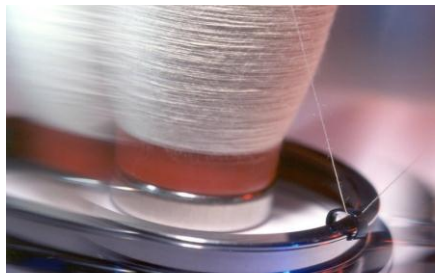




SVP Global Ventures Ltd.



EARNINGS PRESENTATION

Q3/9MFY17

EXECUTIVE SUMMARY

OVERVIEW

- SVP Global Ventures Ltd, incorporated in 1982, is a diversified yarn manufacturing company
- Professionally managed company, led by a dynamic promoter Mr. Chirag Pittie.
- Company has three units in Tamil Nadu with 98,000 Spindles Capacity for Specialized Polyester and Cotton Blended Yarn catering to wide base of customers.
- In August 2015, SVP Global acquired the entire business of CITRON and its subsidiaries for a book value of INR 103 Crore.

BUSINESS & REVENUE (%) MIX

- Product mix consists of Cotton, polyester & blended yarns which it sells in the domestic and export market
- Diversified Quality of Yarn manufacturing from Count 6 to Count 70
- FY16 Product mix: Cotton 50 %, Polyester and Blended 50 %
- FY16 geographic mix domestic 95 % and international 5 %

KEY STRENGTHS

- Flexibility in manufacturing cotton, polyester or blended yarn based demand & customer requirement.
- Strong client relationships of more than a decade.
- Expanding into value-added compact yarn segment by setting up greenfield units in Jhalawar, Rajasthan; Commercial production of first unit started in May 2016.
- This project to have state of the art machinery, lower power tariff benefits, and interest subsidies, making to project economically very attractive.

CONSOLIDATED FINANCIALS (FY16)

- **Total Income – INR 17,879 Mn**
- **EBITDA – INR 662 Mn**
- **PAT – INR 88 Mn**

COMPANY OVERVIEW

- SVP Global Ventures (“SVP”) is a yarn manufacturing company.
- Headquartered in Mumbai, the company owns 3 units at Coimbatore, Palani, Madurai in Tamil Nadu with a installed capacity of 98,000 spindles for manufacturing Polyester & Cotton Blended Yarn. Manufacturing facility is fungible between specialized cotton, polyester and blended yarns depending on customer preference and demand scenario. There also is additional manufacturing capacity running on Job Work Basis/Contract Basis.
- The Company has built some good brands in the yarn market that enjoy a good standing and reputation like DG TEX/SVP/SVRP.
- SVP has strong expertise in sourcing best quality raw materials leading to higher quality yarns.
- In July 2016, the company has commissioned a new plant in Jhalawar district of Rajasthan with an installed capacity of 1,00,000 spindle of compact yarn, this facility will produce compact yarn which are Low on hairiness, higher strength and elongation, less fiber fly, significant advantages in downstream processing.
- SVP is also adding another unit for 2,400 rotors as well, which will commission in Q4FY17.
- The company further plans to add another 50,000 spindles by Q1FY18, which is 12 months ahead from its schedule.

CURRENT MANUFACTURING FACILITIES AT TAMIL NADU

- Manufacturing of cotton yarn, compact yarn, Citra yarn, PC blended yarn, open end yarn
- Facilities are located in close proximity to each other and near major raw material and textile hubs.
- Facility locations ensure flexibility in operations, working capital requirement optimization and low logistical costs.
- Total Installed capacity of 98,000 spindles
- State of the art R&D facilities
- Count range 6 to 70
- Approximate selling price INR 180 per kg

RAMNAD



Capacity: 82,000 spindles
Employee Strength: 550

COIMBATORE



Capacity: 9,000 spindles
Employee Strength: 100

PALANI



Capacity: 7,000 spindles
Employee Strength: 100

CURRENT MANUFACTURING FACILITY AT RAJASTHAN

JHALAWAR I

Jhalawar Plant 1

- Inaugurated on 22nd July by Mrs. Vasundhara Raje, CM of Rajasthan
- Commercial Production started in July 2016
- Facilities spread across 25 acres Land
- Manufacturing capacity: 1,00,000 spindles
- Manufacturing capacity in Tonnes: 22,000 tonnes p.a
- Capacity Utilization : 90%
- Project Cost: 445Cr
- Funding: Equity mix: 170 Cr and Debt mix - 275 Cr.
- TUF Interest Subsidy: 2%
- State Subsidy: 6%+3% - *Customized package for SVPL*
- VAT benefit: 60% VAT to be paid back
- Power Benefit: 100% Electricity Duty Rebate



