Brigade Enterprises Limited

Corporate Identity Number (CIN): L85110KA1995PLC019126 Registered Office: 29th & 30th Floor, World Trade Center Brigade Gateway Campus, 26/1, Dr. Rajkumar Road Malleswaram - Rajajinagar, Bengaluru - 560 055, India T:+91 80 4137 9200

 $\textbf{E:} enquiry@brigadegroup.com \ \textbf{W:} www.brigadegroup.com$



3rd February, 2022

Ref: BEL/NSEBSE/BMD/03022022

Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051

Department of Corporate Services - Listing BSE Limited P. J. Towers Dalal Street, Mumbai - 400 001

Re.: Scrip Symbol: BRIGADE/Scrip Code: 532929

Dear Sir/Madam.

Sub.: Board Meeting Decisions, Investor Presentation and Press Release

This is in continuation to our letter dated 28th January, 2022 and pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Meeting of the Board of Directors of the Company was held as scheduled today i.e., 3rd February, 2022 and the Board inter-alia took the following decisions:

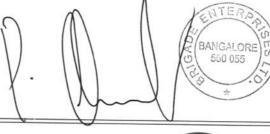
- (i) Approved the unaudited consolidated financial results for the third quarter and nine months ended on 31st December 2021 along with the Limited Review Report of the Statutory Auditors of the Company.
- (ii) Approved the unaudited standalone financial results for the third quarter and nine months ended on $31^{\rm st}$ December 2021 along with the Limited Review Report of the Statutory Auditors of the Company.

The unaudited financial results and Limited Review Report are enclosed pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The meeting started at 12.00 p.m and ended at 5.20 p.m.

We are also enclosing herewith:

- Investor Presentation titled "Investor Presentation 9M FY 22"
- Press Release titled; "Brigade Reports Net Profit (after MI) of 78 Cr in Q3 FY22"













The trading window of the Company was closed from $1^{\rm st}$ January 2022 and shall open on $6^{\rm th}$ February 2022.

The above information is also hosted on the website of the Company at $\underline{www.brigadegroup.com}$

Kindly take the same on your records.

Thanking you,

Yours faithfully,

For Brigade Enterphises Limited

P. Om Prakash

Company Secretary & Compliance Officer

Encl.: a/a

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru – 560 001, India

Tel: +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Brigade Enterprises Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Brigade Enterprises Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates for the quarter ended December 31, 2021 and year to date from April 01, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended ('the Act'), read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - (i) Brigade Enterprises Limited
 - (ii) Brigade Properties Private Limited
 - (iii) Perungudi Real Estates Private Limited
 - (iv) WTC Trades and Projects Private Limited
 - (v) Orion Property Management Services Limited
 - (vi) SRP Prosperita Hotel Ventures Limited
 - (vii) BCV Developers Private Limited
 - (viii) Brigade Hospitality Services Limited
 - (ix) Brigade Tetrarch Private Limited
 - (x) Brigade Estates and Projects Private Limited
 - (xi) Brigade Infrastructure and Power Private Limited
 - (xii) Brigade (Gujarat) Projects Private Limited
 - (xiii) Mysore Projects Private Limited
 - (xiv) Brigade Hotel Ventures Limited
 - (xv) Augusta Club Private Limited
 - (xvi) Tetrarch Developers Limited
 - (xvii) Celebrations Private Limited (Celebrations LLP till November 08, 2021)
 - (xviii) Brigade Innovations LLP
 - (xix) Brigade Flexible Office Spaces Private Limited (Brigade Flexible Office Spaces LLP till November 22, 2021)
 - (xx) Tandem Allied Services Private Limited (Associate entity)
 - (xxi) Prestige OMR Ventures LLP (Associate entity)

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. Emphasis of Matter paragraph

We draw attention to:

- i) Note 6 to the Statement, which describes the management's evaluation of Covid-19 impact on the future business operations and future cash flows of the Group and its consequential effects on the carrying value of its assets. In view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent periods is highly dependent upon conditions as they evolve.
- ii) Note 9 to the Statement, in connection with certain ongoing legal proceedings in the Group. Pending resolution of the legal proceedings, the underlying loans and advances are considered as good and recoverable, basis legal evaluation done by the management.

Our conclusion on the Statement is not modified in respect of the above matters.

- 7. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
 - 15 subsidiaries, whose unaudited interim financial results include total revenues of Rs 17,157 lakhs and Rs 39,686 lakhs, total net profit after tax of Rs. 1,180 lakhs and total net loss after tax of Rs. 1,527 lakhs and total comprehensive income of Rs. 1,180 lakhs and total comprehensive loss of Rs. 1,527 lakhs, for the quarter ended December 31, 2021 and for the period from April 01, 2021 to December 31, 2021 respectively, as considered in the Statement which have been reviewed by their respective independent auditors.
 - 2 associates whose unaudited interim financial results include Group's share of net profit of Rs. 79 lakhs and Rs. 261 lakhs and Group's share of total comprehensive income of Rs. 79 lakhs and Rs. 261 lakhs for the quarter ended December 31, 2021 and for the period from April 01, 2021 to December 31, 2021 respectively, as considered in the Statement whose interim financial results and other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associates is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

NAVIN KUMAR AGARWAL Digitally signed by NAWIN KUMAR AGARWAL Date: 2022.02.03 15:47:16 +05'30'

Per Navin Agrawal

Partner

Membership No.: 056102 UDIN: 22056102AAFVIJ6294

Place: Kolkata

Date: February 03, 2022

BRIGADE ENTERPRISES LIMITED Corporate Identity Number (CIN): L85110KA1995PLC019126

Email: enquiry@brigadegroup.com Website: www.brigadegroup.com



$\underline{Statement\ of\ Unaudited\ Consolidated\ Financial\ Results\ for\ the\ quarter\ and\ nine\ months\ ended\ December\ 31,2021}$

(Rs. in lakhs)

_	1						(Rs. in lakhs)
	Particulars	Quarter ended	Preceding	Corresponding	Year to date	Year to date	Year ended
		31.12.2021	Quarter ended	Quarter ended	figures for	figures for	31.03.2021
		[Unaudited]	30.09.2021	31.12.2020	the current	the preceding	[Audited]
			[Unaudited]	[Unaudited]	period ended	period ended	
					31.12.2021	31.12.2020	
					[Unaudited]	[Unaudited]	
1	Income						
	Revenue from operations	92,102	75,266	64,463	2,05,647	1,15,873	1,94,997
	Other income	1,217	2,342	902	4,432	3,080	6,042
	Total Income	93,319	77,608	65,365	2,10,079	1,18,953	2,01,039
	Total income	75,517	77,000	05,505	2,10,077	1,10,733	2,01,037
2	Expenses						
-	(a) Sub-contractor cost	34,777	34,904	25,016	90,435	51,267	83,114
		· ·		2,637		4,849	
	(b) Cost of raw materials, components and stores consumed	3,031	2,719		7,587		7,351
	(c) Land purchase cost	2,501	10,972	26,670	13,473	42,668	84,350
	(d) Decrease/(Increase) in inventories of	8,830	(8,390)	(15,230)	(5,462)	(38,261)	(69,519)
	stock of flats, land stock and work-in-progress						
	(e) License fees and plan approval charges	386	804	18	1,459	580	1,787
	(f) Architect and consultancy fees	489	716	510	1,534	1,444	1,766
	(g) Employee benefits expense	5,452	4,951	3,991	14,458	10,358	15,088
	(h) Finance costs	10,823	11,280	8,560	33,419	25,685	34,681
		8,709	8,813		25,974	17,085	
	(i) Depreciation and amortization expense			5,912		,	23,693
	(j) Other expenses	10,885	9,353	6,007	26,049	14,649	23,867
	Total expenses	85,883	76,122	64,091	2,08,926	1,30,324	2,06,178
3	Profit/(Loss) before share of profit of Associate(1-2)	7,436	1,486	1,274	1,153	(11,371)	(5,139)
4	Share of profit of Associate (net of tax)	79	79	59	261	206	257
5	Profit/(Loss) before exceptional items and tax (3+4)	7,515	1,565	1,333	1,414	(11,165)	(4,882)
3		7,515			-		
6	Exceptional items (refer note 7 and 8)	-	1,576	4,000	3,670	4,000	7,628
7	Profit/(Loss) before tax (5-6)	7,515	(11)	(2,667)	(2,256)	(15,165)	(12,510)
8	Tax expense						
	(i) Current tax	3,476	1,746	876	6,400	1,636	5,764
	(ii) Deferred tax credit	(602)	(392)	(1,396)	(3,343)	(5,202)	(8,633)
	Total	2,874	1,354	(520)	3,057	(3,566)	(2,869)
9	Profit/(Loss) for the period (7-8)	4,641	(1,365)	(2,147)	(5,313)	(11,599)	(9,641)
	Attributable to:						
	(i) owners of the parent company	7,836	1,203	(1,612)	5,030	(8,589)	(4,632)
	(ii) non-controlling interests	(3,195)	(2,568)	(535)	(10,343)	(3,010)	(5,009)
10	Other comprehensive income						
(i)	Re-measurement gains/ (losses) on defined benefit plans	-	-	22	-	15	(128)
(ii)	Equity instruments	-		-	-	-	61
	Income tax relating to items that will not be reclassified to profit	_	_	(6)	_	(5)	38
(111)	or loss			(0)		(3)	50
	Total other comprehensive income	-	-	16	-	10	(29)
	Attributable to:						
	(i) owners of the parent company	-	-	16	-	10	(29)
	(ii) non-controlling interests	-	-	-	-	-	-
11	Total Comprehensive Income/(Loss) for the period	4,641	(1,365)	(2,131)	(5,313)	(11,589)	(9,670)
1 **	[Comprising Profit/(Loss) for the period and Other	4,041	(1,505)	(2,131)	(5,515)	(11,50))	(3,070)
	Comprehensive Income] (9+10)						
	Attributable to:	= 000			- 05-		
	(i) owners of the parent company	7,836	1,203	(1,596)	5,030	(8,579)	(4,661)
	(ii) non-controlling interests	(3,195)	(2,568)	(535)	(10,343)	(3,010)	(5,009)
	n						
12	Earnings per equity share:						
	(of Rs. 10/- each) (not annualised):						
	a) Basic	3.41	0.52	(0.76)	2.24	(4.17)	(2.24)
	b) Diluted	3.40	0.51	(0.76)	2.23	(4.17)	(2.24)
13	Paid-up equity share capital	23,010	22,985	20,829	23,010	20,829	21,091
	(Face value of Rs. 10/- each)						
							_
14	Other equity (excluding Non-controlling interests)						2,13,675

