

CIN: L72100MH1981PLC339095

Reg Office: Office no. 101, Veena Royal, Shankar Lane, Borivali (W) Mumbai-400067. T: 040-40916571

Date: 22nd August, 2022

To,
The General Manager,
Department of Corporate Services,
BSE Limited,
P.J. Towers, Dalal Street,
Mumbai 400001

Subject: Investor Presentation.

Company Code: 538891

Dear Sir/Ma'am,

Please find enclosed a copy of the Investor Presentation.

Kindly take the same on your record.

Thanking you, Yours Faithfully,

For Magellanic Cloud Limited

Sameer Lalwani

Company Secretary & Chief Compliance Officer

Encl: As Above







- Magellanic Cloud (MCLOUD) works in the Information Technology space. The Company has service capabilities like providing end to end software development, digital transformation and DevOps. Further, the Company is leveraging its tech capabilities to provide enhanced e-surveillance and Drone manufacturing and allied services.
- As one of the trusted IT service organisations, the company is focused on building an innovative future, one that is driven by QUALITY.
- The Company has a team of EXPERTS with wide experience of working with customers from myriad Industries, incorporating the most updated technology trends in order to provide the most innovative and suitable solutions meeting customer needs.

→ Our Mission

To offer world class digital transformation solutions to global businesses. MCLOUD aims to acquire more companies in the future to strengthen and expand its service portfolio and capabilities.

→ Our Vision

MCLOUD is innovating for the future. The company is constantly embedding digital transformation, IoT and AI/ML to make solutions and services more cost efficient, effective and productive.

→ Our Strategy

The company has built a robust of pool of entities to achieve its goal of offering services in the digital transformation space, e-surveillance and drone tech.



What We Offer

IT SOLUTIONS & HUMAN CAPITAL SERVICES

End to end IT solutions from development, quality assurance, implementation, consulting, DevOps, IoT and others.

The Company mainly provides onshore and offshore staffing solutions.

E-SECURITY/
SURVEILLANCE

The Company has entered this segment via acquisition of Provigil Surveillance Limited & IVIS International Private Limited. The acquisition comes with 100+ clients and 20,000+ locations.

The Company will continue to build, deliver, install, monitor and maintain surveillance systems by using **Al Technologies.**

DRONE MANUFACTURING AND ALLIED SERVICES

This is a relatively new business area for the Company. The Company manufactures drones with intensive **Al/ML Capabilities.**

The Company plans to assist its client in inspection through drones in industries like shipping, civil, agriculture, industrial and infrastructure projects and oil and gas services.

MCLOUD at Glance

1,200+
Experienced Professionals

100+

customers including **Fortune 1000** Companies

Consolidated Revenue of **FY22 Rs.2,526.8 Mn**

Revenue CAGR from FY18 to FY22: **c.12%**

CFO for FY22: **c.Rs.500Mn**

MAGELLANIOCLOUD **Innovative Approach Catering** Drone **Individual** Manufacturing **Customers' Capabilities** Needs **Strong Expertise in** Customer AI/ML base in each **Technology** segment **Business Strengths** Deep **Strong Understandings** Leadership of Customers **Team Challenges First Mover Experienced Advantage Professionals** In Upcoming Quick **Sectors** adaptation to external changes



Journey So Far

TRADITIONAL IT SERVICES

2015 -2016

Focused on

onshore and

value-added IT

services with

providina

offshore

domain

expertise.

Acquired JNIT
Technologies I
for entering in

2016-

Technologies INC for entering into Human Capital Services, especially in Onshore Staffing, and providing IT Solutions to various industries in diversified

sectors.

MCLOUD's subsidiary,
JNIT Technologies INC, acquired
Motivity Labs INC mainly for providing
Information
Technology
Solutions like
DevOps, AI,
ML, cloud
transformation,
AWS amongst others to the

clients.

2018 -

2020

ENTRY INTO CUTTING EDGE NEW TECHNOLOGIES LIKE DRONE TECH, AI/ML, ESURVEILLENCE

2021

2022

Entered in Drone Manufacturing, allied services and reselling segment to gain the First mover's advantage. The management has the vision to capitalize on this segment in the future years.

Acquired iVIS International Private Limited and Provgil Surveillance Limited in May, 2022 to enter in the E-surveillance/ Monitoring Segment. These companies, so acquired, already have a ready user base and global presence, perfectly syncing with MCLOUD's mission.



