

Tel.: +91 265 61 98111 Fax: +91 265 23 10312

GFL: BRD: 2016

16th May, 2016

The Secretary

The Secretary

BSE Limited	National Stock Exchange Limited
Phiroze Jeejeebhoy Towers Limited	Exchange Plaza, Bandra Kurla Complex
Dalal Street, Mumbai 400 001	Bandra (E), Mumbai 400 051
Scrip code: 500173	Scrip code: GUJFLUORO
Fax No 022-22723121/2037/39/41/61	Fax No 022-2659 8237/38

Dear Sir,

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investors Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investors Presentation made by the Company on its Audited Annual Standalone and Consolidated Financial Results for the Financial Year ended on 31st March, 2016.

We request you to kindly take the same on record.

Thanking You

Yours faithfully,

For Gujarat Fluorochemicals Limited

BUNN

Bhavin Desai Company Secretary

Encl as above

 Regd. Office
 : Survey No. 16/3,26,27, Ranjitnagar - 389 380, Taluka Ghoghamba, Dist. Panchmahals, Gujarat. Telefax : +91 (2678) 248153

 Delhi Office
 : Inox Tower, 17 Sector 16A, Noida - 201 301, IP
 Tel. : +91 (120) 6149600
 Fax : +91 (120) 6149610

 Mumbai Office
 : 68, Jolly Maker Chambers II, Nariman Point, Mumbai - 400 021, Tel. : +91 (22) 22026314, Fax : +91 (22) 22025588

GUJARAT FLUOROCHEMICALS LIMITED

QUARTERLY INVESTOR UPDATE Q4 & FY16







This presentation and the following discussion may contain "forward looking statements" by Gujarat Fluorochemicals Limited ("GFL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of GFL about the business, industry and markets in which GFL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond GFL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of GFL. In particular, such statements should not be regarded as a projection of future performance of GFL. It should be noted that the actual performance or achievements of GFL may vary significantly from such statements.

DISCUSSION SUMMARY

Q4 & FY16 RESULTS HIGHLIGHTS

- **CONSOLIDATED RESULTS**
- **CHEMICALS BUSINESS**
- □ WIND TURBINE MANUFACTURING BUSINESS
- □ WIND FARMING BUSINESS
- □ FILM EXHIBITION BUSINESS
- **BALANCE SHEET UPDATE**
- □ SHAREHOLDING STRUCTURE
- **FINANCIAL SUMMARY**
- **ANNEXURE**



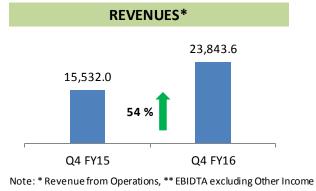


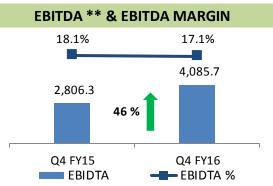




Q4 & FY16 – RESULTS HIGHLIGHTS CONSOLIDATED RESULTS

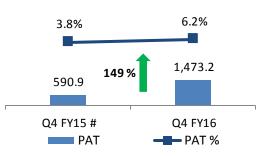
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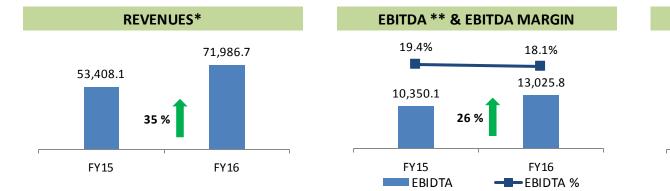


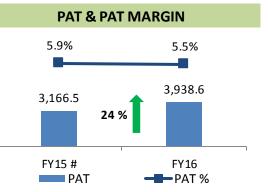
Q4 FY16 YoY ANALYSIS

PAT & PAT MARGIN



FY16 YoY ANALYSIS





Q4 FY15 and FY15 PAT are adjusted to exclude Rs 2,685.9 mngain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

