

# a **revolution** in accuracy... driven by perfection!!



## **KRANTI INDUSTRIES LIMITED**

Date: November 23, 2022

To,

The Manager,
BSE Limited.
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400 001

Script Code: 542459 Script Symbol: KRANTI

Subject: Submission of Investor Presentation of 2nd Quarter & Half Year ended on September 30, 2022.

Dear Sir/Madam,

Pursuant to Regulation 30 and other applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to submit the Investor Presentation of Kranti Industries Limited for the 2nd Quarter & Half Year ended on September 30, 2022.

You are requested to kindly take the same on your record.

Thank You.

For and on behalf of

**KRANTI INDUSTRIES LIMITED** 

#### **BHAVESH SELARKA**

(Company Secretary & Compliance officer) Membership No A42734





A Revolution in Accuracy...

Driven by Perfection!!

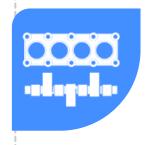


# **SAFE HARBOR STATEMENT**





This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties.



Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors / shareholders / public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives.



Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.





We are a multi-product and advanced auto component manufacturer, driven by new products and technology. We have "State of Art" Machine Shop. We are an end-to-end solutions provider offering precision machined castings for Transmission, axles, chassis, engines and other parts for Automotive Industry.

Slowly and steadily, the company's concrete endeavors drove it to be a distinct precision machined component supplier offering Oil Engine & Tractor Components, and serving industries including Construction, Electric Vehicle, etc. Today, the Company has pulled in world renowned machining centers like Multi Axis Machining Centers, CNC Turning, Vertical Turret Lathes, Horizontal Machining Centers and Vertical Machining Centers.

With over 40 years of experience in precision machining, currently KRANTI has successfully placed the cornerstones of three units across Pune and a joint venture at Rajkot. Starting as a small machining unit, the Company has expanded its horizons to around 7,000 Sq. Mtrs. backed by state-of art infrastructure. The Company stands tall in being a single source supplier to most of the world-renowned OEMs in its respective industries.



4 Decades of Experience in Manufacturing

5 Production Plants in India (Including Group Companies)

Setting up of New manufacturing

plant by **Q3 FY 2023** 

Stock Listed on mainboard of

**BSE** 

78 + Hi-Tech
Production Machines

275 + Employees

Real time data

monitoring system



KRANTI

## 1981-1999

## 2000-2008

## 2011-2016

## 2018-2021

#### 1981

Started Operation with 1 Center Lathe Machine by Late Mr. Subhash Vora

## 1989

Expanded operations to **500 sq.ft.** area in Pune

## 1993

Expanded Operations to 2500 sq.ft. in Pirangut, Pune

#### 1999

Installed 1st CNC
Turning Lathe

#### 2000

Certified with QS 9000 Certification

### 2001

Installed 1st VMC & 5-Axis Machine

## 2003

Expanded
Operations to
40,000 sq.ft. in
Pirangut, Pune

## 2004

Installed 1st
Horizontal
Machining Centre

### 2008

Expanded customer **Base beyond Pune** 

#### 2011

June - Sad Demise of Founder Mr.
Subhash Vora

Nov - Inaugurated Unit in Pirangut with 5 New Machines

## 2013

Acquisition of Wonder Precision Pvt. Ltd.

## 2016

Automation
Machining Line for
Differential Case

#### 2019

Incorporated

KRANTI SFCI Pvt

Ltd,. As a JV with

RGK group and

commenced

operation at Rajkot

Stock listed on BSE-SME through IPO

Acquired Land at **Pirangut** for Further Expansion

Installed **HMC** with Linear Pallet Pool System

## 2021

Migrated to Main Board of BSE Ltd

# **FINANCIAL HIGHLIGHTS**



Over past 5 years, Revenue CAGR growth of 23.60%

Gross Block for H1 2023 was at INR 854 Mn

Net Worth for H1 2023 was at INR 240 Mn

In H1 2023, Revenue grew by 9% on YoY

In H1 2023, EBITDA grew by 38% on YoY

In H1 2023, EBITDA margins expanded by 300 bps on YoY

In H1 2023, Net Profit margins expanded by **20 bps** on YoY



# AWARDS & ACCOLADES





**IATF Certified** 



Insights success The Most
Admirable Business In Pune 2019



Best Employer – 2021
By World HRD Congress



Performance Appreciation Award - By Oerlikon - 2018



Begin up Excellence Awards
Best Company of the Year – 2018



Certified by Leaders Globe The most Renowned Brands in 2020



Machinist Super Shopfloor SME Winner - 2021 - By Times Group



Leading SME's of India – 2018 By Dun & Bradstreet



Manufacturing Excellence Award 2022 by Global Edition of Asia Business Leadership Awards 2022

