	843.99	1,177.52
D	Other Banking Business	172.73	184.14	204.39	493.75	471.73	788.84
	Total Profit Before Tax	3,272.47	2,920.78	2,807.45	9,163.55	7,753.77	11,056.83
3	Capital Employed						
A	Treasury	2,605.28	10,671.56	12,051.86	2,605.28	12,051.86	16,413.07
B	Corporate/Wholesale Banking	1,05,282.24	92,409.74	87,443.93	1,05,282.24	87,443.93	82,886.47
C	Retail Banking	(59,867.04)	(57,248.89)	(58,265.98)	(59,867.04)	(58,265.98)	(56,032.29)
D	Other Banking Business	639.43	786.64	431.60	639.43	431.60	576.60
E	Unallocated	2,386.85	2,273.05	2,154.75	2,386.85	2,154.75	832.66
	Total	51,046.76	48,892.10	43,816.16	51,046.76	43,816.16	44,676.51

Note: Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

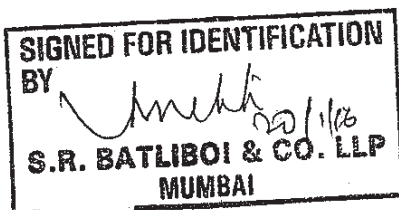
For and on behalf of the Board



SHIKHA SHARMA
MD & CEO

Place: Mumbai
Date: 20th January, 2016

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Limited Review Report**Review Report to
The Board of Directors
Axis Bank Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of Axis Bank Limited ("the "Bank") for the quarter ended December 31, 2015 and nine months period ended on that date (the "Statement"). The disclosures relating to "Pillar 3 under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which a link have been provided in aforesaid Statement have not been reviewed by us. This Statement is the responsibility of the Bank's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Bank's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

For S.R. BATLIBOI & CO. LLP
ICAI Firm registration number: 301003E
Chartered Accountants



per Viren H Mehta
Partner
Membership No.: 048749

Place: Mumbai
Date: January 20, 2016

PRESS RELEASE**AXIS BANK ANNOUNCES FINANCIAL RESULTS
FOR THE QUARTER AND NINE-MONTHS ENDED 31st DECEMBER 2015****Results at a Glance**

- **Net Profit for Q3FY16 grew 15% YOY to ₹2,175 crores and for 9MFY16 grew 17% YOY to ₹6,069 crores**
- **The Bank's Retail franchise registered strong performance**
 - **CASA, for Q3FY16, grew 17% YOY and constitutes 43% of Total Deposits**
 - **Savings Account balances grew at 16% YOY**
 - **Retail Advances growth continues to be strong at 27% YOY**
 - **Retail Advances now account for 40% of Net Advances of the Bank**
 - **Retail Fee Income in Q3FY16 grew 14% YOY and constitutes 40% of Total Fee Income**
- **The Bank's GNPA and Net NPA levels were 1.68% and 0.75% respectively in Q3FY16 as against 1.38% and 0.48% respectively, in the previous quarter.**
- **In Q3FY16, the Bank has taken into account the full impact of the asset quality review conducted by RBI**
- **Net Advances grew 21%, led by Retail growing at 27% followed by Corporate Advances growing at 21%**
- **The Bank is well capitalised with a healthy Capital Adequacy Ratio (CAR). Under Basel III, Total CAR & Tier I CAR (including the net profit for 9MFY16) stood at 15.47% and 12.35% respectively**

The Board of Directors of Axis Bank Limited approved the financial results for the quarter and nine months ended 31st December 2015 at its meeting held in Mumbai on Wednesday, 20th January 2016. The results have been subjected to a Limited Review by the Bank's Statutory Auditors.

Profit & Loss Account: Period ended 31st December 2015**• Core Operating Profit and Net Profit**

Earnings quality remained strong with the Bank showing a healthy financial performance in terms of growth in core revenues for the quarter and nine months ended 31st December 2015. The Bank's Core Operating Profit for Q3FY16 grew by a robust 20% YOY to ₹3,571 crores, and for 9MFY16 grew by 24% YOY to ₹10,477 crores. The Net Profit for Q3FY16 and 9MFY16 grew by 15% YOY and 17% YOY to ₹2,175 crores and ₹6,069 crores respectively.

• Net Interest Income and Net Interest Margin

The Bank's Net Interest Income (NII) grew by 16% YOY to ₹4,162 crores during Q3FY16 from ₹3,590 crores in Q3FY15. Net interest margin for Q3FY16 remained healthy and stood at 3.79%. NII for 9MFY16 also rose 18% YOY to ₹12,280 crores from ₹10,425 crores during 9MFY15.

- **Other Income**

Other income (comprising fee, trading profit and miscellaneous income) for Q3FY16 grew 15% YOY and stood at ₹2,338 crores as against ₹2,039 crores during the same period last year. During 9MFY16, other income grew 18% YOY and stood at ₹6,677 crores. During the quarter, fee income grew 12% YOY to reach ₹1,885 crores. The key driver to the growth in fee income was Retail Banking, which grew by 14% YOY and constituted 40% of the Bank's total fee income. Transaction Banking fees grew 9% YOY and constituted 20% of the total fee income. Treasury & DCM fee performance was robust and grew 15% YOY to constitute 10% of the total fee income of the Bank. During 9MFY16, fee income grew 13% YOY primarily driven by 17% YOY growth in retail fee and 37% YOY growth in Treasury & DCM.

Balance Sheet: As on 31st December 2015

The Bank's Balance Sheet grew 18% YOY and stood at ₹4,96,391 crores as on 31st December 2015. The Bank's Advances grew 21% YOY to ₹3,15,367 crores as on 31st December 2015. Retail Advances grew 27% YOY and stood at ₹1,25,796 crores and accounted for 40% of the Net Advances of the Bank. If we were to include SME loans that qualify as regulatory retail, the share of retail loans to total loans would be 45%. Corporate credit grew 21% YOY and stood at ₹1,48,385 crores; and accounted for 47% of Net Advances. SME Advances grew 7% YOY and stood at ₹41,186 crores.

The book value of the Bank's investments portfolio as on 31st December 2015, was ₹1,15,445 crores, of which ₹83,711 crores were in government securities, while ₹23,997 crores were invested in corporate bonds and ₹7,737 crores in other securities such as equities, preference shares, mutual funds, etc.

CASA Deposits as on 31st December 2015 constituted 43% of total deposits. Savings Account balances grew at a strong 16% YOY, up sharply from the 12% YOY growth we had last quarter. CASA, on a daily average basis, recorded a growth of 14%, in which Savings Bank Deposits recorded a growth of 13% YOY, while Current Account deposits grew by 15%. The proportion of CASA on a daily average basis remained at the same level as the previous quarter and constituted 40% of total deposits.

CASA and Retail Term Deposits constituted 79% of Total Deposits as on 31st December 2015 compared to 78% as on 31st December 2014.

Capital Adequacy and Shareholders' Funds

The shareholders' funds of the Bank grew 17% YOY and stood at ₹51,047 crores as on 31st December 2015. The Bank is well capitalised. Under Basel III, the Capital Adequacy Ratio (CAR) and Tier I CAR as on 31st December 2015 (including the net profit for 9MFY16) was 15.47% and 12.35% respectively.

Asset Quality

As a prudent measure, the Bank has fully recognized the necessary impairment and the resultant provisioning impact of the asset reclassification as per RBI's assessment in the current quarter itself. Consequently, as on 31st December 2015, the Bank's GNPA and Net NPA levels were 1.68% and 0.75% respectively, as against 1.38% and 0.48% respectively as on 30th September 2015.

As on 31st December 2015, the Bank's provision coverage, as a proportion of Gross NPAs including prudential write-offs, was 72%. The provision coverage before accumulated write-offs was 82%.

As on 31st December 2015, the Bank's Gross NPA was ₹5,724 crores against ₹4,451 crores as on 30th September 2015. During the quarter, the Bank added ₹2,082 crores to Gross NPAs, and Recoveries and upgrades were ₹156 crores. There were no sales to ARCs during the quarter. The cumulative value of net restructured advances as on 31st December 2015 stood at ₹7,745 crores, constituting 2.31% of net customer assets, compared to ₹8,426 crores, constituting 2.65% of net customer assets as on 30th September 2015.

Network

During Q3FY16, the Bank added 62 branches to its network across the country, pushing up the tally to 216 new branches in 9MFY16. As on 31st December 2015, the Bank had a network of 2,805 domestic branches and extension counters situated in 1,796 centres compared to 2,558 domestic branches and extension counters situated in 1,708 centres last year. As on 31st December 2015, the Bank had 12,631 ATMs spread across the country.

International Business

The Bank has nine international offices with branches at Singapore, Hong Kong, Dubai (at the DIFC), Colombo and Shanghai; representative offices at Dubai, Abu Dhabi, Dhaka and an overseas subsidiary at London, UK. The international offices focus on corporate lending, trade finance, syndication and investment banking and liability businesses.

The total assets under overseas branches were USD 8.06 billion as on 31st December 2015.

Appointment of Additional Independent Director

Ms. Ketaki Bhagwati has joined the Board of Directors as an Additional Independent Director with effect from 19th January 2016. Ms. Bhagwati is a former Chief Investment Officer in the Financial Institutions Group at the International Finance Corporation (IFC). She has over twenty four years of experience in private equity, M&A, debt & structured finance and distressed asset workouts. Ms. Bhagwati has a Bachelors of Arts from Wellesley College (USA) and a Master of Public Administration from Harvard University's John F. Kennedy School of Government.

She is currently a member of the Wellesley College Business Leadership Council and Golden Seeds, an early stage investment firm with a focus on women leaders.

Appointment of Additional Non-Executive Director

Mr. B. Babu Rao has joined the Board of Directors as an Additional Non-Executive Director (Nominee of SUUTI) with effect from 19th January 2016. Mr. Rao has more than 26 years of experience in the area of Finance, Capital Markets and Fund Management in UTI Mutual Fund. Mr. B. Babu Rao is an MBA from Indian Institute of Management, Ahmedabad.

Mr. Rao is currently managing the activities of the Specified Undertaking of UTI (SUUTI) on deputation from UTI Asset Management Company Ltd.

