



**SOLAR
INDUSTRIES
INDIA
LIMITED**

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website : www.solargroup.com

15th February, 2017

To,
The Executive Director
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E)
Mumbai.
Scrip Code: 532725
Through: NEAPS

To,
The Executive Director
Listing Department
Bombay Stock Exchange Limited
Floor No. 25, PJ Towers
Dalal Street
Mumbai : 400001
Symbol: "SOLARINDS EQ"
Through: BSE Listing Centre

Sub: Fact Sheet- Presentation on Unaudited Financial Results for the quarter and nine months ended on 31st December, 2016.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and nine months ended on 31st December, 2016.


The above information is also available on the website of the Company i.e. www.solargroup.com

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited


(Khushboo Pasari)
Company Secretary &
Compliance Officer



Encl.: As above



Q3FY17 Presentation

14th Feb, 2017



Sales

A 12.32% Growth Y-o-Y from ₹412.68Cr in Q3FY16 to ₹463.53Cr in Q3FY17



COAL

A 35% increase in sales to CIL and SCCL combined.



EBIDTA

A 2.72% Growth Y-o-Y from ₹79.33Cr in Q3FY16 to ₹81.49Cr in Q3FY17



PAT

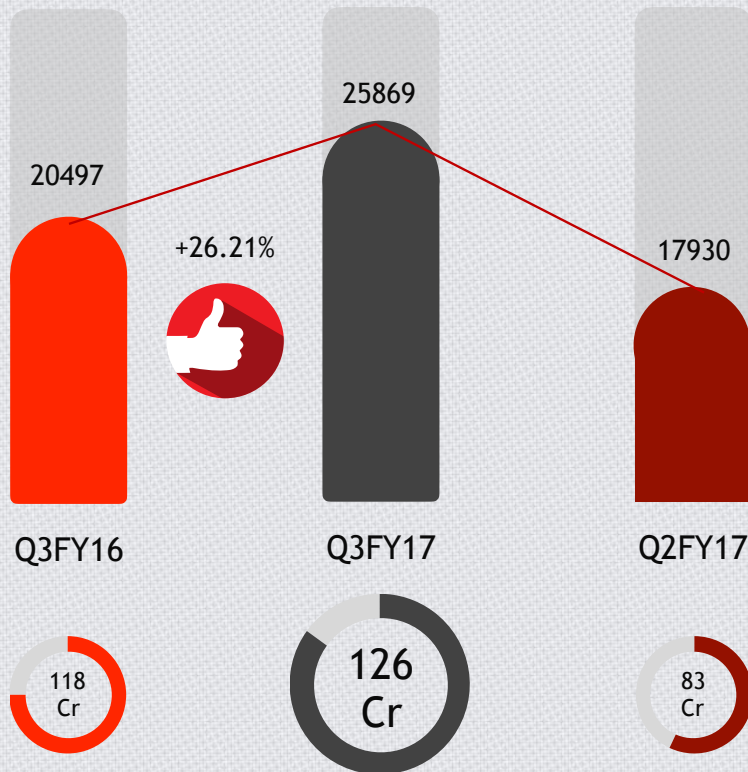
A 14.45% Growth Y-o-Y from ₹41.52Cr in Q3FY16 to ₹47.52Cr in Q3FY17

