

SASTASUNDAR VENTURES LIMITED

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CIN: L65993WB1989PLC047002

Date: 13-08-2023

To
The General Manager
Department of Corporate Services
BSE Limited
(Designated Stock Exchange)
Phiroze Jeejeebhoy Tower
Dalal Street, Mumbai - 400 001

To
The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Mumbai - 400 051

Ref: BSE Scrip Code: 533259; NSE Symbol: SASTASUNDR
Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith the Investor Presentation of the Company.

This is for your information and record.

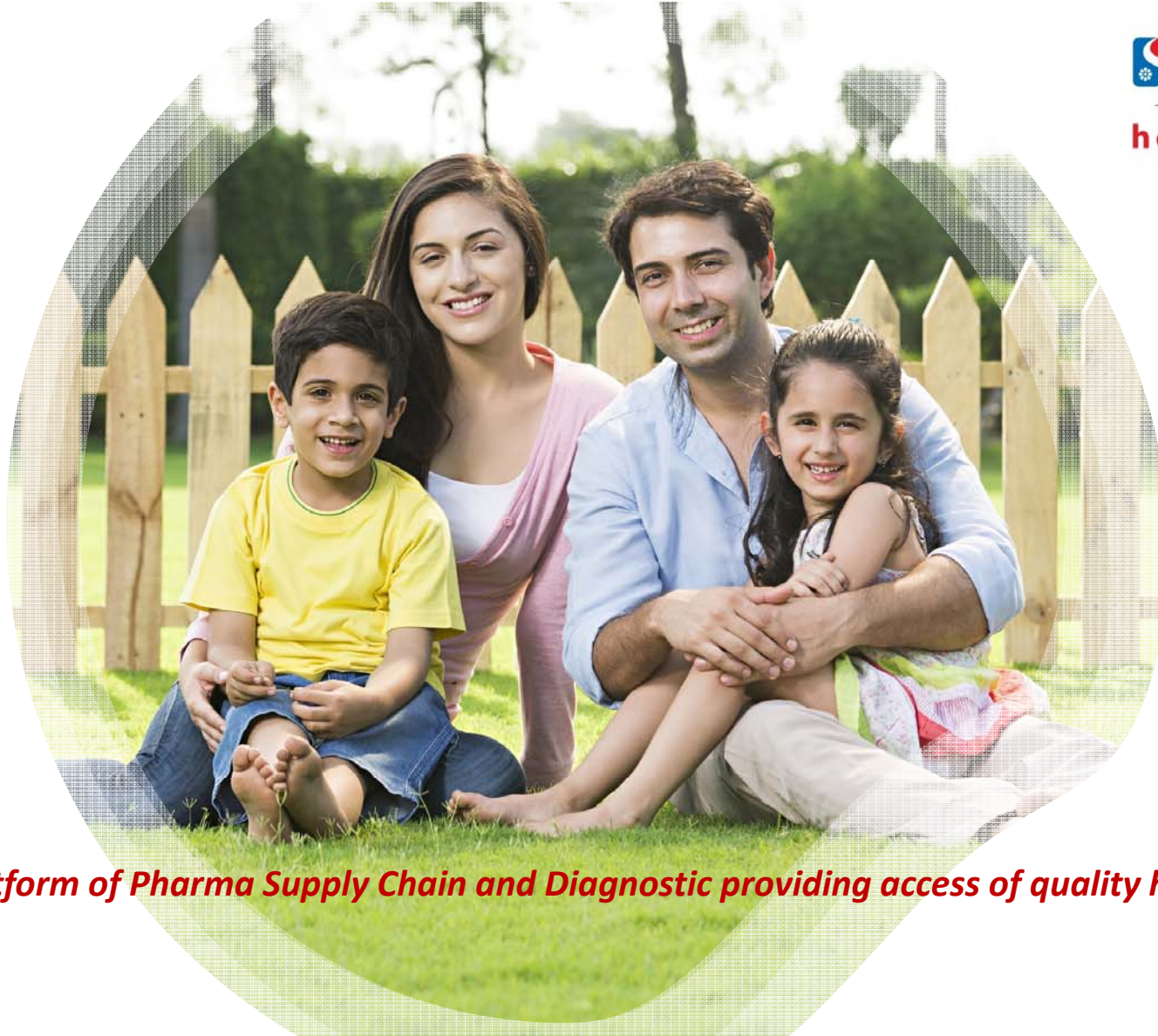
Thanking you,

Yours faithfully,

For **Sastasundar Ventures Limited**

Pratap Singh
Company Secretary

Encl: As Above



“Digital Platform of Pharma Supply Chain and Diagnostic providing access of quality healthcare for all”


Safe Harbour

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In this digital age, we have an opportunity to transform the lives of people in ways that were hard to imagine in the past. I see technology as a means of empowerment and as a tool that bridges the distance between hope and opportunity in this digital age.



