



Mangalore Chemicals
& Fertilizers Limited

722/SE/2023

May 12, 2023

National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
MUMBAI - 400 051

BSE Limited,
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM
Company's Symbol in NSE : MANGCHEFER
ISIN : INE558B01017

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and year ended March 31, 2023, which shall be shared with Analysts/Investors for the Investor Meet scheduled on May 12, 2023.

This is for your information and records.

Yours faithfully,
For Mangalore Chemicals & Fertilizers Limited

Vijayamahantesh Khannur
Company Secretary

Encl: As above



INVESTOR PRESENTATION

**Quarter & Year
Ended
March 31, 2023**

The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter and
Year ended
March 31, 2023**

**Past
Annual
Performance**

Highlights

Quarter and Year
ended

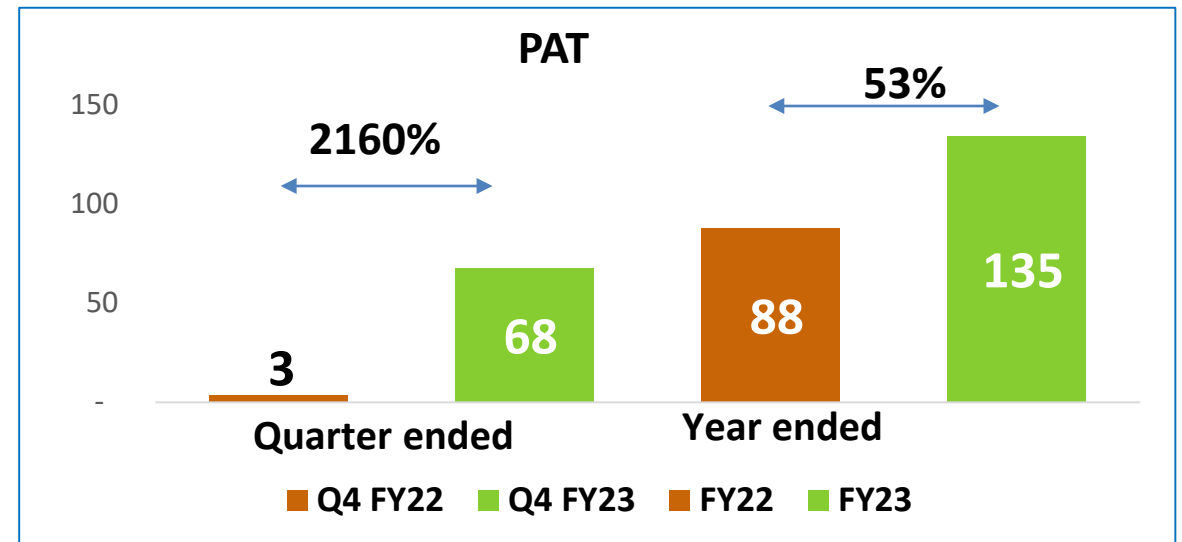
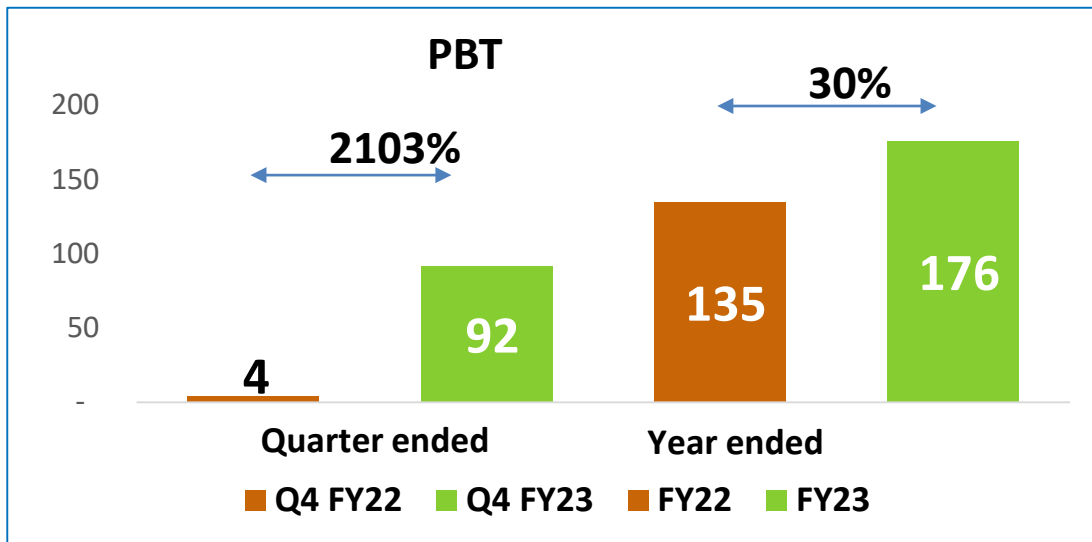
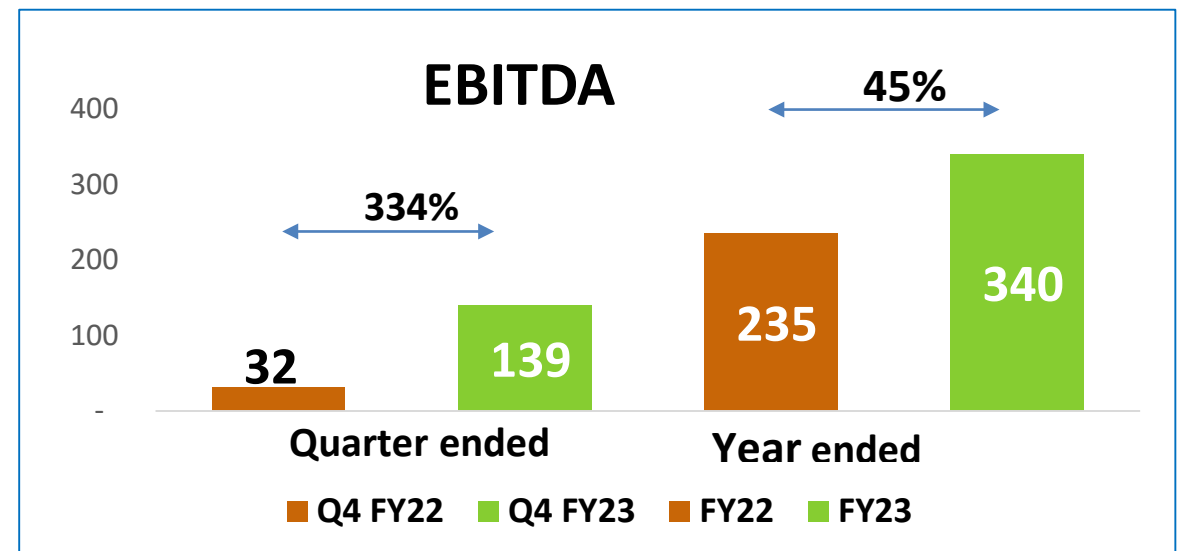
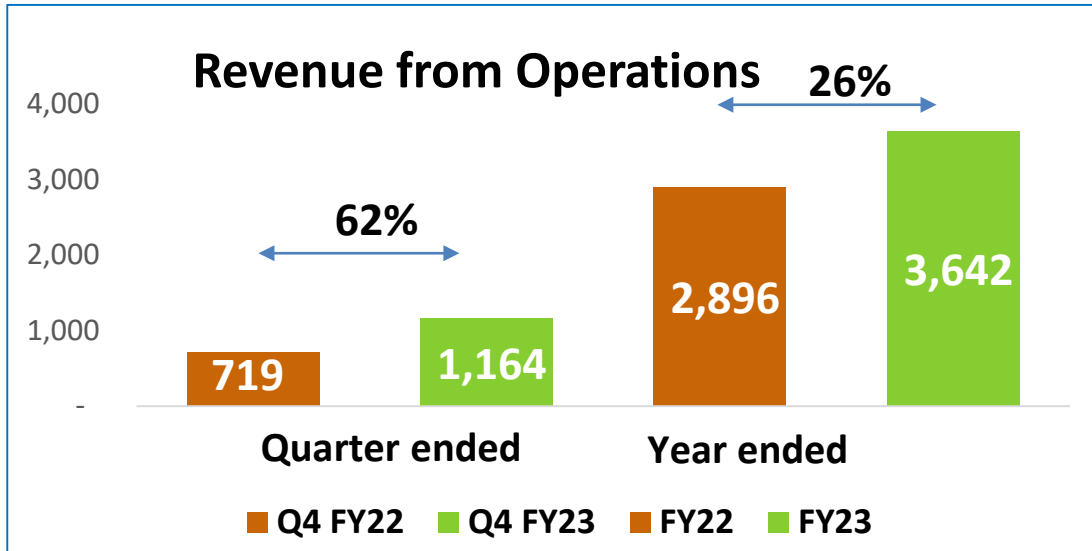
March 31, 2023



