

January 31, 2024

BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department,	Exchange Plaza, 5 th Floor,
1 st Floor, New Trading Ring,	Plot No. C/1, G Block
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Dalal Street, Fort, Mumbai - 400 001	Mumbai-400051
corp.relations@bseindia.com	<u>cmlist@nse.co.in</u>
Scrip Code: 532286	Symbol: JINDALSTEL

Dear Sir / Madam,

<u>Subject</u>: <u>Intimation under Regulation 30 of the Securities and Exchange Board of India</u> (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor <u>Presentation</u>

Please find enclosed herewith the Earnings Presentation for 3rd quarter ended on December 31, 2023, of Financial Year 2023-24.

The intimation will also be uploaded on the website of the Company at <u>www.jindalsteelpower.com</u>.

This is for your information and records.

Thanking you.

Yours faithfully, For **Jindal Steel & Power Limited**

Anoop Singh Juneja Company Secretary

Encl.: as above



INDAL CENTR

Jindal Steel & Power

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Q3FY24 Earnings Presentation 31st Jan 2024

Safe Harbour Statement



This presentation may contain certain forward looking statements concerning steel sector, economy and JSP's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions with respect to investments, fiscal deficits, regulations, etc., interest and other fiscal costs generally prevailing in the economy. Past performance may not be indicative of future performance. We do not undertake to update our forward-looking statements. This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in JSP or any of it's subsidiary undertakings or any other invitation or inducement to engage in investment activities, neither shall this presentation are purely indicative & provisional and could change later. Estimates regarding economy, steel & power sector, company and related areas are purely indicative and could change with market conditions and host of other factors.

Building a nation of our dreams

OVER 3 DECADES OF EXCELLENCE

JSP is focused towards building world-class capabilities to make India self-reliant and a global economic powerhouse





Company Snapshot

Macro and Sectoral Update

Business Update

Social Initiatives

Q3FY24 Results

Project Update

JSP at a Glance



Scaling up world-class, integrated steel production capacity	Innovative, value-added products to support India's infrastructure creation	High performance, customer-centric culture
Net Debt/EBITDA at 0.92x	Expansion program to boost FCF	Targeting Net Debt / EBITDA < 1.50x across cycle
World's first and largest coal gasification plant for steel- making	200 km eco-friendly slurry pipeline	Positively impacting 2.5 million lives
	integrated steel production capacity Net Debt/EBITDA at 0.92x World's first and largest coal gasification plant for steel-	integrated steel production capacityto support India's infrastructure creationNet Debt/EBITDA at 0.92xExpansion program to boost FCFWorld's first and largest coal gasification plant for steel- making200 km eco-friendly slurry pipeline

World-class Assets



Mining		Iron Making 10.42 MTPA 16.82 MTPA	Liquid Steel 9.6 MTPA 15.9 MTPA	Finished Steel 7.25 MTPA → 13.75 MTPA	
Iron-ore: Tensa 3.11 MTPA Kasia 7.5 MTPA	Coal: Gare Palma IV/6 4 MTPA Utkal C 3.37 MTPA Utkal B1 & B2 8 MTPA Mozambique 5 MTPA South Africa 1.2 MTPA Australia 1.2 MTPA	Direct Reduce Iron (DRI) 3.12 MTPA \longrightarrow 4.92 MTPA Blast Furnace (BF) 7.30 MTPA \longrightarrow 11.90 MTPA	Steel Melting Shop (SMS) 9.60 MTPA	Plate Mill 2.5 MTPA → 3.0 MTPA Bar Rod Mill 2.40 MTPA Special Profiling Mill 0.75 MTPA Wire Rod Mill 0.60 MTPA Rail Mill 1.0 MTPA Hot Strip Mill 6 MTPA CRM Complex 1.2 MTPA (Downstream)	
Raigarh (Chhattisgarh)		Angul (Odisha)	Barbil (Odisha)	Patratu (Jharkhand)	
BF 3.05 MTPA DRI 1.32 MTPA SMS 3.6 MTPA Plate Mill 1.00 MT Rail Mill 1.0 MTPA Special Profiling Mi CPP 824 MW	,	CGP 225,000 Nm3/Hr BF 4.25 MTPA \longrightarrow 8.85 MTPA DRI 1.8 MTPA \longrightarrow 3.6 MTPA SMS 6 MTPA \longrightarrow 12.3 MTPA Bar Rod Mill 1.4 MTPA Plate Mill 1.5 MTPA \longrightarrow 2.0 MTPA CPP 810 MW Pellet Plant 1 & 2 - 12MTPA ACPP-II 1050 MW Hot Strip Mill 6 MTPA CRM Complex 1.2 MTPA	Pellet Plant 9 MTPA	Wire Rod Mill 0.60 MTPA Bar Rod Mill 1.0 MTPA	



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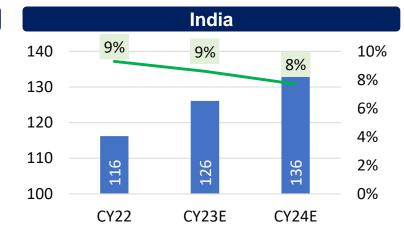
Despite global weakness, India steel demand continues to remain robust



