

OM METALS INFRAPROJECTS LTD.

CIN-L27203RJ1971PLC003414



IRQS



MGMT SYS
& A CO71

AN ISO 9001 2000 Certified Co.

Regd. Office : J-28, Subhash Marg, C-Scheme, Jaipur - 302001
Tel: +91-141-5163323-33, Fax : +91-141-4044283
E-mail: jaipur@ommetals.com Website : www.ommetals.com

Date: 12/02/2016

To,

Corporate Service Department, Bombay Stock Exchange, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Fax No. 022- 22723121/3027/2039/2061/2041	Listing Department, National Stock Exchange Of India Limited Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E), Mumbai Fax No. 022- 26598237/38 : 66418126
--	--

Dear Sir/Ma'am,

Sub: Investor Presentation

Please find attached herewith the latest Investor Presentation for your reference and members glance.

Thanking You
Yours Faithfully,
For Om Metals Infraprojects Limited



New Delhi
NBCC Plaza, Tower III, 4th Floor, Sector-5
Pushp Vihar, Saket, New Delhi-110017
Tel : +91-11-29565552/53/54
Fax : +91-11-29565551, 29551687
E-mail : info@ommetals.com

Kota
B-117/118, Indraprastha Ind Area,
Kota 324 005 (Rajasthan)
Tel : +91-744-2425107, 2420756
Fax : +91-744-2438069, 2430647
E-mail: kota@ommetals.com

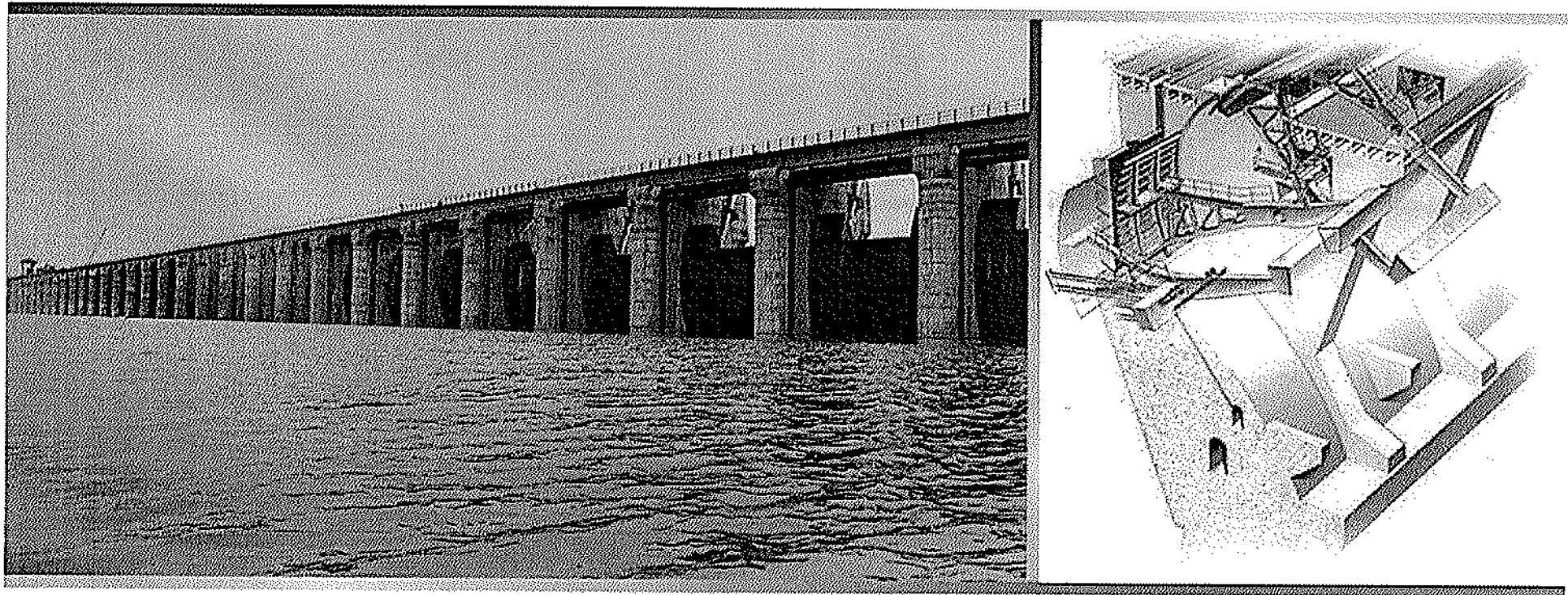
Mumbai
Ground Floor, Ramakrishna Sadan
63, Pochkhanwala Road
Opp. Worli RTO, Worli, Mumbai - 400 025
Tel : +91-22-24970836, 32402492
Fax: +91-22-24952515



OM METALS
INFRAPROJECTS LTD

THE POWER TO CHANGE

Investor Presentation
February 2016





This presentation and the accompanying slides (the "Presentation"), which have been prepared by Om Metals Infraprojects Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company.