Q4 & FY16 – RESULTS HIGHLIGHTS CONSOLIDATED REVENUES BREAKUP

CONSOLIDATED REVENUES – BUSINESS WISE BREAKUP

1.2%

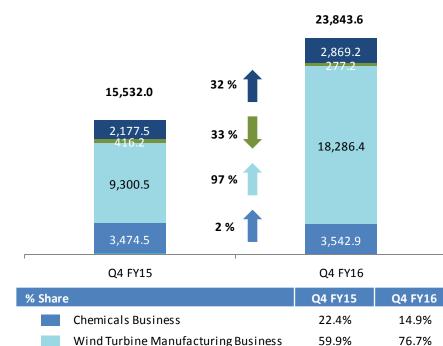
12.0%

-4.7%

2.7%

14.0%

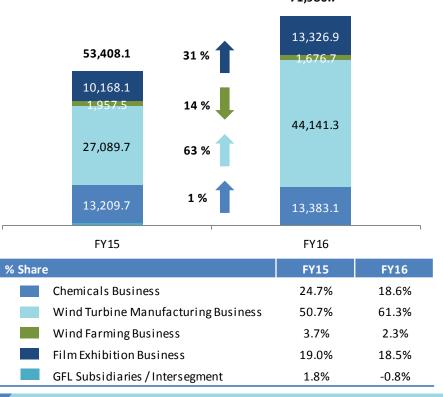
1.1%



Wind Farming Business

Film Exhibition Business

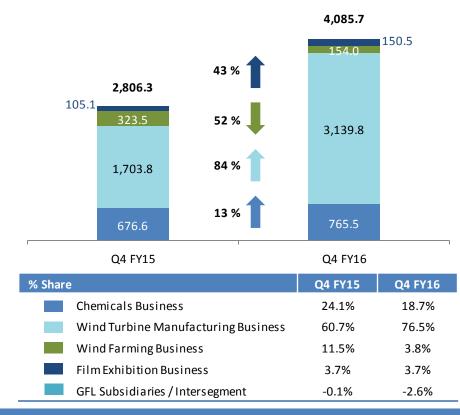
GFL Subsidiaries / Intersegment

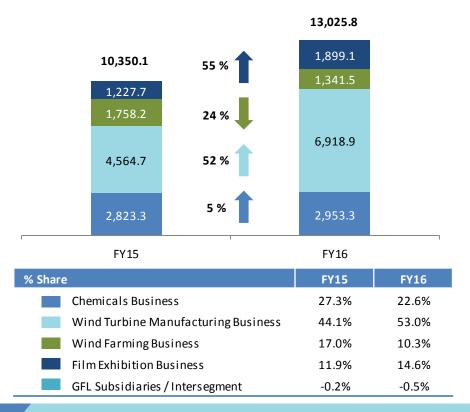


71,986.7

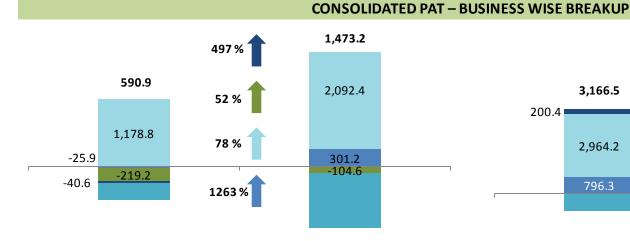
Q4 & FY16 – RESULTS HIGHLIGHTS CONSOLIDATED EBITDA BREAKUP

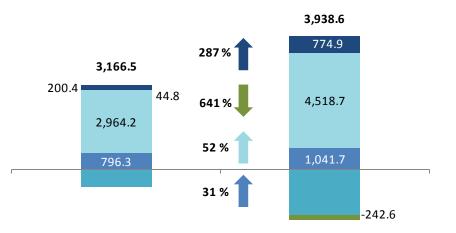
CONSOLIDATED EBITDA – BUSINESS WISE BREAKUP





Q4 & FY16 – RESULTS HIGHLIGHTS CONSOLIDATED PAT BREAKUP



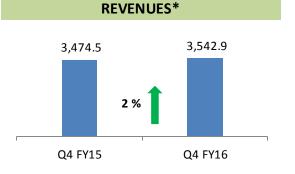


Q4 FY15 #	Q4 FY16		FY15 #	FY16	
% Share	Q4 FY15	Q4 FY16	% Share	FY15	FY16
Chemicals Business	-4.4%	20.4%	Chemicals Business	25.1%	26.4%
Wind Turbine Manufacturing Business	199.5%	142.0%	Wind Turbine Manufacturing Business	93.6%	114.7%
Wind Farming Business	-37.1%	-7.1%	Wind Farming Business	1.4%	-6.2%
Film Exhibition Business	-6.9%	10.9%	Film Exhibition Business	6.3%	19.7%
Intersegment & Minority Interest	-51.1%	-66.3%	Intersegment & Minority Interest	-26.5%	-54.7%

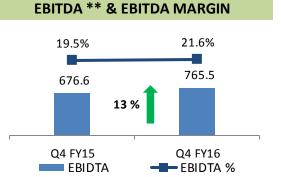
Note: FY15 standalone and consolidated PAT are adjusted respectively to exclude Rs 3,027.2 mn and Rs 2,685.9 mn gain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

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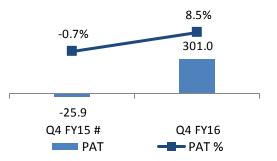