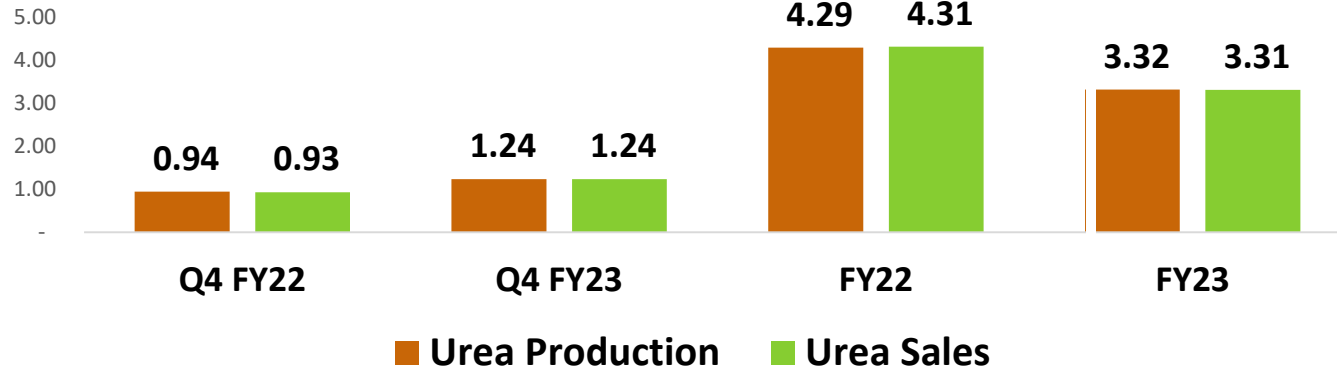
- **Ammonia Energy Improvement Project successfully commissioned in September 22 & Ammonia and Urea production TPD ramped up**
- **In respect of DAP/NPK - optimized the operations by suitable product mix in view of the viability and availability of critical raw materials**