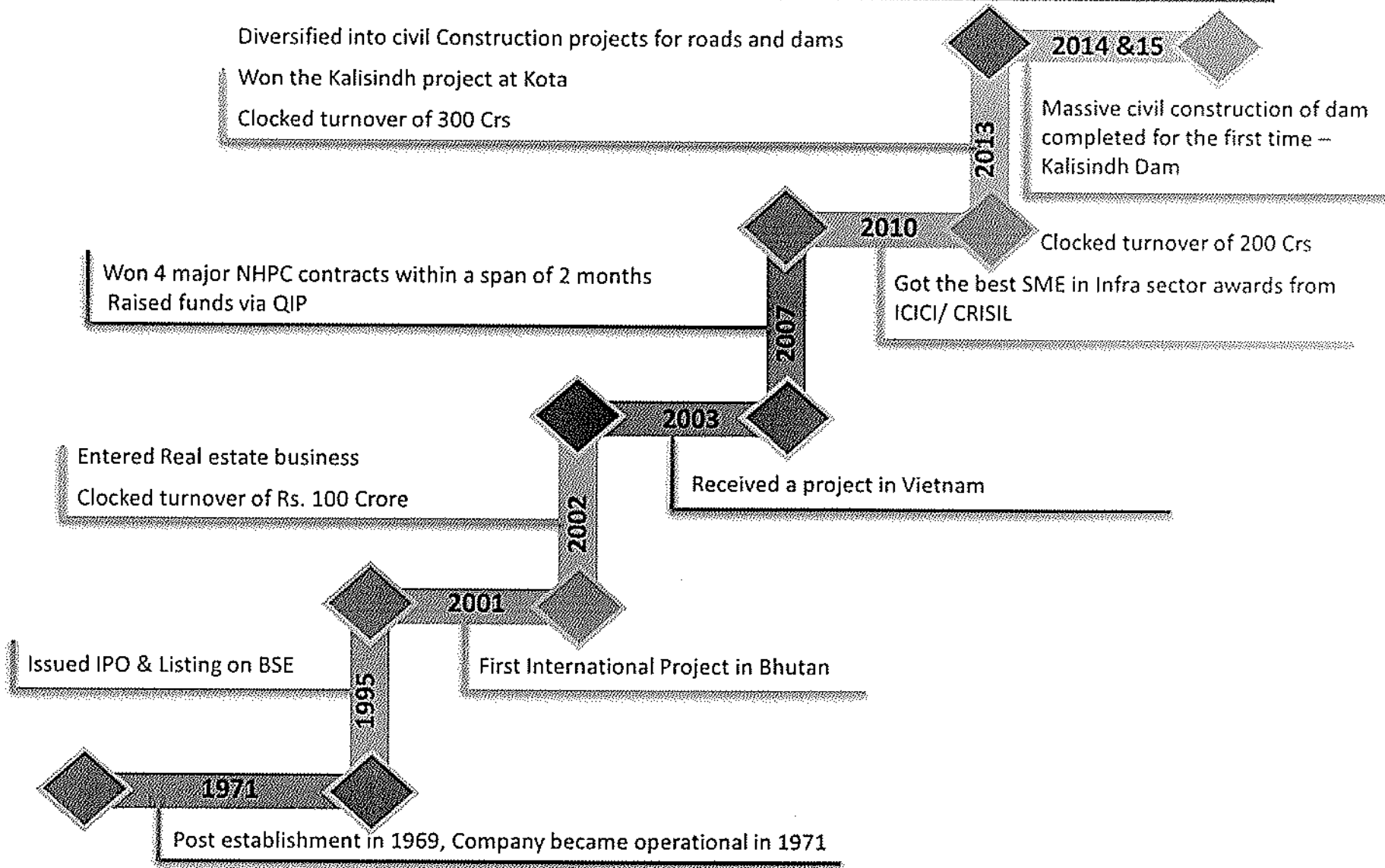
Company Overview



Leading Engineering Construction company with a strong presence in the Hydropower sector and experience spanning more than 3 decades

- ▶ Engaged in diversified activities such as execution of turnkey Hydro-mechanical contracts for Hydropower & Irrigation projects, Foray into Real Estate development & Infrastructure projects
- ▶ Successfully executed more than 60 Hydro-mechanical contracts for Hydro-power & Irrigation projects across the country
- ▶ Robust Orderbook of Rs. 881 crores as on 31st December 2015
 - Order worth Rs. 105.91 crores received for Hydro Mechanical works project post 31st December 2015
- ▶ Diversification in varied structural steel design & fabrication works in bridges, large building constructions & heavy engineering works

Evolution



Promoters



Mr. C P Kothari, Executive Chairman

- ▶ Has Been with the company for more than 35 Years, Playing key role in the overall growth
- ▶ Huge Industry Experience of 40 Years
- ▶ Holds a Bachelor's degree in Commerce



Mr. D P Kothari, Managing Director

- ▶ With immense experience in execution of Turnkey Projects, he Heads the Technical and Execution group within the company
- ▶ Holds a Bachelor's degree in Mechanical Engineering



Mr. Sunil Kothari, Joint Managing Director

- ▶ Holds position of financial controller of the Company with more than 20 years of experience
- ▶ He holds a Bachelors degree in Commerce & Masters in Business Administration

