

14th August, 2023

To,
BSE Limited
PJ Towers, Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (East)
Mumbai – 400 051

Scrip code : 532707

Trading Symbol : DYNPRO

Dear Sir,

Sub : Presentation on the Unaudited Financial Results for the Quarter ended June 30, 2023

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a presentation on the Unaudited Financial Results of the Company for the Quarter ended June 30, 2023 for the results announced on 14th August, 2023.

The aforesaid presentation is also being hosted on the website of the Company, www.dynemic.com in accordance with the Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please take the same on record.

Thanking you,

Yours faithfully,

For Dynemic Products Limited

Varsha Mehta
Company Secretary & Compliance Officer

Encl : As above

DYNEMIC PRODUCTS LTD.

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E-mail : info@dynemic.com, Website : www.dynemic.com
Tel : +91-79-27663071, CIN : L24100GJ990PLC013866

Unit – I : 6401,6402,6415,6416,6400,6400/1 ,GIDC Estate, Ankleshwar 393 002
Unit – II : 3709/6, 3710/1,3710/3, GIDC Estate, Ankleshwar 393 002
Unit – III : D/3/3/1, GIDC Estate, Dahej 392 130

Dynemic Products Limited

Investor Presentation

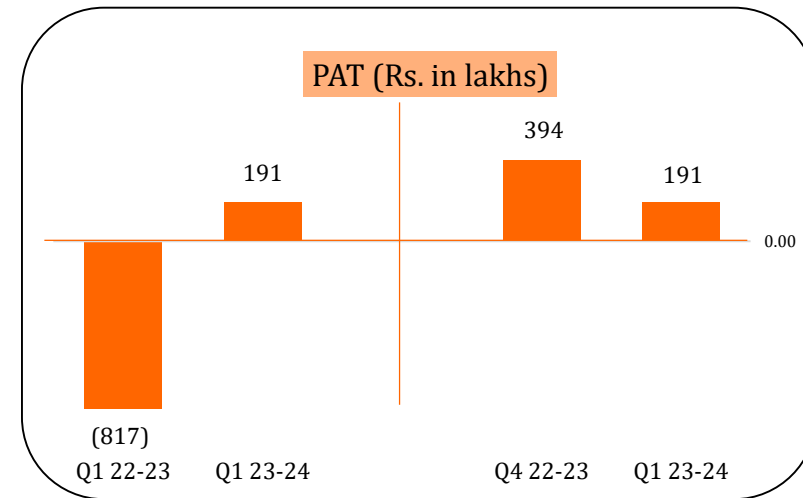
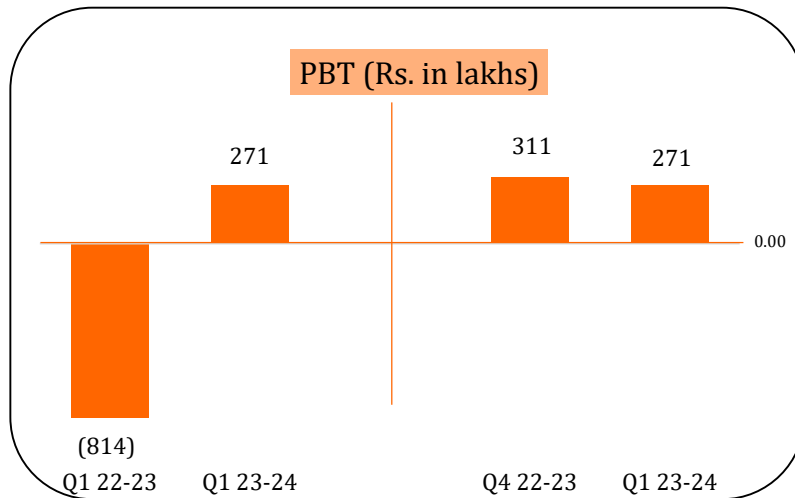
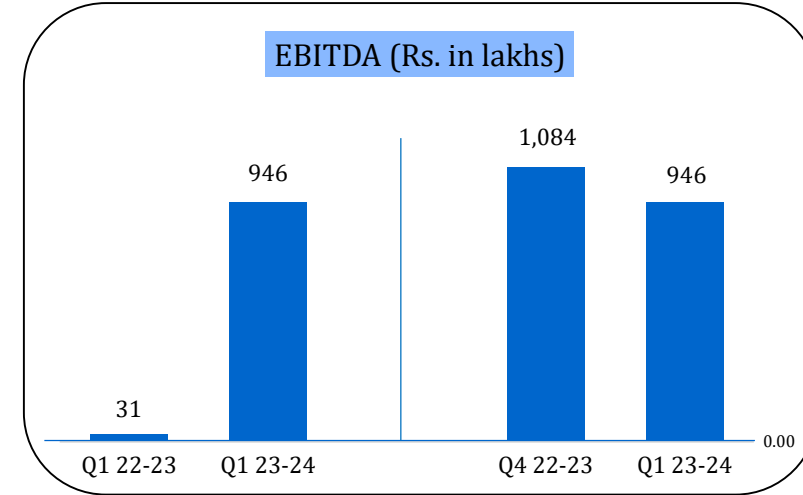
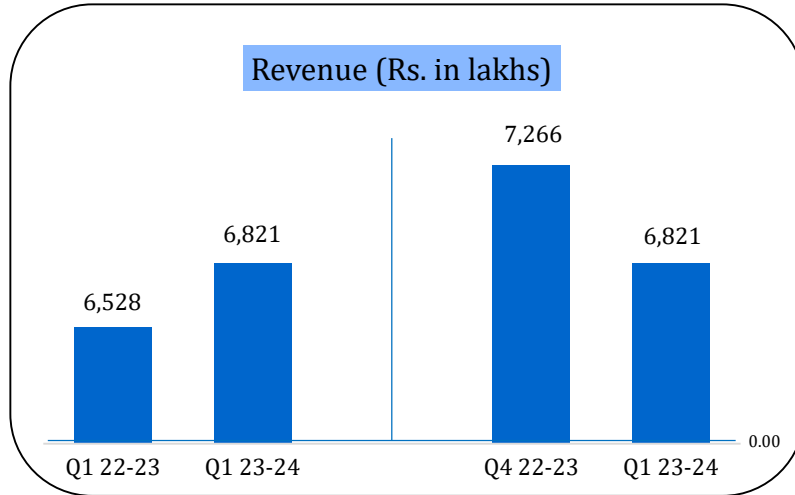
Q1 2023-24