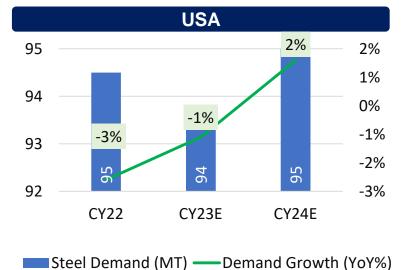
Steel Demand (MT) — Demand Growth (YoY%)

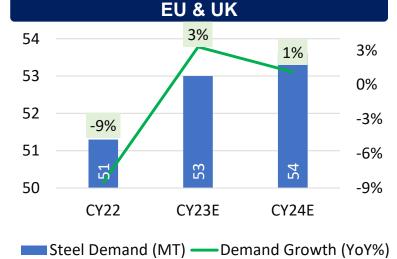
China 940 4% 2% 2% 930 0% 0% -4% 920 -2% 921 939 939 910 -4% CY22 CY23E CY24E* Steel Demand (MT) — Demand Growth (YoY%)

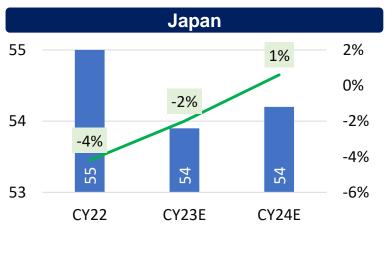
*WSD estimates a slight decline in China Demand in CY24



Steel Demand (MT) — Demand Growth (YoY%)



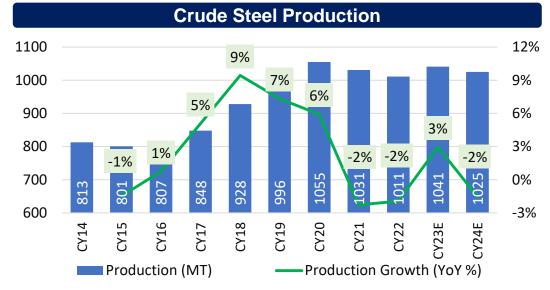




Steel Demand (MT) — Demand Growth (YoY%)

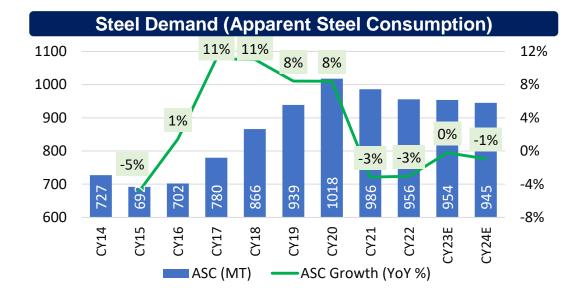
Source: World Steel Association - Short Range Outlook Oct 2023; WSD

Chinese steel exports at 7-year high driven by lower domestic demand



Steel Exports

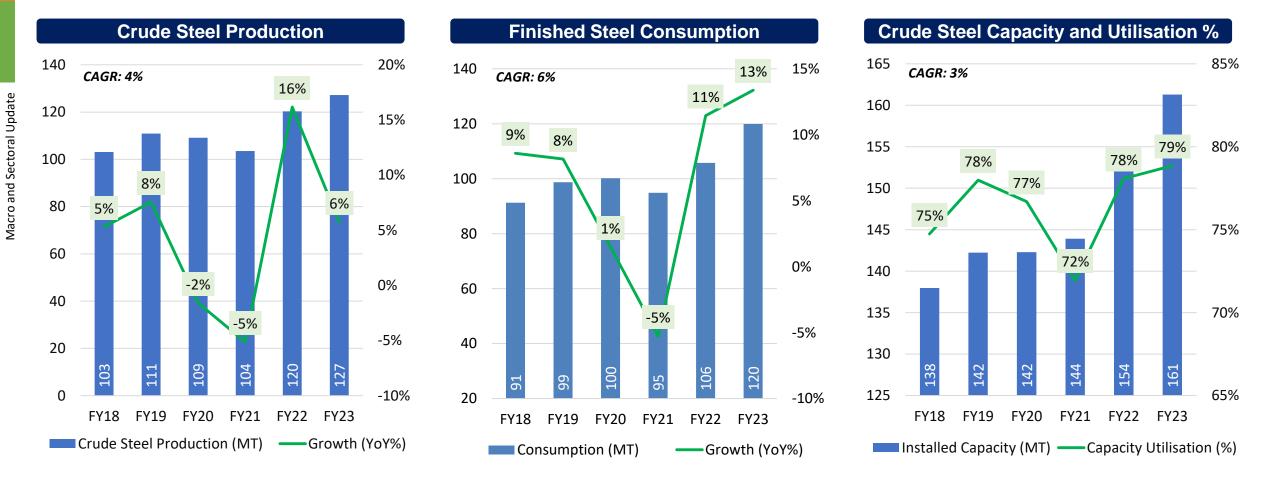




China Export HRC Price (USD/t)