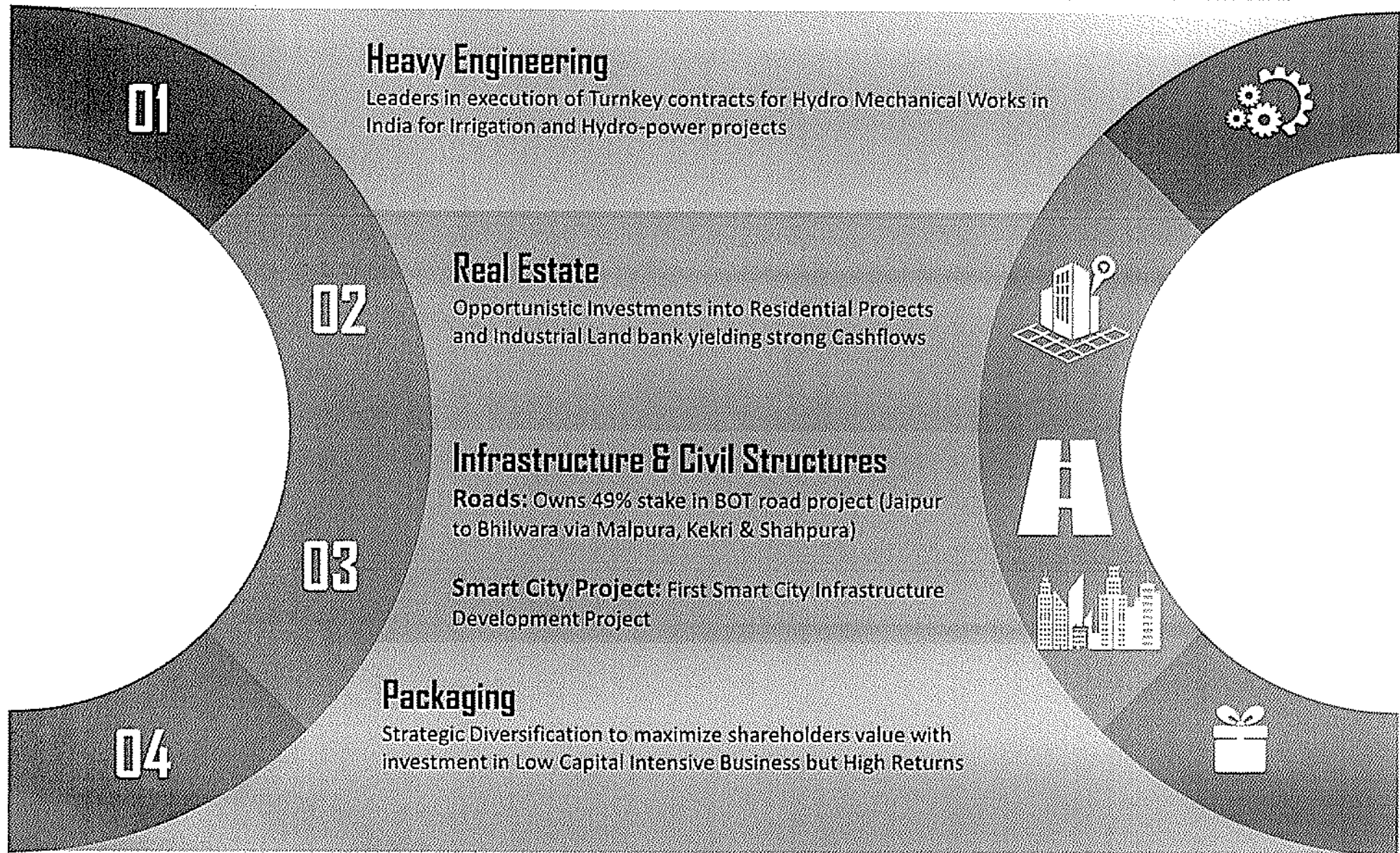


Mr. Vikas Kothari, Executive Director & President

- ▶ Responsible for International foray of the company
- ▶ Hold Bachelor of Engineering (Mech.) from University of Hartford, U.S.A, with more than 10 years of experience



Business Verticals



Hydro Mechanical Equipments: Business Overview



- ▶ World leaders in Hydro-Mechanical Engineering
 - ✓ Primary focus is on Engineering Construction for dams
- ▶ Offers turnkey solutions from Designing to commissioning of Hydro-mechanical equipments
 - ✓ Radial gates, stop log gates & vertical gates
 - ✓ Penstocks and Pressure Shaft Liners
 - ✓ Hoists & Lifting equipments
 - ✓ Gantry Cranes, Trash Racks etc.
- ▶ High Entry Barriers due to technical prequalification requirements
- ▶ Robust engineering skills & know how enables to execute projects of varied complexities
 - ✓ Ranging from 45 MW to 1,000 MW of power generation
- ▶ Experienced team of more than 30 design engineers with significant exposure in the hydro power sector
- ▶ Executed more than 60 hydropower projects till now
 - ✓ Currently executing projects for ~2,000 MW across Hydro-power projects

Typical layout of a dam: Hydro Mechanical Equipment



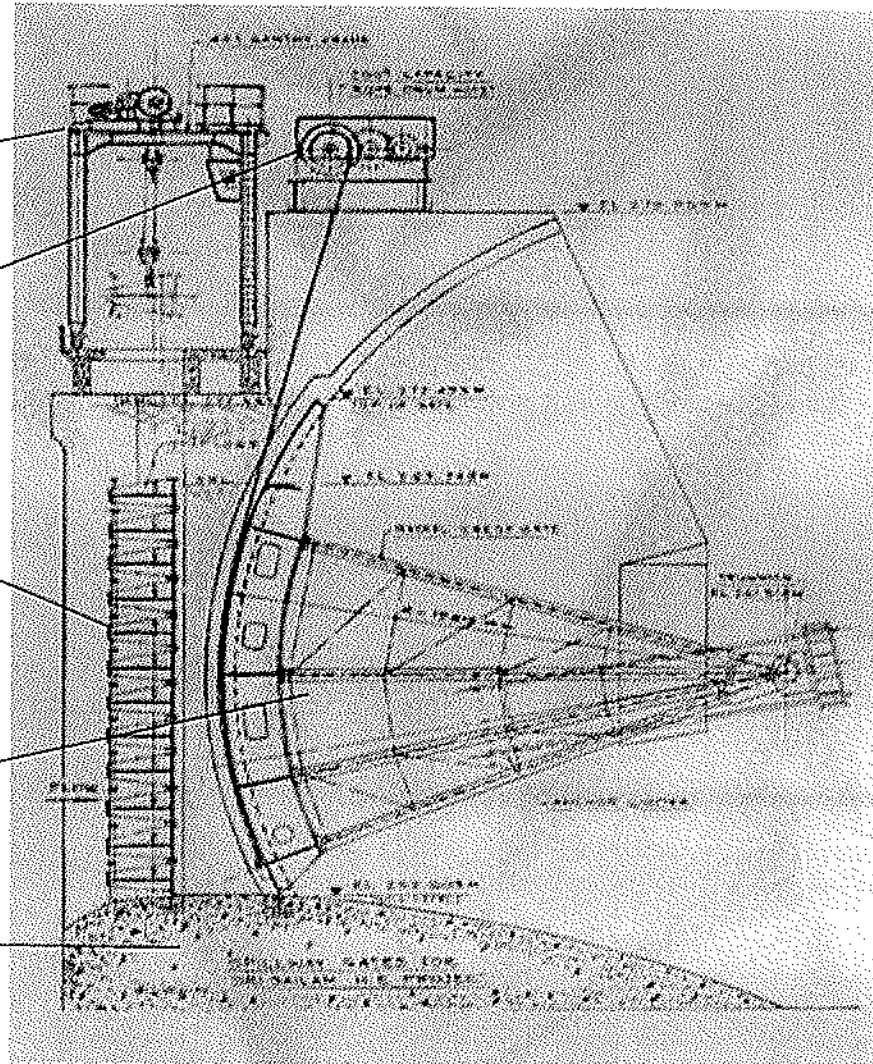
Gantry Crane

Hoist

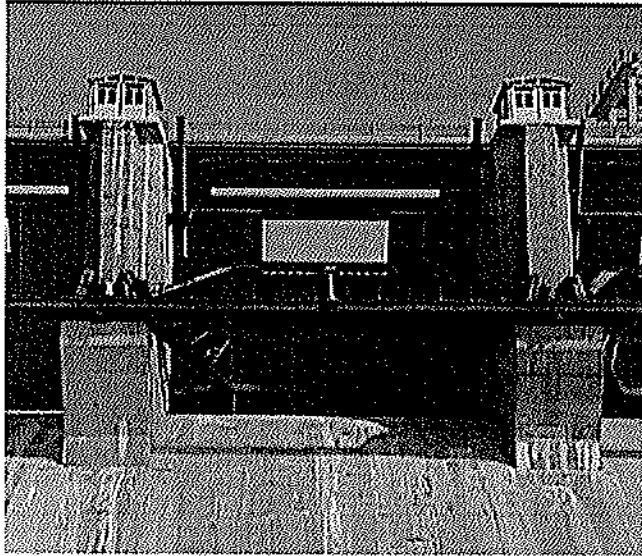
Stoplog Gate

Radial Gate

Dam



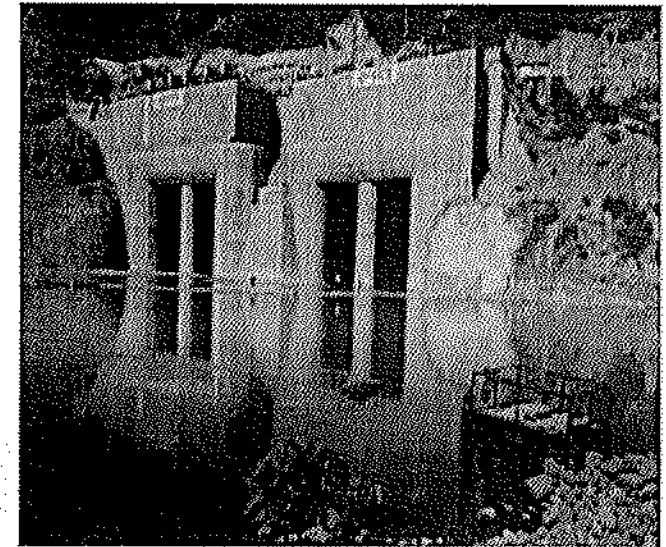
Key Projects: Hydro Mechanical Equipments



