



Date: 17th May, 2023



AX1/ISD/STEX/1/2023-24

The General Manager,	The Vice President,
BSE Limited	Listing Department,
Corporate Relationships Department,	National Stock Exchange of India Limited
Phiroze Jeejeebhoy Towers,	Corporate Relationships Department,
Dalal Street,	Exchange Plaza, Plot No. C/1, G Block
Mumbai – 400 001	Bandra-Kurla Complex, Bandra (E)
	Mumbai – 400 051
SCRIP CODE: 532525	SCRIP SYMBOL/ SERIES: MAHABANK

Dear Madam/Sir(s),

Sub: Schedule of Analyst/ Institutional Investor Meet of Bank of Maharashtra (the "Bank")

The Exchange is hereby informed that the Bank will be participating in meeting prospective investors from 22.05.2023 to 25.05.2023

Please note that no unpublished price sensitive information is proposed to be shared during the meeting(s).

A copy of the investor presentation is enclosed. The same is also available on the website of the Bank at www.bankofmaharashtra.in.

Note: The dates of the **Analyst/ Institutional Investor Meet** are subject to change. Changes may happen due to exigencies on the part of investors/ Bank.

The above is submitted in compliance of disclosure of material event / information under Regulation 30 and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended read with corresponding circulars and notifications issued thereunder.

Thanking you.

Yours faithfully,

For Bank of Maharashtra

(Nehal Rawat)
Company Secretary

Encl: Investor Presentation



बैंक ऑफ महाराष्ट्र Bank of Maharashtra

भारत सरकार का उद्यम

एक परिवार एक बैंक

Investor Presentation May 2023















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Abbreviations



Abbreviation	Meaning
AFS	Available for Sale
CASA	Current Account & Savings Account
CRAR	Capital to Risk Weighted Asset Ratio
GNPA	Gross Non-Performing Asset
HFT	Held for Trading
HQLA	High Quality Liquid Asset
LCR	Liquidity Coverage Ratio
LAD	Loan against Deposit
LAP	Loan against Property
NII	Net Interest Income
NNPA	Net Non-Performing Asset
NSFR	Net Stable Funding Ratio
PCR	Provision Coverage Ratio
PPOP	Pre Provision Operating Profit
POSI	Profit on Sale of Investment
PWO	Profit from Write Off
RAM	Retail, Agri & MSME
ROA	Return on Asset
ROE	Return on Equity
RWA	Risk Weighted Asset
SLR	Statutory Liquidity Ratio
TWO	Technically Written Off

Bank of Maharashtra – An Overview

Overview



Brief Snapshot

- Founded in 1935, Bank of Maharashtra ("BoM") has a legacy of more than 88 years
- ❖ BoM has a customer base of approximately 2.96 Crore as of Mar 23
- Offers diversified products & services to Retail, Wholesale, Small and Medium enterprises, and agriculture customers
- Wide distribution network comprising 2,203 full-service domestic outlets, with 51% in Maharashtra. It also has 2,330 ATMs, 60 Customer Service Points & 3,432 Business Correspondents as of Mar`23
- ❖ BoM has 12,977 employees across verticals as on Mar`23
- ❖ BoM has declared a dividend of 13% in FY 22-23

Credit Rating

Long Term Ratings (Tier II Bonds)

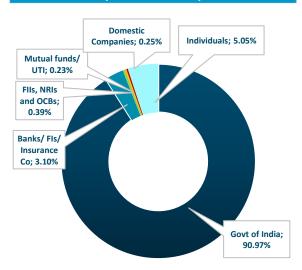
Rating Agency: ICRA/CARE Rating: AA (Stable)

Rating Agency: INFOMERICS / ACUITE Rating: AA+ (Stable)

Short Term Ratings

Rating Agency: CRISIL Rating: A1+

Shareholding Pattern (As of Mar`23)



Bank of Maharashtra statistics (As of Mar'23)