A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

For further information, please contact Mr. Suresh Warriar at 91-22-24255601 or email: suresh.warrier@axisbank.com

₹ crore

Financial Performance	Q3FY16	Q3FY15	% Growth	9MFY16	9MFY15	% Growth
Net Profit	2,175.30	1,899.76	14.50	6,069.38	5,177.23	17.23
EPS Diluted (₹)	36.15	31.66	14.18	33.76	28.89	16.86
Net Interest Income	4,162.06	3,589.56	15.95	12,280.38	10,424.90	17.80
Other Income	2,337.78	2,039.07	14.65	6,677.45	5,677.73	17.61
- Fee Income	1,884.70	1,686.42	11.76	5,248.15	4,654.96	12.74
- Trading Income	337.81	329.03	2.67	1,151.79	860.08	33.92
- Miscellaneous Income	115.27	23.62	388.02	277.51	162.69	70.58
Operating Revenue	6,499.84	5,628.63	15.48	18,957.83	16,102.63	17.73
Core Operating Revenue*	6,086.07	5,299.60	14.84	17,730.08	15,212.10	16.55
Operating Expenses	2,514.78	2,314.03	8.68	7,252.75	6,730.07	7.77
Operating Profit	3,985.06	3,314.60	20.23	11,705.08	9,372.56	24.89
Core Operating Profit**	3,571.29	2,985.57	19.62	10,477.33	8,482.03	23.52

* Core Operating Revenue = Operating Revenue - Trading Income – Gain on Repatriation of profit of overseas branches

** Core Operating Profit = Operating Profit - Trading Income - Gain on Repatriation of profit of overseas branches

₹ crore

Condensed Unconsolidated Balance Sheet	As on 31st December '15	As on 31st December '14
CAPITAL AND LIABILITIES		
Capital	475.78	472.65
Reserves & Surplus	50,570.98	43,343.51
Deposits	338,342.83	291,198.65
Borrowings	91,958.25	72,987.51
Other Liabilities and Provisions	15,043.49	13,107.28
Total	496,391.33	421,109.60
ASSETS		
Cash and Balances with Reserve Bank of India and Balances with Banks and Money at Call and Short Notice	33,045.90	25,903.33
Investments	115,444.73	108,826.41
Advances	315,367.23	260,567.33
Fixed Assets	2,616.06	2,472.08
Other Assets	29,917.41	23,340.45
Total	496,391.33	421,109.60

₹ crore

Business Performance	As on 31st December '15	As on 31st December '14	% Growth
Total Deposits	338,343	291,199	16.19
Demand Deposits	146,322	125,586	16.51
- Savings Bank Deposits	92,758	79,953	16.02
- Current Account Deposits	53,564	45,633	17.38
Demand Deposits as % of Total Deposits	43%	43%	
Term Deposits	192,021	165,613	15.95
Retail Term Deposits	120,352	101,906	18.10
Demand Deposits on a Cumulative Daily Average Basis (CDAB) for the nine months	120,202	105,651	13.77
Demand Deposits as % Total Deposits (CDAB) for the nine months	40%	40%	
Net Advances (a) +(b) + (c)	315,367	260,567	21.03
(a) Corporate Credit	148,385	122,944	20.69
(b) SME	41,186	38,404	7.24
(c) Retail Advances	125,796	99,219	26.79
Investments	115,445	108,826	6.08
Balance Sheet Size	496,391	421,110	17.88
Net NPA as % of Net Customer Assets	0.75%	0.44%	
Gross NPA as % of Gross Customer Assets	1.68%	1.34%	
Equity Capital	476	473	0.63
Shareholders' Funds	51,047	43,816	16.50
Capital Adequacy Ratio (Basel III)	13.90%	14.06%	
- Tier I	10.78%	10.86%	
- Tier II	3.12%	3.20%	
Capital Adequacy Ratio (Basel III) (including Net Profit for 9M)	15.47%	15.64%	
- Tier I	12.35%	12.44%	
- Tier II	3.12%	3.20%	

In accordance with RBI circular DBR.BP.BC.No.31/21.04.018/2015-16 dated 16th July, 2015, the Bank has classified deposits placed with NABARD/SIDBI/NHB for meeting shortfall in Priority Sector Lending under 'Other Assets', which were hitherto included under 'Investments'. Figures for the previous periods have also been regrouped to conform to current period's classification.

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as “will”, “aim”, “will likely result”, “would”, “believe”, “may”, “expect”, “will continue”, “anticipate”, “estimate”, “intend”, “plan”, “contemplate”, “seek to”, “future”, “objective”, “goal”, “strategy”, “philosophy”, “project”, “should”, “will pursue” and similar expressions or variations of such expressions may constitute “forward-looking statements”. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



FY2015-16
Third Quarter Results

Earnings Presentation

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as “will”, “aim”, “will likely result”, “would”, “believe”, “may”, “expect”, “will continue”, “anticipate”, “estimate”, “intend”, “plan”, “contemplate”, “seek to”, “future”, “objective”, “goal”, “strategy”, “philosophy”, “project”, “should”, “will pursue” and similar expressions or variations of such expressions may constitute “forward-looking statements”. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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Overview



Snapshot (As on December 31, 2015)

Total Assets	₹4,96,391 crores
Net Advances	₹3,15,367 crores
Total Deposits	₹3,38,343 crores
Net Profit (Q3FY16)	₹2,175 crores
Net Profit (9MFY16)	₹6,069 crores
Shareholders' Funds	₹51,047 crores
Diluted EPS (annualised)	₹33.76
ROA (9MFY16)	1.74%
ROE (9MFY16)	17.60%
Net NPA Ratio	0.75%
Basel III Tier I CAR ²	12.35%
Basel III Total CAR ²	15.47%
Saving Bank Accounts (No.)	166 lac
Branches ³	2,805
International Presence ⁴	9
ATMs	12,631

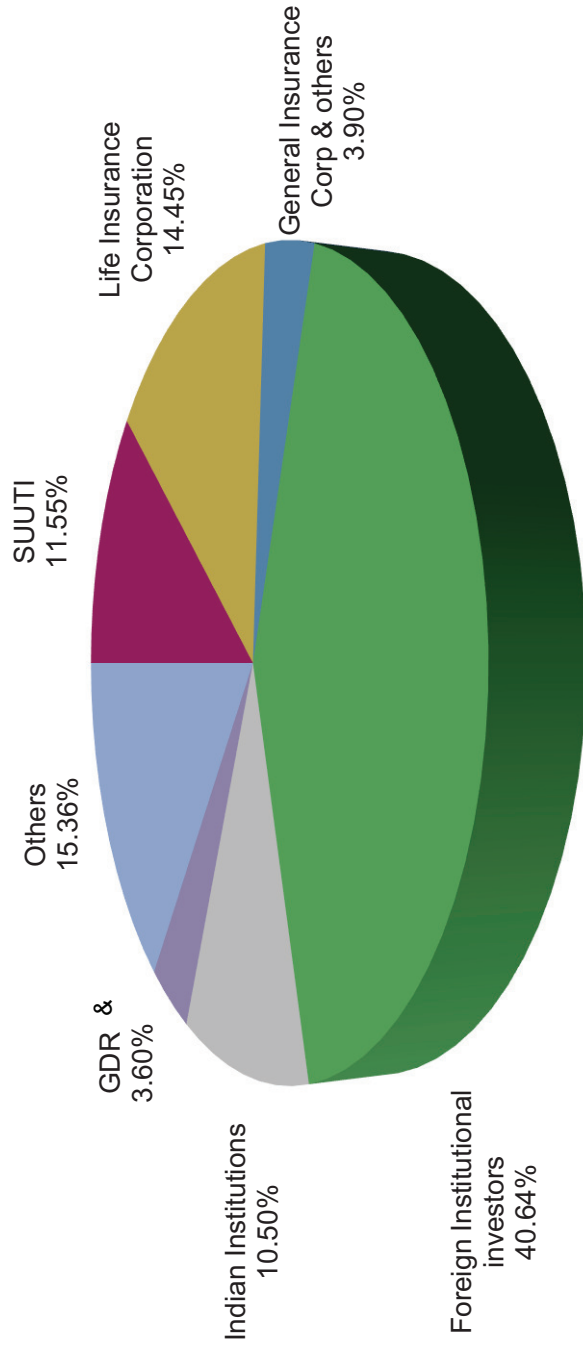
¹ Small and Medium Enterprises

² Includes profits for nine months

³ Include extension counters

⁴ Includes overseas subsidiary in UK

Shareholding Pattern (As on December 31, 2015)

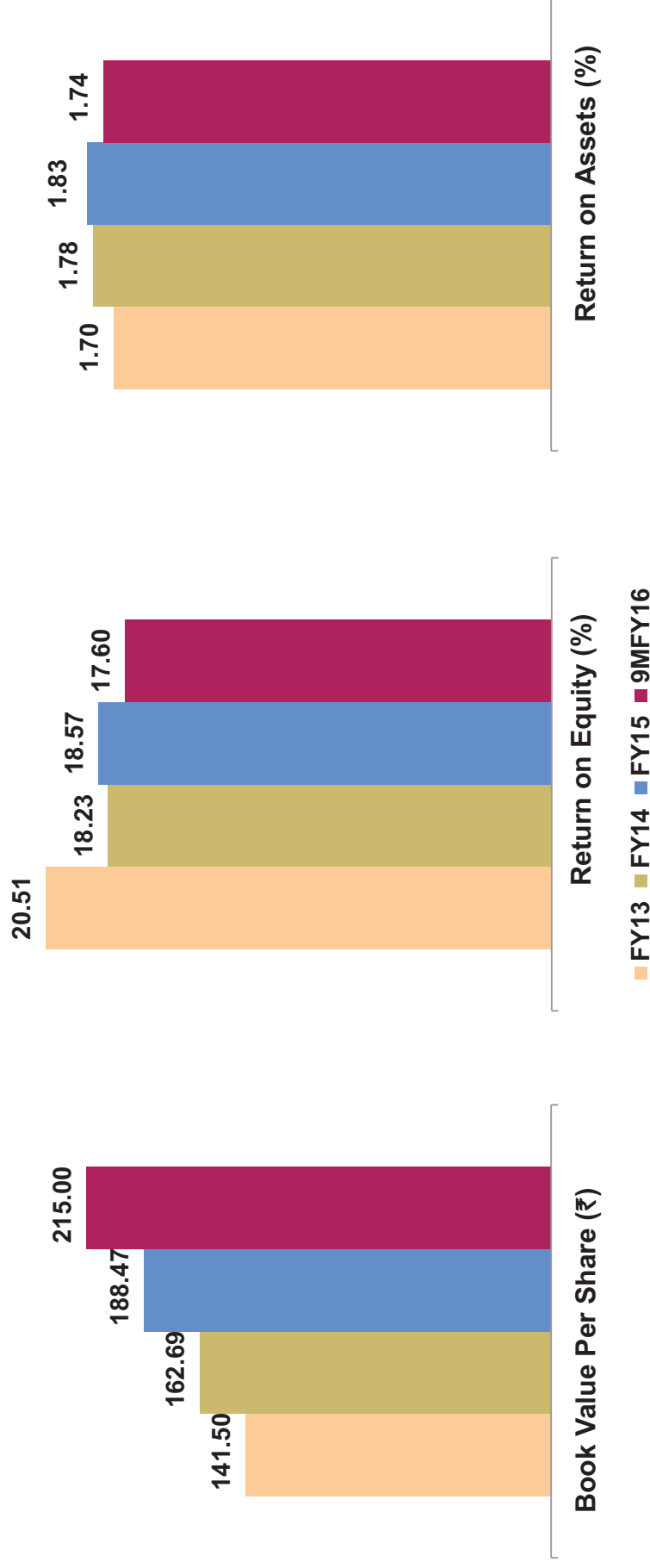


- Share Capital ₹476 crores
- Shareholders' Funds ₹51,047 crores
- Book Value Per Share ₹215
- Diluted EPS (annualised) ₹33.76
- Market Capitalisation ₹93,512 crores (as on January 19, 2016)

As on December 31, 2015, against GDR[&] issuance of 62.7 mn, outstanding GDRs stood at 17.1 mn

[&]1 GDR = 5 shares

High Shareholder Returns



A strong franchise demonstrating consistent value creation over time

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Performance Highlights

	<u>Q3FY16</u>	<u>9MFY16</u>
Net Profit	↑ 15% YOY	↑ 17% YOY
Net Interest Income	↑ 16% YOY	↑ 18% YOY
Fee Income	↑ 12% YOY	↑ 13% YOY
Core Operating Revenue	↑ 15% YOY	↑ 17% YOY
Core Operating Profit	↑ 20% YOY	↑ 24% YOY
CASA ¹	↑ 17% YOY	
CASA (Daily Average)	↑ 15% YOY	
Total Deposits ¹	↑ 16% YOY	
Total Advances ¹	↑ 21% YOY	

