ICICI Bank

October 27, 2017

BSE Limited
Listing Department
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

National Stock Exchange of India Limited
Listing Department
Exchange Plaza, 5th floor
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra (East)
Mumbai 400 051

Dear Sir,

Sub: Earnings call for results for the quarter ended 30th September, 2017

This is further to our letter dated October 26, 2017 on the captioned subject.

Please find attached the investor presentation and the opening remarks for the analyst call for the Q2-2018 results. The same has also been uploaded on the website of the Bank and can be accessed on the link http://www.icicibank.com/aboutus/qfr.page?#toptitle.

Yours faithfully,

V. Shanti

Shanthi Venkatesan
Deputy General Manager

Encl: As above

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ICICI Bank Towers
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Near Chakli Circle,
Old Padra Road,
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Q2-2018: Performance review

October 27, 2017

Certain statements in these slides are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors. More information about these factors is contained in ICICI Bank's filings with the US Securities and Exchange Commission.

All financial and other information in these slides, other than financial and other information for specific subsidiaries where specifically mentioned, is on an unconsolidated basis for ICICI Bank Limited only unless specifically stated to be on a consolidated basis for ICICI Bank Limited and its subsidiaries. Please also refer to the statement of unconsolidated, consolidated and segmental results required by Indian regulations that has, along with these slides, been filed with the stock exchanges in India where ICICI Bank's equity shares are listed and with the New York Stock Exchange and the US Securities and Exchange Commission, and is available on our website www.icicibank.com


Savings
Protection
Investments
ICICI Group
Capital flows
Credit

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Scale & strength

₹ 10.2 trillion Consolidated assets	₹ 2.6 trillion Granular retail portfolio	18,648 Largest branch + ATM network among private sector banks
49.5% Period-end CASA ratio	14.85%[1] Tier-1 capital adequacy	₹ 70 billion Operating profit in Q2-2018

1. Standalone Bank; including profits for H1-2018

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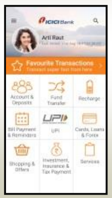
Leadership in technology

Highest rated[1]



Internet and mobile banking

Over 5.0 million

Virtual Payment Addresses

85%

Paperless capability for branch transactions

43.2 million

Debit & credit cards

~ 1.5 million automated transactions daily

SOFTWARE ROBOTICS

~57%

Increase in volume of mobile banking transactions in Q2-2018

Large scale initiatives spanning customer activities and internal processes

1. In Benchmark Studies 2017 conducted by Forrester

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Q2-2018 review

Q2-2018 review

Highlights

Growth

Credit quality

P&L indicators

Subsidiaries

Capital

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Q2-2018 review

- Highlights
- Growth
- Credit quality
- P&L indicators
- Subsidiaries
- Capital

Key highlights for Q2-2018

- Stable net interest margins
- Completed IPO of ICICI General
- Sustained momentum in retail loan growth and uptick in corporate loan growth
- Healthy deposit growth
- Sequential decline in gross NPA formation
- Significant collections and recoveries
- Sequential decline in gross and net NPA ratios
- 410 bps sequential increase in provision coverage ratio to 59.3%[1], further strengthening the balance sheet

1. Including cumulative technical/ prudential write-offs

Q2-2018 review

- Highlights
- Growth
- Credit quality
- P&L indicators
- Subsidiaries
- Capital

Loan growth led by retail

Loan portfolio	Y-o-Y growth (%)
Total domestic	12.8%
Retail	18.6%
SME	6.0%
Corporate	3.9%
Overseas[1]	(21.6)%

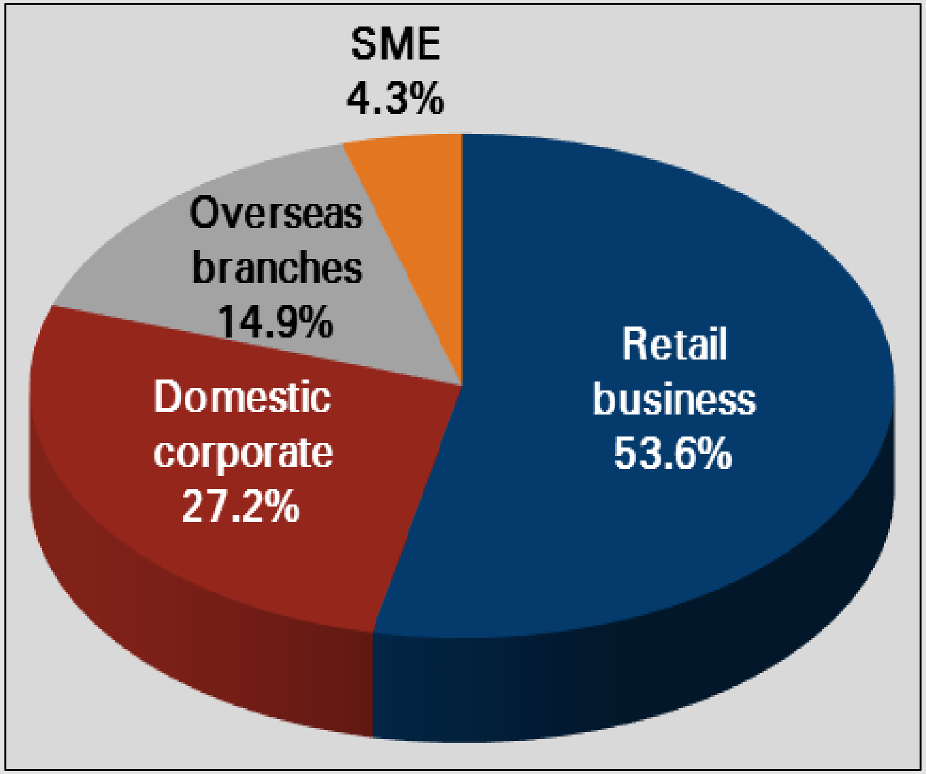
Excluding non-performing loans, restructured loans and loans to companies included in drilldown exposures, growth in the domestic corporate portfolio was ~ 14%

Total loans of ₹ 4,827.80 billion at September 30, 2017; y-o-y growth of 6.3%

1. Overseas portfolio decreased by 20.0% y-o-y in US$ terms

Increasing share of retail loans

Share of retail loans in total loans increased from 48.0% at Sep 30, 2016 to 53.6% at Sep 30, 2017



Balance sheet (assets): slide 58

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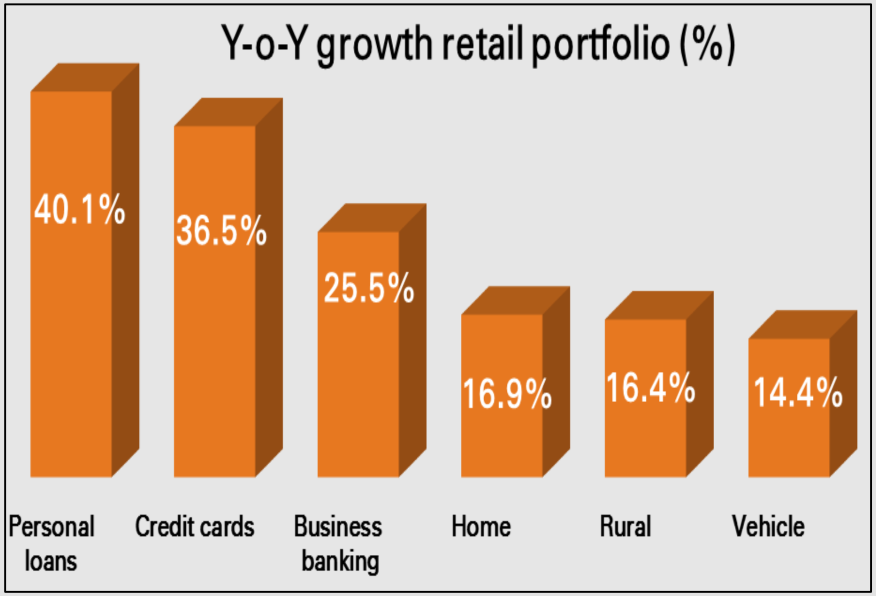
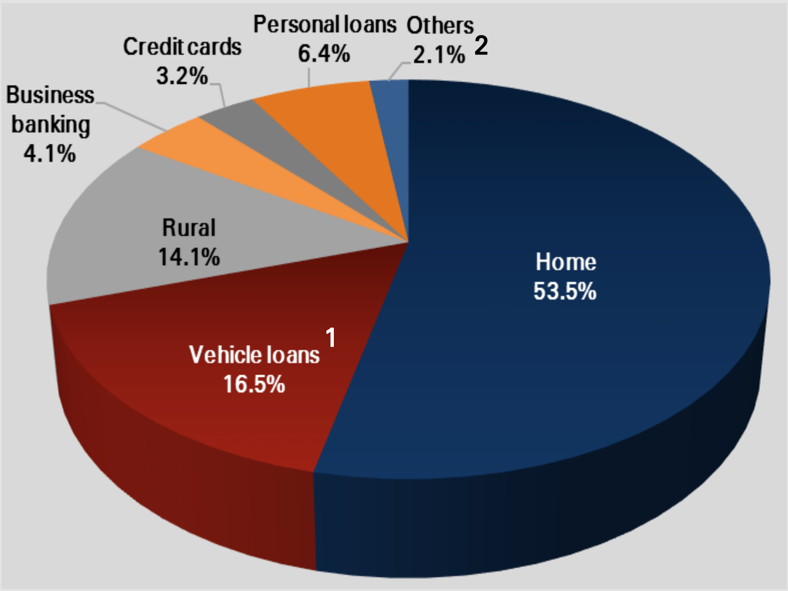
Growth across retail products