Gross
Advances:
₹ 1,75,120 Cr

Deposits: ₹ 2,34,083 Cr

NII: ₹ 7.741 Cr

Net Interest Margin: 3.56% Operating
Profit:
₹ 6,099 Cr

Net Profit: ₹ 2,602 Cr

CASA: 53.38%

GNPA | NNPA: 2.47% | 0.25%

98.28%
PCR excl. TWO:
90.44%

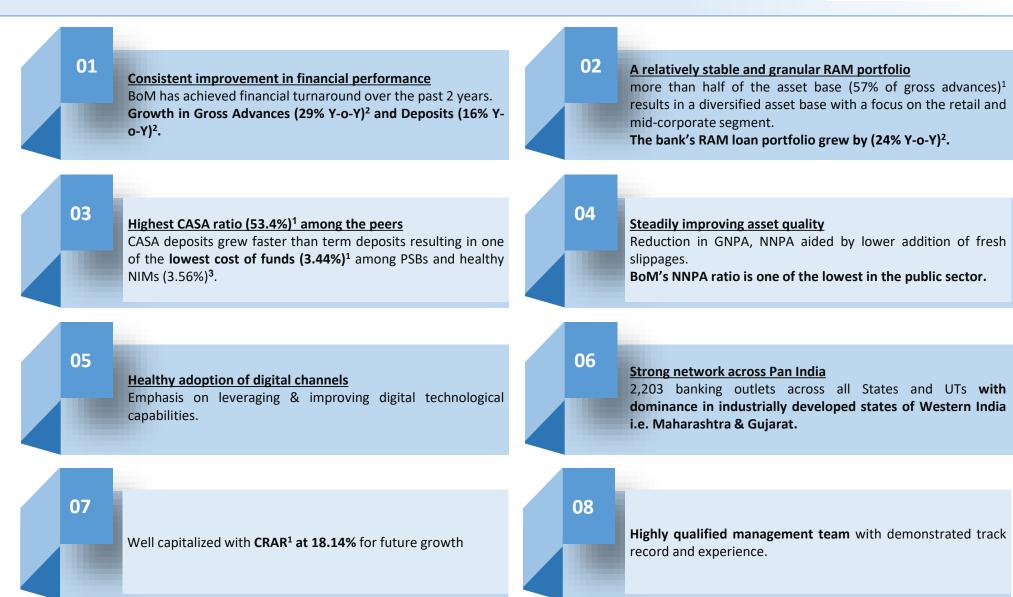
Book Value per share: ₹ 18.97*

ROA | ROE: 1.10% | 20.38%

Tier 1 | CRAR: 14.25% | 18.14%

Robust Banking Franchise





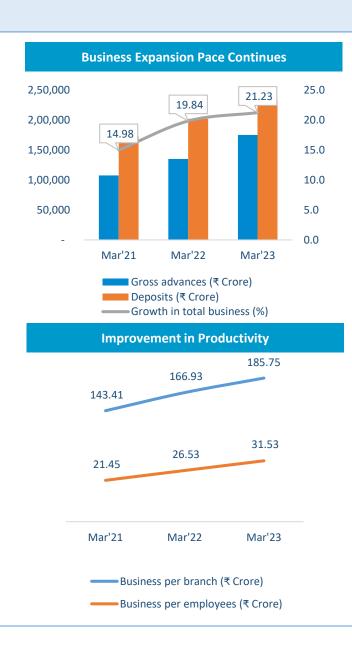
^{1.} As of Mar 31. 2023

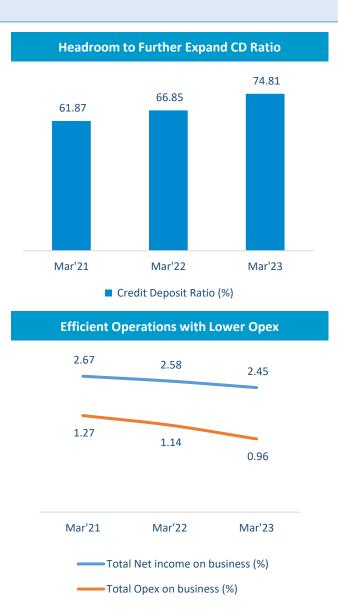
^{2.} Y-o-Y Growth for 31 Mar 2023 over 31 Mar 2022



Business Performance









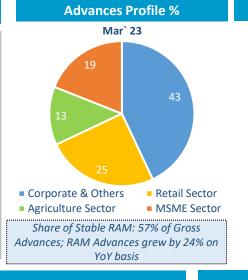
Diversified Credit Portfolio







Particulars	YoY Growth* %
Retail	23%
Agriculture	23%
MSME	27%
Corporate	38%
Gross Advances	29%





Retail Credit Growth

Particulars	Mar` 22 (₹ Cr)	Mar` 23 (₹ Cr)	YoY Growth	Other Retail Loan (Break-up)	Mar` 23
Housing	21,103	25,181	19%		
				Gold	30%
Education Loan	1,459	1,829	25%	LAP, Top-Up & Others	26%
Vehicle Loan	2,090	2,386	14%	Staff Loans	19%
Other Retail					
Loans	10,770	14,037	30%	Personal	12%
Total Retail				LAD	8%
Loans	35,422	43,433	23%	Aadhar	5%

Housing advance contributes 58% of Retail advances

Agriculture Credit Growth

Particulars	Mar` 22 (₹ Cr)	Mar` 23 (₹ Cr)	YoY Growth
Farm Credit	12,361	13,524	9%
Agri Infra	505	536	6%
Agri Ancillary activities	6,102	9,340	53%
Total Agri Loans	18,968	23,400	23%