¹ As on 31st December 2015

Key Financial Highlights

Retail Franchise registered strong performance

- CASA Deposits for Q3FY16 grew 17% YOY and constitutes 43% of Total Deposits; Savings Bank Deposits for Q3FY16 grew well at 16% YOY
- Retail Advances growth remains strong at 27% YOY and accounts for 40% of Net Advances
- Retail Fee Income in Q3FY16 grew 14% YOY and constitutes 40% of Total Fee Income

Stable Earnings Profile

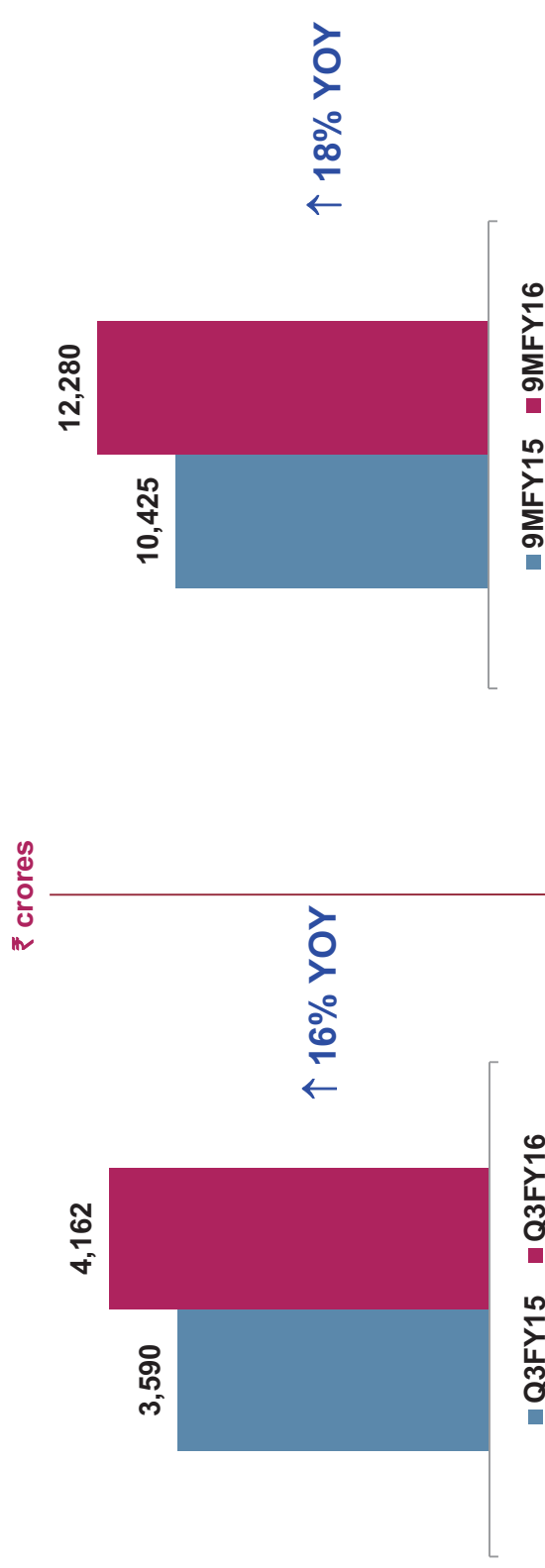
- Core Operating Revenue in Q3FY16 grew 15% YOY and stood at ₹6,086 crores
- Core Operating Profit in Q3FY16 rose to ₹3,571 crores, registered growth of 20% YOY
- Return on Assets & Return on Equity for Q3FY16 stood at 1.79% and 18.07% respectively

Well positioned for future growth with Tier I CAR[&] of 12.35% & Total CAR[&] of 15.47% under Basel III

Overall, a well capitalised Bank achieving consistently superior returns

[&] Includes profits for the nine months

Growing Net Interest Income

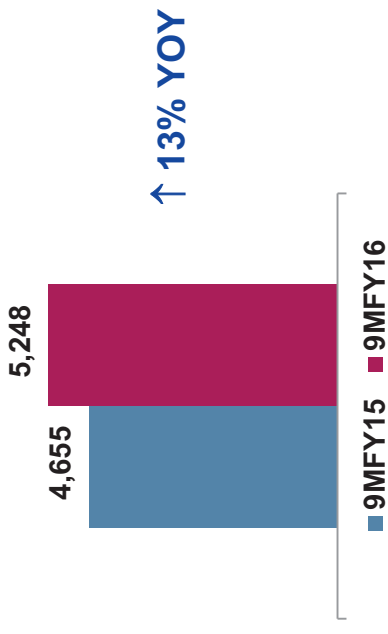
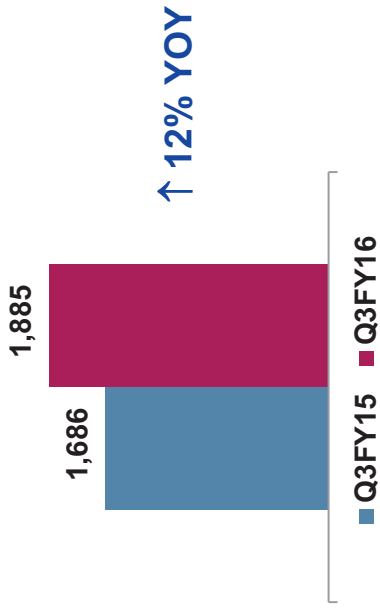


Trend in NIIs (₹ crores)

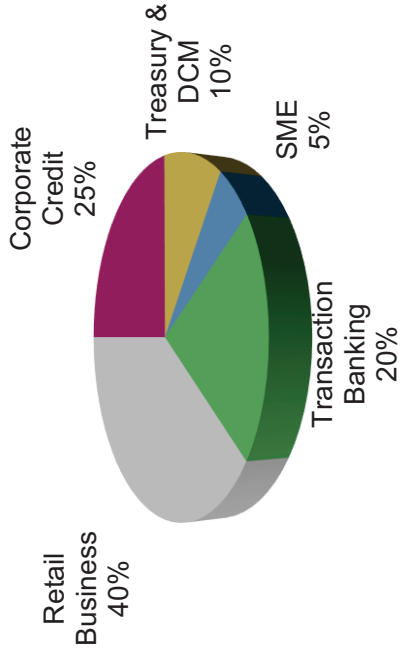
FY12	8,018
FY13	9,666
FY14	11,952
FY15	14,224
CAGR	21%