Performance Highlights : Quarter Ended & Year ended FY 22 Vs FY 23

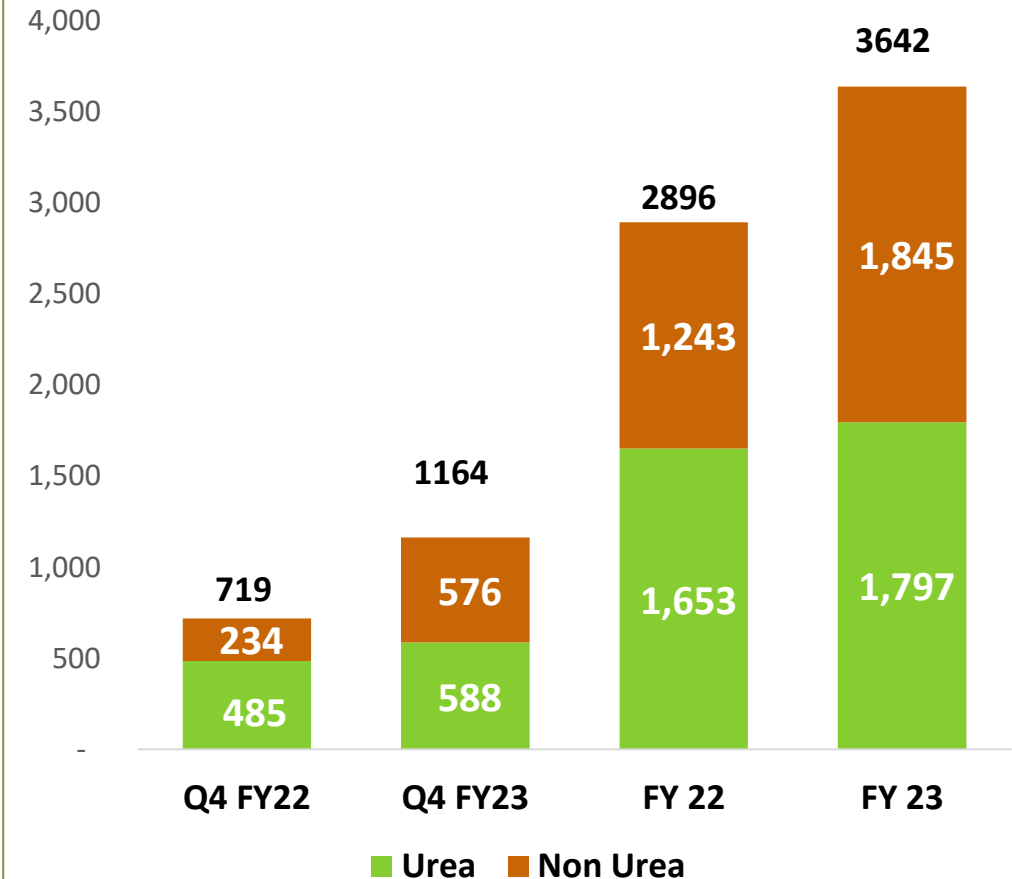
INR Crore



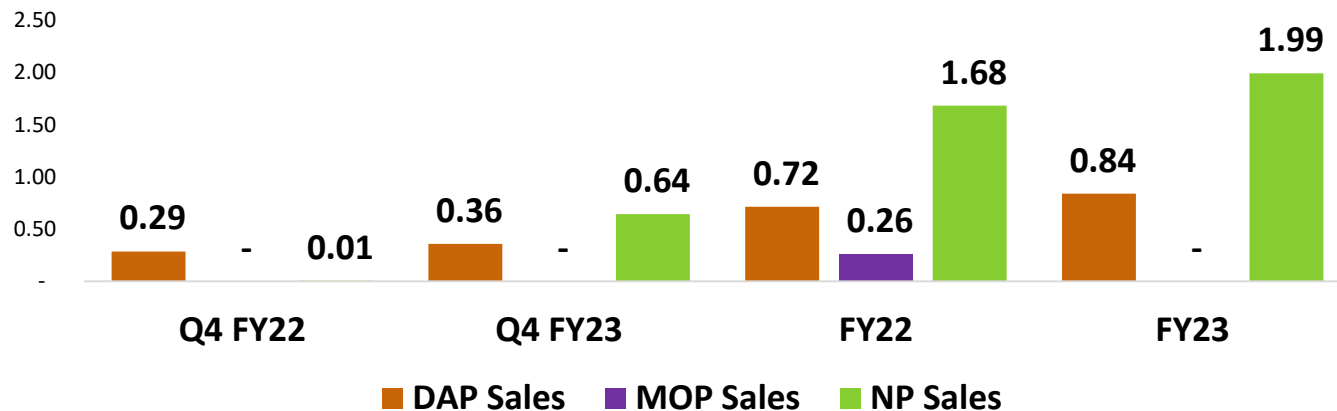
Urea Production and Sales[Lakh MTs]