Notes to the unaudited consolidated financial results for the quarter and nine months ended December 31, 2021

2

3

1 The above consolidated financial results of Brigade Enterprises Limited ('the Company') and its subsidiaries (together referred to as "the Group") and its associates has been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meeting held on February 03, 2022.

Details of segment-wise revenue, results and capital employed: (Rs. in lakhs) Particulars Quarter ended Preceding Corresponding Year to date Year to date Year ended Quarter ended figures for 31.12.2021 Quarter ended figures for 31.03.2021 30.09.2021 31 12 2020 [Unaudited] the current the preceding [Audited] [Unaudited] [Unaudited] period ended period ended 31.12.2021 31.12.2020 [Unaudited] [Unaudited] Segment Revenue 58,151 53,547 1,54,591 1,52,191 Real Estate 70.612 87.981 Hospitality 6,352 4,130 3,020 12,437 5,600 9,704 15,848 13.535 8,615 40,413 24,319 36,155 75,816 2,07,441 1,98,050 Total 92,812 65,182 1,17,900 Less: Inter Segment Revenues (710 (550) (719) (1,794) (2,027) (3,053) 92,102 75,266 2,05,647 1.15.873 1.94.997 Revenue from operations 64,463 Segment Results Real Estate 17,566 12,347 9,665 34,777 16,063 29,367 Hospitality 197 (881 (1,904) (2,620) (7,786) (8,769) 12,293 2.832 8.334 8.082 3.112 3.424 Leasing Profit before Tax and Interest 20,875 14,298 11,185 40,491 16,359 32,891 Less: Finance costs (10,823) (11,280) (8,560) (33,419) (25,685) (34,681) Less: Other unallocable expenditure (3,833) (3,874) (2,253)(10,351) (5,125) (9,391) (1,576) (4,000) (3,670) (4,000) (7,628) Less: Exceptional items Add: Share of Profit of Associate 257 79 79 59 261 206 1.217 2.342 902 4.432 3.080 6.042 Add: Other Income Profit/(Loss) before Tax 7.515 (11) (2,667)(2,256)(15.165)(12.510)Segment Assets Real Estate 7,20,958 7,16,324 6,73,482 7,20,958 6,73,482 7,16,870 Hospitality 89,392 90,877 98,055 89,392 98,055 94,680 4,50,996 4.55,657 4.54.405 4.34.844 4.55.657 4.34.844 Leasing 94,795 94,795 1.19.463 Unallocated assets 1.87,196 2,06,701 1.87,196 Total Segment Assets 14,53,203 14,68,307 13,01,176 14,53,203 13,01,176 13,82,009 Segment Liabilities Real Estate 5,70,006 5,60,184 4,70,471 5,70,006 4,70,471 5,29,807 21,594 21,594 19,486 Hospitality 18,548 18,858 18,548 57,148 52 363 52 363 64,289 Leasing 61.037 61.037 Unallocated liabilities 5,15,136 5,48,764 5.14.089 5,15,136 5,14,089 5.22,105 **Total Segment Liabilities** 11,64,727 11,84,954 10,58,517 11,64,727 10,58,517 11,35,687

ear to date	Year to date	V
C		Year ended
figures for	figures for	31.03.2021
the current	the preceding	[Audited]
eriod ended	period ended	
31.12.2021	31.12.2020	
Unaudited]	[Unaudited]	
1,48,430	91,052	1,52,398
30,363	6,363	17,769
22,494	4,593	14,456
e 3	eriod ended 11.12.2021 Unaudited] 1,48,430 30,363	riod ended i1.12.2021 31.12.2020 Unaudited] [Unaudited] 1,48,430 91,052 30,363 6,363

The unaudited standalone financial results for the quarter and nine months ended 31.12.2021 can be viewed on the Company website www.brigadegroup.com and also be viewed on the website of NSE and BSE.

Notes to the unaudited consolidated financial results for the quarter and nine months ended December 31, 2021

- 4 In accordance with the Indian Accounting Standard (IND AS) 33 Earnings Per Share, specified under Section 133 of the Companies Act 2013, read with relevant rules issued thereunder, the impact of employee stock options and share warrants which are anti dilutive in nature, have been ignored in the computation of diluted EPS, wherever applicable.
- 5 During the quarter ended December 31, 2021, the paid-up equity share capital of the Company has increased from Rs.22,985 lakhs to Rs. 23,010 lakhs pursuant to allotment of 2,54,431 equity shares on exercise of stock options by employees.
- The outbreak of Covid-19 pandemic globally and in India has caused significant disturbance and slowdown of economic activities, especially in the retail leasing and hospitality segments.

The Group has considered the possible effects that may result from the Covid-19 pandemic on the carrying value of assets [including property, plant and equipment, investment property, capital work in progress, intangible assets, goodwill, investments, inventories, land advances, etc]. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of this pandemic, the Group, as at the date of approval of these financial results has used internal and external sources of information to assess the expected future performance of the Group. The Group has performed sensitivity analysis on the assumptions used and based on the current estimates, the Group expects that the carrying amount of these assets as at December 31, 2021, are fully recoverable.

The Group has also made assessment of the progress of construction work on its ongoing projects during the period of lockdown and has concluded that the same was only a temporary slowdown in activities and has accordingly capitalised/inventorised the borrowing costs incurred in accordance with Ind AS 23.

Further due to prevailing circumstances, the Group has recognized revenues for the quarter and nine months period ended December 31, 2021 in respect of leasing segment having regard to the Group's ongoing negotiations with certain customers on best estimate basis.