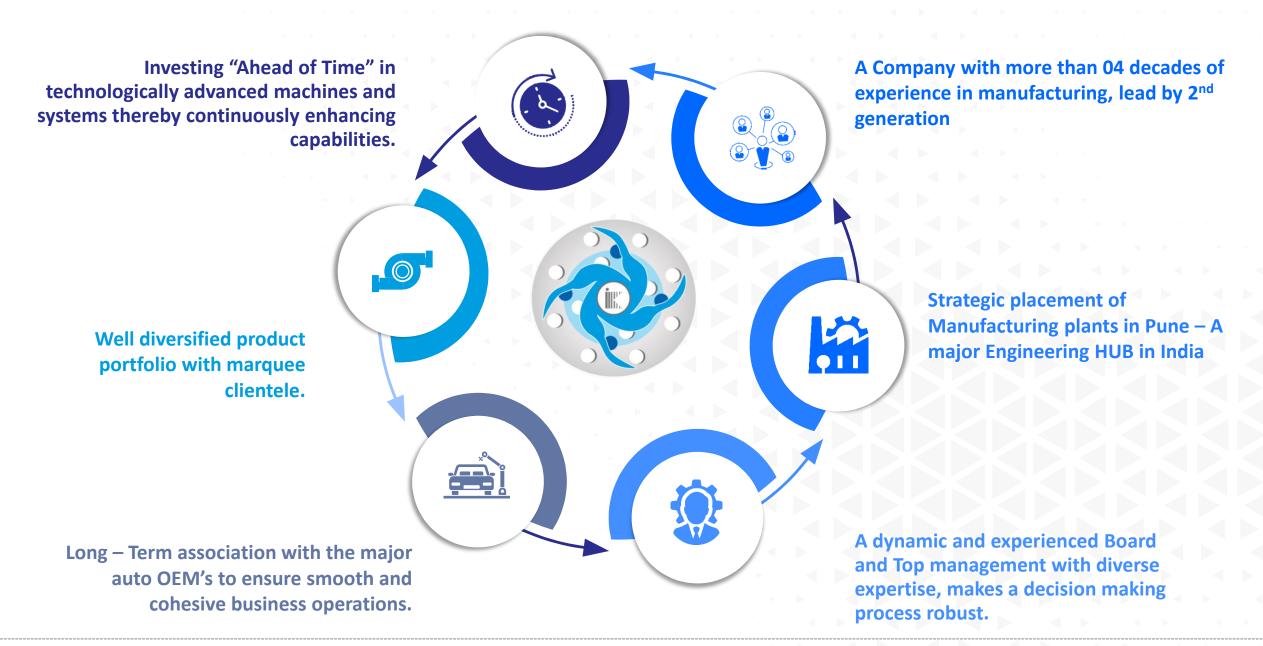


The Machinist Super Shopfloor Awards 2022 Excellence in Digital Manufacturing-SME Category



# KEY INVESTMENT HIGHLIGHTS





# **CHIEF PROMOTER AND FOUNDER**









# Work Hard with Honesty & Commitment, Growth will follows...

**aa** 

KRANTI, a small machining unit was established by Late Mr. Subhash Vorain 1981 at a small place with one primary Lathe machine to do job work activity for other industrial units. The Company was setup with a vision to revolutionized the definition of accuracy in automobile industry. It was a small and single step towards an ambitious dream. Late Mr. Vora was a visionary, an entrepreneur to the core and a deadly hard worker.

Within a short span of time Late Mr. Vora expanded the activities, acquired latest machining platforms and moved the operations at a modern factory set up at Pirangut Industrial Estate. Simultaneously with the tangible expansion, the name KRANTI was getting acceptance and preference from world industrial leaders. They preferred KRANTI because of value based business practices, precision, sticking up to the commitments and cost benefit.