Shri Narendra Modi
Hon'ble Prime Minister of India

Management Commentary



Dear Shareholders,

We are happy to highlight the positive results of our company.

Our revenue from operations grew by 72.3% on YOY for 30th June 2023 and the Gross Margin has improved to 10.6% as compared to 7.6% during quarter ended 30th June 2023.

The continued focus on building efficiency, at everything we do, has resulted in considerable improvements in EBIDTA and we posted positive EBIDTA from Operations of Rs. 3.3 crs (excluding Associate Company loss) during the quarter. The Profit Before Tax increased to 19.1 crore. We sincerely thank our investor, supportive partner, dedicated team and loyal customer for their invaluable contribution.

Looking ahead, we are confident that our business model, supported by our strong digital platform and expanding operations, will continue to deliver sustainable growth and profitability. We remain committed to investing in research and development, adopting innovation and automation to further improve our offerings and customer experience.

We sincerely thank our investor, supportive partner, dedicated team and loyal customer for their invaluable contribution.

Our Board of Directors at its meeting held on 27th March, 2023 and 14th July, 2023 approved a Composite Scheme of Arrangement (the Scheme) for Demerger and Amalgamation amongst Sastasundar Ventures Limited ('Demerged Company' or 'Amalgamated Company') and Microsec Resources Private Limited ("Resulting Company") and Sastasundar Healthbuddy Limited ("Amalgamating Company") under Sections 230 to 232 and other relevant provisions of the Companies Act, 2013 and the rules made there under, with effect from 1st April, 2023 ("the Appointed Date"). The scheme is subject to requisite approvals of the concerned regulatory authorities. Our objective is to eliminate the Holding CIC structure and directly list the business entities. Detailed Presentation has been uploaded on 27th March, 2023 are available on the Website of the Stock Exchange(s) www.bseindia.com and www.nseindia.com and also on the website of the Company www.sastasundarventures.com.

B. L. Mittal
(Founder & Executive Chairman)

Ravi Kant Sharma
(Founder & CEO)

Significant Play in Indian ePharma & Pharma eDistribution — High Growth Sectors



- Strategic Partnership with Flipkart



- eB2B platform distributing pharma and other healthcare products to Pharmacies & other Retailers

- D2C diagnostic services



- In process to launch eHealth app “Genu Health” centred around preventive care, diagnostic services, management of surgery and hospital care, health/disease related contents & speciality eClinic

ePharma

- Market size US\$345 mn in 2021 ¹
- To grow at CAGR of 22%

Indian Pharma Market (IPM)

- Market size US\$ 24 bn ²
- To grow at CAGR of 12%

Diagnostic

- Market size estimated US\$ 13 bn in 2023 (US\$ 10 bn in FY 2021) ³
- To grow at CAGR of 14%

Source : 1. Netscribes Industry Report
2. IBEF
3. Business Today

Digital Platform of Healthcare



B2C Platform

Pharmacy and
Wellness



B2B Platform

Pharmaceuticals
& Other
Healthcare
Products



Diagnostic
Services

Strategic partnership built on strong capabilities



75.10%
stake

- Large consumer base
- Established consumer tech capabilities
- Huge brand patronage – (Only vertical of Flipkart group using Flipkart brand)



24.90%
stake

- Most efficient supply chain & fulfilment capabilities
- Direct procurement relationship with 250+ Pharma Companies



- Managing 1800+ Pharma Companies products

Moving towards one of the leading position in ePharma

Pharma eDistribution – Digital Supply Chain of Pharmaceuticals & Other Healthcare Products

- Digital Supply Chain poised to transform the Indian Pharma distribution benefiting everyone with Pharma Companies major beneficiary
 - Improved Business Forecasting
 - Inventory Optimisation
 - Enhanced Consumer Insights
 - End to end visibility of Supply Chain
- Structural shift undergoing
 - Pharma Companies increasing reliance on industry players like SastaSundar for distribution
 - Retail Pharmacies increasing trust on eB2B platform like RetailerShakti for their procurement

Digital supply chain can lower procurement cost by 20%, reduce supply chain process costs by 50% and increase revenue by 10%.

- Study by Centre for Global Enterprise (CGE) research

~ 7 % market share of Sastasundar group in IPM in West Bengal – Validation of Structural shift

Structural Shift – Consolidation on way in Indian Pharma Distribution

Pharmaceutical wholesaling/distribution is highly consolidated industry in most of the developed countries (period last 2 to 3 decades).

In USA, 92% of the market is with 3 companies

MCKESSON

Market Cap \$54 bn

Revenue \$272 bn



Market Cap \$20 bn

Revenue \$181 bn

AmerisourceBergen

Market Cap \$33 bn

Revenue \$238 bn

USA

92% Market

Top 3
Distributors

Japan

90% Market

Top 4
Distributors

Germany

70% Market

Top 3
Distributors

Australia

90% Market

Top 3
Distributors

Saudi Arabia

85% Market

Top 10
Distributors

India to witness similar consolidation in Pharmaceutical distribution with fewer having majority of \$24 bn Indian Pharma Market that is expected to grow @12% CAGR

India


Highly
fragmented
~65k
Distributors

Sastasundar group is No 1 pharma distributor in West Bengal

Benefitting Pharma & FMCG Cos.

