



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

February 12, 2024

To
BSE Limited
Listing Department
P.J Tower, Dalal Street
Mumbai – 400001
Stock Symbol -540047

To
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
BandraKurla Complex,
Bandra (E), Mumbai – 400051
Stock Symbol –DBL

Sub: -Investor Presentation

Pursuant to regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclose herewith a copy of the Investor Presentation for the quarter ended December 31, 2023, which will be uploaded to our website <http://www.dilipbuildcon.com>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited

Abhishek Shrivastava
Company Secretary

Encl : Investor Presentation 31.12.2023



ISO 9001:2015

CIN No. L45201MP2006PLC018689

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Dilip Buildcon Limited

Earnings Presentation

Q3FY24



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DILIP BUILDCON LIMITED
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Business Highlights



WON 4 NEW PROJECT WORTH ₹ 26,413 Mn

Won 4 projects worth ₹ 26,413 Mn in the state of Madhya Pradesh, Rajasthan and Goa across 3 sectors i.e. irrigation, water supply and urban development.



COMPLETED 5 PROJECTS WORTH ₹ 30,654 Mn

Completed 4 HAM worth ₹ 24,954 Mn and 1 EPC projects worth ₹ 5,700 Mn in the state of Gujarat, Karnataka, Telangana and Chhattisgarh



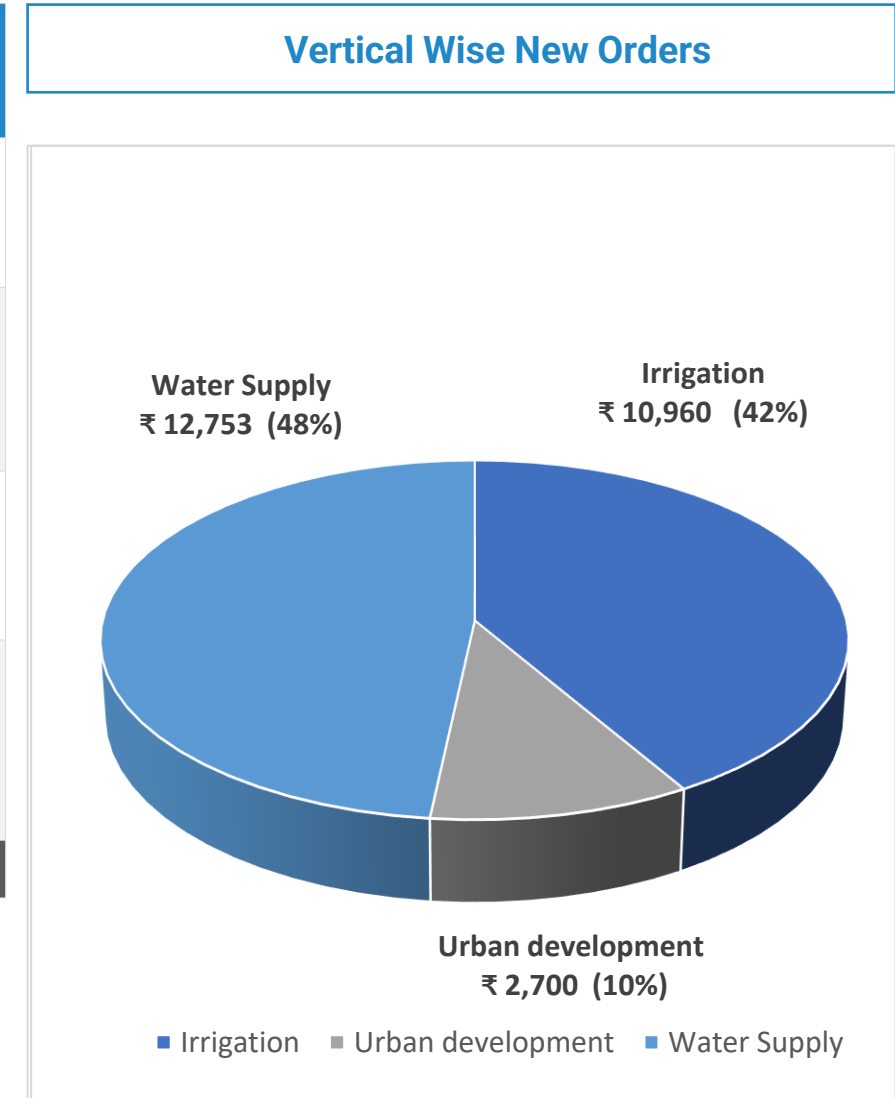
DIVESTMENT STATUS

Shrem InvIT : 100% equity stake divested in 9 HAM projects and 49% in 1 HAM projects

New Projects Won – YTD FY24

₹ in Mn.

Project Name	Type	State	Name of Employer	Contract Value excluding GST	Period in which order won
Malhargarh Pressurized Micro Lift Major Irrigation Project	Irrigation	Madhya Pradesh	Water Resource Department MP	6,990	Q1
Narmada Gambhir Multi Village MPJNM	Water Supply	Madhya Pradesh	Madhya Pradesh Jal Nigam Mayardit.	12,753	Q2
Construction of Observatory Towers with parking's	Urban Development	GOA	Ministry of Road Transport and Highways	2,700	Q2
Construction of Dewas III and IV Dams Tehsil-Gogunda Udaipur	Irrigation	Rajasthan	Water Resources Department Rajasthan	3,970	Q2
TOTAL				26,413	



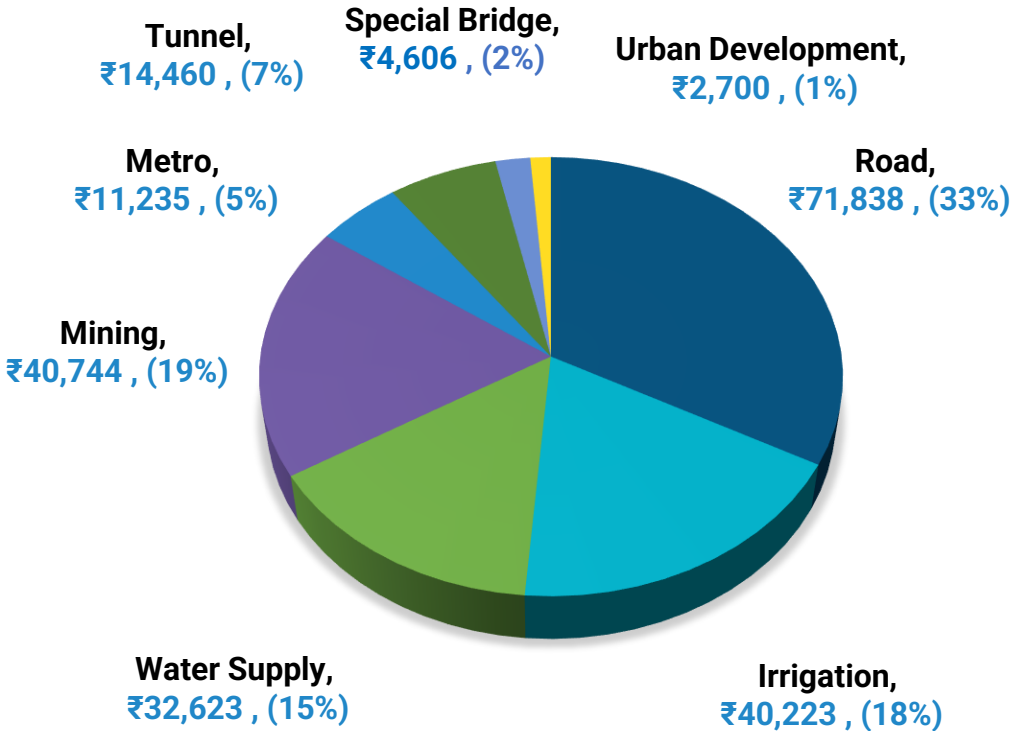
Projects Completed – YTD FY24

₹ in Mn.

