

Regd. Address : Marathon Futurex, Mafatlal Mills Compound, N. M. Joshi Marg, Lower Parel (W), Mumbai - 400 013.

Date: April 8, 2024

| To,                        |  |
|----------------------------|--|
| BSE Limited,               | NSE Limited,                           |
| Listing Department,        | Listing Department,                    |
| P.J. Towers, Dalal Street, | Exchange Plaza, Plot No. C/1, G Block, |
| Mumbai – 400001.           | BKC, Bandra (East), Mumbai - 400051    |
| Scrip Code: 503101         | NSE Code: MARATHON                     |
|                            |  |

## Sub: <u>Corporate announcement about operational performance for the quarter and year ending March</u> <u>31, 2024</u>

Dear Sir/Madam,

Please take note of our key consolidated operational updates for Q4FY24 and FY24.

- 1. Area sold for quarter stood at **1,50,126 sq. fts**, resulting for the whole year at **7,27,480 sq.ft** as compared to **5,21,258 sq. ft** an increase of 40% YoY over last year.
- Sales value for quarter stood at Rs.229 crs, resulting for the year of Rs.1,193 crs as compared to Rs. 753 crs. an increase of 58% YoY over last year.
- 3. Collections for the quarter stood at **Rs.251 crs**, resulting for the year of **Rs. 944 crs** as compared to **Rs.716 crs**. an increase of **32**% YoY over last year.
- 4. Net debt at the end of Q4FY24 stood at **Rs. 744 crs** as compared to **Rs. 838 crs.,** a decrease of **11**% YOY.
- We have had a good quarter in terms of pre-sales \*. The additional presales number for the quarter is Rs. 172 crs. This will result in an annual cumulative pending presales total amounting to Rs. 356 crs.

| Particulars               | Q4<br>FY24 | Q4FY23  | YoY(%) | Q3<br>FY24 | QoQ(%)  | FY24    | FY23    | YoY(%) |
|---------------------------|------------|---------|--------|------------|---------|---------|---------|--------|
| Area sold<br>(Sq. ft)     | 150,126    | 153,958 | -2.49% | 221,862    | -32.33% | 727,480 | 521,258 | 39.56% |
| Sales Value<br>(Rs. Cr)•• | 229        | 226     | 1.17%  | 370        | -38.09% | 1,193   | 753     | 58.37% |
| Collection<br>(Rs. Cr)•*  | 251        | 202     | 24.33% | 274        | -8.41%  | 944     | 716     | 31.88% |

## Performance Summary - Q4 FY24

\* Pre-sales are the sales where advance money is received however the transactions aren't yet registered.

\*\* Numbers include full value of JV projects.



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Kindly take the above information on record.

Yours Faithfully, Marathon Nextgen Realty Limited

**Chetan Shah** Managing Director DIN: 00135296