- During the year ended March 31, 2021, based on the ongoing proceedings with the relevant regulatory authorities and management's assessment thereon, the Group had ascertained Rs.1,778 lakhs as amount of stamp duty payable pursuant to merger of Brigade Properties Private Limited ('BPPL') and its wholly-owned subsidiary Brookefields Real Estates and Projects Private Limited ('BREPPL'), which was provided for and disclosed as an exceptional item.
 - On July 5, 2021, the Group has received final assessment order from the Karnataka Stamps and Registration Department with an assessed stamp duty payable of Rs.3,872 lakhs. The balance amount of Rs.2,094 lakhs was provided for during the quarter ended June 30, 2021 and disclosed as an exceptional item.
- B During the preceding quarter, the Group has received final assessment order from the Karnataka Stamps and Registration Department with an assessed stamp duty payable of Rs.2,563 lakhs pursuant to demerger of the Company and its wholly owned subsidiaries engaged in hospitality business Brigade Hotel Ventures Limited (BHVL), Brigade Hospitality Services Limited (BHSL) and Augusta Club Private Limited (ACPL). Further, the Group has also received final assessment order with an assessed stamp duty payable of Rs 167 lakhs from the sub registrar of Chennai South Division with regard to demerger of Subramaniam Engineering Limited and SRP Prosperita Hotel Ventures Limited.
 - The Group had recorded provision of Rs. 1,154 lakhs in earlier periods. The balance amount of Rs.1,576 lakhs was provided for during the preceding quarter and disclosed as an exceptional item.
- 9 The Group has paid land advances of Rs 3,860 lakhs that are under litigation. The underlying loans and advances are considered as good and recoverable based on the legal evaluation by the management of the ultimate outcome of the legal proceedings.
- 10 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 11 During the quarter ended December 31, 2021, Celebrations LLP and Brigade Flexible Office Spaces LLP have been converted to private limited Companies with effect from November 08, 2021 and November 22, 2021 respectively.

For and on behalf of the Board of Directors of

BRIGADE ENTERPRISES LIMITED
MYSORE
RAMACHANDRASETTY

JAISHANKAR M. R. Jaishankar

Chairman & Managing Director

Bengaluru, India February 03, 2022

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru – 560 001, India

Tel: +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Brigade Enterprises Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Brigade Enterprises Limited (the "Company") for the quarter ended December 31, 2021 and year to date from April 01, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended ('the Act'), read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above and based on the consideration of the review reports of other auditors of the limited liability partnership firms ("LLP's") referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. Emphasis of Matter

We draw attention to:

- i) Note 4 to the Statement, which describes the management's evaluation of Covid-19 impact on the future business operations and future cash flows of the Company and its consequential effects on the carrying value of its assets. In view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent periods is highly dependent upon conditions as they evolve.
- ii) Note 5 to the Statement, in connection with certain ongoing legal proceedings in the Company. Pending resolution of the legal proceedings, the underlying loans and advances are considered as good and recoverable, basis legal evaluation done by the management.

Our conclusion on the Statement is not modified in respect of the above matters.

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

6. The accompanying Statement of quarterly interim standalone financial results includes the reviewed financial results in respect of 2 LLP's whose interim financial results and other financial information reflect total revenues of Rs 206 lakhs and Rs 823 lakhs, total net profit after tax of Rs. 22 lakhs and Rs 173 lakhs and total comprehensive income of Rs. 22 lakhs and Rs 173 lakhs for the quarter ended on December 31, 2021 and for the period from April 01, 2021 to December 31, 2021 respectively, as considered in the Statement which have been reviewed by their respective auditors. The reports of such other auditors on interim financial results of these LLP's have been furnished to us, and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these LLP's, is based solely on the reports of such other auditors.

Our conclusion on the Statement is not modified in respect of the above matter.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

NAVIN
KUMAR
AGARWAL
AGARWAL
Date: 2022.02.03
15:48:22 +05'30'

per Navin Agrawal

Partner

Membership No.: 056102

UDIN: 22056102AAFUUO9143

Place: Kolkata

Date: February 03, 2022

BRIGADE ENTERPRISES LIMITED
Corporate Identity Number (CIN): L85110KA1995PLC019126

Regd. Office: 29th & 30th Floor, World Trade Center, Brigade Gateway Campus, 26/1,
Dr Rajkumar Road, Malleswaram-Rajajinagar, Bangalore 560 055
Phone: +91-80-41379200, 22217017-18 Fax:+91-80-2221 0784
Email: enquiry@brigadegroup.com Website: www.brigadegroup.com



Statement of Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2021

			s for the quarter and i		•	-	(Rs. in lakhs)
	Particulars	Quarter ended 31.12.2021 [Unaudited]	Preceding Quarter ended 30.09.2021 [Unaudited]	Corresponding Quarter ended 31.12.2020 [Unaudited]	Year to date figures for the current period ended 31.12.2021 [Unaudited]	Year to date figures for the preceding period ended 31.12.2020 [Unaudited]	Year ended 31.03.2021 [Audited]
1	Income						
_	(a) Revenue from operations	67,980	56,486	52,485	1,48,430	91.052	1,52,398
	(b) Other income	3,402	3,976	2,667	10,117	8,165	11,295
	Total income	71,382	60,462	55,152	1,58,547	99,217	1,63,693
2	Expenses						
	(a) Sub-contractor cost	19,516	18,053	14,126	49,020	31,429	46,170
	(b) Cost of raw materials, components and	696	850	822	2,182	1,782	2,832
	stores consumed						
	(c) Land purchase cost (d) Decrease/ (Increase) in inventories of	127 21,443	10,972 5,237	26,670 (6,910)	11,099 26,427	26,670 (6,346)	50,821 (9,605)
	stock of flats, land stock and work-in-progress	21,443	3,237	(0,510)	20,427	(0,540)	(2,003)
	(e) License fees and plan approval charges	381	705	10	1,312	565	1,738
	(f) Architect and consultancy fees	226	500	260	891	781	913 8,972
	(g) Employee benefits expense (h) Finance cost	3,253 3,355	3,005 3,628	2,533 5,058	8,774 10,918	6,182 15,219	19,759
	(i) Depreciation and amortization expense	2,214	2,244	2,312	6,446	6,388	8,658
	(j) Other expenses	3,887	4,283	2,503	11,115	6,184	10,316
	Total expenses	55,098	49,477	47,384	1,28,184	88,854	1,40,574
3	Profit before exceptional items and tax (1-2)	16,284	10,985	7,768	30,363	10,363	23,119
4	Exceptional items	-	=	4,000	-	4,000	5,350
5	Profit before tax (3-4)	16,284	10,985	3,768	30,363	6,363	17,769
6	Tax expense						
	(i) Current tax	2,651	1,181	853	4,465	1,533	4,609
	(ii) Deferred tax charge/(credit) Total	1,618 4,269	1,598 2,779	247 1,100	3,404 7,869	237 1,770	(1,296) 3,313
7							
′	Net profit for the period (5-6)	12,015	8,206	2,668	22,494	4,593	14,456
8	Other comprehensive income					(1.6)	(4.45)
	(i) Items that will not be reclassified to profit and loss	-	-	-	-	(14)	(145)
	(ii) Income tax relating to items that will not be reclassified to profit and loss	-	-	-	-	3	37
	Total	-	-	-	-	(11)	(108)
9	Total Comprehensive Income for the period [Comprising Net profit for the period and Other Comprehensive Income (7+8)]	12,015	8,206	2,668	22,494	4,582	14,348
10	Formings per equity shows						
10	Earnings per equity share: (of Rs. 10/- each) (not annualised):						
	(of Rs. 10/- each) (not annualised): a) Basic	5.22	3.57	1.29	10.04	2.23	6.99
	b) Diluted	5.21	3.56	1.28	10.01	2.21	6.96
11	Paid-up equity share capital	23,010	22,985	20,829	23,010	20,829	21,091
12	(Face value of Rs. 10/- each) Other equity						2,56,638
Ĺ	outer equity						2,50,056

Notes to the unaudited standalone financial results for the quarter and nine months ended December 31, 2021

1 The above standalone financial results of Brigade Enterprises Limited ('the Company') has been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on February 03, 2022.