Revenue from Operations (Rs. in Crore)

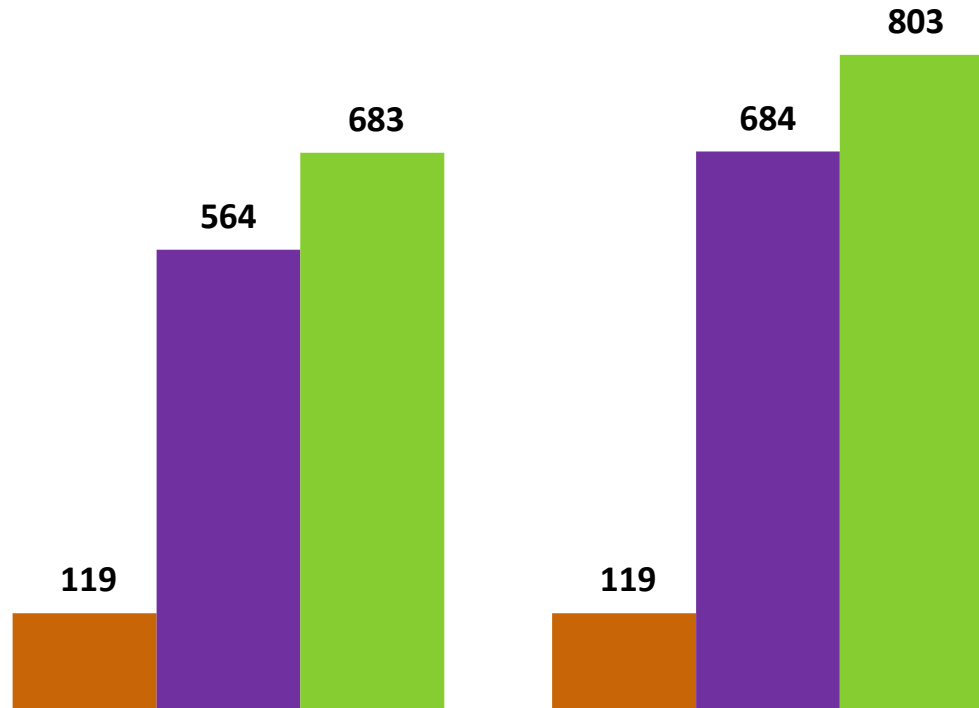


P&K Fertilisers Sales[Lakh MTs]