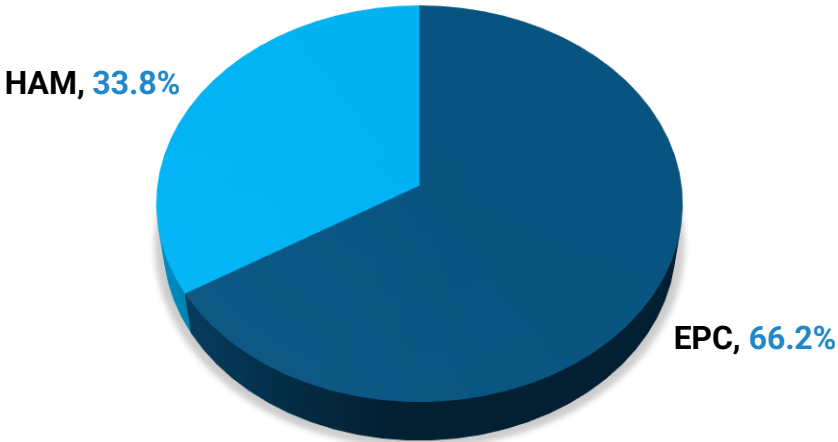
Name of the Employer	Project Name	State	Type of Work	EPC Cost excluding GST	Scheduled Date of Completion including EOT (Extension of Time)	Actual Completion Date	Early Completion Days
NHAI	Pathrapali-Kathghora Package II	Chhattisgarh	HAM	4,878	01.08.2023	16.06.2023	46
NHAI	Dodaballapur Bypass to Hoskote	Karnataka	HAM	7,610	28.07.2023	21.07.2023	7
Airport Authority	New Greenfield Airport at Hirasar	Gujarat	EPC	5,700	31.07.2023	31.07.2023	-
NHAI	Dhrol-Bhadra Patiya	Gujarat	HAM	5,384	27.10.2023	25.09.2023	32
NHAI	Repallewada to Telangana/Maharashtra Broder	Telangana	HAM	7,082	31.03.2024	20.10.2023	163
TOTAL				30,654			

₹ in Mn.

Vertical Wise



Model Wise



Total order book ₹ 2,18,429 Mn

Business Division wise order book – ₹ 2,18,429 Mn.



ROADS & HIGHWAYS

₹ 71,838 Mn.

32.89%



IRRIGATION

₹ 40,223 Mn.

18.41%



METRO

₹ 11,235 Mn

5.14%



WATER SUPPLY

₹ 32,623 Mn

14.94%

Business Division wise order book – ₹ 2,18,429 Mn.