(Rs. in lakhs)

2,96,171

2,14,673

5.32.035

21.191

3,11,403

22,620

1,99,105

5,33,128

2 Details of standalone segment-wise revenue, results and capital employed:

$\overline{}$							(KS. III IdKIIS)
		Quarter ended	Preceding Quarter	Corresponding	Year to date	Year to date	Year ended
		31.12.2021	ended	Quarter ended	figures for	figures for	31.03.2021
		[Unaudited]	30.09.2021	31.12.2020	the current period	the preceding	[Audited]
	Particulars		[Unaudited]	[Unaudited]	ended 31.12.2021	period ended	
					[Unaudited]	31.12.2020	
					,	[Unaudited]	
						` '	
I	Segment Revenue						
	Real Estate	60,571	50,509	47,178	1,30,403	76,055	1,30,268
	Leasing	7,392	5,870	5,273	17,859	14,926	22,024
	Total	67,963	56,379	52,451	1,48,262	90,981	1,52,292
	Add: Share of profits in subsidiary limited liability	17	107	34	168	71	106
	partnership firms						
	Revenue From Operations	67,980	56,486	52,485	1,48,430	91,052	1,52,398
II	Segment Results						
	Real Estate	15,847	11,392	9,218	31,785	15,256	28,301
	Leasing	4,051	2,729	3,005	9,078	7,060	11,515
	Profit before Tax and Interest	19,898	14,121	12,223	40,863	22,316	39,816
	Less: Finance costs	(3,355)	(3,628)	(5,058)	(10,918)	(15,219)	(19,759)
	Less: Other unallocable expenditure	(3,678)	(3,591)	(2,098)	(9,867)	(4,970)	(8,339)
	Less: Exceptional items	-	-	(4,000)	-	(4,000)	(5,350)
	Add: Share of profits in subsidiary limited liability	17	107	34	168	71	106
	partnership firms						
	Add: Other Income	3,402	3,976	2,667	10,117	8,165	11,295
	Profit before Tax	16,284	10,985	3,768	30,363	6,363	17,769
III	Segment Assets						
	Real Estate	3,42,910	3,63,881	3,66,793	3,42,910	3,66,793	3,76,435
	Leasing	1,44,049	1,45,878	1,44,375	1,44,049	1,44,375	1,40,041
	Unallocated assets	3,53,325	3,39,639	2,85,219	3,53,325	2,85,219	2,94,381
	Total Assets	8,40,284	8,49,398	7,96,387	8,40,284	7,96,387	8,10,857

During the quarter ended December 31, 2021, the paid-up equity share capital of the Company has increased from Rs.22,985 lakhs to Rs. 23,010 lakhs pursuant to allotment of 2,54,431 equity shares on exercise of stock options by employees.

3,13,903

23,283

1,77,014

5.14,200

2,96,171

2,14,67

5.32.035

21.191

25,647

1,75,192

4.92.589

4 The outbreak of Covid-19 pandemic globally and in India has caused significant disturbance and slowdown of economic activities, especially in the retail leasing segment.

2,91,750

25,647

1,75,192

4.92.589

The Company's management has considered the possible effects that may result from the Covid-19 pandemic on the carrying value of assets [including property, plant and equipment, investment property, capital work in progress, investments, inventories, land advances etc]. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of this pandemic, the Company, as at the date of approval of these financial results has used internal and external sources of information to assess the expected future performance of the Company. The Company has performed sensitivity analysis on the assumptions used and based on the current estimates, the Company expects that the carrying amount of these assets, as at December 31, 2021, are fully recoverable.

The Company's management has also made assessment of the progress of construction work on its ongoing projects during the period of lockdown and has concluded that the same was only a temporary slowdown in activities and has accordingly capitalised/inventorised the borrowing costs incurred in accordance with Ind AS 23.

Further due to prevailing circumstances, the Company has recognized revenues for the quarter and nine months period ended December 31, 2021 in respect of leasing segment having regard to the Company's ongoing negotiations with certain customers on best estimate basis.

- 5 The Company has paid land advances of Rs 3,860 lakhs that are under litigation. The underlying loans and advances are considered as good and recoverable based on the legal evaluation by the management of the ultimate outcome of the legal proceedings.
- The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 7 During the quarter ended December 31, 2021, Brigade Flexible Office Spaces LLP has been converted to a private limited Company with effect from November 22, 2021.

For and on behalf of the Board of Directors of BRIGADE ENTERPRISES LIMITED

MYSORE
RAMACHANDRASETTY

The Control of the Board of Directors of Direct

JAISHANKAR M. R. Jaishankar

IV

egment Liabilities Real Estate

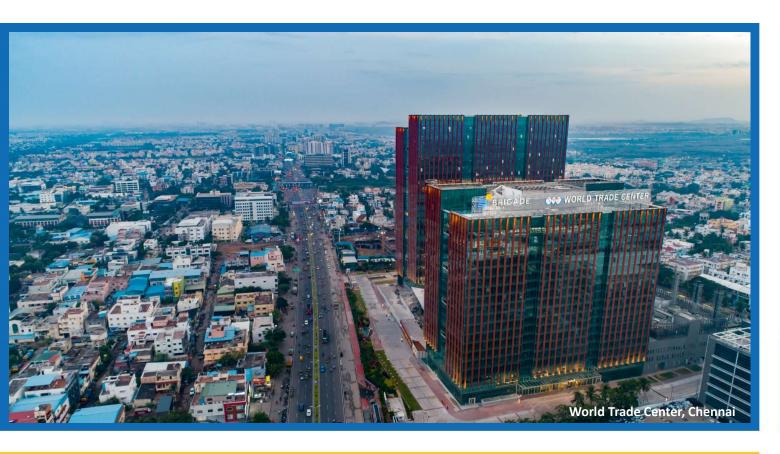
Unallocated liabilities

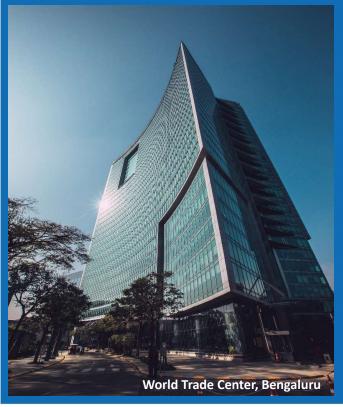
Leasing

otal Liabilities

Chairman & Managing Director

Bengaluru, India February 03, 2022





BRIGADE ENTERPRISES LIMITED

Investor Presentation – 9M FY22

(CIN: L85110KA1995PLC019126)



Brigade - A brand that puts values first



About us

- Leading property developer in South Indian real estate market with over 35 years of experience
- Reputation of developing Grade A properties
- Business Portfolio of Residential, Lease Rentals and Hospitality projects
- Consistent EBITDA margin of ~26%-28% for the past six years
- Rated A+ 'Stable' from ICRA and CRISIL
- Ranked amongst the 100 Best Places to Work in India for eleven consecutive years by GPTW Institute

Our Values

Shared Vision:

To be a **World Class** Organization in our Products, Processes, People & Performance

Shared Mission:

To be the **Preferred Developer** of Residential, Commercial & Hospitality Spaces in the market in which we operate, without compromising on our values, for the **benefit of all our stakeholders**

Core Values:

QC-First – **Q**uality, **C**ustomer Centricity, **F**air, Innovative, **R**esponsible **S**ocially, **T**rustworthy

Presence



Segments highlights



Real Estate - On Sale Basis

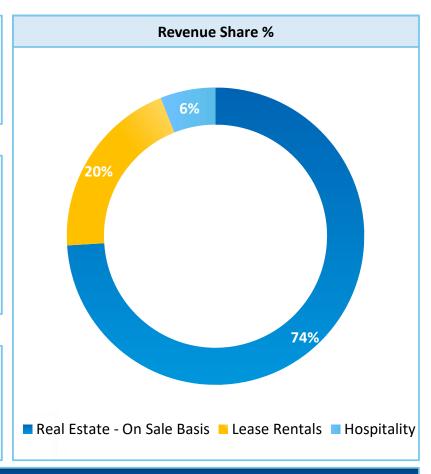
- Q3 FY22 Sales area was ~1.1 Mn sft and corresponding Sale value was INR 6,842 Mn
- Sales volume was ~3.2 Mn sft in 9M FY22, an 8% increase from 9M FY21
- Achieved sale value of INR 19,948 Mn during 9M FY22, a 14% increase from 9M FY21
- Average realization increased by 6% YoY to INR 6,298/sft in 9M FY22

Lease Rentals

- Leased ~0.4 Mn sft during Q3 FY22; Active pipeline of ~0.8 Mn sft
- **Demand for larger spaces has increased** while mid and small-size RFPs demand remains constant
- Retail vertical achieved a 100% sales consumption recovery over Q3 FY20 for like-to-like brands;
 Multiplexes performed well due to new releases
- Mall portfolio witnessed good traction on leasing front, wherein ~0.1 Mn sft is under fitout