Diversified Fee Income Profile

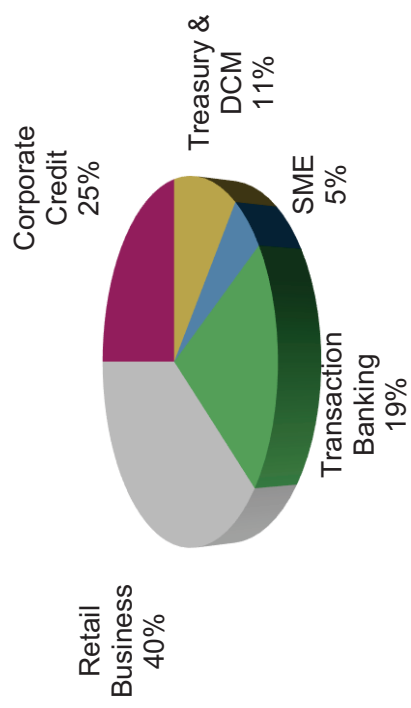
₹ crores



Q3FY16

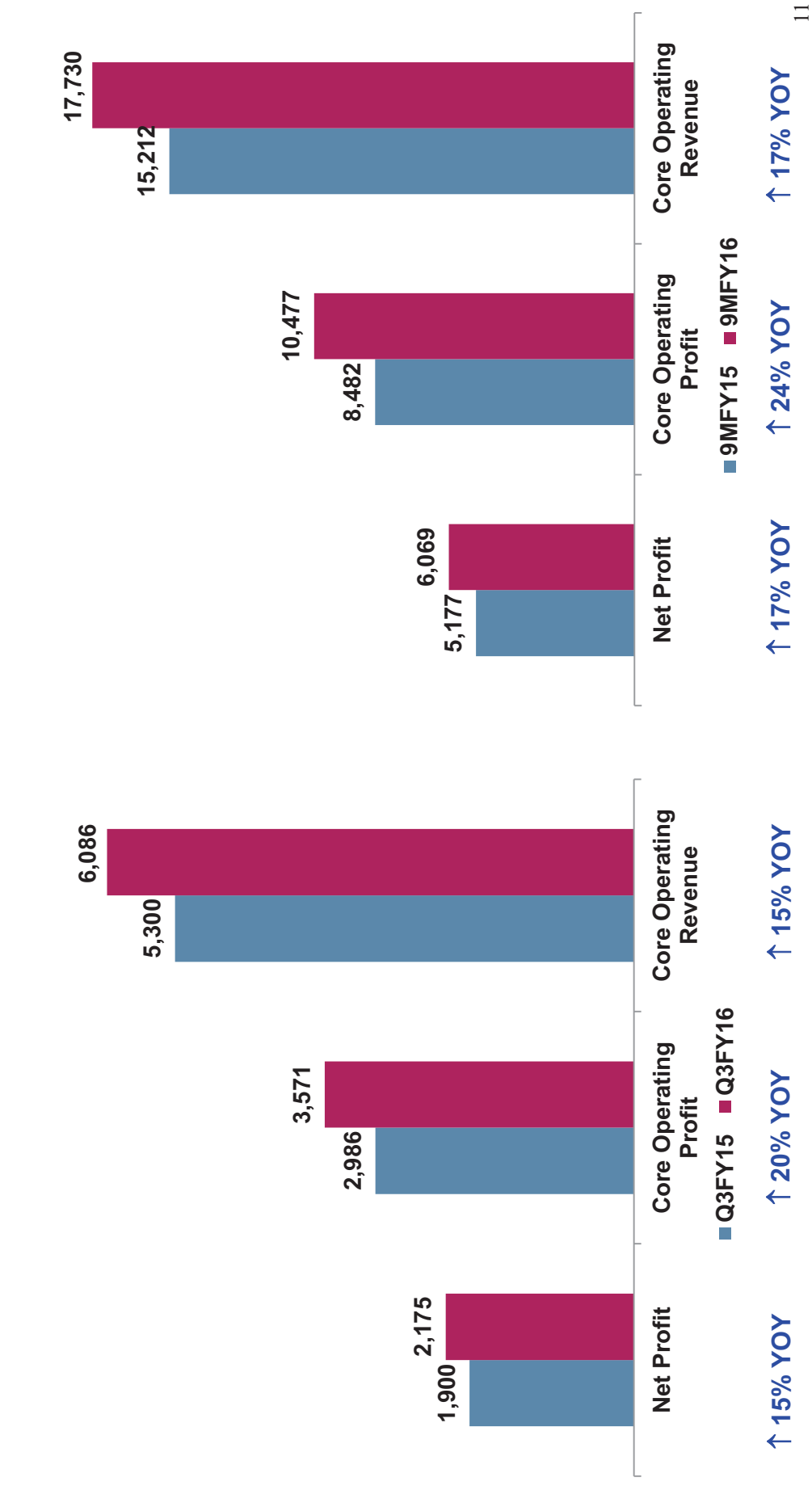


9MFY16



Sustained Profitability Growth: Robust Operating Revenue

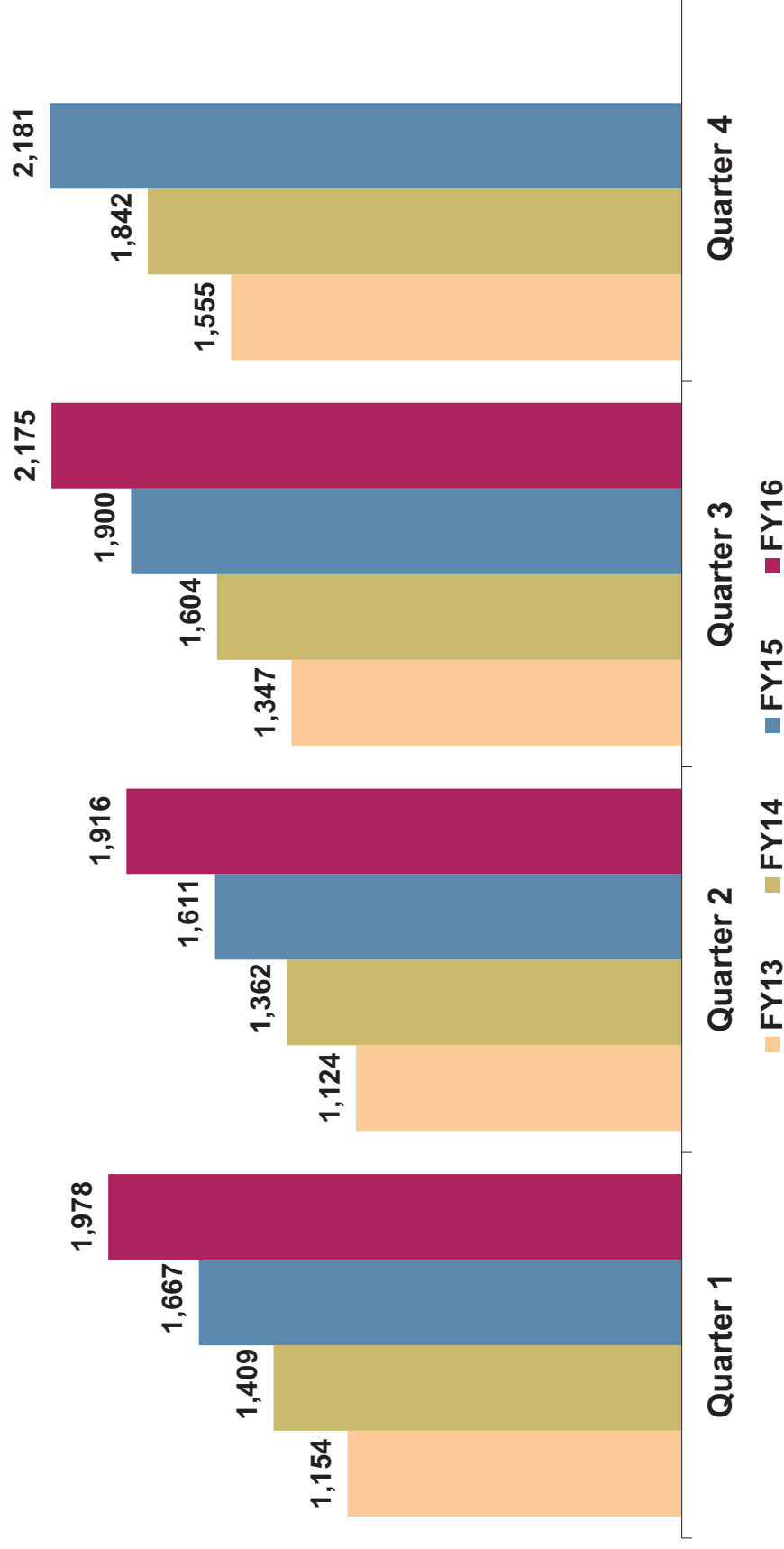
₹ crores



Consistent Net Profit Growth

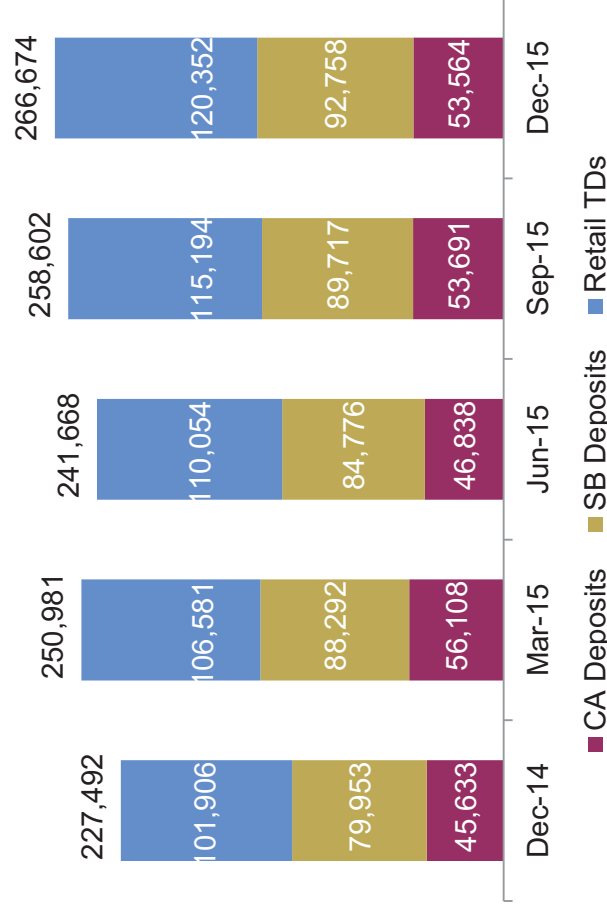
Quarterly Net Profits

₹ crores



Stable CASA Growth Underpins Low-Cost Deposit Franchise

CASA and Retail Term Deposits
(₹ crores)

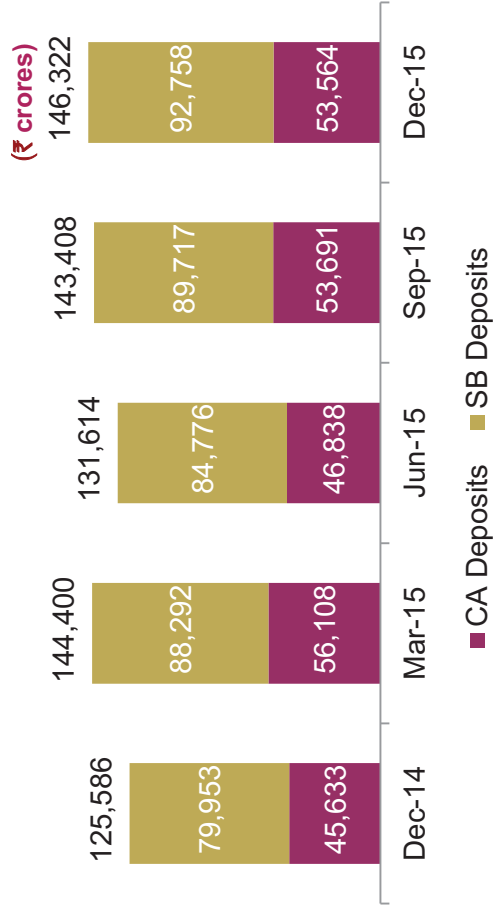


	Growth (%)	
	As on December 31, 2015	End Day
Savings Bank	16	13
CASA	17	14

- Share of Retail Term Deposits to Total Term Deposits stood at 63%
- CASA + Retail Term Deposits constitutes 79% of Total Deposits

Strong CASA Franchise Supports Margin Stability

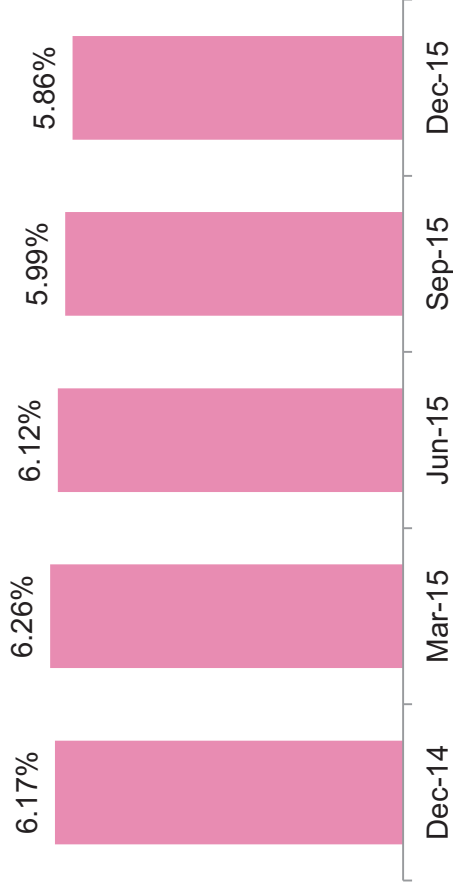
CASA Deposits



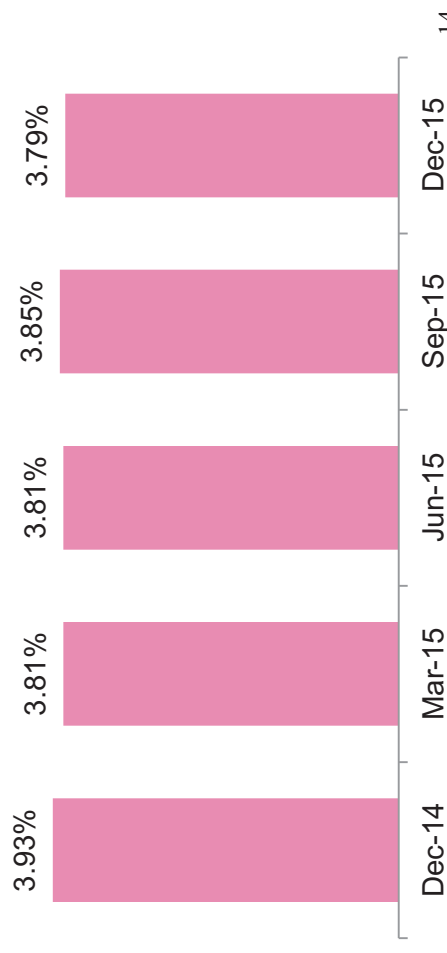
CASA Ratio



Cost of Funds



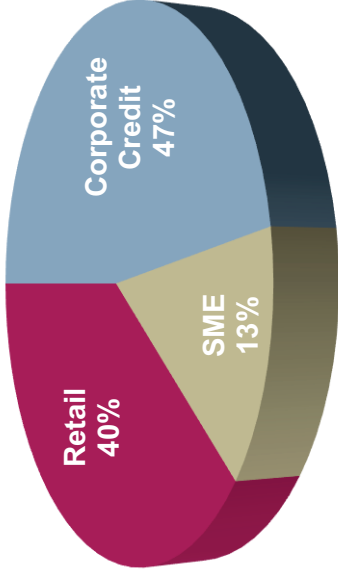
Net Interest Margin



Asset Quality

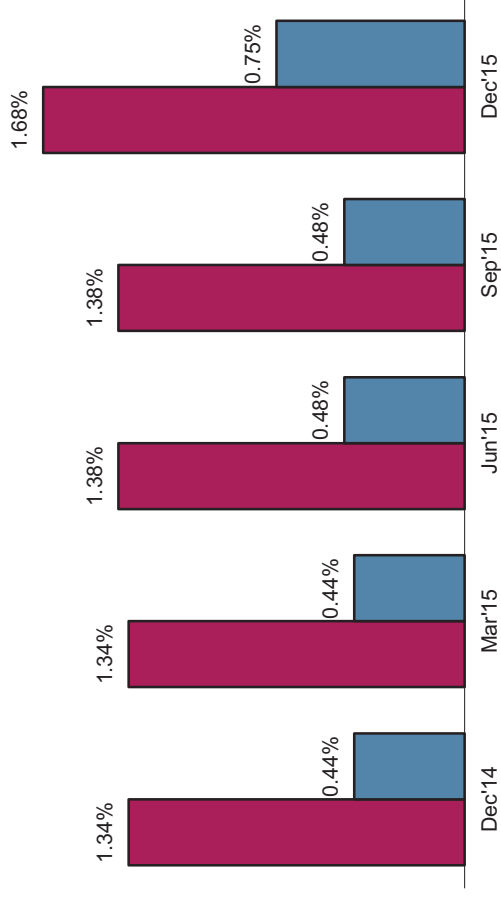
Loan Mix

(As on December 31, 2015)

