

Date: November 2, 2021

To,
BSE Limited
P. J. Tower,
Dalal Street, Fort,
Mumbai – 400 001

Dear Sir/Madam,

Subject: Investor Presentation and Performance Note for Investors

Ref: Inflame Appliances Limited (Scrip Code: 541083)

Pursuant to the provisions of Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose herewith the Investor Presentation and Note for Investors on Performance of Company.

Further, the above information is also available on the Company's website at www.inflameindia.com under the head of Investor.

You are requested to kindly take the aforesaid information on record.

Thanking you,

Yours faithfully,

For Inflame Appliances Limited


Director

Aditya Kaushik
Chairman and Managing Director
DIN: 06790052

Encl:- A/a

Inflame Appliances Limited

(Formerly TECHNO ENGINEERING CORPORATION)

ADD.: KHASRA NO. 40/14-15-16-17/1 VILL. BAGWALI, NH -73, Distt. PANCHKULA (H.R.) 134202
Regd. Office:- Khasra No. # 855/1, Vill. Kalyanpur, Chakkan Road, Teh. Baddi, Distt. Solan (H.P.) 173205
W:inflameindia.com | M:7832901824 | CIN:L74999HP2017PLC006778

PERFORMANCE NOTE FOR INVESTORS

Q1 of this financial year was completely disappointing due to Covid-19 lockdown, Q2 has been a period for robust recovery.

Further, overcoming the challenges of supply chain in Sept 21& Oct 21, the company has achieved its highest production in chimneys during both these months.

During Sept 21, company produced & dispatched 9023 chimneys whereas in Oct 21, we achieved a production & dispatched 10601 chimneys.

We would continue to grow at a substantial pace thereby achieving a production/dispatch target of 16 - 18000 chimneys by March 2022.

The growth in last few months over previous months is as under:

Aug 2021-42%

Sept 2021-29%

Oct 2021-18%

Our 2nd unit in Hyderabad is under planning and implementation stage. The timeline for commencement of production at Hyderabad is subject to allotment of land by Telangana Government and we are determined to continue our strong growth in Calendar Year 2022.

The background features a gradient from light green on the left to dark teal on the right. Overlaid on this are several thick, diagonal, rounded rectangular stripes in various shades of green and teal, creating a dynamic, layered effect. The text 'INFLAME 2.0' is centered in a bold, yellow, sans-serif font.

INFLAME 2.0

September 2021

Kitchen appliances have drastically changed over the years, always improving our lives even more with each iteration.



 ₹27,000 crore

Kitchen appliances market size in India

 CAGR 15%

Growth expected in the next 5-10 years

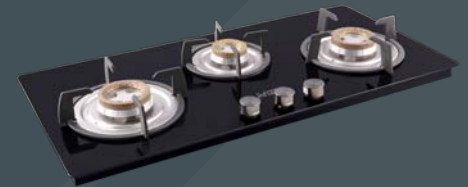
 **High Demand for Quality**

Makes easier to replace Chinese products with better quality
“Made in India” products with low freight and inventory-carrying
cost

Inflame Appliances Ltd.

- Inflame is a prominent manufacturer of modern kitchen appliances in India
- The management hold a vast experience in the domain
- Backed by the cutting-edge production technology, Inflame offers exceptional value in its futuristic products
- Inflame was proud to be a part of Pradhan Mantri Ujjwala Yojana (PMUY) Scheme

Chimneys(Hoods) | Gas Hobs | Glass Cook tops | SS Gas stoves



The Journey

- Started business of manufacturing of gas stoves and parts thereof
- Obtained license from Bureau of Indian Standards as IS 4246:2002 for Quality Certification



2015

- Associated with Hindustan Petroleum Corporation Limited and Bharat Petroleum Corporation Limited for selling of LPG Gas Stoves
- Conversion from partnership firm to Public Limited Company with the name of “Inflame Appliances Limited”



2017

- Developed over 30 models of Kitchen Chimneys through extensive R&D



2019



2016

- Agreement with Indian Oil Corporation Limited for selling LPG Gas Stoves to domestic Indane distributors




