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GFL: BRD: 2016

The Secretary **BSE Limited**Phiroze Jeejeebhoy Towers Limited

Dalal Street, Mumbai 400 001

Scrip code: 500173

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investors Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investors Presentation made by the Company on its Unaudited Standalone and Consolidated Financial Results for the quarter ended on 30th June, 2016.

We request you to kindly take the same on record.

Thanking You

Yours faithfully,

For Gujarat Fluorochemicals Limited

Boon

Bhavin Desai

Company Secretary

Encl as above

Regd. Office : Survey No. 16/3,26,27, Ranjitnagar - 389 380, Taluka Ghoghamba, Dist. Panchmahals, Gujarat. Telefax : +91 (2678) 248153

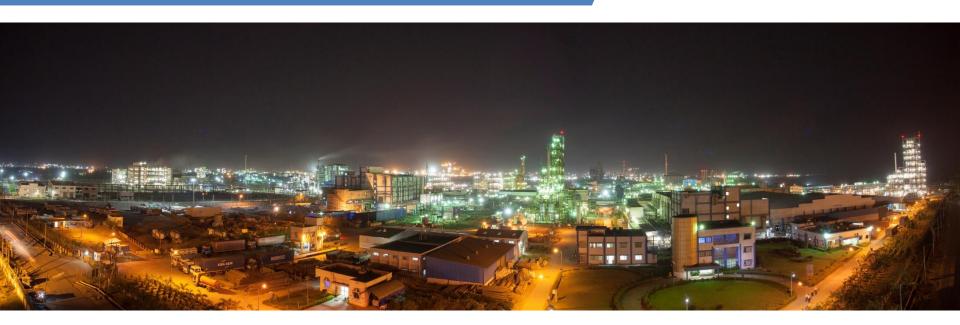
Delhi Office : Inox Tower, 17 Sector 16A, Noida - 201 301, IP Tel. : +91 (120) 6149600 Fax : +91 (120) 6149610

Mumbai Office: 68, Jolly Maker Chambers II, Nariman Point, Mumbai - 400 021, Tel.: +91 (22) 22026314, Fax: +91 (22) 22025588

GUJARAT FLUOROCHEMICALS LIMITED

QUARTERLY INVESTOR UPDATE Q1 FY17





DISCLAIMER



This presentation and the following discussion may contain "forward looking statements" by Gujarat Fluorochemicals Limited ("GFL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of GFL about the business, industry and markets in which GFL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond GFL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not, and should not be construed, as a representation as to future performance or achievements of GFL. In particular, such statements should not be regarded as a projection of future performance of GFL. It should be noted that the actual performance or achievements of GFL may vary significantly from such statements.

DISCUSSION SUMMARY



- **□** Q1 FY17 RESULTS HIGHLIGHTS
 - ☐ CONSOLIDATED RESULTS
 - ☐ CHEMICALS BUSINESS
 - **WIND TURBINE MANUFACTURING BUSINESS**
 - **☐** WIND FARMING BUSINESS
 - **☐** FILM EXHIBITION BUSINESS
- ☐ SHAREHOLDING STRUCTURE
- ☐ FINANCIAL SUMMARY
- ANNEXURE









