

Schaeffler India Limited · Pune · Maharashtra

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Company Code: 505790

National Stock Exchange of India Limited

Exchange Plaza, C – 1, Block G,
Bandra-Kurla Complex, Bandra (E),
Mumbai-400051

Company Code: SCHAEFFLER

Sub: Presentation made at the 61st Annual General Meeting

30/04/2024

Dear Sir / Madam,

With reference to our letter dated April 26, 2024, regarding the proceedings of the 61st Annual General Meeting (AGM) of the Members of the Company, this is to inform that the enclosed presentation was made by Mr. Harsha Kadam, Managing Director and CEO of the Company at the AGM held on April 26, 2024.

Phone: +912068198464

You are requested to kindly take the same on record.

Thanking you,

Yours faithfully,


For **Schaeffler India Limited**

Ashish Tiwari,

VP - Legal & Company Secretary
ICSI Membership No.: A17735

Encl: As above

SCHAEFFLER



**Schaeffler India
Limited**
**61st Annual General
Meeting**

Harsha Kadam

We pioneer motion

Remembering our interactions in 2023



60th Annual General Meeting
Pune, Maharashtra
26th April 2023



Shareholder Plant Visit
Savli, Vadodara
8th December 2023



Embarking on new frontiers, creating value for all stakeholders

01 Investing for sustained growth