2018

- Became First appliances sector company in India to list on BSE SME
- Expanded its capacity by setting up an ultra-modern plant at Panchkula, Haryana

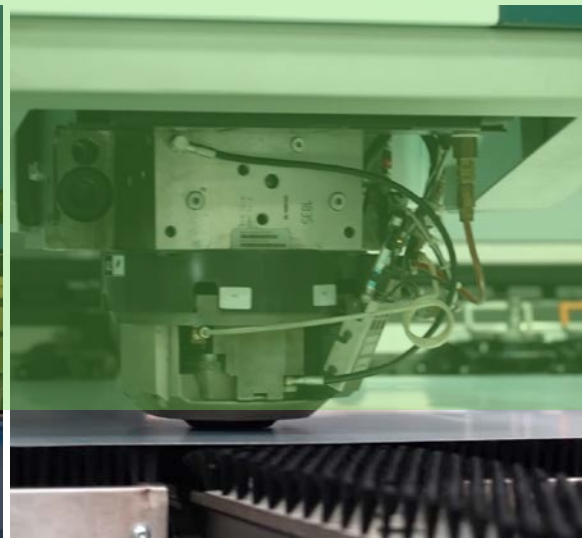
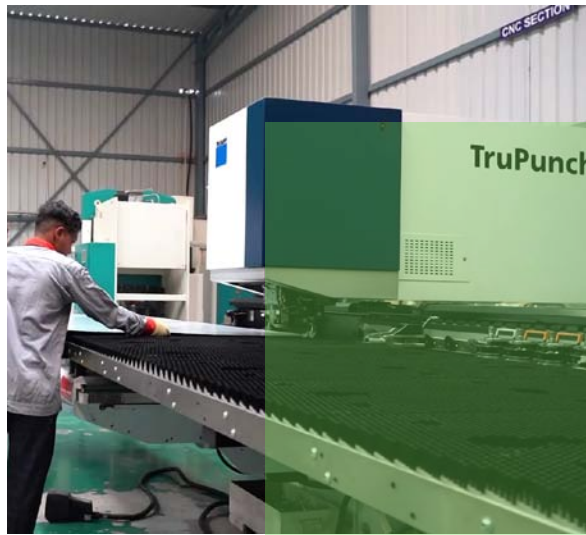


2020

- Started supplying its products to top Kitchen Appliances brands in India



The present manufacturing facility in Panchkula, Haryana (225kms from Delhi), have built-up area of 45000 Sq.ft. and additional 18000 sq.ft. is under construction.



High-end German technology CNC machines imported from Trumf(Germany).

Only a few manufacturers in India have this technology in the appliances sector.



A state-of-the-art fully integrated glass toughening, bending and processing plant.

A man in a white lab coat is working in a laboratory. He is focused on a piece of equipment, a gas flow meter, which is connected to a gas stove. The meter has a blue face with white markings and a needle. The background is a yellow wall with several posters and labels, including 'WATER VAPOR PRESSURE CHART', 'WATER MANOMETER', and 'GAS FLOW METER'. The man is wearing a red long-sleeved shirt under his lab coat. The overall scene is a professional laboratory setting.

Thrust on Technology

A dedicated Design and R&D lab to produce innovative, energy-efficient products managed by a team of industry professionals.

Facilities Installed

- CNC LASER CUTTING
- CNC PUNCHING
- CNC BENDING
- FABRICATION
- PRESS SHOP
- GLASS PROCESSING UNIT
- PAINT & LOGO SHOP
- POWDER COATING
- CHIMNEY ASSEMBLY
- HOB ASSEMBLY
- GAS STOVE ASSEMBLY

Installed Capacity

CHIMNEYS – 20,000 to 22,000 Units/Month

HOB – 5,000 Units/Month

STOVES – 10,000 Units/Month

(100% Capacity utilization by March 2022)



Covid-19: The Pandemic Effect

Crisis



The pandemic has changed the human life to every extend possible, affecting businesses severely.