Group Structure

MAGELLANIC CLOUD LIMITED

JNIT TECHNOLOGIES INC

Established in 2010 and is a wholly owned Subsidiary

On Shore IT Staffing Company, focusing on serving the digital transformation needs of Fortune 500 Companies

Motivity Labs INC

100% Subsidiary of JNIT Technologies INC. mainly focusing on Off Shore Staffing Team size of c.300 personnel

IVIS INTERNATIONAL PVT.LTD.

100% Stake acquired in 2022 and is engaged in providing E-Security/Surveillance services

PROVIGIL SURVEILLANCE LTD.

Acquired 100% stake in 2022, the company is engaged in providing E-Security/Surveillance services and ancillary services

FMCG SEGMENT

MCLOUD, in its' board meeting held on 14th July, 2022, decided to carve out its' two food business divisions by way of slump sale, for which, approval is received from the members.



Our Team



- Visionary personnel who can often see what no one else sees, finding potential and opportunity even during uncertain times.
- Mr. Joseph ensures his vision becomes a reality by stating clear goals, outlining a strategic plan for achieving those goals and equipping and empowering each member to take action on the plan at the organizational, team and individual levels.



Mr. Sanjay Chauhan Chief Financial Officer MCLOUD

- Mr. Sanjay is a man of numbers and focuses on Capital Budgeting and acquisition Strategy of the Company. He oversees the Financial Activities of the Company.
- He has a rich experience of 20+ years in the field of accounting, taxation, and corporate finance.



Mr. Murali Mohan R V N

Director & CEO, iVIS



- Mr. Murali is a Computer sciences Engineer and an MBA with a strong technology and managerial background.
- His work experience spans over 25 years and has worked internationally including US & Japan.
- He has designed and developed software for many blue chip companies includingHitachi Construction, Department of Transportation Wisconsin, Polaris etc.
- He has won few business awards in the field of GIS and e-Surveillance from AP Government & TV5.
- He currently heads iVIS' operations which has 25,000+ installations globally and delivers 98% efficiency in crime prevention.

Segment Overview



IT Solutions & Human Capital Services



E-Security/ Surveillance



Drone Manufacturing & Allied Services

IT SOLUTIONS & HUMAN CAPITAL SERVICES

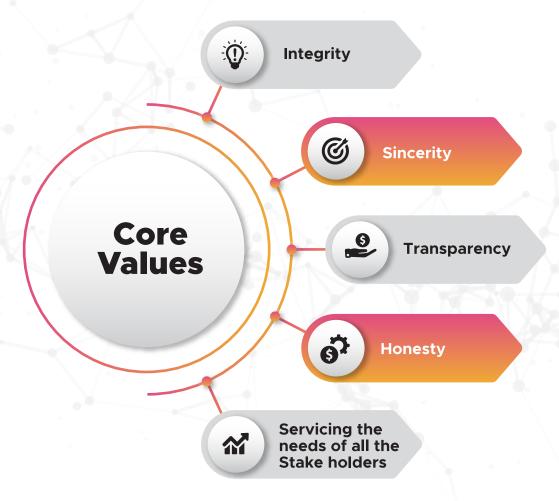




JNIT TECHNOLOGIES

JNIT Technologies is engaged and focused in providing IT Solutions & Staffing Business. JNIT have hands on expertise in Software and web development services.

The Company develops Exceptional products and provides and exemplary services through a combination of process excellence, reusable frameworks and technology innovation.



JNIT TECHNOLOGIES

Services Offered

PRODUCT DEVELOPMENT

Focuses on delivering software matching client needs by defining requirements, developing codes and validating functioning of same, integrating with existing workflows and phased deployment of the software so developed.

MULTI-CLOUD & DEVELOPING AUTOMATION

Provides wide range of Cloud Services, including modernization of apps, configuring, monitoring, optimizing, and orchestrating different application services, analysing business processes, provides processes, methodologies and unique skill-sets to help organization navigate through the Digital Transformation process.

DIGITAL TRANSFORMATION

Helping organisations to install Systems powered by machines, robots, blockchain, VR and AI are quickly learning to carry out tasks traditionally done by people.

HUMAN CAPITAL

Provides training and talent sourcing by using profound and validated processes, reducing costs and risk.

The Entire process in Staffing (Onshore) as follows:

Step 1:

Screen and Recruit People

Step 2:

Train, Mentor & Coach People Practically

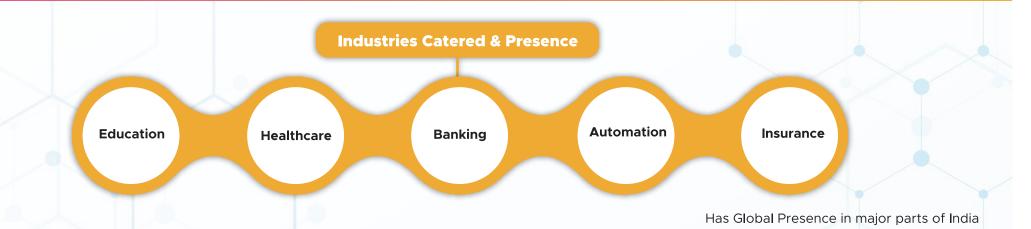
Step 3:

Align to Client for long term/short term contracts

Step 4:

Bill the Client as per agreed upon rate



























and many more...