Retail loan growth at 18.6% y-o-y

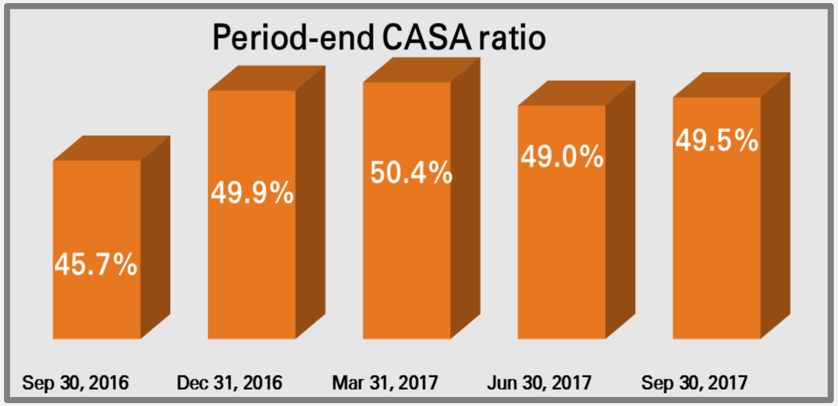
Total retail loans at ₹ 2,588 billion at Sep 30, 2017

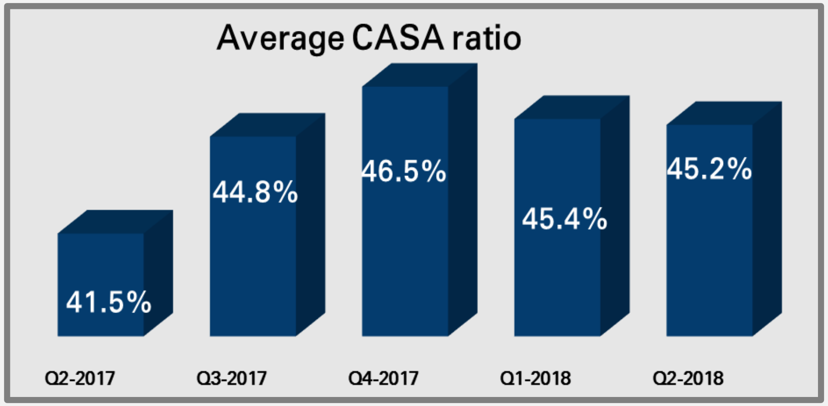
1. Vehicle loans include auto loans: 10.5%, commercial business: 5.9% and two-wheeler loans: 0.1%
2. Others include dealer funding: 1.4% and loan against securities: 0.7%

Healthy funding mix maintained

- 24.2% y-o-y growth in average CASA deposits in Q2-2018

- CASA deposits increased by 20.3% y-o-y at Sep 30, 2017; period-end CASA ratio at 49.5%





Total deposits grew by 11.0% y-o-y at Sep 30, 2017

Balance sheet (liabilities): slide 60

Branch network: slide 63

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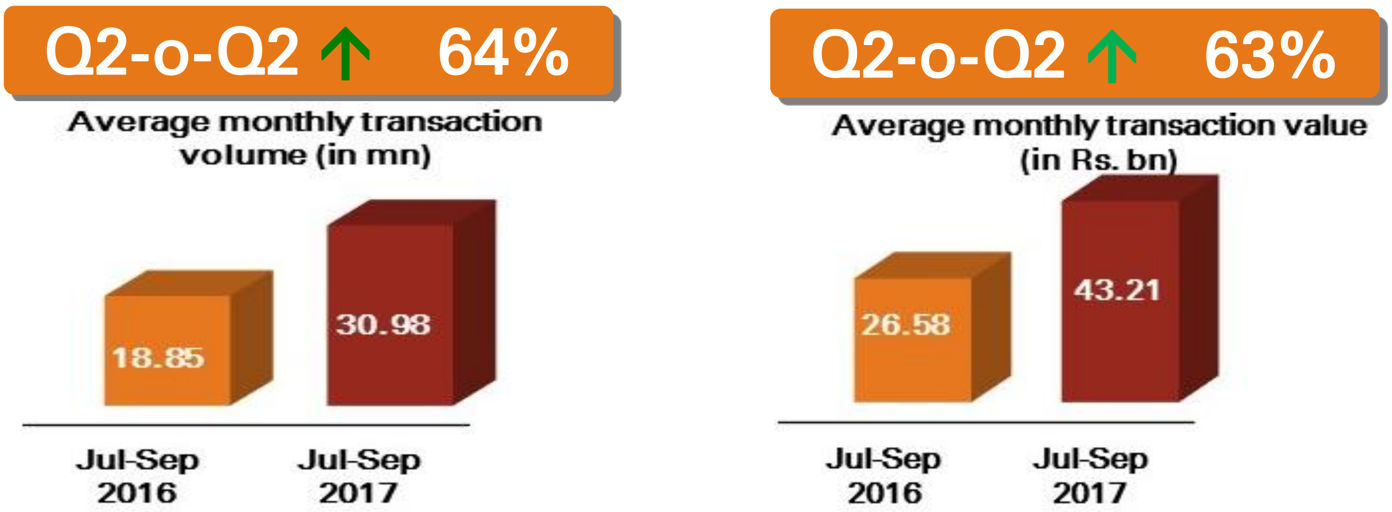
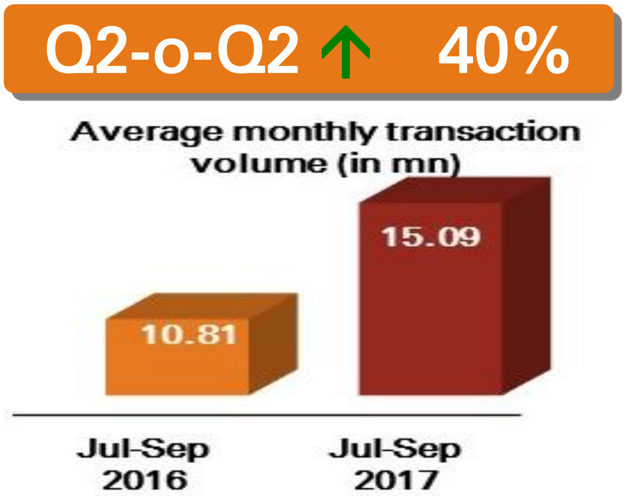
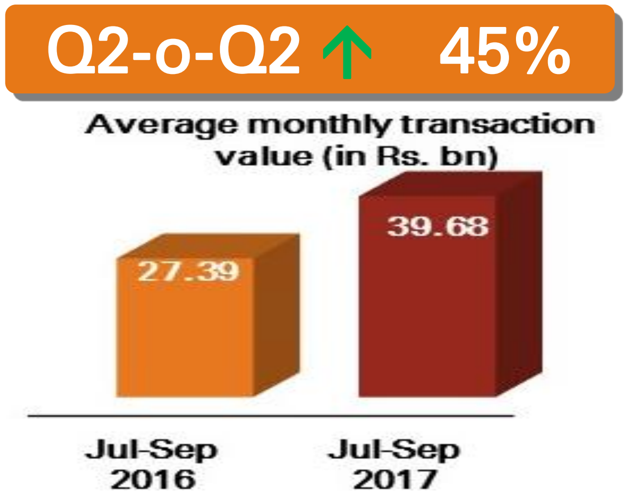
Debit card transaction growth



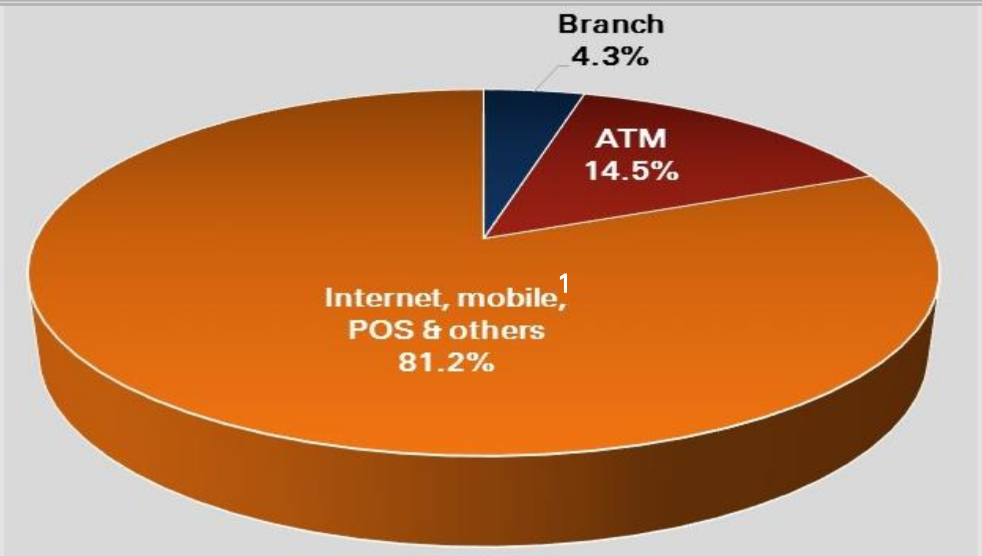
Credit card transaction growth





Adoption of digital offerings

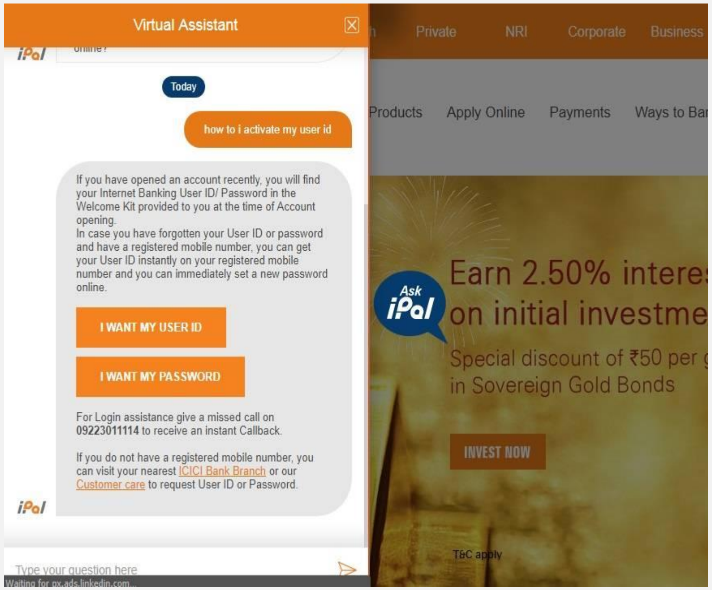
Channel mix of transactions[1] for H1-2018