Note: * Revenue from Operations, ** EBIDTA excluding Other Income

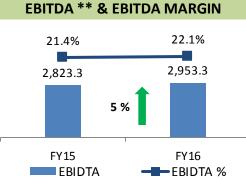


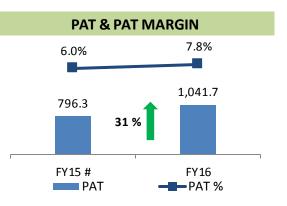




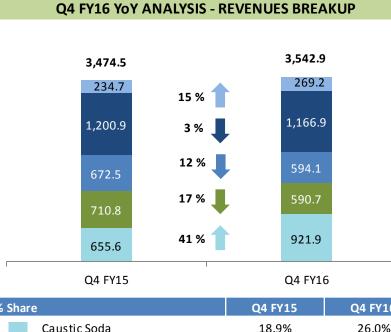
FY16 YoY ANALYSIS





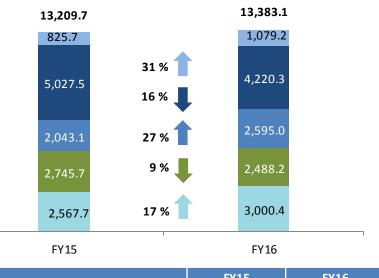


Q4 FY15 and FY15 PAT are adjusted to exclude Rs 3,027.2 mngain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

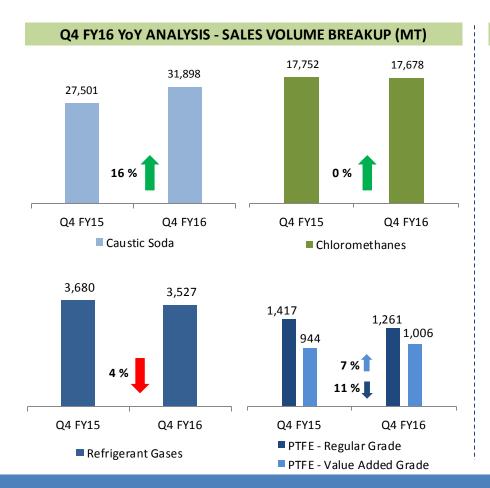


Share	Q4 FY15	Q4 FY16
Caustic Soda	18.9%	26.0%
Chloromethanes	20.5%	16.7%
Refrigerant Gases	19.4%	16.8%
PTFE	34.6%	32.9%
Other Products	6.8%	7.6%

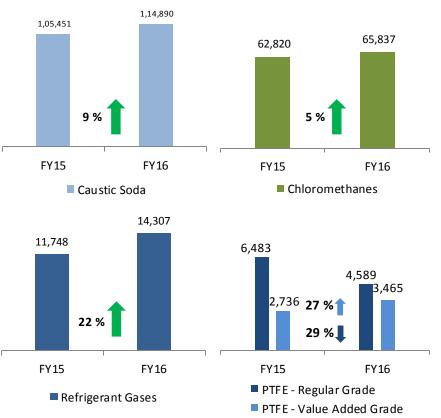
FY16 YoY ANALYSIS - REVENUES BREAKUP

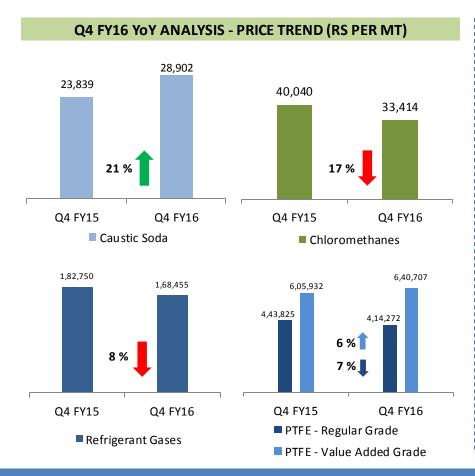


FY15	FY16
19.4%	22.4%
20.8%	18.6%
15.5%	19.4%
38.1%	31.5%
6.3%	8.1%
	19.4% 20.8% 15.5% 38.1%

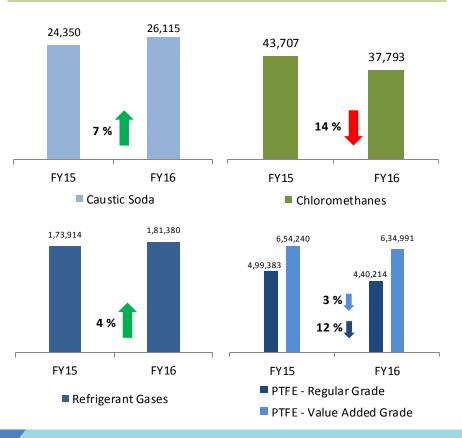


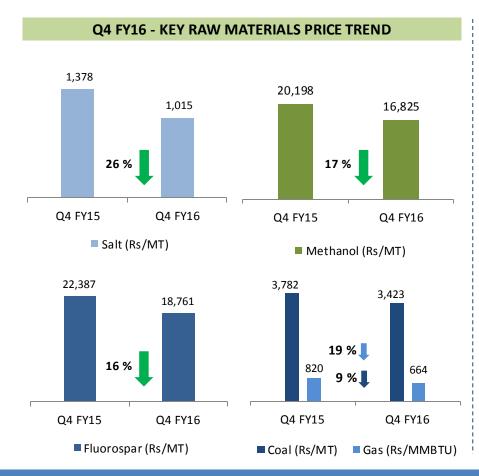
FY16 YoY ANALYSIS - SALES VOLUME BREAKUP (MT)