Total Shareholders' funds

■ Equity ■ Reserves ■ Total Shareholders funds

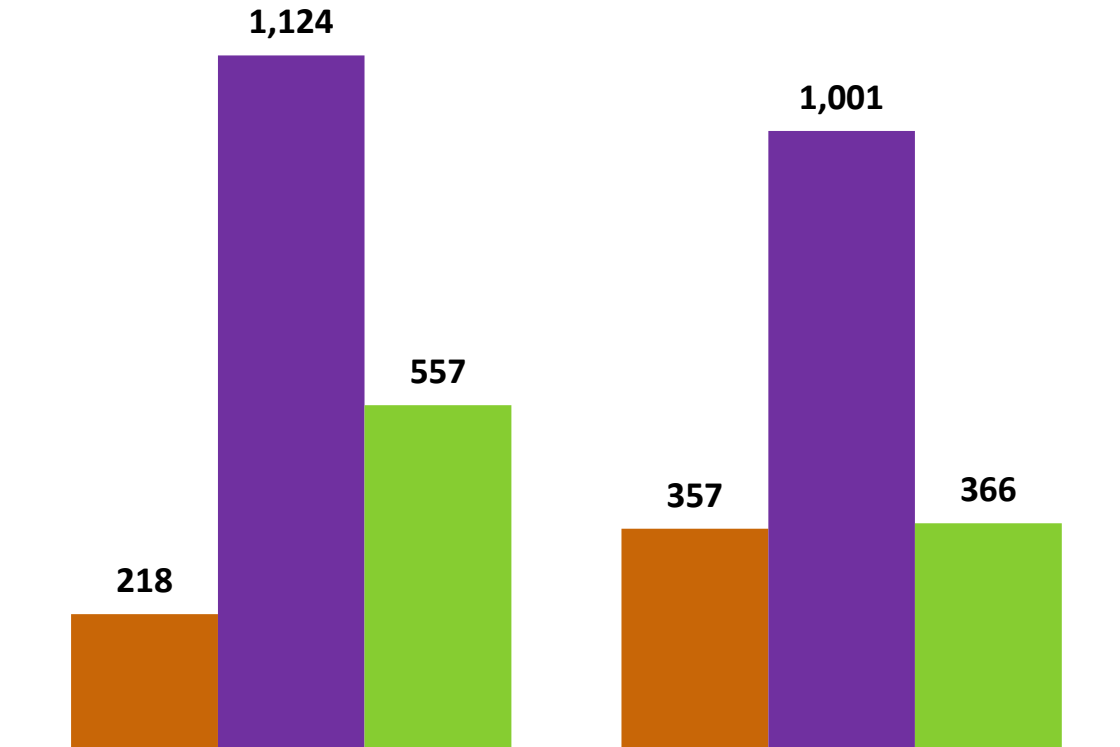


As at March 31, 2022

As at March 31, 2023

Debt and Surplus funds

■ Long term debt ■ Short term debt ■ Short term Surplus



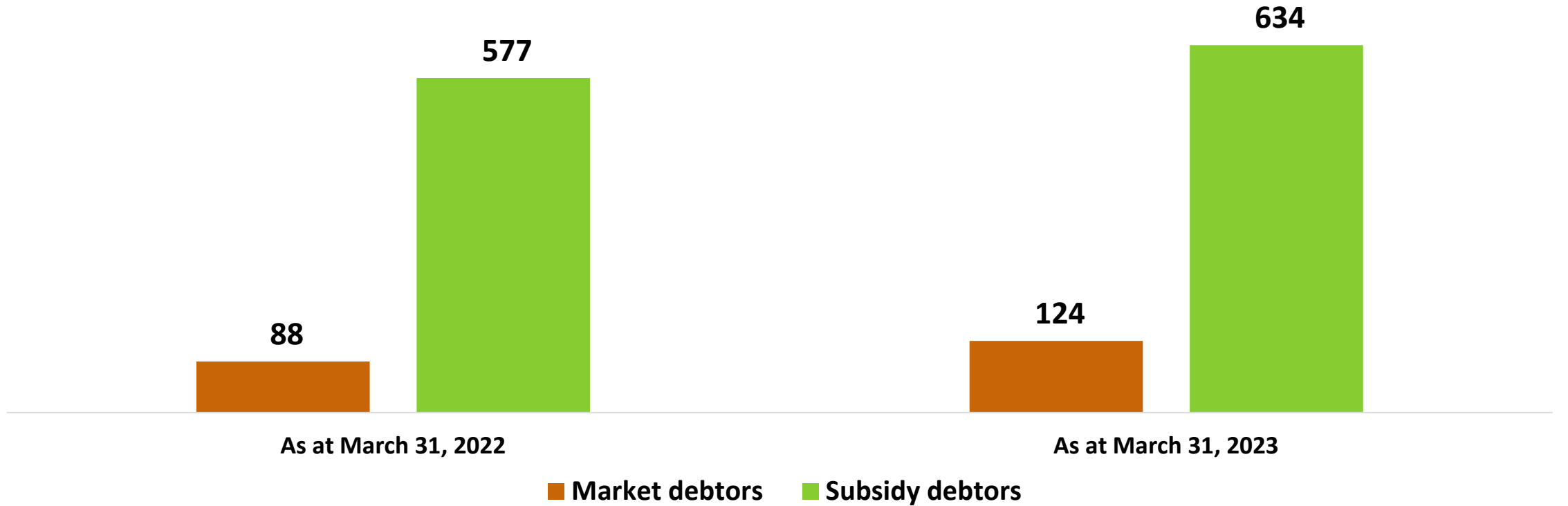