Growth in agriculture advances driven by Agri. ancillary activities

MSME Credit Growth

Particulars	Mar` 22 (₹ Cr)	Mar` 23 (₹ Cr)	YoY Growth
Micro	16,608	20,808	25%
Small	7,836	9,312	19%
Medium	1,835	3,124	70%
Total MSME Loans	26,279	33,244	27%

BoM's emphasis is on increasing Mid -Corporate advance book

Stable Ratings Profile despite Challenging Environment



External Rating-wise Advances – Above ₹ 25Cr

(₹ In Crore)

		Mar`22		Mar`23		
Particulars Particulars Particulars	No. of Borrowers	O/s Amount	% of O/s Amount	No. of Borrowers	O/s Amount	% of O/s Amount
Total Eligible Exposure for External Rating	382	60,875	100	439	84,148	100
AAA	25	6,934	11	26	7,744	9
AA	62	12,533	21	71	22,056	26
A	102	16,613	27	114	21,014	25
BBB	80	8,188	13	102	10,962	13
BB & Below	62	4,211	7	53	3,742	4
Total Rated	331	48,478	80	366	65,517	78
Govt. Guaranteed exposure (Unrated) *	18	10,676	18	20	15,557	18
Total Rated plus Govt Guarantee	349	59,154	97	386	81,074	96
Other Unrated	33	1,721	3	53	3,074	4

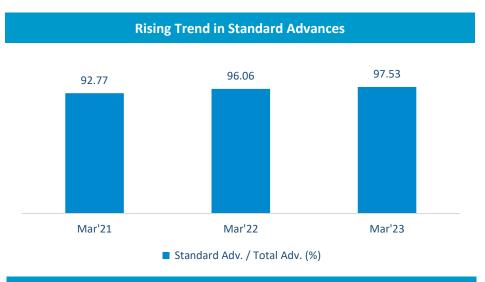
^{*(}Including exposure backed by Treasury Deposits of State Govts.)

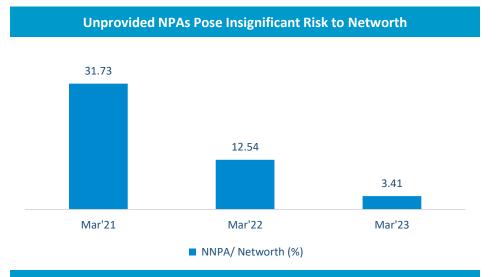
The Govt. Guaranteed exposures constitute ~18% of total corporate advances (above ₹ 25Cr loan ticket size) as on Mar'23



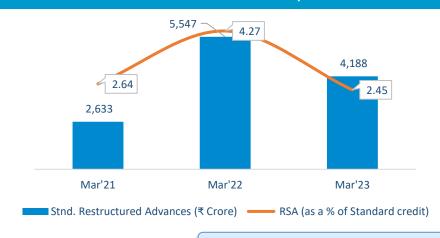
Asset Quality – One of the lowest stressed assets in the industry

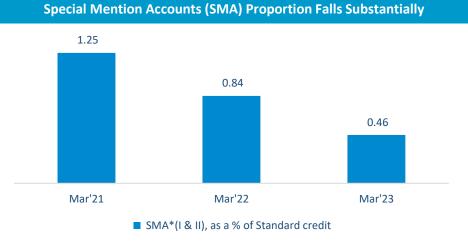






Standard Restructured Advances Proportion Falls





Unprovided NPAs and standard stressed advance proportions shrunk substantially

Asset Quality – Decline in Delinquency Rate and Credit Cost





Asset Quality – Sectoral & Segmental NPA Position



Retail Sector - NPA	(₹In Crore)
---------------------	-------------

Particulars	Mar`23			
Particulars	Advances	Sector NPA	Sector NPA %	
Total Retail Credit	43,433	294	0.68	
of which				
Housing	25,181	175	0.69	
Education	1,829	17	0.96	
Vehicle	2,386	18	0.77	
Others	14,037	84	0.60	

MSME Sector - NPA (₹ In Crore)

Particulars		Mar`23			
Particulars	Advances	Sector NPA	Sector NPA %		
Total MSME Credit	33,244	1,274	3.83		
of which					
Micro	20,808	1,071	5.15		
Small	9,312	167	1.80		
Medium	3,124	35	1.13		

Sector wise Credit Deployment and NPA

(₹ In Crore)

		Mar`23				
Particulars	Advances	Sector NPA	Sector NPA %			
Retail Sector	43,433	294	0.68			
Agriculture Sector	23,400	2,332	9.97			
MSME Sector	33,244	1,274	3.83			
Total of RAM	1,00,076	3,900	3.90			
RAM to Gross Advances (%)	57.15	-	-			
Corporate	75,044	434	0.58			
Corporate to Gross Advances (%)	42.85	-	-			
Total Advances	1,75,120	4,334	2.47			