Solution

Inflamm took it as an opportunity by developing all components in India and preparing for the worst circumstances by eliminating dependence on China completely. Today, when businesses are hugely affected due to high logistics cost, badly delayed shipments & commodity price hikes, manufacturing in India is way viable than imports.

China replaced

During the last two years, Inflamm has successfully Indianised over 30 chimney models and replaced Chinese manufacturers by supplying made in India products to top Indian appliances brands in substantial quantities.

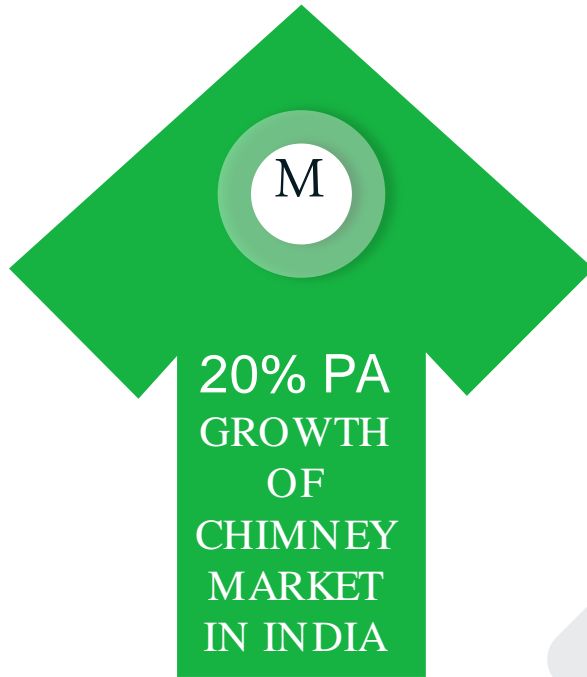
Advantage Inflamm

India imports over 1.6 million chimneys every year from China and post covid, it is expected that the growth in import would be reduced considerably, thereby giving a great opportunity to Inflamm, being the only manufacturer at this capacity level in India today.

India's 1st integrated facility to produce variety of appliances like Chimneys, Hobs and Gas stoves. Advanced technology Dish Washers will also be a part of Inflamm's product range in the near future.

With ready infrastructure, upgradation to world-class technology, backward integration and development of variety of models, Inflamm is all set to expand its operations in India and global markets very soon.

Inflamm, in its long-term expansion plan, eyes to be a global source for quality appliances and exceeding buyer's expectations. A major facility in the western India would enable exports to the African and other regions.