As at March 31, 2022

As at March 31, 2023

Liquidity Position

INR Crore

Receivables



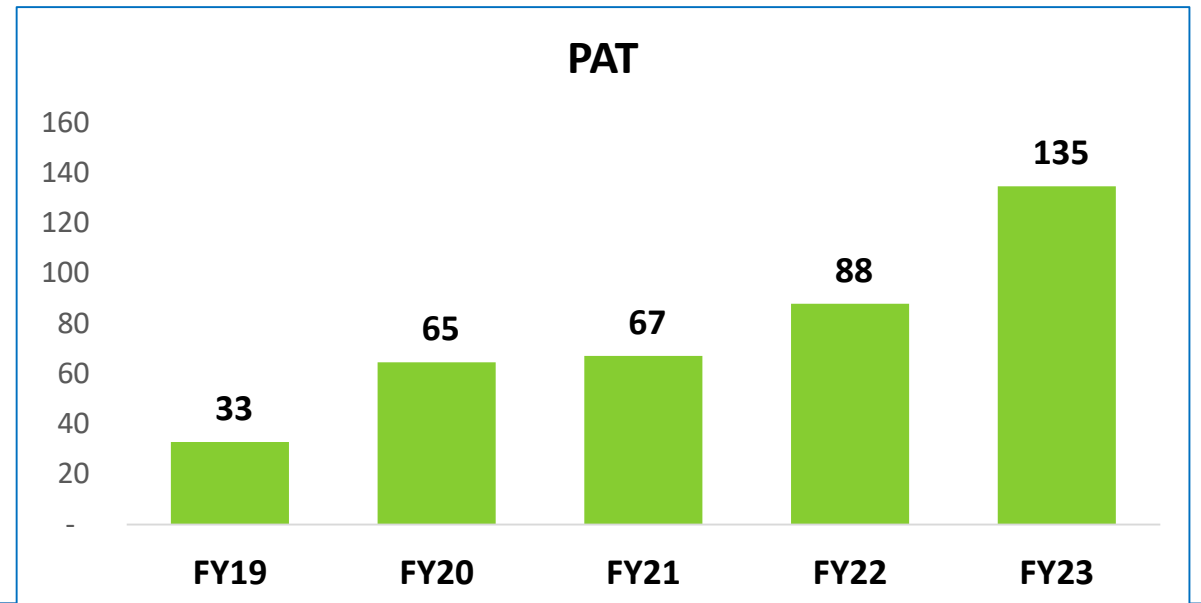
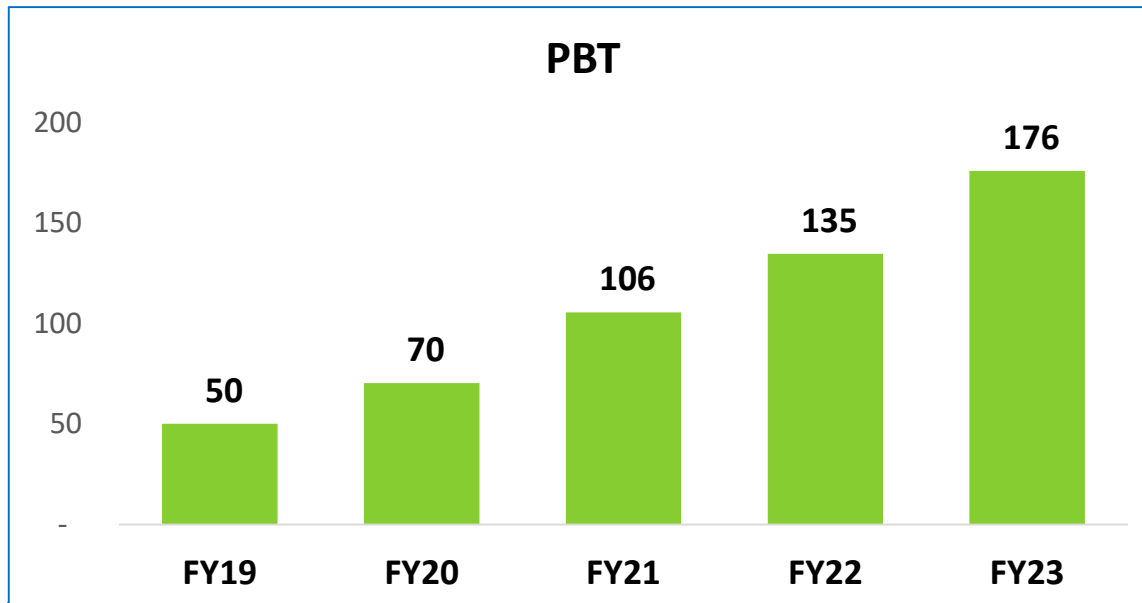
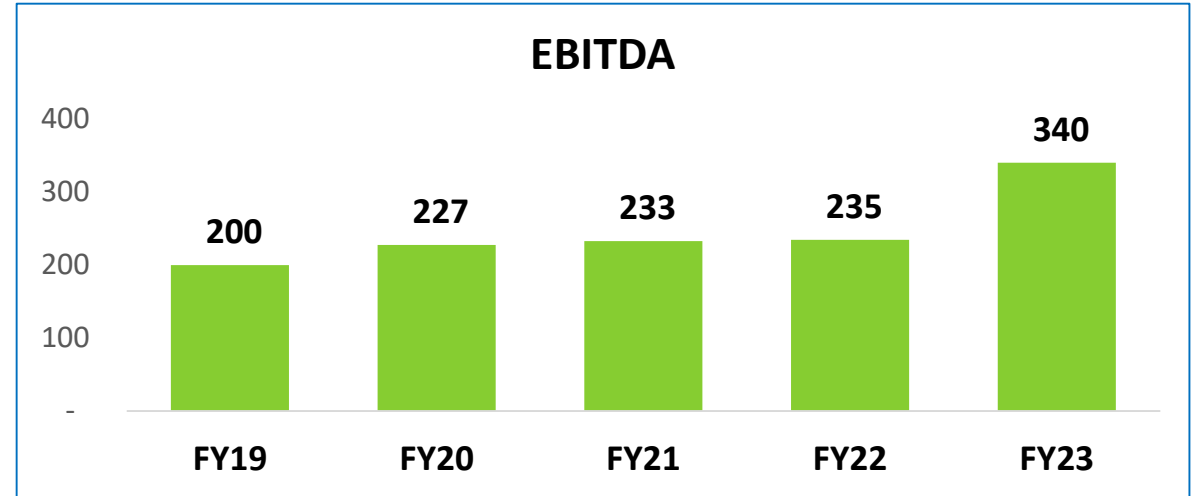
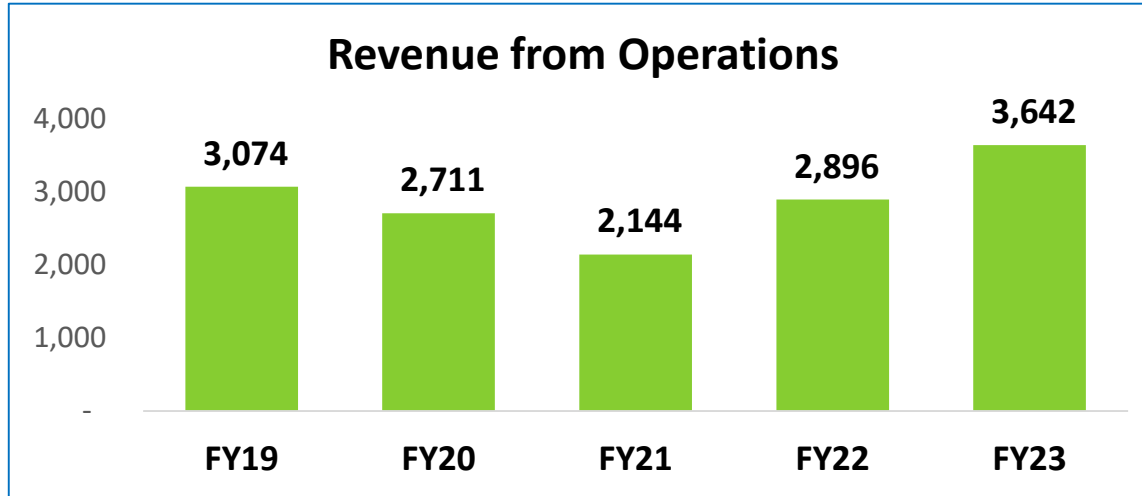