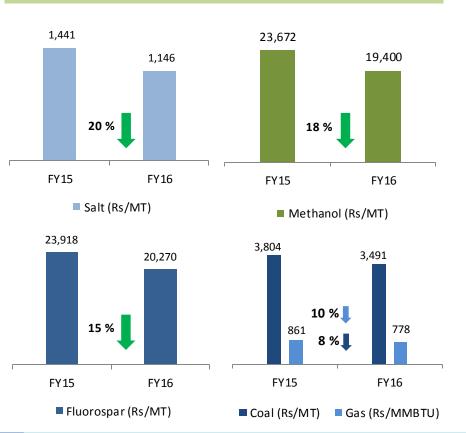


FY16 YOY ANALYSIS - PRICE TREND (RS PER MT)



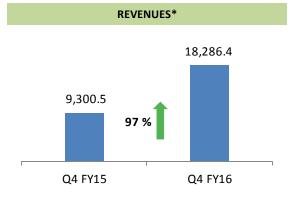


FY16 - KEY RAW MATERIALS PRICE TREND

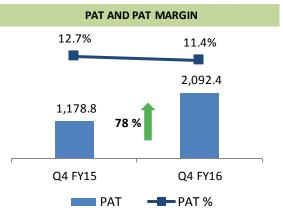


Q4 & FY16 – RESULTS HIGHLIGHTS WIND TURBINE MANUFACTURING BUSINESS (INOX WIND LIMITED)

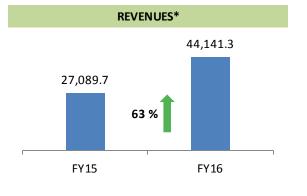
Q4 FY16 YoY ANALYSIS

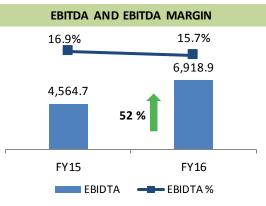


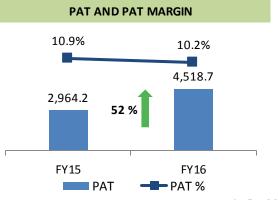




FY16 YoY ANALYSIS



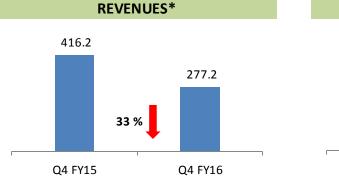


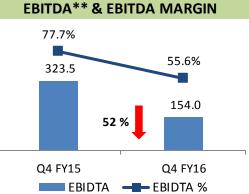


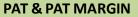
Note: * Revenue from Operations, ** EBIDTA excluding Other Income

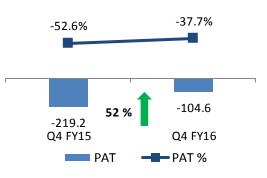
Q4 & FY16 – RESULTS HIGHLIGHTS WIND FARMING BUSINESS (INOX RENEWABLES LIMITED)

Q4 FY16 YoY ANALYSIS

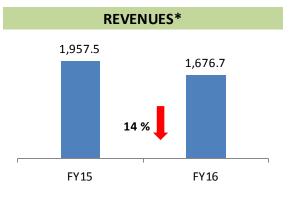


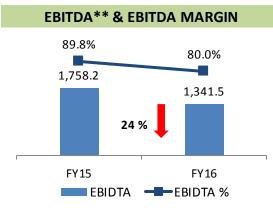


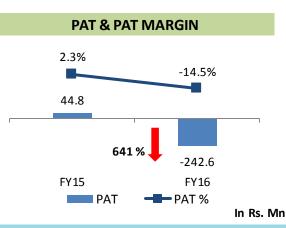




FY16 YoY ANALYSIS



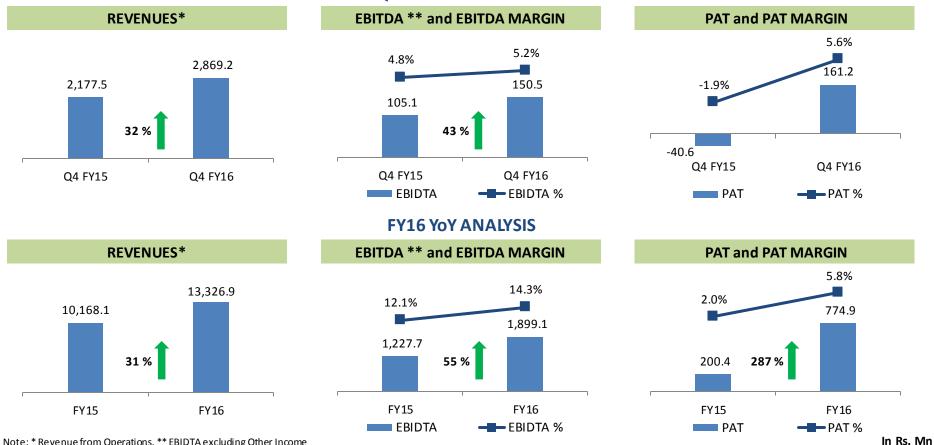




Note: * Revenue from Operations, ** EBIDTA excluding Other Income

Q4 & FY16 – RESULTS HIGHLIGHTS FILM EXHIBITION BUSINESS (INOX LEISURE LIMITED)