02 Continued trajectory of business wins

03 The Motion Technology Company



Partnering for progress



'Make in India' for the world



Collaborating for success

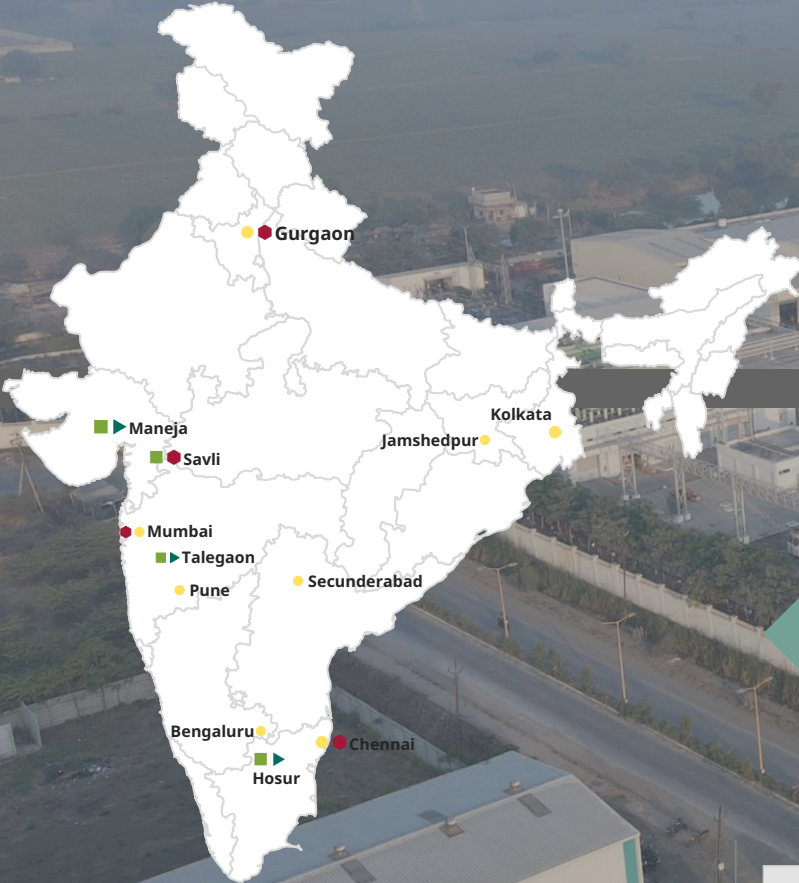


Commitment to innovation

2023

Unforgettable firsts

Building capacities, for an integrated ecosystem



4 Plants

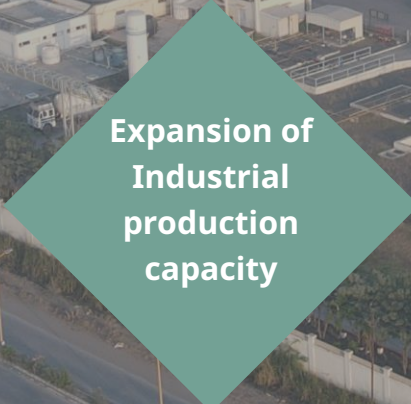
8 Sales Offices

4 CDCs

3 R&D Centers

33,000+ Retail Network

3,383 Employees



+10,000 sq.m
Production space



~10,800 sq.m
Production space



7.7%
Capex as % to Sales



77%
Localization Ratio

Leveraging opportunities and realizing aspirations, together

Continued trajectory of business wins

Automotive Technologies



Automotive Aftermarket



Industrial



KOOVERS : Right Spares. Right Price. Right Time.



900+

Regular Customers

70+

Brands across OE and OES

100%

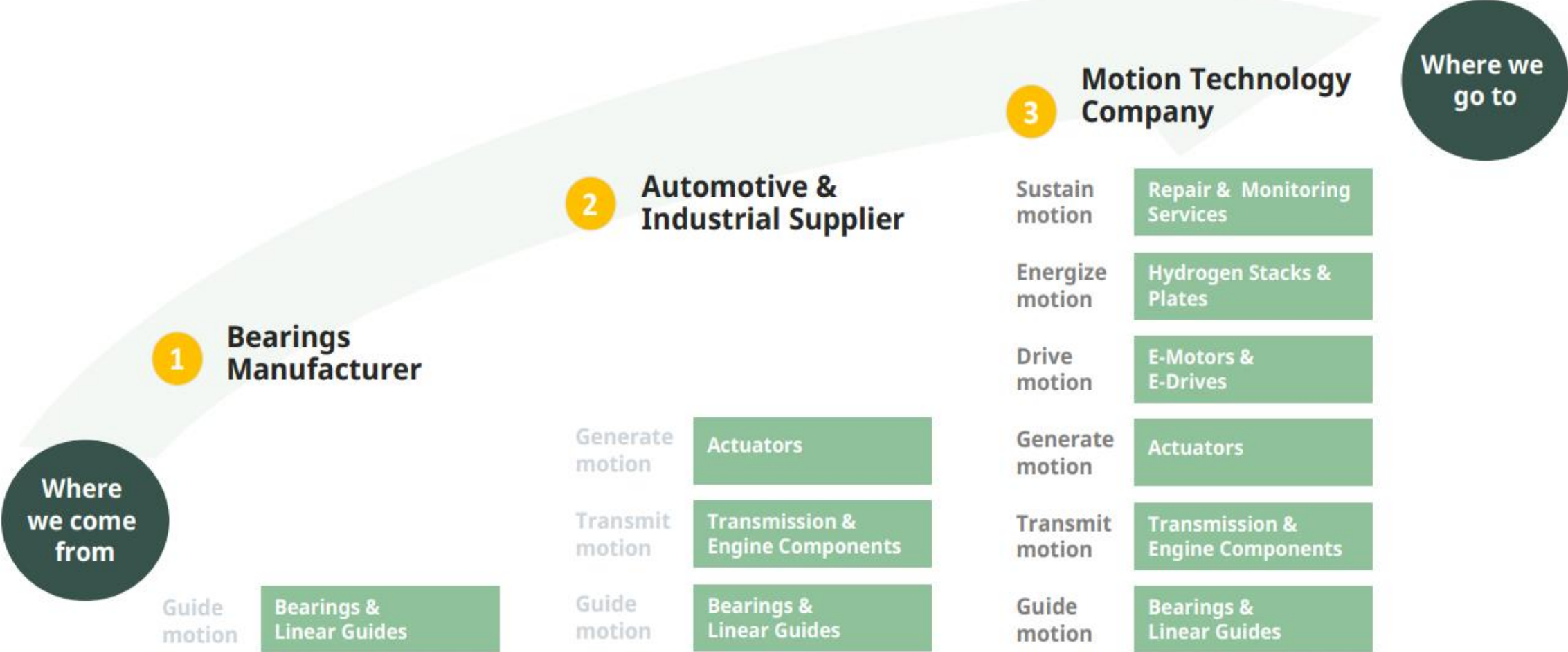
Orders through app

200+

Suppliers of direct material


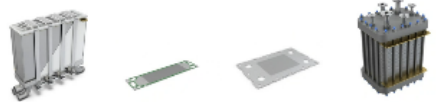




- Fast participation in the B-to-B e-commerce market
- **7,000 workshops**, around **1.8 million part**
- **High customer convenience, enabling tailored aftersales services**
- Strengthens position in the Indian automotive aftermarket, expanding its digital landscape

