

## WCL/SEC/2016

October 25, 2016

To,

BSE Ltd.	National Stock Exchange of India Ltd.
(Scrip Code-532144)	(Symbol: WELCORP, Series EQ)
Department of Listing,	Exchange Plaza, Bandra-Kurla Complex,
P. J. Towers, Dalal Street, Mumbai – 400 001.	Bandra (E), Mumbai – 400 051.
Singapore Exchange Securities Trading Ltd.	
2 Shenton Way#19-00 SGX Centre I	
Singapore 068804.	

Dear Sirs/ Madam,

Sub.: (1) Un-audited Financial Results for the quarter and half year ended September 30, 2016 and

(2) Press Release.

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith standalone as well as consolidated Un-audited Financial Results for the quarter and half year ended September 30, 2016 ("UFR") as reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held today. Also attached is the Limited Review Report of the Statutory Auditors of the Company on the UFR.

Further, the press communication which is being released to the media is attached herewith.

Kindly take note of the above.

For Welspun Corp Limited

Pradeep Joshi **Company Secretary** 

FCS - 4959

Welspun Corp Limited

Welspun House, 5th Floor, Kamala City, Senapati Bapat Marg, Lower Parel (West), Mumbai 400 013, India. T: +91 22 6613 6000 / 2490 8000 F: +91 22 2490 8020

E-mail: companysecretary\_wcl@welspun.com Website: www.welspuncorp.com

Registered Address: Welspun City, Village Versamedi, Taluka Anjar, District Kutch, Gujarat 370 110, India.

T: +91 2836 662222 F: +91 2836 279060



#### WELSPLIN CORP LIMITED

CIN: L27100GJ1995PLC025609, Website: www.welspuncorp.com
Regd. Office: Welspun City, Village Versamedi Taluka Anjar, Dist. Kutch Gujarat 370110. Tel No. 2836-662079, Fax: 02836-279060 Corp. Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumba-400013, Tel No. 022-2490 8000, Fax: 022-2490 8020 UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER / HALF YEAR ENDED SEPTEMBER 30, 2016

(Rs. in Lakhs)

					Consolidated		
			Quarter Ended			Half Ye	ar ended
		Particulars	September 30,	June	September 30,	September 30,	September 30,
Sr. No.			2016	30, 2016	2015	2016	2015
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
1		Income from operations					
	а.	Net Sales / Income from operations	115,306	151,105	208.168	266,411	363.711
	b.	Other operating income	5,373	4,531	5,118	9,904	10,516
ĺ		Total Income from operations	120,679	155,636	213,286	276,315	374,227
2		Expenses				<u> </u>	
	a.	Cost of materials consumed	59,259	80,209	113,153	139.468	229,645
	b.	Purchase of stock-in-trade	23,558	34.947	-	58,505	-
	c.	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(3,501)	(10,091)	16,090	(13,592)	(11,260)
		Employee benefits expense	9,855	11.757	15,425	21.612	28,626
1	e.	Depreciation and amortisation expense	9.759	9,363	9,863	19.122	19.443
	f.	Other expenses	24.594	29.093	43.504	53.687	89.809
_		Total expenses	123,524	155,278	198,035	278,802	356,263
3 4		Profit/ (Loss) from operations before other income and finance costs (1-2) Other income	(2,845)	358	15,251	(2,487)	17,964
5		Profit/ (Loss) before finance costs (3+4)	4,480	4,878	2,812	9,358	5,783
6		Finance costs	1,635 5.849	5,236 5,714	18,063	6,871	23,747
7		Profit/ (Loss) after finance costs but before tax (5-6)	(4,214)		6,351	11,563	12,595
8		Tax expense/ (credit)		(478)	11,712	(4,692)	11,152
9		Net Profit! (Loss) for the period before share of profit! (loss) of joint ventures (7-8)	(1,655)	(758)	4,025	(2,413)	3,892
1 - 1			(2,559)	280	7,687	(2,279)	7,260
10		Share of Profit / (Loss) of joint venture Non-controlling Interest	(926)	(1,337)	1,283	(2,263)	1,710
12		1	(121)	(118)	155	(239)	217
12		Net Profit/ (Loss) for the period (9+10-11)	(3,364)	(939)	8,815	(4,303)	8,753
13		Other Comprehensive Income, net of income tax	(1,189)	2,533	1,094	1,344	4,103
14		Total Comprehensive Income for the period (including Non-controlling Interest)					
		(9+10+13)	(4,674)	1,476	10,064	(3,198)	13,073
15		Paid up equity share capital (Face value of Rs.5/- each)	13,261	13,261	13,159	13,261	13,159
16		Earnings Per Share (of Rs. 5/- each) (not annualised)	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10,201	10,100	15,201	13,139
		-Basic (In Rs.)	(1.25)	(0.27)	3.12	(1,52)	2.99
		-Diluted (In Rs.)	(1.25)	(0.27)	3.12	(1.52)	2.99
						,,	