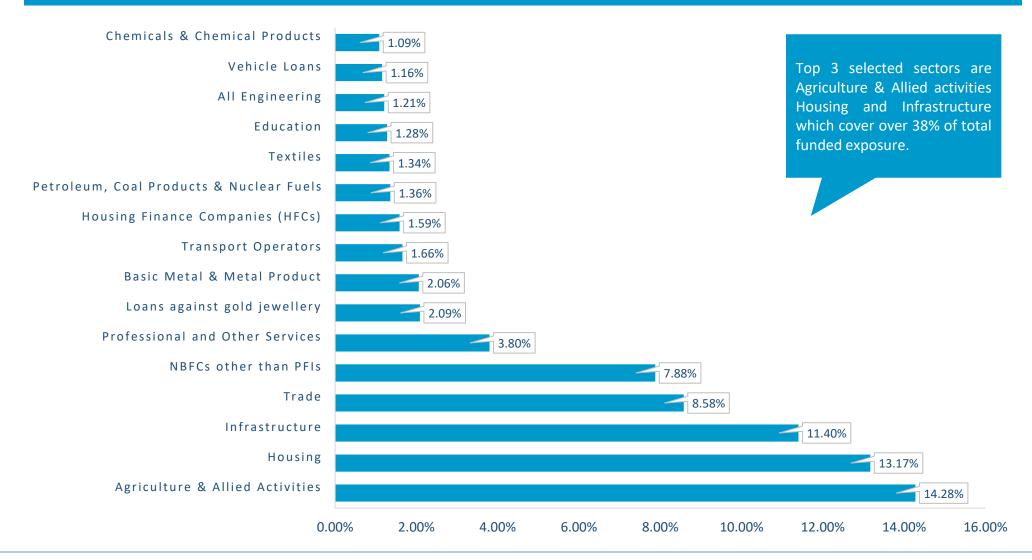
Movement of Gross NPA	(₹ In Crore)
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Particulars	Mar`22	Mar`23
Opening Level of Gross NPAs	7,780	5,327
Total Reductions	4,635	2,623
of which : Recovery + Upgradation	1,517	1,132
Gross Addition	2,182	1,630
of which : Variable	133	20
: Fresh Slippages	2,049	1,610
Net Increase/ Decrease	(2,452)	(993)
Closing Level of Gross NPAs	5,327	4,334

Asset Quality – Industrial Exposures Above 1.0%



Funded Exposure to select industries (More than 1.0%)- Mar'23



Restructuring Advances Well Contained



(₹ In Crore)

Sector-wise COVID Restructuring under RP 1.0 as on Mar'23								
RP Invoked	١	RP Implemente	d (as on Mar'22)	RP Impl	RP Implemented (as on Mar'23)		
Sector	Std. Advance as on Mar'23	Amount	% to respective sector Std. Advance	% to Total Std Advances	Amount	% to respective sector Std. Advance	% to Total Std. Advances	
Retail	43,139	603	1.40	0.35	475	1.10	0.28	
Agriculture	21,067	57	0.27	0.03	54	0.25	0.03	
MSME	31,970	58	0.18	0.03	27	0.08	0.02	
Corporate	74,609	734	0.98	0.43	395	0.53	0.23	
Total	1,70,785	1,453		0.85	950		0.56	

Sector-wise COVID Restructuring under RP 2.0 as on Mar'23									
RF	RP Invoked and Implemented								
Sector Restructured upto Mar'23 Restructured Sector Std. Advance Son Advance Std. Advance Mar'23 Mar'23									
Retail	1,499	3.47	43,139	0.88					
Agriculture	168	0.80	21,067	0.10					
MSME	873	2.73	31,970	0.51					
Corporate	-	-	74,609	-					
Total	2,540		1,70,785	1.49					

Restructuring of Standard Advances	Mar`22	Mar`23
Retail- As on Date	2,162	1,863
Agriculture- As on date	345	303
MSME- As on date	2,257	1,114
Corporate- As on Date	784	908
Total	5,547	4,188