Digital channels[2] accounted for 81.2% of the savings account transactions in H1-2018 compared to 75.3% in FY2017

1. Financial and non-financial transactions of savings account customers
2. Includes touch banking, phone banking & debit cards POS transactions

Leveraging Artificial Intelligence (AI)



- Artificial intelligence (AI) powered chatbot iPal handles ~ 1 million queries/ chats monthly on both website and mobile app with nearly 90% resolution
- Services involve simple FAQs, financial transactions & helping discover new features

Leveraging technologies like AI and machine learning to enhancing customer experience and organisational efficiency

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Q2-2018 review

- Highlights
- Growth
- **Credit quality**
- P&L indicators
- Subsidiaries
- Capital

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Movement of NPA (1/2)

₹ billion	FY 2017	Q2-2017	Q3-2017	Q4-2017	Q1-2018	Q2-2018
Opening gross NPA	267.21	275.63	325.48	380.85	425.52	431.48
Add: gross additions	335.44	80.29	70.37	112.89	49.76	46.74
- of which: slippages from						
-restructured assets	*45.20*	*12.31*	*2.39*	*18.03*	*14.76*	*3.72*
-drilldown	*194.95*	*45.55*	*29.43*	*79.57*	*3.59*	*2.56*
-loans to central PSU owned power company	*-*	*-*	*-*	*-*	*-*	*8.79*[1]
- Existing NPA[2] *& non-fund devolvement*[3]	*19.35*	*0.89*	*20.40*	*0.40*	*1.95*	*2.20*
Less: recoveries & upgrades	25.38	8.00	6.25	14.13	27.75	10.29
Net additions	310.06	72.29	64.12	98.76	22.01	36.45
Less: write-offs & sale	151.75	22.44	8.75	54.09	16.05	23.04
Closing gross NPAs	425.52	325.48	380.85	425.52	431.48	444.89
Gross NPA ratio	7.89%	6.12%	7.20%	7.89%	7.99%	7.87%

1. Net exposure to the central power company was being disclosed as a footnote to the drilldown list disclosure
2. Increase in outstanding of existing NPA due to exchange rate movement
3. Relating to accounts classified as NPA in prior periods
4. Based on customer assets

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Movement of NPA (2/2)

Additions to NPAs from: restructured loans; loans to companies internally rated below investment grade in key sectors, or the drilldown list; devolvement of non-fund based exposure and increase in outstanding due to exchange rate movement[1]; and loans to a central PSU owned power company[2], were about ₹ 17.27 billion

The balance addition to NPAs of ₹ 22.87 billion includes one large exposure in the oil & gas sector

1. Related to accounts classified as non-performing in prior periods
2. Net exposure to the central power company was being disclosed as a footnote to the drilldown list disclosure

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Proceedings under IBC[1] (1/2)

- In respect of the 12 accounts which RBI directed banks to refer to NCLT[2] under IBC[1], minimum provisions of 50% for the secured portion of the outstanding balance plus 100% for the unsecured portion was required by March 31, 2018
- Additional provision of ₹ 6.51 bn[3] required over three quarters, made in Q2-2018
- Provision coverage against these accounts was 56.5%[4] at September 30, 2017

1. Insolvency and Bankruptcy Code
2. National Company Law Tribunal
3. In addition to the provisions required to be made as per the existing RBI guidelines
4. Excluding cumulative technical/prudential write-offs

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Proceedings under IBC (2/2)

- During Q2-2018, RBI directed banks to initiate insolvency resolution process for additional accounts under the provisions of IBC by December 31, 2017 if a resolution plan where the residual debt is not rated investment grade by two external credit rating agencies is not implemented by December 13, 2017
- At September 30, 2017, ICICI Bank had outstanding loans & non-fund facilities to 18 borrowers amounting to ₹ 104.76 bn & ₹ 13.84 bn respectively
  - 98.7% of the loans amounting to ₹ 103.37 billion are to borrowers classified as non-performing as of September 30, 2017
  - Provisions of ₹ 32.99 billion; coverage of 31.5% at September 30, 2017 reflects that these are more recent additions to NPAs

Asset quality and provisioning (1/2)

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Gross NPAs	325.48	431.48	444.89
Less: cumulative provisions	160.65	178.42	203.59
Net NPAs	164.83	253.06	241.30
Net NPA ratio	3.21%	4.86%	4.43%

Retail NPAs (₹ billion)	September 30, 2016	June 30, 2017	September 30, 2017
Gross retail NPAs	42.98	41.40	43.51
- as a % of gross retail advances	*1.94%*	*1.65%*	*1.66%*
Net retail NPAs	14.27	15.66	16.60
- as a % of net retail advances	*0.65%*	*0.63%*	*0.64%*

Provisioning coverage ratio at 59.3% including cumulative technical/ prudential write-offs

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Asset quality and provisioning (2/2)

- Net investment in security receipts of ARCs was ₹ 34.78 billion at September 30, 2017 (June 30, 2017: ₹ 34.05 billion)
- Non-fund outstanding to restructured assets: ₹ 4.15 billion at September 30, 2017 (June 30, 2017 : ₹ 5.15 billion)
- Outstanding general provision on standard assets: ₹ 25.63[1] billion at September 30, 2017
  - Includes additional general provision of ₹ 2.08 billion made in H1-2018 on standard loans to borrowers

1. Excludes provisions against standard assets

NPA and restructuring trends

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Net NPAs (A)	164.83	253.06	241.30
Net restructured loans (B)	63.36	23.70	20.29
Total (A+B)	228.19	276.76	261.59
Total as a % of net customer assets	4.44%	5.31%	4.80%

Loans under RBI resolution schemes[1]

September 2017	Standard restructured	Drilldown	Others	Total
Strategic debt restructuring (SDR)				
- Implemented	4.99	24.70	10.10	39.78
- Invoked	0.13	-	0.18	0.31
Change in management outside SDR				
- Implemented	-	55.66	-	55.66
- Invoked	-	9.58	16.55	26.13
Flexible restructuring under the 5/25 scheme				
- Implemented		24.78[2]	1.97	26.75
S4A implemented	0.95	-	2.74	3.69

1. Excludes NPA
2. Loans aggregating ₹ 17.26 billion also under SDR or change in management outside SDR

Loans under RBI resolution schemes at Jun 30, 2017: slide 61

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Portfolio trends and approach

Portfolio composition over the years

% of total advances	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017	Sep 30, 2017
Retail	38.0%	37.0%	39.0%	42.4%	46.6%	51.8%	53.6%
Domestic corporate	28.6%	32.5%	30.1%	28.8%	27.5%	27.3%	27.2%
SME	6.0%	5.2%	4.4%	4.4%	4.3%	4.8%	4.3%
International[1]	27.4%	25.3%	26.5%	24.3%	21.6%	16.1%	14.9%
Total advances (₹ billion)	**2,537**	**2,902**	**3,387**	**3,875**	**4,353**	**4,642**	**4,828**

1. Including impact of exchange rate movement

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Sector-wise exposures

Top 10 sectors[1]: % of total exposure of the Bank	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017	Sep 30, 2017
Retail finance	18.9%	22.4%	24.7%	27.1%	31.9%	32.4%
Electronics & engineering	8.3%	8.2%	7.6%	7.3%	6.9%	6.8%
Banks	8.8%	8.6%	7.8%	8.0%	6.0%	6.8%
Services – finance	6.0%	4.9%	4.2%	4.9%	6.2%	6.5%
Crude petroleum/refining & petrochemicals	6.6%	6.2%	7.0%	5.7%	5.5%	5.6%
Power	6.4%	5.9%	5.5%	5.4%	5.1%	5.1%
Road, port, telecom, urban development & other infra	6.0%	6.0%	5.9%	5.8%	5.3%	4.7%
Services - non finance	5.1%	5.2%	5.0%	4.9%	4.0%	3.8%
Iron/steel & products	5.1%	5.0%	4.8%	4.5%	3.6%	3.3%
Construction	4.2%	4.4%	4.0%	3.4%	3.1%	3.3%
Total (₹ billion)	**7,585**	**7,828**	**8,535**	**9,428**	**9,372**	**9,760**

1. Top 10 based on position at Sep 30, 2017

In April 2016, the Bank had identified power, iron & steel, mining, cement and rigs sectors as the key sectors impacted by the uncertainties and challenges in the operating environment

Aggregate exposure to key sectors

% of total exposure of the Bank	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017	Sep 30, 2017
Power	7.3%	6.4%	5.9%	5.5%	5.4%	5.1%	5.1%
Iron/steel	5.2%	5.1%	5.0%	4.8%	4.5%	3.6%	3.3%
Mining	2.0%	1.7%	1.7%	1.5%	1.6%	1.8%	1.7%
Others[1]	1.7%	1.9%	2.2%	2.0%	1.8%	1.5%	1.2%
Total exposure of the Bank to key sectors	**16.2%**	**15.1%**	**14.8%**	**13.8%**	**13.3%**	**12.0%**	**11.3%**