EXPANSION PLANS AT RAJASTHAN - COMPACT YARN FACILITY

JHALAWAR II & III

Jhalawar Plant 2

- Timeline: Q4FY17
- Expected Project Cost: 91 cr
- Funding: Equity mix - 37 Cr and Debt mix - 55 Cr.
- Proposed to manufacturing 2,400 rotors
- Total capacity in tones: 11,000 p.a.
- Facility spread across 5.13 acres Land
- State Subsidy: 6%+3%: Customized package for SVPL
- VAT benefit: 60% VAT to be paid back
- Power Benefit: 100% Electricity Duty Rebate
- Count range 6 to 24s

Jhalawar Plant 3

- Timeline: Q1FY18 (12 months ahead of schedule)
- Expected Project Cost: 225.29 Cr
- Funding: Equity ~ 65.29 Cr and Debt ~ 160 Cr.
- Proposed to manufacturing 50,000 spindles
- Total capacity in tones: 10,867 tonnes
- Total 10 acres Land bought to manufacture compact cotton yarn
- State Subsidy: 6%+3% - Customized package for SVPL
- VAT benefit: 60% VAT to be paid back
- Power Benefit: 100% Electricity Duty Rebate



Q3/H1FY17 Key Financial Highlights

Q3-FY17 performance:

- **Total Income***: INR 6,197 Mn, growth of 71.9% Q-o-Q
- **EBITDA**: INR 493 Mn, growth of 152.8% Q-o-Q
- **EBITDA Margin**: 7.96%
- **Net Profit**: INR 94 Mn, growth of 203.2% Q-o-Q
- **Diluted EPS**: INR 7.4

9M-FY17 performance:

- **Total Income***: INR 12,354 Mn
- **EBITDA**: INR 878 Mn
- **EBITDA Margin**: 7.11%
- **Net Profit**: INR 144 Mn
- **Diluted EPS**: INR 11.35

Key Highlights for the quarter:

- 1,00,000 spindles project at Jhalawar Rajasthan operating at over 90% capacity utilization
- 2,400 rotors plant expected to commence full production shortly
- Product range has expanded to include Gold Quality which sells at a premium to regular quality (Higher CSP and Lower IPI)

* Total income includes other income

Q3FY17- CONSOLIDATED INCOME STATEMENT



INCOME STATEMENT (INR MN)	Q3-FY17	Q2-FY17	Q-o-Q
Total Income *	6,197	3,605	71.9%
Total Expenses	5,704	3,410	67.3%
EBITDA	493	195	152.8%
EBITDA Margin	7.96%	5.41%	255 bps
Depreciation	109	19	473.7%
Finance Cost	264	137	92.7%
PBT	120	39	207.7%
Tax	26	8	225.0%
Profit After Tax	94	31	203.2%
PAT Margin	1.52%	0.86%	66 bps
EPS (Diluted)	7.4	2.45	202.0%

*Total income includes other income

CONSOLIDATED INCOME STATEMENT



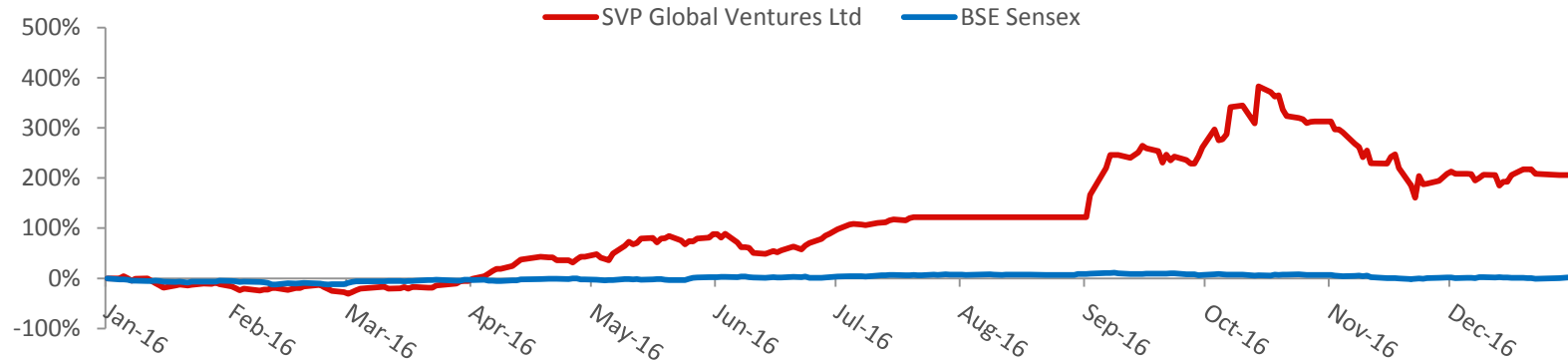
INCOME STATEMENT (INR MN)	FY13	FY14	FY15	FY16	9MFY17
Total Income*	54.51	54.28	373.11	17,879	12,354
Total Expenses	52.51	52.17	368.80	17,217	11,476
EBITDA	2.00	2.11	4.31	662	878
EBITDA Margin	3.67%	3.89%	1.16%	3.70%	7.11%
Depreciation	1.52	1.53	1.38	44	148
Finance Cost	0.00	0.05	0.00	502	544
PBT	0.48	0.53	2.93	116	186
Tax	0.25	0.18	1.06	28	42
Profit After Tax	0.23	0.35	1.87	88	144
PAT Margin	0.42%	0.64%	0.50%	0.49%	1.16%
EPS (Diluted)	0.30	0.46	0.15	6.95	11.35