#### Notes:

- The above financial results for the Quarter and Half year ended on September 30, 2016 were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on October 25, 2016. The Statutory Auditors have carried out a Limited Review of the above financial results for the Quarter and Half year ended September 30, 2016. The IND AS compliant financial results pertaining to the relevant periods of the previous period have not been subjected to the Limited Review. However, the Company's Management has exercised necessary due diligence to ensure the financial results provide a true and fair view of its affairs.
- The Company is principally engaged in a single segment viz., Steel products based on nature of products, risks, returns and the internal business reporting system.
- The Standalone Financial results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on October 25, 2016 and will be made available to BSE and NSE and will be posted on the Company's website www.welspuncorp.com. The key information related to Standalone Financial results are given below

			Quarter Ended	Half Year ended		
	Key Financials	September 30, 2016 (Unaudited)	June 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)
а	Net Sales / Income from Operations and Other Operating Income (Rs. in Lakhs)	60,938	118,140	103,337	179,078	244,203
b	Profit / (Loss) Before Tax (Rs. in Lakhs)	(6,054)	2,799	(430)	(3,255)	(2,607)
С	Profit / (Loss) After Tax (Rs. in Lakhs)	(3,944)	1,890	(101)	(2.054)	(2,045)
d	Earnings Per Share (in Rs.) (not annualised for quarters)				- Nilliani I.	
	i) Basic (in Rs.)	(1.49)	0.71	(0.04)	(0,77)	(0.78)
	ii) Diluted (in Rs.)	(1.49)	0.71	(0.04)	(0.77)	(0.78)

- This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (IND AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2016, the Company has for the first time adopted IND AS with transition date of April 1, 2015.
- The listed Non-Convertible Debentures of the Company aggregating to Rs.128,767 Lakhs (excludes transaction costs as per Effective Interest Rate Rs. 613 Lakhs) as on September 30, 2016 are secured by first charge ranking pan passu by way of mortgage / hypothecation of entire immovable and movable tangible assets of the Company both present and future and second / floating charge on current assets subject to prior charge in favour of banks for working capital facilities. The Company has maintained hundred percent asset cover sufficient to discharge the principal amount of the said debentures in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- The statement does not include Ind AS compliant statement of results and statement of assets and liabilities for the previous year as the same is not mandatory as per SEBI's circular dated
- The reconciliation of net profit or loss reported in accordance with Indian GAAP to total comprehensive income in accordance with IND AS is given below:

		(Rs. in Lakhs)
Description	Quarter ended September 30, 2015 (Unaudited)	Half Year ended on September 30, 2015 (Unaudited)
Net profit as per Previous GAAP (Indian GAAP) Add / (Less):	10,109	11,748
Effects of measuring investments at Fair value through Profit and Loss	561	(1,431)
Effect of accounting of transaction costs on borrowings as per Effective Interest Rate (EIR) method.	(128)	(255)
Effect of change in method of recognising grants Others	(1,046) (38)	(2,058) (288)
Deferred tax impact on IND AS adjustments.	(643)	1,037
Net Profit as per IND AS	8,815	8,753
Non-controlling Interest	155	217
Other Comprehensive Income, net of income tax (Hedging Reserve, Foreign Currency Translation		
Reserve, etc.)	1,094	4,103
Total Comprehensive Income for the period	10,064	13,073

Erhouse Chartered Account

Ma. Chartered Accountants RN 012754NIN50001 Mumbai

For Welspun Corp Limited

h/Director

Place : Mumbai

Date: October 25, 2016

WELSPUN CORP

### WELSPUN CORP LIMITED

CIN: L27100GJ1995PLC025609, Website: www.welspuncorp.com

Regd: Welspun City, Village Versamedi Taluka Anjar, Dist.Kutch Gujarat 370110 Tel No. 2836-662079, Fax : 02836-279060 Corp Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013. Tel No. 022-2490 8000, Fax: 022-2490 8020

UNAUDITED STATEMENT OF CONSOLIDATED ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

		(Rs. in Lakhs)
		As at
Sr No	Particulars	September
01.140.	Tarticulars	30, 2016
		(Unaudited)
Α	ASSETS	
	(1)Non-current assets	
	(a) Property, Plant and Equipment	354,786
	(b) Capital work-in-progress	3,725
	(c) Goodwill on Consolidation	47
	(d) Other Intangible assets	963
	(e) Investments accounted for using the equity method (f) Financial Assets	23,326
	(i) Investments	2 224
	(i) Loans	3,331
	(iii) Others	17,953
	(g) Deferred tax assets (net)	3,364
	(h) Other non-current assets	4,768
	Total non-current assets	
	Total Holf-current assets	412,471
	(2)Current assets	
	(a) Inventories	174,821
	(b) Financial Assets	174,021
	(i) Investments	85,229
	(ii) Trade receivables	56,948
	(iii) Cash and cash equivalents	18,448
	(iv) Bank balances other than (iii) above	23,477
	(v) Loans	40
	(vi) Others	6,859
	(c) Current Tax Assets (net)	2,488
	(d) Other current assets	26,206
	Total current assets	394,516
	Total Assets	806,987
В	EQUITY AND LIABILITIES	
	Equity	
1	(a) Equity Share capital	13,261
	(b) Other Equity	253,973
	Equity attributable to owners of the Company	267,234
	Non-controlling interests	22,266
	Total Equity	289,500
	Liabilities	
	(1) Non-current liabilities	
	(a) Financial Liabilities	
[	(i) Borrowings	174,995
	(ii)Other financial liabilities	6,357
	(b) Long term provisions	3,997
	(c) Deferred tax liabilities (net)	37,601
	(d) Other non-current liabilities	37,492
	Total non-current liabilities	260,442
	(D) O (Pal (P))	
	(2) Current liabilities	
	(a) Financial Liabilities	
	(i) Borrowings	6,034
ł	(ii) Trade payables	185,485
	(iii) Other current financial liabilities	27,376
1	(b) Other current liabilities	28,661
	(c) Provisions	2,420
	(d) Current Tax Liabilities (net)	7,069
	Total current liabilities	257,045
].	Total Equity and Liabilities	
	Total Equity and Elabilities	806,987