- End to End tracking of Inventory up to Retailers with real time data
- Better managed inventory leading to reduced return of expired stocks
- Better production and distribution planning
- New drugs can be introduced faster
- Huge scope for Pharma Companies for their trade generic portfolio
- Retailers can be engaged in auto pilot mode
- International standard of Warehousing and Logistics
- Credit is more secured and managed efficiently
- Sales force is optimized and Logistics cost minimised

Benefitting Retailers - Transforming Economics & Lives of Retailers

	Traditional Distributors	Benefits to Retailers
<ul style="list-style-type: none"> • Full visibility of Inventory online • 100% fulfilment • Next Day Delivery at One Click 	<ul style="list-style-type: none"> • Sourcing from Multiple Distributors • Fulfilment gaps 	<ul style="list-style-type: none"> • Reduction of Inventory Lead Time • Lower Working Capital requirement • Higher ROCE
<ul style="list-style-type: none"> • Transparent Pricing and Offers 	<ul style="list-style-type: none"> • Pricing and offers are not transparent. 	<ul style="list-style-type: none"> • Higher Margins • Automated Procurement • Saving in Time & Cost
<ul style="list-style-type: none"> • Full Tracking of Supply Chain from manufacturer to last mile 	<ul style="list-style-type: none"> • No Tracking of Supply Chain 	<ul style="list-style-type: none"> • 100% Genuine Products

Empowering Retailers – One Stop eProcurement Solution



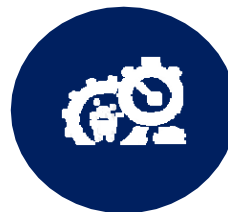
Widest Availability and Fulfilment of Products (65000+ Products)



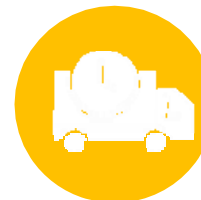
100% Genuine Products



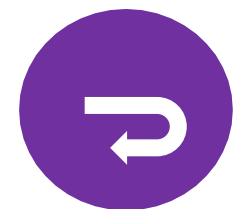
High Margins with Transparent Pricing



Automated Procurement



Timely Delivery



Clear Return Policy



Snapshot

Genu Path Labs, an NABL ACCREDITED LAB, where everything revolves around Meticulous Assay of Quality Evidence. Highly experienced Clinical Team, Advanced High End Lab Equipment, Stringent Quality Norms – EQAS, ILC, Strong Process Control (QuaGen^{LR}) – we employ all of these at Genu Path Labs to ensure Accurate Test Results.

Services Offered:

Pathology Test • USG • Digital X-Ray • ECG TMT • Doppler • Holter • PFT • Echocardiography

Advanced Automated Equipment used at Genu Path Labs



35+

Sample Collection Centres across West Bengal

01

Central LAB at Newtown, Rajarhat, Kolkata

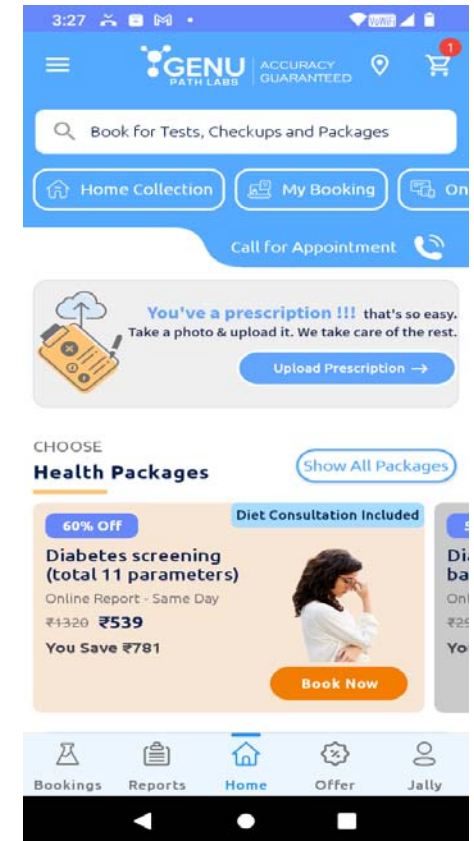
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Satellite Lab at Balurghat, West Bengal