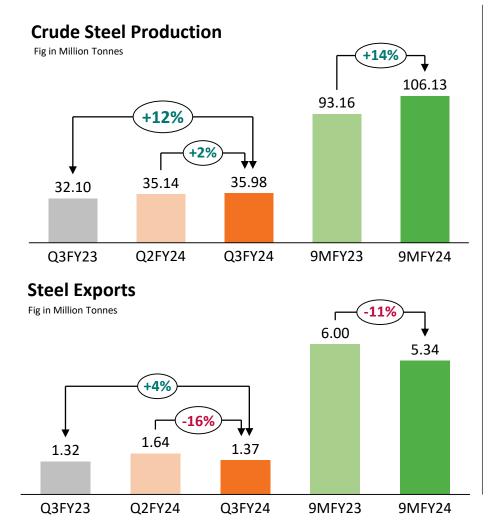


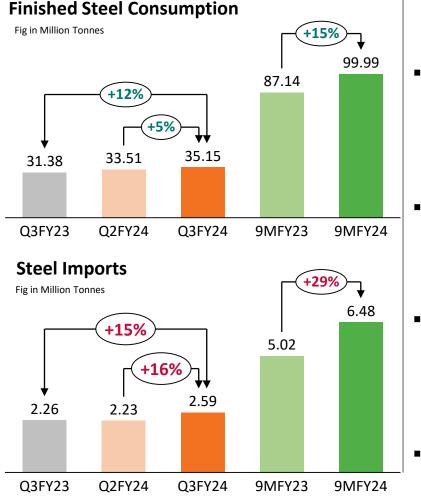
India's steel demand grew at 1.8x of Real GDP growth in FY23



- National Steel Policy, 2017 envisages India's steel production capacity of 300mt by 2030 by enhancing domestic per capita consumption to 160 kg.
- Presently, India's crude steel capacity is 161.30mt and per capita consumption of steel is ~87kg.

India Steel Scenario





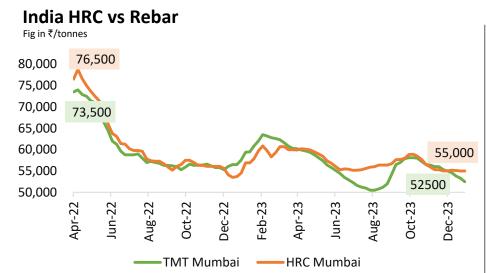


- Crude Steel production grew 12% YoY during Q3FY24 to 35.98mt and 14% YoY during 9MFY24 to 106.13mt
- Finished steel consumption grew 12% YoY during Q3FY24 to 35.15mt and 15% YoY during 9MFY24 to 99.99mt driven by robust domestic demand
- Steel Exports declined by 16% sequentially during Q3FY24 and by 11% YoY during 9MFY24 due to weak steel prices in international market
- Steel Imports increased by 16% sequentially and 15% YoY during Q3FY24. Further, imports grew 29% YoY during 9MFY24 primarily driven by growth in semis and HRC imports
- India continued to be net importer in Q3FY24 and 9MFY24

Note: Exports/import data includes semis



Key Steel and RM Prices Trend

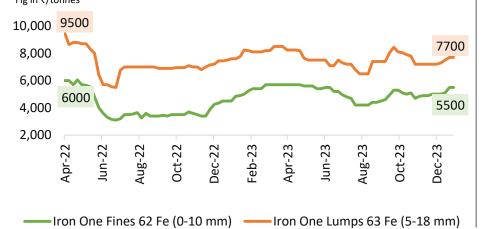


Coking Coal: Premium HCC (CNF Australia origin) Fig in USD/tonnes



Domestic Pellet prices (Barbil) Fig in ₹/tonnes 14000 12550 12000 9750 9500 10000 9325 8000 7450 6300 6000 Aug-22 Apr-22 Jun-22 Jun-23 Aug-23 Oct-23 Dec-23 Oct-22 Dec-22 Feb-23 Apr-23

Iron Ore fines and Lumps (Odisha Index) Fig in ≹/tonnes



- Indian Steel Prices moderated in Q3FY24
- HRC premium over TMT turned positive in Dec after sharp decline in TMT prices
- Raw material prices increased sequentially in Q3FY24 impacting margins
- PHCC prices remained elevated due to supply issues in Australia
- Odisha Iron Ore Fines prices are still at premium to NMDC fines prices adjusted for grade