Hospitality

- Portfolio achieved AGOP of INR 167 Mn during Q3 FY22 An increase of 99% from Q2 FY22 in absolute terms
- Portfolio Occupancy improved in Q3 FY22 and stood at 59% vs 45% in Q2 FY22; Occupancy was
 62% in December-21 (pre-covid levels)
- Portfolio ARR increased by 21% in Q3 FY22 as compared to Q2 FY22 70% of pre-covid levels



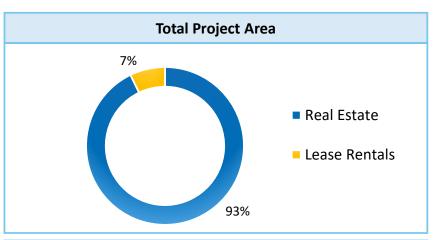
Cash Flow from Operating activities for Q3 FY22 was INR 3,408 Mn, 60% higher than Q2 FY22

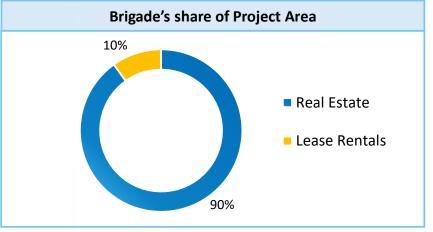
Summary: Ongoing Projects



Area in Mn sft

			Area III WIII SJE
Projects	Project Area	Co Share	LO/JV share
Real Estate projects for sale	7.74	5.02	2.72
Brigade Orchards *	0.54	0.27	0.27
Brigade Cornerstone Utopia*	5.02	3.33	1.69
Brigade Residences at WTC Chennai*	0.57	0.29	0.28
Brigade El Dorado*	2.89	2.89	-
Total Real Estate (A)	16.76	11.80	4.96
Brigade Twin Towers*	1.30	1.30	-
Total Leasing (B)	1.30	1.30	-
Total (A+B)	18.06	13.10	4.96





^{*} Projects in SPV

Contents



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- 2 Leasing segment witnesses traction
- **3** Strong rebound in Hospitality Segment
- 4 Financial Performance
- 5 Land bank
- 6 Projects launched and upcoming launches



Highlights: Real Estate - Q3 FY22



- Achieved pre-sales of ~1.1 Mn sft with a Sale value of INR 6,842
 Mn in Q3 FY22
- Average realization was INR 6,281/sft in Q3 FY22
- Strong pipeline of ongoing projects of ~16.8 Mn sft
- Real estate debt reduced by INR 523 Mn during Q3 FY22 due to good sales and collections

Strong pipeline of upcoming projects of **2.4 Mn sft** with key projects -

Bengaluru

- Brigade Orchards Goldspire Block
- Brigade Komarla Heights
- Brigade Atmosphere Phase 2
- Brigade Orchards Ivory Block
- Brigade Millennium Annexe
- Brigade Laguna
- Brigade Plots at Mysore
- Brigade Plots at Orchards



Group Sales Snapshot

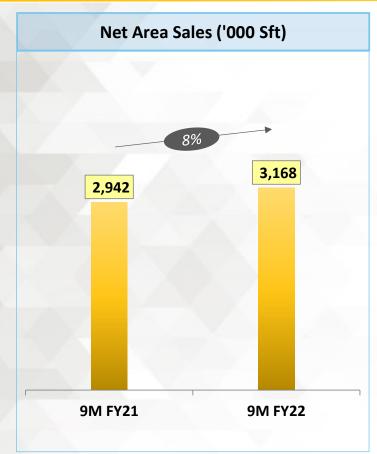


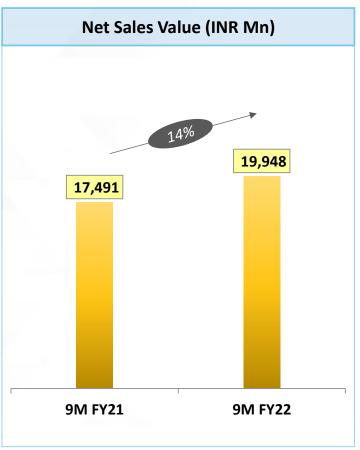
Particulars	9M FY22	9M FY21	9M FY22 on 9M FY21	Q3 FY22	Q2 FY22	Q3 FY21	Q3 FY22 on Q2 FY22	Q3 FY22 on Q3 FY21		
(/F 1 1 1 1 1 1 1 1 1	Net Area Sales ('000 sft)									
Residential	3,128	2,842	10%	1,083	1,294	1478	(16%)	(27%)		
Commercial	40	100	(60%)	7	19	55	(63%)	(88%)		
Total	3,168	2,942	8%	1,090	1,313	1533	(17%)	(29%)		
	A		Net So	ale Value (INR Mr)					
Residential	19,574	16,682	17%	6,801	8,085	8,793	(16%)	(23%)		
Commercial	374	809	(54%)	41	221	439	(81%)	(91%)		
Total	19,948	17,491	14%	6,842	8,306	9,232	(18%)	(26%)		
Realization (INR/sft)	6,298	5,945	6%	6,281	6,322	6,022	(1%)	4%		

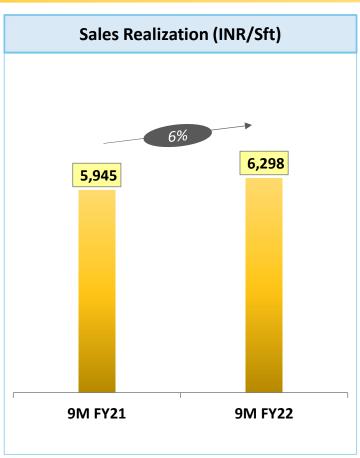
Average realization increased by 6% to INR 6,298/sft in 9M FY22

9M FY22 Sales Performance – Real Estate









Achieved Pre-sales of ~3.2 Mn sft during 9M FY22

BRIGADE

Consolidated synopsis of Real Estate Projects

Particulars	Ongoing BEL Projects	Ongoing SPV Projects*	Stock	Sales	Total
			In Mn sft		
			BEL	SPV	
Total super built-up area of projects on sale basis	15.66	1.11	0.74	0.63	18.14
Less: Landowner share	4.41	-	-	-	4.41
Company share of saleable area	11.25	1.11	0.74	0.63	13.73
Sold till date	7.30	0.68	-	-	7.98
To be sold	3.95	0.43	0.74	0.63	5.75
			INR Mn		
Estimated receipts	65,184	9,294	8,415	6,045	88,938
From sold units	41,268	5,699	4,509	2,861	54,337
From unsold units	23,916	3,595	3,906	3,184	34,601
Collections to date on sold units	21,872	2,731	2,793	1,790	29,186
Remaining to be collected from sold units	19,396	2,968	1,716	1,071	25,151
Remaining to be collected from sold and unsold units [A]	43,312	6,563	5,622	4,255	59,752
Estimated Total Cost	51,484	6,691	2,354	2,532	63,061
Cost incurred till date	20,497	4,457	2,354	2,532	29,840
Remaining Cost to be incurred [B]	30,987	2,234	-	-	33,221
Gross Operating Cash Flows [A] – [B]	12,325	4,329	5,622	4,255	26,531
Present Borrowings [C]	1,168	67	99	1,595	2,929
Net Operating Cash Flows projected [A] - [B] - [C]	11,157	4,262	5,523	2,660	23,602

^{*} Brigade Orchards and Brigade Residences at WTC Chennai

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- **Leasing segment witnesses traction**
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Our Leasing Portfolio: Operating Assets



Particulars	Leasable Area	Leased	Hard Option	To be transacted
Brigade Tech Gardens	3.00	1.44	0.20	1.36
WTC Chennai	2.01	1.43	0.04	0.54
WTC Bengaluru	0.62	0.62	-	-
Brigade Opus	0.30	0.24	-	0.06
Brigade Bhuwalka Icon	0.19	0.19	-	-
WTC Kochi	0.77	0.62	-	0.15
Brigade Financial Center, Gift City	0.29	0.12	-	0.17
Brigade Southfield	0.15	0.15	-	-
Orion Gateway	0.83	0.77	-	0.06
Orion Uptown	0.27	0.22	-	0.05
Orion Avenue (BEL Share)	0.15	0.12	-	0.03
Brigade Vantage, Chennai	0.06	0.06	-	-
Others	0.06	0.03	-	0.03
Total	8.70	6.01	0.24	2.45