Motivity Labs INC

- The Company provides Technology solutions like DevOps, Al, ML, cloud transformation, AWS amongst others to the clients.
- The Company's mission is to strengthen the critical success factors of every organization. Due to this, Motivity Labs aspires to innovate alongside its' clients to ensure value is created at each step.

CERTIFICATIONS











Services Offered

Product Engineering

From Ideation to Deployment, the Company excels at End-to-End Lifecycle Development and One-Off Projects.

Quality Assurance

Ensure proficiency, reliability, and usability of all projects with independent software testing services.

DevOps

Meet critical business goals with a DevOps strategy that accelerates time-to-market, increases efficiency,and continuously adds value.

•

Consolidate data from any source to uncover trends, patterns, and insights to make data-driven decisions

Data Analytics

Process Automation

Save operations cost, time along with enhancing organizational productivity and efficiency.

Enterprise Security

Advanced Data Protection Solutions to Safeguard the Essential Information.



Motivity Labs INC



Clients













Cottonwood Financial



and many more...



Industry Outlook



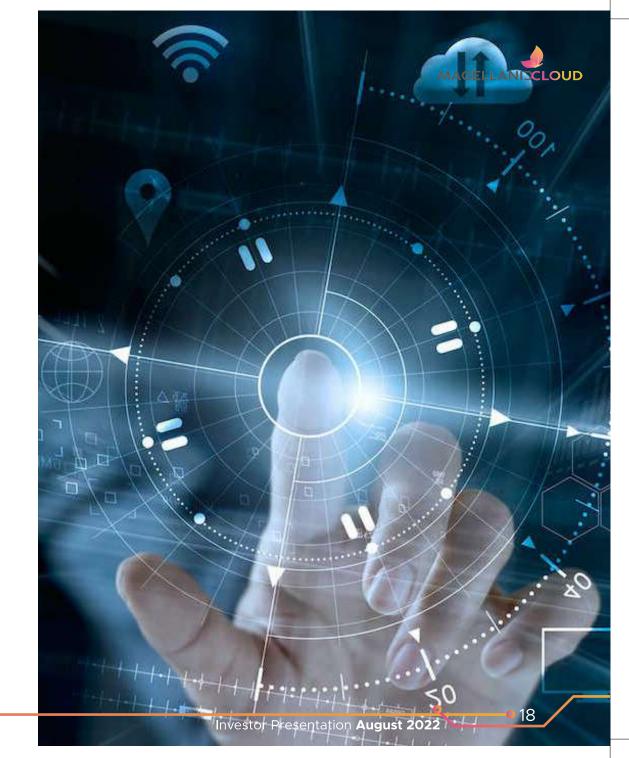
- The IT services market is expected to register a **CAGR** of about **10.36** % during the period, **2022-2027**.
- India's technology services industry can achieve \$300-350 Bn in annual revenue by 2025 if it can exploit the fast-emerging business potential in cloud, Al, cybersecurity and other emerging technologies. (Sources: industry body Nasscom and global consulting firm McKinsey).
- This shows a great potential for the Company to excel in the future due to its use of Innovative approach and consistent delivery of value-added Services to the Clients.
- The Information Technology Industry and the Human Capital industry is expected to have a steady growth in the near future and the Company is taking various steps for efficient Capitalisation of the increasing opportunities.
- The Indian Human Capital industry is poised to become the sixth-largest in the world by 2025 which will be advantageous to MCLOUD in the long run.

E-SECURITY/SURVEILLANCE



iVIS & Provigil

- MCLOUD has acquired **100% shares** in IVIS International Private Limited & Provigil Surveillance Limited. With this acquisition, the Company has entered into a **high growth and high margin** E-Security/Surveillance business with **dominant presence**, **reach and customer patronage**.
- MCLOUD acquired both the Companies by entering into an all-cash transaction worth c.Rs.3,300 Mn, out of which MCLOUD has already paid c.Rs.2,200 Mn.
- The Revenue on account of iVIS is recognized from May, 2022 and Revenue of Provigil is expected to be recognized in the Books from September, 2022.
- MCLOUD plans to spend c.Rs.650-800 Mn on CAPEX in the coming years, which will enhance the Revenue from iVIS & Provigil to c.Rs.2,000 Mn.



