August 10, 2016

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Bandra (East)
MUMBAI 400 051

Fax # 022-2659 8237/8238/8347/8348
Symbol: SCHNEIDER

The Secretary
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers, Dalal Street
MUMBAI 400 001

Fax # 022-2272 3121/2037/2039
Scrip Code No. 534139

The Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
KOLKATA 700 001

Fax # 033-2104486/4500/2230/3020
Scrip Code No. 10030003

Dear Sir,

Sub: Schedule of Investor Conference call and copy of presentation

In terms of Regulation 46(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we wish to inform that we will have a Investor Conference call today at 04:00 P.M.

A copy of the presentation to be shared at the call is enclosed herewith and simultaneously uploaded to our website www.infra.schneider-electric.com/in.

We request you to take note of the same.

Yours faithfully,

For Schneider Electric Infrastructure Limited

Anil Rustgi
Company Secretary

Encl: As Above

Schneider Electric Infrastructure Limited

Q1 FY 17 - June2016

10th Aug 2016

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Disclaimer

All forward-looking statements are Schneider Electric Infrastructure Limited (India) management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

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This presentation includes information pertaining to the our markets and our competitive positions therein. Such information is based on market data and our actual sales in those markets for the relevant periods. We obtained this market information from various third party sources (industry publications, surveys and forecasts) and our own internal estimates. We have not independently verified these third party sources and cannot guarantee their accuracy or completeness and our internal surveys and estimates have not been verified by independent experts or other independent sources.

Q1 2017 : Update

1. **Grow Transactional business (defused market):** Saturate existing and add new partners, panel builders, electrical contractors and supply chain

2. **Accelerate Services growth:** New smart offers for installed base and recurring services for strategic customers

3. **Systems business:** .Differentiate through smart offers & advanced solutions for utilities e.g., Flexible & Self Healing Grid, SMART RMUs, E-House, IT & OT convergence and Selective on Electro-intensive/ sensitive segment

4. **Further penetrate & grow in new segments:** Data Centres, Buildings, Water etc

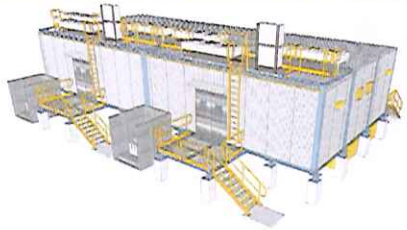
5. **Cost optimization:** Rebalancing of conventional businesses and fixed cost optimization

Conventional Sub-station to Intelligent Sub-station (E-house):

E-house : Tata Power Mumbai

Customer Tata Power Company Limited , Mumbai

Project Name Supply & Commissioning of Containerised Substation with GIS



Customer Benefit

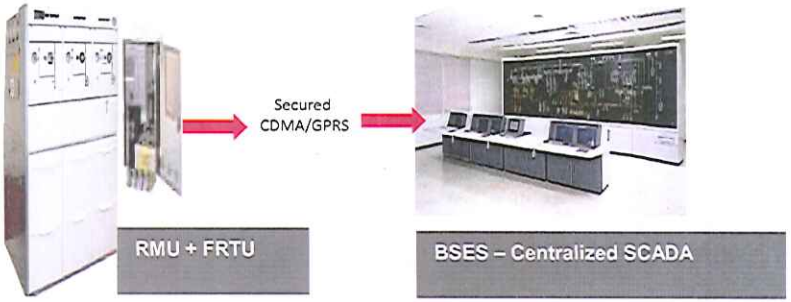
- Safe & Reliable Electric Supply
- Increased Availability helping enhanced Revenue recognition
- Compact solution with flexibility
- Modern solution : GIS / Surveillance / SCADA / Fire Alarm etc
- Compliance to Global standards

Conventional Distribution System to Intelligent Distribution System

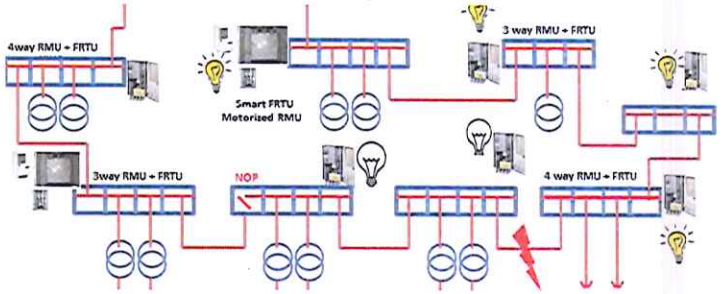
Smart RMU : BSES YAMUNA

BSES

RMU with Built in FRTU straight on SCADA



SMART Distribution Network using **RMU+FRTU**



Customer Benefit

- Digitized Grid : No Manual Intervention
- Safe & Reliable Electric Supply : 24X 7
- Reduced Shutdown times
- Increased Availability helping enhanced Revenue recognition