1. 'Others' includes exposure to cement & rigs sectors

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Further drilldown: approach

1. All internally 'below investment grade' rated companies in key sectors across domestic corporate, SME and international branches portfolios
2. Promoter entities internally 'below investment grade' where the underlying is partly linked to the key sectors
3. Fund-based limits and non-fund based outstanding to above categories considered
4. SDR and 5/25 refinancing relating to key sectors included
5. Loans already classified as restructured and non-performing excluded

Further drilldown: sector-wise details

	At June 30, 2017		At September 30, 2017	
₹ billion	Exposure [1,2,3]	% of total exposure	Exposure [1,2,3,4]	% of total exposure
Power	70.76	0.8%	68.37	0.7%
Mining	55.90	0.6%	57.50	0.6%
Iron/steel	39.93	0.4%	40.14	0.4%
Promoter entities[5]	33.34	0.4%	25.83	0.3%
Others[6]	3.65	0.0%	4.06	0.0%

1. Aggregate fund based limits and non-fund based outstanding
2. Includes investment exposure
3. Includes non-fund based outstanding in respect of accounts included in the drilldown exposure where the fund based outstanding has been classified as non-performing during earlier periods
4. Unutilised limits of ₹ 0.98 bn cancelled subsequent to September 30, 2017
5. Includes promoter entities where underlying is partly linked to the key sectors
6. 'Others' includes exposure to cement & rigs sectors
7. In addition to above, the non-fund based outstanding to borrowers classified as non-performing was ₹ 21.19 bn at September 30, 2017 compared to ₹ 21.35 bn at June 30, 2017

Further drilldown: movement

₹ billion

Aggregate exposure[1,2,3,4]	Q2-2018
Opening balance	203.58
Net decrease in exposure	(9.60)
Upgrades to 'investment grade'	-
Downgrades to 'below investment grade'	4.48[5]
Classified as non-performing[6]	(2.56)
Closing balance	195.90

1. Aggregate fund based limits and non-fund based outstanding
2. Includes investment exposure
3. Includes promoter entities where underlying is partly linked to the key sectors
4. Includes non-fund based outstanding in respect of accounts included in the drilldown exposure where the fund based outstanding has been classified as non-performing during earlier periods
5. Unutilised limits of ₹ 0.98 bn cancelled subsequent to Sep 30, 2017
6. Includes investment exposure relating to accounts classified as non-performing
7. In addition to above, the non-fund based outstanding to borrowers classified as non-performing was ₹ 21.19 bn at September 30, 2017 compared to ₹ 21.35 bn at June 30, 2017

Q2-2018 review

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Profit & loss statement

₹ billion	FY 2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
NII	217.37	52.53	104.12	55.90	57.09	112.99
Non-interest income	195.05	91.20	125.49	33.88	51.86	85.74
- Fee income	*94.52*	*23.56*	*45.12*	*23.77*	*25.70*	49.47
- Other income	*14.76*	*3.52*	*8.57*[1]	*1.53*	*4.23*	*5.76*
- Treasury income[2]	*85.77*	*64.12*	*71.80*	*8.58*	*21.93*	*30.51*
Total income	**412.42**	**143.73**	**229.61**	**89.78**	**108.95**	**198.73**

1. As per the RBI guidelines dated Apr 18, 2017, banks are not permitted to recognize proportionate exchange gains or losses held in the FCTR in the P&L account. Other income includes net foreign exchange gain relating to overseas operations amounting to ₹ 2.06 bn in H1-2017 which were reversed in Q4-2017
2. Includes profit on sale of shareholding in insurance subsidiaries of ₹ 56.82 billion in Q2-2017 and ₹ 20.12 billion in Q2-2018

Profit & loss statement

₹ billion	FY 2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
Total income	**412.42**	**143.73**	**229.61**	**89.78**	**108.95**	**198.73**
Operating expenses	147.55	37.37	71.10	37.94	39.09	77.03
Operating profit	**264.87**	**106.36**	**158.51**	**51.84**	**69.86**	**121.70**
Provisions[1]	152.08	70.83	95.98	26.09	45.03	71.12
Profit before tax	**112.79**	**35.53**	**62.53**	**25.75**	**24.83**	**50.58**
Tax	14.78	4.51	9.19	5.26	4.25	9.51
Profit after tax	**98.01**	**31.02**	**53.34**	**20.49**	**20.58**	**41.07**

1. Drawdown from the collective contingency & related reserve of ₹ 8.65 billion in Q1-2017, ₹ 6.80 billion in Q2-2017 and ₹ 36.00 billion in FY2017

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Yield, cost & margin

Movement in yield, costs & margins (Percent)[1]	FY2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
Yield on total interest-earning assets	8.09	8.14	8.15	7.87	7.78	7.83
- Yield on advances	*8.88*	*8.82*	*8.94*	*8.69*	*8.67*	*8.68*
Cost of funds	5.45	5.63	5.64	5.16	5.04	5.10
- Cost of deposits	*5.39*	*5.52*	*5.58*	*5.06*	*4.91*	*4.98*
Net interest margin	3.25	3.13	3.15	3.27	3.27	3.27
- Domestic	*3.59*	*3.41*	*3.43*	*3.62*	*3.57*	*3.60*
- Overseas	*1.30*	*1.65*	*1.65*	*0.73*	*0.95*	*0.84*

- Interest on income tax refund: ₹ 0.79 billion in Q2-2018 (₹ 4.51 billion in FY2017, ₹ 1.11 billion in Q2-2017, ₹ 1.77 billion in Q1-2018)

1. Annualised for all interim periods

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Other key ratios

Percent	FY 2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
Return on average networth[1,2]	10.3	13.2	11.5	8.2	8.0	8.1
Return on average assets[1]	1.35	1.70	1.49	1.09	1.08	1.08
Weighted average EPS[1,3]	15.3	19.2	16.6	12.8	12.7	12.8
Book value[3] (₹)	156[2]	148	148	157	160	160
Fee to income	22.9	16.4	19.6	26.5	23.6	24.9
Cost to income	35.8[4]	26.0[4]	31.0[4]	42.3	35.9[4]	38.8[4]
Average CASA ratio	43.7	41.5	41.6	45.4	45.2	45.3

1. Annualised for all interim periods
2. According to the revised AS 4 – 'Contingencies and events occurring after the balance sheet date' as notified by the Ministry of Corporate Affairs through amendments to Companies (Accounting Standards) Amendment Rules, 2016, the Bank did not account for proposed dividend (including dividend distribution tax) as a liability for FY2017. However, the Bank had reduced proposed dividend for determining capital funds for computing capital adequacy ratio at March 31, 2017
3. Shareholders of the Bank approved the issue of bonus shares in ratio of 1:10 through postal ballot on June 12, 2017. Prior period numbers have been restated.
4. Includes gain on sale of stake in insurance subsidiaries

Consolidated profit & loss statement

₹ billion	FY2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
NII	261.04	63.57	125.52	67.05	69.32	136.37
Non-interest income	524.58	170.25	265.15	113.92	148.04	261.96
- Fee income	*110.52*	*27.30*	*52.25*	*30.09*	*31.48*	*61.57*
- Premium income	*312.03*	*77.98*	*133.93*	*70.98*	*91.72*	*162.70*
- Other income	*102.03*[1]	*64.97*	*78.97*[1]	*12.85*	*24.84*	*37.69*
Total income	**785.62**	**233.82**	**390.67**	**180.97**	**217.36**	**398.33**

1. As per the RBI guidelines dated Apr 18, 2017, banks are not permitted to recognize proportionate exchange gains or losses held in the FCTR in the P&L account. Other income includes net foreign exchange gain relating to overseas operations amounting to ₹ 2.06 bn in H1-2017 which were reversed in Q4-2017

ICICI Bank

Consolidated profit & loss statement

₹ billion	FY 2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
Total income	**785.62**	**233.82**	**390.67**	**180.97**	**217.36**	**398.33**
Operating expenses	481.70	120.99	216.11	116.33	140.03	256.36
Operating profit	**303.92**	**112.83**	**174.56**	**64.64**	**77.33**	**141.97**
Provisions[1]	165.82	72.82	99.95	26.85	45.67	72.52
Profit before tax	**138.10**	**40.01**	**74.61**	**37.79**	**31.66**	**69.45**
Tax	24.69	7.60	14.77	8.39	7.57	15.96
Minority interest	11.52	2.62	4.89	3.35	3.38	6.73
Profit after tax	**101.88**	**29.79**	**54.95**	**26.05**	**20.71**	**46.76**

1. Drawdown from the collective contingency & related reserve of ₹ 8.65 billion in Q1-2017, ₹ 6.80 billion in Q2-2017 and ₹ 36.00 billion in FY2017

Equity investment in subsidiaries: slide 59

ICICI Bank

Key ratios (consolidated)

Percent	FY 2017	Q2-2017	H1-2017	Q1-2018	Q2-2018	H1-2018
Return on average networth[1,2,3]	10.3	12.1	11.4	9.9	7.7	8.8
Weighted average EPS (₹)[1,4]	15.9	18.5	17.1	16.3	12.8	14.5
Book value (₹)[3]	163	155	155	165	168	168