Our Evolution, 'The Motion Technology Company'



We are proud of our heritage in bearings and prepared for the future as The Motion Technology Company

Product & Service Offering, motion as the connecting element

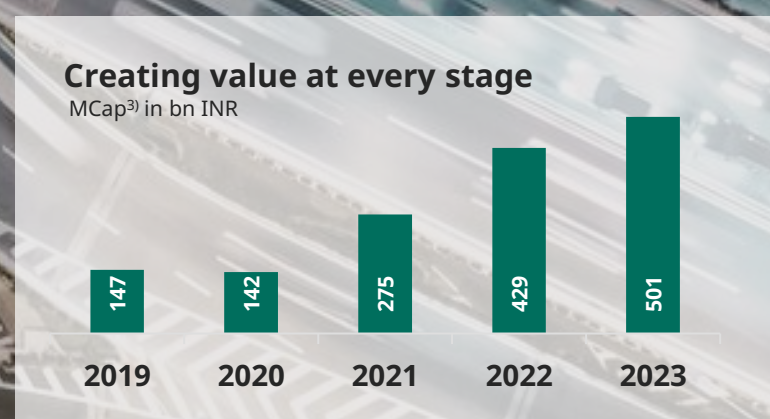
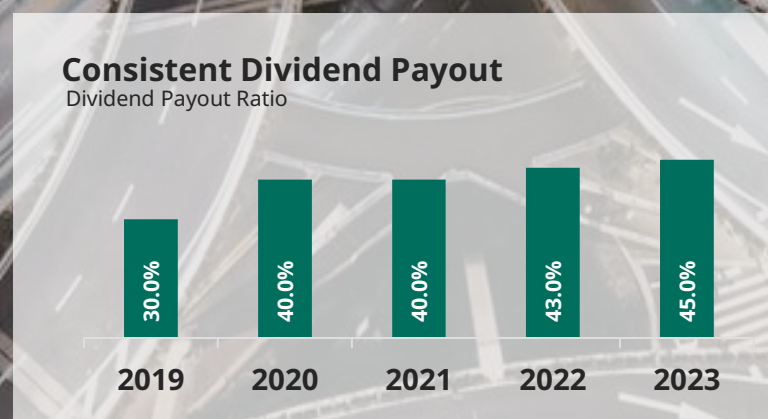
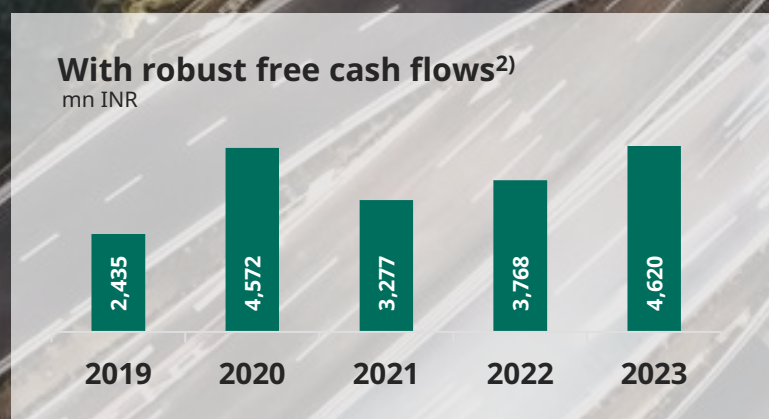
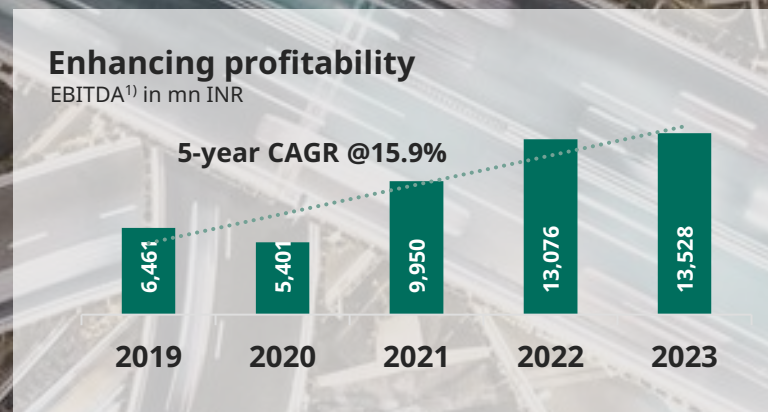