Place : Mumbai

Date: October 25, 2016



For Welspup Gorp Limited

Brale Wishra
Marketing Director
DIN 200007089



## Price Waterhouse Chartered Accountants LLP

The Board of Directors Welspun Corp Limited 5th Floor, Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai 400 013.

- We have reviewed the unaudited consolidated financial results of Welspun Corp Limited (the "Company"), its subsidiaries and joint ventures (hereinafter referred to as the "Group") for the quarter ended September 30, 2016 which are included in the accompanying Statement of 'Unaudited Consolidated Financial Results for the Quarter/ Half year ended September 30, 2016' and the statement of assets and liabilities on that date together with the notes thereon (the 'Statement"). The Statement has been prepared by the Company's Management pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015") and SEBI Circular dated July 5, 2016, which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's Management and has been approved by its Board of Directors. Further, the Management is also responsible to ensure that the accounting policies used in preparation of this Statement are consistent with those used in the preparation of the Company's opening unaudited consolidated Balance Sheet as at 1st April, 2015 prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of group personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with Ind AS and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 and SEBI circular dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matters:
  - a. Note 4 to the Statement which states that the Company has adopted Ind AS for the financial year commencing from April 1, 2016, and accordingly, the Statement has been prepared by the Company's Management in compliance with Ind AS.



Price Waterhouse Chartered Accountants LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West) Mumbai - 400 028

T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

## **Price Waterhouse Chartered Accountants LLP**

Welspun Corp Limited Review report on financial results Page 2 of 2

b. We were neither engaged to review, nor have we reviewed the comparative figures including the reconciliation to the Total Comprehensive Income for the quarter ended on September 30, 2015 and for the half year ended on September 30, 2015 and accordingly, we do not express any conclusion on the consolidated results in the Statement for the quarter ended September 30, 2015, for the half year ended September 30, 2015. As set out in note 1 to the Statement, these figures have been furnished by the Management.

Our conclusion is not qualified in respect of these matters.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: (FRN 012754N/ N500016)

Place: Mumbai

Date: October 25, 2016

Mehul Desai

Partner

Membership Number 103211



### WELSPUN CORP LIMITED

CIN: L27100GJ1995PLC025609, Website: www.welspuncorp.com
Regd. Office: Welspun City, Village Versamedi Taluka Anjar, Dist. Kutch Gujarat 370110. Tel No. 2836-662079, Fax: 02836-279060
Corp. Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013. Tel No. 022-2490 8000, Fax: 022-2490 8020

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER / HALF YEAR ENDED SEPTEMBER 30, 2016

(Rs. in Lakhs)

	-				Standalone		(RS, IN LAKES)
-				Quarter Ended		Half Yea	r ended
Sr. No.		Particulars	September	June	September	September	September
31, 110.		1 atticulars	30, 2016	30, 2016	30, 2015	30, 2016	30, 2015
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
1		Income from operations					
	a.	Net Sales / Income from operations	56,950	114,725	99,480	171,675	235,821
	b.	Other operating income	3,988	3,415	3,857	7,403	8,382
		Total Income from operations	60,938	118,140	103,337	179,078	244,203
2		Expenses					
	a.	Cost of materials consumed	37,099	58,415	61,808	95,514	140,237
		Purchase of stock-in-trade	7,392	27,295	2,659	34,687	30,047
	c.	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(3,030)	(1,965)	5,837	(4,995)	4,314
	d.	Employee benefits expense	4.707	4,168	5.685	8,875	10,175
į	e.	Depreciation and amortisation expense	6,140	5,684	6,391	11,824	12,751
	f.	Other expenses	13,213	20,880	18,836	34,093	44,000
		Total expenses	65,521	114,477	101,216	179,998	241,524
3		Profit (Loss) from operations before other income and finance costs (1-2)	(4,583)		2,121	(920)	2,679
4		Other income	3,728	3,945	2,587	7,673	5,158
5		Profit/ (Loss) before finance costs (3+4)	(855)	7,608	4,708	6,753	7,837
6		Finance costs	5,199	4,809	5,138	10,008	10,444
7		Profit/ (Loss) after finance costs but before tax (5-6)	(6,054)		(430)	(3,255)	(2,607)
8		Tax expense/ (credit)	(2,110)		(329)	(1,201)	(562)
9		Net Profit/ (Loss) for the period (7-8)	(3,944)	1,890	(101)	(2,054)	(2,045)
10		Other Comprehensive Income, net of income tax	(202)	425	60	223	2,518
11		Total Comprehensive Income / (Loss) for the period (9+10)	(4,146)		(41)	(1,831)	473
12		Paid up equity share capital (Face value of Rs. 5/- each)	_	-	13,159	13,261	13,159
13		Earnings Per Share (of Rs. 5/- each) (not annualised)			· ·	· I	
13		-Basic (In Rs.)	(1.49)	0.71	(0.04)	(0.77)	(0.78)
		-Diluted (in Rs.)	(1.49)		(0.04)	(0.77)	(0.78)
14		Debenture Redemption Reserve	, ,			11,424	11,424
		Net Worth				160,644	169,798
15 16	_	Debt - Equity Ratio (Refer note no. 7)				1.09	1.14
10		Debt Service Coverage Ratio (DSCR) (No of times) (Refer note no. 7)		1		0.64	0.56
	b.	Interest Service Coverage Ratio (ISCR) (No of times) (Refer note no. 7)		1		0.64	0.73
J	c.	Interest dervice Coverage Mano 1100M (140 of anico) (Melai Hote No. 17					