QUARTERLY FINANCIALS

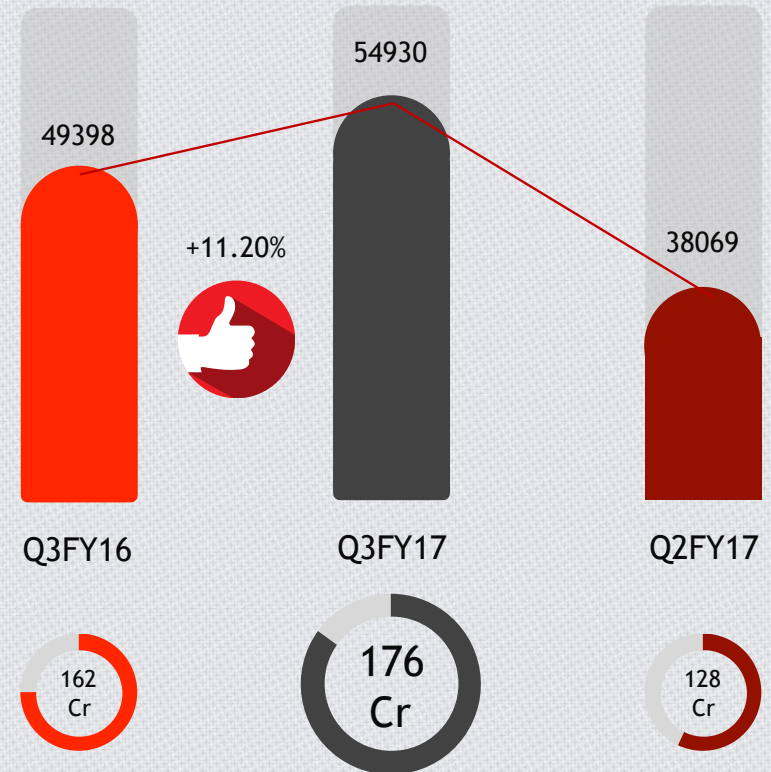
	Rs. In Crores				% of Net Sales			
	Q2FY17	Q3FY17	Q3FY16	% Change	Q2FY17	Q3FY17	Q3FY16	% Change
Gross Sales	348.79	463.53	412.68	12.32%				
Net Sales	326.19	430.75	380.73	13.14%				
EBIDTA	69.57	81.49	79.33	2.72%	21.33%	18.92%	20.84%	(1.92)
Interest/ Fin	7.30	6.76	4.72	43.22%	2.24%	1.57%	1.24%	0.33
Depreciation	9.81	9.48	7.94	19.40%	3.01%	2.20%	2.09%	0.11
PBT	52.46	65.25	66.67	(2.13%)	16.08%	15.15%	17.51%	(2.36)
Tax	13.33	15.73	22.14	(28.95%)	25.41%	24.11%	33.21%	(9.10)
MI	2.20	1.95	3.01	(35.22%)	-	-	-	-
PAT After MI	36.89	47.52	41.52	14.45%	11.31%	11.03%	10.91%	0.12