GENU Health app - Under making of Powerful Health Solutions



- Direct service to the consumers from Genu Path Labs as D2C Brand offering diagnostic services with seamless integration of technology
- Centred around preventive care, diagnostic services, management of surgery and hospital care, health/disease related contents & speciality eClinic
- Targeting leadership in Eastern India
- Leveraging opportunity arising out of value transition from unorganised to organised player with focus on Tier II and III cities
- Connect all stakeholders involved in healthcare deliveries e.g. doctors, hospitals, healthcare service provider.
- Facilitate digital health records and data analysis
- Utilize AI/ML- based predictive and clinical decision support system
- Provide an ecosystem of longevity – to assist customers in building Good Health Habits for Healthy Long life
- Integrate with Flipkart health+ for diagnostic services



Sastasundar Group – Value Proposition



- Best in class Customer Experience driven by Value Pricing, Quality and Tech
- Clear visibility of high growth with EBITDA + model
- Capital efficient with high ROCE
- Strong MOAT
 - Established Business Technology with highly efficient supply chain
 - Managing 1800+ Pharma Companies Product with Direct procurement relationship of 250+ Companies
 - 29% + Pharma Procurement Margin
 - Experienced team driven by processes
- Co-creating value with Flipkart Health +
- Well qualified, experienced and entrepreneurial Board and Senior Leadership Team
- Purpose and value driven organization
- Best Corporate Governance practices

Experienced Board of Directors



Mr. B L Mittal

**Founder & Executive Chairman
(Sastasundar Healthbuddy Ltd)**

- FCA, FCS and FCM by education and has an experience of more than 20 years working as an entrepreneur and a social worker.
- Areas of work include digital platform of healthcare and financial services.



Mr. Ravi Kant Sharma
Founder & CEO (Sastasundar Healthbuddy Ltd)

- FCA by education and is a seasoned entrepreneur with more than 20 years of demonstrated experience in scaling businesses from scratch.
- Areas of work include digital platform of healthcare and financial services.

Mr. Parimal Kumar Chattaraj

- Bachelor's in science, a post graduate diploma in management and a bachelor's in law
- Experience of over 30 years working as an entrepreneur, management professional and legal advisor
- Areas of work include contributing to business strategy, aligning employee skill to business, creating learning organisation, leadership development and organisation & HR solutions

Mrs. Abha Mittal

- Commerce graduate and holds a diploma in fashion designing
- Multiple years of experience working as a social worker and environmentalist
- Areas of work include NGOs and organic farming

Mrs. Rupanjana De

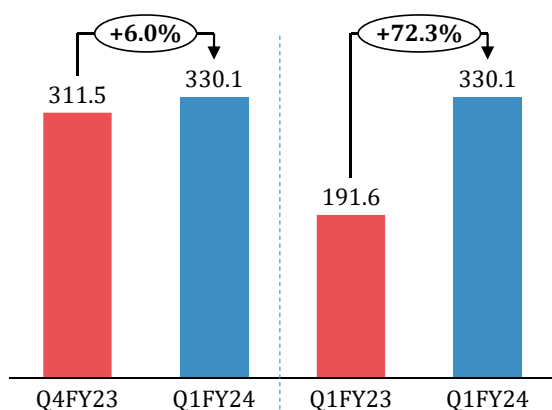
- FCS & post graduate qualifications in law and economics
- Has over 19 years of experience working as a corporate legal professional
- Areas of work include company law, legal compliance, management, corporate governance, Corporate Social Responsibility and quality control

Dr. Jayanta Nath Mukhopadhyaya

- He has 35 years of professional experience
- Mechanical engineer from IIT - BHU, Varanasi, MBA from IIM Calcutta, UGC NET qualified and PhD in Economics from Jadavpur University
- Has over 17 years of experience in industry working with leading companies like BOC India, IBP - Balmer Lawrie, Alghanim & SREI
- Presently Professor of Finance at Army Institute of Management and non-Executive Director at Vara Technology

Q1 FY24 Key Financial Highlights

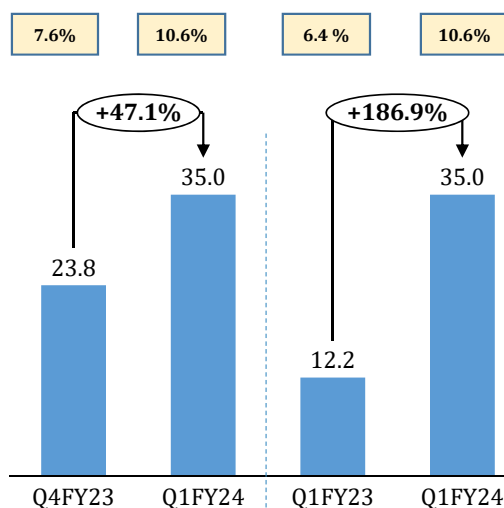
Revenue from Operations



Revenue

- ✓ Revenue for Q1FY24 stood at Rs. 330.1 crs as compared to Rs. 191.6 crs in Q1FY23, a **growth of +72.3%**
- ✓ Q-o-Q Revenue **grew by +6.0%** to Rs. 330.1 crs