#### Notes:

- 1 The above financial results for the Quarter and Half year ended on September 30, 2016 were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on October 25, 2016. The Statutory Auditors have carried out a Limited Review of the above financial results for the Quarter and Half year ended September 30, 2016. The IND AS compliant financial results pertaining to the relevant periods of the previous period have not been subjected to the Limited Review. However, the Company's Management has exercised necessary due diligence to ensure the financial results provide a true and fair view of its affairs.
- 12 The Company is principally engaged in a single segment viz., Steel products based on nature of products, risks, returns and the internal business reporting system
- This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (IND AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2016, the Company has for the first time adopted IND AS with transition date of April 1, 2015.

4 Details of Secured Redeemable Non Convertible Debentures is as follows;

(Rs. in Lakhs)

	Previous C	ue Date #	# Next Due Date			
Particulars	Principal	Interest	Final Installment Date	Principal Amount	Interest Date	Interest Amount
9.55% Secured Redeemable Non Convertible Debenture	NA NA	28.09.2016	September 2025	50,000	28.12.2016	1.187
9.55% Secured Redeemable Non Convertible Debenture	NA	03.08.2016	August 2025	50,000	03.11.2016	1.200
11.00% Secured Redeemable Non Convertible Debenture	NA	09.08.2016	November 2022	9,000	09.11.2016	249
11.15% Secured Redeemable Non Convertible Debenture	NA NA	18,09,2016	September 2019	5,280	18.09.2017	589
11.15% Secured Redeemable Non Convertible Debenture	NA.	17,08,2016	August 2019	14.600	17.08.2017	1,628
11.15% Secured Redeemable Non Convertible Debenture	NA NA	28.08.2016	August 2019	500	28.08.2017	56

- In 15% octubes Neutrentable Non Convertible Debenture

  # Interest and Principal have been paid on the due dates.

  The Credit rating by CARE for Secured Redeemable Non Convertible Debentures issue by the Company continues to be "AA-". The Secured Redeemable Non Convertible Debentures of the Company aggregating Rs.128,767 lakhs as on September 30, 2016 are secured by way of mortgage/charge on Company's Fixed Assets with fixed assets cover of 1.43 times.
- 6 Previous year / period figures have been regrouped and reclassified wherever considered necessary.

7	Form	nuiae for computation of ratios are as follows .		
a Debt - Equity Ratio Debts / ( paid up equity Capital + Reserve & Surplus )				
İ		Debt Service Coverage Ratio (DSCR) (No of times)	Earning before Interest and Tax / (Interest Expenses + Long Term Debt principal repayments during	
	ь		the period )	
1		Interest Service Coverage Ratio (ISCR) (No of times)	Earning before Interest and Tax / Interest Expenses	

- 8 The listed Non-Convertible Debentures of the Company aggregating to Rs.128,767 Lakhs (excludes transaction costs as per Effective Interest Rate Rs. 613 Lakhs) as on September 30, 2016 are secured by first charge ranking part passu by way of mortgage / hypothecation of entire immovable and movable tangible assets of the Company both present and future and second / floating charge on current assets subject to prior charge in favour of banks for working capital facilities. The Company has maintained hundred percent asset cover sufficient to discharge the principal amount of the said debentures in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 9 The statement does not include ind AS compliant statement of results and statement of assets and liabilities for the previous year as the same is not mandatory as per SEBI's circular dated July 5, 2016.