Executed one of the World's largest
Radial gates

Gosikhurd Dam
Client – VIDC, Maharashtra
Size – 18.3m X 16.5m X 16.5m

Executed one of the world's largest
Vertical Lift gates



Kol Dam Project
Client – NTPC
Size – 7.5m X 14m X 115m

State of Art Manufacturing Facilities



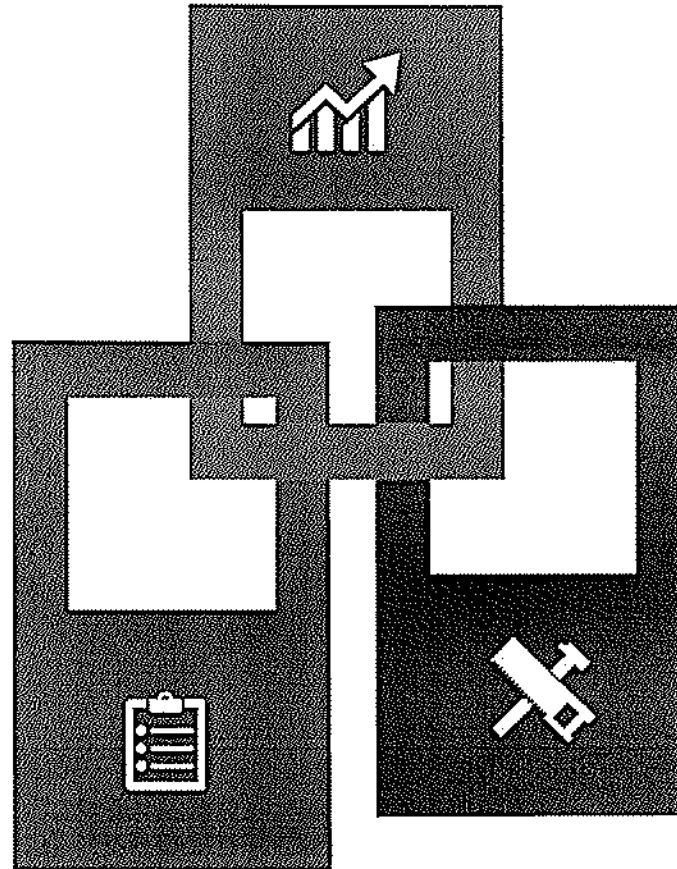
Particulars	Kota	Jaipur
Area (in sq m)	20,728	3,600
Covered Sheds (in sq m)	5,794	1,600
Machine Shop	1 Machine shop with an area of 506 sq m	1 Machine shop with an area of 300 sq m
Fabrication	8 fabrication shops with an area of ~5,567 sq m	1 fabrication shops with an area of ~1,000 sq m
Handling Capacity	up to 60 MT	up to 45 MT
Location Advantage	<p>Along the main western line enroute to Mumbai and Delhi</p> <p>Good connectivity to ports and other states</p> <p>Industrial hub of Rajasthan with no power and water related issues</p>	<p>Easy accessibility to Raw Material depots at major cities</p> <p>Large uncovered area with potential to further expand the facility</p>

Management Pedigree & Focus led to...



A – Highly Profitable

Leadership position in Core business of turnkey execution contracts for Hydro Mechanical Equipment for Hydro Power & Irrigation Projects thereby generating High Free Cashflow



C – Execution Track Record

Executed 60 + Hydro Mechanical turnkey projects in power and irrigation over last 4 decades

B – Technically Qualified

One of few eligible contenders for Large scale Dam projects with Key technical and R&D edge

...deployment of Free Cash in Group's New Ventures



New Ventures to unlock shareholder value

182
Current Ventures

384
Future Ventures

Road BOT Project

Road Project through JV routes

Infrastructure & Civil Structures

First Smart City Infrastructure Development Project

Real Estate

Strategic investments in the realty sector

Packaging

Closure for water PET bottles & Carbonated Soft Drinks (CSD) caps

01

02

03

04

Execution of Hydro Power Projects & Irrigation Projects on turnkey basis

De-risking core business through diversification in higher return businesses

Opportunistic Investments



Real Estate Foray

- ▶ Strategic Completion of existing Real estate projects
 - ✓ Projects through Joint Ventures (JVs) and Associates also
- ▶ Residential townships and apartments in Kota, Jaipur, Mumbai & Hyderabad
 - ✓ Residential space of ~1.4 mn sq. ft.
- ▶ Commercial Hotel, Retail space in Jaipur & Kota
 - ✓ 200,000 Sq. ft.

Road BOT Project

- ▶ Two Laning of Jaipur-Bhilwara section of SH-12 implemented by SPV Bhilwara Jaipur Toll Road
 - ✓ Om Metals Infraprojects Ltd. owns minority stake of 49%; balance 51% held by SPML Infra Ltd.
- ▶ Executed 100% of EPC work for a total project cost of Rs. 410 crores
 - ✓ Equity: Rs. 104 crores; VGF: Rs. 44 crores upfront & Rs. 44 crores during O&M and Debt: Rs. 262 crores
- ▶ Concession period is 22 years
- ▶ COD achieved in July 2015

Real Estate Project Details



Project	Location	Format	# of Units	Configurations	Project Area Sq. ft.	Status
Meadows	Kota	Affordable Housing	450	1/2/3 BHK	5,00,000	Under Construction
Pallacia	Jaipur	Luxurious Housing	150	2/3/4/5 BHK	6,30,000	Under Construction
Bandra Reclamation – Mhada	Mumbai	--	-	-	2,50,000	Yet to commence construction
Ashvita	Hydrabad	Affordable Housing	60	2/3/4 BHK	80,000	Under Construction
TOTAL					1,460,000	

