



#### August 11, 2017

The Secretary <b>BSE Limited</b> Phiroze Jeejeebhoy Towers Limited Dalal Street , Mumbai 400 001	The Secretary <b>National Stock Exchange Limited</b> Exchange Plaza Bandra Kurla Complex Bandra (E) Mumbai 400 051	
Security code: 532880	Symbol: OMAXE	
Fax No 022-22723121/2037/39/41/61	Fax No 022-2659 8237/38	

#### <u>Sub: Investor Presentation – Disclosure of Material Event/Information under</u> <u>Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)</u> <u>Regulations, 2015</u>

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of the Company on Standalone and Consolidated Unaudited Financial Results of the Company for the quarter ended June 30, 2017.

This is for your kind information and record.

Thanking You

Your's Faithfully For Omaxe Limited

Shubha Singh Vice President-Legal & Company Secretary Encl: a/a

"This is to inform that please make all correspondence with us on our Corporate Office Address only"

OMAXE LTD.

Corporate Office: 7, Local Shopping Centre, Kalkaji, New Delhi-110019. Tel.: +91-11-41896680-85, 41893100, Fax: +91-11-41896653, 41896655, 41896799

Regd. Office: Shop No. 19-B, First Floor, Omaxe Celebration Mall, Sohna Road, Gurgaon - 122 001,(Haryana) Toll Free No. 18001020064, Website: www.omaxe.com, CIN: L74899HR1989PLC051918







# Turning dreams into reality





#### **Q1 FY18 Investor Presentation**



### **Omaxe - Vision & Mission**

#### Vision

#### To be a trusted leader in the real estate sector contributing towards a progressive India.

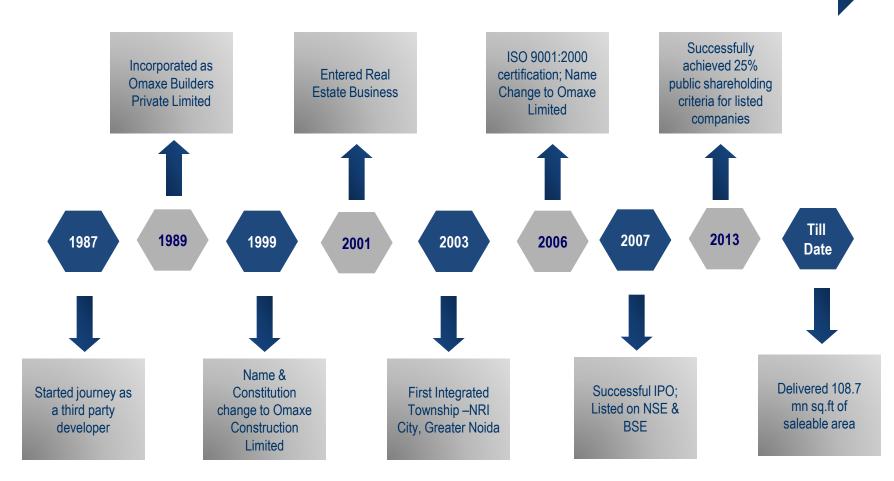
#### Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.



### **Journey of Omaxe Limited**

Humble beginnings, strong fundamentals, sustained growth





#### Facts that Built Omaxe

Present across 27 cities and 8 states On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

Area delivered in Real Estate: ~ 76.9 mn sq ft

(Delivered across 26 cities 8 states)

Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,900

No. of Projects (ongoing): 11 Group Housing, 16 Townships, 9 Commercial Malls/ Hotels/ SCO

#### Our Presence Across India





### Business Overview (Q1 FY 18 vis-à-vis Q1 FY 17)

	Q1 FY 18	Q1 FY 17	Change
Area Sold (mn sq.ft)	1.30	1.03	26%
Value of Booking (Rs. Cr)	307	292	5%
Avg Rate psf (Rs. INR)	2,353	2,844	-17%

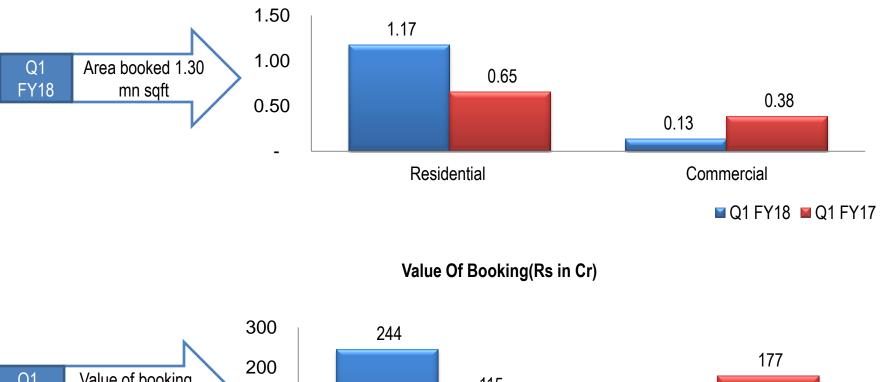
	Q1 FY18		Q1 FY17	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.17	244	0.65	115
Commercial	0.13	63	0.38	177
Total	1.30	307	1.03	292
Avg Rate psf (Rs. INR)	2,353		2,844	