QUANTITY ANALYSIS

CARTRIDGE EXPLOSIVES



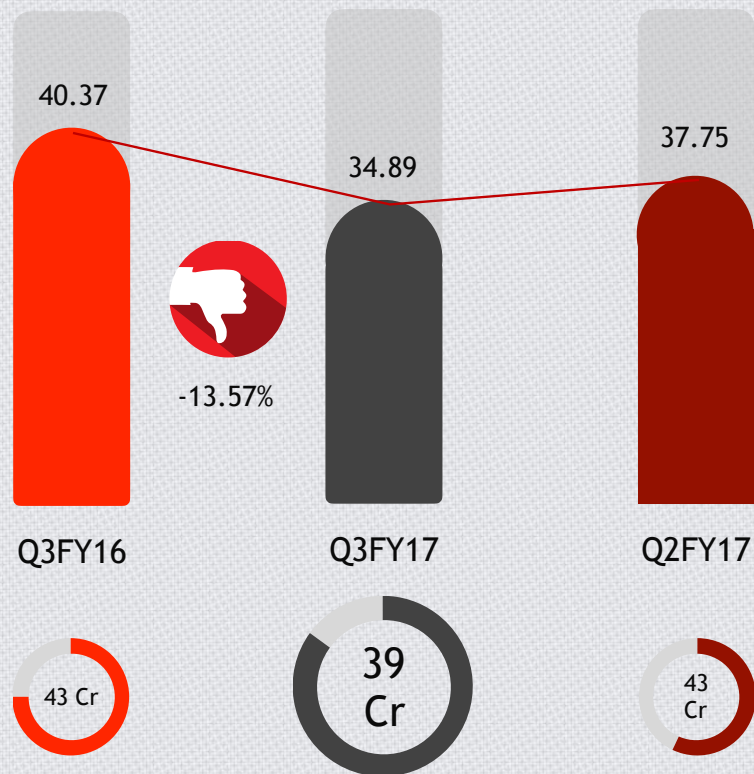
BULK EXPLOSIVES



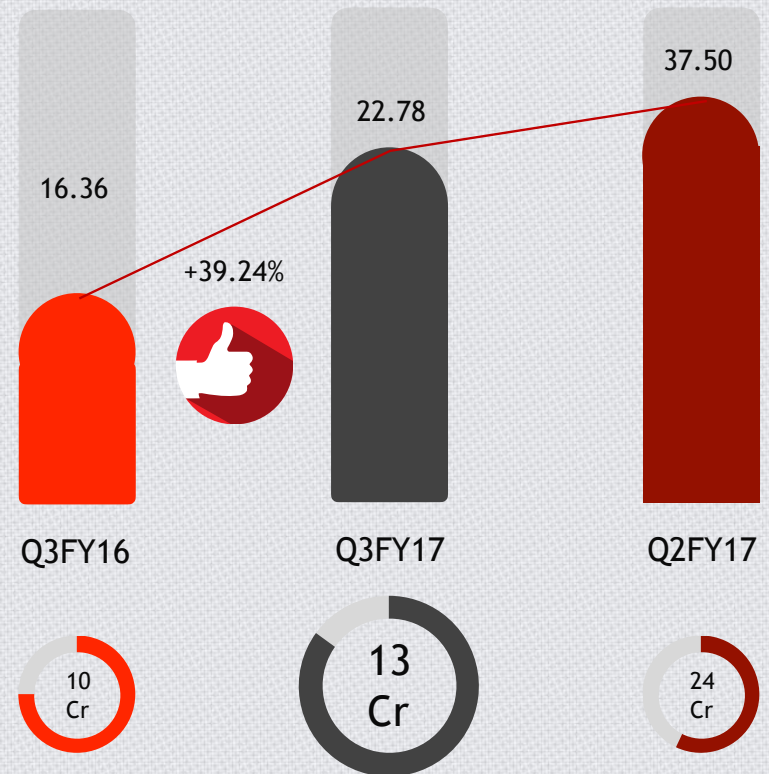
QUANTITY ANALYSIS



DETONATORS



DETONATING FUSE





Cost Break Up

Q3FY17

Employee Cost

6.04%

↑ 0.12

Material Consumed

57.25%

↑ 0.77

Other Exp

18.73%

↑ 1.26

Finance

1.57%

↑ 0.33

Q3FY16

5.92%

Employee Cost

56.48%

Material Consumed

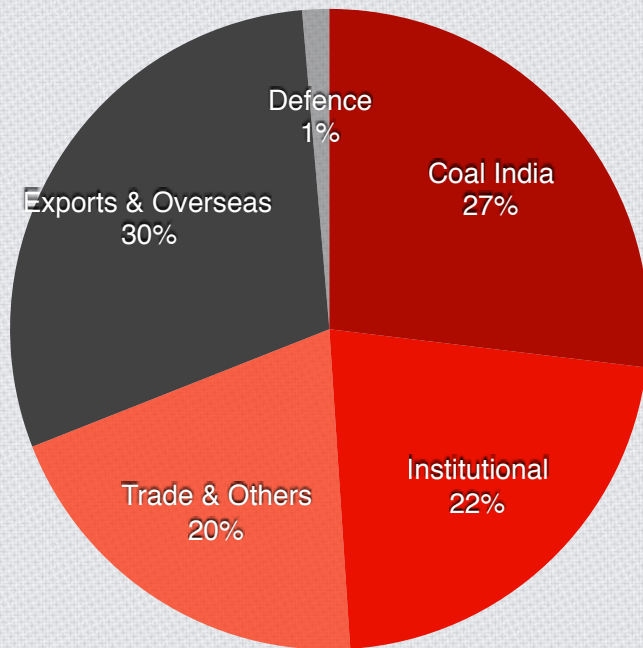
17.47%

Other Exp

1.24%

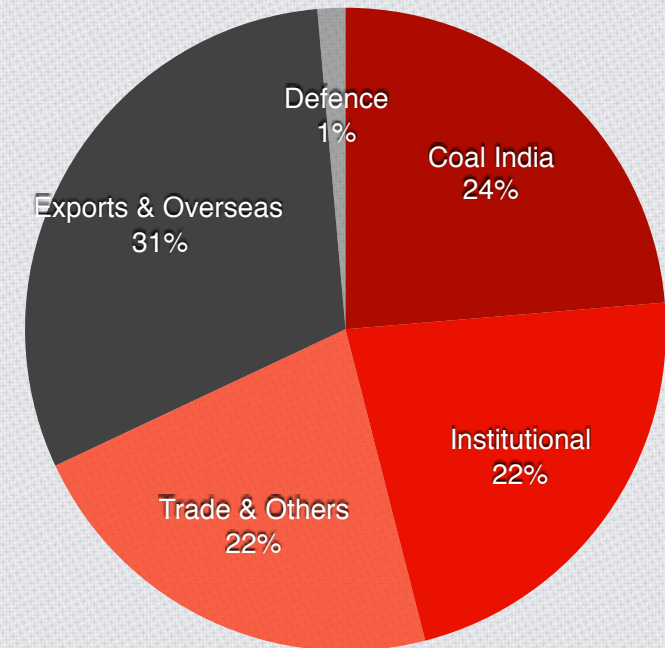
Finance

CUSTOMER



Q3FY17

Customer	Q3FY17	Q3FY16	Change%
CIL	124.71	96.94	29%
Institutional	102.20	92.34	11%
Trade & Others	93.03	91.13	2%
Exports & Overseas	137.22	126.44	9%
Defence	6.35	5.83	9%
Total	463.53	412.68	12%



Q3FY16

Overseas



Overseas
Combined Sales of Turkey, Nigeria and Zambia of ₹102.67 Cr in Q3FY17 as against ₹92.17 Cr in Q3FY16. An Increase of 11%.

South Africa
Manufacturing license received. Commercial production will commence from March 2017.

Defence



Order Book

We have received additional order of ₹30 crores, bringing the total order book to ₹102 Crs. More orders are in Pipeline.