A Balanced Approach to Treasury Operations



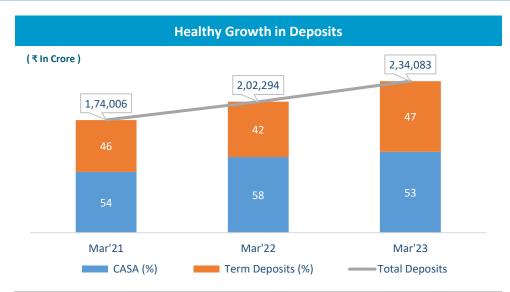
Particulars (₹ In Crore)	Mar`21	Mar`22	Mar`23
Interest on Investments	4,153	4,385	4,267
Yield on investments	6.72 %	6.24 %	6.11 %
Gross Investments	68,647	69,093	69,215
(SLR/ Non SLR %)	76 / 24 %	79 / 21 %	81 / 19 %
M-Duration (AFS+HFT/ Total Portfolio)	2.03 / 4.08	1.63 / 3.55	1.22 / 3.20



Majority of investments are in SLR portfolio with low duration to contain MTM losses (in investment trading portfolios) in a rising interest rate scenario

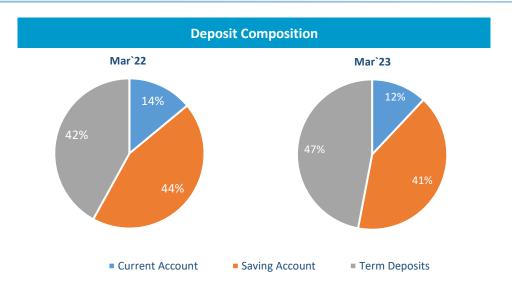
Diversified and Growing Liability Profile



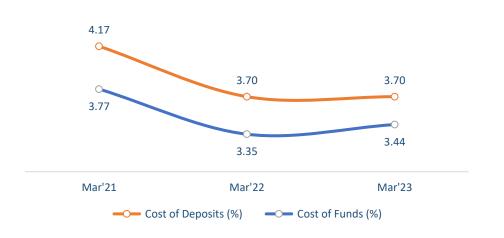


Particulars (₹ Cr)	Mar`22	Mar`23	YoY Growth
CASA deposits	1,17,035	1,24,961	6.77%
Current deposits	28,179	28,301	0.43%
Savings deposits	88,857	96,660	8.78%
Term Deposits	85,259	1,09,122	27.99%
Retail Term Deposits ¹	75,458	78,478	4.00%
Total Deposits	2,02,294	2,34,083	15.71%

- Continuous CASA improvement in the past 5 years
- Retail term deposits form a major portion of the bank's Term Deposits