Key Industrial Land Bank



Location	Sq. Mtrs.	Key Location Advantage
Faridabad	8,000	Located on main Mathura Road, New Delhi
Jaipur	28,000	In Industrial Area at Prime Location
VKIA Jaipur	3,000	In Industrial Area at Prime Location
Kota (Institutional Land)	40,000	In the centre of Kota City
TOTAL	79,000	



Bhilawara Jaipur Road Project

- ▶ Completion Certificate for 100% of Project length has been issued for the project in July, 2015
- ▶ Caters to commercial traffic towards Jaipur & Bhilwara
- ▶ The project road serves as an arterial link to most of the important cities such Malpura, Kekri & Shahpura
- ▶ Major industries like IOCL & BPCL oil depots etc. are located in this section



Packaging

- ▶ Closure for water PET bottles and Carbonated Soft Drinks (CSD) caps
- ▶ Capacity: Around 10 crore caps/month
 - ✓ World demand for caps & closures to exceed USD 55 bln / 2 tln units in 2019
- ▶ Clients: Bisleri, Coke, Pepsi and other local players
- ▶ Technology: Compression Moulding from Italy
 - ✓ Advanced & Efficient technology compared to Injection Moulding
- ▶ Expansion Plans
 - ✓ Caps & Jars of 20 liters at minimal capex

Infrastructure & Civil Structures

- ▶ Smart City Infrastructure Development Project
 - ✓ In 50:50 JV with SPML Infra Ltd. on Design, Build & Operate basis
 - *Execution Period of 3 years*
 - *O&M period of 5 years*
 - ✓ Part of Delhi Mumbai Industrial Corridor (DMIC)
 - *Total Area of 1096.63 acres*
 - ✓ Development activities will include
 - *Water Supply, treatment along with drainage system*
 - *Solid Waste Management*
 - *Internal & External roads of 4 & 6 lanes*
 - *Power Transmission & Distribution*
 - *Domestic Gas Distribution System*
 - *Street Lighting, CCTV & SCADA Systems and Safety & Security Systems*

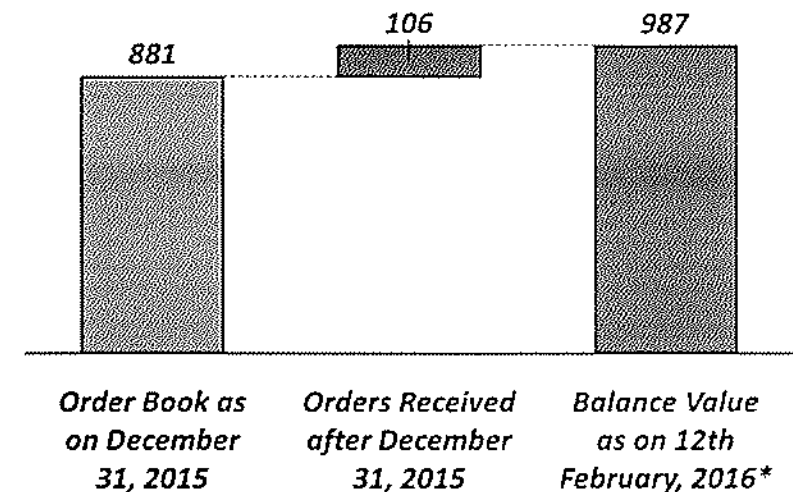
Robust Order book of Rs. 881 crores*



Top 5 Unexecuted Order Book	State	Amount (Rs. Crores)
Kachh Branch Canal Power House Project From SSNL	Gujarat	228
Rampur Barrage	Uttar Pradesh	193
Ujjain Smart City Project	Madhya Pradesh	166
Pallacia Project	Rajasthan	130
Tapovan Vishnugad Hydro-electric Project from NTPC	Uttarakhand	39
Others	-	125
Total		881

Project received after December 31, 2015

- ▶ Received a Hydro Mechanical works project worth Rs. 105.91 crores
 - ✓ Project is for hydro mechanical works of Vyasi HE Project in Dehradun district, Uttarakhand
 - ✓ Awarded by Uttarakhand Jal Vidyut Nigam Limited (UJVN Limited)
 - ✓ Project to executed over period of 25 months



* - as on 31st December 2015

* - Excluding project execution from 1st January 2016 upto 12th February 2016

Strengths



Robust Engineering Skills

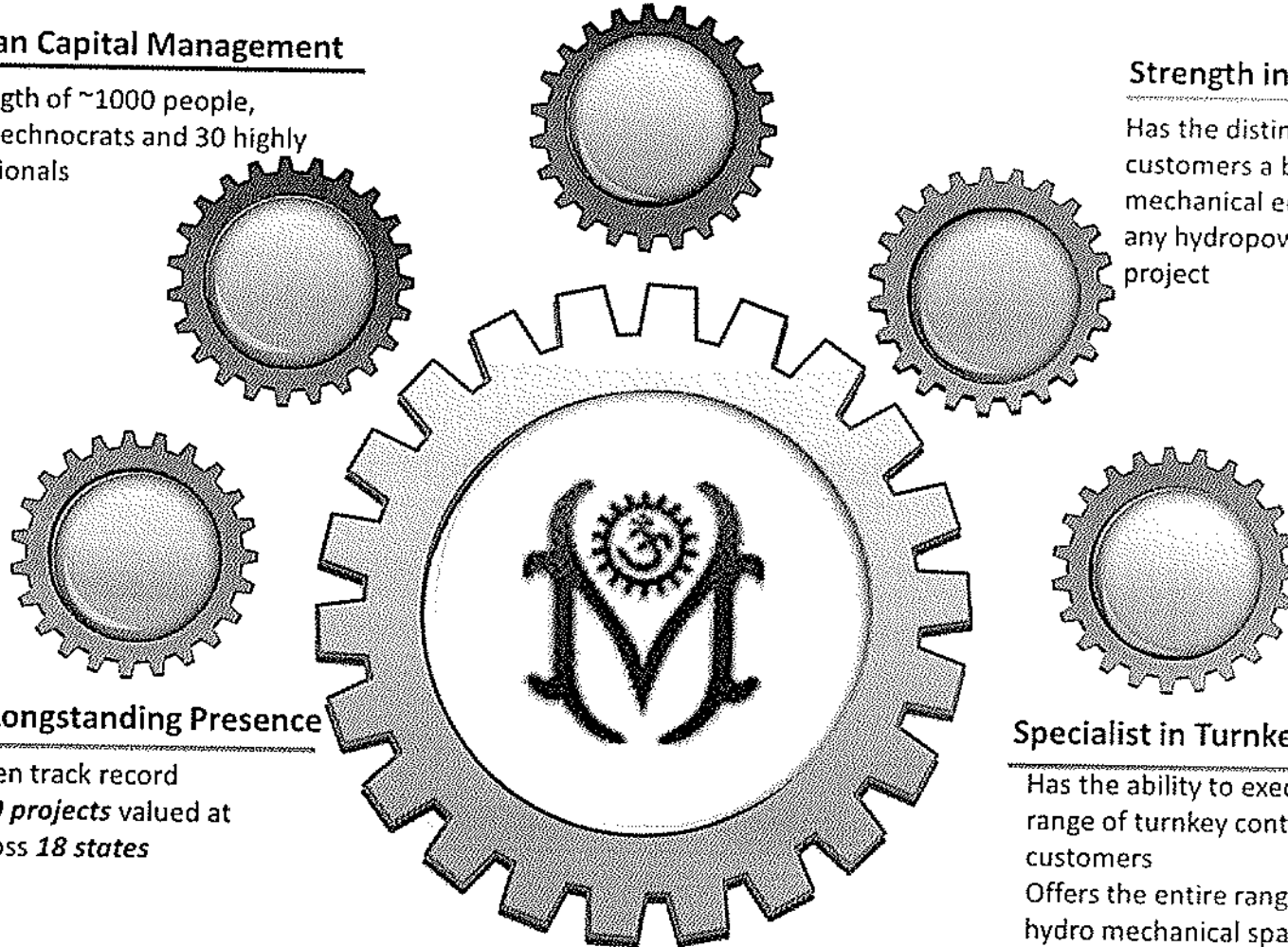
Enables to execute projects of varied magnitude and complexity ranging from 45-1,000 MW of power generation