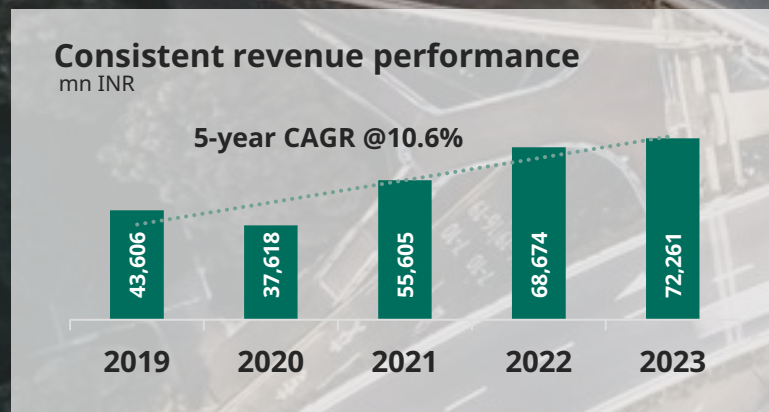
	PRODUCT FAMILIES	PRODUCT & SERVICE OFFERING
Sustain motion	PF 6 Repair & Monitoring Services	
Energize motion	PF 5 Hydrogen Stacks & Plates	
Drive motion	PF 4 E-Motors & E-Drives	
Generate motion	PF 3 Actuators	
Transmit motion	PF 2 Transmission & Engine Components	
Guide motion	PF 1 Bearings & Linear Guides	