This presentation does not provide individually tailored advice but is an effort to express views that may be considered debatable, and may not conform to different views on the topic and does not contain any information of strategic nature emerging from Dynemic Products Limited.

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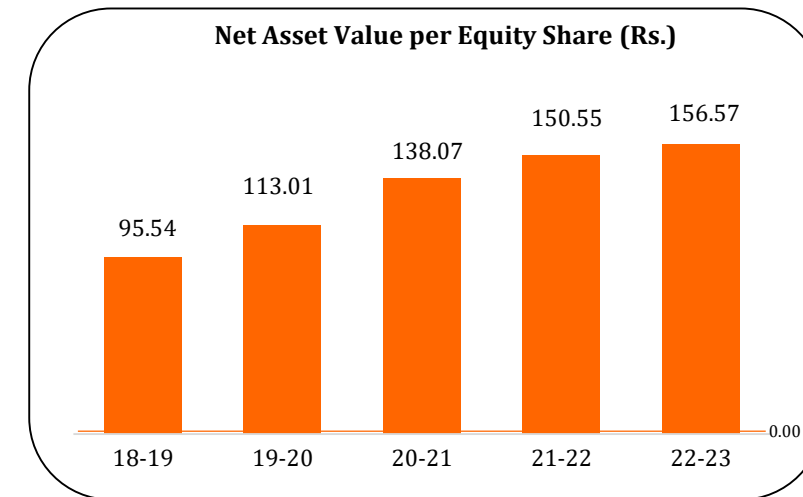
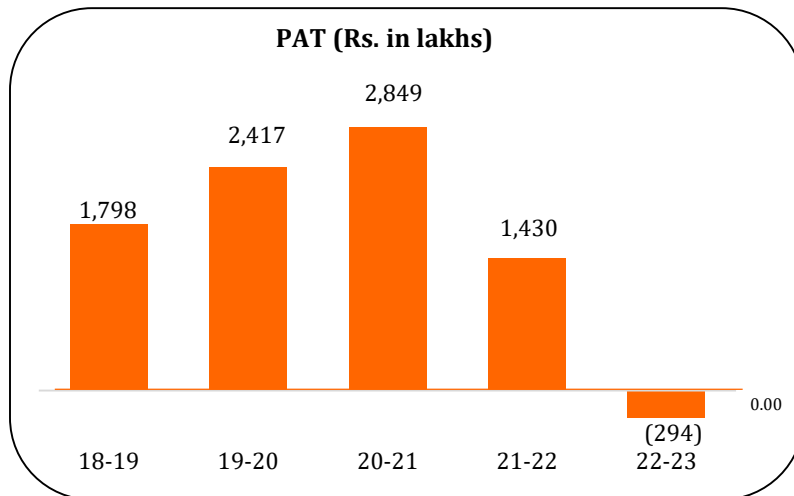
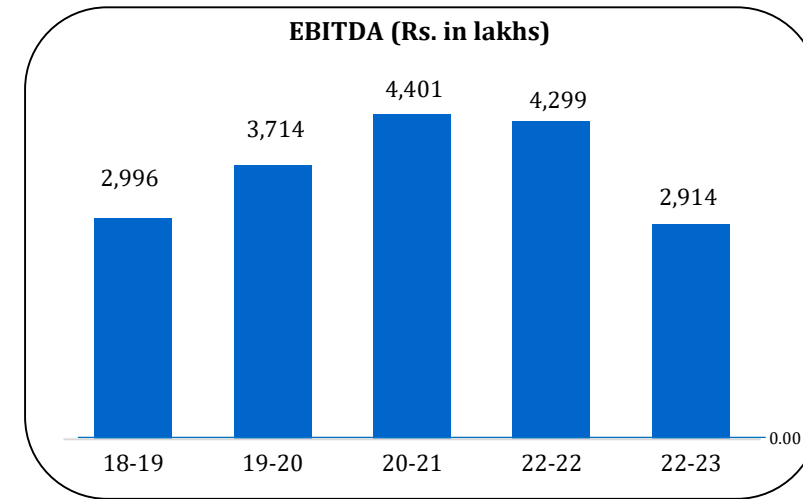
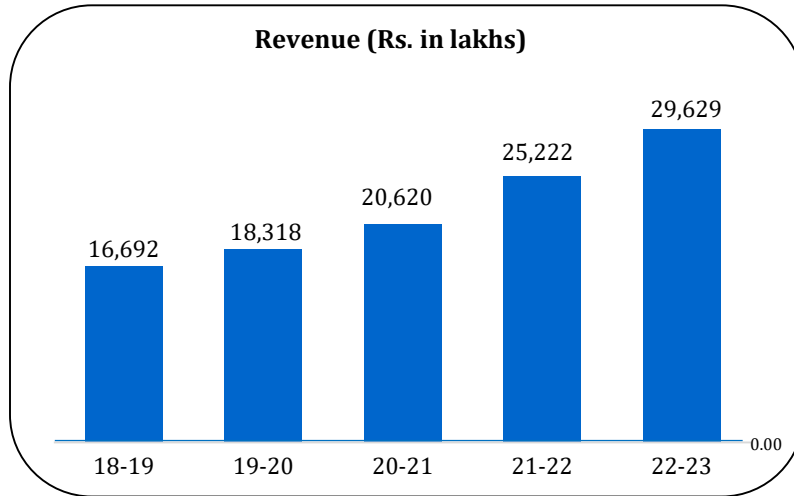
This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner.



(Rs. in lakhs)

Particulars	Q1 2023-24	Q4 2022-23	Q1 2022-23	FY 2022-23
Total income	6,820.87	7,265.91	6,528.00	29,629.16
EBITDA	946.13	1,083.85	30.72	2,914.21
EBITDA %	13.87%	14.92%	0.47%	9.84%
Finance cost	256.41	359.26	428.55	1,610.75
Depreciation and amortization	418.95	414.01	416.58	1,674.85
Profit Before Tax	270.77	310.58	(814.41)	(371.39)
PBT %	3.97%	4.27%	(12.48%)	(1.25%)
Total tax	79.49	(83.31)	2.49	(77.73)
Profit After Tax	191.28	393.89	(816.90)	(293.66)
PAT %	2.80%	5.42%	(12.51%)	(0.99%)

Previous years Key Highlights (Consolidated)



- Revenue in Q1 22-23 was Rs. 6528.00 lakhs and in Q1 23-24 is Rs. 6820.87 lakhs (increased slightly by 4.50%).
- A marginal de-growth of 11.30% on QoQ basis due to reduce in demand.
- All products have been successfully established at new unit and production facility in place for all products.
- There's a positive note that raw material costs have begun to stabilize, a shift that holds the potential to enhance our product margins.
- We expect full benefit of our expansion program to unfold in FY24 and FY25. And fixed costs will not increase significantly in comparison with production volume, by which EBITDA margin will improve in FY24 and beyond.
- After COVID-19 pandemic, a surge in sudden demand and disruptions in international freight movement prompted the industry to engage in extensive stocking. This phenomenon translated into a subdued demand throughout the past year.
- Owing to a sluggish global demand, we have been compelled to scale down the pace of our plant operations to effectively manage our inventory levels.
- However, the situation has evolved, and inventory levels have now reverted to their standard level. With an optimistic outlook we anticipate a resurgence in market demand in the forthcoming quarters and it is anticipated to drive an improvement in our company's revenue in the coming months.



Thank You !



Dynemic Products Limited

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