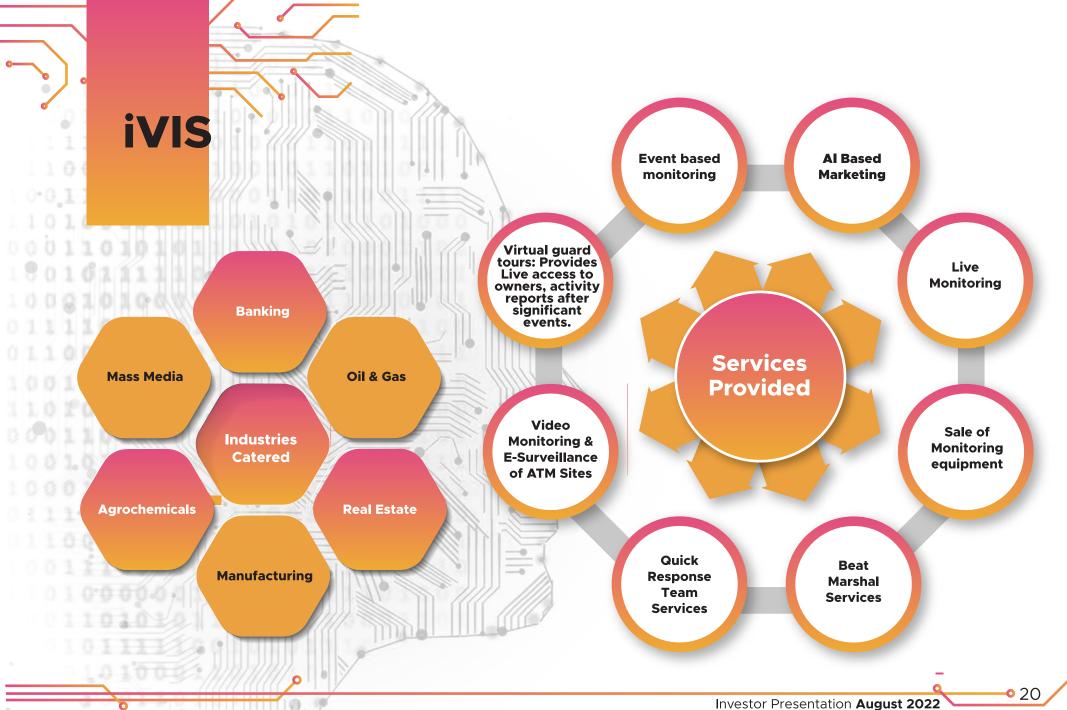


iVIS

Futuristic R&D Pillars of iVIS International Experience

Fanatical Service







Key Highlights

Presence in **25 Indian States** Global Presence in **4 Countries** (Including USA, Australia)

20,000+ Installations

500+ Employees

CATA ATA

Caters **c.10%** of ATMs Market Share

70% Reduced Security Costs

CAGR c.64% in past 2 years

Revenue : FY22 Rs.1,265 Mn Q1 FY23 Rs.335 Mn

EBITDA: FY22 Rs.671 Mn Q1 FY23 Rs.167 Mn

MAJOR CLIENTS

















and many more...



iVIS - Financial Highlights

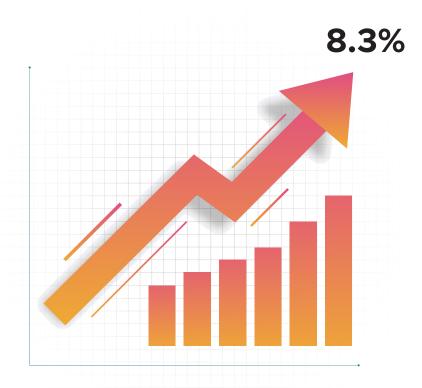
1500 F Revenue from Operations* 100 EBITDA* 1,265 **EBITDA Margins** 1200 80 919 900 53.0% 50.6% 600 40 497 465 23.5% 300 **-** 20 115 **FY21** FY22 FY20

Major Source of Revenue 24.6% 25 _ 25 _ 74.1% 69.4% 70 63% 20 20 60 17.4% 50 15 13.2% 12.4% 40 10 30 20 4.3% 10 **E-Surveillance Beat Marshal & QRT Others**



Industry Outlook

- The Frost & Sullivan report, finds that the increasing adoption of advanced surveillance systems and technology innovations is accelerating market growth.
- The global market will likely reach \$279.28 billion by 2030 from \$125.97 billion in 2020, up at a CAGR of 8.3%.
- The rising demand for advanced surveillance solutions across industry verticals presents lucrative growth prospects for market participants, including:
 - Expanded Analytical use
 - Cross Functional Integration among security solution
 - Cost-efficiency
 - Introduction of new facial and behavioural recognition tools
- MCLOUD, already having a lead in using the most unique and innovative tools to carry out its operations, will be able to capitalize on the growth opportunities in the Future.
- Along with the growth of the E-Surveillance sector in general, the Company also has an added advantage due to the increasing number of ATMs in India.