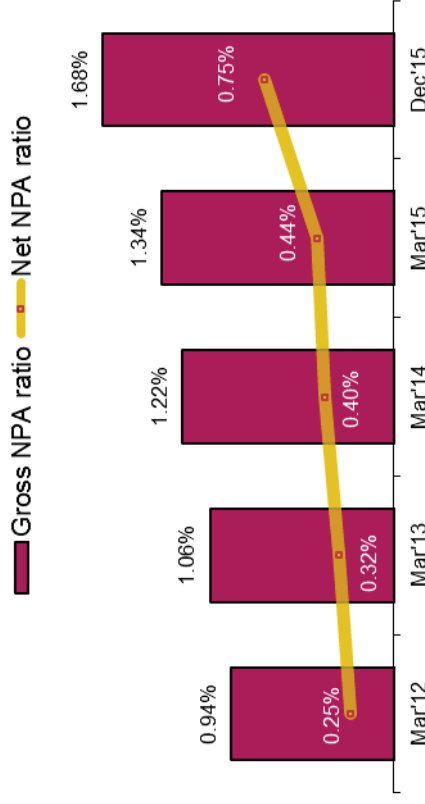


Asset Quality Ratios

■ Gross NPA ratio ■ Net NPA ratio

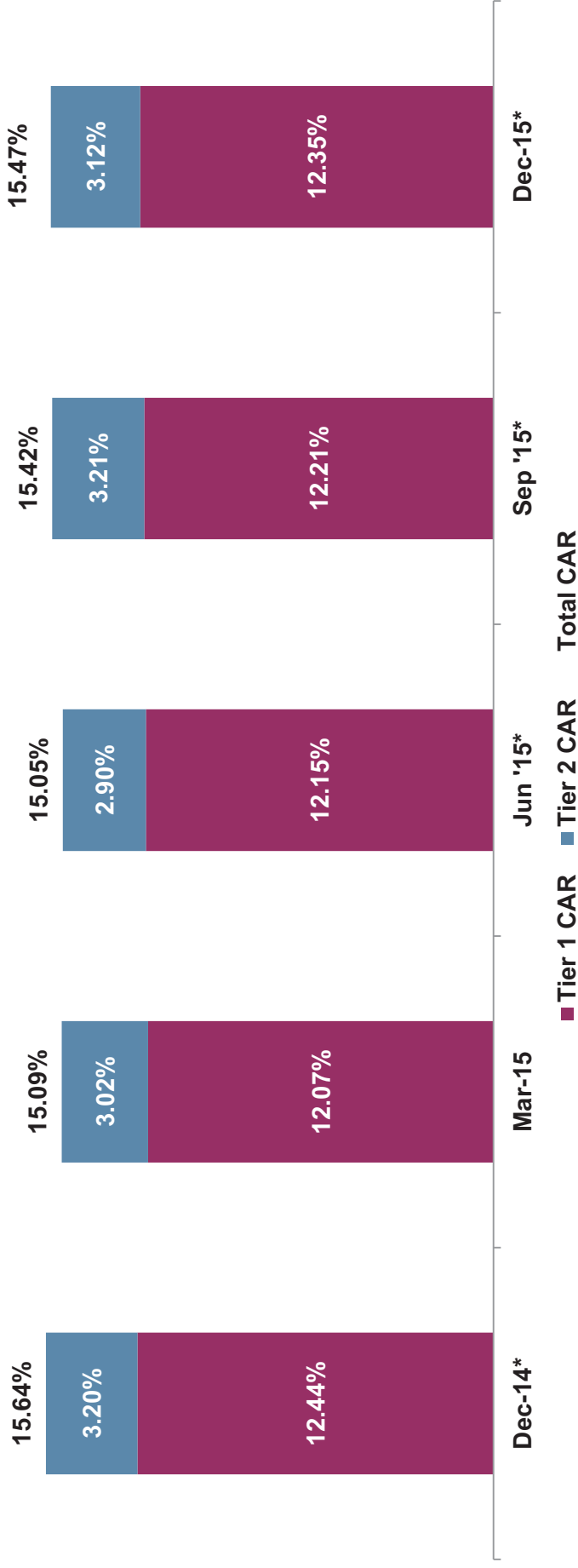


NPA trend



- Provision coverage of 72% as on 31st December 2015 including prudential write-offs (82% before accumulated write-offs)
- Net Cumulative restructured advances were ₹7,745 crores (2.31% of net customer assets) as on 31st December 2015

Capital Adequacy: Well Positioned for Growth



* Considering unaudited Net Profit for the quarter / half year / nine-months



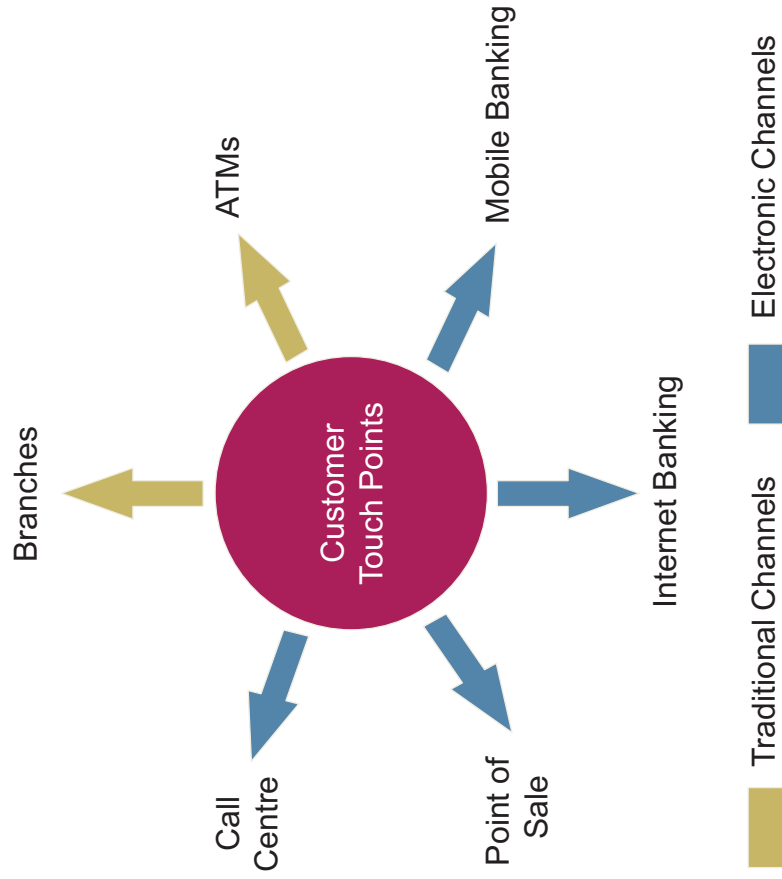
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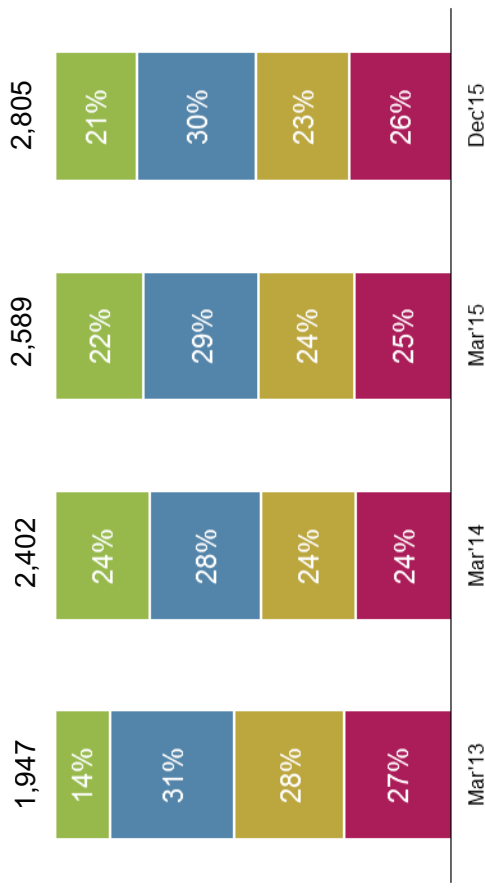
Well distributed, countrywide network of Branches & ATMs

- Multiple channels drive business growth
- Extensive use of technology to provide services



- Expanding footprint across centres
- One of the largest ATM networks in the industry

Domestic Branch network¹



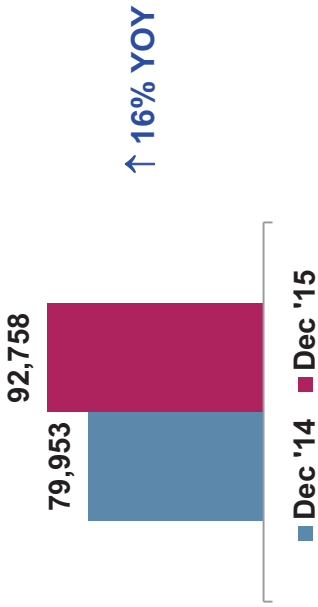
	Mar'13	Mar'14	Mar'15	Dec'15
ATMs	11,245	12,922	12,355	12,631
Centres Covered	1,263	1,636	1,714	1,796
Employees	37,901	42,420	42,230	47,876

¹ Including extension counters

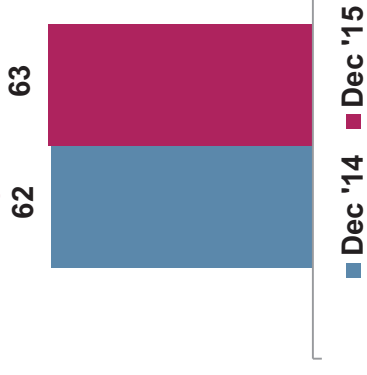
Retail Liabilities Exhibit Consistent Growth

Savings Bank Deposits

(₹ crores)

