



Q2 FY16 Investor Presentation

Omaxe - Vision & Mission

Vision

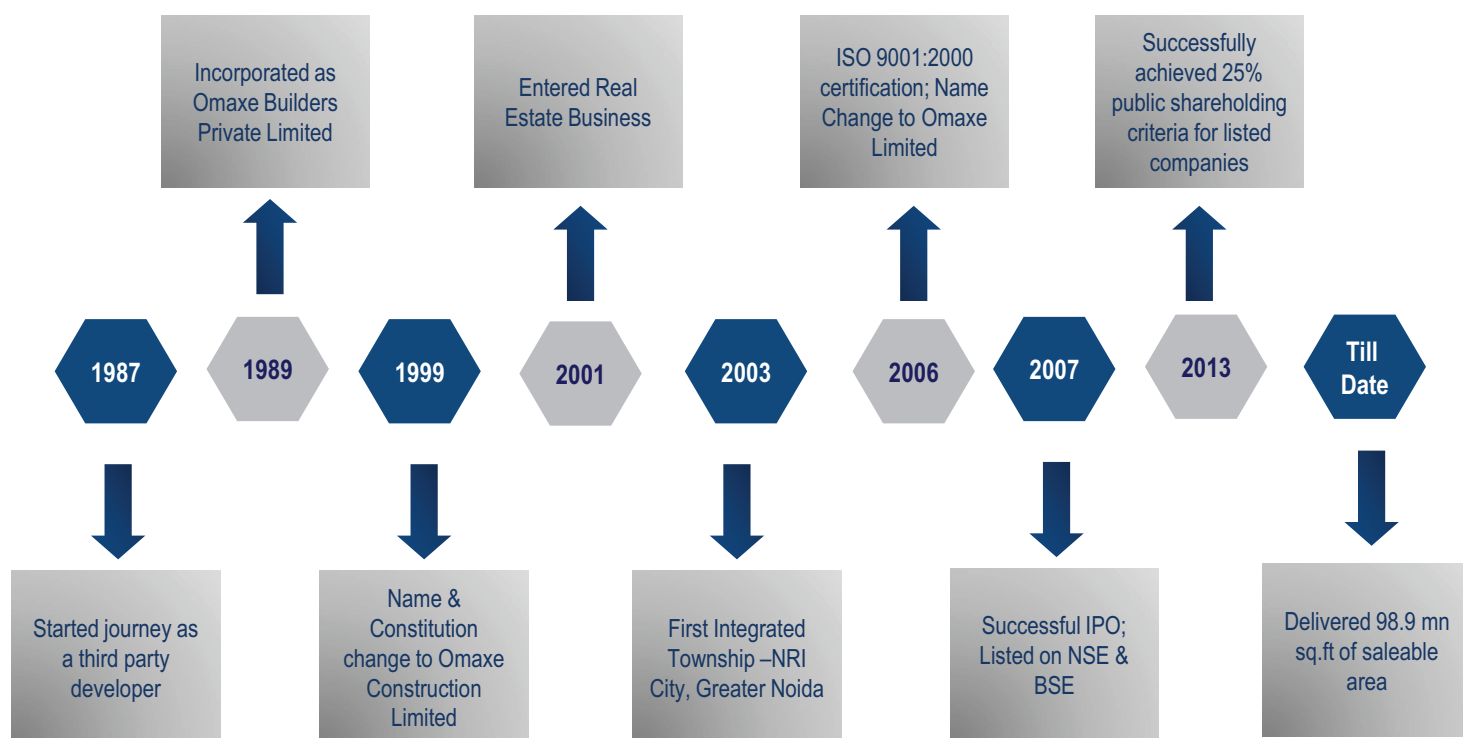
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

Area delivered in Real Estate: ~ 67.1 mn sq ft
(Delivered across 26 cities 8 states)