10 The reconciliation of net profit or loss reported in accordance with Indian GAAP to total comprehensive income in accordance with IND AS is given below:

		(RS. In Lakns)
Description	Quarter ended September 30, 2015 (Unaudited)	Half Year ended on September 30, 2015 (Unaudited)
Net Loss as per Previous GAAP (Indian GAAP)	(248)	(578)
Add / (Less):		
Effects of measuring investments at Fair value through Profit and Loss	1,380	(134)
Effect of accounting of transaction costs on borrowings as per Effective Interest Rate (EIR) method.	(93)	(188)
Effect of change in method of recognising grants	(1,046)	(2,058)
Others	(294)	(295)
Deferred tax impact on IND AS adjustments.	200	1,208
Net Loss as per IND AS	(101)	(2,045)
Other Comprehensive Income, net of income tax (Hedging Reserve, etc.)	60	2,518
Total Comprehensive Income/ (Loss) for the period	(41)	473

orp Limited

Place · Mombai Date: October 25, 2016 knouse Chartered Account FRN 012754NIN500016 Mumbai

shra Managing Director DIN - 00007089

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### WELSPUN CORP LIMITED

CIN: L27100GJ1995PLC025609 , Website: www.welspuncorp.com

Regd: Welspun City, Village Versamedi Taluka Anjar, Dist.Kutch Gujarat 370110 Tel No. 2836-662079, Fax : 02836-279060 Corp Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013. Tel No. 022-2490 8000, Fax: 022-2490 8020

UNAUDITED STATEMENT OF STANDALONE ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

		(Rs. in Lakhs) As at
Sr. No.	Particulars	September 30, 2016 (Unaudited)
A	ASSETS	
	(1)Non-current assets	
	(a) Property, Plant and Equipment	247,809
	(b) Capital work-in-progress	2,636
	(c) Intangible assets	962
	(d) Financial Assets	
	(i) Investments	23,927
	(ii) Loans	1,570
	(iii) Others	2,920
	(e) Other non-current assets	2,890
	Total non-current assets	282,720
	(2)Current assets	
	(a) Inventories	128,078
	(b) Financial Assets	
	(i) Investments	84,82
	(ii) Trade receivables	59,878
	(iii) Cash and cash equivalents	1,629
		6,04
	(iv) Bank balances other than (iii) above	3,188
	(v) Others	22,782
	(c) Other current assets	306,42
	Total current assets	300,422
	Total Assets	589,142
В	EQUITY AND LIABILITIES	
	Equity	
	(a) Equity Share capital	13,26
	(b) Other Equity	147,383
	Total Equity	160,64
	Liabilities	
	(1) Non-current liabilities	
	(a) Financial Liabilities	
	(i) Borrowings	156,82
	(ii)Other financial liabilities	6,35
	(b) Provisions	3,91
	(c) Deferred tax liabilities (net)	14,01
	(d) Other non-current liabilities	37,49
	Total non-current liabilities	218,60
	(2) Current liabilities	
	(a) Financial Liabilities	
	(i) Borrowings	5,98
	(ii) Trade payables	155,19
	(iii) Other financial liabilities	17,45
	(b) Other current liabilities	21,84
	(c) Provisions	2,40
	(d) Current Tax Liabilities (net)	7,02
	Total current liabilities	209,89
	Total Equity and Liabilities	589,142
	Total Equity and Liabilities	303,142

For Welspun Corp Limited

Place : Mumbai Date : October 25, 2016 Chartered Accountants

Chartered Accountants

Chartered Accountants

Mumbai

Braja Moshra
Managing Director
DIN - 00007089



## Price Waterhouse Chartered Accountants LLP

The Board of Directors Welspun Corp Limited 5th Floor, Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai – 400013.

- 1. We have reviewed the unaudited financial results of Welspun Corp Limited (the "Company") for the quarter ended September 30, 2016 which are included in the accompanying Statement of 'Unaudited Standalone Financial Results for the Quarter/ Half year ended September 30, 2016' and the statement of assets and liabilities on that date together with the notes thereon (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 and Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Further, the Management is also responsible to ensure that the accounting policies used in preparation of this Statement are consistent with those used in the preparation of the Company's opening unaudited Balance Sheet as at April 1, 2015 prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with Ind AS and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the Listing Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matters:
  - a. Note 3 to the Statement which states that the Company has adopted Ind AS for the financial year commencing from April 1, 2016, and accordingly, the Statement has been prepared by the Company's Management in compliance with Ind AS.



Price Waterhouse Chartered Accountants LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West) Mumbai - 400 028

T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

## **Price Waterhouse Chartered Accountants LLP**

Welspun Corp Limited Review report on financial results Page 2 of 2

b. We were neither engaged to review, nor have we reviewed the comparative figures including the reconciliation to the Total Comprehensive Income for the quarter ended on September 30, 2015 and for the half year ended on September 30, 2015 and accordingly, we do not express any conclusion on the results in the Statement for the quarter ended September 30, 2015 and for the half year ended September 30, 2015. As set out in note 1 to the Statement, these figures have been furnished by the Management.

Our conclusion is not qualified in respect of these matters.

For Price Waterhouse Chartered Accountant LLP Firm Registration Number: (FRN 012754N/N500016)

hai

Place: Mumbai

Date: October 25, 2016

Mehul Desai Partner

Membership Number 103211



### October 25, 2016

## Focus on balance sheet continues

Welspun Corp Ltd. (WCL), the flagship company of the Welspun Group, announced its consolidated financial results for the six months and second guarter ended September 30, 2016.