1. Based on quarterly average networth
2. Annualised for all interim periods
3. According to the revised AS 4 – 'Contingencies and events occurring after the balance sheet date' as notified by the Ministry of Corporate Affairs through amendments to Companies (Accounting Standards) Amendment Rules, 2016, the Bank had not accounted for proposed dividend (including dividend distribution tax) as a liability for FY2017. However, the Bank had reduced proposed dividend for determining capital funds for computing capital adequacy ratio at March 31, 2017
4. Shareholders of the Bank approved the issue of bonus shares in ratio of 1:10 through postal ballot on June 12, 2017. Prior period numbers have been restated

Consolidated balance sheet: slide 67

ICICI Bank

Q2-2018 review

- Highlights
- Growth
- Credit quality
- P&L indicators
- **Subsidiaries**
- Capital

ICICI Bank

Leadership across financial sector

Life Insurance	▪ Market capitalisation of ~ ₹ 556 billion[1] ▪ Private sector market leader[2]
General Insurance	▪ Market capitalisation of ~ ₹ 311 billion[1] ▪ Private sector market leader
AMC	▪ Sustained position of largest mutual fund in the country
Securities broking	▪ Largest online retail broking platform
Primary dealership	▪ Leading fixed income player

1. Source: BSE; at October 26, 2017
2. Source: Life Insurance Council; Retail weighted received premium basis for H1-2018

Domestic subsidiaries

ICICI Life (1/2)

₹ billion	FY2017	Q2-2017	Q1-2018	Q2-2018
New business premium	78.63	19.47	20.34	22.80
Renewal premium	144.91	35.21	28.51	43.19
Total premium	223.54	54.69	48.85	65.99
Profit after tax	16.82	4.19	4.06	4.21
Assets under management	1,229.19	1,128.27	1,265.91	1,305.91
Annualized premium equivalent (APE)	66.25	16.01	17.04	18.69
Expense ratio[1]	15.1%	14.5%	14.2%	14.1%

The company continues to retain its market leadership among the private players with an overall market share of 13.7%[2] and private market share of 24.6%[2] in H1-2018

1. All expenses (including commission) / (Total premium – 90% of single premium)
2. Source: IRDAI, Life insurance council; Retail weighted received premium basis

ICICI Life (2/2)

- Proportion of protection business increased from 3.9% in FY2017 to 4.2% in H1-2018
- Value of New Business (VNB) margins[1] increased from 8.0% in FY2016 and 10.1% in FY2017 to 11.7% in H1-2018
- Indian Embedded Value at ₹ 172.10 billion at September 30, 2017 compared to at ₹ 161.84 billion at March 31, 2017

1. Based on actual costs for FY2016 and FY2017 and management forecast of full year cost for FY2018

ICICI General

₹ billion	FY2017	Q2-2017	Q1-2018	Q2-2018
Gross written premium	109.60	27.53	33.94	32.34
Profit after tax	7.02	1.71	2.14	2.04

Sustained leadership in private sector with an overall market share of 8.9%[1] and private sector market share of 18.6%[1] in H1-2018

1. Source: General Insurance Council

Other subsidiaries

Profit after tax (₹ billion)	FY2017	Q2-2017	Q1-2018	Q2-2018
ICICI Prudential Asset Management	4.80	1.30	1.41	1.56
ICICI Securities (Consolidated)	3.39	0.99	1.15	1.31
ICICI Securities Primary Dealership	4.12	1.71	0.66	0.52
ICICI Home Finance	1.83	0.45	0.19	0.14
ICICI Venture	0.09	0.01	(0.01)	(0.01)

Slide 64

Overseas subsidiaries

ICICI Bank UK

USD million	FY2017	Q2-2017	Q2-2018
Net interest income	65.6	16.6	16.9
Profit/(loss) after tax	(16.1)	2.3	2.4
Loans and advances	2,362.4	2,512.2	2,583.4
Deposits	1,648.6	1,783.0	1,617.5
- Retail term deposits	*407.7*	*522.0*	*324.1*
Capital adequacy ratio	18.4%	18.7%	16.2%
- Tier I	*15.5%*	*15.0%*	*14.2%*

Asset and liability composition: slide 65

ICICI Bank

ICICI Bank Canada

CAD million	FY2017	Q2-2017	Q2-2018
Net interest income	77.2	19.8	19.0
Profit/(loss) after tax	(33.0)	(5.4)	12.8
Loans and advances	5,593.6	5,737.7	5,579.5
- Insured mortgages	*3,454.3*	*3,497.3*	*3,223.5*
Deposits	2,556.1	2,780.7	2,529.5
Capital adequacy ratio	21.8%	24.9%	21.2%
- Tier I	*21.8%*	*24.9%*	*21.2%*

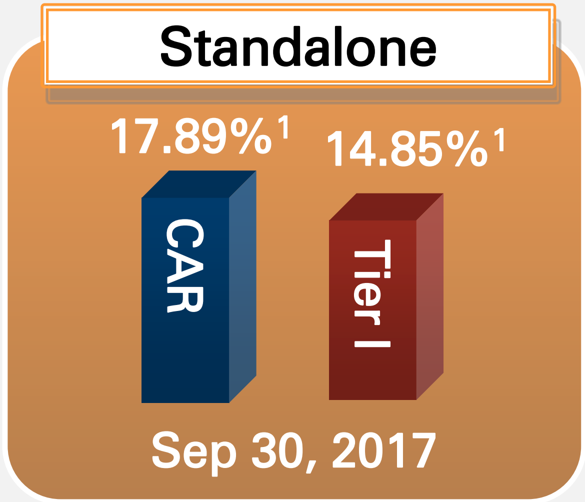
Asset and liability composition: slide 66

Q2-2018 review

- Highlights
- Growth
- Credit quality
- P&L indicators
- Subsidiaries
- Capital

ICICI Bank

Capital adequacy



- Capital ratios significantly higher than regulatory requirements
- Tier-1 capital is composed almost entirely of core equity capital
- Substantial scope to raise Additional Tier-1 and Tier-2 capital

Excess Tier-1 ratio of 6.50% over the minimum requirement of 8.35% as per current RBI guidelines

Risk weighted assets increased by 0.1% y-o-y compared to 4.8% y-o-y growth in total assets

During the quarter, the Bank raised ₹ 10.80 billion by way of issuance of Additional Tier-I bonds

1. Including profits for H1-2018

Capital adequacy ratios: slide 68

Sharp focus on strategic priorities: 4x4 agenda

Portfolio quality		
	Monitoring focus	Improvement in portfolio mix
	Concentration risk reduction	Resolution of stress cases

Enhancing franchise		
	Robust funding profile	Digital leadership & strong customer franchise
	Continued cost efficiency	Focus on capital efficiency including value unlocking

ICICI Bank

Thank you

Balance sheet: assets

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Cash & bank balances	525.64	425.11	533.62
Investments	1,743.49	1,854.08	1,799.35
- SLR investments	*1,225.40*	*1,327.39*	*1,231.49*
- Equity investment in subsidiaries	*105.82*	*103.23*	*102.90*
Advances	4,542.56	4,640.75	4,827.80
Fixed & other assets	707.71	689.23	717.25
- RIDF [1] and related	*263.73*	*236.67*	*238.71*
Total assets	**7,519.40**	**7,609.16**	**7,878.02**

Net investment in security receipts of asset reconstruction companies was ₹ 34.78 billion at September 30, 2017 (June 30, 2017 : ₹ 34.05 billion)

1. Rural Infrastructure Development Fund

Increasing share of retail loans: slide 12

ICICI Bank

Equity investment in subsidiaries

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
ICICI Prudential Life Insurance	33.26	33.26	33.26
ICICI Bank Canada	25.31	22.74	22.74
ICICI Bank UK	18.05	18.05	18.05
ICICI Lombard General Insurance	13.81	13.81	13.49
ICICI Home Finance	11.12	11.12	11.12
ICICI Securities Limited	1.87	1.87	1.87
ICICI Securities Primary Dealership	1.58	1.58	1.58
ICICI AMC	0.61	0.61	0.61
ICICI Venture Funds Mgmt	0.05	0.05	0.05
Others	0.14	0.14	0.14
Total	**105.82**	**103.23**	**102.90**

Consolidated profit & loss statement: slide 42

ICICI Bank

Balance sheet: liabilities

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Net worth	950.16	1,006.24[1]	1,027.88[1]
- Equity capital	*11.64*	*12.83*	*12.84*
- Reserves	*938.52*	*993.41*	*1,015.04*
Deposits	4,490.71	4,862.54	4,986.43
- Savings	*1,468.99*	*1,699.50*	*1,784.80*
- Current	*583.57*	*680.73*	*683.96*
Borrowings[2,3]	1,717.57	1,414.60	1,507.02
Other liabilities	360.96	325.78	356.69
Total liabilities	**7,519.40**	**7,609.16**	**7,878.02**

Credit/deposit ratio of 83.5% on the domestic balance sheet at September 30, 2017

1. Capital and reserves reflect the change due to bonus shares issued by the Bank. Further, the reserves at June 30, 2017, were net of dividend paid.
2. Borrowings include preference shares amounting to ₹ 3.50 billion
3. Including impact of exchange rate movement

ICICI Bank

Loans under RBI resolution schemes[1]

June 2017	Standard restructured	Drilldown	Others	Total
Strategic debt restructuring (SDR)				
- Implemented	5.59	24.47	8.41	38.47
- Invoked	0.17	-	6.43	6.60
Change in management outside SDR				
- Implemented	-	55.10	-	55.10
- Invoked	-	1.20	-	1.20
Flexible restructuring under the 5/25 scheme				
- Implemented	-	24.78[2]	1.97	26.75[3]
S4A implemented	0.95	-	3.12	4.07

1. Excludes NPAs
2. Loans aggregating ₹ 10.60 billion also under SDR or change in management outside SDR
3. Excludes a central public sector owned undertaking