(INR Mn)

Project	Estimated cost	Incurred	Balance*
Brigade Twin Towers	5,999	1,564	4,435
Total Commercial Lease	5,999	1,564	4,435

^{*}As of December 21



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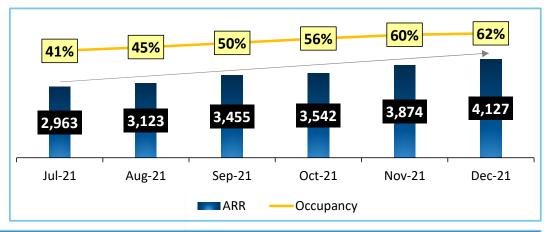
Strong rebound in Hospitality Segment



- Witnessed significant revival of demand with a good mix of leisure travelers, banquet events and Corporate travel business; Corporate travel accounted for 25% of Room Night Sales
- Occupancy was 59% in Q3 FY22 vs 45% in Q2 FY22; ARR increased by 21% in Q3 FY22 from Q2 FY22, reaching 70% of pre-covid levels
- Occupancy reached pre-covid levels in December-21, however, ARR continued to be lower
- International business remains subdued and continues to be so until international travel resumes fully
- Portfolio remained GOP positive throughout Q3 FY22, however, new restrictions in January-22 will have some short term impact







Hospitality portfolio achieved AGOP of INR 167 Mn during Q3 FY22 – An increase of 99% from Q2 FY22

Contents



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Consolidated Financials: Snapshot



(INR Mn)

Particulars	9M FY22	9M FY21	9M FY22 on 9M FY21	Q3 FY22	Q2 FY22	Q3 FY21	Q3 FY22 on Q2 FY22	Q3 FY22 on Q3 FY21
Revenue	21,008	11,895	77%	9,332	7,761	6,537	20%	43%
EBITDA	6,054	3,140	93%	2,697	2,157	1,575	25%	71%
Finance costs	3,342	2,568	30%	1,083	1,128	856	(4%)	27%
Profit before depreciation	2,712	571	375%	1,614	1,029	719	57%	124%
Depreciation	2,597	1,709	52%	871	881	591	(1%)	47%
Profit/(Loss) before share from Associate & Exceptional item	115	(1,137)	-	743	148	127	402%	485%
Add: Profit from Associate	26	21	24%	8	8	6	-	33%
Less: Exceptional Item	367	400	(8%)	-	156	400	-	-
PBT	(226)	(1,516)	-	751	(1)	(267)	-	-
Tax charge / (credit)	305	(357)	-	287	135	(52)	113%	-
PAT	(531)	(1,160)	-	464	(136)	(215)	-	-
PAT after MI	503	(859)	-	784	120	(161)	553%	-
EBITDA/Revenue	29%	26%		29%	28%	24%		
PBT/Revenue	(1%)	(13%)		8%	_	(4%)		
PAT/Revenue	(3%)	(10%)		5%	(2%)	(3%)		

^{*}PAT: Profit After Tax, PBT: Profit Before Tax, EBITDA: Earnings Before Interest Tax Depreciation Amortization, MI: Minority Interest, () indicates negative figure

Business Segment Performance: 9M FY22



(INR Mn)

Particulars	Real Estate	Lease Rental	Hospitality	Total
Revenue	15,611	4,158	1,239	21,008
as % of Total	74%	20%	6%	100%
Direct Expenses	10,702	41	160	10,903
Admin Expenses	609	869	477	1,955
Selling Cost	415	185	51	651
Employee cost	845	273	327	1,445
EBITDA	3,040	2,790	224	6,054
EBITDA / Revenue %	19%	67%	18%	29%
Finance costs	565	2,371	406	3,342
PBDT	2,475	419	(182)	2,712
Depreciation	63	2,003	531	2,597
РВТЕ	2,412	(1,584)	(713)	115
PBTE/ Revenue %	15%	(38%)	(58%)	1%

^{*}PAT: Profit After Tax, PBTE: Profit Before Tax & Exceptional Items, EBITDA: Earnings before Interest Tax Depreciation Amortization, MI: Minority Interest, () indicates negative figure



Consolidated Cash Flows

(INR Mn)

Particulars	Q3 FY22	Q2 FY22	Q3 FY21	9M FY22	9M FY21
Operating Activities	Q31122	QZTTZZ	Q31121	31411122	SIVITIZI
Total Collections	10,951	9,369	6,819	27,492	15,935
Direct Cost/Construction Cost	(4,155)	(3,712)	(2,676)	(11,355)	(6,680)
Landowner Payments	(982)	(939)	(524)	(2,540)	(1,235)
Employee and Admin Expenses	(831)	(1,059)	(635)	(2,628)	(1,529)
Sales & Marketing Expenses	(455)	(302)	(181)	(979)	(488)
Statutory Payments	(1,047)	(1,210)	(296)	(2,779)	(789)
Other Payments	(73)	(13)	(9)	(111)	(65)
Net Cash Flow from Operating Activities (A)	3,408	2,134	2,498	7,100	5,149
Investment Activities		, -		,	0,210
Cash from Investment Activities (FD & MF)	1,737	2,650	1,011	6,004	2,549
Construction Cost (CWIP/Capex Projects)	(732)	(588)	(1,357)	(1,958)	(3,928)
Investment in Land/JD/JV/TDR	(192)	(190)	112	(392)	(1,613)
Other Investments (FD & Mutual Fund)	(3,304)	(2,124)	(1,263)	(12,260)	(3,743)
Net Cash Flow from Investment Activities (B)	(2,491)	(252)	(1,497)	(8,606)	(6,735)
Financing Activities			, , ,		, , ,
Debt Drawdown	2,537	6,577	1,498	12,027	9,368
Investment by PE	-	500	10	750	510
Proceeds from QIP/ESOP/Share Warrants	42	37	250	5,087	519
Dividend Payment	A - A	(252)	-	(252)	-
Debt Repayment	(2,936)	(7,766)	(1,841)	(14,185)	(6,682)
Finance costs	(779)	(831)	(982)	(2,488)	(2,738)
Net Cash Flow from Financing Activities (C)	(1,136)	(1,735)	(1,065)	939	977
Net Cash Flows for the Period (A+B+C)	(219)	147	(64)	(567)	(609)

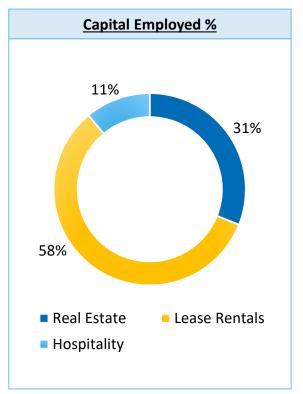
Total collections were INR 27,492 Mn in 9M FY22, a 73% increase from 9M FY21





(INR Mn)

Segment	Equity (A)	Debt (B)	Capital Employed (A+B)	D/E Ratio (A/B)	PBD*/ Equity %	Operating Capital Employed (OCE)	EBITDA/ OCE %
Real Estate	21,042	2,929	23,971	0.14	16%	23,971	18%
Hospitality	2,679	5,989	8,668	2.24	(4%)	8,333	5%
Leasing	12,339	32,100	44,439	2.60	6%	39,277	9%
Less: Cash Balance		13,116		-			
Total	36,060	27,902	77,078	0.77	5%	71,581	12%



Net Debt to Equity ratio stands reduced to 0.77 as on 31st December 21

Note: PBD/Equity and EBITDA/OCE percentages are calculated based on trailing four quarter numbers

*PBD: Profit Before Depreciation & Tax (After Interest)

Consolidated Debt Profile



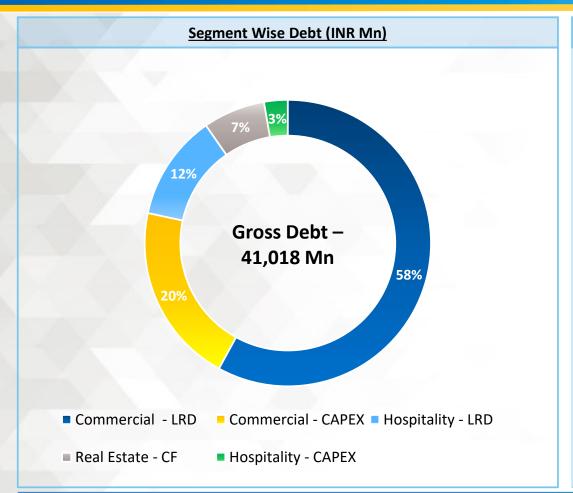
(INR Mn)