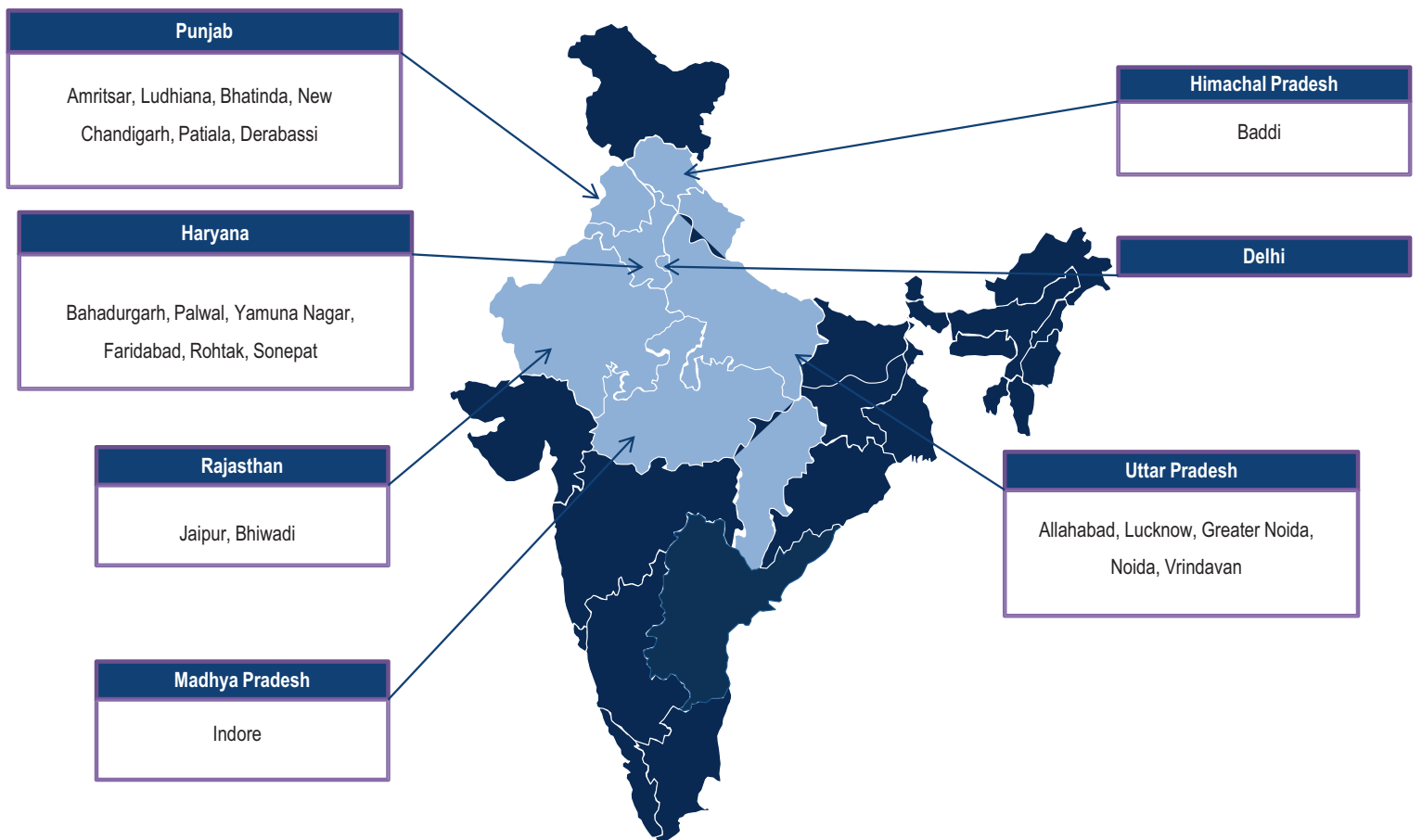
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,640

No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO

KEY FOCUS AREAS...

22 Cities in 7 States



Recent Awards



- Recently our Company won the award for 'Best Developer in Affordable Housing' for its group housing project "Omaxe Height" at sector 86, Faridabad at the recently concluded Infra & Realty Sutra Awards 2014, presented by the Honourable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari to our Chairman & Managing Director, Mr. Rohtas Goel.



- Our CEO, Mr. Mohit Goel received the award for 'Young Male Entrepreneur of the Year' from the Honorable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari at Infra & Realty Sutra Awards 2014.



- Our township project at Vrindavan, 'Omaxe Eternity', won the Best Project Award at the CREDAI-UPCON Real Estate Award 2014 at the hands of Shri. Akhilesh Yadav, Honourable Chief Minister of Uttar Pradesh.