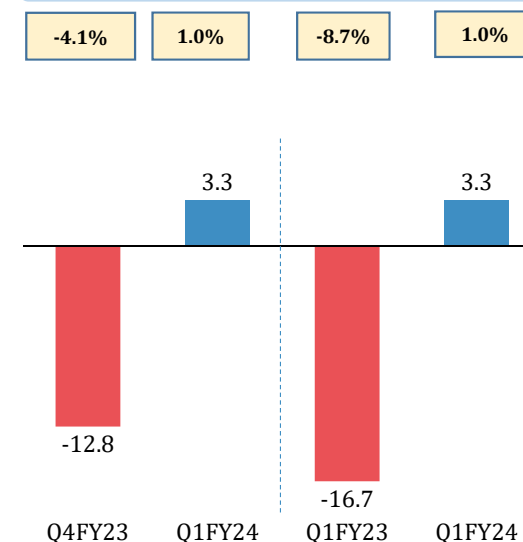
Gross Profit



Gross Profit

- ✓ Gross Profit for Q1FY24 stood at Rs. 35.0 cr, compared to Rs 12.2 cr in Q1FY23, showing a robust growth of +186.9%
- ✓ Gross Profit margins have increased during the year due to continuous focus on cost optimization, process improvement, increase in volume & digital technology.

EBITDA from Operations



EBITDA from Operations

- ✓ EBITDA has experienced robust growth, marking a significant milestone as it has turned positive in Q1 FY24 and stands at Rs 3.3 crs.

Q1 FY24 Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q1 FY24	Q1 FY23	Y-o-Y	Q4 FY23	Q-o-Q	FY23	FY22	Y-o-Y
Revenue from Operations	330.1	191.6	72.3%	311.5	6.0%	1,036.9	623.0	66.4%
Cost of Materials Consumed	295.1	179.4		287.7		960.4	582.5	
Gross Profit	35.0	12.2	186.9%	23.8	47.1%	76.5	40.5	88.9%
GP %	10.6%	6.4%		7.6%		7.4%	6.5%	
Employee Benefits Expense	11.9	10.0		12.2		45.3	43.9	
Other Expenses	19.8	18.9		24.4		78.0	53.7	
EBITDA	3.3	(16.7)		(12.8)		(46.8)	(57.1)	(18.0%)
EBITDA %	1.0%	(8.7%)		(4.1%)		(4.5%)	(9.2%)	
Other Income [#]	18.1	5.5		10.4		26.5	20.1	
Depreciation and Amortisation Expense	2.1	1.2		2.8		8.2	4.2	
EBIT	19.3	(12.4)		(5.2)		(28.5)	(41.2)	(30.8%)
Finance Costs	0.2	0.1		0.3		0.9	1.6	
Exceptional Items	0.0	0.0		(0.1)		(8.0)	1,157.5	
PBT	19.1	(12.5)		(5.6)		(37.4)	1,114.7	(103.4%)
Total Tax Expense	(5.5)	(4.0)		16.1		(22.8)	244.4	
Profit for the period before share of associate	24.6	(8.5)		(21.7)		(14.6)	870.3	(101.7%)
PAT %	7.5%	(4.4%)		(7.0%)		(1.4%)	139.7%	
Share from Associate	(24.8)	(13.8)		(26.3)		(84.9)	(5.2)	
Profit for the period	(0.2)	(22.3)		(48.0)		(99.5)	865.1	(111.5%)

[#] Other Income includes financial service income

Breakup of Revenue

Particulars (Rs. Crs)	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Health Buddy supply chain	254.3	151.5	254.8	848.0
Retailer Shakti	75.1	39.2	56.0	185.6
Genu Path Labs	0.7	0.9	0.7	3.3
Healthcare Network	330.1	191.6	311.5	1036.9
Financial Services	18.1	5.5	10.3	26.5
Total Revenue	348.2	197.1	321.8	1,063.4

Breakup of EBIDTA from Operations

Particulars (Rs. Crs)	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Health Buddy supply chain	8.1	(6.7)	(6.3)	(28.6)
Retailer Shakti	(2.0)	(0.8)	(3.0)	(6.4)
Genu Path Labs	(1.7)	(1.7)	(2.3)	(7.4)
Healthcare Network	4.4	(9.2)	(11.6)	(42.4)
Financial Services	(1.1)	(7.5)	(1.2)	(4.4)
Total	3.3	(16.7)	(12.8)	(46.8)

Breakup of PBT

Particulars (Rs. Crs)	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Health Buddy supply chain	6.0	(7.5)	(9.4)	(37.6)
Retailer Shakti	(2.1)	(0.9)	(3.1)	(12.9)
Genu Path Labs	(1.8)	(1.8)	(2.3)	(7.6)
Healthcare Network	2.1	(10.2)	(14.8)	(58.1)
Financial Services	17.0	(2.3)	9.2	20.7
	19.1	(12.5)	(5.6)	(37.4)