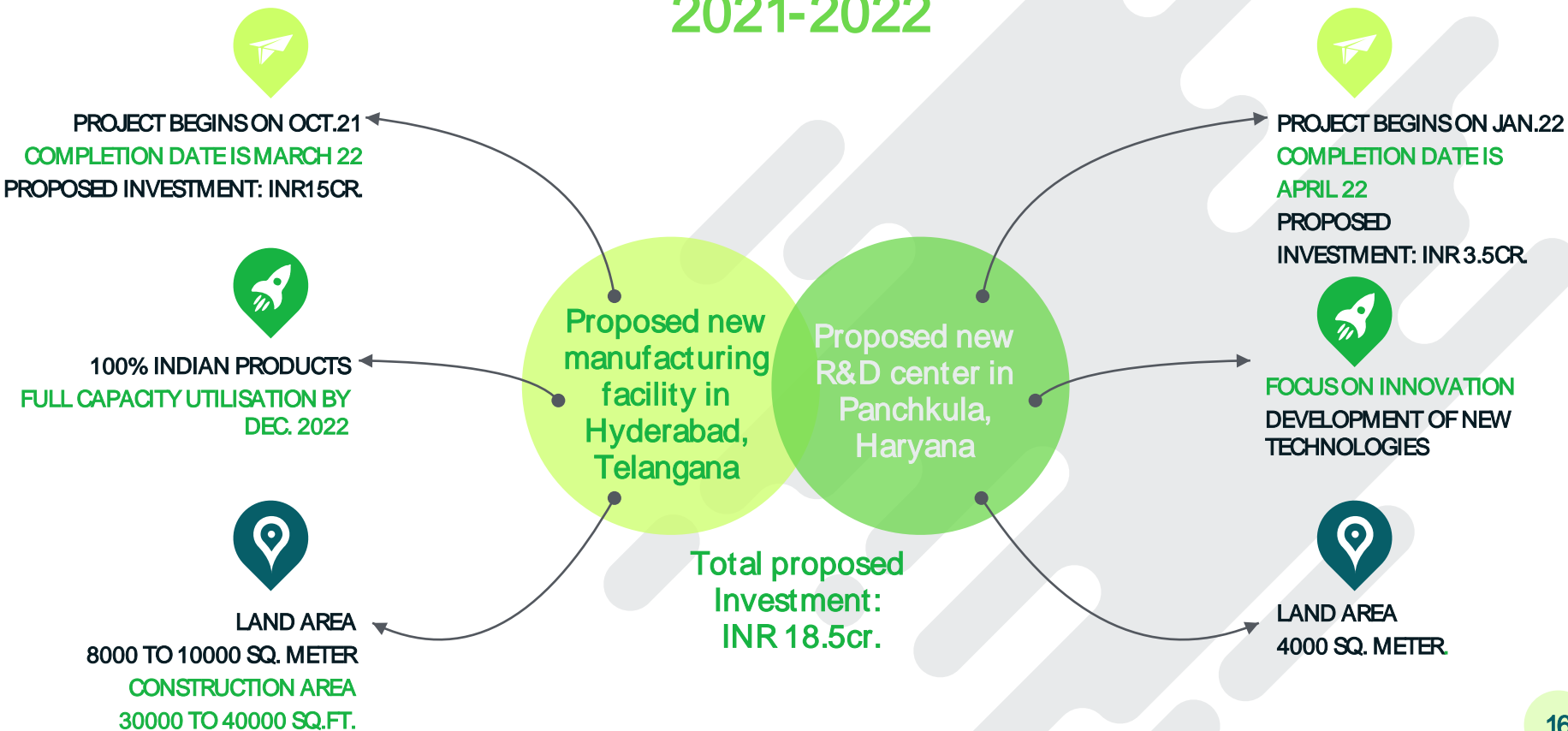
- 20% per annum is the market growth rate of Household Chimneys at present in India & same rate of growth is expected in the coming 5 years.
- The Chimney sales in India is pegged at about 2 million chimneys per annum at present.
- In flame envisage to capture 40% market share in the next 5 years by expanding its manufacturing facilities to multiple strategic locations covering major regions of India.
- Setting-up a proposed **new manufacturing plant in Hyderabad, Telangana** & a proposed **new centralized R&D lab in Panchkula, Haryana** by April 2022 is a part of this expansion mission.

Why Hyderabad?

The State government of Telangana decided to provide support to startups in the form of grants for their innovative solutions that have the potential to address the local and social issues in rural areas. The various incentives are in the form of:

- Capital Cost Reimbursements
- Land Rebate
- Lease Rental Assistance
- Interest Subsidy
- Power Subsidy
- SGST Reimbursements
- Skill Development Assistance
- Electricity Duty Exemption
- Transport Subsidy
- Stamp Duty/ Transfer Duty/ Registration Fees Reimbursements
- Quality Certification Reimbursements
- Patent Reimbursements
- Cleaner Production Practices
- Exhibition Reimbursements

Expansion plan 2021-2022



Expansion plan 2021-2022



FACILITIES

CNC LASER CUTTING

CNC PUNCHING

CNC BENDING

PRESS SHOP

POWDER COATING

ASSEMBLY LINES FOR CHIMNEYS,
HOBS & GAS STOVES



MONTHLY CAPACITY

CHIMNEYS- 20,000-22,000 units

HOBS- 5000 units

GAS STOVES- 10000 units

Proposed new
manufacturing
facility in
Hyderabad,
Telangana

Proposed new
R&D center in
Panchkula,
Haryana



FACILITIES

MODERN TOOL ROOM

LASER CNC - 1KW

CNC TURNING CENTRE

BENDING MACHINES

INJECTION MOULDING

POWER PRESSES



COMPLETE TESTING FACILITY
FOR ELECTRICAL, MECHANICAL,
ELECTRONIC & CRITICAL PARTS
LIKE MOTORS



INVESTING IN INNOVATION

At In flame, we are innovating products with the help of AI and the IOT that can take over your kitchens. Voice-based controls & LED-fitted chimneys with hundreds of pre-stored recipes is closer than you expected