Company Snapshot

Macro and Sectoral Update

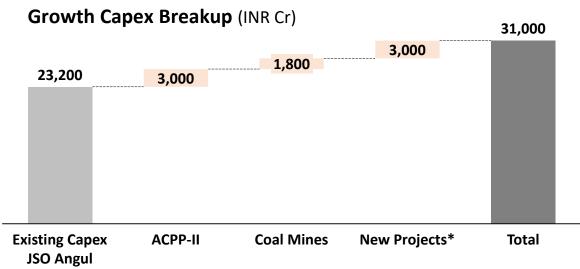
Business Update

Social Initiatives

Q3FY24 Results

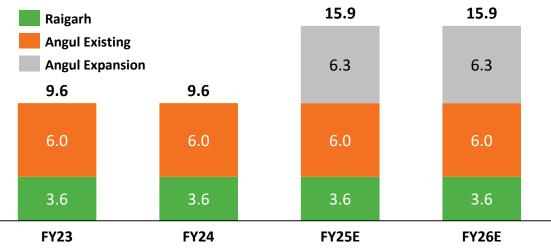
Project Update

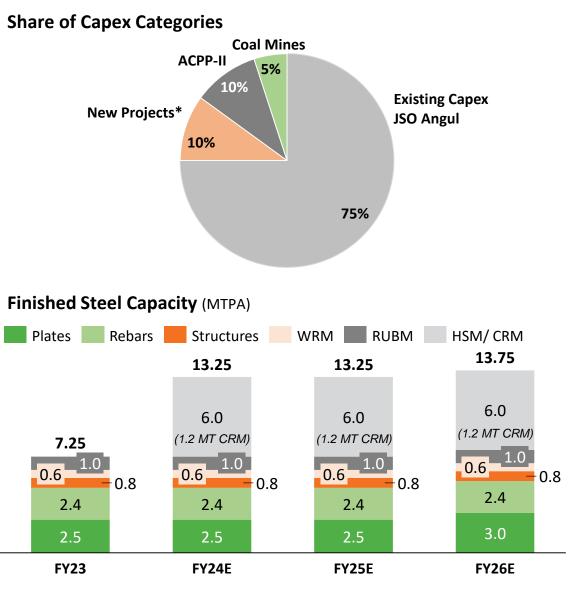
Scaling-up for Market Leadership



*New Projects include Q&T, Rakes, Micro Pelletization etc.

Crude Steel Capacity (MTPA)





IND

STEEL & POWER

Recent Highlights



Commissioned state-of-the-art Hot Strip Mill in record time

- The advanced HSM supplied by SMS SIEMAG and TMEIC can produce upto 6mtpa of 1.00mm thickness and 1680mm wide coils
- Commissioned in record time of 29 months from ground breaking
- Equipped with advanced features for producing high value-add grades to cater sectors including auto, construction, oil & gas etc

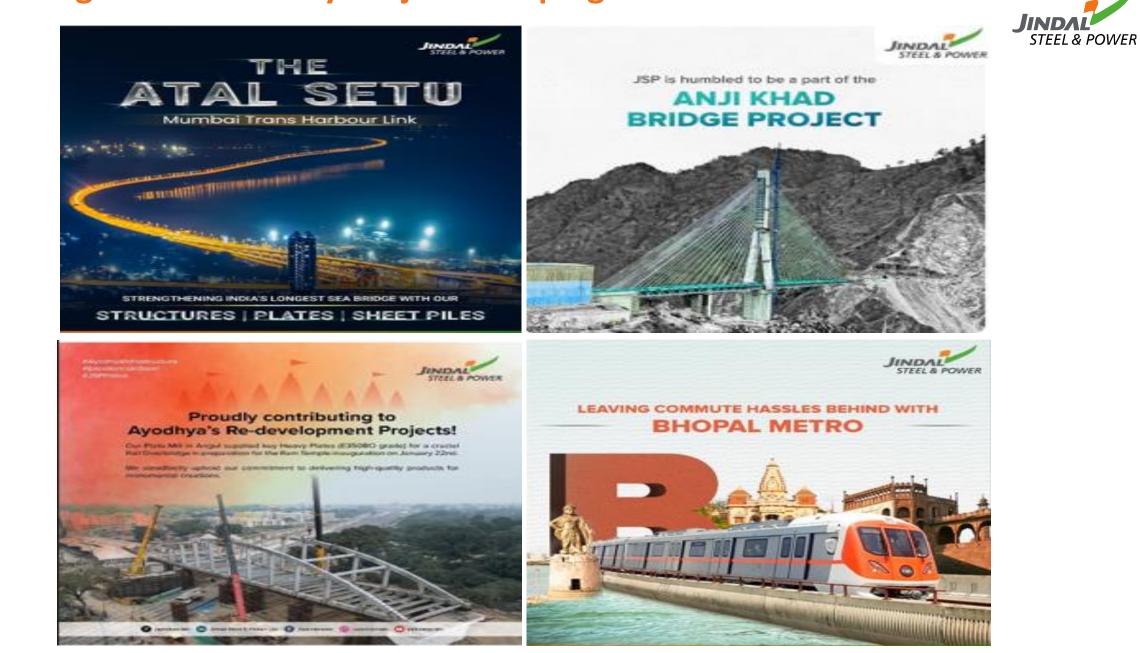
International EPD[®] System certifications for Green Steel

- Received EPD Certifications for Steel Plates/ Coils and Structured Steel with record low cradle to gate CO2eq. emissions viz. 458kg and 503kg CO2 eq. per ton of finished steel respectively
- Produced via EAF route with 100% recycled scrap utilizing a mix of electricity from renewable sources and grid
- This marks a substantial contribution by JSP to an eco-friendly and a sustainable way of manufacturing steel driven by innovation and excellence