Q4 FY16 YoY ANALYSIS



Note: * Revenue from Operations, ** EBIDTA excluding Other Income

BALANCE SHEET UPDATE

Return on Equity (ROE)

Return on Capital Employed (ROCE)

Standalone	FY16	FY15
Total of Shareholder funds	29,126.1	28,555.9
Share Capital	109.9	109.9
Reserves & Surplus	29,016.2	28,446.0
Total Debt	4,784.4	7,169.0
Other Non-Current Liabilities	3,076.0	2,765.4
Total Sources of Funds	36,986.5	38,490.3
Fixed Assets	20,738.2	21,031.0
Other Non-Current Assets	9,730.8	7,981.4
Current Assets	8,192.0	11,685.7
Less: Current Liabilities	1,674.5	2,207.8
Net Current Assets	6,517.5	9,477.9
Total Assets	36,986.5	38,490.3
Key Balance Sheet Ratios		
Net Working Capital as % of Sales	46.1%	51.6%
Debt : Equity	0.2	0.3

Consolidated	FY16	FY15
Total of Shareholder funds	44,964.0	42,352.6
Share Capital	109.9	109.9
Reserves & Surplus	44,854.1	42,242.7
Minority Interest	9,735.5	8,492.5
Total Debt	30,065.7	25,654.2
Other Non-Current Liabilities	4,079.8	3,681.0
Total Sources of Funds	88,845.0	80,180.3
Goodwill on Consolidation	160.5	1,650.8
Fixed Assets	49,370.9	44,690.2
Other Non-Current Assets	9,787.3	7,085.2
Current Assets	47,460.2	40,432.4
Less: Current Liabilities	17,933.9	13,678.4
Net Current Assets	29,526.3	26,754.1
Total Assets	88,845.0	80,180.3
Key Balance Sheet Ratios		
Net Working Capital as % of Sales	34.4%	35.0%
Debt : Equity	0.7	0.6
Return on Equity (ROE)	9.0%	8.4%
Return on Capital Employed (ROCE)	13.6%	12.1%

Net Working Capital: Receivables + Inventory – Payables, ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt) Note: FY15 standalone and consolidated PAT are adjusted respectively to exclude Rs 3,027.2 mn and Rs 2,685.9 mn gain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO.

3.0%

4.7%

3.6%

4.3%

In Rs. Mn

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BALANCE SHEET UPDATE

Consolidated	FY16 FY15	
Fixed Assets		
Chemicals Business	20,738.2	21,031.0
Wind Turbine Manufacturing Business	5,942.1	2,502.6
Wind Farming Business	16,239.1	15,324.1
Film Exhibition Business	7,043.4	6,681.1
Eliminations	-591.9	-848.6
Total Fixed Assets	49,370.9	44,690.2

Consolidated	FY16 FY15	
Net Current Assets		
Chemicals Business	6,517.5	9,477.9
Wind Turbine Manufacturing Business	25,399.9	19,050.0
Wind Farming Business	756.4	413.1
Film Exhibition Business	-387.3	-671.2
Eliminations	-2,760.2	-1,515.7
Net Current Assets	29,526.3	26,754.1

Consolidated	FY16 FY15	
Total Debt		
Chemicals Business	4,784.4	7,169.0
Wind Turbine Manufacturing Business	14,681.1	8,743.1
Wind Farming Business	11,731.7	10,246.0
Film Exhibition Business	2,670.4	2,411.9
Eliminations	-3,801.9	-2,915.8
Total Debt	30,065.7	25,654.2

Consolidated	FY16 FY15	
Total Equity		
Chemicals Business	29,126.1	28,555.9
Wind Turbine Manufacturing Business	18,437.9	13,919.1
Wind Farming Business	5,208.8	5,452.6
Film Exhibition Business	5,907.6	6,761.9
Eliminations	-13,716.6	-12,336.9
Total Equity	44,964.0	42,352.6

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SHAREHOLDING STRUCTURE



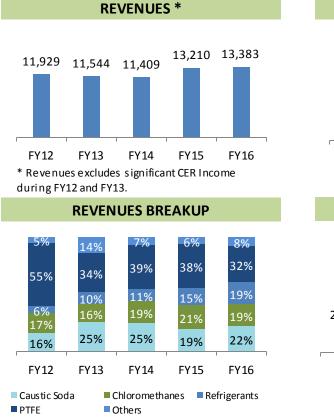
Market Data	As on 13.05.16 (BSE)
Market capitalization (Rs Mn)	57,512.0
Price (Rs.)	523.6
No. of shares outstanding (Mn)	109.9
Face Value (Rs.)	1.0
52 week High-Low (Rs.)	780.1 – 401.1

% Shareholding – March 2016		
Public / Others, 23.77 DII, 3.88 FII, 4.02 Promoter Group, 68.33		
D.C.F.		