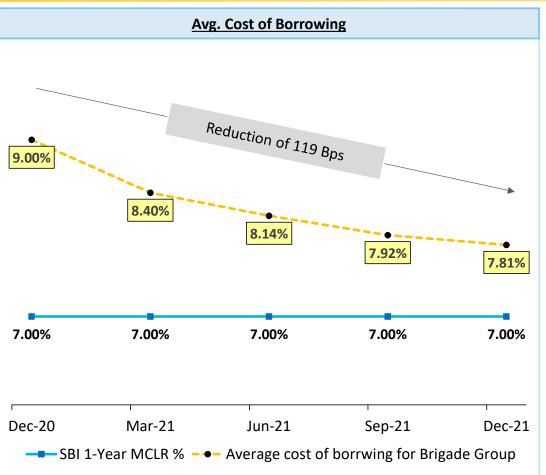
Particulars	December-21	September-21	December-20	
Real Estate	2,929	3,451	6,084	
Hospitality	5,989	6,100	5,738	
GOP Securitised	4,899	5,015	4,257	
Capex	1,090	1,085	1,481	
Leasing	32,100	31,725	31,169	
Securitised Lease Rental	23,752	23,564	17,193	
Capex	8,348	8,161	13,976	
Less: Cash & Cash Equivalents	13,116	11,670	4,852	
Net Debt	27,902	29,606	38,139	
Less: SPV Partner's share of debt	9,337	9,319	8,660	
Exposure of BEL	18,565	20,287	29,479	
Cost of Debt (Consolidated)	7.81%	7.92%	9.00%	
Credit Rating	[ICRA] A+ (Stable), CRISIL A+/Stable	[ICRA] A+ (Stable), CRISIL A+/Stable	[ICRA] A (Stable), CRISIL A/Stable	

Gross debt figure for December-21 includes INR 19,022 Mn debt taken in SPV's where BEL's share is INR 9,685 Mn

BRIGADE

Debt Profile & Cost of Borrowing





Refinanced high cost loans during the quarter; Average cost of borrowing is at an all time low of 7.81%

Standalone Financial Statement



(INR Mn)

				(211111111				
Particulars	9M FY22	9M FY21	9M FY22 on 9M FY21	Q3 FY22	Q2 FY22	Q3 FY21	Q3 FY22 on Q2 FY22	Q3 FY22 on Q3 FY21
Turnover	15,855	9,922	60%	7,139	6,046	5,515	18%	29%
EBITDA	4,773	3,197	49%	2,186	1,685	1,514	30%	44%
Finance costs	1,092	1,522	(28%)	336	362	506	(7%)	(34%)
Profit before depreciation	3,681	1,675	120%	1,850	1,323	1,008	40%	84%
Depreciation	645	639	1%	222	224	231	(1%)	(4%)
PBTE	3,036	1,036	193%	1,628	1,099	777	48%	110%
Less: Exceptional Items	<u> </u>	400	-	-	-	400	-	-
PBT	3,036	636	377%	1,628	1,099	377	48%	332%
Tax charge / (credit)	787	177	345%	427	278	110	54%	288%
PAT	2,249	459	390%	1,201	820	267	46%	350%
EBITDA/Revenue	30%	32%	4_4	31%	28%	27%		
PBT/Revenue	19%	6%		23%	18%	7%		
PAT/Revenue	14%	5%		17%	14%	5%		

^{*} PAT: Profit After Tax, PBTE: Profit Before Tax & Exceptional Items, PBT: Profit Before Tax, EBITDA: Earnings Before Interest Tax Depreciation Amortization

Contents



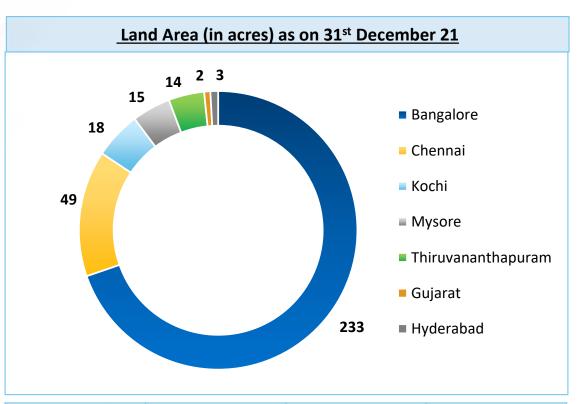
- 1 Real Estate performance remains resilient
- 2 Leasing segment witnesses traction
- **3** Strong rebound in Hospitality Segment
- 4 Financial Performance
- 5 Land bank
- 6 Projects launched and upcoming launches



Brigade's Land Bank







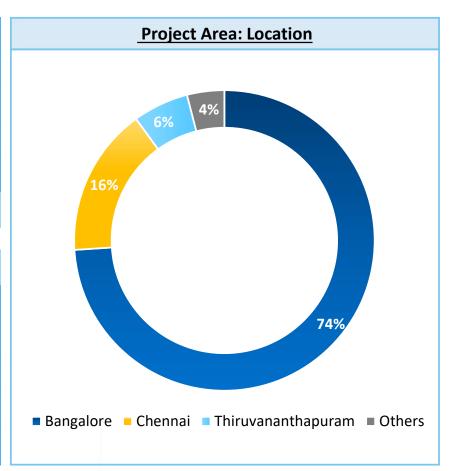
Total Land Area	Cost of Land	Amount Paid	Balance Payable	
(Acres)	(INR Mn)	(INR Mn)	(INR Mn)	
334	9,912	6,246		





	Product	Land Area Project Area (Mn Sft)		BEL Share (Mn Sft)	
	Residential	248	29.5	21.5	
	Commercial-Sale	12	1.2	0.7	
	Commercial-Lease	53	6.8	6.2	
	Hotel	21	0.4	0.4	
	Total	334	37.9	28.8	

Location	Land Area	Project Area (Mn Sft)	BEL Share (Mn Sft)
Bengaluru	232	28	22
Chennai	49	6	4
Thiruvananthapuram	14	2	2
Others (Mysore, Gift City, Hyderabad, Kochi)	39	2	1
Total	334	38	29



Contents



1	Real	Estate	performance	remains	resilient
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- 2 Leasing segment witnesses traction
- **3** Strong rebound in Hospitality Segment
- 4 Financial Performance
- 5 Land bank
- Projects launched and upcoming launches





Projects Launched: 9M FY22

Project	City	Segment	Project Area (Mn Sft)	BEL Economic Interest (Mn Sft)	Quarter Launched
Brigade El Dorado – K Block	Bengaluru	Residential	0.62	0.62	Q1
Brigade Xanadu Cluster 3	Chennai	Residential	0.77	0.47	Q1
Brigade Gem	Bengaluru	Residential	0.18	0.14	Q2
Brigade Northridge Phase 2	Bengaluru	Residential	0.16	0.10	Q2
Brigade Utopia – Eden	Bengaluru	Commercial	0.14	0.14	Q2
Total			1.87	1.47	







Upcoming Launches

Segment	Total Area (Mn sft)	Brigade Economic Interest (Mn sft)	
Residential	2.38	1.35	
Leasing	1.84	1.01	
Total	4.22	2.36	