Business Overview (Q2 FY 16 vis-à-vis Q2 FY 15)

	Q2 FY 16	Q2 FY 15	Change
Area Sold (mn sq.ft)	1.24	1.06	17%
Value of Booking (Rs. Cr)	401	471	-15%
Avg Rate psf (Rs. INR)	3237	4434	-27%

Particular	Q2 FY16		Q2 FY15	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.03	292	0.90	391
Commercial	0.21	109	0.16	80
Total	1.24	401	1.06	471
Avg Rate psf (Rs. INR)	3237		4434	

Area delivered during the quarter is 2.56 mn sqft

Business Overview (H1 FY 16 vis-à-vis H1 FY 15)

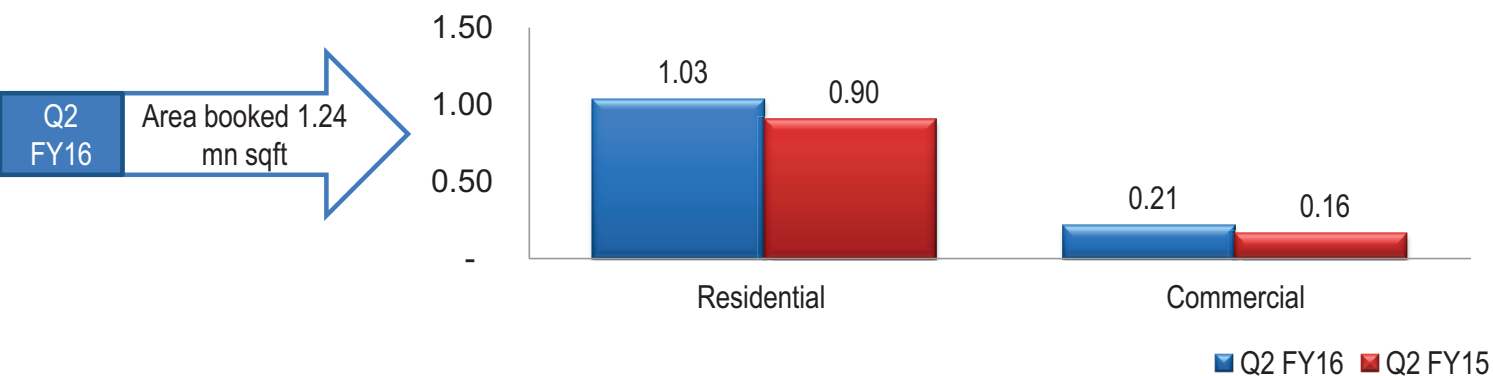
	H1 FY 16	H1 FY 15	Change
Area Sold (mn sq.ft)	2.78	1.69	64%
Value of Booking (Rs. Cr)	1,059	671	58%
Avg Rate psf (Rs. INR)	3,813	3,985	-4%

Particular	H1 FY16		H1 FY15	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	2.37	894	1.39	530
Commercial	0.41	165	0.30	141
Total	2.78	1,059	1.69	671
Avg Rate psf (Rs. INR)	3,813		3,985	

Area delivered during H1 is 3.81 mn sqft

Business Operation (Q2 FY 16 vis-à-vis Q2 FY 15)

Area Booked (Mn Sqft)