PANCHKULA PLANT CAPACITY

CHIMNEYS
20,000-22,000 units/month

HOBS
5,000 units/month

GAS STOVES
10,000 units/month

TOTAL CAPACITY AFTER EXPANSION

CHIMNEYS
40,000-44,000 units/month

HOBS
10,000 units/month

GAS STOVES
20,000 units/month

2X CAPACITY

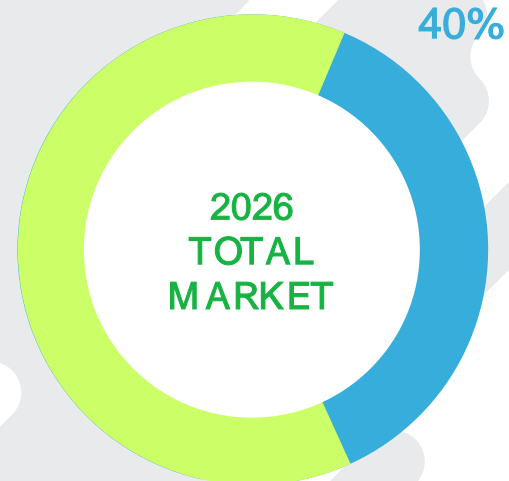
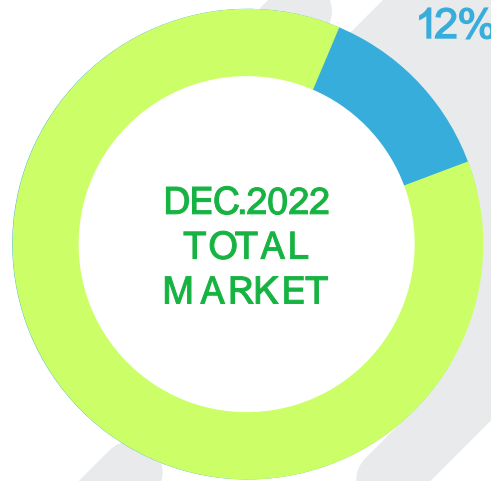
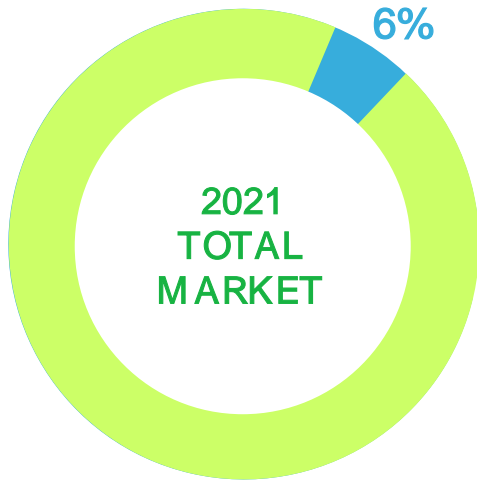
HYDERABAD PLANT CAPACITY

CHIMNEYS
20,000-22,000 units/month

HOBS
5,000 units/month

GAS STOVES
10,000 units/month

MARKET SHARE
(HOUSEHOLD CHIMNEYS)



 INFLAME'S MARKET SHARE



inflame[®]

- www.inflameindia.com
- cs@inflameindia.com

Thanks!

Important: Kindly note that the management is very keen to execute this business expansion plan with an honest & clear intent towards the growth of the company. However, in case there would be any kind of shortcomings due to government policies or any unforeseen circumstances which are out of management's control, the management will not be liable for any losses or damages to anyone in any form.