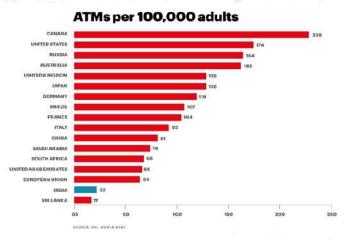






- On Average, India has **21.5 ATMs** (per 100,000 adults) as of 2020, while the World average is **c.41** as of 2020.
- As of FY22, India has **c.250,000 ATMs**, out of which, the Company covers **c.2.0,000 locations** and is in final stages of negotiations for additional **c.13,000 sites**.
- With the growing demand and the gap (average per 100,000 adults) to be filled in the coming years, there is a huge potential in this segment.
- The Company expects revenue CAGR of c.38.6% by 2026.
- Going forward, MCLOUD through its E-Surveillance Business is focusing on serving retail industry and providing ancillary machine learning solution along with its traditional e-surveillance services.





(Sources: data.worldbank.org, tradingeconomics.com)

DRONE MANUFACTURING AND ALLIED SERVICES





Drone Segment

- The Company has ventured into the drone manufacturing and reselling segment since FY22. Drones are a smart tool which is having all pervasive applications across various sectors be it agricultural field, playgrounds, media or film industry.
- The Company is an Industry Leader in Drone-based inspection solutions offering effciency and accuracy across multiple industrial processes.
- It is one of the first Companies to enter into Drone Solutions and hence, has a First Mover Advantage.

INDUSTRIES CATERED

Marine

Civil

Agriculture

Infrastructure

Oil & Gas

DRONES AS A SERVICES

Quick Inspection

Arial Surveillance

Easily Operatable

Enhanced Security

Cost Saving

CAPACITIES (pa)

Agricultural Drones: c.6,000

Heavy Cargo Drones: c.200

Anti Drone System: c.300



Industry Outlook



POTENTIAL USES OF DRONES

- -O Industrial Sites: Remote Monitoring, Quick Surveillance
- → Bridge Inspections: Low-cost alternative for identifying damage & performance concerns
- **3D Models :** Used for aerial photogrammetry to scan landmasses, buildings, etc.
- **E-Commerce :** Low-cost and swift delivery of products
- Healthcare: Telemedicine
- —O Energy, Utilities, & Emergency Response

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Our Honourable

PM Modi recently said, "Promotion of drone technology is another medium of advancing our commitment to good governance and ease of living. In the form of drones, we have a smart tool that is going to be part and parcel of people's lives."

- **GOVERNMENT INITIATIVES**
- India to be Drone hub by 2030
- Relaxation of Rules
- Restrictions on Drones import
- —O PLI Scheme of c.Rs.1,200 Mn.
- Kisan Drone Yatra

INDUSTRY SCOPE IN INDIA

- Investments of c.50,000 Mn till FY25.
- Additional 10,000+ jobs till FY25.
- Turnover by FY24: c.Rs.9,000 Mn.
- The Company has great confidence backed by adequate research to confidently state that the Drones segment will become a game changer for the company.
- The Company wishes to expand this segment and integrate with e-surveillance.
- In due course of time, the Company may enjoy benefit of Production Linked Incentive launched by the Government of India.



Management Comments

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We have reported an exceptional performance in the first quarter of FY23. Our **Revenue** from operations stood at Rs.875.19 Mn for the first quarter, mainly driven by addition of revenue from the newly added E-security/Surveillance segment (revenue recorded since 5th May, 2022 onwards) which contributes c.25% of the Revenue from Operations. Growth in revenue was also supported by increased demand for digitalization and extensive requirements of IT & ITES services. Our **EBITDA Margins expanded by 1,757 bps** year on year owing to the healthy margins of E-security/Surveillance segment,

increase in efficiencies and reduction in employee benefit expenses.