Trend Setter In Digitizing Capital Distribution Grid

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Customer Centricity : Interaction With Customer

Utility Segment Events

We empower utilities for a bright, connected future

Industry Segment Events

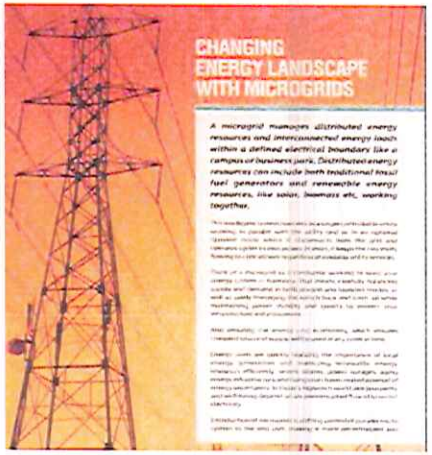
End User Thought Leadership - Media Interactions

Age of Smart Grid

ADOPTION OF INTERNET OF THINGS (IOT) NETWORK IN THE POWER SYSTEM HAS RESULTED IN THE EMERGENCE OF SMART GRID NETWORKS HELPING UTILITIES DELIVER POWER MORE EFFICIENTLY AND RELIABLY, WRITES **ANIL KADAM**.

EPC&I Magazine

Smart Energy Magazine



India Power Magazine

Customer Testimony – Word of Mouth

https://www.youtube.com/watch?v=0Y4eIw6hjXo

Intelligent Electricity: Policy level engagement

Sustainable energy value chain

Intelligent Electricity (INTELECT) is a necessity for any sustainable energy value chain : Mr Prakash Chandraker

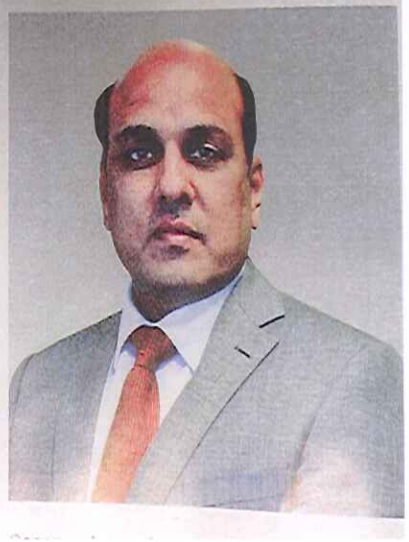
Mr Prakash Chandraker, Chairman, Organising Committee, INTELECT-2017 speaks to IEEMA Journal on the concept of intelligent electricity and Redefining Electricity for Smarter Living

What is the relevance of Intelligent Electricity from Indian Perspective

Consumers in India have seen two major transformations, one in Banking & second one in Telecom sectors which are revolutionized with the use of IT & communication technologies. This added intelligence in operations, actually empowered users with quality services, cost optimization, ease and comfort to use the facilities. Banking became Smart Banking, Phone became Smart Phone and users became Smart Users.

Now empowered citizens are expecting same Quality Services, comfort from other utility services including Electricity. Besides 24/7 quality power availability, today's knowledgeable customers expect affordable power, choice of utility, freedom from long outages, variable tariff options & sustainable renewable Power.

To meet these expectations and change in social behaviors, Indian Power Sector need to push for convergence and adopt goodness of electrical operation technology, IT and Communication technologies to transform the conventional electricity into "Intelligent Electricity" for the entire value chain of Power System from Generation to consumption.



What are the major challenges faced by the customer today and how Intelligent Electricity Solution can overcome this?

One of the major challenge faced by both consumer and Utility today is availability of "uninterrupted" power supply not only in rural areas but even in urban areas including in metro cities. Power interruptions are frequent phenomenon in distribution grid. More than 70% of time it is an unscheduled outages caused by transient faults / trippings due to various reasons like passive electrical network, Phenomenal load increase beyond network limits, overloaded devices, temporary jumpers, theft and human errors. It is not easy to completely avoid such outage situations. However "Intelligent Grid" is capable of addressing many of the issues stated above proactively through "Self Healing Technology". New advanced electrical operation technology not only reduces the down time considerably but also re-energizes maximum consumers automatically without any human interventions. Smart Devices installed at feeders communicates to each other in locating faulty section followed by isolation of faulty section and reconfiguration of the targeted network. This not only improves the customer satisfaction through significant reduction in down time but also improves the key performance index of network reliability & availability for utility.