Past Annual Performance

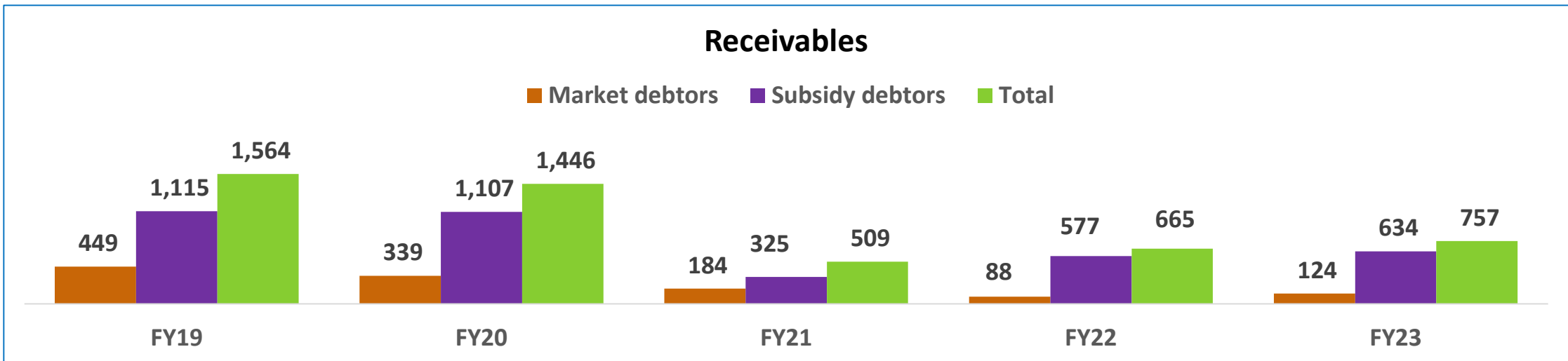
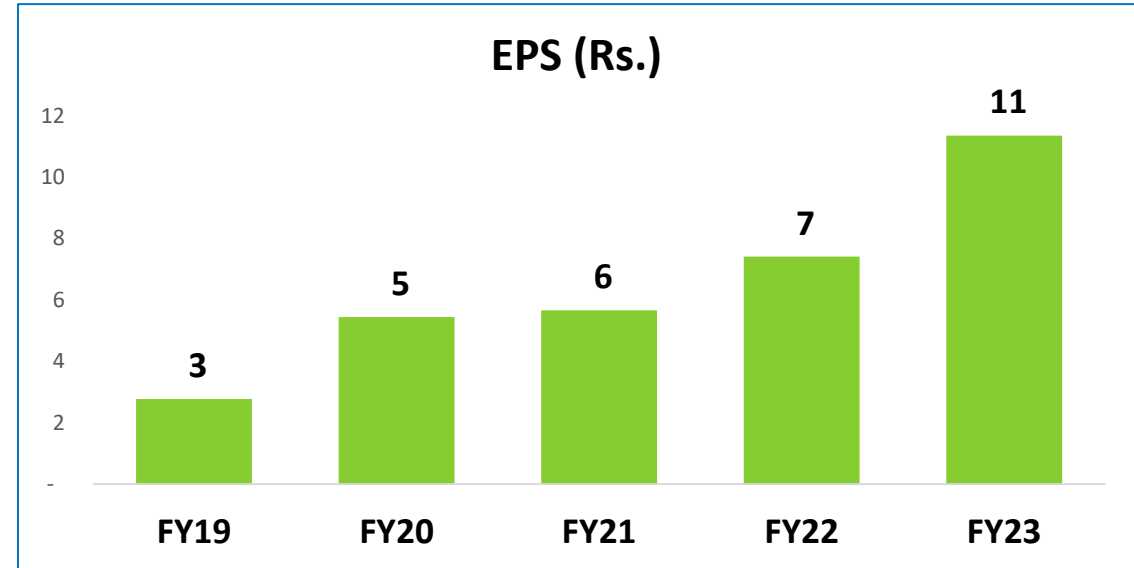
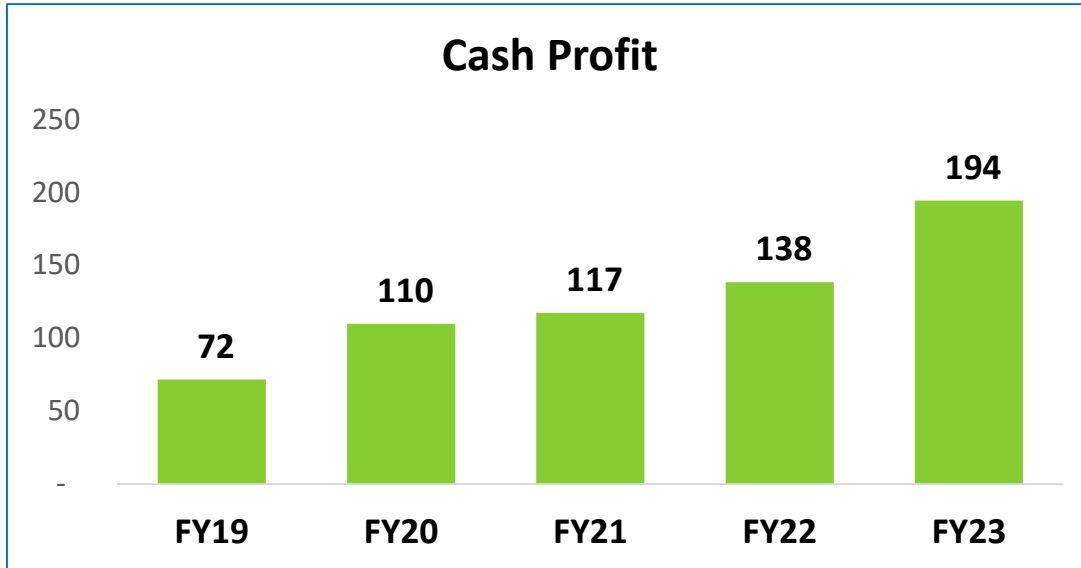