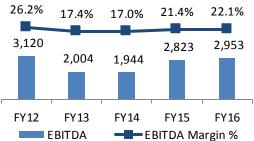
Key Institutional Investors – March 2016	% Holding
Reliance Capital	1.73%
Reliance Life Insurance	1.34%
Fidelity Investments	1.20%
UTI MF	0.94%
Birla Sunlife MF	0.77%
Vanguard Fund	0.39%
The Master Trust Bank of Japan	0.38%

Source: Company

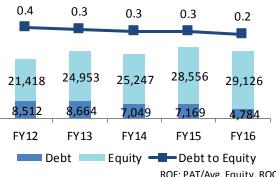
FINANCIAL SUMMARY – LAST 5 YEARS STANDALONE FINANCIALS – CHEMICALS BUSINESS

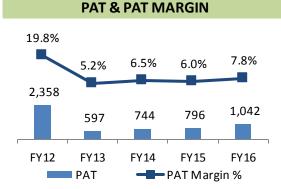


EBITDA & EBITDA MARGIN

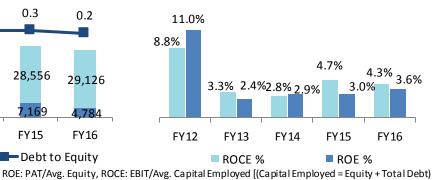


LEVERAGE ANALYSIS



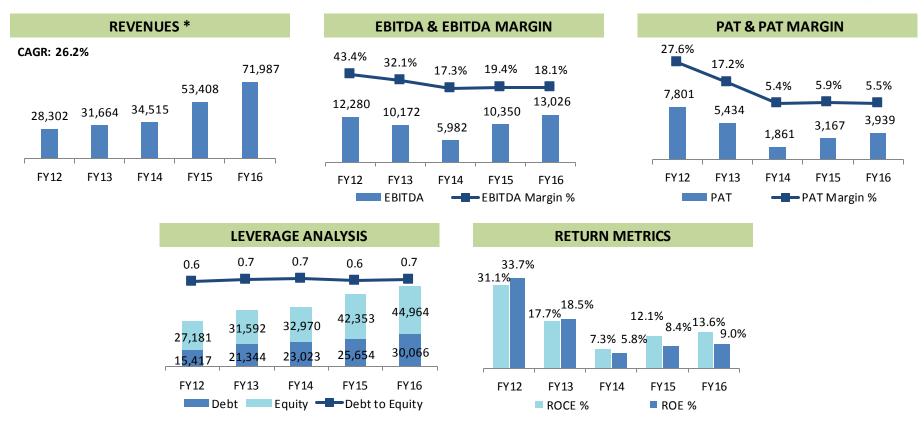


RETURN METRICS



Note: FY15 standalone PAT is adjusted to exclude Rs 3,027.2 mn gain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFLas a part of Inox Wind Limited IPO.

FINANCIAL SUMMARY – LAST 5 YEARS CONSOLIDATED FINANCIALS



Note: FY15 consolidated PAT is adjusted to exclude Rs 2,685.9 mngain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFLas a part of Inox Wind Limited IPO.

ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)



ANNEXURE

DETAILED FINANCIALS STANDALONE P&L STATEMENT

G-L

Particulars (In Rs Mn)	Q4 FY16	Q4 FY15	YoY %	Q3 FY16	QoQ%	FY16	FY15	YoY %
Total Income from Operations	3,542.9	3,474.5	2.0%	3,044.0	16.4%	13,383.1	13,209.7	1.3%
Cost of Material Consumed	818.2	1,144.3	-28.5%	686.4	19.2%	3,355.4	4,100.9	-18.2%
Purchases of stock-in-trade	11.9	0.0	-	0.0	-	22.4	17.1	31.0%
Changes in inventories of finished goods, work-in- progress and stock-in-trade	223.8	-66.2	-	99.8	-	506.3	-470.5	-
Employee benefit expense	255.6	229.0	11.6%	255.8	-0.1%	1,030.4	961.6	7.2%
Power and fuel	880.6	826.5	6.5%	795.0	10.8%	3,224.9	3,441.5	-6.3%
Foreign Exchange Fluctuation (Gain)/Loss (net)	-13.5	-6.3	-	-6.3	-	-80.6	-42.1	-91.4%
Other Expenses	600.8	670.6	-10.4%	576.7	4.2%	2,371.0	2,377.9	-0.3%
EBITDA	765.5	676.6	13.1%	636.6	20.2%	2,953.3	2,823.3	4.6%
EBITDA Margin %	21.6%	19.5%	213bps	20.9%	69bps	22.1%	21.4%	69bps
Depreciation and amortization expense	368.6	338.2	9.0%	366.8	0.5%	1,441.5	1,238.5	16.4%
Other Income	154.2	106.9	44.2%	92.2	67.2%	443.0	519.8	-14.8%
Finance Cost	118.4	132.9	-10.9%	109.6	8.0%	477.3	519.8	-8.2%
Exceptional items	0.0	2,937.0	-	0.0	-	0.0	2,790.5	-
РВТ	432.7	3,249.4	-86.7%	252.4	71.4%	1,477.5	4,375.3	-66.2%
Tax Expense	131.7	248.1	-46.9%	40.6	224.4%	436.0	551.8	-21.0%
РАТ	301.0	3,001.3	-90.0%	211.8	42.1%	1,041.5	3,823.5	-72.8%
PAT Margin %	8.5%	86.4%	-7788bps	7.0%	154bps	7.8%	28.9%	-2116bps
Earnings Per Share (EPS)	2.74	27.32	-90.0%	1.93	42.0%	9.48	34.81	-72.8%