We are happy to inform that our business has continually evolved and generated substantial cash over the years. These healthy cash-flows are invested appropriately to yield better returns on capital employed. One such instance is reflected in our recent foray into providing E-Security/Surveillance services via acquisition of iVIS International Private Limited and Provigil Surveillance Limited. The E-surveillance and E-security services include providing a wide range of services, backed by extensively developed AI/ML models, such as AI based marketing, Video Monitoring & E-surveillance, Beat Marshals, QRT services, etc. This acquisition will help

us in diversifying into a new & high-growth segment, significantly improving our margins and revenue in the forthcoming years. IVIS and Provigil enjoys heightened customer patronage as reflected by the 100+ clients (with 96% retention rate) served by their team of 500+ employees in various sectors such as Banking, Oil & Gas, Manufacturing, Real Estate, Agrochemicals, Mass Media, etc. at more than 20,000 locations spread across 25 states. Further, the Company is in discussion with a reputed e-surveillance player to add another 5,000-7,000 locations.



Contd...

The existing business of IT Solutions and Staffing services is offered through two of our subsidiaries namely JNIT Technologies INC. & Motivity Labs INC. The IT solutions and staffing business provides support to clients in terms of end-to-end DevOps, AI & ML solutions, cloud transformation, AWS amongst others. The Company's major strengths are analyzing the technology trend change and developing talent pool with cutting edge technologies so that they can be deployed with maximum ease in minimum time as per client's requirement. With our constant endeavour of expanding the scale of business and retaining top notch talent we have invested heavily in the Opex over the past year which has started vielding results and will help us in achieving revenue growth by 20-25% over the coming quarters.

The **staffing business** is majorly onshore and team comprises of over **200-250+ people.** Going forward, the Company expects to add **c.50 billable employees in FY23.** The **offshore** team, spearheaded by Motivity Labs Inc. has a team of **300-315+ people,** of which majority work on billable engagements based in India.

Drone solutions is another relatively new area of business for our Company. The Company plans to assist its clients in inspection through drones in industries like oil and gas, shipping, civil construction, agriculture, industrial infrastructure projects, etc.

In view of growing the Company and maintaining laser sharp focus on IT and Technology related businesses, the board has already considered sale of two food business divisions of the Company by way of Slump Sale and getting listed on the National Stock Exchange of India (NSE).

As we move forward in seizing the growth opportunities that lie ahead of us, we would like to thank our employees for their continuous efforts and our investors / stakeholders for their continued support and encouragement.



Forward Outlook

Guidance for FY23

- O The management expects the revenue to grow by c.35-40% for FY23, mainly due to high growth opportunities available in E-surveillance/security services space, increased demand for digitalization by our existing clients and obtaining a significant IT service order from a large global retailer.
- O The company **expects 15-20% growth in** O The company is looking to enter into onshore division, 30-35% in offshore division of IT solutions and staffing business segment owing to increased IT spends of clients backed by the Company's prime focus on talent **building** to meet the constantly changing demand of the industry. Further, the management expects a growth of c.35% in E-Security / Surveillance segment due to increasing demand and a strong order book in place.
- EBITDA margins will improve to c.25% owing to high margin potential of segment. Further, margins shall improve in IT Solutions and Staffing services due to scale of operations and consequent economies of scale.

Forward Outlook

- —o A Commercial real estate project in Hyderabad is in pipeline with c.8 lakhs Sq. Ft. Half of the said area will be utilized by MCLOUD entities, which will help in saving cost on lease rentals & increased improved bankability for the company. This project will provide a ROI of c.200% in next 3-5 years.
 - VLSI chip design & testing business in FY23.
 - O The Company plans to further improve its Cash Flows in the coming years to enhance its focus on expansion.
- O The Company is on the road map to enter the Rs.1,000 Mn Net Profit Club in the forseeable future.
- —o The Drones Services is currently at a nascent stage and the Management expects this segment to contribute c.20% of our revenues by FY25 with the EBITDA margins of **c.15%**.