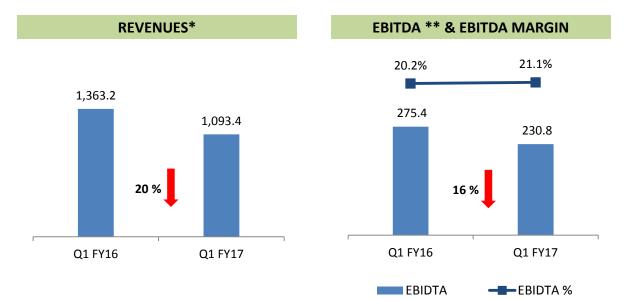


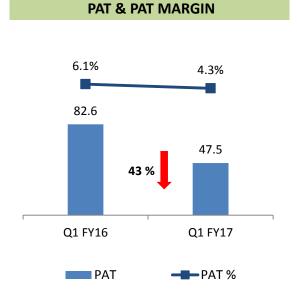


Q1 FY17 – RESULTS HIGHLIGHTS CONSOLIDATED RESULTS



Q1 FY17 YoY ANALYSIS





Note: * Revenue from Operations, ** EBIDTA excluding Other Income

Q1 FY17 – RESULTS HIGHLIGHTS CONSOLIDATED REVENUES BREAKUP



CONSOLIDATED REVENUES – BUSINESS WISE BREAKUP

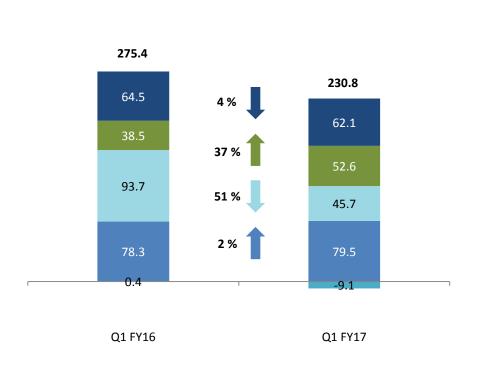


% Share	Q1 FY16	Q1 FY17
Chemicals Business	25.9%	34.1%
Wind Turbine Manufacturing Business	47.2%	39.8%
Wind Farming Business	3.4%	5.6%
Film Exhibition Business	22.2%	30.8%
Other Subsidiaries / Intersegment	1.3%	-10.3%

Q1 FY17 – RESULTS HIGHLIGHTS CONSOLIDATED EBITDA BREAKUP



CONSOLIDATED EBITDA – BUSINESS WISE BREAKUP



% Share	Q1 FY16	Q1 FY17
Chemicals Business	28.5%	34.4%
Wind Turbine Manufacturing Business	34.0%	19.8%
Wind Farming Business	14.0%	22.8%
Film Exhibition Business	23.4%	26.9%
Other Subsidiaries / Intersegment	0.1%	-3.9%

Q1 FY17 – RESULTS HIGHLIGHTS CONSOLIDATED PAT BREAKUP



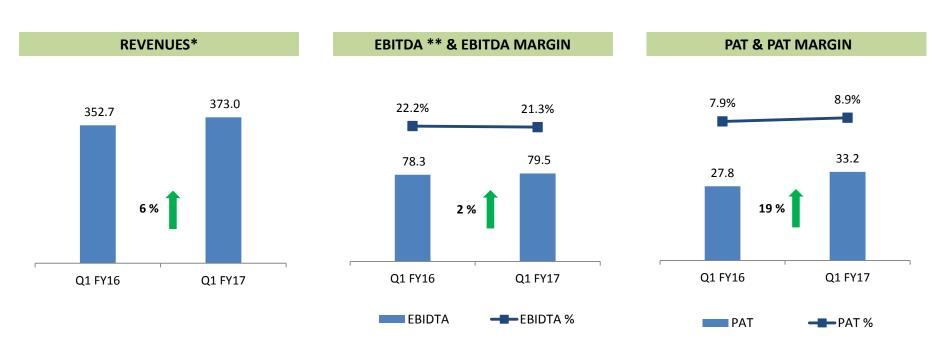
CONSOLIDATED PAT – BUSINESS WISE BREAKUP

82.6	_		
25.3	1%		
3.5	9 %	47.5	
60.4	80 %	25.0	
	•	3.2 11.8	
27.8	19 %	33.2	
-34.4	ı	-25.7	1
Q1 FY16		Q1 FY17	

% Share	Q1 FY16	Q1 FY17
Chemicals Business	33.7%	70.0%
Wind Turbine Manufacturing Business	73.1%	24.8%
Wind Farming Business	4.2%	6.7%
Film Exhibition Business	30.6%	52.6%
Other Subsidiaries / Intersegment / Minority Interest	-41.6%	-54.1%