Please note all figures in this document, unless specified, are under IND AS basis. For I-GAAP comparison, please refer to our Q2FY17 presentation.

### For the guarter ended 30<sup>th</sup> September, 2016 WCL consolidated reported:

- Total income from operation of Rs. 12,068 mn, down 43% YoY
- Reported EBITDA at Rs. 1,140 mn, down 59% YoY
- Operating EBITDA at Rs. 947 mn, down 65% YoY
- Loss before tax of Rs. 421 mn vs. Profit before tax of Rs. 1,171 mn in Q2FY16
- Net loss of Rs. 336 mn vs. Net profit of Rs. 882 mn in Q2FY16
- Basic EPS at (Rs. 1.25) vs. Rs. 3.12 in Q2FY16
- Production and sales of pipes (ex-Saudi Arabia operations) were down 35%/ 48% YoY respectively
- Production and sales of pipes (total operations) were down 37% / 44% YoY respectively

## For the six months ended 30<sup>th</sup> September, 2016 WCL consolidated reported:

- Total income from operation of Rs. 27,631 mn, down 26% YoY
- Reported EBITDA at Rs. 2,599 mn, down 40% YoY
- Operating EBITDA at Rs. 1,995 mn, down 53% YoY
- Loss before tax of Rs. 469 mn vs. Profit before tax of Rs. 1,115 mn in H1FY16
- Net loss of Rs. 430 mn vs. Net profit of Rs. 875 mn in H1FY16
- Basic EPS at (Rs. 1.52) vs. Rs. 2.99 in H1FY16
- Production and sales of pipes (ex-Saudi Arabia operations) were down 25%/ 26% YoY respectively
- Production and sales of pipes (total operations) were down 27% / 25% YoY respectively

Order book position (including all operations): Current pipe order book stands at 883K MTs (Rs. 52 billion).

Commenting on the results, **Mr B. K. Goenka**, Chairman, Welspun Group said, "Delays in a large project led to weak volumes in this quarter. However we maintain a positive outlook due to expected decision on some high profile projects in the next few quarters. While the business environment has been challenging affecting realisation and profitability, we continue to focus on improving balance sheet, maintaining financial discipline and enhancing our technical and product capabilities."



### Consolidated performance highlights:

Particulars Q2-FY17 Q1-FY17 Q2-FY16 H1-FY17 H1-FY				
Q2-FY17	Q1-FY17	Q2-FY16	H1-FY17	H1-FY16
156	193	241	349	464
137	200	262	337	455
193	229	306	422	581
183	251	325	434	578
66	82	87	148	130
12,068	15,564	21,329	27,631	37,423
1,140	1,460	2,793	2,599	4,319
947	1,048	2,702	1,995	4,269
585	571	635	1,156	1,259
976	936	986	1,912	1,944
(421)	(48)	1,171	(469)	1,115
(336)	(94)	882	(430)	875
754	945	1,954	(1,700)	2,998
	156 137 193 183 66 <b>12,068</b> 1,140 <b>947</b> 585 976 (421) <b>(336)</b>	156 193 137 200  193 229 183 251 66 82  12,068 15,564 1,140 1,460 947 1,048 585 571 976 936 (421) (48) (336) (94)	Q2-FY17         Q1-FY17         Q2-FY16           156         193         241           137         200         262           193         229         306           183         251         325           66         82         87           12,068         15,564         21,329           1,140         1,460         2,793           947         1,048         2,702           585         571         635           976         936         986           (421)         (48)         1,171           (336)         (94)         882	Q2-FY17         Q1-FY17         Q2-FY16         H1-FY17           156         193         241         349           137         200         262         337           193         229         306         422           183         251         325         434           66         82         87         148           12,068         15,564         21,329         27,631           1,140         1,460         2,793         2,599           947         1,048         2,702         1,995           585         571         635         1,156           976         936         986         1,912           (421)         (48)         1,171         (469)           (336)         (94)         882         (430)

Notes: a) Operating EBITDA = Reported EBITDA - Non-operational income - Unrealised forex gain/ (loss)

c) Prior period figures have been restated, wherever necessary

	Figur	es in Rs. million unle	ss specified
Consolidated debt	30-Sep-2016	30-Jun-2016	31-Mar-2016
Gross Debt	20,739	23,663	26,440
Cash & Cash Equivalents	12,715	14,509	12,818
Net Debt	8,023	9,155	13,622

Please note all figures in this document, unless specified, are under IND AS basis. For I-GAAP comparison, please refer to our Q2FY17 presentation.

b) Cash PAT = PBT – Current tax + Depreciation - Post-tax Unrealised forex gain/ (loss)

**Business outlook:** 

Our Joint Venture company providing Concrete Weight Coating has started on a strong note by booking its

WELSPUN CORP

maiden order from a renowned North American Oil & Gas major. We are enhancing pipe bending

technology & coating operations to further strengthen our overall capabilities and value proposition to

customers.