*Total income includes other income

CONSOLIDATED BALANCE SHEET

PARTICULARS (INR in Mn)	FY14	FY 15	FY 16	H1FY17	PARTICULARS (INR in Mn)	FY14	FY15	FY16	H1FY17
EQUITIES & LIABILITIES					ASSETS				
Shareholder Funds					Non Current Assets				
(A) Share Capital	22.40	126.50	187	187	(i) Tangible Assets	7.22	0.00	1,119	5,208
(B) Reserves & Surplus	4.92	7.94	4,465	5,553	(ii) Intangible Assets	0.00	5.89	11	0
(C) Share Application Money	107.48	0.00	0	0	(iii) Capital Work-in-progress	-	-	596	0
Minority Interest	0.00	0.00	0.25	3	(B) Goodwill on Consolidation	-	-	3,236	4,269
Non Current Liabilities					(C) Non-current investments				
(A) Deferred tax liabilities	1.35	1.05	27.86	34	(D) Long term Loans & Advances	2.90	2.90	46	149
(B) Long Term Borrowings	0.00	0.00	3,779	7,723	(E) Other Non Current Assets	0.00	0.00	44	0
(C) Other Long Term Liabilities	0.00	0.00	99	21		0.05	0.00	56	183
Current Liabilities					Current Assets				
(A) Short term Borrowings	95.91	102.62	3,192	2,886	(A) Current investments	0.00	0.00	0	0
(B) Trade Payables	19.16	132.15	1,023	2,231	(B) Inventories	7.67	16.06	356	354
(C) Other Current Liabilities	0.38	0.28	207	148	(C) Trade Receivables	135.80	150.07	5,162	5,975
(D) Short-term provisions	0.42	0.94	27	44	(D) Cash & Bank Balances	1.90	2.33	172	21
					(E) Short-term loans & advances	93.27	194.11	2,027	2,268
					(F) Other current assets	3.21	0.12	182	403
GRAND TOTAL - EQUITIES & LIABILITIES	252.02	371.48	13,007	18,830	GRAND TOTAL – ASSETS	252.02	371.48	13,007	18,830

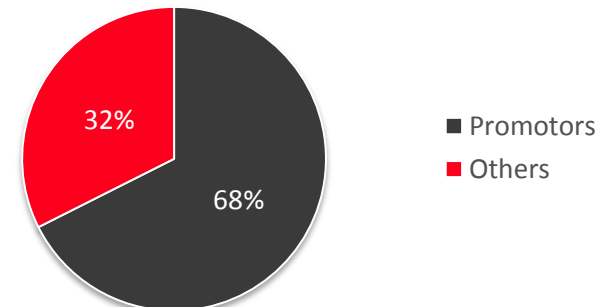
1 YEAR SHARE PRICE MOMENT (UPTO 30TH December, 2016)



PRICE DATA (AS ON 30TH December, 2016)

Face Value (INR)	10
Market Price (INR)	135.00
52 Week H/L (INR)	226/30.4
Market Cap (INR Mn)	1707.7
Equity Share Outstanding (Mn)	12.65
1 Year Avg. trading volume ('000)	6.91

SHAREHOLDING PATTERN (UPTO 30TH December, 2016)



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SVP Global Ventures Ltd.

**THANK
YOU!**