Prudent Human Capital Management

Manpower strength of ~1000 people, comprising 300 technocrats and 30 highly qualified professionals

Strength in Steel Fabrication

Has the distinction of offering customers a broad range of hydro mechanical equipment required in any hydropower and irrigation project



Experience & Longstanding Presence

35 years of proven track record
Executed over *60 projects* valued at *Rs 7,000 mn* across *18 states*

Specialist in Turnkey Projects

Has the ability to execute the whole range of turnkey contracts for customers
Offers the entire range of services in the hydro mechanical space

Key Clientele



National Hydroelectric
Power Corporation



Northern Eastern Electric
Power Corporation Ltd.



National Thermal
Power Corporation



Druk Green Power
Corporation Limited



Himachal Pradesh State
Electricity Board



Vidarbha Irrigational
Development Corporation



Krishna Bhagya Jal
Nigam Limited

Standalone Financial Results – Q3 & YTD

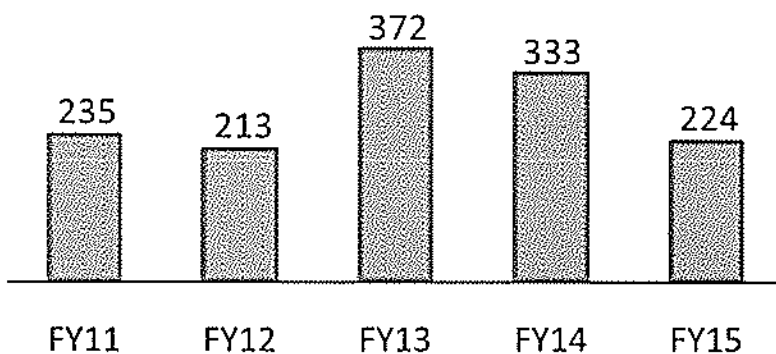


Rs. Crores	Q3 FY16	Q3 FY15	YoY	9m FY16	9m FY15	YoY
Total Revenue	41.13	51.42	-20%	118.96	157.67	-25%
Operating Expenses	12.00	15.98		25.79	56.49	
Employees Expenses	5.94	5.14		15.49	14.51	
Other Expenditure	15.17	20.58		43.16	65.41	
EBITDA	8.02	9.72	-17%	34.53	21.26	62%
EBITDA margin	19.51%	18.90%		29.02%	13.48%	
Other Income	1.21	3.58		6.54	24.77	
Depreciation	1.58	1.68		4.89	5.03	
Interest	2.18	2.73		9.27	9.83	
PBT	5.47	8.89	-38%	26.91	31.17	-14%
Tax	0.93	2.57		2.825	4.17	
Profit After Tax	4.55	6.32	-28%	24.08	27.00	-11%
PAT margin	11.05%	12.29%		20.24%	17.12%	

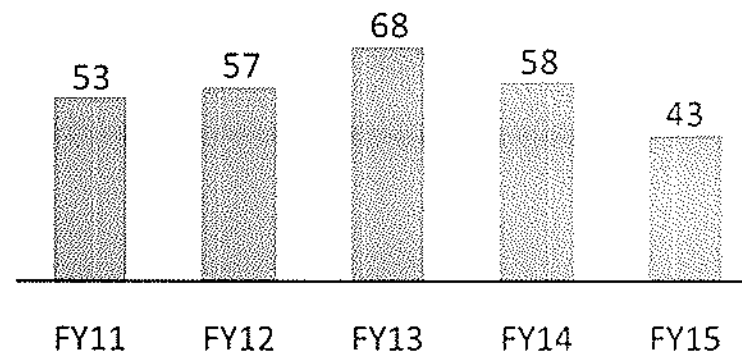
Standalone Financial Highlights - Annual



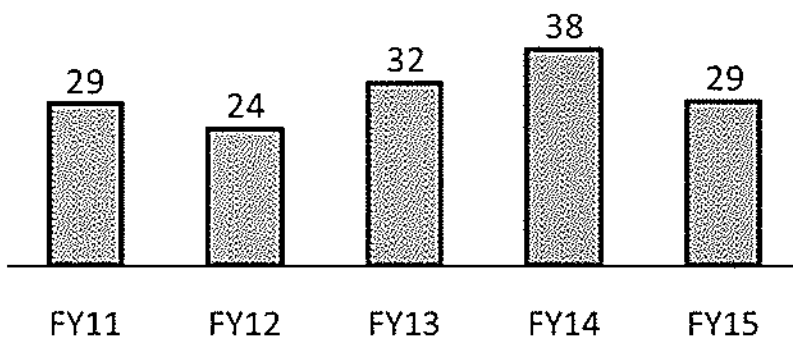
Revenue (Rs. Crores)