Despite general slowdown in oil & gas sector, some large projects may soon get decided. We, owing to our

technical superiority, have a good chance to get a fair share of these projects. This coupled with a buoyant

domestic market provides a positive long-term outlook.

Despite challenges in raw material availability, conducive regulatory environment coupled with higher

volumes has benefitted Plate & Coil Mill operations and we maintain a positive outlook for this year.

Post Q2FY17 conference call:

WCL management would be happy to answer investor queries on a conference call. Please find details

below:

Date: Tuesday, 25 October 2016

Time: 5:00pm IST (7:30pm HKT / 11:30 BST / 6:30am EST)

Dial in details:

India:

Primary +91 22 3960 0706

Secondary +91 22 6746 8309

Other Local Access: Ahmedabad, Bangalore, Chandigarh, Chennai, Gurgaon (NCR), Hyderabad,

Kochi/Cochin, Kolkata, Lucknow, Pune

O 3940 3977 (Accessible from all carriers)

Hong Kong: 800 964 448

Singapore: 800 101 2045

UK: 080 8101 1573

USA: 1866 746 2133

For registration and more global access numbers kindly click on the link below:

http://services.choruscall.in/diamondpass/registration?confirmationNumber=9008674



### **About Welspun Corp Ltd. (WCL)**

Welspun Corp is a one-stop service provider offering complete pipe solution with a capability to manufacture line pipes ranging from ½ inch to 140 inches, along with specialized coating, double jointing and bending. With current capacity of 2.425 million MTPA in Dahej, Anjar and Mandya in India, Little Rock in the USA and Dammam in Saudi Arabia, Welspun takes pride in being a preferred supplier to most of the Fortune 100 Oil & Gas companies. With 360 degree abilities, Welspun Corp has undertaken some of the most challenging projects in different parts of the world. With business excellence being a clear focus, the company is on the path of innovation and technology edge supported by its state-of-the-art facilities and global scale operations. The Line pipe industry caters to the sectors like energy and water resource management where in the line pipes supplied are used to construct cross-country pipelines for transportation of oil, gas, petro-products and water in the safest and most environment friendly way.

For further information please visit <a href="www.welspuncorp.com">www.welspuncorp.com</a> or contact:

Deepak Khetan, ir\_wcl@welspun.com, +91 22 66136584

Harish Venkateswaran, harish venkateswaran@welspun.com

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# Welspun Corp Ltd (WCL)

# World's Leading Line Pipe Manufacturer

Investor Presentation Q2FY17





## SAFE HARBOUR

This presentation and the accompanying slides (the "Presentation"), which have been prepared by Welspun Corp Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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This presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



## PERFORMANCE HIGHLIGHTS Q2FY17

Rs. 12,068 mn

43% YoY

**Income from Operations** 

137\*\* KMT

48% YoY

Pipe sales volume\*\*

Rs. 1,140 mn

59% YoY

**Reported EBIDTA** 

Rs. 947 mn

65% YoY

**Operating EBITDA\*** 

Rs. 754 mn

61% YoY



Cash PAT

Rs. 8,023 mn

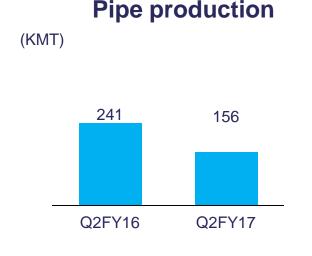
vs. Rs 15,005 mn YoY

**Net Debt** 

Note: \*Operating EBITDA represents Reported EBITDA (-) Other Income (+) Unrealized Forex Losses (-) Unrealized Forex Gains; \*\* Excludes Saudi Arabia operations All numbers of this sheet are based on IND-AS disclosures and exclude IV businesses – Saudi Arabia and CWC



# **Q2FY17 OPERATING PERFORMANCE**

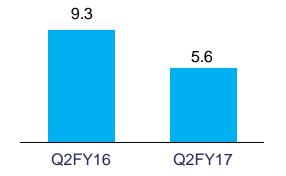


Pipe sales

(KMT)

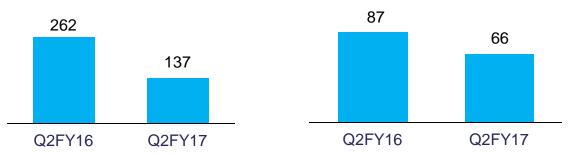






# **Plate/ Coils production**

(KMT)



- Total pipe production excludes 66 KMT/ 37 KMT for Dammam, Saudi Arabia plant in Q2 FY16 and Q2 FY17
- Total pipe sales excludes
  63 KMT/ 46 KMT for
  Dammam, Saudi Arabia
  plant in Q2 FY16 and Q2
  FY17

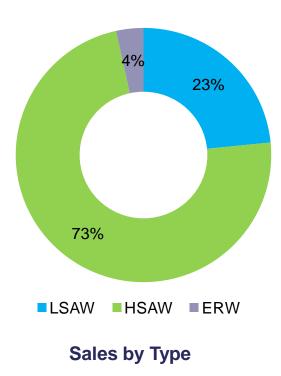
Note: \* Operating EBITDA represents Reported EBITDA (-) Other Income (+) Unrealized Forex Losses (-) Unrealized Forex Gains All numbers on this page excludes all JV operations – Saudi Arabia and CWC, unless specified