Mr. Sachin Subhash Vora
Chairman & Managing Director



Mr. Pramod Vinayak Apshankar Non-Executive Independent Director



**Mr. Sumit Subhash Vora** *Director - Operations* 



**Mr. Satchidanand Arun Ranade** *Non-Executive Independent Director* 



Mrs. Indubala Subhash Vora Non-Executive Director



Mr. Prakash Vasantrao Kamat Non-Executive Independent Director



## **MANUFACTURING FACILITIES**





- Production Facility of around 7K sq. mtr. spread in three different Units around Pune, considered as Major Engineering & IT Hub of India.
- A "State of Art Plant" with large varieties of Hi-Tech machines supported by Best-in-Class Inspection Facilities.
- In process of Setting up new manufacturing plant of 3k sq- mtr. To be operational by Q3 of FY- 2023

5-Axis Turn Mill Machining Centers

Center

CNC Turning with Auto-Loader

Vertical Machining Centers

Vertical 5-Axis Turnmill Centers

Horizontal Machining Centers

CNC

**Turning** 

HMC with Linear Pallet Pool System Co-Ordinate Measuring Machines

5-Axis
Horizontal
Machining
Centers

Vertical Turret Lathes



## **PRODUCT CATEGORIES & SEGMENTAL REVENUE**



## **Product Categories**



Differential Housing – 32.3%



**Axle Components – 43.5%** 



**Transmission Components – 17.0%** 



Other Components – 7.2%

## **Segmental Revenue**



**Tractor - 72.3%** 



**EV - 16.5%** 



**Construction Equipment – 7.0%** 



Automotive - 2.1%



**Others - 2.1%** 



# DIFFERENTIAL HOUSING





2 Decades
Experience in
Machining of
Differential Hsg.

day for Automotive Electric Vehicle Application

Supplying @ 680 /

Wide Range:
Integral, Split
Type, 2 Pinion,
4 Pinion
varying from
2.2kg to 28 kg



Pioneer in India for Machining with 5 Axis machine (Since 2000-01)

Current
Production of
1500 / day
(450K Annually)



# DIFFERENTIAL HOUSING



























# **AXLE COMPONENTS**



























# TRANSMISSION COMPONENTS



























# **TRANSMISSION COMPONENTS**



























# **AUTOMOTIVE COMPONENTS**



























# OTHER COMPONENTS





















































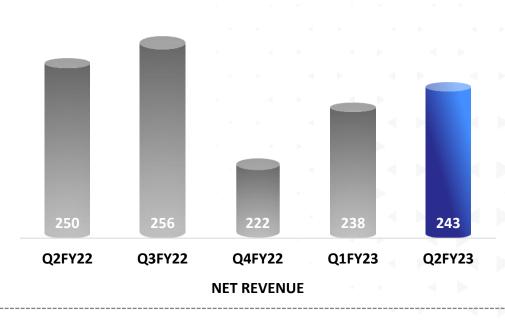


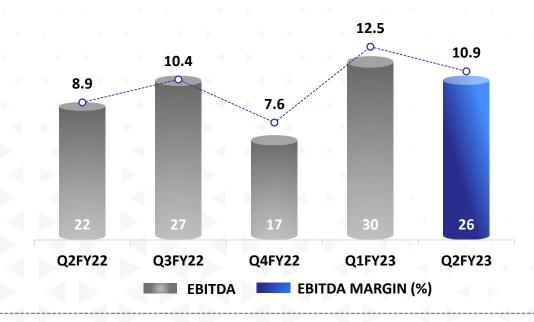


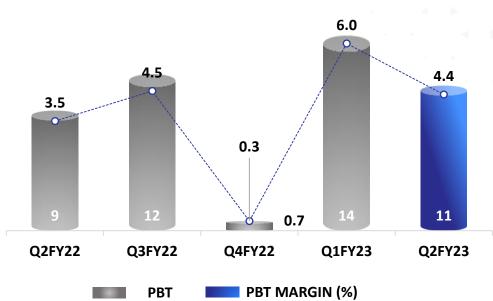
Particulars (Rs. in Mn)	Q2FY23	Q2FY22	Y-o-Y(%)	Q1FY23	Q-o-Q(%)
Total Revenue	243	250	(2.7)	238	2.3
Total Expenditure	217	228	(4.9)	208	4.2
EBITDA	26	22	18.2	30	(10.7)
EBITDA Margin (%)	10.9	8.9	200 bps	12.5	-160 bps
Profit before Tax	11	9	20.9	14	(24.5)
PBT Margin (%)	4.4	3.5	90 bps	6.0	-160 bps
Net Profit	7	9	(26.3)	10	(36.9)
Net Profit Margin (%)	2.7	3.5	-80 bps	4.4	- 170 bps
EPS (Rs)	0.62	0.84	(26.2)	0.98	(36.7)