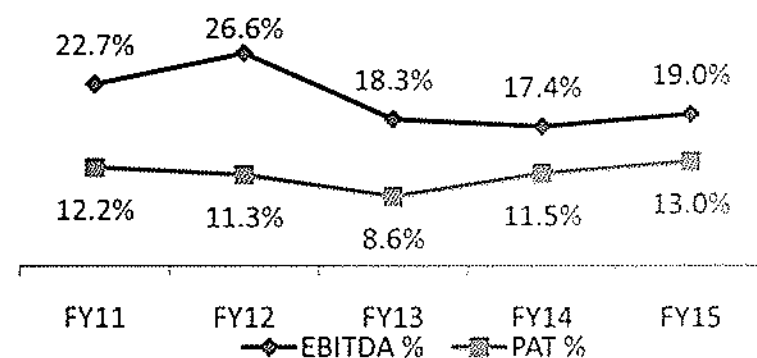
EBITDA (Rs. Crores)



PAT (Rs. Crores)



EBITDA & PAT Margin



Standalone Financial Results - Annual



Rs. Crores	FY15	FY14	YoY
Total Revenue	224.0	333.3	-32.8%
Operating Expenses	69.1	108.3	
Employees Expenses	20.1	21.7	
Other Expenditure	92.3	145.1	
EBITDA	42.5	58.1	-26.9%
EBITDA margin	19.0%	17.4%	
Other Income	14.4	6.1	
Depreciation	8.5	7.7	
Interest	13.6	9.1	
PBT	34.8	47.4	-26.6%
Tax	5.7	9.1	
Current Income Tax & Wealth Tax	5.7	9.4	
Income Tax Foreign	0.1	0.0	
Deferred Tax (Assets)	0.8	0.2	
Income Tax expenses Earlier Years	0.8	0.0	
Profit After Tax	29.1	38.3	-24.1%
PAT margin	13.0%	11.5%	

Standalone Balance Sheet



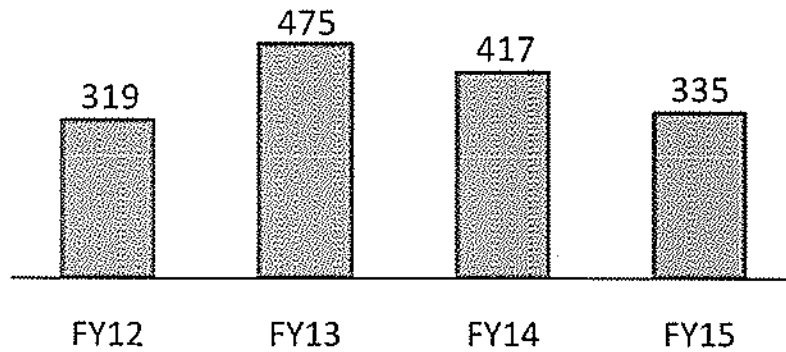
Rs. Crores	Sept.-15	Mar-15
Shareholder's Fund	558.8	539.3
Share capital	9.6	9.6
Reserves & Surplus	549.2	529.7
Minority Interest	0.0	0.0
Non-Current Liabilities	38.6	32.7
Long term borrowings	10.1	14.0
Deffered Tax Liabilities(Net)	2.7	2.7
Other Long Term Liabilities	24.9	15.1
Long Term Provisions	0.9	0.9
Current Liabilities	126.1	125.3
Short Term Borrowings	47.3	49.9
Trade Payables	28.8	29.1
Other Current Liabilities	45.8	43.5
Short Term Provisions	4.3	2.8
Total Equity & Liabilities	723.6	697.3

Rs. Crores	Sept.-15	Mar-15
Non-Current Assets	481.8	455.5
Fixed Assets	131.0	130.5
Non-current Investments	129.6	129.6
Long Term Loans & Advances	203.9	187.7
Other Non-Current Assets	17.3	7.7
Current Assets	241.8	241.9
Current Investments	0.0	0.0
Inventories	60.5	51.1
Trade Receivables	66.2	59.2
Cash & Cash Equivalents	34.8	69.4
Short Term Loans & Advances	79.2	61.3
Other Current Assets	1.1	0.8
Total Assets	723.6	697.3

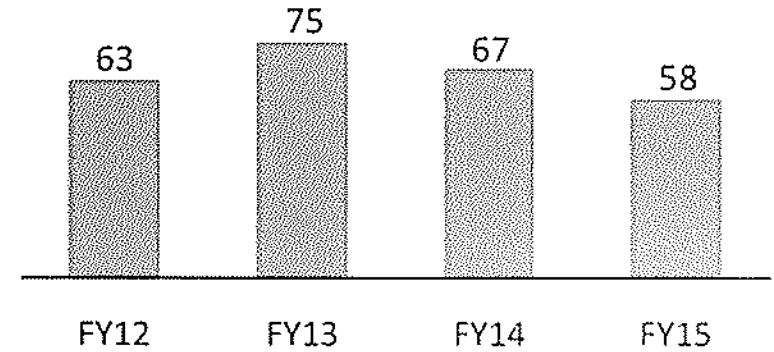
Consolidated Financial Highlights



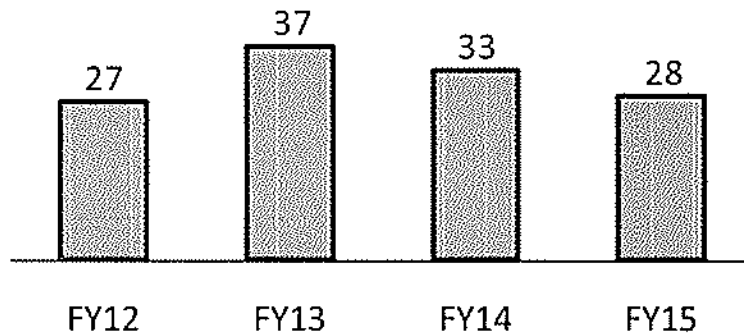
Revenue (Rs. Crores)



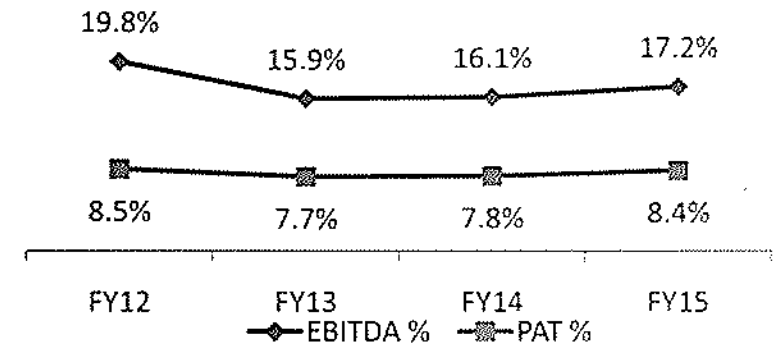
EBITDA (Rs. Crores)



PAT (Rs. Crores)