Present Location of Warehouses

Locations

West Bengal

Noida

Maharashtra

Lucknow

Guwahati

Hyderabad

Bengaluru



Consolidated Balance Sheet



Equity & Liabilities (Rs. Crs)	Mar-23	Mar-22
Equity Share Capital	31.8	31.8
Other Equity [#]	961.7	1,062.4
Total Equity	993.5	1,094.2
Non-Financial Liabilities		
(i) Other Financial Liabilities	8.2	3.5
Provisions	4.5	2.1
Tax Liabilities (Net)	24.1	17.9
Deferred Tax Liabilities (Net)	92.5	113.7
Total Non-Financial Liabilities	129.3	137.2
Financial Liabilities		
(i) Lease Liabilities	9.3	1.9
(ii) Trade Payables	57.0	33.0
Other Current Liabilities	16.7	11.5
Total Financial Liabilities	83.0	46.4
Total Equity & Liabilities	1,205.8	1,277.8

[#] Other Equity includes non-controlling interest of ₹ 240.2 Cr for FY 23 & ₹ 267.7 Cr. for FY 22

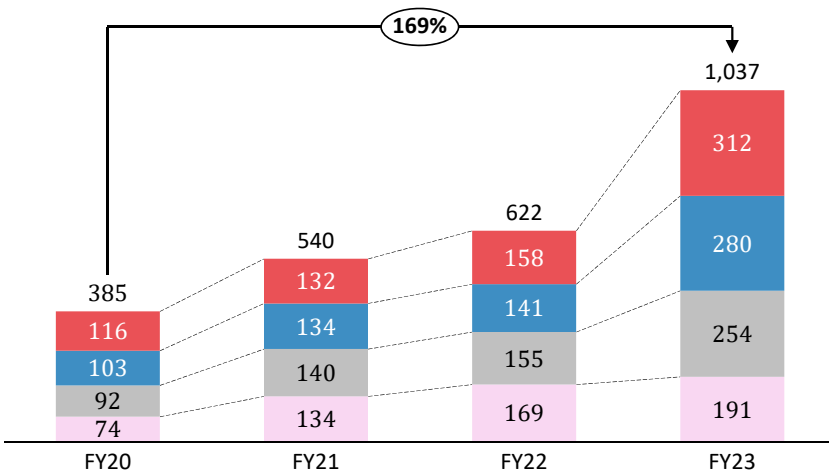
Assets (Rs. Crs)	Mar-23	Mar-22
Property, Plant and Equipment	68.1	57.2
Capital Work-in-Progress	1.0	0.4
Intangibles Assets	0.1	0.1
Goodwill on Consolidation	36.1	36.1
Tax Assets (Net)	4.4	2.3
Deferred Tax Assets	1.8	0.0
Investment Property	2.6	0.0
Other Non-Current Assets	45.8	24.9
Total Non-Current Assets	159.9	121.0
Inventories	180.8	113.6
Financial Assets		
(i) Investments	512.8	666.0
(ii) Trade Receivable	35.1	21.2
(iii) Cash and Cash Equivalents	31.7	13.0
(iv) Other Bank Balances	163.5	199.4
(v) Loans	8.0	9.6
Other Current Assets	114.0	134.0
Total Current Assets	1045.9	1,156.8
Total Assets	1205.8	1,277.8

Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Mar-23	Mar-22
Cash Flow from Operating Activities		
Profit before Tax	(122.3)	1,109.5
Adjustment for Non-Operating Items	84.0	(1,151.0)
Operating Profit before Working Capital Changes	(38.3)	(41.5)
Changes in Working Capital	(70.2)	(52.7)
Cash Generated from Operations	(108.5)	(94.2)
Less: Direct Taxes paid	4.0	(112.9)
Net Cash from Operating Activities	(104.5)	(207.1)
Cash Flow from Investing Activities	124.1	219.5
Cash Flow from Financing Activities	(0.9)	(11.4)
Net increase/ (decrease) in Cash & Cash Equivalent	18.7	1.0
Cash & Cash Equivalents at the beginning of the period	13.0	12.0
Cash & Cash Equivalents at the end of the period	31.7	13.0