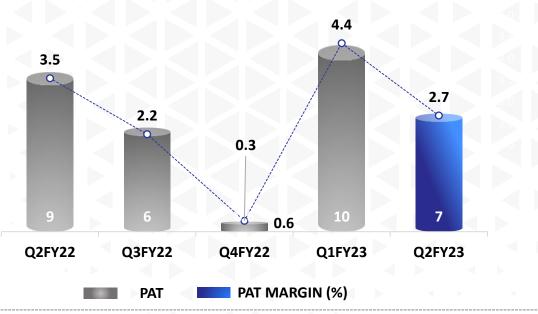
# **FINANCIALS HIGHLIGHTS**











Particulars (Rs. in Mn)	H1FY23	H1FY22	(Y-o-Y(%)
Total Revenue	481	441	9.0
Total Expenditure	424	399	6.3
EBITDA	56	41	37.8
EBITDA Margin (%)	11.7	9.2	250 bps
Profit before Tax	25	15	69
PBT Margin (%)	5.2	3.3	190 bps
Net Profit	17	15	14.4
Net Profit Margin (%)	3.5	3.3	20 bps
EPS (Rs)	1.6	1.4	15.1

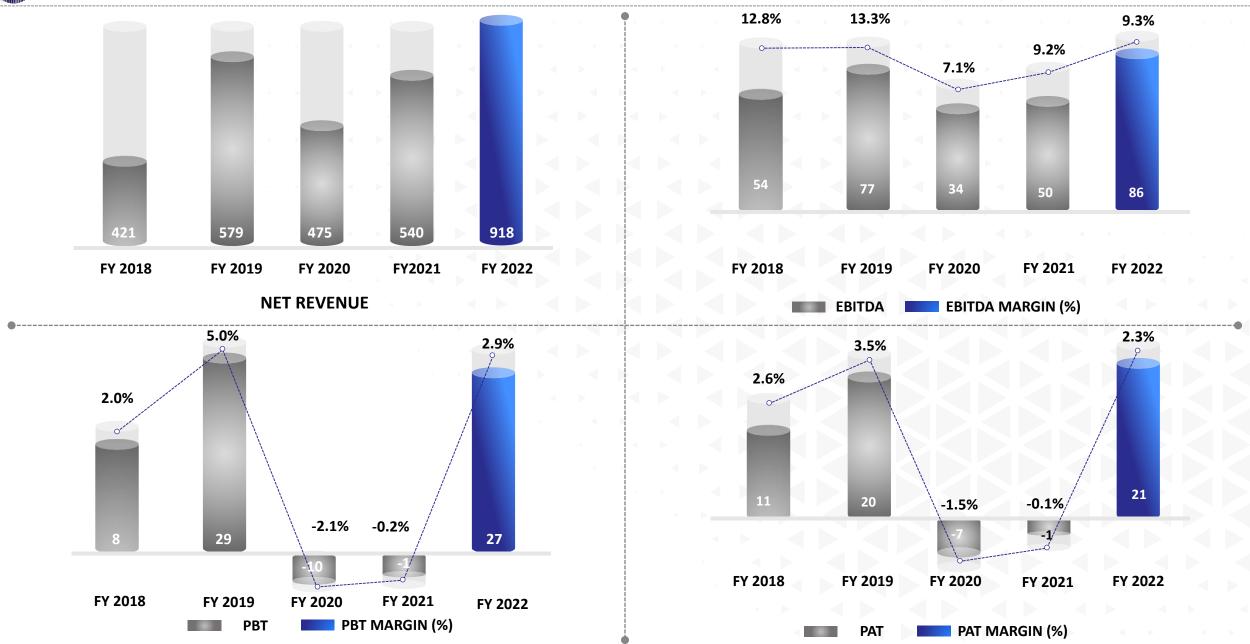
# **FINANCIALS FY22 (STANDALONE)**



Particulars (Rs. in Mn)	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Total Revenue	920	544	478	583	422
Total Expenditure	834	494	444	506	368
EBITDA	86	50	34	77	54
EBITDA Margin (%)	9.3%	9.2%	7.1%	13.3%	12.8%
Profit before Tax	27	-1	-10	29	8
PBT Margin (%)	2.9%	-0.2%	-2.1%	5.0%	2.0%
Net Profit	21	-1	-7	20	11
Net Profit Margin (%)	2.3%	-0.1%	-1.5%	3.5%	2.6%
EPS (Rs)	2.0	-0.1	-0.8	2.3	1.6