Key Aspects

- Product families address customer requirements along all 4 market and 10 sector clusters
- Use all the Schaeffler know-how in our core technologies to create maximum customer value and a unique selling proposition

Motion as the connecting element

Advantage, Schaeffler India



1) EBITDA before exceptional item; 2) Free cash flow before cash-in and outflows for M&A activities; 3) Closing share price as of 31st December

Board of Directors, leading with integrity and accountability

AC RMC NRC



Eranti Sumithasri
Chairperson of the Board
Independent Director

AC SRC NRC



Renu Challu
Independent Director

CSR AC NRC



Arvind Balaji
Independent Director

RMC NRC



Dharmesh Arora
Non-Executive
Non - Independent Director

AC RMC



Andreas Schick
Non-Executive
Non - Independent Director

AC NRC CSR



Amit Kalyani
Independent Director

AC RMC SRC



Hardevi Vazirani
Director – Finance & CFO

SRC CSR RMC

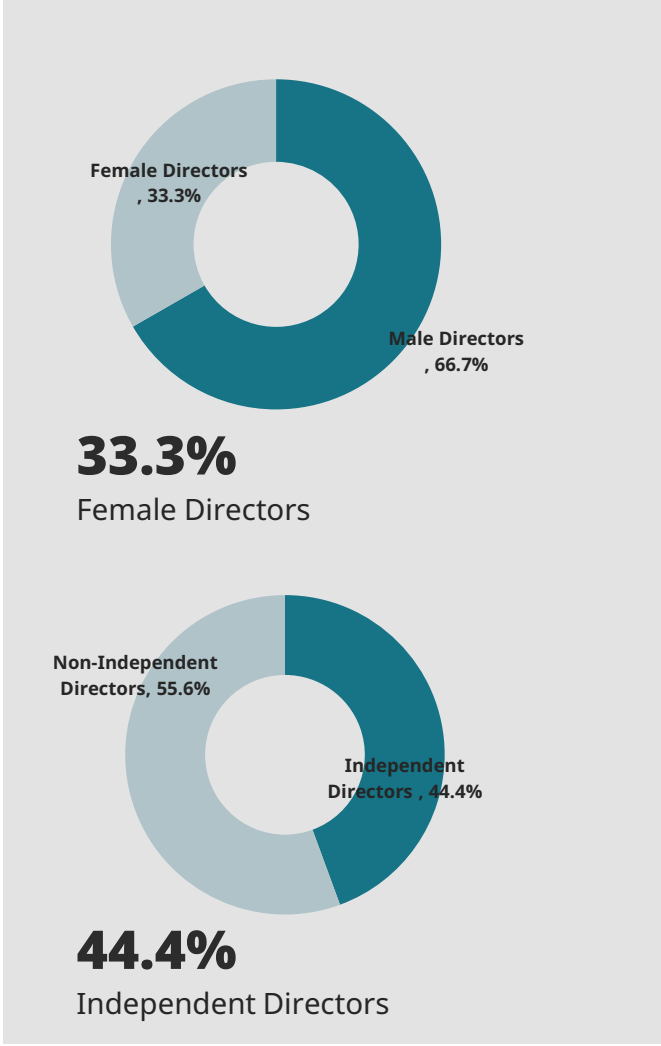


Harsha Kadam
Managing Director & CEO

RMC CSR



Jens Schüler
Non-Executive
Non-Independent Director



AC Audit Committee RMC Risk Management Committee NRC Nomination and Remuneration Committee CSR Corporate Social Responsibility Committee SRC Stakeholders' Relationship Committee

Executive Leadership, a strong team



1. Vinod Acharya
Purchasing

2. Santanu Ghoshal
Human Resources

3. Madhurisha Vippatoori
Chief Technology Officer

4. Debasish Satpathy
Automotive Aftermarket

5. Harsha Kadam
Managing Director &
CEO

6. Hardevi Vazirani
Director - Finance & CFO

7. Sameer Mathur
Chief Operating Officer

8. Seshan Iyer
Industrial

9. Aashish Bhatia
Automotive Technologies

22%
Female representation in
Leadership

11 years
Average tenure in the
organization

52 years
Average age of Leadership
Team

Making a difference, beyond profits

Environment

46% Reduction in GHG emissions	88% Waste recycled
31% Renewable energy consumption	80,061 m³ Recycled and treated water used