Cost of Deposits & Cost of Funds Declining Consistently



Consistent improvement in Profitability metrics

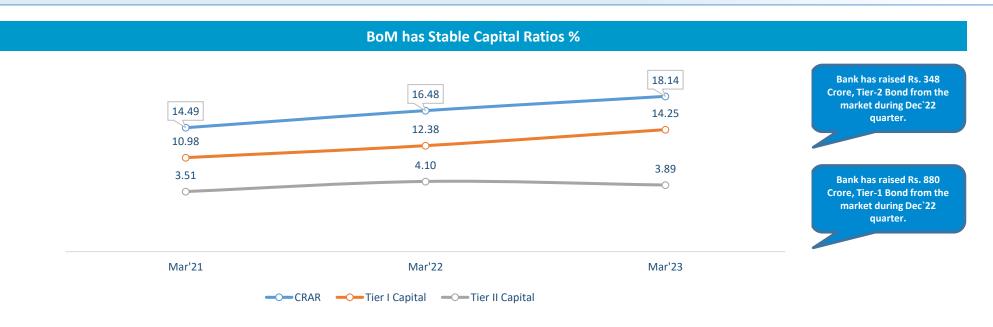


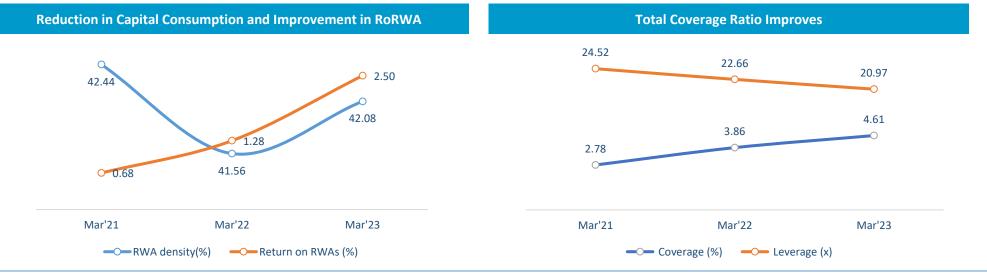




Improvement in capital consumption rate and RoRWAs



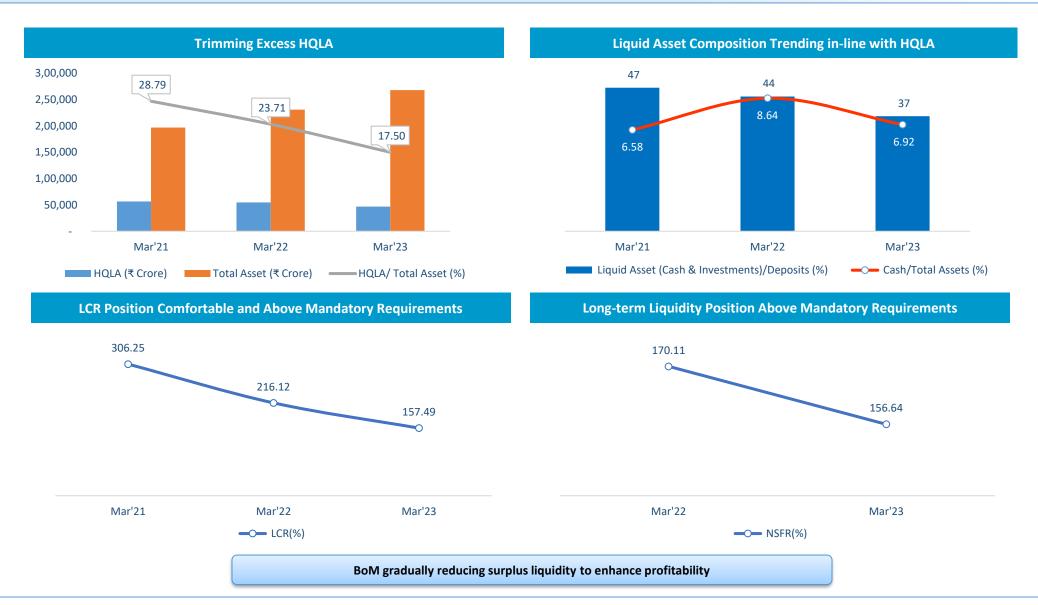






Liquidity – A fine balancing act on liquidity management





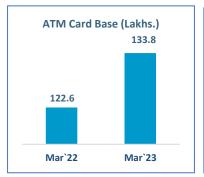
Technology & Digital Initiatives

Leveraging IT & Technology to build a Digital Bank

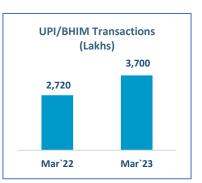


Digital initiatives of Bank of Maharashtra

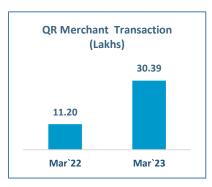


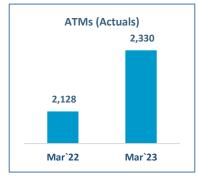


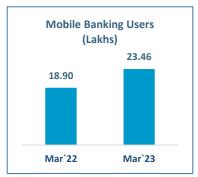


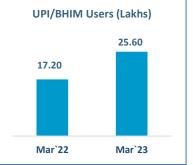
















Digital Initiatives to move to the next leap



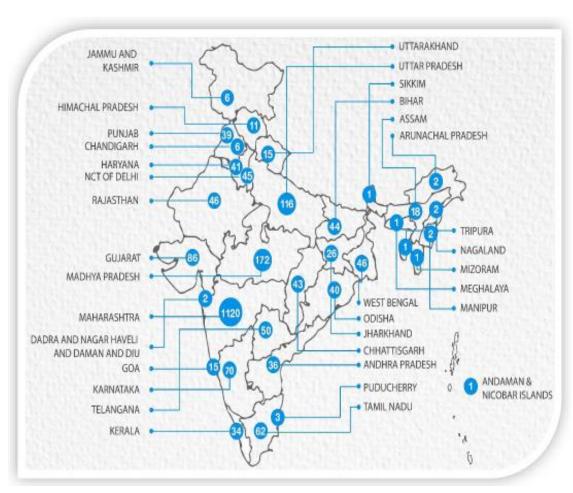
✓ Implemented Loan Lifecycle Management System (LLMS)

✓ TIN 2.0 Implemented under PRAKALP project. ✓ Bank has integrated Account Aggregator [AA] & is now LIVE on the Platform. ✓ Started Online Forex Remittance through Internet Banking for retail users ✓ Offered digital lending facility with tie up arrangements with FinTech companies.

✓ Robotics Process Automation (RPA) ✓ Started operations in Digital Banking Unit at Aurangabad, Satara & Pune ✓ Introduced card less cash withdrawal from ATMs. Development of Online 'Jeevan Praman Patra' tool to submit video based online annual life certificate without visiting the branch.