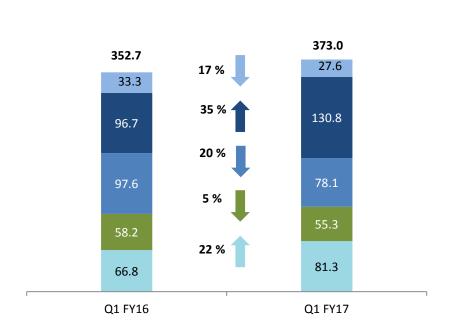
Q1 FY17 YoY ANALYSIS



Note: * Revenue from Operations, ** EBIDTA excluding Other Income

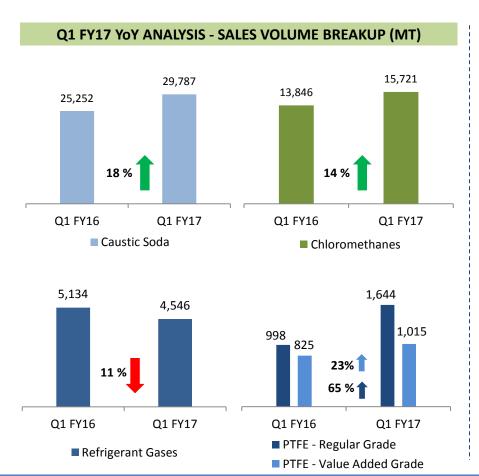


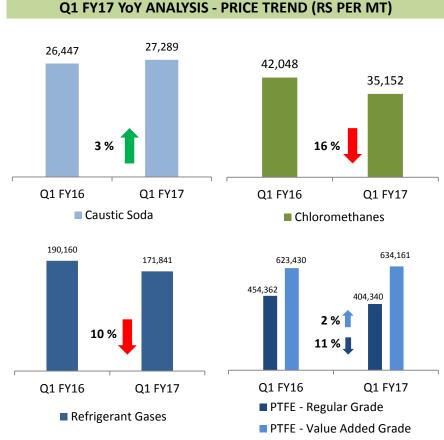
Q1 FY17 YoY ANALYSIS - REVENUES BREAKUP



% Share	Q1 FY16	Q1 FY17
Caustic Soda	18.9%	21.8%
Chloromethanes	16.5%	14.8%
Refrigerant Gases	27.7%	20.9%
PTFE	27.4%	35.1%
Other Products	9.5%	7.4%

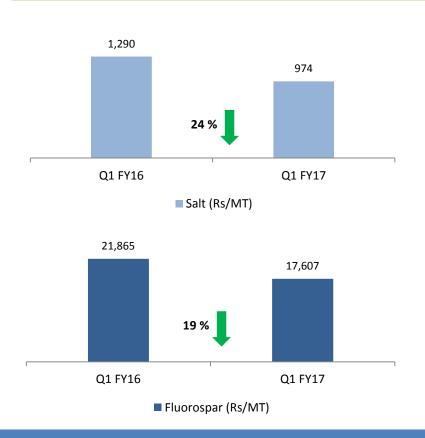


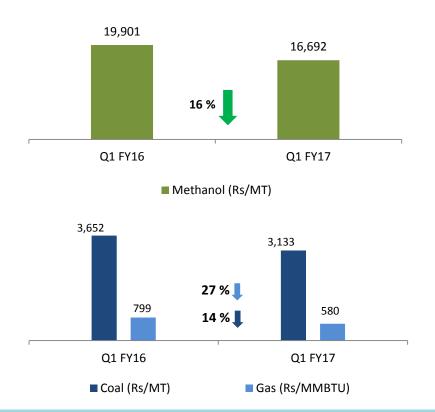






Q1 FY17 - KEY RAW MATERIALS PRICE TREND



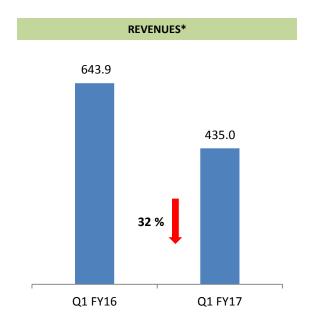


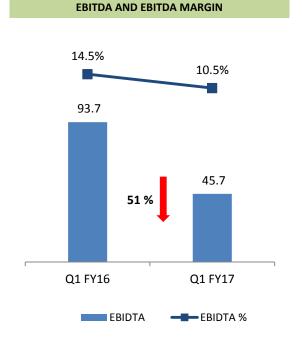
Q1 FY17 – RESULTS HIGHLIGHTS

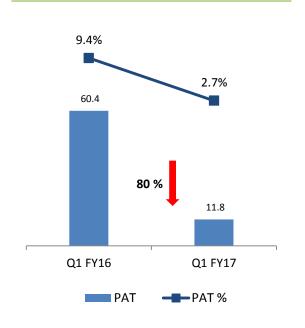
WIND TURBINE MANUFACTURING BUSINESS (INOX WIND LIMITED)