Performance Highlights

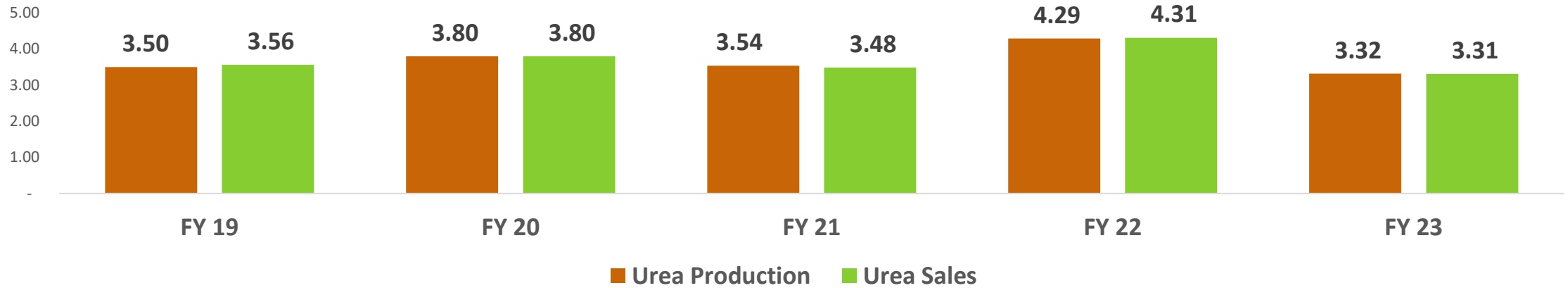
INR Crore



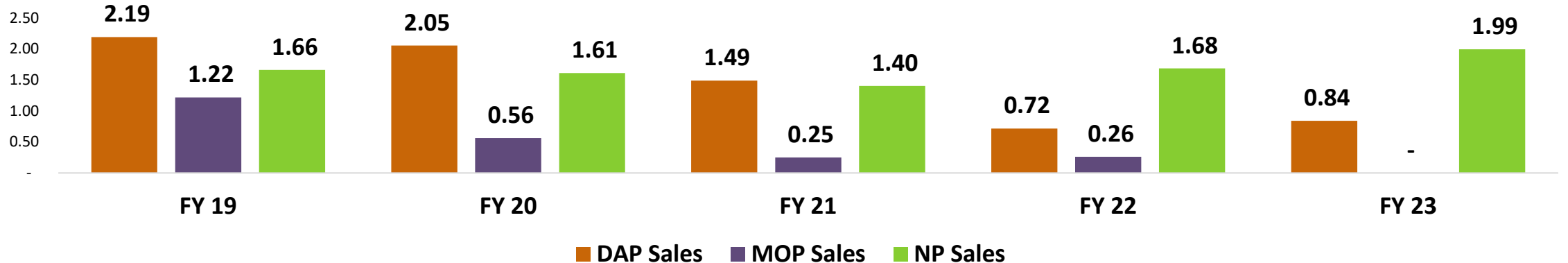
INR Crore [except EPS]



Urea Production and Sales[Lakh MTs]



P&K Fertilisers Sales[Lakh MTs]



MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -77%
Kerala – 1%
Tamil Nadu – 11%
Andhra Pradesh -7%
Telangana – 1%
Maharashtra – 3%

adventz
MCFL MARKETING TERRITORY



Brand **JAI KISAAN MANGALA**