TUNNEL

₹ 14,460 Mn

6.62%



AIRPORT

₹ 0 Mn

0.00%



MINING

₹ 40,744 Mn

18.65%



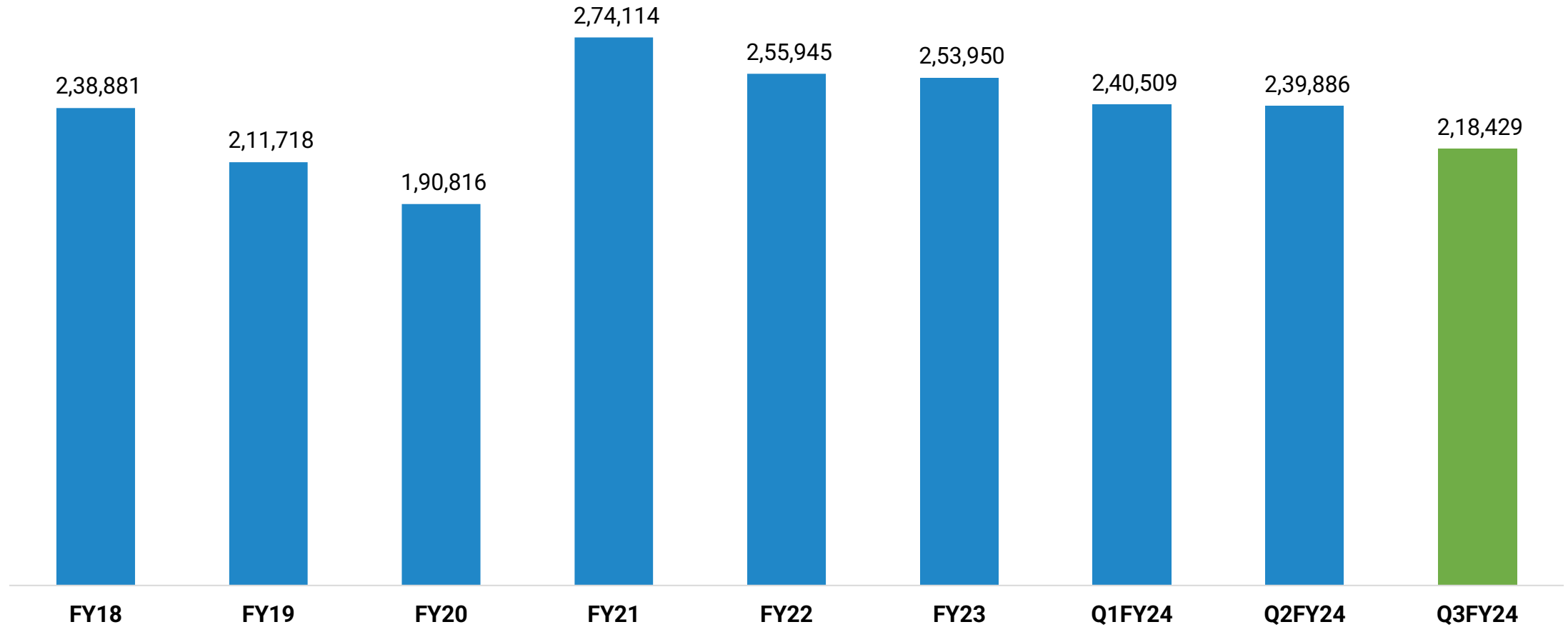
SPECIAL BRIDGES & URBAN DEVELOPEMENT

₹ 7,306 Mn

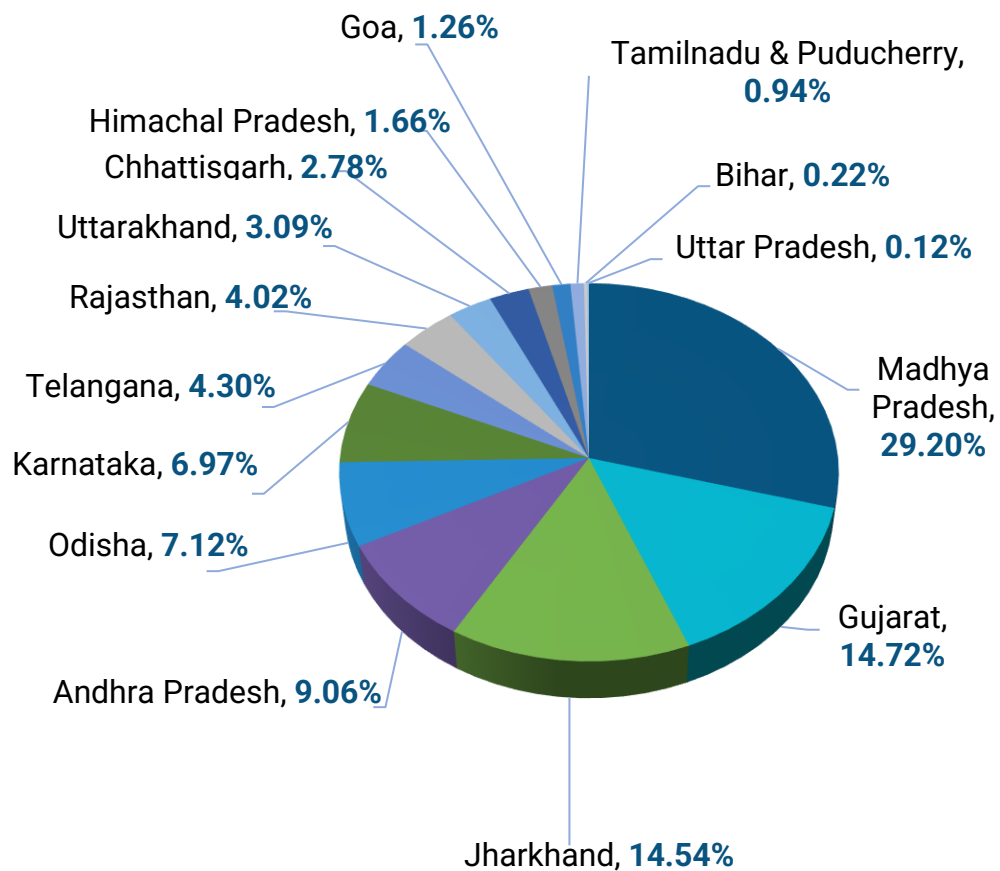
3.35%

Order Book – Trend

₹ in Mn.



Geography wise order book



State	Completed contract value	Ongoing contract value	Ongoing order book	% to total ongoing order book
Madhya Pradesh	1,29,288	98,191	63,774	29.20%
Gujarat	20,673	51,466	32,144	14.72%
Jharkhand	16,128	46,897	31,754	14.54%
Andhra Pradesh	42,795	23,796	19,803	9.06%
Odisha	9,957	19,324	15,556	7.12%
Karnataka	66,833	40,292	15,231	6.97%
Telangana	28,433	12,306	9,385	4.30%
Rajasthan	9,433	18,265	8,779	4.02%
Uttarakhand	-	11,919	6,750	3.09%
Chhattisgarh	11,915	12,060	6,082	2.78%
Himachal Pradesh	1,188	5,687	3,619	1.66%
Goa	9,827	8,154	2,761	1.26%
Tamilnadu & Puducherry	2,520	14,954	2,053	0.94%
Bihar	-	11,430	482	0.22%
Uttar Pradesh	63,682	12,500	256	0.12%
Haryana	4,637	-	-	0.00%
Maharashtra	94,718	-	-	0.00%
Punjab	12,555	-	-	0.00%
West Bengal	6,131	-	-	0.00%
Total	5,30,713	3,87,241	2,18,429	100%

₹ in Mn.

Sr No.	Particulars	Bid project cost	Remarks
1	19 HAM projects divested or under-divestment	2,42,649	<ul style="list-style-type: none"> ➤ 18 HAM projects 100% divested to Shrem InvIT and Cube Highways ➤ 1 HAM projects under-divestment to Shrem InvIT
2	18 HAM projects completed and under-construction*	2,16,582	<ul style="list-style-type: none"> ➤ 3 HAM project completed ➤ 11 HAM projects under-construction ➤ 4 HAM projects Appointed date awaited
Total		4,59,231	

**26% is proposed to be transferred to Alpha Alternative with its associates subject to due diligence, NHAI requisite approvals*

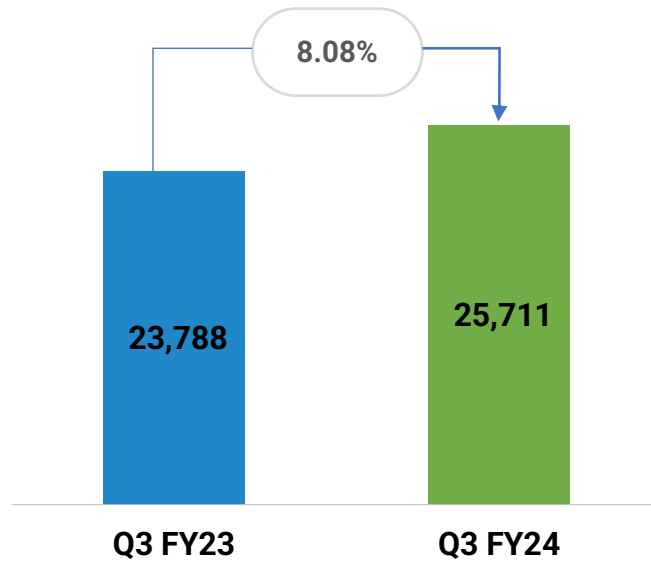


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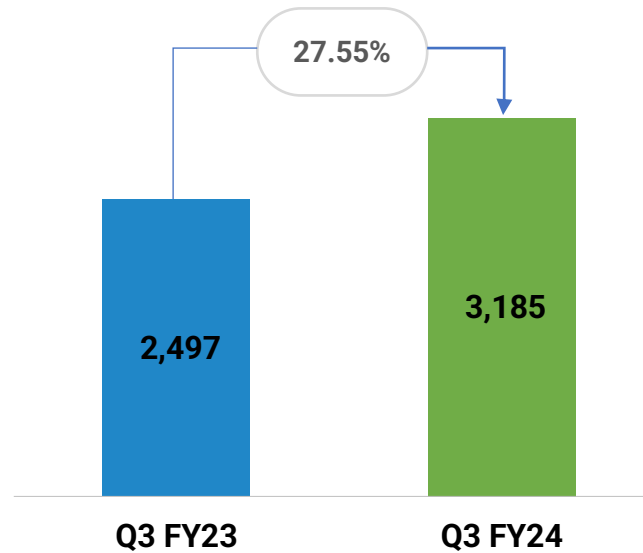