Q1 FY17 YoY ANALYSIS







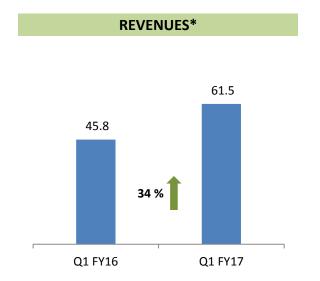
PAT AND PAT MARGIN

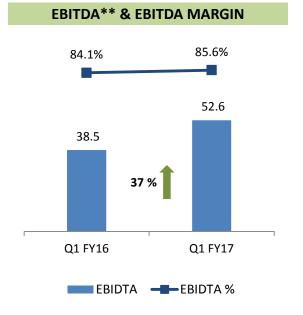
Q1 FY17 – RESULTS HIGHLIGHTS

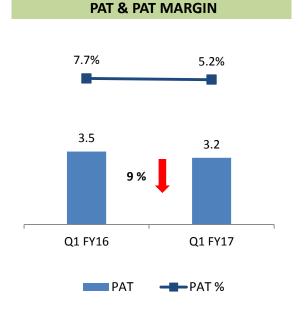
WIND FARMING BUSINESS (INOX RENEWABLES LIMITED)



Q1 FY17 YoY ANALYSIS



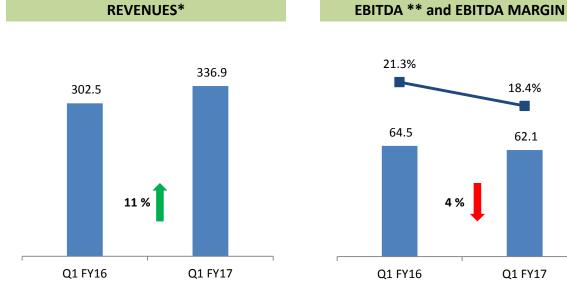


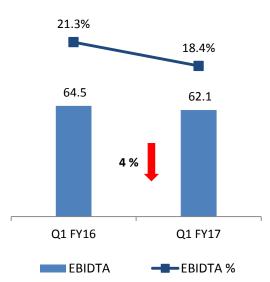


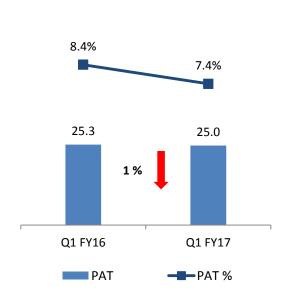
Q1 FY17 – RESULTS HIGHLIGHTS FILM EXHIBITION BUSINESS (INOX LEISURE LIMITED)



Q1 FY17 YoY ANALYSIS







PAT and PAT MARGIN

Note: * Revenue from Operations, ** EBIDTA excluding Other Income

SHAREHOLDING STRUCTURE

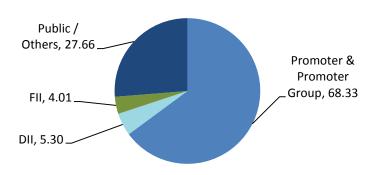


% Holding



Market Data	As on 07.09.16 (BSE)
Market capitalization (Rs Cr)	6,448.2
Price (Rs.)	587.0
No. of shares outstanding (Cr)	10.99
Face Value (Rs.)	1.0
52 week High-Low (Rs.)	704.7 – 401.1

% Share	holding	June 2016
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Reliance Capital	1.80%
Reliance Life Insurance	1.35%
Fidelity Investments	1.13%
UTI MF	1.06%
Birla Sunlife MF	0.76%
AADI Financial Advisors	0.62%