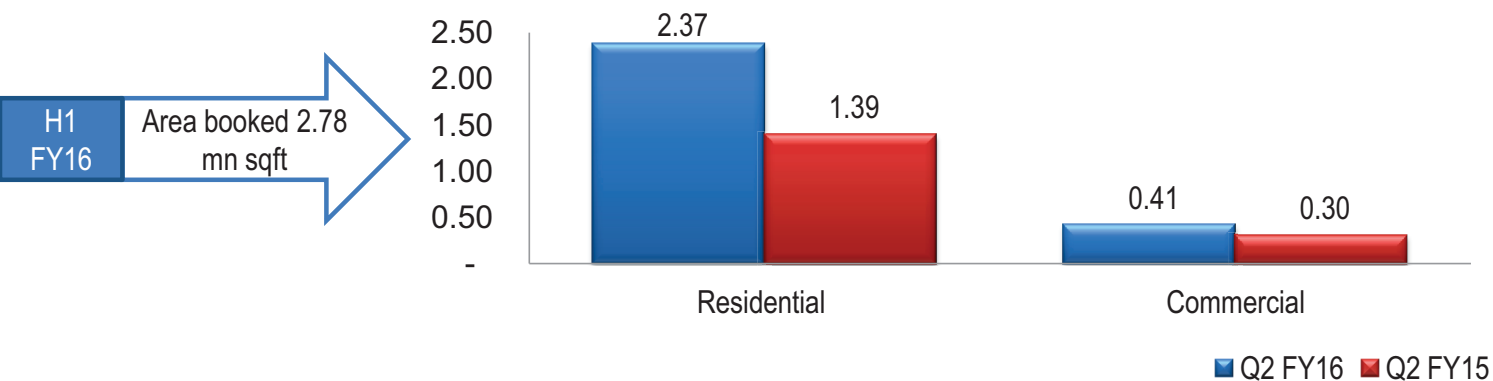


Value Of Booking(Rs in Cr)

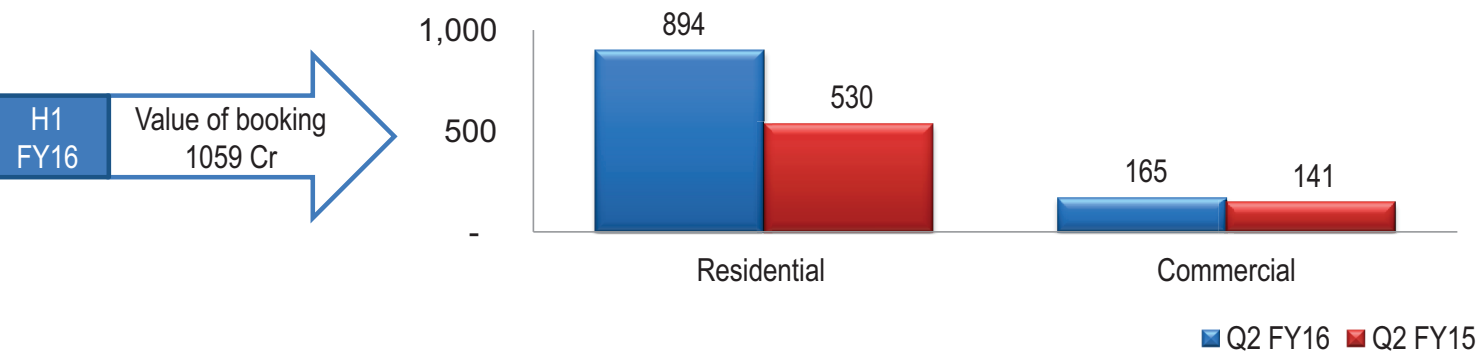


Business Operation (H1 FY 16 vis-à-vis H1 FY 15)

Area Booked (Mn Sqft)



Value Of Booking(Rs in Cr)



Financial Highlights

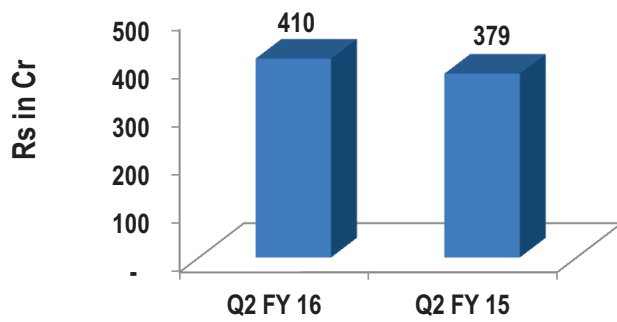
Results (Q2FY16 & H1FY16)

Fig in Rs. Cr.

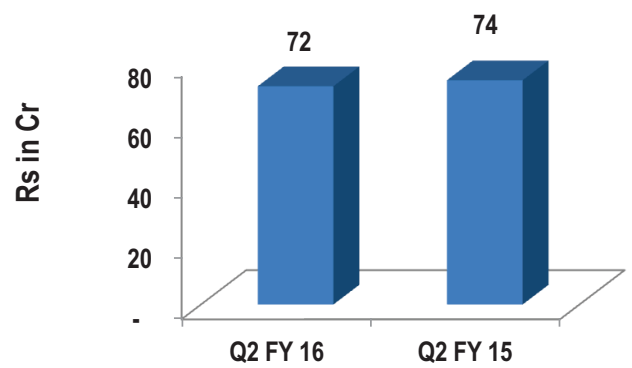
	Quarter Ended			Half year ended		Year Ended
	Q2 FY16	Q1 FY16	Q2 FY15	H1FY16	H1FY15	FY15
Turnover	410	334	379	744	710	1,431
EBIDTA	72	66	74	138	141	268
PBT	33	30	28	63	53	110
PAT	19	17	14	36	26	60
EPS (Diluted) INR	1.06	0.92	0.76	1.98	1.42	3.28