EBITDA & PAT Margin



Consolidated Financial Results



Rs. in Crores	FY15	FY14	YoY
Total Revenue	335.3	416.8	-19.6%
Operating Expenses	144.9	113.0	
Employees Expenses	21.5	23.3	
Other Expenditure	111.3	213.6	
EBITDA	57.6	66.9	14.0%
EBITDA margin	17.2%	16.1%	
Other Income	16.6	7.1	
Depreciation	9.4	8.1	
Interest	24.5	16.5	
Share in Profit/(loss) of Associates	0.0	-0.2	
Exceptional Item Profit/(Loss)	-0.3	-2.1	
PBT	40.0	47.2	-15.2%
Tax	11.7	14.5	
Current Income Tax & Wealth Tax	11.8	14.7	
Income Tax Foreign	0.1	0.0	
Deferred Tax (Assets)	1.0	0.2	
Income Tax expenses Earlier Years	0.8	0.0	
Profit After Tax	28.3	32.7	-13.4%
PAT margin	8.4%	7.8%	

Consolidated Balance Sheet



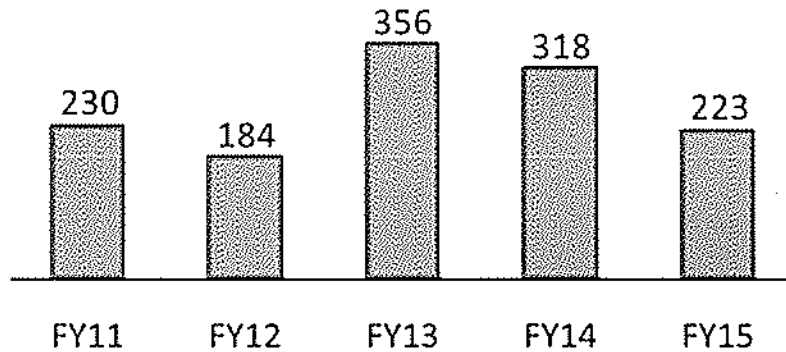
Rs. in Crores	Mar-15	Mar-14
Shareholder's Fund	535.5	506.6
Share capital	9.6	9.6
Reserves & Surplus	525.9	497.0
Minority Interest	0.0	0.0
Non-Current Liabilities	177.8	182.7
Long term borrowings	159.1	164.8
Deferred Tax Liabilities (Net)	2.7	3.5
Other Long Term Liabilities	15.1	13.7
Long Term Provisions	0.9	0.8
Current Liabilities	180.3	211.5
Short Term Borrowings	55.4	52.1
Trade Payables	32.5	57.3
Other Current Liabilities	83.6	100.6
Short Term Provisions	8.9	1.5
Total Equity & Liabilities	893.6	900.8

Rs. in Crores	Mar-15	Mar-14
Non-Current Assets	453.9	418.3
Fixed Assets	361.1	350.9
Non-current Investments	61.9	27.3
Long Term Loans & Advances	22.6	36.9
Other Non-Current Assets	8.3	3.3
Current Assets	439.7	482.5
Current Investments	0.0	0.0
Inventories	240.8	299.0
Trade Receivables	94.9	84.4
Cash & Cash Equivalents	83.5	80.5
Short Term Loans & Advances	19.5	17.7
Other Current Assets	1.0	0.9
Total Assets	893.6	900.8

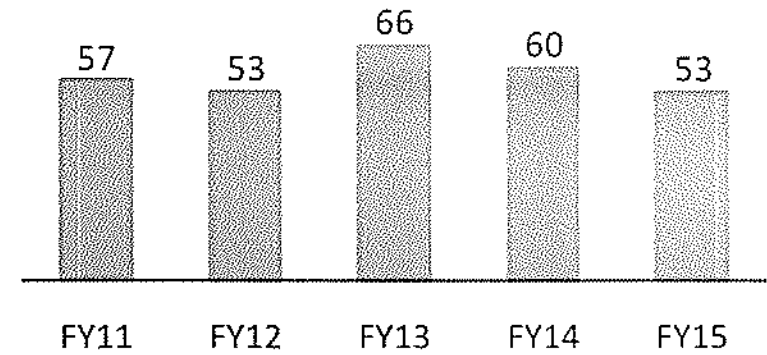
Segment Performance Engineering (Consolidated)



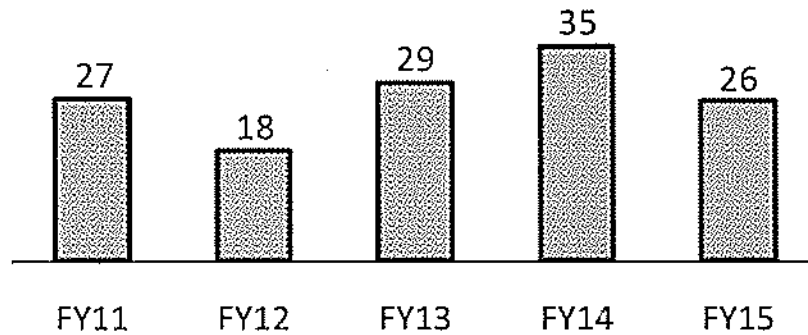
Revenue (Rs. Crores)



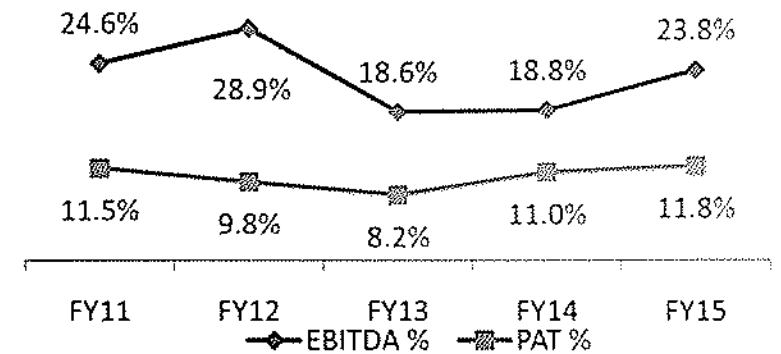
EBITDA (Rs. Crores)



PAT (Rs. Crores)



EBITDA & PAT Margin





For further information, please contact:

Company :

Om Metals Infraprojects Ltd.
CIN: L27203RJ1971PLC003414

Mr. S.K. Jain
skjain@ommetals.com

www.ommetals.com

Investor Relations Advisors :

Strategic Growth Advisors Pvt. Ltd.
CIN: U74140MH2010PTC204285

Mr. Jigar Kavaiya / Mr. Ayush Jain
kjigar@sgapl.net / jayush@sgapl.net

www.sgapl.net