Standalone Financial Highlights

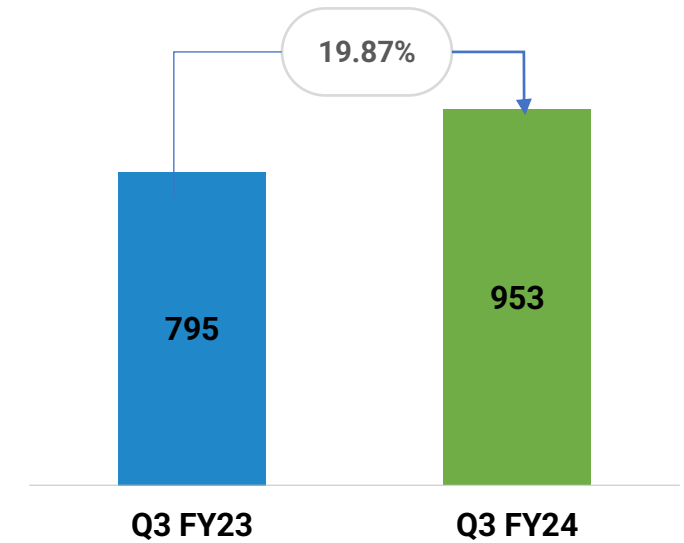
Revenue from Operations



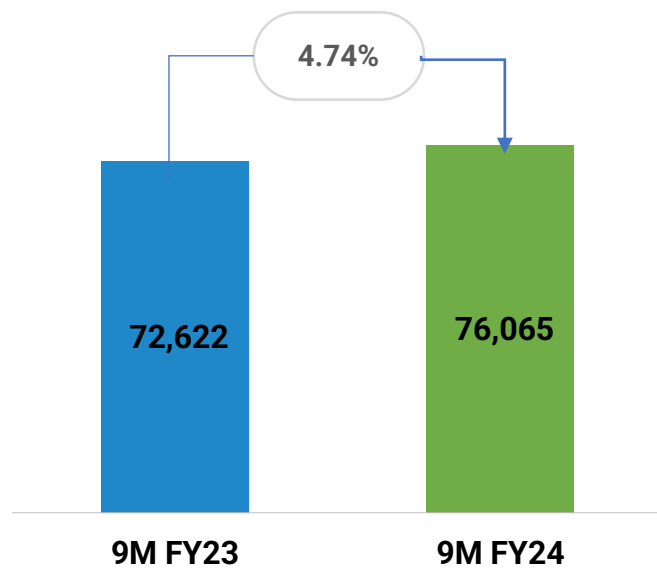
EBITDA excl. other income



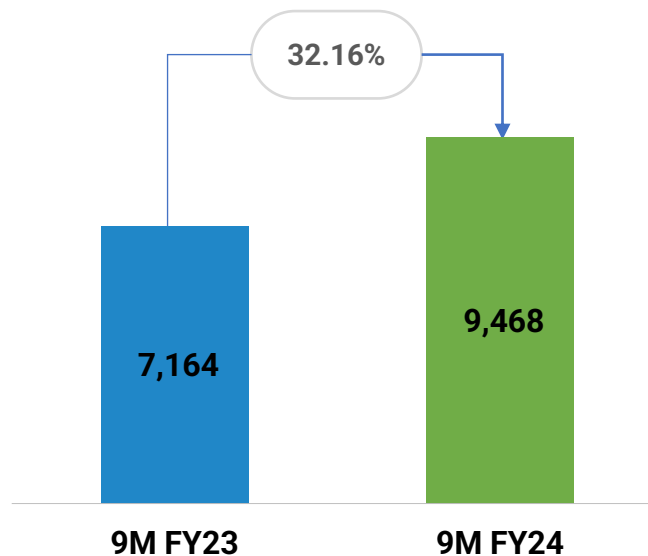
Profit after Tax



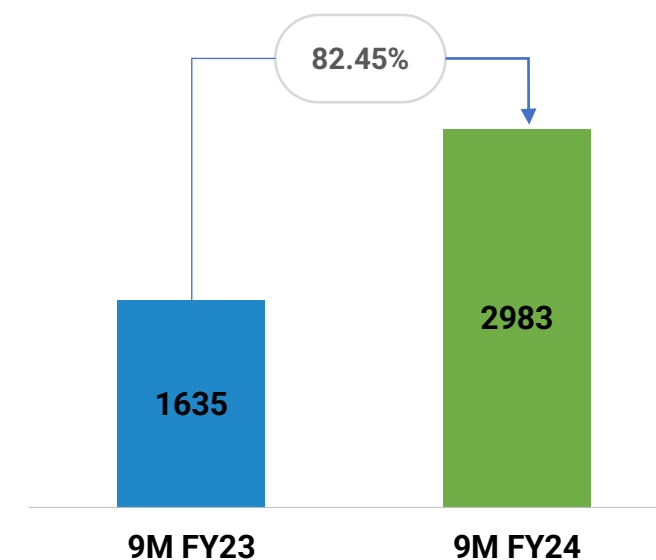
Revenue from Operations



EBITDA excl. other income



Profit after Tax



Standalone Results Update



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₹ in Mn.

Particulars	Q3 FY24	Q3 FY23	Y-o-Y (%)	Q2 FY24	9M FY24	9M FY23	Y-o-Y (%)
Revenue	25,711	23,788	8.08%	24,270	76,065	72,622	4.74%
Operating expenses	22,526	21,291	5.80%	21,335	66,597	65,458	1.74%
EBITDA excl. other income	3,185	2,497	27.55%	2,935	9,468	7,164	32.16%
EBITDA Margin (%)	12.39%	10.50%	1.89%	12.09%	12.45%	9.87%	2.58%
Add:-Other Income	257	285	-9.82%	345	787	537	46.55%
Less:- Depreciation	853	988	-13.66%	906	2,686	2,951	-8.98%
Less:- Interest	1,292	1,298	-0.46%	1,280	3,946	3,797	3.92%
Profit/(loss) before exceptional items and tax	1,297	495	162.02%	1,094	3,623	952	280.57%
Add:- Exceptional items	203	467	-56.53%	364	567	1,062	-46.61%
Profit/(loss) before tax	1,500	962	55.93%	1,458	4,190	2,014	108.04%
Less:- Tax Expense	547	167	227.54%	261	1,207	379	218.47%
Profit/(loss) after tax	953	795	19.87%	1,197	2,983	1,635	82.45%
PAT Margin (%)	3.71%	3.30%	0.41%	4.93%	3.92%	2.23%	1.69%

Standalone Balance Sheet

Particulars	Dec'23	Sep'23	Mar'23
ASSETS			
Non-current assets			
(a) Property, plant and equipment	11,542	12,066	13,252
(b) Capital work in progress	-	-	-
(c) Other Intangible Assets	17	38	64
(d) Financial assets			
(i) Investments	13,092	12,944	10,524
(ii) Other	2,305	2,726	2,907
(e) Deferred tax assets (net)	646	698	287
(f) Other non-current asset	3,826	4,288	4,221
TOTAL NON-CURRENT ASSETS	31,428	32,760	31,255
Current assets			
(a) Inventories	33,392	33,551	33,340
(b) Financial assets			
(i) Trade receivables	13,819	16,018	16,064
(ii) Cash and cash equivalent	933	796	817
(iii) Other bank balances	2,401	2,322	2,281
(iv) Loans	4,997	3,296	5,456
(v) Others financial assets	12,605	12,669	12,671
(c) Current tax asset (net)	2,661	2,437	1,855
(d) Other current assets	11,035	11,360	10,701
TOTAL CURRENT ASSETS	81,843	82,449	83,185
Non-current assets held for sale	182	1,117	1,564
TOTAL ASSETS	1,13,453	1,16,326	1,16,004