Started/ Scaling up production from Coal Mines

- Commenced production from Utkal C (EC: 3.37mtpa; Reserves ~123mt) in record time viz. within ~12 months from vesting order
- Achieved production and dispatch of around ~1mt from recently commissioned Gare Palma IV/6
- These coal mines will improve backward integration and reduce costs on a structural basis

Building the Future: Key Projects Shaping the Nation



Celebrating Excellence – Unveiling Rewards and Recognitions







Marketing **Excellence** in the **Iron and Steel** Industry

World Marketing **Congress 10th** Edition

Best TMT Brand:

ET Ascent Business Leader of the Year Awards





Best Rail Manufacturer of Year 2023:

M.R.S. Conference and Awards 2023

Strategically Aligned for Supply in Thriving Sectors

Shipbuilding

Key Products Shipbuilding Grade Plates



JSP Initiatives

- **Specialty Grades** DMR, DNV, ABS, BV, LR, Submarine Grade
- The sole private player in the development and supply of DMR **Submarine grade** steel plates.

Defense

Key Products Quenched & Tempered Plates



JSP Initiatives

- Critical grades CDA99, DMR, 690 QL for Battle tanks, Armor tanks, Navy Ships, retractable bridges
- Import Substitution: Track shoe





Key Products Rails, Plates, Rebars



JSP Initiatives

- Import Substitution: Head Hardened Rails
- Import Substitution: Asymmetric Rails
- High tensile & Corrosion resistance
 Plates

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Strategically Aligned for Supply in Thriving Sectors

Infrastructure & Building

Key Products Plates, Rebar, Structures



Key Products Plates, Rebar, Structures



Key Products Plates, Rebar, Structures



STFFI & POWFF

JSP Initiatives

- Developed Critical grades Grade F, 537 Cl2
- Development of Offshore grade in Progress
- High-Tensile Structural Steel, incl. -50C Low Temp Application, reduces Tower weight.

JSP Initiatives

- Low temperature Grades
- Sheet Piles & Hollow Sections
- Sour Grade Plates
- Developing Weathering Steel
- Developing Improved Seismic Sections
- Fe550 & 50 mm Rebars Pioneer
- Largest Fabricated Structures Facility in India



JSP Initiatives

- India's First Fire Resistant Steel
- 450MPa High Strength Steel which saves up to 40% in weight w.r.t 250MPa Steel
- Multiple Sectional weights within same depth for design Flexibility

Strategic Value Integration for Retail Triumph





Strategic Positioning in Contagious & High growth Market

160 % YoY Surge in Retail Sales

42 % YoY Surge in Value added TMT sales

Strategic Market Expansion Across 243 Districts

Influencer Loyalty Program

Targeted BTL and ATL Campaigns

Retail Connect



Expanding Horizons: New geographies & Value-added Products



Business Update

New Geographies added

Mexico
Poland
South Korea

Driving growth through Strategic Export Initiatives

New Products/Value added Grade Exports

- Shipbuilding Plates
- Offshore Wind tower grades plates
- Abrasion Resistant Plates
- Quenched & Tempered Plates
- Rebar Coils
- Wider HR Coils

Export Footprint 80+ Countries

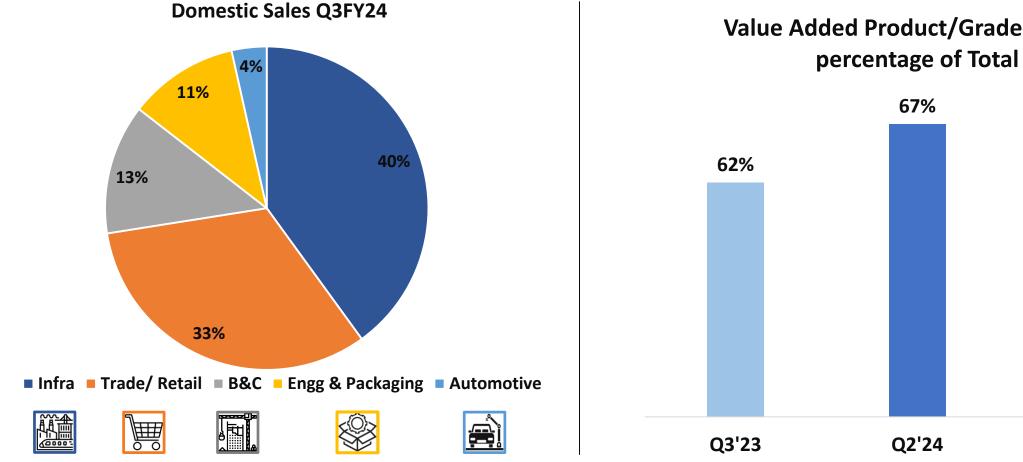


Sector wise & Value Added Sales



65%

Q3'24



Value Added Product/Grade Sales as

Note: Value added Product/Grade include Hight tensile, Heat-treated Plates & Coils, Rails, High tensile Structures & TMT, Alloy Wire rods, Rounds and Billets, Fabricated Structures

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Awards & Recognitions





National CSR Award, by Ministry of Corporate Affairs, Gol (announced in Aug 22)