Key Institutional Investors – June 2016

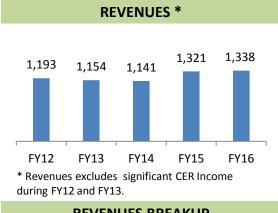
Source: Company

Source: BSE Source: C

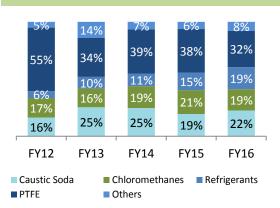
FINANCIAL SUMMARY – LAST 5 YEARS STANDALONE FINANCIALS – CHEMICALS BUSINESS



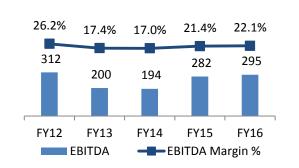
Figures are as per IGAAP



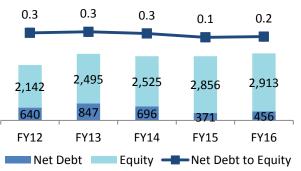
REVENUES BREAKUP



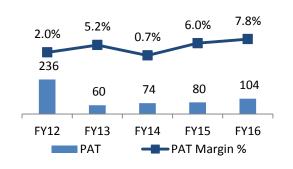
EBITDA & EBITDA MARGIN



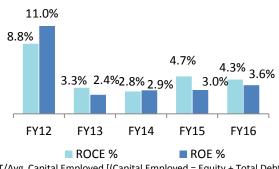
LEVERAGE ANALYSIS



PAT & PAT MARGIN



RETURN METRICS



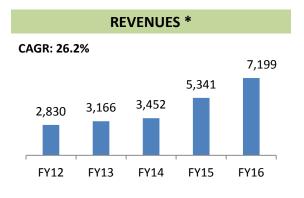
ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)

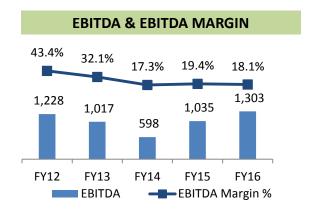
Note: FY15 standalone PAT is adjusted to exclude Rs 302.7 cr gain from the Offer for Sale (sale of 1 cr Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

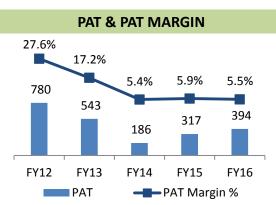
FINANCIAL SUMMARY – LAST 5 YEARS CONSOLIDATED FINANCIALS

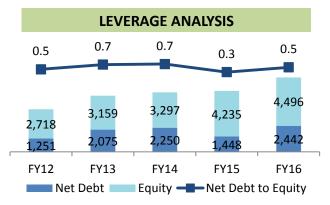


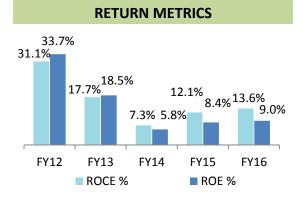
Figures are as per IGAAP











Note: FY15 consolidated PAT is adjusted to exclude Rs 268.6 cr gain from the Offer for Sale (sale of 1 cr Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)