DETAILED FINANCIALS STANDALONE BALANCE SHEET

Particulars (Rs Mn)	FY16	FY15
Share Holders' Funds:		
Equity share capital	109.9	109.9
Reserves and Surplus	29,016.2	28,446.0
Total of Shareholder funds	29,126.1	28,555.9
Non-current liabilities:		
Long term Borrowings	2,212.9	2,380.0
Deferred tax liabilities (Net)	2,961.6	2,655.1
Other Long Term Liabilities	0.0	18.9
Long Term Provisions	114.4	91.4
Total of Non-current liabilities	5,288.9	5,145.4
Current liabilities:		
Short-term borrowings	2,072.9	4,183.2
Trade payables	795.3	705.4
Other current liabilities	1,315.7	1,591.3
Short-term provisions	62.1	516.9
Total of Current liabilities	4,246.0	6,996.8
Total Equity & Liabilities	38,661.0	40,698.1

Particulars (Rs Mn)	FY16	FY15
Non-current assets:		
Fixed Assets	20,738.2	21,031.0
Non-current investments	5,706.0	4,204.7
Long-term loans and advances	4,024.6	3,776.5
Other non-current assets	0.2	0.2
Total non-current assets	30,469.0	29,012.4
Current assets:		
Current Investments	113.6	126.6
Inventories	3,210.3	3,671.3
Trade receivables	3,757.1	3,854.2
Cash and bank balances	220.3	3,463.7
Short-term loans and advances	833.4	537.8
Other Current Assets	57.3	32.1
Total Current Assets	8,192.0	11,685.7
Total Assets	38,661.0	40,698.1

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DETAILED FINANCIALS CONSOLIDATED P&L STATEMENT

Particulars (In Rs Mn)	Q4 FY16	Q4 FY15	YoY %	Q3 FY16	QoQ%	FY16	FY15	YoY %
Total Income from Operations	23,843.6	15,532.0	53.5%	16,062.3	48.4%	71,986.7	53,408.1	34.8%
Cost of Material Consumed	11,973.8	7,991.0	49.8%	6,722.8	78.1%	32,274.5	24,126.2	33.8%
Purchases of stock-in-trade	11.9	0.0	-	0.0	-	22.4	17.1	31.0%
Changes in inventories of finished goods, work-in-progress and stock-in-trade	889.9	-1,455.6	-	-96.5	-	957.1	-2,318.3	-
Employee benefit expense	736.3	578.7	27.2%	734.0	0.3%	2,794.4	2,254.1	24.0%
Power and fuel	1,121.6	987.9	13.5%	1,000.0	12.2%	4,133.5	4,187.4	-1.3%
Erection, Procurement & Commissioning Cost	2,381.7	2,014.1	18.3%	1,493.8	59.4%	5,445.0	3,728.9	46.0%
Film Exhibition Cost	689.4	477.4	44.4%	845.4	-18.5%	3,253.0	2,493.2	30.5%
Foreign Exchange Fluctuation (Gain)/Loss (net)	-6.3	-261.0	97.6%	37.8	-116.7%	106.9	-346.9	130.8%
Other Expenses	3,385.1	2,393.2	41.4%	2 <i>,</i> 883.8	17.4%	11,857.5	8,916.3	33.0%
Goodwill on Consolidation Written Off	16.5	0.0	-	0.0	-	16.5	0.0	-
Expenditure Capitalised	-1,442.0	0.0	-	-457.9	-	-1,899.9	0.0	-
EBITDA	4,085.7	2,806.3	45.6%	2,899.1	40.9%	13,025.8	10,350.1	25.9%
EBITDA Margin %	17.1%	18.1%	-93bps	18.0%	-91bps	18.1%	19.4%	-128bps
Depreciation and a mortization expense	867.1	874.4	-0.8%	830.9	4.4%	3,275.3	2,847.5	15.0%
Other Income	291.1	87.7	231.9%	171.2	70.0%	850.2	498.1	70.7%
Finance Cost	609.5	560.8	8.7%	531.4	14.7%	2,322.8	2,187.7	6.2%
Exceptionalitems	0.0	2,594.8	-	-49.6	-	-49.6	2,443.3	-
PBT	2,900.2	4,053.6	-28.5%	1,658.4	74.9%	8,228.3	8,256.3	-0.3%
Tax Expense	573.9	489.5	17.2%	518.8	10.6%	2,241.3	1,585.3	41.4%
PAT	2,326.3	3,564.1	-34.7%	1,139.6	104.1%	5 <i>,</i> 987.0	6,671.0	-10.3%
Share of profit of associate	0.0	0.0	-	0.0	-	0.0	0.0	-
Share of Minority in (profit)/loss	-853.1	-287.3	-196.9%	-455.6	-87.2%	-2 <i>,</i> 048.4	-818.6	-150.2%
PAT after minority interest and share of profit of associate	1,473.2	3,276.8	-55.0%	684.0	115.4%	3,938.6	5 <i>,</i> 852.4	-32.7%
PAT Margin %	6.2%	21.1%	-1492bps	4.3%	192bps	5.5%	11.0%	-549bps
Earnings Per Share (EPS)	13.40	29.83	-55.1%	6.23	115.1%	35.85	53.28	-32.7%