Consolidated Financial Highlights

Consolidated Financial Statement Highlights for Q1 FY23 v/s Q1 FY22

Q1 FY23 875.19	Q1 FY22	Y-o-Y %	Q4 FY22
875.19	0.40		
	613.40	42.68%	655.41
4.07	6.56		10.82
879.26	619.96	41.83%	666.23
683.87	596.49		625.39
191.32	26.34	626.35%	30.02
21.86%	4.29%		4.58%
50.35	6.42		6.97
15.26	3.00		6.02
129.78	14.05		27.85
0	0		0
129.78	14.05	823.70%	27.85
29.36	2.33		5.01
0	13.45		9.98
-0.37	-2.53		-3.03
28.99	13.25		11.96
100.79	0.80	12,498.75%	15.89
27.72	0.60		-17.65
128.51	1.40		-1.76
11.52%	0.13%		2.42%
3.70	0.03		0.63
	879.26 683.87 191.32 21.86% 50.35 15.26 129.78 0 129.78 29.36 0 -0.37 28.99 100.79 27.72 128.51 11.52%	879.26 619.96 683.87 596.49 191.32 26.34 21.86% 4.29% 50.35 6.42 15.26 3.00 129.78 14.05 0 0 129.78 14.05 29.36 2.33 0 13.45 -0.37 -2.53 28.99 13.25 100.79 0.80 27.72 0.60 128.51 1.40 11.52% 0.13%	879.26 619.96 41.83% 683.87 596.49 626.35% 21.86% 4.29% 626.35% 50.35 6.42 3.00 129.78 14.05 823.70% 29.36 2.33 823.70% 29.36 2.33 2.33 0 13.45 -0.37 -0.37 -2.53 28.99 13.25 100.79 0.80 12,498.75% 27.72 0.60 128.51 1.40 11.52% 0.13% 1.40

Financial Performance Comparison – Q1 FY23 v/s Q1 FY22

- Revenue from operations increased by 42.68% from ₹613.40 Mn in Q1 FY22 to ₹875.19 Mn in Q1 FY23 mainly due to revenue from the E-Security/Surveillance segment post acquisition of iVIS International Pvt. Ltd. and due to healthy demand for IT & ITES services across industries on back of cloud adoption and digitalization.
- The EBITDA increased from ₹26.34 Mn in Q1 FY22 to ₹191.32 Mn in Q1 FY23 owing to high margins of E-surveillance/security segment (approx. 50%) and economies of scale in the IT & ITES services.
- PAT increased by 12,498.75% from ₹1.40 Mn in Q1 FY22 to ₹100.79 Mn in Q1 FY23 owing to improved overall financial performance.
- PAT margins increased to 11.52% in Q1 FY23 from 0.23% in Q1 FY22.



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Consolidated Financial Statement Highlights for FY22 v/s FY21

Consolidated Financial Statement Figure 111 122 4/31 121		
Particulars (Rs. MN)	FY22	FY21
Revenue from Operations	2,526.78	2,119.41
Other Income	300.97	21.39
Total Revenue	2,827.74	2,140.81
Total Expenses excluding Depreciation, Amortization & Finance Cost	2,455.71	2,104.44
EBITDA	71.07	14.97
EBITDA Margin (%)	2.81%	0.71%
Depreciation & Amortization	27.11	14.34
Finance Cost	16.89	9.92
PBT before Exceptional Item	328.04	12.11
Exceptional Items	0.00	0.00
PBT	328.04	12.11
Income Tax	13.80	6.74
Tax of Earlier Years	24.16	0.49
Deferred Tax	(4.50)	(12.95)
Tax Expenses	33.46	(5.72)
PAT	294.59	17.83
Other Comprehensive Income	(20.43)	7.55
Net PAT	274.16	25.38
PAT Margin %	11.66%	0.84%
Diluted EPS	11.71	0.71

- Revenue from operations increased by c19% from Rs.2,119.41 Mn in FY21 to Rs.2,526.78 Mn in FY22 mainly driven by IT and staffing business owing to increased demand for digitalization.
- The EBITDA increased by Rs.56.10 Mn from Rs.14.97 Mn in FY21 to Rs.71.07 Mn in FY22 and EBITDA margins expanded by 210bps from 0.71% in FY21 to 2.81% in FY22 owing to increased scale of operations and economies therein.
- Net profit stood at Rs.294.59 Mn in FY22, compared to Rs.17.83 Mn in FY21 recording an absolute growth of 16.52x.



Consolidated Cashflow & Balance Sheet Analysis

Consolidated Financial Statement Highlights for FY22 v/s FY21

Particulars (Rs. Mn)	FY22	FY21
Net Cash Flow from operating activities	494.97	(147.35)
Net Cash Generated/ (Used) from investing activity	(41.28)	(207.88)
Net Cash Generated/ (Used) from Financing activity	74.62	310.83
Net Increase in Cash and Cash Equivalents	528.31	(44.39)

Particulars (Rs. Mn)	FY22	FY21
Assets		
Non-Current Assets	784.47	781.58
Property, Plant & Equipment	178.46	182.42
Intangible Assets	546.07	542.06
Deferred Tax Assets (Net)	26.57	23.70
Other Non-Current Assets	33.36	33.41
Current Assets	1,169.03	767.94
Inventories	15.97	6.61
Trade Receivables	414.82	453.32
Cash, Bank and Cash Equivalents	587.88	59.58
Loans	88.51	147.93
Current Tax Assets	15.98	14.71
Other Current Assets	45.87	85.80
TOTAL ASSETS	1,953.50	1,549.52