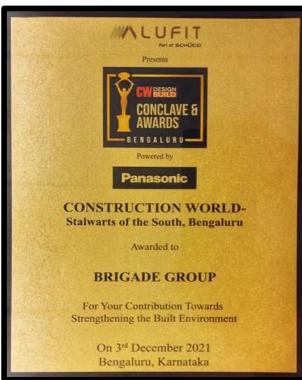


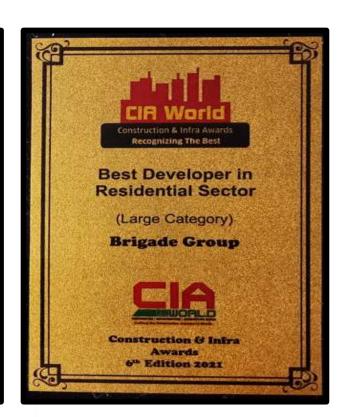


Awards and Accolades – Q3 FY22









Awards and Accolades – Q3 FY22

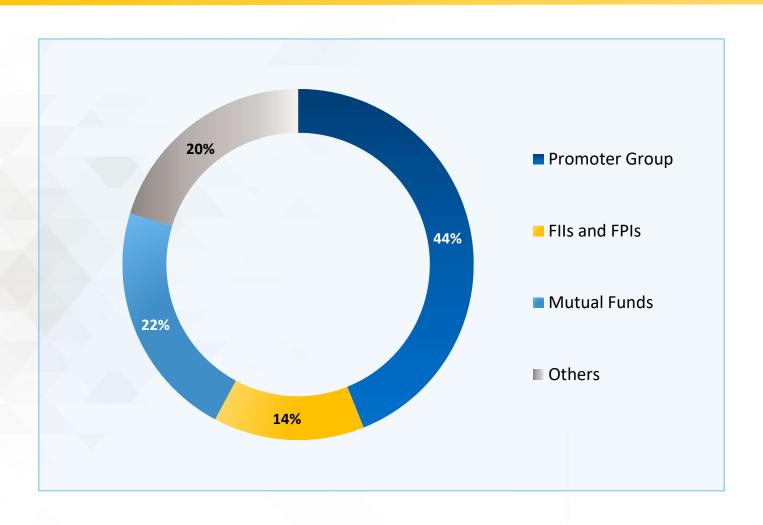




<u>Commercial Project of the year – World Trade Center Chennai</u>







Board of Directors





Chairman and Managing Director

- · Masters in Business Administration
- Part of Promoter Group



Nirupa Shankar

Executive Director

- Masters of Management, Hospitality from Cornell University
- Part of Promoter Group



Aroon Raman

Independent Director

- MBA from Wharton School, University of Pennsylvania
- Author and Entrepreneur



Roshin Mathew

Executive Director

 B Tech and Masters in Building Engineering and Management



Lakshmi Venkatachalam

Independent Director

- · MBA from Boston University
- Retired IAS Officer



Amar Mysore

Executive Director

- Masters in Engineering from Pennsylvania Sate University
- Part of Promoter Group



Dr. Venkatesh Panchapagesan

Independent Director

- CA, CWA, IIM K Alumni
- Faculty at IIM B



Pradeep Kumar Panja

Independent Director

- Masters in Science
- Former MD of SBI



Pavitra Shankar

Executive Director

- MBA, Real Estate & Finance, Columbia Business School
- Part of Promoter Group



Bijou Kurien

Independent Director

- PG Diploma in Business Management
- Rich experience in Retail Sector

Ongoing Residential Projects







Ongoing Commercial Projects

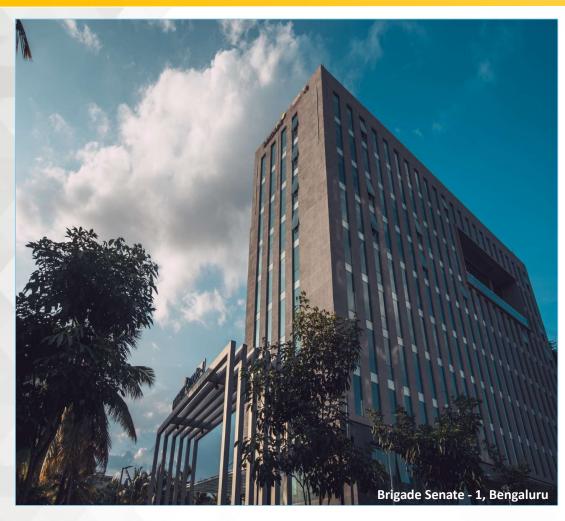






Completed Projects







Email:investors@brigadegroup.com



Thank you

Brigade Enterprises Limited

29th & 30th Floor, World Trade Center Brigade Gateway Campus, Dr Rajkumar Road, Malleswaram-Rajajinagar, Bengaluru 560055

Disclaimer: The information in this presentation contains certain forward-looking statements. These include statements regarding outlook on future development schedules, business plans and expectations of Capital expenditures. These statements are based on current expectations that involve a number or risks and uncertainties which could cause actual results to differ from those anticipated by the Company.

Brigade Reports Net Profit (after MI) of 78 Cr in Q3 FY22

Records a 60% Increase in Cash Flow from Operations, over the Previous Quarter
Leases 0.4 Mn Sqft During Q3 FY22

Bengaluru, February 3, 2022: Brigade Enterprises Ltd. has reported sales of 1.1 mn sft valued at ₹ 684 Cr during Q3 FY22. The company reported cash flow from operating activities at ₹ 341 Cr, 60% higher than Q2 FY22. During the quarter under review, Brigade reduced its real estate debt by ₹ 52 Cr with consistent decrease in cost of debt, the average cost of debt stood at 7.81%. The revenues for Q3 FY 22 increased by 43% and is ₹ 933 Cr as compared to Q3 FY21. The Net Profits after tax and Minority Interest (MI) is ₹ 78 Cr as compared to a loss of ₹ 16 Cr in Q3 FY21.

"Buyer sentiment remains positive as witnessed by the demand in our ongoing and completed projects, with Brigade continuing to be the brand of choice for customers seeking to buy a new home. While Bangalore continues to be the primary contributor, Hyderabad and Chennai have made significant contributions to the business. The momentum in our residential business will continue with the launch of around 2.4 Mn sqft of new projects in the upcoming quarters. Our Office, Retail and Hospitality businesses have made a strong comeback post the first and second COVID waves." said M R Jaishankar, CMD, Brigade Enterprises Limited.

Commenting on the Union Budget Mr. Jaishankar said "Budget 2022, has laid emphasis on building a road map for a strong India to reach a 5 trillion dollar economy. There are many positives, though not much for our Real Estate Sector and the middle class. But ECLGS is a very welcome relief to the much affected MSMEs and Hospitality sector."

Real Estate

- Q3 FY22 Sales area was ~1.1 Mn sft and Sale value for the same period was INR 684 Cr
- Sales volume was ~3.2 Mn sft in 9M FY22, an 8% increase from 9M FY21
- Achieved sale value of INR 1,995 Cr during 9M FY22, a 14% increase from 9M FY21
- Average realization increased by 6% YoY to INR 6,298/sft in 9M FY22
- 2.4 Mn sft of new projects planned to launch in upcoming quarters.

Lease Rentals

- Leased ~0.4 Mn sft during Q3 FY22; Active pipeline of ~0.8 Mn sft
- Demand for larger spaces has increased while mid and small-size RFPs demand remains constant
- Upward trend expected to remain with robust hiring across IT/ITES sector
- Retail vertical achieved a 100% sales consumption recovery over Q3 FY20 for like-to-like brands; multiplexes also did well due to new releases
- 1.8 Mn sft of new projects planned to launch in upcoming quarters.

Hospitality

- Portfolio achieved AGOP of INR 17 Cr during Q3 FY22 An increase of 99% from Q2 FY22 in absolute terms
- Portfolio Occupancy improved in Q3 FY22 and stood at 59% vs 45% in Q2 FY22
- Portfolio ARR increased by 21% in Q3 FY22 as compared to Q2 FY22

Q3 FY21 Financial Highlights (Consolidated)

Revenue stood at ₹ 933 Crs in Q3 FY22 as against 654 crores in Q3 FY21; an increase of 43% EBITDA stood at ₹ 270 Cr in Q3 FY22 as against ₹ 158 Cr in Q3 FY21; an increase of 71%. Net Profit after tax & Minority Interest in Q3 FY22 stood at ₹ 78 Cr as compared to a loss of ₹ 16 Cr in Q3 FY21.

About Brigade Enterprises

Established in 1986, Brigade Enterprises Ltd. is one of India's leading property developers with over three decades of expertise in building positive experiences for all their stakeholders and winning their customers' trust. Brigade has developed many landmark buildings and transformed skylines across South India in the cities of Bengaluru, Mysuru, Hyderabad, Chennai, Ahmedabad and Kochi with developments across Residential, Office, Retail, Hospitality and Education Sectors.

For information on Brigade Group, please visit BrigadeGroup.com or contact us at investors@brigadegroup.com

For more information, please contact:

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