ANNEXURE

STANDALONE P&L STATEMENT



Particulars (In Rs Cr)	Q1 FY16 IGAAP	Difference (IND-AS Vs IGAAP)	Q1 FY16 IND-AS	Q1 FY17 IND-AS	YoY %	Remarks
Total Income from Operations	352.7	-	352.7	373.0	5.8%	
Cost of Material Consumed	87.6	-	87.6	93.9	7.3%	
Purchases of stock-in-trade	0.7	-	0.7	2.6	-	
Changes in inventories of finished goods, work-in-progress and stock-in-trade	29.0	-	29.0	9.5	-	
Employee benefit expense	26.7	-	26.7	30.2	13.2%	
Power and fuel	76.9	-	76.9	88.0	14.5%	
Foreign Exchange Fluctuation (Gain)/Loss (net)	-3.0	-0.08	-3.1	-1.4	-	
Other Expenses	56.7	-	56.7	70.8	24.8%	
EBITDA	78.2	0.08	78.3	79.5	1.5%	
EBITDA Margin %	22.2%	-	22.2%	21.3%	-90bps	
Depreciation and amortization expense	34.4	-	34.4	36.8	7.2%	
Other Income	9.2	0.73	10.0	13.8	37.9%	Fair value changes of Investments
Finance Cost	13.4	-0.59	12.8	8.1	-37.0%	which under the previous GAAP were accounted at Cost
Exceptional items	0.0	-	0.0	0.0	-	
PBT	39.7	1.40	41.1	48.3	17.5%	
Tax Expense	12.6	0.68	13.3	15.2	14.1%	Impact of deferred tax due to above changes
PAT	27.1	0.72	27.8	33.2	19.1%	
PAT Margin %	7.7%	-	7.9%	8.9%	100bps	
Earnings Per Share (EPS)	2.47	0.25	2.72	3.05	12.1%	

STANDALONE BALANCE SHEET



Figures are as per IGAAP

Total Equity & Liabilities	3,866.1	4,069.8	Total Assets
Total of Current liabilities	424.6	699.7	Total Current Assets
Short-term provisions	6.2	51.7	Other Current Assets
Other current liabilities	131.6	159.1	
Trade payables	79.5	70.5	Short-term loans and
Short-term borrowings	207.3	418.3	Cash and bank balanc
Current liabilities:			Trade receivables
Total of Non-current liabilities	528.9	514.5	Inventories
Long Term Provisions	11.4	9.1	Current Investments
Other Long Term Liabilities	0.0	1.9	Current assets:
Deferred tax liabilities (Net)	296.2	265.5	Total non-current ass
Long term Borrowings	221.3	238.0	Other non-current as
Non-current liabilities:			Long-term loans and
Total of Shareholder funds	2,912.6	2,855.6	
Reserves and Surplus	2,901.6	2,844.6	Non-current investme
Equity share capital	10.9	10.9	Fixed Assets
Share Holders' Funds:			Non-current assets:
Particulars (Rs Cr)	FY16	FY15	Particulars (Rs Cr)

Particulars (Rs Cr)	FY16	FY15
Non-current assets:		
Fixed Assets	2,073.8	2,103.1
Non-current investments	570.6	420.5
Long-term loans and advances	402.5	377.7
Other non-current assets	0.0	0.0
Total non-current assets	3,046.9	2,901.2
Current assets:		
Current Investments	11.4	12.7
Inventories	321.0	367.1
Trade receivables	375.7	385.4
Cash and bank balances	22.0	346.4
Short-term loans and advances	83.3	53.8
Other Current Assets	5.7	3.2
Total Current Assets	819.2	1,168.6
Total Assets	3,866.1	4,069.8

CONSOLIDATED P&L STATEMENT



Particulars (In Rs Cr)	Q1 FY17	Q1 FY16	YoY %
Total Income from Operations	1,093.4	1,363.2	-19.8%
Cost of Material Consumed	409.9	512.3	-20.0%
Purchases of stock-in-trade	2.6	0.7	-
Changes in inventories of finished goods, work-in-progress and stock-in-trade	-30.8	31.8	-
Employee benefit expense	83.3	65.9	26.3%
Power and fuel	114.2	99.3	15.0%
Erection, Procurement & Commissioning Cost	38.5	76.4	-49.6%
Film Exhibition Cost	95.4	85.2	11.9%
Foreign Exchange Fluctuation (Gain)/Loss (net)	-3.5	6.4	155.6%
Other Expenses	247.8	209.9	18.0%
Expenditure Capitalised	-94.7	0.0	-
EBITDA	230.8	275.4	-16.2%
EBITDA Margin %	21.1%	20.2%	90bps
Depreciation and amortization expense	86.1	76.4	12.6%
Other Income	26.6	26.1	1.9%
Finance Cost	68.3	52.4	30.4%
Exceptional items	0.0	0.0	-
PBT	103.1	172.8	-40.3%
Tax Expense	37.0	53.8	-31.1%
PAT	66.0	119.0	-44.5%
Share of profit of associate	-1.9	-1.5	-
Share of Minority in (profit)/loss	-16.6	-34.8	52.4%
PAT after minority interest and share of profit of associate	47.5	82.6	-42.5%
PAT Margin %	4.3%	6.1%	-171bps
Earnings Per Share (EPS)	4.30	7.83	-45.1%