Annual Financial Highlights

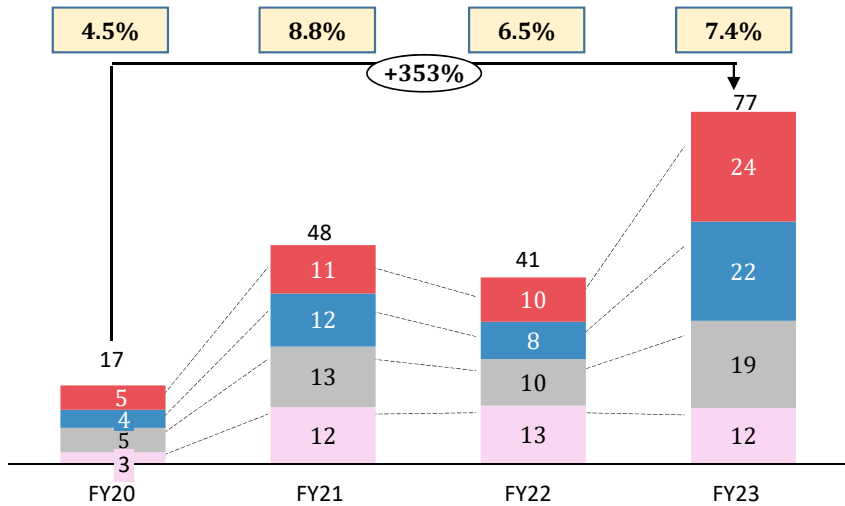
Revenue from Operations



Revenue

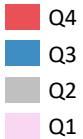
- ✓ FY23 revenue stood at Rs. 1,037 crs as compared to Rs. 385 crs, **growth of +169%** from FY20.

Gross Profit



Gross Profit

- ✓ FY23 gross profit **grew by +353%** to Rs. 77 crs as compared to Rs. 17 crs in FY20
- ✓ Gross margin for FY23 stood at **7.4%**.



Historical Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Revenue from Operations	1,036.9	623.0	540.0	384.0	215.6
Cost of Materials Consumed	960.4	582.5	492.5	366.9	199.5
Gross Profit	76.5	40.5	47.5	17.1	16.1
GP %	7.4%	6.5%	8.8%	4.5%	7.5%
Employee Benefits Expense	45.3	43.9	29.1	28.4	23.4
Other Expenses	78.0	53.7	40.9	45.4	33.1
EBITDA	(46.8)	(57.1)	(22.5)	(56.7)	(40.4)
EBITDA %	(4.5%)	(9.2%)	(4.2%)	(14.8%)	(18.7%)
Other Income [#]	26.5	20.1	11.6	4.5	6.6
Depreciation and Amortisation Expense	8.2	4.2	4.5	4.9	6.0
EBIT	(28.5)	(41.2)	(15.4)	(57.1)	(39.8)
Finance Costs	0.9	1.6	1.0	0.7	2.0
Exceptional Items	(8.0)	1,157.5	0.0	0.3	0.0
PBT	(37.4)	1,114.7	(16.4)	(57.5)	(41.8)
Tax Expense	(22.8)	244.4	0.7	(5.4)	1.1
PBT before Share of Associate	(14.6)	870.3	(17.1)		
Share from Associate	(84.9)	(5.2)	0.0	0.0	0.0
Profit for the year	(99.5)	865.1	(17.1)	(52.1)	(42.9)
PAT %	(9.6%)	138.9%	(3.2%)	(13.6%)	(19.9%)
EPS	(22.70)	197.04	(3.27)	(12.20)	(11.81)

[#] Other Income includes financial service income

Historical Consolidated Balance Sheet

Equity & Liabilities (Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19	Assets (Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Equity Share Capital	31.8	31.8	31.8	31.8	31.8	Property, Plant and Equipment	68.1	57.2	57.3	60.2	62.7
Other Equity #	961.7	1,062.4	197.6	214.4	168.6	Capital Work-in-Progress	1.0	0.4	0.1	0.0	0.8
Total Equity	993.5	1,094.2	229.4	246.2	200.4	Intangibles Assets	0.1	0.1	0.4	0.7	1.0
Non-Financial Liabilities						Goodwill on Consolidation	36.1	36.1	52.7	52.7	52.7
(i) Borrowings	0.0	0.0	0.0	0.0	0.0	Tax Assets (Net)	4.4	2.3	2.2	1.9	2.7
(ii) Other Financial Liabilities	8.2	3.5	1.5	1.4	0.9	Deferred Tax Assets	1.8	0.0	0.0	0.0	0.0
Provisions	4.5	2.1	1.9	1.6	0.9	Investment Property	2.6	0.0	0.0	0.0	0.0
Tax Liabilities (Net)	24.1	17.9	0.0	0.1	5.5	Other Non-Current Assets	45.8	24.9	18.7	18.2	11.9
Deferred Tax Liabilities (Net)	92.5	113.7	0.1	0.0	5.5	Total Non-Current Assets	159.9	121.0	131.4	133.9	131.8
Total Non-Financial Liabilities	129.3	137.2	3.5	3.0	7.3	Inventories	180.8	113.6	77.2	77.1	32.6
Financial Liabilities						Financial Assets					
(i) Borrowings	0.0	0.0	9.8	5.0	0.0	(i) Investments	512.8	666.0	43.4	55.8	35.9
(ii) Lease Liabilities	9.3	1.9	2.7	2.8	2.3	(ii) Trade Receivable	35.1	21.2	13.6	15.0	7.9
(iii) Trade Payables	57.0	33.0	38.6	50.2	14.3	(iii) Cash and Cash Equivalents	31.7	13.0	12.0	17.5	6.3
Other Current Liabilities	16.7	11.5	8.6	8.2	6.2	(iv) Other Bank Balances	163.5	199.4	0.8	0.8	0.3
Total Financial Liabilities	83.0	46.4	59.7	66.2	22.8	(v) Loans	8.0	9.6	8.2	8.9	11.6
Total Equity & Liabilities	1,205.8	1,277.8	292.6	315.5	230.5	Other Current Assets	114.0	134.0	6.0	6.7	4.1
						Total Current Assets	1,045.9	1,156.8	161.2	181.6	98.7
						Total Assets	1,205.8	1,277.8	292.6	315.5	230.5