Expanding Footprints across India

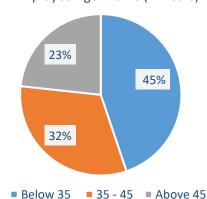




BoM's Population-wise branches	Mar`21	Mar'`22	Mar'23
Metro	24%	24%	24%
Urban	19%	20%	22%
Semi Urban	23%	25%	27%
Rural	34%	30%	28%
Total Branches	1,964	2,022	2,203

Human Resource Strength*

Employee Age Profile (in Years)



Staff Qualification	Nos.
B.E./ B.Tech / M.Tech	2,348
BCA / MCA	297
MBA Finance	153
CA/ CS/ CFA	67
Other Post Graduates	1,202
Others	8,910

Well recognized and trusted brand with presence across 34 states and union territories; 44% of branches in Metro & Urban zones

BoM offers leadership training to its Senior Management Staff from IIMs & ISB on a regular basis.



Our Experienced Board Members





A.S. Rajeev
Managing Director & CEO

He holds a bachelor's degree in Science from University of Kerala and a master's degree in Business Administration from Indira Gandhi National Open University. He is a Fellow member of the Institute of Chartered Accountants of India and a Certified Associate of the Indian Institute of Banking & Finance, formerly known as the Indian Institute of Bankers. He also holds a diploma in Information Systems Audit from the Institute of Chartered Accountants of India. Prior to joining our Bank, he was Executive Director of Indian Bank. He has been on our Board since December 2, 2018.



Manoj K. Verma

MBA. Having vast experience in Regulation and Supervision of Bank & Financial Institutions with Reserve Bank of India. He served and retired as a Regional Director at RBI. He joined as Director of Bank of Maharashtra on 13.08.2019.



A.B. Vijayakumar Executive Director

B.Com, LLB, CAIIB. Having 36 years of rich and varied banking experience. He has worked with Bank of India and rose to level of General Manager in Bank. He has served as Chairman of Madhya Pradesh Grameen Bank. He has also served as Chief Vigilance Officer at Indian Overseas Bank and Corporation Bank. He joined as Executive Director of Bank of Maharashtra. on 10.03 2021.



Rakesh Kumar Shareholder Director

M.Sc. He served as Chief Executive Officer of LIC Card Services Limited (Subsidiary of LIC of India). He joined as Director of Bank of Maharashtra on 30 06 2021.



Asheesh Pandey
Executive Director

Mechanical Engineer (Hons) & MBA in Finance & Marketing. He joined as Executive Director of Bank of Maharashtra on 31.12.2021.



Shashank Shrivastava Part-time Non-official Director

Fellow Chartered Accountant (FCA). He has vast experience of more than 30 years in field of Accounts, Audit, Taxation, Corporate consultancy and related area. He is Practicing CA by profession. He joined as Director of Bank of Maharashtra on 21.12.2021.



Prashant Kumar Goyal
Government Nominee Director

He is an IAS officer of Tripura Cadre. He is presently on central deputation and is working as Director in DFS, Ministry of Finance, GOI. He has extensive experience in Management, Administration, Public Policy, etc. He is also Director on the Board of United India Insurance Company Ltd. He joined as Govt. of India Nominee Director of Bank of Maharashtra on 15.12.2022



Sardar Baljit Singh
Part-time Non-official Director

B.Com, FCA, Post qualification course in Information System Audit, Diploma in Insurance & Risk Management. He has experience of more than 15 years in filed of Accounts, GST Audit, Branch Audit, Statutory Audit, Revenue Audit of Public Sector Banks & Regional Rural Banks, Income Tax, Corporate Consultancy etc. He is Practicing CA by profession. He joined as Director of Bank of Maharashtra on 21.12.2021.





BFSI Suvidha (May 2023)

Bagged prestigious the BFSI
Technology Awards 2023 by
Indian Express, for our online
portal "Suvidha", the
customer web portal for
deceased claims. This
innovative portal has been
recognized for its exceptional
use of technology to offer
efficient services to our
customers.



Finnoviti (April 2023)

Bagged 'Finnoviti 2023
Award' by Banking Frontier
for our in-house Developed
Mobile App named ARJUN,
an app developed for
Managing Stress Accounts
with Analytical Dashboard.
This is one of the digital
initiatives by the Bank.



January 2023

Best PSU Bank (other than large) Award at National level by State Forum of Bankers Club, Kerala. Shri A S Rajeev, MD & CEO of the Bank received the Award at the hands of Shri Ram Nath Kovind, Hon'ble Former President of India.



January 2023

Best Mid Sized Indian
Bank Award 2022 by
Business Today
at the hands of Hon'ble
Union Minister Shri. Nitin
Gadkari.



December 2022

Winner in the Best
Technology Talent' and
'Runner-Up' in the
'Best Financial Inclusion'
categories at IBA
Technology Conference,
Expo & Awards 2022



October 2022

Best Nationalized Bank in Agriculture Finance award at the hands of Shri Bhagwat Karad, Hon'ble MoS Finance, Govt. of India at the BFSL Summit and Awards ceremony.