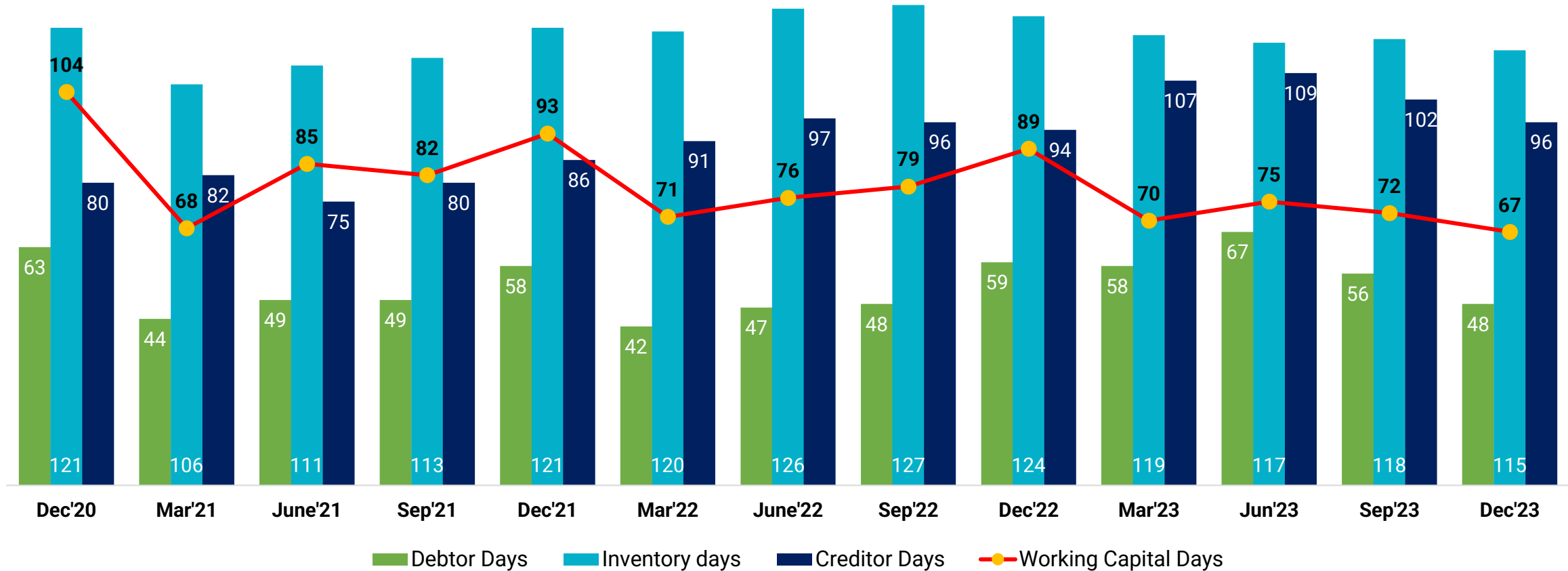
Particulars	Dec'23	Sep'23	Mar'23
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	1,462	1,462	1,462
(b) Other equity	49,052	46,669	44,569
TOTAL EQUITY	50,514	48,131	46,031
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	527	743	1,349
(ii) Other Financial liabilities	56	56	56
(b) Provisions	302	249	345
(c) Other non-current liabilities	1,149	2,145	2,458
TOTAL NON CURRENT LIABILITIES	2,034	3,193	4,208
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	21,015	23,106	25,508
(ii) Trade payable	27,700	29,118	29,889
(iii) Other financial liabilities	782	846	1,191
(b) Other current liabilities	11,306	11,838	9,068
(c) Provisions	102	94	109
TOTAL CURRENT LIABILITIES	60,905	65,002	65,765
Liabilities in respect of non current assets classified as held for sale		-	-
Total Liabilities	62,939	68,195	69,973
TOTAL EQUITY AND LIABILITIES	1,13,453	1,16,326	1,16,004

Standalone Cash Flow

Particulars	Q3 FY24	H1 FY24	9MFY24
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	1,500	2,690	4,190
Adjustments for:	-	-	-
Depreciation	852	1,833	2,685
Interest Income	(101)	(211)	(312)
Finance Income due to Unwinding of security deposit	-	(2)	(2)
(Profit)/Loss on sale of fixed assets	(74)	(155)	(229)
Interest expense	1,291	2,655	3,946
Provision for Expected Credit Loss	153	252	405
Remeasurements gains / (losses) on postemployment benefits	(53)	129	76
Bad Debts Written Off	-	-	-
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	(203)	(364)	(567)
Operating Profit Before Working Capital Changes	3,365	6,827	10,192
Working Capital Changes			
(Increase)/Decrease in Current and Non- Current Assets	1,997	709	2,706
Increase/(Decrease) in Current and Non-Current Liabilities	(3,010)	1,341	(1,669)
Increase/(Decrease) in Provisions	62	(111)	(49)
Cash generated from operations	2,414	8,766	11,180
Income tax refund/(paid)	(512)	(1,096)	(1,608)
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	1,902	7,670	9,572

Particulars	Q3 FY24	H1 FY24	9MFY24
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Fixed Assets	(196)	(843)	(1,039)
Sale of Fixed Assets	123	266	389
Expenditure on Capital work in progress	-	-	-
Purchase of Investments	(120)	(2,420)	(2,540)
Sale of Investments	674	811	1,485
Interest Received	101	211	312
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	582	(1975)	(1,393)
CASH FLOW FROM FINANCING ACTIVITIES			
(Repayment) / Proceeds of / from Equity	-	-	-
(Repayment) / Proceeds of / from warrant	1,331	-	1,331
(Repayment) / Proceeds off/from Long Term Borrowings (net)	(216)	(606)	(822)
Repayment) / Proceeds off/from Short Term Borrowings (net)	(1,771)	(192)	(1963)
Repayment) / Proceeds off/from Current Maturities of Long-Term Borrowings (net)	(320)	(2210)	(2530)
Interest paid	(1,292)	(2654)	(3946)
Finance Income due to Unwinding of security deposit	1	2	3
Dividend paid	-	(15)	(15)
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	(2,267)	(5,675)	(7,942)

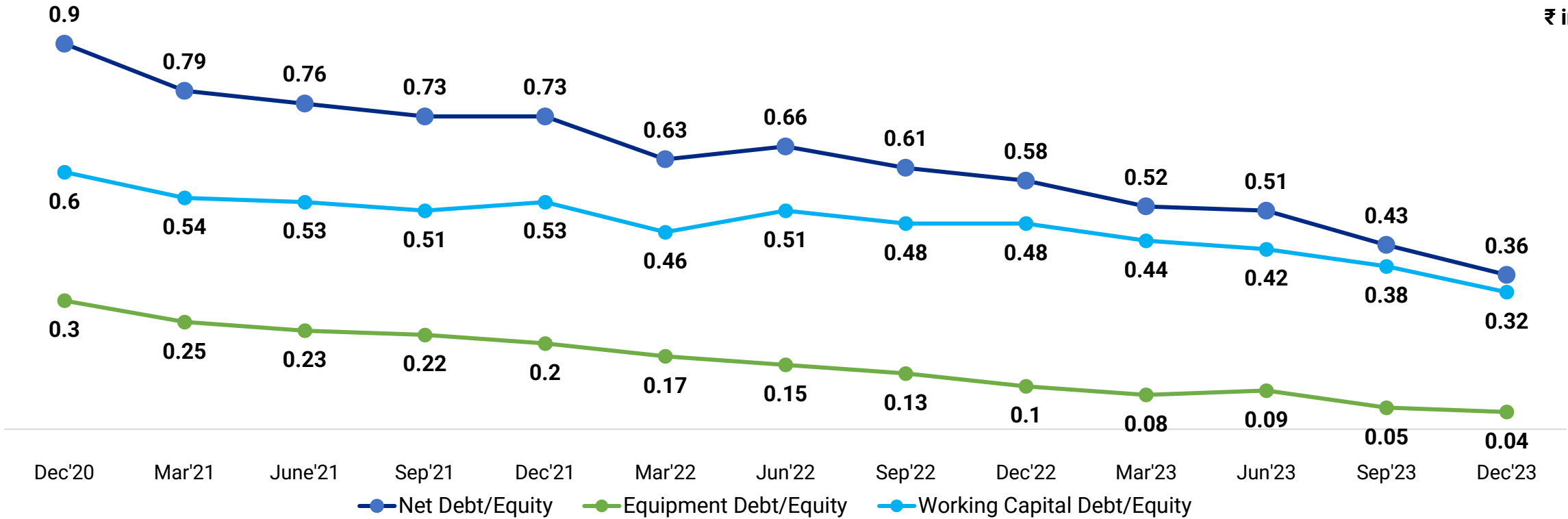
Quarterly –Net Working Capital Days



Net working capital days improved from 72 days as on 30th Sep'23 to 67 days as on 31st Dec'23

Quarterly - Standalone Net Debt To Equity Ratio

₹ in Mn.