Sale

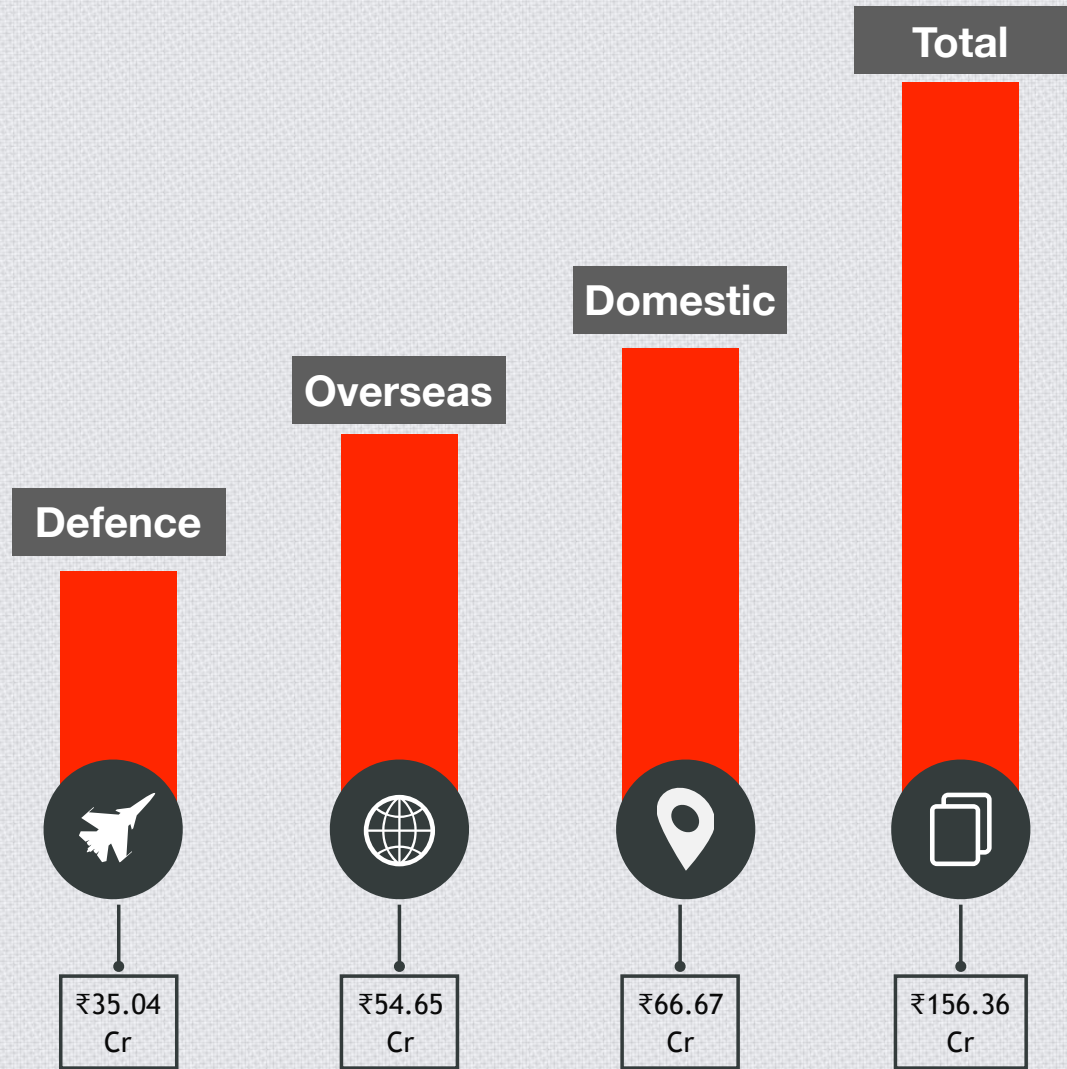
The 9MFY17 sale to defence sector has been ₹8.82Crs.

Estimated FY17 Sale

We estimate the 2016-17 year ending sale of ₹20 Crs.

CAPEX

We have done a total CAPEX of ₹156.36Cr in 9MFY17. The total plan for the year is ₹175Cr.



SAFETY & HR



35 Supervisor/ Executive
575 Operators

465 Supervisor/ Executive
9786 Operators

883 Supervisor/ Executive
9357 Operators



0

Reportable injury

1.83

Mn Accident Free Man Hours Worked Since last lost time

■ STATUTORY & REGULATORY

ONE

The regulatory and statutory compliances, like licenses, pollution, labour, insurance, excise, sales tax etc. are in line.

TWO

As per regulation 55A of SEBI Depositories & Participants Regulations, 1996 Reconciliation of Share Capital Audit Report was submitted to both the stock exchanges.

THREE

During the quarter, the company has not received any complaint from shareholder.

FOUR

Company's website has all the details on investor relations and is updated with Financial results, shareholding pattern and corporate governance report and all the other documents required as per the Companies Act, 2013 and Listing Regulations.

FIVE

As per Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") following Quarterly compliances were submitted to both stock exchanges.

■ STATUTORY & REGULATORY



Shareholding pattern in compliance with Regulation 31(1)(b).



Corporate Governance report in compliance with Regulation 27(2)(a)



Status of Investor Complaints in compliance with Regulation 13(3)



Intimation of Board meeting under Regulation 29(1)(a)



Financial Results and Limited Review Report as per Regulation 33.

SHAREHOLDING

Promoters- 72.98%



FII- 1.39%



Mutual Funds- 18.45%



Corporate- 0.61%



Public- 3.49%



Others- 3.08%



Mutual Funds

SBI-MF (6.13), HDFC (4.82) Kotak Fund (1.77), DSP Rock (1.77), Tata Fund (1.02), ICICI (1.26) Birla Sun life (0.80).

FII

Kotak Global Funds (0.20), Nomura Singapore Ltd (0.14), Fidelity Hong Kong (0.05)

Others

ICICI Prudential Life Insurance (2.61)



THANK YOU