Other Equity includes non-controlling interest

Historical Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Cash Flow from Operating Activities					
Profit before Tax	(122.3)	1,109.5	(16.4)	(57.6)	(41.8)
Adjustment for Non-Operating Items	84.0	(1,151.0)	(3.2)	4.8	7.8
Operating Profit before Working Capital Changes	(38.3)	(41.5)	(19.6)	(52.8)	(34.0)
Changes in Working Capital	(70.2)	(52.7)	(9.9)	(38.5)	4.4
Cash Generated from Operations	(108.5)	(94.2)	(29.5)	(91.2)	(29.6)
Less: Direct Taxes paid	4.0	(112.9)	(1.0)	0.9	(0.4)
Net Cash from Operating Activities	(104.5)	(207.1)	(30.5)	(90.3)	(30.0)
Cash Flow from Investing Activities	124.1	219.5	21.4	(1.0)	(2.2)
Cash Flow from Financing Activities	(0.9)	(11.4)	3.7	102.5	26.3
Net increase/ (decrease) in Cash & Cash Equivalent	18.7	1.0	(5.4)	11.2	(5.9)
Cash & Cash Equivalents at the beginning of the period	13.0	12.0	17.5	6.3	12.2
Cash & Cash Equivalents at the end of the period	31.7	13.0	12.0	17.5	6.3

'Being Genuine' is Our Core Value



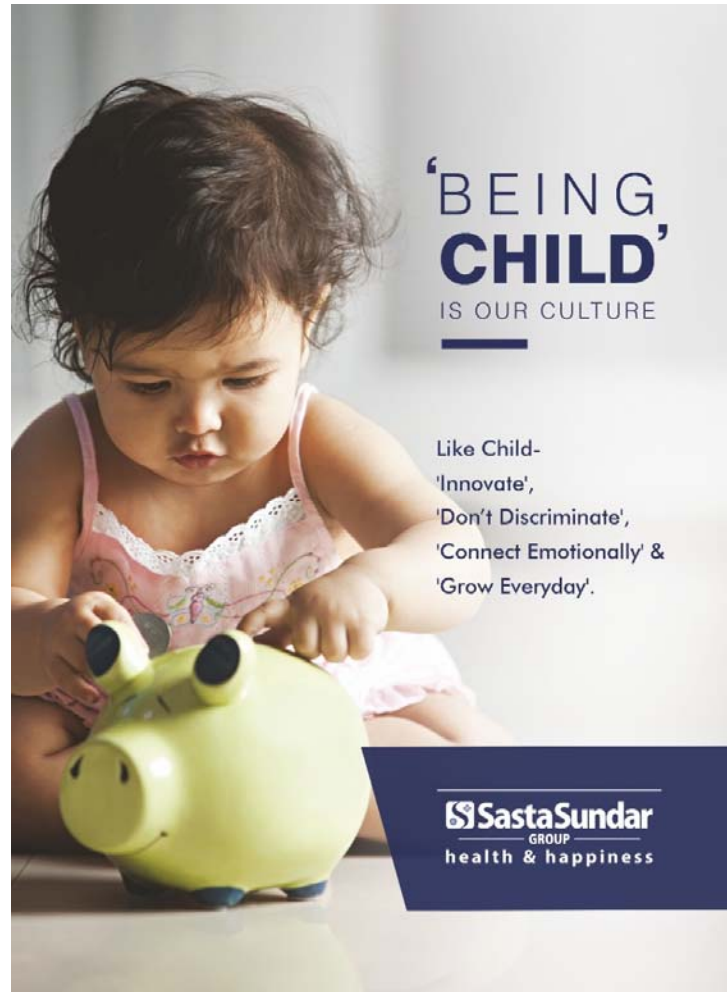
Nothing can be more Genuine than our Mothers' Love

BEING GENUINE
OUR CORE VALUE

We ensure that all our products and services are 100% Genuine.

SastaSundar
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health & happiness

'Being Child' is Our Culture



'BEING CHILD'
IS OUR CULTURE

Like Child-
'Innovate',
'Don't Discriminate',
'Connect Emotionally' &
'Grow Everyday'.

SastaSundar
GROUP
health & happiness



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SastaSundar

SastaSundar Ventures Limited

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Health & Happiness