₹	Dec'20	Mar'21	Jun'21	Sep'21	Dec'21	Mar'22	Jun'22	Sep'22	Dec'22	Mar'23	Jun'23	Sep'23	Dec'23
Net Debt	33,915	30,988	33,869	32,553	31,457	27,389	28,879	27,064	25,914	23,760	23,818	20,732	18,208
Equity	37,842	39,172	44,433	44,306	43,210	43,361	43,567	44,222	45,012	46,031	46,923	48,131	50,514

Net debt to equity ratio improved from 0.43 as on 30th Sep'23 to 0.36 as on 31st Dec'23



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Consolidated Financial Highlights

Consolidated Profit & Loss

Particulars	Q3 FY24	Q2 FY24	Q3 FY23	9M FY24	9M FY23
Revenue from Operations	28,768	28,487	23,224	86,463	78,026
Other income	248	455	285	938	576
Total Income	29,016	28,942	23,509	87,401	78,602
Expenses					
Cost of materials consumed	24,250	23,719	20,294	71,317	67,433
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(288)	(121)	244	282	(701)
Employee benefits expense	495	871	603	1,983	1,620
Finance costs	2,437	2,606	2,011	7,606	7,731
Depreciation and amortization expense	950	964	1,011	2,884	3,010
Other expenses	741	612	512	1,969	1,813
Total expenses	28,585	28,651	24,674	86,041	80,906
Profit/(loss)before exceptional items and tax	431	291	(1,165)	1,360	(5,149)
Exceptional items	1,299	893	2,816	2,191	3,411
Profit Before Tax	1,730	1,184	1,651	3,551	1,107
Tax expenses	601	452	548	1,567	425
Share of Profit / (Loss) of associates		-	-	-	-
Profit After Tax	1,129	732	1,102	1,984	682



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Equity and divestment Tracker

Particulars	Requirement	Actual Invested Till Dec-23	Balance in Q4 FY24 Projected	FY 25 Projected	FY 26 Projected	FY 27 Projected	FY28 Projected	FY29 Projected
18 HAM Projects*	22,573	12,712	2,624	4,015	2,858	364	-	-
Siarmal Coal – MDO Project	5,766	1,419	-	1,117	1,179	1,254	667	130
Total Equity Commitment	28,339	14,131	2,624	5,131	4,038	1,618	667	130

*3-HAM projects completed.

During December 22, DBL Group signed definitive agreements with Shrem InvIT for divestment of 10 HAM Projects for a Valuation of ₹ ₹ 23,490 mn

10 Projects Divested (9 Projects -100% & 1 Project-49%) upto date with Final Valuation ₹ 22,182 mn against investment of ₹ 16,931 mn

- ✓ ₹ 9,606 mn received as cash consideration
- ✓ ₹ 8,685 mn received as Shrem InvIT Units
- ✓ ₹ 3,470 mn as Deferred consideration*
- ✓ ₹ 421 mn receivable against transfer of balance 51% equity shareholding in 1 projects i.e. Pathrapali Kathghora

**receivable on receipt of change in law approval from NHAI.*

2 Projects 51% equity shareholding and 1 Project 49% equity shareholding transferred during Q1 & Q2 -FY24 and received ₹ 3,631 mn

1 Projects 51% and 1 Project 49% equity shareholding transferred during Q3 & Q4 FY24 and received ₹ 2,217 mn

Balance 51% equity in Pathrapali Kathghora is expected to be transferred February 24- awaiting for NHAI approval



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Strategic partnership with Alpha Alternatives

Key Terms of strategic partnership

- Dilip Buildcon Limited (DBL) entering into a long-term strategic partnership with Alpha Alternatives (AA) for construction, financing and monetization of road projects through an InvIT platform
- AA will invest upto Rs 20,000 Mn over the next 12-18 months across DBL and its projects through acquisition of:
 - ✓ 26% stake in 8 operating HAM Projects
 - ✓ 26% stake in the existing 10 under construction HAM Projects
 - ✓ 10% stake in DBL through preferential allotment of warrants
- The partnership will combine DBL's industry leading project selection, execution and management capabilities and AA's financial acumen, innovative structuring, and asset management competencies



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ALPHA ALTERNATIVES

Stage 1:

- **Setup jointly owned InvIT platform**

- DBL to be the operating partner **primarily responsible for evaluating and constructing road projects whereas AA to be the financial partner focused on financing and value optimization.**
- AA will also have the responsibility of creating and managing the InvIT wherein AA will drive value creation by:
 - **Leveraging its capabilities for sourcing and investing in assets at attractive valuations**
 - **Setting high quality governance standards**
 - **Attracting sophisticated investors**

- **AA Group shall acquire 26% stake in 18 HAM Projects (Operating & Under Construction) and will also acquire 10% equity stake in DBL through preferential allotment of warrants**

- The operating HAM projects will be transferred to the InvIT set up by AA against issuance of units of the InvIT
- The framework will be replicated for other assets acquired/ built by DBL over a period of time

Stage 2 and Stage 3:

- Partnership will be expanded to cover other sectors and geographies



- **10% stake in DBL through preferential allotment of warrants**

- AA with its associates invested Rs.1,331.20 Mn in DBL on December 21, 2023 towards subscription of equity warrants of 1,62,29,862 (25% the total consideration payable).
- Balance 75% of the total consideration i.e. Rs. 3,993.00 Mn will be received as per the SEBI timelines i.e. within 18 months from the date of allotment of the equity warrants
- On investment of the balance consideration by AA with its associates, on conversion of the above equity warrants will represent 9.99% equity shareholding of the expended equity base of DBL.

- **26% stake in 8 HAM Projects & InvIT registration**

- The due diligence work for 8 HAM projects is under progress and expected to be completed in few days and the definitive documents under discussions
- NHAI NOCs for the 3 completed HAM Projects is applied and on receipt of PCOD of balance 5 HAM Projects, the NHAI NOC application will placed accordingly
- The company to transfer 26% of 3 completed HAM projects, within next 30 days subject to receipt of NOC from NHAI and transfer 26% in balance 5 HAM Projects subject to receipt of PCOD & NOC from NHAI
- The joint application for registration of InvIT is under progress

- **26% stake in 10 under construction HAM Projects**

- This will be undertaken based on the physical progress of the projects



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Key Projects Update

Key Project Progress- HAM Projects

Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 31.12.2023
1	Narenpur Purnea Highways Private Limited	5th PM, 90% Physical Progress	18.03.2021	95.21
2	Bangalore Malur Highways Limited	9th PM, 80% Physical Progress	15.09.2021	81.38
3	Malur Bangarpet Highways Limited	7th PM, 60% Physical Progress	20.09.2021	82.08
4	DBL Viluppuram Highways Limited	10th PM, 90% Physical Progress	30.11.2021	92.69
5	DBL Poondiyankuppam Highways Limited	8th PM, 70% Physical Progress	15.11.2021	73.50
6	Bangarupalem Gudipala Highways Limited	6th PM, 50% Physical Progress	04.10.2022	50.77
7	Sannur Bikarnakette Highways Limited	4th PM, 30% Physical Progress	10.10.2022	33.01
8	Raipur-Visakhapatnam-CG-2 Highways Limited	3rd PM, 20% Physical Progress	09.01.2023	26.43
9	Maradgi S Andola-Baswantpur Highways Limited	2nd PM, 10% Physical Progress	24.04.2023	16.45
10	Mehgama-Hansdiha Highways Limited	3rd PM, 20% Physical Progress	09.05.2023	20.10