Loans under RBI resolution schemes at Sep 30, 2017: slide 27

ICICI Bank

Composition of borrowings

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Domestic	789.87	656.70	720.25
- Capital instruments[1]	314.85	285.47	296.48
- Other borrowings	475.02	371.23	423.77
- Long term infrastructure bonds	*133.50*	*191.87*	*194.97*
Overseas[2]	927.69	757.90	786.77
- Capital instruments	22.65	-	-
- Other borrowings	905.05	757.90	786.77
Total borrowings[2]	**1,717.57**	**1,414.60**	**1,507.02**

1. Includes preference share capital ₹ 3.50 billion
2. Including impact of exchange rate movement

Raised ₹ 10.80 billion by way of issuance of Additional Tier-1 bonds in Q2-2018

Healthy funding mix maintained: slide 15

ICICI Bank

Extensive franchise

Branches	At Mar 31, 2015	At Mar 31, 2016	At Mar 31, 2017	At Sep 30, 2017	% share at Sep 30, 2017
Metro	1,011	1,159	1,287	1,288	**26.5%**
Urban	933	997	1,050	1,049	**21.6%**
Semi urban	1,217	1,341	1,442	1,447	**29.8%**
Rural	889	953	1,071	1,072	**22.1%**
Total branches	**4,050**	**4,450**	**4,850**	**4,856**	**100.0%**
Total ATMs	**12,451**	**13,766**	**13,882**	**13,792**	**-**

Healthy funding mix maintained: slide 14

ICICI Bank

ICICI Home Finance

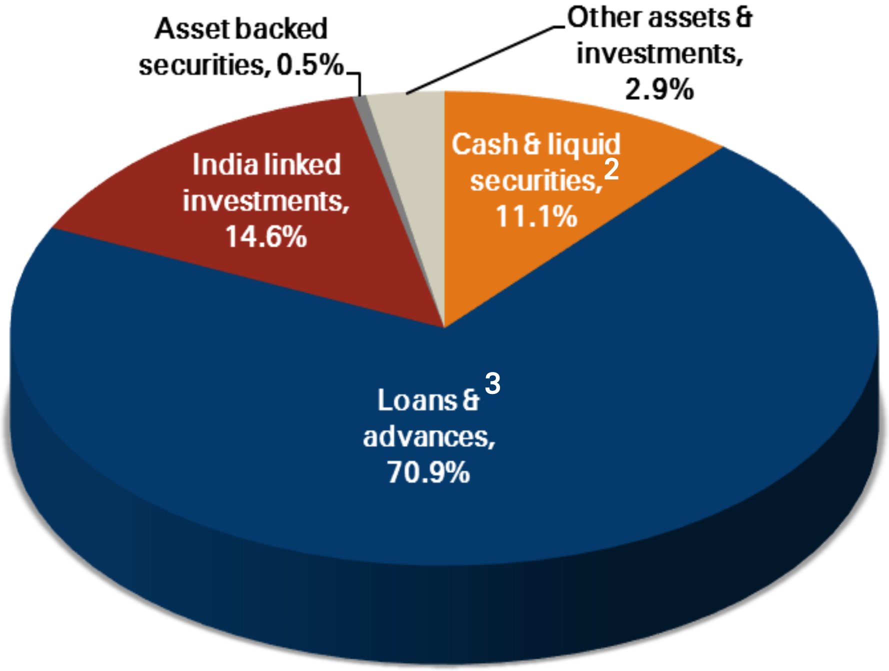
₹ billion	FY2017	Q2-2017	Q1-2018	Q2-2018
Loans and advances	89.73	89.37	91.26	91.16
Capital adequacy ratio	27.0%	26.3%	25.9%	25.6%
Net NPA ratio	0.75%	0.62%	2.17%	2.19%

Other subsidiaries: slide 50

ICICI Bank

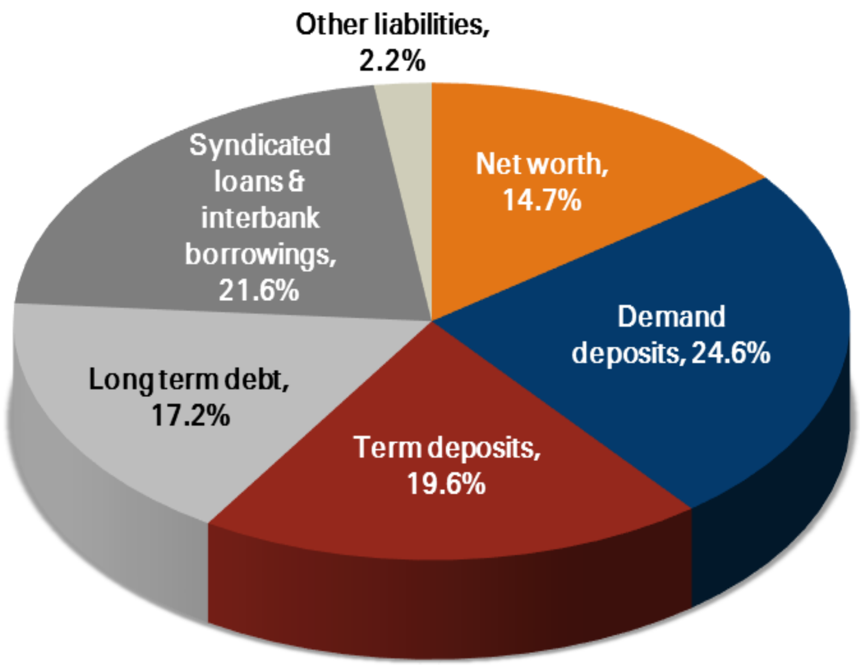
ICICI Bank UK[1]

Asset profile



Total assets: USD 3.7 bn

Liability profile



Total liabilities: USD 3.7 bn

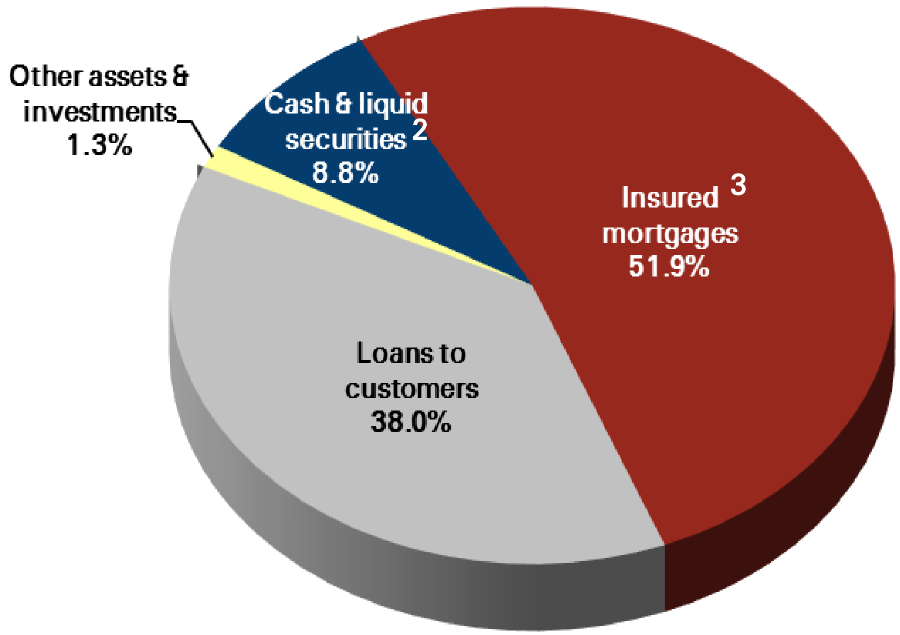
1. At September 30, 2017
2. Includes cash & advances to banks, T Bills
3. Includes securities re-classified to loans & advances

ICICI Bank UK key performance highlights: slide 52

ICICI Bank

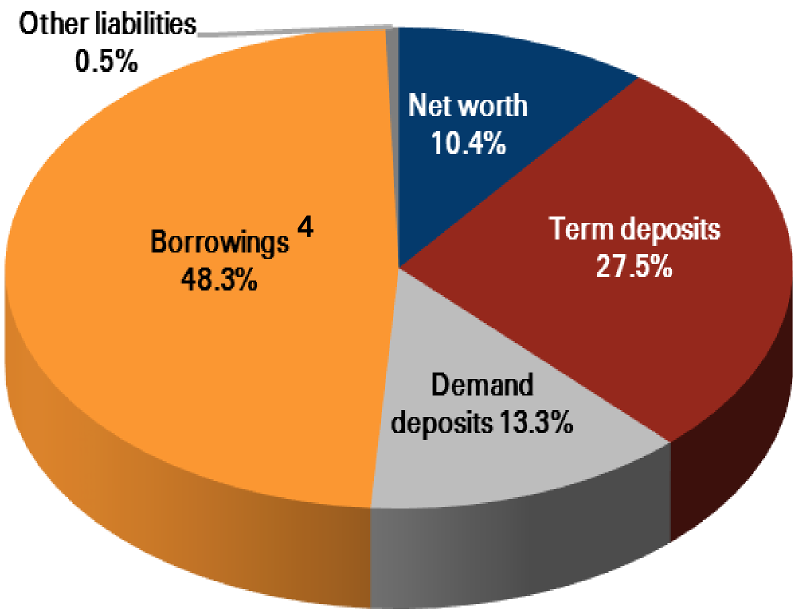
ICICI Bank Canada[1]

Asset profile



Total assets: CAD 6.2 bn

Liability profile



Total liabilities: CAD 6.2 bn

1. At September 30, 2017
2. Includes cash & placements with banks and government securities
3. Based on IFRS, securitised portfolio of CAD 3,036 mn considered as part of insured mortgage portfolio in advances at September 30, 2017
4. As per IFRS, proceeds of CAD 3,000 mn from sale of securitised portfolio considered as part of borrowings at September 30, 2017

ICICI Bank Canada key performance highlights: slide 53

Consolidated balance sheet

₹ billion	September 30, 2016	June 30, 2017	September 30, 2017
Cash & bank balances	569.82	492.51	570.07
Investments	3,144.71	3,380.94	3,400.52
Advances	5,084.02	5,156.94	5,382.04
Fixed & other assets	843.81	857.75	882.42
Total assets	**9,642.36**	**9,888.14**	**10,235.05**
Net worth[1]	996.15	1,058.80	1,081.04
Minority interest	45.11	51.88	56.29
Deposits	4,743.58	5,088.32	5,217.81
Borrowings	2,184.58	1,865.19	1,995.42
Liabilities on policies in force	1,063.39	1,189.97	1,230.08
Other liabilities	609.55	633.98	654.41
Total liabilities	**9,642.36**	**9,888.14**	**10,235.05**

1. Capital and reserves reflect the change due to bonus shares issued by the Bank. Further, the reserves at June 30, 2017, were net of dividend paid.