- CSR in Aspirational Districts/Difficult Terrains in Eastern India
- Contribution in National Priority Areas and support to differently-abled

FICCI CSR Award 2022 for the fight against COVID-19

Golden Peacock Award 2022 for Corporate Social Responsibility by the Institute of Directors

International Woman of the Year Award 2023 conferred to Est. Chairperson JSP Foundation, Smt. Shallu Jindal by D' Tribes Chicago, USA

Best Women Empowerment Initiative by Interview Times OTV Business Odisha Awards-2023 by OTV Network

Times Business Award for Sustainable Rural Health Care by Times of India

Eastern India Leadership Awards 2023 for Best CSR Impact Initiative by EIILM-Kolkata

FAME National Award 2023 for Best CSR practices in Diamond Category by FAME

CSR Health Impact Gold Award-2023 for COVID Relief Initiatives in the Mega Projects Category by IHW Council.

10th Greentech CSR India Award 2023 for the Welfare of Divyangs

CSR Journal Excellence Award-2023 for contribution to the promotion of sports in rural and tribal areas delivered by Shri Rajnath Singh Hon'ble Defense Minister of India and Shri Eknath Shinde, Hon'ble CM, Maharashtra.

Empowering our Communities





HEALTH & NUTRITION

VATSALYA aims to reduce Infant Mortality Rate and Maternal Mortality Rate. Benefitted **23459** women and infants in Q3FY24. Over 6.5 lakh women and infants have been benefitted so far.

KISHORI EXPRESS addresses anemia among adolescent girls. Benefitted **10479** adolescent girls in Q3 FY 2023-24. Over 7.5 lakh girls benefitted so far.

PM'S TB MUKT BHARAT

Under Ni-Kshay Poshan Yojna of NTEP **3749** TB patients in Q3FY24 were provided with nutrition support. **5500+** TB patients are provided with monthly nutrition baskets JINDAL AAROGYAM HOSPITALS

- Construction of 100 bedded multispecialty hospital in Angul and 19 bedded hospital in Barbil is in progress.
- Under Jindal Arogyam Seva over 6000 under privileged people have received super-speciality facility free of cost during Q3FY24.Over 12 lakh people have been benefitted so far



EDUCATION

YASHASVI aims to educate young women and girls from an underprivileged background for self-reliant with professional & technical courses

 5630 girls and women enrolled in more than 350 educational institutes across 10 states . In Q3, over 4242 girls selected for 2nd phase Yashasvi for both Higher Education and Vocation Skill Training.

JINDAL ASHA program for the rehabilitation and empowerment of children with special needs and for persons with disabilities. **119** children enrolled in Q3FY24

- Special education for 5739 differently-abled children
- BERA Test for assessing auditory nerve responsiveness to transmit sound impulses was conducted for 11 Jindal Asha Children at Patratu.
- Construction of the Jindal Asha at Raigarh to rehabilitate children with special needs



SKILL EDUCATION

O.P. JINDAL COMMUNITY COLLEGES at Angul,

Punjipanthra, and Patratu impart skills to 1780 (from April to December. 2023) rural and underprivileged youths in 14 various trades

 1273 candidates enrolled in Q3FY24. Contributed 1.6 lakh+ youths to national skill pool and 2380 trainers and assessors

LIGHTHOUSE empowers and enskill young boys and girls in a participative, inclusive, and expressive manner

 In Q3FY24, 386 youth from rural, semi-rural background are imparted industry & market focused employability skill training in Bhubaneswar, Angul & Barbil.

Empowering our Communities





LIVELIHOOD

JINDAL VET SEVA JSP has Flag-off "Jindal Vet Seva" Mobile Veterinary Ambulance for Animal Welfare at Angul and Raigarh.

Through this service, **8604** animals from **86** nearby villages of Angul and Raigarh project location, have been treated.

Under sustainable livelihood, 2000+ microenterprises have been formed and livelihood options for over 30000 women and 20000 farmers have been created that are economically viable, ecologically sound, and socially just.



ART AND CULTURE

- 108ft Monumental Flag of India was Hoisted at Ravenshaw University Campus In Odisha's Cuttack by Esteemed Chairman, Jindal Steel & Power, Shri Naveen Jindal
- The Statue of freedom fighter and legendary reformist tribal leader Bhagawan Birsa Munda was unveiled by Esteemed Chairman, Jindal Steel & Power, Shri Naveen Jindal

SPORTS

Mr Rajesh Munda, a resident of Jindal Sports Hostel participated in the 37th National Games at Panjim

4 Para athlete of Jindal Asha, patratu selected for national level by Ministry of Youth Affairs and Sports Gol.

PROJECT AASHIANA

529 homeless people from 13 Indian states are given financial assistance to build their own homes under project AASHIANA.
450+ new beneficiaries selected for 2nd phase Aashiana



SOCIAL INCLUSION

JINDAL PRAYAS CENTRE OF EXCELLENCE provides state-of-art facilities for holistic care and nourishment for

400+ abandoned and impoverished children in Q3 of 2023-24

CHILDREN HOME SUPPORTED ACROSS THE COUNTRY

600+ abandoned and underprivileged children being nourished in Odisha and Chhattisgarh

Jindal Elderly Care And Wellness Center at Gadamuketswar in U.P.