Social

5% Diversity Ratio	0.15 Accident Rate
₹160.2 mn CSR Spend	85,037 Lives Impacted

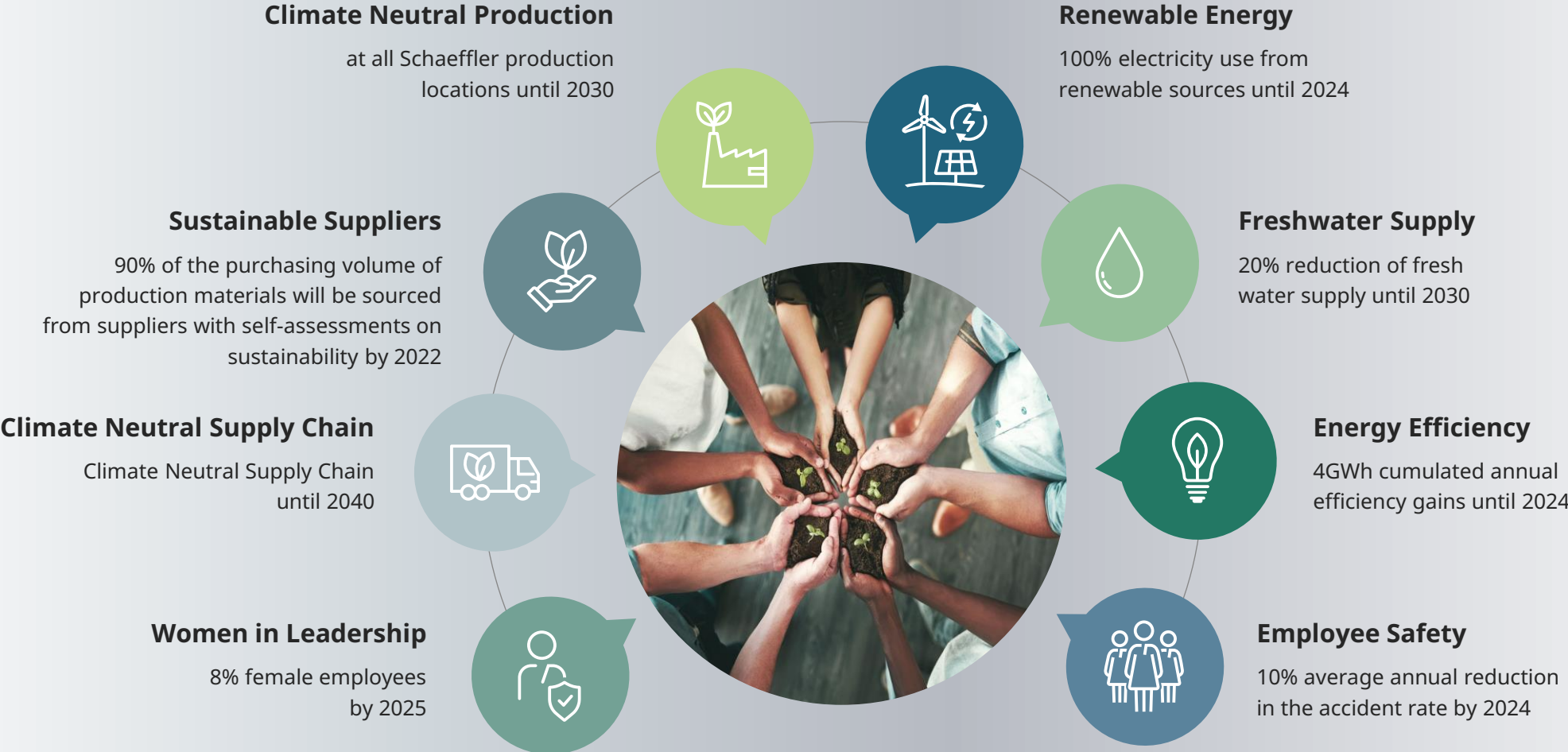
Governance

~33% Women on Board	~44% Independent Directors
93% Board Attendance	76 Leadership Score ¹⁾

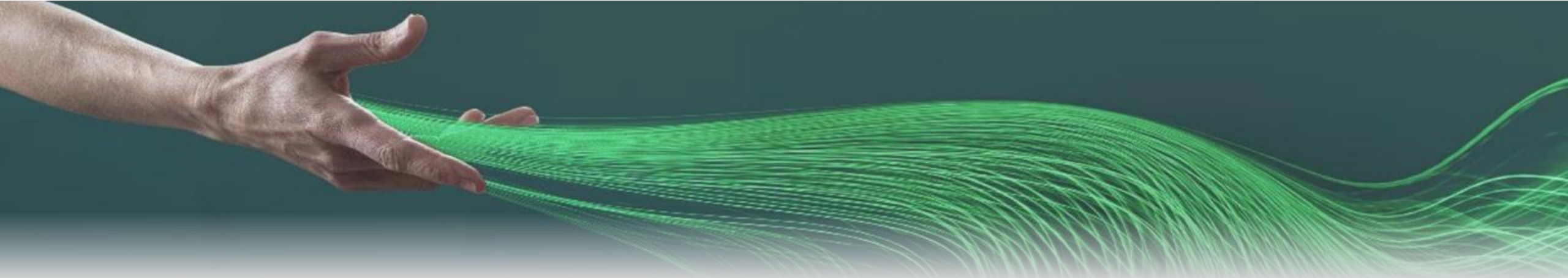
¹⁾ As per evaluation done by IIAS (Institutional Investor Advisory Services) a SEBI-registered proxy advisory firm. The score is determined based on the revised Indian Corporate Governance Scorecard Methodology, revised effective 1 April 2022