Financial Comparison Summary of FY22 v/s FY21

- CFO improved to c.Rs.500 Mn in FY22 due to increased scale of operations and increase in revenue.
- Long term borrowings stood at Rs.628.72 Mn in FY22, compared to Rs.681.18 Mn in FY21 and Short-term borrowings at Rs.218.64 Mn in FY22, compared to Rs.38.01 Mn in FY21.
- Debt equity ratio has improved to 1.1 in FY22 compared to 1.35x in FY21.
- The Debtor Days have come down from 78 days in FY21 to 60 days in FY22 and the Payable Days have decreased from 191 days in FY21 to 147 days in FY22.



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Particulars (Rs. Mn)	FY22	FY21
Equity & Liabilities		
Shareholders Fund	771.87	534.52
Equity Share Capital	251.67	251.67
Other Equity	520.20	282.86
Non-Current Liabilities	701.51	754.09
Borrowings	628.72	681.18
Provisions	29.36	9.68
Other Financial Liabilities	43.43	63.23
Current Liabilities	480.12	260.91
Borrowings	218.64	38.01
Trade Payables	91.43	62.28
Other Financial Liabilities	23.32	25.06
Other Current Liabilities	146.73	135.57
TOTAL EQUITY & LIABILITIES	1,953.50	1,549.52

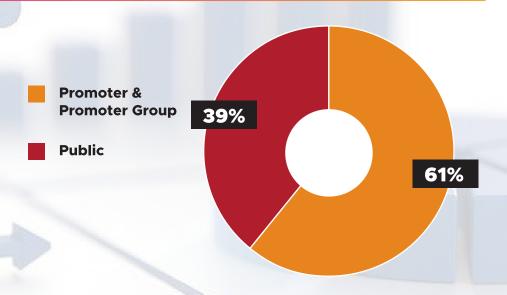


Market Indicators

Shareholding Pattern as on 30th June, 2022

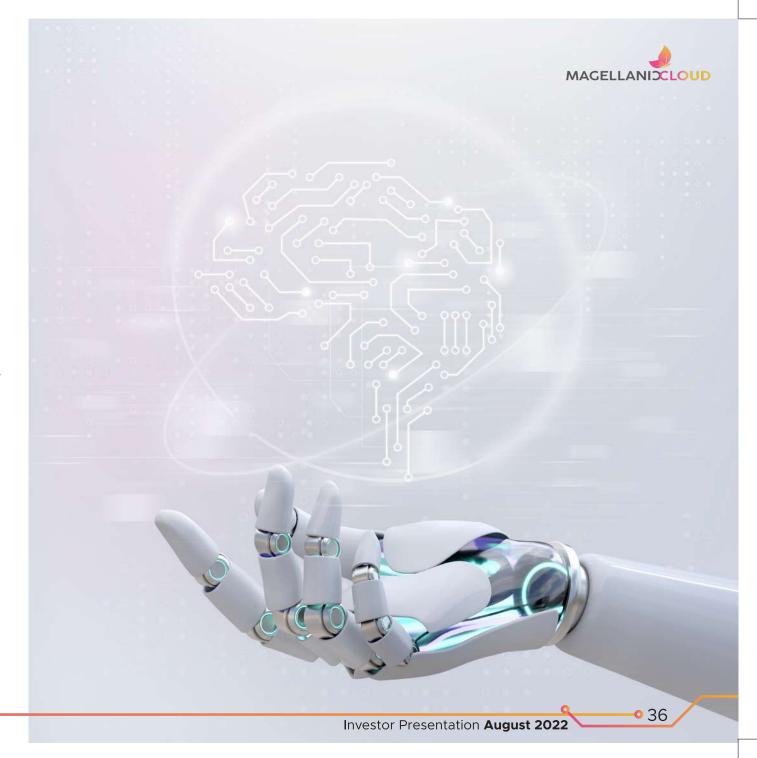
Listed in	2015
Listed on BSE as	MCLOUD
Issued Shares	2,80,86,256
Share Price (08-08-2022)	366.10
Market Capital (Rs. Mn)	10,282.38
52 Week High/Low	448.10/37.25

Particular	% Holding	
Promoter & Promoter Group	61%	
Public	39%	
Total	100%	



Safe Harbour

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Magellanic Cloud Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.





THANK YOU

For further information on the Company, please visit **www.magellanic-cloud.com**

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