Centre-based nourishment, clothing, physical, spiritual, mental health, and rehabilitation facilities to old age persons

- 500+ senior citizens are provided nourishment care in Q3FY24
- Adopted 369 blind children and elderly destitute people of Odisha Association of Blind, Sevak Old Age & National Child Care, Odisha NUTRITION SUPPORT TO DESTITUTE AND ABANDONED CHILDREN, WOMEN AND ELDERLY UNDER MISSION ZERO HUNGER
- **940961** underprivileged people supported with hot cooked food and dry rations in different business locations and other parts of the country in Q3 of 2023-24.



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Social Initiatives

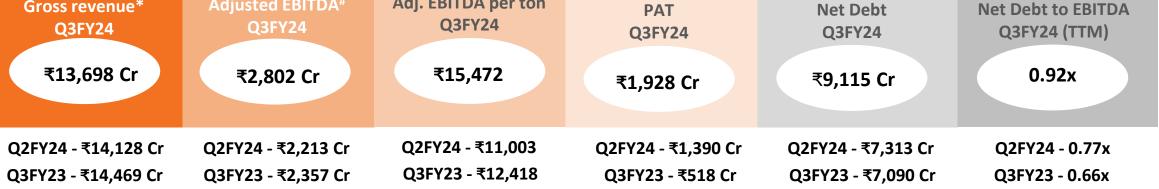
Q3FY24 Results

Project Update



Q3FY24 Highlights - Consolidated





Q3FY24 Highlights - Standalone

Steel Production	Steel Sales	Gross revenue*	Adjusted EBITDA [‡]	Adj. EBITDA per ton	PAT
Q3FY24	Q3FY24	Q3FY24	Q3FY24	Q3FY24	Q3FY24
1.94 MT	1.81 MT	₹13,485 Cr	₹2,715 Cr	₹15,016	₹1,484 Cr
Q2FY24 – 1.90 MT	Q2FY24 – 2.01 MT	Q2FY24 - ₹13,953 Cr	Q2FY24 - ₹2,244 Cr	Q2FY24 - ₹11,157	Q2FY24 - ₹1,109 Cr
Q3FY23 – 2.06 MT	Q3FY23 – 1.90 MT	Q3FY23 - ₹13,840 Cr	Q3FY23 - ₹2,163 Cr	Q3FY23 - ₹11,395	Q3FY23 - (₹4,512 Cr)

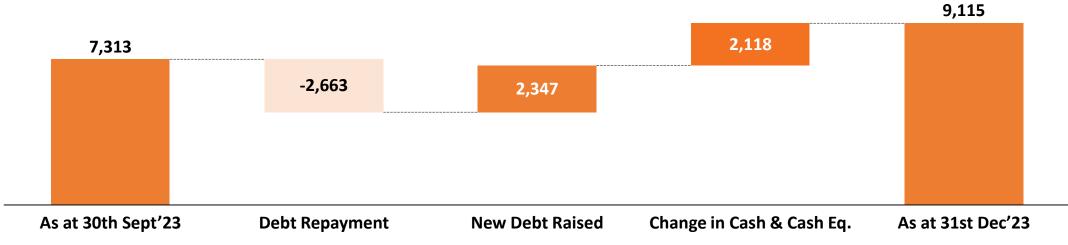
Adjusted for one-off FX Gain of INR 41 Cr in Q3FY24 and INR 73 Cr in Q2FY24