CONSOLIDATED BALANCE SHEET



Figures are as per IGAAP

Particulars (Rs Cr)	March-16	March-15
Share Holders' Funds:		
Equity share capital	10.9	10.9
Reserves and Surplus	4,485.4	4,224.3
Total of Shareholder funds	4,496.4	4,235.3
Minority Interest	973.6	849.3
Non-current liabilities:		
Long term Borrowings	1,062.5	1,136.8
Deferred tax liabilities (Net)	348.1	315.2
Other Long Term Liabilities	35.5	34.9
Long Term Provisions	24.4	17.9
Total of Non-current liabilities	1,470.5	1,504.9
Current liabilities:		
Short-term borrowings	1,753.8	1,220.2
Trade payables	1,348.9	864.5
Other current liabilities	567.4	590.8
Short-term provisions	67.5	121.1
Total of Current liabilities	3,737.5	2,796.5
Total Equity & Liabilities	10,677.9	9,385.9

Particulars (Rs Cr)	March-16	March-15
Non-current assets:		
Fixed Assets	4,937.1	4,469.0
Goodwill on Consolidation	16.1	165.1
Non-current investments	286.9	136.5
Deferred Tax Assets (Net)	34.7	22.4
Long-term loans and advances	630.7	540.9
Other non-current assets	26.5	8.6
Total non-current assets	5,931.9	5,342.6
Current assets:		
Current Investments	92.2	22.7
Inventories	922.3	870.4
Trade receivables	2,900.3	1,863.5
Cash and bank balances	564.8	1,117.3
Short-term loans and advances	217.4	153.3
Other Current Assets	49.1	16.1
Total Current Assets	4,746.0	4,043.2
Total Assets	10,677.9	9,385.9

GROUP OVERVIEW STRONG PEDIGREE

GL

- Strong legacy of more than 80 years.
- Diversified businesses across industrial gases, engineering plastics, refrigerants, chemicals, cryogenic engineering, renewable energy and entertainment sectors.
- More than 8,000 employees at more than 100 business units across India.
- Distribution network spread across more than 50 countries around the world.



Listed Companies



Gujarat Fluorochemicals Limited

- Largest producer of chloromethanes, refrigerants and Polytetrafluoroethylene in India
- Pioneer of carbon credits in India



Inox Wind Limited

- Fully integrated player in the wind energy market
- State-of-the-art manufacturing plants near Ahmedabad (Gujarat) and at Una (Himachal Pradesh) and new facility in Madhya Pradesh. Madhya Pradesh facility one of the largest in Asia
- Ability to provide end-to-end turnkey solutions for wind farms



Inox Leisure Limited

- Second largest multiplex chain in India
- In the business of setting up, operating and managing a national chain of multiplexes under the brand name 'INOX'
- Present in 57 cities with 108 multiplexes and 425 screens

INOX AIR /A

Inox Air Products Private Limited

- 50:50 joint venture with Air Products Inc., USA
- Largest producer of industrial gases in India
- 40 plants spread throughout the country

Other Key Companies



Inox India Private Limited

- Largest producer of cryogenic liquid storage and transport tanks in India
- Offers comprehensive solutions in cryogenic storage, vaporization and distribution engineering
- Has operations in India, USA, Canada, The Netherlands and Brazil



Inox Renewables Limited

- Engaged in the business of setting up and operating of wind farms
- Existing operating capacity of ~ 260 MW in states of Rajasthan, Maharashtra, Tamil Nadu and Madhya Pradesh

STRONG SPONSORSHIP OF INOX GROUP - RECOGNIZED AND TRUSTED CORPORATE GROUP

FOR FURTHER QUERIES:



THANK YOU



Deepak Asher

Director and Group Head (Corporate Finance)

Email: deepakasher@gfl.co.in

Mr. Dheeraj Sood Head IR- Inox Group

Contact No: 0120 6149881

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