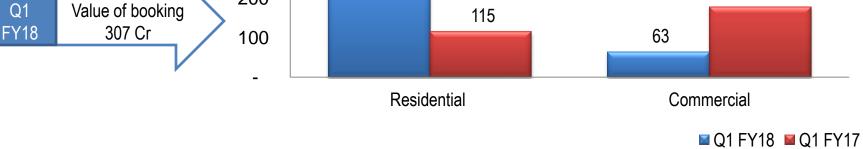
Area delivered during the quarter is 1.00 mn sqft



### Business Operation (Q1 FY 18 vis-à-vis Q1 FY 17)

Area Booked (Mn Sqft)







#### **Financial Highlights** Results (Q1FY18 & FY17)

Fig in Cr.

Particulars	Quarter Ended			Year Ended
	Q1 FY18	Q1 FY17	Q4 FY17	FY17
Turnover	495	452	468	1,686
EBIDTA	81	113	58	343
PBT	39	75	23	179
PAT	25	46	14	105
EPS (Diluted) INR	1.26	2.49	0.71	5.57

\*Turnover Includes Income from Operations & Other Income

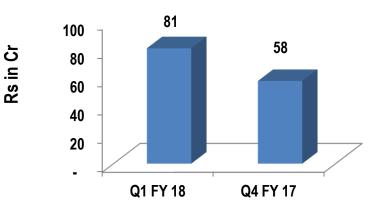
#### **MAXE** Turning dreams into reality Operational Glimpse (Q1 FY18 vis-à-vis Q4 FY17)

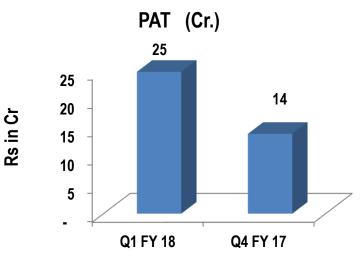
495 400 300 200 100 Q1 FY 18 Q4 FY 17

Income from Operation (Cr.)

Rs in Cr







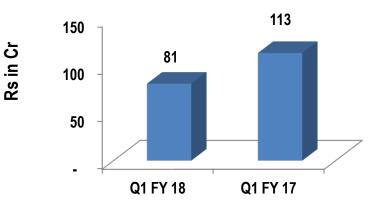
#### **MAXE** Turning dreams into reality Operational Glimpse (Q1 FY18 vis-à-vis Q1 FY17)

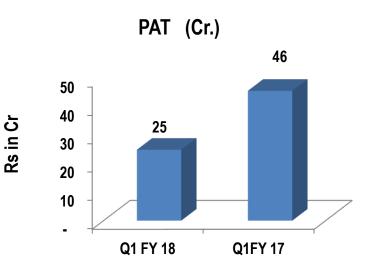
495 400 300 200 100 Q1 FY 18 Q1 FY 17

Income from Operation (Cr.)

Rs in Cr

EBITDA (Cr.)







### **New Projects launched in Q1 FY18**

Particulars	Category	Region	Area Sold (Lac sq.ft)	Sold Value(Cr)
Metro City	Plots	Lucknow	1.10	144
The Royal Meridian	Group Housing	Ludhiana	0.16	66



#### **Financial Highlights**

Q1 FY 18 Debt Status (as on 30<sup>th</sup> June, 2017)

Particulars	Amount in Cr.
Gross Debt Position (March 31, 2017)	1,475
Add: Loans availed during the year	139
Less: Repaid during the year	(149)
Add: Working Capital Limit & Others	22
Gross Debt Position (June 30, 2017)	1,487
Debt Repayment Schedule	
Debt Repayment in next 12 months	593
Net worth	2,144



# **Financial Highlights**

**Cash Flow Position (Q1 FY18)** 

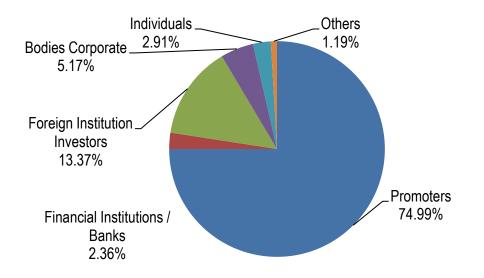
Fig in Cr.

Particulars	Q1 FY18
Cash Flow from Operation	436
Total Inflow (A)	436
Construction and Other Overhead Expenses	238
Admin, selling & Others expenses	154
Financial expenses	52
Dividend payout	
Total outflow (B)	444
Net cash flow (A-B)=C	(8)
Net Borrowings (D)	(10)
Net Balance (C+D)	(18)



### **Shareholding Pattern**

As on June 30, 2017



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,454,187	2.44%
Foreign Institution Investors	25,646,194	14.02%
Bodies Corporate	9,085,862	4.97%
Individuals	4,869,237	2.66%
Others	1,678,866	0.92%
Total	18,29,00,540	100%



#### **Omaxe Limited – Share price movement**





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