Operational Glimpse (Q2 FY16 vis-à-vis Q2 FY15)

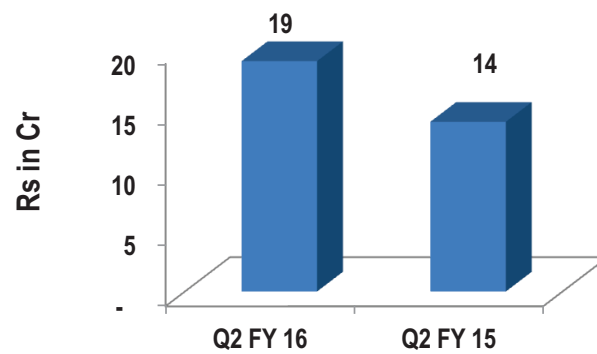
Income from Operation (Cr.)



EBITDA (Cr.)

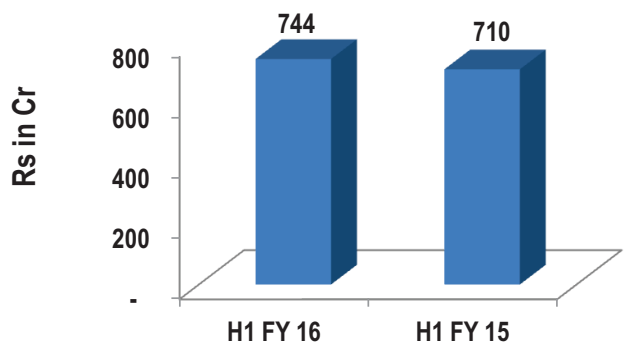


PAT (Cr.)

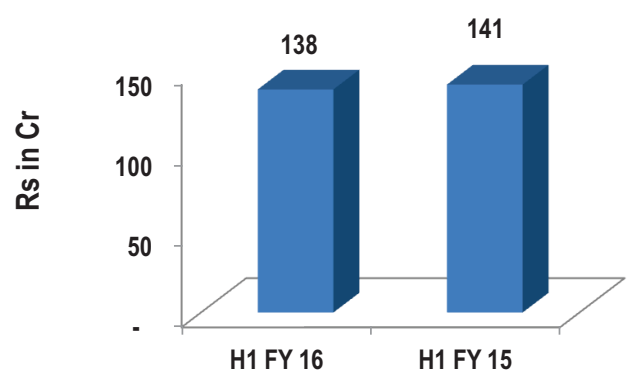


Operational Glimpse (H1 FY16 vis-à-vis H1 FY15)

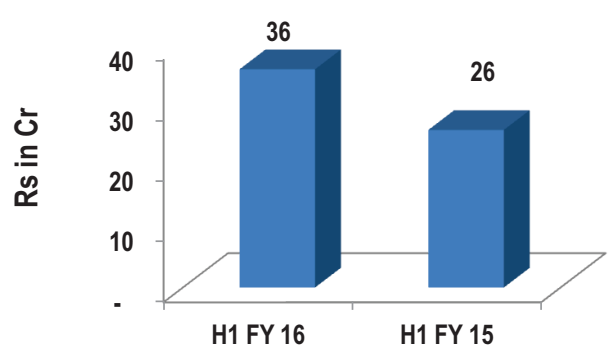
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Financial Highlights

Debt Status (as on 30th September, 2015)

Particulars	Amount in Cr.
Gross Debt Position (as on July 1, 2015)	1,127
Add: Loans availed during the Quarter	254
Less: Repaid during the Quarter	136
Add: Working Capital Limit	25
Gross Debt Position (as on September 30, 2015)	1,270
Debt Repayment Schedule	
Debt Repayment in next 6 months	265
Net worth	2,264