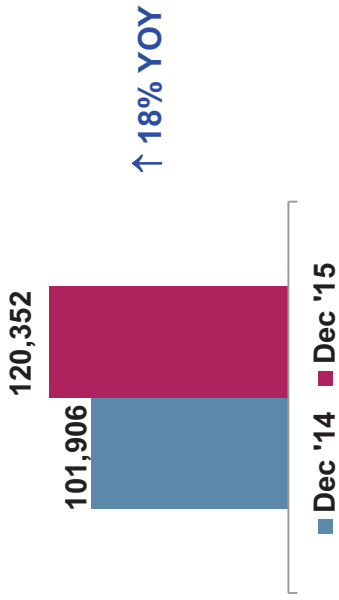


Retail Deposits* (% of Total Deposits)

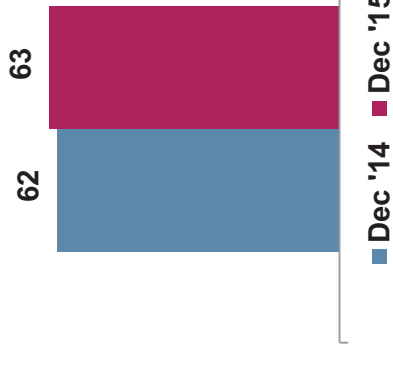


Retail Term Deposits (RTD)

(₹ crores)



RTD as % of Term Deposits



* Retail Deposits include Savings Bank and Retail Term Deposits

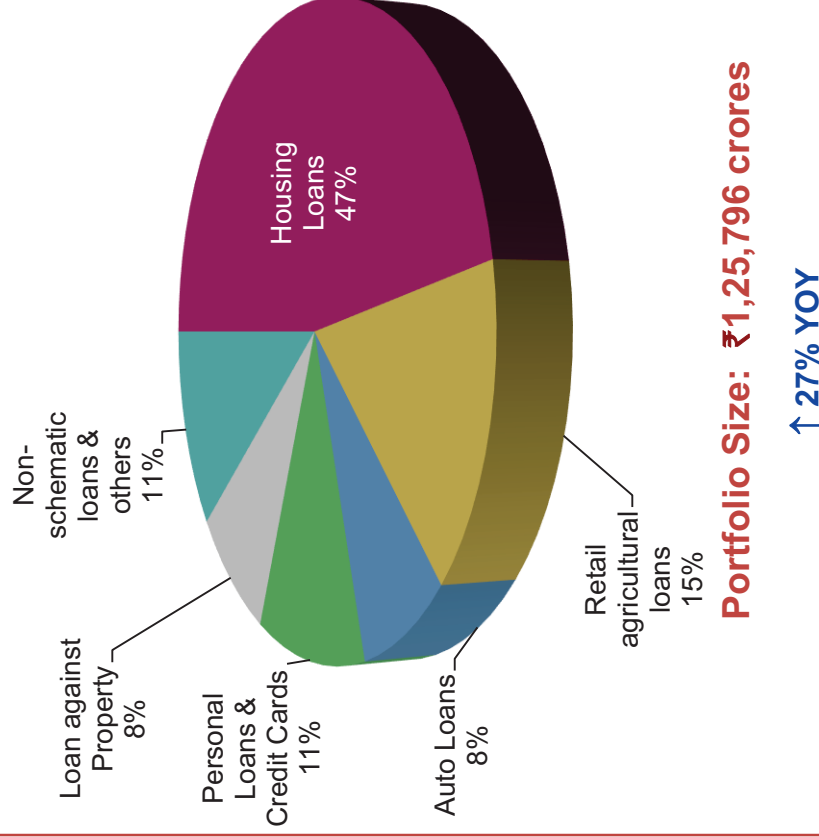


Sustained Traction in Retail Assets

Key Highlights

- Maintained focus on secured lending with greater emphasis on mining existing liability customers
- Integrated strategy for tapping into consumer lending opportunity in rural markets
- Retail Advances constitute 40% of Bank's Net Advances in December 2015
- Secured Loans make up 86% of Retail Loans
- Housing Loans account for 47% of Retail Loans

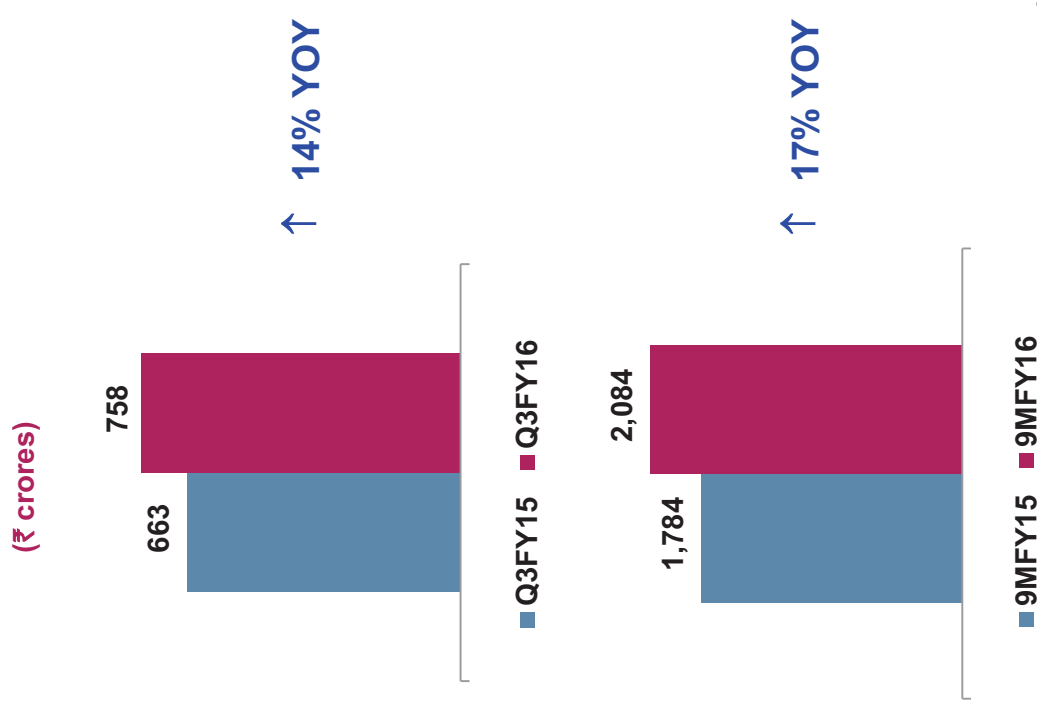
Composition of Retail Advances



Growth in Retail Fees

Key Highlights

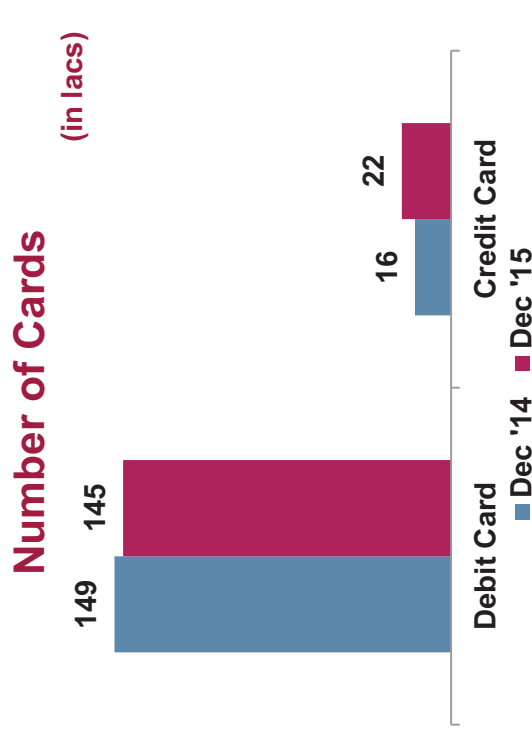
- Focus on cross-selling to existing customers is the key driver for growth
- Third-party products sold include mutual funds, insurance, on-line broking, portfolio management services (non-discretionary) and gold coins
- Healthy retail asset growth provides momentum to asset linked fees



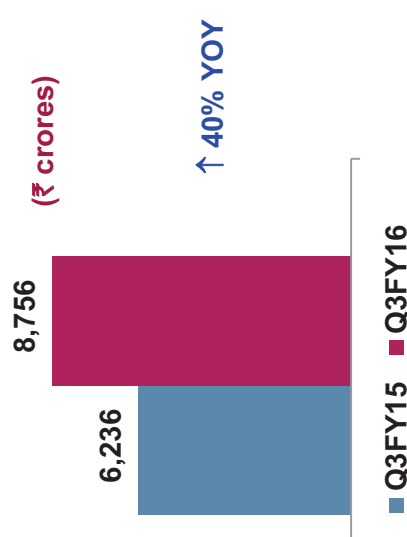
Retail Payments Franchise

Key Highlights

- One of the largest issuers of debit cards
- Fifth largest credit card issuer with around 22 lac credit cards in circulation
- Credit card acquisition focused on large retail depositor base
- Multi Currency Forex Cards in 15 currencies – USD, Euro, GBP, AUD, CAD, SGD, SEK, CHF, JPY, AED, SAR, THB, NZD, HKD & ZAR; INR (for foreign nationals and NRIs)
- Prominent player in merchant acquiring business