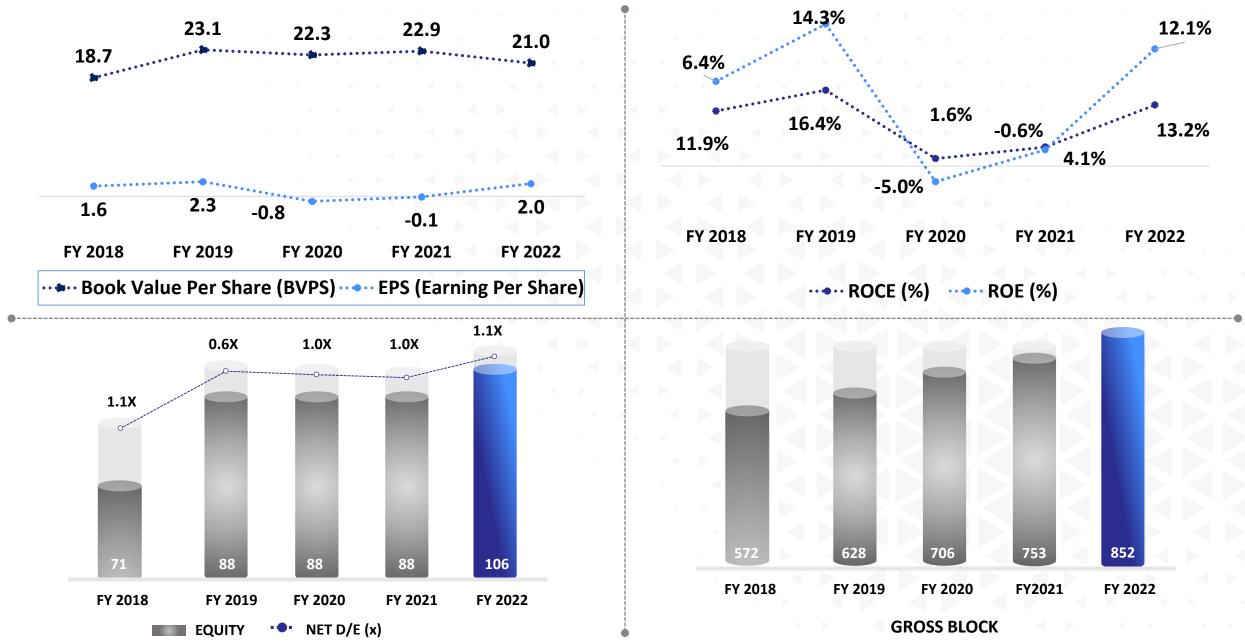
# FINANCIALS HIGHLIGHTS





# **FINANCIALS HIGHLIGHTS**





# **FINANCIALS STANDALONE FY18-FY22**

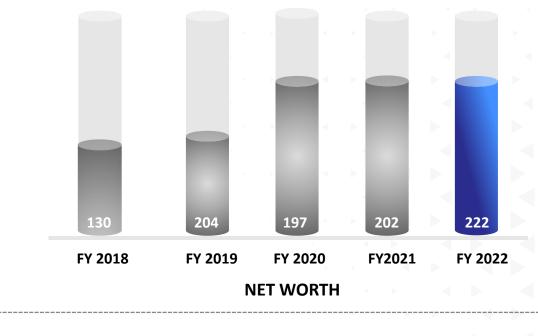


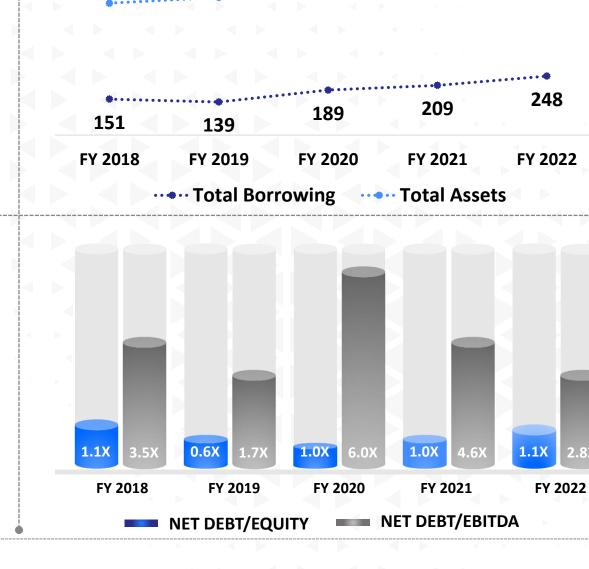
Particulars	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Worth	222	202	197	204	132
Total Borrowings	248	209	189	139	[ 151 ]
Total Assets	591	570	486	439	403
Net Debt/ Equity	1.1x	1.0x	1.0x	0.6x	1.1x
Net Debt/ EBITDA	2.5x	4.6x	6.0x	1.7x	3.5x
Gross Block	852	753	706	628	572
<b>Debtors Days</b>	24.2	57.4	26.1	45.3	74.4
<b>Creditors Days</b>	43.2	95.29	66.04	32.3	77.37
Inventory Days	42.4	71.4	70.8	45.5	71.37