**PCOD received*

Key Project Progress- HAM Projects

Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 31.12.2023
11	Karimnagar-Warangal Highways Limited	2nd PM, 10% Physical Progress	18.07.2023	11.85
12	Urga-Pathalgaon Highways Limited	-	Feb 2024 (E)	AD awaited
13	Kodur to Vanavolu (Bengaluru – Vijaywada Economic Corridor) (Package 1)	-	Feb 2024 (E)	AD awaited
14	Odulapalle to Nallacheruvu (Bengaluru – Vijaywada Economic Corridor) (Package 4)	-	Feb 2024 (E)	AD awaited
15	Audireddipalle to Mallapalle (Bengaluru – Vijaywada Economic Corridor) (Package 7)	-	Mar 2024 (E)	AD awaited

(E) = Estimated

Key Project Progress- EPC Projects

Metro

Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Bhopal Metro	2,206	229	Oct-18	Nov-18	Jun-24
Indore Metro	2,044	271	Oct-18	Dec-18	Apr-24
Surat Metro Rail Project, Phase-1 (Pkg-CS-6)	7,020	5,415	Oct-22	Oct-22	Dec-24
Ahmedabad Metro Rail Project, Phase-2 (Package C3)	7,235	5,320	Oct-22	Oct-22	Oct-24

Water Supply

Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Gandhisagar-2 Multi-Village Water Supply Scheme	14,000	7,373	Aug-22	Aug-22	Dec-24
Rewa bansagar Multi Village Scheme	19,471	14,655	Feb-23	Mar-23	Mar-25
Narbada ganbhir Multi Village	12,753	10,595	Sep-23	Sep-23	Aug-25

Mining

Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Samaleswari OCP of MCL	8,478	5,556	Dec-18	Jan-19	Mar-26
Overburden Removal – Nigahi OCP of NCL	17,989	2,450	Dec-19	Jan-20	Jun-24
Development and Operation of Siarmal Open Cast Project (MDO)	10,846	9,999	Mar-21	Jun-21	Jun-47
Amadand OCP of SECL	22,737	22,737	Dec-21	Awaited	Awaited

Key Project Progress- EPC Projects

₹ in Mn.

Road					
Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Gorakhpur Link Expressway Project, Package-II	12,500	110	Nov-19	Jun-20	Mar-24

Special Bridge					
Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Extra-dosed bridge across Sharavathi backwaters	3,215	477	Jul-19	Dec-19	Nov-24
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	16,965	4,068	Jul-20	Nov-20	Oct-24

Tunnel					
Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Rishikesh to Karanprayag (Package 9)	11,919	6,750	Aug-20	Sep-20	Nov-24
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	8,929	4,091	Dec-20	Jul-21	Jan-24
Tunnels T14, T15 and T16 in Bilaspur	5,687	3,619	Feb-22	Mar-22	Mar-24

Urban Development					
Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
New Zuari Bridge on NH-17/NH-66 on Panjim	2,700	2,700	Jan-24	-	-

Irrigation					
Project Name	Contract Value	Outstanding Order Book as on 31.12.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Navnera Barrage	5,366	719	Oct-18	Oct-18	Oct-24
Bhadbhut Barrage	37,212	21,407	July-20	July-20	Oct-24
Malhargarh Lift irrigation	6,990	5,463	Aug-23	Aug-23	Jul-26
Devas Dam	3,969	3,969	Oct-23	Oct-23	Jun-27