Note : Details for CY 2023

Sustainability, anchored in our culture



Weaving a strong resonance for our brand, in India



#Strategic Pillars
Brand Campaign



#Connecting with our roots
Pro Kabaddi Sponsorship



#BadheChalo
Video Campaign



#Bringing ideas to life
Formula Manipal Sponsorship



Celebrating our achievements



Customer Recognitions

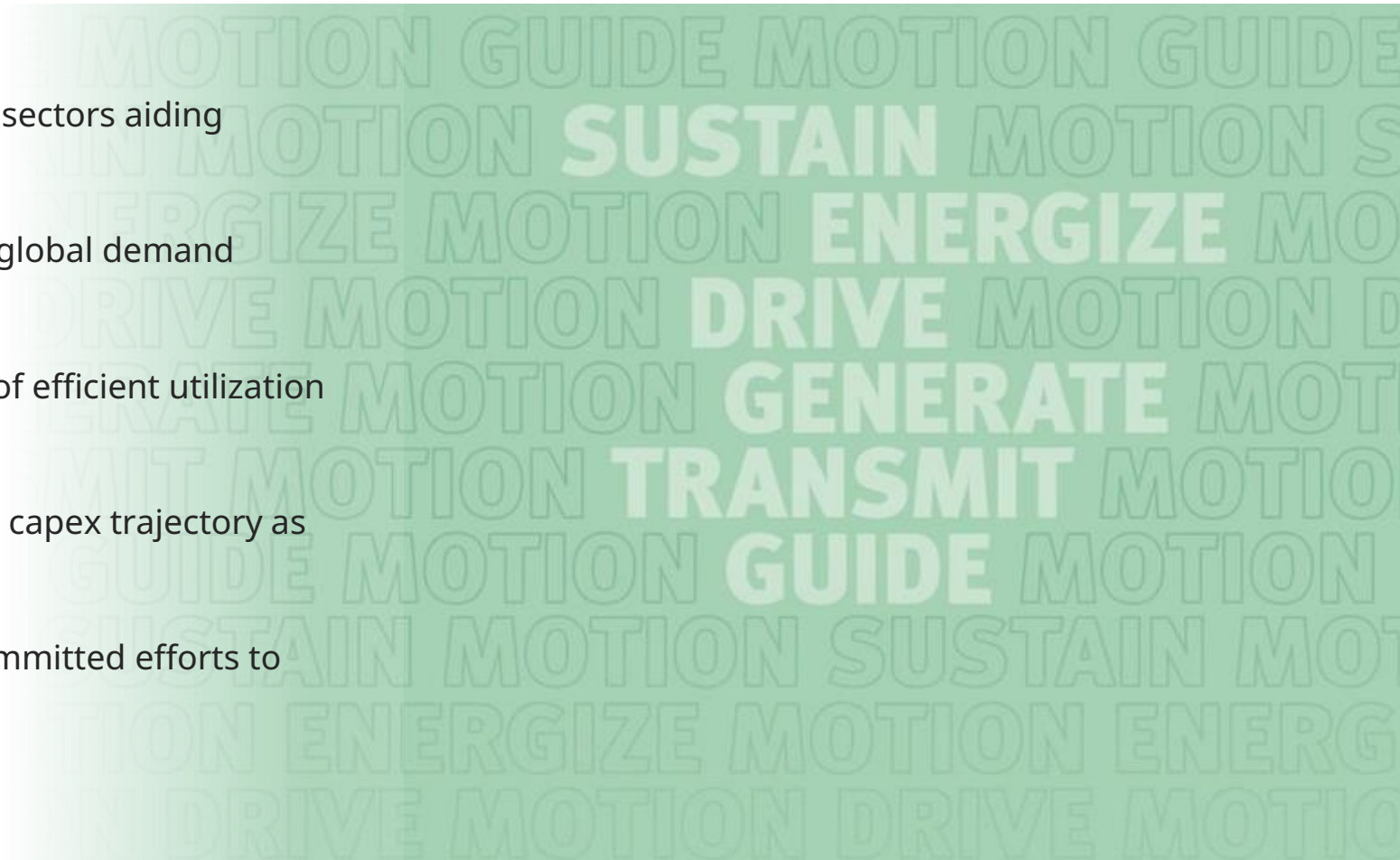
				
Certificate of Appreciation for retrofit emission control device	Best Supplier Award	Employee advancement, engagement and welfare	100% on time deliver and zero PPM	Kaizen Competition
				
Best Delivery Performance	Excellence on QCD parameters	Exceptional service and enduring partnership	Excellent service and on time delivery	

CSR Recognitions

		
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Strong basis to further building the leading Motion Technology Company

-  Promising domestic business, wins across sectors aiding performance
-  2023 saw moderation in exports owing to global demand conditions
-  Sustained quality of earnings on the back of efficient utilization of resources and productivity measures
-  Strong performance on operating metrics, capex trajectory as planned
-  Cautiously optimistic as we enter 2024, committed efforts to leverage market growth



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