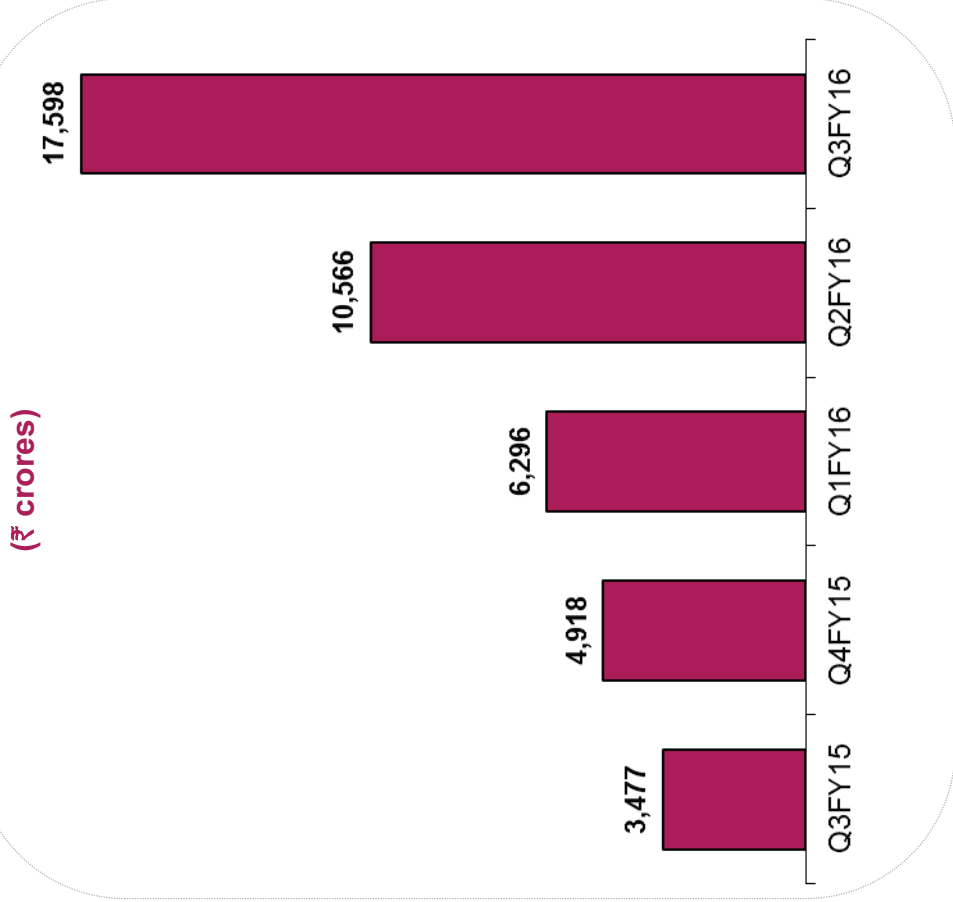


Card Spends

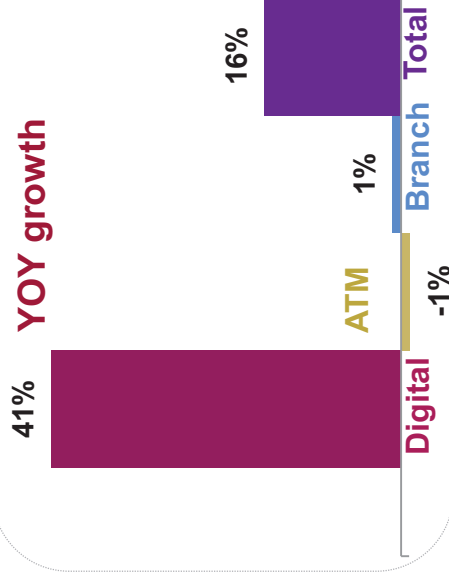
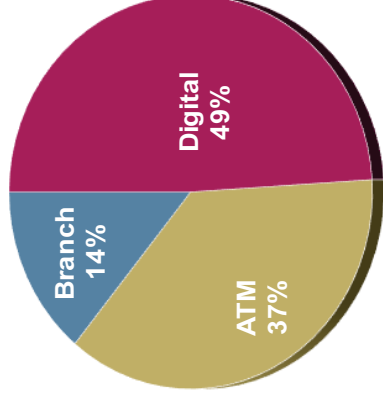


Digital Banking

Mobile Banking Spends



Channel Mix – Q3FY16



Note: Based on number of all financial transactions performed by individual customers

Corporate Banking Franchise

Presence across the Value Chain



- Strong franchise spread across liability and asset businesses
- Adopted value generating Originate and Distribute Model
- Dominant player in placement and syndication of debt / loans
- Focus on building out a high quality portfolio of credit assets
- Rigorous and regular risk assessment of accounts

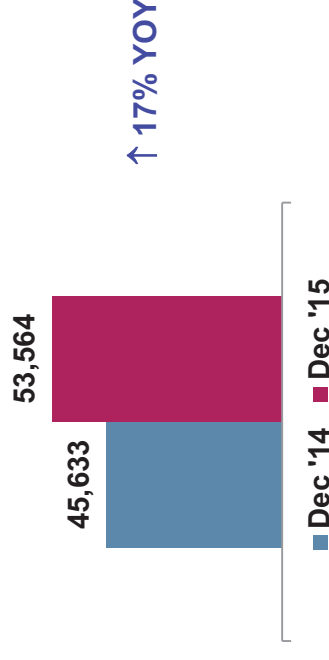
Transaction Banking

Key Highlights

- Strong transaction banking capabilities
- Wide range of products with customised offerings for various business segments
- Growth aided by “Club 50” and “Channel One” high-end premium products
- Broad-based sales strategy
- Focused approach for Corporates, Financial Institutions and Government

Current Accounts

₹ crores



Current A/c Deposits (₹ crores)

FY12	39,754
FY13	48,322
FY14	48,686
FY15	56,108
CAGR	12%

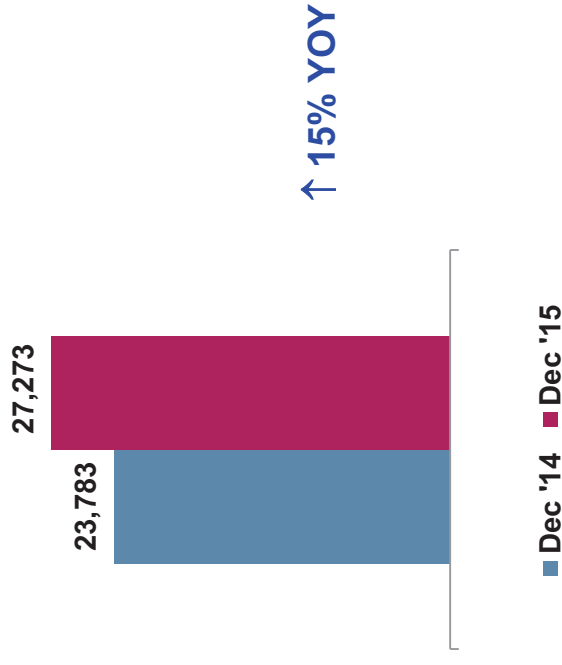
Transaction Banking

Government Business

- Collection of Central Govt. taxes on behalf of CBDT and CBEC, including through e-payments
- Collection of state taxes & collections under E-governance on behalf of 16 State Governments
- Collections and payments for Central Govt ministries - Railways, MOF, Urban Development and Housing & Urban Poverty Alleviation
- Empanelled for online disbursement of funds for Swachh Bharat (Urban) Mission by Central Govt. & Swachh Bharat (Rural) Mission by State of Orissa
- Part of E-Procurement projects for 3 states and 4 Large Public Sector Companies
- Leverage 50 authorised branches as Hubs and source PPF accounts from all branches
- PFRDA Trustee Bank & Collection Bankers for NPS subscriptions through all Branches

Cash Management Business

- Leading CMS provider in the country
- Among few banks offering host to host transaction banking facility



CMS Accounts

Corporate Banking

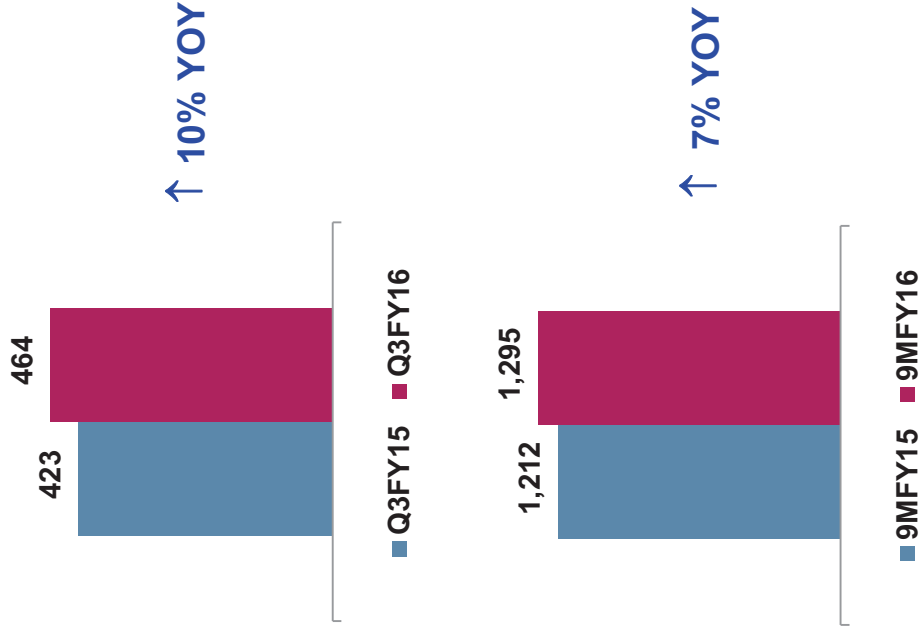
Advances

(₹ crores)



Fees

(₹ crores)

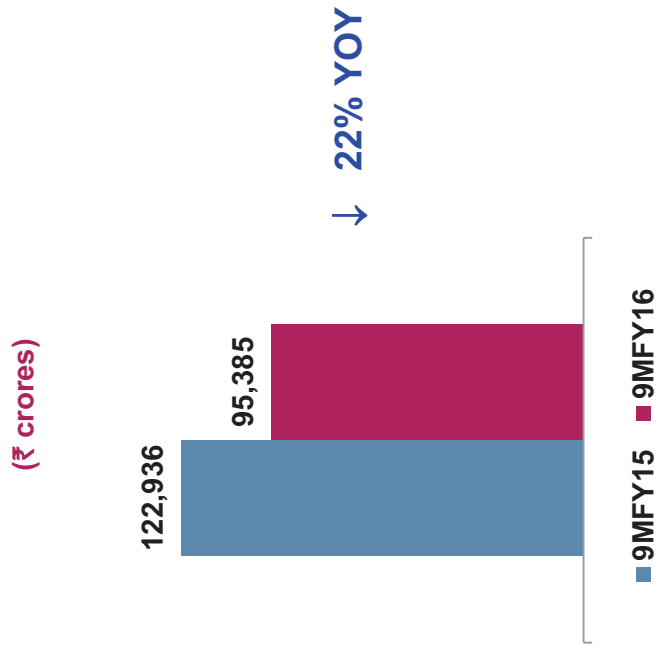


Debt Capital Markets

Key Highlights

- Dominant player in placement and syndication of debt issuances
- Ranked No. 1 debt arranger by Prime Database for quarter ended September 2015
- Ranked No. 1 underwriter for ₹ Denominated Bonds by Bloomberg for calendar year ended December 2015.
- Awarded 'Best DCM House' 2015 by Finance Asia
- Awarded 'Best Debt House in India' by Euromoney & Asiamoney for 2015

Placement & Syndication of Debt Issues



Treasury

Investment Book as on 31st December 2015 stood at ₹1,15,445 crore

Investment Bifurcation	Book Value# (₹ crore)
Government Securities ¹	83,711
Corporate Bonds ²	23,997
Others	7,737
Total Investments	1,15,445

as on 31st December 2015

¹ 80 % classified under HTM category

² 95 % classified under AFS category

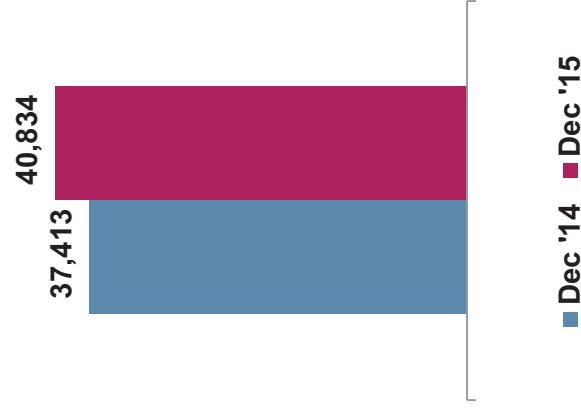
Category	Proportion	Modified Duration*
Held For Trading (HFT)	6%	1.25 years
Available For Sale (AFS)	35%	3.36 years
Held Till Maturity (HTM)	59%	6.00 years