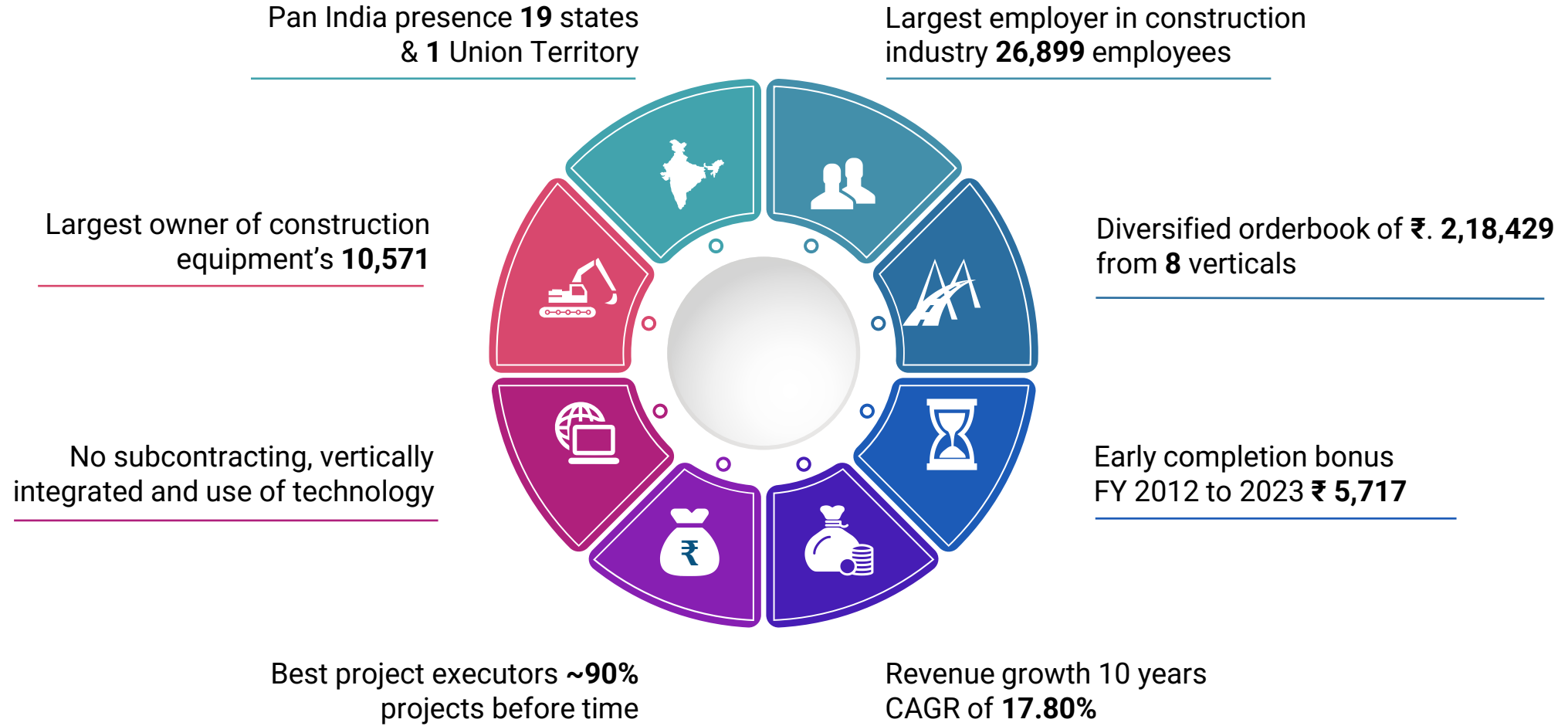


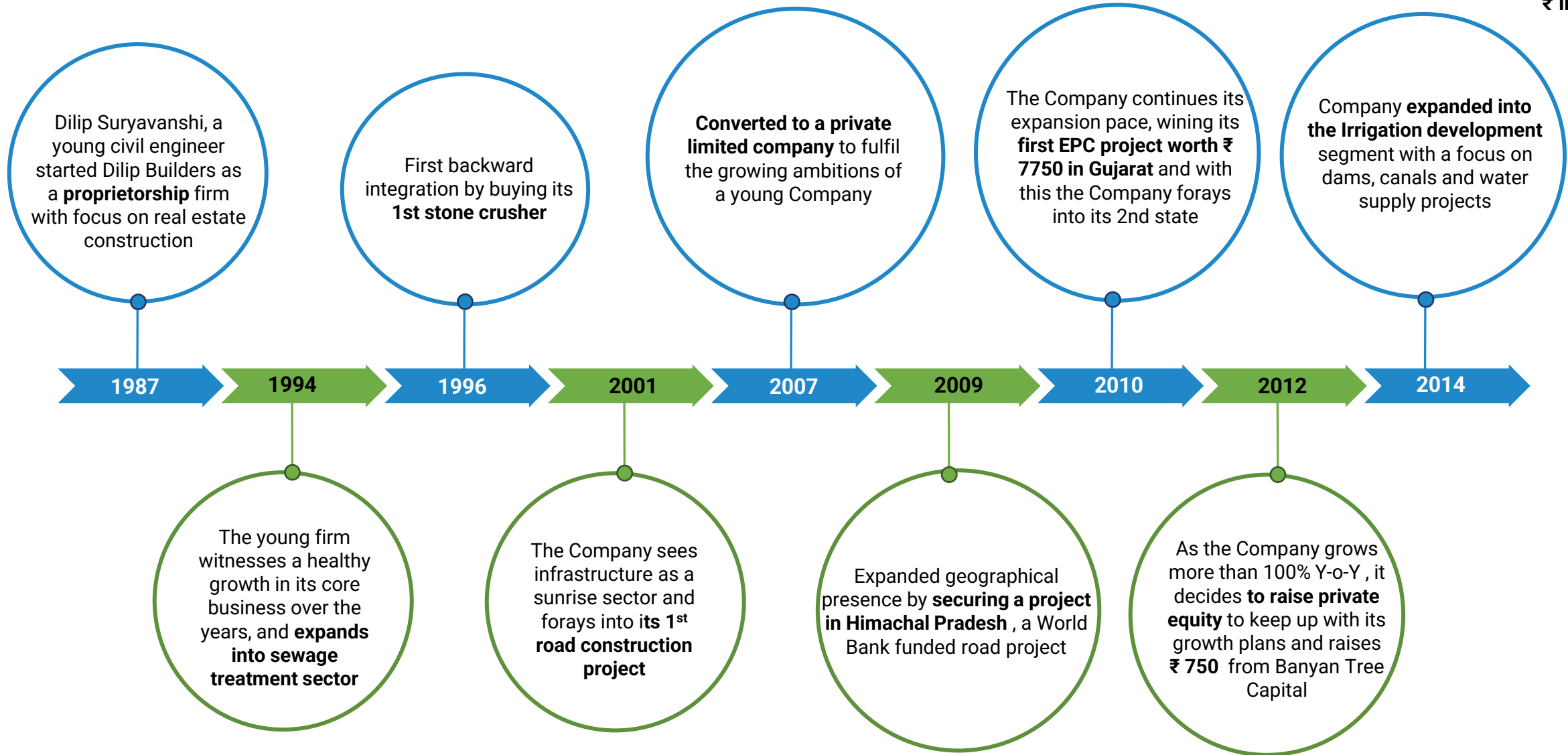
DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

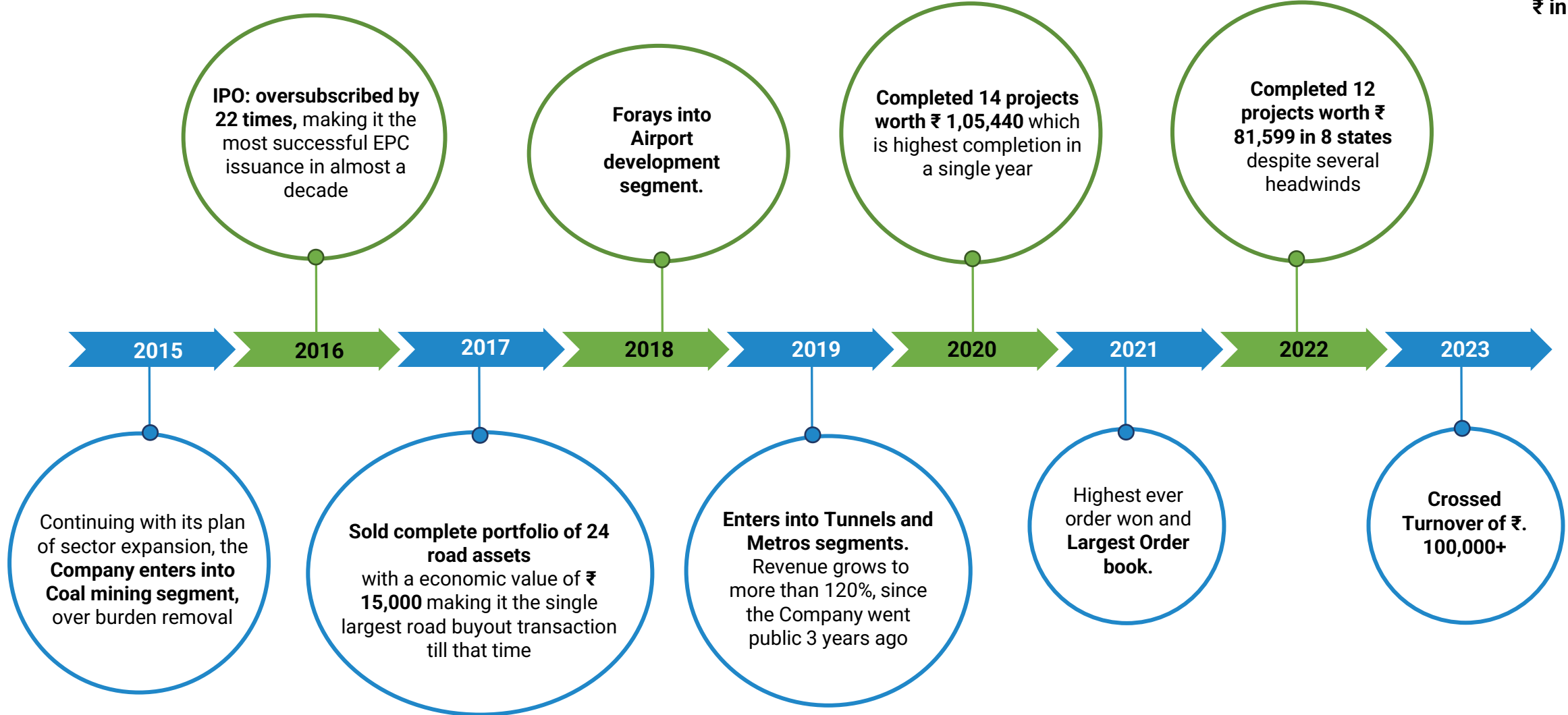


Company Overview

₹ in Mn.







To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture / material needed for our business. It helps us control costs and timelines.



Octagonal Poles



Pipe Rolling



Metal Beam Crash Barrier



Road Marking Paint



Bus Shelter



Sign Boards



Scaffolding



Bearing & Expansion Joint



Reinforced Earth Walls



Fabricated Casting Panels and Moulds



Overhead Cantilevers and Gantries



Guardrail



Foundry



MR. DILIP SURYAVANSHI

Chairman & MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 40 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



MR. DEVENDRA JAIN

MD & CEO

Devendra Jain is a Managing Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 23 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.



BHARAT SINGH
President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 37 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



ROHAN SURYAVANSHI
Head – Strategy & Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



KARAN SURYAVANSHI
Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.



SANJAY BANSAL
Chief Financial Officer

Sanjay Kumar Bansal, 47 years of age, joined DBL in 2022. He is a Chartered Accountant and holds a Bachelor's Degree in Science from Mohanlal Sukhwadia University, Udaipur, having a total work experience of 21 years of handling Finance & Accounts which includes Corporate Finance, Treasury, Accounting, Taxation, Working Capital Management.

Thank You

Dilip Buildcon Limited

Mr. Gautam Jain

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