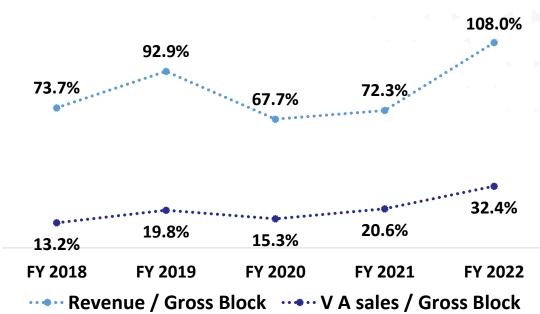
# FINANCIALS HIGHLIGHTS



591

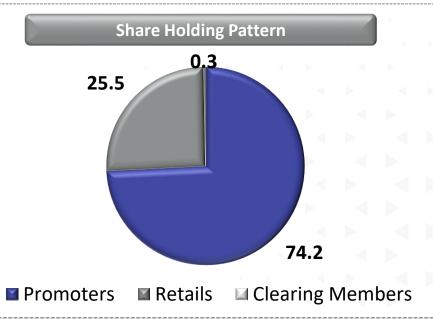






# STOCK INFORMATION



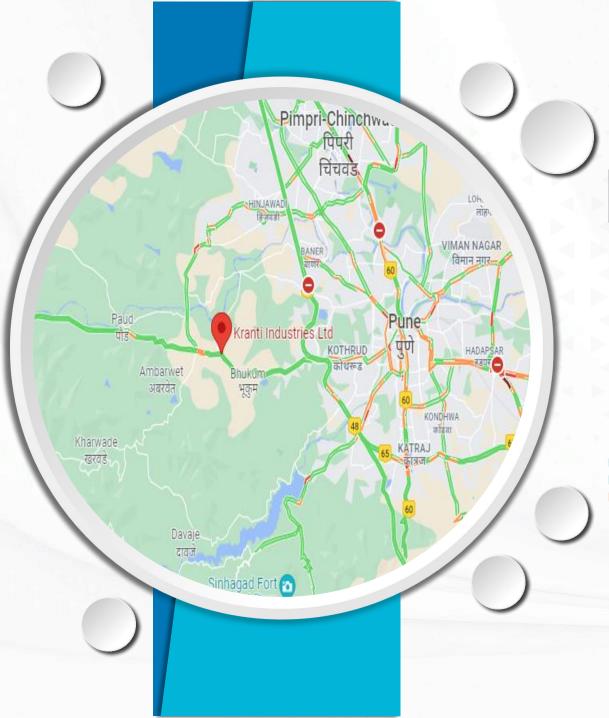




# Stock Price (01<sup>st</sup> Oct, 2021 to 30<sup>th</sup> Sept, 2022)

Shareholder's Data (Excluding Promoters)					
Top 5 shareholders	O/s shares	%			
Madhusudhan Gunda	2,03,020	1.92%			
Sunilkumar Agarwal	1,72,800	1.64%			
Yogesh Chaudhary	1,54,857	1.47%			
Bharat Kumar Kankariya (HUF)	1,04,400	0.99%			
Paresh Mehta	90,252	0.85%			





# **THANK YOU**



## Mr. Bhavesh Selarka

Contact No: +91 7028271015

E-mail: cs@krantiindustries.com

Add: Gat No. 267/B/1, At Post Pirangut, Tal. Mulshi, Pune - 412115



## Mr. Vijay Gyanchandani / Ms. Hazel Rathod

Contact No: +91 96194 38448 / +91 98191 98843

E-mail – vijay@s-ancial.com/ hazel@s-ancial.com

#215, Shiv Shakti Industrial Estate, 2nd Floor, J R Boricha Marg, Lower Parel, Mumbai - 400011