September 2022 'EASE'

2nd Runner up Award from DFS & IBA under AP for Smart Lending for Aspiring India



July 2022

'Agri Infra Fund Award' under 'Target Achievers Category' at the hands of Shri Narendra Singh Tomar, Hon'ble Union Cabinet Minister of Agriculture



June 2022 National MSME Awards 2022

at the hands of Hon'ble Prime Minister, Shri Narendra Modi.



Our Growth Strategies



Improvement in credit quality through business and technological integration	
Emphasis on Retail, Agriculture, and MSME segments through collaboration (Co-lending partnership)	
Growth of core retail business	
Increase in share of wallet / No. of products per customer	
Strategize and innovate to increase non-interest income	
Containing delinquency and improving NPA & Written-off loan recovery	
Focus on increasing profitability	
Open new branches, Digital Banking Units & Customer Service Points to broad base the bank's network	
Adopting Digital Platform for onboarding of customers, operations & compliance	
Adopting Digital Platform for onboarding of customers, operations & compliance	

Annexures

P & L Highlights



(₹ In Crore)

PARTICULARS	QUARTER ENDED (AUDITED)			YEAR ENDED (AUDITED)		
	Mar`22	Mar`23	Y-O-Y (%)	Mar`22	Mar`23	Y-O-Y (%)
Total Income	3,949	5,317	35	15,672	18,179	16
Interest Income	3,426	4,495	31	13,019	15,898	22
Non-Interest Income	522	822	57	2,652	2,280	(14)
Total Expenses	2,770	3,462	25	10,824	12,080	12
Interest Expenses	1,814	2,308	27	6,975	8,158	17
Operating Expenses	955	1,154	21	3,849	3,922	2
Operating Profit	1,179	1,855	57	4,848	6,099	26
Provision & Contingencies other than taxes	365	945	159	2,892	2,654	(8)
Profit Before Taxes	814	911	12	1,956	3,445	76
Provision for Taxes [Net of DTA]	458	71	(85)	804	843	5
Net Profit	355	840	136	1,152	2,602	126

Interest and Non-Interest Income



(₹ In Crore)

Doublesslave	QUARTER ENDED (AUDITED)			YEAR ENDED (AUDITED)			
Particulars Particulars Particulars	Mar`22	Mar`23	Y-O-Y (%)	Mar`22	Mar`23	Y-O-Y (%)	
Interest on Advances	2,232	3,368	51	8,232	11,486	40	
Interest on Investment	1,075	1,097	2	4,385	4,267	(3)	
Other Interest Income	119	30	(75)	403	146	(64)	
Total Interest Income	3,426	4,495	31	13,019	15,898	22	
Fee Based Income	372	383	3	1,233	1,309	6	
Treasury Income	28	(68)	-	556	(25)	-	
Recovery in written off accounts	110	488	345	642	943	47	
Other Miscellaneous Income	12	20	58	221	53	(76)	
Total Non-Interest Income	522	822	57	2,652	2,280	(14)	

Provisions – Credit cost provision trending down



(₹ In Crore)

	QUARTER ENDED (AUDITED)		YEAR ENDED (AUDITED)	
PARTICULARS	Mar`22	Mar`23	Mar`22	Mar`23
Prov for Non-Performing Assets	568	545	2,578	2,253
Prov for Standard/Restructured Assets	(118)	280	302	(114)
Prov for Non-performing Investment	8	167	103	477
Other provisions (net of write back)	(93)	(48)	(92)	38
Provision & Contingencies other than taxes	365	945	2,892	2,654
Income Tax (net of DTA & write back)	458	71	804	843
Total Provisions	824	1,015	3,696	3,497

Balance Sheet Highlights



(₹In Crore)

ASSETS	YEAR ENDED (AUDITED)			
	Mar`21	Mar`22	Mar`23	
Cash & Balance with RBI	12,882	19,722	18,508	
Balances with Bank & Call Money	59	194	21	
Total Investments (Net of Depreciation & Provision)	68,112	68,590	68,867	
Total Advances (Net of Provision)	1,02,405	1,31,170	1,71,221	
Total Fixed Assets (Net of Depreciation)	1,674	2,242	2,157	
Other Assets	11,532	8,693	6,878	
Total	1,96,665	2,30,611	2,67,651	

LIABILITIES	YEAR ENDED (AUDITED)			
	Mar`21	Mar`22	Mar`23	
Capital	6,560	6,731	6,731	
Reserves & Surplus	5,573	7,154	8,880	
Deposits	1,74,006	202,294	2,34,083	
Borrowings	4,239	7,747	10,766	
Other Liabilities & Provisions	6,287	6,685	7,193	
Total	1,96,665	2,30,611	2,67,651	

Thank You