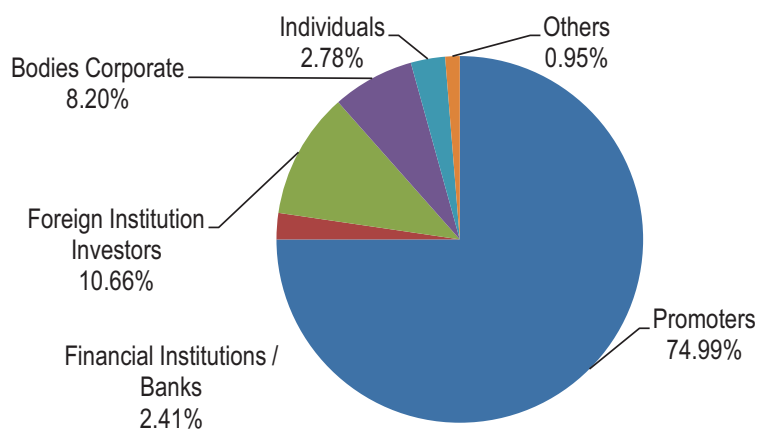
Financial Highlights

Cash Flow Position (Q2FY16 & H1FY16) Fig in Rs. Cr.

Particulars	Q2 FY16	H1 FY16
Cash Flow from Operation	345	701
Total Inflow (A)	345	701
Construction and Other Overhead Expenses	191	409
Admin, selling & Others expenses	131	238
Financial expenses	47	86
Dividend payout	9	9
Total outflow (B)	378	742
Net cash flow (A-B)=C	(33)	(41)
Net Borrowings (D)	142	173
Net Balance (C+D)	109	132

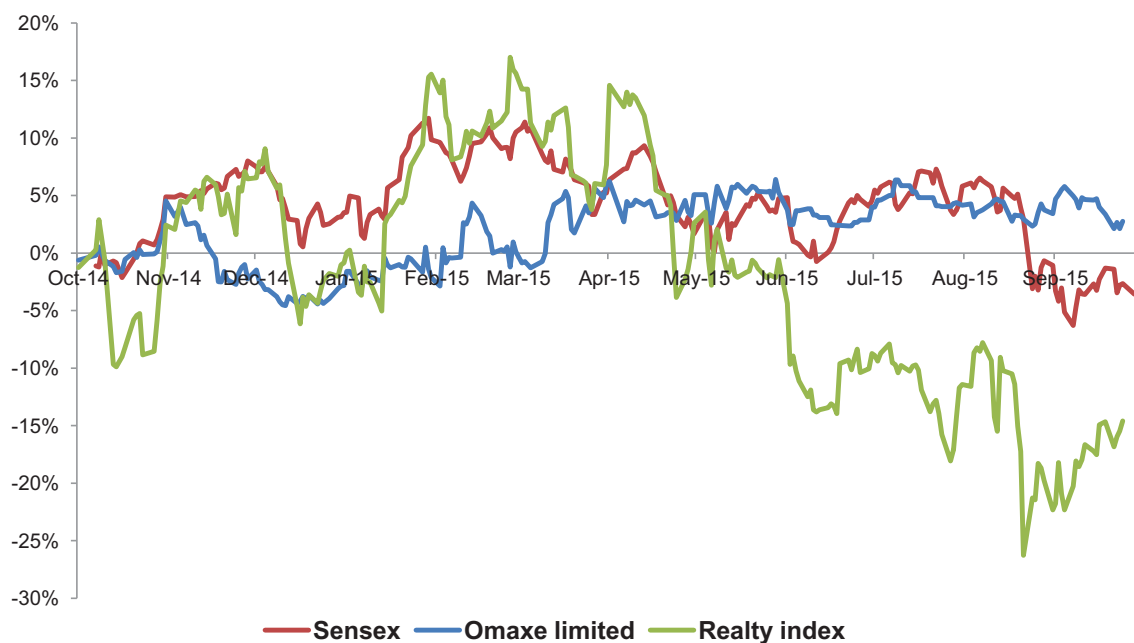
Shareholding Pattern

As on September 30, 2015



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,410,441	2.41%
Foreign Institution Investors	19,501,304	10.66%
Bodies Corporate	15,001,203	8.20%
Individuals	5,083,655	2.78%
Others	1,737,743	0.95%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price INR 135.50
As on November 03, 2015

52 Week High INR 140.00

52 Week Low INR 122.95

Market Capitalization INR 2,478 cr

Source: www.bseindia.com

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