‡ Adjusted for one-off FX Gain of INR 4 Cr in Q3FY24 and INR 69 Cr in Q2FY24

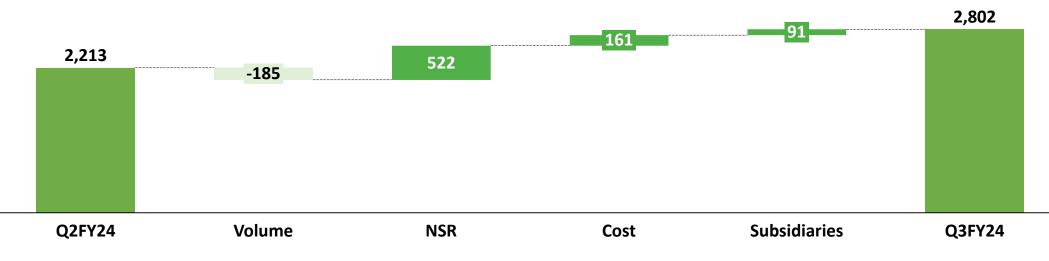


Net Debt and EBITDA bridge





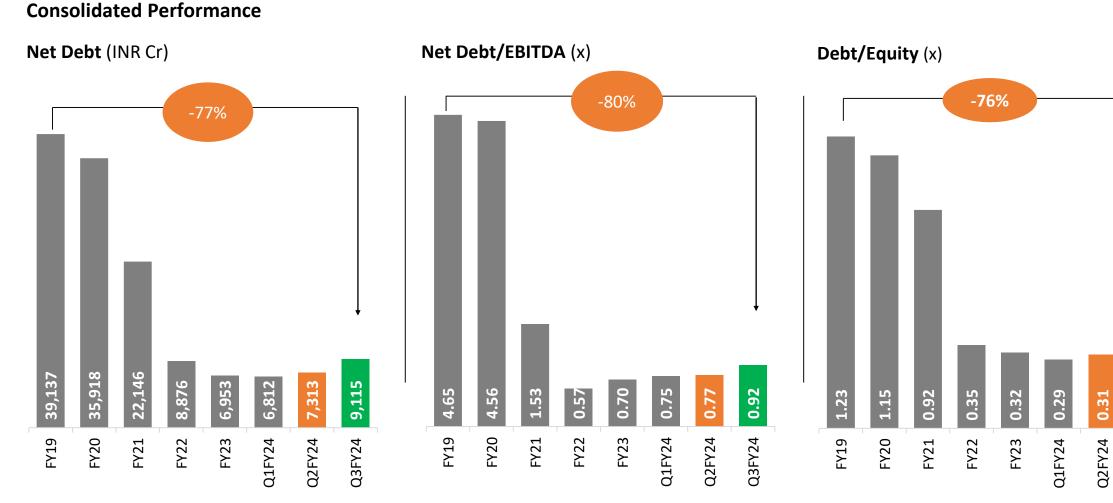
Consolidated Adjusted EBITDA Movement (QoQ) (INR Cr)





Strengthening Fundamentals to Drive Sustainable Growth

Q3FY24 Result



0.29

Q3FY24



Financial Performance - Consolidated

INR Crore	Quarterly Performance			9 Months Performance	
Particulars	Q3FY24	Q2FY24	Q3FY23	9MFY24	9MFY23
Gross Revenue*	13,698	14,128	14,469	42,366	44,765
Net Revenue	11,736	12,282	12,470	36,662	39,061
Adjusted EBITDA**	2,802	2,213	2,357	7,719	7,459
Depreciation + Amortization	636	604	608	1,827	1,818
Finance Cost (net)	315	329	346	974	1,075
PBT (before Exceptional)	1,927	1,385	1,441	5,078	4,896
Exceptional Gain/(loss)	-	-	(378)	-	(1,216)
Reported PAT /(Loss)	1,928	1,390	518	5,010	2,728

* Incl. GST (goods and service tax) and Other income

** Adjusted for one-off FX Gain of INR 41 Cr in Q3FY24, INR 73 Cr in Q2FY24, INR 21 Cr in Q3FY23, INR 38 Cr in 9MFY24 and INR 289 Cr in 9MFY23



Financial Performance - Standalone

INR Crore	Quarterly Performance			9 Months Performance	
Particulars	Q3FY24	Q2FY24	Q3FY23	9MFY24	9MFY23
Gross Revenue*	13,485	13,953	13,840	41,658	43,528
Net Revenue	11,545	12,108	11,842	35,978	37,826
Adjusted EBITDA**	2,715	2,244	2,163	7,623	6,384
Depreciation + Amortization	559	555	544	1,654	1,628
Finance Cost (net)	195	258	343	711	921
PBT (before Exceptional)	1,994	1,526	1,366	5,389	4,882
Exceptional Gain/(loss)	0	0	(7,253)	-	(3,112)
Reported PAT /(Loss)	1,484	1,109	(4,512)	3,992	1,638

* Incl. GST (goods and service tax) and Other income

** Adjusted for one-off FX Gain of INR 4 Cr in Q3FY24, INR 69 Cr in Q2FY24, INR 82 Cr in Q3FY23, INR 61 Cr in 9MFY24 and INR 1,010 Cr in 9MFY23



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Doubling Capacity at Angul by FY25: Project Completion Status

Projects	Capacity	Indicative Timeline	Civil	Mechanical	Electrical
Pellet Plant – I	6 MTPA		Commissioned		
HSM	6 MTPA		Commissioned		
Slurry Pipeline	18 MTPA	Q1FY25			
Pellet plant – II	6 MTPA	Q4FY25			
BOF – II	3.3 MTPA	Q2FY25			
ASU, Coke oven, RMHS	-	Q2FY25			
BF — II	4.6 MTPA	Q2FY25			
ACPP – II	1050 MW	Q2FY25			
BOF – III	3 MTPA	Q4FY25			
DRI – II	1.8 MTPA	Q4FY25			
CRM Complex	1.2 MTPA	Q4FY25			
Plate Mill	0.5 MTPA	Q3FY26			

HSM - Hot Strip Mill | BOF – Basic Oxygen Furnace | ASU – Air Separation Unit | RMHS – Raw Material Handling System | BF- Blast Furnace | ACPP II – Angul Captive Power Plant | DRI- Direct Reduced Iron

Gare Palma IV/6 Coal Mines





Utkal C Coal Mines









Slab Caster







Slurry Pipeline



Coke Oven Battery





Lime Dolo Plant





Hot Strip Mill



Cold Roll Mill



RMHS





ACPP-2





Thank you