Key ratios (consolidated): slide 43

ICICI Bank

Standalone capital adequacy

Basel III	June 30, 2017[1]		September 30, 2017[1]	
	₹ billion	%	₹ billion	%
Total capital	1,089.38	17.69%	1,100.40	17.56%
- Tier I	898.42	14.59%	908.50	14.50%
- of which: CET1	*859.65*	*13.96%*	*859.91*	*13.72%*
- Tier II	190.96	3.10%	191.90	3.06%
Risk weighted assets	6,157.63		6,267.62	
- On balance sheet	*5,316.02*		*5,427.82*	
- Off balance sheet	*841.61*		*839.80*	

1. In line with the applicable guidelines, the Basel III capital ratios reported by the Bank for the interim periods do not include profits for the period

Including the profits for H1-2018, the standalone capital adequacy ratio for the Bank as per Basel III norms would have been 17.89% and the Tier I ratio would have been 14.85% at September 30, 2017

ICICI Bank

Consolidated capital adequacy

Basel III	June 30, 2017[1]	September 30, 2017[1]
	%	%
Total capital	17.33%	17.14%
- Tier I	14.44%	14.30%
- Tier II	2.89%	2.84%

1. In line with the applicable guidelines, the Basel III capital ratios reported by the Bank for the interim periods do not include profits for the period

Including the profits for H1-2018, the consolidated capital adequacy ratio for the Bank as per Basel III norms would have been 17.50% and the Tier I ratio would have been 14.67% at September 30, 2017

Capital adequacy: slide 55

ICICI Bank

Analyst call on October 27, 2017: opening remarks

Certain statements in this call are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors. More information about these factors is contained in ICICI Bank's filings with the Securities and Exchange Commission. All financial and other information in this call, other than financial and other information for specific subsidiaries where specifically mentioned, is on an unconsolidated basis for ICICI Bank Limited only unless specifically stated to be on a consolidated basis for ICICI Bank Limited and its subsidiaries. Please also refer to the statement of unconsolidated, consolidated and segmental results required by Indian regulations that has been filed with the stock exchanges in India where ICICI Bank's equity shares are listed and with the New York Stock Exchange and the US Securities and Exchange Commission, and is available on our website www.icicibank.com.

Ms. Kochhar's opening remarks

Good evening to all of you.

Our Board has today approved the financial results of ICICI Bank for the quarter ended September 30, 2017.

The Bank continues to make progress on the strategic priorities outlined in our 4 x 4 Agenda covering Portfolio Quality and Enhancing Franchise. I would like to highlight a few areas in this context:

1. We continue to maintain our focused approach to growth, which is in line with the objective of improving the portfolio mix.

- The domestic loans portfolio grew by 12.8% year-on-year.
- The retail loan portfolio grew by 18.6% year-on-year at September 30, 2017. Growth in the retail portfolio was strong across products.
- During Q2 of 2018 we saw an uptick in domestic corporate loan growth. Excluding net NPAs, restructured loans and loans internally rated below investment grade in key sectors at September 30, 2017, growth in the domestic corporate portfolio was about 14%. About 90% of the disbursements in the domestic corporate portfolio in H1 of 2018 were to corporates rated A- and above.
- The SME portfolio grew by 6.0%
- At the same time, there was a reduction in some parts of the balance sheet
- Net NPAs, restructured loans and loans to internally rated below investment grade in key sectors at September 30, 2017, declined by 30.9% year-on-year.
- The loan portfolio of overseas branch declined by 21.6% on a year-on-year basis.
- Therefore, overall loans grew by 6.3% year-on-year at September 30, 2017.

2. Our funding profile remained healthy as savings account deposits increased by 21.5% year-on-year and current

account deposits increased by 17.2% year-on-year. The outstanding CASA ratio was 49.5% at September 30, 2017.

3. The growth during Q2 of 2018 was profitable. The net interest margin was 3.27%, at a similar level as Q1 of 2018 and higher by 14 bps compared to Q2 of 2017.

4. Gross additions to NPAs continued to decline and were 46.74 billion Rupees in Q2 of 2018 compared to 49.76 billion Rupees in Q1 of 2018 and 80.29 billion Rupees in Q2 of 2017. The net NPAs declined during the quarter in absolute terms from 253.06 billion Rupees at June 30, 2017 to 241.30 billion Rupees at September 30, 2017. The net NPA ratio declined from 4.86% to 4.43%. There was a sequential increase of 410 bps in the provision coverage ratio on non-performing loans to 59.3%, including cumulative technical/prudential write-offs, further strengthening the balance sheet.

5. The Bank also made significant recoveries from non-performing loans. Recoveries and upgrades from non-performing loans aggregated 10.29 billion Rupees in Q2 of 2018.

6. The Bank's capital position continues to be strong with a Tier 1 capital adequacy ratio of 14.85% at September 30, 2017, including profits for H1 of 2018.

7. We continue to be at the forefront of offering technology-enabled services to our customers. Debit and credit card transactions continued to grow at a healthy rate. The number of debit card transactions at point-of-sale terminals increased year-on-year by 64% in Q2 of 2018. The number of credit card transactions increased year-on-year by 40%. The number of mobile banking transactions increased by 57% year-on-year. Over 5.0 million Unified Payment Interface (UPI) Virtual Payment Addresses have been created using the Bank's mobile platforms till September 30, 2017. The Bank's artificial intelligence powered chatbot iPal handles about 1.0 million queries/chats monthly on both website and mobile app with nearly 90% resolution. iPal's services involve simple FAQs, financial transactions and helping customers to discover new features.

Coming to our subsidiaries:

8. During Q2 of 2018, we saw the first IPO from a general insurance company in India, by ICICI Lombard General Insurance Company. The transaction valued ICICI General at 300.00 billion Rupees and its market capitalization as of October 26, 2017 was 311.00 billion Rupees. The Bank continues to have 55.9% shareholding in ICICI General. This transaction further demonstrates the significant value created in our non-banking subsidiaries.

I will now hand the call over to Kannan.

Mr. Kannan's remarks

I will talk about our performance on growth and credit quality. I will then talk about the P&L details, subsidiaries and capital.

A. Growth

The domestic loan growth was 12.8% year-on-year at September 30, 2017 driven by strong growth in the retail business. Within the retail portfolio, the mortgage and auto loan portfolios grew by 17% and 15% year-on-year respectively. Growth in the business banking and rural lending segments was 26% and 16% year-on-year respectively. Commercial vehicle and equipment loans grew by 14% year-on-year. The unsecured credit card and personal loan portfolio grew by 39% year-on-year, off a relatively small base, to 249.55 billion Rupees and was about 5.2% of the overall loan book as of September 30, 2017. We continue to grow the unsecured credit card and personal loan portfolio primarily driven by a focus on cross-sell to our existing customers.

The SME portfolio constituted 4.3% of total loans as of September 30, 2017.

The net advances of the overseas branches decreased by 21.6% year-on-year in Rupee terms and 20.0% year-on-year in US dollar terms as at September 30, 2017, reflecting our overall approach to corporate lending as well as the repayment of FCNR deposit linked loans in fiscal 2017. The international loan portfolio has now reduced to 14.9% of our total loans.

Coming to the funding side: total deposits grew by 11.0% year-on-year to 4.99 trillion Rupees as of September 30, 2017. On a daily average basis, current and savings account deposits grew by 24.2% year-on-year. On a daily average basis, the CASA ratio was 45.2% in Q2 of 2018.

B. Credit Quality

Gross NPA additions were 46.74 billion Rupees in Q2 of 2018. The retail portfolio had gross NPA additions of 6.60 billion Rupees in Q2 of 2018 compared to 8.79 billion Rupees in Q1 of 2018. Additions to NPAs from: restructured loans; loans to companies internally rated below investment grade in key sectors, or the drilldown list; devolvement of non-fund based exposure and increase in outstanding due to exchange rate movement related to accounts classified as non-performing in prior periods; and loans to a central PSU owned power company in respect of which we have been disclosing the net exposure as a footnote to the drilldown list disclosure, aggregating 17.27 billion Rupees. The exposure to the central PSU owned power company is under resolution through a demerger process, which we expect will conclude in the coming months. As we await the demerger order, the account has been classified as non-performing based on payment record and application of RBI guidelines. The balance addition of 22.87 billion Rupees to NPAs includes one large exposure in the oil & gas sector.

The net standard restructured loans were at 20.29 billion Rupees, about 0.4% of net advances, as of September 30, 2017 compared to 23.70 billion Rupees as of June 30, 2017.