* For SLR & Corporate Bonds as on 31st December 2015

SME Banking

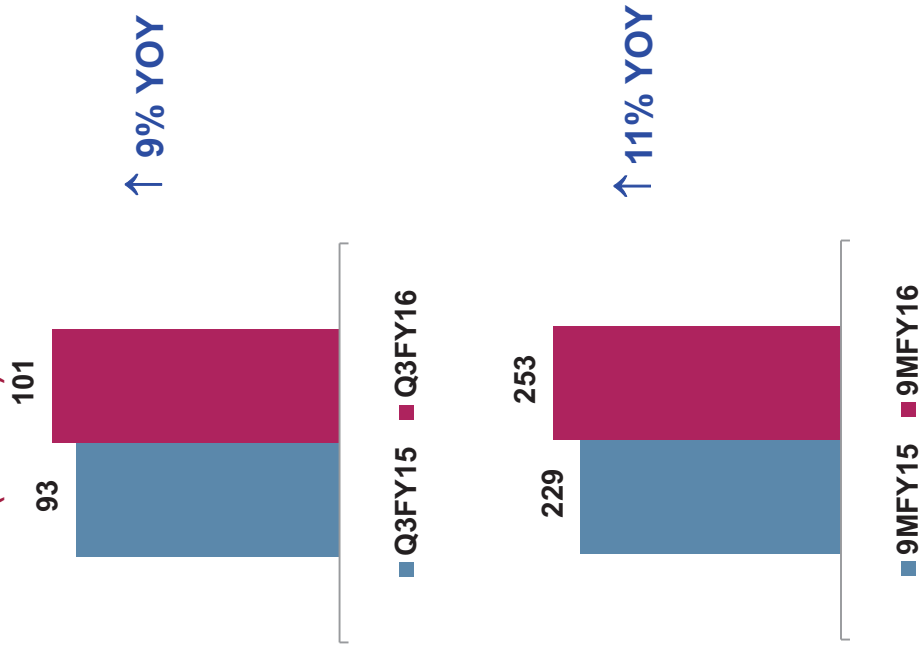
Advances

(₹ crores)



Fees

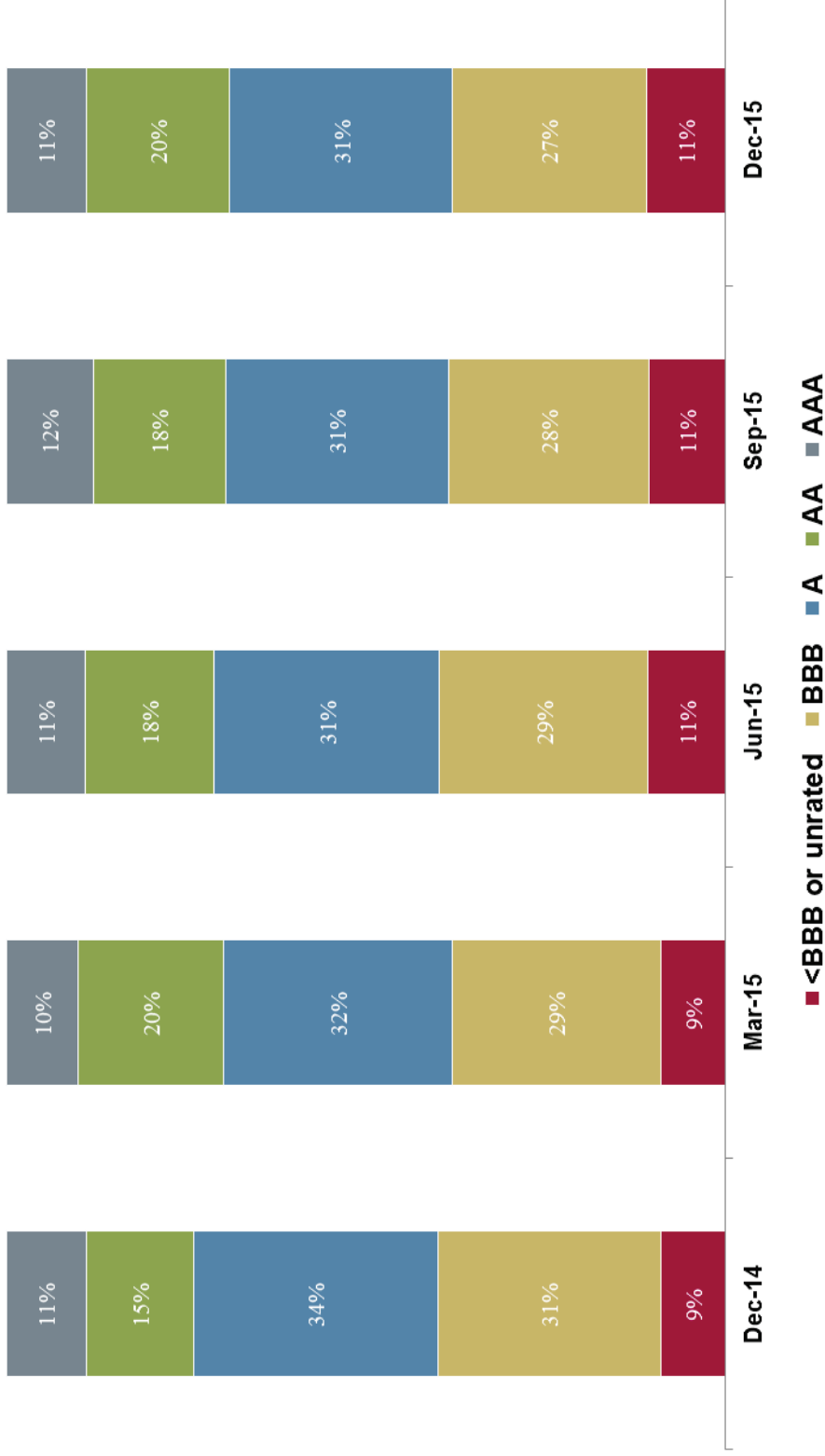
(₹ crores)



[&]SME loans (including non-retail agriculture loans) grew 7% YOY

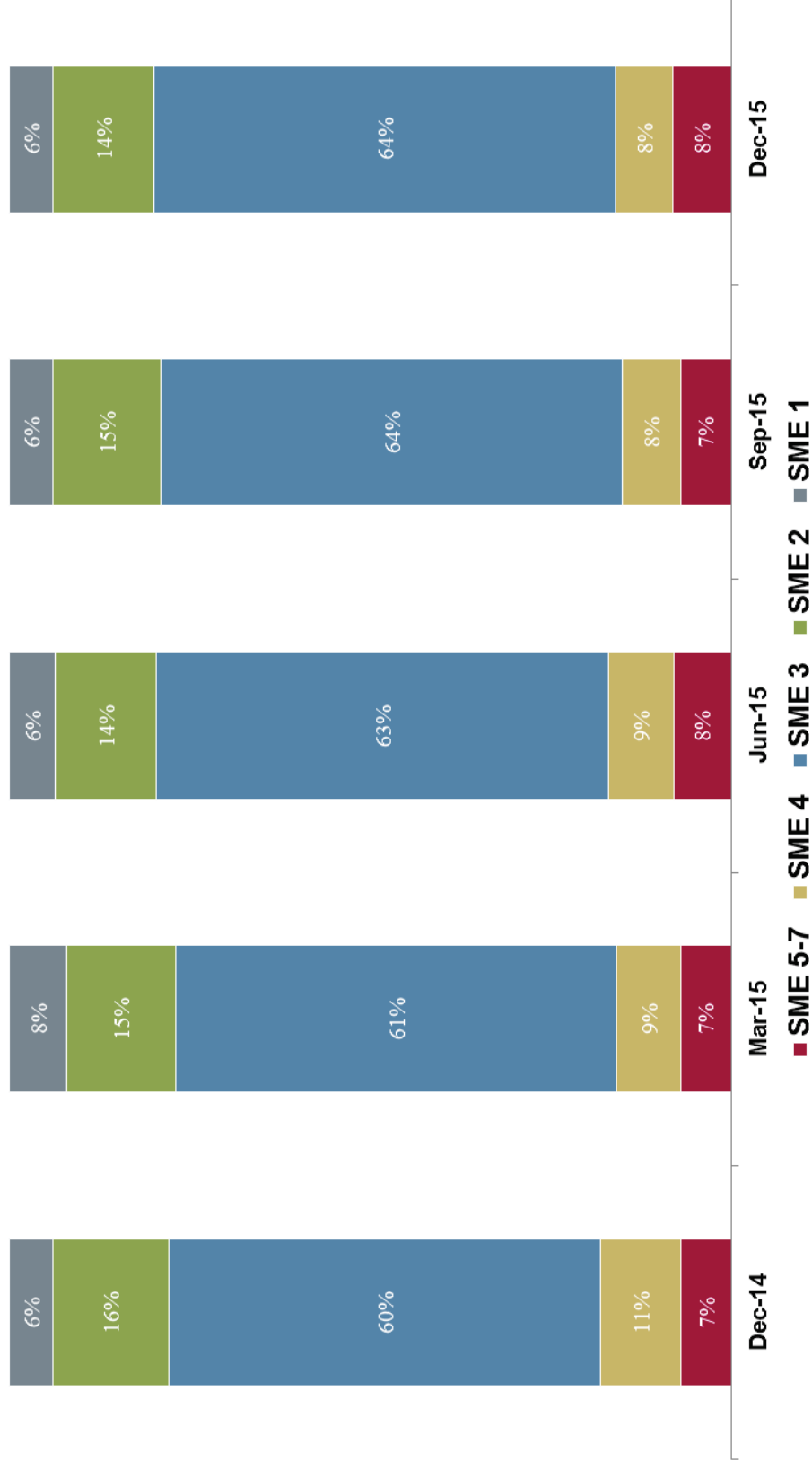
Rating Distribution: Corporate Banking

62% of corporate advances have rating of at least 'A' in December 2015



Rating Distribution: SME

84% of SME advances have rating of at least 'SME3' in December 2015



Industry-wise Distribution (Top 10)

Rank	Sectors	Outstanding as on December 31, 2015 (%) ¹		
		Fund-based	Non-fund based	Total
1.	Infrastructure ²	6.85	9.87	7.57
2.	Engineering & Electronics	3.08	17.17	6.42
3.	Financial Companies ³	4.60	10.94	6.11
4.	Power Generation & Distribution	6.32	5.38	6.10
5.	Metal & Metal Products	6.19	5.67	6.06
6.	Trade	3.09	4.32	3.38
7.	Real Estate	3.31	1.42	2.86
8.	Food Processing	2.86	2.45	2.77
9.	Petroleum & Petroleum Products	1.05	8.18	2.74
10.	Telecommunication Services	1.09	4.82	1.98

¹ Percentages stated above are on the total fund and non-fund based outstanding across all loan segments

² Financing of projects (roads, ports, airports etc)

³ Includes Housing Finance Companies and other NBFCs

International Presence

- Branches at Singapore, Hong Kong, DIFC – Dubai, Colombo & Shanghai
- Representative offices at Dubai, Abu Dhabi & Dhaka
- Axis Bank UK Limited (a wholly-owned subsidiary of the Bank)
- Business offerings include Corporate Loans, Trade Finance Products, Debt Syndication and Liability Business
- Total Assets overseas stood at USD 8.06 billion

Some Awards & Recognition

- Ranked amongst the Top 75 safest banks in the world by The Banker
- Axis Bank ranked Best Domestic Bank in India 2015 by Asiamoney
- Best Smartphone Mobile Banking App in India by Forrester Research
- Best among Large Banks for Digital Banking, Analytics & Big Data by IDBRT
- Best Corporate Payment Project- The Asian Banker Technology Implementation Award 2015

Thank You