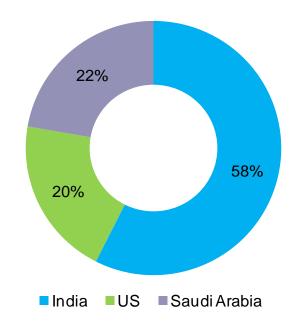


# **DIVERSIFIED BUSINESS ACROSS REGIONS & PRODUCTS**

## H1 FY17 Pipe Sales Volume : 434 KMT

(including Saudi Arabia operations)





**Sales by Plant** 

Note: All numbers on this page includes all JV operations - Saudi Arabia and CWC



# **HEALTHY BALANCE SHEET TO SUPPORT GROWTH**

Rs mn	Q2F	Q2FY17	
	IND AS	I-GAAP	
Gross Debt	20,739	26,637	
Cash & Equivalent	12,715	13,019	
Net Debt	8,023	13,618	
Current Ratio	1.54x	1.69x	
Net Debt/ Reported EBITDA	1.15x	1.85x	
Net Debt/ Equity	0.30x	0.45x	

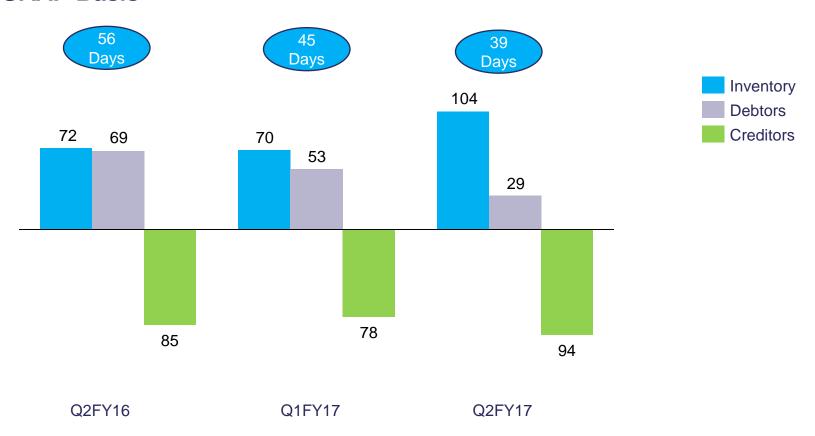


## **Continue to reduce debt**



# **NET WORKING CAPITAL UNDER CONTROL**

## **I-GAAP Basis**



FY17 cash conversion cycle is expected in the region of 50-55 days



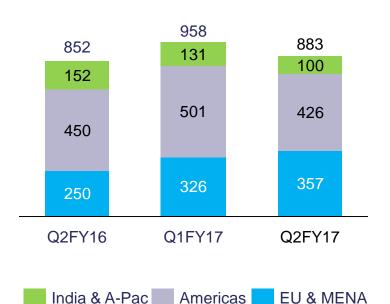
# ORDERBOOK ANALYSIS (including Saudi Arabia operations)

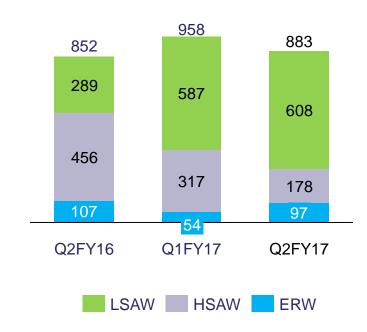
## Order book by Region

## Order book by Type

(KMT)

(KMT)





Note: All numbers on this page includes all JV operations - Saudi Arabia and CWC



# **REPORTED & OPERATING EBITDA RECONCILIATION**

Details (Rs. mn)	Q2FY16	Q2FY17
Reported EBITDA	2,793	1,140
Less : Other Income	281	448
Add: Unrealized FX (Loss)/Profit	(191)	(256)
Operating EBITDA	2,702	947



# **PROFIT & LOSS – QUARTERLY**

Rs mn	Q2FY16	Q2FY17
Income from operations	21,329	12,068
Reported EBIDTA	2,793	1,140
Operating EBITDA*	2,702	947
Depreciation/Amortization	986	976
Finance Cost	635	585
Profit Before Tax	1,171	(421)
Tax	403	(165)
PAT before minority interest, Associates & JVs	769	(256)
Minority Interest	16	(12)
Share of Profit/ (Loss) from Associates & JVs	128	(93)
Profit after minority interest & associates	882	(336)

Note: \*Operating EBITDA = Reported EBITDA - Non-operational income - Unrealised forex gain/(loss); Prior period figures are reinstated wherever necessary; All numbers of this sheet are based on IND-AS disclosures and exclude JV businesses - Saudi Arabia and CWC



# **THANK YOU**

Welspun Corp Limited CIN: L27100GJ1995PLC025609

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