The Bank has been reporting a further drilldown of its portfolio in key sectors. Our approach to the drilldown list has been explained in slide 33 of the investor presentation. The aggregate fund based limits and non-fund based outstanding to companies that were internally rated below investment grade in the key sectors and promoter entities, decreased from 203.58 billion Rupees as of June 30, 2017 to 195.90 billion Rupees as of September 30, 2017. On slide 35 of the presentation, we have provided the movement in these exposures between June 30, 2017 and September 30, 2017.

- There was a net decrease in exposure of 9.60 billion Rupees. The decrease was mainly due to reduction of exposure to a promoter entity.
- There were rating downgrades of exposures aggregating to 4.48 billion Rupees to ‘below investment grade’ during the quarter. The downgrades were largely from the power and iron and steel sectors. Of this, exposure to one account has reduced by 0.98 billion Rupees subsequent to September 30, 2017.

- There was a reduction of 2.56 billion Rupees due to classification of certain borrowers as non-performing.

The above amount of 195.90 billion Rupees includes non-fund based outstanding in respect of accounts in this portfolio where the fund based outstanding has been classified as non-performing. Apart from this, the non-fund based outstanding to borrowers classified as non-performing was 21.19 billion Rupees as of September 30, 2017 compared to 21.35 billion Rupees as of June 30, 2017. The aggregate non-fund based outstanding to companies in the restructured portfolio was 4.15 billion Rupees as of September 30, 2017 compared to 5.15 billion Rupees as of June 30, 2017.

On slide 27 of the presentation, we have provided the details of loans under various RBI resolution schemes as of September 30, 2017, and have also indicated the amounts under each scheme which are also part of the drilldown list or the restructured portfolio. Comparative numbers as of June 30, 2017 have been provided on the linked slide 61. I would like to mention that of the outstanding performing loans of about 26 billion Rupees where a change in management outside of the SDR scheme is being implemented, loans of about 10 billion Rupees are a part of the drilldown exposure and the balance about 17 billion Rupees largely represents one borrower in the sugar industry, where a binding agreement for change in management has been entered into and we expect this to be resolved in the coming months. I would also like to highlight the overlap of about 17 billion Rupees noted on slide 27, between loans for which refinancing under the 5/25 scheme has been implemented and loans under SDR or change in management outside SDR.

At September 30, 2017, excluding NPAs, restructured loans, the drilldown list and loans under RBI resolution schemes, the maximum single party BB and below rated exposure was about 6 billion Rupees.

During Q1 of 2018, RBI had advised banks to initiate insolvency resolution process in respect of 12 accounts under the provisions of Insolvency and Bankruptcy Code, 2016 and also required banks to make higher provisions for these accounts during the year. The Bank was required to make an additional provision of 6.51 billion Rupees over three quarters as advised by RBI, in addition to the provisions to be made as per the existing RBI guidelines. The entire amount of 6.51 billion Rupees was provided in Q2 of 2018. At September 30, 2017, the Bank held provisions of 35.42 billion Rupees on these loans which amounts to a 56.5% provision coverage in respect of outstanding loans to these borrowers.

During the second quarter, RBI directed banks to initiate insolvency resolution process for additional accounts under the provisions of IBC by December 31, 2017, if a resolution plan where the residual debt is rated investment grade by two external credit rating agencies is not implemented by December 13, 2017. At September 30, 2017, the Bank had outstanding loans and non-fund facilities to 18 borrowers amounting to 104.76 billion Rupees and 13.84 billion Rupees respectively. 98.7% of the loans amounting to 103.37 billion Rupees were to borrowers classified as non-performing as of September 30, 2017. The Bank at September 30, 2017, holds provisions of 32.99 billion Rupees against these outstanding loans, which amounts to 31.5% provision coverage in respect of outstanding loans to these borrowers, reflecting that these are more recent additions to NPA.

As we have stated in our previous earnings calls, we continue to expect the additions to gross NPA in FY2018 to be significantly lower than FY2017.

C. P&L Details

The domestic NIM was at 3.57% in Q2 of 2018 compared to 3.62% in Q1 of 2018 and 3.41% in Q2 of 2017. International margins were at 0.95% in Q2 of 2018 compared to 0.73% in Q1 of 2018 and 1.65% in Q2 of 2017.

There was interest on income tax refund of 0.79 billion Rupees in Q2 of 2018 compared to 1.77 billion Rupees in Q1 of 2018 and 1.11 billion Rupees in Q2 of 2017. Margins in Q2 of 2018 were positively impacted by significant interest collection from non-performing and other non-accrual accounts.

Non-interest income for the quarter included gains of 20.12 billion Rupees relating to sale of shares of ICICI General in the IPO and dividend income of 2.76 billion Rupees from ICICI Life. Non-interest income in Q2 of 2017 included gains of 56.82 billion Rupees relating to sale of shares of ICICI Life.

- Fee income grew by 9.1% year-on-year in Q2 of 2018 with retail fee income growth of 13.1% year-on-year. Growth in retail fees was driven by lending linked fees, third party fees and credit cards. Retail fees constituted 70% of overall fees in Q2 of 2018.

- Treasury recorded a profit of 21.93 billion Rupees in Q2 of 2018 compared to 64.12 billion Rupees in Q2 of 2017.

- Other income was 4.23 billion Rupees in Q2 of 2018 compared to 3.52 billion Rupees in Q2 of 2017.

On Costs: the Bank's cost-to-income ratio was at 35.9% in Q2 of 2018. Operating expenses increased by 4.6% year-on-year. The Bank had 83,058 employees at September 30, 2017.

The Bank's standalone profit before provisions and tax, excluding gain on sale of shares in insurance subsidiaries was 49.74 billion Rupees in Q2 of 2018 compared to 51.84 billion Rupees in the preceding quarter and 49.54 billion Rupees in the corresponding quarter last year.

Provisions were 45.03 billion Rupees in Q2 of 2018 compared to 26.09 billion Rupees in the preceding quarter. There was a sequential increase of 410 bps in provision coverage ratio on non-performing loans to 59.3%, including cumulative technical/prudential write-offs, further strengthening the balance sheet.

The Bank's standalone profit before tax was 24.83 billion Rupees in Q2 of 2018 compared to 25.75 billion Rupees in the preceding quarter and 35.53 billion Rupees in the corresponding quarter last year.

The Bank's standalone profit after tax was 20.58 billion Rupees in Q2 of 2018 compared to 20.49 billion Rupees in the preceding quarter and 31.02 billion Rupees in the corresponding quarter last year.

D. Subsidiaries

The profit after tax for ICICI Life for Q2 of 2018 was 4.21 billion Rupees compared to 4.19 billion Rupees in Q2 of 2017. The new business margin has been continuously improving from 8.0% in FY2016 to 10.1% in FY2017 and further to 11.7% in H1 of 2018. In H1 of 2018, the company retained its market leadership among the private players based on retail weighted received premium with an overall market share of 13.7% and private sector market share of 24.6% in H1 of 2018. The Embedded Value, based on

Indian Embedded Value methodology, was 172.10 billion Rupees as of September 30, 2017 compared to 161.84 billion Rupees as of March 31, 2017.

The profit after tax of ICICI General increased by 19.3% from 1.71 billion Rupees in Q2 of 2017 to 2.04 billion Rupees in Q2 of 2018. The gross written premium of ICICI General grew by 17.5% on a year-on-year basis to 32.34 billion Rupees in Q2 of 2018. The company continues to retain its market leadership among the private sector players and had an overall market share of about 8.9% in H1 of 2018.

The profit after tax of ICICI AMC increased by 20.0% year-on-year to 1.56 billion Rupees in Q2 of 2018. With average assets under management of about 2.8 trillion Rupees for the quarter, ICICI AMC continues to be the largest mutual fund in India.

The profit after tax of ICICI Securities increased by 32.3% year-on-year to 1.31 billion Rupees in Q2 of 2018 compared to 0.99 billion Rupees in Q2 of 2017.

The Bank's total equity investment in ICICI Bank UK and ICICI Bank Canada has reduced from 11.0% of its net worth at March 31, 2010 to 4.0% at September 30, 2017.

ICICI Bank Canada had a profit after tax of 12.8 million Canadian dollars in Q2 of 2018 compared to a loss of 5.4 million Canadian dollars in Q2 of 2017.

ICICI Bank UK had a profit after tax of 2.4 million US dollars in Q2 of 2018 compared to 2.3 million US dollars in Q2 of 2017.

The consolidated profit after tax was 20.71 billion Rupees in Q2 of 2018 compared to 29.79 billion Rupees in corresponding quarter last year and 26.05 billion Rupees in the preceding quarter.

E. Capital

The Bank had a Tier 1 capital adequacy ratio of 14.85% and total standalone capital adequacy ratio of 17.89 %, including profits for H1 of 2018. The Bank's consolidated Tier 1 capital adequacy ratio and the total consolidated capital adequacy ratio, including profits for H1 of 2018, were 14.67 % and 17.50% respectively. The capital ratios are significantly higher than regulatory requirements.

To sum up, during Q2 of 2018 the Bank:

1. Continued to unlock value in subsidiaries;
2. Progressed on resolution & recovery in the corporate segment;
3. Sustained growth in retail loans;
4. Maintained a healthy funding mix;
5. Continued to focus on selective lending opportunities; and
6. Maintained focus on cost efficiency and capital efficiency.

The Bank's pre-provisioning earnings, capital position and value created in its subsidiaries give the Bank the ability to absorb the impact of challenges in the operating and recovery environment for the corporate business while driving growth in identified areas of opportunity.

We will now be happy to take your questions.