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DETAILED FINANCIALS CONSOLIDATED BALANCE SHEET

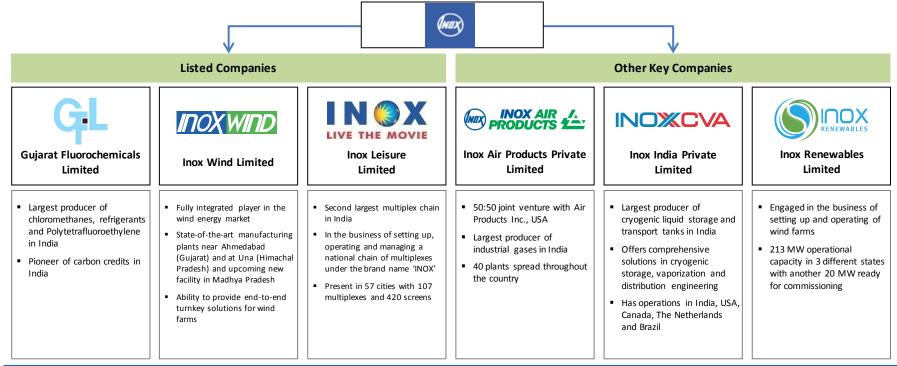
Particulars (Rs Mn)	March-16	March-15
Share Holders' Funds:		
Equity share capital	109.9	109.9
Reserves and Surplus	44,854.1	42,242.7
Total of Shareholder funds	44,964.0	42,352.6
Minority Interest	9,735.5	8,492.5
Non-current liabilities:		
Long term Borrowings	10,625.0	11,367.6
Deferred tax liabilities (Net)	3,481.2	3,152.2
Other Long Term Liabilities	354.8	349.1
Long Term Provisions	243.8	179.7
Total of Non-current liabilities	14,704.8	15,048.6
Current liabilities:		
Short-term borrowings	17,537.5	12,201.7
Trade payables	13,488.8	8,644.6
Other current liabilities	5,673.7	5,907.8
Short-term provisions	674.6	1,210.8
Total of Current liabilities	37,374.6	27,964.9
Total Equity & Liabilities	1,06,778.9	93 <i>,</i> 858.6

Particulars (Rs Mn)	March-16	March-15
Non-current assets:		
Fixed Assets	49,370.9	44,690.2
Goodwill on Consolidation	160.5	1,650.8
Non-current investments	2,868.9	1,365.1
Deferred Tax Assets (Net)	347.4	223.9
Long-term loans and advances	6,306.5	5,409.9
Other non-current assets	264.5	86.3
Total non-current assets	59,318.7	53,426.2
Current assets:		
Current Investments	922.2	226.8
Inventories	9,222.5	8,704.0
Trade receivables	29,003.3	18,635.2
Cash and bank balances	5,648.0	11,172.8
Short-term loans and advances	2,173.5	1,533.0
Other Current Assets	490.7	160.6
Total Current Assets	47,460.2	40,432.4
Total Assets	1,06,778.9	93 <i>,</i> 858.6

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GROUP OVERVIEW STRONG PEDIGREE

- Strong legacy of more than 80 years.
- Diversified businesses across industrial gases, engineering plastics, refrigerants, chemicals, cryogenic engineering, renewable energy and entertainment sectors.
- More than 8,000 employees at more than 100 business units across India.
- Distribution network spread across more than 50 countries around the world.



STRONG SPONSORSHIP OF INOX GROUP - RECOGNIZED AND TRUSTED CORPORATE GROUP



THANK YOU



Deepak Asher Director and Group Head (Corporate Finance) Email : <u>deepakasher@gfl.co.in</u>

Mr. Dheeraj Sood Head IR- Inox Group Contact No: 0120 6149881 Email : <u>dheeraj.sood@inoxwind.com</u>



Nilesh Dalvi / Kapil Jagasia Dickenson Seagull IR Contact No : +91 9819289131 / 9819033209 Email : nilesh.dalvi@dickensonir.com Kapil.jagasia@dickensonir.com