Can you please elaborate the INTELECT theme – Redefining Electricity for Smarter Living?

Largely the customer perception so far with the Electricity is only commodity which is beyond his demand & control. Consumer feels less empowered when question of availability of power and tariff choices are concerned.

To commensurate with growing economy of the country, access to energy and competitive price is the key for the overall development of a nation.

This is only possible when we provide innovative products and solutions to the Utilities & Consumers to help them overcome the challenges and feel empowered & happy.

Intelligent Electricity also redefines the way energy is consumed with the convergence of Operational Technology (OT) with Information Technology (IT) in tandem with communication Technology. This technological blending of IT, OT and Communication Technology, opens a new horizon and world of possibilities not only for utility but also for consumers and non utility stake holders.

The use of automation, communication software & analytics are enabling better informed more efficient decision-making and as an outcome entire consumer value chain right from home to building to community to city will become more predictable, efficient, reliable, sustainable, secure and safe. Add to this the growth of the Internet of Things, i.e. more and more connected

devices, will truly drive greater energy efficiency and optimization across all consumer segments.

Do you believe that Intelligent Technologies would fulfil the various missions of Government of India like Power for All, Green Energy, Loss Reduction, SAIDI Improvement?

Off-course, I am fully confident that advanced electrical operation technologies would help to full fill all Government Missions and objectives like Power for All, Loss Reduction initiatives, Rural Electrification, Green Energy, Energy efficiency and Smart City Missions etc. However, I would like to emphasize on proper planning, sequencing with resource allocation, time & budget to successfully deploy the technologies to make Electricity intelligent & to achieve the intended returns from the power sector.

What are the most prominent New & Intelligent Technologies you foresee to upgrade & modernize Indian Power Sector.

As I said, Convergence of IT, OT, Communication Technologies has opened up the new world of possibilities to effectively, efficiently and economically manage the electricity. For example, Meter data management system, Advanced Distribution Management (ADMS)

and Geographical Information Systems (GIS) are being deployed in some of the cities under R-ADPRP/ IPDS scheme. This would help utility to manage the grid effectively and reduce losses. However this also establishes base platform to deploy advance Outage Management System (OMS) to reduce outage time and directly manage the customer relation by engaging and keeping him informed about outages and resolutions. This would enhance the customer satisfaction and minimize the losses on account of power unavailability.

Please share the focus of INTELECT-2017 and how it is different from other similar events?

INTELECT-2017 is the first fully integrated intelligent electricity exhibition in India. This Exhibition cum Conference event is specially designed to demonstrate the New & Intelligent digital solutions from source to socket to manage the flow of electricity smartly. Its focus is towards the Convergence of electrical operation technology, Automation Devices in tandem with Information & Communication Technology.

This exhibition is aimed to provide a platform & to showcase advance technologies that can be deployed in full value chain of electricity systems to make electricity truly intelligent for smarter living.

Source: IEEMA Journal: Aug 2016 Issue

Results Highlights

Key Financials Highlights –Q1 FY 2016-17

Selective approach for healthy order-book, focusing profitability

Customer's Project Execution/liquidity continued remain challenging in Industry

Orders

Orders intake in Q1 FY16/17 at **3002 MINR.**

Sales

Sales of **2,777 MINR** in Q1 FY 16/17 down by **7.4%** over last quarter.

EBITDA

EBITDA at **36 MINR** in Q1 FY 16/17 Vs. **20 MINR** last quarter

Net Income

Net income at **-137 MINR** in Q1 FY 16/17 vs. **-120 MINR** last quarter

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Q1 FY17 (Apr– June) Vs. Q4 FY16 (Jan– Mar)

SEIL results analysis	Q1 (Apr - June 2016)		Q4 (Jan - Mar 2016)		QoQ (%) Change
	MINR	%	MINR	%	
Sales	2,777		2,998		-7.4%
Other income	0		15		
Total Sales	**2,778**		**3,013**		
Material costs	1,877	68%	2,066	69%	-1%
Gross Margin	**901**	**32.4%**	**947**	**31.6%**	**0.9%**
Employee costs	428	15%	396	13%	2%
Other expenses	437	16%	531	18%	-2%
EBITDA	**36**	**1.3%**	**20**	**0.7%**	**0.6%**
Depreciation	62	2%	66	2%	0%
EBITA	**-26**	**-0.9%**	**-45**	**-1.5%**	**0.6%**
Interest	83	3%	75	2%	1%
Employee restructuring	28	1%	-	0%	1%
Profit after tax	**-137**	**-4.9%**	**-120**	**-4.0%**	**-0.9%**

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